

MUNICIPALITY:

Moultonborough, NH

ASSESSMENT YEAR:

Fiscal Year 2013

ASSESSMENT SERVICES PROVIDED:

Valuation Update



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SECTION A

Letter of Transmittal

November 29, 2013

Selectmen and Assessing Officials
Municipality of Moultonborough
6 Holland Street
Moultonborough, NH 03254

LETTER OF TRANSMITTAL

Dear Municipal Official:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with RSA 21-J:14-b, and "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012).

The Intended Use of this Report: is to provide a basis for the revaluation of all real property in the Municipality of Moultonborough as required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of this contract is retained in Appendix "A".

The Intended Client of this Report: are the Municipal Officials.

Other Users of this Report: include the public, property owners, municipal officials, and the New Hampshire Department of Revenue Administration (DRA).

The Date of Value Utilized in this Report: is April 1, 2013, as required by RSA 74:1 and RSA 76:2.

Type and Definition of Value Utilized in this Report: The type of value expressed in this report is "market" value, and is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of "Market Value" as defined within the NH Department of Revenue Administration, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

- (a) Is the most probable price, not the highest, lowest or average price;
- (b) Is expressed in terms of money;
- (c) Implies a reasonable time for exposure to the market;
- (d) Implies that both buyer and seller are informed of the uses to which the property may be put;
- (e) Assumes an arm's length transaction in the open market;
- (f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property. (NH Department of Revenue Administration), Property Appraisal Division, "600 Rules"; Rev 01.14.)

Identification of the Property Rights Assessed in this Report: The type of property rights is "fee simple". Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs)." (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

Extent of Property Inspections: As required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc., a measure and list was required for the building permits and sales properties, as well as a full field (drive-by) review of all properties specified by the Municipality of Moultonborough.

Certification of Value:

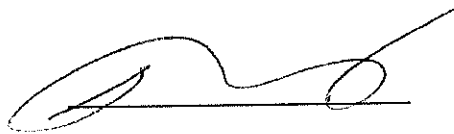
The undersigned certifies that, to the best of our knowledge and belief:

- 1) The statements of fact contained in this report are true and correct.
- 2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.
- 3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.
- 4) We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- 5) Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6) Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7) The analyses, opinions and conclusions were developed, and this report has been prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012).
- 8) We have not made a personal inspection of the properties that are the subject of this report other than the sale properties and the properties which had a building permit issued in the last year. These individuals, and anyone providing significant mass appraisal assistance to the individual signing this report, are identified in Appendix "B", at the back of this report.
- 9) Our opinion of the total market value, pursuant to RSA 75:1, and the NH Department of Revenue Administration, Property Appraisal Division "600"

Rules, Rev. 601.14, for the assessed properties identified in Section 2 of this report, as of April 1, 2013 is:

\$2,771,841,662

See the Total Value Report by Property Class for details of value in Appendix D

A handwritten signature in black ink, appearing to read 'Paul McKenney', written over a horizontal line.

Paul McKenney, Project Manager

Vision Government Solutions, Inc.

November 29, 2013

SECTION B

Scope of Work

Identification of Assumptions and Limiting Conditions:

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

- 1) We have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.
- 2) We have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.
- 3) We have not been provided surveys of the assessed properties. Therefore, we have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.
- 4) We have not been provided surveys of the assessed properties. Therefore, we have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.

- 5) We assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.
- 6) We assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.
- 7) We assume that all applicable zoning and use regulations have been complied with.
- 8) We assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.
- 9) We have not been provided a hazardous condition's report, nor are we qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss, or change in value.
- 10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.

- 11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, we did not take into consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.
- 12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts are subject to change due to unexpected circumstances, including local, regional and/or national.
- 13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.
- 14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party whenever possible, and is assumed to be reliable.

- 15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the New Hampshire Assessing Standards Board (ASB), and is subject to jurisdictional exception and the laws of New Hampshire.

Scope of Work as Identified in the Contract: The valuation report that follows is predicated upon the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of the contract is located in Appendix "A" of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for the Building Permits and Sales Properties specified by the Municipality of Moultonborough. All property transfers within the Municipality of Moultonborough spanning a period of two years prior to April 1, 2013 were reviewed and analyzed to determine if the transfer was an "arm's-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent or verification of PA 34 forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was "stratified" by use type, such as single-family residential, land, commercial, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete "locational" differences and/or influences. The verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that became the basis for various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, "data calibration" was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing "ratios" (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality's values by the Municipality, notices of value were then mailed to each taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to "appeal" the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2013.

This report was then prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012), as well as the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc.

Brief Description of the Assessed Properties: In accordance with the contract located in Appendix "A" of this report, the Municipality of Moultonborough required all the real property in its respective municipal boundaries to be valued. A breakdown of the Municipality's real property by "use type" follows:

Commercial	178
Industrial	26
Residential	5577
Vacant Residential Land	1201
Current Use	137
Exempt	<u>287</u>
Total	7406

Determination of Highest and Best Use: Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" ³ (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use, and will be evaluated and assessed accordingly.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable"...and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land on the basis of its legitimate development potential.

Approaches to Value Considered and Utilized: The residential properties were valued by the Sales Comparison and Cost approaches to value. Commercial properties were valued by the Income and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

Approaches to Value Not Utilized: There were limited qualified sales data over the past few years for commercial properties. The few sales that did occur were considered, but there were not enough sales for the various commercial types to rely on the approach for a final value conclusion.

SECTION C

Valuation Premises and Procedures

Description of Basic Valuation Theory and Mass Appraisal:

Basic Valuation Theory:

- 1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.
- 2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.
- 3) The New Hampshire Supreme Court has ruled that for the purpose of property taxation, the appraised property rights are assumed to be "fee simple".⁴ (NH Supreme Court, "Kennard v. Manchester, 68 N.H. 61, 36A, 553 (1894)
- 4) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.
- 5) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces

(such as “supply and demand”) that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.

- 6) Strategies for data collection will vary with the type of data being sought, and may not be the same for every property “use”. Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.
- 7) At this point, neighborhood boundaries can be established in order to “stratify” the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.
- 8) This market-derived information, such as sale information, improvement costs and depreciation is then entered into the Municipality’s CAMA (Computer Assisted Mass Appraisal) system, and forms the basis for the database “tables” that enable the CAMA system to generate specific property values.
- 9) There are primarily three “approaches” or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.
 - 9A) The first valuation technique is referred to as the “Sales Comparison Approach”, and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because

no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales Comparison Approach, the Cost Approach is also based upon the principle of "substitution". The 2013 Base rates for Ranch(01), Modern Contemp(07), Travel Trailer(105), Park Model(106), and Condo(55) were adjusted as indicated by the sales.

9C) The "Income Approach" is based upon the principle of "anticipation" which recognizes that value is created by the owner's expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property's value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net

operating income is then divided by a “capitalization” rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income

5 apartments @ \$1,000/month = \$60,000

Annual Vacancy Rate = 5% annually = (\$3,000)

Annual Effective Gross Income = \$57,000

Annual Expenses = (\$23,000)

Net Operating Income = \$34,000

Capitalization Rate = 10%

Property Value = \$34,000 / 10% = \$340,000

10) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful “test of reasonableness”, and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are “reconciled” by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

Mass Appraisal:

11) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. In regard to the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

12) Therefore, a mass appraisal system generally relies upon four primary “subsystems” that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is briefly described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the

data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

“Ratio”: refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement, as established by the State of New Hampshire’s Assessing Standards Board, is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

“COD”: or “Coefficient of Dispersion”, is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement, as established by the State of New Hampshire’s Assessing Standards Board, is a COD no greater than 20% (a lower COD is preferable to a higher COD).

“PRD”: or “Price-Related Differential”, is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value

properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties). The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base, the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

Period of Time Associated with Sales/Data Collection: Sale data utilized for the purpose of completing this analysis spanned a two-year period from April 1, 2011 to March 31, 2013. Only sales confirmed to be qualified "arms-length", or market-oriented transactions were utilized in the analysis.

Data Collection and Sales Verification Procedures: The County Registry of Deeds provides the Municipality's Assessing Department with copies of all recorded property transfers within 30

days of the date of transfer. Each individual sale was then analyzed by the Municipality's assessing staff to determine if the transfer was a "qualified" sale; i.e., arm's-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through PA 34 forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

Number of Sales Utilized in Analysis: As previously described, as of the date of this report, there are 7406 total parcels situated in the Municipality. The breakdown of all property transfers for 4/1/2011 to 3/31/2013 within the Municipality by "use type" is as follows:

Commercial	68
Industrial	0
Residential	1042
Vacant Residential Land	<u>190</u>
Total	1300

The breakdown of all qualified property transfers within the Municipality by "use type" follows:

Commercial	6
Industrial	0
Residential	218
Vacant Residential Land	<u>9</u>
Total	233

Description of Data Calibration Methods: The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was “arm’s length”, with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables, and verify the alignment of properties and the tables by “use” type and location, for example. The preliminary values were further “validated” by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various “ratios” are developed that reveal discrepancies in the underlying valuation model.

Significance of Adjustments and Factors: “Adjustments” and “factors” are mathematical changes to basic data (for example, a “base” table) to facilitate comparisons and understanding. This process assumes a “causal” relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water front or view or water access amenities. Importantly, a “feature” can be a positive influence on property value, or a “negative” influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or “qualified”, several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as “extraction”, this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value of the specific land component being analyzed. This is the most commonly used method. Another technique, known “matched-pair” comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the specific “contributory” value or factor attributable to the feature is isolated.

SECTION D

Time And Market Trending Analysis

Explanation and Derivation of Time Trending Factors: Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. Unfortunately, there have not been any resales in the two year period preceding April 1, 2013.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study is to extract the rate of change in market conditions Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2011 to 3/31/2013. There were 142 qualified residential improved sales during this time period.

Date	Count	Sale Price	Appraised	A/S Ratio	Sale Price	Appraised	A/S Ratio	Abs Disp	COD	Average
.1, H 1	17	1,051,443	959,200	0.92	605,000	520,400	0.91	0.07	7.76%	0.91
.1, H 2	27	425,025	424,033	1.01	270,000	253,300	1.00	0.06	6.96%	1.00
.2, H 1	34	585,908	572,274	0.97	370,000	350,450	0.96	0.05	6.37%	0.98
.2, H 2	46	644,951	582,789	0.92	299,500	263,400	0.94	0.05	8.51%	0.90
.3, H 1	18	410,559	397,589	0.99	237,266	237,400	0.97	0.04	7.85%	0.97
		607,950	571,673	0.96	308,500	281,900	0.96	0.05	7.81%	0.94

Based on this method it was determined that a time adjustment was not needed when analyzing market sales for the 2013 revaluation of Moultonborough.

SECTION E

Land Data

Explanation of Land Valuation Methodology:

Land Valuation begins with an understanding that every municipality can be segregated into areas which are differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views & waterfront amenities, approved uses of property, and the quality and/or maintenance of such surrounding uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Therefore, land valuation depends upon using all the available data to establish a “base”, or “typical” land rate for a municipality and then creating and applying a “schedule” of positive or negative adjustments corresponding to the degree of difference from that base.

To begin, local sale data is collected and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land “extraction” technique can be utilized where the depreciated value of any structures or improvements on the property are deducted from the total sales price, resulting in the contributory value of the underlying land. Additional land value information can also be obtained by interviews with knowledgeable local brokers and real estate agents.

The two primary methods of valuing land are associated with the sales comparison approach. The “comparative unit” method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price per unit. The “base lot” method requires the assessor to establish the value of the standard or “base” parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

Base Land Curve: Whether by the “comparative unit” method, or the “base lot” method, a generic “base” value for land was established for each strata, reflective of the underlying market conformity of land values within the strata. Typically, there is an inverse curvilinear relationship between tract size

and per acre prices. Larger sites are considered to sell for lower per acre values (all else being equal) and, inversely, smaller sites are considered to sell for larger per acre values. However, at some point these differences become too insignificant to be recognized in the market, and no adjustment is justified.

Residential base land curve values were developed both through the analysis of vacant land sales and use of the land extraction technique. Land sales that were considered arms-length transactions were utilized in the analysis. Preference was given to those sales that required no location adjustments and were "typical" for the municipality. These lot sales were analyzed to determine correlations of lot size versus sale price. Adjusted Price is the trended sale price minus the value of any Outbuilding on the property.

The indicated range falls between \$1.03 and \$1.85 per square foot on the primary site value. These numbers are not adjusted for location within the municipality or other contributing factors to land value.

In addition to the arms-length vacant land sales, a land extraction technique was also used to assist in the development of the land schedule. In this procedure, the depreciated building values were subtracted from the trended sales prices to determine an indicated residual land value. This value was compared to the land size to derive an indicated price per square foot. Those sales that required no location adjustments and were "typical" for the municipality were used. The range of values falls between \$0.60 and \$2.61 per square foot. These numbers are not adjusted for location within the municipality or other contributing factors to land value.

Taking into account all of the data regarding sales price comparative to lot size, the land curve for the municipality was set as follows:

<u>SQFT</u>	<u>PRICE/SF</u>	<u>LOT PRICE (ROUNDED)</u>
500	\$59.13	\$29,565
1,000	\$33.67	\$33,670
4,356	\$8.86	\$38,594
10,890	\$4.00	\$43,560
21,780	\$2.18	\$47,480
32,670	\$1.64	\$53,579
43,560	\$1.30	\$56,628

PID	LUC	LUC DESC	MBLU	LOCATION	SALE DATE	SALE PRICE	IMPRO V VALUE	LOT SIZE ACRES	EXCESS VALUE	IND LAND VALUE	COND FACTOR	IND BASE VALUE	BASE VALUE/SF
3297	1300	RES ACLNDV	134/028	123 Moultonboro Neck Rd	11/21/11	74,933	0	6.42	10,400	74933	1.00	64,533	1.48
885	1300	RES ACLNDV	051/011	103 Old Route 109	5/8/12	68,000	14200	1.61	2,400	53,800	1.00	51,400	1.18
4340	1300	RES ACLNDV	092/059	Woodstream Dr	3/29/13	57,466	0	0.55	0	57,466	0.80	69,000	2.89
												MEDIAN	1.48
												AVERAGE	1.85
874	1010	Sin Fam	052/005	35 Old Route 109	10/7/11	148,000	101,200	0.63	0	46,800	1.00	46,800	1.71
939	1010	Sin Fam	051/018	22 Rory Ln	5/25/11	174,933	122,300	1.03	100	52,633	1.00	52,533	1.21
2878	1010	Sin Fam	142/072	2 Myers Rd	9/1/12	167,533	112,200	1.21	800	55,333	0.95	58,100	1.34
376	1010	Sin Fam	049/002	47 Ossipee Mountain Rd	3/14/12	180,000	121,700	1.90	3,600	58,300	1.00	54,700	1.26
727	1010	Sin Fam	201/034	32 Kona Farm Rd	8/2/11	224,000	166,500	2.17	4,700	57,500	1.00	52,800	1.21
2203	1010	Sin Fam	102/004	29 Gilman Point Rd	1/29/13	245,000	233,000	2.49	6,000	63,900	1.00	57,900	1.33
6681	1010	Sin Fam	086/001	231 Sibley Rd	7/31/12	145,000	104,400	0.41	0	40,600	1.00	40,600	2.26
3027	1010	Sin Fam	139/002	246 Bean Rd	9/28/11	177,000	131,900	2.74	7,000	45,100	1.00	38,100	0.87
2498	1010	Sin Fam	265/003	87 Lunt Rd	2/1/12	249,933	221,000	1.68	2,700	28,933	1.00	26,233	0.60
637	1010	Sin Fam	021/012	279 Ossipee Mountain Rd	3/29/13	200,000	156,800	10.00	16,700	43,200	1.00	26,500	0.61
105	1010	Sin Fam	099/018	174 States Landing Rd	9/12/12	260,000	146,500	0.95	0	113,500	1.00	133,500	2.61
6528	1010	Sin Fam	135/041	146 Ames Rd	5/15/12	165,933	81,900	0.99	0	84,033	1.05	80,000	1.85

3742	1010	Sin Fam	247/014	28 Geneva Point Rd	3/29/13	400,000	307,600	5.00	10,800	92,400	1.00	81,600	1.87

Site Index:

The next step is to identify the larger areas of town that might require an overall adjustment to this base value and establish the corresponding boundaries associated with each. As examples, these could be based on such things as geographic location, traffic flow, proximity to commercial or industrial areas, available amenities, zoning or any other homogeneous grouping of parcels that are similar in characteristics. These areas are identified by a Site Index which has a corresponding value adjustment associated with it. Through the land analysis process, six distinct site indexes were developed for residential parcels and coded with a number of 4 through 9.

Site Index Code	Adjustment Factor
4	0.80
5	1.00
6	1.08
7	1.18
8	1.55
9	5.80

A 5 Site Index is considered "typical" for the municipality and bears no adjustment factor. The factors for codes 4, 6, 7, 8 and 9 were applied based on the appraiser's observation of the desirability of the designated areas. These factors were tested against the trended sales and produced median ratios in a range of 0.90-1.00. See the Sales Analysis grouped by Site Index below for further detail.

Index	Count	Sale Price	Appraised	A/S Ratio	Sale Price	Appraised	A/S Ratio	Abs Disp	COD	Average
4	1	145,000	145,700	1.00	145,000	145,700	1.00	0.00	0.00%	1.00
5	69	213,331	203,122	0.98	180,000	185,000	0.96	0.06	10.88%	0.95
6	14	236,119	228,043	0.97	213,500	196,850	0.97	0.04	5.96%	0.97
7	5	208,107	179,080	0.89	205,000	173,000	0.90	0.10	9.78%	0.86
8	8	291,817	291,188	0.99	257,766	261,500	0.97	0.02	3.87%	1.00
9	63	1,050,026	983,716	0.96	725,000	651,400	0.96	0.05	7.57%	0.94
		548,108	515,954	0.97	273,500	252,350	0.96	0.05	8.79%	0.94

Code 9 is reserved for those parcels with direct waterfront and the factor here was derived from extraction of the indicated land values of sales in this area. There were 63 sales improved sales in this area and the improvement values were deducted from the sales prices to find the indicated land values. When these values were compared against the land values calculated by the land curve and NBHD factors, it was clear that an adjustment was required. The median adjustment required to achieve land values similar to those indicated in the extraction was 6.20. See Appendix E to view the Waterfront Extraction spreadsheet showing the sales used and the calculations for the required adjustment.

The median required adjustment shown in the extraction spreadsheet was 5.95. A factor of 5.8 was applied to Site Index 9 representing 96% of the 6.20 median. When tested against the sales, this adjustment brought about a 0.96 median sales ratio for those parcels designated with a 9 Site Index. See the Sales Analysis grouped by Site Index above for further detail.

Neighborhood codes:

It is often required to further identify smaller pockets of properties within these larger areas that have additional characteristics requiring adjustment. Examples might include location within a subdivision, water views, specific waterfront locations, etc. These areas are identified

by a Land Neighborhood Code (listed as "ST Idx" on the field cards). *A list of each neighborhood code and corresponding adjustment are located in Appendix E labeled Land Tables. A description of each neighborhood code is also located in Appendix E. These neighborhood codes were applied in previous revaluation years based on the observations over time of the assessors' office and/or revaluation staff during the analysis of sale patterns. They have been carried forward as the boundaries of the designated areas have changed very little over time. They may have also been used simply for identification purposes (such as in the case of condos and boat slips). When sale properties with a Neighborhood designation used for valuation are analyzed, the overall Median sales ratio is a .96 with a COD of 8.79%.

**The land neighborhood maps are on file at the municipal offices.*

Land Pricing Instructions:

Land Line 1: The base lot is entered on this landline and includes any land up to 43,560 SF. The Site Index and Neighborhood Code adjustments are utilized to adjust for location. As stated above, Site Index 9 and the Neighborhood Codes were reserved for waterfront/water influence properties. Any access, right of way (ROW), allowable use or topography adjustments can be found in the condition factor section using the following guidelines:

<i>Typical Land Adjustments</i>	
Type	Adjustment
Building Lots accesses, rows, etc.	Minus 5 - 10%
Vacant buildable lots	No adjustment
Unbuildable -Size, shape, topography	Minus 90%
Landlocked	Minus 75%
Excess Acreage - steep/wet	Minus 10 - 90%
Current Use	per State guidelines

Land Line 2: Any excess acreage over the first acre will be priced here at \$4,000/acre. In addition, any applicable topography, easements, ROW's (condition factor adjustments/considerations) can be adjusted here in the condition factor section as needed. Site index codes are not utilized on excess acreage but Neighborhood codes may apply.

Land Valuation Model:

The land valuation model for each land line is defined as Land Value = Size x Unit Price x Site Index factor x Condition Factor x Neighborhood factor.

Example:

43,560 Square Foot Lot

\$1.30 per Sq. ft. (from Land Curve)

Site index Factor 1.00 (SI 5)

Condition Factor 1.00

Neighborhood Factor 1.05 (SL1 Skyline Drive)

$$43,560 \times \$1.30 \times 1.00 \times 1.00 \times 1.05 = \$59,459$$

Land Value = \$59,500 rounded

SECTION F

Improved Property Data

Process for Collecting, Validating and Reporting Data: All buildings had an external drive by review to verify the accuracy of the real estate data that was collected. It is necessary to observe the style, quality, condition, and sub area of each component of the building. The following elements have been reviewed:

- Style Type (Ranch, Colonial, etc.)
- Model (Residential, Commercial, etc.)
- Grade (Quality)
- Stories
- Occupancy
- Exterior Wall
- Roof Structure
- Roof Cover
- Interior Wall
- Interior Floor
- Heating Fuel and Type
- Air Conditioning Type
- Bedrooms, Bathrooms
- Year Built
- Condition of Property
- Functional and Economic Obsolescence
- Out Buildings & Extra Features

Building Style:

Below is an explanation of typical styles of single-family residential houses.

Ranch: This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

Tri-Level: Generally built after 1940's. The living area is on two or more levels with each level having a single story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

Colonial: Traditional design built from 1700's to present. Generally 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

Cape Cod: Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally a gable roof.

Bungalow: Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic area and/or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

Conventional: An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

Modern or Contemporary: Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

Raised Ranch: This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

Building Valuation Model:

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc... +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate x Effective Area – Depreciation Adjustment = Building Value.

Example:

PID = 2145

Use Code = 1010

Cost rate Group = SIN

Model ID = P01

Section #1

Base Rate: 68 (starting base rate)

Size Adjustment: .98820 (adjustment for building size)

Effective Area: 1914 (Size of Building)

Adjusted Base Rate = $(68 + .68)$ (comes from amenities listed under base rate adjustments) * .98820

Adjusted Base Rate: 67.87 (does not include quality of construction grade adjustment)

RCN = $((67.87 * 1914) + 10000)$ (comes from flat value additions) * 1 (grade adjustment) + 0 (comes from non-factored flat value additions)

RCN: 139903 (cost new)

Base Rate Adjustments

FLOOR COVER 1 05 (Vinyl/Asphalt) = $-.34 + \text{Base Rate}$

FLOOR COVER 2 12 (Hardwood) = $1.02 + \text{Base Rate}$

Flat Value Additions

FULL BATHROOMS = $10000 + \text{RCN}$

Percent Good = 89

RCNLD: 124500

Building Value = \$124,500 rounded

Cost/Market Approach Modeling: Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted.

Depreciation: Depreciation is the loss in value from any cause, and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property). In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2013.

Qualified sales that occurred between 4/1/2011 & 3/31/2013 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

Quality Adjustment Rating: A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called \$100,000 home in the \$200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Government Solutions, Inc.'s Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Government Solutions, Inc.'s Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

Quality Grading Guidelines: The general quality specifications for each grade are as follows:

Minimum Grade (01): Buildings constructed with very cheap grades of materials.

No extras, only bare minimum.

Below Average Grade (02): Buildings constructed with a minimum grade materials, usually “culls” and “seconds” and poor quality workmanship resulting from unskilled, inexperienced, “do-it-yourself” type labor. Low-grade heating, plumbing and lighting fixtures.

Average Grade (03): Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

Above Average Grades (04-05): Buildings constructed with above average quality materials and workmanship throughout. Above average architectural treatment. Above average quality interior finish and built-in features. Above average plumbing and heating fixtures.

Good Grades (06-08): Buildings constructed with good quality materials and workmanship throughout. Moderate architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

Very Good Grades (09-11): Buildings constructed with very good quality materials and workmanship throughout. Moderate architectural treatment. Very good quality interior finish and built-in features. Very good grade heating, plumbing and lighting fixtures.

Excellent Grades (12-14): Buildings generally having an excellent architectural style and design, constructed with excellent quality materials and workmanship throughout. Excellent quality interior finish and built-in features. Excellent grade heating, plumbing and lighting fixtures.

Luxurious Grades (15-17): Architecturally attractive buildings constructed with superior quality materials and workmanship throughout. Luxurious interior finish and built-in features. Deluxe heating system and luxurious plumbing and lighting fixtures.

Custom/Unique Grades (18-21): Architecturally attractive buildings constructed with the finest quality materials and workmanship throughout. Superior interior finish and built-in features. Deluxe heating system, plumbing and lighting fixtures.

Commercial Valuation Process:

The purpose of the mass appraisal is to determine an opinion of the market value of all the commercial properties in the Municipality for 4/1/2013. In the appraisal of real estate, there are three recognized approaches to value. These are: Cost Approach, Sales Approach, and Income Approach.

Cost Approach Methodology: The cost approach is based on the theory that an informed buyer would not pay more for a property than the cost to build a reasonable substitute. The cost approach is therefore based on a comparison of the subject property to the cost to produce a new subject property or a substitute property. Items considered in this estimate are the age, condition and utility of the property.

In applying the cost approach the appraiser will first value the land of the subject based on comparable land sales, sales land residuals or income land residuals. Secondly, the appraiser will estimate the cost to construct the existing structure, along with any site improvements, and then deduct any accrued depreciation from the cost. The land value is added to the cost value to derive an indication of market value by the cost approach.

Sales Approach Methodology: The sales comparison approach is the process of comparing the subject property to other comparable properties, which have sold within a reasonable period, adjusting the sale prices of those comparable properties to compensate for differences, and weighing the value indications developed to arrive at an opinion of market value for the subject property.

The sales comparison approach reflects the actions and reactions of typical buyers and sellers in the marketplace. A comparative analysis process is completed to determine and define

similarities and differences of properties and transactions that can affect value. These elements may include property rights appraised, financing terms, market conditions, size, location and physical features.

Income Approach Methodology: This approach is based on set of procedures that derives a value by analyzing and determining an income flow from the market, and then capitalizing this stream of income into a value. Income producing property is typically purchased as an investment. Therefore, the premise is the higher the earnings the higher the value. An investor who purchases income producing real estate is trading present day dollars for the expectation of receiving future dollars.

Reconciliation Methodology: The final step of the appraisal process is the reconciliation. The appraiser considers the strengths and weaknesses of each applicable approach and reconciles the values indicated by these approaches to determine a final value opinion. In this determination, the appraiser weighs the relative importance, applicability, and defensibility of each of the three approaches and relies strongly on the approach that is most appropriate to the nature of the appraisal.

Cost Approach Modeling: The final assessed values utilized by the Municipality will be broken out by land and building values. The cost approach is the only approach that identifies both components individually. The other two approaches will also be considered and depending on the type of property will be given the most weight in the reconciliation stage.

The Vision Government Solutions, Inc.'s cost tables were utilized, supported by national valuation services, to develop a replacement cost for a building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and

economic obsolescence was deducted. The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value.

Sales Approach Modeling: This cost value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2013. There were a limited number of sales that occurred in the community. This data was considered, but based on the small sample size; this approach was not given as much weight as the other approaches.

Income Approach Modeling:

Market Rent Analysis: The first step in analyzing properties income potential is to establish market rent for land and improvements. To establish a basis for market rent, rentals of comparable properties in the city for all property types have been considered. Market rent is the rental income that a property would most probably command in an open market; indicated by current rents paid and asked for comparable space as of the date of the appraisal. Market rent may differ from contract rent, which is rent paid as a result of a specific agreement. Market rent is applicable when the property rights appraised are fee simple. To estimate the property's market rent, rental data from comparable properties are required to be gathered and analyzed.

Income and expense statements were mailed out to all commercial property owners throughout the town. This data was examined, qualified and analyzed to develop market rent schedules and vacancy/expense ratios for each property type (i.e. retail, office, industrial, etc.). National real estate publications were also reviewed to further support the market rents that were established. The rates determined are for properties that are considered to be of average quality and location. Further adjustments are applied for utility, location, building condition

and specific vacancy conditions. Income location adjustment factors were mapped consistently with site index adjustment factors to reconcile between the approaches. Individual quality adjustments were also applied to each property to account for higher or lower utility of the property.

Once all these factors have been considered, a final net operating income (NOI) is established for each property based on current market conditions for the fee simple interest.

Direct Capitalization Method: Capitalization is the process of converting a net income stream into an indication of value. The selection of a capitalization rate (Ro) can be developed by several methods. Direct Capitalization is a method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the income estimate by an appropriate rate or by multiplying the income estimate by an appropriate factor. Extraction of a capitalization rate (Ro) from market surveys and by the band of investment technique are the most commonly accepted methods. They will be utilized to determine a direct capitalization rate for each commercial property type. Another method to develop a capitalization rate is through extracting it from comparable sales. This process was also considered when good market data was available.

Market Survey of Capitalization Rates: Is an analysis of market surveys that were completed to determine capitalization rates for the various commercial property types in the Municipality as of 4/1/2013.

Band of Investment technique: This is a technique in which the capitalization rates attributable components of a capital investment are weighted and combined to derive a weighted average rate that is attributable to the total investment. The two components are the mortgage position

and the equity position. The variables considered are the mortgage interest rate, amortization period, holding period, loan to value ratio and the equity yield rate.

Once the capitalization rate is developed the NOI is divided by this rate to determine a value by the income approach.

Final Reconciliation: Reconciliation spreadsheets by property type were developed and analyzed. When possible, all approaches to value were reconciled within a range of 0.90 to 1.10 and the cost model was used as the final value estimate. When not possible, the most relevant approach to value for a given parcel was selected. The income approach model was deleted during the reconciliation process when not appropriate to the valuation of a given parcel or property type.

Land Valuation Models: The Commercial/Industrial land sales, sales residuals and income residuals were analyzed by street to derive typical land value ranges. Site Index adjustment factors were derived to modify the basic land curve to the market characteristics of each neighborhood.

Poles and Conduits: In determining the value for poles and conduits, we utilized the inventory list supplied by Fairpoint Communications and then verified this by determining the total miles of streets in town and establishing that there are approximately 35 poles per mile. The pole and conduits were valued at a rate of 500.00 each and depreciated 50% for the poles that were 100% owned by Fairpoint and 75% for the poles that were 50 % owned. Conduits were valued at a value of 139,274.00, based on value by Fairpoint Communications, and depreciated 50%. The ROW was valued as undevelopable land with 90% depreciation.

SECTION G

Appendices

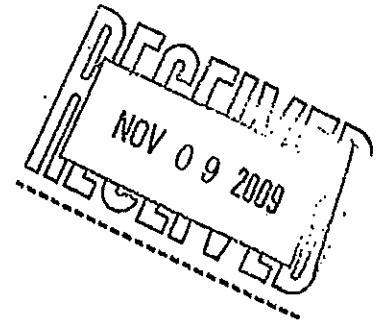
Appendix 'A': Copy of Contract Specific to this Report

VISION APPRAISAL

November 5, 2009

Board of Selectmen
Moultonborough Town Offices
6 Holland Street
PO Box 139
Moultonborough, NH 03254

js



Moultonborough NH Five Year Agreement (2009-2013) Contract Amendment

Dear Selectmen:

This letter is to serve as an amendment to the Five Year Agreement in place between Vision Appraisal Technology, Inc. and the Town of Moultonborough. The Valuation Update Hearings portion of the Contract price has been reduced from Thirty Thousand Dollars (\$30,000) per year to Twenty Thousand Dollars (\$20,000) per year for the Fiscal Years 2010, 2011, 2012 and 2013. The corresponding contract paragraph in section 2.6 on page 4 of the Contract document now reads as follows:

Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is **Thirty Thousand Dollars (\$30,000)** for year 2009 and **Twenty Thousand Dollars (\$20,000)** each year after. Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years 2009, 2010, 2011, 2012 & 2013.

It is our pleasure to continue providing services to the Town of Moultonborough. If there are any questions, please call. Please sign both copies of this amendment, return one to my attention and file your copy with the Five Year Agreement.

Sincerely,

Jay Taranto
Jay Taranto
Executive Vice President

Accepted by the Town:

Name, Title

Date

[Signature]

Name, Title

11/19/09

Date

Karl Kumpf

Name

Selectman

11/19/09

Date

Shirley J. Drans

Name, Title

Date

Betsy L. Patten

Name, Title

Selectman

11/19

Date



FIVE YEAR AGREEMENT

SUBJECT: An update valuation of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration for years **2009, 2010, 2011, 2012 and 2013.**

The Municipality of **Moultonborough, NH**, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the **Municipality**; and **Vision Appraisal Technology**, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at 44 Bearfoot Road, Northboro, MA 01532, hereinafter called the **Company**, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality:	<u>Moultonborough</u>
1.2 Address of Municipality:	<u>Town Office</u>
	<u>6 Holland Street</u>
	<u>Moultonborough, NH 03254</u>
1.3 Contracting Officer for the Municipality:	<u>Carter Terenzini</u>
1.4 Telephone	<u>(603) 476-2347</u>
1.5 Name of Company:	<u>Vision Appraisal Technology</u>
1.6 Address of Company:	<u>44 Bearfoot Road</u>
	<u>Northboro, MA 01532</u>
1.7 Name and Title of Company Signer:	<u>Charles T. O'Shea (President)</u>
1.8 Telephone	<u>(508) 351-3600</u>

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

- 2.1 Appraise all property for years 2009, 2010, 2011, 2012 and 2013.
 - 2.1.1. To update all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.
 - 2.1.2 To update all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.

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2.2 Completion of Work:

- 2.2.1 The Company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before **September 1, 2009, 2010, 2011, 2012 and 2013.**
- 2.2.2 The update valuation shall be considered complete and in its final form only when informal reviews have been completed, value changes made as required and the figures are submitted to and accepted by the Selectmen/Assessors.

2.3 Personnel.

- 2.3.1 The Company shall employ experienced and competent appraisers who have been approved first by the N.H. Department of Revenue Administration in accordance with the Rev. 600 rules, and then by the Municipality, in the grading, classifying and appraising of all property covered by this contract, and all necessary field appraising of all property covered by this contract. All necessary field assistants employed by the Company shall be competent to perform the work they are called upon to do.
- 2.3.2 The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.
- 2.3.3 Upon approval of the contract and before the update valuation begins, the Company shall provide to the Town and forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update valuation project. We are proposing Ken Rodgers and Rob Tozier as the primary project Director and Supervisors working on your projects.

2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Selectmen/Assessors. The Company, upon request of the Municipality, will make available speakers to acquaint groups with the nature and purpose of the reappraisal.

2.5 Confidentiality.

- 2.5.1 The Company agrees to not disclose to anyone except the Selectmen/Assessors or his/her designee and the Commissioner of the N.H. Department of Revenue Administration or his/her designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update valuation.

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2.5.2 The Company agrees that the data regarding the update valuation in possession of the Company shall be released, upon request, to the New Hampshire Department of Revenue Administration staff member assigned to monitor the update valuation.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company for the following:

Analytical Valuation Update: The cost to provide these services is **Twenty Two Thousand Dollars (\$22,000)** for each year. The project is to be done reflecting parcel values as of **April 1, 2009, 2010, 2011 & 2012**. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties approximately 500
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Sample I & E analysis on commercial/industrial properties
- 9) Data Entry services for the update project

Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars (\$135,000)** for year 2013. The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The additional cost to conduct an exterior walk around of every property would be **Sixty Five Thousand Dollars (\$65,000)**. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Refinement of neighborhood delineation.
- 9) Complete Field Review(drive by verification of exterior components) of all parcels

 VISION APPRAISAL

- 10) Conduct exterior walk around of all improved properties. (TBD by Town if they wish to have this task conducted)
- 11) Income & Expense analysis on commercial/industrial properties
- 12) Data Entry services for the update project
- 13) Abatement review w/ Assessors
- 14) 5 Days of Litigation support
- 15) Provide Performance bond

Building Permits: The cost to provide these services is **Seventeen Thousand Five Hundred Dollars (\$17,500)** for each year. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2009, 2010, 2011, 2012 & 2013. This price is based on **500 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel.

Sale Property Inspections: The cost to provide these services as part of the Valuation Update is **Five Thousand Five Hundred Dollars (\$5,500)** for each year. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2009, 2010, 2011, 2012 & 2013. This price is based on **250 Sale Properties per Year**. Additional sale property inspections can be inspected and listed at a cost of **Twenty Two Dollars (\$22.00)** per real estate parcel.

Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is **Thirty Thousand Dollars (\$30,000)** for each year. Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years 2009, 2010, 2011, 2012 & 2013.

in manner and form as follows:

- 2.6.1 Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update valuation as defined in 2.2.2.
- 2.6.2 Payment shall be based on monthly progress reports submitted by the Company and accepted by the Municipality.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

3.1 Development of Unit Costs

- 3.1.1 The Company shall make a careful study and investigation of the costs of residential, commercial and industrial construction in the area, based upon material costs and prevailing wage rates in the building trades. The Company shall develop data unit costs which shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual

 VISION APPRAISAL

appraisals of buildings whose actual current costs are known in order to insure accuracy.

- 3.1.2 Residential Property Appraisal Schedules. The Company shall use unit costs as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall be complete for various story heights and cover ground areas adequate for the valuation of all types of houses with tables for additions and deductions for variations from base specifications including schedules for garages.

3.2 Manual of Appraisal.

- 3.2.1 The cost data and schedules developed for the valuation of residential, commercial, industrial, manufactured housing and exempt properties shall be summarized and bound by the Company for use as an appraisal manual. The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the update valuation, the Company shall deliver one copy of the manual to the Selectmen/Assessors and one copy to the Department of Revenue Administration; or,
- 3.2.2 If the Department of Revenue Administration Manual is to be used, the Company shall so indicate.
- 3.2.3 The Company shall provide appraisal documentation, which is a USPAP Standard 6 Compliant Final Appraisal Report.

3.3 Property Record Cards.

- 3.3.1 The Company shall prepare a property record card, 8 ½ x 11 inches, for each separate parcel of property in the municipality.
- 3.3.2 The cards shall be so arranged as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification, and space for indicating the land value and value of the buildings on the land.
- 3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be filed as requested by the Municipality.

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- 3.3.4 Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or on an attachment thereto.
- 3.3.5 The signature or other identifying symbol of the Company's employee appraising the property shall be noted on each property record card.

3.4 Sales Survey.

- 3.4.1 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a period not to exceed two (2) years immediately preceding the effective date of the update valuation.
- 3.4.2 A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.
- 3.4.3 The sales data shall be collected by qualified real estate appraisers, appraiser supervisors, or monitors. A real estate appraiser supervisor or monitor shall conduct the sales survey.
- 3.4.4 All property sales shall be included in the sales book by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto.
- 3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation to that effect made on the property assessment record card along with the sale price, date of the sale, and date of inspection.
- 3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.
- 3.4.7 The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.
- 3.4.8 The completed sales survey showing the sales used and the analysis to indicate property values, together with maps showing front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality at the completion of the update.

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3.5 Informal Reviews.

- 3.5.1 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain at least two (2) locations of where posted lists of community-wide values are available for review. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.
- 3.5.2 The informal review schedule will be approved in advance, by the Selectmen/Assessors or his/her designee and the informal review process may be monitored by the Selectmen/Assessors or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review.
- 3.5.3 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted, and the amount thereof along with complete instructions for an appeal of the informal review process.

3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

OPTION NUMBER 1

The taxpayer may **APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301**, in writing, after receiving the **MUNICIPALITY's** decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA76:16a)

OPTION NUMBER 2

The taxpayer may **APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED** on or before September 1 following the date of notice of tax. (RSA 76:17)

NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a



waiver of any right to petition the Superior Court (RSA 71-B:11)

INTEREST AT 12% PER ANNUM WILL BE CHARGED ON ALL PROPERTY TAXES NOT PAID BY THE DUE DATE AS SPECIFIED ON THE TAX BILL AND THE FILING OF A REQUEST FOR REVIEW OF THE ASSESSMENT WILL NOT WAIVE THIS PENALTY. (RSA 76:13)

4. CONDUCT OF VALUATION OF RESIDENTIAL AND COMMERCIAL PROPERTY

4.1 Inspection.

The exterior of building permit and sale properties of each house or commercial building and appurtenant buildings shall be carefully reviewed during years 2009, 2010, 2011 and 2012. Where necessary, the exterior of each property shall be carefully inspected during year 2013 update.

4.2 Entrance

Interior inspections of all properties are not part of this project. Only sales and building permit properties.

4.3 Measurement.

Prior to the conversion the Municipality shall provide the Company with a sketch for all improved properties on the property record card, or an attachment thereto, a diagram of the principal buildings and their dimensions, with the street side or waterfront toward the bottom of the diagram.

4.4 Construction.

The Municipality will be responsible to provide as part of the conversion data, approximate age and several features such as foundation, basement area, insulation, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, electric service, the number of rooms or bedrooms, sprinkler systems, elevators and any other data which would influence value.

4.5 Replacement cost shall be computed using the schedules described in sub-paragraph 3.2. These values shall then be depreciated according to age, condition, utility, and desirability, and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or a "composite percent good" adjustment based on condition, utility and desirability shall be shown.

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4.6 Separate Residential Areas.

If the residential property contains three or more separate apartments or residential areas, and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a check against physical value.

4.7 The Company shall mail income and expense questionnaires, after approval by the Town, to all commercial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

4.8 Final Comparison.

Before the final values are established, the Company shall make a careful comparison of appraisals with the values established by sales occurring within two years prior to and during the progress of the appraisal for the purpose of ensuring that, at the time of the completion of the appraisal, all values will reflect the market value as of April 1st of the update year.

4.9 Final Review.

When computations of the data obtained from the conversion have been completed a final review shall be made parcel-by-parcel, block-by-block, by a qualified appraiser, so that any mechanical errors, unusual features or anything influencing the final value may be noted and corrected.

5. CONDUCT OF VALUATION OF INDUSTRIAL PROPERTY

5.1 The Company shall appraise industrial property in the same manner as commercial property so far as applicable.

5.2 Each industrial property record card, or an attachment thereto, shall show a value of the buildings.

5.3 The Company shall carefully describe and price each industrial building by its component parts and depreciate it according to age, condition, utility, and desirability and the appropriate amount of physical, functional and economic depreciation or a "composite percent good" shall be shown. Total values shall represent the sound utility value for which it is being used or might be used.

5.4 All industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value. Valuation of the Public Utilities by the Company is not part of this contract.

5.5 The Company shall mail income and expense questionnaires, after approval by the

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Town, to all industrial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

6. TAX APPEALS & ABATEMENTS

The Company agrees to furnish the services of a qualified representative to support the values established for the update tax year upon appeals to the Town and the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law. Any days required, will be billed at a rate of **One Thousand Dollars (\$1,000.00)** per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

7. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/TOWN

7.1 Appraiser-in-Chief.

The Selectmen/Assessors shall act as Appraiser-in Chief and shall notify the Company, in writing, what property is exempt from taxation.

7.2 Approval Required.

The Selectmen/Assessors shall approve, prior to the signing of the contract, the procedures to be followed in making the reappraisals, including the method to be employed in valuing all land and all buildings, and the format of the property record cards.

7.3 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed telephones, typewriters, adding machines, calculators and other such equipment.

7.4 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract.

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7.5 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the Company of all ownership, name and address changes.

7.6 Notice.

The Selectmen/Assessors or his/her designee shall notify the Company, in writing, what property is exempt from taxation.

8. INDEMNIFICATION AND INSURANCE

8.1 The Company agrees to defend and indemnify the Municipality against claims for bodily injury, death and property damage which arises in the course of the Company's performance of the agreement and with respect to which the Municipality is free from negligence on the part of itself, its employees and agents.

8.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.

8.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.

8.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.

8.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

8.4 The Company shall provide certificates of insurance to the Municipality and the Department of Revenue Administration before starting the update confirming the required insurance coverage and providing that the Municipality shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.



9. PERFORMANCE BOND

The Company, before starting any update work for year 2013 shall deliver to the Municipality an executed bond in the principal sum of the amount to be paid by the Municipality to the Company, as provided in sub-paragraph 2.6, as security for the faithful and satisfactory performance of this contract and shall not expire before final values are submitted to and accepted by the assessing officials in accordance with Rev. 603.10 (d) (3). A copy of the bond shall be forwarded to the Department of Revenue Administration before starting any work.

10. PROJECT SIZE & SCHEDULE

It is agreed between the parties that the entire project consists of an estimate of 7355 tracts as defined by RSA 75:9, and that in the event that the number should exceed 103% of said estimate, the Company shall be entitled to additional remuneration based on a pro rata basis of SEE SCHEDULE BELOW:

Class	Rate Per Parcel
One-To-Three Family Dwellings	\$45.00
Apartment Buildings	\$50.00
Residential Condominium Units	\$20.00
Improved Industrials	\$75.00
Improved Commercials	\$75.00
Vacant Land	\$10.00
Mobile Homes	\$20.00
Commercial/Industrial Condominiums	\$35.00
Exempts	\$25.00

The various phases for each year of the update revaluation project shall be completed in compliance with the following schedule recognizing that the start date, as anticipated by the TOWN, may be negotiated, and all subsequent dates adjusted accordingly:

Task	Start	Completed
Execution of Contract	12/15/08	
Project Management	On-going	
Project Start-Up	01/15	
Record Card Preparation	01/15	02/01
Training	On-going	
Building Permit/ Sales collection	02/01	04/01
Neighborhood Delineation	04/01	04/15
Quality Control	On-going	
Sales Analysis	04/15	05/01
Cost and Depreciation Schedules	04/15	05/01



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Task	Start	Completed
Land Unit Value Tables	04/15	05/01
Economic Rent and Expense Tables	04/15	05/01
Residential Market Model	04/15	05/01
Residential Review	05/01	06/15
Commercial/Industrial/Exempt Review	05/01	06/15
Town's Review of Values	06/15	07/01
Informal Process	07/01	08/10
Print Notices	07/01	08/10
Mail Notices	07/01	08/10
Property Owner Reviews	07/01	08/10
Final Checks/File Maint./Re-Notice	07/01	08/10
Print Final Property Record Cards	08/10	08/15
Turnover/Acceptance of Values	08/15	08/20
Project Completion	08/20	

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11. ADDENDUMS AND APPENDIXES

Addendums and appendixes may be added only by separate instrument in writing, which must be approved and then signed by the parties hereto.

In the presence of:

Municipality of: Moultonborough, NH

Carol A. Fucarile
Witness

By: Karen C. Gifford
Betsy L. Patten
Board of Selectmen

In the presence of:

Company: Vision Appraisal Technology

[Signature]
Witness

By: Charles T. O'Sullivan
President

Witness

By: David G. Gifford

VISION APPRAISAL

ADDENDUM & APPENDIX

(Ref. Item 11)

In conformance with the New Hampshire Department of Revenue Administration administrative rules and to be responsive to the MUNICIPALITY's needs, the Company shall use this section to more fully identify specifications for this project as follows:

- This contract is subject to the Town's appropriation of the necessary monies to fund the contract on a yearly basis. However, the Town must be responsible for payment on work that must begin each year prior to the appropriation of monies in order for Vision to meet the necessary schedule enclosed. If the Town does not allocate the necessary funds, the remainder of work not completed as part of the contract shall be considered null and void. VISION APPRAISAL TECHNOLOGY will not consider such actions by the Town as breach of the contract. VISION APPRAISAL TECHNOLOGY agrees that they will forgo any rights to file any and all claims or lawsuits if the Town does not allocate the necessary yearly funds to fund the contract. The Board of Selectmen will use their good faith efforts in attempting to secure the necessary funds from Town Meetings.

In the presence of:

Carol A. Fucarile
Witness

Municipality of: Moultonborough, NH

By: Kathy J. Cyr
Robert J. Cyr
James J. Cyr
Betsy L. Kallen
Board of Selectmen

In the presence of:

[Signature]
Witness
[Signature]
Witness

Company: Vision Appraisal Technology

By: Charles T. O'S
President

By: Dan G. Gault

November 30, 2011

Board of Selectmen
Moultonborough Town Offices
6 Holland Street
PO Box 139
Moultonborough, NH 03254

**Moultonborough NH Five Year Agreement (2009-2013) Contract
Amendment**

Dear Selectmen:

This letter is to serve as a **second** amendment to the Five Year Agreement in place between Vision Appraisal Technology, Inc. and the Town of Moultonborough. The scope of work and costs for several items have been reduced or otherwise changed. The money associated with these cost reductions will be reallocated for general data collection services.

The following effected paragraphs hereby supplant and supersede the paragraphs with the same headings within the agreement as follows:

"Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars (\$135,000)** for year 2013. The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The services to be provided will be as follows:"

AND

"Building Permits: For 2009, 2010 and 2011, the cost to provide these services is **Seventeen Thousand Five Hundred Dollars (\$17,500)** for each year. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2009, 2010, and 2011, respectively. This price is based on **500 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel.

For 2012 and 2013, the cost to provide these services is **Eight Thousand Seven Hundred and Fifty Dollars (\$8,750)** for each year. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2012, and 2013, respectively. This price is based on **250 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel."

AND

"Sale Property Inspections: For 2009, 2010 and 2011, the cost to provide these services as part of the Valuation Update is Five Thousand Five Hundred Dollars (\$5,500) for each year. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2009, 2010, and 2011. This price is based on 250 Sale Properties per Year. Additional sale property inspections can be inspected and listed at a cost of Twenty Two Dollars (\$22.00) per real estate parcel.

For 2012 and 2013, the cost to provide these services as part of the Valuation Update is Two Thousand Two Hundred Dollars (\$2,200) for each year. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2012 and 2013. This price is based on 100 Sale Properties per Year. Additional sale property inspections can be inspected and listed at a cost of Twenty Two Dollars (\$22.00) per real estate parcel."

AND

"Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is Thirty Thousand Dollars (\$30,000) for year 2009, Twenty Thousand Dollars (\$20,000) for years 2010 and 2011, and Twelve Thousand Dollars (\$12,000) for years 2012 and 2013. Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years 2009, 2010, and 2011. For years 2012 and 2013 Vision Appraisal Technology will send notification mailers to all property owners, conduct informal hearings for up to 100 individual properties, and perform all data processing functions. Additional hearings can be provided at a cost of \$20 per parcel."

The following paragraphs and subsections are hereby added as part of the agreement:

"General Data Collection: The cost to provide these services is Twenty Thousand Fifty Dollars (\$20,050). This price is based on 715 Residential Real Estate parcels to be inspected. General Data Collection to commence by April 1, 2012 and to be completed by July 15, 2013. Amount to be completed in 2012 and 2013 to be determined by Company's Project Manager and the Assessor. The services to be provided will be as follows:

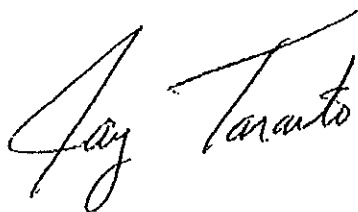
- 1) Initial attempt to perform and exterior and interior inspection.
- 2) One call back for all properties which an interior inspection was unsuccessful as part of initial attempt.
- 3) Call back letter preparation and postage.
- 4) Call center to handle call back appointments.
- 5) Data collection supervision.
- 6) Data Entry services for the data collection project."

AND

"Exterior Walk Around / Additional Data Collection (Option): The Municipality may choose to add services related to an exterior walk around of each parcel or choose to increase the quantity of parcels associated with the services listed as "General Data Collection" for an additional cost of Sixty-Five Thousand Dollars (\$65,000). Any amount to be completed in 2012 and 2013 to be determined by available funding. Additional on-site inspections can be provided at a cost of Twenty Eight Dollars (\$28.00) per real estate parcel. New digital images can be provided at an additional cost of \$2 per image."

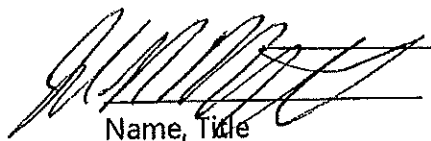
It is our pleasure to continue providing services to the Town of Moultonborough. If there are any questions, please call. Please sign both copies of this amendment, return one to my attention and file your copy with the Five Year Agreement.

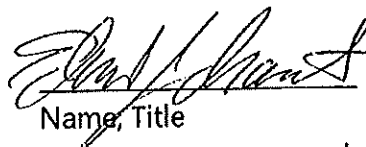
Sincerely,

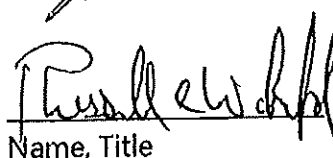


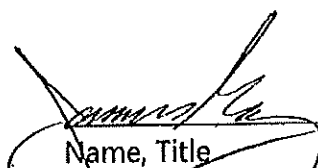
Jay Taranto
Executive Vice President

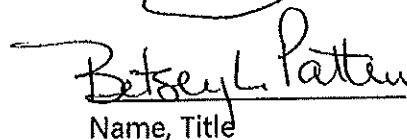
Accepted by the Town:

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

FIVE YEAR AGREEMENT

SUBJECT: An update valuation of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration for years **2009, 2010, 2011, 2012 and 2013.**

The Municipality of **Moultonborough, NH**, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the **Municipality**; and **Vision Appraisal Technology**, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at 44 Bearfoot Road, Northboro, MA 01532, hereinafter called the **Company**, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality:	Moultonborough
1.2 Address of Municipality:	Town Office
	6 Holland Street
	Moultonborough, NH 03254
1.3 Contracting Officer for the Municipality:	Carter Terenzini
1.4 Telephone	(603) 476-2347
1.5 Name of Company:	Vision Appraisal Technology
1.6 Address of Company:	44 Bearfoot Road
	Northboro, MA 01532
1.7 Name and Title of Company Signer:	Charles T. O'Shea (President)
1.8 Telephone	(508) 351-3600

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

- 2.1 Appraise all property for years **2009, 2010, 2011, 2012 and 2013.**
 - 2.1.1. To update all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.
 - 2.1.2 To update all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.

2.2 Completion of Work:

2.2.1 The Company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before **September 1, 2009, 2010, 2011, 2012 and 2013.**

2.2.2 The update valuation shall be considered complete and in its final form only when informal reviews have been completed, value changes made as required and the figures are submitted to and accepted by the Selectmen/Assessors.

2.3 Personnel.

2.3.1 The Company shall employ experienced and competent appraisers who have been approved first by the N.H. Department of Revenue Administration in accordance with the Rev. 600 rules, and then by the Municipality, in the grading, classifying and appraising of all property covered by this contract, and all necessary field appraising of all property covered by this contract. All necessary field assistants employed by the Company shall be competent to perform the work they are called upon to do.

2.3.2 The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.

2.3.3 Upon approval of the contract and before the update valuation begins, the Company shall provide to the Town and forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update valuation project. We are proposing Ken Rodgers and Rob Tozier as the primary project Director and Supervisors working on your projects.

2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Selectmen/Assessors. The Company, upon request of the Municipality, will make available speakers to acquaint groups with the nature and purpose of the reappraisal.

2.5 Confidentiality.

2.5.1 The Company agrees to not disclose to anyone except the Selectmen/Assessors or his/her designee and the Commissioner of the N.H. Department of Revenue Administration or his/her designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update valuation.

2.5.2 The Company agrees that the data regarding the update valuation in possession of the Company shall be released, upon request, to the New Hampshire Department of Revenue Administration staff member assigned to monitor the update valuation.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company for the following:

Analytical Valuation Update: The cost to provide these services is **Twenty Two Thousand Dollars (\$22,000) for each year**. The project is to be done reflecting parcel values as of **April 1, 2009, 2010, 2011 & 2012**. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties approximately 500
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Sample I & E analysis on commercial/industrial properties
- 9) Data Entry services for the update project

Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars (\$135,000) for year 2013**. The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Refinement of neighborhood delineation.
- 9) Complete Field Review(drive by verification of exterior components) of all parcels
- 10) Conduct exterior walk around of all improved properties. (TBD by Town if they wish to have this task conducted)

- 11) Income & Expense analysis on commercial/industrial properties
- 12) Data Entry services for the update project
- 13) Abatement review w/ Assessors
- 14) 5 Days of Litigation support
- 15) Provide Performance bond

Building Permits: For 2009, 2010 and 2011, the cost to provide these services is **Seventeen Thousand Five Hundred Dollars (\$17,500) for each year**. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of **April 1, 2009, 2010, and 2011 respectively**. This price is based on **500 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel.

For 2012 and 2013, the cost to provide these services is **Eight Thousand Seven Hundred and Fifty Dollars (\$8,750) for each year**. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of **April 1, 2012 and 2013, respectively**. This price is based on **250 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty-Five Dollars (\$35.00)** per real estate parcel.

Sale Property Inspections: For 2009, 2010 and 2011, the cost to provide these services as part of the Valuation Update is **Five Thousand Five Hundred Dollars (\$5,500) for each year**. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years **2009, 2010 and 2011**. This price is based on **250 Sale Properties per Year**. Additional sale property inspections can be inspected and listed at a cost of **Twenty Two Dollars (\$22.00)** per real estate parcel.

For 2012 and 2013, the cost to provide these services as part of the Valuation Update is **Two Thousand Two Hundred Dollars (\$2,200) for each year**. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2012 and 2013. This price is based on **100 Sale Properties per Year**. Additional sale property inspections can be inspected and listed at a cost of **Twenty-Two Dollars (\$22.00)** per real estate parcel.

Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is **Thirty Thousand Dollars (\$30,000) for year 2009 and Twenty Thousand Dollars (\$20,000) for each years 2010 and 2011, and Twelve Thousand Dollars (\$12,000) for years 2012 and 2013**. Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years **2009, 2010, and 2011**. For years **2012 and 2013** Vision Appraisal Technology will send notification mailers to all property owners, conduct informal hearing for up to 100 individual properties, and perform all data processing functions. Additional hearings can be provided at a cost of **\$20 per parcel**.

General Data Collection: The cost to provide these services is **Twenty Thousand Fifty Dollars (\$20,050)**. This price is based on 715 Residential Real Estate parcels to be inspected. General Data Collection to commence by April 1, 2012 and to be completed by July 15, 2013. Amount to be completed in 2012 and 2013 to be determined by Company's Project Manager and the Assessor. The services to be provided will be as follows:

- 1) Initial attempt to perform and exterior and interior inspection.
- 2) One call back for all properties which an interior inspection was unsuccessful as part of initial attempt.
- 3) Call back letter preparation and postage.
- 4) Call center to handle call back appointments.
- 5) Data collection supervision.
- 6) Data Entry services for the data collection project.

Exterior Walk Around / Additional Data Collection (Option): The Municipality may choose to add services related to an exterior walk around of each parcel or choose to increase the quantity of parcels associated with the services listed as "General Data Collection" for an **additional cost of Sixty-Five Thousand Dollars (\$65,000)**. Any amount to be completed in 2012 and 2013 to be determined by available funding. Additional on-site inspections can be provided at a cost of Twenty-Eight Dollars (\$28.00) per real estate parcel. New digital images can be provided at an additional cost of \$2 per image.

in manner and form as follows:

- 2.6.1 Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update valuation as defined in 2.2.2.
- 2.6.2 Payment shall be based on monthly progress reports submitted by the Company and accepted by the Municipality.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

3.1 Development of Unit Costs

- 3.1.1 The Company shall make a careful study and investigation of the costs of residential, commercial and industrial construction in the area, based upon material costs and prevailing wage rates in the building trades. The Company shall develop data unit costs which shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual appraisals of buildings whose actual current costs are known in order to insure accuracy.
- 3.1.2 Residential Property Appraisal Schedules. The Company shall use unit costs as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall be complete for various story heights and cover ground areas adequate for the valuation of all types of houses with tables for additions and deductions for variations from base

specifications including schedules for garages.

3.2 Manual of Appraisal.

- 3.2.1 The cost data and schedules developed for the valuation of residential, commercial, industrial, manufactured housing and exempt properties shall be summarized and bound by the Company for use as an appraisal manual. The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the update valuation, the Company shall deliver one copy of the manual to the Selectmen/Assessors and one copy to the Department of Revenue Administration; or,
- 3.2.2 If the Department of Revenue Administration Manual is to be used, the Company shall so indicate.
- 3.2.3 The Company shall provide appraisal documentation, which is a USPAP Standard 6 Compliant Final Appraisal Report.

3.3 Property Record Cards.

- 3.3.1 The Company shall prepare a property record card, 8 ½ x 11 inches, for each separate parcel of property in the municipality.
- 3.3.2 The cards shall be so arranged as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification, and space for indicating the land value and value of the buildings on the land.
- 3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be filed as requested by the Municipality.
- 3.3.4 Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or on an attachment thereto.
- 3.3.5 The signature or other identifying symbol of the Company's employee appraising the property shall be noted on each property record card.

3.4 Sales Survey.

- 3.4.1 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a period not to exceed two (2) years immediately preceding the effective

date of the update valuation.

- 3.4.2 A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.
 - 3.4.3 The sales data shall be collected by qualified real estate appraisers, appraiser supervisors, or monitors. A real estate appraiser supervisor or monitor shall conduct the sales survey.
 - 3.4.4 All property sales shall be included in the sales book by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto.
 - 3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation to that effect made on the property assessment record card along with the sale price, date of the sale, and date of inspection.
 - 3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.
 - 3.4.7 The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.
 - 3.4.8 The completed sales survey showing the sales used and the analysis to indicate property values, together with maps showing front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality at the completion of the update.
- 3.5 Informal Reviews.
- 3.5.1 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain at least two (2) locations of where posted lists of community-wide values are available for review. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.

3.5.2 The informal review schedule will be approved in advance, by the Selectmen/Assessors or his/her designee and the informal review process may be monitored by the Selectmen/Assessors or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review.

3.5.3 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted, and the amount thereof along with complete instructions for an appeal of the informal review process.

3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

OPTION NUMBER 1

The taxpayer may **APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301**, in writing, after receiving the **MUNICIPALITY's** decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA 76:16a)

OPTION NUMBER 2

The taxpayer may **APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED** on or before September 1 following the date of notice of tax. (RSA 76:17)

NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a waiver of any right to petition the Superior Court (RSA 71-B:11)

INTEREST AT 12% PER ANNUM WILL BE CHARGED ON ALL PROPERTY TAXES NOT PAID BY THE DUE DATE AS SPECIFIED ON THE TAX BILL AND THE FILING OF A REQUEST FOR REVIEW OF THE ASSESSMENT WILL NOT WAIVE THIS PENALTY. (RSA 76:13)

4. **CONDUCT OF VALUATION OF RESIDENTIAL AND COMMERCIAL PROPERTY**

4.1 Inspection.

The exterior of building permit and sale properties of each house or commercial building and appurtenant buildings shall be carefully reviewed during years 2009, 2010, 2011 and 2012. Where necessary, the exterior of each property shall be carefully inspected during year 2013 update.

4.2 Entrance

Interior inspections of all properties are not part of this project. Only sales and building permit properties.

4.3 Measurement.

Prior to the conversion the Municipality shall provide the Company with a sketch for all improved properties on the property record card, or an attachment thereto, a diagram of the principal buildings and their dimensions, with the street side or waterfront toward the bottom of the diagram.

4.4 Construction.

The Municipality will be responsible to provide as part of the conversion data, approximate age and several features such as foundation, basement area, insulation, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, electric service, the number of rooms or bedrooms, sprinkler systems, elevators and any other data which would influence value.

4.5 Replacement cost shall be computed using the schedules described in sub-paragraph 3.2. These values shall then be depreciated according to age, condition, utility, and desirability, and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or a "composite percent good" adjustment based on condition, utility and desirability shall be shown.

4.6 Separate Residential Areas.

If the residential property contains three or more separate apartments or residential areas, and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a check against physical value.

4.7 The Company shall mail income and expense questionnaires, after approval by the Town, to all commercial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The

Company shall perform the income approach by the accepted methods of capitalization.

4.8 Final Comparison.

Before the final values are established, the Company shall make a careful comparison of appraisals with the values established by sales occurring within two years prior to and during the progress of the appraisal for the purpose of ensuring that, at the time of the completion of the appraisal, all values will reflect the market value as of April 1st of the update year.

4.9 Final Review.

When computations of the data obtained from the conversion have been completed a final review shall be made parcel-by-parcel, block-by-block, by a qualified appraiser, so that any mechanical errors, unusual features or anything influencing the final value may be noted and corrected.

5. CONDUCT OF VALUATION OF INDUSTRIAL PROPERTY

- 5.1 The Company shall appraise industrial property in the same manner as commercial property so far as applicable.
- 5.2 Each industrial property record card, or an attachment thereto, shall show a value of the buildings.
- 5.3 The Company shall carefully describe and price each industrial building by its component parts and depreciate it according to age, condition, utility, and desirability and the appropriate amount of physical, functional and economic depreciation or a "composite percent good" shall be shown. Total values shall represent the sound utility value for which it is being used or might be used.
- 5.4 All industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value. Valuation of the Public Utilities by the Company is not part of this contract.
- 5.5 The Company shall mail income and expense questionnaires, after approval by the Town, to all industrial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

6. TAX APPEALS & ABATEMENTS

The Company agrees to furnish the services of a qualified representative to support the values established for the update tax year upon appeals to the Town and the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered

within the time prescribed by law. Any days required, will be billed at a rate of **One Thousand Dollars (\$1,000.00)** per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

7. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/TOWN

7.1 Appraiser-in-Chief.

The Selectmen/Assessors shall act as Appraiser-in Chief and shall notify the Company, in writing, what property is exempt from taxation.

7.2 Approval Required.

The Selectmen/Assessors shall approve, prior to the signing of the contract, the procedures to be followed in making the reappraisals, including the method to be employed in valuing all land and all buildings, and the format of the property record cards.

7.3 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed telephones, typewriters, adding machines, calculators and other such equipment.

7.4 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract.

7.5 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the Company of all ownership, name and address changes.

7.6 Notice.

The Selectmen/Assessors or his/her designee shall notify the Company, in writing,

what property is exempt from taxation.

8. INDEMNIFICATION AND INSURANCE

8.1 The Company agrees to defend and indemnify the Municipality against claims for bodily injury, death and property damage which arises in the course of the Company's performance of the agreement and with respect to which the Municipality is free from negligence on the part of itself, its employees and agents.

8.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.

8.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.

8.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.

8.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

8.4 The Company shall provide certificates of insurance to the Municipality and the Department of Revenue Administration before starting the update confirming the required insurance coverage and providing that the Municipality shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

9. PERFORMANCE BOND

The Company, before starting any update work for year 2013 shall deliver to the Municipality an executed bond in the principal sum of the amount to be paid by the Municipality to the Company, as provided in sub-paragraph 2.6, as security for the faithful and satisfactory performance of this contract and shall not expire before final values are submitted to and accepted by the assessing officials in accordance with Rev. 603.10 (d) (3). A copy of the bond shall be forwarded to the Department of Revenue Administration before starting any work.

10. PROJECT SIZE & SCHEDULE

It is agreed between the parties that the entire project consists of an estimate of **7355** tracts as defined by RSA 75:9, and that in the event that the number should exceed 103% of said estimate, the Company shall be entitled to additional remuneration based on a pro rata basis of **SEE SCHEDULE BELOW**:

Class	Rate Per Parcel
One-To-Three Family Dwellings	\$45.00
Apartment Buildings	\$50.00
Residential Condominium Units	\$20.00
Improved Industrials	\$75.00
Improved Commercials	\$75.00
Vacant Land	\$10.00
Mobile Homes	\$20.00
Commercial/Industrial Condominiums	\$35.00
Exempts	\$25.00

The various phases for each year of the update revaluation project shall be completed in compliance with the following schedule recognizing that the start date, as anticipated by the TOWN, may be negotiated, and all subsequent dates adjusted accordingly:

Task	Start	Completed
Execution of Contract	12/15/08	
Project Management	On-going	
Project Start-Up	01/15	
Record Card Preparation	01/15	02/01
Training	On-going	
Building Permit/ Sales collection	02/01	04/01
Neighborhood Delineation	04/01	04/15
Quality Control	On-going	
Sales Analysis	04/15	05/01
Cost and Depreciation Schedules	04/15	05/01
Land Unit Value Tables	04/15	05/01
Economic Rent and Expense Tables	04/15	05/01
Residential Market Model	04/15	05/01
Residential Review	05/01	06/15
Commercial/Industrial/Exempt Review	05/01	06/15
Town's Review of Values	06/15	07/01
Informal Process	07/01	08/10
Print Notices	07/01	08/10
Mail Notices	07/01	08/10
Property Owner Reviews	07/01	08/10
Final Checks/File Maint./Re-Notice	07/01	08/10

Task	Start	Completed
Print Final Property Record Cards	08/10	08/15
Turnover/Acceptance of Values	08/15	08/20
Project Completion	08/20	

11. ADDENDUMS AND APPENDIXES

Addendums and appendixes may be added only by separate instrument in writing, which must be approved and then signed by the parties hereto.

In the presence of:

Municipality of: Moultonborough, NH

Witness

By: _____

Board of Selectmen

In the presence of:

Company: Vision Appraisal Technology

Witness

By: _____

President

Witness

By: _____

ADDENDUM & APPENDIX
(Ref. Item 11)

In conformance with the New Hampshire Department of Revenue Administration administrative rules and to be responsive to the **MUNICIPALITY's** needs, the Company shall use this section to more fully identify specifications for this project as follows:

- This contract is subject to the Town's appropriation of the necessary monies to fund the contract on a yearly basis. However, the Town must be responsible for payment on work that must begin each year prior to the appropriation of monies in order for Vision to meet the necessary schedule enclosed. If the Town does not allocate the necessary funds, the remainder of work not completed as part of the contract shall be considered null and void. **VISION APPRAISAL TECHNOLOGY** will not consider such actions by the Town as breach of the contract. **VISION APPRAISAL TECHNOLOGY** agrees that they will forgo any rights to file any and all claims or lawsuits if the Town does not allocate the necessary yearly funds to fund the contract. The Board of Selectmen will use their good faith efforts in attempting to secure the necessary funds from Town Meetings.

In the presence of:

Municipality of: Moultonborough, NH

Witness

By: _____

Board of Selectmen

In the presence of:

Company: Vision Appraisal Technology

Witness

By: _____
President

Witness

By: _____

Appendix 'B': Individuals Responsible/Assisting in Completion of Report

Project manager:

Paul McKenney

Analysis (DRA Certified Assessor Supervisors):

Paul McKenney (Residential)

Kevin Leen (Residential)

Stephen Whalen (Commercial)

Appraisal/Data Collection (DRA Certified):

Ralph (Skip) Cutting

Stephen Griffin

Joseph Jenkins

Richard Kulp

Peter Pawlowski

*"DRA Certification can be verified on-line at the New Hampshire
Department of Revenue Administration website at
www.nh.gov/revenue."*

Appendix 'C': Qualifications

PAUL R. McKENNEY, CMA

MASS APPRAISAL EXPERIENCE

VISION GOVERNMENT SOLUTIONS, NORTHBORO, MA

12/10-

PRESENT District Manager:

Primary responsibility is the allocation of personnel and resources to effectively execute contracts assigned to district. Also responsible for producing revenue projections, cost ratio studies and project billing reports. Interact with other departments within the company regarding contract specifications and implementation. Responsible for the direct supervision of project managers and appraisers within a district encompassing Connecticut, Maine, Massachusetts, New Hampshire and Vermont.

06/05-

12/10 **Project Manager:**

Responsible for planning, implementing and running revaluation projects for various municipalities. Specific duties include the mass appraisal of residential properties. Duties include property sales review and verification, statistical analysis, model calibration, the supervision of data collectors and field review appraisers, taxpayer hearings and all reporting requirements as they relate to project certification.

06/04-

Staff Appraiser:

06/05

Review residential and commercial properties for revaluation purposes. Responsibilities include setting neighborhood factors for land based on sales and income analysis; review and analyze income and expense reports on commercial and industrial properties; market research and formulation of cap rates; commercial and industrial review and reconciliation.

06/03-

Crew Chief:

06/04

Manage overall supervision of all aspects of data collection. Work directly with tax assessor's office to coordinate inspections of residential properties. Organize and delegate daily workload to data collector team and review all information collected for accuracy and completeness. Oversee data entry, notification of the public regarding revaluation processes and handle taxpayer concerns. Prepare for sales analysis and field review phases of revaluation projects. Hire and train new data collectors when necessary.

12/01 -

06/03

Data Collector: Responsibilities include accurately locating, identifying, and measuring the exterior dimensions of assigned properties. Making a thorough inspection of the interior of the property and accurately recording all pertinent data used in the valuation of the property.

MEMBERSHIP/ PROFESSIONAL AFFILIATIONS

IAAO - International Association of Assessing Officials

MAAO - Maine Association of Assessing Officials

NHAAO – New Hampshire Association of Assessing Officials

New Hampshire – Justice of the Peace

New Hampshire – Notary Public

**NEW HAMPSHIRE DEPARTMENT OF
REVENUE ADMINISTRATION**

THIS CERTIFIES THAT

Paul R. McKenney

Has successfully completed and submitted the required documentation as
required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2013

Given this day of April 29, 2009



Stephan W. Hamilton, Director

Appendix 'D': Residential Valuation Reports

- Qualified Land Sales
- Unqualified Land Sales
- Sales Studies:
 - Land Use
 - Lot Size
 - Site Index
 - Neighborhood
 - Style
 - Actual Year Built
 - Building Size
 - Residential Grade
 - Sale Price Quartile
 - Sale Date
 - Condominium
- Total Value Report by Property Class
- Price Related Differential
- Ratio Study Using Old Values
- Sales Validity Codes
- All Sales Report
- Qualified Sales Report

PID	Map	Block	St. #	Street		LUC	LUC Desc.	Sale Date	Price	Total Appraised Improvements	Total		Land		Cndtn	IND Land Value	Excess Land	Site Index	Influ Fact	Nhbd Adj	IND Base Land	Base/SF	
				Name	St. #						Appraised Land Value	Land Area in Acres	Area in SF	Fact									
3699	128	33	27	ZERMATT'S	1300	RES	ACLAND	6/28/2011	68000	0	59600	1.05	45738	0.7	68000	200	5	5	1	SV1	1.75	67800	1.556474
3297	134	28	123	MOULTON	1300	RES	ACLAND	11/21/2011	74933	0	67000	6.42	279655	1	74933	10400	5	5	1		64533	1.481474	
886	51	11	103	OLD RTE 10	1300	RES	ACLAND	5/8/2012	68000	14200	59000	1.61	70132	1	53800	2400	5	5	1		51400	1.179982	
4366	93	12	18	BUCKINGH.	1300	RES	ACLAND	5/11/2012	57933	0	57400	0.55	23958	1	57933	0	7	7	1.18		57933	1.329959	
263	121	167	11	SCHWANLI	1310	RES	ACLAND	5/23/2012	45000	0	37500	0.23	10019	0.5	45000	0	5	5	1	SV1	1.75	45000	1.033058
4288	92	15		SUNRISE DR	1300	RES	ACLAND	8/8/2012	55000	0	56100	0.55	23958	0.8	55000	0	5	5	1	BM1	1.44	55000	1.262626
1131	103	13		MARVIN RD	1300	RES	ACLAND	8/27/2012	60000	0	62900	1.43	62291	1	60000	1700	6	6	1.08		58300	1.338384	
752	203	1	711	711 MOUL	1300	RES	ACLAND	11/16/2012	106000	0	96200	6.29	273992	1	106000	25400	5	5	1	98	1.25	80600	1.850321
751	202	7	699	MOULTON	1300	RES	ACLAND	12/20/2012	61000	0	56000	1.00	43560	1	61000	0	5	5	1	BM1	1.44	61000	1.400367
4340	92	59		WOODSTRI	1300	RES	ACLAND	3/29/2013	57466	0	56100	0.55	23958	0.8	57466	0	5	5	1		57466	1.319238	

Median 1.329959
Average 1.311708

Qualified Land Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use	PID	Code	Use	Map	Lot	Lot	Cut	Unit	Uni	Street	Street	Index	Nhbd	AXB	Sale	Val	Q	Land	Area
			Descript							Number	Name				Date	Code	U	in	Acres
	886	1060	AC LND IMP	MDL 051	011	000	000	000	000	103	OLD ROUTE 109	5			0	05/08/12	68,000	00	Q
	5,173	1060	AC LND IMP	MDL 245	038	000	000	000	000		BLUEJAY LANE	5		FH1	0	08/12/11	125,000	00	Q
	101,340	1063	AC LND WF IMP	180	004	000	000	000	000	43	COTTAGE ROAD	9		W15	0	08/25/11	500,000	00	Q
	751	1300	RES ACINDV	202	007	000	000	000	000	699	MOULTONBORO NECK ROA	5			0	12/20/12	61,000	00	Q
	752	1300	RES ACINDV	203	001	000	000	000	000	711	MOULTONBORO NECK ROA	5		98	0	11/16/12	106,000	00	Q
	1,131	1300	RES ACINDV	103	013	000	000	000	000		MARVIN ROAD	6			0	08/27/12	60,000	00	Q
	4,288	1300	RES ACINDV	092	015	000	000	000	000		SUNRISE DRIVE	5		BM1	0	08/08/12	55,000	00	Q
	4,340	1300	RES ACINDV	092	059	000	000	000	000		WOODSTREAM DRIVE	5		BM1	0	03/29/13	57,466	00	Q
	5,408	1300	RES ACINDV	162	006	000	000	000	000		WENTWORTH SHORES ROA	5			0	02/28/13	32,000	00	Q
	6,561	1330	WF VACANT	114	009	000	000	000	000		BISHOP SHORE ROAD	9		KN1	0	04/17/12	75,000	00	Q
	4,658	3900	DEVEL LAND	141	011	000	000	000	000	81	WHITTIER HIGHWAY	H		C30	0	02/01/12	235,000	00	Q

Allland Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use	Map	Lot	Lot	Uni Street	Street Name	Site Index Nbrd	AYB	Sale Date	Price Code	Val	Q	Land Area
FD Code	Use Descript	Map	Lot	Cut Unit	Cut Number	Index Nbrd	AYB	Date	Code	U	U	in Acres
113	1060 AC LND IMP	MDL-00	098	080	000 000	000 616	4	0	02/15/12	45	U	23.730
616	1060 AC LND IMP	MDL-00	005	015	000 000	000	5	0	06/04/12	0 38	U	20.000
886	1060 AC LND IMP	MDL-00	051	011	000 000	000 103	5	0	05/08/12	68,000 00	Q	1.610
912	1060 AC LND IMP	MDL-00	064	005	000 000	000	5	99	09/27/11	85,000 90	U	8.729
2,237	1060 AC LND IMP	MDL-00	135	031	000 000	000 347	4	C10	04/16/12	3,000 38	U	0.060
2,411	1060 AC LND IMP	MDL-00	272	045	000 000	000 85	5	WS1	02/07/12	0 38	U	0.660
2,493	1060 AC LND IMP	MDL-00	253	006	000 000	000	7	0	04/26/12	0 44	U	28.700
2,615	1060 AC LND IMP	MDL-00	145	050	000 000	000 202	5	0	04/30/12	0 44	U	1.100
4,048	1060 AC LND IMP	MDL-00	100	014	000 000	000 130	5	BM1	05/29/12	464,533 21	U	0.574
4,050	1060 AC LND IMP	MDL-00	099	203	000 000	000	5	BM1	06/02/11	0 44	U	0.230
4,313	1060 AC LND IMP	MDL-00	092	023	000 000	000 22	5	BM1	08/28/12	70,000 13	U	0.520
4,853	1060 AC LND IMP	MDL-00	164	005	000 000	000	5	0	07/22/11	0 38	U	5.000
5,027	1060 AC LND IMP	MDL-00	245	118	000 000	000	5	0	11/28/11	0 44	U	3.060
5,173	1060 AC LND IMP	MDL-00	245	038	000 000	000	5	FH1	08/12/11	125,000 00	Q	0.270
5,359	1060 AC LND IMP	MDL-00	189	015	000 000	000	5	0	12/31/12	500,000 21	U	0.570
5,779	1060 AC LND IMP	MDL-00	204	007	000 000	000	5	0	10/05/11	0 44	U	1.000
6,454	1060 AC LND IMP	MDL-00	216	043	000 000	000 11	5	WAZ	11/26/12	0 38	U	1.220
6,582	1060 AC LND IMP	MDL-00	114	024	000 000	000	5	0	10/21/11	0 38	U	0.350
183,914	1060 AC LND IMP	MDL-00	140	011	005 000	000 64	5	0	06/07/11	35,000 37	U	0.948
101,340	1063 AC LND WF IMP		180	004	000 000	000 43	9	W15	08/25/11	500,000 00	Q	3.400
313	1300 RES AC LNDV		098	026	000 000	000	5	SV1	10/28/11	2,375 35	U	0.340
345	1300 RES AC LNDV		098	048	000 000	000	5	SV1	10/28/11	1,925 35	U	0.300
386	1300 RES AC LNDV		049	016	000 000	000	5	0	05/28/12	0 DC	U	1.700
389	1300 RES AC LNDV		071	008	000 000	000	4	0	04/11/11	29,133 24	U	2.400
693	1300 RES AC LNDV		175	005	000 000	000	5	0	12/26/12	0 44	U	3.790
696	1300 RES AC LNDV		175	011	000 000	000	5	0	12/26/12	0 44	U	7.880
697	1300 RES AC LNDV		175	010	000 000	000	5	0	12/26/12	0 44	U	4.430
751	1300 RES AC LNDV		202	007	000 000	000 699	5	0	12/20/12	61,000 00	Q	1.000
752	1300 RES AC LNDV		203	001	000 000	000 711	5	98	11/16/12	106,000 00	Q	6.290
759	1300 RES AC LNDV		098	076	000 000	000 16	5	0	12/15/11	0 DC	U	1.000
760	1300 RES AC LNDV		098	077	000 000	000	5	0	12/15/11	0 DC	U	2.100
876	1300 RES AC LNDV		051	006	000 000	000	5	0	10/02/12	40,000 37	U	7.270
884	1300 RES AC LNDV		051	013	000 000	000	5	0	12/04/12	335,000 1G	U	1.610
913	1300 RES AC LNDV		064	003	000 000	000	5	0	06/24/11	110,000 90	U	36.190
964	1300 RES AC LNDV		068	011	000 000	000	5	0	05/11/11	60,000 00	Q	1.430
1,131	1300 RES AC LNDV		103	013	000 000	000	6	0	08/27/12	60,000 00	Q	1.430
1,630	1300 RES AC LNDV		005	014	000 000	000	5	0	06/04/12	0 38	U	3.610
2,070	1300 RES AC LNDV		018	028	000 000	000	5	0	07/28/12	20,000 37	U	0.670
2,616	1300 RES AC LNDV		145	051	000 000	000	5	0	06/27/12	0 38	U	0.320
3,188	1300 RES AC LNDV		075	011	000 000	000	5	0	01/10/13	139,000 1G	U	1.220
3,204	1300 RES AC LNDV		066	013	000 000	000	5	0	09/21/12	25,000 1N	U	3.350
3,748	1300 RES AC LNDV		253	003	000 000	000	5	0	04/02/12	0 38	U	2.700
3,802	1300 RES AC LNDV		254	036	000 000	000	5	0	02/05/13	0 DC	U	0.340
4,032	1300 RES AC LNDV		119	015	000 000	000	7	0	10/02/12	65,000 24	U	0.995
4,033	1300 RES AC LNDV		119	016	000 000	000	7	0	10/02/12	65,000 24	U	1.010
4,288	1300 RES AC LNDV		092	015	000 000	000	5	BM1	08/08/12	55,000 00	Q	0.550

Allland Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use	Map	Lot	Lot	Unit	Unit	Uni	Street	Street	Site	AYB	Date	Price	Val	Q	Land Area
PID Code	Use	Map	Lot	Cut	Unit	Cut	Number	Name	Index	Nbhd	Sale	Code	Code	U	in Acres
4,340 1300 RES ACINDV	092	059	000	000	000	000	000	WOODSTREAM DRIVE	5	BM1	0	03/29/13	57,466	00	Q
4,507 1300 RES ACINDV	242	001	000	000	000	000	000	ROCKY WINDS ROAD	8		0	06/15/11	0	44	U
4,753 1300 RES ACINDV	288	007	000	000	000	000	000	LONG ISLAND ROAD	6		0	02/04/13	43,533	40	U
5,408 1300 RES ACINDV	162	006	000	000	000	000	000	WENTWORTH SHORES ROAD	5		0	02/28/13	32,000	00	Q
5,589 1300 RES ACINDV	132	038	000	000	000	000	000	TOLTEC POINT ROAD	5		0	11/07/11	0	44	U
5,632 1300 RES ACINDV	132	081	000	000	000	000	000	RICHARDSON SHORES ROAD	5		0	05/07/12	0	DC	U
5,765 1300 RES ACINDV	204	008	000	000	000	000	000	BUZZELLS COVE ROAD	5		0	10/05/11	0	44	U
5,780 1300 RES ACINDV	189	037	000	000	000	000	000	DI DONATO ROAD	5		0	10/05/11	0	44	U
6,014 1300 RES ACINDV	194	025	000	000	000	000	000	HANSON DRIVE	5		0	12/19/11	950,000	1N	U
6,068 1300 RES ACINDV	167	031	000	000	000	000	000	REDDING LANE	6		0	02/27/12	22,000	38	U
6,107 1300 RES ACINDV	142	010	000	000	000	000	000	BIRCH LANE	8		0	05/31/11	0	38	U
6,202 1300 RES ACINDV	169	014	000	000	000	000	65	LAKE SHORE DRIVE	5		0	10/14/11	74,533	37	U
6,429 1300 RES ACINDV	216	036	000	000	000	000	000	ELLACOVA PATH	5	WA2	0	03/04/13	0	1N	U
6,431 1300 RES ACINDV	216	037	000	000	000	000	000	GRAPPONE ROAD	5	WA2	0	07/27/12	0	1N	U
6,580 1300 RES ACINDV	114	021	000	000	000	000	000	BISHOP SHORE ROAD	5		0	09/14/12	0	44	U
6,651 1300 RES ACINDV	107	074	000	000	000	000	000	POND ROAD	5	HT1	0	06/30/11	0	44	U
6,722 1300 RES ACINDV	107	003	000	000	000	000	000	KILWOOD LANDING	5		0	06/30/11	0	44	U
6,741 1300 RES ACINDV	112	054	000	000	000	000	000	COE POINT ROAD	5		0	09/19/12	135,000	1J	U
6,777 1300 RES ACINDV	092	060	000	000	000	000	000	WOODSTREAM DRIVE	5	BM1	0	10/28/11	6,501	35	U
183,796 1300 RES ACINDV	018	037	000	000	000	000	000	BEN BERRY ROAD	5		0	05/11/11	0	DC	U
183,799 1300 RES ACINDV	023	033	000	000	000	000	000	BEN BERRY ROAD	5		0	05/11/11	0	DC	U
183,800 1300 RES ACINDV	023	032	000	000	000	000	000	BEN BERRY ROAD	5		0	05/11/11	0	DC	U
183,801 1300 RES ACINDV	023	031	000	000	000	000	000	BEN BERRY ROAD	5		0	05/11/11	0	DC	U
183,911 1300 RES ACINDV	140	011	002	000	000	000	51	COLONIAL DRIVE	5		0	04/13/12	30,000	37	U
183,912 1300 RES ACINDV	140	011	003	000	000	000	55	COLONIAL DRIVE	5		0	08/01/12	15,000	37	U
183,913 1300 RES ACINDV	140	011	004	000	000	000	000	COLONIAL DRIVE	5		0	04/13/12	30,000	37	U
184,111 1300 RES ACINDV	086	005	004	000	000	000	000	RED HILL ROAD	5		0	05/19/11	25,666	24	U
184,114 1300 RES ACINDV	203	001	001	000	000	000	000	MOULTONBORO NECK ROAD	5		0	10/05/11	0	44	U
184,115 1300 RES ACINDV	202	014	000	000	000	000	000	MOULTONBORO NECK ROAD	5		0	10/05/11	0	44	U
184,290 1300 RES ACINDV	253	003	004	000	000	000	000	WINAUKEE ROAD	5		0	03/01/13	0	38	U
184,291 1300 RES ACINDV	253	003	003	000	000	000	000	WINAUKEE ROAD	5		0	03/01/13	0	38	U
184,293 1300 RES ACINDV	253	003	001	000	000	000	000	WINAUKEE ROAD	5		0	01/23/13	0	38	U
184,421 1300 RES ACINDV	039	001	001	000	000	000	824	BEAN ROAD	5		0	04/25/12	0	38	U
184,447 1300 RES ACINDV	158	002	000	000	000	000	000	LADY SLIPPER LANE	5		0	08/09/11	110,000	40	U
184,453 1300 RES ACINDV	152	018	007	000	000	000	000	LADY SLIPPER LANE	5	98	0	09/09/11	40,000	40	U
184,465 1300 RES ACINDV	095	001	001	000	000	000	000	OSSIPEE PARK ROAD	4	99	0	02/21/12	0	38	U
184,497 1300 RES ACINDV	092	023	001	000	000	000	000	SUNRISE DRIVE	5	BM1	0	08/28/12	0	1N	U
184,498 1300 RES ACINDV	092	023	002	000	000	000	000	SUNRISE DRIVE	5	BM1	0	08/28/12	0	1N	U
184,499 1300 RES ACINDV	092	023	003	000	000	000	000	SUNRISE DRIVE	5	BM1	0	08/28/12	0	1N	U
184,500 1300 RES ACINDV	092	023	004	000	000	000	000	SUNRISE DRIVE	5	BM1	0	08/28/12	70,000	1N	U
184,618 1300 RES ACINDV	021	014	001	000	000	000	000	OSSIPEE MOUNTAIN ROAD	5		0	07/20/12	0	1N	U
184,658 1300 RES ACINDV	105	002	001	000	000	000	000	RED HILL ROAD	5		0	11/16/12	0	1A	U
95 1310 RES ACINPO	006	010	000	000	000	000	000	EVANS ROAD	5		0	07/18/11	0	44	U
171 1310 RES ACINPO	129	004	000	000	000	000	000	BERGEN STREET	5	SV1	0	09/30/12	0	44	U
203 1310 RES ACINPO	121	192	000	000	000	000	000	SUISSEVALE AVENUE	5	SV1	0	11/21/12	0	38	U
264 1310 RES ACINPO	121	168	000	000	000	000	000	SCHWANLI STREET	5	SV1	0	06/28/12	0	1N	U

Allland Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use	Map	Lot	Lot	Unit	Unit	Street	Street	Site	Site	Sale	Val	Q	Land Area
PID Code Use Descript						Number	Name	Index	Nhbd	Date	Code	U	in Acres
955 1310 RES ACLNPO	068	001	000	000	000	000	LEE ROAD	5	5	0	08/17/12	490,000	37 U
956 1310 RES ACLNPO	068	002	000	000	000	000	LEE ROAD	5	5	0	08/17/12	490,000	37 U
1,361 1310 RES ACLNPO	120	004	000	000	000	000	SUNDORF STREET	5	SV1	0	07/18/12	0	1N U
1,363 1310 RES ACLNPO	120	006	000	000	000	000	SUNDORF STREET	5	SV1	0	07/27/12	0	44 U
1,384 1310 RES ACLNPO	121	064	000	000	000	000	FRIBOURG STREET	5	SV1	0	10/12/12	60,000	40 U
1,385 1310 RES ACLNPO	129	128	000	000	000	000	FRIBOURG STREET	5	SV1	0	10/12/12	120,000	40 U
1,386 1310 RES ACLNPO	129	129	000	000	000	000	FRIBOURG STREET	5	SV1	0	10/12/12	60,000	40 U
1,451 1310 RES ACLNPO	120	036	000	000	000	000	CANNES STREET	5	SV1	0	10/12/12	120,000	40 U
1,459 1310 RES ACLNPO	120	044	000	000	000	000	GRANDE STREET	5	SV1	0	10/12/12	120,000	40 U
1,464 1310 RES ACLNPO	130	001	000	000	000	000	CASTLE SHORE ROAD	5	SV1	0	11/19/12	37,000	25 U
1,509 1310 RES ACLNPO	129	119	000	000	000	000	ST GALLAN STREET	5	SV1	0	10/12/12	120,000	40 U
2,351 1310 RES ACLNPO	263	026	000	000	000	000	LONG ISLAND ROAD	5	WS1	0	07/05/11	19,000	38 U
2,372 1310 RES ACLNPO	263	050	000	000	000	000	WOODRIN ROAD	5	WS1	0	09/17/12	35,000	24 U
2,403 1310 RES ACLNPO	263	066	000	000	000	000	WEST POINT ROAD	5	WS1	0	10/11/12	235,000	21 U
3,033 1310 RES ACLNPO	111	019	000	000	000	000	WESTWOOD SHORES ROAD	5	5	0	10/29/12	0	44 U
3,038 1310 RES ACLNPO	111	024	000	000	000	000	WESTWOOD SHORES ROAD	5	5	0	03/06/12	0	39 U
3,073 1310 RES ACLNPO	112	031	000	000	000	000	KANASATKA ROAD	5	5	0	12/31/12	435,000	38 U
3,080 1310 RES ACLNPO	112	038	000	000	000	000	KANASATKA ROAD	5	5	0	01/06/12	505,000	1G U
3,094 1310 RES ACLNPO	112	042	000	000	000	000	KANASATKA ROAD	5	5	0	01/06/12	505,000	1G U
3,722 1310 RES ACLNPO	150	021	000	000	000	000	BERNDORF AVENUE	5	SV1	0	08/22/12	50,000	24 U
3,905 1310 RES ACLNPO	281	010	000	000	000	000	SOUTHERLEE SHORES ROAD	5	WAL	0	02/07/12	0	38 U
5,181 1310 RES ACLNPO	245	102	000	000	000	000	WHITESELL ROAD	5	FH1	0	08/17/12	300,333	21 U
5,182 1310 RES ACLNPO	245	103	000	000	000	000	WHITESELL ROAD	5	FH1	0	10/30/12	6,533	1N U
5,631 1310 RES ACLNPO	132	080	000	000	000	000	RICHARDSON SHORES ROAD	5	5	0	11/07/12	200,000	38 U
6,586 1310 RES ACLNPO	114	022	000	000	000	000	BISHOP SHORE ROAD	5	5	0	10/11/11	75,000	38 U
6,649 1310 RES ACLNPO	107	059	000	000	000	000	POND ROAD	5	HT1	0	06/30/11	0	44 U
6,687 1310 RES ACLNPO	106	006	000	000	000	000	WILLOW TERRACE	5	KW1	0	06/30/11	0	44 U
6,745 1310 RES ACLNPO	107	011	000	000	000	000	DEERCROSSING	5	5	0	06/16/11	342,000	1G U
184,660 1310 RES ACLNPO	089	001	001	000	000	000	WHITTIER HIGHWAY	4	99	0	09/27/12	0	1N U
184,661 1310 RES ACLNPO	089	001	002	000	000	000	FOX HOLLOW ROAD	5	5	0	09/27/12	0	1N U
1,069 1320 RES ACLNUD	109	010	000	000	000	000	HORIZON WAY	5	5	0	08/07/12	25,533	1A U
1,330 1320 RES ACLNUD	120	088	000	000	000	000	CASTLE SHORE ROAD	5	SV1	0	04/02/12	520,000	21 U
2,515 1320 RES ACLNUD	265	001	000	000	000	000	LUNT ROAD	5	5	0	10/31/11	1,299,000	1G U
2,864 1320 RES ACLNUD	142	059	000	000	000	000	MERRIVALE ROAD	5	5	0	08/31/11	0	38 U
2,872 1320 RES ACLNUD	142	069	000	000	000	000	MYERS ROAD	5	5	0	10/03/12	0	24 U
3,087 1320 RES ACLNUD	138	010	000	000	000	000	KANASATKA ROAD	5	5	0	12/31/12	435,000	38 U
3,342 1320 RES ACLNUD	219	016	000	000	000	000	LEOPARDS LEAP	5	5	0	10/26/12	3,172,533	1N U
3,441 1320 RES ACLNUD	198	021	000	000	000	000	GRASSY POND ROAD	5	5	0	07/19/12	0	44 U
3,473 1320 RES ACLNUD	199	034	000	000	000	000	KERRIE COURT	8	8	0	01/15/13	422,000	1G U
3,527 1320 RES ACLNUD	160	014	000	000	000	000	BREEZY CORNERS LANE	7	7	0	10/03/11	1,700,000	1J U
3,738 1320 RES ACLNUD	247	004	000	000	000	000	GENEVA POINT ROAD	7	7	0	07/19/11	0	45 U
4,488 1320 RES ACLNUD	069	032	000	000	000	000	GOV. WENTWORTH HIGHWAY	4	4	0	04/26/11	0	1N U
4,614 1320 RES ACLNUD	140	019	000	000	000	000	BEAN ROAD-HOUSE IN CTR HB	5	5	0	06/10/11	0	38 U
4,816 1320 RES ACLNUD	283	017	000	000	000	000	CAPTAINS WALK	5	5	0	06/25/12	0	44 U
5,031 1320 RES ACLNUD	245	121	000	000	000	000	FAR ECHO ROAD	5	5	0	04/13/11	38,000	24 U
5,368 1320 RES ACLNUD	189	023	000	000	000	000	BUZZELLS COVE ROAD	5	5	0	04/11/12	0	38 U

AllLand Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use	Map	Lot	Lot	Lot	Uni Street	Street Name	Site Index	AYB	Sale Date	Price	Val	Q	Land Area
PID Code	Use Descript	Map	Lot	Cut	Unit	Cut Number	Index	AYB	Date	Code	Code	U	in Acres
6,455 1320	RES ACNUD	200	020	000	000	000	5	WA2	0	02/26/13	0	38	U
6,578 1320	RES ACNUD	113	008	000	000	000	5		0	06/10/11	0	DC	U
6,657 1320	RES ACNUD	107	045	000	000	000	5	HT1	0	06/24/11	31,933	21	U
184,066 1320	RES ACNUD	139	011	000	000	000 215	5		0	08/31/11	0	44	U
184,130 1320	RES ACNUD	109	001	000	000	000	5		0	07/12/11	0	44	U
695 1330	WF VACANT	175	007	000	000	000	9	IQ	0	12/26/12	0	44	U
1,191 1330	WF VACANT	269	004	000	000	000	9	IL1	0	07/15/11	0	44	U
1,192 1330	WF VACANT	269	003	000	000	000	9	IL1	0	11/02/11	0	38	U
1,193 1330	WF VACANT	269	002	000	000	000	9	IL1	0	11/02/11	0	38	U
3,187 1330	WF VACANT	075	012	000	000	000	9	LE1	0	02/27/12	80,000	24	U
3,189 1330	WF VACANT	075	010	000	000	000	9	LE1	0	01/10/13	139,000	1G	U
3,194 1330	WF VACANT	075	019	000	000	000	9	IL2	0	02/22/12	0	DC	U
3,404 1330	WF VACANT	199	011	000	000	000	9	W01	0	12/13/12	0	44	U
4,071 1330	WF VACANT	100	002	000	000	000	9	W19	0	06/27/12	0	44	U
4,583 1330	WF VACANT	243	028	000	000	000	9	W17	0	06/29/11	0	1N	U
4,997 1330	WF VACANT	236	003	000	000	000	9	W02	0	06/13/12	0	38	U
5,006 1330	WF VACANT	236	009	000	000	000	9	W02	0	11/16/11	0	38	U
5,269 1330	WF VACANT	180	025	000	000	000	9	IL2	0	10/04/11	0	DC	U
5,386 1330	WF VACANT	188	038	000	000	000	9	W12	0	03/29/13	0	1N	U
5,741 1330	WF VACANT	030	004	000	000	000	9	SQ2	0	12/06/12	0	44	U
6,561 1330	WF VACANT	114	009	000	000	000	9	KN1	0	04/17/12	75,000	00	Q
7,225 1330	WF VACANT	118	007	000	000	000	9	W19	0	11/20/12	0	38	U
183,970 1330	WF VACANT	132	018	000	000	000	9	IL2	0	11/07/11	0	44	U
184,361 1330	WF VACANT	194	034	001	000	000	9	W01	0	11/16/11	0	45	U
184,577 1330	WF VACANT	065	003	001	000	000	9	LE1	0	08/01/12	0	38	U
2,244 3900	DEVEL LAND	135	008	000	000	000	H	C10	0	12/21/12	0	38	U
4,658 3900	DEVEL LAND	141	011	000	000	000 81	H	C30	0	02/01/12	235,000	00	Q
183,795 3900	DEVEL LAND	018	038	000	000	000	G		0	05/11/11	0	DC	U
183,798 3900	DEVEL LAND	018	039	000	000	000	G		0	05/11/11	0	DC	U
6,725 3930	COM VAC IM	MDL-00	107	008	000	000 100	9	KN1	0	12/21/12	400,000	90	U
585 6000	FARM	045	010	000	000	000	5		0	12/17/12	300,000	90	U
788 6000	FARM	041	007	000	000	000	5		0	04/25/11	0	44	U
2,622 6000	FARM	165	002	000	000	000	5		0	03/07/13	0	44	U
92 6100	PW STEW	006	007	000	000	000	6		0	07/18/11	0	44	U
790 6200	PN NO STEW	041	008	000	000	000	5		0	04/25/11	0	44	U
1,215 6200	PN NO STEW	036	003	000	000	000	9	SQ2	0	09/04/12	6,000	97	U
184,306 6200	PN NO STEW	243	028	001	000	000	8		0	01/30/12	195,000	24	U
184,444 6200	PN NO STEW	014	010	002	000	000	5		0	08/23/11	0	1N	U
184,445 6200	PN NO STEW	014	010	001	000	000	5		0	08/23/11	0	1N	U
184,598 6200	PN NO STEW	014	004	001	000	000	5		0	07/05/12	0	1N	U
65 6300	HW STEW	185	004	000	000	000	4	99	0	08/21/12	0	1N	U
2,094 6400	HW NO STEW	022	002	000	000	000	5		0	05/18/11	0	DC	U
2,095 6400	HW NO STEW	023	024	000	000	000	5		0	05/18/11	0	DC	U
3,103 6400	HW NO STEW	165	004	000	000	000	9	W07	0	12/28/12	0	38	U
5,781 6400	HW NO STEW	189	038	000	000	000	5		0	10/05/11	0	44	U
5,792 6400	HW NO STEW	223	076	000	000	000	5		0	07/06/12	62,533	90	U

AllLand Sales 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

Use			Lot		Uni Street		Site		Sale	Val	Land Area
PID Code	Use Descript	Map	Lot	Cut Unit	Cut Number	Street Name	Index	Nbhd	Date	Price Code	in Acres
73	6600 ON NO STEW	154	002	000	000	OLD MOUNTAIN ROAD	4		0	04/09/12	0 44 U 156.590
158	9035 TOWN-PROP	MDL-00	128	075	000	GRINDL STREET	5	SV1	0	12/05/11	479 35 U 0.258
1,515	9035 TOWN-PROP	MDL-00	130	021	000	SPITZEN STREET	5	SV1	0	12/04/12	426 35 U 0.240
1,533	9035 TOWN-PROP	MDL-00	130	040	000	HUCKLEBERRY ISLAND	5	SV1	0	12/05/11	504 35 U 0.440
1,658	9035 TOWN-PROP	MDL-00	060	008	000	PARADISE DRIVE	9	SQ2	0	12/04/12	306 35 U 0.030
4,473	9035 TOWN-PROP	MDL-00	072	083	000	ROSE LANE	5	BM1	0	12/05/11	606 35 U 0.238
5,842	9035 TOWN-PROP	MDL-00	166	007	000	GANSY ISLAND	5	IL2	0	12/04/12	669 35 U 2.400
184,254	9035 TOWN-PROP	MDL-00	130	089	000	OLD MOUNTAIN ROAD	9		0	12/04/12	557 35 U 0.160
8	9100 CHARITABLE	MDL-00	406	001	000	GRUNEWALD ROAD	5		0	08/05/11	0 97 U 5.900
691	9205 COMM-LOT	MDL-00	175	009	000	WEST POINT ROAD	5	WS1	0	12/26/12	0 44 U 1.900
2,410	9205 COMM-LOT	MDL-00	272	044	000	COVE ROAD	5		0	02/27/13	3,000 25 U 0.510
2,465	9205 COMM-LOT	MDL-00	252	013	000	COVE ROAD	5		0	10/04/11	765,000 1J U 5.600
2,469	9205 COMM-LOT	MDL-00	252	018	000	BLACKADAR LANE	5		0	10/04/11	765,000 1J U 1.900
3,112	9205 COMM-LOT	MDL-00	144	037	000	BERNDORF AVENUE	5	SV1	0	12/21/12	0 44 U 2.400
3,666	9205 COMM-LOT	MDL-00	150	045	000	KONA BAY ROAD	9	W01	0	07/30/12	0 1N U 1.760
6,451	9205 COMM-LOT	MDL-00	200	025	000	LONG ISLAND ROAD	5		0	02/26/13	0 38 U 0.690
100,091	9300 TP SITE	254	024	000	CGO	045 29	5		0	03/07/13	0 1N U 0.000
100,131	9300 TP SITE	254	024	000	CGO	000 29	5		0	03/13/13	0 1N U 0.000
100,147	9300 TP SITE	213	017	000	CGO	015 65	5		0	03/21/13	0 1N U 0.000
100,150	9300 TP SITE	213	017	000	CGO	018 65	5		0	03/14/13	0 1N U 0.000
100,155	9300 TP SITE	213	017	000	CGO	023 65	5		0	03/21/13	0 1N U 0.000
100,159	9300 TP SITE	213	017	000	CGO	027 65	5		0	03/21/13	0 1N U 0.000
100,161	9300 TP SITE	213	017	000	CGO	029 65	5		0	03/21/13	0 1N U 0.000
100,165	9300 TP SITE	213	017	000	CGO	033 65	5		0	03/21/13	0 1N U 0.000
100,166	9300 TP SITE	213	017	000	CGO	034 65	5		0	03/21/13	0 1N U 0.000
100,174	9300 TP SITE	213	017	000	CGO	041 65	5		0	03/28/13	0 1N U 0.000
100,176	9300 TP SITE	213	017	000	CGO	043 65	5		0	03/28/13	0 1N U 0.000
100,179	9300 TP SITE	213	017	000	CGO	046 65	5		0	03/28/13	0 1N U 0.000
100,185	9300 TP SITE	213	017	000	CGO	051 65	5		0	03/28/13	0 1N U 0.000

Summary by Land Use
MOULTONBOROUGH, NH

12/03/2013

Land Use Code	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
101 SINGLE FAM MDI	138	595,463	559,904	0.96	299,500	280,700	0.96	0.05	7.90%	0.94
102 CONDO MDL-05	23	190,448	182,874	0.96	118,000	109,900	0.97	0.04	6.54%	0.96
103 MOBILE HME MD	6	101,922	98,750	0.98	100,766	101,500	0.91	0.07	13.74%	0.97
106 AC LND IMP MDL	3	231,000	230,433	0.92	125,000	105,300	0.87	0.03	8.05%	1.00
109 MULTI HSES WF	4	1,038,750	977,700	0.94	812,500	734,150	0.94	0.04	4.26%	0.94
130 RES ACLNDV	6	61,911	67,183	1.20	58,733	59,750	1.00	0.06	26.67%	1.09
133 WF VACANT	1	75,000	67,200	0.90	75,000	67,200	0.90	0.00	0.00%	0.90
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Land Use MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1972	101	SFR WATER	MC 276//001/000 000/000	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.68
6218	101	SINGLE FAM	MI 169//026/000 000/000		1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.20
2895	101	SINGLE FAM	MI 128//089/000 000/000	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.18
105	101	SINGLE FAM	MI 099//018/000 000/000		1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.18
4757	101	SINGLE FAM	MI 282//027/000 000/000		1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.18
1977	101	SINGLE FAM	MI 207//012/000 000/000	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.18
5526	101	SINGLE FAM	MI 147//014/000 000/000		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.16
2165	101	SFR WATER	MC 118//013/000 000/000	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.15
3623	101	SINGLE FAM	MI 128//045/000 000/000	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.15
1355	101	SINGLE FAM	MI 120//009/000 000/000	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.14
2606	101	SFR WATER	MC 133//043/000 000/000	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22	0.14
2783	101	SFR WATER	MC 113//018/000 000/000	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.12
1409	101	SINGLE FAM	MI 120//047/000 000/000	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.12
1419	101	SINGLE FAM	MI 121//081/000 000/000	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.12
1274	101	SFR WATER	MC 129//084/000 000/000	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.11
6528	101	SINGLE FAM	MI 135//041/000 000/000		1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.11
50	101	SINGLE FAM	MI 159//006/000 000/000		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.11
6418	101	SFR WATER	MC 216//025/000 000/000	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.10
1520	101	SINGLE FAM	MI 129//117/000 000/000	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.10
4986	101	SFR WATER	MC 245//115/000 000/000	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.09
1494	101	SINGLE FAM	MI 121//071/000 000/000	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.09
5250	101	SFR WATER	MC 180//005/000 000/000	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.09
5383	101	SFR WATER	MC 188//035/000 000/000	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.08
5165	101	SINGLE FAM	MI 245//030/000 000/000	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.08
5994	101	SINGLE FAM	MI 167//017/000 000/000		1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.07
4992	101	SFR WATER	MC 244//005/000 000/000	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.07
5227	101	SINGLE FAM	MI 245//072/000 000/000	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.07
4947	101	SINGLE FAM	MI 223//030/000 000/000	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.07
1463	101	SINGLE FAM	MI 120//080/000 000/000	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.06
6488	101	SFR WATER	MC 061//004/000 000/000	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.06

**Parcel Detail by Land Use
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4368	101	SINGLE FAM	MD 093//014/000 000/000		1010	1,910	1	12/19/2012	205,000	184,400	0.90	1.11	0.06
5336	101	SFR WATER	MD 180//051/000 000/000	W18	1013	1,042	48	11/27/2012	536,000	482,900	0.90	1.11	0.06
6055	101	SFR WATER	MD 168//008/000 000/000	W16	1013	3,046	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.06
5417	101	SFR WATER	MD 131//025/000 000/000	W20	1013	4,412	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.06
3963	101	SFR WATER	MD 099//093/000 000/000	BM3	1013	785	58	6/8/2012	205,000	185,200	0.90	1.11	0.06
1514	101	SINGLE FAM	MD 130//011/000 000/000	SV1	1010	2,398	10	7/12/2012	280,000	253,000	0.90	1.11	0.06
5191	101	SINGLE FAM	MD 245//095/000 000/000	FH1	1010	1,643	31	5/9/2011	317,000	287,000	0.91	1.10	0.05
1715	101	SINGLE FAM	MD 291//040/000 000/000	WA1	1010	1,456	43	12/27/2011	242,533	219,900	0.91	1.10	0.05
1281	101	SFR WATER	MD 129//091/000 000/000	SV12	1013	1,618	43	5/25/2012	615,000	558,500	0.91	1.10	0.05
3694	101	SINGLE FAM	MD 128//021/000 000/000	SV1	1010	1,935	15	9/12/2011	203,533	185,000	0.91	1.10	0.05
5233	101	SINGLE FAM	MD 245//068/000 000/000	FH1	1010	1,817	43	4/3/2012	263,000	239,800	0.91	1.10	0.05
6774	101	SINGLE FAM	MD 130//024/000 000/000	SV1	1010	1,958	28	9/7/2012	258,000	235,900	0.91	1.09	0.05
1374	101	SINGLE FAM	MD 121//098/000 000/000	SV1	1010	2,160	15	1/28/2013	275,000	251,700	0.92	1.09	0.04
6004	101	SFR INLAW	167//023/000 000/000		1011	1,877	27	12/10/2012	230,000	210,800	0.92	1.09	0.04
4043	101	SINGLE FAM	MD 119//013/000 000/000	BM1	1010	1,758	33	7/2/2012	179,000	165,000	0.92	1.08	0.04
5308	101	SFR WATER	MD 188//011/000 000/000	W15	1013	1,036	51	12/15/2011	575,000	530,300	0.92	1.08	0.04
5971	101	SFR WATER	MD 173//006/000 000/000	W09	1013	2,221	28	7/2/2012	510,000	471,900	0.93	1.08	0.03
2910	101	SFR WATER	MD 249//012/000 000/000	W14	1013	1,827	43	8/23/2011	622,000	578,400	0.93	1.08	0.03
3847	101	SFR WATER	MD 271//015/000 000/000	W14	1013	3,992	23	3/6/2012	935,000	871,000	0.93	1.07	0.03
4588	101	SFR WATER	MD 169//052/000 000/000	W10	1013	2,082	33	9/13/2011	525,000	489,100	0.93	1.07	0.03
1470	101	SINGLE FAM	MD 120//075/000 000/000	SV1	1010	1,540	11	3/2/2012	178,000	166,200	0.93	1.07	0.03
1103	101	SFR WATER	MD 085//009/000 000/000	WK1	1013	3,587	25	8/20/2012	599,000	559,900	0.93	1.07	0.03
5314	101	SFR WATER	MD 188//017/000 000/000	W18	1013	1,614	13	12/4/2012	630,000	590,100	0.94	1.07	0.02
4302	101	SFR WATER	MD 099//181/000 000/000	BM2	1013	1,312	28	2/24/2012	300,000	281,100	0.94	1.07	0.02
3742	101	SINGLE FAM	MD 247//014/000 000/000		1010	4,280	9	3/29/2013	400,000	375,000	0.94	1.07	0.02
4425	101	SINGLE FAM	MD 072//035/000 000/000	BM1	1010	1,143	23	3/15/2012	171,000	160,400	0.94	1.07	0.02
5176	101	SINGLE FAM	MD 245//108/000 000/000	FH1	1010	1,985	33	12/5/2011	270,000	253,300	0.94	1.07	0.02
2128	101	SINGLE FAM	MD 018//007/000 000/000		1010	1,811	14	10/2/2012	201,933	190,000	0.94	1.06	0.02
6109	101	SINGLE FAM	MD 142//012/000 000/000		1010	2,308	25	7/9/2012	226,533	214,200	0.95	1.06	0.01
2146	101	SINGLE FAM	MD 018//013/000 000/000		1010	2,156	14	8/2/2011	215,000	203,600	0.95	1.06	0.01
3135	101	SFR WATER	MD 278//026/000 000/000	W01	1013	6,455	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.01

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3306	101	SFR WATER	ME 217//012/000 000/000	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.01
298	101	SINGLE FAM	MI 121//152/000 000/000	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.01
3467	101	SINGLE FAM	MI 199//033/000 000/000		1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.01
5126	101	SFR WATER	MD 256//002/000 000/000	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.01
3747	101	SINGLE FAM	MI 253//004/000 000/000	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.00
6408	101	SFR WATER	MD 216//013/000 000/000	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.00
5521	101	SINGLE FAM	MI 147//009/000 000/000		1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.00
6302	101	SINGLE FAM	MI 238//002/000 000/000		1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.00
2417	101	SFR WATER	MD 263//071/000 000/000	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.00
184110	101	SINGLE FAM	MI 086//005/003 000/000		1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.00
5858	101	SFR WATER	MD 166//025/000 000/000	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.01
6111	101	SINGLE FAM	MI 142//014/000 000/000		1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.01
6066	101	SINGLE FAM	MI 167//029/000 000/000		1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.01
2125	101	SFR INLAW	017//010/000 000/000		1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.01
1376	101	SINGLE FAM	MI 121//100/000 000/000	SV1	1010	1,037	43	24	7/19/2011	155,000	150,800	0.97	1.03	0.01
5099	101	SINGLE FAM	MI 246//018/000 000/000	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.01
5424	101	SFR WATER	MD 130//070/000 000/000	IL2	1013	360	51	30	12/7/2012	112,533	109,600	0.97	1.03	0.01
2007	101	SINGLE FAM	MI 186//014/000 000/000	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.01
2130	101	SINGLE FAM	MI 018//005/000 000/000		1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.02
6462	101	SFR WATER	MD 200//031/000 000/000	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.02
6599	101	SINGLE FAM	MI 115//023/000 000/000		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.02
1400	101	SINGLE FAM	MI 120//054/000 000/000	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.02
7268	101	SINGLE FAM	MI 049//021/000 000/000		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.02
4573	101	SFR WATER	MD 257//002/000 000/000	W02	1013	3,834	16	12	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.02
317	101	SINGLE FAM	MI 098//030/000 000/000	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.02
5340	101	SFR WATER	MD 179//017/000 000/000	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.02
5983	101	SFR WATER	MD 173//018/000 000/000	W09	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.02
2587	101	SFR WATER	MD 145//042/000 000/000	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.02
2219	101	SFR WATER	MC 133//007/000 000/000	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.03
3464	101	SINGLE FAM	MI 194//044/000 000/000		1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.03
2937	101	SINGLE FAM	MD 249//032/000 000/000	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.03

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2203	101	SINGLE FAM	MI 102// 004/000 000/000	W12	1010	3,213	15	1/29/2013	233,000	231,700	0.99	1.01	0.03
3944	101	SFR WATER	MC 227// 003/000 000/000	W12	1013	4,263	11	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.03
2878	101	SINGLE FAM	MI 142// 072/000 000/000		1010	2,016	51	9/11/2012	167,533	166,800	1.00	1.00	0.04
1316	101	SFR WATER	MC 130// 082/000 000/000	SV12	1013	1,845	49	12/30/2011	600,000	600,200	1.00	1.00	0.04
5678	101	SFR WATER	MC 119// 031/000 000/000	W20	1013	2,247	43	10/15/2012	650,000	651,400	1.00	1.00	0.04
6384	101	SFR WATER	MC 220// 002/000 000/000	W01	1013	3,317	11	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.04
6612	101	SINGLE FAM	MI 115// 033/000 000/000		1010	1,745	225	9/19/2011	145,000	145,700	1.00	1.00	0.04
1711	101	SINGLE FAM	MI 291// 036/000 000/000	WA1	1010	1,396	29	6/4/2012	222,000	223,400	1.01	0.99	0.05
5980	101	SFR WATER	MC 173// 015/000 000/000	W09	1013	2,121	28	8/31/2011	491,600	494,900	1.01	0.99	0.05
6447	101	SFR WATER	MC 200// 013/000 000/000	W01	1013	5,999	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.05
5862	101	SFR WATER	MC 166// 029/000 000/000	W07	1013	2,601	13	8/23/2011	825,000	833,400	1.01	0.99	0.05
376	101	SINGLE FAM	MI 049// 002/000 000/000		1010	1,711	28	3/14/2012	180,000	181,900	1.01	0.99	0.05
2215	101	SFR WATER	MC 117// 012/000 000/000	W19	1013	3,029	18	3/12/2012	580,000	587,900	1.01	0.99	0.05
4018	101	SFR WATER	MC 099// 201/000 000/000	BM4	1013	1,753	35	2/14/2012	335,000	339,600	1.01	0.99	0.05
1978	101	SINGLE FAM	MI 207// 013/000 000/000	BP4	1010	3,355	30	4/20/2011	500,000	507,100	1.01	0.99	0.05
727	101	SINGLE FAM	MI 201// 034/000 000/000		1010	2,434	18	8/2/2011	224,000	227,800	1.02	0.98	0.06
939	101	SINGLE FAM	MI 051// 018/000 000/000		1010	1,600	6	5/25/2011	174,933	179,000	1.02	0.98	0.06
874	101	SINGLE FAM	MI 052// 005/000 000/000		1010	1,684	53	10/7/2011	148,000	151,900	1.03	0.97	0.07
5617	101	SFR WATER	MC 132// 055/000 000/000	W18	1013	2,983	4	12/19/2012	835,000	858,300	1.03	0.97	0.07
3538	101	SFR WATER	MC 160// 025/000 000/000	SV2	1013	3,063	43	5/5/2011	730,000	751,200	1.03	0.97	0.07
1693	101	SFR WATER	MC 291// 018/000 000/000	W14	1013	722	66	12/31/2012	705,000	727,300	1.03	0.97	0.07
4777	101	SINGLE FAM	MI 283// 013/000 000/000		1010	1,385	41	5/29/2012	127,000	131,200	1.03	0.97	0.07
6681	101	SINGLE FAM	MI 086// 001/000 000/000		1010	1,638	228	7/31/2012	145,000	150,500	1.04	0.96	0.08
3965	101	SFR WATER	MC 099// 096/000 000/000	BM3	1013	4,351	28	7/16/2012	373,000	387,500	1.04	0.96	0.08
3831	101	SINGLE FAM	MI 271// 006/000 000/000		1010	709	34	9/19/2011	119,000	124,100	1.04	0.96	0.08
182	101	SINGLE FAM	MI 121// 030/000 000/000	SV1	1010	1,965	17	3/20/2012	180,000	190,800	1.06	0.94	0.10
3580	101	SFR WATER	MC 150// 018/000 000/000	SV12	1013	4,040	33	6/15/2012	935,000	994,700	1.06	0.94	0.10
5059	101	SINGLE FAM	MI 224// 005/000 000/000	HD2	1010	2,912	23	2/25/2013	465,000	497,900	1.07	0.93	0.11
1132	101	SINGLE FAM	MI 103// 014/000 000/000		1010	3,306	38	9/1/2011	212,000	228,300	1.08	0.93	0.12
3735	101	SFR WATER	MC 247// 005/000 000/000	W12	1013	954	48	9/27/2012	725,000	785,900	1.08	0.92	0.12
6114	101	SINGLE FAM	MI 167// 037/000 000/000		1010	2,507	25	5/22/2012	222,000	241,700	1.09	0.92	0.13

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4346	101	SINGLE FAM	MJ 093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	1.09	0.91	0.13
3027	101	SINGLE FAM	MJ 139//002/000 000/000	246 BEAN ROAD	1010	1010	3,284	133	36	9/28/2011	177,000	1.10	0.91	0.14
5564	101	SFR WATER	MC 132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	1.11	0.90	0.15
1979	101	SINGLE FAM	MJ 207//014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	962,100	1.12	0.89	0.16
2498	101	SINGLE FAM	MJ 265//003/000 000/000	87 LUNT ROAD	1010	1010	3,014	15	12	2/1/2012	249,933	1.12	0.89	0.16
5095	101	SINGLE FAM	MJ 247//024/000 000/000	10 DAVIS LANE	1010	1010	2,816	0	0	8/22/2011	53,000	1.12	0.89	0.16
5686	101	SFR WATER	MC 131//009/000 000/000	290 WENTWORTH SHORES RD	W20	1013	830	73	34	5/30/2012	621,600	1.13	0.88	0.17
2126	101	SINGLE FAM	MJ 018//009/000 000/000	34 SKYLINE DRIVE	1010	1010	1,888	11	10	7/11/2012	176,000	1.14	0.88	0.18
2467	101	SFR WATER	MC 252//015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	876,400	1.15	0.87	0.19
6035	101	SFR WATER	MC 173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,140,000	1.15	0.87	0.19
637	101	SINGLE FAM	MJ 021//012/000 000/000	279 OSSISPEE MOUNTAIN ROA	1010	1010	3,340	28	18	3/29/2013	230,100	1.15	0.87	0.19
5243	101	SINGLE FAM	MJ 235//006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	26	1/14/2013	220,000	1.18	0.85	0.22
5556	101	SFR WATER	MC 132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	26	12/15/2011	375,000	1.21	0.83	0.25
285	101	SINGLE FAM	MJ 121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	14	3/18/2013	150,000	1.21	0.83	0.25
4421	101	SINGLE FAM	MJ 072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	18	8/23/2011	124,000	1.21	0.83	0.25
2643	102	BOATSLIP	146//004/000 BS0/019	BOATSLIP 19	1022	1022	0	2013	2013	11/6/2012	50,000	0.60	1.67	0.37
6195	102	CONDO	MDL-05 169//046/000 007/007	8 ALPINE PARK ROAD	1020	1020	709	28	16	9/30/2011	290,000	0.88	1.14	0.09
6966	102	CONDO	MDL-05 291//043/000 005/005	10 LANDS END LANE	1020	1020	1,933	25	13	5/17/2011	635,000	0.88	1.13	0.09
184469	102	CONDO	MDL-05 096//004/000 000/007	7 VAPPI VALE	1020	1020	1,343	15	12	8/20/2012	110,933	0.90	1.11	0.07
184472	102	CONDO	MDL-05 096//004/000 000/004	4 VAPPI VALE	1020	1020	1,343	15	12	12/28/2012	104,533	0.90	1.11	0.07
1863	102	BOATRACK	288//008/000 LOC/018	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	1/25/2012	17,933	0.93	1.08	0.04
4686	102	CONDO	MDL-05 169//053/000 003/005	56 LAKE SHORE DRIVE	SH1	1020	502	43	26	7/18/2011	245,000	0.93	1.08	0.04
184463	102	CONDO	MDL-05 096//004/000 000/011	11 VAPPI VALE	1020	1020	1,581	15	12	2/21/2012	118,000	0.93	1.07	0.04
6920	102	CONDO	MDL-05 283//014/000 009/034	3 TOPSIDE ROAD - UNIT 1	1020	1020	2,198	28	18	5/29/2012	285,000	0.96	1.04	0.01
6876	102	CONDO	MDL-05 283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3	1020	1020	2,468	28	16	8/17/2012	405,000	0.97	1.03	0.00
1845	102	BOATRACK	288//008/000 L0A/045	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/26/2011	19,466	0.97	1.03	0.00
1912	102	BOATRACK	288//008/000 L0D/007	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/17/2012	25,000	0.97	1.03	0.00
521	102	BOATSLIP	255//009/000 BS0/107	16 LONG ISLAND ROAD	1022	1022	0	2013	2013	2/28/2012	41,000	0.98	1.02	0.01
184466	102	CONDO	MDL-05 096//004/000 000/010	10 VAPPI VALE	1020	1020	2,022	15	12	11/18/2011	130,900	0.99	1.01	0.02
184461	102	CONDO	MDL-05 096//004/000 000/013	13 VAPPI VALE	1020	1020	1,780	15	12	1/30/2012	118,700	0.99	1.01	0.02

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184475	102	CONDO MDL-05 096/ / 004/000 000/001	1 VAPPI VALE	1020	1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.02
184467	102	CONDO MDL-05 096/ / 004/000 000/009	9 VAPPI VALE	1020	1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.02
1721	102	CONDO MDL-05 291/ / 043/000 004/004	8 LANDS END LANE	1020	1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.03
6971	102	CONDO MDL-05 291/ / 043/000 010/025	9 WINDERMERE ROAD	1020	1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.03
6895	102	CONDO MDL-05 283/ / 014/000 015/061	32 TOPSIDE ROAD - UNIT 3	1020	1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.09
1937	102	BOATRACK 288/ / 008/000 LOD/032	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	3/23/2012	22,533	24,300	1.08	0.93	0.11
1816	102	BOATRACK 288/ / 008/000 LOA/016	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/28/2012	17,000	18,900	1.11	0.90	0.14
505	102	BOATSLIP 255/ / 009/000 BSO/091	16 LONG ISLAND ROAD	1022	1022	0	2013	2013	10/2/2012	36,000	40,300	1.12	0.89	0.15
3801	103	MOBILE HME M 254/ / 035/000 000/000	95 WATSON SHORE ROAD	1030	1030	472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.08
2708	103	TRAILER MDL-C 146/ / 004/000 085/000	201 HANSON MILL ROAD	1031	1031	468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.05
5719	103	TRAILER MDL-C 146/ / 004/000 148/000	201 HANSON MILL ROAD	1031	1031	492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.04
2696	103	TRAILER MDL-C 146/ / 004/000 097/000	201 HANSON MILL ROAD	1031	1031	639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.03
5698	103	TRAILER MDL-C 146/ / 004/000 020/000	201 HANSON MILL ROAD	1031	1031	428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.26
921	103	MOBILE HME M 045/ / 004/000 000/000	81 RANDALL ROAD	1030	1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.29
5173	106	AC LND IMP MI 245/ / 038/000 000/000	BLUEJAY LANE	FH1	1060	0	2013	2013	8/12/2011	125,000	105,300	0.84	1.19	0.03
886	106	AC LND IMP MI 051/ / 011/000 000/000	103 OLD ROUTE 109		1060		2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.00
101340	106	AC LND WF IMP 180/ / 004/000 000/000	43 COTTAGE ROAD	W15	1063		2013	2013	8/25/2011	500,000	527,000	1.05	0.95	0.18
5442	109	MULTI HSES WF 148/ / 024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.08
1286	109	MULTI HSES WF 130/ / 041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.00
6093	109	MULTI HSES WF 168/ / 016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.01
2559	109	MULTI HSES WF 145/ / 014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.07
752	130	RES ACLNDV 203/ / 001/000 000/000	711 MOULTONBORO NECK R	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.09
751	130	RES ACLNDV 202/ / 007/000 000/000	699 MOULTONBORO NECK R		1300		2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.07
4340	130	RES ACLNDV 092/ / 059/000 000/000	WOODSTREAM DRIVE	BMI	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.02
4288	130	RES ACLNDV 092/ / 015/000 000/000	SUNRISE DRIVE	BMI	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.02
1131	130	RES ACLNDV 103/ / 013/000 000/000	MARVIN ROAD		1300		2013	2013	8/27/2012	60,000	62,900	1.05	0.95	0.05
5408	130	RES ACLNDV 162/ / 006/000 000/000	WENTWORTH SHORES ROAD		1300		2013	2013	2/28/2013	32,000	75,200	2.35	0.43	1.35

Parcel Detail by Land Use
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6561	133 WF VACANT	114//009/000 000/000	BISHOP SHORE ROAD	KN1	1330		2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.00

Summary by Lot Size
MOULTONBOROUGH, NH

12/03/2013

Land Area	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
00.00-0.1 AC	27	176,364	169,363	0.96	110,000	109,400	0.97	0.04	7.25%	0.96
00.10-0.25 AC	11	303,503	283,209	0.95	270,000	232,000	0.93	0.03	6.16%	0.93
00.25-0.33 AC	15	403,671	373,000	0.92	266,600	239,800	0.91	0.04	5.71%	0.92
00.33-0.5 AC	22	434,691	416,791	0.96	390,000	420,500	0.94	0.05	8.03%	0.96
00.50-1 AC	51	578,081	539,600	0.94	491,600	422,900	0.97	0.06	9.10%	0.93
01.00-3 AC	46	619,226	591,917	0.99	231,500	233,800	0.97	0.04	6.59%	0.96
03.00-5 AC	3	380,333	380,800	0.99	422,000	401,600	0.98	0.03	3.40%	1.00
05.00-10 AC	3	227,333	224,100	1.00	176,000	201,100	0.94	0.03	8.16%	0.99
10.00-9999 AC	3	2,984,000	2,707,567	1.47	200,000	230,100	1.15	0.25	42.03%	0.91
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Lot Size
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2643	00.00-0.1 AC	146//004/000 BS0/019	BOATSLIP 19	1022	1022	0	2013	2013	11/6/2012	50,000	30,000	0.60	1.67	0.37
2708	00.00-0.1 AC	146//004/000 085/000	201 HANSON MILL ROAD	1031	1031	468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.11
5719	00.00-0.1 AC	146//004/000 148/000	201 HANSON MILL ROAD	1031	1031	492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.10
6195	00.00-0.1 AC	169//046/000 007/007	8 ALPINE PARK ROAD	1020	1020	709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.09
6966	00.00-0.1 AC	291//043/000 005/005	10 LANDS END LANE	1020	1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.09
184469	00.00-0.1 AC	096//004/000 000/007	7 VAPPI VALE	1020	1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.07
184472	00.00-0.1 AC	096//004/000 000/004	4 VAPPI VALE	1020	1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.07
1863	00.00-0.1 AC	288//008/000 LOC/018	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	1/25/2012	17,933	16,600	0.93	1.08	0.04
4686	00.00-0.1 AC	169//053/000 003/005	56 LAKE SHORE DRIVE	1020	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.04
184463	00.00-0.1 AC	096//004/000 000/011	11 VAPPI VALE	1020	1020	1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.04
2696	00.00-0.1 AC	146//004/000 097/000	201 HANSON MILL ROAD	1031	1031	639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.03
6920	00.00-0.1 AC	283//014/000 009/034	3 TOPSIDE ROAD - UNIT 1	1020	1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
6876	00.00-0.1 AC	283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3	1020	1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.00
1845	00.00-0.1 AC	288//008/000 L0A/045	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/26/2011	19,466	18,900	0.97	1.03	0.00
1912	00.00-0.1 AC	288//008/000 L0D/007	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/17/2012	25,000	24,300	0.97	1.03	0.00
521	00.00-0.1 AC	255//009/000 BS0/107	16 LONG ISLAND ROAD	1022	1022	0	2013	2013	2/28/2012	41,000	40,300	0.98	1.02	0.01
184466	00.00-0.1 AC	096//004/000 000/010	10 VAPPI VALE	1020	1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.02
184461	00.00-0.1 AC	096//004/000 000/013	13 VAPPI VALE	1020	1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.02
184475	00.00-0.1 AC	096//004/000 000/001	1 VAPPI VALE	1020	1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.02
184467	00.00-0.1 AC	096//004/000 000/009	9 VAPPI VALE	1020	1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.02
1721	00.00-0.1 AC	291//043/000 004/004	8 LANDS END LANE	1020	1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.03
6971	00.00-0.1 AC	291//043/000 010/025	9 WINDERMERE ROAD	1020	1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.03
6895	00.00-0.1 AC	283//014/000 015/061	32 TOPSIDE ROAD - UNIT 3	1020	1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.09
1937	00.00-0.1 AC	288//008/000 L0D/032	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	3/23/2012	22,533	24,300	1.08	0.93	0.11
1816	00.00-0.1 AC	288//008/000 L0A/016	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	9/28/2012	17,000	18,900	1.11	0.90	0.14
505	00.00-0.1 AC	255//009/000 BS0/091	16 LONG ISLAND ROAD	1022	1022	0	2013	2013	10/2/2012	36,000	40,300	1.12	0.89	0.15
5698	00.00-0.1 AC	146//004/000 020/000	201 HANSON MILL ROAD	1031	1031	428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.20
1419	00.10-0.25 AC	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.09
5165	00.10-0.25 AC	245//030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.05
3963	00.10-0.25 AC	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.03

Parcel Detail by Lot Size
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3694	00.10-0.25 AC	128//021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	9/12/2011	203,533	185,000	0.91	1.10	0.02
4043	00.10-0.25 AC	119//013/000 000/000	10 BLUEBERRY LANE	BM1	1010	1,758	33	7/2/2012	179,000	165,000	0.92	1.08	0.01
2910	00.10-0.25 AC	249//012/000 000/000	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	8/23/2011	622,000	578,400	0.93	1.08	0.00
4302	00.10-0.25 AC	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	2/24/2012	300,000	281,100	0.94	1.07	0.01
5176	00.10-0.25 AC	245//108/000 000/000	12 WHITESSELL ROAD	FH1	1010	1,985	33	12/5/2011	270,000	253,300	0.94	1.07	0.01
1400	00.10-0.25 AC	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	9/28/2012	175,000	170,900	0.98	1.02	0.05
4018	00.10-0.25 AC	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	2/14/2012	335,000	339,600	1.01	0.99	0.08
4421	00.10-0.25 AC	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	8/23/2011	124,000	150,100	1.21	0.83	0.28
3623	00.25-0.33 AC	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	9/25/2012	254,933	207,100	0.81	1.23	0.10
1355	00.25-0.33 AC	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	7/18/2012	299,000	243,700	0.82	1.23	0.09
5173	00.25-0.33 AC	245//038/000 000/000	BLUEJAY LANE	FH1	1060	0	2013	8/12/2011	125,000	105,300	0.84	1.19	0.07
1494	00.25-0.33 AC	121//071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	5/1/2012	210,000	182,800	0.87	1.15	0.04
5227	00.25-0.33 AC	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	7/26/2012	272,000	241,300	0.89	1.13	0.02
1463	00.25-0.33 AC	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	5/26/2011	266,600	239,000	0.90	1.12	0.01
6055	00.25-0.33 AC	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.01
5191	00.25-0.33 AC	245//095/000 000/000	14 SPINNAKER DRIVE	FH1	1010	1,643	31	5/9/2011	317,000	287,000	0.91	1.10	0.00
5233	00.25-0.33 AC	245//068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	4/3/2012	263,000	239,800	0.91	1.10	0.00
5308	00.25-0.33 AC	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	12/15/2011	575,000	530,300	0.92	1.08	0.01
3306	00.25-0.33 AC	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	BC1	1013	2,053	43	12/14/2012	740,000	701,700	0.95	1.05	0.04
1376	00.25-0.33 AC	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	7/19/2011	155,000	150,800	0.97	1.03	0.06
5424	00.25-0.33 AC	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	12/7/2012	112,533	109,600	0.97	1.03	0.06
5617	00.25-0.33 AC	132//055/000 000/000	79 RICHARDSON SHORES ROAD	W18	1013	2,983	4	12/19/2012	835,000	858,300	1.03	0.97	0.12
182	00.25-0.33 AC	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	3/20/2012	180,000	190,800	1.06	0.94	0.15
4757	00.33-0.5 AC	282//027/000 000/000	23 ADAMS SHORE ROAD	1010	1010	1,709	10	10/3/2012	232,200	181,000	0.78	1.28	0.16
2606	00.33-0.5 AC	135//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	9/20/2012	635,000	521,300	0.82	1.22	0.12
1409	00.33-0.5 AC	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	11/15/2012	262,000	220,000	0.84	1.19	0.10
50	00.33-0.5 AC	159//006/000 000/000	9 SEVERANCE ROAD	1010	1010	1,415	26	6/13/2011	148,000	126,400	0.85	1.17	0.09
4947	00.33-0.5 AC	223//030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	6/15/2012	405,000	361,300	0.89	1.12	0.05
4368	00.33-0.5 AC	093//014/000 000/000	14 BUCKINGHAM TERRACE	1010	1010	1,910	1	12/19/2012	205,000	184,400	0.90	1.11	0.04

Parcel Detail by Lot Size
MOULTONBOROUGH, NH

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Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5336	00.33-0.5 AC	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.04
1514	00.33-0.5 AC	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.04
3847	00.33-0.5 AC	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.01
4588	00.33-0.5 AC	169//052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.01
1470	00.33-0.5 AC	120//075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.01
5314	00.33-0.5 AC	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.00
5521	00.33-0.5 AC	147//009/000 000/000	36 BRAE BURN ROAD	1010	1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.02
5858	00.33-0.5 AC	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.03
5983	00.33-0.5 AC	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.04
1316	00.33-0.5 AC	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	28	12/30/2011	600,000	600,200	1.00	1.00	0.06
6384	00.33-0.5 AC	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	10	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.06
3538	00.33-0.5 AC	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	24	5/5/2011	730,000	751,200	1.03	0.97	0.09
6681	00.33-0.5 AC	086//001/000 000/000	231 SIBLEY ROAD	1010	1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.10
4346	00.33-0.5 AC	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.15
5564	00.33-0.5 AC	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	399,400	1.11	0.90	0.17
5556	00.33-0.5 AC	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	26	12/15/2011	375,000	452,400	1.21	0.83	0.27
1972	00.50-1 AC	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.69
6218	00.50-1 AC	169//026/000 000/000	17 BENTLEY ROAD	1010	1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.21
2895	00.50-1 AC	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.19
105	00.50-1 AC	099//018/000 000/000	174 STATES LANDING ROAD	1010	1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.19
5526	00.50-1 AC	147//014/000 000/000	20 BRAE BURN ROAD	1010	1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.17
3801	00.50-1 AC	254//035/000 000/000	95 WATSON SHORE ROAD	1030	1030	472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.14
2783	00.50-1 AC	113//018/000 000/000	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.13
1274	00.50-1 AC	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.12
6528	00.50-1 AC	135//041/000 000/000	46 AMES ROAD	1010	1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.12
5442	00.50-1 AC	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.11
1520	00.50-1 AC	129//117/000 000/000	66 ST GALLAN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.11
5250	00.50-1 AC	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.10
5383	00.50-1 AC	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.09
4992	00.50-1 AC	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.08

Parcel Detail by Lot Size MOULTONBOROUGH, NH

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5417	00.50-1 AC	131//025/000 000/000	210 WENTWORTH SHORES RD	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.07
1715	00.50-1 AC	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.06
1281	00.50-1 AC	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.06
6774	00.50-1 AC	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.06
1374	00.50-1 AC	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.05
5971	00.50-1 AC	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08	0.04
1103	00.50-1 AC	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.04
1286	00.50-1 AC	130//041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.03
298	00.50-1 AC	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.02
5126	00.50-1 AC	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.02
6408	00.50-1 AC	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.01
6066	00.50-1 AC	167//029/000 000/000	116 REDDING LANE	1010	1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.00
4340	00.50-1 AC	092//059/000 000/000	WOODSTREAM DRIVE	BM1	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.01
4573	00.50-1 AC	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	12	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.01
317	00.50-1 AC	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.01
5340	00.50-1 AC	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.01
2587	00.50-1 AC	145//042/000 000/000	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.01
2219	00.50-1 AC	133//007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.02
2937	00.50-1 AC	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.02
5678	00.50-1 AC	119//031/000 000/000	390 WENTWORTH SHORES RD	W20	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.03
6612	00.50-1 AC	115//033/000 000/000	59 SAWMILL WAY	1010	1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.03
1711	00.50-1 AC	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.04
5980	00.50-1 AC	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	16	8/31/2011	491,600	494,900	1.01	0.99	0.04
2559	00.50-1 AC	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.04
6447	00.50-1 AC	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.04
5862	00.50-1 AC	166//029/000 000/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	833,400	1.01	0.99	0.04
2215	00.50-1 AC	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.04
4288	00.50-1 AC	092//015/000 000/000	SUNRISE DRIVE	BM1	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.05
874	00.50-1 AC	052//005/000 000/000	35 OLD ROUTE 109	1010	1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.06
4777	00.50-1 AC	283//013/000 000/000	388 LONG ISLAND ROAD	1010	1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.06
3965	00.50-1 AC	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.07

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Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3831	00.50-1 AC	2711//006/000 000/000	193 LONG ISLAND ROAD	HD2	1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.07
5059	00.50-1 AC	224//005/000 000/000	13 HARBOURSIDE DRIVE	W20	1010	2,912	23	16	2/25/2013	465,000	497,900	1.07	0.93	0.10
5686	00.50-1 AC	1311//009/000 000/000	290 WENTWORTH SHORES R	W16	1013	830	73	34	5/30/2012	550,000	621,600	1.13	0.88	0.16
6035	00.50-1 AC	173//044/000 000/000	7 BLACKKEY COVE ROAD	FH1	1010	4,683	15	12	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.18
5243	00.50-1 AC	235//006/000 000/000	11 FAR ECHO ROAD	SV1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.21
285	00.50-1 AC	1211//158/000 000/000	39 LOCARNO STREET	BP4	1010	1,439	22	14	3/18/2013	150,000	181,000	1.21	0.83	0.24
1977	01.00-3 AC	2071//012/000 000/000	62 SPRING HILL ROAD	W19	1013	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.19
2165	01.00-3 AC	118//013/000 000/000	354 FOX HOLLOW ROAD	W01	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.16
6418	01.00-3 AC	216//025/000 000/000	31 WALLACE POINT RD	1060	1010	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.11
886	01.00-3 AC	0511//011/000 000/000	103 OLD ROUTE 109	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.10
4986	01.00-3 AC	245//115/000 000/000	27 ECHO LANDING ROAD	KN1	1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.08
5994	01.00-3 AC	1671//017/000 000/000	118 BEECHWOOD CIRCLE	1011	1013	1,877	27	14	4/17/2012	75,000	67,200	0.90	1.12	0.07
6561	01.00-3 AC	114//009/000 000/000	BISHOP SHORE ROAD	1010	1013	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.05
6004	01.00-3 AC	1671//023/000 000/000	8 BEECHWOOD CIRCLE	BM1	1010	1,143	23	16	3/15/2012	61,000	56,600	0.93	1.08	0.04
751	01.00-3 AC	202//007/000 000/000	699 MOULTONBORO NECK R	1010	1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.07	0.03
4425	01.00-3 AC	072//035/000 000/000	88 MOUNTAIN VIEW DRIVE	W01	1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.03
2128	01.00-3 AC	018//007/000 000/000	85 SUMMIT VIEW DRIVE	W01	1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.02
6109	01.00-3 AC	142//012/000 000/000	41 BIRCH LANE	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.02
2146	01.00-3 AC	018//013/000 000/000	68 SUMMIT VIEW DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.02
3135	01.00-3 AC	278//026/000 000/000	11 MALLARD WAY	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.01
6093	01.00-3 AC	168//016/000 000/000	44 KNOLL POINT DRIVE	W01	1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01
3747	01.00-3 AC	253//004/000 000/000	251 WINAUKEE ROAD	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.01
6302	01.00-3 AC	238//002/000 000/000	75 LONG POINT ROAD	1010	1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.01
2417	01.00-3 AC	263//071/000 000/000	76 WEST POINT ROAD	1010	1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.00
184110	01.00-3 AC	086//005/003 000/000	392 RED HILL ROAD	1011	1010	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.00
6111	01.00-3 AC	142//014/000 000/000	65 BIRCH LANE	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.00
2125	01.00-3 AC	0171//010/000 000/000	42 SKYLINE DRIVE	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.00
5099	01.00-3 AC	246//018/000 000/000	22 WINAUKEE ROAD	1010	1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.01
2007	01.00-3 AC	186//014/000 000/000	18 WALLBRIDGE WAY	1010	1010									
2130	01.00-3 AC	018//005/000 000/000	71 SUMMIT VIEW DRIVE											

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Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6462	01.00-3 AC	2001 / 031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.01
7268	01.00-3 AC	0491 / 021/000 000/000	13 FARM ROAD		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.01
3464	01.00-3 AC	1941 / 044/000 000/000	18 KERRIE COURT		1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.02
2203	01.00-3 AC	1021 / 004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.02
3944	01.00-3 AC	2271 / 003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.02
2878	01.00-3 AC	1421 / 072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.03
376	01.00-3 AC	0491 / 002/000 000/000	47 OSSIPPEE MOUNTAIN ROAD		1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.04
1978	01.00-3 AC	2071 / 013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.04
727	01.00-3 AC	2011 / 034/000 000/000	32 KONA FARM ROAD		1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.05
939	01.00-3 AC	0511 / 018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.05
1693	01.00-3 AC	2911 / 018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	32	12/31/2012	705,000	727,300	1.03	0.97	0.06
1131	01.00-3 AC	1031 / 013/000 000/000	MARVIN ROAD		1300		2013	2013	8/27/2012	60,000	62,900	1.05	0.95	0.08
3580	01.00-3 AC	1501 / 018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.09
1132	01.00-3 AC	1031 / 014/000 000/000	47 MARVIN ROAD		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.11
3735	01.00-3 AC	2471 / 005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	32	9/27/2012	725,000	785,900	1.08	0.92	0.11
6114	01.00-3 AC	1671 / 037/000 000/000	89 BIRCH LANE		1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.12
3027	01.00-3 AC	1391 / 002/000 000/000	246 BEAN ROAD		1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.13
1979	01.00-3 AC	2071 / 014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.15
2498	01.00-3 AC	2651 / 003/000 000/000	87 LUNT ROAD		1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.15
5095	01.00-3 AC	2471 / 024/000 000/000	10 DAVIS LANE		1010	2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.15
2467	01.00-3 AC	2521 / 015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.18
921	01.00-3 AC	0451 / 004/000 000/000	81 RANDALL ROAD		1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.23
3467	03.00-5 AC	1991 / 033/000 000/000	42 KERRIE COURT		1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.03
6599	03.00-5 AC	1151 / 023/000 000/000	23 BUTTONWOOD DRIVE		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.00
101340	03.00-5 AC	1801 / 004/000 000/000	43 COTTAGE ROAD	W15	1063		2013	2013	8/25/2011	500,000	527,000	1.05	0.95	0.07
752	05.00-10 AC	2031 / 001/000 000/000	711 MOULTONBORO NECK RD	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.03
3742	05.00-10 AC	2471 / 014/000 000/000	28 GENEVA POINT ROAD		1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.00
2126	05.00-10 AC	0181 / 009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.20
6488	10.00-9999 AC	0611 / 004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.25

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Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
637	10.00-9999 AC	021//012/000 000/000	279 OSSIPEE MOUNTAIN ROA		1010	3,340	28	3/29/2013	200,000	230,100	1.15	0.87	0.00
5408	10.00-9999 AC	162//006/000 000/000	WENTWORTH SHORES ROAL		1300		2013	2/28/2013	32,000	75,200	2.35	0.43	1.20

Summary by Site Index
MOULTONBOROUGH, NH

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Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
4	1	145,000	145,700	1.00	145,000	145,700	1.00	0.00	0.00%	1.00
5	89	213,829	203,909	0.98	179,000	181,000	0.96	0.06	10.08%	0.95
6	14	236,119	228,043	0.97	213,500	196,850	0.97	0.04	5.96%	0.97
7	5	208,107	179,080	0.89	205,000	173,000	0.90	0.10	9.78%	0.86
8	8	291,817	291,188	0.99	255,766	261,500	0.97	0.02	3.87%	1.00
9	64	1,040,682	975,416	0.96	715,000	649,450	0.96	0.05	7.52%	0.94
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

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Internal ID	Site Index	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6612	4	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.00
2643	5	146//004/000 BS0/019	BOATSLIP 19		1022		0	2013	2013	50,000	30,000	0.60	1.67	0.36
2895	5	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.18
105	5	099//018/000 000/000	174 STATES LANDING ROAD		1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.18
1977	5	207//012/000 000/000	62 SPRING HILL ROAD	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.18
3623	5	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.15
1355	5	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.14
3801	5	254//035/000 000/000	95 WATSON SHORE ROAD		1030	472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.13
1409	5	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.12
5173	5	245//038/000 000/000	BLUEJAY LANE	FH1	1060	0	2013	2013	8/12/2011	125,000	105,300	0.84	1.19	0.12
1419	5	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.12
6528	5	135//041/000 000/000	46 AMES ROAD		1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.11
50	5	159//006/000 000/000	9 SEVERANCE ROAD		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.11
2708	5	146//004/000 085/000	201 HANSON MILL ROAD		1031	468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.10
1520	5	129//117/000 000/000	66 ST GALLAN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.10
886	5	051//011/000 000/000	103 OLD ROUTE 109		1060		2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.09
5719	5	146//004/000 148/000	201 HANSON MILL ROAD		1031	492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.09
1494	5	121//071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.09
6195	5	169//046/000 007/007	8 ALPINE PARK ROAD		1020	709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.08
6966	5	291//043/000 005/005	10 LANDS END LANE		1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.08
5165	5	245//030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.08
5227	5	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.07
4947	5	223//030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.07
1463	5	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.06
184469	5	096//004/000 000/007	7 VAPPI VALE		1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.06
1514	5	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.06
184472	5	096//004/000 000/004	4 VAPPI VALE		1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.06
5191	5	245//095/000 000/000	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.05
1715	5	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.05
752	5	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.05

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3694	5	128 / 021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10	0.05
5233	5	245 / 068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.05
6774	5	130 / 024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.05
1374	5	121 / 098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.04
4043	5	119 / 013/000 000/000	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.04
1863	5	288 / 008/000 LOC/018	484 LONG ISLAND ROAD	1023		0	2013	2013	1/25/2012	17,933	16,600	0.93	1.08	0.03
751	5	202 / 007/000 000/000	699 MOULTONBORO NECK RD	1300			2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.03
4686	5	169 / 053/000 003/005	56 LAKE SHORE DRIVE	SH1	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.03
184463	5	096 / 004/000 000/011	11 VAPPI VALE	1020		1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.03
1470	5	120 / 075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.03
3742	5	247 / 014/000 000/000	28 GENEVA POINT ROAD	1010		4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.02
4425	5	072 / 035/000 000/000	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.02
5176	5	245 / 108/000 000/000	12 WHITESSELL ROAD	FH1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.02
2696	5	146 / 004/000 097/000	201 HANSON MILL ROAD	SV1	1031	639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.02
298	5	121 / 152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.01
3747	5	253 / 004/000 000/000	251 WINAUKKEE ROAD	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.00
184110	5	086 / 005/003 000/000	392 RED HILL ROAD	1010		2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.00
6920	5	283 / 014/000 009/034	3 TOPSIDE ROAD - UNIT 1	1020		2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.00
6876	5	283 / 014/000 004/015	4 PORTSIDE DRIVE - UNIT 3	1020		2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.01
1845	5	288 / 008/000 L0A/045	484 LONG ISLAND ROAD	1023		0	2013	2013	9/26/2011	19,466	18,900	0.97	1.03	0.01
1912	5	288 / 008/000 LOD/007	484 LONG ISLAND ROAD	1023		0	2013	2013	9/17/2012	25,000	24,300	0.97	1.03	0.01
1376	5	121 / 100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	24	7/19/2011	155,000	150,800	0.97	1.03	0.01
5099	5	246 / 018/000 000/000	22 WINAUKKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.01
4340	5	092 / 059/000 000/000	WOODSTREAM DRIVE	BM1	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.02
1400	5	120 / 054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.02
317	5	098 / 030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.02
521	5	255 / 009/000 BS0/107	16 LONG ISLAND ROAD	1022		0	2013	2013	2/28/2012	41,000	40,300	0.98	1.02	0.02
184466	5	096 / 004/000 000/010	10 VAPPI VALE	1020		2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.03
2937	5	249 / 032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.03
184461	5	096 / 004/000 000/013	13 VAPPI VALE	1020		1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.03
184475	5	096 / 004/000 000/001	1 VAPPI VALE	1020		1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.03

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2203	5	102/ / 004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.03
184467	5	096/ / 004/000 000/009	9 VAPPI VALE		1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.03
2878	5	142/ / 072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.04
1721	5	291/ / 043/000 004/004	8 LANDS END LANE		1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.04
1711	5	291/ / 036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.05
376	5	049/ / 002/000 000/000	47 OSSIPPEE MOUNTAIN ROAD		1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.05
1978	5	207/ / 013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.05
727	5	201/ / 034/000 000/000	32 KONA FARM ROAD		1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.06
4288	5	092/ / 015/000 000/000	SUNRISE DRIVE	BM1	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.06
939	5	051/ / 018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.06
874	5	052/ / 005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.07
6681	5	086/ / 001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.08
6895	5	283/ / 014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.10
182	5	121/ / 030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.10
1937	5	288/ / 008/000 LOD/032	484 LONG ISLAND ROAD		1023	0	2013	2013	3/23/2012	22,533	24,300	1.08	0.93	0.12
4346	5	093/ / 077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.13
3027	5	139/ / 002/000 000/000	246 BEAN ROAD		1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.14
1816	5	288/ / 003/000 L0A/016	484 LONG ISLAND ROAD		1023	0	2013	2013	9/28/2012	17,000	18,900	1.11	0.90	0.15
1979	5	207/ / 014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.16
505	5	255/ / 009/000 BS0/091	16 LONG ISLAND ROAD		1022	0	2013	2013	10/2/2012	36,000	40,300	1.12	0.89	0.16
2498	5	265/ / 003/000 000/000	87 LUNT ROAD		1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.16
5095	5	247/ / 024/000 000/000	10 DAVIS LANE		1010	2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.16
637	5	021/ / 012/000 000/000	279 OSSIPPEE MOUNTAIN ROAD		1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.19
5698	5	146/ / 004/000 020/000	201 HANSON MILL ROAD		1031	428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.21
5243	5	235/ / 006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.22
921	5	045/ / 004/000 000/000	81 RANDALL ROAD		1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.24
285	5	121/ / 158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	14	3/18/2013	150,000	181,000	1.21	0.83	0.25
4421	5	072/ / 031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.25
5408	5	162/ / 006/000 000/000	WENTWORTH SHORES ROAD		1300		2013	2013	2/28/2013	32,000	75,200	2.35	0.43	1.39
4757	6	282/ / 027/000 000/000	23 ADAMS SHORE ROAD		1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.19

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5994	6	167//017/000 000/000	118 BEECHWOOD CIRCLE		1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.08
6004	6	167//023/000 000/000	8 BEECHWOOD CIRCLE		1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.05
2128	6	018//007/000 000/000	85 SUMMIT VIEW DRIVE		1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.03
2146	6	018//013/000 000/000	68 SUMMIT VIEW DRIVE		1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.02
6066	6	167//029/000 000/000	116 REDDING LANE		1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.00
2125	6	017//010/000 000/000	42 SKYLINE DRIVE		1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.00
2007	6	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.00
2130	6	018//005/000 000/000	71 SUMMIT VIEW DRIVE		1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.01
6599	6	115//023/000 000/000	23 BUTTONWOOD DRIVE		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.01
4777	6	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.06
1131	6	103//013/000 000/000	MARVIN ROAD		1300			2013	8/27/2012	60,000	62,900	1.05	0.95	0.08
1132	6	103//014/000 000/000	47 MARVIN ROAD		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.11
2126	6	018//009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	10	7/1/2012	176,000	201,100	1.14	0.88	0.17
6218	7	169//026/000 000/000	17 BENTLEY ROAD		1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.14
5526	7	147//014/000 000/000	20 BRAE BURN ROAD		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.10
4368	7	093//014/000 000/000	14 BUCKINGHAM TERRACE		1010	1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11	0.00
5521	7	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.06
3831	7	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.14
6109	8	142//012/000 000/000	41 BIRCH LANE		1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.02
3467	8	199//033/000 000/000	42 KERRIE COURT		1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.02
6302	8	238//002/000 000/000	75 LONG POINT ROAD		1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01
6111	8	142//014/000 000/000	65 BIRCH LANE		1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.00
7268	8	049//021/000 000/000	13 FARM ROAD		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.01
3464	8	194//044/000 000/000	18 KERRIE COURT		1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.02
5059	8	224//005/000 000/000	13 HARBOURSIDE DRIVE	HD2	1010	2,912	23	16	2/25/2013	465,000	497,900	1.07	0.93	0.10
6114	8	167//037/000 000/000	89 BIRCH LANE		1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.12
1972	9	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.68
2165	9	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.15
2606	9	133//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22	0.14

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2783	9	113//018/000 000/000	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.12
1274	9	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.11
6418	9	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.10
5442	9	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.10
4986	9	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.09
5250	9	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.09
5383	9	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.08
4992	9	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.07
6561	9	114//009/000 000/000	BISHOP SHORE ROAD	KN1	1330		2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.06
6488	9	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.06
5336	9	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.06
6055	9	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.06
5417	9	131//025/000 000/000	210 WENTWORTH SHORES R	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.06
3963	9	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.06
1281	9	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.05
5308	9	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08	0.04
5971	9	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08	0.03
2910	9	249//012/000 000/000	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08	0.03
3847	9	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.03
4588	9	169//052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.03
1103	9	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.03
5314	9	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.02
4302	9	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07	0.02
1286	9	130//041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.02
3135	9	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.01
3306	9	217//012/000 000/000	51 BLACK CAT ISLAND ROAI	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.01
6093	9	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.01
5126	9	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.01
6408	9	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.00
2417	9	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.00
5858	9	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.01

**Parcel Detail by Site Index
MOULTONBOROUGH, NH**

12/03/2013

Internal ID	Site Index	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5424	9	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	12/7/2012	112,533	109,600	0.97	1.03	0.01
6462	9	200//031/000 000/000	55 LIGHHOUSE LANE	W01	1013	4,095	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.02
4573	9	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.02
5340	9	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	8/8/2011	520,000	510,200	0.98	1.02	0.02
5983	9	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	3/20/2013	450,000	441,600	0.98	1.02	0.02
2587	9	145//042/000 000/000	147 STANYAN ROAD	W18	1013	4,243	13	11/9/2012	810,000	797,500	0.98	1.02	0.02
2219	9	133//007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	4/27/2011	605,000	596,100	0.99	1.01	0.03
3944	9	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.03
1316	9	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	12/30/2011	600,000	600,200	1.00	1.00	0.04
6971	9	291//043/000 010/025	9 WINDERMERE ROAD	W01	1020	1,778	25	7/30/2012	452,000	452,500	1.00	1.00	0.04
5678	9	119//031/000 000/000	390 WENTWORTH SHORES RD	W20	1013	2,247	43	10/15/2012	650,000	651,400	1.00	1.00	0.04
6384	9	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.04
5980	9	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	8/31/2011	491,600	494,900	1.01	0.99	0.05
2559	9	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	4/29/2011	630,000	634,300	1.01	0.99	0.05
6447	9	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.05
5862	9	166//029/000 000/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	8/23/2011	825,000	833,400	1.01	0.99	0.05
2215	9	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	3/12/2012	580,000	587,900	1.01	0.99	0.05
4018	9	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	2/14/2012	335,000	339,600	1.01	0.99	0.05
5617	9	132//035/000 000/000	79 RICHARDSON SHORES RD	W18	1013	2,983	4	12/19/2012	835,000	858,300	1.03	0.97	0.07
3538	9	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	5/5/2011	730,000	751,200	1.03	0.97	0.07
1693	9	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	12/31/2012	705,000	727,300	1.03	0.97	0.07
3965	9	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	7/16/2012	373,000	387,500	1.04	0.96	0.08
101340	9	180//004/000 000/000	43 COTTAGE ROAD	W15	1063		2013	8/25/2011	500,000	527,000	1.05	0.95	0.09
3580	9	150//018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	6/15/2012	935,000	994,700	1.06	0.94	0.10
3735	9	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	9/27/2012	725,000	785,900	1.08	0.92	0.12
5564	9	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	11/19/2012	360,000	399,400	1.11	0.90	0.15
5686	9	131//009/000 000/000	290 WENTWORTH SHORES RD	W20	1013	830	73	5/30/2012	550,000	621,600	1.13	0.88	0.17
2467	9	252//015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	10/4/2011	765,000	876,400	1.15	0.87	0.19
6035	9	173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.19
5556	9	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	12/15/2011	375,000	452,400	1.21	0.83	0.25

**Summary by Land Neighborhood
MOULTONBOROUGH, NH**

12/03/2013

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
98	73	186,848	180,600	0.99	174,933	173,000	0.97	0.05	9.49%	0.97
BC1	2	142,000	133,250	0.93	142,000	133,250	0.93	0.02	2.69%	0.94
BM1	1	740,000	701,700	0.95	740,000	701,700	0.95	0.00	0.00%	0.95
BM2	6	121,078	123,467	1.03	132,000	151,600	1.00	0.07	8.00%	1.02
BM3	1	300,000	281,100	0.94	300,000	281,100	0.94	0.00	0.00%	0.94
BM4	2	289,000	286,350	0.97	289,000	286,350	0.97	0.07	7.22%	0.99
BP4	1	335,000	339,600	1.01	335,000	339,600	1.01	0.00	0.00%	1.01
FH1	4	706,250	692,225	0.97	732,500	649,850	0.99	0.08	9.60%	0.98
FH2	6	244,500	231,033	0.94	266,500	247,300	0.91	0.03	7.14%	0.94
HD2	1	650,000	574,700	0.88	650,000	574,700	0.88	0.00	0.00%	0.88
IL1	1	465,000	497,900	1.07	465,000	497,900	1.07	0.00	0.00%	1.07
IL2	1	995,000	282,500	0.28	995,000	282,500	0.28	0.00	0.00%	0.28
KN1	1	112,533	109,600	0.97	112,533	109,600	0.97	0.00	0.00%	0.97
SH1	2	284,500	239,950	0.87	284,500	239,950	0.87	0.03	3.45%	0.84
SQ1	1	245,000	227,600	0.93	245,000	227,600	0.93	0.00	0.00%	0.93
SV1	1	8,720,000	7,817,400	0.90	8,720,000	7,817,400	0.90	0.00	0.00%	0.90
SV12	19	227,558	206,058	0.92	241,533	196,100	0.91	0.06	7.46%	0.91
SV2	5	780,000	743,520	0.95	875,000	743,400	0.94	0.06	6.38%	0.95
W01	1	730,000	751,200	1.03	730,000	751,200	1.03	0.00	0.00%	1.03
W02	10	2,106,300	1,956,240	0.94	1,694,500	1,676,100	0.96	0.03	4.06%	0.93
W07	1	1,300,000	1,272,000	0.98	1,300,000	1,272,000	0.98	0.00	0.00%	0.98
W08	1	825,000	833,400	1.01	825,000	833,400	1.01	0.00	0.00%	1.01
W09	1	463,000	447,000	0.97	463,000	447,000	0.97	0.00	0.00%	0.97
W10	3	483,867	469,467	0.97	491,600	471,900	0.98	0.03	2.72%	0.97
W12	1	525,000	489,100	0.93	525,000	489,100	0.93	0.00	0.00%	0.93
W14	2	1,030,000	1,057,050	1.04	1,030,000	1,057,050	1.04	0.04	4.33%	1.03
W15	3	754,000	725,567	0.96	705,000	727,300	0.93	0.00	3.58%	0.96
W16	4	661,883	659,750	1.00	670,000	617,800	0.99	0.09	10.35%	1.00
W18	3	1,496,667	1,474,533	1.00	1,450,000	1,307,900	0.95	0.05	8.77%	0.99
W19	9	694,556	659,033	0.96	630,000	590,100	0.98	0.05	6.69%	0.95
W20	3	578,333	543,300	0.94	580,000	587,900	0.99	0.02	6.73%	0.94
	5	700,000	686,800	1.02	650,000	647,500	1.00	0.13	11.60%	0.98

**Summary by Land Neighborhood
MOULTONBOROUGH, NH**

12/03/2013

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
WA1	2	232,266	221,650	0.96	232,266	221,650	0.96	0.05	5.21%	0.95
WA4	1	405,000	361,300	0.89	405,000	361,300	0.89	0.00	0.00%	0.89
WK1	1	599,000	559,900	0.93	599,000	559,900	0.93	0.00	0.00%	0.93
WN1	1	385,000	374,600	0.97	385,000	374,600	0.97	0.00	0.00%	0.97
XW2	1	428,000	422,900	0.99	428,000	422,900	0.99	0.00	0.00%	0.99
		510,830	481,424	0.97	263,000	241,700	0.96	0.04	8.60%	0.94

**Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2643		146//004/000 B50/019	BOATSLIP 19	1022		0	2013	2013	11/6/2012	50,000	30,000	0.60	1.67	0.37
6218		169//026/000 000/000	17 BENTLEY ROAD	1010		3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.21
105		099//018/000 000/000	174 STATES LANDING ROAD	1010		2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.19
4757		282//027/000 000/000	23 ADAMS SHORE ROAD	1010		1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.19
5526		147//014/000 000/000	20 BRAE BURN ROAD	1010		2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.17
3801		254//035/000 000/000	95 WATSON SHORE ROAD	1030		472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.14
6528		135//041/000 000/000	46 AMES ROAD	1010		1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.12
50		159//006/000 000/000	9 SEVERANCE ROAD	1010		1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.12
2708		146//004/000 085/000	201 HANSON MILL ROAD	1031		468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.11
886		051//011/000 000/000	103 OLD ROUTE 109	1060			2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.10
5719		146//004/000 148/000	201 HANSON MILL ROAD	1031		492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.10
6195		169//046/000 007/007	8 ALPINE PARK ROAD	1020		709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.09
6966		291//043/000 005/005	10 LANDS END LANE	1020		1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.09
5994		167//017/000 000/000	118 BEECHWOOD CIRCLE	1010		2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.08
4368		093//014/000 000/000	14 BUCKINGHAM TERRACE	1010		1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11	0.07
184469		096//004/000 000/007	7 VAPPI VALE	1020		1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.07
184472		096//004/000 000/004	4 VAPPI VALE	1020		1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.07
6004		167//023/000 000/000	8 BEECHWOOD CIRCLE	1011		1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.05
1863		288//008/000 LOC/018	484 LONG ISLAND ROAD	1023		0	2013	2013	1/25/2012	17,933	16,600	0.93	1.08	0.04
751		202//007/000 000/000	699 MOULTONBORO NECK RD	1300			2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.04
184463		096//004/000 000/011	11 VAPPI VALE	1020		1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.04
3742		247//014/000 000/000	28 GENEVA POINT ROAD	1010		4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.03
2128		018//007/000 000/000	85 SUMMIT VIEW DRIVE	1010		1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.03
2696		146//004/000 097/000	201 HANSON MILL ROAD	1031		639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.03
6109		142//012/000 000/000	41 BIRCH LANE	1010		2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.02
2146		018//013/000 000/000	68 SUMMIT VIEW DRIVE	1010		2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.02
3467		199//033/000 000/000	42 KERRIE COURT	1010		3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.02
5521		147//009/000 000/000	36 BRAE BURN ROAD	1010		1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.01
6302		238//002/000 000/000	75 LONG POINT ROAD	1010		928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01
184110		086//005/003 000/000	392 RED HILL ROAD	1010		2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.01

**Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Land NBHD	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6920		283//014/000 009/034	3 TOPSIDE ROAD - UNIT 1		1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
6111		142//014/000 000/000	65 BIRCH LANE		1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.00
6066		167//029/000 000/000	116 REDDING LANE		1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.00
6876		283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3		1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.00
1845		288//008/000 L0A/045	484 LONG ISLAND ROAD		1023	0	2013	2013	9/26/2011	19,466	18,900	0.97	1.03	0.00
1912		288//008/000 L0D/007	484 LONG ISLAND ROAD		1023	0	2013	2013	9/17/2012	25,000	24,300	0.97	1.03	0.00
2125		017//010/000 000/000	42 SKYLINE DRIVE		1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.00
2130		018//005/000 000/000	71 SUMMIT VIEW DRIVE		1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.01
6599		115//023/000 000/000	23 BUTTONWOOD DRIVE		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.01
7268		049//021/000 000/000	13 FARM ROAD		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.01
521		255//009/000 BSO/107	16 LONG ISLAND ROAD		1022	0	2013	2013	2/28/2012	41,000	40,300	0.98	1.02	0.01
3464		194//044/000 000/000	18 KERRIE COURT		1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.02
184466		096//004/000 000/010	10 VAPPI VALE		1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.02
184461		096//004/000 000/013	13 VAPPI VALE		1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.02
184475		096//004/000 000/001	1 VAPPI VALE		1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.02
2203		102//004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.02
184467		096//004/000 000/009	9 VAPPI VALE		1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.02
2878		142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.03
1721		291//043/000 004/004	8 LANDS END LANE		1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.03
6971		291//043/000 010/025	9 WINDERMERE ROAD		1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.03
6612		115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.03
376		049//002/000 000/000	47 OSSIPPEE MOUNTAIN ROAD		1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.04
727		201//034/000 000/000	32 KONA FARM ROAD		1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.05
939		051//018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.05
874		052//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.06
4777		283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.06
6681		086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.07
3831		271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.07
1131		103//013/000 000/000	MARVIN ROAD		1300		2013	2013	8/27/2012	60,000	62,900	1.05	0.95	0.08
6895		283//014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.09
1132		103//014/000 000/000	47 MARVIN ROAD		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.11

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1937		288//008/000 LOD/032	484 LONG ISLAND ROAD	1023		0	2013	2013	3/23/2012	22,533	24,300	1.08	0.93	0.11
6114		167//037/000 000/000	89 BIRCH LANE	1010		2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.12
3027		139//002/000 000/000	246 BEAN ROAD	1010		3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.13
1816		288//008/000 LOA/016	484 LONG ISLAND ROAD	1023		0	2013	2013	9/28/2012	17,000	18,900	1.11	0.90	0.14
505		255//009/000 BSO/091	16 LONG ISLAND ROAD	1022		0	2013	2013	10/2/2012	36,000	40,300	1.12	0.89	0.15
2498		265//003/000 000/000	87 LUNT ROAD	1010		3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.15
5095		247//024/000 000/000	10 DAVIS LANE	1010		2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.15
2126		018//009/000 000/000	34 SKYLINE DRIVE	1010		1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.17
637		021//012/000 000/000	279 OSSIPPEE MOUNTAIN ROA	1010		3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.18
5698		146//004/000 020/000	201 HANSON MILL ROAD	1031		428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.20
921		045//004/000 000/000	81 RANDALL ROAD	1030		1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.23
5408		162//006/000 000/000	WENTWORTH SHORES ROAD	1300			2013	2013	2/28/2013	32,000	75,200	2.35	0.43	1.38
752	98	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.02
3747	98	253//004/000 000/000	251 WINAUKKEE ROAD	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.03
3306	BC1	217//012/000 000/000	51 BLACK CAT ISLAND ROAI	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.00
4043	BM1	119//013/000 000/000	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.08
4425	BM1	072//035/000 000/000	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.06
4340	BM1	092//059/000 000/000	WOODSTREAM DRIVE	BM1	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.02
4288	BM1	092//015/000 000/000	SUNRISE DRIVE	BM1	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.02
4346	BM1	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.09
4421	BM1	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.21
4302	BM2	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07	0.00
3963	BM3	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.07
3965	BM3	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.07
4018	BM4	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	20	2/14/2012	335,000	339,600	1.01	0.99	0.00
1977	BP4	207//012/000 000/000	62 SPRING HILL ROAD	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.21

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2007	BP4	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.02	
1978	BP4	207//013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.02	
1979	BP4	207//014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.13	
5173	FHI	245//038/000 000/000	BLUEJAY LANE	FHI	1060	0	2013	2013	8/12/2011	125,000	105,300	0.84	1.19	0.07	
5227	FHI	245//072/000 000/000	12 KINGSWOOD LANE	FHI	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.02	
5191	FHI	245//095/000 000/000	14 SPINNAKER DRIVE	FHI	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.00	
5233	FHI	245//068/000 000/000	7 KINGSWOOD LANE	FHI	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.00	
5176	FHI	245//108/000 000/000	12 WHITESELL ROAD	FHI	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.03	
5243	FHI	235//006/000 000/000	11 FAR ECHO ROAD	FHI	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.27	
5165	FH2	245//030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.00	
5059	HD2	224//005/000 000/000	13 HARBOURSIDE DRIVE	HD2	1010	2,912	23	16	2/25/2013	465,000	497,900	1.07	0.93	0.00	
1972	IL1	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.00	
5424	IL2	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	30	12/7/2012	112,533	109,600	0.97	1.03	0.00	
2783	KNI	113//018/000 000/000	88 AVON SHORES ROAD	KNI	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.03	
6561	KNI	114//009/000 000/000	BISHOP SHORE ROAD	KNI	1330	2013	2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.03	
4686	SHI	169//053/000 003/005	56 LAKE SHORE DRIVE	SHI	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.00	
6488	SQ1	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.00	
2895	SV1	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.13	
3623	SV1	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.10	
1355	SV1	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.09	
1409	SV1	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.07	
1419	SV1	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.07	
1520	SV1	129//117/000 000/000	66 ST GALLAN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.05	
1494	SV1	121//071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.04	
1463	SV1	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.01	

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1514	SV1	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	7/12/2012	280,000	253,000	0.90	1.11	0.01
3694	SV1	128//021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	9/12/2011	203,533	185,000	0.91	1.10	0.00
6774	SV1	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	9/7/2012	258,000	235,900	0.91	1.09	0.00
1374	SV1	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	1/28/2013	275,000	251,700	0.92	1.09	0.01
1470	SV1	120//075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	3/2/2012	178,000	166,200	0.93	1.07	0.02
298	SV1	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9/28/2012	280,000	265,600	0.95	1.05	0.04
1376	SV1	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	7/19/2011	155,000	150,800	0.97	1.03	0.06
1400	SV1	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	9/28/2012	175,000	170,900	0.98	1.02	0.07
317	SV1	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	12/28/2011	200,000	196,100	0.98	1.02	0.07
182	SV1	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	3/20/2012	180,000	190,800	1.06	0.94	0.15
285	SV1	121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	3/18/2013	150,000	181,000	1.21	0.83	0.30
1274	SV12	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	12/9/2011	875,000	743,400	0.85	1.18	0.09
1281	SV12	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	5/25/2012	615,000	558,500	0.91	1.10	0.03
1286	SV12	130//041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	2/23/2012	875,000	820,800	0.94	1.07	0.00
1316	SV12	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	12/30/2011	600,000	600,200	1.00	1.00	0.06
3580	SV12	150//018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	6/15/2012	935,000	994,700	1.06	0.94	0.12
3538	SV2	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	5/5/2011	730,000	751,200	1.03	0.97	0.00
6418	W01	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.10
4986	W01	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.09
4992	W01	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.07
3135	W01	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.01
5126	W01	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.01
6408	W01	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.00
2417	W01	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.00
6462	W01	200//031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.02
6384	W01	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.04
6447	W01	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.05
4573	W02	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.00

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5862	W07	166//029/000 000/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	1.01	0.99	0.00
5858	W08	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	447,000	0.97	1.04	0.00
5971	W09	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	471,900	0.93	1.08	0.05
5983	W09	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	14	3/20/2013	441,600	0.98	1.02	0.00
5980	W09	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	16	8/31/2011	494,900	1.01	0.99	0.03
4588	W10	169//052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	489,100	0.93	1.07	0.00
3944	W12	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,328,200	0.99	1.01	0.05
3735	W12	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	32	9/27/2012	785,900	1.08	0.92	0.04
2910	W14	249//012/000 000/000	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	24	8/23/2011	622,000	0.93	1.08	0.00
3847	W14	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	0.93	1.07	0.00
1693	W14	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	32	12/31/2012	705,000	1.03	0.97	0.10
5250	W15	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	705,300	0.87	1.14	0.12
5308	W15	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	530,300	0.92	1.08	0.07
101340	W15	180//004/000 000/000	43 COTTAGE ROAD	W15	1063	2013	2013	2013	8/25/2011	500,000	1.05	0.95	0.06
2467	W15	252//015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	876,400	1.15	0.87	0.16
6055	W16	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3	3/29/2012	1,307,500	0.90	1.11	0.05
6093	W16	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,808,200	0.95	1.05	0.00
6035	W16	173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,307,900	1.15	0.87	0.20
2606	W18	133//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	0.82	1.22	0.16
5383	W18	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,137,300	0.88	1.14	0.10
5336	W18	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	482,900	0.90	1.11	0.08
5314	W18	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	0.94	1.07	0.04
5340	W18	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	510,200	0.98	1.02	0.00
2587	W18	145//042/000 000/000	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	797,500	0.98	1.02	0.00
2559	W18	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	634,300	1.01	0.99	0.03

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5617	W18	132//055/000 000/000	79 RICHARDSON SHORES RD.	W18	1013	2,983	4	4	12/19/2012	835,000	858,300	1.03	0.97	0.05
5564	W18	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	399,400	1.11	0.90	0.13
2165	W19	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.18
2219	W19	133//007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.00
2215	W19	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.02
5442	W20	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.14
5417	W20	131//025/000 000/000	210 WENTWORTH SHORES RD	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.10
5678	W20	119//031/000 000/000	390 WENTWORTH SHORES RD	W20	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.00
5686	W20	131//009/000 000/000	290 WENTWORTH SHORES RD	W20	1013	830	73	34	5/30/2012	550,000	621,600	1.13	0.88	0.13
5556	W20	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	26	12/15/2011	375,000	452,400	1.21	0.83	0.21
1715	WA1	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.05
1711	WA1	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.05
4947	WA4	223//030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.00
1103	WK1	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.00
5099	WN1	246//018/000 000/000	22 WINAUKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.00
2937	XW2	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.00

Summary by Style
MOULTONBOROUGH, NH

12/03/2013

Style	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01 Ranch	25	400,688	376,316	0.97	285,000	281,300	0.97	0.04	8.25%	0.94
03 Colonial	10	436,400	421,040	0.97	237,500	229,200	0.96	0.07	8.13%	0.96
04 Cape Cod	35	317,830	295,506	0.94	241,533	231,700	0.95	0.05	6.92%	0.93
06 Conventional	6	239,833	234,467	0.98	241,500	240,550	0.94	0.04	7.09%	0.98
07 Modern/Contemp	28	787,217	776,546	0.98	787,500	774,350	0.98	0.05	6.81%	0.99
08 Raised Ranch	6	197,233	187,500	0.95	199,733	191,300	0.96	0.02	3.82%	0.95
102 Chalet	9	258,067	246,844	0.97	262,000	220,000	0.94	0.06	8.98%	0.96
103 Adirondack	9	3,013,778	2,756,211	0.93	2,350,000	2,105,000	0.95	0.05	4.44%	0.91
104 Cottage	6	385,833	372,017	0.98	440,000	441,150	0.95	0.05	7.19%	0.96
106 Park Model	5	103,307	95,680	0.93	102,533	91,300	0.87	0.04	9.66%	0.93
20 Mobile Home	1	95,000	114,100	1.20	95,000	114,100	1.20	0.00	0.00%	1.20
36 Camp	7	607,505	504,471	0.89	615,000	558,500	0.97	0.11	18.26%	0.83
55 Condominium	15	276,758	266,167	0.96	245,000	227,600	0.97	0.03	4.40%	0.96
63 Century +	1	145,000	150,500	1.04	145,000	150,500	1.04	0.00	0.00%	1.04
94 Accessory Bldg	11	83,812	82,264	0.96	36,000	30,000	0.97	0.10	10.59%	0.98
99 Vacant Land	7	63,781	67,186	1.16	60,000	62,900	0.98	0.07	24.49%	1.05
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Style
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4757	01	Ranch	282//027/000 000/000	23 ADAMS SHORE ROAD	1010	1,709	10	10/3/2012	232,200	181,000	0.78	1.28	0.19
1977	01	Ranch	207//012/000 000/000	62 SPRING HILL ROAD	1010	3,783	30	6/30/2011	665,000	520,400	0.78	1.28	0.19
2606	01	Ranch	133//043/000 000/000	171 STANYAN ROAD	1013	1,510	15	9/20/2012	635,000	521,300	0.82	1.22	0.15
5442	01	Ranch	148//024/000 000/000	9 GEERY LANE	1093	1,735	43	10/5/2012	750,000	647,500	0.86	1.16	0.11
1494	01	Ranch	121//071/000 000/000	75 CANNES STREET	SV1	1,600	17	5/1/2012	210,000	182,800	0.87	1.15	0.10
5250	01	Ranch	180//005/000 000/000	47 COTTAGE ROAD	1013	1,850	63	3/11/2013	807,533	705,300	0.87	1.14	0.10
5971	01	Ranch	173//006/000 000/000	125 HANSON DRIVE	1013	2,221	28	7/2/2012	510,000	471,900	0.93	1.08	0.04
2910	01	Ranch	249//012/000 000/000	140 TANGLEWOOD SHORES F	W14	1,827	43	8/23/2011	622,000	578,400	0.93	1.08	0.04
5314	01	Ranch	188//017/000 000/000	91 WYMAN TRAIL	W18	1,614	13	12/4/2012	630,000	590,100	0.94	1.07	0.03
1286	01	Ranch	130//041/000 000/000	176 CASTLE SHORE ROAD	1093	1,973	15	2/23/2012	875,000	820,800	0.94	1.07	0.03
5521	01	Ranch	147//009/000 000/000	36 BRAE BURN ROAD	1010	1,410	23	11/19/2012	159,000	152,700	0.96	1.04	0.01
5858	01	Ranch	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1,327	43	6/12/2012	463,000	447,000	0.97	1.04	0.00
6066	01	Ranch	167//029/000 000/000	116 REDDING LANE	1010	1,626	23	1/29/2013	170,000	164,600	0.97	1.03	0.00
2125	01	Ranch	017//010/000 000/000	42 SKYLINE DRIVE	1011	2,963	15	3/4/2013	250,000	243,100	0.97	1.03	0.00
1376	01	Ranch	121//100/000 000/000	95 BADEN STREET	SV1	1,037	43	7/19/2011	155,000	150,800	0.97	1.03	0.00
3464	01	Ranch	194//044/000 000/000	18 KERRIE COURT	1010	2,771	12	11/8/2011	285,000	281,300	0.99	1.01	0.02
2878	01	Ranch	142//072/000 000/000	2 MYERS ROAD	1010	2,016	51	9/11/2012	167,533	166,800	1.00	1.00	0.03
5678	01	Ranch	119//031/000 000/000	390 WENTWORTH SHORES R	W20	2,247	43	10/15/2012	650,000	651,400	1.00	1.00	0.03
1711	01	Ranch	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1,396	29	6/4/2012	222,000	223,400	1.01	0.99	0.04
2559	01	Ranch	145//014/000 000/000	45 STANYAN ROAD	W18	2,486	40	4/29/2011	630,000	634,300	1.01	0.99	0.04
939	01	Ranch	051//018/000 000/000	22 RORY LANE	1010	1,600	6	5/25/2011	174,933	179,000	1.02	0.98	0.05
5095	01	Ranch	247//024/000 000/000	10 DAVIS LANE	1010	2,816	0	8/22/2011	53,000	59,500	1.12	0.89	0.15
2126	01	Ranch	018//009/000 000/000	34 SKYLINE DRIVE	1010	1,888	11	7/11/2012	176,000	201,100	1.14	0.88	0.17
5556	01	Ranch	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1,546	43	12/15/2011	375,000	452,400	1.21	0.83	0.24
285	01	Ranch	121//158/000 000/000	39 LOCARNO STREET	SV1	1,439	22	3/18/2013	150,000	181,000	1.21	0.83	0.24
105	03	Colonial	099//018/000 000/000	174 STATES LANDING ROAD	1010	2,143	15	9/12/2012	260,000	202,500	0.78	1.28	0.18
5994	03	Colonial	167//017/000 000/000	118 BEECHWOOD CIRCLE	1010	2,638	28	3/1/2013	215,000	190,300	0.89	1.13	0.07
4368	03	Colonial	093//014/000 000/000	14 BUCKINGHAM TERRACE	1010	1,910	1	12/19/2012	205,000	184,400	0.90	1.11	0.06
4043	03	Colonial	119//013/000 000/000	10 BLUEBERRY LANE	BM1	1,758	33	7/2/2012	179,000	165,000	0.92	1.08	0.04
5126	03	Colonial	256//002/000 000/000	87 OAK LANDING ROAD	W01	3,789	14	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.01

Parcel Detail by Style MOULTONBOROUGH, NH

12/03/2013

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2007	03	Colonial	186//014/000 000/000	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.01
5983	03	Colonial	173//018/000 000/000	W09	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.02
3965	03	Colonial	099//096/000 000/000	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.08
1132	03	Colonial	103//014/000 000/000		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.12
637	03	Colonial	021//012/000 000/000	279 OSSIPPEE MOUNTAIN ROA	1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.19
6218	04	Cape Cod	169//026/000 000/000		1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.19
2895	04	Cape Cod	128//089/000 000/000	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.17
5526	04	Cape Cod	147//014/000 000/000		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.15
3623	04	Cape Cod	128//045/000 000/000	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.14
2783	04	Cape Cod	113//018/000 000/000	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.11
1419	04	Cape Cod	121//081/000 000/000	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.11
50	04	Cape Cod	159//006/000 000/000		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.10
5383	04	Cape Cod	188//035/000 000/000	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.07
4947	04	Cape Cod	223//030/000 000/000	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.06
1514	04	Cape Cod	130//011/000 000/000	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.05
5191	04	Cape Cod	245//095/000 000/000	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.04
3694	04	Cape Cod	128//021/000 000/000	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10	0.04
6004	04	Cape Cod	167//023/000 000/000		1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.03
4588	04	Cape Cod	169//052/000 000/000	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.02
1103	04	Cape Cod	085//009/000 000/000	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.02
3742	04	Cape Cod	247//014/000 000/000		1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.01
5176	04	Cape Cod	245//108/000 000/000	FH1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.01
6109	04	Cape Cod	142//012/000 000/000		1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.00
3747	04	Cape Cod	253//004/000 000/000	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.01
6302	04	Cape Cod	238//002/000 000/000		1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01
184110	04	Cape Cod	086//005/003 000/000		1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.01
6599	04	Cape Cod	115//023/000 000/000		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.03
7268	04	Cape Cod	049//021/000 000/000		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.03
317	04	Cape Cod	098//030/000 000/000	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.03
2219	04	Cape Cod	133//007/000 000/000	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.04

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2937	04 Cape Cod	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.04
2203	04 Cape Cod	102//004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.04
6612	04 Cape Cod	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.05
2215	04 Cape Cod	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.06
727	04 Cape Cod	201//034/000 000/000	32 KONA FARM ROAD		1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.07
874	04 Cape Cod	052//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.08
4777	04 Cape Cod	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.08
182	04 Cape Cod	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.11
6114	04 Cape Cod	167//037/000 000/000	89 BIRCH LANE		1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.14
3027	04 Cape Cod	139//002/000 000/000	246 BEAN ROAD		1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.15
5227	06 Conventional	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.05
5233	06 Conventional	245//068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.03
1470	06 Conventional	120//075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.01
4425	06 Conventional	072//035/000 000/000	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.00
4018	06 Conventional	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	20	2/14/2012	335,000	339,600	1.01	0.99	0.07
5243	06 Conventional	235//006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.24
1355	07 Modern/Contemp	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.16
1274	07 Modern/Contemp	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.13
5165	07 Modern/Contemp	245//030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.10
4992	07 Modern/Contemp	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.09
5417	07 Modern/Contemp	131//025/000 000/000	210 WENTWORTH SHORES RD	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.08
1715	07 Modern/Contemp	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.07
6774	07 Modern/Contemp	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.07
3847	07 Modern/Contemp	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.05
3306	07 Modern/Contemp	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.03
298	07 Modern/Contemp	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.03
3467	07 Modern/Contemp	199//033/000 000/000	42 KERRIE COURT		1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.03
2417	07 Modern/Contemp	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.02
5099	07 Modern/Contemp	246//018/000 000/000	22 WTAUKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.01

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6462	07	Modern/Contemp	200//031/000 000/000	W01	1013	4,095	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.00
4573	07	Modern/Contemp	257//002/000 000/000	W02	1013	3,834	16	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.00
2587	07	Modern/Contemp	145//042/000 000/000	W18	1013	4,243	13	11/9/2012	810,000	797,500	0.98	1.02	0.00
6384	07	Modern/Contemp	220//002/000 000/000	W01	1013	3,317	11	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.02
5980	07	Modern/Contemp	173//015/000 000/000	W09	1013	2,121	28	8/31/2011	491,600	494,900	1.01	0.99	0.03
5862	07	Modern/Contemp	166//029/000 000/000	W07	1013	2,601	13	8/23/2011	825,000	833,400	1.01	0.99	0.03
1978	07	Modern/Contemp	207//013/000 000/000	BP4	1010	3,355	30	4/20/2011	500,000	507,100	1.01	0.99	0.03
5617	07	Modern/Contemp	132//055/000 000/000	W18	1013	2,983	4	12/19/2012	835,000	858,300	1.03	0.97	0.05
3538	07	Modern/Contemp	160//025/000 000/000	SV2	1013	3,063	43	5/5/2011	730,000	751,200	1.03	0.97	0.05
3580	07	Modern/Contemp	150//018/000 000/000	SV12	1013	4,040	33	6/15/2012	935,000	994,700	1.06	0.94	0.08
5059	07	Modern/Contemp	224//005/000 000/000	HD2	1010	2,912	23	2/25/2013	465,000	497,900	1.07	0.93	0.09
1979	07	Modern/Contemp	207//014/000 000/000	BP4	1010	5,790	8	8/8/2011	860,000	962,100	1.12	0.89	0.14
2498	07	Modern/Contemp	265//003/000 000/000	W15	1013	3,014	15	2/1/2012	249,933	280,300	1.12	0.89	0.14
2467	07	Modern/Contemp	252//015/000 000/000	W16	1013	3,306	25	10/4/2011	765,000	876,400	1.15	0.87	0.17
6035	07	Modern/Contemp	173//044/000 000/000	W16	1013	4,683	15	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.17
6528	08	Raised Ranch	135//041/000 000/000	46 AMES ROAD	1010	1,368	43	5/15/2012	165,933	141,200	0.85	1.18	0.11
2128	08	Raised Ranch	018//007/000 000/000	85 SUMMIT VIEW DRIVE	1010	1,811	14	10/2/2012	201,933	190,000	0.94	1.06	0.02
2146	08	Raised Ranch	018//013/000 000/000	68 SUMMIT VIEW DRIVE	1010	2,156	14	8/2/2011	215,000	203,600	0.95	1.06	0.01
6111	08	Raised Ranch	142//014/000 000/000	65 BIRCH LANE	1010	2,004	30	3/22/2013	223,000	215,700	0.97	1.03	0.01
2130	08	Raised Ranch	018//005/000 000/000	71 SUMMIT VIEW DRIVE	1010	1,869	14	12/3/2012	197,533	192,600	0.98	1.03	0.02
376	08	Raised Ranch	049//002/000 000/000	47 OSSIPPEE MOUNTAIN ROAD	1010	1,711	28	3/14/2012	180,000	181,900	1.01	0.99	0.05
1409	102	Chalet	120//047/000 000/000	22 GRANDE STREET	SV1	2,015	10	11/15/2012	262,000	220,000	0.84	1.19	0.10
1520	102	Chalet	129//117/000 000/000	66 ST GALLE STREET	SV1	1,393	41	11/13/2012	180,000	155,500	0.86	1.16	0.08
1463	102	Chalet	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	2,279	11	5/26/2011	266,600	239,000	0.90	1.12	0.04
1374	102	Chalet	121//098/000 000/000	89 BADEN STREET	SV1	2,160	15	1/28/2013	275,000	251,700	0.92	1.09	0.02
4302	102	Chalet	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1,312	28	2/24/2012	300,000	281,100	0.94	1.07	0.00
1400	102	Chalet	120//054/000 000/000	26 GREYHOUND STREET	SV1	1,534	25	9/28/2012	175,000	170,900	0.98	1.02	0.04
1316	102	Chalet	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1,845	49	12/30/2011	600,000	600,200	1.00	1.00	0.06
4346	102	Chalet	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1,324	27	3/25/2013	140,000	153,100	1.09	0.91	0.15

Parcel Detail by Style
MOULTONBOROUGH, NH

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Intrnl ID	Style	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4421	Chalet	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.27
6418	Adirondack	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.09
4986	Adirondack	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.08
6488	Adirondack	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.05
6055	Adirondack	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.05
3135	Adirondack	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.00
6093	Adirondack	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.00
6408	Adirondack	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.01
3944	Adirondack	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.04
6447	Adirondack	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.06
5336	Cottage	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.05
3963	Cottage	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.05
5308	Cottage	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08	0.03
5340	Cottage	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.03
3831	Cottage	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.09
5564	Cottage	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	399,400	1.11	0.90	0.16
3801	Park Model	254//035/000 000/000	95 WATSON SHORE ROAD		1030	472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.04
2708	Park Model	146//004/000 085/000	201 HANSON MILL ROAD		1031	468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.01
5719	Park Model	146//004/000 148/000	201 HANSON MILL ROAD		1031	492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.00
2696	Park Model	146//004/000 097/000	201 HANSON MILL ROAD		1031	639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.07
5698	Park Model	146//004/000 020/000	201 HANSON MILL ROAD		1031	428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.30
921	Mobile Home	045//004/000 000/000	81 RANDALL ROAD		1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.00
1972	Camp	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.69
2165	Camp	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.16
1281	Camp	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.06
5424	Camp	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	30	12/7/2012	112,533	109,600	0.97	1.03	0.00
1693	Camp	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	32	12/31/2012	705,000	727,300	1.03	0.97	0.06

Parcel Detail by Style
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Intrnl ID	Style	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3735	36	Camp	2471 / 005/000 000/000	W12	1013	954	48	32	9/27/2012	725,000	785,900	1.08	0.92	0.11
5686	36	Camp	1311 / 009/000 000/000	W20	1013	830	73	34	5/30/2012	550,000	621,600	1.13	0.88	0.16
6195	55	Condominium	1691 / 046/000 007/007		1020	709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.09
6966	55	Condominium	2911 / 043/000 005/005		1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.09
184469	55	Condominium	0961 / 004/000 000/007		1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.07
184472	55	Condominium	0961 / 004/000 000/004		1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.07
4686	55	Condominium	1691 / 053/000 003/005	SH1	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.04
184463	55	Condominium	0961 / 004/000 000/011		1020	1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.04
6920	55	Condominium	2831 / 014/000 009/034		1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
6876	55	Condominium	2831 / 014/000 004/015		1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.00
184466	55	Condominium	0961 / 004/000 000/010		1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.02
184461	55	Condominium	0961 / 004/000 000/013		1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.02
184475	55	Condominium	0961 / 004/000 000/001		1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.02
184467	55	Condominium	0961 / 004/000 000/009		1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.02
1721	55	Condominium	2911 / 043/000 004/004		1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.03
6971	55	Condominium	2911 / 043/000 010/025		1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.03
6895	55	Condominium	2831 / 014/000 015/061		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.09
6681	63	Century +	0861 / 001/000 000/000		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.00
2643	94	Accessory Bldg	1461 / 004/000 BS0/019		1022				11/6/2012	50,000	30,000	0.60	1.67	0.37
5173	94	Accessory Bldg	2451 / 038/000 000/000	FH1	1060				8/12/2011	125,000	105,300	0.84	1.19	0.13
886	94	Accessory Bldg	0511 / 011/000 000/000		1060				5/8/2012	68,000	59,000	0.87	1.15	0.10
1863	94	Accessory Bldg	2881 / 008/000 LOC/018		1023				1/25/2012	17,933	16,600	0.93	1.08	0.04
1845	94	Accessory Bldg	2881 / 008/000 L0A/045		1023				9/26/2011	19,466	18,900	0.97	1.03	0.00
1912	94	Accessory Bldg	2881 / 008/000 LOD/007		1023				9/17/2012	25,000	24,300	0.97	1.03	0.00
521	94	Accessory Bldg	2551 / 009/000 BS0/107		1022				2/28/2012	41,000	40,300	0.98	1.02	0.01
101340	94	Accessory Bldg	1801 / 004/000 000/000	W15	1063				8/25/2011	500,000	527,000	1.05	0.95	0.08
1937	94	Accessory Bldg	2881 / 008/000 LOD/032		1023				3/23/2012	22,533	24,300	1.08	0.93	0.11
1816	94	Accessory Bldg	2881 / 008/000 L0A/016		1023				9/28/2012	17,000	18,900	1.11	0.90	0.14
505	94	Accessory Bldg	2551 / 009/000 BS0/091		1022				10/2/2012	36,000	40,300	1.12	0.89	0.15

Parcel Detail by Style
MOULTONBOROUGH, NH

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Intrnl ID	Style	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
6561	99	Vacant Land	114//009/000 000/000	BISHOP SHORE ROAD	KN1	1330	2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.08
752	99	Vacant Land	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300	2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.07
751	99	Vacant Land	202//007/000 000/000	699 MOULTONBORO NECK R		1300	2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.05
4340	99	Vacant Land	092//059/000 000/000	WOODSTREAM DRIVE	BM1	1300	2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.00
4288	99	Vacant Land	092//015/000 000/000	SUNRISE DRIVE	BM1	1300	2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.04
1131	99	Vacant Land	103//013/000 000/000	MARVIN ROAD		1300	2013	2013	8/27/2012	60,000	62,900	1.05	0.95	0.07
5408	99	Vacant Land	162//006/000 000/000	WENTWORTH SHORES ROAD		1300	2013	2013	2/28/2013	32,000	75,200	2.35	0.43	1.37

**Summary by Actual Year Built
MOULTONBOROUGH, NH**

12/03/2013

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	21	87,400	88,900	1.04	57,466	56,600	0.98	0.07	14.67%	1.02
1930-1940	2	489,000	474,800	0.97	489,000	474,800	0.97	0.01	0.52%	0.97
1940-1950	4	700,000	519,325	0.81	627,500	533,750	0.92	0.16	29.08%	0.74
1950-1960	2	506,266	445,250	0.89	506,266	445,250	0.89	0.02	1.69%	0.88
1960-1970	10	396,407	399,670	1.02	440,000	441,150	1.00	0.05	6.30%	1.01
1970-1980	21	413,594	395,590	0.97	335,000	339,600	0.96	0.05	6.89%	0.96
1980-1990	40	352,792	339,980	0.96	278,500	254,150	0.95	0.06	7.97%	0.96
1990-2000	41	412,336	391,066	0.95	233,000	207,100	0.95	0.04	6.83%	0.95
2000-2013	40	1,054,182	985,410	0.96	402,500	374,800	0.96	0.06	7.06%	0.93
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Actual Year Built MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5314	02	Below Average	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07
1972	03	Average	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52
2895	03	Average	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28
5526	03	Average	20 BRAE BURN ROAD		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24
2165	03	Average	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23
3623	03	Average	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23
2606	03	Average	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22
6528	03	Average	46 AMES ROAD		1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18
50	03	Average	9 SEVERANCE ROAD		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17
1520	03	Average	66 ST GALLAN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16
1494	03	Average	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15
5994	03	Average	118 BEECHWOOD CIRCLE		1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13
5227	03	Average	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13
4368	03	Average	14 BUCKINGHAM TERRACE		1010	1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11
5336	03	Average	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11
3963	03	Average	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11
5191	03	Average	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10
1715	03	Average	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10
1281	03	Average	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10
3694	03	Average	36 OLYMPIA STREET	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10
4043	03	Average	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08
5308	03	Average	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08
5971	03	Average	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08
2910	03	Average	140 TANGLEWOOD SHORES I	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08
4588	03	Average	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07
1470	03	Average	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07
4302	03	Average	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07
4425	03	Average	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07
5176	03	Average	12 WHITESELL ROAD	FH1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07
2128	03	Average	85 SUMMIT VIEW DRIVE		1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2146	03 Average	018//013/000 000/000	68 SUMMIT VIEW DRIVE	98	1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.01
3747	03 Average	253//004/000 000/000	251 WINAUKEE ROAD		1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.00
5521	03 Average	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.00
5858	03 Average	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.01
6111	03 Average	142//014/000 000/000	65 BIRCH LANE		1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.01
6066	03 Average	167//029/000 000/000	116 REDDING LANE		1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.01
2125	03 Average	017//010/000 000/000	42 SKYLINE DRIVE		1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.01
1376	03 Average	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	24	7/19/2011	155,000	150,800	0.97	1.03	0.01
5424	03 Average	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	30	12/7/2012	112,533	109,600	0.97	1.03	0.01
2130	03 Average	018//005/000 000/000	71 SUMMIT VIEW DRIVE		1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.02
1400	03 Average	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.02
317	03 Average	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.02
5340	03 Average	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.02
2203	03 Average	102//004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.03
2878	03 Average	142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.04
6612	03 Average	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.04
1711	03 Average	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.05
376	03 Average	049//002/000 000/000	47 OSSIEPEE MOUNTAIN ROAD		1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.05
4018	03 Average	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	20	2/14/2012	335,000	339,600	1.01	0.99	0.05
939	03 Average	051//018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.06
874	03 Average	052//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.07
1693	03 Average	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	32	12/31/2012	705,000	727,300	1.03	0.97	0.07
4777	03 Average	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.07
6681	03 Average	086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.08
3831	03 Average	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.08
182	03 Average	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.10
3735	03 Average	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	32	9/27/2012	725,000	785,900	1.08	0.92	0.12
4346	03 Average	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.13
5564	03 Average	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	399,400	1.11	0.90	0.15
5686	03 Average	131//009/000 000/000	290 WENTWORTH SHORES ROAD	W20	1013	830	73	34	5/30/2012	550,000	621,600	1.13	0.88	0.17
2126	03 Average	018//009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.18

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5243	03	Average	235//006/000 000/000	FH1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.22
5556	03	Average	132//003/000 000/000	W20	1013	1,546	43	26	12/15/2011	375,000	452,400	1.21	0.83	0.25
285	03	Average	121//158/000 000/000	SV1	1010	1,439	22	14	3/18/2013	150,000	181,000	1.21	0.83	0.25
4421	03	Average	072//031/000 000/000	BM1	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.25
105	04	Average +10	099//018/000 000/000	174 STATES LANDING ROAD	1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.20
4757	04	Average +10	282//027/000 000/000	23 ADAMS SHORE ROAD	1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.20
1355	04	Average +10	120//009/000 000/000	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.16
1409	04	Average +10	120//047/000 000/000	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.14
1419	04	Average +10	121//081/000 000/000	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.14
5442	04	Average +10	148//024/000 000/000	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.12
5250	04	Average +10	180//005/000 000/000	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.11
5233	04	Average +10	245//068/000 000/000	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.07
6774	04	Average +10	130//024/000 000/000	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.07
1374	04	Average +10	121//098/000 000/000	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.06
6004	04	Average +10	167//023/000 000/000	8 BEECHWOOD CIRCLE	1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.06
6109	04	Average +10	142//012/000 000/000	41 BIRCH LANE	1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.03
3306	04	Average +10	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.03
6599	04	Average +10	115//023/000 000/000	23 BUTTONWOOD DRIVE	1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.00
7268	04	Average +10	049//021/000 000/000	13 FARM ROAD	1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.00
5983	04	Average +10	173//018/000 000/000	201 HANSON DRIVE	W09	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.00
3464	04	Average +10	194//044/000 000/000	18 KERRIE COURT	1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.01
1316	04	Average +10	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1,845	49	28	12/30/2011	600,000	600,200	1.00	1.00	0.02
5678	04	Average +10	119//031/000 000/000	390 WENTWORTH SHORES ROAD	W20	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.02
5980	04	Average +10	173//015/000 000/000	193 HANSON DRIVE	W09	2,121	28	16	8/31/2011	491,600	494,900	1.01	0.99	0.03
2559	04	Average +10	145//014/000 000/000	45 STANYAN ROAD	W18	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.03
1978	04	Average +10	207//013/000 000/000	56 SPRING HILL ROAD	BP4	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.03
3538	04	Average +10	160//025/000 000/000	8 POINT DRIVE	SV2	3,063	43	24	5/5/2011	730,000	751,200	1.03	0.97	0.05
1132	04	Average +10	103//014/000 000/000	47 MARVIN ROAD	1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.10
6114	04	Average +10	167//037/000 000/000	89 BIRCH LANE	1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.11
3027	04	Average +10	139//002/000 000/000	246 BEAN ROAD	1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.12

**Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2498	04	Average +10	87 LUNT ROAD	1010	1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.14
637	04	Average +10	279 OSSIPPE MOUNTAIN ROA	1010	1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.17
6218	05	Average +20	17 BENTLEY ROAD	1010	1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.20
1977	05	Average +20	62 SPRING HILL ROAD	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.18
2783	05	Average +20	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.12
1463	05	Average +20	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.06
1514	05	Average +20	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.06
298	05	Average +20	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.01
6302	05	Average +20	75 LONG POINT ROAD	1010	1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.00
184110	05	Average +20	392 RED HILL ROAD	1010	1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.00
5099	05	Average +20	22 WINAUKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.01
2219	05	Average +20	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.03
2937	05	Average +20	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.03
2215	05	Average +20	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.05
727	05	Average +20	32 KONA FARM ROAD	1010	1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.06
3965	05	Average +20	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.08
5095	05	Average +20	10 DAVIS LANE	1010	1010	2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.16
5165	06	Good	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.09
3467	06	Good	42 KERRIE COURT	1010	1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.02
2587	06	Good	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.01
2467	06	Good	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.18
3742	07	Good +15	28 GENEVA POINT ROAD	1010	1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.00
1286	07	Good +15	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.00
4992	08	Good +25	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.08
4947	08	Good +25	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.08
3847	08	Good +25	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.04
5862	08	Good +25	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	833,400	1.01	0.99	0.04
3580	08	Good +25	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.09

**Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5059	08	Good +25	224//005/000 000/000	HD2	1010	2,912	23	16	2/25/2013	465,000	497,900	1.07	0.93	0.10
1274	09	Very Good	129//084/000 000/000	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.04
1103	09	Very Good	085//009/000 000/000	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.04
3944	10	Very Good +20	227//003/000 000/000	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.01
6447	10	Very Good +20	200//013/000 000/000	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.01
5417	11	Very Good +40	131//025/000 000/000	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.06
5126	11	Very Good +40	256//002/000 000/000	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.01
2417	11	Very Good +40	263//071/000 000/000	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.00
6384	11	Very Good +40	220//002/000 000/000	W01	1013	3,317	11	10	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.04
1979	11	Very Good +40	207//014/000 000/000	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.16
2007	12	Excellent	186//014/000 000/000	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.01
6462	12	Excellent	200//031/000 000/000	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.00
4573	12	Excellent	257//002/000 000/000	W02	1013	3,834	16	12	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.00
5617	12	Excellent	132//055/000 000/000	W18	1013	2,983	4	4	12/19/2012	835,000	858,300	1.03	0.97	0.05
6035	12	Excellent	173//044/000 000/000	W16	1013	4,683	15	12	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.17
5383	13	Excellent +20	188//035/000 000/000	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.03
6093	13	Excellent +20	168//016/000 000/000	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.04
6055	14	Excellent +40	168//008/000 000/000	W16	1013	3,046	3	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.00
4986	15	Luxurious	245//115/000 000/000	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.04
6408	15	Luxurious	216//013/000 000/000	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.05
3135	18	Custom	278//026/000 000/000	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.00
6418	19	Custom +70	216//025/000 000/000	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.02
6488	19	Custom +70	061//004/000 000/000	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.02

Summary by Building Size
MOULTONBOROUGH, NH

12/03/2013

Building Size	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0 - 500	14	64,857	59,736	0.95	45,500	40,300	0.97	0.11	11.05%	0.92
500 - 1000	11	365,000	366,018	0.98	290,000	255,000	0.96	0.08	8.81%	1.00
1000 - 1500	22	268,361	229,450	0.96	168,466	157,950	0.95	0.05	12.25%	0.86
1500 - 2000	42	313,340	294,462	0.96	207,500	194,350	0.94	0.04	6.03%	0.94
2000 - 2500	31	365,924	339,587	0.92	275,000	243,700	0.95	0.05	6.45%	0.93
2500 - 3000	11	507,273	487,145	0.98	405,000	361,300	0.99	0.10	7.35%	0.96
3000 - 4000	24	742,853	712,604	0.99	589,500	540,150	0.98	0.05	7.36%	0.96
4000 - 5000	10	1,102,300	1,081,690	0.99	1,157,500	1,099,200	0.98	0.05	5.82%	0.98
5000 - 10000	7	3,096,429	2,856,914	0.97	2,350,000	2,256,100	0.96	0.05	5.80%	0.92
xxxxxxxxxxxxxxxxxxxxxx	9	112,718	117,367	1.12	61,000	62,900	0.98	0.07	21.09%	1.04
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Building Size MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2643	0 - 500	146//004/000 BSO/019	BOATSLIP 19		1022	0	2013	11/6/2012	50,000	30,000	0.60	1.67	0.37
3801	0 - 500	254//035/000 000/000	95 WATSON SHORE ROAD		1030	472	33	6/22/2012	135,000	111,700	0.83	1.21	0.14
5173	0 - 500	245//038/000 000/000	BLUEJAY LANE	FH1	1060	0	2013	8/12/2011	125,000	105,300	0.84	1.19	0.13
2708	0 - 500	146//004/000 085/000	201 HANSON MILL ROAD		1031	468	6	5/5/2011	99,000	85,200	0.86	1.16	0.11
5719	0 - 500	146//004/000 148/000	201 HANSON MILL ROAD		1031	492	8	5/9/2011	105,000	91,300	0.87	1.15	0.10
1863	0 - 500	288//008/000 LOC/018	484 LONG ISLAND ROAD		1023	0	2013	1/25/2012	17,933	16,600	0.93	1.08	0.04
1845	0 - 500	288//008/000 LOA/045	484 LONG ISLAND ROAD		1023	0	2013	9/26/2011	19,466	18,900	0.97	1.03	0.00
1912	0 - 500	288//008/000 LOD/007	484 LONG ISLAND ROAD		1023	0	2013	9/17/2012	25,000	24,300	0.97	1.03	0.00
5424	0 - 500	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	12/7/2012	112,533	109,600	0.97	1.03	0.00
521	0 - 500	255//009/000 BSO/107	16 LONG ISLAND ROAD		1022	0	2013	2/28/2012	41,000	40,300	0.98	1.02	0.01
1937	0 - 500	288//008/000 LOD/032	484 LONG ISLAND ROAD		1023	0	2013	3/23/2012	22,533	24,300	1.08	0.93	0.11
1816	0 - 500	288//008/000 LOA/016	484 LONG ISLAND ROAD		1023	0	2013	9/28/2012	17,000	18,900	1.11	0.90	0.14
505	0 - 500	255//009/000 BSO/091	16 LONG ISLAND ROAD		1022	0	2013	10/7/2012	36,000	40,300	1.12	0.89	0.15
5698	0 - 500	146//004/000 020/000	201 HANSON MILL ROAD		1031	428	13	12/4/2012	102,533	119,600	1.17	0.86	0.20
2165	500 - 1000	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	9/6/2012	550,000	445,900	0.81	1.23	0.15
6195	500 - 1000	169//046/000 007/007	8 ALPINE PARK ROAD		1020	709	28	9/30/2011	290,000	255,000	0.88	1.14	0.08
3963	500 - 1000	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	6/8/2012	205,000	185,200	0.90	1.11	0.06
4686	500 - 1000	169//053/000 003/005	56 LAKE SHORE DRIVE	SH1	1020	502	43	7/18/2011	245,000	227,600	0.93	1.08	0.03
2696	500 - 1000	146//004/000 097/000	201 HANSON MILL ROAD		1031	639	17	7/25/2011	75,000	70,600	0.94	1.06	0.02
6302	500 - 1000	238//002/000 000/000	75 LONG POINT ROAD		1010	928	36	4/24/2012	191,000	183,600	0.96	1.04	0.00
1693	500 - 1000	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	12/31/2012	705,000	727,300	1.03	0.97	0.07
3831	500 - 1000	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	9/19/2011	119,000	124,100	1.04	0.96	0.08
3735	500 - 1000	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	9/27/2012	725,000	785,900	1.08	0.92	0.12
5564	500 - 1000	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	11/19/2012	360,000	399,400	1.11	0.90	0.15
5686	500 - 1000	131//009/000 000/000	290 WENTWORTH SHORES R	W20	1013	830	73	5/30/2012	550,000	621,600	1.13	0.88	0.17
1972	1000 - 1500	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	12/14/2012	995,000	282,500	0.28	3.52	0.67
6528	1000 - 1500	135//041/000 000/000	46 AMES ROAD		1010	1,368	43	5/15/2012	165,933	141,200	0.85	1.18	0.10
50	1000 - 1500	159//006/000 000/000	9 SEVERANCE ROAD		1010	1,415	26	6/13/2011	148,000	126,400	0.85	1.17	0.10
1520	1000 - 1500	129//117/000 000/000	66 ST GALLEN STREET	SV1	1010	1,393	41	11/13/2012	180,000	155,500	0.86	1.16	0.09

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5336	1000 - 1500	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.05
184469	1000 - 1500	096//004/000 000/007	7 VAPPI VALE		1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.05
184472	1000 - 1500	096//004/000 000/004	4 VAPPI VALE		1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.05
1715	1000 - 1500	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.04
5308	1000 - 1500	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08	0.03
4302	1000 - 1500	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07	0.01
4425	1000 - 1500	072//035/000 000/000	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.01
5521	1000 - 1500	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.01
5858	1000 - 1500	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.02
1376	1000 - 1500	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	24	7/19/2011	155,000	150,800	0.97	1.03	0.02
5340	1000 - 1500	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.03
1711	1000 - 1500	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.06
4777	1000 - 1500	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.08
4346	1000 - 1500	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.14
5243	1000 - 1500	235//006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.23
921	1000 - 1500	045//004/000 000/000	81 RANDALL ROAD		1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.25
285	1000 - 1500	121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	14	3/18/2013	150,000	181,000	1.21	0.83	0.26
4421	1000 - 1500	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.26
4757	1500 - 2000	282//027/000 000/000	23 ADAMS SHORE ROAD		1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.16
2606	1500 - 2000	133//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22	0.12
5442	1500 - 2000	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.08
1494	1500 - 2000	121//071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.07
5250	1500 - 2000	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.07
6966	1500 - 2000	291//043/000 005/005	10 LANDS END LANE		1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.06
5227	1500 - 2000	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.05
4368	1500 - 2000	093//014/000 000/000	14 BUCKINGHAM TERRACE		1010	1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11	0.04
5191	1500 - 2000	245//095/000 000/000	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.03
1281	1500 - 2000	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.03
3694	1500 - 2000	128//021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10	0.03
5233	1500 - 2000	245//068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.03

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6774	1500 - 2000	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.03
6004	1500 - 2000	167//023/000 000/000	8 BEECHWOOD CIRCLE		1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.02
4043	1500 - 2000	119//013/000 000/000	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.02
2910	1500 - 2000	249//012/000 000/000	140 TANGLEWOOD SHORES I	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08	0.01
184463	1500 - 2000	096//004/000 000/011	11 VAPPI VALE		1020	1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.01
1470	1500 - 2000	120//075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.01
5314	1500 - 2000	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.00
1286	1500 - 2000	130//041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.00
5176	1500 - 2000	245//108/000 000/000	12 WHITESELL ROAD	FH1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.00
2128	1500 - 2000	018//007/000 000/000	85 SUMMIT VIEW DRIVE		1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.00
298	1500 - 2000	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.01
3747	1500 - 2000	253//004/000 000/000	251 WINAUKKEE ROAD	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.02
6066	1500 - 2000	167//029/000 000/000	116 REDDING LANE		1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.03
2130	1500 - 2000	018//005/000 000/000	71 SUMMIT VIEW DRIVE		1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.04
1400	1500 - 2000	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.04
317	1500 - 2000	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.04
184461	1500 - 2000	096//004/000 000/013	13 VAPPI VALE		1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.05
184475	1500 - 2000	096//004/000 000/001	1 VAPPI VALE		1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.05
184467	1500 - 2000	096//004/000 000/009	9 VAPPI VALE		1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.05
1316	1500 - 2000	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	28	12/30/2011	600,000	600,200	1.00	1.00	0.06
6971	1500 - 2000	291//043/000 010/025	9 WINDERMERE ROAD		1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.06
6612	1500 - 2000	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.06
376	1500 - 2000	049//002/000 000/000	47 OSSIPPE MOUNTAIN ROAD		1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.07
4018	1500 - 2000	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	20	2/14/2012	335,000	339,600	1.01	0.99	0.07
939	1500 - 2000	051//018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.08
874	1500 - 2000	032//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.09
6681	1500 - 2000	086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.10
182	1500 - 2000	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.12
2126	1500 - 2000	018//009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.20
5556	1500 - 2000	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	26	12/15/2011	375,000	452,400	1.21	0.83	0.27

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2895	2000 - 2500	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.17
105	2000 - 2500	099//018/000 000/000	174 STATES LANDING ROAD		1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.17
5526	2000 - 2500	147//014/000 000/000	20 BRAE BURN ROAD		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.15
3623	2000 - 2500	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.14
1355	2000 - 2500	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.13
2783	2000 - 2500	113//018/000 000/000	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.11
1409	2000 - 2500	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.11
1419	2000 - 2500	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.11
1274	2000 - 2500	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.10
1463	2000 - 2500	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.05
1514	2000 - 2500	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.05
1374	2000 - 2500	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.03
5971	2000 - 2500	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08	0.02
4588	2000 - 2500	169//052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.02
6109	2000 - 2500	142//012/000 000/000	41 BIRCH LANE		1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.00
2146	2000 - 2500	018//013/000 000/000	68 SUMMIT VIEW DRIVE		1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.00
3306	2000 - 2500	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.00
184110	2000 - 2500	086//005/003 000/000	392 RED HILL ROAD		1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.01
6920	2000 - 2500	283//014/000 009/034	3 TOPSIDE ROAD - UNIT 1		1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
6111	2000 - 2500	142//014/000 000/000	65 BIRCH LANE		1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.02
6876	2000 - 2500	283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3		1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.02
6599	2000 - 2500	115//023/000 000/000	23 BUTTONWOOD DRIVE		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.03
5983	2000 - 2500	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.03
184466	2000 - 2500	096//004/000 000/010	10 VAPPI VALE		1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.04
2937	2000 - 2500	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.04
2878	2000 - 2500	142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.05
1721	2000 - 2500	291//043/000 004/004	8 LANDS END LANE		1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.05
5678	2000 - 2500	119//031/000 000/000	390 WENTWORTH SHORES RD	W20	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.05
5980	2000 - 2500	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	16	8/31/2011	491,600	494,900	1.01	0.99	0.06
2559	2000 - 2500	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.06
727	2000 - 2500	201//034/000 000/000	32 KONA FARM ROAD		1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.07

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5165	2500 - 3000	245//030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	6/15/2012	650,000	574,700	0.88	1.13	0.11
5994	2500 - 3000	167//017/000 000/000	118 BEECHWOOD CIRCLE		1010	2,638	28	3/1/2013	215,000	190,300	0.89	1.13	0.10
4992	2500 - 3000	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.10
4947	2500 - 3000	223//030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	6/15/2012	405,000	361,300	0.89	1.12	0.10
2125	2500 - 3000	017//010/000 000/000	42 SKYLINE DRIVE		1011	2,963	15	3/4/2013	250,000	243,100	0.97	1.03	0.02
3464	2500 - 3000	194//044/000 000/000	18 KERRIE COURT		1010	2,771	12	11/8/2011	285,000	281,300	0.99	1.01	0.00
5862	2500 - 3000	166//029/000 000/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	8/23/2011	825,000	833,400	1.01	0.99	0.02
5617	2500 - 3000	132//055/000 000/000	79 RICHARDSON SHORES RO.	W18	1013	2,983	4	12/19/2012	835,000	858,300	1.03	0.97	0.04
5059	2500 - 3000	224//005/000 000/000	13 HARBOURSIDE DRIVE	HD2	1010	2,912	23	2/25/2013	465,000	497,900	1.07	0.93	0.08
6114	2500 - 3000	167//037/000 000/000	89 BIRCH LANE		1010	2,507	25	5/22/2012	222,000	241,700	1.09	0.92	0.10
5095	2500 - 3000	247//024/000 000/000	10 DAVIS LANE		1010	2,816	0	8/22/2011	53,000	59,500	1.12	0.89	0.13
6218	3000 - 4000	169//026/000 000/000	17 BENTLEY ROAD		1010	3,226	21	12/26/2012	342,533	261,200	0.76	1.31	0.22
1977	3000 - 4000	207//012/000 000/000	62 SPRING HILL ROAD	BP4	1010	3,783	30	6/30/2011	665,000	520,400	0.78	1.28	0.20
4986	3000 - 4000	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.11
6055	3000 - 4000	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.08
3847	3000 - 4000	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	3/6/2012	935,000	871,000	0.93	1.07	0.05
1103	3000 - 4000	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	8/20/2012	599,000	559,900	0.93	1.07	0.05
3467	3000 - 4000	199//033/000 000/000	42 KERRIE COURT		1010	3,892	21	1/15/2013	422,000	401,600	0.95	1.05	0.03
5126	3000 - 4000	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.03
2417	3000 - 4000	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.02
5099	3000 - 4000	246//018/000 000/000	22 WINAUKEE ROAD	WN1	1010	3,282	13	5/2/2011	385,000	374,600	0.97	1.03	0.01
7268	3000 - 4000	049//021/000 000/000	13 FARM ROAD		1010	3,318	10	8/20/2012	300,000	293,500	0.98	1.02	0.00
4573	3000 - 4000	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.00
2219	3000 - 4000	133//007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	4/27/2011	605,000	596,100	0.99	1.01	0.01
2203	3000 - 4000	102//004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	1/29/2013	233,000	231,700	0.99	1.01	0.01
6384	3000 - 4000	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.02
2215	3000 - 4000	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	3/12/2012	580,000	587,900	1.01	0.99	0.03
1978	3000 - 4000	207//013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	4/20/2011	500,000	507,100	1.01	0.99	0.03
3538	3000 - 4000	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	5/5/2011	730,000	751,200	1.03	0.97	0.05

**Parcel Detail by Building Size
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6895	3000 - 4000	283//014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.08
1132	3000 - 4000	103//014/000 000/000	47 MARVIN ROAD		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.10
3027	3000 - 4000	139//002/000 000/000	246 BEAN ROAD		1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.12
2498	3000 - 4000	265//003/000 000/000	87 LUNT ROAD		1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.14
2467	3000 - 4000	252//015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.17
637	3000 - 4000	021//012/000 000/000	279 OSSIPPEE MOUNTAIN ROA		1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.17
5383	4000 - 5000	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.10
5417	4000 - 5000	131//025/000 000/000	210 WENTWORTH SHORES R	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.08
3742	4000 - 5000	247//014/000 000/000	28 GENEVA POINT ROAD		1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.04
6093	4000 - 5000	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.03
6462	4000 - 5000	200//031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.00
2587	4000 - 5000	145//042/000 000/000	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.00
3944	4000 - 5000	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.01
3965	4000 - 5000	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.06
3580	4000 - 5000	150//018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.08
6035	4000 - 5000	173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.17
6418	5000 - 10000	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.10
6488	5000 - 10000	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.06
3135	5000 - 10000	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.01
6408	5000 - 10000	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.00
2007	5000 - 10000	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.01
6447	5000 - 10000	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.05
1979	5000 - 10000	207//014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.16
886	xxxxxxxxxxxxxxxxxxxx	051//011/000 000/000	103 OLD ROUTE 109		1060		2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.11
6561	xxxxxxxxxxxxxxxxxxxx	114//009/000 000/000	BISHOP SHORE ROAD	KN1	1330		2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.08
752	xxxxxxxxxxxxxxxxxxxx	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.07
751	xxxxxxxxxxxxxxxxxxxx	202//007/000 000/000	699 MOULTONBORO NECK R		1300		2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.05
4340	xxxxxxxxxxxxxxxxxxxx	092//059/000 000/000	WOODSTREAM DRIVE	BM1	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.00
4288	xxxxxxxxxxxxxxxxxxxx	092//015/000 000/000	SUNRISE DRIVE	BM1	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.04

Intrnl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1131	xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	103//013/000 000/000	MARVIN ROAD		1300	2013	2013		8/27/2012	60,000	62,900	1.05	0.95	0.07
101340	xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	180//004/000 000/000	43 COTTAGE ROAD	W15	1063	2013	2013		8/25/2011	500,000	527,000	1.05	0.95	0.07
5408	xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	162//006/000 000/000	WENTWORTH SHORES ROAL		1300	2013	2013		2/28/2013	32,000	75,200	2.35	0.43	1.37

Summary by Residential Grade
MOULTONBOROUGH, NH

12/03/2013

Residential Grade	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
02 Below Average	1	630,000	590,100	0.94	630,000	590,100	0.94	0.00	0.00%	0.94
03 Average	64	291,530	270,611	0.96	212,500	191,700	0.96	0.05	8.68%	0.93
04 Average +10	28	385,529	368,975	0.96	275,000	247,700	0.98	0.07	8.09%	0.96
05 Average +20	15	360,809	335,180	0.95	342,533	265,600	0.96	0.06	7.29%	0.93
06 Good	4	661,750	662,550	0.99	707,500	686,100	0.97	0.05	7.73%	1.00
07 Good +15	2	637,500	597,900	0.94	637,500	597,900	0.94	0.00	0.00%	0.94
08 Good +25	6	823,333	795,900	0.98	880,000	852,200	0.97	0.08	7.39%	0.97
09 Very Good	2	737,000	651,650	0.89	737,000	651,650	0.89	0.04	4.49%	0.88
10 Very Good +20	2	1,527,500	1,530,450	1.00	1,527,500	1,530,450	1.00	0.01	1.00%	1.00
11 Very Good +40	5	1,268,800	1,240,880	0.99	1,175,000	1,174,600	0.96	0.04	5.63%	0.98
12 Excellent	5	1,147,000	1,167,400	1.02	1,140,000	1,272,000	0.98	0.01	4.69%	1.02
13 Excellent + 20	2	1,597,500	1,472,750	0.91	1,597,500	1,472,750	0.91	0.04	3.85%	0.92
14 Excellent + 40	1	1,450,000	1,307,500	0.90	1,450,000	1,307,500	0.90	0.00	0.00%	0.90
15 Luxurious	2	2,387,000	2,180,550	0.91	2,387,000	2,180,550	0.91	0.05	4.95%	0.91
18 Custom	1	2,900,000	2,747,700	0.95	2,900,000	2,747,700	0.95	0.00	0.00%	0.95
19 Custom + 70	2	6,522,500	5,760,250	0.88	6,522,500	5,760,250	0.88	0.02	2.27%	0.88
		607,950	571,673	0.96	308,500	281,900	0.96	0.05	7.81%	0.94

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5314	02	Below Average	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.00
1972	03	Average	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.68
2895	03	Average	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.18
5526	03	Average	20 BRAE BURN ROAD		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.16
2165	03	Average	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.15
3623	03	Average	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.15
2606	03	Average	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22	0.14
6528	03	Average	46 AMES ROAD		1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.11
50	03	Average	9 SEVERANCE ROAD		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.11
1520	03	Average	66 ST GALEN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.10
1494	03	Average	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.09
5994	03	Average	118 BEECHWOOD CIRCLE		1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.07
5227	03	Average	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.07
4368	03	Average	14 BUCKINGHAM TERRACE		1010	1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11	0.06
5336	03	Average	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.06
3963	03	Average	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.06
5191	03	Average	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.05
1715	03	Average	112 WINDERMERE ROAD	WA1	1010	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.05
1281	03	Average	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.05
3694	03	Average	36 OLYMPIA STREET	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10	0.05
4043	03	Average	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.04
5308	03	Average	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08	0.04
5971	03	Average	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08	0.03
2910	03	Average	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08	0.03
4588	03	Average	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.03
1470	03	Average	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.03
4302	03	Average	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07	0.02
4425	03	Average	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.02
5176	03	Average	12 WHITESELL ROAD	FH1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.02
2128	03	Average	85 SUMMIT VIEW DRIVE		1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.02

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

12/03/2013

Intnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2146	03 Average	018//013/000 000/000	68 SUMMIT VIEW DRIVE	98	1010	2,156	14	8/22/2011	215,000	203,600	0.95	1.06	0.01
3747	03 Average	253//004/000 000/000	251 WITNAUKEE ROAD		1010	1,649	75	1/29/2013	178,000	170,300	0.96	1.05	0.00
5521	03 Average	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	11/19/2012	159,000	152,700	0.96	1.04	0.00
5858	03 Average	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	6/12/2012	463,000	447,000	0.97	1.04	0.01
6111	03 Average	142//014/000 000/000	65 BIRCH LANE		1010	2,004	30	3/22/2013	223,000	215,700	0.97	1.03	0.01
6066	03 Average	167//029/000 000/000	116 REDDING LANE		1010	1,626	23	1/29/2013	170,000	164,600	0.97	1.03	0.01
2125	03 Average	017//010/000 000/000	42 SKYLINE DRIVE		1011	2,963	15	3/4/2013	250,000	243,100	0.97	1.03	0.01
1376	03 Average	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	7/19/2011	155,000	150,800	0.97	1.03	0.01
5424	03 Average	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	12/7/2012	112,533	109,600	0.97	1.03	0.01
2130	03 Average	018//005/000 000/000	71 SUMMIT VIEW DRIVE		1010	1,869	14	12/3/2012	197,533	192,600	0.98	1.03	0.02
1400	03 Average	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	9/28/2012	175,000	170,900	0.98	1.02	0.02
317	03 Average	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	12/28/2011	200,000	196,100	0.98	1.02	0.02
5340	03 Average	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	8/8/2011	520,000	510,200	0.98	1.02	0.02
2203	03 Average	102//004/000 000/000	29 GILMAN POINT ROAD		1010	3,213	15	1/29/2013	233,000	231,700	0.99	1.01	0.03
2878	03 Average	142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	9/11/2012	167,533	166,800	1.00	1.00	0.04
6612	03 Average	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	9/19/2011	145,000	145,700	1.00	1.00	0.04
1711	03 Average	291//036/000 000/000	144 WINDERMERE ROAD	WAI	1010	1,396	29	6/4/2012	222,000	223,400	1.01	0.99	0.05
376	03 Average	049//002/000 000/000	47 OSSIPPE MOUNTAIN ROAD		1010	1,711	28	3/14/2012	180,000	181,900	1.01	0.99	0.05
4018	03 Average	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	2/14/2012	335,000	339,600	1.01	0.99	0.05
939	03 Average	051//018/000 000/000	22 RORY LANE		1010	1,600	6	5/25/2011	174,933	179,000	1.02	0.98	0.06
874	03 Average	052//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	10/7/2011	148,000	151,900	1.03	0.97	0.07
1693	03 Average	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	12/31/2012	705,000	727,300	1.03	0.97	0.07
4777	03 Average	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	5/29/2012	127,000	131,200	1.03	0.97	0.07
6681	03 Average	086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	7/31/2012	145,000	150,500	1.04	0.96	0.08
3831	03 Average	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	9/19/2011	119,000	124,100	1.04	0.96	0.08
182	03 Average	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	3/20/2012	180,000	190,800	1.06	0.94	0.10
3735	03 Average	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	9/27/2012	725,000	785,900	1.08	0.92	0.12
4346	03 Average	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	3/25/2013	140,000	153,100	1.09	0.91	0.13
5564	03 Average	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	11/19/2012	360,000	399,400	1.11	0.90	0.15
5686	03 Average	131//009/000 000/000	290 WENTWORTH SHORES ROAD	W20	1013	830	73	5/30/2012	550,000	621,600	1.13	0.88	0.17
2126	03 Average	018//009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	7/11/2012	176,000	201,100	1.14	0.88	0.18

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
5243	03 Average	235//006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	1/14/2013	220,000	259,500	1.18	0.85	0.22	
5556	03 Average	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	12/15/2011	375,000	452,400	1.21	0.83	0.25	
285	03 Average	121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	3/18/2013	150,000	181,000	1.21	0.83	0.25	
4421	03 Average	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	8/23/2011	124,000	150,100	1.21	0.83	0.25	
105	04 Average +10	099//018/000 000/000	174 STATES LANDING ROAD		1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.20
4757	04 Average +10	282//027/000 000/000	23 ADAMS SHORE ROAD		1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.20
1355	04 Average +10	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.16
1409	04 Average +10	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.14
1419	04 Average +10	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.14
5442	04 Average +10	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.12
5250	04 Average +10	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.11
5233	04 Average +10	245//068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.07
6774	04 Average +10	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.07
1374	04 Average +10	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.06
6004	04 Average +10	167//023/000 000/000	8 BEECHWOOD CIRCLE		1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.06
6109	04 Average +10	142//012/000 000/000	41 BIRCH LANE		1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.03
3306	04 Average +10	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.03
6599	04 Average +10	115//023/000 000/000	23 BUTTONWOOD DRIVE		1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.00
7268	04 Average +10	049//021/000 000/000	13 FARM ROAD		1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.00
5983	04 Average +10	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.00
3464	04 Average +10	194//044/000 000/000	18 KERRIE COURT		1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.01
1316	04 Average +10	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	28	12/30/2011	600,000	600,200	1.00	1.00	0.02
5678	04 Average +10	119//031/000 000/000	390 WENTWORTH SHORES ROAD	W20	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.02
5980	04 Average +10	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	16	8/31/2011	491,600	494,900	1.01	0.99	0.03
2559	04 Average +10	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.03
1978	04 Average +10	207//013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.03
3538	04 Average +10	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	24	5/5/2011	730,000	751,200	1.03	0.97	0.05
1132	04 Average +10	103//014/000 000/000	47 MARVIN ROAD		1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.10
6114	04 Average +10	167//037/000 000/000	89 BIRCH LANE		1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.11
3027	04 Average +10	139//002/000 000/000	246 BEAN ROAD		1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.12

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2498	04	Average +10	87 LUNT ROAD	1010	1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.14
637	04	Average +10	279 OSSIPPEE MOUNTAIN ROA	1010	1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.17
6218	05	Average +20	17 BENTLEY ROAD	1010	1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.20
1977	05	Average +20	62 SPRING HILL ROAD	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.18
2783	05	Average +20	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.12
1463	05	Average +20	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.06
1514	05	Average +20	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.06
298	05	Average +20	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.01
6302	05	Average +20	75 LONG POINT ROAD	1010	1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.00
184110	05	Average +20	392 RED HILL ROAD	1010	1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.00
5099	05	Average +20	22 WINAUKKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.01
2219	05	Average +20	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.03
2937	05	Average +20	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.03
2215	05	Average +20	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.05
727	05	Average +20	32 KONA FARM ROAD	1010	1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.06
3965	05	Average +20	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.08
5095	05	Average +20	10 DAVIS LANE	1010	1010	2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.16
5165	06	Good	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.09
3467	06	Good	42 KERRIE COURT	1010	1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.02
2587	06	Good	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.01
2467	06	Good	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.18
3742	07	Good +15	28 GENEVA POINT ROAD	1010	1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.00
1286	07	Good +15	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.00
4992	08	Good +25	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.08
4947	08	Good +25	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.08
3847	08	Good +25	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.04
5862	08	Good +25	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	833,400	1.01	0.99	0.04
3580	08	Good +25	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.09

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5059	08 Good +25	224//005/000 000/000	13 HARBOURSIDE DRIVE	HD2	1010	2,912	23	16	2/25/2013	465,000	1.07	0.93	0.10
1274	09 Very Good	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	20	12/9/2011	743,400	0.85	1.18	0.04
1103	09 Very Good	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	559,900	0.93	1.07	0.04
3944	10 Very Good +20	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,328,200	0.99	1.01	0.01
6447	10 Very Good +20	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,732,700	1.01	0.99	0.01
5417	11 Very Good +40	131//025/000 000/000	210 WENTWORTH SHORES RD	W20	1013	4,412	9	9	12/3/2012	1,175,000	0.90	1.11	0.06
5126	11 Very Good +40	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	11	6/29/2012	1,401,400	0.95	1.05	0.01
2417	11 Very Good +40	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	10	8/26/2011	1,605,200	0.96	1.04	0.00
6384	11 Very Good +40	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	10	6/29/2012	1,174,600	1.00	1.00	0.04
1979	11 Very Good +40	207//014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	962,100	1.12	0.89	0.16
2007	12 Excellent	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	779,300	0.97	1.03	0.01
6462	12 Excellent	200//031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	4	9/7/2012	1,619,500	0.98	1.03	0.00
4573	12 Excellent	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	12	3/29/2012	1,272,000	0.98	1.02	0.00
5617	12 Excellent	132//055/000 000/000	79 RICHARDSON SHORES RD	W18	1013	2,983	4	4	12/19/2012	858,300	1.03	0.97	0.05
6035	12 Excellent	173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,307,900	1.15	0.87	0.17
5383	13 Excellent + 20	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,137,300	0.88	1.14	0.03
6093	13 Excellent + 20	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,808,200	0.95	1.05	0.04
6055	14 Excellent + 40	168//008/000 000/000	39 GREGSON LANE	W16	1013	3,046	3	3	3/29/2012	1,307,500	0.90	1.11	0.00
4986	15 Luxurious	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	9	6/10/2011	2,105,000	0.87	1.15	0.04
6408	15 Luxurious	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,256,100	0.96	1.04	0.05
3135	18 Custom	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,747,700	0.95	1.06	0.00
6418	19 Custom + 70	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	9	6/30/2011	3,703,100	0.86	1.17	0.02
6488	19 Custom + 70	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	7,817,400	0.90	1.12	0.02

Summary by Sale Price Quartile
MOULTONBOROUGH, NH

12/03/2013

Sale Price Quartile	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1	45	96,740	95,909	1.01	106,000	105,300	0.98	0.07	11.56%	0.99
2	46	213,339	203,172	0.96	215,000	198,600	0.95	0.05	7.67%	0.95
3	45	413,572	398,884	0.96	405,000	401,600	0.96	0.05	6.60%	0.96
4	45	1,326,279	1,233,913	0.94	875,000	858,300	0.95	0.06	8.12%	0.93
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2643	1	146//004/000 BS0/019	BOATSLIP 19		1022	0	2013	2013	50,000	30,000	0.60	1.67	0.38
3801	1	254//035/000 000/000	95 WATSON SHORE ROAD		1030	472	33	6/22/2012	135,000	111,700	0.83	1.21	0.15
5173	1	245//038/000 000/000	BLUEJAY LANE	FH1	1060	0	2013	2013	125,000	105,300	0.84	1.19	0.14
6528	1	135//041/000 000/000	46 AMES ROAD		1010	1,368	43	5/15/2012	165,933	141,200	0.85	1.18	0.13
50	1	159//006/000 000/000	9 SEVERANCE ROAD		1010	1,415	26	6/13/2011	148,000	126,400	0.85	1.17	0.13
2708	1	146//004/000 085/000	201 HANSON MILL ROAD		1031	468	6	5/5/2011	99,000	85,200	0.86	1.16	0.12
886	1	051//011/000 000/000	103 OLD ROUTE 109		1060	2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.11
5719	1	146//004/000 148/000	201 HANSON MILL ROAD		1031	492	8	5/9/2011	105,000	91,300	0.87	1.15	0.11
6561	1	114//009/000 000/000	BISHOP SHORE ROAD	KN1	1330	2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.08
184469	1	096//004/000 000/007	7 VAPPI VALE		1020	1,343	15	8/20/2012	110,933	100,000	0.90	1.11	0.08
184472	1	096//004/000 000/004	4 VAPPI VALE		1020	1,343	15	12/28/2012	104,533	94,600	0.90	1.11	0.08
752	1	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300	2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.07
1863	1	288//008/000 LOC/018	484 LONG ISLAND ROAD		1023	0	2013	2013	17,933	16,600	0.93	1.08	0.05
751	1	202//007/000 000/000	699 MOULTONBORO NECK R		1300	2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.05
184463	1	096//004/000 000/011	11 VAPPI VALE		1020	1,581	15	2/21/2012	118,000	109,900	0.93	1.07	0.05
2696	1	146//004/000 097/000	201 HANSON MILL ROAD		1031	639	17	7/25/2011	75,000	70,600	0.94	1.06	0.04
5521	1	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	1/19/2012	159,000	152,700	0.96	1.04	0.02
1845	1	288//008/000 LOA/045	484 LONG ISLAND ROAD		1023	0	2013	2013	19,466	18,900	0.97	1.03	0.01
1912	1	288//008/000 LOD/007	484 LONG ISLAND ROAD		1023	0	2013	2013	25,000	24,300	0.97	1.03	0.01
1376	1	121//100/000 000/000	95 BADEN STREET	SV1	1010	1,037	43	7/19/2011	155,000	150,800	0.97	1.03	0.01
5424	1	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	12/7/2012	112,533	109,600	0.97	1.03	0.01
4340	1	092//059/000 000/000	WOODSTREAM DRIVE	BM1	1300	2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.00
521	1	255//009/000 BS0/107	16 LONG ISLAND ROAD		1022	0	2013	2013	41,000	40,300	0.98	1.02	0.00
184466	1	096//004/000 000/010	10 VAPPI VALE		1020	2,022	15	11/18/2011	130,900	129,300	0.99	1.01	0.01
184461	1	096//004/000 000/013	13 VAPPI VALE		1020	1,780	15	1/30/2012	120,000	118,700	0.99	1.01	0.01
184475	1	096//004/000 000/001	1 VAPPI VALE		1020	1,780	15	2/21/2012	120,000	118,700	0.99	1.01	0.01
184467	1	096//004/000 000/009	9 VAPPI VALE		1020	1,570	15	1/22/2013	110,000	109,400	0.99	1.01	0.01
2878	1	142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	9/11/2012	167,533	166,800	1.00	1.00	0.02
6612	1	115//033/000 000/000	59 SAWMILL WAY		1010	1,745	225	9/19/2011	145,000	145,700	1.00	1.00	0.02
4288	1	092//015/000 000/000	SUNRISE DRIVE	BM1	1300	2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.04

Parcel Detail by Sale Price Quartile MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
874	1	052//005/000 000/000	35 OLD ROUTE 109		1010	1,684	53	10/7/2011	148,000	151,900	1.03	0.97	0.05
4777	1	283//013/000 000/000	388 LONG ISLAND ROAD		1010	1,385	41	5/29/2012	127,000	131,200	1.03	0.97	0.05
6681	1	086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	7/31/2012	145,000	150,500	1.04	0.96	0.06
3831	1	271//006/000 000/000	193 LONG ISLAND ROAD		1010	709	34	9/19/2011	119,000	124,100	1.04	0.96	0.06
1131	1	103//013/000 000/000	MARVIN ROAD		1300		2013	8/27/2012	60,000	62,900	1.05	0.95	0.07
1937	1	288//008/000 000/000	484 LONG ISLAND ROAD		1023	0	2013	3/23/2012	22,533	24,300	1.08	0.93	0.10
4346	1	093//077/000 000/000	7 WESTBORN CIRCLE	BM1	1010	1,324	27	3/25/2013	140,000	153,100	1.09	0.91	0.11
1816	1	288//008/000 000/000	484 LONG ISLAND ROAD		1023	0	2013	9/28/2012	17,000	18,900	1.11	0.90	0.13
505	1	255//009/000 000/000	16 LONG ISLAND ROAD		1022	0	2013	10/2/2012	36,000	40,300	1.12	0.89	0.14
5095	1	247//024/000 000/000	10 DAVIS LANE		1010	2,816	0	8/22/2011	53,000	59,500	1.12	0.89	0.14
5698	1	146//004/000 020/000	201 HANSON MILL ROAD		1031	428	13	12/4/2012	102,533	119,600	1.17	0.86	0.19
921	1	045//004/000 000/000	81 RANDALL ROAD		1030	1,429	12	8/27/2012	95,000	114,100	1.20	0.83	0.22
285	1	121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	3/18/2013	150,000	181,000	1.21	0.83	0.23
4421	1	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	BM1	1010	1,387	28	8/23/2011	124,000	150,100	1.21	0.83	0.23
5408	1	162//006/000 000/000	WENTWORTH SHORES ROAD		1300		2013	2/28/2013	32,000	75,200	2.35	0.43	1.37
2895	2	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	3/22/2013	241,533	188,000	0.78	1.28	0.17
105	2	099//018/000 000/000	174 STATES LANDING ROAD		1010	2,143	15	9/12/2012	260,000	202,500	0.78	1.28	0.17
4757	2	282//027/000 000/000	23 ADAMS SHORE ROAD		1010	1,709	10	10/3/2012	232,200	181,000	0.78	1.28	0.17
5526	2	147//014/000 000/000	20 BRAE BURN ROAD		1010	2,150	28	6/22/2011	215,000	173,000	0.80	1.24	0.15
3623	2	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	9/25/2012	254,933	207,100	0.81	1.23	0.14
1409	2	120//047/000 000/000	22 GRANDE STREET	SV1	1010	2,015	10	11/15/2012	262,000	220,000	0.84	1.19	0.11
1520	2	129//117/000 000/000	66 ST GALLAN STREET	SV1	1010	1,393	41	11/13/2012	180,000	155,500	0.86	1.16	0.09
1494	2	121//071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	5/1/2012	210,000	182,800	0.87	1.15	0.08
5994	2	167//017/000 000/000	118 BEECHWOOD CIRCLE		1010	2,638	28	3/1/2013	215,000	190,300	0.89	1.13	0.06
4368	2	093//014/000 000/000	14 BUCKINGHAM TERRACE		1010	1,910	1	12/19/2012	205,000	184,400	0.90	1.11	0.05
3963	2	099//093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	6/8/2012	205,000	185,200	0.90	1.11	0.05
1715	2	291//040/000 000/000	112 WINDERMERE ROAD	WA1	1010	1,456	43	12/27/2011	242,533	219,900	0.91	1.10	0.04
3694	2	128//021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	9/12/2011	203,533	185,000	0.91	1.10	0.04
5233	2	245//068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	4/3/2012	263,000	239,800	0.91	1.10	0.04
6774	2	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	9/7/2012	258,000	235,900	0.91	1.09	0.04

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6004	2	167//023/000 000/000	8 BEECHWOOD CIRCLE	BM1	1010	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.03
4043	2	119//013/000 000/000	10 BLUEBERRY LANE	SH1	1020	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.03
4686	2	169//053/000 003/005	56 LAKE SHORE DRIVE	SV1	1010	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.02
1470	2	120//075/000 000/000	33 BASEL STREET	BM1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.02
4425	2	072//035/000 000/000	88 MOUNTAIN VIEW DRIVE	1010	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.01
2128	2	018//007/000 000/000	85 SUMMIT VIEW DRIVE	1010	1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.01
6109	2	142//012/000 000/000	41 BIRCH LANE	1010	1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.00
2146	2	018//013/000 000/000	68 SUMMIT VIEW DRIVE	1010	1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.00
3747	2	253//004/000 000/000	251 WINAUKKEE ROAD	98	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.01
6302	2	238//002/000 000/000	75 LONG POINT ROAD	1010	1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01
184110	2	086//005/003 000/000	392 RED HILL ROAD	1010	1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.01
6111	2	142//014/000 000/000	65 BIRCH LANE	1010	1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.02
6066	2	167//029/000 000/000	116 REDDING LANE	1010	1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.02
2125	2	017//010/000 000/000	42 SKYLINE DRIVE	1011	1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.02
2130	2	018//005/000 000/000	71 SUMMIT VIEW DRIVE	1010	1010	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.03
6599	2	115//023/000 000/000	23 BUTTONWOOD DRIVE	1010	1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.03
1400	2	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.03
317	2	098//030/000 000/000	32 LUCERNE STREET	SV1	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.03
2203	2	102//004/000 000/000	29 GILMAN POINT ROAD	1010	1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.04
1711	2	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.06
376	2	049//002/000 000/000	47 OSSIPPEE MOUNTAIN ROAD	1010	1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.06
727	2	201//034/000 000/000	32 KONA FARM ROAD	1010	1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.07
939	2	051//018/000 000/000	22 RORY LANE	1010	1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.07
182	2	121//030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.11
1132	2	103//014/000 000/000	47 MARVIN ROAD	1010	1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.13
6114	2	167//037/000 000/000	89 BIRCH LANE	1010	1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.14
3027	2	139//002/000 000/000	246 BEAN ROAD	1010	1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.15
2498	2	265//003/000 000/000	87 LUNT ROAD	1010	1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.17
2126	2	018//009/000 000/000	34 SKYLINE DRIVE	1010	1010	1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.19
637	2	021//012/000 000/000	279 OSSIPPEE MOUNTAIN ROAD	1010	1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.20
5243	2	235//006/000 000/000	11 FAR ECHO ROAD	FH1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.23

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6218	3	169//026/000 000/000	17 BENTLEY ROAD		1010	3,226	21	13	12/26/2012	261,200	0.76	1.31	0.20
2165	3	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	445,900	0.81	1.23	0.15
1355	3	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	243,700	0.82	1.23	0.14
2783	3	113//018/000 000/000	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	412,700	0.84	1.20	0.12
1419	3	121//081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	232,000	0.84	1.19	0.12
6195	3	169//046/000 007/007	8 ALPINE PARK ROAD		1020	709	28	16	9/30/2011	255,000	0.88	1.14	0.08
5227	3	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	241,300	0.89	1.13	0.07
4947	3	223//030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	361,300	0.89	1.12	0.07
1463	3	120//080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	239,000	0.90	1.12	0.06
5336	3	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	482,900	0.90	1.11	0.06
1514	3	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	253,000	0.90	1.11	0.06
5191	3	245//095/000 000/000	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	287,000	0.91	1.10	0.05
1374	3	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	251,700	0.92	1.09	0.04
5308	3	188//011/000 000/000	11 CHIPMUNK LANE	W15	1013	1,036	51	30	12/15/2011	530,300	0.92	1.08	0.04
5971	3	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	471,900	0.93	1.08	0.03
4588	3	169//052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	489,100	0.93	1.07	0.03
1103	3	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	559,900	0.93	1.07	0.03
4302	3	099//181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	281,100	0.94	1.07	0.02
3742	3	247//014/000 000/000	28 GENEVA POINT ROAD		1010	4,280	9	9	3/29/2013	375,000	0.94	1.07	0.02
5176	3	245//108/000 000/000	12 WHITESELL ROAD	FH1	1010	1,985	33	22	12/5/2011	253,300	0.94	1.07	0.02
298	3	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	265,600	0.95	1.05	0.01
3467	3	199//033/000 000/000	42 KERRIE COURT		1010	3,892	21	13	1/15/2013	401,600	0.95	1.05	0.01
6920	3	283//014/000 009/034	3 TOPSIDE ROAD - UNIT 1		1020	2,198	28	18	5/29/2012	274,500	0.96	1.04	0.00
5858	3	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	447,000	0.97	1.04	0.01
6876	3	283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3		1020	2,468	28	16	8/17/2012	392,900	0.97	1.03	0.01
5099	3	246//018/000 000/000	22 WINAUKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	374,600	0.97	1.03	0.01
7268	3	049//021/000 000/000	13 FARM ROAD		1010	3,318	10	9	8/20/2012	293,500	0.98	1.02	0.02
5340	3	179//017/000 000/000	22 WYMAN TRAIL	W18	1013	1,443	48	28	8/8/2011	510,200	0.98	1.02	0.02
5983	3	173//018/000 000/000	201 HANSON DRIVE	W09	1013	2,286	24	14	3/20/2013	441,600	0.98	1.02	0.02
3464	3	194//044/000 000/000	18 KERRIE COURT		1010	2,771	12	10	11/8/2011	281,300	0.99	1.01	0.03

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2937	3	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	6/22/2012	428,000	422,900	0.99	1.01	0.03
1721	3	291//043/000 004/004	8 LANDS END LANE		1020	2,144	25	3/11/2013	580,000	578,800	1.00	1.00	0.04
1316	3	130//082/000 000/000	106 CASTLE SHORE ROAD	SV12	1013	1,845	49	12/30/2011	600,000	600,200	1.00	1.00	0.04
6971	3	291//043/000 010/025	9 WINDERMERE ROAD		1020	1,778	25	7/30/2012	452,000	452,500	1.00	1.00	0.04
5980	3	173//015/000 000/000	193 HANSON DRIVE	W09	1013	2,121	28	8/31/2011	491,600	494,900	1.01	0.99	0.05
2215	3	117//012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	3/12/2012	580,000	587,900	1.01	0.99	0.05
4018	3	099//201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	2/14/2012	335,000	339,600	1.01	0.99	0.05
1978	3	207//013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	4/20/2011	500,000	507,100	1.01	0.99	0.05
3965	3	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	7/16/2012	373,000	387,500	1.04	0.96	0.08
101340	3	180//004/000 000/000	43 COTTAGE ROAD	W15	1063		2013	8/25/2011	500,000	527,000	1.05	0.95	0.09
6895	3	283//014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	5/31/2011	445,000	470,000	1.06	0.95	0.10
5059	3	224//005/000 000/000	13 HARBOURSIDE DRIVE	HD2	1010	2,912	23	2/25/2013	465,000	497,900	1.07	0.93	0.11
5564	3	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	11/19/2012	360,000	399,400	1.11	0.90	0.15
5686	3	131//009/000 000/000	290 WENTWORTH SHORES RD	W20	1013	830	73	5/30/2012	550,000	621,600	1.13	0.88	0.17
5556	3	132//003/000 000/000	118 TOLTEC POINT ROAD	W20	1013	1,546	43	12/15/2011	375,000	452,400	1.21	0.83	0.25
1972	4	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	12/14/2012	995,000	282,500	0.28	3.52	0.67
1977	4	207//012/000 000/000	62 SPRING HILL ROAD	BP4	1010	3,783	30	6/30/2011	665,000	520,400	0.78	1.28	0.17
2606	4	133//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	9/20/2012	635,000	521,300	0.82	1.22	0.13
1274	4	129//084/000 000/000	254 CASTLE SHORE ROAD	SV12	1013	2,231	43	12/9/2011	875,000	743,400	0.85	1.18	0.10
6418	4	216//025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.09
5442	4	148//024/000 000/000	9 GEERY LANE	W20	1093	1,735	43	10/5/2012	750,000	647,500	0.86	1.16	0.09
4986	4	245//115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.08
5250	4	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	3/11/2013	807,533	705,300	0.87	1.14	0.08
5383	4	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.07
6966	4	291//043/000 005/005	10 LANDS END LANE		1020	1,933	25	5/17/2011	635,000	560,600	0.88	1.13	0.07
5165	4	245//030/000 000/000	93 FAR ECHO ROAD	PH2	1010	2,866	23	6/15/2012	650,000	574,700	0.88	1.13	0.07
4992	4	244//005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.06
6488	4	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.05
6055	4	168//008/000 000/000	39 GREGGSON LANE	W16	1013	3,046	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.05
5417	4	131//025/000 000/000	210 WENTWORTH SHORES RD	W20	1013	4,412	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.05

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1281	4	129//091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	538,500	0.91	1.10	0.04
2910	4	249//012/000 000/000	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08	0.02
3847	4	271//015/000 000/000	102 DEERHAVEN ROAD	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.02
5314	4	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.01
1286	4	130//041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.01
3135	4	278//026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.00
3306	4	217//012/000 000/000	51 BLACK CAT ISLAND ROAD	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.00
6093	4	168//016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.00
5126	4	256//002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.00
6408	4	216//013/000 000/000	34 BOAT HOUSE ROAD	W01	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.01
2417	4	263//071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.01
2007	4	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.02
6462	4	200//031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.03
4573	4	257//002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	12	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.03
2587	4	145//042/000 000/000	147 STANYAN ROAD	W18	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.03
2219	4	133//007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.04
3944	4	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.04
5678	4	119//031/000 000/000	390 WENTWORTH SHORES R	W20	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.05
6384	4	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	10	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.05
2559	4	145//014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.06
6447	4	200//013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.06
5862	4	166//029/000 000/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	833,400	1.01	0.99	0.06
5617	4	132//055/000 000/000	79 RICHARDSON SHORES RO	W18	1013	2,983	4	4	12/19/2012	835,000	858,300	1.03	0.97	0.08
3538	4	160//025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	24	5/5/2011	730,000	751,200	1.03	0.97	0.08
1693	4	291//018/000 000/000	177 WINDERMERE ROAD	W14	1013	722	66	32	12/31/2012	705,000	727,300	1.03	0.97	0.08
3580	4	150//018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.11
3735	4	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	32	9/27/2012	725,000	785,900	1.08	0.92	0.13
1979	4	207//014/000 000/000	32 SPRING HILL ROAD	BP4	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.17
2467	4	252//015/000 000/000	57 COVE ROAD	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.20
6035	4	173//044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.20

Summary by Sale Date
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Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2011, Q 2	21	912,311	833,976	0.92	500,000	507,100	0.90	0.06	7.72%	0.91
2011, Q 3	23	364,983	362,961	1.00	215,000	227,600	0.98	0.05	6.88%	0.99
2011, Q 4	11	406,039	403,136	1.00	285,000	281,300	0.99	0.05	7.16%	0.99
2012, Q 1	20	427,920	421,590	0.99	212,500	213,350	0.98	0.04	5.20%	0.99
2012, Q 2	24	515,206	498,600	0.95	280,000	258,100	0.95	0.06	6.75%	0.97
2012, Q 3	30	325,464	307,950	0.96	259,000	225,050	0.97	0.06	7.84%	0.95
2012, Q 4	30	719,460	640,960	0.91	302,266	240,600	0.92	0.05	10.47%	0.89
2013, Q 1	22	371,342	362,550	1.05	228,000	230,900	0.97	0.03	13.17%	0.98
		510,830	481,424	0.97	263,000	241,700	0.96	0.05	8.60%	0.94

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Intrl ID	Sale Date Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1977	2011, Q 2	2071 / 012/000 000/000	62 SPRING HILL ROAD	BP4	1010	3,783	30	18	6/30/2011	665,000	520,400	0.78	1.28	0.12
5526	2011, Q 2	1471 / 014/000 000/000	20 BRAE BURN ROAD		1010	2,150	28	18	6/22/2011	215,000	173,000	0.80	1.24	0.10
2783	2011, Q 2	1131 / 018/000 000/000	88 AVON SHORES ROAD	KN1	1013	2,192	25	13	5/31/2011	494,000	412,700	0.84	1.20	0.06
50	2011, Q 2	1591 / 006/000 000/000	9 SEVERANCE ROAD		1010	1,415	26	18	6/13/2011	148,000	126,400	0.85	1.17	0.05
6418	2011, Q 2	2161 / 025/000 000/000	31 WALLACE POINT RD	W01	1013	8,651	9	9	6/30/2011	4,325,000	3,703,100	0.86	1.17	0.04
2708	2011, Q 2	1461 / 004/000 085/000	201 HANSON MILL ROAD		1031	468	6	18	5/5/2011	99,000	85,200	0.86	1.16	0.04
4986	2011, Q 2	2451 / 115/000 000/000	27 ECHO LANDING ROAD	W01	1013	3,746	10	9	6/10/2011	2,424,000	2,105,000	0.87	1.15	0.03
5719	2011, Q 2	1461 / 004/000 148/000	201 HANSON MILL ROAD		1031	492	8	22	5/9/2011	105,000	91,300	0.87	1.15	0.03
6966	2011, Q 2	2911 / 043/000 005/005	10 LANDS END LANE		1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.02
4992	2011, Q 2	2441 / 005/000 000/000	51 ECHO LANDING ROAD	W01	1013	2,797	23	14	6/14/2011	1,375,000	1,217,100	0.89	1.13	0.01
1463	2011, Q 2	1201 / 080/000 000/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	11	10	5/26/2011	266,600	239,000	0.90	1.12	0.00
5191	2011, Q 2	2451 / 095/000 000/000	14 SPINNAKER DRIVE	FH1	1010	1,643	31	20	5/9/2011	317,000	287,000	0.91	1.10	0.01
3135	2011, Q 2	2781 / 026/000 000/000	11 MALLARD WAY	W01	1013	6,455	9	9	6/22/2011	2,900,000	2,747,700	0.95	1.06	0.05
5099	2011, Q 2	2461 / 018/000 000/000	22 WINAUKEE ROAD	WN1	1010	3,282	13	11	5/2/2011	385,000	374,600	0.97	1.03	0.07
2219	2011, Q 2	1331 / 007/000 000/000	209 GILMAN POINT ROAD	W19	1013	3,365	12	10	4/27/2011	605,000	596,100	0.99	1.01	0.09
2559	2011, Q 2	1451 / 014/000 000/000	45 STANYAN ROAD	W18	1093	2,486	40	26	4/29/2011	630,000	634,300	1.01	0.99	0.11
6447	2011, Q 2	2001 / 013/000 000/000	56 KONA BAY ROAD	W01	1013	5,999	4	4	6/6/2011	1,720,000	1,732,700	1.01	0.99	0.11
1978	2011, Q 2	2071 / 013/000 000/000	56 SPRING HILL ROAD	BP4	1010	3,355	30	18	4/20/2011	500,000	507,100	1.01	0.99	0.11
939	2011, Q 2	0511 / 018/000 000/000	22 RORY LANE		1010	1,600	6	6	5/25/2011	174,933	179,000	1.02	0.98	0.12
3538	2011, Q 2	1601 / 025/000 000/000	8 POINT DRIVE	SV2	1013	3,063	43	24	5/5/2011	730,000	751,200	1.03	0.97	0.13
6895	2011, Q 2	2831 / 014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.16
5173	2011, Q 3	2451 / 038/000 000/000	BLUEJAY LANE	FH1	1060		0	2013	2013	125,000	105,300	0.84	1.19	0.14
6195	2011, Q 3	1691 / 046/000 007/007	8 ALPINE PARK ROAD		1020	709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.10
3694	2011, Q 3	1281 / 021/000 000/000	36 OLYMPIA STREET	SV1	1010	1,935	15	12	9/12/2011	203,533	185,000	0.91	1.10	0.07
4686	2011, Q 3	1691 / 053/000 003/005	56 LAKE SHORE DRIVE	SH1	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.05
2910	2011, Q 3	2491 / 012/000 000/000	140 TANGLEWOOD SHORES F	W14	1013	1,827	43	24	8/23/2011	622,000	578,400	0.93	1.08	0.05
4588	2011, Q 3	1691 / 052/000 000/000	64 LAKE SHORE DRIVE	W10	1013	2,082	33	22	9/13/2011	525,000	489,100	0.93	1.07	0.05
2696	2011, Q 3	1461 / 004/000 097/000	201 HANSON MILL ROAD		1031	639	17	34	7/25/2011	75,000	70,600	0.94	1.06	0.04
2146	2011, Q 3	0181 / 013/000 000/000	68 SUMMIT VIEW DRIVE		1010	2,156	14	11	8/2/2011	215,000	203,600	0.95	1.06	0.03
2417	2011, Q 3	2631 / 071/000 000/000	76 WEST POINT ROAD	W01	1013	3,100	11	10	8/26/2011	1,669,000	1,605,200	0.96	1.04	0.02

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1845	2011, Q 3	288//008/000 LOA/045	484 LONG ISLAND ROAD	SV1	1010	1,037	43	24	7/19/2011	155,000	150,300	0.97	1.03	0.01
1376	2011, Q 3	121//100/000 000/000	95 BADEN STREET	W18	1013	1,443	48	28	8/8/2011	520,000	510,200	0.98	1.02	0.00
5340	2011, Q 3	179//017/000 000/000	22 WYMAN TRAIL	W09	1013	1,745	225	34	9/19/2011	145,000	145,700	1.00	1.00	0.02
6612	2011, Q 3	115//033/000 000/000	59 SAWMILL WAY	W07	1013	2,121	28	16	8/31/2011	491,600	494,900	1.01	0.99	0.03
5980	2011, Q 3	173//015/000 000/000	193 HANSON DRIVE	W07	1013	2,601	13	10	8/23/2011	825,000	833,400	1.01	0.99	0.03
5862	2011, Q 3	166//029/000 000/000	44 DRIFTWOOD DRIVE	1010	1010	2,434	18	13	8/2/2011	224,000	227,800	1.02	0.98	0.04
727	2011, Q 3	201//034/000 000/000	32 KONA FARM ROAD	1010	1010	709	34	22	9/19/2011	119,000	124,100	1.04	0.96	0.06
3831	2011, Q 3	271//006/000 000/000	193 LONG ISLAND ROAD	W15	1063		2013	2013	8/25/2011	500,000	527,000	1.05	0.95	0.07
101340	2011, Q 3	180//004/000 000/000	43 COTTAGE ROAD	1010	1010	3,306	38	22	9/1/2011	212,000	228,300	1.08	0.93	0.10
1132	2011, Q 3	103//014/000 000/000	47 MARVIN ROAD	1010	1010	3,284	133	36	9/28/2011	177,000	195,500	1.10	0.91	0.12
3027	2011, Q 3	139//002/000 000/000	246 BEAN ROAD	1010	1010	5,790	8	8	8/8/2011	860,000	962,100	1.12	0.89	0.14
1979	2011, Q 3	207//014/000 000/000	32 SPRING HILL ROAD	1010	1010	2,816	0	0	8/22/2011	53,000	59,500	1.12	0.89	0.14
5095	2011, Q 3	247//024/000 000/000	10 DAVIS LANE	1010	1010	1,387	28	18	8/23/2011	124,000	150,100	1.21	0.83	0.23
4421	2011, Q 3	072//031/000 000/000	102 MOUNTAIN VIEW DRIVE	SV12	1013	2,231	43	20	12/9/2011	875,000	743,400	0.85	1.18	0.14
1274	2011, Q 4	129//084/000 000/000	254 CASTLE SHORE ROAD	W15	1013	1,456	43	26	12/27/2011	242,533	219,900	0.91	1.10	0.08
1715	2011, Q 4	291//040/000 000/000	112 WINDERMERE ROAD	W15	1013	1,036	51	30	12/15/2011	575,000	530,300	0.92	1.08	0.07
5308	2011, Q 4	188//011/000 000/000	11 CHIPMUNK LANE	SV1	1010	1,985	33	22	12/5/2011	270,000	253,300	0.94	1.07	0.05
5176	2011, Q 4	245//108/000 000/000	12 WHITESELL ROAD	1010	1010	1,785	23	16	12/28/2011	200,000	196,100	0.98	1.02	0.01
317	2011, Q 4	098//030/000 000/000	32 LUCERNE STREET	1010	1010	2,771	12	10	11/8/2011	285,000	281,300	0.99	1.01	0.00
3464	2011, Q 4	194//044/000 000/000	18 KERRIE COURT	1020	1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.00
184466	2011, Q 4	096//004/000 000/010	10 VAPPI VALE	SV12	1013	1,845	49	28	12/30/2011	600,000	600,200	1.00	1.00	0.01
1316	2011, Q 4	130//082/000 000/000	106 CASTLE SHORE ROAD	1010	1010	1,684	53	28	10/7/2011	148,000	151,900	1.03	0.97	0.04
874	2011, Q 4	052//005/000 000/000	35 OLD ROUTE 109	W15	1013	3,306	25	13	10/4/2011	765,000	876,400	1.15	0.87	0.16
2467	2011, Q 4	252//015/000 000/000	57 COVE ROAD	W20	1013	1,546	43	26	12/15/2011	375,000	452,400	1.21	0.83	0.22
5556	2011, Q 4	132//003/000 000/000	118 TOLTEC POINT ROAD	W16	1013	3,046	3	3	3/29/2012	1,450,000	1,307,500	0.90	1.11	0.08
6055	2012, Q 1	168//008/000 000/000	39 GREGSON LANE	1023	1023	0	2013	2013	1/25/2012	17,933	16,600	0.93	1.08	0.05
1863	2012, Q 1	288//008/000 LOC/018	484 LONG ISLAND ROAD	1020	1020	1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.05
184463	2012, Q 1	096//004/000 000/011	11 VAPPI VALE	W14	1013	3,992	23	14	3/6/2012	935,000	871,000	0.93	1.07	0.05
3847	2012, Q 1	271//015/000 000/000	102 DEERHAVEN ROAD											

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1470	2012, Q 1	1207 / 075/000 000/000	33 BASEL STREET	SV1	1010	1,540	11	10	3/2/2012	178,000	166,200	0.93	1.07	0.05
4302	2012, Q 1	0997 / 181/000 000/000	65 SUNRISE DRIVE	BM2	1013	1,312	28	22	2/24/2012	300,000	281,100	0.94	1.07	0.04
4425	2012, Q 1	0721 / 035/000 000/000	88 MOUNTAIN VIEW DRIVE	BM1	1010	1,143	23	16	3/15/2012	171,000	160,400	0.94	1.07	0.04
1286	2012, Q 1	1307 / 041/000 000/000	176 CASTLE SHORE ROAD	SV12	1093	1,973	15	12	2/23/2012	875,000	820,800	0.94	1.07	0.04
184110	2012, Q 1	0867 / 005/003 000/000	392 RED HILL ROAD	1010	1010	2,496	6	6	1/27/2012	245,000	235,900	0.96	1.04	0.02
4573	2012, Q 1	2571 / 002/000 000/000	297 LONG POINT ROAD	W02	1013	3,834	16	12	3/29/2012	1,300,000	1,272,000	0.98	1.02	0.00
521	2012, Q 1	2557 / 009/000 BSO/107	16 LONG ISLAND ROAD	1022	1022	0	2013	2013	2/28/2012	41,000	40,300	0.98	1.02	0.00
184461	2012, Q 1	0967 / 004/000 000/013	13 VAPPI VALE	1020	1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.01
184475	2012, Q 1	0967 / 004/000 000/001	1 VAPPI VALE	1020	1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.01
376	2012, Q 1	0497 / 002/000 000/000	47 OSSIPPE MOUNTAIN ROAD	1010	1010	1,711	28	18	3/14/2012	180,000	181,900	1.01	0.99	0.03
2215	2012, Q 1	1177 / 012/000 000/000	183 GILMAN POINT ROAD	W19	1013	3,029	18	12	3/12/2012	580,000	587,900	1.01	0.99	0.03
4018	2012, Q 1	0997 / 201/000 000/000	131 SUNRISE DRIVE	BM4	1013	1,753	35	20	2/14/2012	335,000	339,600	1.01	0.99	0.03
182	2012, Q 1	1217 / 030/000 000/000	38 OSLO STREET	SV1	1010	1,965	17	13	3/20/2012	180,000	190,800	1.06	0.94	0.08
1937	2012, Q 1	2887 / 008/000 LOD/032	484 LONG ISLAND ROAD	1023	1023	0	2013	2013	3/23/2012	22,533	24,300	1.08	0.93	0.10
2498	2012, Q 1	2657 / 003/000 000/000	87 LUNT ROAD	1010	1010	3,014	15	12	2/1/2012	249,933	280,300	1.12	0.89	0.14
6035	2012, Q 1	1737 / 044/000 000/000	7 BLACKKEY COVE ROAD	W16	1013	4,683	15	12	3/2/2012	1,140,000	1,307,900	1.15	0.87	0.17
3801	2012, Q 2	2547 / 035/000 000/000	95 WATSON SHORE ROAD	1030	1030	472	33	50	6/22/2012	135,000	111,700	0.83	1.21	0.12
1419	2012, Q 2	1217 / 081/000 000/000	11 ELYSEE STREET	SV1	1010	2,152	1	1	5/25/2012	275,000	232,000	0.84	1.19	0.11
6528	2012, Q 2	1357 / 041/000 000/000	46 AMES ROAD	1010	1010	1,368	43	26	5/15/2012	165,933	141,200	0.85	1.18	0.10
886	2012, Q 2	0517 / 011/000 000/000	103 OLD ROUTE 109	1060	1060	2013	2013	2013	5/8/2012	68,000	59,000	0.87	1.15	0.08
1494	2012, Q 2	1217 / 071/000 000/000	75 CANNES STREET	SV1	1010	1,600	17	13	5/1/2012	210,000	182,800	0.87	1.15	0.08
5165	2012, Q 2	2457 / 030/000 000/000	93 FAR ECHO ROAD	FH2	1010	2,866	23	14	6/15/2012	650,000	574,700	0.88	1.13	0.07
4947	2012, Q 2	2237 / 030/000 000/000	39 HERMIT COVE ROAD	WA4	1010	2,598	10	9	6/15/2012	405,000	361,300	0.89	1.12	0.06
6561	2012, Q 2	1147 / 009/000 000/000	BISHOP SHORE ROAD	KN1	1330	2013	2013	2013	4/17/2012	75,000	67,200	0.90	1.12	0.05
3963	2012, Q 2	0997 / 093/000 000/000	279 PARADISE DRIVE	BM3	1013	785	58	30	6/8/2012	205,000	185,200	0.90	1.11	0.05
1281	2012, Q 2	1297 / 091/000 000/000	220 CASTLE SHORE ROAD	SV12	1013	1,618	43	24	5/25/2012	615,000	558,500	0.91	1.10	0.04
5233	2012, Q 2	2457 / 068/000 000/000	7 KINGSWOOD LANE	FH1	1010	1,817	43	24	4/3/2012	263,000	239,800	0.91	1.10	0.04
6093	2012, Q 2	1687 / 016/000 000/000	44 KNOLL POINT DRIVE	W16	1093	4,421	12	10	6/19/2012	1,900,000	1,808,200	0.95	1.05	0.00
5126	2012, Q 2	2567 / 002/000 000/000	87 OAK LANDING ROAD	W01	1013	3,789	14	11	6/29/2012	1,470,000	1,401,400	0.95	1.05	0.00
6302	2012, Q 2	2387 / 002/000 000/000	75 LONG POINT ROAD	1010	1010	928	36	22	4/24/2012	191,000	183,600	0.96	1.04	0.01

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6920	2012, Q 2	283//014/000 000/034	3 TOPSIDE ROAD - UNIT 1	W08	1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
5858	2012, Q 2	166//025/000 000/000	52 DRIFTWOOD DRIVE	W08	1013	1,327	43	22	6/12/2012	463,000	447,000	0.97	1.04	0.02
2937	2012, Q 2	249//032/000 000/000	32 CROSSWINDS DRIVE	XW2	1010	2,186	19	13	6/22/2012	428,000	422,900	0.99	1.01	0.04
3944	2012, Q 2	227//003/000 000/000	26 GARNET POINT ROAD	W12	1013	4,263	11	10	6/15/2012	1,335,000	1,328,200	0.99	1.01	0.04
6384	2012, Q 2	220//002/000 000/000	66 BOAT HOUSE ROAD	W01	1013	3,317	11	10	6/29/2012	1,170,000	1,174,600	1.00	1.00	0.05
1711	2012, Q 2	291//036/000 000/000	144 WINDERMERE ROAD	WA1	1010	1,396	29	18	6/4/2012	222,000	223,400	1.01	0.99	0.06
4777	2012, Q 2	283//013/000 000/000	388 LONG ISLAND ROAD	SV12	1010	1,385	41	26	5/29/2012	127,000	131,200	1.03	0.97	0.08
3580	2012, Q 2	150//018/000 000/000	40 BLACKS LANDING ROAD	SV12	1013	4,040	33	20	6/15/2012	935,000	994,700	1.06	0.94	0.11
6114	2012, Q 2	167//037/000 000/000	89 BIRCH LANE	SV12	1010	2,507	25	16	5/22/2012	222,000	241,700	1.09	0.92	0.14
5686	2012, Q 2	131//009/000 000/000	290 WENTWORTH SHORES RD	W20	1013	830	73	34	5/30/2012	550,000	621,600	1.13	0.88	0.18
105	2012, Q 3	099//018/000 000/000	174 STATES LANDING ROAD	SV12	1010	2,143	15	12	9/12/2012	260,000	202,500	0.78	1.28	0.19
2165	2012, Q 3	118//013/000 000/000	354 FOX HOLLOW ROAD	W19	1013	797	73	34	9/6/2012	550,000	445,900	0.81	1.23	0.16
3623	2012, Q 3	128//045/000 000/000	29 HANNAH STREET	SV1	1010	2,214	15	12	9/25/2012	254,933	207,100	0.81	1.23	0.16
1355	2012, Q 3	120//009/000 000/000	13 BADEN STREET	SV1	1010	2,066	23	16	7/18/2012	299,000	243,700	0.82	1.23	0.15
2606	2012, Q 3	133//043/000 000/000	171 STANYAN ROAD	W18	1013	1,510	15	12	9/20/2012	635,000	521,300	0.82	1.22	0.15
5227	2012, Q 3	245//072/000 000/000	12 KINGSWOOD LANE	FH1	1010	1,790	33	20	7/26/2012	272,000	241,300	0.89	1.13	0.08
184469	2012, Q 3	096//004/000 000/007	7 VAPPI VALE	SV1	1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.07
1514	2012, Q 3	130//011/000 000/000	48 CANNES STREET	SV1	1010	2,398	10	9	7/12/2012	280,000	253,000	0.90	1.11	0.07
6774	2012, Q 3	130//024/000 000/000	62 SPITZEN STREET	SV1	1010	1,958	28	18	9/7/2012	258,000	235,900	0.91	1.09	0.06
4043	2012, Q 3	119//013/000 000/000	10 BLUEBERRY LANE	BM1	1010	1,758	33	22	7/2/2012	179,000	165,000	0.92	1.08	0.05
5971	2012, Q 3	173//006/000 000/000	125 HANSON DRIVE	W09	1013	2,221	28	18	7/2/2012	510,000	471,900	0.93	1.08	0.04
1103	2012, Q 3	085//009/000 000/000	68 INDIAN CARRY ROAD	WK1	1013	3,587	25	14	8/20/2012	599,000	559,900	0.93	1.07	0.04
6109	2012, Q 3	142//012/000 000/000	41 BIRCH LANE	SV1	1010	2,308	25	14	7/9/2012	226,533	214,200	0.95	1.06	0.02
298	2012, Q 3	121//152/000 000/000	12 LOCARNO STREET	SV1	1010	1,976	10	9	9/28/2012	280,000	265,600	0.95	1.05	0.02
6876	2012, Q 3	283//014/000 004/015	4 PORTSIDE DRIVE - UNIT 3	SV1	1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.00
1912	2012, Q 3	288//008/000 L0D/007	484 LONG ISLAND ROAD	W01	1023	0	2013	2013	9/17/2012	25,000	24,300	0.97	1.03	0.00
6462	2012, Q 3	200//031/000 000/000	55 LIGHTHOUSE LANE	W01	1013	4,095	4	4	9/7/2012	1,660,000	1,619,500	0.98	1.03	0.01
6599	2012, Q 3	115//023/000 000/000	23 BUTTUNWOOD DRIVE	SV1	1010	2,380	28	18	7/5/2012	219,000	213,800	0.98	1.02	0.01
1400	2012, Q 3	120//054/000 000/000	26 GREYHOUND STREET	SV1	1010	1,534	25	16	9/28/2012	175,000	170,900	0.98	1.02	0.01
7268	2012, Q 3	049//021/000 000/000	13 FARM ROAD	SV1	1010	3,318	10	9	8/20/2012	300,000	293,500	0.98	1.02	0.01

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2878	2012, Q 3	142//072/000 000/000	2 MYERS ROAD		1010	2,016	51	30	9/11/2012	167,533	166,800	1.00	1.00	0.03
6971	2012, Q 3	291//043/000 010/025	9 WINDERMERE ROAD		1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.03
4288	2012, Q 3	092//015/000 000/000	SUNRISE DRIVE	BM1	1300		2013	2013	8/8/2012	55,000	56,100	1.02	0.98	0.05
6681	2012, Q 3	086//001/000 000/000	231 SIBLEY ROAD		1010	1,638	228	36	7/31/2012	145,000	150,500	1.04	0.96	0.07
3965	2012, Q 3	099//096/000 000/000	287 PARADISE DRIVE	BM3	1013	4,351	28	18	7/16/2012	373,000	387,500	1.04	0.96	0.07
1131	2012, Q 3	103//013/000 000/000	MARVIN ROAD		1300		2013	2013	8/27/2012	60,000	62,900	1.05	0.95	0.08
3735	2012, Q 3	247//005/000 000/000	17 GENEVA POINT ROAD	W12	1013	954	48	32	9/27/2012	725,000	785,900	1.08	0.92	0.11
1816	2012, Q 3	288//008/000 000/000	484 LONG ISLAND ROAD		1023		0	2013	9/28/2012	17,000	18,900	1.11	0.90	0.14
2126	2012, Q 3	018//009/000 000/000	34 SKYLINE DRIVE		1010	1,888	11	10	7/11/2012	176,000	201,100	1.14	0.88	0.17
921	2012, Q 3	045//004/000 000/000	81 RANDALL ROAD		1030	1,429	12	30	8/27/2012	95,000	114,100	1.20	0.83	0.23
1972	2012, Q 4	276//001/000 000/000	2 LITTLE SIX MILE ISLAND	IL1	1013	1,013	68	32	12/14/2012	995,000	282,500	0.28	3.52	0.64
2643	2012, Q 4	146//004/000 000/019	BOATSLIP 19		1022		0	2013	11/6/2012	50,000	30,000	0.60	1.67	0.32
6218	2012, Q 4	169//026/000 000/000	17 BENTLEY ROAD		1010	3,226	21	13	12/26/2012	342,533	261,200	0.76	1.31	0.16
4757	2012, Q 4	282//027/000 000/000	23 ADAMS SHORE ROAD		1010	1,709	10	9	10/3/2012	232,200	181,000	0.78	1.28	0.14
1409	2012, Q 4	120//047/000 000/000	22 GRANDE STREET		1010	2,015	10	9	11/15/2012	262,000	220,000	0.84	1.19	0.08
5442	2012, Q 4	148//024/000 000/000	9 GEERY LANE	SV1	1093	1,735	43	24	10/5/2012	750,000	647,500	0.86	1.16	0.06
1520	2012, Q 4	129//117/000 000/000	66 ST GALEN STREET	SV1	1010	1,393	41	26	11/13/2012	180,000	155,500	0.86	1.16	0.06
5383	2012, Q 4	188//035/000 000/000	43 EDGEWATER DRIVE	W18	1013	4,660	23	14	11/9/2012	1,295,000	1,137,300	0.88	1.14	0.04
6488	2012, Q 4	061//004/000 000/000	92 UNSWORTH ROAD	SQ1	1013	5,105	9	6	11/13/2012	8,720,000	7,817,400	0.90	1.12	0.02
4368	2012, Q 4	093//014/000 000/000	14 BUCKINGHAM TERRACE		1010	1,910	1	1	12/19/2012	205,000	184,400	0.90	1.11	0.02
5336	2012, Q 4	180//051/000 000/000	34 WYMAN TRAIL	W18	1013	1,042	48	26	11/27/2012	536,000	482,900	0.90	1.11	0.02
5417	2012, Q 4	131//025/000 000/000	210 WENTWORTH SHORES R	W20	1013	4,412	9	9	12/3/2012	1,175,000	1,061,100	0.90	1.11	0.02
184472	2012, Q 4	096//004/000 000/004	4 VAPPI VALE		1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.02
752	2012, Q 4	203//001/000 000/000	711 MOULTONBORO NECK R	98	1300		2013	2013	11/16/2012	106,000	96,200	0.91	1.10	0.01
6004	2012, Q 4	167//023/000 000/000	8 BEECHWOOD CIRCLE		1011	1,877	27	14	12/10/2012	230,000	210,800	0.92	1.09	0.00
751	2012, Q 4	202//007/000 000/000	699 MOULTONBORO NECK R		1300		2013	2013	12/20/2012	61,000	56,600	0.93	1.08	0.01
5314	2012, Q 4	188//017/000 000/000	91 WYMAN TRAIL	W18	1013	1,614	13	10	12/4/2012	630,000	590,100	0.94	1.07	0.02
2128	2012, Q 4	018//007/000 000/000	85 SUMMIT VIEW DRIVE		1010	1,811	14	11	10/2/2012	201,933	190,000	0.94	1.06	0.02
3306	2012, Q 4	217//012/000 000/000	51 BLACK CAT ISLAND ROAI	BC1	1013	2,053	43	26	12/14/2012	740,000	701,700	0.95	1.05	0.03
5521	2012, Q 4	147//009/000 000/000	36 BRAE BURN ROAD		1010	1,410	23	16	11/19/2012	159,000	152,700	0.96	1.04	0.04

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

12/03/2013

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5424	2012, Q 4	130//070/000 000/000	2 GANSY ISLAND	IL2	1013	360	51	30	12/7/2012	112,533	109,600	0.97	1.03	0.05
2007	2012, Q 4	186//014/000 000/000	18 WALLBRIDGE WAY	BP4	1010	5,542	83	34	12/18/2012	800,000	779,300	0.97	1.03	0.05
2130	2012, Q 4	018//005/000 000/000	71 SUMMIT VIEW DRIVE	W18	1013	1,869	14	11	12/3/2012	197,533	192,600	0.98	1.03	0.06
2587	2012, Q 4	145//042/000 000/000	147 STANYAN ROAD	W20	1013	4,243	13	11	11/9/2012	810,000	797,500	0.98	1.02	0.06
5678	2012, Q 4	119//031/000 000/000	390 WENTWORTH SHORES RD	W18	1013	2,247	43	20	10/15/2012	650,000	651,400	1.00	1.00	0.08
5617	2012, Q 4	132//055/000 000/000	79 RICHARDSON SHORES RD	W14	1013	2,983	4	4	12/19/2012	835,000	858,300	1.03	0.97	0.11
1693	2012, Q 4	291//018/000 000/000	177 WINDERMERE ROAD	W18	1013	722	66	32	12/31/2012	705,000	727,300	1.03	0.97	0.11
5564	2012, Q 4	132//011/000 000/000	96 TOLTEC POINT ROAD	W18	1013	917	48	28	11/19/2012	360,000	399,400	1.11	0.90	0.19
505	2012, Q 4	255//009/000 BSO/091	16 LONG ISLAND ROAD	1022		0	2013	2013	10/2/2012	36,000	40,300	1.12	0.89	0.20
5698	2012, Q 4	146//004/000 020/000	201 HANSON MILL ROAD	1031		428	13	30	12/4/2012	102,533	119,600	1.17	0.86	0.25
2895	2013, Q 1	128//089/000 000/000	115 WINTERSPORT STREET	SV1	1010	2,010	28	18	3/22/2013	241,533	188,000	0.78	1.28	0.19
5250	2013, Q 1	180//005/000 000/000	47 COTTAGE ROAD	W15	1013	1,850	63	28	3/11/2013	807,533	705,300	0.87	1.14	0.10
5994	2013, Q 1	167//017/000 000/000	118 BEECHWOOD CIRCLE	SV1	1010	2,638	28	18	3/1/2013	215,000	190,300	0.89	1.13	0.08
1374	2013, Q 1	121//098/000 000/000	89 BADEN STREET	SV1	1010	2,160	15	12	1/28/2013	275,000	251,700	0.92	1.09	0.05
3742	2013, Q 1	247//014/000 000/000	28 GENEVA POINT ROAD	SV1	1010	4,280	9	9	3/29/2013	400,000	375,000	0.94	1.07	0.03
3467	2013, Q 1	199//033/000 000/000	42 KERRIE COURT	SV1	1010	3,892	21	13	1/15/2013	422,000	401,600	0.95	1.05	0.02
3747	2013, Q 1	253//004/000 000/000	251 WINAUKEE ROAD	SV1	1010	1,649	75	34	1/29/2013	178,000	170,300	0.96	1.05	0.01
6408	2013, Q 1	216//013/000 000/000	34 BOAT HOUSE ROAD	SV1	1013	5,557	1	1	2/25/2013	2,350,000	2,256,100	0.96	1.04	0.01
6111	2013, Q 1	142//014/000 000/000	65 BIRCH LANE	SV1	1010	2,004	30	18	3/22/2013	223,000	215,700	0.97	1.03	0.00
6066	2013, Q 1	167//029/000 000/000	116 REDDING LANE	SV1	1010	1,626	23	16	1/29/2013	170,000	164,600	0.97	1.03	0.00
2125	2013, Q 1	017//010/000 000/000	42 SKYLINE DRIVE	SV1	1011	2,963	15	12	3/4/2013	250,000	243,100	0.97	1.03	0.00
4340	2013, Q 1	092//059/000 000/000	WOODSTREAM DRIVE	SV1	1300		2013	2013	3/29/2013	57,466	56,100	0.98	1.02	0.01
5983	2013, Q 1	173//018/000 000/000	201 HANSON DRIVE	SV1	1013	2,286	24	14	3/20/2013	450,000	441,600	0.98	1.02	0.01
2203	2013, Q 1	102//004/000 000/000	29 GILMAN POINT ROAD	SV1	1010	3,213	15	11	1/29/2013	233,000	231,700	0.99	1.01	0.02
184467	2013, Q 1	096//004/000 000/000	9 VAPPI VALE	SV1	1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.02
1721	2013, Q 1	291//043/000 004/004	8 LANDS END LANE	SV1	1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.03
5059	2013, Q 1	224//005/000 000/000	13 HARBOURSIDE DRIVE	SV1	1010	2,912	23	16	2/25/2013	465,000	497,900	1.07	0.93	0.10
4346	2013, Q 1	093//077/000 000/000	7 WESTBORN CIRCLE	SV1	1010	1,324	27	16	3/25/2013	140,000	153,100	1.09	0.91	0.12
637	2013, Q 1	021//012/000 000/000	279 OSSIPPEE MOUNTAIN ROAD	SV1	1010	3,340	28	18	3/29/2013	200,000	230,100	1.15	0.87	0.18
5243	2013, Q 1	235//006/000 000/000	11 FAR ECHO ROAD	SV1	1010	1,359	48	26	1/14/2013	220,000	259,500	1.18	0.85	0.21

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

12/03/2013

Intral ID	Sale Date	Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
285	2013, Q 1		121//158/000 000/000	39 LOCARNO STREET	SV1	1010	1,439	22	14	3/18/2013	150,000	181,000	1.21	0.83	0.24
5408	2013, Q 1		162//006/000 000/000	WENTWORTH SHORES ROAD		1300		2013	2013	2/28/2013	32,000	75,200	2.35	0.43	1.38

Summary by Condo Complex
MOULTONBOROUGH, NH

12/03/2013

Condo Complex	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01 LANDS END	3	555,667	530,633	0.96	580,000	560,600	1.00	0.00	4.00%	0.95
02 JON. LANDING	3	378,333	379,133	1.00	405,000	392,900	0.97	0.01	3.44%	1.00
04 CAV. COVE	1	290,000	255,000	0.88	290,000	255,000	0.88	0.00	0.00%	0.88
05 SLEEP HOLLOW	1	245,000	227,600	0.93	245,000	227,600	0.93	0.00	0.00%	0.93
12 VAPPI	7	116,338	111,514	0.96	118,000	109,900	0.99	0.00	3.46%	0.96
		276,758	266,167	0.96	245,000	227,600	0.97	0.00	4.40%	0.96

**Parcel Detail by Condo Complex
MOULTONBOROUGH, NH**

12/03/2013

Intrnl ID	Condo Complex	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6966	01 LANDS END	2911/043/000 005/005	10 LANDS END LANE		1020	1,933	25	13	5/17/2011	635,000	560,600	0.88	1.13	0.12
1721	01 LANDS END	2911/043/000 004/004	8 LANDS END LANE		1020	2,144	25	14	3/11/2013	580,000	578,800	1.00	1.00	0.00
6971	01 LANDS END	2911/043/000 010/025	9 WINDERMERE ROAD		1020	1,778	25	14	7/30/2012	452,000	452,500	1.00	1.00	0.00
6920	02 JON. LANDING	2831/014/000 009/034	3 TOPSIDE ROAD - UNIT 1		1020	2,198	28	18	5/29/2012	285,000	274,500	0.96	1.04	0.01
6876	02 JON. LANDING	2831/014/000 004/015	4 PORTSIDE DRIVE - UNIT 3		1020	2,468	28	16	8/17/2012	405,000	392,900	0.97	1.03	0.00
6895	02 JON. LANDING	2831/014/000 015/061	32 TOPSIDE ROAD - UNIT 3		1020	3,312	25	13	5/31/2011	445,000	470,000	1.06	0.95	0.09
6195	04 CAV. COVE	1691/046/000 007/007	8 ALPINE PARK ROAD		1020	709	28	16	9/30/2011	290,000	255,000	0.88	1.14	0.00
4686	05 SLEEP HOLLOW	1691/053/000 003/005	56 LAKE SHORE DRIVE	SHI	1020	502	43	26	7/18/2011	245,000	227,600	0.93	1.08	0.00
184469	12 VAPPI	0961/004/000 000/007	7 VAPPI VALE		1020	1,343	15	12	8/20/2012	110,933	100,000	0.90	1.11	0.09
184472	12 VAPPI	0961/004/000 000/004	4 VAPPI VALE		1020	1,343	15	12	12/28/2012	104,533	94,600	0.90	1.11	0.09
184463	12 VAPPI	0961/004/000 000/011	11 VAPPI VALE		1020	1,581	15	12	2/21/2012	118,000	109,900	0.93	1.07	0.06
184466	12 VAPPI	0961/004/000 000/010	10 VAPPI VALE		1020	2,022	15	12	11/18/2011	130,900	129,300	0.99	1.01	0.00
184461	12 VAPPI	0961/004/000 000/013	13 VAPPI VALE		1020	1,780	15	12	1/30/2012	120,000	118,700	0.99	1.01	0.00
184475	12 VAPPI	0961/004/000 000/001	1 VAPPI VALE		1020	1,780	15	12	2/21/2012	120,000	118,700	0.99	1.01	0.00
184467	12 VAPPI	0961/004/000 000/009	9 VAPPI VALE		1020	1,570	15	12	1/22/2013	110,000	109,400	0.99	1.01	0.00

Assessor's Classification Report (LA4)
MOULTONBOROUGH, NH
All Neighborhoods

Real Property

<i>Property Type</i>	<i>Parcel Count</i>	<i>Class 1 Residential Assessed Value</i>	<i>Class 2 Open Space Assessed Value</i>	<i>Class 3 Commercial Assessed Value</i>	<i>Class 4 Industrial Assessed Value</i>	<i>Class 5 Personal Prop Assessed Value</i>	<i>Total for Property Type</i>
101	4,276	2,214,231,600	0	0	0	0	2,214,231,600
102	674	87,791,700	0	0	0	0	87,791,700
misc 103, 109	352	147,182,900	0	0	0	0	147,182,900
104	6	1,637,300	0	0	0	0	1,637,300
105	0	344,900	0	0	0	0	344,900
111-125	5	5,953,000	0	0	0	0	5,953,000
130-132,106	1,160	79,938,700	0	0	0	0	79,938,700
200-231	0	0	0	0	0	0	0
300-393	164	0	0	65,775,700	0	0	65,775,700
400-452	26	0	0	0	19,362,189	0	19,362,189
ch 61 (600)	129	0	0	639,915	0	0	639,915
ch 61a (700)	8	0	0	8,958	0	0	8,958
ch 61b (800)	0	0	0	0	0	0	0
012-043	46	8,290,450	0	4,673,750	76,600	0	13,040,800
900	386	0	0	0	0	0	83,794,000
Other	174	52,140,000	0	0	0	0	52,140,000
	7,406	2,597,510,550	0	71,098,323	19,438,789	0	2,771,841,662

Personal Property

<i>Property Type</i>	<i>Parcel Count</i>	<i>Class 5 Personal Prop Assessed Value</i>

Total Real Property: 2,688,047,662

Total Exempt Property: 83,794,000

Total Real Estate: 2,771,841,662

Total Personal Property: 0

Total Assessed Property: 2,688,047,662

(Includes Total Real
Property + Total Personal
Property)

Please list the person to contact if the Bureau has any questions concerning this completed report.

Name

Title

Daytime Phone

**PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH**

ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	VC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
1972	276					001	000	000	000 2 LITTLE SIX MILE ISLAND	12/14/2012	3046/0403	Yes	282,500	995,000 0.283900 R
2643	146					004	000	BS0	019 BOATSLIP 19	11/06/2012	3037/0460	Yes	30,000	0.600000 R
5858	166					005	000	000	000 52 DRIFTWOOD DRIVE	06/12/2012	3004/0104	Yes	338,700	463,000 0.731500 R
6218	169					026	000	000	000 17 BENTLEY ROAD	12/26/2012	3049/0129	Yes	261,200	342,533 0.762600 R
2895	128					089	000	000	000 115 WINTERSPORT STREET	03/22/2013	3066/0630	Yes	188,000	241,533 0.778400 R
105	099					018	000	000	000 174 STADIS LANDING ROAD	09/12/2012	3024/0078	Yes	202,500	260,000 0.778800 R
4757	282					027	000	000	000 23 ADAMS SHORE ROAD	10/03/2012	3029/0759	Yes	181,000	232,200 0.779500 R
1977	207					012	000	000	000 62 SPRING HILL ROAD	06/30/2011	2937/0477	Yes	520,400	665,000 0.782600 R
5526	147					014	000	000	000 20 BRAE BURN ROAD	06/22/2011	2936/0139	Yes	173,000	215,000 0.804700 R
2165	118					013	000	000	000 354 FOX HOLLOW ROAD	09/06/2012	3022/0832	Yes	445,900	550,000 0.810700 R
3623	128					045	000	000	000 29 HANNAH STREET	09/25/2012	3027/0280	Yes	207,100	254,933 0.812400 R
1355	120					009	000	000	000 13 BADEN STREET	07/18/2012	3010/0786	Yes	243,700	299,000 0.815100 R
2606	133					043	000	000	000 171 STANYAN ROAD	09/20/2012	3026/0299	Yes	521,300	635,000 0.820900 R
3801	254					035	000	000	000 95 WATSON SHORE ROAD	06/22/2012	3006/0305	Yes	111,700	135,000 0.827400 R
2783	113					018	000	000	000 88 AVON SHORES ROAD	05/31/2011	2932/0787	Yes	412,700	494,000 0.835400 R
1409	120					047	000	000	000 22 GRANDE STREET	11/15/2012	3039/0270	Yes	220,000	262,000 0.839700 R
5173	245					038	000	000	000 000 BLUEJAY LANE	08/12/2011	2944/0226	Yes	105,300	125,000 0.842400 R
1419	121					081	000	000	000 11 ELYSEE STREET	05/25/2012	3000/0508	Yes	232,000	275,000 0.843600 R
1274	129					084	000	000	000 254 CASTLE SHORE ROAD	12/09/2011	2966/0260	Yes	743,400	875,000 0.849600 R
6528	135					041	000	000	000 46 AMES ROAD	05/15/2012	2998/0223	Yes	141,200	165,933 0.850900 R
50	159					006	000	000	000 9 SEVERANCE ROAD	06/13/2011	2934/0588	Yes	126,400	148,000 0.854100 R
6418	216					025	000	000	000 31 WALLACE POINT RD	06/30/2011	2937/0277	Yes	3,703,100	4,325,000 0.856200 R
2708	146					004	000	085	000 201 HANSON MILL ROAD	05/05/2011	2928/0520	Yes	85,200	99,000 0.860600 R
5442	148					024	000	000	000 9 CERRY LANE	10/05/2012	3030/0285	Yes	647,500	750,000 0.863300 R
1520	129					117	000	000	000 66 ST GALEN STREET	11/13/2012	3038/0523	Yes	155,500	180,000 0.863900 R
4986	245					115	000	000	000 27 ECHO LANDING ROAD	06/10/2011	2934/0348	Yes	2,105,000	2,424,000 0.868400 R
5719	146					004	000	148	000 201 HANSON MILL ROAD	05/09/2011	2929/0102	Yes	91,300	105,000 0.869500 R
1494	121					071	000	000	000 75 CANNES STREET	05/01/2012	2995/0664	Yes	182,800	210,000 0.870500 R
5250	180					005	000	000	000 47 COTTAGE ROAD	03/11/2013	3064/0025	Yes	705,300	807,533 0.873400 R
5383	188					035	000	000	000 43 EDGEWATER DRIVE	11/09/2012	3038/0086	Yes	1,137,300	1,295,000 0.878200 R
6195	169					046	000	007	007 8 ALPINE PARK ROAD	09/30/2011	2952/0161	Yes	255,000	290,000 0.879300 R
6966	291					043	000	005	005 10 LANDS END LANE	05/17/2011	2930/0397	Yes	560,600	635,000 0.882800 R
5165	245					030	000	000	000 93 FAR ECHO ROAD	06/15/2012	3004/0930	Yes	574,700	650,000 0.884200 R
5994	167					017	000	000	000 118 BEECHWOOD CIRCLE	03/01/2013	3062/0381	Yes	190,300	215,000 0.885100 R
4992	244					005	000	000	000 51 ECHO LANDING ROAD	06/14/2011	2934/0833	Yes	1,217,100	1,375,000 0.885200 R
5227	245					072	000	000	000 12 KINGSWOOD LANE	07/26/2012	3013/0650	Yes	241,300	272,000 0.887100 R
4947	223					030	000	000	000 39 HERMIT COVE ROAD	06/15/2012	3005/0025	Yes	361,300	405,000 0.892100 R
1463	120					080	000	000	000 81 CASTLE SHORE ROAD	05/26/2011	2932/0045	Yes	239,000	266,600 0.896500 R
6498	061					004	000	000	000 92 UNSWORTH ROAD	11/13/2012	3038/0743	Yes	7,817,400	8,720,000 0.896500 R
4368	093					014	000	000	000 14 BUCKINGHAM TERRACE	12/19/2012	3047/0720	Yes	184,400	205,000 0.899500 R
5336	180					051	000	000	000 34 WYMAN TRAIL	11/27/2012	3041/0706	Yes	482,900	536,000 0.900900 R
184469	096					004	000	000	007 7 VAPPI VALE	09/20/2012	3018/0726	Yes	100,000	110,933 0.901400 R
6055	168					008	000	000	000 39 GREGSON LANE	03/29/2012	2988/0396	Yes	1,307,500	1,450,000 0.901700 R
5417	131					025	000	000	000 210 WENTWORTH SHORES ROAD	12/03/2012	3043/0001	Yes	1,061,100	1,175,000 0.903100 R
3963	099					093	000	000	000 279 PARADISE DRIVE	06/09/2012	3003/0633	Yes	185,200	205,000 0.903400 R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
1514	130					011	000	000	000 48 CANNES STREET	07/12/2012	3010/0298	Yes	253,000	280,000 R
184472	096					004	000	000	004 4 VAPPI VALE	12/26/2012	3049/0408	Yes	94,600	104,533 R
5191	245					095	000	000	000 14 SPINNAKER DRIVE	05/09/2011	2929/0110	Yes	287,000	0.905400 R
1715	291					040	000	000	000 112 WINDERMERE ROAD	12/27/2011	2968/0949	Yes	219,900	0.906700 R
1281	129					091	000	000	000 220 CASTLE SHORE ROAD	05/25/2012	3000/0512	Yes	558,500	0.908100 R
3694	128					021	000	000	000 36 OLYMPIA STREET	09/12/2011	2948/0543	Yes	185,000	0.908900 R
5233	245					068	000	000	000 7 KINGSWOOD LANE	04/03/2012	2989/0404	Yes	239,800	0.911800 R
6774	130					024	000	000	000 62 SPITZEN STREET	09/07/2012	3023/0079	Yes	235,900	0.914300 R
1374	121					098	000	000	000 89 BADEN STREET	01/28/2013	3055/0955	Yes	251,700	0.915300 R
6004	167					023	000	000	000 8 BEECHWOOD CIRCLE	12/10/2012	3044/0591	Yes	210,800	0.916500 R
4043	119					013	000	000	000 10 BLUEBERRY LANE	07/02/2012	3008/0331	Yes	165,000	0.921800 R
5308	189					011	000	000	000 11 CHIPMUNK LANE	12/15/2011	2967/0227	Yes	530,300	0.922300 R
5971	173					006	000	000	000 125 HANSON DRIVE	07/02/2012	3008/0148	Yes	471,900	0.925300 R
1863	288					008	000	000	000 018 484 LONG ISLAND ROAD	01/25/2012	2974/0641	Yes	16,600	0.925700 R
4686	169					053	000	000	003 005 56 LAKE SHORE DRIVE	07/18/2011	2939/0763	Yes	227,600	0.929000 R
2910	249					012	000	000	000 140 TANGLEWOOD SHORES ROAD	08/23/2011	2945/0539	Yes	578,400	0.931400 R
184463	096					004	000	000	000 011 11 VAPPI VALE	02/21/2012	2979/0867	Yes	109,900	0.931600 R
3847	271					015	000	000	000 102 DEERHAVEN ROAD	03/06/2012	2982/0971	Yes	871,000	0.931600 R
4598	169					052	000	000	000 000 64 LAKE SHORE DRIVE	09/13/2011	2948/0917	Yes	489,100	0.933700 R
1470	120					075	000	000	000 000 33 BASEL STREET	03/02/2012	2982/0189	Yes	166,200	0.934700 R
1103	085					009	000	000	000 000 68 INDIAN CARRY ROAD	08/20/2012	3018/0654	Yes	559,900	0.934700 R
5314	188					017	000	000	000 000 91 WYMAN TRAIL	12/04/2012	3043/0449	Yes	590,100	0.936700 R
4302	099					181	000	000	000 000 65 SUNRISE DRIVE	02/24/2012	2981/0041	Yes	281,100	0.937000 R
3742	247					014	000	000	000 000 28 GENEVA POINT ROAD	03/29/2013	3068/0115	Yes	375,000	0.937500 R
4425	072					035	000	000	000 000 88 MOUNTAIN VIEW DRIVE	03/15/2012	2984/0877	Yes	160,400	0.938000 R
1286	130					041	000	000	000 000 176 CASTLE SHORE ROAD	02/23/2012	2980/0587	Yes	820,800	0.938100 R
5176	245					108	000	000	000 000 12 WHITESELL ROAD	12/05/2011	2965/0212	Yes	253,300	0.938100 R
2128	018					007	000	000	000 000 85 SUMMIT VIEW DRIVE	10/02/2012	3029/0514	Yes	190,000	0.940900 R
2696	146					004	000	000	000 000 201 HANSON MILL ROAD	07/25/2011	2940/0871	Yes	70,600	0.941300 R
6109	142					012	000	000	000 000 41 BIRCH LANE	07/09/2012	3009/0651	Yes	214,200	0.945600 R
2146	018					013	000	000	000 000 68 SUMMIT VIEW DRIVE	08/02/2011	2942/0582	Yes	203,600	0.947000 R
3135	278					026	000	000	000 000 11 MALLARD WAY	06/22/2011	2935/0978	Yes	701,700	0.947500 R
3306	217					012	000	000	000 000 51 BLACK CAT ISLAND ROAD	12/14/2012	3046/0113	Yes	285,600	0.948200 R
298	121					152	000	000	000 000 12 LOCARNO STREET	09/28/2012	3028/0216	Yes	401,600	0.948600 R
3467	199					033	000	000	000 000 42 KERRIE COURT	01/15/2013	3053/0450	Yes	1,808,200	0.951700 R
6093	168					016	000	000	000 000 44 KNOLL POINT DRIVE	06/19/2012	3005/0507	Yes	1,401,400	0.951700 R
5126	256					002	000	000	000 000 87 OAK LANDING ROAD	06/29/2012	3008/0066	Yes	170,300	0.953300 R
3747	253					004	000	000	000 000 251 WINAUKEE ROAD	01/29/2013	3056/0374	Yes	2,256,100	0.956700 R
6408	216					013	000	000	000 000 34 BOAT HOUSE ROAD	02/25/2013	3061/0486	Yes	152,700	0.960000 R
5521	147					009	000	000	000 000 36 BRAE BURN ROAD	11/19/2012	3040/0018	Yes	183,600	0.960400 R
6302	238					002	000	000	000 000 75 LONG POINT ROAD	04/24/2012	2994/0094	Yes	1,605,200	0.961300 R
2417	263					071	000	000	000 000 76 WEST POINT ROAD	08/26/2011	2946/0384	Yes	235,900	0.961800 R
184110	086					005	003	000	000 000 392 RED HILL ROAD	01/27/2012	2975/0134	Yes	274,500	0.962900 R
6920	283					014	000	000	009 034 3 TOPSIDE ROAD -- UNIT 1	05/29/2012	3001/0165	Yes	215,700	0.963200 R
6111	142					014	000	000	000 000 65 BIRCH LANE	03/22/2013	3066/0588	Yes	164,600	0.967300 R
6066	167					029	000	000	000 000 116 REDDING LANE	01/29/2013	3056/0546	Yes	170,000	0.968200 R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

ID	MAP	MC	BLOCK	BC	LOT	IC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
6876	283					014	000	004	015 4 PORTSIDE DRIVE - UNIT 3	08/17/2012	3018/0520	Yes	392,900	0.970100 R
1845	288					008	000	LOA	045 484 LONG ISLAND ROAD	09/26/2011	2950/0976	Yes	18,900	0.970900 R
1912	298					008	000	LOD	007 484 LONG ISLAND ROAD	09/17/2012	3025/0477	Yes	24,300	0.972000 R
2125	017					010	000	000	000 42 SKYLINE DRIVE	03/04/2013	3062/0753	Yes	243,100	0.972400 R
1376	121					100	000	000	000 95 BADEN STREET	07/19/2011	2940/0015	Yes	150,800	0.972900 R
5099	246					018	000	000	000 22 MINAUEE ROAD	05/02/2011	2927/0884	Yes	374,600	0.973000 R
5424	130					070	000	000	000 2 GANSY ISLAND	12/07/2012	3044/0286	Yes	109,600	0.973900 R
2007	186					014	000	000	000 18 WALLBRIDGE WAY	12/18/2012	3047/0238	Yes	779,300	0.974100 R
2130	018					005	000	000	000 71 SUMMIT VIEW DRIVE	12/03/2012	3042/0954	Yes	192,600	0.975000 R
6462	200					031	000	000	000 55 LIGHTHOUSE LANE	09/07/2012	3022/0935	Yes	1,619,500	0.975600 R
6599	115					023	000	000	000 23 BUTTWOOD DRIVE	07/05/2012	3009/0107	Yes	213,800	0.976300 R
1400	120					054	000	000	000 26 GREYHOUND STREET	09/28/2012	3028/0379	Yes	170,900	0.976600 R
7268	049					021	000	000	000 13 FARM ROAD	08/20/2012	3018/0702	Yes	293,500	0.978300 R
4573	257					002	000	000	000 297 LONG POINT ROAD	03/29/2012	2988/0342	Yes	1,272,000	0.978500 R
317	098					030	000	000	000 32 LUCERNE STREET	12/28/2011	2969/0632	Yes	196,100	0.980500 R
5340	179					017	000	000	000 22 WYMAN TRAIL	08/08/2011	2943/0443	Yes	510,200	0.981200 R
5983	173					018	000	000	000 201 HANSON DRIVE	03/20/2013	3065/0726	Yes	441,600	0.981300 R
521	255					009	000	BSO	107 16 LONG ISLAND ROAD	02/28/2012	2981/0603	Yes	40,300	0.982900 R
2587	145					042	000	000	000 147 STANYAN ROAD	11/09/2012	3038/0147	Yes	797,500	0.984600 R
2219	133					007	000	000	000 209 GILMAN POINT ROAD	04/27/2011	2926/0909	Yes	596,100	0.985300 R
3464	194					044	000	000	000 18 KERRIE COURT	11/08/2011	2960/0065	Yes	281,300	0.987000 R
184466	096					004	000	000	010 10 VAPPI VALE	11/18/2011	2962/0037	Yes	129,300	0.987800 R
2937	249					032	000	000	000 32 CROSSWINDS DRIVE	06/22/2012	3006/0226	Yes	422,900	0.988100 R
184461	096					004	000	000	013 13 VAPPI VALE	01/30/2012	2975/0529	Yes	118,700	0.988200 R
184475	096					004	000	000	001 1 VAPPI VALE	02/21/2012	2960/777	Yes	118,700	0.989200 R
184467	096					004	000	000	000 29 GILMAN POINT ROAD	01/29/2013	3056/0530	Yes	231,700	0.994400 R
2878	142					072	000	000	000 9 VAPPI VALE	01/22/2013	3054/0482	Yes	109,400	0.994500 R
1721	291					043	000	000	000 26 GARNET POINT ROAD	06/15/2012	3004/0998	Yes	1,328,200	0.994900 R
1316	130					082	000	004	004 8 LANDS END LANE	09/11/2012	3023/0672	Yes	166,800	0.995600 R
6971	291					043	000	010	025 9 WINDERMERE ROAD	03/11/2013	3063/0912	Yes	578,800	0.997900 R
5678	119					031	000	000	000 106 CASTLE SHORE ROAD	12/30/2011	2970/0725	Yes	600,200	1.000300 R
6384	220					002	000	000	000 390 WENTWORTH SHORES ROAD	07/30/2012	3014/0071	Yes	452,500	1.001100 R
6612	115					033	000	000	000 66 BOAT HOUSE ROAD	10/15/2012	3031/0912	Yes	651,400	1.002200 R
1711	291					036	000	000	000 59 SAWMILL WAY	06/29/2012	3007/0851	Yes	1,174,600	1.003900 R
5980	173					015	000	000	000 144 WINDERMERE ROAD	06/04/2012	3002/0379	Yes	223,400	1.006300 R
2559	145					014	000	000	000 193 HANSON DRIVE	08/31/2011	2946/0879	Yes	494,900	1.006700 R
6447	200					013	000	000	000 45 STANYAN ROAD	04/29/2011	2927/0222	Yes	634,300	1.006800 R
5862	166					029	000	000	000 56 KONA BAY ROAD	06/06/2011	2933/0503	Yes	833,400	1.010200 R
376	049					012	000	000	000 44 DRIFTWOOD DRIVE	08/23/2011	2945/0700	Yes	181,900	1.010600 R
2215	117					002	000	000	000 47 OSSIFEE MOUNTAIN ROAD	03/14/2012	2984/0682	Yes	587,900	1.013600 R
4018	099					201	000	000	000 183 GILMAN POINT ROAD	02/14/2012	2978/0830	Yes	339,600	1.013700 R
1978	207					013	000	000	000 131 SUNRISE DRIVE	04/20/2011	2925/0336	Yes	507,100	1.014200 R
727	201					034	000	000	000 56 SPRING HILL ROAD	08/02/2011	2942/0553	Yes	227,800	1.017000 R
939	051					018	000	000	000 32 KONA FARM ROAD	05/25/2011	2931/0703	Yes	179,000	1.023200 R
									000 000 22 RORY LANE					

**PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH**

ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
874	052					005	000	000	000 35 OLD ROUTE 109	10/07/2011	2953/0810	Yes	151,900	1.026400 R
5617	132					055	000	000	000 79 RICHARDSON SHORES ROAD	12/19/2012	3047/0676	Yes	858,300	1.027900 R
3538	160					025	000	000	000 8 POINT DRIVE	05/05/2011	2828/0469	Yes	751,200	1.029000 R
1693	291					018	000	000	000 177 WINDERMERE ROAD	12/31/2012	3050/0313	Yes	727,300	1.031600 R
4777	293					013	000	000	000 388 LONG ISLAND ROAD	05/29/2012	3001/0014	Yes	131,200	1.033100 R
6681	086					001	000	000	000 231 SIBLEY ROAD	07/31/2012	3014/0686	Yes	150,500	1.037900 R
3965	099					096	000	000	000 287 PARADISE DRIVE	07/16/2012	3010/0907	Yes	387,500	1.038900 R
3831	271					006	000	000	000 193 LONG ISLAND ROAD	09/19/2011	2949/0953	Yes	124,100	1.042900 R
6895	283					014	000	015	061 32 TOPSIDE ROAD - UNIT 3	05/31/2011	2932/0755	Yes	470,000	1.056200 R
182	121					030	000	000	000 38 OSLO STREET	03/20/2012	2985/0971	Yes	190,800	1.060000 R
3580	150					018	000	000	000 40 BLACKS LANDING ROAD	06/15/2012	3004/0756	Yes	994,700	1.063900 R
5059	224					005	000	000	000 13 HARBORSIDE DRIVE	02/25/2013	3061/0548	Yes	497,900	1.070800 R
1132	103					008	000	000	000 47 MARVIN ROAD	09/01/2011	2947/0229	Yes	228,300	1.076900 R
1937	288					008	000	LOD	032 484 LONG ISLAND ROAD	03/23/2012	2986/0866	Yes	24,300	1.078400 R
3735	247					005	000	000	000 17 GENEVA POINT ROAD	09/27/2012	3028/0002	Yes	785,900	1.084000 R
6114	167					037	000	000	000 89 BIRCH LANE	05/22/2012	2999/0879	Yes	241,700	1.088700 R
4346	093					077	000	000	000 7 WESTBORN CIRCLE	03/25/2013	3066/0855	Yes	153,100	1.093600 R
3027	139					002	000	000	000 246 BEAN ROAD	09/28/2011	2951/0536	Yes	195,500	1.104500 R
5564	132					011	000	000	000 96 TOLTEC POINT ROAD	11/19/2012	3039/0877	Yes	399,400	1.109400 R
1816	288					008	000	LOA	016 484 LONG ISLAND ROAD	09/28/2012	3028/0374	Yes	18,900	1.111800 R
1979	207					014	000	000	000 32 SPRING HILL ROAD	08/08/2011	2943/0568	Yes	962,100	1.118700 R
505	255					009	000	BSD	031 16 LONG ISLAND ROAD	10/02/2012	3029/0484	Yes	40,300	1.119400 R
2498	265					003	000	000	000 87 LUNT ROAD	02/01/2012	2976/0217	Yes	280,300	1.121500 R
5686	131					009	000	000	000 290 WENTWORTH SHORES ROAD	05/30/2012	3001/0412	Yes	621,600	1.130200 R
2126	018					009	000	000	000 34 SKYLINE DRIVE	07/11/2012	3010/0223	Yes	201,100	1.142600 R
2467	252					015	000	000	000 57 COVE ROAD	10/04/2011	2953/0011	Yes	876,400	1.145600 R
6035	173					044	000	000	000 7 BLACKKEY COVE ROAD	03/02/2012	2982/0261	Yes	1,307,900	1.147300 R
637	021					012	000	000	000 279 OSSISPEE MOUNTAIN ROAD	03/29/2013	3067/0829	Yes	230,100	1.150500 R
5698	146					004	000	020	000 201 HANSON MILL ROAD	12/04/2012	3043/0618	Yes	119,600	1.166500 R
5243	235					006	000	000	000 11 FAR ECHO ROAD	01/14/2013	3053/0031	Yes	259,500	1.179500 R
921	045					004	000	000	000 81 RANDALL ROAD	08/27/2012	3019/0884	Yes	114,100	1.201100 R
5556	132					003	000	000	000 118 TOLTEC POINT ROAD	12/15/2011	2967/0356	Yes	452,400	1.206400 R
285	121					158	000	000	000 39 LOCARNO STREET	03/18/2013	3065/0432	Yes	181,000	1.206700 R
4421	072					031	000	000	000 102 MOUNTAIN VIEW DRIVE	08/23/2011	2945/0604	Yes	150,100	1.210500 R

R Improved Totals														85,913,600	91,392,693	163,691000
R Improved Mean Ratio														0.957257		
R Improved Weighted Mean														0.940049		
R Improved P.R.D.														1.018306		
R Improved Median														0.961550		
R Improved C.O.D.														0.079879		
Overall Median														0.961550		
Overall C.O.D.														0.087239		
Overall P.R.D.														1.026368		

Improved count 171

PRICE RELATED DIFFERENTIAL
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INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LG	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS

Sales Validation Codes

MOULTONBOROUGH, NH

SALE CODE	DESCRIPTION
00	Verif by Deed or Assurance
01	Verif by Buyer
02	Verif by Seller
03	Verif by Agent
04	Verif by Other Source
11	Property Sold Not Separately Assessed
12	Subd Post Assess/Pre Sale
13	Improv. After Sale/Before Asses
14	Improv. After Assess/Before Sale
15	Improv. Incomplete on April 1st
16	Land Only Sale-L/B Sale
17	L/B Assmt- Land Only Sale
1A	Family Sale/Private Sale
1B	Intra-Corporation
1C	Personal Property Goodwill
1D	Prop Diff Between Sale and Assessed
1E	Government Sale
1F	TAX DEED
1G	MULTI/PART
1H	Court Settlement
1I	Bankruptcy
1J	Partial Interest
1K	Tax Exempt Organization
1L	Foreclosure
1M	Zoning Change
1N	Other
1O	Physical Change After Sale
1P	Change In Use
1Q	Assumed Mortgage/Cash or Trade
1R	Resold
1S	Bank Sale
21	MP Sale - Can be Sold Sep. (E)
24	Sale to Abutter
25	Insufficient Market Exposur. (E)
26	Mineral Rights Only
28	Life Estate/Deferred Possession
29	Plottage or Assemblage
33	Landlord/Tenant Relationship
34	Public Utility as Grantor/Grantee
35	Government Agency as Grantor/Grantee
36	Regli/Chart/Educ. Buyer/Seller
37	Financial Entity as Buyer/Seller
38	Family or Affiliates as Buyer/Seller
39	Divorcing Parties Grantor/Grantee
40	Business Affiliates Buyer/Seller
44	Non-Market Trust Transfer

Sales Validation Codes
MOULTONBOROUGH, NH

SALE CODE	DESCRIPTION
45	Boundary Adjustment
46	Deed to Quiet Title
47	Other Sale of Convenience (E)
48	Sheriff/Court Sale
49	Deed Lieu of Foreclosure
52	Other Forced Sale (E)
56	Other Doubtful Title (E)
57	Substantial Value in Trade
58	Installment Sale
59	Unfinished Common Property
60	Unknown in Assessor's Records
66	Complex Commercial Sale (E)
67	Personal/Non-Taxable Prop (E)
69	Assumed Lease (E)
70	Substantial Sel/Buy Cst Shift (E)
77	Special Assmnt Encumbrance(E)
81	ESTATE SALE W/FIDUCIARY COVENANTS
89	Resale (E)
90	Property in Current Use
97	Property in Conservation Easement
DC	DEATH CERT

Visit History IDs
MOULTONBOROUGH, NH

ID
Code Visit ID

ID	DC	Building Inspector
ID	GK	Assessor
ID	JJ	Joe Jenkins
ID	KL	Kevin L
ID	PM	Paul Moreau
ID	PP	Peter Pawlowski
ID	PRM	Paul McKenney
ID	RC	Ralph (Skip) Cutting
ID	RK	Rick Kulp
ID	RT	Rob Tozier
ID	SC	Skip Cutting
ID	SG	Steve Griffin
ID	ST	STATE
ID	SW	Steve Whalen

Purpose	00	Measur+Listed
Purpose	01	Measur+1Visit
Purpose	02	2nd Visit
Purpose	03	Meas/Letter Se
Purpose	04	Measur/Vac/Boarded up
Purpose	05	Measur/New UC Under Construction
Purpose	06	Measur/Remodling in Progress
Purpose	07	Measur/Inf/Dr Info taken at door/phone
Purpose	08	Measur/Int Refusal No information give
Purpose	09	Measu Estmt Owner non-cooperative In
Purpose	10	Sales Review
Purpose	11	Photo Only
Purpose	12	Bldg Permit Insp Exterior Only
Purpose	13	Bldg Permit M & L
Purpose	14	Sales Insp Ext Only
Purpose	15	Sales Insp M& L
Purpose	16	Field Review
Purpose	17	Desk Review
Purpose	39	Hearing No Show
Purpose	40	Hring No Chng
Purpose	41	Hring Change
Purpose	43	Phone Hearing
Purpose	99	Vacant Land
Purpose	AB	Abatement
Purpose	QC	Quality Control

Source	01	Owner/Spouse
Source	02	Tenant
Source	03	Realtor
Source	04	Neighbor
Source	05	Sale Letter

Type	01	Cmplte Inspect
Type	02	Exterior Only
Type	03	In Office Rev
Type	04	Drive By
Type	05	Refused Entry

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Uni	Use	Site	Street	Sale	Sale Val	Q Land Area	Total					
							Date	Price	in Acres	Parcel Value					
831 052	027	000	000	C	3220 STORE/SHOP	MDL	H	C20	67-969 WHITTIER HIGHWAY	04/01/11	315,000	37	U	1.68	616,600
176 129	009	000	000	R	1010 SINGLE FAM	MDL	5	SV1	69 LANGDORF STREET	04/04/11	0	1N	U	0.92	274,200
328 098	045	000	000	R	1010 SINGLE FAM	MDL	5	SV1	20 ST MORITZ STREET	04/04/11	0	1N	U	0.81	180,100
5,847 166	014	000	000	R	1013 SFR WATER	MDL-	9	W07	120 DRIFTWOOD DRIVE	04/04/11	0	44	U	0.58	1,024,000
380 049	009	000	000	R	1010 SINGLE FAM	MDL	5	99	128 OSSISPEE MOUNTAIN ROAD	04/05/11	0	44	U	8.80	218,200
946 051	019	000	000	R	1010 SINGLE FAM	MDL	5	W09	110 OLD ROUTE 109	04/05/11	0	44	U	23.00	258,600
5,962 174	084	000	000	R	1013 SFR WATER	MDL-	9	W09	67 HANSON DRIVE	04/06/11	0	38	U	0.61	517,700
4,938 223	021	000	000	R	1010 SINGLE FAM	MDL	5	WA1	8 RAYS WAY	04/07/11	29,133	24	U	0.38	186,500
389 071	008	000	000	R	1300 RES ACLNDV	MDL	4		GOV. WENTWORTH HIGHWAY	04/11/11	0	38	U	2.40	50,900
2,143 018	016	000	000	R	1010 SINGLE FAM	MDL	6		38 SUMMIT VIEW DRIVE	04/11/11	0	38	U	1.31	335,400
1,480 120	014	000	000	R	1010 SINGLE FAM	MDL	5	SV1	12 FINCH STREET	04/13/11	0	38	U	0.56	183,800
5,031 245	121	000	000	R	1320 RES ACLNDV	MDL	5		FAR ECHO ROAD	04/13/11	38,000	24	U	3.32	6,600
5,071 224	011	000	000	C	0322 STORE/SHOP	MDL	F	C30	32/936 MOULTONBORO NECK ROAD	04/13/11	555,000	00	Q	2.48	485,400
3,691 150	037	000	000	R	1010 SINGLE FAM	MDL	5	SV1	82 OLYMPIA STREET	04/14/11	0	44	U	1.70	209,600
450 255	009	000	ES0	R	1022 BOATSLIP	MDL	5		16 LONG ISLAND ROAD	04/18/11	100,000	38	U	0.00	84,000
183,927 175	012	005	000	R	1010 SINGLE FAM	MDL	5		10 COOK LANE	04/19/11	224,000	37	U	1.68	257,700
1,978 207	013	000	000	R	1010 SINGLE FAM	MDL	5	BP4	56 SPRING HILL ROAD	04/20/11	500,000	00	Q	1.80	507,100
6,878 283	014	000	005	R	1020 CONDO MDL-05	MDL	5		2 PORTSIDE DRIVE - UNIT 3	04/20/11	300,000	52	U	0.00	377,300
4,881 164	025	000	000	R	1010 SINGLE FAM	MDL	5		14 HANSON MILL ROAD	04/21/11	180,000	37	U	2.82	148,400
1,124 104	005	000	000	R	1010 SINGLE FAM	MDL	4		491 WHITTIER HIGHWAY	04/22/11	74,133	37	U	1.20	161,200
6,854 162	084	000	CG0	R	1016 RES LEASED LND	MDL	5		11 SENNA WAY	04/22/11	0	38	U	0.00	58,700
788 041	007	000	000	S	6000 FARM	MDL	5		SHERIDAN ROAD	04/25/11	0	44	U	17.30	7,228
789 026	014	000	000	R	1010 SINGLE FAM	MDL	5		31 BUXTON ROAD	04/25/11	0	44	U	149.00	192,454
790 041	008	000	000	S	6200 PN NO STEW	MDL	5		BUXTON ROAD	04/25/11	0	44	U	9.36	1,629
388 071	006	000	000	R	1010 SINGLE FAM	MDL	4		451 GOV. WENTWORTH HIGHWAY	04/26/11	0	1N	U	41.70	219,700
4,488 069	032	000	000	R	1320 RES ACLNDV	MDL	4		GOV. WENTWORTH HIGHWAY	04/26/11	50,000	38	U	0.13	3,200
907 023	002	000	000	C	3341 AIRPORT	MDL	9	BY1	SKYLINE DRIVE	04/27/11	605,000	00	Q	2.20	178,900
2,219 133	007	000	000	R	1013 SFR WATER	MDL-	9	W19	209 GILMAN POINT ROAD	04/27/11	385,000	00	Q	0.99	596,100
2,559 145	014	000	000	R	1093 MULTI HSES WF	MDL	9	W18	45 STANYAN ROAD	04/29/11	0	1N	U	0.65	634,300
5,099 246	018	000	000	R	1010 SINGLE FAM	MDL	5	WN1	22 WINAUKEE ROAD	05/02/11	385,000	00	Q	2.53	374,600
2,708 146	004	000	085	R	1031 TRAILER MDL-02	MDL	5		201 HANSON MILL ROAD	05/05/11	99,000	00	Q	0.00	85,200
1,857 288	008	000	LOB	R	1023 BOATRACK	MDL	5		484 LONG ISLAND ROAD	05/08/11	0	DC	U	0.00	21,600
3,335 219	009	000	000	R	1013 SFR WATER	MDL-	9	BC1	120 BLACK CAT ISLAND ROAD	05/08/11	0	44	U	0.50	808,800
5,191 245	095	000	000	R	1010 SINGLE FAM	MDL	5	FH1	14 SPINNAKER DRIVE	05/09/11	317,000	00	Q	0.26	287,000
5,719 146	004	000	148	R	1031 TRAILER MDL-02	MDL	5		201 HANSON MILL ROAD	05/09/11	105,000	00	Q	0.00	91,300
4,003 099	191	000	000	R	1013 SFR WATER	MDL-	9	BM2	93 SUNRISE DRIVE	05/10/11	0	44	U	0.23	361,400
963 068	009	000	000	R	1090 MULTI HSES	MDL	5		36/248 LEE ROAD	05/11/11	0	DC	U	7.80	264,500
964 068	011	000	000	R	1300 RES ACLNDV	MDL	5		LEE ROAD	05/11/11	0	DC	U	17.00	114,800
2,109 023	035	000	000	R	1010 SINGLE FAM	MDL	G		1222 WHITTIER HIGHWAY	05/11/11	0	DC	U	3.54	151,600
183,795 018	038	000	000	C	3900 DEVEL LAND	MDL	G		WHITTIER HIGHWAY	05/11/11	0	DC	U	1.91	99,000
183,796 018	037	000	000	R	1300 RES ACLNDV	MDL	5		BEN BERRY ROAD	05/11/11	0	DC	U	1.97	60,500
183,798 018	039	000	000	C	3900 DEVEL LAND	MDL	G		WHITTIER HIGHWAY	05/11/11	0	DC	U	1.31	94,900
183,799 023	033	000	000	R	1300 RES ACLNDV	MDL	5		BEN BERRY ROAD	05/11/11	0	DC	U	1.82	59,900
183,800 023	032	000	000	R	1300 RES ACLNDV	MDL	5		BEN BERRY ROAD	05/11/11	0	DC	U	1.39	58,200
183,801 023	031	000	000	R	1300 RES ACLNDV	MDL	5		BEN BERRY ROAD	05/11/11	0	DC	U	1.30	57,800
1,638 080	002	000	000	R	1013 SFR WATER	MDL-	9	SQ1	129 TOMMY LOT ROAD	05/12/11	0	44	U	4.76	1,727,800

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Class	Use	Site	Index	Street	Street Name	Sale Date	Sale Price	Val	Q	Land Area	Total			
5,433 147	031	000	000	000	R	1013 SFR WATER	MDL-	9	W20	166 WENTWORTH SHORES ROAD	05/12/11		0	44	U	0.54	547,100	
523 255	009	000	BS0	109	R	1022 BOATSLIP		5		16 LONG ISLAND ROAD	05/13/11		365,000	21	U	0.00	40,300	
2,041 186	027	000	000	000	R	1010 SINGLE FAM	MDL	5	BP4	30 BEACH ROAD	05/16/11		825,000	25	U	2.25	556,900	
4,320 092	030	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	10 SHORE TERRACE	05/16/11			0	44	U	0.89	184,600
398 094	006	000	MH0	001	R	1031 TRAILER	MDL-02	4		108 OLD MOUNTAIN ROAD	05/17/11			0	44	U	0.00	7,700
5,977 173	012	000	000	000	R	1013 SFR WATER	MDL-	9	W09	179 HANSON DRIVE	05/17/11			0	44	U	0.63	475,900
6,966 291	043	000	005	005	R	1020 CONDO	MDL-05	5		10 LANDS END LANE	05/17/11		635,000	00	Q	0.00	560,600	
2,094 022	002	000	000	000	S	6400 HW NO STEW		5		BEN BERRY ROAD	05/18/11			0	DC	U	16.00	2,651
2,095 023	024	000	000	000	S	6400 HW NO STEW		5		BEN BERRY ROAD	05/18/11			0	DC	U	1.87	120
2,487 266	013	000	000	000	R	1013 SFR WATER	MDL-	9	W14	12 CLEMENT ROAD	05/19/11		380,000	17	U	2.20	1,032,900	
5,228 245	073	000	000	000	R	1010 SINGLE FAM	MDL	5	FH1	10 KINGSWOOD LANE	05/19/11			0	DC	U	0.28	274,700
184,111 086	005	004	000	000	R	1300 RES ACINDV		5		RED HILL ROAD	05/19/11		25,666	24	U	3.06	49,400	
4,949 223	032	000	000	000	R	1010 SINGLE FAM	MDL	5	WA4	47 HERMIT COVE ROAD	05/20/11			0	44	U	0.36	228,300
939 051	018	000	000	000	R	1010 SINGLE FAM	MDL	5		22 RORY LANE	05/25/11		174,933	00	Q	1.03	179,000	
1,463 120	080	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	81 CASTLE SHORE ROAD	05/26/11		266,600	00	Q	0.30	239,000	
3,868 270	009	000	000	000	R	1013 SFR WATER	MDL-	9	W14	28 DEERHAVEN ROAD	05/27/11			0	44	U	0.52	914,800
2,783 113	018	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	88 AVON SHORES ROAD	05/31/11		494,000	00	Q	0.69	412,700	
4,967 223	053	000	000	000	R	1010 SINGLE FAM	MDL	5	WA1	127 KIMBALL DRIVE	05/31/11			0	44	U	0.24	142,800
6,083 142	009	000	000	000	R	1010 SINGLE FAM	MDL	6		REDDING LANE	05/31/11			0	38	U	1.60	166,800
6,107 142	010	000	000	000	R	1300 RES ACINDV		8		BIRCH LANE	05/31/11			0	38	U	1.10	88,200
6,264 180	001	000	000	000	R	1093 MULTI HSES WF		9	BP5	73 CHRISTMAS TREE LANE	05/31/11			0	44	U	2.31	3,727,300
6,819 283	014	000	BS0	032	R	1022 BOATSLIP		5		JONATHAN'S LANDING SLIP #	05/31/11		445,000	1N	U	0.00	44,800	
589 045	002	000	000	000	R	1010 SINGLE FAM	MDL	5		158 RANDALL ROAD	06/02/11		154,533	37	U	5.97	189,600	
1,950 288	008	000	LOE	005	R	1023 BOATRACK		5		484 LONG ISLAND ROAD	06/02/11			0	DC	U	0.00	24,300
4,004 099	192	000	000	000	R	1013 SFR WATER	MDL-	9	BM2	95 SUNRISE DRIVE	06/02/11			0	44	U	0.26	350,800
4,050 099	203	000	000	000	R	1060 AC LND IMP	MDL	5	BM1	SUNRISE DRIVE	06/02/11			0	44	U	0.23	60,600
5,205 245	048	000	000	000	R	1010 SINGLE FAM	MDL	5	FH1	155 FAR ECHO ROAD	06/02/11			0	44	U	0.30	197,700
5,819 249	009	000	000	000	R	1013 SFR WATER	MDL-	9	W14	143 TANGLEWOOD SHORES ROAD	06/02/11			0	44	U	0.23	545,900
6,447 200	013	000	000	000	R	1013 SFR WATER	MDL-	9	W01	56 KONA BAY ROAD	06/06/11		1,720,000	00	Q	0.89	1,732,700	
183,914 140	011	005	000	000	R	1060 AC LND IMP	MDL	5		64 COLONIAL DRIVE	06/07/11		35,000	37	U	0.95	68,000	
909 064	006	000	000	000	R	1011 SFR INLAW		5	99	126 BEARS NEST TRAIL	06/08/11		1,368,533	90	U	13.51	1,247,667	
943 044	013	000	000	000	C	3220 STORE/SHOP	MDL	F	C10	84 GOV. WENTWORTH HIGHWAY	06/08/11		54,933	13	U	0.23	85,700	
3,719 129	068	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	4 CASANNA STREET	06/09/11		50,000	37	U	0.27	150,000	
4,614 140	019	000	000	000	R	1320 RES ACINDV		5		77 BEAN ROAD-HOUSE IN CTR HB	06/10/11			0	38	U	0.19	4,200
4,986 245	115	000	000	000	R	1013 SFR WATER	MDL-	9	W01	27 ECHO LANDING ROAD	06/10/11		2,424,000	00	Q	1.12	2,105,000	
6,575 113	004	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	73 BISHOP SHORE ROAD	06/10/11			0	DC	U	0.30	298,200
6,578 113	008	000	000	000	R	1320 RES ACINDV		5		BISHOP SHORE ROAD	06/10/11			0	DC	U	0.21	4,200
50 159	006	000	000	000	R	1010 SINGLE FAM	MDL	5		9 SEVERANCE ROAD	06/13/11		148,000	00	Q	0.39	126,400	
878 051	007	000	000	000	R	1010 SINGLE FAM	MDL	5		18 NELSON ROAD	06/13/11		250,333	37	U	3.90	362,700	
1,044 084	006	000	000	000	R	1013 SFR WATER	MDL-	9	SQ1	375 BEAN ROAD	06/13/11		1,119,133	90	U	49.39	2,222,995	
3,009 108	023	000	000	000	R	1010 SINGLE FAM	MDL	5		368 BEAN ROAD	06/13/11		201,600	38	U	0.43	222,700	
3,741 247	018	000	000	000	R	1010 SINGLE FAM	MDL	5		135 WINAUKEE ROAD	06/14/11			0	1A	U	6.10	255,100
4,992 244	005	000	000	000	R	1013 SFR WATER	MDL-	9	W01	51 ECHO LANDING ROAD	06/14/11		1,375,000	00	Q	0.71	1,217,100	
1,273 129	083	000	000	000	R	1013 SFR WATER	MDL-	9	SV12	258 CASTLE SHORE ROAD	06/15/11			0	38	U	0.51	680,700
4,507 242	001	000	000	000	R	1300 RES ACINDV		8		ROCKY WINDS ROAD	06/15/11			0	44	U	3.00	95,800
4,525 242	032	000	000	000	R	1013 SFR WATER	MDL-	9	W17	28 ROCKY WINDS ROAD	06/15/11			0	44	U	2.10	1,557,000

ALL SALES 4/1/2011 - 3/31/2013 MOULTONBOROUGH, NH

PID Map	Lot	Cut	Unit	Class	Use	Use Descript	Site Index	Street Nbrd	Street Name	Sale Date	Price	Val U	Q Land Area	in Acres	Parcel Value	Total			
3,642	128	064	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	95	LANGDORF STREET	06/16/11	72,000	37	U	0.46	188,900
6,745	107	011	000	000	000	R	1310	RES ACINPO		5			DEERCROSSING	06/16/11	342,000	1G	U	0.45	23,300
6,760	107	014	000	000	000	R	1013	SFR WATER	MDL-	9	KW1	22	DEERCROSSING	06/16/11	342,000	1G	U	0.47	327,000
1,087	085	018	000	000	000	R	1013	SFR WATER	MDL-	9	WK1	460	BEAN ROAD	06/20/11	0	44	U	1.21	391,800
2,605	133	042	000	000	000	R	1013	SFR WATER	MDL-	9	W18	169	STANYAN ROAD	06/20/11	866,533	13	U	1.35	763,300
4,065	119	023	000	000	000	R	1013	SFR WATER	MDL-	9	IL1	2	WHALEBACK POINT	06/20/11	0	44	U	0.89	266,800
2,556	144	031	000	000	000	R	1010	SINGLE FAM	MDL	6		14	LOWER MEADOW ROAD	06/22/11	280,000	25	U	1.88	244,500
3,135	278	026	000	000	000	R	1013	SFR WATER	MDL-	9	W01	11	MALLARD WAY	06/22/11	2,900,000	00	Q	1.10	2,747,700
5,526	147	014	000	000	000	R	1010	SINGLE FAM	MDL	7		20	BRAE BURN ROAD	06/22/11	215,000	00	Q	0.51	173,000
913	064	003	000	000	000	R	1300	RES ACINDV		5			BEARS NEST TRAIL	06/24/11	110,000	90	U	36.19	101,971
6,638	107	033	000	000	000	R	1013	SFR WATER	MDL-	9	WK1	4	LODGE DRIVE	06/24/11	319,933	21	U	0.57	349,900
6,657	107	045	000	000	000	R	1320	RES ACINUD		5	HT1		HEATHERWOOD DRIVE	06/24/11	31,933	21	U	0.57	7,900
1,168	065	017	000	000	000	R	1030	MOBILE HME	MDL	5		19	MOULTON DRIVE	06/27/11	125,000	33	U	1.20	87,900
1,261	074	009	000	000	000	R	1010	SINGLE FAM	MDL	5	99	67	LEES MILL ROAD	06/27/11	0	1N	U	20.52	1,400,329
4,744	283	005	000	000	000	R	1010	SINGLE FAM	MDL	6		363	LONG ISLAND ROAD	06/27/11	0	44	U	26.00	217,500
6,948	200	037	000	016	016	R	1020	CONDO	MDL-05	5		16	WINDWARD WAY	06/27/11	575,000	00	U	0.00	570,700
3,699	128	033	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	27	ZERMATT STREET	06/28/11	68,000	1P	U	1.05	185,800
4,462	072	071	000	000	000	R	1010	SINGLE FAM	MDL	5	BM1	77	MOUNTAIN VIEW DRIVE	06/28/11	0	1N	U	0.34	173,900
4,583	243	028	000	000	000	R	1330	WF VACANT		9	W17		NORWAY POINT ROAD	06/29/11	0	1N	U	46.36	2,784,453
184,307	258	007	000	000	000	R	1013	SFR WATER	MDL-	9	W17	75	NORWAY POINT ROAD	06/29/11	1,850,000	90	U	1.34	3,742,400
6,418	216	025	000	000	000	R	1013	SFR WATER	MDL-	9	W01	31	WALLACE POINT RD	06/30/11	4,325,000	00	Q	1.89	3,703,100
6,649	107	059	000	000	000	R	1310	RES ACINPO		5	HT1		POND ROAD	06/30/11	0	44	U	0.63	40,600
6,651	107	074	000	000	000	R	1300	RES ACINDV		5	HT1		POND ROAD	06/30/11	0	44	U	0.73	76,500
6,687	106	006	000	000	000	R	1310	RES ACINPO		5	KW1	1	WILLOW TERRACE	06/30/11	0	44	U	1.00	52,400
6,706	106	025	000	000	000	R	1010	SINGLE FAM	MDL	5	KW1	43	KILWOOD LANDING	06/30/11	0	44	U	0.66	200,900
6,721	107	002	000	000	000	R	1010	SINGLE FAM	MDL	5		178	SIBLEY ROAD	06/30/11	0	44	U	2.08	184,200
6,722	107	003	000	000	000	R	1300	RES ACINDV		5			KILWOOD LANDING	06/30/11	0	44	U	1.02	56,700
2,351	263	026	000	000	000	R	1310	RES ACINPO		5	WS1		LONG ISLAND ROAD	07/05/11	19,000	38	U	0.78	45,900
6,471	200	028	000	000	000	R	1010	SINGLE FAM	MDL	5	WA2	35	LIGHTHOUSE LANE	07/05/11	90,000	1J	U	0.73	188,800
1,801	288	008	000	10A	001	R	1023	BOATRACK		5		484	LONG ISLAND ROAD	07/08/11	0	38	U	0.00	18,900
2,151	090	019	000	000	000	R	1013	SFR WATER	MDL-	9	LE1	67	MOOSE WALK	07/08/11	0	DC	U	1.70	454,800
3,775	254	010	000	000	000	R	1013	SFR WATER	MDL-	9	W14	98	BEDEE ROAD	07/08/11	500,000	81	U	0.51	552,800
5,200	245	092	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	11	SPINNAKER DRIVE	07/08/11	0	38	U	0.28	227,400
184,130	109	001	000	000	000	R	1320	RES ACINUD		5			SINGING EAGLE ROAD	07/12/11	0	44	U	0.19	4,200
1,191	269	004	000	000	000	R	1330	WF VACANT		9	IL1		DOW ISLAND	07/15/11	0	44	U	1.30	140,300
3,960	099	090	000	000	000	R	1013	SFR WATER	MDL-	9	BM2	4	BLACKBIRD LANE	07/15/11	0	44	U	0.34	230,700
92	006	007	000	000	000	S	6100	PW STEW		6			EVANS ROAD	07/18/11	0	44	U	35.50	2,706
95	006	010	000	000	000	R	1310	RES ACINPO		5			EVANS ROAD	07/18/11	0	44	U	6.00	37,900
4,686	169	053	000	003	005	R	1020	CONDO	MDL-05	5	SH1	56	LAKE SHORE DRIVE	07/18/11	245,000	00	Q	0.00	227,600
1,376	121	100	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	95	BADEN STREET	07/19/11	155,000	00	Q	0.30	150,800
3,736	247	006	000	000	000	R	1093	MULTI HSES WF		9	W12	19	GENEVA POINT ROAD	07/19/11	0	45	U	0.48	1,048,900
3,738	247	004	000	000	000	R	1320	RES ACINUD		7			GENEVA POINT ROAD	07/19/11	0	45	U	1.98	17,700
1,977	207	012	000	000	000	R	1010	SINGLE FAM	MDL	5	BP4	62	SPRING HILL ROAD	07/20/11	0	1N	U	1.83	520,400
4,265	099	163	000	000	000	R	1013	SFR WATER	MDL-	9	BM2	94	GLEN FOREST DRIVE	07/22/11	0	44	U	0.51	379,000
4,853	164	005	000	000	000	R	1060	AC LND IMP	MDL	5			PRIVATE ROAD	07/22/11	0	38	U	5.00	72,800
4,854	164	004	000	000	000	R	1010	SINGLE FAM	MDL	5		14	PRIVATE ROAD	07/22/11	0	38	U	5.22	165,600

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot Cnt	Unit	Use	Site	Street	Sale Date	Sale Val	Q Land Area	Total Parcel Value
1,020 178	002	000	000	000 R	1010 SINGLE FAM	MDL	5 WPA	103 GRANNY HILL ROAD	07/25/11	680,000 90 U 46.00 1,436,195
2,696 146	004	000	097	000 R	1031 TRAILER	MDL-02	5	201 HANSON MILL ROAD	07/25/11	75,000 00 Q 0.00 70,600
3,123 272	001	000	000	000 R	1010 SINGLE FAM	MDL	5 WDI	7 WILWOOD DRIVE	07/25/11	0 38 U 1.65 197,600
2,242 135	012	000	000	000 R	1010 SINGLE FAM	MDL	5	15 MOULTONBORO NECK ROAD	07/26/11	0 38 U 1.70 196,600
183,931 175	012	002	000	000 R	1010 SINGLE FAM	MDL	5	7 COOK LANE	07/26/11	192,000 37 U 3.26 230,800
820 066	001	000	000	000 R	1010 SINGLE FAM	MDL	5	3 BLAKE ROAD	07/29/11	0 DC U 0.68 127,900
4,102 093	029	000	000	000 R	1010 SINGLE FAM	MDL	5 BM1	18 FAWN LANE	07/29/11	0 44 U 0.39 160,800
4,103 093	031	000	000	000 R	1010 SINGLE FAM	MDL	5 BM1	16 FAWN LANE	07/29/11	0 44 U 0.38 148,800
4,105 093	033	000	000	000 R	1010 SINGLE FAM	MDL	5 BM1	14 FAWN LANE	07/29/11	0 44 U 0.25 148,900
727 201	034	000	000	000 R	1010 SINGLE FAM	MDL	5	32 KONA FARM ROAD	08/02/11	224,000 00 Q 2.17 227,800
6,383 220	001	000	000	000 R	1013 SFR WATER	MDL-	9 W01	70 BOAT HOUSE ROAD	08/02/11	0 44 U 2.50 1,531,100
8 406	001	000	000	000 E	9100 CHARITABLE	MDL	5	OLD MOUNTAIN ROAD	08/05/11	0 97 U 5.90 18,900
1,979 207	014	000	000	000 R	1010 SINGLE FAM	MDL	5 BP4	32 SPRING HILL ROAD	08/08/11	860,000 00 Q 2.50 962,100
3,383 194	030	000	000	000 R	1013 SFR WATER	MDL-	9 W07	125 EAGLE SHORE ROAD	08/08/11	0 38 U 0.52 612,800
5,340 179	017	000	000	000 R	1013 SFR WATER	MDL-	9 W18	22 WYMAN TRAIL	08/08/11	520,000 00 Q 0.52 510,200
6,306 238	006	000	000	000 R	1010 SINGLE FAM	MDL	8	40 DOW ROAD	08/08/11	40,000 81 U 1.20 239,800
184,447 158	002	000	000	000 R	1300 RES ACINDV	MDL	5	LADY SLIPPER LANE	08/09/11	110,000 40 U 22.67 89,600
5,173 245	038	000	000	000 R	1060 AC LND IMP	MDL	5 FH1	BLUEJAY LANE	08/12/11	125,000 00 Q 0.27 105,300
6,464 200	027	000	000	000 R	1010 SINGLE FAM	MDL	5 WA2	28 BAY ROAD	08/16/11	0 38 U 0.90 197,600
1,891 288	008	000	LOB	020 R	1023 BOATFRACK	MDL	5	484 LONG ISLAND ROAD	08/17/11	0 38 U 0.00 21,600
4,511 242	018	000	000	000 R	1013 SFR WATER	MDL-	9 W17	41 COOKS POINT ROAD	08/17/11	1,100,000 13 U 0.67 1,479,400
5,897 174	034	000	000	000 R	1013 SFR WATER	MDL-	9 W08	189 KRAINEWOOD DRIVE	08/22/11	1,145,000 10 U 0.92 941,000
2,910 249	012	000	000	000 R	1013 SFR WATER	MDL-	9 W14	140 TANGLEWOOD SHORES ROAD	08/23/11	622,000 00 Q 0.20 578,400
5,862 166	029	000	000	000 R	1013 SFR WATER	MDL-	9 W07	44 DRIFTWOOD DRIVE	08/23/11	825,000 00 Q 0.63 833,400
6,693 106	012	000	000	000 R	1013 SFR WATER	MDL-	9 KN1	14 BRICK KILN ROAD	08/23/11	370,000 10 U 0.68 361,700
184,444 014	010	002	000	000 S	6200 PN NO STEW	MDL	5	JONES ROAD	08/23/11	0 1N U 5.24 912
184,445 014	010	001	000	000 S	6200 PN NO STEW	MDL	5	JONES ROAD	08/23/11	0 1N U 5.45 948
1,496 121	073	000	000	000 R	1010 SINGLE FAM	MDL	5 SV1	83 CANNES STREET	08/24/11	0 38 U 0.59 192,300
101,340 180	004	000	000	000 R	1063 AC LND WF IMP	MDL	9 W15	43 COTTAGE ROAD	08/25/11	500,000 00 Q 3.40 539,000
2,417 263	071	000	000	000 R	1013 SFR WATER	MDL-	9 W01	76 WEST POINT ROAD	08/26/11	1,669,000 00 Q 1.50 1,605,200
6,288 221	016	000	000	000 R	1010 SINGLE FAM	MDL	6	32 FORTY ACRE FIELD ROAD	08/29/11	0 DC U 1.70 140,100
2,418 263	072	000	000	000 R	1013 SFR WATER	MDL-	9 W01	72 WEST POINT ROAD	08/30/11	0 38 U 0.74 1,471,200
2,864 142	059	000	000	000 R	1320 RES ACINDV	MDL	5	MERRIVALE ROAD	08/31/11	0 38 U 0.05 3,500
2,867 142	062	000	000	000 R	1013 SFR WATER	MDL-	9 KN1	36 MERRIVALE ROAD	08/31/11	0 38 U 0.21 285,500
5,980 173	015	000	000	000 R	1013 SFR WATER	MDL-	9 W09	193 HANSON DRIVE	08/31/11	491,600 00 Q 0.79 494,900
6,856 162	084	000	CGO	013 R	1016 RES LEASED LND	MDL	5	11 SENNA WAY	08/31/11	245,000 25 U 0.00 42,600
184,066 139	011	000	000	000 R	1320 RES ACINDV	MDL	5	215 BEAN ROAD	08/31/11	0 44 U 0.62 5,000
1,158 065	008	000	000	000 R	1014 Two Family	MDL	5	36/38 SHERIDAN ROAD	09/01/11	300,000 25 U 4.16 395,500
6,071 167	034	000	000	000 R	1010 SINGLE FAM	MDL	6	88 REDDING LANE	09/01/11	0 DC U 0.69 179,900
4,980 223	063	000	000	000 R	1013 SFR WATER	MDL-	9 W05	6 CAMP ROAD	09/02/11	0 44 U 0.33 692,200
833 052	029	000	000	000 C	3400 OFFICE BLD	MDL	H	977 WHITTIER HIGHWAY	09/06/11	250,000 40 U 0.47 194,100
3,064 112	026	000	000	000 R	1013 SFR WATER	MDL-	9 KN1	179 KANASATKA ROAD	09/06/11	425,000 10 U 0.92 430,200
509 255	009	000	BSO	095 R	1022 BOATSLIP	MDL-	5	16 LONG ISLAND ROAD	09/07/11	0 38 U 0.00 40,300
3,789 247	020	000	000	000 R	1010 SINGLE FAM	MDL	5	118 WINAUKEE ROAD	09/09/11	0 38 U 2.36 181,200
5,110 255	015	000	000	000 R	1013 SFR WATER	MDL-	9 W14	19 OAK LANDING ROAD	09/09/11	0 44 U 1.09 904,200
184,453 152	018	007	000	000 R	1300 RES ACINDV	MDL	5	LADY SLIPPER LANE	09/09/11	40,000 40 U 3.31 82,400

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map		Lot	Unit	Class	Use	Code	Use	Site	Index	Street	Number	Street	Name	Sale	Date	Price	Val	Q	Land	Area	Total
		Cut	Unit	Cut	Class	Code	Use	Site	Index	Street	Number	Street	Name	Sale	Date	Price	Val	Q	Land	Area	Total
3,694	128	021	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	36	OLYMPIA STREET			09/12/11	203,533	00	Q	0.23	185,000	
4,588	169	052	000	000	000	R	1013 SFR WATER	MDL-	9	W10	64	LAKE SHORE DRIVE			09/13/11	525,000	00	Q	0.34	489,100	
2,089	018	034	000	000	000	R	1010 SINGLE FAM	MDL	5		7	BEN BERRY ROAD			09/19/11		0	38	U	7.70	157,800
3,831	271	006	000	000	000	R	1010 SINGLE FAM	MDL	7		193	LONG ISLAND ROAD			09/19/11	119,000	00	Q	0.74	124,100	
6,612	115	033	000	000	000	R	1010 SINGLE FAM	MDL	4		59	SAWMILL WAY			09/19/11	145,000	00	Q	0.92	145,700	
3,590	149	015	000	000	000	R	1013 SFR WATER	MDL-	9	SV12	5	FIR TREE LANE			09/23/11		0	44	U	0.40	551,200
1,629	016	005	000	000	000	R	1090 MULTI HSES	MDL	5		90-294	HOLLAND STREET			09/26/11		0	44	U	91.00	243,072
1,845	288	008	000	LOA	045	R	1023 BOATRACK		5		484	LONG ISLAND ROAD			09/26/11	19,466	00	Q	0.00	18,900	
4,030	119	007	000	000	000	R	1013 SFR WATER	MDL-	9	W19	24	BLUEBERRY LANE			09/26/11		0	44	U	0.36	407,900
6,564	114	013	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	23	BISHOP SHORE ROAD			09/26/11		0	44	U	0.39	368,100
912	064	005	000	000	000	R	1060 AC LND IMP	MDL	5	99		BEARS NEST TRAIL			09/27/11	85,000	90	U	8.73	54,221	
3,027	139	002	000	000	000	R	1010 SINGLE FAM	MDL	5		246	BEAN ROAD			09/28/11	177,000	00	Q	2.74	195,500	
6,195	169	046	000	007	007	R	1020 CONDO	MDL-05	5		8	ALPINE PARK ROAD			09/30/11	290,000	00	Q	0.00	255,000	
3,523	160	010	000	000	000	R	1010 SINGLE FAM	MDL	7	C10	15	BLACK POINT ROAD			10/03/11	1,700,000	13	U	4.20	377,200	
3,524	160	011	000	000	000	R	1013 SFR WATER	MDL-	9	W12	15	BLACK POINT ROAD			10/03/11	1,700,000	13	U	1.42	1,110,500	
3,525	160	012	000	000	000	R	1013 SFR WATER	MDL-	9	W12	15	BLACK POINT ROAD			10/03/11	1,700,000	13	U	0.89	763,400	
3,527	160	014	000	000	000	R	1320 RES AC/LND		7			BREEZY CORNERS LANE			10/03/11	1,700,000	13	U	1.21	6,800	
2,465	252	013	000	000	000	E	9205 COMM-LOT	MDL-0	5			COVE ROAD			10/04/11	765,000	13	U	5.60	0	
2,467	252	015	000	000	000	R	1013 SFR WATER	MDL-	9	W15	57	COVE ROAD			10/04/11	765,000	00	Q	2.10	876,400	
2,469	252	018	000	000	000	E	9205 COMM-LOT	MDL-0	5			COVE ROAD			10/04/11	765,000	13	U	1.90	0	
5,269	180	025	000	000	000	R	1330 WF VACANT		9	IL2		SMALL ISLAND-NO NAME			10/04/11		0	DC	U	0.25	50,500
5,272	188	002	000	000	000	R	1013 SFR WATER	MDL-	9	W15	123	COTTAGE ROAD			10/04/11		0	DC	U	0.37	519,900
4,131	093	053	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	25	LEISURE DRIVE			10/05/11	34,533	37	U	0.19	125,600	
5,377	189	034	000	000	000	R	1013 SFR WATER	MDL-	9	W18	89	BUZZELLS COVE ROAD			10/05/11		0	44	U	0.89	658,100
5,765	204	008	000	000	000	R	1300 RES AC/LND		5			BUZZELLS COVE ROAD			10/05/11		0	44	U	18.60	48,035
5,779	204	007	000	000	000	R	1060 AC LND IMP	MDL	5			DI DONATO ROAD			10/05/11		0	44	U	1.00	88,100
5,780	189	037	000	000	000	R	1300 RES AC/LND		5			DI DONATO ROAD			10/05/11		0	44	U	1.00	3,945
5,781	189	038	000	000	000	S	6400 HW NO STEW		5			BUZZELLS COVE ROAD			10/05/11		0	44	U	6.10	500
184,114	203	001	001	000	000	R	1300 RES AC/LND		5			MOULTONBORO NECK ROAD			10/05/11		0	44	U	2.62	63,100
184,115	202	014	000	000	000	R	1300 RES AC/LND		5			MOULTONBORO NECK ROAD			10/05/11		0	44	U	2.98	64,500
64	185	003	000	000	000	R	1010 SINGLE FAM	MDL	4	99	1285	GOV. WENTWORTH HIGHWAY			10/06/11	33,000	1P	U	2.50	166,600	
874	052	005	000	000	000	R	1010 SINGLE FAM	MDL	5		35	OLD ROUTE 109			10/07/11	148,000	00	Q	0.63	151,900	
6,570	114	019	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	43	BISHOP SHORE ROAD			10/11/11	100,000	38	U	1.00	336,000	
6,586	114	022	000	000	000	R	1310 RES AC/LND		5			BISHOP SHORE ROAD			10/11/11	75,000	38	U	2.80	31,900	
321	098	038	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	72	ST MORITZ STREET			10/12/11		0	44	U	0.65	188,800
3,310	217	016	000	000	000	R	1013 SFR WATER	MDL-	9	BC1	63	BLACK CAT ISLAND ROAD			10/13/11	915,000	1N	U	0.56	871,100	
2,226	133	015	000	000	000	R	1013 SFR WATER	MDL-	9	W19	210	GILMAN POINT ROAD			10/14/11		0	44	U	0.94	542,600
5,950	194	013	000	000	000	R	1013 SFR WATER	MDL-	9	W01	37	HANSON DRIVE			10/14/11	1,691,000	14	U	0.52	1,464,500	
6,202	169	014	000	000	000	R	1300 RES AC/LND		5		65	LAKE SHORE DRIVE			10/14/11	74,533	37	U	0.44	46,500	
2,399	263	062	000	000	000	R	1010 SINGLE FAM	MDL	5	WS1	41	WEST POINT ROAD			10/17/11		0	38	U	0.51	169,800
6,852	162	084	000	CGO	008	R	1016 RES LEASED LND		5		11	SENNA WAY			10/17/11	85,000	37	U	0.00	36,200	
5,492	162	059	000	000	000	R	1010 SINGLE FAM	MDL	5	OR1	48	WENTWORTH SHORES ROAD			10/20/11		0	38	U	0.48	143,500
6,989	169	044	000	002	004	R	1020 CONDO	MDL-05	5	FT	18	ALPINE PARK ROAD			10/20/11		0	44	U	0.00	275,400
5,986	173	021	000	000	000	R	1013 SFR WATER	MDL-	9	W09	207	HANSON DRIVE			10/21/11	64,000	38	U	0.25	589,600	
6,568	114	017	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	33	BISHOP SHORE ROAD			10/21/11		0	38	U	0.37	260,700
6,582	114	024	000	000	000	R	1060 AC LND IMP	MDL	5			BISHOP SHORE ROAD			10/21/11		0	38	U	0.35	45,800

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

P2D Map	Lot	Lot Cut	Unit	Use	Site	Street	Street Name	Sale Date	Sale Val	Q Land Area	Total							
				Code	Use Descript	Index	Nbhd Number		Price	Code U	in Acres Parcel Value							
5,886	174	023	000	000	R	1013	SFR WATER	MDL-	9	W07	135 KRAINEWOOD DRIVE	10/24/11	0	38	U	1.40	1,271,200	
6,409	216	014	000	000	R	1013	SFR WATER	MDL-	9	W01	32 BOAT HOUSE ROAD	10/24/11	0	44	U	0.13	628,300	
6,470	201	025	000	000	R	1010	SINGLE FAM	MDL	5	WA2	25 LIGHTHOUSE LANE	10/24/11	0	38	U	0.73	211,600	
1,832	288	008	000	LOA	032	R	1023	BOATRACK	5		484 LONG ISLAND ROAD	10/25/11	0	44	U	0.00	18,900	
1,881	288	008	000	LOB	010	R	1023	BOATRACK	5		484 LONG ISLAND ROAD	10/25/11	0	44	U	0.00	21,600	
6,496	057	005	000	000	R	1093	MULTI HSES WF		9	SQ1	16/217 HARVARD CAMP ROAD	10/25/11	0	44	U	6.26	2,620,600	
313	098	026	000	000	R	1300	RES ACINDV		5	SV1	INTERLAKEN STREET	10/28/11	2.375	35	U	0.34	39,400	
345	098	048	000	000	R	1300	RES ACINDV		5	SV1	ST MORITZ STREET	10/28/11	1.925	35	U	0.30	38,800	
2,807	137	006	000	000	R	1010	SINGLE FAM	MDL	5	KN3	25 AVON SHORES ROAD	10/28/11	0	44	U	1.11	191,000	
6,777	092	060	000	000	R	1300	RES ACINDV		5	BM1	WOODSTREAM DRIVE	10/28/11	6,501	35	U	0.40	52,900	
2,514	265	017	000	000	R	1093	MULTI HSES WF		9	W14	74 LUNT ROAD	10/31/11	1,299,000	1G	U	0.92	1,107,500	
2,515	265	001	000	000	R	1320	RES ACINDV		5		LUNT ROAD	10/31/11	1,299,000	1G	U	0.64	5,100	
2,635	146	004	000	BSO	011	R	1022	BOATSLIP	5		BOATSLIP 11	10/31/11	70,000	25	U	0.00	30,000	
4,851	164	013	000	000	R	1030	MOBILE HME	MDL	5		77 HANSON MILL ROAD	10/31/11	0	1N	U	1.21	115,200	
6,445	200	012	000	000	R	1013	SFR WATER	MDL-	9	W01	58 KONA BAY ROAD	11/01/11	180,000	1P	U	0.88	549,600	
1,192	269	003	000	000	R	1330	WF VACANT		9	IL1	DOW ISLAND	11/02/11	0	38	U	1.60	83,900	
1,193	269	002	000	000	R	1330	WF VACANT		9	IL1	DOW ISLAND	11/02/11	0	38	U	1.30	82,200	
3,526	160	013	000	000	R	1013	SFR WATER	MDL-	9	W12	21 BREEZY CORNERS LANE	11/03/11	0	38	U	0.86	714,900	
5,571	132	019	000	000	R	1093	MULTI HSES WF		9	W18	62 TOLTEC POINT ROAD	11/07/11	0	44	U	1.10	678,500	
5,589	132	038	000	000	R	1300	RES ACINDV		5		TOLTEC POINT ROAD	11/07/11	0	44	U	0.24	43,200	
183,970	132	018	000	000	R	1330	WF VACANT		9	IL2	TEA ROCK ISLAND	11/07/11	0	44	U	0.05	8,200	
3,464	194	044	000	000	R	1010	SINGLE FAM	MDL	8		18 KERRIE COURT	11/08/11	285,000	00	Q	2.70	281,300	
2,934	249	028	000	000	R	1010	SINGLE FAM	MDL	9	XW1	70 CROSSWINDS DRIVE	11/09/11	0	44	U	0.36	619,000	
2,960	249	043	000	BSO	007	R	1022	BOATSLIP	5		BOATSLIP #7	11/09/11	0	44	U	0.00	41,400	
1,814	288	008	000	LOA	014	R	1023	BOATRACK	5		484 LONG ISLAND ROAD	11/14/11	0	44	U	0.00	18,900	
3,004	108	006	000	000	R	1013	SFR WATER	MDL-	9	WK1	384 BEAN ROAD	11/14/11	0	44	U	1.36	464,100	
6,789	283	014	000	BSO	002	R	1022	BOATSLIP	5		JONATHAN'S LANDING SLIP #	11/14/11	167,533	38	U	0.00	44,800	
6,954	283	014	000	012	048	R	1020	CONDO	MDL-05	5	12 TOFISIDE ROAD - UNIT 2	11/14/11	167,533	38	U	0.00	358,000	
7,062	096	004	000	000	014	R	1020	CONDO	MDL-05	5	14 VAPPI VALE	11/14/11	1N	U	0.00	119,900		
183,921	140	011	012	000	000	R	1010	SINGLE FAM	MDL	5	26 COLONIAL DRIVE	11/14/11	132,933	37	U	1.64	237,800	
184,460	096	004	000	000	000	R	995	CONDO MAIN		5	VAPPI VALE	11/14/11	1N	U	84.38	0		
184,462	096	004	000	000	012	R	1020	CONDO	MDL-05	5	12 VAPPI VALE	11/14/11	1N	U	0.00	108,800		
184,470	096	004	000	000	006	R	1020	CONDO	MDL-05	5	6 VAPPI VALE	11/14/11	1N	U	0.00	90,900		
184,471	096	004	000	000	005	R	1020	CONDO	MDL-05	5	5 VAPPI VALE	11/14/11	1N	U	0.00	90,900		
3,386	194	033	000	000	000	R	1013	SFR WATER	MDL-	9	W01	26 SWAN POINT ROAD	11/16/11	0	45	U	1.54	1,881,900
5,006	236	029	000	000	000	R	1330	WF VACANT		9	W02	ECHO LANDING ROAD	11/16/11	0	38	U	0.05	47,400
5,021	236	022	000	000	000	R	1010	SINGLE FAM	MDL	5	W01	ECHO LANDING ROAD	11/16/11	0	38	U	3.30	212,400
5,183	245	104	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	15 WHITESELL ROAD	11/16/11	210,000	25	U	0.24	220,200
184,361	194	034	001	000	000	R	1330	WF VACANT		9	W01	EAGLE SHORE ROAD	11/16/11	0	45	U	2.33	1,269,600
184,466	096	004	000	000	010	R	1020	CONDO	MDL-05	5	10 VAPPI VALE	11/18/11	130,900	04	Q	0.00	129,300	
3,297	134	028	000	000	000	R	1010	SINGLE FAM	MDL	5	123 MOULTONBORO NECK ROAD	11/21/11	74,933	1P	U	6.42	373,200	
6,499	057	001	000	000	000	R	1093	MULTI HSES WF		9	SQ1	257 HARVARD CAMP ROAD	11/21/11	0	44	U	4.61	1,656,900
6,654	107	042	000	000	000	R	1010	SINGLE FAM	MDL	5	HT1	86 HEATHERWOOD DRIVE	11/21/11	0	44	U	0.57	169,400
5,027	245	118	000	000	000	R	1060	AC IND IMP	MDL	5		ECHO LANDING ROAD	11/28/11	0	44	U	3.06	68,200
5,005	236	008	000	000	000	R	1013	SFR WATER	MDL-	9	W02	ECHO LANDING ROAD	11/29/11	0	44	U	0.59	691,400
4,548	237	011	000	000	000	R	1013	SFR WATER	MDL-	9	W02	54 BRAUN BAY ROAD	12/02/11	0	44	U	0.54	1,031,100

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Use	Code	Use	Site	Index	Street	Street	Street	Sale	Price	Val	Q	Land	Area	Total
158 128	075	000	000	000	E	9035	TOWN-PROP	MDL-	5	SV1	GRINDEL STREET	12/05/11	479	35	U	0.26	38,200	
1,533 130	040	000	000	000	E	9035	TOWN-PROP	MDL-	5	SV1	CASTLE SHORE ROAD	12/05/11	504	35	U	0.44	40,700	
4,473 072	083	000	000	000	E	9035	TOWN-PROP	MDL-	5	BM1	PARADISE DRIVE	12/05/11	606	35	U	0.24	49,700	
5,176 245	108	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	12 WHITESSELL ROAD	12/05/11	270,000	00	Q	0.22	253,300	
236 121	197	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	48 SUISSEVALE AVENUE	12/06/11	0	DC	U	0.59	169,100	
1,253 051	030	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	28 LEE ROAD	12/06/11	0	44	U	1.04	220,000	
1,274 129	084	000	000	000	R	1013	SFR WATER	MDL-	9	SV12	254 CASTLE SHORE ROAD	12/09/11	875,000	00	Q	0.51	743,400	
3,693 128	020	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	40 OLYMPIA STREET	12/12/11	0	U	0.48	149,100		
1,683 291	011	000	000	000	R	1093	MULTI HSES WF	MDL	9	W14	19 MINISTER POINT ROAD	12/13/11	0	38	U	0.90	838,400	
4,328 092	045	000	000	000	R	1010	SINGLE FAM	MDL	5	BM1	30 MEADOW GLEN DRIVE	12/13/11	0	44	U	0.32	169,900	
100,266 026	001	000	000	000	R	1010	SINGLE FAM	MDL	5	SA	330 SHERIDAN ROAD	12/13/11	0	44	U	2.27	399,500	
759 098	076	000	000	000	R	1300	RES ACLNDV	MDL	5	SA	16 STATES LANDING ROAD	12/15/11	0	DC	U	1.00	56,600	
760 098	077	000	000	000	R	1300	RES ACLNDV	MDL	5	SA	STATES LANDING ROAD	12/15/11	0	DC	U	2.10	61,000	
5,308 188	011	000	000	000	R	1013	SFR WATER	MDL-	9	W15	11 CHIPMUNK LANE	12/15/11	575,000	00	Q	0.31	530,300	
5,556 132	003	000	000	000	R	1013	SFR WATER	MDL-	9	W20	118 TOLTEC POINT ROAD	12/15/11	375,000	00	Q	0.41	452,400	
3,673 128	008	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	139 WINTERSPORT STREET	12/16/11	116,000	37	U	0.29	149,800	
2,516 253	014	000	000	000	R	1013	SFR WATER	MDL-	9	W14	44 LUNT ROAD	12/19/11	0	44	U	1.10	1,014,000	
5,948 194	011	000	000	000	R	1013	SFR WATER	MDL-	9	W01	29 HANSON DRIVE	12/19/11	950,000	1N	U	1.40	1,280,300	
6,014 194	025	000	000	000	R	1300	RES ACLNDV	MDL-	5	W01	HANSON DRIVE	12/19/11	950,000	1N	U	2.00	60,600	
5,355 189	010	000	000	000	R	1013	SFR WATER	MDL-	9	W18	214 FERRY ROAD	12/21/11	242,533	00	Q	0.84	219,900	
1,715 291	040	000	000	000	R	1010	SINGLE FAM	MDL	5	W01	112 WINDERMERE ROAD	12/27/11	0	DC	U	0.00	29,300	
1,793 288	008	000	BS0	043	R	1022	BOATSLIP	MDL	5	W01	484 LONG ISLAND ROAD	12/27/11	0	DC	U	0.00	24,300	
1,946 288	008	000	LOE	001	R	1023	BOATRACK	MDL	5	W01	484 LONG ISLAND ROAD	12/27/11	0	DC	U	0.00	24,300	
1,947 288	008	000	LOE	002	R	1023	BOATRACK	MDL	5	W01	484 LONG ISLAND ROAD	12/27/11	240,000	37	U	1.70	384,000	
5,239 245	060	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	1112 MOULTONBORO NECK ROAD	12/27/11	0	DC	U	1.50	105,600	
6,547 136	022	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	104 BURTON ROAD	12/27/11	0	44	U	5.00	278,100	
60 182	003	000	000	000	R	1010	SINGLE FAM	MDL	4	99	1203 GOV. WENTWORTH HIGHWAY	12/28/11	200,000	00	Q	0.59	196,100	
317 098	030	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	32 LUCERNE STREET	12/28/11	157,000	10	U	1.13	185,000	
2,277 143	006	000	000	000	R	1010	SINGLE FAM	MDL	6	SV1	35 REDDING LANE	12/28/11	0	44	U	0.39	672,500	
3,862 270	003	000	000	000	R	1013	SFR WATER	MDL-	9	W14	52 DEERHAVEN ROAD	12/29/11	0	38	U	1.30	233,600	
6,290 221	018	000	000	000	R	1010	SINGLE FAM	MDL	6	SV12	12 FORTY ACRE FIELD ROAD	12/30/11	600,000	00	Q	0.43	600,200	
1,316 130	082	000	000	000	R	1013	SFR WATER	MDL-	9	W14	106 CASTLE SHORE ROAD	12/30/11	0	44	U	1.29	1,334,500	
2,298 264	006	000	000	000	R	1013	SFR WATER	MDL	6	HT1	65 LEWARD SHORES ROAD	12/30/11	0	DC	U	0.69	176,800	
6,074 143	016	000	000	000	R	1010	SINGLE FAM	MDL	5	HT1	68 REDDING LANE	12/30/11	139,066	37	U	0.71	224,800	
6,669 107	063	000	000	000	R	1010	SINGLE FAM	MDL	5	HT1	36 EVERGREEN DRIVE	01/03/12	0	44	U	1.60	73,400	
4,890 177	004	000	000	000	R	1030	MOBILE HME	MDL	5	HT1	16 OAKWOOD DRIVE	01/04/12	0	DC	U	0.58	225,700	
101,282 107	044	000	000	000	R	1011	SFR INLAW	MDL	5	FH1	68 HEATHERWOOD DRIVE	01/04/12	0	44	U	0.25	240,800	
5,184 245	105	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	17 WHITESSELL ROAD	01/05/12	0	44	U	1.31	816,800	
7,224 118	008	000	000	000	R	1013	SFR WATER	MDL-	9	W19	384 FOX HOLLOW ROAD	01/05/12	505,000	1G	U	0.92	461,200	
3,050 112	012	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	99 KANASATKA ROAD	01/06/12	505,000	1G	U	1.00	28,300	
3,080 112	038	000	000	000	R	1310	RES ACLNPO	MDL	5	W01	KANASATKA ROAD	01/06/12	505,000	1G	U	1.30	14,500	
3,094 112	042	000	000	000	R	1310	RES ACLNPO	MDL	5	W01	KANASATKA ROAD	01/06/12	112,000	81	U	0.34	169,800	
4,927 223	010	000	000	000	R	1010	SINGLE FAM	MDL	5	SA	17 CONNECTOR ROAD	01/06/12	0	44	U	4.06	229,900	
100,260 026	006	000	000	000	R	1010	SINGLE FAM	MDL	5	SA	10 AENAKI LANE	01/11/12	0	44	U	4.03	543,700	
100,261 026	005	000	000	000	R	1010	SINGLE FAM	MDL	5	SA	19 AENAKI LANE	01/11/12	0	44	U	4.00	355,100	
4,665 141	017	000	000	000	R	1090	MULTI HSES	MDL	5	SA	43/45 GLIDDEN ROAD	01/12/12	0	38	U	44.00		

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Use	Site	Street	Sale	Sale Val	Q Land Area	Total
							Date	Price Code	U in Acres	Parcel Value
3,834 271	037	000	000	000 R	1010 SINGLE FAM	MDL 8 98	01/17/12	0 44	U	8.76
3,977 099	151	000	000	000 R	1093 MULTI HSES WF	22 HIGH RIDGE ROAD	01/17/12	0 44	U	0.50
2,196 117	001	000	000	000 R	1013 SFR WATER MDL-	28 PLEASURE LANE	01/19/12	0 38	U	10.20
1,775 288	008	000	BS0	025 R	1022 BOATSLIP	2 BADGER ISLAND	01/23/12	0 DC	U	0.00
1,863 288	008	000	LOC	018 R	1023 BOATRACK	484 LONG ISLAND ROAD	01/25/12	17,933 00	Q	0.00
3,136 278	027	000	000	000 R	1013 SFR WATER MDL-	484 LONG ISLAND ROAD	01/26/12	0 44	U	1.10
880 044	034	000	000	000 R	1010 SINGLE FAM MDL	15 MALLARD WAY	01/27/12	175,000 37	U	4.23
184,110 086	005	003	000	000 R	1010 SINGLE FAM MDL	24 NELSON ROAD	01/27/12	245,000 00	Q	1.64
1,224 074	001	000	000	000 R	1030 MOBILE HME MDL	392 RED HILL ROAD	01/30/12	0 44	U	3.60
184,306 243	028	001	000	000 S	6200 PN NO STEW	187 BLAKE ROAD	01/30/12	195,000 24	U	13.42
184,461 096	004	000	000	013 R	1020 CONDO MDL-05	RUPPERT ROAD	01/30/12	120,000 01	Q	0.00
1,733 292	002	000	000	000 R	1013 SFR WATER MDL-	13 VAPPI VALE	01/31/12	0 44	U	0.37
2,498 265	003	000	000	000 R	1010 SINGLE FAM MDL	28 STEAMBOAT LANDING ROAD	02/01/12	249,933 00	Q	1.68
4,658 141	011	000	000	000 C	3900 DEVEL LAND	87 LUNT ROAD	02/01/12	235,000 00	Q	3.85
5,253 180	008	000	000	000 R	1013 SFR WATER MDL-	81 WHITTIER HIGHWAY	02/02/12	540,000 81	U	0.31
3,931 247	010	000	000	000 R	1013 SFR WATER MDL-	57 COTTAGE ROAD	02/03/12	0 44	U	1.80
4,093 093	020	000	000	000 R	1010 SINGLE FAM MDL	37 GENEVA POINT ROAD	02/06/12	92,000 37	U	0.48
3,966 099	097	000	000	000 R	1013 SFR WATER MDL-	127 PARADISE DRIVE	02/06/12	0 44	U	0.52
4,129 092	001	000	000	000 R	1010 SINGLE FAM MDL	289 PARADISE DRIVE	02/06/12	0 38	U	0.33
2,411 272	045	000	000	000 R	1060 AC LND IMP MDL	177 PARADISE DRIVE	02/07/12	0 38	U	0.66
3,905 281	010	000	000	000 R	1310 RES ACINPO	85 WEST POINT ROAD	02/07/12	0 38	U	1.38
3,908 281	013	000	000	000 R	1013 SFR WATER MDL-	SOUTHERLEE SHORES ROAD	02/07/12	0 38	U	0.63
5,313 188	014	000	000	000 R	1093 MULTI HSES WF	78 SOUTHERLEE SHORES ROAD	02/07/12	0 38	U	0.39
5,128 256	003	000	000	000 R	1013 SFR WATER MDL-	17 CHIPMUNK LANE	02/08/12	0 44	U	1.50
3,210 065	003	000	000	000 C	3220 STORE/SHOP MDL	89 OAK LANDING ROAD	02/09/12	115,000 37	U	5.63
475 255	009	000	BS0	063 R	1022 BOATSLIP	848 WHITTIER HIGHWAY	02/10/12	30,000 37	U	0.00
905 043	016	000	000	000 R	1013 SFR WATER MDL-	16 LONG ISLAND ROAD	02/10/12	0 DC	U	5.30
6,543 136	018	000	000	000 R	1013 SFR WATER MDL-	14 HOLLAND STREET	02/10/12	0 DC	U	0.48
6,544 136	019	000	000	000 R	1013 SFR WATER MDL-	103 BURTON ROAD	02/10/12	0 DC	U	0.44
6,545 136	020	000	000	000 R	1013 SFR WATER MDL-	103 BURTON ROAD	02/10/12	0 DC	U	0.42
113 098	080	000	000	000 R	1060 AC LND IMP MDL	103 BURTON ROAD	02/15/12	45	U	23.73
762 098	079	000	000	000 R	1010 SINGLE FAM MDL	616 GOV. WENTWORTH HIGHWAY	02/15/12	0 45	U	1.60
1,719 291	043	000	001	001 R	1020 CONDO MDL-05	618 GOV. WENTWORTH HIGHWAY	02/16/12	0 44	U	0.00
1,537 130	030	000	000	000 R	1010 SINGLE FAM MDL	2 LANDS END LANE	02/17/12	0 44	U	0.98
395 095	001	000	000	000 R	1010 SINGLE FAM MDL	65 SPITZEN STREET	02/21/12	0 38	U	13.73
1,108 085	014	000	000	000 R	1010 SINGLE FAM MDL	50 OSSIPEE PARK ROAD	02/21/12	84,000 44	U	0.87
184,463 096	004	000	000	011 R	1020 CONDO MDL-05	28 INDIAN CARRY ROAD	02/21/12	118,000 00	Q	0.00
184,465 095	001	001	000	000 R	1300 RES ACINLV	11 VAPPI VALE	02/21/12	0 38	U	28.46
184,475 096	004	000	000	001 R	1020 CONDO MDL-05	OSSIPEE PARK ROAD	02/21/12	120,000 00	Q	0.00
3,194 075	019	000	000	000 R	1330 WF VACANT	1 VAPPI VALE	02/22/12	0 DC	U	0.16
1,286 130	041	000	000	000 R	1093 MULTI HSES WF	EMERSON ISLAND	02/23/12	875,000 00	Q	0.83
6,265 180	002	000	000	000 R	1013 SFR WATER MDL-	176 CASTLE SHORE ROAD	02/23/12	0 DC	U	2.00
3,216 076	003	000	000	000 C	3220 STORE/SHOP MDL	91 CHRISTMAS TREE LANE	02/24/12	159,000 00	Q	1.44
4,018 099	201	000	000	000 R	1013 SFR WATER MDL-	822 WHITTIER HIGHWAY	02/24/12	0 1N	U	0.20
4,302 099	181	000	000	000 R	1013 SFR WATER MDL-	131 SUNRISE DRIVE	02/24/12	300,000 00	Q	0.22
4,932 223	015	000	000	000 R	1010 SINGLE FAM MDL	65 SUNRISE DRIVE	02/24/12	0 38	U	0.34
						30 RAYS WAY				

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot Cnt	Unit Cnt	Class	Use	Use Descript	Site Index	Street Number	Street Name	Sale Date	Sale Val	Q Land Area	Total Parcel Value
3,187 075	012	000	000	000	R	1330 WF VACANT	9	LE1	BLAKE ROAD	02/27/12	80,000	24	U 1.23 233,600
6,068 167	031	000	000	000	R	1300 RES ACINDV	6		REDDING LANE	02/27/12	22,000	38	U 0.68 56,000
521 255	009	000	BS0	107	R	1022 BOATSLIP	5		16 LONG ISLAND ROAD	02/28/12	41,000	00	Q 0.00 40,300
4,487 069	029	000	000	000	R	1010 SINGLE FAM	MDL	4	298 GOV. WENTWORTH HIGHWAY	02/28/12	0	38	U 2.20 212,700
5,271 188	001	000	000	000	R	1093 MULTI HSES WF	9	W15	121 COTTAGE ROAD	03/01/12	0	44	U 0.36 688,200
720 192	012	000	000	000	R	1010 SINGLE FAM	MDL	6	8 REEDY ROAD	03/02/12	228,000	37	U 1.19 286,400
1,470 120	075	000	000	000	R	1010 SINGLE FAM	MDL	5	33 BASEL STREET	03/02/12	178,000	00	Q 0.38 166,200
6,035 173	044	000	000	000	R	1013 SFR WATER	MDL-	9	7 BLACKY COVE ROAD	03/02/12	1,140,000	00	Q 0.70 1,307,900
3,038 111	024	000	000	000	R	1310 RES ACINPO	5		WESTWOOD SHORES ROAD	03/06/12	0	39	U 1.00 28,300
3,039 111	025	000	000	000	R	1013 SFR WATER	MDL-	9	54 WESTWOOD SHORES ROAD	03/06/12	0	39	U 0.80 665,400
3,156 272	016	000	000	000	R	1010 SINGLE FAM	MDL	5	2 HOLLY TRAIL	03/06/12	122,533	1J	U 2.54 197,700
358 098	057	000	000	000	R	1010 SINGLE FAM	MDL	5	93 ST MORITZ STREET	03/07/12	0	44	U 0.31 130,600
2,452 267	002	000	000	000	R	1013 SFR WATER	MDL-	9	101 BARTLETT LANDING ROAD	03/07/12	535,000	38	U 0.35 459,000
5,883 174	020	000	000	000	R	1013 SFR WATER	MDL-	9	22 SALMON MEADOW LANE	03/08/12	600,000	38	U 0.26 607,900
1,328 120	087	000	000	000	R	1013 SFR WATER	MDL-	9	68 CASTLE SHORE ROAD	03/09/12	670,000	25	U 0.91 745,700
6,199 169	047	000	000	000	C	3010 MOTELS	9	C40	76 LAKE SHORE DRIVE	03/09/12	586,400	49	U 1.10 680,500
227 121	140	000	000	000	R	1010 SINGLE FAM	MDL	5	21 GENEVE STREET	03/12/12	0	DC	U 0.36 154,500
2,215 117	012	000	000	000	R	1013 SFR WATER	MDL-	9	183 GILMAN POINT ROAD	03/12/12	580,000	00	Q 0.94 587,900
303 121	118	000	000	000	R	1010 SINGLE FAM	MDL	5	55 SUNDORF STREET	03/14/12	0	44	U 0.38 224,400
376 049	002	000	000	000	R	1010 SINGLE FAM	MDL	5	47 OSSIFEE MOUNTAIN ROAD	03/14/12	180,000	00	Q 1.90 181,900
918 045	013	000	000	000	R	1010 SINGLE FAM	MDL	4	123 GOV. WENTWORTH HIGHWAY	03/14/12	0	DC	U 26.00 228,600
3,217 076	002	000	000	000	C	3222 COMM BLDG	MDL-	H	828 WHITTIER HIGHWAY	03/15/12	0	38	U 1.44 195,500
3,633 128	054	000	000	000	R	1010 SINGLE FAM	MDL	5	57 OBERDORF STREET	03/15/12	0	35	U 0.25 169,300
4,425 072	035	000	000	000	R	1010 SINGLE FAM	MDL	5	88 MOUNTAIN VIEW DRIVE	03/15/12	171,000	00	Q 1.80 160,400
1,527 130	034	000	000	000	R	1010 SINGLE FAM	MDL	5	127 CASTLE SHORE ROAD	03/16/12	0	44	U 0.21 154,600
3,518 195	008	000	000	000	R	1013 SFR WATER	MDL-	9	85 EAGLE SHORE ROAD	03/19/12	0	45	U 3.80 799,300
6,027 195	007	000	000	000	R	1093 MULTI HSES WF	9	W07	75 EAGLE SHORE ROAD	03/19/12	110,000	45	U 24.51 1,153,528
182 121	030	000	000	000	R	1010 SINGLE FAM	MDL	5	38 OSLO STREET	03/20/12	180,000	00	Q 0.25 190,800
6,448 200	015	000	000	000	R	1013 SFR WATER	MDL-	9	44 KONA BAY ROAD	03/22/12	0	38	U 0.28 1,012,900
1,937 288	008	000	L0D	032	R	1023 BOATRACK	5		484 LONG ISLAND ROAD	03/23/12	22,533	00	Q 0.00 24,300
4,616 140	021	000	000	000	R	1030 MOBILE HME	MDL	5	91 BEAN ROAD	03/23/12	77,066	1G	U 0.62 10,800
267 098	015	000	000	000	R	1010 SINGLE FAM	MDL	5	45 LUCERNE STREET	03/26/12	72,000	28	U 0.32 135,100
6,041 173	050	000	000	000	R	1013 SFR WATER	MDL-	9	27 BLACKY COVE ROAD	03/26/12	0	44	U 0.53 762,900
5,208 245	051	000	000	000	R	1010 SINGLE FAM	MDL	5	9 SPARROW LANE	03/28/12	0	44	U 0.33 246,700
2,299 264	007	000	000	000	R	1013 SFR WATER	MDL-	9	67 LEEMARD SHORES ROAD	03/29/12	0	44	U 1.20 838,300
4,573 257	002	000	000	000	R	1013 SFR WATER	MDL-	9	297 LONG POINT ROAD	03/29/12	1,300,000	00	Q 0.88 1,272,000
6,055 168	008	000	000	000	R	1013 SFR WATER	MDL-	9	39 GREGSON LANE	03/29/12	1,450,000	00	Q 0.30 1,307,500
6,249 187	020	000	000	000	R	1013 SFR WATER	MDL-	9	2 PINE NEEDLE LANE	03/30/12	0	44	U 6.01 1,766,000
1,329 120	089	000	000	000	R	1013 SFR WATER	MDL-	9	54 CASTLE SHORE ROAD	04/02/12	520,000	1N	U 0.27 530,700
1,330 120	088	000	000	000	R	1320 RES ACINUD	5	SV1	CASTLE SHORE ROAD	04/02/12	520,000	21	U 0.87 9,600
1,667 081	011	000	000	000	R	1013 SFR WATER	MDL-	9	440 HIGH HAITH ROAD	04/02/12	4,400,000	90	U 11.82 2,925,773
3,748 253	003	000	000	000	R	1300 RES ACINDV	5	OR1	WINAUKEE ROAD	04/02/12	0	38	U 2.70 60,300
5,495 162	062	000	000	000	R	1010 SINGLE FAM	MDL	5	42 WENTWORTH SHORES ROAD	04/02/12	60,000	89	U 1.00 126,400
881 051	004	000	000	000	R	0101 Single Fam	MDL	5	28 NELSON ROAD	04/03/12	204,000	37	U 4.37 229,500
5,233 245	068	000	000	000	R	1010 SINGLE FAM	MDL	5	7 KINGSWOOD LANE	04/03/12	263,000	00	Q 0.28 239,800
5,447 162	009	000	000	000	R	1030 MOBILE HME	MDL	5	102 ORTON LANE	04/03/12	0	DC	U 1.01 103,200

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MOULTONBOROUGH, NH

PID Map	Lot	Lot Cut	Unit	Class	Use	Site Index	Street Number	Street Name	Sale Date	Sale Price	Sale Val	Q	Land Area	Total Parcel Value		
5,430 131	030	000	000	000	R	1013 SFR WATER	MDL-	9	W20	204 WENTWORTH SHORES ROAD	06/15/12	0	1N	U	0.78	694,000
4,689 169	055	000	001	002	R	1020 CONDO	MDL-05	5	SF1	42 LAKE SHORE DRIVE	06/18/12	0	44	U	0.00	171,400
6,093 168	016	000	000	000	R	1093 MULTI HSES WF		9	W16	44 KNOLL POINT DRIVE	06/19/12	1,900,000	00	Q	1.01	1,808,200
7,242 007	003	000	000	000	R	1010 SINGLE FAM	MDL	5	99	344 HOLLAND STREET	06/19/12	145,000	37	U	6.00	201,600
2,436 263	090	000	000	000	R	1013 SFR WATER	MDL-	9	W14	14 WEST POINT ROAD	06/20/12	580,000	13	U	0.94	490,300
3,743 247	016	000	000	000	R	1010 SINGLE FAM	MDL	5		99 WINAUKEE ROAD	06/20/12	0	44	U	2.40	322,400
183,783 138	015	000	000	000	R	1010 SINGLE FAM	MDL	5		25 LEIGHTON LANE	06/20/12	0	38	U	4.06	195,400
183,792 081	014	000	000	000	R	1013 SFR WATER	MDL-	9	SQ1	414 HIGH HAITH ROAD	06/20/12	2,950,000	1N	U	2.80	2,648,700
4,875 163	013	000	000	000	R	1010 SINGLE FAM	MDL	5		34 LEDGEMERE ESTATES ROAD	06/21/12	118,000	37	U	1.41	184,200
2,937 249	032	000	000	000	R	1010 SINGLE FAM	MDL	5	XW2	32 CROSSWINDS DRIVE	06/22/12	428,000	01	Q	0.76	422,900
2,972 249	044	000	BS0	019	R	1022 BOATSLIP		5		BOATSLIP #19	06/22/12	428,000	21	U	0.00	41,400
2,784 113	019	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	78 AVON SHORES ROAD	06/25/12	0	DC	U	0.61	321,200
4,164 099	066	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	63 EDEN LANE	06/25/12	160,000	38	U	0.20	133,300
4,810 283	023	000	000	000	R	1093 MULTI HSES WF		9	W17	48 CAPTAINS WALK	06/25/12	0	44	U	1.05	2,470,700
4,816 283	017	000	000	000	R	1320 RES ACINUD		5		CAPTAINS WALK	06/25/12	0	44	U	0.47	4,700
4,865 147	002	000	000	000	R	1013 SFR WATER	MDL-	9	LY1	19 LEDGY POND ROAD	06/25/12	0	38	U	1.90	306,700
2,159 100	009	000	000	000	R	1013 SFR WATER	MDL-	9	IL1	4 PINEHURST ISLAND	06/27/12	0	44	U	0.41	265,200
2,611 145	049	000	000	000	R	1013 SFR WATER	MDL-	9	W18	201 STANYAN ROAD	06/27/12	0	38	U	0.42	514,200
2,616 145	051	000	000	000	R	1300 RES ACINUD		5		STANYAN ROAD	06/27/12	0	38	U	0.32	44,700
3,329 219	003	000	000	000	R	1013 SFR WATER	MDL-	9	BC1	146 BLACK CAT ISLAND ROAD	06/27/12	0	DC	U	0.69	863,500
4,071 100	002	000	000	000	R	1330 WF VACANT		9	W19	LEES MILL ROAD	06/27/12	0	44	U	0.13	54,200
264 121	168	000	000	000	R	1310 RES ACINPO		5	SV1	SCHWANLI STREET	06/28/12	0	1N	U	0.24	37,800
5,126 256	002	000	000	000	R	1013 SFR WATER	MDL-	9	W01	87 OAK LANDING ROAD	06/29/12	1,470,000	00	Q	0.97	1,401,400
6,384 220	002	000	000	000	R	1013 SFR WATER	MDL-	9	W01	66 BOAT HOUSE ROAD	06/29/12	1,170,000	00	Q	0.34	1,174,600
4,043 119	013	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	10 BLUEBERRY LANE	07/02/12	179,000	00	Q	0.20	165,000
4,772 287	024	000	000	000	R	1013 SFR WATER	MDL-	9	W01	47 POT O BEANS ROAD	07/02/12	450,000	28	U	1.00	1,075,200
4,778 287	023	000	000	000	R	1013 SFR WATER	MDL-	9	W01	45 POT O BEANS ROAD	07/02/12	450,000	1P	U	0.55	804,600
5,971 173	006	000	000	000	R	1013 SFR WATER	MDL-	9	W09	125 HANSON DRIVE	07/02/12	510,000	00	Q	0.74	471,900
6,772 022	007	000	000	000	R	1010 SINGLE FAM	MDL	5		164 RANDALL ROAD	07/02/12	0	1N	U	7.32	111,500
3,321 217	025	000	000	000	R	1013 SFR WATER	MDL-	9	BC1	170 BLACK CAT ISLAND ROAD	07/03/12	0	44	U	0.39	940,400
7,058 003	004	000	000	000	R	1010 SINGLE FAM	MDL	5	98	446 OSSIPPE MOUNTAIN ROAD	07/03/12	0	38	U	2.18	213,300
6,599 115	023	000	000	000	R	1010 SINGLE FAM	MDL	6		23 BUTTWOOD DRIVE	07/05/12	219,000	00	Q	3.16	213,800
184,598 014	004	001	000	000	S	6200 PN NO STEW		5		SHERIDAN ROAD	07/05/12	0	1N	U	1.97	343
5,792 223	076	000	000	000	S	6400 HW NO STEW		5		KIMBALL DRIVE	07/06/12	62,533	90	U	30.88	1,834
2,799 113	020	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	76 VONHURST ROAD	07/09/12	0	44	U	0.70	290,700
3,783 254	021	000	000	000	R	1010 SINGLE FAM	MDL	5		34 BEEDE ROAD	07/09/12	0	DC	U	0.75	107,600
6,109 142	012	000	000	000	R	1010 SINGLE FAM	MDL	8		41 BIRCH LANE	07/09/12	226,533	00	Q	1.45	214,200
1,770 288	008	000	BS0	020	R	1022 BOATSLIP		5		484 LONG ISLAND ROAD	07/10/12	0	DC	U	0.00	23,000
1,514 130	011	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	48 CANNES STREET	07/12/12	280,000	00	Q	0.45	253,000
4,305 099	215	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	58 SUNRISE DRIVE	07/12/12	0	44	U	0.31	200,500
4,950 223	033	000	000	000	R	1010 SINGLE FAM	MDL	5	WA4	49 HERMIT COVE ROAD	07/13/12	0	38	U	0.35	247,200
3,965 099	096	000	000	000	R	1013 SFR WATER	MDL-	9	BM3	287 PARADISE DRIVE	07/16/12	373,000	00	Q	0.52	387,500
6,910 023	020	000	00A	003	C	3541 AIRPORT		G		MOULTONBOROUGH AIRPORT	07/16/12	27,000	25	U	0.00	22,700
1,355 120	009	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	13 BADEN STREET	07/18/12	299,000	00	Q	0.28	243,700
1,361 120	004	000	000	000	R	1310 RES ACINPO		5	SV1	SUNDORF STREET	07/18/12	0	1N	U	0.28	38,500
4,387 071	004	000	000	000	R	1030 MOBILE HME	MDL	4		427 GOV. WENTWORTH HIGHWAY	07/18/12	71,000	1N	U	0.58	97,100

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MOULTONBOROUGH, NH

PID Map	Lot	Lot	Uni	Use	Site	Street	Sale	Sale Val	Q Land Area	Total
		Cut	Unit	Code	Index	Number	Date	Price	U in Acres	Parcel Value
7,059 120	101	000	000	000 R	MDL	5	07/18/12	210,000	24	U 0.96 184,600
481 255	009	000	BS0	1022 BOATSLIP		5	07/19/12		0 44	U 0.00 40,300
3,432 198	011	000	000	1013 SFR WATER	MDL-	9 W01	07/19/12		0 44	U 0.61 1,036,900
3,441 198	021	000	000	1320 RES ACINUD		5	07/19/12		0 44	U 0.29 4,400
648 021	014	000	000	1030 MOBILE HME	MDL	5	07/20/12		0 1N	U 6.83 146,800
184,618 021	014	001	000	1300 RES ACINUD		5	07/20/12		0 1N	U 3.61 67,000
421 255	009	000	BS0	1022 BOATSLIP		5	07/23/12		0 DC	U 0.00 33,600
5,227 245	072	000	000	1010 SINGLE FAM	MDL	5 FH1	07/26/12	272,000	00	Q 0.29 241,300
1,363 120	006	000	000	1310 RES ACINPO		5 SV1	07/27/12		0 44	U 0.31 38,900
6,431 216	037	000	000	1300 RES ACINUD		5 WA2	07/27/12		0 1N	U 1.15 123,100
2,070 018	028	000	000	1300 RES ACINUD		5	07/28/12	20,000	37	U 0.67 51,600
1,171 066	018	000	000	0101 Single Fam	MDL	H	07/30/12	239,000	38	U 1.65 244,700
2,051 065	005	000	000	1010 SINGLE FAM	MDL	5	07/30/12		0 1N	U 6.03 201,500
2,419 263	073	000	000	1013 SFR WATER	MDL-	9 W01	07/30/12		0 44	U 0.74 1,632,700
3,665 150	044	000	000	1011 SFR INLA		5 SV1	07/30/12		0 1N	U 2.02 298,900
3,666 150	045	000	000	9205 COMM-LOT	MDL-0	5 SV1	07/30/12		0 1N	U 1.76 0
3,847 271	015	000	000	1013 SFR WATER	MDL-	9 W14	07/30/12		0 44	U 0.40 871,000
3,983 099	157	000	000	1013 SFR WATER	MDL-	9 BM2	07/30/12		0 44	U 0.26 351,800
6,971 291	043	000	010	1020 CONDO	MDL-05	9	07/30/12	452,000	00	Q 0.00 452,500
184,638 065	005	001	000	1030 MOBILE HME	MDL	5	07/30/12		0 1N	U 2.93 74,500
1,377 121	101	000	000	1010 SINGLE FAM	MDL	5 SV1	07/31/12		0 DC	U 0.79 179,500
6,681 086	001	000	000	1010 SINGLE FAM	MDL	5	08/01/12	145,000	00	Q 0.41 150,500
5,576 132	024	000	000	1013 SFR WATER	MDL-	9 W18	08/01/12		0 1N	U 0.41 716,300
183,912 140	011	003	000	1300 RES ACINUD		5	08/01/12	15,000	37	U 1.41 58,200
184,577 065	003	001	000	1330 WF VACANT		9 LE1	08/01/12		1N	U 6.20 123,100
707 175	020	000	000	1013 SFR WATER	MDL-	9 W07	08/02/12		0 44	U 1.40 889,000
1,373 121	097	000	000	1010 SINGLE FAM	MDL	5 SV1	08/02/12		0 44	U 0.59 225,600
7,233 223	001	000	000	1013 SFR WATER	MDL-	9 W02	08/02/12		0 1N	U 2.66 1,918,500
4,111 093	039	000	000	1010 SINGLE FAM	MDL	5 BM1	08/03/12		0 44	U 0.40 244,600
1,069 109	010	000	000	1320 RES ACINUD		5	08/07/12	25,533	1A	U 0.56 12,200
4,288 092	015	000	000	1300 RES ACINUD		5 BM1	08/08/12		0 44	U 0.55 56,100
2,430 263	084	000	000	1013 SFR WATER	MDL-	9 W01	08/13/12		0 44	U 0.77 1,159,500
424 255	009	000	BS0	1022 BOATSLIP		5	08/17/12	26,467	1N	U 0.00 33,600
955 068	001	000	000	1310 RES ACINPO		5	08/17/12	490,000	37	U 4.73 35,800
956 068	002	000	000	1310 RES ACINPO		5	08/17/12	490,000	37	U 4.91 36,100
1,258 068	014	000	000	3260 REST/CLUBS		G C10	08/17/12	490,000	37	U 4.50 528,200
4,562 243	015	000	000	1010 SINGLE FAM	MDL	8	08/17/12		0 44	U 1.50 219,900
5,032 235	008	000	000	1010 SINGLE FAM	MDL	5	08/17/12	300,333	21	U 2.70 212,300
5,181 245	102	000	000	1310 RES ACINPO		5 FH1	08/17/12	300,333	21	U 0.24 75,700
6,812 283	014	000	BS0	1022 BOATSLIP		5	08/17/12	405,000	1G	U 0.00 44,800
6,876 283	014	000	004	1020 CONDO	MDL-05	5	08/17/12	405,000	00	Q 0.00 392,900
1,103 085	009	000	000	1013 SFR WATER	MDL-	9 WK1	08/20/12	599,000	00	Q 0.69 559,900
2,345 263	020	000	000	1010 SINGLE FAM	MDL	5 WS1	08/20/12		0 44	U 1.00 191,500
5,137 245	005	000	000	1010 SINGLE FAM	MDL	5	08/20/12		0 38	U 0.62 179,500
7,057 018	019	000	000	3300 AUTO V S&S		G C10	08/20/12		0 44	U 1.48 290,400
7,268 049	021	000	000	1010 SINGLE FAM	MDL	8	08/20/12	300,000	00	Q 1.76 293,500

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PID Map	Lot	Lot	Unit	Use	Site	Street	Sale	Sale Val	Q Land Area	Total
							Date	Price Code	U in Acres	Parcel Value
184,469 096	004	000 000	007 R	1020 CONDO	MDL-05	7 VAPPI VALE	08/20/12	110,933 00	Q	0.00
65 185	004	000 000	000 S	6300 HW	STEW	GOV. WENTWORTH HIGHWAY	08/21/12	0 1N	U	7.67
5,690 131	015	000 000	000 R	1013 SFR WATER	MDL-	264 WENTWORTH SHORES ROAD	08/21/12	507,533 13	U	0.27
3,722 150	021	000 000	000 R	1310 RES	ACLNPO	BERNDORF AVENUE	08/22/12	50,000 24	U	2.31
5,092 246	013	000 000	000 R	1093 MULTI HSES	WF	71 WINAUKKEE ROAD	08/22/12	0 38	U	2.20
7,100 044	032	000 000	000 R	1010 SINGLE FAM	MDL	1088 WHITTIER HIGHWAY	08/24/12	151,000 37	U	2.17
1,131 103	013	000 000	000 R	1300 RES	ACLNPO	MARVIN ROAD	08/27/12	60,000 00	Q	1.43
3,166 272	003	000 000	000 R	1010 SINGLE FAM	MDL	31 WILWOOD DRIVE	08/27/12	0 44	U	1.29
4,313 092	023	000 000	000 R	1060 AC LND IMP	MDL	22 SUNRISE DRIVE	08/28/12	70,000 13	U	0.52
6,307 238	007	000 000	000 R	1010 SINGLE FAM	MDL	36 DOW ROAD	08/28/12	0 38	U	1.60
184,497 092	023	001 000	000 R	1300 RES	ACLNPO	SUNRISE DRIVE	08/28/12	0 1N	U	0.20
184,498 092	023	002 000	000 R	1300 RES	ACLNPO	SUNRISE DRIVE	08/28/12	0 1N	U	0.20
184,499 092	023	003 000	000 R	1300 RES	ACLNPO	SUNRISE DRIVE	08/28/12	0 1N	U	0.20
184,500 092	023	004 000	000 R	1300 RES	ACLNPO	SUNRISE DRIVE	08/28/12	70,000 1N	U	0.20
5,618 132	056	000 000	000 R	1013 SFR WATER	MDL-	83 RICHARDSON SHORES ROAD	08/29/12	0 44	U	0.23
5,965 174	087	000 000	000 R	1013 SFR WATER	MDL-	85 HANSON DRIVE	08/29/12	0 44	U	1.40
1,127 103	009	000 000	000 C	3220 STORE/SHOP	MDL	517 WHITTIER HIGHWAY	08/30/12	210,000 00	Q	1.10
4,913 163	016	000 000	000 R	1030 MOBILE HME	MDL	33 STURGEON LANE	08/31/12	0 24	U	8.32
6,840 283	014	000 B50	053 R	1022 BOATSLIP		JONATHAN'S LANDING SLIP #	08/31/12	673,200 1N	U	0.00
6,884 283	014	000 008	030 R	1020 CONDO	MDL-05	11 PORTSIDE DRIVE - UNIT 3	08/31/12	673,200 1N	U	0.00
1,215 036	003	000 000	000 S	6200 PN NO STEW		LITTLE YARD ISLAND	09/04/12	6,000 97	U	0.51
2,165 118	013	000 000	000 R	1013 SFR WATER	MDL-	354 FOX HOLLOW ROAD	09/06/12	550,000 00	Q	1.50
2,818 137	027	000 000	000 R	1011 SFR INLAW		27 VONHURST ROAD	09/06/12	163,000 37	U	1.42
6,462 200	031	000 000	000 R	1013 SFR WATER	MDL-	55 LIGHTHOUSE LANE	09/07/12	1,660,000 00	Q	1.20
1,608 129	023	000 000	000 R	1010 SINGLE FAM	MDL	28 OBERDORF STREET	09/10/12	0 38	U	0.93
2,878 142	072	000 000	000 R	1010 SINGLE FAM	MDL	2 MYERS ROAD	09/11/12	167,533 00	Q	1.21
4,793 283	042	000 000	000 R	1010 SINGLE FAM	MDL	10 RIVERS ROAD	09/11/12	0 44	U	1.43
105 099	018	000 000	000 R	1010 SINGLE FAM	MDL	174 STATES LANDING ROAD	09/12/12	260,000 00	Q	0.95
5,925 174	062	000 000	000 R	1013 SFR WATER	MDL-	17 CLEARWATER POINT ROAD	09/12/12	185,000 1J	U	0.33
6,571 114	020	000 000	000 R	1013 SFR WATER	MDL-	53 BISHOP SHORE ROAD	09/14/12	0 44	U	1.30
6,580 114	021	000 000	000 R	1300 RES	ACLNPO	BISHOP SHORE ROAD	09/14/12	0 44	U	0.78
1,912 288	008	000 10D	007 R	1023 BOATRACK		484 LONG ISLAND ROAD	09/17/12	25,000 00	Q	0.00
2,372 263	050	000 000	000 R	1310 RES	ACLNPO	WOODRIN ROAD	09/17/12	35,000 24	U	0.63
3,220 076	010	000 000	000 R	1010 SINGLE FAM	MDL	770 WHITTIER HIGHWAY	09/17/12	0 44	U	0.66
4,482 069	024	000 000	000 R	1010 SINGLE FAM	MDL	354 GOV. WENTWORTH HIGHWAY	09/17/12	0 44	U	6.11
5,861 166	028	000 000	000 R	1013 SFR WATER	MDL-	46 DRIFTWOOD DRIVE	09/17/12	0 44	U	0.48
6,222 169	029	000 000	000 R	1010 SINGLE FAM	MDL	24 BENTLEY ROAD	09/17/12	0 44	U	0.50
6,865 283	014	000 005	021 R	1020 CONDO	MDL-05	2 PORTSIDE DRIVE - UNIT 1	09/17/12	0 44	U	0.00
2,356 263	031	000 000	000 R	1010 SINGLE FAM	MDL	27 TALL PINE ROAD	09/18/12	130,000 1N	U	0.66
4,882 176	008	000 000	000 R	1010 SINGLE FAM	MDL	10 HANSON MILL ROAD	09/18/12	82,000 13	U	3.60
5,641 132	083	000 000	000 R	1010 SINGLE FAM	MDL	84 RICHARDSON SHORES ROAD	09/19/12	0 44	U	11.47
6,738 112	051	000 000	000 R	1013 SFR WATER	MDL-	97 COE POINT ROAD	09/19/12	135,000 1J	U	0.45
6,741 112	054	000 000	000 R	1300 RES	ACLNPO	COE POINT ROAD	09/19/12	135,000 1J	U	0.54
2,606 133	043	000 000	000 R	1013 SFR WATER	MDL-	171 STANYAN ROAD	09/20/12	635,000 00	Q	0.38
6,525 136	007	000 000	000 R	1010 SINGLE FAM	MDL	62 AMES ROAD	09/20/12	92,000 37	U	0.94
3,204 066	013	000 000	000 R	1300 RES	ACLNPO	BLAKE ROAD	09/21/12	25,000 1N	U	3.35

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MOULTONBOROUGH, NH

PID Map	Lot	Lot Cnt	Unit Cnt	Class	Use	Site Index	Street Number	Street Name	Sale Date	Sale Price	Val	Q	Land Area	Total Parcel Value
5,876 174	013	000	000	000	R	MDL-	9	W08	29 SALMON MEADOW LANE	09/24/12	0	44	U	373,400
3,623 128	045	000	000	000	R	MDL	5	SV1	29 HANNAH STREET	09/25/12	254,933	00	Q	0.25
6,072 167	035	000	000	000	R	MDL	6		86 REDDING LANE	09/25/12	0	28	U	0.71
6,825 283	014	000	BS0	038	R	MDL	5		JONATHAN'S LANDING SLIP #	09/25/12	425,000	1G	U	0.00
6,863 283	014	000	004	017	R	MDL-05	5		4 PORTSIDE DRIVE - UNIT 1	09/25/12	425,000	21	U	0.00
6,907 023	019	000	00B	009	C		G		MOULTONBOROUGH AIRPORT	09/26/12	28,466	24	U	0.00
1,301 130	060	000	000	000	R	MDL-	9	SV12	34 GANSY LANE	09/27/12	0	44	U	0.56
3,735 247	005	000	000	000	R	MDL-	9	W12	17 GENEVA POINT ROAD	09/27/12	725,000	00	Q	1.04
4,419 072	029	000	000	000	R	MDL	5	BM1	9 MOUNTAIN VIEW DRIVE	09/27/12	0	38	U	0.28
184,660 089	001	001	000	000	R	MDL	4	99	WHITTIER HIGHWAY	09/27/12	0	1N	U	26.30
184,661 089	001	002	000	000	R	MDL	5		FOX HOLLOW ROAD	09/27/12	0	1N	U	3.21
298 121	152	000	000	000	R	MDL	5	SV1	12 LOCARNO STREET	09/28/12	280,000	00	Q	0.50
1,400 120	054	000	000	000	R	MDL	5	SV1	26 GREYHOUND STREET	09/28/12	175,000	00	Q	0.19
1,816 288	008	000	LOA	016	R	MDL	5		484 LONG ISLAND ROAD	09/28/12	17,000	00	Q	0.00
5,215 245	077	000	000	000	R	MDL	5	FH1	5 HILLTOP ROAD	09/28/12	0	38	U	0.29
171 129	004	000	000	000	R	MDL	5	SV1	BERGEN STREET	09/30/12	0	44	U	0.30
5,738 030	003	000	000	000	R	MDL-	9	SQ1	30 BROWN POINT ROAD	10/01/12	0	45	U	5.86
505 255	009	000	BS0	091	R	MDL	5		16 LONG ISLAND ROAD	10/02/12	36,000	00	Q	0.00
876 051	006	000	000	000	R	MDL	5		NELSON ROAD	10/02/12	40,000	37	U	7.27
2,128 018	007	000	000	000	R	MDL	6		85 SUMMIT VIEW DRIVE	10/02/12	201,933	00	Q	1.63
4,032 119	015	000	000	000	R	MDL	7		HEAVENS WAY	10/02/12	65,000	24	U	0.99
4,033 119	016	000	000	000	R	MDL	7		HEAVENS WAY	10/02/12	65,000	24	U	1.01
679 193	004	000	000	000	R	MDL-	9	W05	5 SUNSET LANE	10/03/12	325,000	1F	U	0.39
1,873 288	008	000	LOC	028	R	MDL	5		484 LONG ISLAND ROAD	10/03/12	0	DC	U	0.00
2,872 142	069	000	000	000	R	MDL	5		MYERS ROAD	10/03/12	0	24	U	0.39
4,757 282	027	000	000	000	R	MDL	6		23 ADAMS SHORE ROAD	10/03/12	232,200	00	Q	0.48
5,442 148	024	000	000	000	R	MDL	9	W20	9 GEERY LANE	10/05/12	750,000	00	Q	0.57
5,724 146	004	000	143	000	R	MDL-02	5		201 HANSON MILL ROAD	10/05/12	0	28	U	0.00
2,022 186	009	000	000	000	R	MDL	5	BP4	35 WALLBRIDGE WAY	10/09/12	0	44	U	0.70
2,038 207	029	000	000	000	R	MDL	5	BP4	64 BEACH ROAD	10/10/12	235,000	21	U	0.53
2,402 263	065	000	000	000	R	MDL	5	WS1	53 WEST POINT ROAD	10/11/12	235,000	21	U	0.52
2,403 263	066	000	000	000	R	MDL	5	WS1	WEST POINT ROAD	10/11/12	235,000	21	U	0.42
1,384 121	064	000	000	000	R	MDL	5	SV1	FRIBOURG STREET	10/12/12	60,000	40	U	0.41
1,385 129	128	000	000	000	R	MDL	5	SV1	FRIBOURG STREET	10/12/12	120,000	40	U	0.41
1,386 129	129	000	000	000	R	MDL	5	SV1	FRIBOURG STREET	10/12/12	60,000	40	U	0.42
1,451 120	036	000	000	000	R	MDL	5	SV1	CANNES STREET	10/12/12	120,000	40	U	0.47
1,459 120	044	000	000	000	R	MDL	5	SV1	GRANDE STREET	10/12/12	120,000	40	U	0.36
1,509 129	119	000	000	000	R	MDL	5	SV1	ST GALEN STREET	10/12/12	120,000	40	U	0.32
2,146 018	013	000	000	000	R	MDL	6		68 SUMMIT VIEW DRIVE	10/15/12	0	1N	U	1.56
5,678 119	031	000	000	000	R	MDL-	9	W20	390 WENTWORTH SHORES ROAD	10/15/12	650,000	00	Q	0.50
6,809 283	014	000	BS0	022	R	MDL	5		JONATHAN'S LANDING SLIP #	10/15/12	420,000	1N	U	0.00
6,860 283	014	000	002	008	R	MDL-05	5		7 STARBOARD LANE - UNIT 1	10/15/12	420,000	21	U	0.00
2,061 023	017	000	000	000	C	MDL	G	C10	1237 WHITTIER HIGHWAY	10/16/12	1,012,133	40	U	1.09
2,359 263	034	000	000	000	R	MDL	5	WS1	37 TALL PINE ROAD	10/16/12	0	38	U	0.66
4,176 099	025	000	000	000	R	MDL	5	BM1	20 LEISURE DRIVE	10/16/12	0	38	U	0.40
4,463 072	072	000	000	000	R	MDL	5	BM1	91 MOUNTAIN VIEW DRIVE	10/19/12	112,533	25	U	0.32

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MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Class	Use	Code	Use	Site	Index	Nbhd	Street	Number	Street	Name	Sale	Date	Price	Val	Q	Land	Area	Total
890 044	005	000	000	000	R	1010	SINGLE FAM	MDL	5		11	BODGE HILL ROAD			10/22/12			0	38	U	4.25	155,700
7,001 169	046	000	001	014	R	1020	CONDO	MDL-05	5		78	LAKE SHORE DRIVE			10/22/12			0	44	U	0.00	260,700
1,697 291	022	000	000	000	R	1013	SFR WATER	MDL-	9	W14	205	WINDERMERE ROAD			10/24/12		900,000	38	U	1.12	876,500	
6,774 130	024	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	62	SPITZEN STREET			10/25/12			0	1N	U	0.54	235,900
3,342 219	016	000	000	000	R	1320	RES ACINUD		5		25	LEOPARDS LEAP			10/26/12		3,172,533	1N	U	0.01	2,600	
672 200	044	000	000	000	R	1013	SFR WATER	MDL-	9	W05	143	SWALLOW POINT ROAD			10/29/12			0	38	U	0.14	629,400
1,268 129	094	000	000	000	R	1093	MULTI HSES WF		9	IL1	2	BIRCH HILL ISLAND			10/29/12		200,000	1J	U	3.90	348,100	
3,033 111	019	000	000	000	R	1310	RES ACINPO		5			WESTWOOD SHORES ROAD			10/29/12			0	44	U	0.56	24,500
3,044 112	006	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	34	WESTWOOD SHORES ROAD			10/29/12			0	44	U	0.49	297,300
4,378 048	009	000	000	000	R	1010	SINGLE FAM	MDL	5	98	112	HARTFORD VALLEY ROAD			10/29/12			0	38	U	83.00	325,900
5,182 245	103	000	000	000	R	1310	RES ACINPO		5	FH1		WHITESSELL ROAD			10/30/12		6,533	1N	U	0.24	75,700	
2,589 133	025	000	000	000	R	1013	SFR WATER	MDL-	9	W18	7	SECOND POINT ROAD			10/31/12			0	44	U	0.87	752,100
4,988 244	001	000	000	000	R	1013	SFR WATER	MDL-	9	W01	31	ECHO LANDING ROAD			10/31/12		2,300,000	25	U	0.54	1,704,100	
4,138 098	082	000	000	000	R	1010	SINGLE FAM	MDL	5	BM1	84	EDEN LANE			11/01/12			0	38	U	1.00	139,800
2,406 263	069	000	000	000	R	1010	SINGLE FAM	MDL	5	WS1	69	WEST POINT ROAD			11/02/12			0	38	U	0.80	210,200
6,991 169	044	000	003	006	R	1020	CONDO	MDL-05	5	FT	18	ALPINE PARK ROAD			11/02/12			0	44	U	0.00	276,500
4,916 163	017	000	000	000	R	1030	MOBILE HME	MDL	5		38	STURGEON LANE			11/05/12			0	38	U	10.99	87,800
2,643 146	004	000	BS0	019	R	1022	BOATSLIP		5			BOATSLIP 19			11/06/12		50,000	00	Q	0.00	30,000	
5,624 132	062	000	000	000	R	1013	SFR WATER	MDL-	9	W18	105	RICHARDSON SHORES ROAD			11/07/12		200,000	38	U	0.32	475,400	
5,631 132	080	000	000	000	R	1310	RES ACINPO		5			RICHARDSON SHORES ROAD			11/07/12		200,000	38	U	0.25	21,800	
1,682 291	010	000	000	000	R	1013	SFR WATER	MDL-	9	W14	9	MINISTER POINT ROAD			11/08/12			0	44	U	1.40	939,600
4,659 141	012	000	000	000	C	3400	OFFICE BLD		H	C30	87	WHITTIER HIGHWAY			11/08/12			0	24	U	1.43	299,100
2,587 145	042	000	000	000	R	1013	SFR WATER	MDL-	9	W18	147	STANYAN ROAD			11/09/12		810,000	00	Q	0.73	797,500	
5,383 188	035	000	000	000	R	1013	SFR WATER	MDL-	9	W18	43	EDGEWATER DRIVE			11/09/12		1,295,000	00	Q	0.96	1,137,300	
6,631 107	026	000	000	000	R	1013	SFR WATER	MDL-	9	WK1	43	HEATHERWOOD DRIVE			11/09/12			0	38	U	0.48	344,300
1,520 129	117	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	66	ST GALLEN STREET			11/13/12		180,000	00	Q	0.50	155,500	
1,712 291	037	000	000	000	R	1010	SINGLE FAM	MDL	5	WAL	134	WINDERMERE ROAD			11/13/12			0	44	U	0.74	181,200
6,780 186	008	000	000	000	R	1010	SINGLE FAM	MDL	5	BP4	32	VIEW DRIVE			11/13/12		240,000	24	U	0.85	936,500	
6,958 207	005	000	001	004	R	1020	CONDO	MDL-05	5	BP2	160	BALD PEAK DRIVE - UNIT 4			11/13/12		315,000	25	U	0.00	375,500	
1,409 120	047	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	22	GRANDE STREET			11/15/12		262,000	00	Q	0.46	220,000	
1,418 121	080	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	7	ELYSEE STREET			11/15/12			0	35	U	0.57	208,200
3,981 099	155	000	000	000	R	1013	SFR WATER	MDL-	9	BM2	16	PLEASURE LANE			11/15/12			0	38	U	0.28	300,800
199 121	187	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	121	SUNDORF STREET			11/16/12		263,000	37	U	0.59	283,300	
752 203	001	000	000	000	R	1300	RES ACINLV		5	98	711	MOULTONBORO NECK ROAD			11/16/12		106,000	00	Q	6.29	96,200	
184,658 105	002	001	000	000	R	1300	RES ACINLV		5			RED HILL ROAD			11/16/12			0	1A	U	2.40	61,100
683 193	008	000	000	000	R	1013	SFR WATER	MDL-	9	W05	27	SUNSET LANE			11/19/12			0	44	U	0.55	834,000
1,464 130	001	000	000	000	R	1310	RES ACINPO		5	SV1		CASTLE SHORE ROAD			11/19/12		37,000	25	U	0.24	37,800	
2,949 249	020	000	000	000	R	1010	SINGLE FAM	MDL	5	XW2	43	CROSSWINDS DRIVE			11/19/12		428,000	21	U	1.20	423,700	
2,975 249	044	000	BS0	022	R	1022	BOATSLIP		5			BOATSLIP #22			11/19/12		428,000	1N	U	0.00	41,400	
5,521 147	009	000	000	000	R	1010	SINGLE FAM	MDL	7		36	BRAE BURN ROAD			11/19/12		159,000	00	Q	0.47	152,700	
5,564 132	011	000	000	000	R	1013	SFR WATER	MDL-	9	W18	96	TOLTEC POINT ROAD			11/19/12		360,000	00	Q	0.48	399,400	
7,225 118	007	000	000	000	R	1330	WF VACANT		9	W19		FOX HOLLOW ROAD			11/20/12			0	38	U	1.44	399,600
202 121	191	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	80	SUISSEVALE AVENUE			11/21/12			0	38	U	0.23	163,500
203 121	192	000	000	000	R	1310	RES ACINPO		5	SV1		SUISSEVALE AVENUE			11/21/12			0	38	U	0.22	37,200
716 201	007	000	000	000	R	1010	SINGLE FAM	MDL	5		21	MORRILL DRIVE			11/26/12			0	38	U	6.95	199,300
2,823 137	034	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	26	VONHURST ROAD			11/26/12			0	38	U	2.79	535,800

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MOULTONBOROUGH, NH

PID Map	Lot	Unit	Lot	Use	Site	Street	Street Name	Sale Date	Sale Val	Q Land Area	Total
6,454 216	043	000 000	000 R	1060 AC LND IMP	MDL	5	11 GOODHUE LANE	11/26/12	0 38	U	1.22
5,336 180	051	000 000	000 R	1013 SFR WATER	MDL	9	34 WYMAN TRAIL	11/27/12	536,000 00	Q	0.40
9,921 045	004	000 000	000 R	1030 MOBILE HME	MDL	5	81 RANDALL ROAD	11/28/12	0 1N	U	2.02
7,119 193	020	000 000	000 R	1013 SFR WATER	MDL	9	52 IROQUOIS LANE	11/28/12	0 40	U	2.11
5,48 176	003	000 000	000 R	1010 SINGLE FAM	MDL	5	27 SHAKER JERRY ROAD	11/29/12	0 38	U	1.70
6,393 216	001	000 000	000 R	1010 SINGLE FAM	MDL	5	147 KONA FARM ROAD	11/29/12	43,333 1J	U	1.20
6,766 099	071	000 000	000 R	1010 SINGLE FAM	MDL	5	44 EDEN LANE	11/29/12	0 DC	U	0.20
5,434 148	016	000 000	000 R	1013 SFR WATER	MDL	9	160 WENTWORTH SHORES ROAD	11/30/12	0 38	U	2.00
2,130 018	005	000 000	000 R	1010 SINGLE FAM	MDL	6	71 SUMMIT VIEW DRIVE	12/03/12	197,533 00	Q	1.48
5,417 131	025	000 000	000 R	1013 SFR WATER	MDL	9	210 WENTWORTH SHORES ROAD	12/03/12	1,175,000 00	Q	0.63
6,178 171	008	000 000	000 R	1013 SFR WATER	MDL	9	60 ALPINE PARK ROAD	12/03/12	850,000 81	U	0.94
884 051	013	000 000	000 R	1300 RES AC LNDV	MDL	5	OLD ROUTE 109	12/04/12	335,000 1G	U	1.61
885 051	012	000 000	000 R	1010 SINGLE FAM	MDL	5	111 OLD ROUTE 109	12/04/12	335,000 1G	U	1.61
1,515 130	021	000 000	000 E	9035 TOWN-PROP	MDL	5	SPITZEN STREET	12/04/12	426 35	U	0.24
1,658 060	008	000 000	000 E	9035 TOWN-PROP	MDL	9	HUCKLEBERRY ISLAND	12/04/12	306 35	U	0.03
5,314 188	017	000 000	000 R	1013 SFR WATER	MDL	9	91 WYMAN TRAIL	12/04/12	630,000 00	Q	0.34
5,698 146	004	000 020	000 R	1031 TRAILER MDL-02	MDL	5	201 HANSON MILL ROAD	12/04/12	102,533 00	Q	0.00
5,842 166	007	000 000	000 E	9035 TOWN-PROP	MDL	5	ROSE LANE	12/04/12	669 35	U	2.40
184,254 130	089	000 000	000 E	9035 TOWN-PROP	MDL	9	GANSY ISLAND	12/04/12	557 35	U	0.16
3,853 271	021	000 000	000 R	1093 MULTI HSES WF	MDL	9	86 DEERHAVEN ROAD	12/05/12	0 44	U	0.47
5,111 255	018	000 000	000 R	1013 SFR WATER	MDL	9	39 OAK LANDING ROAD	12/05/12	0 44	U	0.72
1,317 130	083	000 000	000 R	1013 SFR WATER	MDL	9	5 LOOK OUT POINT	12/06/12	0 44	U	0.40
5,739 030	002	000 000	000 R	1093 MULTI HSES WF	MDL	9	29 BROWN POINT ROAD	12/06/12	0 1J	U	2.07
5,741 030	004	000 000	000 R	1330 WF VACANT	MDL	9	SMALL ISLAND	12/06/12	0 44	U	0.29
5,424 130	070	000 000	000 R	1013 SFR WATER	MDL	9	2 GANSY ISLAND	12/07/12	112,533 00	Q	0.25
6,004 167	023	000 000	000 R	1011 SFR INLAW	MDL	6	8 BEECHWOOD CIRCLE	12/10/12	230,000 00	Q	1.20
5,154 245	019	000 000	000 R	1010 SINGLE FAM	MDL	5	132 FAR ECHO ROAD	12/12/12	0 44	U	0.23
3,404 199	011	000 000	000 R	1330 WF VACANT	MDL	9	EAGLE SHORE ROAD	12/13/12	0 44	U	1.28
3,405 199	012	000 000	000 R	1013 SFR WATER	MDL	9	197 EAGLE SHORE ROAD	12/13/12	0 44	U	1.83
5,542 148	001	000 000	000 R	1010 SINGLE FAM	MDL	7	14 COUNTRY SIDE LANE	12/13/12	0 44	U	0.47
1,972 276	001	000 000	000 R	1013 SFR WATER	MDL	9	2 LITTLE SIX MILE ISLAND	12/14/12	995,000 00	Q	0.91
1,987 207	023	000 000	000 R	1013 SFR WATER	MDL	9	25 DOCK ROAD	12/14/12	858,800 1J	U	1.90
3,306 217	012	000 000	000 R	1013 SFR WATER	MDL	9	51 BLACK CAT ISLAND ROAD	12/14/12	740,000 00	Q	0.31
585 045	010	000 000	000 S	6000 FARM	MDL	5	BODGE HILL ROAD	12/17/12	300,000 90	U	13.50
914 045	011	000 000	000 R	1010 SINGLE FAM	MDL	5	40 BODGE HILL ROAD	12/17/12	300,000 90	U	18.00
6,247 187	018	000 000	000 R	1010 SINGLE FAM	MDL	5	6 PINE NEEDLE LANE	12/17/12	0 44	U	2.16
6,248 187	019	000 000	000 R	1013 SFR WATER	MDL	9	4 PINE NEEDLE LANE	12/17/12	0 44	U	4.40
2,007 186	014	000 000	000 R	1010 SINGLE FAM	MDL	6	18 WALLBRIDGE WAY	12/18/12	800,000 00	Q	1.30
6,325 238	020	000 000	000 R	1013 SFR WATER	MDL	9	117 HAUSER ESTATES ROAD	12/18/12	0 44	U	1.30
2,021 186	007	000 000	000 R	1010 SINGLE FAM	MDL	5	36/38 VIEW DRIVE	12/19/12	0 38	U	2.30
5,089 246	010	000 000	000 R	1013 SFR WATER	MDL	9	37 WINAUKEE ROAD	12/19/12	0 44	U	2.70
5,617 132	055	000 000	000 R	1013 SFR WATER	MDL	9	79 RICHARDSON SHORES ROAD	12/19/12	835,000 00	Q	0.25
751 202	007	000 000	000 R	1300 RES AC LNDV	MDL	5	699 MOULTONBORO NECK ROAD	12/20/12	61,000 00	Q	1.00
2,424 263	078	000 000	000 R	1013 SFR WATER	MDL	9	58 WEST POINT ROAD	12/20/12	0 44	U	0.70
501 255	009	000 B50	088 R	1022 BOATSLIP	MDL	5	16 LONG ISLAND ROAD	12/21/12	0 44	U	0.00
1,993 206	003	000 000	000 R	1013 SFR WATER	MDL	9	97 ELKINS POINT ROAD	12/21/12	0 44	U	2.16

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Use	Site	Street	Sale	Sale Val	Q Land Area	Total						
		Cut	Unit	Class	Code	Use	Date	Price	Code	Parcel Value						
2,243 135	009	000	000	000	R	1010 SINGLE FAM	MDL	4	C10	362 WHITTIER HIGHWAY	12/21/12	0 38	U	0.99	105,700	
2,244 135	008	000	000	000	C	3900 DEVEL LAND		H	C10	WHITTIER HIGHWAY	12/21/12	0 38	U	0.98	105,300	
2,287 167	001	000	000	000	R	1010 SINGLE FAM	MDL	6		99 REDDING LANE	12/21/12	0 44	U	9.60	168,900	
3,112 144	037	000	000	000	E	9205 COMM-LOT	MDL-0	5		BLACKADAR LANE	12/21/12	0 44	U	2.40	0	
3,113 167	003	000	000	000	R	1010 SINGLE FAM	MDL	5		27 MARTHAS LANE	12/21/12	0 44	U	34.00	275,600	
5,937 194	007	000	000	000	R	1013 SFR WATER	MDL-	9	W01	230 KRAINEWOOD DRIVE	12/21/12	0 44	U	0.68	952,900	
6,725 107	008	000	000	000	C	3930 COM VAC IM	MDL	9	KN1	100 SIBLEY ROAD	12/21/12	400,000	90	U	64.21	1,107,347
691 175	009	000	000	000	E	9205 COMM-LOT	MDL-0	5		GRUNEWALD ROAD	12/26/12	0 44	U	1.90	0	
693 175	005	000	000	000	R	1300 RES ACINDV		5		IROQUOIS LANE	12/26/12	0 44	U	3.79	67,800	
694 175	006	000	000	000	R	1013 SFR WATER	MDL-	9	IQ	420 MOULTONBORO NECK ROAD	12/26/12	0 44	U	7.79	3,841,700	
695 175	007	000	000	000	R	1330 WF VACANT		9	IQ	GRUNEWALD ROAD	12/26/12	0 44	U	3.06	1,026,700	
696 175	011	000	000	000	R	1300 RES ACINDV		5		MOULTONBORO NECK ROAD	12/26/12	0 44	U	7.88	77,500	
697 175	010	000	000	000	R	1300 RES ACINDV		5		GRUNEWALD ROAD	12/26/12	0 44	U	4.43	67,600	
2,374 263	052	000	000	000	R	1010 SINGLE FAM	MDL	5	WS1	42 WOODRIN ROAD	12/26/12	0 44	U	1.20	205,700	
2,470 252	020	000	000	000	R	1010 SINGLE FAM	MDL	7		368 WINAUKEE ROAD	12/26/12	0 44	U	3.41	308,400	
2,603 133	039	000	000	000	R	1013 SFR WATER	MDL-	9	W18	10 SECOND POINT ROAD	12/26/12	0 38	U	0.99	936,200	
3,817 254	052	000	000	000	R	1013 SFR WATER	MDL-	9	W14	48 WATSON SHORE ROAD	12/26/12	0 44	U	0.32	741,700	
4,191 099	042	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	20 MAYFLOWER LANE	12/26/12	0 38	U	0.21	122,600	
6,218 169	026	000	000	000	R	1010 SINGLE FAM	MDL	7		17 BENTLEY ROAD	12/26/12	342,533	00	Q	0.50	261,200
6,488 061	004	000	000	000	R	1013 SFR WATER	MDL-	9	SQ1	92 UNSWORTH ROAD	12/26/12	0 44	U	32.24	7,817,400	
7,124 193	015	000	000	000	R	1013 SFR WATER	MDL-	9	IQ	82 IROQUOIS LANE	12/26/12	0 44	U	1.87	2,200,000	
1,680 291	008	000	000	000	R	1013 SFR WATER	MDL-	9	W14	135 WINDERMERE ROAD	12/28/12	0 44	U	1.40	852,400	
1,706 291	031	000	000	000	R	1013 SFR WATER	MDL-	9	W14	21 WINDY POINT ROAD	12/28/12	0 44	U	0.84	1,677,700	
2,945 249	023	000	000	000	R	1010 SINGLE FAM	MDL	9	XW1	14 ISLAND VIEW DRIVE	12/28/12	0 DC	U	1.90	948,800	
2,965 249	043	000	BS0	012	R	1022 BOATSLIP		5		BOATSLIP #12	12/28/12	0 DC	U	0.00	41,400	
3,103 165	004	000	000	000	S	6400 HW NO STEW		9	W07	MOULTONBORO NECK ROAD	12/28/12	0 38	U	71.00	6,147	
3,324 217	028	000	000	000	R	1013 SFR WATER	MDL-	9	BC1	164 BLACK CAT ISLAND ROAD	12/28/12	0 38	U	0.33	691,200	
3,392 194	039	000	000	000	R	1013 SFR WATER	MDL-	9	W01	14 FALCON WAY	12/28/12	0 38	U	0.58	1,141,000	
3,421 217	048	000	000	000	R	1013 SFR WATER	MDL-	9	W01	251 EAGLE SHORE ROAD	12/28/12	0 1J	U	0.39	1,457,000	
3,739 247	008	000	000	000	R	1013 SFR WATER	MDL-	9	W12	27 GENEVA POINT ROAD	12/28/12	655,000	1J	U	1.50	1,244,600
4,434 072	044	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	50 MOUNTAIN VIEW DRIVE	12/28/12	0 44	U	0.34	145,600	
5,672 118	026	000	000	000	R	1013 SFR WATER	MDL-	9	W20	9 BRYANTS POINT	12/28/12	0 38	U	0.24	490,900	
5,753 029	009	000	000	000	R	1013 SFR WATER	MDL-	9	SQ1	58 WIGGIN FARM ROAD	12/28/12	0 38	U	3.82	1,915,700	
184,472 096	004	000	000	004	R	1020 CONDO	MDL-05	5		4 VAPPI VALE	12/28/12	104,533	00	Q	0.00	94,600
1,693 291	018	000	000	000	R	1013 SFR WATER	MDL-	9	W14	177 WINDERMERE ROAD	12/31/12	705,000	00	Q	1.60	727,300
2,274 142	001	000	000	000	C	3250 CONV FOOD		H	C20	268 WHITTIER HIGHWAY	12/31/12	1,200,000	13	U	5.35	905,600
3,057 112	019	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	137 KANASATKA ROAD	12/31/12	435,000	38	U	0.95	349,400
3,073 112	031	000	000	000	R	1310 RES ACINDV		5		KANASATKA ROAD	12/31/12	435,000	38	U	1.00	28,300
3,087 138	010	000	000	000	R	1320 RES ACINDV		5		KANASATKA ROAD	12/31/12	435,000	38	U	4.50	7,100
4,732 283	014	000	001	002	R	1020 CONDO	MDL-05	5		9 STARBOARD LANE - UNIT 3	12/31/12	0 44	U	0.00	500,400	
5,359 189	015	000	000	000	R	1060 AC LND IMP	MDL	5		ARROW TRAIL	12/31/12	500,000	21	U	0.57	36,900
5,362 189	018	000	000	000	R	1013 SFR WATER	MDL-	9	W18	30 ARROW TRAIL	12/31/12	500,000	21	U	0.22	467,300
6,519 135	046	000	000	000	R	1010 SINGLE FAM	MDL	5		51 BURTON ROAD	12/31/12	95,000	52	U	0.80	132,600
6,792 283	014	000	BS0	005	R	1022 BOATSLIP		5		JONATHANS LANDING SLIP #5	12/31/12	0 44	U	0.00	44,800	
2,870 142	065	000	000	000	R	1013 SFR WATER	MDL-	9	KN1	26 MERRIVALE ROAD	01/03/13	0 38	U	0.46	339,600	
1,961 288	008	000	000	016	R	1023 BOATRACK		5		484 LONG ISLAND ROAD	01/04/13	20,000	25	U	0.00	24,300

ALL SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Class	Use	Code	Use	Index	Site	Street	Number	Street	Name	Sale	Date	Price	Val	Q	Land	Area	Total
4,590 169	058	000	000	000	R	1013	SFR WATER	MDL-	9	W10	20	LAKE SHORE DRIVE			01/09/13		0	38	U		596,700
3,188 075	011	000	000	000	R	1300	RES ACINDV		5			BLAKE ROAD			01/10/13		139,000	1G	U		57,500
3,189 075	010	000	000	000	R	1330	WF VACANT		9	LE1		BLAKE ROAD			01/10/13		139,000	1G	U		243,700
1,862 288	008	000	LOC	017	R	1023	BOATRACK		5			484 LONG ISLAND ROAD			01/14/13		220,000	00	Q		21,600
5,243 235	006	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1		11 FAR ECHO ROAD			01/14/13		422,000	00	Q		259,500
3,467 199	033	000	000	000	R	1010	SINGLE FAM	MDL	8			42 KERRIE COURT			01/15/13		422,000	00	Q		401,600
3,473 199	034	000	000	000	R	1320	RES ACINDV		8			KERRIE COURT			01/15/13		422,000	1G	U		6,000
6,115 167	038	000	000	000	R	1010	SINGLE FAM	MDL	8			95 BIRCH LANE			01/15/13		119,500	37	U		182,300
2,485 266	011	000	000	000	R	1013	SFR WATER	MDL-	9	W14		16 CLEMENT ROAD			01/16/13		0	38	U		786,200
2,788 137	013	000	000	000	R	1013	SFR WATER	MDL-	9	KN1		52 AVON SHORES ROAD			01/16/13		0	44	U		429,400
184,467 096	004	000	000	009	R	1020	CONDO	MDL-05	5			9 VAPPI VALE			01/22/13		110,000	00	Q		109,400
184,293 253	003	001	000	000	R	1300	RES ACINDV		5			WINAUKEE ROAD			01/23/13		0	38	U		64,500
2,400 263	063	000	000	000	R	1010	SINGLE FAM	MDL	5	WS1		45 WEST POINT ROAD			01/28/13		0	38	U		173,900
4,539 242	011	000	000	000	R	1013	SFR WATER	MDL-	9	W17		28 RUPPERT ROAD			01/28/13		0	44	U		1,380,700
6,200 169	048	000	000	000	R	1010	SINGLE FAM	MDL	5			74 LAKE SHORE DRIVE			01/28/13		198,933	37	U		109,200
1,449 120	073	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1		22 BASEL STREET			01/29/13		233,000	00	Q		205,500
2,203 102	004	000	000	000	R	1010	SINGLE FAM	MDL	5			29 GILMAN POINT ROAD			01/29/13		0	44	U		231,700
3,458 199	025	000	000	000	R	1010	SINGLE FAM	MDL	5			196 EAGLE SHORE ROAD			01/29/13		178,000	00	Q		212,800
3,747 253	004	000	000	000	R	1010	SINGLE FAM	MDL	5	98		251 WINAUKEE ROAD			01/29/13		170,000	00	Q		170,300
6,066 167	029	000	000	000	R	1010	SINGLE FAM	MDL	6			116 REDDING LANE			01/29/13		170,000	00	Q		164,600
6,396 215	016	000	000	000	R	1010	SINGLE FAM	MDL	5			25 CARRIAGE ROAD			01/30/13		0	DC	U		173,500
4,508 242	002	000	000	000	R	1010	SINGLE FAM	MDL	8			14 COOKS POINT ROAD			01/31/13		0	38	U		245,300
7,253 244	007	000	000	000	R	1013	SFR WATER	MDL-	9	W01		3 HALL LANE			01/31/13		0	44	U		1,006,200
338 099	008	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1		2 ELCID STREET			02/04/13		157,600	38	U		186,000
936 051	014	000	000	000	R	1010	SINGLE FAM	MDL	5			17 RORY LANE			02/04/13		171,600	37	U		189,900
1,865 288	008	000	LOC	020	R	1023	BOATRACK		5			484 LONG ISLAND ROAD			02/04/13		43,533	40	U		21,600
3,326 217	030	000	000	000	R	1013	SFR WATER	MDL-	9	BC1		158 BLACK CAT ISLAND ROAD			02/04/13		43,533	40	U		1,114,800
4,753 288	007	000	000	000	R	1300	RES ACINDV		6			LONG ISLAND ROAD			02/04/13		0	38	U		59,700
5,504 162	066	000	000	000	R	1010	SINGLE FAM	MDL	5	OR1		2 ORTON LANE			02/05/13		0	DC	U		173,800
1,130 103	012	000	000	000	R	1010	SINGLE FAM	MDL	6			33 MARVIN ROAD			02/05/13		0	DC	U		205,400
3,802 254	036	000	000	000	R	1300	RES ACINDV		5			WATSON SHORE ROAD			02/05/13		0	DC	U		45,000
3,804 254	039	000	000	000	R	1013	SFR WATER	MDL-	9	W14		98 WATSON SHORE ROAD			02/05/13		0	DC	U		573,800
4,628 140	007	000	000	000	R	1010	SINGLE FAM	MDL	5			112 BEAN ROAD			02/05/13		0	DC	U		182,900
7,235 044	003	000	000	000	R	1010	SINGLE FAM	MDL	4			25 GOV. WENTWORTH HIGHWAY			02/05/13		115,000	37	U		207,500
6,806 283	014	000	BS0	019	R	1022	BOATSLIP		5			JONATHAN'S LANDING SLIP #			02/06/13		0	1N	U		44,800
6,861 283	014	000	003	009	R	1020	CONDO	MDL-05	5			3 STARBOARD LANE - UNIT 4			02/06/13		0	1N	U		368,200
3,229 089	012	000	000	000	R	1013	SFR WATER	MDL-	9	LE1		39 ACORN LANE			02/07/13		150,000	40	U		258,300
2,316 263	006	000	000	000	R	1010	SINGLE FAM	MDL	5	LW1		13 HILLCREST ROAD			02/14/13		150,000	40	U		274,000
4,733 283	014	000	009	033	R	1020	CONDO	MDL-05	5			3 TOPSIDE ROAD - UNIT 2			02/14/13		0	DC	U		273,900
6,842 283	014	000	BS0	055	R	1022	BOATSLIP		5			JONATHAN'S LANDING SLIP #			02/14/13		0	DC	U		44,800
2,097 022	003	000	000	000	R	1010	SINGLE FAM	MDL	5	99		171 BODGE HILL ROAD			02/15/13		0	44	U		645,900
1,262 074	012	000	000	000	R	1010	SINGLE FAM	MDL	5	99		111 LEES MILL ROAD			02/19/13		0	38	U		556,800
4,861 163	003	000	000	000	R	1010	SINGLE FAM	MDL	5			11 LEDGY POND ROAD			02/19/13		153,933	37	U		190,500
942 044	012	000	000	000	R	1010	SINGLE FAM	MDL	4			88 GOV. WENTWORTH HIGHWAY			02/22/13		32,200	37	U		121,400
5,059 224	005	000	000	000	R	1010	SINGLE FAM	MDL	8	HD2		13 HARBOURSIDE DRIVE			02/25/13		465,000	00	Q		497,900
6,408 216	013	000	000	000	R	1013	SFR WATER	MDL-	9	W01		34 BOAT HOUSE ROAD			02/25/13		2,350,000	00	Q		2,256,100

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MOULTONBOROUGH, NH

FD Map	Lot	Cut	Unit	Class	Use	Site	Street	Street	Sale	Sale	Price	Val	Q	Land	Area	Total
							Number	Name	Date	Date	Code	U	in	Acres	Parcel Value	
427 255	009	000	BS0	015	R	1022	BOATSLIP	16 LONG ISLAND ROAD	02/26/13	02/26/13	40,000	25	U	0.00	33,600	
6,274 215	013	000	000	000	R	1010	SINGLE FAM	9 STAGE ROAD	02/26/13	02/26/13	132,000	37	U	2.30	243,500	
6,451 200	025	000	000	000	E	9205	COMM-LOT	KONA BAY ROAD	02/26/13	02/26/13	0	38	U	0.69	0	
6,455 200	020	000	000	000	R	1320	RES ACINDV	GOODHUE LANE	02/26/13	02/26/13	0	38	U	1.12	12,300	
100,064 254	024	000	CG0	018	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	6,600	
100,065 254	024	000	CG0	019	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	6,200	
100,066 254	024	000	CG0	020	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	9,100	
100,067 254	024	000	CG0	021	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	5,500	
100,068 254	024	000	CG0	022	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	5,100	
100,069 254	024	000	CG0	023	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	6,800	
100,082 254	024	000	CG0	036	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	5,300	
100,084 254	024	000	CG0	038	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	9,500	
100,085 254	024	000	CG0	039	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	6,000	
100,086 254	024	000	CG0	040	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	8,400	
100,087 254	024	000	CG0	041	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	8,300	
100,088 254	024	000	CG0	042	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	6,300	
100,089 254	024	000	CG0	043	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	7,100	
100,090 254	024	000	CG0	044	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	7,300	
100,093 254	024	000	CG0	047	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	4,500	
100,094 254	024	000	CG0	048	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	7,700	
100,097 254	024	000	CG0	060	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	11,000	
100,098 254	024	000	CG0	061	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/26/13	02/26/13	0	1N	U	0.00	9,500	
2,410 272	044	000	000	000	E	9205	COMM-LOT	WEST POINT ROAD	02/27/13	02/27/13	3,000	25	U	0.51	0	
100,099 254	024	000	CG0	062	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	8,300	
100,100 254	024	000	CG0	063	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	10,100	
100,103 254	024	000	CG0	068	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	9,400	
100,104 254	024	000	CG0	072	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	11,000	
100,105 254	024	000	CG0	073	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	9,500	
100,107 254	024	000	CG0	075	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	8,100	
100,110 254	024	000	CG0	079	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	7,700	
100,111 254	024	000	CG0	080	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	7,200	
100,112 254	024	000	CG0	082	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	8,900	
100,113 254	024	000	CG0	083	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	7,900	
100,115 254	024	000	CG0	088	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	9,000	
100,120 254	024	000	CG0	093	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	5,800	
100,122 254	024	000	CG0	096	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	5,900	
100,123 254	024	000	CG0	097	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	7,900	
100,124 254	024	000	CG0	098	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	7,800	
100,125 254	024	000	CG0	099	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	8,300	
100,126 254	024	000	CG0	100	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	5,800	
100,127 254	024	000	CG0	101	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	8,000	
100,128 254	024	000	CG0	102	R	1032	TP MOBILE	29 LONG ISLAND ROAD	02/27/13	02/27/13	0	1N	U	0.00	11,900	
5,408 162	006	000	000	000	R	1300	RES ACINDV	WENTWORTH SHORES ROAD	02/28/13	02/28/13	32,000	00	Q	11.00	75,200	
5,994 167	017	000	000	000	R	1010	SINGLE FAM	118 BEECHWOOD CIRCLE	03/01/13	03/01/13	215,000	00	Q	1.30	190,300	
184,290 253	003	004	000	000	R	1300	RES ACINDV	WINAUKEE ROAD	03/01/13	03/01/13	0	38	U	2.80	60,600	
184,291 253	003	003	000	000	R	1300	RES ACINDV	WINAUKEE ROAD	03/01/13	03/01/13	0	38	U	2.79	60,600	

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MOULTONBOROUGH, NH

PID Map	Lot	Lot Cnt	Unit	Use	Code	Use Descript	Site Index	Street Number	Street Name	Sale Date	Sale Val	Q Land Area	Total Parcel Value	
1,263 074	013	000	000	R	1010	SINGLE FAM	MDL	5	127 LEES MILL ROAD	03/04/13	0	38	U	189,200
2,125 017	010	000	000	R	1011	SFR INLAW		6	42 SKYLINE DRIVE	03/04/13	250,000	00	Q	2.65
2,303 264	011	000	000	R	1013	SFR WATER	MDL-	9	W14 89 LEWARD SHORES ROAD	03/04/13	0	44	U	0.49
6,214 141	006	000	000	C	3220	STORE/SHOP	MDL	H	C30 78 WHITTIER HIGHWAY	03/04/13	0	44	U	1.86
6,429 216	036	000	000	R	1300	RES ACINDV		5	W42 ELLACOYA PATH	03/04/13	0	1N	U	1.24
6,468 201	023	000	000	R	1010	SINGLE FAM	MDL	5	W42 15 LIGHTHOUSE LANE	03/04/13	0	44	U	0.80
3,571 160	045	000	000	R	1013	SFR WATER	MDL-	9	SV12 66 BLACKS LANDING ROAD	03/05/13	0	44	U	0.46
4,873 163	011	000	000	R	1010	SINGLE FAM	MDL	5	44 LEDGEMERE ESTATES ROAD	03/05/13	0	1N	U	8.40
5,130 246	025	000	000	R	1010	SINGLE FAM	MDL	5	1204 MOULTONBORO NECK ROAD	03/05/13	0	38	U	2.02
2,565 145	019	000	000	R	1013	SFR WATER	MDL-	9	W18 17 STARR WAY	03/07/13	0	44	U	0.41
2,622 165	002	000	000	S	6000	FARM		5	STANYAN ROAD	03/07/13	0	44	U	5.00
3,102 166	033	000	000	R	1010	SINGLE FAM	MDL	5	276 MOULTONBORO NECK ROAD	03/07/13	0	44	U	18.00
100,062 254	024	000	CGO	016	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,063 254	024	000	CGO	017	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,070 254	024	000	CGO	024	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,078 254	024	000	CGO	032	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,081 254	024	000	CGO	035	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,083 254	024	000	CGO	037	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,091 254	024	000	CGO	045	E	9300 TP SITE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,101 254	024	000	CGO	064	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,102 254	024	000	CGO	065	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,106 254	024	000	CGO	074	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,114 254	024	000	CGO	084	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
100,116 254	024	000	CGO	089	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
184,517 254	024	000	CGO	010	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
184,519 254	024	000	CGO	012	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/07/13	0	1N	U	0.00
1,721 291	043	000	004	R	1020	CONDO	MDL-05	5	8 LANDS END LANE	03/11/13	580,000	00	Q	0.00
4,858 163	001	000	000	R	1010	SINGLE FAM	MDL	0	31 LEDGEMERE ESTATES ROAD	03/11/13	0	38	U	1.30
5,250 180	005	000	000	R	1013	SFR WATER	MDL-	9	W15 47 COTTAGE ROAD	03/11/13	807,533	00	Q	0.67
5,586 132	034	000	000	R	1013	SFR WATER	MDL-	9	W18 22 TOLTEC POINT ROAD	03/11/13	0	38	U	0.47
2,852 142	045	000	000	R	1013	SFR WATER	MDL-	9	KN4 12 GLIDDEN ROAD	03/12/13	0	38	U	1.20
4,261 099	142	000	000	R	1010	SINGLE FAM	MDL	5	BM1 115 GLEN FOREST DRIVE	03/13/13	0	38	U	0.19
4,951 223	034	000	000	R	1013	SFR WATER	MDL-	9	W04 50 HERMIT COVE ROAD	03/13/13	0	44	U	0.47
100,117 254	024	000	CGO	090	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,118 254	024	000	CGO	091	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,119 254	024	000	CGO	092	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,129 254	024	000	CGO	09A	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,130 254	024	000	CGO	09B	R	1032 TP MOBILE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,131 254	024	000	CGO	09C	E	9300 TP SITE		5	29 LONG ISLAND ROAD	03/13/13	0	1N	U	0.00
100,134 213	017	000	CGO	001	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,135 213	017	000	CGO	002	E	9301 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,136 213	017	000	CGO	003	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,137 213	017	000	CGO	004	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,138 213	017	000	CGO	005	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,139 213	017	000	CGO	007	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00
100,140 213	017	000	CGO	008	R	1032 TP MOBILE		5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00

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MOULTONBOROUGH, NH

PID Map	Lot	Lot	Unit	Uni	Use	Code	Use	Descript	Site	Index	Nbhd	Street	Street Name	Sale Date	Sale Val	Q Land Area	Total Parcel Value		
100,141	213	017	000	CGO	009	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	9,600
100,142	213	017	000	CGO	010	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	10,800
100,144	213	017	000	CGO	012	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	8,700
100,145	213	017	000	CGO	013	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	8,400
100,146	213	017	000	CGO	014	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	7,600
100,148	213	017	000	CGO	016	E	9301	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	0
100,149	213	017	000	CGO	017	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	11,000
100,150	213	017	000	CGO	018	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	0
100,152	213	017	000	CGO	020	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	8,600
100,167	213	017	000	CGO	00A	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/14/13	0	1N	U	0.00	7,600
100,153	213	017	000	CGO	021	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/15/13	0	1N	U	0.00	7,700
100,154	213	017	000	CGO	022	E	9301	TP MOBILE	5			5	65 BARRETT PLACE	03/15/13	0	1N	U	0.00	0
285	121	158	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1		39 LOCARNO STREET	03/18/13	150,000	00	Q	0.53	181,000
1,053	084	001	000	000	000	R	1013	SFR WATER	MDL-	9	SQ1	92/110	SINGING EAGLE ROAD	03/18/13	0	81	U	14.18	2,489,000
2,980	139	009	000	000	000	R	1010	SINGLE FAM	MDL	5		5	197 BEAN ROAD	03/18/13	99,933	37	U	2.60	256,600
4,912	162	004	000	000	000	R	1010	SINGLE FAM	MDL	5		5	17 STURGEON LANE	03/18/13	0	38	U	5.10	213,900
4,929	223	012	000	000	000	R	1010	SINGLE FAM	MDL	5	WAL	5	31 RAYS WAY	03/20/13	102,533	37	U	0.34	173,500
5,983	173	018	000	000	000	R	1013	SFR WATER	MDL-	9	W09	201	HANSON DRIVE	03/20/13	450,000	00	Q	0.45	441,600
6,820	283	014	000	BSO	033	R	1022	BOATSLIP	5			5	JONATHAN'S LANDING SLIP #	03/20/13	0	44	U	0.00	44,800
6,900	283	014	000	010	040	R	1020	CONDO	MDL-05	5		5	10 LONDON HILL RD UNIT 2	03/20/13	0	44	U	0.00	379,000
100,143	213	017	000	CGO	011	E	9301	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,147	213	017	000	CGO	015	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,155	213	017	000	CGO	023	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,156	213	017	000	CGO	024	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	9,200
100,157	213	017	000	CGO	025	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	8,300
100,158	213	017	000	CGO	026	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	9,600
100,159	213	017	000	CGO	027	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,160	213	017	000	CGO	028	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	13,700
100,161	213	017	000	CGO	029	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,162	213	017	000	CGO	030	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	9,300
100,163	213	017	000	CGO	031	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	13,000
100,164	213	017	000	CGO	032	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	11,000
100,165	213	017	000	CGO	033	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,166	213	017	000	CGO	034	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	0
100,168	213	017	000	CGO	035	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/21/13	0	1N	U	0.00	9,700
2,895	128	089	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1		115 WINTERSPORT STREET	03/22/13	241,533	00	Q	0.59	188,000
4,613	140	018	000	000	000	R	1010	SINGLE FAM	MDL	5		5	57 BEAN ROAD-HOUSE IN CTR HB	03/22/13	492,333	37	U	0.39	17,100
6,111	142	014	000	000	000	R	1010	SINGLE FAM	MDL	8		8	65 BIRCH LANE	03/22/13	223,000	00	Q	1.10	215,700
4,346	093	077	000	000	000	R	1010	SINGLE FAM	MDL	5	BM1		7 WESTBORN CIRCLE	03/25/13	140,000	00	Q	0.47	153,100
100,169	213	017	000	CGO	036	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	13,300
100,170	213	017	000	CGO	037	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	10,000
100,171	213	017	000	CGO	038	E	9301	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	0
100,172	213	017	000	CGO	039	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	7,500
100,173	213	017	000	CGO	040	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	10,000
100,174	213	017	000	CGO	041	E	9300	TP SITE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	0
100,175	213	017	000	CGO	042	R	1032	TP MOBILE	5			5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	8,700

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MOULTONBOROUGH, NH

PFD Map		Lot	Unit	Use	Site	Street	Street Name	Sale Date	Sale Val	Q	Land Area	Total							
		Cut	Unit	Class	Code	Use	Index	Nbhd	Number			Parcel Value							
100,176	213	017	000	CGO	043	E	9300	TP	SITE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	0		
100,177	213	017	000	CGO	044	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	10,800		
100,178	213	017	000	CGO	045	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	10,000		
100,179	213	017	000	CGO	046	E	9300	TP	SITE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	0		
100,181	213	017	000	CGO	047	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	7,600		
100,182	213	017	000	CGO	048	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	8,500		
100,183	213	017	000	CGO	049	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	8,000		
100,184	213	017	000	CGO	050	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	5,600		
100,185	213	017	000	CGO	051	E	9300	TP	SITE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	0		
100,186	213	017	000	CGO	052	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/28/13	0	1N	U	0.00	8,700		
637	021	012	000	000	000	R	1010	SINGLE	FAM	MDL	279	OSSIPEE MOUNTAIN ROAD	03/29/13	200,000	00	Q	10.00	230,100	
668	200	040	000	000	000	R	1013	SFR	WATER	MDL-	9	W05	127 SWALLOW POINT ROAD	03/29/13	0	44	U	0.48	1,069,200
2,443	251	006	000	000	000	R	1013	SFR	WATER	MDL-	9	W06	42 SPECTACLE CIRCLE	03/29/13	920,000	25	U	0.38	761,100
3,742	247	014	000	000	000	R	1010	SINGLE	FAM	MDL	5		28 GENEVA POINT ROAD	03/29/13	400,000	00	Q	5.00	375,000
4,340	092	059	000	000	000	R	1300	RES	ACLANDV	5	BM1	WOODSTREAM DRIVE	03/29/13	57,466	00	Q	0.55	56,100	
5,385	188	037	000	000	000	R	1093	MULTI	HSES	WF	9	W12	53 EDGEWATER DRIVE	03/29/13	0	1N	U	0.73	1,142,400
5,386	188	038	000	000	000	R	1330	WF	VACANT	9	W12	EDGEWATER DRIVE	03/29/13	0	1N	U	0.79	738,500	
184,537	213	017	000	CGO	054	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	8,400		
184,538	213	017	000	CGO	058	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	15,000		
184,539	213	017	000	CGO	059	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	10,200		
184,540	213	017	000	CGO	060	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	15,700		
184,543	213	017	000	CGO	061	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	7,700		
184,544	213	017	000	CGO	063	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	14,500		
184,545	213	017	000	CGO	064	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	9,800		
184,546	213	017	000	CGO	073	E	9301	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	0		
184,547	213	017	000	CGO	076	R	1032	TP	MOBILE	5	65 BARRETT PLACE	03/29/13	0	1N	U	0.00	8,000		
184,548	213	017	000	CGO	085	R	1032	TP	MOBILE	5	65 BARRETT PLACE	04/01/13	0	1N	U	0.00	6,600		
184,549	213	017	000	CGO	086	R	1032	TP	MOBILE	5	65 BARRETT PLACE	04/01/13	0	1N	U	0.00	8,000		
184,550	213	017	000	CGO	087	R	1032	TP	MOBILE	5	65 BARRETT PLACE	04/01/13	0	1N	U	0.00	8,500		
184,551	213	017	000	CGO	093	R	1032	TP	MOBILE	5	65 BARRETT PLACE	04/01/13	0	1N	U	0.00	6,900		
184,552	213	017	000	CGO	098	R	1032	TP	MOBILE	5	65 BARRETT PLACE	04/01/13	0	1N	U	0.00	9,600		

QUALIFIED SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PTD Map	Block	Lot	Class	Code	Use	Site	Street	Number	Street Name	Sale Date	Price	Val	Q	Land Area	Assessed
						Index		Nbhd						in Acres	Parcel Value
5,071	224	011	C	0322	STORE/SHOP	F	C30	32	936 MOULTONBORO NECK ROAD	04/13/11	555,000	00	Q	2.480	485,400
50	159	006	R	1010	SINGLE FAM	MDL	5		9 SEVERANCE ROAD	06/13/11	148,000	00	Q	0.390	126,400
105	099	018	R	1010	SINGLE FAM	MDL	5		174 STATES LANDING ROAD	09/12/12	260,000	00	Q	0.950	202,500
182	121	030	R	1010	SINGLE FAM	MDL	5	SV1	38 OSLO STREET	03/20/12	180,000	00	Q	0.250	190,800
285	121	158	R	1010	SINGLE FAM	MDL	5	SV1	39 LOCARNO STREET	03/18/13	150,000	00	Q	0.530	181,000
298	121	152	R	1010	SINGLE FAM	MDL	5	SV1	12 LOCARNO STREET	09/28/12	280,000	00	Q	0.500	265,600
317	098	030	R	1010	SINGLE FAM	MDL	5	SV1	32 LUCERNE STREET	12/28/11	200,000	00	Q	0.590	196,100
376	049	002	R	1010	SINGLE FAM	MDL	5		47 OSSISPEE MOUNTAIN ROAD	03/14/12	180,000	00	Q	1.900	181,900
637	021	012	R	1010	SINGLE FAM	MDL	5		279 OSSISPEE MOUNTAIN ROAD	03/29/13	200,000	00	Q	10.000	230,100
727	201	034	R	1010	SINGLE FAM	MDL	5		32 KONA FARM ROAD	08/02/11	224,000	00	Q	2.170	227,800
874	052	005	R	1010	SINGLE FAM	MDL	5		35 OLD ROUTE 109	10/07/11	148,000	00	Q	0.630	151,900
939	051	018	R	1010	SINGLE FAM	MDL	5		22 RORY LANE	05/25/11	174,933	00	Q	1.030	179,000
1,355	120	009	R	1010	SINGLE FAM	MDL	5	SV1	13 BADEN STREET	07/18/12	299,000	00	Q	0.280	243,700
1,376	121	100	R	1010	SINGLE FAM	MDL	5	SV1	95 BADEN STREET	07/19/11	155,000	00	Q	0.300	150,800
1,400	120	054	R	1010	SINGLE FAM	MDL	5	SV1	26 GREYHOUND STREET	09/28/12	175,000	00	Q	0.190	170,900
1,409	120	047	R	1010	SINGLE FAM	MDL	5	SV1	22 GRANDE STREET	11/15/12	262,000	00	Q	0.460	220,000
1,419	121	081	R	1010	SINGLE FAM	MDL	5	SV1	11 ELKSEE STREET	05/25/12	275,000	00	Q	0.244	232,000
1,463	120	080	R	1010	SINGLE FAM	MDL	5	SV1	81 CASTLE SHORE ROAD	05/26/11	266,600	00	Q	0.302	239,000
1,470	120	075	R	1010	SINGLE FAM	MDL	5	SV1	33 BASEL STREET	03/02/12	178,000	00	Q	0.380	166,200
1,494	121	071	R	1010	SINGLE FAM	MDL	5	SV1	75 CANNES STREET	05/01/12	210,000	00	Q	0.250	182,800
1,514	130	011	R	1010	SINGLE FAM	MDL	5	SV1	48 CANNES STREET	07/12/12	280,000	00	Q	0.450	253,000
1,520	129	117	R	1010	SINGLE FAM	MDL	5	SV1	66 ST GALLEN STREET	11/13/12	180,000	00	Q	0.500	155,500
1,711	291	036	R	1010	SINGLE FAM	MDL	5	WAL	144 WINDERMERE ROAD	06/04/12	222,000	00	Q	0.850	223,400
1,715	291	040	R	1010	SINGLE FAM	MDL	5	WAL	112 WINDERMERE ROAD	12/27/11	242,533	00	Q	0.840	219,900
1,978	207	013	R	1010	SINGLE FAM	MDL	5	BP4	56 SPRING HILL ROAD	04/20/11	500,000	00	Q	1.800	507,100
1,979	207	014	R	1010	SINGLE FAM	MDL	5	BP4	32 SPRING HILL ROAD	08/08/11	860,000	00	Q	2.500	962,100
2,007	186	014	R	1010	SINGLE FAM	MDL	6	BP4	18 WALLBRIDGE WAY	12/18/12	800,000	00	Q	1.300	779,300
2,128	018	007	R	1010	SINGLE FAM	MDL	6		85 SUMMIT VIEW DRIVE	10/02/12	201,933	00	Q	1.630	190,000
2,130	018	005	R	1010	SINGLE FAM	MDL	6		71 SUMMIT VIEW DRIVE	12/03/12	197,533	00	Q	1.480	192,600
2,203	102	004	R	1010	SINGLE FAM	MDL	5		29 GILMAN POINT ROAD	01/29/13	233,000	00	Q	2.490	231,700
2,498	265	003	R	1010	SINGLE FAM	MDL	5		87 LUNT ROAD	02/01/12	249,933	00	Q	1.680	280,300
2,878	142	072	R	1010	SINGLE FAM	MDL	5		2 MYERS ROAD	09/11/12	167,533	00	Q	1.210	166,800
2,895	128	089	R	1010	SINGLE FAM	MDL	5	SV1	115 WINTERSPORT STREET	03/22/13	241,533	00	Q	0.591	188,000
2,937	249	032	R	1010	SINGLE FAM	MDL	5	XW2	32 CROSSWINDS DRIVE	06/22/12	428,000	01	Q	0.760	422,900
3,027	139	002	R	1010	SINGLE FAM	MDL	5		246 BEAN ROAD	09/28/11	177,000	00	Q	2.740	195,500
3,464	194	044	R	1010	SINGLE FAM	MDL	8		18 KERRIE COURT	11/08/11	285,000	00	Q	2.700	281,300
3,467	199	033	R	1010	SINGLE FAM	MDL	8		42 KERRIE COURT	01/15/13	422,000	00	Q	3.700	401,600
3,623	128	045	R	1010	SINGLE FAM	MDL	5	SV1	29 HANNAH STREET	09/25/12	254,933	00	Q	0.253	207,100
3,694	128	021	R	1010	SINGLE FAM	MDL	5	SV1	36 OLYMPIA STREET	09/12/11	203,533	00	Q	0.233	185,000
3,742	247	014	R	1010	SINGLE FAM	MDL	5		28 GENEVA POINT ROAD	03/29/13	400,000	00	Q	5.000	375,000
3,747	253	004	R	1010	SINGLE FAM	MDL	5	98	251 WINAUKEE ROAD	01/29/13	178,000	00	Q	1.370	170,300
3,831	271	006	R	1010	SINGLE FAM	MDL	7		193 LONG ISLAND ROAD	09/19/11	119,000	00	Q	0.739	124,100
4,043	119	013	R	1010	SINGLE FAM	MDL	5	BM1	10 BLUEBERRY LANE	07/02/12	179,000	00	Q	0.201	165,000
4,346	093	077	R	1010	SINGLE FAM	MDL	5	BM1	7 WESTBORN CIRCLE	03/25/13	140,000	00	Q	0.470	153,100
4,425	072	035	R	1010	SINGLE FAM	MDL	5	BM1	88 MOUNTAIN VIEW DRIVE	03/15/12	171,000	00	Q	1.800	160,400
4,757	282	027	R	1010	SINGLE FAM	MDL	6		23 ADAMS SHORE ROAD	10/03/12	232,200	00	Q	0.480	181,000

QUALIFIED SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Block Lot	Class	Use	Use Descript	Site	Index	Nbhd	Street	Number	Street Name	Sale Date	Sale Val	Q	Land Area	Assessed
4,777 283	013 R	1010	SINGLE FAM	MDL	6			388 LONG ISLAND ROAD			05/29/12	127,000	00	Q	0.502
4,947 223	030 R	1010	SINGLE FAM	MDL	5	WA4		13 HERMIT COVE ROAD			06/15/12	405,000	00	Q	0.350
5,059 224	005 R	1010	SINGLE FAM	MDL	8	HD2		13 HARBOURSIDE DRIVE			02/25/13	465,000	00	Q	0.593
5,099 246	018 R	1010	SINGLE FAM	MDL	5	WN1		22 WINAUKEE ROAD			05/02/11	385,000	00	Q	2.530
5,176 245	108 R	1010	SINGLE FAM	MDL	5	FH1		12 WHITESELL ROAD			12/05/11	270,000	00	Q	0.220
5,191 245	095 R	1010	SINGLE FAM	MDL	5	FH1		14 SPINNAKER DRIVE			05/09/11	317,000	00	Q	0.260
5,227 245	072 R	1010	SINGLE FAM	MDL	5	FH1		12 KINGSWOOD LANE			07/26/12	272,000	00	Q	0.290
5,233 245	068 R	1010	SINGLE FAM	MDL	5	FH1		7 KINGSWOOD LANE			04/03/12	263,000	00	Q	0.280
5,243 235	006 R	1010	SINGLE FAM	MDL	5	FH1		11 FAR ECHO ROAD			01/14/13	220,000	00	Q	0.775
5,521 147	009 R	1010	SINGLE FAM	MDL	7			36 BRAE BURN ROAD			11/19/12	159,000	00	Q	0.470
5,526 147	014 R	1010	SINGLE FAM	MDL	7			20 BRAE BURN ROAD			06/22/11	215,000	00	Q	0.510
5,994 167	017 R	1010	SINGLE FAM	MDL	6			118 BEECHWOOD CIRCLE			03/01/13	215,000	00	Q	1.300
6,066 167	029 R	1010	SINGLE FAM	MDL	6			116 REDDING LANE			01/29/13	170,000	00	Q	0.710
6,109 142	012 R	1010	SINGLE FAM	MDL	8			41 BIRCH LANE			07/09/12	226,533	00	Q	1.450
6,111 142	014 R	1010	SINGLE FAM	MDL	8			65 BIRCH LANE			03/22/13	223,000	00	Q	1.100
6,114 167	037 R	1010	SINGLE FAM	MDL	8			89 BIRCH LANE			05/22/12	222,000	00	Q	1.100
6,218 169	026 R	1010	SINGLE FAM	MDL	7			17 BENTLEY ROAD			12/26/12	342,533	00	Q	0.500
6,302 238	002 R	1010	SINGLE FAM	MDL	8			75 LONG POINT ROAD			04/24/12	191,000	00	Q	1.200
6,599 115	023 R	1010	SINGLE FAM	MDL	6			23 BUTTWOOD DRIVE			07/05/12	219,000	00	Q	3.160
6,612 115	033 R	1010	SINGLE FAM	MDL	4			59 SAWMILL WAY			09/19/11	145,000	00	Q	0.920
6,681 086	001 R	1010	SINGLE FAM	MDL	5			231 SIBLEY ROAD			07/31/12	145,000	00	Q	0.415
7,268 049	021 R	1010	SINGLE FAM	MDL	8			13 FARM ROAD			08/20/12	300,000	00	Q	1.760
184,110 086	005 R	1010	SINGLE FAM	MDL	5			392 RED HILL ROAD			01/27/12	245,000	00	Q	1.640
2,125 017	010 R	1011	SFR INLAW		6			42 SKYLINE DRIVE			03/04/13	250,000	00	Q	2.650
6,004 167	023 R	1011	SFR INLAW		6			8 BEECHWOOD CIRCLE			12/10/12	230,000	00	Q	1.200
1,103 085	009 R	1013	SFR WATER	MDL-	9	WK1		68 INDIAN CARRY ROAD			08/20/12	599,000	00	Q	0.688
1,274 129	084 R	1013	SFR WATER	MDL-	9	SV12		254 CASTLE SHORE ROAD			12/09/11	875,000	00	Q	0.510
1,281 129	091 R	1013	SFR WATER	MDL-	9	SV12		220 CASTLE SHORE ROAD			05/25/12	615,000	00	Q	0.500
1,316 130	082 R	1013	SFR WATER	MDL-	9	SV12		106 CASTLE SHORE ROAD			12/30/11	600,000	00	Q	0.430
1,693 291	018 R	1013	SFR WATER	MDL-	9	W14		177 WINDERMERE ROAD			12/31/12	705,000	00	Q	1.600
1,972 276	001 R	1013	SFR WATER	MDL-	9	IL1		2 LITTLE SIX MILE ISLAND			12/14/12	995,000	00	Q	0.910
2,165 118	013 R	1013	SFR WATER	MDL-	9	W19		354 FOX HOLLOW ROAD			09/06/12	550,000	00	Q	1.500
2,215 117	012 R	1013	SFR WATER	MDL-	9	W19		183 GILMAN POINT ROAD			03/12/12	580,000	00	Q	0.936
2,219 133	007 R	1013	SFR WATER	MDL-	9	W19		209 GILMAN POINT ROAD			04/27/11	605,000	00	Q	0.990
2,417 263	071 R	1013	SFR WATER	MDL-	9	W01		76 WEST POINT ROAD			08/26/11	1,669,000	00	Q	1.500
2,467 252	015 R	1013	SFR WATER	MDL-	9	W15		57 COVE ROAD			10/04/11	765,000	00	Q	2.100
2,587 145	042 R	1013	SFR WATER	MDL-	9	W18		147 STANYAN ROAD			11/09/12	810,000	00	Q	0.730
2,606 133	043 R	1013	SFR WATER	MDL-	9	W18		171 STANYAN ROAD			09/20/12	635,000	00	Q	0.380
2,783 113	018 R	1013	SFR WATER	MDL-	9	KN1		88 AVON SHORES ROAD			05/31/11	494,000	00	Q	0.690
2,910 249	012 R	1013	SFR WATER	MDL-	9	W14		140 TANGLEWOOD SHORES ROAD			08/23/11	622,000	00	Q	0.200
3,135 278	026 R	1013	SFR WATER	MDL-	9	W01		11 MALLARD WAY			06/22/11	2,900,000	00	Q	1.100
3,306 217	012 R	1013	SFR WATER	MDL-	9	BC1		51 BLACK CAT ISLAND ROAD			12/14/12	740,000	00	Q	0.310
3,580 150	018 R	1013	SFR WATER	MDL-	9	SV12		40 BLACKS LANDING ROAD			06/15/12	935,000	00	Q	1.410
3,735 247	005 R	1013	SFR WATER	MDL-	9	W12		17 GENEVA POINT ROAD			09/27/12	725,000	00	Q	1.040
3,944 227	003 R	1013	SFR WATER	MDL-	9	W12		26 GARNET POINT ROAD			06/15/12	1,335,000	00	Q	2.100
3,963 099	093 R	1013	SFR WATER	MDL-	9	BM3		279 PARADISE DRIVE			06/08/12	205,000	00	Q	0.130

QUALIFIED SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PTD Map	Block	Lot	Class	Use	Code	Use	Site	Index	Nbhd	Street	Number	Street	Name	Sale	Date	Sale Val	Q	Land Area	Assessed
3,965	099	036	R	1013	SFR	WATER	MDL-	9	BM3	287	PARADISE DRIVE			07/16/12		373,000	00	Q	0.518
4,302	099	181	R	1013	SFR	WATER	MDL-	9	BM2	65	SUNRISE DRIVE			02/24/12		300,000	00	Q	0.220
4,573	257	002	R	1013	SFR	WATER	MDL-	9	W02	297	LONG POINT ROAD			03/29/12		1,300,000	00	Q	0.880
4,588	169	052	R	1013	SFR	WATER	MDL-	9	W10	64	LAKE SHORE DRIVE			09/13/11		525,000	00	Q	0.340
4,986	245	115	R	1013	SFR	WATER	MDL-	9	W01	27	ECHO LANDING ROAD			06/10/11		2,424,000	00	Q	1.120
4,992	244	005	R	1013	SFR	WATER	MDL-	9	W01	51	ECHO LANDING ROAD			06/14/11		1,375,000	00	Q	0.710
5,126	256	002	R	1013	SFR	WATER	MDL-	9	W01	87	OAK LANDING ROAD			06/29/12		1,470,000	00	Q	0.968
5,250	180	005	R	1013	SFR	WATER	MDL-	9	W15	47	COTTAGE ROAD			03/11/13		807,533	00	Q	0.670
5,308	188	011	R	1013	SFR	WATER	MDL-	9	W15	11	CHIPMUNK LANE			12/15/11		575,000	00	Q	0.310
5,314	188	017	R	1013	SFR	WATER	MDL-	9	W18	91	WYMAN TRAIL			12/04/12		630,000	00	Q	0.340
5,336	180	051	R	1013	SFR	WATER	MDL-	9	W18	34	WYMAN TRAIL			11/27/12		536,000	00	Q	0.400
5,340	179	017	R	1013	SFR	WATER	MDL-	9	W18	22	WYMAN TRAIL			08/08/11		520,000	00	Q	0.520
5,383	188	035	R	1013	SFR	WATER	MDL-	9	W18	43	EDGEWATER DRIVE			11/09/12		1,295,000	00	Q	0.960
5,417	131	025	R	1013	SFR	WATER	MDL-	9	W20	210	WENTWORTH SHORES ROAD			12/03/12		1,175,000	00	Q	0.630
5,424	130	070	R	1013	SFR	WATER	MDL-	9	IL2	2	GANSY ISLAND			12/07/12		112,533	00	Q	0.250
5,556	132	003	R	1013	SFR	WATER	MDL-	9	W20	118	TOLTEC POINT ROAD			12/15/11		375,000	00	Q	0.410
5,564	132	011	R	1013	SFR	WATER	MDL-	9	W18	96	TOLTEC POINT ROAD			11/19/12		360,000	00	Q	0.480
5,617	132	055	R	1013	SFR	WATER	MDL-	9	W18	79	RICHARDSON SHORES ROAD			12/19/12		835,000	00	Q	0.250
5,678	119	031	R	1013	SFR	WATER	MDL-	9	W20	390	WENTWORTH SHORES ROAD			10/15/12		650,000	00	Q	0.500
5,686	131	009	R	1013	SFR	WATER	MDL-	9	W20	290	WENTWORTH SHORES ROAD			05/30/12		550,000	00	Q	0.808
5,858	166	025	R	1013	SFR	WATER	MDL-	9	W08	52	DRIFTWOOD DRIVE			06/12/12		463,000	00	Q	0.450
5,862	166	029	R	1013	SFR	WATER	MDL-	9	W07	44	DRIFTWOOD DRIVE			08/23/11		825,000	00	Q	0.630
5,971	173	006	R	1013	SFR	WATER	MDL-	9	W09	125	HANSON DRIVE			07/02/12		510,000	00	Q	0.740
5,980	173	015	R	1013	SFR	WATER	MDL-	9	W09	193	HANSON DRIVE			08/31/11		491,600	00	Q	0.790
5,983	173	018	R	1013	SFR	WATER	MDL-	9	W09	201	HANSON DRIVE			03/20/13		450,000	00	Q	0.450
6,035	173	044	R	1013	SFR	WATER	MDL-	9	W16	7	BLACKKEY COVE ROAD			03/02/12		1,140,000	00	Q	0.700
6,055	168	008	R	1013	SFR	WATER	MDL-	9	W16	39	GREGSON LANE			03/29/12		1,450,000	00	Q	0.300
6,384	220	002	R	1013	SFR	WATER	MDL-	9	W01	66	BOAT HOUSE ROAD			06/29/12		1,170,000	00	Q	0.340
6,408	216	013	R	1013	SFR	WATER	MDL-	9	W01	34	BOAT HOUSE ROAD			02/25/13		2,350,000	00	Q	0.890
6,418	216	025	R	1013	SFR	WATER	MDL-	9	W01	31	WALLACE POINT RD			06/30/11		4,325,000	00	Q	1.890
6,447	200	013	R	1013	SFR	WATER	MDL-	9	W01	56	KONA BAY ROAD			06/06/11		1,720,000	00	Q	0.890
6,462	200	031	R	1013	SFR	WATER	MDL-	9	W01	55	LIGHTHOUSE LANE			09/07/12		1,660,000	00	Q	1.200
1,721	291	043	R	1020	CONDO	MDL-05	5			8	LANDS END LANE			03/11/13		580,000	00	Q	0.000
4,686	169	053	R	1020	CONDO	MDL-05	5			56	LAKE SHORE DRIVE			07/18/11		245,000	00	Q	0.000
6,195	169	046	R	1020	CONDO	MDL-05	5			8	ALPINE PARK ROAD			09/30/11		290,000	00	Q	0.000
6,876	283	014	R	1020	CONDO	MDL-05	5			4	PORTSIDE DRIVE - UNIT 3			08/17/12		405,000	00	Q	0.000
5,920	283	014	R	1020	CONDO	MDL-05	5			3	TOPSIDE ROAD - UNIT 1			05/29/12		285,000	00	Q	0.000
6,966	291	043	R	1020	CONDO	MDL-05	5			10	LANDS END LANE			05/17/11		635,000	00	Q	0.000
6,971	291	043	R	1020	CONDO	MDL-05	9			9	WINDERMERE ROAD			07/30/12		452,000	00	Q	0.000
184,461	096	004	R	1020	CONDO	MDL-05	5			13	VAPPI VALE			01/30/12		120,000	01	Q	0.000
184,463	096	004	R	1020	CONDO	MDL-05	5			11	VAPPI VALE			02/21/12		118,000	00	Q	0.000
184,466	096	004	R	1020	CONDO	MDL-05	5			10	VAPPI VALE			11/18/11		130,900	04	Q	0.000
184,467	096	004	R	1020	CONDO	MDL-05	5			9	VAPPI VALE			01/22/13		110,000	00	Q	0.000
184,469	096	004	R	1020	CONDO	MDL-05	5			7	VAPPI VALE			08/20/12		110,933	00	Q	0.000
184,472	096	004	R	1020	CONDO	MDL-05	5			4	VAPPI VALE			12/28/12		104,533	00	Q	0.000
184,475	096	004	R	1020	CONDO	MDL-05	5			1	VAPPI VALE			02/21/12		120,000	00	Q	0.000

QUALIFIED SALES 4/1/2011 - 3/31/2013

MOULTONBOROUGH, NH

PID Map	Block	Lot	Class	Use	Use Code	Site Index	Street Number	Street Name	Sale Date	Sale Price	Val Q	Land Area in Acres	Assessed Parcel Value
505 255	009	R	1022	BOATSLIP	5		16	LONG ISLAND ROAD	10/02/12	36,000	00	Q	0.000
521 255	009	R	1022	BOATSLIP	5		16	LONG ISLAND ROAD	02/28/12	41,000	00	Q	0.000
2,643 146	004	R	1022	BOATSLIP	5			BOATSLIP 19	11/06/12	50,000	00	Q	0.000
1,816 288	008	R	1023	BOATRACK	5		484	LONG ISLAND ROAD	09/28/12	17,000	00	Q	0.000
1,845 288	008	R	1023	BOATRACK	5		484	LONG ISLAND ROAD	09/26/11	19,466	00	Q	0.000
1,863 288	008	R	1023	BOATRACK	5		484	LONG ISLAND ROAD	01/25/12	17,933	00	Q	0.000
1,912 288	008	R	1023	BOATRACK	5		484	LONG ISLAND ROAD	09/17/12	25,000	00	Q	0.000
1,937 288	008	R	1023	BOATRACK	5		484	LONG ISLAND ROAD	03/23/12	22,533	00	Q	0.000
2,696 146	004	R	1031	TRAILER MDL-02	5		201	HANSON MILL ROAD	07/25/11	75,000	00	Q	0.000
2,708 146	004	R	1031	TRAILER MDL-02	5		201	HANSON MILL ROAD	05/05/11	99,000	00	Q	0.000
5,698 146	004	R	1031	TRAILER MDL-02	5		201	HANSON MILL ROAD	12/04/12	102,533	00	Q	0.000
5,719 146	004	R	1031	TRAILER MDL-02	5		201	HANSON MILL ROAD	05/09/11	105,000	00	Q	0.000
886 051	011	R	1060	AC LND IMP MDL	5		103	OLD ROUTE 109	05/08/12	68,000	00	Q	1.610
5,173 245	038	R	1060	AC LND IMP MDL	5	FH1		BLUEJAY LANE	08/12/11	125,000	00	Q	0.270
101,340 180	004	R	1063	AC LND WF IMP	9	W15	43	COTTAGE ROAD	08/25/11	500,000	00	Q	3.400
1,286 130	041	R	1093	MULTI HSES WF	9	SV12	176	CASTLE SHORE ROAD	02/23/12	875,000	00	Q	0.830
5,442 148	024	R	1093	MULTI HSES WF	9	W20	9	GEERY LANE	10/05/12	750,000	00	Q	0.570
6,093 168	016	R	1093	MULTI HSES WF	9	W16	44	KNOLL POINT DRIVE	06/19/12	1,900,000	00	Q	1.010
751 202	007	R	1300	RES ACLNDV	5		699	MOULTONBORO NECK ROAD	12/20/12	61,000	00	Q	1.000
752 203	001	R	1300	RES ACLNDV	5	98	711	MOULTONBORO NECK ROAD	11/16/12	106,000	00	Q	6.290
1,131 103	013	R	1300	RES ACLNDV	6			MARVIN ROAD	08/27/12	60,000	00	Q	1.430
4,288 092	015	R	1300	RES ACLNDV	5	BM1		SUNRISE DRIVE	08/08/12	55,000	00	Q	0.550
4,340 092	059	R	1300	RES ACLNDV	5	BM1		WOODSTREAM DRIVE	03/29/13	57,466	00	Q	0.548
5,408 162	006	R	1300	RES ACLNDV	5			WENTWORTH SHORES ROAD	02/28/13	32,000	00	Q	11.000
6,561 114	009	R	1330	WF VACANT	9	KN1		BISHOP SHORE ROAD	04/17/12	75,000	00	Q	1.820
930 050	010	C	3220	STORE/SHOP MDL	F		252	LEE ROAD	05/03/12	250,000	00	Q	1.910
1,127 103	009	C	3220	STORE/SHOP MDL	H	C10	517	WHITTIER HIGHWAY	08/30/12	210,000	00	Q	1.100
3,216 076	003	C	3220	STORE/SHOP MDL	H		822	WHITTIER HIGHWAY	02/24/12	159,000	00	Q	1.440
4,658 141	011	C	3900	DEVEL LAND	H	C30	81	WHITTIER HIGHWAY	02/01/12	235,000	00	Q	3.850

Appendix 'E': Land Tables

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Waterfront Extraction Spreadsheet
- Land Adjustments (Neighborhood)
- Land Neighborhood Descriptions
- Site Index Table
- Acreage Discount Chart

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0101	Single Fam	MDL R	0101	0101	0101	0101
0102	Condo	R	0102	0102	0102	0102
0103	Mobile Hom	R	0103	0103	0103	0103
0104	Two Family	R	0104	0104	0104	0104
0105	THREE FAM	R	0105	0105	0105	0105
0106	AC LND IMP	R	0106	0106	0106	0106
0107		R	0107	0107	0107	0107
0108		R	0108	0108	0108	0108
0109	MULTI HSES	MDL R	0109	0109	0109	0109
010I	MULTI HSES	MDL R	0109	0109	0109	0109
010T	Single Fam	MDL R	0101	0101	0101	0101
0111	APT 4-8	R	0111	0111	0111	0111
0112	APT 8 + UP	R	0112	0112	0112	0112
0120	PR RES OPN	R	0120	0120	0120	0120
0121	BOARDNG HS	R	0121	0121	0121	0121
0122	FRAT/SOROR	R	0122	0122	0122	0122
0123	DORMITORY	R	0123	0123	0123	0123
0124	REC/CONVEN	R	0124	0124	0124	0124
0130	PRI RES	R	0130	0130	0130	0130
0131	RES ACLNPO	R	0131	0131	0131	0131
0132	RES ACLNUD	R	0132	0132	0132	0132
0134	PRI RS C/I	R	0134	0134	0134	0134
0140	PR RES IND	R	0140	0140	0140	0140
0201	SFR OPEN	O	0201	0201	0201	0201
0202	WET RES PV	O	0202	0202	0202	0202
0210	PRI OPN SP	O	0210	0210	0210	0210
0211	NONPROD VC	O	0211	0211	0211	0211
0300	HOTELS	C	0300	0300	0300	0300
0301	MOTELS	C	0301	0301	0301	0301
0302	DOMITORY	C	0302	0302	0302	0302
0303	APT OVER 8	C	0303	0303	0303	0303
0304	NURSING HM	C	0304	0304	0304	0304
0305	HOSP PVT	C	0305	0305	0305	0305
0306	OTHER LIV	C	0306	0306	0306	0306
0310	PRI COMM	C	0310	0310	0310	0310
0311	RTL GAS ST	C	0311	0311	0311	0311
0312	GRAIN ELEV	C	0312	0312	0312	0312
0313	LUMBER YRD	C	0313	0313	0313	0313
0314	TRK TERM	C	0314	0314	0314	0314
0315	DOCKYARDS	C	0315	0315	0315	0315
0316	COMM WHSE	C	0316	0316	0316	0316
0317	FARM BLDGS	C	0317	0317	0317	0317
0318	DISC DEPT	C	0318	0318	0318	0318
0321	HRDWARE ST	C	0321	0321	0321	0321
0322	STORE/SHOP	C	0322	0322	0322	0322
0323	SHOPNGMALL	C	0323	0323	0323	0323
0324	SUPERMKT	C	0324	0324	0324	0324
0325	CONV FOOD	C	0325	0325	0325	0325
0326	REST/CLUBS	C	0326	0326	0326	0326
0330	AUTO V S&S	C	0330	0330	0330	0330
0331	AUTO S S&S	C	0331	0331	0331	0331
0332	AUTO REPR	C	0332	0332	0332	0332
0333	FUEL SV/PR	C	0333	0333	0333	0333
0334	GAS ST SRV	C	0334	0334	0334	0334
0335	CAR WASH	C	0335	0335	0335	0335
0336	PARK GAR	C	0336	0336	0336	0336
0337	PARK LOT	C	0337	0337	0337	0337
0338	OTH MTR SS	C	0338	0338	0338	0338
0340	OFFICE BLD	C	0340	0340	0340	0340
0341	BANK BLDG	C	0341	0341	0341	0341
0342	PROF BLDG	C	0342	0342	0342	0342

Land Use Codes
MOULTONBOROUGH, NH

Use	Use	Land	Assess Sum	Assess Sum	Assess Sum	Assess Sum
Code	Desc	Class	Lnd Ln 1	Lnd Ln 2	Bldgs	Oblids
0350	POST OFF	C	0350	0350	0350	0350
0351	EDUC BLDG	C	0351	0351	0351	0351
0352	DAY CARE	C	0352	0352	0352	0352
0353	FRATNL ORG	C	0353	0353	0353	0353
0354	TRANSPORT	C	0354	0354	0354	0354
0355	FUNERAL HM	C	0355	0355	0355	0355
0356	PROF ASSOC	C	0356	0356	0356	0356
0360	MUSEUMS	C	0360	0360	0360	0360
0361	ART GAL	C	0361	0361	0361	0361
0362	MOVIE THTR	C	0362	0362	0362	0362
0363	DRIVEINTHT	C	0363	0363	0363	0363
0364	THEATER	C	0364	0364	0364	0364
0365	STADIUMS	C	0365	0365	0365	0365
0366	ARENAS	C	0366	0366	0366	0366
0367	RACETRACK	C	0367	0367	0367	0367
0368	AMUSE PARK	C	0368	0368	0368	0368
0369	OTHER CULT	C	0369	0369	0369	0369
0370	BOWLING	C	0370	0370	0370	0370
0371	ICE SKATE	C	0371	0371	0371	0371
0372	ROLLER SKT	C	0372	0372	0372	0372
0373	SWIM POOL	C	0373	0373	0373	0373
0374	HEALTH SPA	C	0374	0374	0374	0374
0375	TENNIS CLB	C	0375	0375	0375	0375
0376	GYMS	C	0376	0376	0376	0376
0377	OTH IN REC	C	0377	0377	0377	0377
0380	GOLF CRSE	C	0380	0380	0380	0380
0381	TENNIS ODR	C	0381	0381	0381	0381
0382	RIDING STB	C	0382	0382	0382	0382
0383	BEACHES	C	0383	0383	0383	0383
0384	MARINAS	C	0384	0384	0384	0384
0385	FISH&GAME	C	0385	0385	0385	0385
0386	CAMPGROUND	C	0386	0386	0386	0386
0387	YTH CAMPS	C	0387	0387	0387	0387
0388	OTHR OUTDR	C	0388	0388	0388	0388
0389	STRUCT-61B	C	0389	0389	0389	0389
0390	DEVEL LAND	C	0390	0390	0390	0390
0391	POT DEVEL	C	0391	0391	0391	0391
0392	UNDEV LAND	C	0392	0392	0392	0392
0393	AH-NOT 61A	C	0393	0393	0393	0393
0400	FACTORY	I	0400	0400	0400	0400
0401	IND WHSES	I	0401	0401	0401	0401
0402	IND OFFICE	I	0402	0402	0402	0402
0403	ACCLND MFG	I	0403	0403	0403	0403
0404	R-D FACIL	I	0404	0404	0404	0404
0410	PR IND RES	I	0410	0410	0410	0410
0411	GYPSUMMINE	I	0411	0411	0411	0411
0412	ROCK MINE	I	0412	0412	0412	0412
0413	OTH MINES	I	0413	0413	0413	0413
0420	PUB TANKS	I	0420	0420	0420	0420
0421	TANKS LNG	I	0421	0421	0421	0421
0422	ELEC PLANT	I	0422	0422	0422	0422
0423	ELEC ROW	I	0423	0423	0423	0423
0424	ELECSUBSTA	I	0424	0424	0424	0424
0425	GAS PLANT	I	0425	0425	0425	0425
0426	GAS ROW	I	0426	0426	0426	0426
0427	GAS STG	I	0427	0427	0427	0427
0428	GAS SUBSTA	I	0428	0428	0428	0428
0430	TEL X STA	I	0430	0430	0430	0430
0431	TEL REL TW	I	0431	0431	0431	0431
0432	CBL-TV TR	I	0432	0432	0432	0432
0433	RAD/TV TR	I	0433	0433	0433	0433

Land Use Codes
MOULTONBOROUGH, NH

Use	Use	Land	Assess Sum	Assess Sum	Assess Sum	Assess Sum
Code	Desc	Class	Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs
0440	IND LD DV	I	0440	0440	0440	0440
0441	IND LD PO	I	0441	0441	0441	0441
0442	IND LD UD	I	0442	0442	0442	0442
0501	IND ASC TR	P	0501	0501	0501	0501
0502	DOM/FOR CP	P	0502	0502	0502	0502
0503	DOM/FOR ME	P	0503	0503	0503	0503
0504	PUB UTIL	P	0504	0504	0504	0504
0505	MCH PL/WR	P	0505	0505	0505	0505
0506	PIPE LINES	P	0506	0506	0506	0506
0601	C61 TEN YR	S	0601	0601	0601	0601
0602	C61 5 YEAR	S	0602	0602	0602	0602
0610	FOREST C61	S	0610	0610	0610	0610
0710	CRANBERRY	S	0710	0710	0710	0710
0711	TOBACCO SD	S	0711	0711	0711	0711
0712	TR CRP VEG	S	0712	0712	0712	0712
0713	FIELD CRPS	S	0713	0713	0713	0713
0714	ORCHARDS	S	0714	0714	0714	0714
0715	VINEYARDS	S	0715	0715	0715	0715
0716	TILL FORAG	S	0716	0716	0716	0716
0717	PROD WOOD	S	0717	0717	0717	0717
0718	PASTURE	S	0718	0718	0718	0718
0719	NURSERIES	S	0719	0719	0719	0719
0720	NONPRNECLD	S	0720	0720	0720	0720
0722	NONPRWETLD	S	0722	0722	0722	0722
0800	RECREATION	S	0800	0800	0800	0800
0801	REC HIKE	S	0801	0801	0801	0801
0802	REC CAMP	S	0802	0802	0802	0802
0803	REC NATURE	S	0803	0803	0803	0803
0804	REC BOAT	S	0804	0804	0804	0804
0805	REC GOLF	S	0805	0805	0805	0805
0806	REC HORSE	S	0806	0806	0806	0806
0807	REC HUNT	S	0807	0807	0807	0807
0808	REC FISH	S	0808	0808	0808	0808
0809	REC AL-SKI	S	0809	0809	0809	0809
0810	REC NR-SKI	S	0810	0810	0810	0810
0811	REC SWIM	S	0811	0811	0811	0811
0812	REC PICNIC	S	0812	0812	0812	0812
0813	REC GLIDE	S	0813	0813	0813	0813
0814	REC TARGET	S	0814	0814	0814	0814
0900	US GOVT	E	0900	0900	0900	0900
0901	COMM-MASS	E	0901	0901	0901	0901
0902	COUNTY	E	0902	0902	0902	0902
0903	MUNICPAL	E	0903	0903	0903	0903
0904	PRI SCHOOL	E	0904	0904	0904	0904
0905	P/HOS CHAR	E	0905	0905	0905	0905
0906	CHURCH ETC	E	0906	0906	0906	0906
0907	121A CORP	E	0907	0907	0907	0907
0908	HSNG AUTH	E	0908	0908	0908	0908
0909	RELIGIOUS	E	0909	0909	0909	0909
0910	CHARITABLE	E	0910	0910	0910	0910
0920	NON PROFIT	E	0920	0920	0920	0920
1010	SINGLE FAM	MDL R	1010	1010	1010	1010
1011	SFR INLAW	R	1011	1011	1011	1011
1012	BARN ESMNT	R	1012	1012	1012	1012
1013	SFR WATER	MDL- R	1013	1013	1013	1013
1014	SFR GOLF	R	1014	1014	1014	1014
1015	RES CONDO W/LAN	R	1015	1015	1015	1015
1016	RES LEASED LND	R	1016	1016	1016	1016
101D	SFR WATER	MDL- R	101D	101D	101D	101D
1020	CONDO MDL-05	R	1020	1020	1020	1020
1021	CONDO NL	R	1021	1021	1021	1021

Land Use Codes
MOULTONBOROUGH, NH

Use	Use	Land	Assess Sum	Assess Sum	Assess Sum	Assess Sum
Code	Desc	Class	Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs
1022	BOATSLIP	R	1022	1022	1022	1022
1023	BOATRACK	R	1023	1023	1023	1023
1030	MOBILE HME MDL	R	1030	1030	1030	1030
1031	TRAILER MDL-02	R	1031	1031	1031	1031
1032	TP MOBILE	R	1032	1032	1032	1032
1040	TWO FAMILY	R	1040	1040	1040	1040
1041	TWO FAMILY	R	1041	1041	1041	1041
1050	THREE FAM	R	1050	1050	1050	1050
1051	THREE FAM	R	1051	1051	1051	1051
1060	AC LND IMP MDL	R	1060	1060	1060	1060
1063	AC LND WF IMP	R	1063	1063	1063	1063
1070	BAY VILL DIST	R	1070	1070	1070	1070
1080		R	1080	1080	1080	1080
1090	MULTI HSES MDL	R	1090	1090	1090	1090
1093	MULTI HSES WF	R	1093	1093	1093	1093
1110	APT 4-8	R	1110	1110	1110	1110
1111	TEMP	R	1111	1111	1111	1111
1120	APT 8 + UP	R	1120	1120	1120	1120
1210	BOARDNG HS	R	1210	1210	1210	1210
1220	FRAT/SOROR	R	1220	1220	1220	1220
1230	INNS	R	1230	1230	1230	1230
1240	REC/CONVEN	R	1240	1240	1240	1240
1300	RES ACLNDV	R	1300	1300	1300	1300
1310	RES ACLNPO	R	1310	1310	1310	1310
1320	RES ACLNUD	R	1320	1320	1320	1320
1330	WF VACANT	R	1330	1330	1330	1330
1340	RES LND CEMETAR	R	1340	1340	1340	1340
2010	SFR OPEN	O	2010	2010	2010	2010
2020	WET RES PV	O	2020	2020	2020	2020
2100	NONPROD AH	O	2100	2100	2100	2100
2110	NONPROD VC	O	2110	2110	2110	2110
2200		O	2200	2200	2200	2200
2210		O	2210	2210	2210	2210
2300		O	2300	2300	2300	2300
2310		O	2310	2310	2310	2310
3000	HOTELS	C	3000	3000	3000	3000
3010	MOTELS	C	3010	3010	3010	3010
3020	DORMITORY	C	3020	3020	3020	3020
3030	APT OVER 8 MDL	C	3030	3030	3030	3030
3040	NURSING HM	C	3040	3040	3040	3040
3050	HOSP PVT	C	3050	3050	3050	3050
3060	OTHER LIV	C	3060	3060	3060	3060
3100	RTL OIL ST	C	3100	3100	3100	3100
3110	RTL GAS ST	C	3110	3110	3110	3110
3120	GRAIN ELEV	C	3120	3120	3120	3120
3130	LUMBER YRD	C	3130	3130	3130	3130
3140	TRK TERM	C	3140	3140	3140	3140
3150	DOCKYARDS	C	3150	3150	3150	3150
3160	COMM WHSE MDL-	C	3160	3160	3160	3160
3170	FARM BLDGS	C	3170	3170	3170	3170
3180	DISC DEPT	C	3180	3180	3180	3180
3210	HRDWARE ST	C	3210	3210	3210	3210
3220	STORE/SHOP MDL	C	3220	3220	3220	3220
3221	RTL CONDO	C	3221	3221	3221	3221
3222	COMM BLDG MDL-	C	3222	3222	3222	3222
3230	SHOPNGMALL	C	3230	3230	3230	3230
3240	SUPERMKT	C	3240	3240	3240	3240
3250	CONV FOOD	C	3250	3250	3250	3250
3260	REST/CLUBS	C	3260	3260	3260	3260
3300	AUTO V S&S	C	3300	3300	3300	3300
3310	AUTO S S&S	C	3310	3310	3310	3310

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum Obldgs
4030	ACCLND MFG	I	4030		4030		4030	
4040	R-D FACIL	I	4040		4040		4040	
4100	SAND&GRAVL	I	4100		4100		4100	
4110	GYPSUMMINE	I	4110		4110		4110	
4120	ROCK MINE	I	4120		4120		4120	
4130	OTH MINES	I	4130		4130		4130	
4200	PUB TANKS	I	4200		4200		4200	
4210	TANKS LNG	I	4210		4210		4210	
4220	ELEC PLANT	I	4220		4220		4220	
4240	ELECSUBSTA	I	4240		4240		4240	
4250	GAS PLANT	I	4250		4250		4250	
4260	GAS ROW	I	4260		4260		4260	
4270	GAS STG	I	4270		4270		4270	
4280	GAS SUBSTA	I	4280		4280		4280	
4290	WATER CO	I	4290		4290		4290	
4291	WATER CO. MDL94	I	4291		4291		4291	
4300	TEL X STA	I	4300		4300		4300	
4310	TEL REL TW	I	4310		4310		4310	
4320	CBL-TV TR	I	4320		4320		4320	
4330	RAD/TV TR	I	4330		4330		4330	
4400	IND LD DV	I	4400		4400		4400	
4410	IND LD PO	I	4410		4410		4410	
4420	IND LD UD	I	4420		4420		4420	
4430	IND LD W IMP	I	4430		4430		4430	
4500	POLES/CONDUIT	I	4500		4500		4500	
5010	IND ASC TR	P	5010		5010		5010	
5020	DOM/FOR CP	P	5020		5020		5020	
5030	DOM/FOR ME	P	5030		5030		5030	
5040	PUB UTIL	P	5040		5040		5040	
5050	MCH PL/WR	P	5050		5050		5050	
5060	PIPE LINES	P	5060		5060		5060	
6000	FARM	S	6000		6000		6000	
6100	PW STEW	S	6100		6100		6100	
6101		S	6101		6101		6101	
6102		S	6102		6102		6102	
6103		S	6103		6103		6103	
6104		S	6104		6104		6104	
6200	PN NO STEW	S	6200		6200		6200	
6201		S	6201		6201		6201	
6202		S	6202		6202		6202	
6203		S	6203		6203		6203	
6204		S	6204		6204		6204	
6300	HW STEW	S	6300		6300		6300	
6301		S	6301		6301		6301	
6302		S	6302		6302		6302	
6303		S	6303		6303		6303	
6304		S	6304		6304		6304	
6400	HW NO STEW	S	6400		6400		6400	
6401		S	6401		6401		6401	
6402		S	6402		6402		6402	
6403		S	6403		6403		6403	
6404		S	6404		6404		6404	
6500	OW STEW	S	6500		6500		6500	
6501		S	6501		6501		6501	
6502		S	6502		6502		6502	
6503		S	6503		6503		6503	
6504		S	6504		6504		6504	
6600	ON NO STEW	S	6600		6600		6600	
6601		S	6601		6601		6601	
6602		S	6602		6602		6602	
6603		S	6603		6603		6603	

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
6604		S	6604	6604	6604	6604
6701		S	6701	6701	6701	6701
6702		S	6702	6702	6702	6702
6703		S	6703	6703	6703	6703
6704		S	6704	6704	6704	6704
7000	UNPRODUCTIVE	S	7000	7000	7000	7000
7100	WET	S	7100	7100	7100	7100
7210	TEMP	S	7210	7210	7210	7210
7410	TEMP	S	7410	7410	7410	7410
7600	TEMP	S	7600	7600	7600	7600
9010	STATE NH MDL-0	E	9010	9010	9010	9010
901C	CEMETARY MDL 94	E	901C	901C	901C	901C
901I	STATE NH MDL-9	E	9010	9010	9010	9010
901V	CEMETARY MDL 00	E	901V	901V	901V	901V
9020	COUNTY	E	9020	9020	9020	9020
9030	MUNICIPAL	E	9030	9030	9030	9030
9031	POLICE	E	9031	9031	9031	9031
9032	FIRE	E	9032	9032	9032	9032
9033	PUB-SCHOOL	E	9033	9033	9033	9033
9035	TOWN-PROP MDL-	E	9035	9035	9035	9035
903C	TOWN-PROP MDL-	E	903C	903C	903C	903C
903I	TOWN-PROP MDL-	E	903I	903I	903I	903I
903R	TOWN PROP MDL-0	E	903R	903R	903R	903R
903T	TOWN-PROP MDL-	E	9035	9035	9035	9035
9040	PRI SCHOOL	E	9040	9040	9040	9040
9050	P/HOS CHAR	E	9050	9050	9050	9050
9060	CHURCH ETC MDL	E	9060	9060	9060	9060
906I	CHURCH ETC MDL	E	9060	9060	9060	9060
9070	P-ROADS MDL-00	E	9070	9070	9070	9070
907C	121A CORP MDL-	E	9070	9070	9070	9070
9080	HSNG AUTH	E	9080	9080	9080	9080
9090	RELIGIOUS	E	9090	9090	9090	9090
9100	CHARITABLE MDL	E	9100	9100	9100	9100
910C	CHARITABLE MDL	E	9100	9100	9100	9100
910I	CHARITABLE MDL	E	9100	9100	9100	9100
910R	CHARITABLE MDL	E	9100	9100	9100	9100
9200	NON PROFIT MDL	E	9200	9200	9200	9200
9205	COMM-LOT MDL-0	E	9205	9205	9205	9205
920C	NON PROFIT MDL	E	9200	9200	9200	9200
920J	COMM-LOT MDL-9	E	9205	9205	9205	9205
920R	NON PROFIT MDL	E	9200	9200	9200	9200
9210	RAILROAD	E	9210	9210	9210	9210
9300	TP SITE	E	9300	9300	9300	9300
9301	TP MOBILE	E	9301	9301	9301	9301
9600	CU EX FARM	E	9600	9600	9600	9600
9610	CU EX PINE STEW	E	9610	9610	9610	9610
9620	CU EX PINE NO S	E	9620	9620	9620	9620
9630	CU EX HW STEW	E	9630	9630	9630	9630
9640	CU EX HW NO STE	E	9640	9640	9640	9640
9650	CU EX OTH STEW	E	9650	9650	9650	9650
9660	CU EX OTH NO ST	E	9660	9660	9660	9660
9700	CU EX UNPROD	E	9700	9700	9700	9700
9701	CU EX WET	E	9701	9701	9701	9701
995	CONDO MAIN	R	995	995	995	995
9998	CONDO MAIN	E	9998	9998	9998	9998
9999	CU-EX	E	9999	9999	9999	9999

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve ID	Class	Area in Square Feet	Price
1	C	1	64.98
1	C	500	64.98
1	C	1,000	37.00
1	C	4,356	9.74
1	C	10,890	4.40
1	C	21,780	2.40
1	C	32,670	1.80
1	C	43,560	1.43
1	C	99,999	1.43
1	E	1	59.13
1	E	500	59.13
1	E	1,000	33.67
1	E	4,356	8.86
1	E	10,890	4.00
1	E	21,780	2.18
1	E	32,670	1.64
1	E	43,560	1.30
1	E	99,999	1.30
1	I	1	64.98
1	I	500	64.98
1	I	1,000	37.00
1	I	4,356	9.74
1	I	10,890	4.40
1	I	21,780	2.40
1	I	32,670	1.80
1	I	43,560	1.43
1	I	99,999	1.43
1	O	1	59.13
1	O	500	59.13
1	O	1,000	33.67
1	O	4,356	8.86
1	O	10,890	4.00
1	O	21,780	2.18
1	O	32,670	1.64
1	O	43,560	1.30
1	O	99,999	1.30
1	P	500	26.00
1	P	1,000	14.95
1	P	4,356	5.95
1	P	10,890	3.45
1	P	21,780	1.95
1	P	32,670	1.45
1	P	43,560	1.20
1	R	1	59.13
1	R	500	59.13
1	R	1,000	33.67
1	R	4,356	8.86
1	R	10,890	4.00
1	R	21,780	2.18
1	R	32,670	1.64

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve		Area in	
ID	Class	Square Feet	Price
1	R	43,560	1.30
1	R	99,999	1.30
1	S	1	59.13
1	S	500	59.13
1	S	1,000	33.67
1	S	4,356	8.86
1	S	10,890	4.00
1	S	21,780	2.18
1	S	32,670	1.64
1	S	43,560	1.30
1	S	99,999	1.30

Land Curve Report

12/03/2013

Class=R, Nbhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
1	59.1300000000	59
550	54.5009090909	29,975
600	50.6433333333	30,386
650	47.3792307692	30,796
700	44.5814285714	31,207
750	42.1566666667	31,618
800	40.0350000000	32,028
850	38.1629411765	32,439
900	36.4988888889	32,849
950	35.0100000000	33,260
1,000	33.6700000000	33,670
1,336	25.5711099612	34,163
1,672	20.7272762060	34,656
2,008	17.5044864167	35,149
2,344	15.2056363622	35,642
2,680	13.4832143810	36,135
3,016	12.1445681198	36,628
3,352	11.0742900828	37,121
3,688	10.1990301697	37,614
4,024	9.4699369220	38,107
4,356	8.8600000000	38,594
5,009	7.8040407267	39,090
5,662	6.9916495938	39,587
6,315	6.3472684086	40,083
6,968	5.8236624569	40,579
7,621	5.3897861173	41,076
8,274	5.0243944888	41,572
8,927	4.7124588328	42,068
9,580	4.4430480167	42,564
10,233	4.2080211082	43,061
10,886	4.0011905199	43,557
10,890	4.0000000000	43,560
11,979	3.6690909091	43,952
13,068	3.3933333333	44,344
14,157	3.1600000000	44,736
15,246	2.9600000000	45,128
16,335	2.7866666667	45,520
17,424	2.6350000000	45,912
18,513	2.5011764706	46,304
19,602	2.3822222222	46,696
20,691	2.2757894737	47,088
21,780	2.1800000000	47,480
22,869	2.1028571429	48,090
23,958	2.0327272727	48,700
25,047	1.9686956522	49,310
26,136	1.9100000000	49,920
27,225	1.8560000000	50,530
28,314	1.8061538462	51,139
29,403	1.7600000000	51,749
30,492	1.7171428571	52,359
31,581	1.6772413793	52,969
32,670	1.6400000000	53,579
33,759	1.5961290323	53,884
34,848	1.5550000000	54,189

Land Curve Report

12/03/2013

Class=R, Nbhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
35,937	1.5163636364	54,494
37,026	1.4800000000	54,798
38,115	1.4457142857	55,103
39,204	1.4133333333	55,408
40,293	1.3827027027	55,713
41,382	1.3536842105	56,018
42,471	1.3261538462	56,323
43,560	1.3000000000	56,628

Moultonborough, NH
Waterfront Extraction Spreadsheet

PID	Map	Lot	Unit	Street Number	Street Name	LUC	LUC Description	Site Index	Nhbd	Nhbd Adj	Sale Date	Price	Total Appraised Improvements	Indicated Land	Land Area In Acres	Total Assessed Parcel Value	Land Value W/O Site Index Adj.	Needed Adj.
1103	85	9	0	68	INDIAN CARRY ROAD	1013	SFR WATER MDL-01	9 WK1	0.9		8/20/2012	599000	288100	310900	0.69	559900	46900	6.629
3963	99	93	0	279	PARADISE DRIVE	1013	SFR WATER MDL-01	9 BM3	0.57		6/8/2012	205000	54900	150700	0.13	185200	22600	6.668
3965	99	96	0	267	PARADISE DRIVE	1013	SFR WATER MDL-01	9 BM3	0.57		7/16/2012	373000	229100	143900	0.52	387500	27300	5.271
4302	99	181	0	65	SUNRISE DRIVE	1013	SFR WATER MDL-01	9 BM2	0.82		2/24/2012	300000	78700	221300	0.22	281100	34900	6.341
2783	113	18	0	88	AVON SHORES ROAD	1013	SFR WATER MDL-01	9 KN1	0.8		5/31/2011	494000	146700	347300	0.69	412700	45900	7.566
2215	117	12	0	183	GILMAN POINT ROAD	1013	SFR WATER MDL-01	9 W19	1.18		3/12/2012	580000	224800	355200	0.94	587900	62600	5.674
2165	118	13	0	354	FOX HOLLOW ROAD	1013	SFR WATER MDL-01	9 W19	1.18		9/6/2012	550000	44600	505400	1.50	445900	68800	7.566
5678	119	31	0	390	WENTWORTH SHORES ROAD	1013	SFR WATER MDL-01	9 W20	1.75		10/15/2012	650000	169500	480500	0.50	651400	83100	5.782
1274	129	84	0	254	CATTLE SHORE ROAD	1013	SFR WATER MDL-01	9 SV12	1.8		12/9/2011	875000	245200	629800	0.51	743400	85900	7.332
1281	129	91	0	220	CASTLE SHORE ROAD	1013	SFR WATER MDL-01	9 SV12	1.8		5/25/2012	615000	62800	552200	0.50	558500	85500	6.458
5424	130	70	0	2	GANSY ISLAND	1013	SFR WATER MDL-01	9 IL2	0.4		12/7/2012	112533	28800	83733	0.25	109600	13900	6.024
1316	130	82	0	106	CASTLE SHORE ROAD	1013	SFR WATER MDL-01	9 SV12	1.8		12/30/2011	600000	116000	484000	0.43	600200	83500	5.796
5686	131	9	0	290	WENTWORTH SHORES ROAD	1013	SFR WATER MDL-01	9 W20	1.75		5/30/2012	550000	43100	506900	0.81	621600	99700	5.084
5417	131	25	0	210	WENTWORTH SHORES ROAD	1013	SFR WATER MDL-01	9 W20	1.75		12/3/2012	1175000	547000	628000	0.63	1061100	88600	7.088
5556	132	3	0	118	TOLTEC POINT ROAD	1013	SFR WATER MDL-01	9 W20	1.75		12/15/2011	375000	101700	273300	0.41	452400	60500	4.517
5584	132	11	0	96	TOLTEC POINT ROAD	1013	SFR WATER MDL-01	9 W18	1.57		11/19/2012	360000	77300	282700	0.48	399400	55500	5.094
5617	132	55	0	79	RICHARDSON SHORES ROAD	1013	SFR WATER MDL-01	9 W18	1.57		12/19/2012	835000	461600	373400	0.25	858300	68400	5.459
2219	133	7	0	209	GILMAN POINT ROAD	1013	SFR WATER MDL-01	9 W19	1.18		4/27/2011	605000	209400	395600	0.99	596100	66700	5.931
2606	133	43	0	171	STANYAN ROAD	1013	SFR WATER MDL-01	9 W18	1.57		9/20/2012	635000	106100	528900	0.38	521300	71600	7.387
2587	145	42	0	147	STANYAN ROAD	1013	SFR WATER MDL-01	9 W18	1.57		11/9/2012	810000	338200	471800	0.73	797500	79200	5.957
5442	148	24	0	9	GEERY LANE	1093	MULTI HSES WF	9 W20	1.75		10/5/2012	750000	173200	576800	0.57	647500	81800	7.051
3580	150	18	0	40	BLACKS LANDING ROAD	1013	SFR WATER MDL-01	9 SV12	1.8		6/15/2012	935000	327300	607700	1.41	994700	112100	5.421
5862	166	29	0	44	DRIFTWOOD DRIVE	1013	SFR WATER MDL-01	9 W07	1.9		8/23/2011	825000	275200	549800	0.63	833400	96200	5.715
6055	168	8	0	39	GREGG LANE	1013	SFR WATER MDL-01	9 W16	2.55		3/29/2012	1450000	684400	765600	0.30	1307500	107400	7.128
6093	168	16	0	44	KNOLL POINT DRIVE	1093	MULTI HSES WF	9 W16	2.55		6/19/2012	1900000	970100	929900	1.01	1808200	144400	6.440
4588	169	52	0	64	LAKE SHORE DRIVE	1013	SFR WATER MDL-01	9 W10	1.2		9/13/2011	525000	176100	348900	0.34	489100	54000	6.461
5971	173	6	0	125	HANSON DRIVE	1013	SFR WATER MDL-01	9 W09	1.1		7/2/2012	510000	131600	378400	0.74	471900	58700	6.446
5980	173	15	0	193	HANSON DRIVE	1013	SFR WATER MDL-01	9 W09	1.1		8/31/2011	491600	150000	341600	0.79	494900	59500	5.741
5983	173	18	0	201	HANSON DRIVE	1013	SFR WATER MDL-01	9 W09	1.1		3/20/2013	450000	143700	306300	0.45	441600	51400	5.959
6035	173	44	0	7	BLACKKEY COVE ROAD	1013	SFR WATER MDL-01	9 W16	2.55		3/2/2012	1140000	572200	567800	0.70	1307900	126800	4.478
5340	179	17	0	22	WYMAN TRAIL	1013	SFR WATER MDL-01	9 W15	1.75		8/8/2011	520000	95200	424800	0.52	510200	71500	5.941
5250	180	5	0	47	COTTAGE ROAD	1013	SFR WATER MDL-01	9 W15	1.75		3/11/2013	807533	128900	678633	0.67	705300	99400	6.827
5336	180	51	0	34	WYMAN TRAIL	1013	SFR WATER MDL-01	9 W18	1.57		11/27/2012	536000	85700	450300	0.40	482900	68500	6.574
5308	188	11	0	11	CHIPMUNK LANE	1013	SFR WATER MDL-01	9 W15	1.75		12/15/2011	575000	78600	496400	0.31	530300	77900	6.372
5314	188	17	0	91	WYMAN TRAIL	1013	SFR WATER MDL-01	9 W18	1.57		12/4/2012	630000	180600	449400	0.34	590100	70600	6.365
5383	188	35	0	43	EDGEWATER DRIVE	1013	SFR WATER MDL-01	9 W18	1.57		11/9/2012	1295000	575000	720000	0.96	1137300	97000	7.423
6447	200	13	0	56	KONA BAY ROAD	1013	SFR WATER MDL-01	9 W01	3.1		6/6/2011	1720000	738700	981300	0.89	1732700	171400	5.725
6462	200	31	0	55	LIGHTHOUSE LANE	1013	SFR WATER MDL-01	9 W01	3.1		9/7/2012	1660000	637800	1022200	1.20	1619500	166800	6.128
6408	216	13	0	34	BOAT HOUSE ROAD	1013	SFR WATER MDL-01	9 W01	3.1		2/25/2013	2350000	1262100	1087900	0.89	2256100	171400	6.347
3306	217	12	0	51	BLACK CAT ISLAND ROAD	1013	SFR WATER MDL-01	9 BC1	2.15		12/14/2012	740000	146800	593200	0.31	701700	95700	6.199
5384	220	2	0	66	BOAT HOUSE ROAD	1013	SFR WATER MDL-01	9 W01	3.1		6/29/2012	1170000	406400	763600	0.34	1174600	132400	5.767
3944	227	3	0	26	GARNET POINT ROAD	1013	SFR WATER MDL-01	9 W12	2.14		6/15/2012	1335000	535600	799400	2.10	1328200	127200	6.285
4992	244	5	0	51	ECHO LANDING ROAD	1013	SFR WATER MDL-01	9 W01	3.1		6/14/2011	1375000	271300	1103700	0.71	1217100	163100	6.767
3735	247	5	0	17	GENEVA POINT ROAD	1013	SFR WATER MDL-01	9 W12	2.14		9/27/2012	725000	45900	679100	1.04	785900	127200	5.339
2910	249	12	0	140	TANGLEWOOD SHORES ROAD	1013	SFR WATER MDL-01	9 W14	2		8/23/2011	622000	116600	505400	0.20	578400	79600	6.349
2467	252	15	0	57	COVE ROAD	1013	SFR WATER MDL-01	9 W15	1.75		10/4/2011	765000	256900	508100	2.10	876400	99100	5.127

Moultonborough, NH

PID	Map	Lot	Unit	Street Number	Street Name	LUC	LUC Description	Site		Nhb	Sale Date	Price	Total Appraised Improvements	Indicated Land	Land Area in Acres	Total Assessed Parcel Value	Land Value W/Q Site Index Adj.	Needed Adj.
								Index	Nhb									
5126	256	2	0	87	OAK LANDING ROAD	1013	SFR WATER MDL-01	9 W01	3.1	6/29/2012	1470000	390200	1079800	0.97	1401400	174300	6.195	
4573	257	2	0	297	LONG POINT ROAD	1013	SFR WATER MDL-01	9 W02	2.23	3/29/2012	1300000	487200	812800	0.88	1272000	133300	6.007	
2417	263	71	0	76	WEST POINT ROAD	1013	SFR WATER MDL-01	9 W01	3.1	8/26/2011	1669000	449200	1219800	1.50	1605200	193100	6.317	
3135	278	26	0	11	MALLARD WAY	1013	SFR WATER MDL-01	9 W01	3.1	6/22/2011	2900000	1723300	1177700	1.10	2747700	175500	6.711	
1693	291	18	0	177	WINDERMERE ROAD	1013	SFR WATER MDL-01	9 W14	2	12/31/2012	705000	42600	662400	1.60	727300	113300	5.846	
																Median	6.199	
																96% Median	5.950	

Land Street Index Descriptions and Adjustments
MOULTONBOROUGH, NH

Code	Description	Adjustment
98	PART VIEW	1.25
99	UNOB VIEW	1.50
BB1	WENT. ESTATE	1.70
BC1	BLACK CAT ISL	2.15
BCK	BCKNG HM EST.	1.10
BLD	BALD PK NVW	4.25
BM1	BALMORAL	1.44
BM2	MIDDLE BROOK	0.82
BM3	SHANNON BRK	0.57
BM4	BALMORAL COVE	1.05
BP1	BP/RIDGE/WALB	7.30
BP2	BALD PK CNDO	1.00
BP4	BALD PK VW/LOC	4.90
BP5	BALD PEAK WF	2.90
BP6	BLD PK WOOD LN	1.90
BS1	BOS'N WAY	2.70
BY1	BERRY POND	0.30
C10	COMMERCIAL	1.00
C20	COMMERCIAL	1.00
C30	COMMERCIAL	1.00
C40	COMMERCIAL	1.00
COND	CONDO	1.00
CW1	CAPT. WALK	3.70
FH1	FAR ECHO	3.50
FH2	FAR ECHO LOC	7.50
FT	FAMILY TRUST	1.00
GD1	GARLAND POND	0.20
HCU	HRBRSID COTG	1.00
HD1	HARBRSIDE LOC	1.65
HD2	HARBORSIDE	2.50
HML	HEMLOCK DR	1.55
HP	HERON POND	1.05
HT1	HEATHERWOOD	1.60
IL1	ISLAND ELEC.	0.70
IL2	ISLAND NO ELEC	0.40
IQ	IROQUOIS	2.80
KN1	KANASATKA WF	0.80
KN2	KANASATKA LOC	1.50
KN3	KANASATKA AC	1.25
KN4	KANSTK CV/R25	0.65
KN5	SANDY CV WA	2.55
KW1	KILNWOOD AREA	1.85
LE1	LEES POND	0.70
LW1	LEAWORD SHRS	1.35
LY1	LEDGY POND	0.35
OR1	ORTON LANE	1.50
SA	SACHEM DR.	1.75
SF1	STAFF CONDO	1.00
SH	SLEPY HOL COND	1.09
SH1	SLP HLL CON LO	1.00
SL1	SKYLINE DRIVE	1.05
SQ1	SQUAM LAKE	4.00
SQ2	SQUAM ISLANDS	1.60
SV1	SUISSEVALE	1.75
SV12	SUISSEVALE WF	1.80
SV2	SUISSEVALE WF	1.87
W01	WINNI WF	3.10
W02	WINNI WF	2.23
W04	WINNI WF	1.35
W05	WINNI WF	2.50
W06	WINNI WF	1.55

Land Street Index Descriptions and Adjustments
MOULTONBOROUGH, NH

Code	Description	Adjustment
W07	WINNI WF	1.90
W08	WINNI WF	0.90
W09	WINNI WF	1.10
W10	WINNI WF	1.20
W11	WINNI WF	1.95
W12	WINNI WF	2.14
W13	WINNI WF	2.50
W14	WINNI WF	2.00
W15	WINNI WF	1.75
W16	WINNI WF	2.55
W17	WINNI WF	3.75
W18	WINNI WF	1.57
W19	WINNI WF	1.18
W1A	WINNI WF	2.35
W1D	WINNI WF	2.55
W1E	WF NOT IN USE	1.00
W1F	WINNI WF	3.75
W20	WINNI WF	1.75
W21	WF NOTIN USE	1.00
WA1	WATER LOC/AC	2.20
WA2	SWALLOW COVE	2.15
WA3	SWALLOW PT	1.80
WA4	HERMIT PARK	3.25
WA5	SOUTHERLEE	2.20
WD1	WILDWOOD	1.55
WK1	WAKONDAH PD	0.90
WN1	WINAUKEE	2.15
WPA	WINN ACC	1.50
WS1	WEST PT LG ILD	1.70
WW1	WINWARD COND	1.00
XW1	CROSSWIND LOC	1.70
XW2	CROSSWIND	5.00

Residential Land Neighborhoods Descriptions:

BB1: Wentworth Estates

Subdivision with 28 ac. of common area land buffer.

Average housing stock

BC1: Black Cat Island Waterfront

Lake Winnepesaukee waterfront with bridge access to Island

Varied housing stock

BCK: Buckingham Estates

Subdivision within Balmoral Association is not part of Association

New housing stock

BLD: Bald Peak No View

Private gated community with water access to Lake Winnepesaukee

Varied housing stock

BM1: Balmoral Association

Water access community to Lake Winnepesaukee

Average housing stock

BM2: Balmoral Waterfront on Middle Brook

Middle Brook waterfront channel to Lake Winnepesaukee

Average housing stock

BM3: Balmoral Waterfront on Shannon Brook

Shannon Brook waterfront, long narrow winding brook
to Lake Winnepesaukee

Average housing stock

BM4: Balmoral Cove

Lake Winnepesaukee waterfront located in cove

Average housing stock

BP1: Bald Peak Ridge Rd. and Wallbridge Way

Private gated community with water access to Lake Winnepesaukee
located high on ridge

Varied housing stock

BP4: Bald Peak

Private gated community with water access to Lake Winnepesaukee

Varied housing stock

BP5: Bald Peak Waterfront

Lake Winnepesaukee waterfront located within a private gated community

Varied housing stock

BP6: Bald Peak Wood Lane

Private gated community with water access to Lake Winnepesaukee

Located on outer edge of community

Average housing stock

BS1: Bos'n Way
Subdivision with r.o.w. water access to boat slips on Lake Winnepesaukee
Good housing stock

BY1: Berry Pond
Berry Pond
Varied housing stock

CW1: Captains Walk Waterfront
Lake Winnepesaukee waterfront acre plus lots facing open water
Varied good to luxurious housing stock

FH1: Far Echo Association
Water access community to Lake Winnepesaukee
Average housing stock

FH2: Far Echo Association facing water
Water access community to Lake Winnepesaukee
located across the street from water
Average housing stock

GD1: Garland Pond
Garland Pond / Red Hill River
Average housing stock

HD1: Harbourside Association facing water
Water access community to Lake Winnepesaukee
lots near water and beaches
Good housing stock

HD2: Harbourside Association
Water access community to Lake Winnepesaukee
Good housing stock

HML: Hemlock Harbor Dr. Waterfront
Lake Winnepesaukee waterfront located in Hemlock Harbor
Very Good housing stock
HP: Heron Pond
Heron Pond
Average housing stock

HT1: Heatherwood Association
Water access community to Wakondah Pond
Average housing stock

IL1: Islands with Electricity
Island properties with electricity
Average housing stock

IL2: Islands without Electricity
Island properties without electricity
Average housing stock

IQ: Iroquois Lane Waterfront
Lake Winnepesaukee waterfront two plus acre lots
Luxurious to Custom housing stock

KN1: Lake Kanasatka Waterfront
Lake Kanasatka waterfront
Varied housing stock

KN2: Lake Kanasatka off water next to beach area
Part of subdivision that abuts beach area
Average housing stock

KN3: Lake Kanasatka Beechwood Subdivision
Beachwood subdivision
Average housing stock

KN4: Lake Kanasatka Cove by Rte 25
Lake Kanasatka waterfront located in cove
Average housing stock

KN5: Sandy Cove Association
Water access community to Lake Kanasatka
Average housing stock

KW1: Kilnwood Association
Water access community to Lake Kanasatka
Average housing stock

LE1: Lees Pond
Lees Pond
Varied housing stock

LW1: Leeward Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

LY1: Ledgy Pond
Ledgy Pond
Average housing stock

OR1: Orton Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

SA: Sachem Dr.
2006 subdivision
Good housing stock

SL1: Skyline and Summit Drive
1998 subdivision
Average housing stock

SQ1: Squam Lake
Squam Lake waterfront
Varied housing stock

SQ2: Squam Lake Islands
Squam Lake Islands
Varied housing stock

SV1: Suissevale Association
Water access community to Lake Winnepesaukee
Average housing stock

SV12: Suissevale Waterfront
Lake Winnepesaukee waterfront located within water access community
Varied housing stock

SV2: Suissevale Cove
Lake Winnepesaukee waterfront located in cove
within water access community
Average housing stock

W01: Lake Winnepesaukee
Lake Winnepesaukee waterfront located near open waters
Varied housing stock

W02: Lake Winnepesaukee Braun Bay
Lake Winnepesaukee waterfront in Braun Bay facing inland
towards Hermit Cove
Varied housing stock

W04: Lake Winnepesaukee Hermit Cove by Hermit Island
Lake Winnepesaukee waterfront located in cove behind Hermit Island
Average housing stock

W05: Lake Winnepesaukee Hermit Cove/ Swallow Cove
Lake Winnepesaukee waterfront located in cove
Varied housing stock

W06: Lake Winnepesaukee Spectacle Circle/ Camp Winauke Area
Lake Winnepesaukee waterfront located by Camp Winauke
Varied housing stock

W07: Lake Winnepesaukee Salmon Cove
Lake Winnepesaukee waterfront located in cove
Varied housing stock

W08: Lake Winnepesaukee Salmon Cove Channel
Lake Winnepesaukee waterfront located in cove channel
Average housing stock

W09: Lake Winnepesaukee Ash Cove
Lake Winnepesaukee waterfront located in cove
Average housing stock

W10: Lake Winnepesaukee Cavalier's Cove
Lake Winnepesaukee waterfront located in cove
Average housing stock mixed with cottage style condos

W11: Lake Winnepesaukee Adams Shore Road
Lake Winnepesaukee waterfront near Harilla Yacht Club
Varied housing stock

W12: Lake Winnepesaukee
Lake Winnepesaukee waterfront
Varied housing stock

W13: Lake Winnepesaukee Wellswood / Marcus Road
Lake Winnepesaukee waterfront predominately two and half acre lots
Average housing stock

W14: Lake Winnepesaukee Moultonborough Bay / Dow Island area
Lake Winnepesaukee waterfront on Moultonborough Bay and
northwest of Dow Island
Varied housing stock

W15: Lake Winnepesaukee by Nine Acre Island
Lake Winnepesaukee waterfront located behind Nine Acre Island
Varied housing stock

W16: Lake Winnepesaukee by Black Island
Lake Winnepesaukee waterfront small compact lots located by Black Island
Average housing stock

W17: Lake Winnepesaukee Buzzell Cove before Cove Island
Lake Winnepesaukee waterfront located in Buzzell Cove facing inland
Varied housing stock

W18: Lake Winnepesaukee Greens Basin/ Hanson, Raoul, Buzzell Coves
Lake Winnepesaukee waterfront located in cove
Varied housing stock

W19: Lake Winnepesaukee Northern Moultonborough Bay
Lake Winnepesaukee waterfront located at Northern edge of Moultonborough Bay
by Badger Island Point
Varied housing stock

W20: Lake Winnepesaukee Moultonborough Bay by Ganzy and Whaleback Island
Lake Winnepesaukee waterfront located in Wentworth Shores Road area
Varied housing stock

W1A: Lake Winnepesaukee Steamboat Landing Rd / Far Echo Road Area
Lake Winnepesaukee waterfront small compact lots
Average housing stock

W1D: Lake Winnepesaukee Northeast Side Blackey Cove
Lake Winnepesaukee waterfront located on northeast side of Blackey Cove
Varied housing stock

W1F: Lake Winnepesaukee Ruppert, Rocky Winds, Cooks Point Rd Area
Lake Winnepesaukee waterfront predominately 1 acre lots
Varied housing stock

WA1: Located across street from water
Lots located across the street from the water
Average housing stock

WA2: Swallow Cove Association
Water access community to Lake Winnepesaukee
Average housing stock

WA3: Swallow Point Association
Water access to Lake Winnepesaukee
Average housing stock

WA4: Hermit Cove Park Association
Water access community to Lake Winnepesaukee
Average housing stock

WA5: Southerlee Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

WD1: Wildwood on Winnepesaukee Association
Water access community to Lake Winnepesaukee
Average housing stock

WK1: Wakondah Pond
Wakondah Pond
Average housing stock

WN1: Winaukee / Davis Lane Area
Late 1990's homes
Good housing stock

WPA: Winnepesaukee Water Access
Water access to Lake Winnepesaukee
Varied housing stock

WS1: West Point of Long Island Association
Water access community to Lake Winnepesaukee
Average housing stock

XW1: Crosswinds Association facing water
Water access community to Lake Winnepesaukee houses nearest water
Average housing stock

XW2: Crosswinds Association
Water access community to Lake Winnepesaukee
Average housing stock

98: Obstructed / Seasonal View

99: Unobstructed View

SITE INDEX TABLE
MOULTONBOROUGH, NH

Land Site	Class Index	Description	Influ Factor
C	0	SITE INDEX	1.00
C	1	SITE INDEX 1	0.40
C	2	SITE INDEX 2	0.50
C	3	SITE INDEX 3	0.60
C	4	SITE INDEX 4	0.85
C	5	SITE INDEX 5	1.00
C	6	SITE INDEX 6	1.00
C	7	SITE INDEX 7	1.15
C	8	SITE INDEX 8	1.35
C	9	SITE INDEX 9	5.10
C	A	SITE INDEX A	0.40
C	B	SITE INDEX B	0.50
C	C	SITE INDEX C	0.60
C	D	SITE INDEX D	0.80
C	E	SITE INDEX E	1.00
C	F	SITE INDEX F	1.30
C	G	SITE INDEX G	1.50
C	H	SITE INDEX H	1.70
C	I	SITE INDEX I	2.20
C	J	SITE INDEX J	4.00
E	0	SITE INDEX	1.00
E	1	SITE INDEX 1	0.40
E	2	SITE INDEX 2	0.50
E	3	SITE INDEX 3	0.60
E	4	SITE INDEX 4	0.80
E	5	SITE INDEX 5	1.00
E	6	SITE INDEX 6	1.07
E	7	SITE INDEX 7	1.20
E	8	SITE INDEX 8	1.60
E	9	SITE INDEX 9	5.70
E	A	SITE INDEX A	0.40
E	B	SITE INDEX B	0.50
E	C	SITE INDEX C	0.60
E	D	SITE INDEX D	0.80
E	E	SITE INDEX E	1.00
E	F	SITE INDEX F	1.30
E	G	SITE INDEX G	1.50
E	H	SITE INDEX H	1.70
E	I	SITE INDEX I	2.20
E	J	SITE INDEX J	4.00
I	0	SITE INDEX	1.00

SITE INDEX TABLE

MOULTONBOROUGH, NH

Land Site	Class Index	Description	Influ Factor
I	1	SITE INDEX 1	0.40
I	2	SITE INDEX 2	0.50
I	3	SITE INDEX 3	0.60
I	4	SITE INDEX 4	0.85
I	5	SITE INDEX 5	1.00
I	6	SITE INDEX 6	1.05
I	7	SITE INDEX 7	1.15
I	8	SITE INDEX 8	1.35
I	9	SITE INDEX 9	4.95
I	A	SITE INDEX A	0.40
I	B	SITE INDEX B	0.50
I	C	SITE INDEX C	0.60
I	D	SITE INDEX D	0.80
I	E	SITE INDEX E	1.00
I	F	SITE INDEX F	1.30
I	G	SITE INDEX G	1.50
I	H	SITE INDEX H	1.70
I	I	SITE INDEX I	2.20
I	J	SITE INDEX J	4.00
O	0	SITE INDEX	1.00
O	1	SITE INDEX 1	0.40
O	2	SITE INDEX 2	0.50
O	3	SITE INDEX 3	0.60
O	4	SITE INDEX 4	0.80
O	5	SITE INDEX 5	1.00
O	6	SITE INDEX 6	1.07
O	7	SITE INDEX 7	1.20
O	8	SITE INDEX 8	1.60
O	9	SITE INDEX 9	5.70
O	A	SITE INDEX A	0.40
O	B	SITE INDEX B	0.50
O	C	SITE INDEX C	0.60
O	D	SITE INDEX D	0.80
O	E	SITE INDEX E	1.00
O	F	SITE INDEX F	1.30
O	G	SITE INDEX G	1.50
O	H	SITE INDEX H	1.70
O	I	SITE INDEX I	2.20
O	J	SITE INDEX J	4.00
P	5	SITE INDEX 5	1.00
P	A	SITE INDEX A	0.10
P	B	SITE INDEX B	0.50

SITE INDEX TABLE
MOULTONBOROUGH, NH

Land Site	Class Index	Description	Influ Factor
P	C	SITE INDEX C	0.75
P	D	SITE INDEX D	0.90
P	E	SITE INDEX E	1.00
P	F	SITE INDEX F	1.10
P	G	SITE INDEX G	1.30
P	H	SITE INDEX H	1.50
P	I	SITE INDEX I	2.00
P	J	SITE INDEX J	2.50
P	K	SITE INDEX K	3.00
P	L	SITE INDEX L	3.50
P	M	SITE INDEX M	4.00
R	0	SITE INDEX	1.00
R	1	SITE INDEX 1	0.40
R	2	SITE INDEX 2	0.50
R	3	SITE INDEX 3	0.60
R	4	SITE INDEX 4	0.80
R	5	SITE INDEX 5	1.00
R	6	SITE INDEX 6	1.08
R	7	SITE INDEX 7	1.18
R	8	SITE INDEX 8	1.55
R	9	SITE INDEX 9	5.80
R	A	SITE INDEX A	0.40
R	B	SITE INDEX B	0.50
R	C	SITE INDEX C	0.60
R	D	SITE INDEX D	0.80
R	E	SITE INDEX E	1.00
R	F	SITE INDEX F	1.30
R	G	SITE INDEX G	1.50
R	H	SITE INDEX H	1.70
R	I	SITE INDEX I	2.20
R	J	SITE INDEX J	4.00
S	0	SITE INDEX	1.00
S	1	SITE INDEX 1	0.40
S	2	SITE INDEX 2	0.50
S	3	SITE INDEX 3	0.60
S	4	SITE INDEX 4	0.80
S	5	SITE INDEX 5	1.00
S	6	SITE INDEX 6	1.07
S	7	SITE INDEX 7	1.20
S	8	SITE INDEX 8	1.60
S	9	SITE INDEX 9	5.70
S	A	SITE INDEX A	0.40

SITE INDEX TABLE
MOULTONBOROUGH, NH

Land Site	Class Index	Description	Influ Factor
S	B	SITE INDEX B	0.50
S	C	SITE INDEX C	0.60
S	D	SITE INDEX D	0.80
S	E	SITE INDEX E	1.00
S	F	SITE INDEX F	1.30
S	G	SITE INDEX G	1.50
S	H	SITE INDEX H	1.70
S	I	SITE INDEX I	2.20
S	J	SITE INDEX J	4.00
	5		1.00

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
C	5.00	0.96
C	7.00	0.95
C	10.00	0.93
C	12.00	0.92
C	15.00	0.91
C	18.00	0.90
C	20.00	0.89
C	24.00	0.88
C	26.00	0.87
C	29.00	0.86
C	34.00	0.85
C	36.00	0.84
C	40.00	0.83
C	45.00	0.82
C	50.00	0.81
C	58.00	0.80
C	61.00	0.79
C	67.00	0.78
C	72.00	0.77
C	84.00	0.76
C	98.00	0.75
C	107.00	0.74
C	113.00	0.73
C	125.00	0.72
C	141.00	0.71
C	156.00	0.70
C	165.00	0.69
C	174.00	0.68
C	185.00	0.67
C	201.00	0.66
C	219.00	0.65
C	228.00	0.64
C	232.00	0.63
C	240.00	0.62
C	268.00	0.61
C	278.00	0.60
C	290.00	0.59
C	298.00	0.58
C	319.00	0.57
C	325.00	0.56
C	335.00	0.55
C	363.00	0.54
C	382.00	0.53

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
I	5.00	0.96
I	7.00	0.95
I	10.00	0.93
I	12.00	0.92
I	15.00	0.91
I	18.00	0.90
I	20.00	0.89
I	24.00	0.88
I	26.00	0.87
I	29.00	0.86
I	34.00	0.85
I	36.00	0.84
I	40.00	0.83
I	45.00	0.82
I	50.00	0.81
I	58.00	0.80
I	61.00	0.79
I	67.00	0.78
I	72.00	0.77
I	84.00	0.76
I	98.00	0.75
I	107.00	0.74
I	113.00	0.73
I	125.00	0.72
I	141.00	0.71
I	156.00	0.70
I	165.00	0.69
I	174.00	0.68
I	185.00	0.67
I	201.00	0.66
I	219.00	0.65
I	228.00	0.64
I	232.00	0.63
I	240.00	0.62
I	268.00	0.61
I	278.00	0.60
I	290.00	0.59
I	298.00	0.58
I	319.00	0.57
I	325.00	0.56
I	335.00	0.55
I	363.00	0.54
I	382.00	0.53

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
I	7.00	0.95
I	10.00	0.93
I	12.00	0.92
I	15.00	0.91
I	18.00	0.90
I	20.00	0.89
I	24.00	0.88
I	26.00	0.87
I	29.00	0.86
I	34.00	0.85
I	36.00	0.84
I	40.00	0.83
I	45.00	0.82
I	50.00	0.81
I	58.00	0.80
I	61.00	0.79
I	67.00	0.78
I	72.00	0.77
I	84.00	0.76
I	98.00	0.75
I	107.00	0.74
I	113.00	0.73
I	125.00	0.72
I	141.00	0.71
I	156.00	0.70
I	165.00	0.69
I	174.00	0.68
I	185.00	0.67
I	201.00	0.66
I	219.00	0.65
I	228.00	0.64
I	232.00	0.63
I	240.00	0.62
I	268.00	0.61
I	278.00	0.60
I	290.00	0.59
I	298.00	0.58
I	319.00	0.57
I	325.00	0.56
I	335.00	0.55
I	363.00	0.54
I	382.00	0.53

O 5.00 0.96
O 7.00 0.95

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
0	10.00	0.93
0	12.00	0.92
0	15.00	0.91
0	18.00	0.90
0	20.00	0.89
0	24.00	0.88
0	26.00	0.87
0	29.00	0.86
0	34.00	0.85
0	36.00	0.84
0	40.00	0.83
0	45.00	0.82
0	50.00	0.81
0	58.00	0.80
0	61.00	0.79
0	67.00	0.78
0	72.00	0.77
0	84.00	0.76
0	98.00	0.75
0	107.00	0.74
0	113.00	0.73
0	125.00	0.72
0	141.00	0.71
0	156.00	0.70
0	165.00	0.69
0	174.00	0.68
0	185.00	0.67
0	201.00	0.66
0	219.00	0.65
0	228.00	0.64
0	232.00	0.63
0	240.00	0.62
0	268.00	0.61
0	278.00	0.60
0	290.00	0.59
0	298.00	0.58
0	319.00	0.57
0	325.00	0.56
0	335.00	0.55
0	363.00	0.54
0	382.00	0.53

R	5.00	0.96
R	7.00	0.95
R	10.00	0.93

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
R	12.00	0.92
R	15.00	0.91
R	18.00	0.90
R	20.00	0.89
R	24.00	0.88
R	26.00	0.87
R	29.00	0.86
R	34.00	0.85
R	36.00	0.84
R	40.00	0.83
R	45.00	0.82
R	50.00	0.81
R	58.00	0.80
R	61.00	0.79
R	67.00	0.78
R	72.00	0.77
R	84.00	0.76
R	98.00	0.75
R	107.00	0.74
R	113.00	0.73
R	125.00	0.72
R	141.00	0.71
R	156.00	0.70
R	165.00	0.69
R	174.00	0.68
R	185.00	0.67
R	201.00	0.66
R	219.00	0.65
R	228.00	0.64
R	232.00	0.63
R	240.00	0.62
R	268.00	0.61
R	278.00	0.60
R	290.00	0.59
R	298.00	0.58
R	319.00	0.57
R	325.00	0.56
R	335.00	0.55
R	363.00	0.54
R	382.00	0.53

S	5.00	0.96
S	7.00	0.95
S	10.00	0.93
S	12.00	0.92

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
S	15.00	0.91
S	18.00	0.90
S	20.00	0.89
S	24.00	0.88
S	26.00	0.87
S	29.00	0.86
S	34.00	0.85
S	36.00	0.84
S	40.00	0.83
S	45.00	0.82
S	50.00	0.81
S	58.00	0.80
S	61.00	0.79
S	67.00	0.78
S	72.00	0.77
S	84.00	0.76
S	98.00	0.75
S	107.00	0.74
S	113.00	0.73
S	125.00	0.72
S	141.00	0.71
S	156.00	0.70
S	165.00	0.69
S	174.00	0.68
S	185.00	0.67
S	201.00	0.66
S	219.00	0.65
S	228.00	0.64
S	232.00	0.63
S	240.00	0.62
S	268.00	0.61
S	278.00	0.60
S	290.00	0.59
S	298.00	0.58
S	319.00	0.57
S	325.00	0.56
S	335.00	0.55
S	363.00	0.54
S	382.00	0.53

Appendix 'F': Building Tables

- Cost Rate Codes (Building Styles)
- Sub Area Codes
- Cost Model Report
- Outbuilding Codes
- Extra Feature Codes
- Depreciation Tables
- Condominium Codes

Cost Group Rates
MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct	
CND	55	Condominium	60.00		4	100
COM	100	Self Storage	27.00		5	100
COM	12	Commercial	51.00		5	100
COM	13	Disc Dept Store	42.00		5	100
COM	14	Apartments	69.00		5	100
COM	15	Shop Center RE	72.00		5	100
COM	16	Shop Center LO	63.00		5	100
COM	17	Store	54.00		5	100
COM	18	Office Bldg	71.00		5	100
COM	19	Profess. Bld	89.00		5	100
COM	21	Fast Food Rest	123.00		5	100
COM	22	Supermarkets	75.00		5	100
COM	23	Finan Inst.	109.00		5	100
COM	24	Ins Co Reg Off	81.00		5	100
COM	25	Service Shops	47.00		5	100
COM	26	Serv Station	50.00		5	100
COM	27	Auto Sales Rpr	57.00		5	100
COM	28	Funeral Home	77.00		5	100
COM	29	Nursing Home	90.00		5	100
COM	30	Restaurant	85.00		5	100
COM	31	Branch Bank	108.00		5	100
COM	32	Theaters Encl.	67.00		5	100
COM	33	Night Club/Bar	68.00		5	100
COM	34	Bowling/Arena	40.00		5	100
COM	35	Convenient Sto	113.00		5	100
COM	37	Quonset Bldg	18.00		5	100
COM	38	Country Club	99.00		5	100
COM	39	Motels	71.00		5	100
COM	40	Industrial	35.00		5	100
COM	41	Research/Devel	42.00		5	100
COM	42	Mill Building	41.00		5	100
COM	43	Car Wash Drive	57.00		5	100
COM	44	Packing Plants	39.00		5	100
COM	45	Indus. Warehse	35.00		5	100
COM	46	Food Process	38.00		5	100
COM	47	Cold Storage	45.00		5	100
COM	48	Comm Warehse	38.00		5	100
COM	49	Day Care	78.00		5	100
COM	50	Post Office	87.00		5	100
COM	51	Pre-Eng Garage	34.00		5	100
COM	52	Pre-Eng Mfg	33.00		5	100
COM	53	Pre-Eng Warehs	33.00		5	100
COM	54	Health Club	78.00		5	100

Cost Group Rates

MOULTONBOROUGH, NH

Group	Style	Style Description	Base Depreciation		Bldg Size
			Rate	Table	
COM	57	Library	130.00		5
COM	58	City/Town Hall	115.00		5
COM	59	Fire Station	125.00		5
COM	60	Res Style Comm	89.00		5
COM	61	Dry Cln/Laundr	59.00		5
COM	62	Furn Showroom	48.00		5
COM	64	Tennis Club	40.00		5
COM	65	Skating Arena	91.00		5
COM	66	Hotel	67.00		5
COM	67	Coin-op CarWsh	51.00		5
COM	68	Museum/Art Gal	66.00		5
COM	69	Truck Terminal	45.00		5
COM	70	Dormitory	72.00		5
COM	71	Churches	135.00		5
COM	72	School/College	116.00		5
COM	73	Hospitals-Priv	196.00		5
COM	74	Homes for Aged	74.00		5
COM	75	Camp Commercial	66.00		5
COM	76	Mortuary/Cemet	85.00		5
COM	77	Clubs/Lodges	75.00		5
COM	78	Airport Hangar	48.00		5
COM	79	Telephone Bldg	111.00		5
COM	80	Stores/Apt Com	66.00		5
COM	81	Office/Apt	66.00		5
COM	82	Store/Office	65.00		5
COM	83	Schools-Public	102.00		5
COM	84	Rectory/Conv	109.00		5
COM	85	Hospitals	197.00		5
COM	86	Assisted Livin	88.00		5
COM	87	Other State	101.00		5
COM	88	Other Federal	101.00		5
COM	89	Other Municip	101.00		5
COM	90	Condo Retail	74.00		5
COM	91	Fast Food Loca	70.00		5
COM	92	Self Storage	28.00		5
COM	93	Petroleum/Gas	38.00		5
COM	95	Garage/Office	56.00		5
COM	96	Office/Warehs	52.00		5
COM	97	High Rise Apt	72.00		5
COM	98	Condo Industri	45.00		5

SIN	01	Ranch	68.00		4	100
SIN	02	Split-Level	70.00		4	100
SIN	03	Colonial	62.00		4	100
SIN	04	Cape Cod	63.00		4	100

Cost Group Rates
MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct	
SIN	05	Bungalow	65.00	4	100	
SIN	06	Conventional	52.00	4	100	
SIN	07	Modern/Contemp	75.00	4	100	
SIN	08	Raised Ranch	70.00	4	100	
SIN	09	Family Flat	70.00	4	100	
SIN	10	Family Duplex	77.00	4	100	
SIN	101	Garage/Apt	60.00	4	100	
SIN	102	CHALET	62.00	4	100	
SIN	103	ADIRONDACK	90.00	4	100	
SIN	104	COTTAGE	65.00	4	100	
SIN	105	TRAVEL TRAILER	30.00	4	100	
SIN	106	PARK MODEL	37.00	4	100	
SIN	107	CUSTOM	150.00	4	100	
SIN	11	Family Conver.	77.00	4	100	
SIN	20	Mobile Home	38.00	4	100	
SIN	36	Camp	45.00	4	100	
SIN	55	Condominium	55.00	4	100	
SIN	63	Century +	85.00	4	100	
SIN	94	Accessory Bldg	1.00	4	100	
SIN	99	Vacant Land	1.00	4	100	

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
AOF	Office, (Average)	01	1.00	100
AOF	Office, (Average)	02	1.00	100
AOF	Office, (Average)	03	1.00	100
AOF	Office, (Average)	04	1.00	100
AOF	Office, (Average)	05	1.00	100
AOF	Office, (Average)	06	1.00	165
AOF	Office, (Average)	94	1.00	100
AOF	Office, (Average)	95	1.00	105
AOF	Office, (Average)	96	1.00	165
APT	Apartment	01	1.00	100
APT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
APT	Apartment	04	1.00	100
APT	Apartment	05	1.00	100
APT	Apartment	06	1.00	100
APT	Apartment	94	1.00	100
APT	Apartment	95	1.00	100
APT	Apartment	96	1.00	100
BAS	First Floor	01	1.00	100
BAS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
BAS	First Floor	04	1.00	100
BAS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	94	1.00	100
BAS	First Floor	95	1.00	100
BAS	First Floor	96	1.00	100
CAN	Canopy	01	0.00	20
CAN	Canopy	02	0.00	20
CAN	Canopy	03	0.00	20
CAN	Canopy	04	0.00	20
CAN	Canopy	05	0.00	20
CAN	Canopy	06	0.00	20
CAN	Canopy	94	0.00	20
CAN	Canopy	95	0.00	20
CAN	Canopy	96	0.00	20
CLP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
CLP	Loading Platform, Finished	04	0.00	30
CLP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
CLP	Loading Platform, Finished	94	0.00	30
CLP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
CRL	Crawl Space	01	0.00	0
CRL	Crawl Space	02	0.00	0
CRL	Crawl Space	03	0.00	0
CRL	Crawl Space	04	0.00	0
CRL	Crawl Space	05	0.00	0

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
CRL	Crawl Space	06	0.00	0
CRL	Crawl Space	94	0.00	0
CRL	Crawl Space	95	0.00	0
CRL	Crawl Space	96	0.00	0
CTH	Cathedral Ceiling	01	0.00	0
CTH	Cathedral Ceiling	02	0.00	0
CTH	Cathedral Ceiling	03	0.00	0
CTH	Cathedral Ceiling	04	0.00	0
CTH	Cathedral Ceiling	05	0.00	0
CTH	Cathedral Ceiling	06	0.00	0
CTH	Cathedral Ceiling	94	0.00	0
CTH	Cathedral Ceiling	95	0.00	0
CTH	Cathedral Ceiling	96	0.00	0
EAF	Attic, Expansion, Finished	01	0.35	35
EAF	Attic, Expansion, Finished	02	0.35	35
EAF	Attic, Expansion, Finished	03	0.35	35
EAF	Attic, Expansion, Finished	04	0.35	35
EAF	Attic, Expansion, Finished	05	0.35	35
EAF	Attic, Expansion, Finished	06	0.35	35
EAF	Attic, Expansion, Finished	94	0.35	35
EAF	Attic, Expansion, Finished	95	0.35	35
EAF	Attic, Expansion, Finished	96	0.35	35
EAU	Attic, Expansion, Unfinished	01	0.00	15
EAU	Attic, Expansion, Unfinished	02	0.00	15
EAU	Attic, Expansion, Unfinished	03	0.00	15
EAU	Attic, Expansion, Unfinished	04	0.00	15
EAU	Attic, Expansion, Unfinished	05	0.00	15
EAU	Attic, Expansion, Unfinished	06	0.00	15
EAU	Attic, Expansion, Unfinished	94	0.00	15
EAU	Attic, Expansion, Unfinished	95	0.00	15
EAU	Attic, Expansion, Unfinished	96	0.00	15
ENT	Entry < 64 SF	01	0.00	10
ENT	Entry < 64 SF	02	0.00	10
ENT	Entry < 64 SF	03	0.00	10
ENT	Entry < 64 SF	04	0.00	10
ENT	Entry < 64 SF	05	0.00	10
ENT	Entry < 64 SF	06	0.00	10
ENT	Entry < 64 SF	94	0.00	10
ENT	Entry < 64 SF	95	0.00	10
ENT	Entry < 64 SF	96	0.00	10
FAT	Attic, Finished	01	0.20	20
FAT	Attic, Finished	02	0.20	20
FAT	Attic, Finished	03	0.20	20
FAT	Attic, Finished	04	0.20	20
FAT	Attic, Finished	05	0.20	20
FAT	Attic, Finished	06	0.20	20
FAT	Attic, Finished	94	0.20	20
FAT	Attic, Finished	95	0.20	20
FAT	Attic, Finished	96	0.20	20

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
FBM	Basement, Finished	01	0.00	35
FBM	Basement, Finished	02	0.00	35
FBM	Basement, Finished	03	0.00	35
FBM	Basement, Finished	04	0.00	70
FBM	Basement, Finished	05	0.00	35
FBM	Basement, Finished	06	0.00	70
FBM	Basement, Finished	94	0.00	70
FBM	Basement, Finished	95	0.00	70
FBM	Basement, Finished	96	0.00	60
FCP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
FCP	Carport	04	0.00	25
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	25
FCP	Carport	94	0.00	25
FCP	Carport	95	0.00	25
FCP	Carport	96	0.00	25
FEP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
FEP	Porch, Enclosed, Finished	03	0.00	70
FEP	Porch, Enclosed, Finished	04	0.00	65
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	65
FEP	Porch, Enclosed, Finished	94	0.00	65
FEP	Porch, Enclosed, Finished	95	0.00	65
FEP	Porch, Enclosed, Finished	96	0.00	65
FGR	Garage, Framed	01	0.00	35
FGR	Garage, Framed	02	0.00	35
FGR	Garage, Framed	03	0.00	35
FGR	Garage, Framed	04	0.00	40
FGR	Garage, Framed	05	0.00	35
FGR	Garage, Framed	06	0.00	40
FGR	Garage, Framed	94	0.00	40
FGR	Garage, Framed	95	0.00	40
FGR	Garage, Framed	96	0.00	40
FHS	Half Story, Finished	01	0.50	50
FHS	Half Story, Finished	02	0.50	50
FHS	Half Story, Finished	03	0.50	50
FHS	Half Story, Finished	04	0.50	50
FHS	Half Story, Finished	05	0.50	50
FHS	Half Story, Finished	06	0.50	50
FHS	Half Story, Finished	94	0.50	50
FHS	Half Story, Finished	95	0.50	50
FHS	Half Story, Finished	96	0.50	50
FOP	Porch, Open	01	0.00	20
FOP	Porch, Open	02	0.00	20
FOP	Porch, Open	03	0.00	20
FOP	Porch, Open	04	0.00	25
FOP	Porch, Open	05	0.00	20
FOP	Porch, Open	06	0.00	25

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
FOP	Porch, Open	94	0.00	25
FOP	Porch, Open	95	0.00	25
FOP	Porch, Open	96	0.00	25
FSP	Porch, Screen, Framed	01	0.00	25
FSP	Porch, Screen, Framed	02	0.00	25
FSP	Porch, Screen, Framed	03	0.00	25
FSP	Porch, Screen, Framed	04	0.00	35
FSP	Porch, Screen, Framed	05	0.00	25
FSP	Porch, Screen, Framed	06	0.00	35
FSP	Porch, Screen, Framed	94	0.00	35
FSP	Porch, Screen, Framed	95	0.00	35
FSP	Porch, Screen, Framed	96	0.00	35
FST	Utility Finished	01	0.00	30
FST	Utility Finished	02	0.00	30
FST	Utility Finished	03	0.00	30
FST	Utility Finished	04	0.00	40
FST	Utility Finished	05	0.00	30
FST	Utility Finished	06	0.40	40
FST	Utility Finished	94	0.00	40
FST	Utility Finished	95	0.40	40
FST	Utility Finished	96	0.40	40
FUS	Upper Story, Finished	01	1.00	100
FUS	Upper Story, Finished	02	1.00	100
FUS	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
FUS	Upper Story, Finished	05	1.00	100
FUS	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
FUS	Upper Story, Finished	96	1.00	100
PTO	Patio	01	0.00	10
PTO	Patio	02	0.00	10
PTO	Patio	03	0.00	10
PTO	Patio	04	0.00	5
PTO	Patio	05	0.00	10
PTO	Patio	06	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5
PTO	Patio	96	0.00	5
SDA	Store Display Area	01	0.00	0
SDA	Store Display Area	02	0.00	0
SDA	Store Display Area	03	0.00	0
SDA	Store Display Area	04	1.00	100
SDA	Store Display Area	05	0.00	0
SDA	Store Display Area	06	1.00	135
SDA	Store Display Area	94	1.00	100
SDA	Store Display Area	95	1.00	100
SDA	Store Display Area	96	1.00	135
SFB	Basement, Raised Finished	01	0.00	65

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
SFB	Basement, Raised Finished	02	0.00	65
SFB	Basement, Raised Finished	03	0.00	65
SFB	Basement, Raised Finished	04	0.80	80
SFB	Basement, Raised Finished	05	0.00	65
SFB	Basement, Raised Finished	06	0.85	85
SFB	Basement, Raised Finished	94	0.80	80
SFB	Basement, Raised Finished	95	0.85	85
SFB	Basement, Raised Finished	96	0.85	85
SLB	Slab	01	0.00	0
SLB	Slab	02	0.00	0
SLB	Slab	03	0.00	0
SLB	Slab	04	0.00	0
SLB	Slab	05	0.00	0
SLB	Slab	06	0.00	0
SLB	Slab	94	0.00	0
SLB	Slab	95	0.00	0
SLB	Slab	96	0.00	0
SPA	Service Production Area	01	0.00	0
SPA	Service Production Area	02	0.00	0
SPA	Service Production Area	03	0.00	0
SPA	Service Production Area	04	0.85	85
SPA	Service Production Area	05	0.00	0
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	94	0.85	85
SPA	Service Production Area	95	0.85	85
SPA	Service Production Area	96	1.00	100
STP	Stoop	01	0.00	10
STP	Stoop	02	0.00	10
STP	Stoop	03	0.00	10
STP	Stoop	04	0.00	10
STP	Stoop	05	0.00	10
STP	Stoop	06	0.00	10
STP	Stoop	94	0.00	10
STP	Stoop	95	0.00	10
STP	Stoop	96	0.00	10
TQS	Three Quarter Story	01	0.75	75
TQS	Three Quarter Story	02	0.75	75
TQS	Three Quarter Story	03	0.75	75
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.75	75
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10
UAT	Attic, Unfinished	03	0.00	10
UAT	Attic, Unfinished	04	0.00	10
UAT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	94	0.00	10

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
UAT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
UBM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20
UBM	Basement, Unfinished	03	0.00	20
UBM	Basement, Unfinished	04	0.00	25
UBM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	25
UBM	Basement, Unfinished	94	0.00	25
UBM	Basement, Unfinished	95	0.00	25
UBM	Basement, Unfinished	96	0.00	25
UCP	Carport, Unfinished	01	0.00	10
UCP	Carport, Unfinished	02	0.00	10
UCP	Carport, Unfinished	03	0.00	10
UCP	Carport, Unfinished	04	0.00	20
UCP	Carport, Unfinished	05	0.00	10
UCP	Carport, Unfinished	06	0.00	20
UCP	Carport, Unfinished	94	0.00	20
UCP	Carport, Unfinished	95	0.00	20
UCP	Carport, Unfinished	96	0.00	20
UEP	Porch, Enclosed, Unfinished	01	0.00	50
UEP	Porch, Enclosed, Unfinished	02	0.00	50
UEP	Porch, Enclosed, Unfinished	03	0.00	50
UEP	Porch, Enclosed, Unfinished	04	0.00	50
UEP	Porch, Enclosed, Unfinished	05	0.00	50
UEP	Porch, Enclosed, Unfinished	06	0.00	50
UEP	Porch, Enclosed, Unfinished	94	0.00	50
UEP	Porch, Enclosed, Unfinished	95	0.00	50
UEP	Porch, Enclosed, Unfinished	96	0.00	50
UGR	Garage, Basement	01	0.00	25
UGR	Garage, Basement	02	0.00	25
UGR	Garage, Basement	03	0.00	25
UGR	Garage, Basement	04	0.00	30
UGR	Garage, Basement	05	0.00	25
UGR	Garage, Basement	06	0.00	30
UGR	Garage, Basement	94	0.00	30
UGR	Garage, Basement	95	0.00	30
UGR	Garage, Basement	96	0.00	30
UHS	Half Story, Unfinished	01	0.00	25
UHS	Half Story, Unfinished	02	0.00	25
UHS	Half Story, Unfinished	03	0.00	25
UHS	Half Story, Unfinished	04	0.00	25
UHS	Half Story, Unfinished	05	0.00	25
UHS	Half Story, Unfinished	06	0.00	25
UHS	Half Story, Unfinished	94	0.00	25
UHS	Half Story, Unfinished	95	0.00	25
UHS	Half Story, Unfinished	96	0.00	25
ULP	Loading Platform, Unfinished	01	0.00	0
ULP	Loading Platform, Unfinished	02	0.00	0

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
ULP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
ULP	Loading Platform, Unfinished	05	0.00	0
ULP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	94	0.00	20
ULP	Loading Platform, Unfinished	95	0.00	20
ULP	Loading Platform, Unfinished	96	0.00	20
UQS	Unfin Three Quart Story	01	0.00	35
UQS	Unfin Three Quart Story	02	0.00	35
UQS	Unfin Three Quart Story	03	0.00	35
UQS	Unfin Three Quart Story	04	0.00	35
UQS	Unfin Three Quart Story	05	0.00	35
UQS	Unfin Three Quart Story	06	0.00	35
UQS	Unfin Three Quart Story	94	0.00	35
UQS	Unfin Three Quart Story	95	0.00	35
UQS	Unfin Three Quart Story	96	0.00	35
URB	Basement,Raised Unfinished	01	0.00	30
URB	Basement,Raised Unfinished	02	0.00	30
URB	Basement,Raised Unfinished	03	0.00	30
URB	Basement,Raised Unfinished	04	0.00	35
URB	Basement,Raised Unfinished	05	0.00	30
URB	Basement,Raised Unfinished	06	0.00	35
URB	Basement,Raised Unfinished	94	0.00	35
URB	Basement,Raised Unfinished	95	0.00	35
URB	Basement,Raised Unfinished	96	0.00	35
UST	Utility, Storage, Unfinished	01	0.00	15
UST	Utility, Storage, Unfinished	02	0.00	15
UST	Utility, Storage, Unfinished	03	0.00	15
UST	Utility, Storage, Unfinished	04	0.00	30
UST	Utility, Storage, Unfinished	05	0.00	15
UST	Utility, Storage, Unfinished	06	0.00	30
UST	Utility, Storage, Unfinished	94	0.00	30
UST	Utility, Storage, Unfinished	95	0.00	30
UST	Utility, Storage, Unfinished	96	0.00	30
UUS	Upper Story, Unfinished	01	0.00	50
UUS	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
UUS	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	94	0.00	50
UUS	Upper Story, Unfinished	95	0.00	50
UUS	Upper Story, Unfinished	96	0.00	50
WDK	Deck, Wood	01	0.00	10
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
WDK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
WDK	Deck, Wood	94	0.00	10
WDK	Deck, Wood	95	0.00	10

SUBAREA CODES
MOULTONBOROUGH, NH

Area		Living		
Type	Description	Model	Area Factor Eff	Area %
WDK	Deck, Wood	96	0.00	10

Cost Models Report MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCM	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code	0.
CCM	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code	0.
CCM	43	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.

Cost Models Report MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCM	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
CCM	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	07	Cork Tile	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	08	Average	-0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	17	Precast Concr	-0.10	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code	0.
CCM	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	01	FLOOR_COVER_2_01	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	02	FLOOR_COVER_2_02	-0.06	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	03	FLOOR_COVER_2_03	-0.05	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	04	FLOOR_COVER_2_04	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	05	FLOOR_COVER_2_05	-0.03	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	06	FLOOR_COVER_2_06	-0.03	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	07	FLOOR_COVER_2_07	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	08	FLOOR_COVER_2_08	-0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	09	FLOOR_COVER_2_09	-0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	10	FLOOR_COVER_2_10	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	11	FLOOR_COVER_2_11	0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	12	FLOOR_COVER_2_12	0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	13	FLOOR_COVER_2_13	0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	14	FLOOR_COVER_2_14	0.00	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	15	FLOOR_COVER_2_15	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	16	FLOOR_COVER_2_16	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	17	FLOOR_COVER_2_17	-0.10	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	18	FLOOR_COVER_2_18	0.01	Base Rate Adj	Binary Code	0.
CCM	93	INTERIOR FLOOR 1	19	FLOOR_COVER_2_19	0.03	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code	0.
CCM	100	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

List				Adj	Applied	Field	Min	
Code	Order	Description	Data	Coefficient	As:	Type	Val	
CCM	100	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	01	Minlm/Masonry	-0.17	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code	0.
CCM	103	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	01	Flat	-0.01	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	08	Irregular	0.05	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.03	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	10	Steel Frm/Trus	0.02	Base Rate Adj	Binary Code	0.
CCM	120	ROOF STRUCTURE	11	Bowstring Trus	0.03	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code	0.
CCM	130	AC TYPE	06	AC_TYPE_06	0.00	Base Rate Adj	Binary Code	0.
CCM	205	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCM	205	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCM	205	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCM	205	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCM	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCM	210	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCM	210	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
CCM	210	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCM	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCM	210	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCM	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCM	215	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCM	215	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code	0.
CCM	215	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCM	215	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code	0.
CCM	220	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
CCM	220	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code	0.
CCM	220	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code	0.
CCM	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
CCM	220	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCM	225	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCM	225	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCM	225	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code	0.
CCM	225	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCM	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
CCM	230	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code	0.
CCM	230	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
CCM	230	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCM	230	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCM	230	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCM	235	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCM	235	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code	0.
CCM	235	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCM	235	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code	0.
CCM	235	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCM	240	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
CCM	240	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCM	240	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code	0.
CCM	240	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCM	240	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCM	10	BUILDING GRADE	01	Minimum	-0.25	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	03	Average	0.00	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	06	Good	0.33	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
CCM	10	BUILDING GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.
CCP	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.

Cost Models Report **MOULTONBOROUGH, NH**

List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
CCP	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	27	Pre-finish Metl	-0.34	Base Rate Adj	Binary Code	0.
CCP	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	09	Logs	-0.02	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	27	Pre-finish Metl	-0.34	Base Rate Adj	Binary Code	0.
CCP	45	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
CCP	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	07	Cork Tile	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	08	Average	-0.01	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report
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List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
CCP	90	INTERIOR FLOOR 1	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	17	Precast Concr	-0.10	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code	0.
CCP	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	07	Cork Tile	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	08	Average	-0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	12	Hardwood	0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	13	Parquet	0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	17	Precast Concr	-0.10	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	18	Slate	0.01	Base Rate Adj	Binary Code	0.
CCP	95	INTERIOR FLOOR 2	19	Marble	0.03	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code	0.
CCP	100	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	03	Plastered	0.02	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code	0.
CCP	105	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	02	Shed	-0.02	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	03	Gable/Hip	-0.01	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.04	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	10	Steel Frm/Trus	-0.04	Base Rate Adj	Binary Code	0.

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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCP	120	ROOF STRUCTURE	11	Bowstring Trus	-0.04	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	12	Reinforc Concr	-0.04	Base Rate Adj	Binary Code	0.
CCP	120	ROOF STRUCTURE	13	Prestres Concr	0.09	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code	0.
CCP	130	AC TYPE	06	AC_06	0.00	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code	0.
CCP	205	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCP	210	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCP	215	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
CCP	220	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code	0.
CCP	225	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report
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List					Adj	Applied	Field	Min
Code	Order	Description	Data		Coefficient	As:	Type	Val
CCP	355	Zero Bathrms + BEDROOMS	00	ZEROBATHRMS_BATH_00	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	01	1 Bedroom	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	02	2 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	03	3 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	04	4 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	05	5 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	06	6 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	07	7 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	08	8 Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	355	Zero Bathrms + BEDROOMS	09	9+ Bedrooms	-0.18	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	00	HALFBATHROOM_BATH_00	-0.13	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	01	1 Bedroom	-0.13	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	02	2 Bedrooms	-0.12	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	03	3 Bedrooms	-0.12	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	04	4 Bedrooms	-0.13	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	05	5 Bedrooms	-0.14	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	06	6 Bedrooms	-0.14	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	07	7 Bedrooms	-0.14	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	08	8 Bedrooms	-0.14	Base Rate Adj	Binary Code	0.
CCP	360	1/2 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.14	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	00	1BATHROOM_BATH_00	-0.08	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	01	1 Bedroom	-0.08	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	02	2 Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	03	3 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	04	4 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	05	5 Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	06	6 Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	07	7 Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	08	8 Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	365	1 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.06	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	00	1HALFBATHRMS_BATH_00	-0.06	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.06	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	370	1 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	-0.04	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	00	2BATHROOMS_BATH_00	-0.04	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	01	1 Bedroom	-0.04	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	02	2 Bedrooms	-0.02	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	03	3 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	04	4 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	05	5 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	06	6 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	07	7 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	08	8 Bedrooms	-0.01	Base Rate Adj	Binary Code	0.
CCP	375	2 Bathrooms + BEDROOMS	09	9+ Bedrooms	-0.01	Base Rate Adj	Binary Code	0.

Cost Models Report
MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCP	380	2 1/2 Bathrms + BEDROOMS	00	2HALFBATHRMS_BATH_00	-0.01	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.01	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.01	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	380	2 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.02	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	00	3BATHROOMS_BATH_00	0.00	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	01	1 Bedroom	0.00	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	02	2 Bedrooms	0.04	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	03	3 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	04	4 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	05	5 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	06	6 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	07	7 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	08	8 Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	385	3 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.05	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	00	3HALFBATHRMS_BATH_00	0.01	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.01	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.06	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.07	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	390	3 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	00	4BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	395	4 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	00	4HALFBTHRMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	400	4 1/2 Bthrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.

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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
CCP	405	5 Bathrooms + BEDROOMS	00	5BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	405	5 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	00	5HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	410	5 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	00	6BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	415	6 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	00	6HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	420	6 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	00	7BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	425	7 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	00	7HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.

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List				Adj	Applied	Field	Min	
Code	Order	Description	Data	Coefficient	As:	Type	Val	
CCP	430	7 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	430	7 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	00	8BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	435	8 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	00	8HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	440	8 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	00	9+BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	445	9+ Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code	0.
CCP	70	UNIT QUALITY	01	Minimum	-0.25	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	02	Below Average	-0.10	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	03	Average	0.00	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	04	Average +10	0.10	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	05	Average +20	0.21	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	06	Good	0.33	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	07	Good +15	0.46	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	08	Good +25	0.61	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	09	Very Good	0.80	Muliplier	Binary Code	0.
CCP	70	UNIT QUALITY	10	Very Good +20	1.00	Muliplier	Binary Code	0.
P01	30	EXTERIOR WALL 1	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	02	Masonite	-0.02	Base Rate Adj	Binary Code	0.

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List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P01	30	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	09	Logs	0.05	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.01	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	29	Cement Clpbrd	0.02	Base Rate Adj	Binary Code	0.
P01	30	EXTERIOR WALL 1	30	Stone Veneer	0.04	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	02	Masonite	-0.02	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	09	Logs	0.05	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.01	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	29	Cement Clpbrd	0.02	Base Rate Adj	Binary Code	0.
P01	35	EXTERIOR WALL 2	30	Stone Veneer	0.04	Base Rate Adj	Binary Code	0.

Cost Models Report
MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P01	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	07	Concrete Tile	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	12	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P01	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	03	Concr-Finished	-0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	07	Cork Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	08	Average	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	12	Hardwood	0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	13	Parquet	0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	15	Quarry Tile	0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	18	Slate	0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	19	Marble	0.06	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	20	Laminate	0.00	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	21	Bamboo	0.06	Base Rate Adj	Binary Code	-99,999.
P01	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	03	Concr-Finished	-0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	07	Cork Tile	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	08	Average	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	12	Hardwood	0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	13	Parquet	0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	15	Quarry Tile	0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	18	Slate	0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	19	Marble	0.06	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	20	Laminate	0.00	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	21	Bamboo	0.06	Base Rate Adj	Binary Code	0.

Cost Models Report
MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P01	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.02	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	07	K Pine/Wood	0.01	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.02	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	07	K Pine/Wood	0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	00	0 Bedrooms	-0.10	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	01	None	-0.05	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	03	Hot Air-No Duc	-0.03	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	09	Geo Thermal	0.02	Base Rate Adj	Binary Code	0.
P01	270	TYPE OF HEAT	10	Hydro-Air	0.02	Base Rate Adj	Binary Code	0.
P01	300	REMODEL RATING	01	Cosmetic	-0.05	Depr Adj	Binary Code	0.
P01	300	REMODEL RATING	02	Minor	-0.10	Depr Adj	Binary Code	0.
P01	300	REMODEL RATING	03	Moderate	-0.20	Depr Adj	Binary Code	0.
P01	300	REMODEL RATING	04	Major	-0.50	Depr Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P01	300	REMODEL RATING	05	Total	-0.75	Depr Adj	Binary Code	0.
P01	290	AC TYPE			1.00	NA	Numeric	0.
P01	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	05	Average +20	0.20	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	06	Good	0.30	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	07	Good +15	0.40	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	08	Good +25	0.50	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	09	Very Good	0.60	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	10	Very Good +20	0.80	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	11	Very Good +40	1.00	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	12	Excellent	1.20	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	13	Excellent + 20	1.50	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	14	Excellent + 40	1.80	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	15	Luxurious	2.10	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	16	Luxurious + 25	2.40	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	17	Luxurious + 50	2.70	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	18	Custom	3.00	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	19	Custom + 70	3.60	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	20	Custom + 90	4.40	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	21	Unique	8.75	Muliplier	Binary Code	0.
P01	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric	0.
P01	230	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P01	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric	0.
P01	250	HALF BATHS			3,000.00	Per Unit	Numeric	0.
P02	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code	0.

**Cost Models Report
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List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	07	Concrete Tile	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	12	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P02	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code	-99,999.

Cost Models Report MOULTONBOROUGH, NH

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P02	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code	-99,999.
P02	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P02	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	00	BEDROOMS 00	-0.10	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code	0.
P02	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code	0.
P02	290	AC TYPE			1.00	NA	Numeric	0.
P02	20	GRADE ADJUSTMENT	01	Minimum	-0.35	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	04	Average +10	0.05	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	05	Average +20	0.12	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	06	Good	0.20	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	07	Good +15	0.30	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	08	Good +25	0.40	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	09	Very Good	0.50	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	10	Very Good +20	0.70	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	11	Very Good +40	0.90	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	12	Excellent	1.10	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	13	Excellent + 20	1.30	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	14	Excellent + 40	1.50	Muliplier	Binary Code	0.
P02	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric	0.
P02	230	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P02	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric	0.
P02	250	HALF BATHS			2,000.00	Per Unit	Numeric	0.
P03	30	EXTERIOR WALL 1	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.

Cost Models Report MOULTONBOROUGH, NH

List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P03	30	EXTERIOR WALL 1	02	Masonite	-0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	09	Logs	0.05	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	29	Cement Clpbrd	0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	30	Stone Veneer	0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	02	Masonite	-0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	09	Logs	0.05	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	29	Cement Clpbrd	0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	30	Stone Veneer	0.04	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

List		Description	Data	Coefficient	Adj	Applied	Field	Min
Code	Order				As:	Type	Val	
P03	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	07	Concrete Tile	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	12	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P03	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	03	Concr-Finished	-0.03	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	07	Cork Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	08	Average	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	09	Pine/Soft Wood	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	12	Hardwood	0.03	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	13	Parquet	0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	15	Quarry Tile	0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.03	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	18	Slate	0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	19	Marble	0.06	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	20	Laminate	0.00	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	21	Bamboo	0.06	Base Rate Adj	Binary Code	-99,999.
P03	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	03	Concr-Finished	-0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	07	Cork Tile	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	08	Average	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	09	Pine/Soft Wood	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	12	Hardwood	0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	13	Parquet	0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	15	Quarry Tile	0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	18	Slate	0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	19	Marble	0.06	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	20	Laminate	0.00	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	21	Bamboo	0.06	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

List					Adj	Applied	Field	Min
Code	Order	Description	Data		Coefficient	As:	Type	Val
P03	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.02	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	07	K Pine/Wood	0.01	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.02	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	07	K Pine/Wood	0.01	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P03	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	00	0 Bedrooms	-0.10	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	01	None	-0.05	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	03	Hot Air-No Duc	-0.03	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	09	Geo Thermal	0.02	Base Rate Adj	Binary Code	0.
P03	270	TYPE OF HEAT	10	Hydro-Air	0.02	Base Rate Adj	Binary Code	0.
P03	300	REMODEL RATING	01	Cosmetic	-0.05	Depr Adj	Binary Code	0.
P03	300	REMODEL RATING	02	Minor	-0.10	Depr Adj	Binary Code	0.
P03	300	REMODEL RATING	03	Moderate	-0.20	Depr Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P03	300	REMODEL RATING	04	Major	-0.50	Depr Adj	Binary Code	0.
P03	300	REMODEL RATING	05	Total	-0.75	Depr Adj	Binary Code	0.
P03	290	AC TYPE			1.00	NA	Numeric	0.
P03	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	05	Average +20	0.20	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	06	Good	0.30	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	07	Good +15	0.40	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	08	Good +25	0.50	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	09	Very Good	0.60	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	10	Very Good +20	0.80	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	11	Very Good +40	1.00	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	12	Excellent	1.20	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	13	Excellent + 20	1.50	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	14	Excellent + 40	1.80	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	15	Luxurious	2.10	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	16	Luxurious + 25	2.40	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	17	Luxurious + 50	2.70	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	18	Custom	3.00	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	19	Custom + 70	3.60	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	20	Custom + 90	4.40	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	21	Unique	8.75	Muliplier	Binary Code	0.
P03	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric	0.
P03	230	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P03	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric	0.
P03	250	HALF BATHS			3,000.00	Per Unit	Numeric	0.
P05	450	TYPE OF HEAT	01	None	-0.05	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	03	Hot Air-No Duc	-0.03	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	09	Geo Thermal	0.02	Base Rate Adj	Binary Code	0.
P05	450	TYPE OF HEAT	10	Hydro-Air	0.02	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	00	0 Bedrooms	-0.10	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P05	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P05	560	AC TYPE			1.00	NA	Numeric	0.
P05	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code	0.
P05	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
P05	70	GRADE	03	Average	0.00	Muliplier	Binary Code	0.
P05	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
P05	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
P05	70	GRADE	06	Good	0.33	Muliplier	Binary Code	0.
P05	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
P05	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.
P05	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
P05	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.
P05	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric	-9,999.
P05	460	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P05	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric	0.
P05	480	HALF BATHS			3,000.00	Per Unit	Numeric	0.
P06	450	TYPE OF HEAT	01	None	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	02	Floor Furnace	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P06	450	TYPE OF HEAT	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code	0.
P06	550	REMODEL RATING	B	REMOD_RATING_B	-0.07	Depr Adj	Binary Code	0.
P06	550	REMODEL RATING	C	REMOD_RATING_C	-0.07	Depr Adj	Binary Code	0.
P06	550	REMODEL RATING	G	REMOD_RATING_G	-0.75	Depr Adj	Binary Code	0.
P06	550	REMODEL RATING	K	REMOD_RATING_K	-0.20	Depr Adj	Binary Code	0.
P06	550	REMODEL RATING	M	REMOD_RATING_M	-0.20	Depr Adj	Binary Code	0.
P06	550	REMODEL RATING	MJ	REMOD_RATING_MJ	-0.50	Depr Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List		Data		Adj Coefficient	Applied As:	Field Type	Min Val
	Order	Description						
P06	560	AC TYPE			1.00	NA	Numeric	0.
P06	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code	0.
P06	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
P06	70	GRADE	03	Average	0.00	Muliplier	Binary Code	0.
P06	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
P06	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
P06	70	GRADE	06	Good	0.33	Muliplier	Binary Code	0.
P06	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
P06	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.
P06	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
P06	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.
P06	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric	-9,999.
P06	460	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P06	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric	0.
P06	480	HALF BATHS			2,000.00	Per Unit	Numeric	0.
P06	490	EXTRA FIXTURES			300.00	Per Unit	Numeric	0.
P94	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report
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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P94	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code	0.
P94	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric	-999,999.
P94	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	02	Masonite	-0.05	Base Rate Adj	Binary Code	0.

Cost Models Report

MOULTONBOROUGH, NH

List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P94	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	04	Single Siding	-0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	01	Minimum	-0.10	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	02	Masonite	-0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	04	Single Siding	-0.03	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P94	660	INT_WALL_POS1	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	03	Plastered	0.00	Base Rate Adj	Binary Code	-99,999.

**Cost Models Report
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Code	List		Data	Description	Adj	Applied	Field	Min
	Order				Coefficient	As:	Type	Val
P94	660	INT_WALL_POS1	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	03	Plastered	0.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P94	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code	0.
P94	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code	0.
P94	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code	0.
P94	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code	0.
P94	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code	0.
P94	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code	0.
P94	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code	0.
P94	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code	0.
P94	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code	0.
P94	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P94	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code	0.
P94	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code	0.
P94	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
P94	20	GRADE	03	Average	0.00	Muliplier	Binary Code	0.
P94	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
P94	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
P94	20	GRADE	06	Good	0.33	Muliplier	Binary Code	0.
P94	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
P94	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.

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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P94	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
P94	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.
P94	20	GRADE	11	Very Good +40	1.20	Muliplier	Binary Code	0.
P94	20	GRADE	12	Excellent	1.40	Muliplier	Binary Code	0.
P94	20	GRADE	13	Excellent + 20	1.60	Muliplier	Binary Code	0.
P94	20	GRADE	14	Excellent + 40	1.80	Muliplier	Binary Code	0.
P94	20	GRADE	15	Luxurious	2.00	Muliplier	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code	0.
P95	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric	-999,999.
P95	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.

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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P95	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code	0.

**Cost Models Report
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List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P95	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	27	Pre-finish Metal	0.00	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	12	Cedar or Redwood	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	24	Reinforced Concr	0.08	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	27	Pre-finish Metal	0.00	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P95	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P95	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code	0.
P95	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code	0.
P95	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code	0.
P95	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code	0.
P95	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code	0.
P95	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

List					Adj	Applied	Field	Min
Code	Order	Description	Data		Coefficient	As:	Type	Val
P95	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code	0.
P95	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code	0.
P95	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code	0.
P95	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code	0.
P95	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code	0.
P95	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code	0.
P95	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code	0.
P95	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code	0.
P95	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P95	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code	0.
P95	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code	0.
P95	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
P95	20	GRADE	03	Average	0.00	Muliplier	Binary Code	0.
P95	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
P95	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
P95	20	GRADE	06	Good	0.33	Muliplier	Binary Code	0.
P95	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
P95	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.
P95	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
P95	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code	0.

Cost Models Report
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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P96	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code	0.
P96	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric	-999,999.
P96	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code	0.

**Cost Models Report
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Code	List		Data		Adj Coefficient	Applied As:	Field Type	Min Val
	Order	Description						
P96	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code	0.

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List		Description	Data		Adj	Applied	Field	Min
Code	Order				Coefficient	As:	Type	Val
P96	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code	0.
P96	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code	-99,999.
P96	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code	0.
P96	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code	0.
P96	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code	0.
P96	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code	0.
P96	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code	0.
P96	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code	0.
P96	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code	0.
P96	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code	0.
P96	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P96	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code	0.
P96	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code	0.
P96	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code	0.
P96	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code	0.
P96	20	GRADE	03	Average	0.00	Muliplier	Binary Code	0.
P96	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code	0.
P96	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code	0.
P96	20	GRADE	06	Good	0.33	Muliplier	Binary Code	0.
P96	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code	0.
P96	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code	0.
P96	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code	0.
P96	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code	0.

**OUTBUILDING CODES
MOULTONBOROUGH, NH**

		Sub		Unit		Measure 1	Measure 2
Code	Description	Code	Description	Type	Unit Price	Price	Price
AC1	ACADIA SITE			UNITS	100,000.00	0.00	0.00
AC2	ARCADIA SITE			UNITS	70,000.00	0.00	0.00
AC3	ARCADIA SITE			UNITS	118,000.00	0.00	0.00
BHS1	CMM BTH HSE AV			S.F.	16.00	0.00	0.00
BHS2	CMM BTH HSE GD			S.F.	20.00	0.00	0.00
BHS3	CMM BTH HSE PR			S.F.	13.00	0.00	0.00
BHSE	BOATHOUSE FIN			S.F.	50.00	0.00	0.00
BIN1	BINS			S.F.	16.00	0.00	0.00
BIN2	AGRICULTURAL			S.F.	11.00	0.00	0.00
BLBD	BILLBOARD			S.F. + HGT	26.50	0.00	0.00
BRN1	BARN - 1 STORY			S.F.	20.00	0.00	0.00
BRN2	1 STORY W/BSMT			S.F.	26.00	0.00	0.00
BRN3	1 STORY W/LOFT			S.F.	26.00	0.00	0.00
BRN4	1 STY LFT&BSMT			S.F.	29.00	0.00	0.00
BRN5	2 STORY			S.F.	29.00	0.00	0.00
BRN6	2 STY W/BSMT			S.F.	31.00	0.00	0.00
BRN7	TOBACCO BARN			S.F.	19.00	0.00	0.00
BRN8	POLE BARN			S.F.	17.00	0.00	0.00
BTH1	BATH HOUSE/CAB			S.F.	20.00	0.00	0.00
BTH2	W/PLUMBING			S.F.	30.00	0.00	0.00
BTHC	BOAT HOUSE CUSTOM			S.F.	150.00	0.00	0.00
BTHS	BOATHSE UNFIN			S.F.	25.00	0.00	0.00
BTHU	BOAT HOUSE UNIQUE			S.F.	300.00	0.00	0.00
BTRK	BOAT RACK			L.F.	900.00	0.00	0.00
BW1	BRKWTR RIP-RAP			L.F.		0.00	0.00
BW2	BRKWTR CONCRETE			L.F.		0.00	0.00
BW3	BRKWTR WOOD			L.F.		0.00	0.00
BW4	BRKWTR STEEL			L.F.		0.00	0.00
CAB1	CABIN-MINIMAL			S.F.	20.00	0.00	0.00
CAB2	W/PLUMBING ETC			S.F.	30.00	0.00	0.00
CMBR	COMM BOAT RK			L.F.	27.50	0.00	0.00
CMP1	TENT SITE			UNITS	300.00	0.00	0.00
CMP2	WATER&ELEC			UNITS	800.00	0.00	0.00
CMP3	WATR/ELEC/SEW			UNITS	1,200.00	0.00	0.00
CMP4	RV SITE			UNITS	1,500.00	0.00	0.00
CNP1	CANOPY-AVG			S.F.	24.00	0.00	0.00
CNP2	GOOD QUALITY			S.F.	31.00	0.00	0.00
CRN	CORN CRIB			S.F.	6.00	0.00	0.00
CTS1	CELL TWR SHD FAIR			S.F.	30.00	0.00	0.00
CTS2	CELL TWR SHD AVG			S.F.	65.00	0.00	0.00
CTS3	CELL TWR SHD GOOD			S.F.	100.00	0.00	0.00
DCK1	DOCKS-WOOD			S.F.	37.00	0.00	0.00
DCK2	DOCK-ALUM COMP			S.F.	50.00	0.00	0.00
DCK3	LIFT DOCK			S.F.	50.00	0.00	0.00
DNT1	DRIVE-IN THTR			SPEAKERS	650.00	0.00	0.00
DNT2	DRIVE-IN THTR			SPEAKERS	900.00	0.00	0.00
FCP	CARPORT			S.F.	12.00	0.00	0.00
FEP	PORCH, ENCL,			S.F.	20.00	0.00	0.00
FGR1	GARAGE-AVE			S.F.	29.00	0.00	0.00
FGR2	GARAGE-GOOD			S.F.	39.00	0.00	0.00
FGR3	GARAGE-POOR			S.F.	21.00	0.00	0.00
FGR4	W/LOFT-AVG			S.F.	35.00	0.00	0.00
FGR5	W/LOFT GOOD			S.F.	46.00	0.00	0.00
FGR6	W/LOFT-POOR			S.F.	25.00	0.00	0.00
FGR7	GAR W/ NO PLMB			S.F.	50.00	0.00	0.00
FGR8	GAR W/ PLUMBING			S.F.	55.00	0.00	0.00
FN1	FENCE-4' CHAIN			L.F.	18.00	0.00	0.00
FN10	W/O TOP RL-10'			L.F.	37.00	0.00	0.00
FN2	FENCE-5' CHAIN			L.F.	22.00	0.00	0.00
FN3	FENCE-6' CHAIN			L.F.	26.00	0.00	0.00
FN4	FENCE-8' CHAIN			L.F.	33.00	0.00	0.00

**OUTBUILDING CODES
MOULTONBOROUGH, NH**

Code	Description	Sub	Unit	Unit Price	Measure 1	Measure 2
		Code Description			Price	Price
FN5	FENCE-10'CHAIN		L.F.	40.00	0.00	0.00
FN6	W/O TOP RL-4'		L.F.	16.00	0.00	0.00
FN7	W/O TOP RL-5'		L.F.	19.50	0.00	0.00
FN8	W/O TOP RL-6'		L.F.	23.00	0.00	0.00
FN9	W/O TOP RL-8'		L.F.	30.00	0.00	0.00
FNDT	FOUNDATION		UNITS	12,000.00	0.00	0.00
FOP	SCREEN/OPEN		S.F.	22.00	0.00	0.00
GAZ	GAZEBO		S.F.	25.00	0.00	0.00
GAZ1	GAZEBO		S.F.	25.00	0.00	0.00
GAZ2	GAZEBO ENCL		S.F.	35.00	0.00	0.00
GRN1	GREEN HOUSE-RS		S.F.	12.00	0.00	0.00
GRN2	COMM GLASS		S.F.	12.00	0.00	0.00
GRN3	COMM PLASTIC		S.F.	5.00	0.00	0.00
HOG	HOG HOUSE		S.F.	26.00	0.00	0.00
IMP	IMPLEMENT SHED		S.F.	9.00	0.00	0.00
KEN1	KENNEL-AVG		S.F.	8.00	0.00	0.00
KEN2	KENNEL-GOOD		S.F.	12.00	0.00	0.00
KSK1	KIOSK-SERV STA		S.F.	88.00	0.00	0.00
KSK2	KSK GRDHSE/PHT		S.F.	140.00	0.00	0.00
LNT	LEAN-TO		S.F.	7.00	0.00	0.00
LT1	LIGHTS-IN W/PL		UNITS	1,200.00	0.00	0.00
LT10	W/DOUBLE LIGHT		UNITS	2,400.00	0.00	0.00
LT11	W/TRIPLE LIGHT		UNITS	4,800.00	0.00	0.00
LT12	W/FOUR LIGHTS		UNITS	7,200.00	0.00	0.00
LT2	W/DOUBLE LIGHT		UNITS	1,100.00	0.00	0.00
LT3	W/TRIPLE LIGHT		UNITS	1,500.00	0.00	0.00
LT4	W/FOUR LIGHTS		UNITS	1,900.00	0.00	0.00
LT5	MERC VAP/FLU		UNITS	1,500.00	0.00	0.00
LT6	W/DOUBLE LIGHT		UNITS	1,500.00	0.00	0.00
LT7	W/TRIPLE LIGHT		UNITS	2,000.00	0.00	0.00
LT8	W/FOUR LIGHTS		UNITS	2,600.00	0.00	0.00
LT9	HGH PRE-SOD PL		UNITS	1,700.00	0.00	0.00
MLK	MILK HOUSE		S.F.	45.00	0.00	0.00
PAT1	PATIO-AVG		S.F.	5.00	0.00	0.00
PAT2	PATIO-GOOD		S.F.	11.00	0.00	0.00
PAV1	PAVING		SF	2.40	0.00	0.00
PAV2	PAVING CONCRETE		S.F.	5.35	0.00	0.00
PLT1	PLTRY HSE 1 ST		S.F.	14.00	0.00	0.00
PLT2	PLTRY HSE 2 ST		S.F.	24.00	0.00	0.00
PLT3	PLTRY HSE 3 ST		S.F.	35.00	0.00	0.00
PMP1	PUMP-SING HSE		UNITS	1,400.00	0.00	0.00
PMP2	W/BLENDING		UNITS	8,800.00	0.00	0.00
PMP3	ELECTRONIC		UNITS	8,400.00	0.00	0.00
PMP4	DOUBLE HOSE		UNITS	2,200.00	0.00	0.00
PMP5	W/BLENDING		UNITS	14,700.00	0.00	0.00
PMP6	ELECTRONIC		UNITS	14,300.00	0.00	0.00
PMP7	3 HOSE		UNITS	15,800.00	0.00	0.00
PMP8	6 HOSE		UNITS	21,700.00	0.00	0.00
POLE	TELE POLE		UNITS	750.00	0.00	0.00
RAR	RIDING ARENA		S.F.	15.00	0.00	0.00
RCL	ROOT CELLAR		S.F.	4.00	0.00	0.00
RPV1	PAVING <1200		UNITS	1,200.00	0.00	0.00
RPV2	PAVING 1200-2500		UNITS	2,500.00	0.00	0.00
RPV3	PAVING >2500		UNITS	3,500.00	0.00	0.00
RRR	RAILROAD SPURS		L.F.	38.00	0.00	0.00
SCL1	SCALES-MECHAN		TONS	550.00	0.00	0.00
SCL2	SCALES-ELECT		TONS	770.00	0.00	0.00
SGN1	SIGN-1 SD W/M		S.F.+HGT	0.00	0.00	0.00
SGN2	DOUBLE SIDED		S.F.+HGT	0.00	0.00	0.00
SGN3	W/INT LIGHTS		S.F.+HGT	0.00	0.00	0.00
SGN4	W/MOTOR & LTS		S.F.+HGT	0.00	0.00	0.00

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub	Unit	Measure 1		Measure 2	
		Code		Type	Unit Price	Price	Price
SHD1	SHED AVG		S.F.		15.00	0.00	0.00
SHD2	SHED GOOD/ELEC		S.F.		16.00	0.00	0.00
SHD3	SHED METAL		S.F.		9.00	0.00	0.00
SHP1	WORK SHOP AVE		S.F.		23.00	0.00	0.00
SHP2	WORK SHOP GOOD		S.F.		24.00	0.00	0.00
SHP3	WORK SHOP POOR		S.F.		17.00	0.00	0.00
SHP4	W/IMPROV AVE		S.F.		26.00	0.00	0.00
SHP5	W/IMPROV GOOD		S.F.		27.00	0.00	0.00
SHP6	W/IMPROV POOR		S.F.		20.00	0.00	0.00
SITE	MH SITES		UNITS		5,000.00	0.00	0.00
SLIP	BOAT SLIP		L.F.		1,425.00	0.00	0.00
SLO1	SILLO-WD OR CNC		DIAXHT		14.00	0.00	0.00
SLO2	PROCELAN		DIAXHT		35.00	0.00	0.00
SLO3	CONCRETE TRNCH		DIAXHT		5.00	0.00	0.00
SLPA	SLIP ARCADIA		L.F.		2,000.00	0.00	0.00
SLPH	HARILLA LANDING		L.F.		1,275.00	0.00	0.00
SLPJ	SLIP JON.LNDG		L.F.		1,865.00	0.00	0.00
SLPL	SLP LEE MILL		L.F.		2,280.00	0.00	0.00
SLPT	SLP TREXLER		L.F.		2,800.00	0.00	0.00
SLPW	SLP WINWARD		L.F.		1,625.00	0.00	0.00
SLPX	SLIP CROS WND		L.F.		1,725.00	0.00	0.00
SPL1	IN GRND CONCRETE		S.F.		79.00	0.00	0.00
SPL2	IN GRND VINYL LINER		S.F.		44.00	0.00	0.00
SPL3	IN GRND GUNITE		S.F.		63.00	0.00	0.00
SPL4	ABOVE GR ROUND		DIAMETER		208.00	0.00	0.00
SPL5	ABOVE GROUND OVAL		Length		208.00	0.00	0.00
SPL6	ABOVE GROUND RECT		S.F.		19.00	0.00	0.00
SPL7	ENDLESS POOL		UNITS		3,000.00	0.00	0.00
STB1	STABLE		S.F.		20.00	0.00	0.00
STB2	W/IMPROVEMENTS		S.F.		31.00	0.00	0.00
STK1	CHIMNEY STK BR		UNITS		500.00	0.00	0.00
STK2	CHIMNEY STK MT		UNITS		300.00	0.00	0.00
SW1	SEAWALL RIP RAP		L.F.			0.00	0.00
SW2	SEAWALL CONCRETE		L.F.			0.00	0.00
SW3	SEAWALL WOOD		L.F.			0.00	0.00
SW4	SEAWALL STEEL		L.F.			0.00	0.00
TEN	TENNIS COURT		UNITS		50,400.00	0.00	0.00
TNK1	TANK-UNDERGRND		GALS		1.10	0.00	0.00
TNK2	3000-10000 GAL		GALS		0.85	0.00	0.00
TNK3	GT-10,000		GALS		0.55	0.00	0.00
TNK4	COMPRESSED AIR		GALS		3.30	0.00	0.00
TNK5	ELEVATED TANK		GALS		2.30	0.00	0.00
TNK6	300000GAL CONC TANK		GALS		0.80	0.00	0.00
TOT	TOTALIZER		UNITS		660.00	0.00	0.00
TRL	TRAILER STGE		UNITS		1,200.00	0.00	0.00
TT	TRAVEL TRAILER		S.F.		45.00	0.00	0.00
TWR	TOWER		L.F.		1,150.00	0.00	0.00
WDK	WOOD DECK		S.F.		16.00	0.00	0.00

EXTRA FEATURE CODES
MOULTONBOROUGH, NH

		Sub			Unit	Measure 1	Measure 2
Code	Description	Code	Description	Type	Unit Price	Price	Price
A/C	AIR CONDITION			S.F.	2.00	0.00	0.00
ATM1	AUTOMATC TELLR			UNITS	30,000.00	0.00	0.00
BIDT	BIDET			UNITS	385.00	0.00	0.00
BOX	SAFE DEPOSIT			UNITS	60.00	0.00	0.00
CLR1	COOLER			S.F.	20.00	0.00	0.00
CLR2	FREEZER TEMPS			S.F.	28.00	0.00	0.00
DUW1	DRIVE-UP WINDW			UNITS	6,000.00	0.00	0.00
DUW2	WIDE BAY			UNITS	8,400.00	0.00	0.00
DUW3	W/PNEU TUBE			UNITS	16,000.00	0.00	0.00
DUW4	W/REM SCR&TUBE			UNITS	32,000.00	0.00	0.00
ELV1	ELEV PASSENGER			UNITS	62,500.00	0.00	0.00
ELV2	ELEV FREIGHT			UNITS	53,100.00	0.00	0.00
FES	FIRE ESCAPE			UNITS	1,000.00	0.00	0.00
FLU1	FLUE-CONCRETE			UNITS	500.00	0.00	0.00
FLU2	BRICK			UNITS	700.00	0.00	0.00
FPL	FIREPLACE			UNITS	2,100.00	0.00	0.00
FPL1	FIREPLACE 1 ST			UNITS	6,700.00	0.00	0.00
FPL2	1.5 STORY CHIM			UNITS	7,200.00	0.00	0.00
FPL3	2 STORY CHIM			UNITS	7,800.00	0.00	0.00
FPO	EXTRA FPL OPEN			UNITS	1,900.00	0.00	0.00
GEN	GENERATOR			UNITS		0.00	0.00
GIR1	GIRDERS LT 12"			L.F.	29.00	0.00	0.00
GIR2	GIRDERS 13"-18			L.F.	36.00	0.00	0.00
GIR3	GIRDERS 19"-24			L.F.	58.00	0.00	0.00
GIR4	GRDRS OVER 24"			L.F.	100.00	0.00	0.00
HRTH	HEARTH			UNITS	1,000.00	0.00	0.00
HTUB	HOT TUB			UNITS	4,200.00	0.00	0.00
KITH	KITCHEN			UNITS	2,900.00	0.00	0.00
LANE	BOWLING LANE			UNITS	50,800.00	0.00	0.00
LDL1	LOAD LEVELERS			UNITS	2,900.00	0.00	0.00
LDL2	W/MAN FLIP OUT			UNITS	900.00	0.00	0.00
LFT1	LIFT-LIGHT			UNITS	2,700.00	0.00	0.00
LFT2	LIFT-HEAVY			UNITS	3,300.00	0.00	0.00
MEZ1	MEZZANINE-UNF			S.F.	8.00	0.00	0.00
MEZ2	FINISHED			S.F.	12.00	0.00	0.00
MEZ3	W/PARTITIONS			S.F.	18.00	0.00	0.00
NDP	NITE DEPOSIT			UNITS	6,000.00	0.00	0.00
PCT	PADDLEBALL CRT			UNITS	20,000.00	0.00	0.00
RQT	RACQUETBALL			UNITS	15,000.00	0.00	0.00
SNA	SAUNA			UNITS	3,900.00	0.00	0.00
SPR1	SPRINKLERS-WET			S.F.	0.80	0.00	0.00
SPR2	WET/CONCEALED			S.F.	1.10	0.00	0.00
SPR3	DRY			S.F.	0.90	0.00	0.00
SS	SHOWER STALL			UNITS	1,500.00	0.00	0.00
VLT1	VAULT-AVG			S.F.	93.00	0.00	0.00
VLT2	VAULT-GOOD			S.F.	115.00	0.00	0.00
VLT3	VAULT-EXCELLNT			S.F.	150.00	0.00	0.00
VLT4	VAULT-POOR			S.F.	55.00	0.00	0.00
WHL	WHIRLPOOL TUB			UNITS	3,500.00	0.00	0.00

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
00	Vacant	-	----	--
01	Residential	A	1932	36
01	Residential	A	1942	34
01	Residential	A	1952	32
01	Residential	A	1962	30
01	Residential	A	1968	28
01	Residential	A	1973	26
01	Residential	A	1977	24
01	Residential	A	1980	22
01	Residential	A	1983	20
01	Residential	A	1987	18
01	Residential	A	1990	16
01	Residential	A	1993	14
01	Residential	A	1996	13
01	Residential	A	1998	12
01	Residential	A	2000	11
01	Residential	A	2002	10
01	Residential	A	2004	9
01	Residential	A	2005	8
01	Residential	A	2006	7
01	Residential	A	2007	6
01	Residential	A	2008	5
01	Residential	A	2009	4
01	Residential	A	2010	3
01	Residential	A	2011	2
01	Residential	A	2012	1
01	Residential	A	2013	0
01	Residential	E	1932	30
01	Residential	E	1942	28
01	Residential	E	1952	26
01	Residential	E	1962	24
01	Residential	E	1968	22
01	Residential	E	1973	20
01	Residential	E	1977	18
01	Residential	E	1980	16
01	Residential	E	1983	14
01	Residential	E	1987	13
01	Residential	E	1990	12
01	Residential	E	1993	11
01	Residential	E	1996	10
01	Residential	E	1998	9
01	Residential	E	2000	8
01	Residential	E	2002	7
01	Residential	E	2004	6
01	Residential	E	2005	5
01	Residential	E	2006	4
01	Residential	E	2007	3
01	Residential	E	2008	2
01	Residential	E	2009	1
01	Residential	E	2010	0
01	Residential	E	2011	0
01	Residential	E	2012	0
01	Residential	E	2013	0
01	Residential	F	1932	42
01	Residential	F	1942	40
01	Residential	F	1952	38
01	Residential	F	1962	34
01	Residential	F	1968	32
01	Residential	F	1973	30
01	Residential	F	1977	28
01	Residential	F	1980	26

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
01	Residential	F	1983	24
01	Residential	F	1987	22
01	Residential	F	1990	20
01	Residential	F	1993	17
01	Residential	F	1996	15
01	Residential	F	1998	14
01	Residential	F	2000	13
01	Residential	F	2002	12
01	Residential	F	2004	11
01	Residential	F	2005	10
01	Residential	F	2006	9
01	Residential	F	2007	8
01	Residential	F	2008	7
01	Residential	F	2009	5
01	Residential	F	2010	4
01	Residential	F	2011	3
01	Residential	F	2012	2
01	Residential	F	2013	0
01	Residential	G	1932	34
01	Residential	G	1942	32
01	Residential	G	1952	30
01	Residential	G	1962	28
01	Residential	G	1968	26
01	Residential	G	1973	24
01	Residential	G	1977	22
01	Residential	G	1980	20
01	Residential	G	1983	18
01	Residential	G	1987	16
01	Residential	G	1990	14
01	Residential	G	1993	13
01	Residential	G	1996	12
01	Residential	G	1998	11
01	Residential	G	2000	10
01	Residential	G	2002	9
01	Residential	G	2004	8
01	Residential	G	2005	7
01	Residential	G	2006	6
01	Residential	G	2007	5
01	Residential	G	2008	4
01	Residential	G	2009	3
01	Residential	G	2010	2
01	Residential	G	2011	1
01	Residential	G	2012	0
01	Residential	G	2013	0
01	Residential	P	1932	46
01	Residential	P	1942	44
01	Residential	P	1952	42
01	Residential	P	1962	38
01	Residential	P	1968	36
01	Residential	P	1973	34
01	Residential	P	1977	32
01	Residential	P	1980	30
01	Residential	P	1983	28
01	Residential	P	1987	26
01	Residential	P	1990	24
01	Residential	P	1993	20
01	Residential	P	1998	17
01	Residential	P	2000	16
01	Residential	P	2002	15
01	Residential	P	2004	14
01	Residential	P	2005	13

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
01	Residential	P	2006	12
01	Residential	P	2007	10
01	Residential	P	2008	8
01	Residential	P	2009	6
01	Residential	P	2010	5
01	Residential	P	2011	4
01	Residential	P	2012	3
01	Residential	P	2013	0
01	Residential	VG	1932	32
01	Residential	VG	1942	30
01	Residential	VG	1952	28
01	Residential	VG	1962	26
01	Residential	VG	1968	24
01	Residential	VG	1973	22
01	Residential	VG	1977	20
01	Residential	VG	1980	18
01	Residential	VG	1983	16
01	Residential	VG	1987	14
01	Residential	VG	1990	13
01	Residential	VG	1993	12
01	Residential	VG	1996	11
01	Residential	VG	1998	10
01	Residential	VG	2000	9
01	Residential	VG	2002	8
01	Residential	VG	2004	7
01	Residential	VG	2005	6
01	Residential	VG	2006	5
01	Residential	VG	2007	4
01	Residential	VG	2008	3
01	Residential	VG	2009	2
01	Residential	VG	2010	1
01	Residential	VG	2011	0
01	Residential	VG	2012	0
01	Residential	VG	2013	0
02	Mobile Home	A	1975	70
02	Mobile Home	A	1980	60
02	Mobile Home	A	1985	50
02	Mobile Home	A	1990	45
02	Mobile Home	A	1995	40
02	Mobile Home	A	1999	34
02	Mobile Home	A	2001	30
02	Mobile Home	A	2003	26
02	Mobile Home	A	2005	22
02	Mobile Home	A	2007	18
02	Mobile Home	A	2009	14
02	Mobile Home	A	2010	9
02	Mobile Home	A	2011	5
02	Mobile Home	A	2012	3
02	Mobile Home	A	2013	0
02	Mobile Home	E	1975	50
02	Mobile Home	E	1980	45
02	Mobile Home	E	1985	40
02	Mobile Home	E	1990	38
02	Mobile Home	E	1995	36
02	Mobile Home	E	1999	30
02	Mobile Home	E	2001	26
02	Mobile Home	E	2003	22
02	Mobile Home	E	2005	18
02	Mobile Home	E	2007	14
02	Mobile Home	E	2009	9
02	Mobile Home	E	2010	7

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
02	Mobile Home	E	2011	4
02	Mobile Home	E	2012	3
02	Mobile Home	E	2013	0
02	Mobile Home	F	1975	77
02	Mobile Home	F	1980	67
02	Mobile Home	F	1985	57
02	Mobile Home	F	1990	47
02	Mobile Home	F	1995	42
02	Mobile Home	F	1999	36
02	Mobile Home	F	2001	32
02	Mobile Home	F	2003	28
02	Mobile Home	F	2005	28
02	Mobile Home	F	2007	20
02	Mobile Home	F	2009	16
02	Mobile Home	F	2010	10
02	Mobile Home	F	2011	8
02	Mobile Home	F	2012	4
02	Mobile Home	F	2013	0
02	Mobile Home	G	1975	60
02	Mobile Home	G	1980	50
02	Mobile Home	G	1985	45
02	Mobile Home	G	1990	40
02	Mobile Home	G	1995	38
02	Mobile Home	G	1999	32
02	Mobile Home	G	2001	28
02	Mobile Home	G	2003	24
02	Mobile Home	G	2005	20
02	Mobile Home	G	2007	16
02	Mobile Home	G	2009	10
02	Mobile Home	G	2010	8
02	Mobile Home	G	2011	5
02	Mobile Home	G	2012	3
02	Mobile Home	G	2013	0
02	Mobile Home	P	1975	80
02	Mobile Home	P	1980	70
02	Mobile Home	P	1985	60
02	Mobile Home	P	1990	49
02	Mobile Home	P	1995	44
02	Mobile Home	P	1999	38
02	Mobile Home	P	2001	34
02	Mobile Home	P	2003	30
02	Mobile Home	P	2005	26
02	Mobile Home	P	2007	22
02	Mobile Home	P	2009	18
02	Mobile Home	P	2010	12
02	Mobile Home	P	2011	10
02	Mobile Home	P	2012	5
02	Mobile Home	P	2013	0
03	Multi-Family	A	1932	36
03	Multi-Family	A	1942	34
03	Multi-Family	A	1952	32
03	Multi-Family	A	1962	30
03	Multi-Family	A	1968	28
03	Multi-Family	A	1973	26
03	Multi-Family	A	1977	24
03	Multi-Family	A	1980	22
03	Multi-Family	A	1983	20
03	Multi-Family	A	1987	18
03	Multi-Family	A	1990	16
03	Multi-Family	A	1993	14
03	Multi-Family	A	1996	13

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	A	1998	12
03	Multi-Family	A	2000	11
03	Multi-Family	A	2002	10
03	Multi-Family	A	2004	9
03	Multi-Family	A	2005	8
03	Multi-Family	A	2006	7
03	Multi-Family	A	2007	6
03	Multi-Family	A	2008	5
03	Multi-Family	A	2009	4
03	Multi-Family	A	2010	3
03	Multi-Family	A	2011	2
03	Multi-Family	A	2012	1
03	Multi-Family	A	2013	0
03	Multi-Family	E	1932	30
03	Multi-Family	E	1942	28
03	Multi-Family	E	1952	26
03	Multi-Family	E	1962	24
03	Multi-Family	E	1968	22
03	Multi-Family	E	1973	20
03	Multi-Family	E	1977	18
03	Multi-Family	E	1980	16
03	Multi-Family	E	1983	14
03	Multi-Family	E	1987	13
03	Multi-Family	E	1990	12
03	Multi-Family	E	1993	11
03	Multi-Family	E	1996	10
03	Multi-Family	E	1998	9
03	Multi-Family	E	2000	8
03	Multi-Family	E	2002	7
03	Multi-Family	E	2004	6
03	Multi-Family	E	2005	5
03	Multi-Family	E	2006	4
03	Multi-Family	E	2007	3
03	Multi-Family	E	2008	2
03	Multi-Family	E	2009	1
03	Multi-Family	E	2010	0
03	Multi-Family	E	2011	0
03	Multi-Family	E	2012	0
03	Multi-Family	E	2013	0
03	Multi-Family	F	1932	42
03	Multi-Family	F	1942	40
03	Multi-Family	F	1952	38
03	Multi-Family	F	1962	34
03	Multi-Family	F	1968	32
03	Multi-Family	F	1973	30
03	Multi-Family	F	1977	28
03	Multi-Family	F	1980	26
03	Multi-Family	F	1983	24
03	Multi-Family	F	1987	22
03	Multi-Family	F	1990	20
03	Multi-Family	F	1993	17
03	Multi-Family	F	1996	15
03	Multi-Family	F	1998	14
03	Multi-Family	F	2000	13
03	Multi-Family	F	2002	12
03	Multi-Family	F	2004	11
03	Multi-Family	F	2005	10
03	Multi-Family	F	2006	9
03	Multi-Family	F	2007	8
03	Multi-Family	F	2008	7
03	Multi-Family	F	2009	5

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	F	2010	4
03	Multi-Family	F	2011	3
03	Multi-Family	F	2012	2
03	Multi-Family	F	2013	0
03	Multi-Family	G	1932	34
03	Multi-Family	G	1942	32
03	Multi-Family	G	1952	30
03	Multi-Family	G	1962	28
03	Multi-Family	G	1968	26
03	Multi-Family	G	1973	24
03	Multi-Family	G	1977	22
03	Multi-Family	G	1980	20
03	Multi-Family	G	1983	18
03	Multi-Family	G	1987	16
03	Multi-Family	G	1990	14
03	Multi-Family	G	1993	13
03	Multi-Family	G	1996	12
03	Multi-Family	G	1998	11
03	Multi-Family	G	2000	10
03	Multi-Family	G	2002	9
03	Multi-Family	G	2004	8
03	Multi-Family	G	2005	7
03	Multi-Family	G	2006	6
03	Multi-Family	G	2007	5
03	Multi-Family	G	2008	4
03	Multi-Family	G	2009	3
03	Multi-Family	G	2010	2
03	Multi-Family	G	2011	1
03	Multi-Family	G	2012	0
03	Multi-Family	G	2013	0
03	Multi-Family	P	1932	46
03	Multi-Family	P	1942	44
03	Multi-Family	P	1952	42
03	Multi-Family	P	1962	38
03	Multi-Family	P	1968	36
03	Multi-Family	P	1973	34
03	Multi-Family	P	1977	32
03	Multi-Family	P	1980	30
03	Multi-Family	P	1983	28
03	Multi-Family	P	1987	26
03	Multi-Family	P	1990	24
03	Multi-Family	P	1993	20
03	Multi-Family	P	1998	17
03	Multi-Family	P	2000	16
03	Multi-Family	P	2002	15
03	Multi-Family	P	2004	14
03	Multi-Family	P	2005	13
03	Multi-Family	P	2006	12
03	Multi-Family	P	2007	10
03	Multi-Family	P	2008	8
03	Multi-Family	P	2009	6
03	Multi-Family	P	2010	5
03	Multi-Family	P	2011	4
03	Multi-Family	P	2012	3
03	Multi-Family	P	2013	0
03	Multi-Family	VG	1932	32
03	Multi-Family	VG	1942	30
03	Multi-Family	VG	1952	28
03	Multi-Family	VG	1962	26
03	Multi-Family	VG	1968	24
03	Multi-Family	VG	1973	22

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	VG	1977	20
03	Multi-Family	VG	1980	18
03	Multi-Family	VG	1983	16
03	Multi-Family	VG	1987	14
03	Multi-Family	VG	1990	13
03	Multi-Family	VG	1993	12
03	Multi-Family	VG	1996	11
03	Multi-Family	VG	1998	10
03	Multi-Family	VG	2000	9
03	Multi-Family	VG	2002	8
03	Multi-Family	VG	2004	7
03	Multi-Family	VG	2005	6
03	Multi-Family	VG	2006	5
03	Multi-Family	VG	2007	4
03	Multi-Family	VG	2008	3
03	Multi-Family	VG	2009	2
03	Multi-Family	VG	2010	1
03	Multi-Family	VG	2011	0
03	Multi-Family	VG	2012	0
03	Multi-Family	VG	2013	0
04	Condo Main	A	1932	36
04	Condo Main	A	1942	34
04	Condo Main	A	1952	32
04	Condo Main	A	1962	30
04	Condo Main	A	1968	28
04	Condo Main	A	1973	26
04	Condo Main	A	1977	24
04	Condo Main	A	1980	22
04	Condo Main	A	1983	20
04	Condo Main	A	1987	18
04	Condo Main	A	1990	16
04	Condo Main	A	1993	14
04	Condo Main	A	1996	13
04	Condo Main	A	1998	12
04	Condo Main	A	2000	11
04	Condo Main	A	2002	10
04	Condo Main	A	2004	9
04	Condo Main	A	2005	8
04	Condo Main	A	2006	7
04	Condo Main	A	2007	6
04	Condo Main	A	2008	5
04	Condo Main	A	2009	4
04	Condo Main	A	2010	3
04	Condo Main	A	2011	2
04	Condo Main	A	2012	1
04	Condo Main	A	2013	0
04	Condo Main	E	1932	30
04	Condo Main	E	1942	28
04	Condo Main	E	1952	26
04	Condo Main	E	1962	24
04	Condo Main	E	1968	22
04	Condo Main	E	1973	20
04	Condo Main	E	1977	18
04	Condo Main	E	1980	16
04	Condo Main	E	1983	14
04	Condo Main	E	1987	13
04	Condo Main	E	1990	12
04	Condo Main	E	1993	11
04	Condo Main	E	1996	10
04	Condo Main	E	1998	9
04	Condo Main	E	2000	8

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
04	Condo Main	E	2002	7
04	Condo Main	E	2004	6
04	Condo Main	E	2005	5
04	Condo Main	E	2006	4
04	Condo Main	E	2007	3
04	Condo Main	E	2008	2
04	Condo Main	E	2009	1
04	Condo Main	E	2010	0
04	Condo Main	E	2011	0
04	Condo Main	E	2012	0
04	Condo Main	E	2013	0
04	Condo Main	F	1932	42
04	Condo Main	F	1942	40
04	Condo Main	F	1952	38
04	Condo Main	F	1962	34
04	Condo Main	F	1968	32
04	Condo Main	F	1973	30
04	Condo Main	F	1977	28
04	Condo Main	F	1980	26
04	Condo Main	F	1983	24
04	Condo Main	F	1987	22
04	Condo Main	F	1990	20
04	Condo Main	F	1993	17
04	Condo Main	F	1996	15
04	Condo Main	F	1998	14
04	Condo Main	F	2000	13
04	Condo Main	F	2002	12
04	Condo Main	F	2004	11
04	Condo Main	F	2005	10
04	Condo Main	F	2006	9
04	Condo Main	F	2007	8
04	Condo Main	F	2008	7
04	Condo Main	F	2009	5
04	Condo Main	F	2010	4
04	Condo Main	F	2011	3
04	Condo Main	F	2012	2
04	Condo Main	F	2013	0
04	Condo Main	G	1932	34
04	Condo Main	G	1942	32
04	Condo Main	G	1952	30
04	Condo Main	G	1962	28
04	Condo Main	G	1968	26
04	Condo Main	G	1973	24
04	Condo Main	G	1977	22
04	Condo Main	G	1980	20
04	Condo Main	G	1983	18
04	Condo Main	G	1987	16
04	Condo Main	G	1990	14
04	Condo Main	G	1993	13
04	Condo Main	G	1996	12
04	Condo Main	G	1998	11
04	Condo Main	G	2000	10
04	Condo Main	G	2002	9
04	Condo Main	G	2004	8
04	Condo Main	G	2005	7
04	Condo Main	G	2006	6
04	Condo Main	G	2007	5
04	Condo Main	G	2008	4
04	Condo Main	G	2009	3
04	Condo Main	G	2010	2
04	Condo Main	G	2011	1

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
04	Condo Main	G	2012	0
04	Condo Main	G	2013	0
04	Condo Main	P	1932	46
04	Condo Main	P	1942	44
04	Condo Main	P	1952	42
04	Condo Main	P	1962	38
04	Condo Main	P	1968	36
04	Condo Main	P	1973	34
04	Condo Main	P	1977	32
04	Condo Main	P	1980	30
04	Condo Main	P	1983	28
04	Condo Main	P	1987	26
04	Condo Main	P	1990	24
04	Condo Main	P	1993	20
04	Condo Main	P	1998	17
04	Condo Main	P	2000	16
04	Condo Main	P	2002	15
04	Condo Main	P	2004	14
04	Condo Main	P	2005	13
04	Condo Main	P	2006	12
04	Condo Main	P	2007	10
04	Condo Main	P	2008	8
04	Condo Main	P	2009	6
04	Condo Main	P	2010	5
04	Condo Main	P	2011	4
04	Condo Main	P	2012	3
04	Condo Main	P	2013	0
04	Condo Main	VG	1932	32
04	Condo Main	VG	1942	30
04	Condo Main	VG	1952	28
04	Condo Main	VG	1962	26
04	Condo Main	VG	1968	24
04	Condo Main	VG	1973	22
04	Condo Main	VG	1977	20
04	Condo Main	VG	1980	18
04	Condo Main	VG	1983	16
04	Condo Main	VG	1987	14
04	Condo Main	VG	1990	13
04	Condo Main	VG	1993	12
04	Condo Main	VG	1996	11
04	Condo Main	VG	1998	10
04	Condo Main	VG	2000	9
04	Condo Main	VG	2002	8
04	Condo Main	VG	2004	7
04	Condo Main	VG	2005	6
04	Condo Main	VG	2006	5
04	Condo Main	VG	2007	4
04	Condo Main	VG	2008	3
04	Condo Main	VG	2009	2
04	Condo Main	VG	2010	1
04	Condo Main	VG	2011	0
04	Condo Main	VG	2012	0
04	Condo Main	VG	2013	0
05	Res Condo	A	1932	36
05	Res Condo	A	1942	34
05	Res Condo	A	1952	32
05	Res Condo	A	1962	30
05	Res Condo	A	1968	28
05	Res Condo	A	1973	26
05	Res Condo	A	1977	24
05	Res Condo	A	1980	22

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
05	Res Condo	A	1983	20
05	Res Condo	A	1987	18
05	Res Condo	A	1990	16
05	Res Condo	A	1993	14
05	Res Condo	A	1996	13
05	Res Condo	A	1998	12
05	Res Condo	A	2000	11
05	Res Condo	A	2002	10
05	Res Condo	A	2004	9
05	Res Condo	A	2005	8
05	Res Condo	A	2006	7
05	Res Condo	A	2007	6
05	Res Condo	A	2008	5
05	Res Condo	A	2009	4
05	Res Condo	A	2010	3
05	Res Condo	A	2011	2
05	Res Condo	A	2012	1
05	Res Condo	A	2013	0
05	Res Condo	E	1932	30
05	Res Condo	E	1942	28
05	Res Condo	E	1952	26
05	Res Condo	E	1962	24
05	Res Condo	E	1968	22
05	Res Condo	E	1973	20
05	Res Condo	E	1977	18
05	Res Condo	E	1980	16
05	Res Condo	E	1983	14
05	Res Condo	E	1987	13
05	Res Condo	E	1990	12
05	Res Condo	E	1993	11
05	Res Condo	E	1996	10
05	Res Condo	E	1998	9
05	Res Condo	E	2000	8
05	Res Condo	E	2002	7
05	Res Condo	E	2004	6
05	Res Condo	E	2005	5
05	Res Condo	E	2006	4
05	Res Condo	E	2007	3
05	Res Condo	E	2008	2
05	Res Condo	E	2009	1
05	Res Condo	E	2010	0
05	Res Condo	E	2011	0
05	Res Condo	E	2012	0
05	Res Condo	E	2013	0
05	Res Condo	F	1932	42
05	Res Condo	F	1942	40
05	Res Condo	F	1952	38
05	Res Condo	F	1962	34
05	Res Condo	F	1968	32
05	Res Condo	F	1973	30
05	Res Condo	F	1977	28
05	Res Condo	F	1980	26
05	Res Condo	F	1983	24
05	Res Condo	F	1987	22
05	Res Condo	F	1990	20
05	Res Condo	F	1993	17
05	Res Condo	F	1996	15
05	Res Condo	F	1998	14
05	Res Condo	F	2000	13
05	Res Condo	F	2002	12
05	Res Condo	F	2004	11

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Effective	
			Age	Age
05	Res Condo	F	2005	10
05	Res Condo	F	2006	9
05	Res Condo	F	2007	8
05	Res Condo	F	2008	7
05	Res Condo	F	2009	5
05	Res Condo	F	2010	4
05	Res Condo	F	2011	3
05	Res Condo	F	2012	2
05	Res Condo	F	2013	0
05	Res Condo	G	1932	34
05	Res Condo	G	1942	32
05	Res Condo	G	1952	30
05	Res Condo	G	1962	28
05	Res Condo	G	1968	26
05	Res Condo	G	1973	24
05	Res Condo	G	1977	22
05	Res Condo	G	1980	20
05	Res Condo	G	1983	18
05	Res Condo	G	1987	16
05	Res Condo	G	1990	14
05	Res Condo	G	1993	13
05	Res Condo	G	1996	12
05	Res Condo	G	1998	11
05	Res Condo	G	2000	10
05	Res Condo	G	2002	9
05	Res Condo	G	2004	8
05	Res Condo	G	2005	7
05	Res Condo	G	2006	6
05	Res Condo	G	2007	5
05	Res Condo	G	2008	4
05	Res Condo	G	2009	3
05	Res Condo	G	2010	2
05	Res Condo	G	2011	1
05	Res Condo	G	2012	0
05	Res Condo	G	2013	0
05	Res Condo	P	1932	46
05	Res Condo	P	1942	44
05	Res Condo	P	1952	42
05	Res Condo	P	1962	38
05	Res Condo	P	1968	36
05	Res Condo	P	1973	34
05	Res Condo	P	1977	32
05	Res Condo	P	1980	30
05	Res Condo	P	1983	28
05	Res Condo	P	1987	26
05	Res Condo	P	1990	24
05	Res Condo	P	1993	20
05	Res Condo	P	1998	17
05	Res Condo	P	2000	16
05	Res Condo	P	2002	15
05	Res Condo	P	2004	14
05	Res Condo	P	2005	13
05	Res Condo	P	2006	12
05	Res Condo	P	2007	10
05	Res Condo	P	2008	8
05	Res Condo	P	2009	6
05	Res Condo	P	2010	5
05	Res Condo	P	2011	4
05	Res Condo	P	2012	3
05	Res Condo	P	2013	0
05	Res Condo	VG	1932	32

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
05	Res Condo	VG	1942	30
05	Res Condo	VG	1952	28
05	Res Condo	VG	1962	26
05	Res Condo	VG	1968	24
05	Res Condo	VG	1973	22
05	Res Condo	VG	1977	20
05	Res Condo	VG	1980	18
05	Res Condo	VG	1983	16
05	Res Condo	VG	1987	14
05	Res Condo	VG	1990	13
05	Res Condo	VG	1993	12
05	Res Condo	VG	1996	11
05	Res Condo	VG	1998	10
05	Res Condo	VG	2000	9
05	Res Condo	VG	2002	8
05	Res Condo	VG	2004	7
05	Res Condo	VG	2005	6
05	Res Condo	VG	2006	5
05	Res Condo	VG	2007	4
05	Res Condo	VG	2008	3
05	Res Condo	VG	2009	2
05	Res Condo	VG	2010	1
05	Res Condo	VG	2011	0
05	Res Condo	VG	2012	0
05	Res Condo	VG	2013	0
06	Com Condo	A	1932	36
06	Com Condo	A	1942	34
06	Com Condo	A	1952	32
06	Com Condo	A	1962	30
06	Com Condo	A	1968	28
06	Com Condo	A	1973	26
06	Com Condo	A	1977	24
06	Com Condo	A	1980	22
06	Com Condo	A	1983	20
06	Com Condo	A	1987	18
06	Com Condo	A	1990	16
06	Com Condo	A	1993	14
06	Com Condo	A	1996	13
06	Com Condo	A	1998	12
06	Com Condo	A	2000	11
06	Com Condo	A	2002	10
06	Com Condo	A	2004	9
06	Com Condo	A	2005	8
06	Com Condo	A	2006	7
06	Com Condo	A	2007	6
06	Com Condo	A	2008	5
06	Com Condo	A	2009	4
06	Com Condo	A	2010	3
06	Com Condo	A	2011	2
06	Com Condo	A	2012	1
06	Com Condo	A	2013	0
06	Com Condo	E	1932	30
06	Com Condo	E	1942	28
06	Com Condo	E	1952	26
06	Com Condo	E	1962	24
06	Com Condo	E	1968	22
06	Com Condo	E	1973	20
06	Com Condo	E	1977	18
06	Com Condo	E	1980	16
06	Com Condo	E	1983	14
06	Com Condo	E	1987	13

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
06	Com Condo	E	1990	12
06	Com Condo	E	1993	11
06	Com Condo	E	1996	10
06	Com Condo	E	1998	9
06	Com Condo	E	2000	8
06	Com Condo	E	2002	7
06	Com Condo	E	2004	6
06	Com Condo	E	2005	5
06	Com Condo	E	2006	4
06	Com Condo	E	2007	3
06	Com Condo	E	2008	2
06	Com Condo	E	2009	1
06	Com Condo	E	2010	0
06	Com Condo	E	2011	0
06	Com Condo	E	2012	0
06	Com Condo	E	2013	0
06	Com Condo	F	1932	42
06	Com Condo	F	1942	40
06	Com Condo	F	1952	38
06	Com Condo	F	1962	34
06	Com Condo	F	1968	32
06	Com Condo	F	1973	30
06	Com Condo	F	1977	28
06	Com Condo	F	1980	26
06	Com Condo	F	1983	24
06	Com Condo	F	1987	22
06	Com Condo	F	1990	20
06	Com Condo	F	1993	17
06	Com Condo	F	1996	15
06	Com Condo	F	1998	14
06	Com Condo	F	2000	13
06	Com Condo	F	2002	12
06	Com Condo	F	2004	11
06	Com Condo	F	2005	10
06	Com Condo	F	2006	9
06	Com Condo	F	2007	8
06	Com Condo	F	2008	7
06	Com Condo	F	2009	5
06	Com Condo	F	2010	4
06	Com Condo	F	2011	3
06	Com Condo	F	2012	2
06	Com Condo	F	2013	0
06	Com Condo	G	1932	34
06	Com Condo	G	1942	32
06	Com Condo	G	1952	30
06	Com Condo	G	1962	28
06	Com Condo	G	1968	26
06	Com Condo	G	1973	24
06	Com Condo	G	1977	22
06	Com Condo	G	1980	20
06	Com Condo	G	1983	18
06	Com Condo	G	1987	16
06	Com Condo	G	1990	14
06	Com Condo	G	1993	13
06	Com Condo	G	1996	12
06	Com Condo	G	1998	11
06	Com Condo	G	2000	10
06	Com Condo	G	2002	9
06	Com Condo	G	2004	8
06	Com Condo	G	2005	7
06	Com Condo	G	2006	6

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
06	Com Condo	G	2007	5
06	Com Condo	G	2008	4
06	Com Condo	G	2009	3
06	Com Condo	G	2010	2
06	Com Condo	G	2011	1
06	Com Condo	G	2012	0
06	Com Condo	G	2013	0
06	Com Condo	P	1932	46
06	Com Condo	P	1942	44
06	Com Condo	P	1952	42
06	Com Condo	P	1962	38
06	Com Condo	P	1968	36
06	Com Condo	P	1973	34
06	Com Condo	P	1977	32
06	Com Condo	P	1980	30
06	Com Condo	P	1983	28
06	Com Condo	P	1987	26
06	Com Condo	P	1990	24
06	Com Condo	P	1993	20
06	Com Condo	P	1998	17
06	Com Condo	P	2000	16
06	Com Condo	P	2002	15
06	Com Condo	P	2004	14
06	Com Condo	P	2005	13
06	Com Condo	P	2006	12
06	Com Condo	P	2007	10
06	Com Condo	P	2008	8
06	Com Condo	P	2009	6
06	Com Condo	P	2010	5
06	Com Condo	P	2011	4
06	Com Condo	P	2012	3
06	Com Condo	P	2013	0
06	Com Condo	VG	1932	32
06	Com Condo	VG	1942	30
06	Com Condo	VG	1952	28
06	Com Condo	VG	1962	26
06	Com Condo	VG	1968	24
06	Com Condo	VG	1973	22
06	Com Condo	VG	1977	20
06	Com Condo	VG	1980	18
06	Com Condo	VG	1983	16
06	Com Condo	VG	1987	14
06	Com Condo	VG	1990	13
06	Com Condo	VG	1993	12
06	Com Condo	VG	1996	11
06	Com Condo	VG	1998	10
06	Com Condo	VG	2000	9
06	Com Condo	VG	2002	8
06	Com Condo	VG	2004	7
06	Com Condo	VG	2005	6
06	Com Condo	VG	2006	5
06	Com Condo	VG	2007	4
06	Com Condo	VG	2008	3
06	Com Condo	VG	2009	2
06	Com Condo	VG	2010	1
06	Com Condo	VG	2011	0
06	Com Condo	VG	2012	0
06	Com Condo	VG	2013	0
94	Comm/Ind	A	1925	37
94	Comm/Ind	A	1944	35
94	Comm/Ind	A	1949	33

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
94	Comm/Ind	A	1954	31
94	Comm/Ind	A	1959	29
94	Comm/Ind	A	1964	27
94	Comm/Ind	A	1969	25
94	Comm/Ind	A	1974	23
94	Comm/Ind	A	1979	21
94	Comm/Ind	A	1984	19
94	Comm/Ind	A	1989	16
94	Comm/Ind	A	1994	14
94	Comm/Ind	A	1999	12
94	Comm/Ind	A	2004	10
94	Comm/Ind	A	2005	8
94	Comm/Ind	A	2006	7
94	Comm/Ind	A	2007	6
94	Comm/Ind	A	2008	5
94	Comm/Ind	A	2009	4
94	Comm/Ind	A	2010	3
94	Comm/Ind	A	2011	2
94	Comm/Ind	A	2012	1
94	Comm/Ind	A	2013	0
94	Comm/Ind	E	1925	22
94	Comm/Ind	E	1944	20
94	Comm/Ind	E	1949	18
94	Comm/Ind	E	1954	16
94	Comm/Ind	E	1959	14
94	Comm/Ind	E	1964	12
94	Comm/Ind	E	1969	10
94	Comm/Ind	E	1974	8
94	Comm/Ind	E	1979	6
94	Comm/Ind	E	1984	4
94	Comm/Ind	E	1989	1
94	Comm/Ind	F	1925	42
94	Comm/Ind	F	1944	40
94	Comm/Ind	F	1949	38
94	Comm/Ind	F	1954	36
94	Comm/Ind	F	1959	34
94	Comm/Ind	F	1964	32
94	Comm/Ind	F	1969	30
94	Comm/Ind	F	1974	28
94	Comm/Ind	F	1979	26
94	Comm/Ind	F	1984	24
94	Comm/Ind	F	1989	21
94	Comm/Ind	F	1994	19
94	Comm/Ind	F	1999	17
94	Comm/Ind	F	2004	15
94	Comm/Ind	G	1925	32
94	Comm/Ind	G	1944	30
94	Comm/Ind	G	1949	28
94	Comm/Ind	G	1954	26
94	Comm/Ind	G	1959	24
94	Comm/Ind	G	1964	22
94	Comm/Ind	G	1969	20
94	Comm/Ind	G	1974	18
94	Comm/Ind	G	1979	16
94	Comm/Ind	G	1984	14
94	Comm/Ind	G	1989	11
94	Comm/Ind	G	1994	9
94	Comm/Ind	G	1999	7
94	Comm/Ind	G	2004	5
94	Comm/Ind	P	1925	47
94	Comm/Ind	P	1944	45

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
94	Comm/Ind	P	1949	43
94	Comm/Ind	P	1954	41
94	Comm/Ind	P	1959	39
94	Comm/Ind	P	1964	37
94	Comm/Ind	P	1969	35
94	Comm/Ind	P	1974	33
94	Comm/Ind	P	1979	31
94	Comm/Ind	P	1984	29
94	Comm/Ind	P	1989	26
94	Comm/Ind	P	1994	24
94	Comm/Ind	P	1999	22
94	Comm/Ind	P	2004	20
94	Comm/Ind	VG	1925	27
94	Comm/Ind	VG	1944	25
94	Comm/Ind	VG	1949	23
94	Comm/Ind	VG	1954	21
94	Comm/Ind	VG	1959	19
94	Comm/Ind	VG	1964	17
94	Comm/Ind	VG	1969	15
94	Comm/Ind	VG	1974	13
94	Comm/Ind	VG	1979	11
94	Comm/Ind	VG	1984	9
94	Comm/Ind	VG	1989	6
94	Comm/Ind	VG	1994	4
94	Comm/Ind	VG	1999	2
95	Serv Station	A	1925	37
95	Serv Station	A	1944	35
95	Serv Station	A	1949	33
95	Serv Station	A	1954	31
95	Serv Station	A	1959	29
95	Serv Station	A	1964	27
95	Serv Station	A	1969	25
95	Serv Station	A	1974	23
95	Serv Station	A	1979	21
95	Serv Station	A	1984	19
95	Serv Station	A	1989	16
95	Serv Station	A	1994	14
95	Serv Station	A	1999	12
95	Serv Station	A	2004	10
95	Serv Station	A	2005	8
95	Serv Station	A	2006	7
95	Serv Station	A	2007	6
95	Serv Station	A	2008	5
95	Serv Station	A	2009	4
95	Serv Station	A	2010	3
95	Serv Station	A	2011	2
95	Serv Station	A	2012	1
95	Serv Station	A	2013	0
95	Serv Station	E	1925	22
95	Serv Station	E	1944	20
95	Serv Station	E	1949	18
95	Serv Station	E	1954	16
95	Serv Station	E	1959	14
95	Serv Station	E	1964	12
95	Serv Station	E	1969	10
95	Serv Station	E	1974	8
95	Serv Station	E	1979	6
95	Serv Station	E	1984	4
95	Serv Station	E	1989	1
95	Serv Station	F	1925	42
95	Serv Station	F	1944	40

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Effective	
			Age	Age
95	Serv Station	F	1949	38
95	Serv Station	F	1954	36
95	Serv Station	F	1959	34
95	Serv Station	F	1964	32
95	Serv Station	F	1969	30
95	Serv Station	F	1974	28
95	Serv Station	F	1979	26
95	Serv Station	F	1984	24
95	Serv Station	F	1989	21
95	Serv Station	F	1994	19
95	Serv Station	F	1999	17
95	Serv Station	F	2004	15
95	Serv Station	G	1925	32
95	Serv Station	G	1944	30
95	Serv Station	G	1949	28
95	Serv Station	G	1954	26
95	Serv Station	G	1959	24
95	Serv Station	G	1964	22
95	Serv Station	G	1969	20
95	Serv Station	G	1974	18
95	Serv Station	G	1979	16
95	Serv Station	G	1984	14
95	Serv Station	G	1989	11
95	Serv Station	G	1994	9
95	Serv Station	G	1999	7
95	Serv Station	G	2004	5
95	Serv Station	P	1925	47
95	Serv Station	P	1944	45
95	Serv Station	P	1949	43
95	Serv Station	P	1954	41
95	Serv Station	P	1959	39
95	Serv Station	P	1964	37
95	Serv Station	P	1969	35
95	Serv Station	P	1974	33
95	Serv Station	P	1979	31
95	Serv Station	P	1984	29
95	Serv Station	P	1989	26
95	Serv Station	P	1994	24
95	Serv Station	P	1999	22
95	Serv Station	P	2004	20
95	Serv Station	VG	1925	27
95	Serv Station	VG	1944	25
95	Serv Station	VG	1949	23
95	Serv Station	VG	1954	21
95	Serv Station	VG	1959	19
95	Serv Station	VG	1964	17
95	Serv Station	VG	1969	15
95	Serv Station	VG	1974	13
95	Serv Station	VG	1979	11
95	Serv Station	VG	1984	9
95	Serv Station	VG	1989	6
95	Serv Station	VG	1994	4
95	Serv Station	VG	1999	2
96	Ind/Comm	A	1925	37
96	Ind/Comm	A	1944	35
96	Ind/Comm	A	1949	33
96	Ind/Comm	A	1954	31
96	Ind/Comm	A	1959	29
96	Ind/Comm	A	1964	27
96	Ind/Comm	A	1969	25
96	Ind/Comm	A	1974	23

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

		Effective		
Model	Description	Code	Age	Age
96	Ind/Comm	A	1979	21
96	Ind/Comm	A	1984	19
96	Ind/Comm	A	1989	16
96	Ind/Comm	A	1994	14
96	Ind/Comm	A	1999	12
96	Ind/Comm	A	2004	10
96	Ind/Comm	A	2005	8
96	Ind/Comm	A	2006	7
96	Ind/Comm	A	2007	6
96	Ind/Comm	A	2008	5
96	Ind/Comm	A	2009	4
96	Ind/Comm	A	2010	3
96	Ind/Comm	A	2011	2
96	Ind/Comm	A	2012	1
96	Ind/Comm	A	2013	0
96	Ind/Comm	E	1925	22
96	Ind/Comm	E	1944	20
96	Ind/Comm	E	1949	18
96	Ind/Comm	E	1954	16
96	Ind/Comm	E	1959	14
96	Ind/Comm	E	1964	12
96	Ind/Comm	E	1969	10
96	Ind/Comm	E	1974	8
96	Ind/Comm	E	1979	6
96	Ind/Comm	E	1984	4
96	Ind/Comm	E	1989	1
96	Ind/Comm	F	1925	42
96	Ind/Comm	F	1944	40
96	Ind/Comm	F	1949	38
96	Ind/Comm	F	1954	36
96	Ind/Comm	F	1959	34
96	Ind/Comm	F	1964	32
96	Ind/Comm	F	1969	30
96	Ind/Comm	F	1974	28
96	Ind/Comm	F	1979	26
96	Ind/Comm	F	1984	24
96	Ind/Comm	F	1989	21
96	Ind/Comm	F	1994	19
96	Ind/Comm	F	1999	17
96	Ind/Comm	F	2004	15
96	Ind/Comm	G	1925	32
96	Ind/Comm	G	1944	30
96	Ind/Comm	G	1949	28
96	Ind/Comm	G	1954	26
96	Ind/Comm	G	1959	24
96	Ind/Comm	G	1964	22
96	Ind/Comm	G	1969	20
96	Ind/Comm	G	1974	18
96	Ind/Comm	G	1979	16
96	Ind/Comm	G	1984	14
96	Ind/Comm	G	1989	11
96	Ind/Comm	G	1994	9
96	Ind/Comm	G	1999	7
96	Ind/Comm	G	2004	5
96	Ind/Comm	P	1925	47
96	Ind/Comm	P	1944	45
96	Ind/Comm	P	1949	43
96	Ind/Comm	P	1954	41
96	Ind/Comm	P	1959	39
96	Ind/Comm	P	1964	37
96	Ind/Comm	P	1969	35

DEPRECIATION TABLE
MOULTONBOROUGH, NH

		Effective		
Model	Description	Code	Age	Age
96	Ind/Comm	P	1974	33
96	Ind/Comm	P	1979	31
96	Ind/Comm	P	1984	29
96	Ind/Comm	P	1989	26
96	Ind/Comm	P	1994	24
96	Ind/Comm	P	1999	22
96	Ind/Comm	P	2004	20
96	Ind/Comm	VG	1925	27
96	Ind/Comm	VG	1944	25
96	Ind/Comm	VG	1949	23
96	Ind/Comm	VG	1954	21
96	Ind/Comm	VG	1959	19
96	Ind/Comm	VG	1964	17
96	Ind/Comm	VG	1969	15
96	Ind/Comm	VG	1974	13
96	Ind/Comm	VG	1979	11
96	Ind/Comm	VG	1984	9
96	Ind/Comm	VG	1989	6
96	Ind/Comm	VG	1994	4
96	Ind/Comm	VG	1999	2

Complex Codes Report
MOULTONBOROUGH, NH

Condo		Num	Num	Pot	Complex
Cmplx	Description	Lvl	Units	Ownshp	Adj
01	LANDS END				1.00
02	JON. LANDING				1.10
03	FAM. TRUST				1.00
04	CAV. COVE				1.30
05	SLEEP HOLLW				1.30
06	STAFFORSHRE				1.00
07	THE ARBOR		7		1.00
08	HARBORSIDE				1.00
09	BALD PK 2				1.00
10	BALD PK 3				1.00
11	WINWARD				1.00
12	VAPPI				1.00

Condo Unit Location Report
MOULTONBOROUGH, NH

Condo Complex	Unit Location	Description	Percent Adjustment
01	1	WATER SIDE UNI	430
01	2	DET. UNIT	480
01	3	CONV. HSE UNIT	505
02	1	BUILDING 1 + 8	345
02	2	BUILDING 4	305
02	3	BLD 2-3 + 5-7	270
02	4	BLDING 11 + 12	310
02	5	BLDING 13 + 14	275
02	6	BUILDING 15	275
02	7	BLDING 9 + 9A	225
02	8	BUILDING 10	225
02			
03	1		330
04	1	WATERSIDE UNIT	300
04	2	DET UNIT	375
04	3	TOWNHOUSE	300
05	1	WATERSIDE UNIT	450
05	2	ROAD SIDE UNIT	280
05	3	DET UNIT	310
05	4	BSMT UNIT	210
06	1	WATERSIDE UNIT	475
06	2	ROADSIDE/VIEW	325
06	3	BLD B MID UNIT	250
07	1	WATERSIDE UNIT	365
07	2	MID UNIT	190
07	3	DET UNIT	315
08	1	HOUSE	350
08	2	SMALL CAMPS	360
09	1	2000 SF+ UNITS	495
09	2	UNDER 2000 SF	675
1	1		215
1	2		140
10	1		675
11	1	WINDWRD WAY	520
11	2	WINDWRD AVE	440

Appendix 'G': 2011 Equalization Study Report



2012 Final Ratio Study Report

1 of 12

2/4/2013 8:04:24 AM

Town Name: Moultonborough, Carroll County

Use Code: AA - Any & All

Date Range: 10-01-2011 through 09-30-2012

NOT FOR PUBLICATION

Ratios were created using stipulated year assessments.

Summary of Codes Used

Group Class: AA - Any & All

Property Codes: 11 = Single Family Home
 14 = Single Res Condo Unit
 17 = Mfg Housing With Land
 19 = Unclass/Unk Imp Res
 20 = Res Bldg Only
 22 = Residential Land
 23 = Commercial Land
 25 = Mixed Use Res/Coml Land
 33 = Commercial L&B
 44 = Commercial Condo
 45 = Industrial Condo
 55 = Boatslip Only

Modifier Codes: 00 = No Modifier Code
 70 = Waterfront
 71 = Water Access
 72 = Island
 74 = View Influence - Positive

Special Codes: 00 = No Special Code

Indicated Ratio / Weighted Mean			
Year	2012	2011	2010
Indicated Ratio	100.0	93.9	97.2
Weighted Mean	99.31	93.9	97.2

Basic Statistics Section (Not Trimmed)

Sales In Date Range

Total: 194
 XX Moved: 0
 Sales w/PA34: 116
 %Sales w/PA34: 59.8%

Sales Used

Total Strata: 194
 Sales Used: 99
 %Sales Used: 49.0%
 Sales Used w/PA34: 60
 %Sales Used w/PA34: 60.6%

Results

%Mean: 102.7%
 %Median: 98.3%
 %WtMean: 99.9%
 COD (Median): 13.0
 PRD: 1.03

Extended Statistics Section (Trimmed)

Town Code:	146	Weighted Mean:	99.31	COD:	9.73	PRD:	1
Valid Sales:	99	Wt.Mean Lo 90%CI:	97.11	COD Lo 90%CI:	8.62	PRD Lo 90%CI:	0.98
Trimmed:	3	Wt.Mean Up 90%CI:	102.06	COD Up 90%CI:	11.24	PRD Up 90%CI:	1.02
Untrimmed:	96	Median Ratio:	98.33	Weighted COD:	9.03	COV:	12.36

Appendix 'H': Commercial Valuation Reports

- Income Land Residual Report
- Market Rent Schedule and Adjustment Factors
- Capitalization Rates, Band of Investment and Market Survey
- Economic Valuation Spreadsheet

Appendix 'I': Definitions

Abatement: (1) An official reduction or elimination of one's assessed valuation after completion of the original assessment. (2) An official reduction or elimination of one's tax liability after completion of the tax roll.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Adjustments: Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a particular sequence that depends on the method of adjustment selected.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation by Abstraction: A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method.

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Card, Building: A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. **Also called a "property record card".**

Appraisal Card, Land: A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Foundation: The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appraisal Report: The oral or written communication of a completed appraisal.

Appraisal-Sale Price Ratio: The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

Appraisal Standards Board: The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services. The New Hampshire Legislature has empowered New Hampshire's own Appraisal Standards Board, under RSA 21-J:14-b.

Appraiser: One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Appurtenance: In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of who is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate and personal property by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: (1) In general, the official act of determining the amount of the tax base. (2) As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. (3) The value placed on property in the course of such act.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

Assessor: (1) The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. (2) The public officer or member of a public body whose duty it is to make the original assessment.

Assessment Year: A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. (2) The 365 days beginning with the appraisal date.

Automated Valuation Model (AVM): An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a

market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: 1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; 2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and 3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Cost Approach: (1) One of the three approaches to value, the cost approach is based on the principle of substitution-that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. (2) The method of estimating the value of property by: (a) estimating the cost of construction based on replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Effective Tax Rate: (1) The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. (2) The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: a right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly market wide in personal property, and is generally considered to be economically infeasible to cure.

Factor: (1) An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price), but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. (2) Loosely, any characteristic used in adjusting the sales prices of comparables. (3) The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be

estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

Fixture: (1) Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. (2) An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

Full-Market-Value Assessment Standard: Assessments for which a law or other standard requires that the assessment ratio equals 100%.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Highest and Best Use: A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first

identifying the most appropriate market, and, second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

Horizontal Inequity: Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Intangible Personal Property: Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds,

and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

Lessor: The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics. When level of assessment is distinguished from assessment

ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

Listing: The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

Long-lived Items: Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

Market Approach: A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

Market-Value: Is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor". An expanded definition of "Market Value" as defined within the NH Department of Revenue Administration, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

- (a) Is the most probable price, not the highest, lowest or average price;
- (b) Is expressed in terms of money;
- (c) Implies a reasonable time for exposure to the market;
- (d) Implies that both buyer and seller are informed of the uses to which the property may be put;

- (e) Assumes an arm's length transaction in the open market;
- (f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and
- (g) Recognizes both the present use and the potential use of the property.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Mill Rate: A tax rate expressed as mills per dollar. For example, a 2 percent tax rate is \$2 per \$100, \$20 per \$1,000, or 20 mills per dollar.

Model Calibration: The development of adjustments, or coefficients based on market analysis that identifies specific factors with an actual effect on market value.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area (in which there are typically fewer than several thousand properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and

collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Nominal Tax Rate: The stated tax rate, which does not necessarily correspond to the effective tax rate.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Personal Property: Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Possessory Interest: (1) The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. (2) A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Contribution: The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Property Record Card: An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

Ratio Study: A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

Reconciliation: The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Improvements: A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: (1) An easement consisting of a right of passage through the servient estate (preferred). (2) By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Sales Comparison Approach: One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

Short-lived Items: Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

Site Amenities: The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Standard Error: A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of

presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax, Progressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. (2) Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

Tax, Proportional: A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

Tax Rate: (1) The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. (2) For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

Tax, Regressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. (2) Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

Tenement: (1) Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Time Value of Money: The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trade Fixture: Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniform Standards of Professional Appraisal Practice: Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

Uniformity: The equality of the burden of taxation in the method of assessment.

Unweighted Mean: A mean in which each value is considered only once. See weighted mean.

Use Code: A code (used on a property record form) to indicate a property's use class or, less often, potential use.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

Vacancy and Collection Loss: The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants. Vacancy and collection loss is commonly expressed as a percentage of potential annual gross income, and it should be based on market research, not actual rental history of a property.

Variance: A measure of dispersion equal to the standard deviation squared.

Vertical Inequity: Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

Weighted Average Method: In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

Weighted Coefficient of Dispersion: The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

Weighted Coefficient of Variation: The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

Weighted Mean Ratio: Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

Weighted Mean; Weighted Average: An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

Yield Rate: (1) The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. (2) The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

Zoning: The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

Appendix 'J': Zoning Ordinance

**The municipal zoning ordinances are on file at the municipal offices.*