

MUNICIPALITY:

Moultonborough, NH

ASSESSMENT YEAR:

Fiscal Year 2012

ASSESSMENT SERVICES PROVIDED:

Valuation Update



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SECTION A

Letter of Transmittal

January 25, 2013

Selectmen and Assessing Officials
Municipality of Moultonborough
6 Holland Street
Moultonborough, NH 03254

LETTER OF TRANSMITTAL

Dear Municipal Official:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with RSA 21-J:14-b, and "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012).

The Intended Use of this Report: is to provide a basis for the revaluation of all real property in the Municipality of Moultonborough as required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of this contract is retained in Appendix "A".

The Intended Client of this Report: are the Municipal Officials.

Other Users of this Report: include the public, property owners, municipal officials, and the New Hampshire Department of Revenue (DRA).

The Date of Value Utilized in this Report: is April 1, 2012, as required by RSA 74:1 and RSA 76:2.

Type and Definition of Value Utilized in this Report: The type of value expressed in this report is "market" value, and is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of "Market Value" as defined within the NH Department of Revenue, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

- (a) Is the most probable price, not the highest, lowest or average price;
- (b) Is expressed in terms of money;
- (c) Implies a reasonable time for exposure to the market;
- (d) Implies that both buyer and seller are informed of the uses to which the property may be put;
- (e) Assumes an arm's length transaction in the open market;
- (f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property. (NH Department of Revenue, Property Appraisal Division, "600 Rules"; Rev 601.14.)

Identification of the Property Rights Assessed in this Report: The type of property rights is "fee simple". Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs)." (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

Extent of Property Inspections: As required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc, a measure and list was required for the Building Permits and Sales Properties specified by the Municipality of Moultonborough.

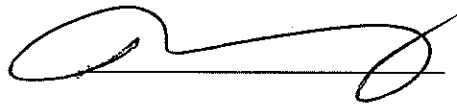
Certification of Value:

The undersigned certifies that, to the best of our knowledge and belief:

- 1) The statements of fact contained in this report are true and correct..
- 2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.
- 3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.
- 4) We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- 5) Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6) Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7) The analyses, opinions and conclusions were developed, and this report has been prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012).
- 8) We have not made a personal inspection of the properties that are the subject of this report other than the sale properties and the properties which had a building permit issued in the last year. These individuals, and anyone providing significant mass appraisal assistance to the individual signing this report, are identified in Appendix "B", at the back of this report.
- 9) Our opinion of the total market value, pursuant to RSA 75:1, and the NH Department of Revenue, Property Appraisal Division "600" Rules, Rev. 601.14, for the assessed properties identified in Section 2 of this report, as of April 1, 2012 is:

\$2,843,298,681

See the Total Value Report by Property Class for details of value in Appendix D

A handwritten signature in black ink, consisting of a large, stylized 'P' followed by a series of loops and a final flourish.

Paul McKenney, Project Manager

Vision Government Solutions, Inc

SECTION B

Scope of Work

Identification of Assumptions and Limiting Conditions:

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

- 1) We have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.
- 2) We have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.
- 3) We have not been provided surveys of the assessed properties. Therefore, we have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.
- 4) We have not been provided surveys of the assessed properties. Therefore, we have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.

- 5) We assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.
- 6) We assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.
- 7) We assume that all applicable zoning and use regulations have been complied with.
- 8) We assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.
- 9) We have not been provided a hazardous condition's report, nor are we qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss, or change in value.
- 10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.

- 11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, we did not take into consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.
- 12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts are subject to change due to unexpected circumstances, including local, regional and/or national.
- 13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.
- 14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party when ever possible, and is assumed to be reliable.

- 15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the New Hampshire Assessing Standards Board (ASB), and is subject to jurisdictional exception and the laws of New Hampshire.

Scope of Work as Identified in the Contract: The valuation report that follows is predicated upon the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of the contract is located in Appendix "A" of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for the Building Permits and Sales Properties specified by the Municipality of Moultonborough. All property transfers within the Municipality of Moultonborough spanning a period of two year prior to April 1, 2011 were reviewed and analyzed to determine if the transfer was an "arm's-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent or verification of PA 34 forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was "stratified" by use type, such as single-family residential, land, commercial, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete "locational" differences and/or influences. The verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that became the basis for various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, "data calibration" was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing "ratios" (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality's values by the Municipality, notices of value were then mailed to each taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to "appeal" the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2012.

This report was then prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012), as well as the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc.

Brief Description of the Assessed Properties: In accordance with the contract located in Appendix "A" of this report, the Municipality of Moultonborough required all the real property in its respective municipal boundaries to be valued. A breakdown of the Municipality's real property by "use type" follows:

Commercial	177
Industrial	26
Residential	5449
Vacant Residential Land	1218
Current Use	138
Exempt	<u>375</u>
Total	7383

Determination of Highest and Best Use: Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" ³ (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use, and will be evaluated and assessed accordingly.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable"...and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land on the basis of its legitimate development potential.

Approaches to Value Considered and Utilized: The residential properties were valued by the Sales Comparison and Cost approaches to value. Commercial properties were valued by the Income and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

Approaches to Value Not Utilized: There were limited qualified sales data over the past few years for commercial properties. The few sales that did occur were considered, but there were not enough sales for the various commercial types to rely on the approach for a final value conclusion.

SECTION C

Valuation Premises and Procedures

Description of Basic Valuation Theory and Mass Appraisal:

Basic Valuation Theory:

- 1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.
- 2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.
- 3) The New Hampshire Supreme Court has ruled that for the purpose of property taxation, the appraised property rights are assumed to be "fee simple".⁴ (NH Supreme Court, "Kennard v. Manchester, 68 N.H. 61, 36A, 553 (1894)
- 4) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.
- 5) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces

(such as "supply and demand") that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.

- 6) Strategies for data collection will vary with the type of data being sought, and may not be the same for every property "use". Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.
- 7) At this point, neighborhood boundaries can be established in order to "stratify" the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.
- 8) This market-derived information, such as sale information, improvement costs and depreciation is then entered into the Municipality's CAMA (Computer Assisted Mass Appraisal) system, and forms the basis for the database "tables" that enable the CAMA system to generate specific property values.
- 9) There are primarily three "approaches" or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.
 - 9A) The first valuation technique is referred to as the "Sales Comparison Approach", and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because

no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales Comparison Approach, the Cost Approach is also based upon the principle of "substitution".

9C) The "Income Approach" is based upon the principle of "anticipation" which recognizes that value is created by the owner's expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property's value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net

operating income is then divided by a “capitalization” rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income

5 apartments @ \$1,000/month = \$60,000

Annual Vacancy Rate = 5% annually = (\$3,000)

Annual Effective Gross Income = \$57,000

Annual Expenses = (\$23,000)

Net Operating Income = \$34,000

Capitalization Rate = 10%

Property Value = \$34,000 / 10% = \$340,000

- 10) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful “test of reasonableness”, and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are “reconciled” by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

Mass Appraisal:

11) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. In regard to the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

12) Therefore, a mass appraisal system generally relies upon four primary "subsystems" that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is briefly described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the

data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

“Ratio”: refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement, as established by the State of New Hampshire’s Assessing Standards Board, is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

“COD”: or “Coefficient of Dispersion”, is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement, as established by the State of New Hampshire’s Assessing Standards Board, is a COD no greater than 20% (a lower COD is preferable to a higher COD).

“PRD”: or “Price-Related Differential”, is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value

properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base, the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

Period of Time Associated with Sales/Data Collection: Sale data utilized for the purpose of completing this analysis spanned a two-year period from April 1, 2010 to April 1, 2012. Only sales confirmed to be qualified "arms-length", or market-oriented transactions were utilized in the analysis.

Data Collection and Sales Verification Procedures: The County Registry of Deeds provides the Municipality's Assessing Department with copies of all recorded property transfers within 30

days of the date of transfer. Each individual sale was then analyzed by the Municipality's assessing staff to determine if the transfer was a "qualified" sale; i.e., arm's-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through PA 34 forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

Number of Sales Utilized in Analysis: As previously described, as of the date of this report, there are 7383 total parcels situated in the Municipality. The breakdown of all property transfers for 4/1/2010 to 4/1/2012 within the Municipality by "use type" is as follows:

Commercial	17
Industrial	1
Residential	645
Vacant Residential Land	<u>153</u>
Total	816

The breakdown of all qualified property transfers within the Municipality by "use type" follows:

Commercial	3
Industrial	0
Residential	165
Vacant Residential Land	<u>7</u>
Total	175

Description of Data Calibration Methods: The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was "arm's length", with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables, and verify the alignment of properties and the tables by "use" type and location, for example. The preliminary values were further "validated" by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various "ratios" are developed that reveal discrepancies in the underlying valuation model.

Significance of Adjustments and Factors: "Adjustments" and "factors" are mathematical changes to basic data (for example, a "base" table) to facilitate comparisons and understanding. This process assumes a "causal" relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water front or view or water access amenities. Importantly, a "feature" can be a positive influence on property value, or a "negative" influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or "qualified", several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as "extraction", this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value of the specific land component being analyzed. This is the most commonly used method. Another technique, known "matched-pair" comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the specific "contributory" value or factor attributable to the feature is isolated.

SECTION D

Time And Market Trending Analysis

Explanation and Derivation of Time Trending Factors: Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. Unfortunately, there have not been any resales in the two year period preceding April 1, 2012.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study is to extract the rate of change in market conditions Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2010 to 3/31/2012. There were 181 qualified residential improved sales during this time period.

Sale Date Half	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2010, H 1	18	919,444	877,717	0.94	422,500	349,150	0.96	0.05	7.12%	0.95
2010, H 2	52	498,885	468,806	0.96	287,333	262,100	0.95	0.06	9.74%	0.94
2011, H 1	44	597,639	566,823	0.97	315,500	293,300	0.95	0.09	10.98%	0.95
2011, H 2	39	443,385	427,490	0.99	270,000	233,700	1.00	0.07	8.74%	0.96
2012, H 1	22	406,927	405,227	1.00	207,500	202,950	0.98	0.06	7.47%	1.00
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Based on this method it was determined that a time adjustment was not needed when analyzing market sales for the 2012 revaluation of Moultonborough.

SECTION E

Land Data

Explanation of Land Valuation Methodology:

Land Valuation begins with an understanding that every municipality can be segregated into areas which are differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views & waterfront amenities, approved uses of property, and the quality and/or maintenance of such surrounding uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Therefore, land valuation depends upon using all the available data to establish a "base", or "typical" land rate for a municipality and then creating and applying a "schedule" of positive or negative adjustments corresponding to the degree of difference from that base.

To begin, local sale data is collected and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land "extraction" technique can be utilized where the depreciated value of any structures or improvements on the property are deducted from the total sales price, resulting in the contributory value of the underlying land. Additional land value information can also be obtained by interviews with knowledgeable local brokers and real estate agents.

The two primary methods of valuing land are associated with the sales comparison approach. The "comparative unit" method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price per unit. The "base lot" method requires the assessor to establish the value of the standard or "base" parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

Base Land Curve: Whether by the "comparative unit" method, or the "base lot" method, a generic "base" value for land was established for each strata, reflective of the underlying market conformity of land values within the strata. Typically, there is an inverse curvilinear relationship between tract size

and per acre prices. Larger sites are considered to sell for lower per acre values (all else being equal) and, inversely, smaller sites are considered to sell for larger per acre values. However, at some point these differences become too insignificant to be recognized in the market, and no adjustment is justified.

Residential base land curve values were developed both through the analysis of vacant land sales and use of the land extraction technique. Land sales that were considered arms-length transactions were utilized in the analysis. Preference was given to those sales that required no location adjustments and were "typical" for the municipality. These lot sales were analyzed to determine correlations of lot size versus sale price. Adjusted Price is the trended sale price minus the value of any Outbuilding on the property.

The indicated range falls between \$0.94 and \$2.43 per square foot on the primary site value. These numbers are not adjusted for location within the municipality or other contributing factors to land value.

In addition to the arms-length vacant land sales, a land extraction technique was also used to assist in the development of the land schedule. In this procedure, the depreciated building values were subtracted from the trended sales prices to determine an indicated residual land value. This value was compared to the land size to derive an indicated price per square foot. Those sales that required no location adjustments and were "typical" for the municipality were used. The range of values falls between \$0.94 and \$2.43 per square foot. These numbers are not adjusted for location within the municipality or other contributing factors to land value. (See chart on page 30).

Taking into account all of the data regarding sales price comparative to lot size, the land curve for the municipality was set as follows:

<u>SQFT</u>	<u>PRICE/SF</u>	<u>LOT PRICE (ROUNDED)</u>
500	\$64.98	\$32,490
1,000	\$37.00	\$37,000
4,356	\$9.74	\$42,427
10,890	\$4.40	\$47,916
21,780	\$2.40	\$52,272
32,670	\$1.80	\$58,806
43,560	\$1.43	\$62,291

PID	LUC	LUC DESC	MBLU	LOCATION	SALE DATE	SALE PRICE	IMPRO V VALUE	LOT SIZE ACRES	EXCESS VALUE	IND LAND VALUE	COND FACTOR	IND BASE VALUE	BASE VALUE/SF
3881	1310	RES ACLNPO	279/004	R O Brown Rd	12/15/09	36,933	0	3.7	4,100	32,833	0.50	62,200	1.43
184301	1300	RES ACLN DV	117/016/003	Gilman Point Rd	7/16/09	65,000	0	2.22	7,100	57,900	1.00	57,900	1.33
911	1300	RES ACLN DV	054/001	101 Sheridan Rd	7/17/09	115,000	12,000	14.48	37,800	65,200	1.00	65,200	1.50
												MEDIAN	1.43
												AVERAGE	1.42
3462	1010	Sin Fam	194/041	142 Eagle Shore Rd	3/3/10	246,000	144,500	1.1	600	100,900	1.00	100,900	2.32
549	1030	Mobile Home	176/015	162 Shaker Jerry Rd	11/4/09	94,533	34,800	0.9	0	59,733	1.00	59,733	1.52
3171	1010	Sin Fam	272/022	21 Deer Run Ln	11/12/10	105,000	63,400	1.1	600	41,000	1.00	41,000	0.94
3462	1010	Sin Fam	194/041	142 Eagle Shore Rd	3/3/10	246,000	144,500	1	600	100,900	1.00	100,900	2.31
612	1010	Sin Fam	046/015	142 Ossipee Mountain Rd	12/3/09	245,000	191,900	1.37	2,300	51,700	1.00	51,700	1.18
6008	1010	Sin Fam	174/080	122 Hanson Dr	8/24/10	245,000	135,900	1.5	3,100	106,100	1.00	106,100	2.43
5293	1010	Sin Fam	179/008	16 Cottage Rd	11/12/09	337,533	256,000	1.73	4,500	77,033	1.00	77,033	1.77
5288	1010	Sin Fam	179/007	20 Cottage Rd	10/25/10	335,000	252,900	1.74	4,500	77,600	1.00	77,600	1.78
55	1010	Sin Fam	159/009	12 Severance Rd	12/18/09	140,000	67,600	2.05	6,400	66,000	1.00	66,000	1.52
2203	1010	Sin Fam	102/004	29 Gilman Point Rd	8/26/10	242,000	166,900	2.49	9,100	66,000	1.00	66,000	1.52
654	1010	Sin Fam	192/014	528 Moultonborough Neck Rd	10/1/09	142,133	72,500	2.5	9,200	60,433	1.00	60,433	1.39

3105	1010	Sin Fam	144/033	220 Moultonborough Neck Rd	10/2/09	165,000	96,900	2.5	9,200	58,900	1.00	58,900	1.35
7097	1030	Mobile Home	111/014	308 Bean Rd	4/5/09	158,533	55,900	5.22	24,700	77,933	1.00	77,933	1.79
												MEDIAN	1.52
												AVERAGE	1.68

Site Index:

The next step is to identify the larger areas of town that might require an overall adjustment to this base value and establish the corresponding boundaries associated with each. As examples, these could be based on such things as geographic location, traffic flow, proximity to commercial or industrial areas, available amenities, zoning or any other homogeneous grouping of parcels that are similar in characteristics. These areas are identified by a Site Index which has a corresponding value adjustment associated with it. Through the land analysis process, six distinct site indexes were developed for residential parcels and coded with a number of 4 through 9.

Site Index Code	Adjustment Factor
4	0.80
5	1.00
6	1.08
7	1.18
8	1.55
9	5.80

A 5 Site Index is considered “typical” for the municipality and bears no adjustment factor. The factors for codes 4, 6, 7 and 8 were applied based on the appraiser’s observation of the desirability of the designated areas. These factors were tested against the trended sales and produced median ratios in a range of 0.93-1.00. See the Sales Analysis grouped by Site Index below for further detail.

Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
4	6	227,333	218,317	0.91	170,766	146,250	0.90	0.04	8.52%	0.96
5	87	205,787	199,655	1.01	182,000	187,300	0.97	0.07	12.58%	0.97
6	5	251,240	238,940	0.96	279,000	238,000	0.99	0.12	9.29%	0.95
7	3	172,667	178,067	1.04	198,000	189,900	1.06	0.05	4.72%	1.03
8	5	294,400	291,880	0.99	300,000	297,000	0.99	0.05	5.86%	0.99
9	66	1,086,345	1,035,556	0.96	770,000	741,700	0.96	0.06	8.40%	0.95
		547,747	524,505	0.99	290,000	273,650	0.96	0.07	10.63%	0.96

Code 9 is reserved for those parcels with direct waterfront and the factor here was derived from extraction of the indicated land values of sales in this area. There were 60 sales improved sales in this area and the improvement values were deducted from the sales prices to find the indicated land values. When these values were compared against the land values calculated by the land curve and NBHD factors, it was clear that an adjustment was required. The median adjustment required to achieve land values similar to those indicated in the extraction was 6.00. See Appendix E to view the Waterfront Extraction spreadsheet showing the sales used and the calculations for the required adjustment.

The median required adjustment shown in the extraction spreadsheet was 6.00. A factor of 5.8 was applied to Site Index 9 representing 95% of the 6.00 median. When tested against the sales, this adjustment brought about a .95 median sales ratio for those parcels designated with a 9 Site Index. See the Sales Analysis grouped by Site Index above for further detail.

Neighborhood codes:

It is often required to further identify smaller pockets of properties within these larger areas that have additional characteristics requiring adjustment. Examples might include location within a subdivision, water views, specific waterfront locations, etc. These areas are identified by a Land Neighborhood Code (listed as "ST Idx" on the field cards). A list of each neighborhood code and corresponding adjustment are located in Appendix E labeled Land Tables. A description of each neighborhood code is also located in Appendix E. These neighborhood codes were applied in previous revaluation years based on the observations

over time of the assessors' office and/or revaluation staff during the analysis of sale patterns. They have been carried forward as the boundaries of the designated areas have changed very little over time. They may have also been used simply for identification purposes (such as in the case of condos and boat slips). When sale properties with a Neighborhood designation used for valuation are analyzed, the overall Median sales ratio is a .95 with a COD of 9.70%.

Land Pricing Instructions:

Land Line 1: The base lot is entered on this landline and includes any land up to 43,560 sf. The Site Index and Neighborhood Code adjustments are utilized to adjust for location. As stated above, Site Index 9 and the Neighborhood Codes were reserved for waterfront/water influence properties. Any access, right of way (ROW), allowable use or topography adjustments can be found in the condition factor section using the following guidelines:

<i>Typical Land Adjustments</i>	
Type	Adjustment
Building Lots accesses, rows, etc.	Minus 5 - 10%
Vacant buildable lots	No adjustment
Unbuildable -Size, shape, topography	Minus 90%
Landlocked	Minus 75%
Excess Acreage - steep/wet	Minus 10 - 90%
Current Use	per State guidelines

Land Line 2: Any excess acreage over the first acre will be priced here at \$6,100/acre. In addition, any applicable topography, easements, ROW's (condition factor adjustments/considerations) can be adjusted here in the condition factor section as needed. Site index codes are not utilized on excess acreage but Neighborhood codes may apply.

Land Valuation Model:

The land valuation model for each land line is defined as Land Value = Size x Unit Price x Site Index factor x Condition Factor x Neighborhood factor.

Example:

43,560 Square Foot Lot

\$1.50 per Sq ft (from Land Curve)

Site index Factor 1.00 (SI 5)

Condition Factor 1.00

Neighborhood Factor 1.05 (SL1 Skyline Drive)

$43,560 \times \$1.50 \times 1.00 \times 1.00 \times 1.05 = \$68,607$

Land Value = \$68,600 rounded

SECTION F

Improved Property Data

Building Style:

Below is an explanation of typical styles of single-family residential houses.

Ranch: This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

Tri-Level: Generally built after 1940's. The living area is on two or more levels with each level having a single story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

Colonial: Traditional design built from 1700's to present. Generally 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

Cape Cod: Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally a gable roof.

Bungalow: Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic area and/or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

Conventional: An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

Modern or Contemporary: Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

Raised Ranch: This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

Building Valuation Model:

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc... +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate x Effective Area – Depreciation Adjustment = Building Value.

Example:

Use Code = 1010

Cost rate Group = SIN

Model ID = P01

Section #1

Base Rate: 84 (starting base rate)

Size Adjustment: .97411 (adjustment for building size)

Effective Area: 2113 (Size of Building)

Adjusted Base Rate = (84 + .42) (comes from amenities listed under base rate adjustments) * .97411

Adjusted Base Rate: 82.23 (does not include quality of construction grade adjustment)

RCN = (((82.23 * 2113) + 5000 (comes from flat value additions)) * 1 (grade adjustment)) + 0 (comes from non-factored flat value additions)

RCN: 178752 (cost new)

Base Rate Adjustments

FLOOR COVER 1 12 (Hardwood) = .84 + Base Rate

FLOOR COVER 2 06 (Inlaid Sht Gds) = -.42 + Base Rate

Flat Value Additions

FULL BATHROOMS = 5000 + RCN

Percent Good = 85

RCNLD: 151900

Building Value = \$151,900 rounded

Cost/Market Approach Modeling: Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted. Depreciation is the loss in value from any cause, and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property).

In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous exercise that attempts to isolate the specific components for each type of depreciation, physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2012.

Qualified sales that occurred between 4/1/2010 & 4/1/2012 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

Quality Adjustment Rating: A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called \$100,000 home in the \$200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Government Solutions, Inc's Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Government Solutions, Inc's Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

Quality Grading Guidelines: The general quality specifications for each grade are as follows:

Minimum Grade (01): Buildings constructed with very cheap grades of materials.

No extras, only bare minimum.

Below Average Grade (02): Buildings constructed with a minimum grade materials, usually "culls" and "seconds" and poor quality workmanship resulting from unskilled, inexperienced, "do-it-yourself" type labor. Low-grade heating, plumbing and lighting fixtures.

Average Grade (03): Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

Above Average Grades (04-05): Buildings constructed with above average quality materials and workmanship throughout. Above average architectural treatment. Above average quality interior finish and built-in features. Above average plumbing and heating fixtures.

Good Grades (06-08): Buildings constructed with good quality materials and workmanship throughout. Moderate architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

Very Good Grades (09-11): Buildings constructed with very good quality materials and workmanship throughout. Moderate architectural treatment. Very good quality interior finish and built-in features. Very good grade heating, plumbing and lighting fixtures.

Excellent Grades (12-14): Buildings generally having an excellent architectural style and design, constructed with excellent quality materials and workmanship throughout. Excellent quality interior finish and built-in features. Excellent grade heating, plumbing and lighting fixtures.

Luxurious Grades (15-17): Architecturally attractive buildings constructed with superior quality materials and workmanship throughout. Luxurious interior finish and built-in features. Deluxe heating system and luxurious plumbing and lighting fixtures.

Custom/Unique Grades (18-21): Architecturally attractive buildings constructed with the finest quality materials and workmanship throughout. Superior interior finish and built-in features. Deluxe heating system, plumbing and lighting fixtures.

Commercial Valuation Process:

The purpose of the mass appraisal is to determine an opinion of the market value of all the commercial properties in the Municipality for 4/1/2011. In the appraisal of real estate, there are three recognized approaches to value. These are: Cost Approach, Sales Approach, and Income Approach.

Cost Approach Methodology: The cost approach is based on the theory that an informed buyer would not pay more for a property than the cost to build a reasonable substitute. The cost approach is therefore based on a comparison of the subject property to the cost to produce a new subject property or a substitute property. Items considered in this estimate are the age, condition and utility of the property.

In applying the cost approach the appraiser will first value the land of the subject based on comparable land sales, sales land residuals or income land residuals. Secondly, the appraiser will estimate the cost to construct the existing structure, along with any site improvements, and then deduct any accrued depreciation from the cost. The land value is added to the cost value to derive an indication of market value by the cost approach.

Sales Approach Methodology: The sales comparison approach is the process of comparing the subject property to other comparable properties, which have sold within a reasonable period, adjusting the sale prices of those comparable properties to compensate for differences, and weighing the value indications developed to arrive at an opinion of market value for the subject property.

The sales comparison approach reflects the actions and reactions of typical buyers and sellers in the marketplace. A comparative analysis process is completed to determine and define

similarities and differences of properties and transactions that can affect value. These elements may include property rights appraised, financing terms, market conditions, size, location and physical features.

Income Approach Methodology: This approach is based on set of procedures that derives a value by analyzing and determining an income flow from the market, and then capitalizing this stream of income into a value. Income producing property is typically purchased as an investment. Therefore, the premise is the higher the earnings the higher the value. An investor who purchases income producing real estate is trading present day dollars for the expectation of receiving future dollars.

Reconciliation Methodology: The final step of the appraisal process is the reconciliation. The appraiser considers the strengths and weaknesses of each applicable approach and reconciles the values indicated by these approaches to determine a final value opinion. In this determination, the appraiser weighs the relative importance, applicability, and defensibility of each of the three approaches and relies strongly on the approach that is most appropriate to the nature of the appraisal.

Cost Approach Modeling: The final assessed values utilized by the Town will be broken out by land and building values. The cost approach is the only approach that identifies both components individually. The other two approaches will also be considered and depending on the type of property will be given the most weight in the reconciliation stage.

The Vision Government Solutions, Inc's cost tables were utilized, supported by Marshall & Swift Valuation Service, to develop a replacement cost for a building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional

and economic obsolescence was deducted. The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value.

Sales Approach Modeling: This cost value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2011. There were a limited number of sales that occurred in the community. This data was considered, but based on the small sample size; this approach was not given as much weight as the other approaches.

Income Approach Modeling:

Market Rent Analysis: The first step in analyzing properties income potential is to establish market rent for land and improvements. To establish a basis for market rent, rentals of comparable properties in the city for all property types have been considered. Market rent is the rental income that a property would most probably command in an open market; indicated by current rents paid and asked for comparable space as of the date of the appraisal. Market rent may differ from contract rent, which is rent paid as a result of a specific agreement. Market rent is applicable when the property rights appraised are fee simple. To estimate the property's market rent, rental data from comparable properties are required to be gathered and analyzed.

Income and expense statements were mailed out to all commercial property owners throughout the town. This data was examined, qualified and analyzed to develop market rent schedules and vacancy/expense ratios for each property type (i.e. retail, office, industrial, etc.). National real estate publications were also reviewed to further support the market rents that were established. The rates determined are for properties that are considered to be of average quality and location. Further adjustments are applied for utility, location, building condition

and specific vacancy conditions. Income location adjustment factors were mapped consistently with site index adjustment factors to reconcile between the approaches. Individual quality adjustments were also applied to each property to account for higher or lower utility of the property.

Once all these factors have been considered, a final net operating income (NOI) is established for each property based on current market conditions for the fee simple interest.

Direct Capitalization Method: Capitalization is the process of converting a net income stream into an indication of value. The selection of a capitalization rate (R_o) can be developed by several methods. Direct Capitalization is a method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the income estimate by an appropriate rate or by multiplying the income estimate by an appropriate factor. Extraction of a capitalization rate (R_o) from market surveys and by the band of investment technique are the most commonly accepted methods. They will be utilized to determine a direct capitalization rate for each commercial property type. Another method to develop a capitalization rate is through extracting it from comparable sales. This process was also considered when good market data was available.

Market Survey of Capitalization Rates: Is an analysis of market surveys that were completed to determine capitalization rates for the various commercial property types in the Town as of 4/1/2012.

Band of Investment technique: This is a technique in which the capitalization rates attributable components of a capital investment are weighted and combined to derive a weighted average rate that is attributable to the total investment. The two components are the mortgage position

and the equity position. The variables considered are the mortgage interest rate, amortization period, holding period, loan to value ratio and the equity yield rate.

Once the capitalization rate is developed the NOI is divided by this rate to determine a value by the income approach.

Final Reconciliation: Reconciliation spreadsheets by property type were developed and analyzed. When possible, all approaches to value were reconciled within a range of 0.90 to 1.10 and the cost model was used as the final value estimate. When not possible, the most relevant approach to value for a given parcel was selected. The income approach model was deleted during the reconciliation process when not appropriate to the valuation of a given parcel or property type.

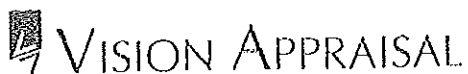
Land Valuation Models: The Commercial/Industrial land sales, sales residuals and income residuals were analyzed by street to derive typical land value ranges. Site Index adjustment factors were derived to modify the basic land curve to the market characteristics of each neighborhood.

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SECTION G

Appendices

Appendix 'A': Copy of Contract Specific to this Report



FIVE YEAR AGREEMENT

SUBJECT: An update valuation of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration for years 2009, 2010, 2011, 2012 and 2013.

The Municipality of Moultonborough, NH, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the **Municipality**; and Vision Appraisal Technology, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at 44 Bearfoot Road, Northboro, MA 01532, hereinafter called the **Company**, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality:	Moultonborough
1.2 Address of Municipality:	Town Office
	6 Holland Street
	Moultonborough, NH 03254
1.3 Contracting Officer for the Municipality:	Carter Terenzini
1.4 Telephone	(603) 476-2347
1.5 Name of Company:	Vision Appraisal Technology
1.6 Address of Company:	44 Bearfoot Road
	Northboro, MA 01532
1.7 Name and Title of Company Signer:	Charles T. O'Shea (President)
1.8 Telephone	(508) 351-3600

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

2.1 Appraise all property for years 2009, 2010, 2011, 2012 and 2013.

2.1.1. To update all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.

2.1.2 To update all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.

VISION APPRAISAL

2.2 Completion of Work:

- 2.2.1 The Company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before September 1, 2009, 2010, 2011, 2012 and 2013.
- 2.2.2 The update valuation shall be considered complete and in its final form only when informal reviews have been completed, value changes made as required and the figures are submitted to and accepted by the Selectmen/Assessors.

2.3 Personnel.

- 2.3.1 The Company shall employ experienced and competent appraisers who have been approved first by the N.H. Department of Revenue Administration in accordance with the Rev. 600 rules, and then by the Municipality, in the grading, classifying and appraising of all property covered by this contract, and all necessary field appraising of all property covered by this contract. All necessary field assistants employed by the Company shall be competent to perform the work they are called upon to do.
- 2.3.2 The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.
- 2.3.3 Upon approval of the contract and before the update valuation begins, the Company shall provide to the Town and forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update valuation project. We are proposing Ken Rodgers and Rob Tozier as the primary project Director and Supervisors working on your projects.

2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Selectmen/Assessors. The Company, upon request of the Municipality, will make available speakers to acquaint groups with the nature and purpose of the reappraisal.

2.5 Confidentiality.

- 2.5.1 The Company agrees to not disclose to anyone except the Selectmen/Assessors or his/her designee and the Commissioner of the N.H. Department of Revenue Administration or his/her designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update valuation.

VISION APPRAISAL

2.5.2 The Company agrees that the data regarding the update valuation in possession of the Company shall be released, upon request, to the New Hampshire Department of Revenue Administration staff member assigned to monitor the update valuation.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company for the following:

Analytical Valuation Update: The cost to provide these services is **Twenty Two Thousand Dollars (\$22,000)** for each year. The project is to be done reflecting parcel values as of April 1, 2009, 2010, 2011 & 2012. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties approximately 500
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Sample I & E analysis on commercial/industrial properties
- 9) Data Entry services for the update project

Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars (\$135,000)** for year 2013. The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The additional cost to conduct an exterior walk around of every property would be **Sixty Five Thousand Dollars (\$65,000)**. The services to be provided will be as follows:

- 1) Run sales ratio study reports by DRA specifications, groupings and sorts.
- 2) Field review (drive by verification of exterior components) of sales properties
- 3) Analyze sales ratio reports according to DRA specifications.
- 4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
- 5) Recalculate new values utilizing new model tables.
- 6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
- 7) Implement new residential, commercial & exempt cost/market tables into the main database file.
- 8) Refinement of neighborhood delineation.
- 9) Complete Field Review(drive by verification of exterior components) of all parcels

 VISION APPRAISAL

- 10) Conduct exterior walk around of all improved properties. (TBD by Town if they wish to have this task conducted)
- 11) Income & Expense analysis on commercial/industrial properties
- 12) Data Entry services for the update project
- 13) Abatement review w/ Assessors
- 14) 5 Days of Litigation support
- 15) Provide Performance bond

Building Permits: The cost to provide these services is **Seventeen Thousand Five Hundred Dollars (\$17,500) for each year.** Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2009, 2010, 2011, 2012 & 2013. This price is based on **500 Real Estate Building Permits per Year.** Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00) per real estate parcel.**

Sale Property Inspections: The cost to provide these services as part of the Valuation Update is **Five Thousand Five Hundred Dollars (\$5,500) for each year.** Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2009, 2010, 2011, 2012 & 2013. This price is based on **250 Sale Properties per Year.** Additional sale property inspections can be inspected and listed at a cost of **Twenty Two Dollars (\$22.00) per real estate parcel.**

Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is **Thirty Thousand Dollars (\$30,000) for each year.** Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years 2009, 2010, 2011, 2012 & 2013.

in manner and form as follows:

- 2.6.1 Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update valuation as defined in 2.2.2.
- 2.6.2 Payment shall be based on monthly progress reports submitted by the Company and accepted by the Municipality.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

3.1 Development of Unit Costs

- 3.1.1 The Company shall make a careful study and investigation of the costs of residential, commercial and industrial construction in the area, based upon material costs and prevailing wage rates in the building trades. The Company shall develop data unit costs which shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual

VISION APPRAISAL

appraisals of buildings whose actual current costs are known in order to insure accuracy.

3.1.2 Residential Property Appraisal Schedules. The Company shall use unit costs as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall be complete for various story heights and cover ground areas adequate for the valuation of all types of houses with tables for additions and deductions for variations from base specifications including schedules for garages.

3.2 Manual of Appraisal.

3.2.1 The cost data and schedules developed for the valuation of residential, commercial, industrial, manufactured housing and exempt properties shall be summarized and bound by the Company for use as an appraisal manual. The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the update valuation, the Company shall deliver one copy of the manual to the Selectmen/Assessors and one copy to the Department of Revenue Administration; or,

3.2.2 If the Department of Revenue Administration Manual is to be used, the Company shall so indicate.

3.2.3 The Company shall provide appraisal documentation, which is a USPAP Standard 6 Compliant Final Appraisal Report.

3.3 Property Record Cards.

3.3.1 The Company shall prepare a property record card, 8 ½ x 11 inches, for each separate parcel of property in the municipality.

3.3.2 The cards shall be so arranged as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification, and space for indicating the land value and value of the buildings on the land.

3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be filed as requested by the Municipality.

 VISION APPRAISAL

3.3.4 Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or on an attachment thereto.

3.3.5 The signature or other identifying symbol of the Company's employee appraising the property shall be noted on each property record card.

3.4 Sales Survey.

3.4.1 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a period not to exceed two (2) years immediately preceding the effective date of the update valuation.

3.4.2 A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.

3.4.3 The sales data shall be collected by qualified real estate appraisers, appraiser supervisors, or monitors. A real estate appraiser supervisor or monitor shall conduct the sales survey.

3.4.4 All property sales shall be included in the sales book by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto.

3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation to that effect made on the property assessment record card along with the sale price, date of the sale, and date of inspection.

3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.

3.4.7 The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.

3.4.8 The completed sales survey showing the sales used and the analysis to indicate property values, together with maps showing front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality at the completion of the update.

 VISION APPRAISAL

3.5 Informal Reviews.

3.5.1 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain at least two (2) locations of where posted lists of community-wide values are available for review. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.

3.5.2 The informal review schedule will be approved in advance, by the Selectmen/Assessors or his/her designee and the informal review process may be monitored by the Selectmen/Assessors or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review.

3.5.3 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted, and the amount thereof along with complete instructions for an appeal of the informal review process.

3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

OPTION NUMBER 1

The taxpayer may **APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301**, in writing, after receiving the **MUNICIPALITY's** decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA 76:16a)

OPTION NUMBER 2

The taxpayer may **APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED** on or before September 1 following the date of notice of tax. (RSA 76:17)

NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a

 VISION APPRAISAL

waiver of any right to petition the Superior Court (RSA 71-B:11)

INTEREST AT 12% PER ANNUM WILL BE CHARGED ON ALL PROPERTY TAXES NOT PAID BY THE DUE DATE AS SPECIFIED ON THE TAX BILL AND THE FILING OF A REQUEST FOR REVIEW OF THE ASSESSMENT WILL NOT WAIVE THIS PENALTY. (RSA 76:13)

4. CONDUCT OF VALUATION OF RESIDENTIAL AND COMMERCIAL PROPERTY

4.1 Inspection.

The exterior of building permit and sale properties of each house or commercial building and appurtenant buildings shall be carefully reviewed during years 2009, 2010, 2011 and 2012. Where necessary, the exterior of each property shall be carefully inspected during year 2013 update.

4.2 Entrance

Interior inspections of all properties are not part of this project. Only sales and building permit properties.

4.3 Measurement.

Prior to the conversion the Municipality shall provide the Company with a sketch for all improved properties on the property record card, or an attachment thereto, a diagram of the principal buildings and their dimensions, with the street side or waterfront toward the bottom of the diagram.

4.4 Construction.

The Municipality will be responsible to provide as part of the conversion data, approximate age and several features such as foundation, basement area, insulation, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, electric service, the number of rooms or bedrooms, sprinkler systems, elevators and any other data which would influence value.

4.5 Replacement cost shall be computed using the schedules described in sub-paragraph 3.2. These values shall then be depreciated according to age, condition, utility, and desirability, and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or a "composite percent good" adjustment based on condition, utility and desirability shall be shown.

 VISION APPRAISAL

4.6 Separate Residential Areas.

If the residential property contains three or more separate apartments or residential areas, and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a check against physical value.

4.7 The Company shall mail income and expense questionnaires, after approval by the Town, to all commercial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

4.8 Final Comparison.

Before the final values are established, the Company shall make a careful comparison of appraisals with the values established by sales occurring within two years prior to and during the progress of the appraisal for the purpose of ensuring that, at the time of the completion of the appraisal, all values will reflect the market value as of April 1st of the update year.

4.9 Final Review.

When computations of the data obtained from the conversion have been completed a final review shall be made parcel-by-parcel, block-by-block, by a qualified appraiser, so that any mechanical errors, unusual features or anything influencing the final value may be noted and corrected.

5. CONDUCT OF VALUATION OF INDUSTRIAL PROPERTY

5.1 The Company shall appraise industrial property in the same manner as commercial property so far as applicable.

5.2 Each industrial property record card, or an attachment thereto, shall show a value of the buildings.

5.3 The Company shall carefully describe and price each industrial building by its component parts and depreciate it according to age, condition, utility, and desirability and the appropriate amount of physical, functional and economic depreciation or a "composite percent good" shall be shown. Total values shall represent the sound utility value for which it is being used or might be used.

5.4 All industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value. Valuation of the Public Utilities by the Company is not part of this contract.

5.5 The Company shall mail income and expense questionnaires, after approval by the

VISION APPRAISAL

Town, to all industrial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

6. TAX APPEALS & ABATEMENTS

The Company agrees to furnish the services of a qualified representative to support the values established for the update tax year upon appeals to the Town and the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law. Any days required, will be billed at a rate of **One Thousand Dollars (\$1,000.00)** per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

7. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/TOWN

7.1 Appraiser-in-Chief.

The Selectmen/Assessors shall act as Appraiser-in Chief and shall notify the Company, in writing, what property is exempt from taxation.

7.2 Approval Required.

The Selectmen/Assessors shall approve, prior to the signing of the contract, the procedures to be followed in making the reappraisals, including the method to be employed in valuing all land and all buildings, and the format of the property record cards.

7.3 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed telephones, typewriters, adding machines, calculators and other such equipment.

7.4 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract.

7.5 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the Company of all ownership, name and address changes.

7.6 Notice.

The Selectmen/Assessors or his/her designee shall notify the Company, in writing, what property is exempt from taxation.

8. INDEMNIFICATION AND INSURANCE

8.1 The Company agrees to defend and indemnify the Municipality against claims for bodily injury, death and property damage which arises in the course of the Company's performance of the agreement and with respect to which the Municipality is free from negligence on the part of itself, its employees and agents.

8.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.

8.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.

8.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.

8.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each person and \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

8.4 The Company shall provide certificates of insurance to the Municipality and the Department of Revenue Administration before starting the update confirming the required insurance coverage and providing that the Municipality shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

 VISION APPRAISAL

Task	Start	Completed
Land Unit Value Tables	04/15	05/01
Economic Rent and Expense Tables	04/15	05/01
Residential Market Model	04/15	05/01
Residential Review	05/01	06/15
Commercial/Industrial/Exempt Review	05/01	06/15
Town's Review of Values	06/15	07/01
Informal Process	07/01	08/10
Print Notices	07/01	08/10
Mail Notices	07/01	08/10
Property Owner Reviews	07/01	08/10
Final Checks/File Maint./Re-Notice	07/01	08/10
Print Final Property Record Cards	08/10	08/15
Turnover/Acceptance of Values	08/15	08/20
Project Completion	08/20	

November 30, 2011

Board of Selectmen
Moultonborough Town Offices
6 Holland Street
PO Box 139
Moultonborough, NH 03254

**Moultonborough NH Five Year Agreement (2009-2013) Contract
Amendment**

Dear Selectmen:

This letter is to serve as a **second** amendment to the Five Year Agreement in place between Vision Appraisal Technology, Inc. and the Town of Moultonborough. The scope of work and costs for several items have been reduced or otherwise changed. The money associated with these cost reductions will be reallocated for general data collection services.

The following effected paragraphs hereby supplant and supersede the paragraphs with the same headings within the agreement as follows:

"Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars (\$135,000)** for year 2013. The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The services to be provided will be as follows:"

AND

"Building Permits: For 2009, 2010 and 2011, the cost to provide these services is **Seventeen Thousand Five Hundred Dollars (\$17,500)** for each year. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2009, 2010, and 2011, respectively. This price is based on **500 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel.

For 2012 and 2013, the cost to provide these services is **Eight Thousand Seven Hundred and Fifty Dollars (\$8,750)** for each year. Vision Appraisal Technology will perform all digital imaging and data processing functions for building permit properties. The project is to be done reflecting parcels as of April 1, 2012, and 2013, respectively. This price is based on **250 Real Estate Building Permits per Year**. Additional permits can be inspected and listed at a cost of **Thirty Five Dollars (\$35.00)** per real estate parcel."

AND

"Sale Property Inspections: For 2009, 2010 and 2011, the cost to provide these services as part of the Valuation Update is Five Thousand Five Hundred Dollars (\$5,500) for each year. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2009, 2010, and 2011. This price is based on 250 Sale Properties per Year. Additional sale property inspections can be inspected and listed at a cost of Twenty Two Dollars (\$22.00) per real estate parcel.

For 2012 and 2013, the cost to provide these services as part of the Valuation Update is Two Thousand Two Hundred Dollars (\$2,200) for each year. Vision Appraisal Technology will Measure and List all sale properties per NH DRA guidelines for years 2012 and 2013. This price is based on 100 Sale Properties per Year. Additional sale property inspections can be inspected and listed at a cost of Twenty Two Dollars (\$22.00) per real estate parcel."

AND

"Valuation Update Hearings: The cost to provide these services as part of the Valuation Update is Thirty Thousand Dollars (\$30,000) for year 2009, Twenty Thousand Dollars (\$20,000) for years 2010 and 2011, and Twelve Thousand Dollars (\$12,000) for years 2012 and 2013. Vision Appraisal Technology will send notification mailers, hold informal hearings and perform all data processing functions for years 2009, 2010, and 2011. For years 2012 and 2013 Vision Appraisal Technology will send notification mailers to all property owners, conduct informal hearings for up to 100 individual properties, and perform all data processing functions. Additional hearings can be provided at a cost of \$20 per parcel."

The following paragraphs and subsections are hereby added as part of the agreement:

"General Data Collection: The cost to provide these services is Twenty Thousand Fifty Dollars (\$20,050). This price is based on 715 Residential Real Estate parcels to be inspected. General Data Collection to commence by April 1, 2012 and to be completed by July 15, 2013. Amount to be completed in 2012 and 2013 to be determined by Company's Project Manager and the Assessor. The services to be provided will be as follows:

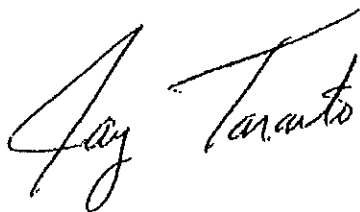
- 1) Initial attempt to perform and exterior and interior inspection.
- 2) One call back for all properties which an interior inspection was unsuccessful as part of initial attempt.
- 3) Call back letter preparation and postage.
- 4) Call center to handle call back appointments.
- 5) Data collection supervision.
- 6) Data Entry services for the data collection project."

AND

"Exterior Walk Around / Additional Data Collection (Option): The Municipality may choose to add services related to an exterior walk around of each parcel or choose to increase the quantity of parcels associated with the services listed as "General Data Collection" for an additional cost of Sixty-Five Thousand Dollars (\$65,000). Any amount to be completed in 2012 and 2013 to be determined by available funding. Additional on-site inspections can be provided at a cost of Twenty Eight Dollars (\$28.00) per real estate parcel. New digital images can be provided at an additional cost of \$2 per image."

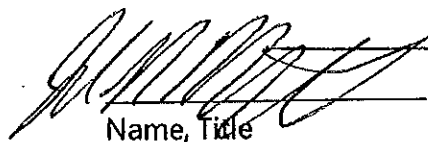
It is our pleasure to continue providing services to the Town of Moultonborough. If there are any questions, please call. Please sign both copies of this amendment, return one to my attention and file your copy with the Five Year Agreement.

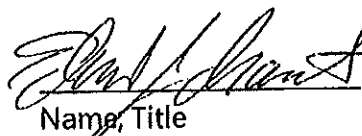
Sincerely,

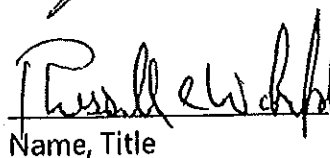


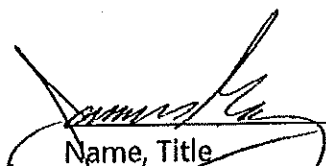
Jay Taranto
Executive Vice President

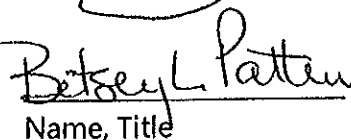
Accepted by the Town:

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

 12/15/11
Name, Title Date

Appendix 'B': Individuals Responsible/Assisting in Completion of Report

Project manager:

Paul McKenney

Analysis (DRA Certified Assessor Supervisors):

Paul McKenney (Residential)

Kevin Leen (Residential)

Robert McCarthy (Commercial)

Appraisal/Data Collection (DRA Certified Assessor Assistants):

Paul Moreau

Rick Kulp

Peter Pawlowski

*"DRA Certification can be verified on-line at the New Hampshire
Department of Revenue Administration website at
www.nh.gov/revenue."*

Appendix 'C': Qualifications

PAUL R. McKENNEY, CMA

MASS APPRAISAL EXPERIENCE

VISION APPRAISAL TECHNOLOGY, NORTHBORO, MA

06/05-

Present Project Manager

Responsible for planning, implementing and running revaluation projects for various municipalities. Specific duties include the mass appraisal of residential properties. Duties include property sales review and verification, statistical analysis, model calibration, the supervision of data collectors and field review appraisers, taxpayer hearings and all reporting requirements as they relate to project certification. Recent and ongoing projects include Gardiner, ME, Winslow, ME, and Kennebunkport, ME as well as experience on Maine, New Hampshire, Connecticut and Massachusetts projects.

06/04- **Staff Appraiser**

06/05 Review residential and commercial properties for revaluation purposes. Responsibilities include setting neighborhood factors for land based on sales and income analysis; review and analyze income and expense reports on commercial and industrial properties; market research and formulation of cap rates; commercial and industrial review and reconciliation. Projects include Old Orchard Beach, Kennebunk, Kittery, Arundel, Camden, Standish, Rockport and Rockland, Maine.

06/03- **Crew Chief**

06/04 Manage overall supervision of all aspects of data collection. Work directly with tax assessor's office to coordinate inspections of residential properties. Organize and delegate daily workload to data collector team and review all information collected for accuracy and completeness. Oversee data entry, notification of the public regarding revaluation processes and handle taxpayer concerns. Prepare for sales analysis and field review phases of revaluation projects. Hire and train new data collectors when necessary.

12/01 - **Data Collector:** Responsibilities include accurately locating, identifying, and measuring the

06/03 exterior dimensions of assigned properties. Making a thorough inspection of the interior of

the property and accurately recording all pertinent data used in the valuation of the property. Experience in working in York, Maine and Dracut, Massachusetts.

APPRAISAL EXPERIENCE

1993- **VXI Corporation, Rollinsford, NH (Manufacturer of Telecommunications**
2001 **Equipment)**

Director of Materials: Coordinated activities of production department for materials processing and product manufacturing. Managed activities and personnel involved in the purchasing and distribution of materials, equipment and supplies. Provided analysis and reporting regarding availability, delivery and future requirements. Developed, implemented and ensured compliance with instructions, policies, systems and procedures. Reviewed purchase orders and contracts for compliance with established requirements. Planned production operations, including priorities and sequences for manufacturing. Implemented, coordinated and maintained Quality Control Systems. Oversaw employee performance and assisted in resolution of personnel issues.

1985- **Eagle Realty, Dover, NH**

1993 **Principle Broker:** Real Estate sales, customer service and residential/commercial property management. Real Estate Appraisal, Commercial & Residential.

1985- **Superior Property Management, Dover, NH**

1993 **Property Manager:** Residential and commercial property management, Appraisal.

EDUCATION

University of New Hampshire – Business Management

McCarthy Real Estate Academy – Real Estate Law, Practices, Appraisal.

Nathaniel Hawthorne College – Business - Management

New Hampshire College - Business Management

New Hampshire Vocational Technical Institute - Electronics

Vision Appraisal Technology - 80 Hour In-house Training Program, V6 Training

IAAO - Course 101, Course 5, USPAP 15 Hr core course

JMB Real Estate Academy - Appraising Income Properties

New Hampshire Licensed Appraiser Trainee

New Hampshire Licensed Real Estate Broker License # 568

State of Maine Certified Maine Assessor # 738

State of Connecticut - Land/Residential Certification # 918

MEMBERSHIP/ PROFESSIONAL AFFILIATIONS

IAAO - International Association of Assessing Officials

MAAO - Maine Association of Assessing Officials

**NEW HAMPSHIRE DEPARTMENT OF
REVENUE ADMINISTRATION**

THIS CERTIFIES THAT

Paul R. McKenney

Has successfully completed and submitted the required documentation as
required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2013

Given this day of April 29, 2009



Stephan W. Hamilton, Director

ROBERT M. MCCARTHY

MASS APPRAISAL EXPERIENCE

05/1994- **VISION APPRAISAL TECHNOLOGY, NORTHBORO, MA**

Present

07/2000 - **Project Manager**

Present Oversee all assigned appraisal operations; managing support staff and Staff Appraisers; project planning and supervision of multiple projects within the District.

06/1996 - **Staff Appraiser**

07/2000 Responsible for hands-on final valuation and review process by completing field review on-site, checking appraisal related data to ensure that the property record cards are accurate and that critical data, which is used in the valuation process, is consistently applied among similar properties.

03/1995 - **Crew Chief**

06/1996 Responsible for overseeing the total data collection effort, and completing complex data collection assignments which may be beyond the scope of normal data collection personnel. Maintaining a high level of operating competence and efficiency, monitoring and evaluation of the data collection personnel.

05/1994 - **Data Collector**

03/1995 Responsibilities included accurately locating, identifying, and measuring the exterior dimensions of assigned properties. Making a thorough inspection of the interior of the property and accurately recording all pertinent data used in the valuation of the property.

APPRAISAL / ASSESSMENT EDUCATION

American Real Estate Academy:

Foundations of Real Estate Appraisal

Appraising the Single Family House

USPAP (Standards and Ethics)

Massachusetts Association of Assessing Officers:

Course 1: Sales Comparable Approach to Value

Course 2: Cost Approach to Value

Course 3: Income Approach to Value

International Association of Assessing Officers:

Course 300: Fundamentals of Mass Appraisal

JMB Real Estate Academy

Advanced Capitalization Techniques

Massachusetts Board of Real Estate Appraisers:

Market Analysis and Highest and Best Use

Residential Sales Comparison and Income Approach

USPAP Update 2008/2009 Version

SPECIAL QUALIFICATIONS AND CERTIFICATIONS

Maine Department of Revenue Services: Certified Maine Assessor (CMA) # 794

Connecticut Office of Policy and Management: Certified Revaluation Supervisor # 492

New Hampshire Department of Revenue Administration: Certified Assessor Supervisor

Vermont Department of Taxes: Certified Revaluation Supervisor # 272

**NEW HAMPSHIRE DEPARTMENT OF
REVENUE ADMINISTRATION**

THIS CERTIFIES THAT

Robert McCarthy

Has successfully completed and submitted the required documentation as
required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2016

Given this day of December 6, 2011

Stephan W. Hamilton

Stephan W. Hamilton, Director

Appendix 'D': Residential Valuation Reports

- Lot Sales
- Unqualified Sales
- Sales Studies:
 - Overall
 - Land Use
 - Lot Size
 - Site Index
 - Neighborhood
 - Style
 - Actual Year Built
 - Building Size
 - Residential Grade
 - Sale Price Quartile
 - Sale Date
- Total Value Report by Property Class
- Price Related Differential
- Ratio Study Using Old Values
- Sales Validity Codes

Moultonborough, NH
Qualified Land Sales
4/1/2010 to 3/31/2012

PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Validity Code	Land Area in Acres
408	1060	AC LND IMP MDL-00	94	24	0	508	GOV. WENTWORTH HIGHWAY	4	99	2/8/2011	525000	0	102.00
5173	1060	AC LND IMP MDL-00	245	38	0		BLUEJAY LANE	5	FH1	8/12/2011	125000	0	0.27
5095	1300	RES ACLNDV	247	24	0		WINAUKEE ROAD	5		8/22/2011	53000	0	1.73
3644	1310	RES ACLNPO	128	67	0		WINTERSPORT STREET	5	SV1	11/18/2010	42533	0	0.46
3699	1310	RES ACLNPO	128	33	0		ZERMATT STREET	5	SV1	6/28/2011	68000	0	1.05
3669	1320	RES ACLNUD	128	16	0		OLYMPIA STREET	5	SV1	11/2/2010	7466	0	0.23
101340	1330	WF VACANT	180	4	0		COTTAGE ROAD	9	W15	8/25/2011	500000	0	3.40
184318	1330	WF VACANT	112	46	1		COE POINT ROAD	9	KN1	7/30/2010	296533	0	3.31
4658	3900	DEVEL LAND	141	11	0		WHITTIER HIGHWAY	H	C30	2/1/2012	235000	0	3.12

Moultonborough, NH
All Vacant Land Sales
4/1/2010 to 3/31/2012

ID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
113	1060	AC LND IMP MDL-00	98	80	0	616	GOV. WENTWORTH HIGHWAY	4		2/15/2012		45 U		23.73
408	1060	AC LND IMP MDL-00	94	24	0	508	GOV. WENTWORTH HIGHWAY	4	99	2/8/2011	525,000	0 Q		102.00
620	1060	AC LND IMP MDL-00	3	1	0		OSSIPEE MOUNTAIN ROAD	5	98	8/13/2010	0	44 U		37.00
774	1060	AC LND IMP MDL-00	27	3	2		SHERIDAN ROAD	5		8/17/2010	155,000	21 U		9.09
2411	1060	AC LND IMP MDL-00	272	45	0	85	WEST POINT ROAD	7	WS1	2/7/2012	0	38 U		0.66
2492	1060	AC LND IMP MDL-00	252	23	0		WINAUKEE ROAD	5		10/5/2010	278,000	1G U		0.05
3015	1060	AC LND IMP MDL-00	108	18	0		SIBLEY ROAD	5		1/28/2011	0	44 U		0.19
3746	1060	AC LND IMP MDL-00	253	1	0		WINAUKEE ROAD	5		12/30/2010	0	38 U		3.37
3934	1060	AC LND IMP MDL-00	232	2	0		GENEVA POINT ROAD	7		5/4/2010	0	DC U		0.17
4050	1060	AC LND IMP MDL-00	99	203	0		SUNRISE DRIVE	5	BM1	6/2/2011	0	44 U		0.23
4160	1060	AC LND IMP MDL-00	99	62	0		EDEN LANE	5	BM1	4/12/2010	0	38 U		0.25
4853	1060	AC LND IMP MDL-00	164	5	0		PRIVATE ROAD	5		7/22/2011	0	38 U		5.00
5027	1060	AC LND IMP MDL-00	245	118	0		ECHO LANDING ROAD	5		11/28/2011	0	44 U		3.06
5173	1060	AC LND IMP MDL-00	245	38	0		BLUEJAY LANE	5	FH1	8/12/2011	125,000	0 Q		0.27
5779	1060	AC LND IMP MDL-00	204	7	0		DI DONATO ROAD	5		10/5/2011	0	44 U		1.00
5826	1060	AC LND IMP MDL-00	167	4	0	9	KRAINEWOOD DRIVE	5		2/28/2011	82,133	37 U		2.30
6582	1060	AC LND IMP MDL-00	114	24	0		BISHOP SHORE ROAD	5		10/21/2011	0	38 U		0.35
183914	1060	AC LND IMP MDL-00	140	11	5	64	COLONIAL DRIVE	5	CD	6/7/2011	35,000	37 U		0.95
184287	1060	AC LND IMP MDL-00	248	2	0		WINAUKEE ROAD	5		12/30/2010	0	38 U		5.36
184288	1060	AC LND IMP MDL-00	253	1	1		WINAUKEE ROAD	5		2/7/2011	0	38 U		4.35
184401	1060	AC LND IMP MDL-00	159	9	1		SEVERANCE ROAD	5		5/5/2010	0	1N U		3.21
1157	1063	AC LND WF IMP	65	6	0	44	SHERIDAN ROAD	9	GD1	3/29/2011	95,000	25 U		7.25
2173	1063	AC LND WF IMP	101	14	0	280	FOX HOLLOW ROAD	9	W19	2/22/2011	0	44 U		7.60
4823	1063	AC LND WF IMP	28	6	0		BEAN ROAD	9	SQ1	12/13/2010	0	38 U		0.08
5422	1063	AC LND WF IMP	130	69	0	2	LITTLE GANSY ISLAND	9	IL2	7/28/2010	0	44 U		0.18
9	1300	RES ACLNDV	49	15	0		HARTFORD VALLEY ROAD	5		2/9/2011	0	38 U		12.40
52	1300	RES ACLNDV	152	18	0		LADY SLIPPER LANE	5	98	1/5/2011	0	1N U		2.76
107	1300	RES ACLNDV	99	20	0		STATES LANDING ROAD	5		7/7/2011	0	44 U		0.92
313	1300	RES ACLNDV	98	26	0		INTERLAKEN STREET	5	SV1	10/28/2011	2,375	35 U		0.34
345	1300	RES ACLNDV	98	48	0		ST MORITZ STREET	5	SV1	10/28/2011	1,925	35 U		0.30

Moultonborough, NH
All Vacant Land Sales
4/1/2010 to 3/31/2012

PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Land Area in Acres
389	1300	RES ACLNDV	71	8	0		GOV. WENTWORTH HIGHWAY	4		4/11/2011	29,133	24 U	2.40
752	1300	RES ACLNDV	203	1	0		MOULTONBORO NECK ROAD	5		10/5/2011	0	44 U	6.29
759	1300	RES ACLNDV	98	76	0	16	STATES LANDING ROAD	5		12/15/2011	0	DC U	1.00
760	1300	RES ACLNDV	98	77	0		STATES LANDING ROAD	5		12/15/2011	0	DC U	2.10
913	1300	RES ACLNDV	64	3	0		BEARS NEST TRAIL	5		6/24/2011	110,000	90 U	36.19
964	1300	RES ACLNDV	68	11	0		LEE ROAD	5		5/11/2011	0	DC U	17.00
1154	1300	RES ACLNDV	103	23	0		WHITTIER HIGHWAY	4	99	6/9/2010	375,000	37 U	27.90
2069	1300	RES ACLNDV	18	29	0		EVANS ROAD	5		11/1/2011	3,010	35 U	0.69
2071	1300	RES ACLNDV	18	22	0		EVANS ROAD	5		11/1/2011	2,770	35 U	0.51
2206	1300	RES ACLNDV	102	7	0	67	GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.84
2207	1300	RES ACLNDV	102	8	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.56
2209	1300	RES ACLNDV	117	4	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.12
2210	1300	RES ACLNDV	117	5	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.31
2211	1300	RES ACLNDV	117	6	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.25
2212	1300	RES ACLNDV	117	7	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	2.28
2213	1300	RES ACLNDV	117	9	0		GILMAN POINT ROAD	5		2/22/2011	0	44 U	1.86
3174	1300	RES ACLNDV	272	25	0		DEER RUN LANE	5		12/20/2010	22,533	44 U	1.10
3244	1300	RES ACLNDV	90	22	0		FOX HOLLOW ROAD	5		2/22/2011	0	44 U	1.80
3514	1300	RES ACLNDV	195	2	0		REDDING LANE	6		11/23/2010	0	38 U	1.51
4507	1300	RES ACLNDV	242	1	0		ROCKY WINDS ROAD	8		6/15/2011	0	44 U	3.00
4664	1300	RES ACLNDV	142	33	0		WHITTIER HIGHWAY	4		1/26/2012	13,460	24 U	0.25
5035	1300	RES ACLNDV	235	11	0		SOLOMON LANE	6		6/30/2010	0	DC U	10.78
5095	1300	RES ACLNDV	247	24	0		WINAUKEE ROAD	5		8/22/2011	53,000	0 Q	1.73
5461	1300	RES ACLNDV	162	38	0	51	ORTON LANE	5	OR1	4/22/2010	0	44 U	0.45
5462	1300	RES ACLNDV	162	39	0		ORTON LANE	5	OR1	8/31/2010	0	DC U	0.42
5494	1300	RES ACLNDV	162	61	0		WENTWORTH SHORES ROAD	5	OR1	10/8/2010	0	1A U	0.19
5589	1300	RES ACLNDV	132	38	0		TOLTEC POINT ROAD	5		11/7/2011	0	44 U	0.24
5765	1300	RES ACLNDV	204	8	0		BUZZELLS COVE ROAD	5		10/5/2011	0	44 U	18.60
5780	1300	RES ACLNDV	189	37	0		DI DONATO ROAD	5		10/5/2011	0	44 U	1.00
5831	1300	RES ACLNDV	167	11	0		KRAINEWOOD DRIVE	5		2/22/2011	0	44 U	2.00

Moultonborough, NH
All Vacant Land Sales
4/1/2010 to 3/31/2012

PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
5989	1300	RES ACLNDV	173	22	0		HANSON DRIVE	5		9/20/2010	0	1J	U	3.00
6014	1300	RES ACLNDV	194	25	0		HANSON DRIVE	5		12/19/2011	950,000	1N	U	2.00
6015	1300	RES ACLNDV	194	24	0		HANSON DRIVE	5		10/26/2010	0	38 U	U	2.30
6068	1300	RES ACLNDV	167	31	0		REDDING LANE	6		2/27/2012	22,000	38 U	U	0.68
6107	1300	RES ACLNDV	142	10	0		BIRCH LANE	8		5/31/2011	0	38 U	U	1.10
6202	1300	RES ACLNDV	169	14	0	65	LAKE SHORE DRIVE	5		10/14/2011	74,533	37 U	U	0.44
6354	1300	RES ACLNDV	221	37	0		CATLIN ESTATE ROAD	5		5/27/2010	0	44 U	U	0.51
6429	1300	RES ACLNDV	216	36	0		ELLACOYA PATH	5	WA2	5/7/2010	0	1N	U	1.24
6651	1300	RES ACLNDV	107	74	0		POND ROAD	5	HT1	6/30/2011	0	44 U	U	0.73
6722	1300	RES ACLNDV	107	3	0		KILNWOOD LANDING	5		6/30/2011	0	44 U	U	1.02
6723	1300	RES ACLNDV	107	4	0		KILNWOOD LANDING	5		3/3/2011	0	38 U	U	1.02
6777	1300	RES ACLNDV	92	60	0		WOODSTREAM DRIVE	5	BM1	10/28/2011	6,501	35 U	U	0.40
6995	1300	RES ACLNDV	109	3	0		SINGING EAGLE ROAD	5		8/4/2010	0	44 U	U	0.56
7018	1300	RES ACLNDV	103	22	0	8	LINDAS WAY	4		6/9/2010	375,000	37 U	U	1.68
7019	1300	RES ACLNDV	103	26	0		WHITTIER HIGHWAY	4		6/9/2010	375,000	37 U	U	2.50
100271	1300	RES ACLNDV	185	2	0		GOV. WENTWORTH HIGHWAY	4	99	7/29/2010	0	38 U	U	6.16
183785	1300	RES ACLNDV	94	12	0		VICTORY LANE	5		9/21/2010	32,000	24 U	U	1.66
183790	1300	RES ACLNDV	94	18	0		VICTORY LANE	5		9/21/2010	0	44 U	U	1.82
183796	1300	RES ACLNDV	18	37	0		BEN BERRY ROAD	5		5/11/2011	0	DC	U	1.97
183799	1300	RES ACLNDV	23	33	0		BEN BERRY ROAD	5		5/11/2011	0	DC	U	1.82
183800	1300	RES ACLNDV	23	32	0		BEN BERRY ROAD	5		5/11/2011	0	DC	U	1.39
183801	1300	RES ACLNDV	23	31	0		BEN BERRY ROAD	5		5/11/2011	0	DC	U	1.30
183905	1300	RES ACLNDV	139	4	1		BEAN ROAD	5		6/9/2010	150,000	24 U	U	3.51
183909	1300	RES ACLNDV	139	4	2		BEAN ROAD	5		11/8/2010	90,000	24 U	U	3.94
183910	1300	RES ACLNDV	140	11	1		COLONIAL DRIVE	5	CD	12/21/2010	0	40 U	U	0.92
184111	1300	RES ACLNDV	86	5	4		RED HILL ROAD	4		5/19/2011	25,666	24 U	U	3.06
184114	1300	RES ACLNDV	203	1	1		MOULTONBORO NECK ROAD	5		10/5/2011	0	44 U	U	2.62
184115	1300	RES ACLNDV	202	14	0		MOULTONBORO NECK ROAD	5		10/5/2011	0	44 U	U	2.98
184341	1300	RES ACLNDV	213	17	1		BARRETT PLACE	5		8/17/2010	0	1N	U	3.42
184362	1300	RES ACLNDV	27	3	1		SHERIDAN ROAD	5		8/17/2010	155,000	21 U	U	3.00

Moultonborough, NH
All Vacant Land Sales
4/1/2010 to 3/31/2012

PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
184447	1300	RES ACLNDV	158	2	0		LADY SLIPPER LANE	5	98	8/9/2011	110	40 U		22.67
184448	1300	RES ACLNDV	158	1	0		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	2.24
184449	1300	RES ACLNDV	152	18	11		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	2.99
184450	1300	RES ACLNDV	152	18	10		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	1.72
184451	1300	RES ACLNDV	152	18	9		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	1.84
184452	1300	RES ACLNDV	152	18	8		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	2.19
184453	1300	RES ACLNDV	152	18	7		LADY SLIPPER LANE	5	98	9/9/2011	40,000	40 U		3.31
184454	1300	RES ACLNDV	152	18	6		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	2.76
184455	1300	RES ACLNDV	152	18	5		LADY SLIPPER LANE	5	98	1/5/2011	1	1N	U	1.73
184456	1300	RES ACLNDV	152	18	4		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	1.72
184457	1300	RES ACLNDV	152	18	3		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	1.75
184458	1300	RES ACLNDV	152	18	2		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	2.42
184459	1300	RES ACLNDV	152	18	1		LADY SLIPPER LANE	5	98	1/5/2011	0	1N	U	28.46
184465	1300	RES ACLNDV	95	1	1		OSSIPEE PARK ROAD	4	99	2/21/2012	0	38 U		6.00
95	1310	RES ACLNPO	6	10	0		EVANS ROAD	5		7/18/2011	0	44 U		2.23
1144	1310	RES ACLNPO	104	12	0		ESTELLA LANE	6		8/12/2010	0	44 U		0.22
1299	1310	RES ACLNPO	130	53	0		GANSY LANE	5	SV1	10/1/2010	600,000	1G	U	5.00
2309	1310	RES ACLNPO	264	17	0		LEEWARD SHORES ROAD	5	LW1	6/23/2010	0	DC	U	0.78
2351	1310	RES ACLNPO	263	26	0		LONG ISLAND ROAD	5	WS1	7/5/2011	19,000	38 U		0.51
3034	1310	RES ACLNPO	111	20	0		WESTWOOD SHORES ROAD	5		7/19/2010	499,000	21 U		1.00
3038	1310	RES ACLNPO	111	24	0		WESTWOOD SHORES ROAD	5		3/6/2012	0	39 U		1.00
3073	1310	RES ACLNPO	112	31	0		KANASATKA ROAD	5		11/1/2010	0	38 U		1.00
3080	1310	RES ACLNPO	112	38	0		KANASATKA ROAD	5		1/6/2012	505,000	1N	U	1.30
3094	1310	RES ACLNPO	112	42	0		KANASATKA ROAD	5		1/6/2012	505,000	1N	U	0.46
3644	1310	RES ACLNPO	128	67	0		WINTERSPORT STREET	5	SV1	11/18/2010	42,533	0 Q		2.18
3656	1310	RES ACLNPO	128	4	0		OLYMPIA STREET	5	SV1	8/2/2010	50,000	38 U		1.05
3699	1310	RES ACLNPO	128	33	0		ZERMATT STREET	5	SV1	6/28/2011	68,000	0 Q		1.98
3738	1310	RES ACLNPO	247	4	0		GENEVA POINT ROAD	7		7/19/2011	0	45 U		1.38
3905	1310	RES ACLNPO	281	10	0		SOUTHERLEE SHORES ROAD	5	WA1	2/7/2012	0	38 U		0.26
4449	1310	RES ACLNPO	72	59	0		MOUNTAIN VIEW DRIVE	5	BM1	5/6/2010	40,000	25 U		

Moultonborough, NH
All Vacant Land Sales
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PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
5016	1310	RES ACLNPO	236	18	0		ECHO LANDING ROAD	5	WA1	7/22/2010	0	DC	U	16.00
5278	1310	RES ACLNPO	180	28	0		COTTAGE ROAD	5		8/25/2010	0	DC	U	0.18
6586	1310	RES ACLNPO	114	22	0		BISHOP SHORE ROAD	5		10/11/2011	75,000	38	U	2.80
6649	1310	RES ACLNPO	107	59	0		POND ROAD	5	HT1	6/30/2011	0	44	U	0.63
6687	1310	RES ACLNPO	106	6	0	1	WILLOW TERRACE	5	KW1	6/30/2011	0	44	U	1.00
6711	1310	RES ACLNPO	106	30	0		BRICK KILN ROAD	5	KW1	3/3/2011	0	38	U	0.65
6745	1310	RES ACLNPO	107	11	0		DEERCROSSING	5		6/16/2011	342,000	1G	U	0.45
184423	1310	RES ACLNPO	247	22	1		DAVIS LANE	5		12/10/2010	0	1N	U	2.45
1067	1320	RES ACLNUD	109	8	0		HORIZON WAY	5		10/29/2010	6,933	24	U	0.48
2515	1320	RES ACLNUD	265	1	0		LUNT ROAD	5		10/31/2011	1,299,000	1G	U	0.64
2664	1320	RES ACLNUD	145	58	0		STANYAN ROAD	5		2/7/2011	0	44	U	0.73
2861	1320	RES ACLNUD	142	56	0		MERRIVALE ROAD	5		4/2/2010	0	44	U	0.04
2863	1320	RES ACLNUD	142	58	0		MERRIVALE ROAD	5		3/24/2011	0	44	U	0.05
2864	1320	RES ACLNUD	142	59	0		MERRIVALE ROAD	5		8/31/2011	0	38	U	0.05
3087	1320	RES ACLNUD	138	10	0		KANASATKA ROAD	5		11/1/2010	0	38	U	4.50
3527	1320	RES ACLNUD	160	14	0		BREEZY CORNERS LANE	7		10/3/2011	1,700,000	1J	U	1.21
3669	1320	RES ACLNUD	128	16	0		OLYMPIA STREET	5	SV1	11/2/2010	7,466	0	Q	0.23
4488	1320	RES ACLNUD	69	32	0		GOV. WENTWORTH HIGHWAY	4		4/26/2011	0	1N	U	0.13
4614	1320	RES ACLNUD	140	19	0	77	BEAN ROAD-HOUSE IN CTR HB	5		6/10/2011	0	38	U	0.19
5031	1320	RES ACLNUD	245	121	0		FAR ECHO ROAD	5		4/13/2011	38,000	24	U	3.32
5238	1320	RES ACLNUD	245	59	0		MOULTONBORO NECK ROAD	5	FH1	7/27/2010	0	44	U	0.30
6657	1320	RES ACLNUD	107	45	0		HEATHERWOOD DRIVE	5	HT1	6/24/2011	31,933	21	U	0.57
184066	1320	RES ACLNUD	139	11	0	215	BEAN ROAD	5		8/31/2011	0	44	U	0.62
184130	1320	RES ACLNUD	109	1	0		SINGING EAGLE ROAD	5		7/12/2011	0	44	U	0.19
1106	1330	WF VACANT	85	12	0		INDIAN CARRY ROAD	9	WK1	12/30/2010	0	44	U	0.99
1191	1330	WF VACANT	269	4	0		DOW ISLAND	9	IL1	7/15/2011	0	44	U	1.30
1192	1330	WF VACANT	269	3	0		DOW ISLAND	9	IL1	11/2/2011	0	38	U	1.60
1193	1330	WF VACANT	269	2	0		DOW ISLAND	9	IL1	11/2/2011	0	38	U	1.30
2158	1330	WF VACANT	101	4	0		MOOSE WALK	9	LE1	11/12/2010	0	38	U	2.60
2214	1330	WF VACANT	117	10	0		GILMAN POINT ROAD	9	W19	2/22/2011	0	44	U	1.89

Moultonborough, NH
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PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
3187	1330	WF VACANT	75	12	0		BLAKE ROAD	9	LE1	2/27/2012	80,000	24	U	1.23
3194	1330	WF VACANT	75	19	0		EMERSON ISLAND	9	IL2	2/22/2012	0	DC	U	0.16
3210	1330	WF VACANT	65	3	0		WHITTIER HIGHWAY	9	LE1	2/9/2012	115,000	37	U	11.84
4583	1330	WF VACANT	243	28	0		NORWAY POINT ROAD	9	W1F	6/29/2011	0	1N	U	46.36
4857	1330	WF VACANT	164	19	0		LEDGEMERE ESTATES ROAD	9	LY1	6/1/2010	0	44	U	1.37
5006	1330	WF VACANT	236	9	0		ECHO LANDING ROAD	9	W02	11/16/2011	0	38	U	0.05
5009	1330	WF VACANT	236	10	0		ECHO LANDING ROAD	9	W02	8/24/2010	0	44	U	0.04
5269	1330	WF VACANT	180	25	0		SMALL ISLAND-NO NAME	9	IL2	10/4/2011	0	DC	U	0.25
5367	1330	WF VACANT	189	26	0		BUZZELLS COVE ROAD	9	W18	8/25/2010	0	44	U	0.32
101340	1330	WF VACANT	180	4	0		COTTAGE ROAD	9	W15	8/25/2011	500,000	0	Q	3.40
183970	1330	WF VACANT	132	18	0		TEA ROCK ISLAND	9	IL2	11/7/2011	0	44	U	0.05
184318	1330	WF VACANT	112	46	1		COE POINT ROAD	9	KN1	7/30/2010	296,533	0	Q	3.31
184361	1330	WF VACANT	194	34	1		EAGLE SHORE ROAD	9	W01	11/16/2011	0	45	U	2.33
4658	3900	DEVEL LAND	141	11	0		WHITTIER HIGHWAY	H	C30	2/1/2012	235,000	0	Q	3.12
183795	3900	DEVEL LAND	18	38	0		WHITTIER HIGHWAY	G		5/11/2011	0	DC	U	1.91
183798	3900	DEVEL LAND	18	39	0		WHITTIER HIGHWAY	G		5/11/2011	0	DC	U	1.31
585	6000	FARM	45	10	0		BODGE HILL ROAD	5		5/18/2011	0	DC	U	13.50
788	6000	FARM	41	7	0		SHERIDAN ROAD	5		4/25/2011	0	44	U	17.30
2622	6000	FARM	165	2	0		STANYAN ROAD	5		8/5/2010	0	44	U	5.00
92	6100	PW STEW	6	7	0		EVANS ROAD	6		7/18/2011	0	44	U	35.50
646	6100	PW STEW	19	2	0		BODGE HILL ROAD	5		8/13/2010	0	44	U	55.00
647	6200	PN NO STEW	20	1	0		OSSIPEE MOUNTAIN ROAD	5		8/13/2010	0	44	U	51.00
790	6200	PN NO STEW	41	8	0		BUXTON ROAD	5		4/25/2011	0	44	U	9.36
1652	6200	PN NO STEW	81	9	0		HIGH HAITH ROAD	5	SQ1	2/3/2011	0	44	U	4.59
184306	6200	PN NO STEW	243	28	1		RUPPERT ROAD	8		1/30/2012	195,000	24	U	13.42
184444	6200	PN NO STEW	14	10	2		JONES ROAD	5		8/23/2011	0	1N	U	5.24
184445	6200	PN NO STEW	14	10	1		JONES ROAD	5		8/23/2011	0	1N	U	5.45
912	6400	HW NO STEW	64	5	0		BEARS NEST TRAIL	5		9/27/2011	85,000	90	U	8.73
1120	6400	HW NO STEW	101	15	0		FOX HOLLOW ROAD	9	W19	2/22/2011	0	44	U	115.00
2094	6400	HW NO STEW	22	2	0		BEN BERRY ROAD	5		5/18/2011	0	DC	U	16.00

Moultonborough, NH
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PID	Land Use Code	LUC Description	Map	Lot	Lot Cut	St. #	Street Name	Site Index	Nhbd	Sale Date	Sale Price	Val Code	Q U	Land Area in Acres
2095	6400	HW NO STEW	23	24	0	0	BEN BERRY ROAD	5		5/18/2011	0	DC	U	1.87
5781	6400	HW NO STEW	189	38	0	0	BUZZELLS COVE ROAD	5		10/5/2011	0	44 U	U	6.10
184124	6600	ON NO STEW	114	33	1	1	RED HILL ROAD	4		12/29/2010	170,000	90 U	U	14.98
158	9035	TOWN-PROP MDL-00	128	75	0	0	GRINDEL STREET	5	SV1	12/5/2011	479	35 U	U	0.26
1533	9035	TOWN-PROP MDL-00	130	40	0	0	CASTLE SHORE ROAD	5	SV1	12/5/2011	504	35 U	U	0.44
4473	9035	TOWN-PROP MDL-00	72	83	0	0	PARADISE DRIVE	5	BM1	12/5/2011	606	35 U	U	0.24
184129	9035	TOWN-PROP MDL-00	107	18	0	0	DEERCROSSING	9	KN1	11/23/2010	0	35 U	U	0.10
184131	9035	TOWN-PROP MDL-00	142	52	0	0	ISLAND OFF MERRIVALE ROAD	9	IL2	11/23/2010	0	35 U	U	0.02
184132	9035	TOWN-PROP MDL-00	142	53	0	0	ISLAND OFF MERRIVALE ROAD	9	IL2	11/23/2010	0	35 U	U	0.09
184134	9035	TOWN-PROP MDL-00	146	24	0	0	HANSON MILL ROAD	5		11/23/2010	0	35 U	U	0.40
184135	9035	TOWN-PROP MDL-00	201	4	0	0	KONA FARM ROAD	5		11/23/2010	0	35 U	U	0.03
184136	9035	TOWN-PROP MDL-00	254	49	0	0	ISLAND OFF FOLEY ISLAND	9	IL2	11/23/2010	0	35 U	U	0.10
184153	9035	TOWN-PROP MDL-00	216	30	0	0	WALLACE POINT ROAD	5		11/23/2010	0	35 U	U	0.02
184154	9035	TOWN-PROP MDL-00	231	1	0	0	ISLAND OFF GENEVA POINT	9	IL2	11/23/2010	0	35 U	U	0.58
184173	9035	TOWN-PROP MDL-00	235	12	0	0	ECHO LANDING ROAD	5		11/23/2010	0	97 U	U	5.90
8	9100	CHARITABLE MDL-00	406	1	0	0	OLD MOUNTAIN ROAD	5		8/5/2011	0	45 U	U	3.60
116	9205	COMM-LOT MDL-00	121	1	0	0	SUISSEVALE AVENUE	5	SV1	2/22/2011	765,000	1J	U	5.60
2465	9205	COMM-LOT MDL-00	252	13	0	0	COVE ROAD	5		10/4/2011	765,000	1J	U	1.90
2469	9205	COMM-LOT MDL-00	252	18	0	0	COVE ROAD	5		10/4/2011	875,000	1G	U	3.83
7016	9205	COMM-LOT MDL-00	213	10	0	0	MOULTONBORO NECK ROAD	5		3/15/2011	0	39 U	U	1.50
7056	9205	COMM-LOT MDL-00	60	4	0	0	HIGH HAITH ROAD	5		2/18/2011	0	40 U	U	0.58
184044	9205	COMM-LOT MDL-00	152	14	0	0	LADY SLIPPER LANE	5		1/6/2011	0	40 U	U	0.58

Summary by Land Use MOULTONBOROUGH, NH

and Use Code	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
32 STORE/SHOP	1	555,000	522,200	0.94	555,000	522,200	0.94	0.00	0.00%	0.94
01 SINGLE FAM MI	135	628,213	596,943	0.97	314,000	291,600	0.96	0.08	8.87%	0.95
02 BOATRACK	18	196,005	177,267	0.94	119,000	115,650	0.95	0.05	9.42%	0.90
03 TRAILER MDL-C	5	93,200	92,860	1.01	99,000	87,100	1.00	0.16	13.20%	1.00
06 AC LND IMP MI	3	236,667	245,600	0.96	125,000	129,900	1.04	0.03	9.29%	1.04
09 MULTIHSES WF	4	923,750	973,425	1.04	752,500	755,150	1.06	0.04	4.72%	1.05
30 RES ACLNDV	1	53,000	66,800	1.26	53,000	66,800	1.26	0.00	0.00%	1.26
31 RES ACLNPO	3	49,178	56,967	1.22	42,533	65,600	0.96	0.05	30.90%	1.16
32 RES ACLNUD	1	7,466	7,100	0.95	7,466	7,100	0.95	0.00	0.00%	0.95
33 WF VACANT	2	398,266	408,700	1.01	398,266	408,700	1.01	0.06	5.45%	1.03
354 AIRPORT	1	30,133	28,200	0.94	30,133	28,200	0.94	0.00	0.00%	0.94
390 DEVEL LAND	1	235,000	218,600	0.93	235,000	218,600	0.93	0.00	0.00%	0.93
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Land Use MOULTONBOROUGH, NH

Internal ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
5071	032	STORE/SHOP	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.00
3973	101	SFR WATER	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.28
3328	101	SFR WATER	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
222	101	SINGLE FAM	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.17
1619	101	SINGLE FAM	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.16
4175	101	SINGLE FAM	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.15
1041	101	SINGLE FAM	189//001/000	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
3185	101	SFR WATER	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.15
2813	101	SINGLE FAM	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	101	SINGLE FAM	174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.14
5897	101	SFR WATER	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.14
2783	101	SFR WATER	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.14
2600	101	SFR WATER	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.14
984	101	SFR WATER	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.13
2895	101	SINGLE FAM	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
5191	101	SINGLE FAM	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.12
5998	101	SINGLE FAM	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.12
337	101	SINGLE FAM	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.12
4588	101	SFR WATER	169//032/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.11
1396	101	SINGLE FAM	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.11
6438	101	SINGLE FAM	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.11
4379	101	SINGLE FAM	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.11
1274	101	SFR WATER	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.11
3216	101	SINGLE FAM	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.10
2414	101	SFR WATER	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10
50	101	SINGLE FAM	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.10
5176	101	SINGLE FAM	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.09
3679	101	SINGLE FAM	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.09
5950	101	SFR WATER	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
6297	101	SINGLE FAM	221//025/000	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.08

Parcel Detail by Land Use MOULTONBOROUGH, NH

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4986	101 SFR WATER	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.08
1977	101 SINGLE FAM	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.08
2594	101 SFR WATER	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.08
2544	101 SFR WATER	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
3694	101 SINGLE FAM	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.07
4547	101 SFR WATER	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
4302	101 SFR WATER	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.07
1439	101 SINGLE FAM	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.07
5968	101 SFR WATER	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
5414	101 SFR WATER	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.06
2228	101 SFR WATER	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.06
4992	101 SFR WATER	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
6377	101 SFR WATER	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
1470	101 SINGLE FAM	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
5898	101 SFR WATER	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.05
3767	101 SFR WATER	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
4397	101 SINGLE FAM	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.05
4573	101 SFR WATER	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
2338	101 SINGLE FAM	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
5308	101 SFR WATER	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.04
6055	101 SFR WATER	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.04
1505	101 SINGLE FAM	130//014/000	41 ST GALLAN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
699	101 SFR WATER	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.03
4282	101 SINGLE FAM	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.03
1481	101 SINGLE FAM	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.03
184110	101 SINGLE FAM	086//005/003	392 RED HILL ROAD	SV1	1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.03
3657	101 SINGLE FAM	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.02
6612	101 SINGLE FAM	115//033/000	59 SAWMILL WAY	WAI	1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.02
1715	101 SINGLE FAM	291//040/000	112 WINDERMERE ROAD	WAI	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.02
6753	101 SFR WATER	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.02
2918	101 SINGLE FAM	249//019/000	14 TANGLEWOOD	1010	1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.01

Parcel Detail by Land Use MOULTONBOROUGH, NH

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5288	101 SINGLE FAM	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.01
5808	101 SINGLE FAM	213//018/000	800 MOULTONBORO	1010	1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.01
3471	101 SINGLE FAM	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
3135	101 SFR WATER	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418	101 SFR WATER	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
1376	101 SINGLE FAM	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.01
5526	101 SINGLE FAM	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.00
298	101 SINGLE FAM	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
6223	101 SINGLE FAM	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.00
2910	101 SFR WATER	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
2146	101 SINGLE FAM	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.00
1410	101 SINGLE FAM	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
3847	101 SFR WATER	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.01
5231	101 SINGLE FAM	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.01
3538	101 SFR WATER	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.01
3385	101 SFR WATER	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6435	101 SINGLE FAM	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.02
6164	101 SFR WATER	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523	101 SFR WATER	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
2417	101 SFR WATER	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
2203	101 SINGLE FAM	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.02
2283	101 SINGLE FAM	143//011/000	81 REDDING LANE	1010	1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.03
5853	101 SFR WATER	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
3713	101 SINGLE FAM	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.03
7115	101 SINGLE FAM	073//007/000	60 HAYES LANE	1010	1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.03
2852	101 SFR WATER	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.04
1316	101 SFR WATER	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.04
1463	101 SINGLE FAM	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.04
5972	101 SFR WATER	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.04
6693	101 SFR WATER	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.04
2595	101 SFR WATER	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.05

Parcel Detail by Land Use MOULTONBOROUGH, NH

ntrnl ID	Land Use Code	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4408	101	SINGLE FAM	072 / 017/000	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.05
682	101	SFR WATER	193 / 007/000	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.05
3064	101	SFR WATER	112 / 026/000	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980	101	SFR WATER	173 / 015/000	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.05
317	101	SINGLE FAM	098 / 030/000	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.06
4425	101	SINGLE FAM	072 / 035/000	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105	101	SINGLE FAM	144 / 033/000	W01	1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
6447	101	SFR WATER	200 / 013/000	KN1	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
2875	101	SFR WATER	142 / 068/000	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.07
376	101	SINGLE FAM	049 / 002/000	W01	1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
874	101	SINGLE FAM	052 / 005/000	W07	1013	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
5099	101	SINGLE FAM	246 / 018/000	W07	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.08
2551	101	SINGLE FAM	144 / 024/000	W07	1013	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
5862	101	SFR WATER	166 / 029/000	BC1	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.08
3362	101	SFR WATER	217 / 041/000	W18	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
727	101	SINGLE FAM	201 / 034/000	SV1	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182	101	SINGLE FAM	121 / 030/000	W19	1013	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
3464	101	SINGLE FAM	194 / 044/000	W19	1013	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939	101	SINGLE FAM	051 / 018/000	W18	1013	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
5340	101	SFR WATER	179 / 017/000	W19	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.09
6219	101	SINGLE FAM	169 / 025/000	SV1	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
2219	101	SFR WATER	133 / 007/000	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.10
145	101	SINGLE FAM	121 / 015/000	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
2215	101	SFR WATER	117 / 012/000	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.11
7117	101	SINGLE FAM	067 / 011/000	SV1	1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.12
3620	101	SINGLE FAM	129 / 067/000	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
1132	101	SINGLE FAM	103 / 014/000	W19	1013	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
3831	101	SINGLE FAM	271 / 006/000	W19	1013	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15
6457	101	SINGLE FAM	216 / 044/000	W20	1013	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
5556	101	SFR WATER	132 / 003/000	BP4	1010	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.16
1978	101	SINGLE FAM	207 / 013/000	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.17

Parcel Detail by Land Use MOULTONBOROUGH, NH

Intnl ID	Land Use Code	MBLU	Location	Land Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4421	101	SINGLE FAM	072//031/000	102 MOUNTAIN VIEW	1,387	27	8/23/2011	124,000	141,400	1.14	0.88	0.18
291	101	SINGLE FAM	121//133/000	2 LOCARNO STREET	1,804	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3027	101	SINGLE FAM	139//002/000	246 BEAN ROAD	3,284	132	9/28/2011	177,000	203,300	1.15	0.87	0.19
3502	101	SFR WATER	195//016/000	298 REDDING LANE	988	52	10/8/2010	765,000	878,700	1.15	0.87	0.19
2498	101	SINGLE FAM	265//003/000	87 LUNT ROAD	3,014	14	2/1/2012	249,933	287,100	1.15	0.87	0.19
5776	101	SINGLE FAM	213//005/000	843 MOULTONBORO	2,356	42	3/14/2011	170,000	197,000	1.16	0.86	0.20
2467	101	SFR WATER	252//015/000	57 COVE ROAD	3,306	24	13/10/4/2011	765,000	898,100	1.17	0.85	0.21
4018	101	SFR WATER	099//201/000	131 SUNRISE DRIVE	1,753	34	2/14/2012	335,000	397,200	1.19	0.84	0.23
6035	101	SFR WATER	173//044/000	7 BLACKKEY COVE ROAD	4,683	14	11/3/2012	1,140,000	1,355,200	1.19	0.84	0.23
1310	101	SFR WATER	130//076/000	126 CASTLE SHORE	1,508	32	20/1/10/2011	485,000	576,900	1.19	0.84	0.23
3171	101	SINGLE FAM	272//022/000	21 DEER RUN LANE	1,550	52	30/11/12/2010	105,000	126,300	1.20	0.83	0.24
6389	101	SINGLE FAM	221//059/000	54 COLBY ROAD	1,287	48	28/9/20/2010	162,533	198,900	1.22	0.82	0.26
5515	101	SINGLE FAM	163//018/000	19 BRAE BURN ROAD	1,901	27	18/11/2/2010	175,000	220,000	1.26	0.80	0.30
1900	102	BOATRACK	288//008/000	484 LONG ISLAND ROAD	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.40
6195	102	CONDO	169//046/000	8 ALPINE PARK ROAD	667	27	18/9/30/2011	290,000	231,700	0.80	1.25	0.15
6969	102	CONDO	291//043/000	7 WINDERMERE ROAD	1,816	23	16/10/25/2010	551,733	463,900	0.84	1.19	0.11
6966	102	CONDO	291//043/000	10 LANDS END LANE	1,933	24	13/5/17/2011	635,000	541,600	0.85	1.17	0.10
445	102	BOATSLIP	255//009/000	16 LONG ISLAND ROAD	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.08
4686	102	CONDO	169//053/000	56 LAKE SHORE DRIVE	502	42	26/7/18/2011	245,000	218,900	0.89	1.12	0.06
1863	102	BOATRACK	288//008/000	484 LONG ISLAND ROAD	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.02
184463	102	CONDO	096//004/000	11 VAPPI VALE	1,581	14	11/2/21/2012	118,000	111,200	0.94	1.06	0.01
6895	102	CONDO	283//014/000	32 TOPSIDE ROAD - UNIT	3,312	24	13/5/31/2011	445,000	420,400	0.94	1.06	0.01
4083	102	BOATSLIP	090//001/000	LEES MILL ROAD	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.00
6948	102	CONDO	200//037/000	16 WINDWARD WAY	2,129	28	18/6/27/2011	575,000	556,800	0.97	1.03	0.02
1845	102	BOATRACK	288//008/000	484 LONG ISLAND ROAD	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.02
521	102	BOATSLIP	255//009/000	16 LONG ISLAND ROAD	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.03
184466	102	CONDO	096//004/000	10 VAPPI VALE	2,022	14	11/11/18/2011	130,900	130,800	1.00	1.00	0.05
184461	102	CONDO	096//004/000	13 VAPPI VALE	1,780	14	11/1/30/2012	120,000	120,100	1.00	1.00	0.05
184475	102	CONDO	096//004/000	1 VAPPI VALE	1,780	14	11/2/21/2012	120,000	120,100	1.00	1.00	0.05
1937	102	BOATRACK	288//008/000	484 LONG ISLAND ROAD	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.13

Parcel Detail by Land Use MOULTONBOROUGH, NH

ntnrl ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
424	102 BOATSLIP	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.32
5719	103 TRAILER	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.18
2708	103 TRAILER	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.12
2700	103 TRAILER	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.00
2696	103 TRAILER	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.16
2701	103 TRAILER	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.20
4387	106 AC LND IMP	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012	7/15/2011	60,000	47,000	0.78	1.28	0.26
5173	106 AC LND IMP	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.00
408	106 AC LND IMP	094//024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.03	
1286	109 MULTIHSES	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.11
5306	109 MULTIHSES	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.02
2559	109 MULTIHSES	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.02
4721	109 MULTIHSES	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.05
5095	130 RES ACLNDV	247//024/000	WINAUKKEE ROAD		1300	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.00	
3644	131 RES ACLNPO	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	11/18/2010	42,533	38,700	0.91	1.10	0.05	
3699	131 RES ACLNPO	128//033/000	ZERMAIT STREET	SV1	1310	2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.00	
5181	131 RES ACLNPO	245//102/000	WHITESELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.84	
3669	132 RES ACLNUD	128//016/000	OLYMPIA STREET	SV1	1320	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.00	
184318	133 WF VACANT	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.05
101340	133 WF VACANT	180//004/000	COTTAGE ROAD	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.06	
2149	354 AIRPORT	023//019/000	MOULTONBOROUGH		3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.00
4658	390 DEVEL LAND	141//011/000	WHITTIER HIGHWAY	C30	3900	2,012	2,012	2/1/2012	235,000	218,600	0.93	1.08	0.00	

Summary by Style
MOULTONBOROUGH, NH

Style	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
Ranch	30	391,293	387,163	1.01	366,500	378,150	1.01	0.07	8.28%	0.99
Tri/Split-Level	1	1,145,000	936,800	0.82	1,145,000	936,800	0.82	0.00	0.00%	0.82
Colonial	5	281,000	280,780	1.01	290,000	289,700	0.99	0.04	5.05%	1.00
Cape Cod	38	330,879	303,461	0.93	248,500	231,650	0.90	0.06	8.48%	0.92
Conventional	8	213,625	197,412	0.95	171,500	153,550	0.96	0.14	14.71%	0.92
Modern/Contemp	36	927,907	901,761	0.98	747,500	728,950	0.97	0.06	7.27%	0.97
Raised Ranch	4	208,483	193,200	0.94	204,466	193,100	0.94	0.06	6.65%	0.93
Garage/Apt	1	550,000	555,700	1.01	550,000	555,700	1.01	0.00	0.00%	1.01
Chalet	1	600,000	599,000	1.00	600,000	599,000	1.00	0.00	0.00%	1.00
Adirondack	8	2,476,250	2,312,375	0.92	2,072,000	1,944,150	0.94	0.05	5.59%	0.93
Cottage	5	715,800	713,960	1.03	575,000	546,400	1.05	0.10	7.81%	1.00
Store	1	555,000	522,200	0.94	555,000	522,200	0.94	0.00	0.00%	0.94
Mobile Home	5	93,200	92,860	1.01	99,000	87,100	1.00	0.16	13.20%	1.00
Camp	2	577,500	477,450	1.00	577,500	477,450	1.00	0.21	20.50%	0.83
Condominium	10	323,063	291,550	0.92	267,500	225,300	0.94	0.06	6.28%	0.90
Airport Hangar	1	30,133	28,200	0.94	30,133	28,200	0.94	0.00	0.00%	0.94
Accessory Bldg	10	94,746	96,510	0.97	35,500	36,950	0.98	0.07	11.94%	1.02
Vacant Land	9	144,392	147,533	1.07	60,000	66,600	0.96	0.05	17.59%	1.02
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Style MOULTONBOROUGH, NH

ntnl ID	Style	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
984	01	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28 3/31/2011	745,000	620,000	0.83	1.20	0.18
6438	01	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28 2/28/2011	323,000	274,500	0.85	1.18	0.16
1977	01	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16 6/30/2011	665,000	586,000	0.88	1.13	0.13
4547	01	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28 6/29/2010	830,000	737,000	0.89	1.13	0.12
5968	01	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24 4/15/2010	525,000	470,300	0.90	1.12	0.11
4397	01	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4 7/16/2010	273,800	249,900	0.91	1.10	0.10
2338	01	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.09
6753	01	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30 10/18/2010	358,000	337,100	0.94	1.06	0.07
1286	01	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11 2/23/2012	875,000	827,100	0.95	1.06	0.06
1376	01	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.06
2910	01	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24 8/23/2011	622,000	596,800	0.96	1.04	0.05
2283	01	143//011/000	81 REDDING LANE	1010	1010	1,331	27	18 7/12/2010	160,000	157,700	0.99	1.01	0.02
5853	01	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24 5/5/2010	425,000	419,700	0.99	1.01	0.02
2852	01	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9 8/12/2010	405,000	404,000	1.00	1.00	0.01
5972	01	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24 11/22/2010	420,000	421,500	1.00	1.00	0.01
3064	01	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13 9/6/2011	425,000	430,100	1.01	0.99	0.00
3105	01	144//033/000	220 MOULTONBORO	1010	1010	1,493	47	28 6/18/2010	165,000	168,400	1.02	0.98	0.01
2875	01	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34 5/10/2010	420,000	431,400	1.03	0.97	0.02
5306	01	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26 10/26/2010	600,000	621,700	1.04	0.97	0.03
3464	01	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10 11/8/2011	285,000	297,000	1.04	0.96	0.03
939	01	051//018/000	22 RORY LANE	SV1	1010	1,600	5	5 5/25/2011	174,933	183,000	1.05	0.96	0.04
145	01	121//015/000	42 WINTERSPORT	1010	1010	2,368	11	10 8/30/2010	224,000	238,300	1.06	0.94	0.05
7117	01	067//011/000	20 HAYES LANE	1010	1010	3,568	10	9 11/22/2010	325,000	352,300	1.08	0.92	0.07
2559	01	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24 4/29/2011	630,000	683,200	1.08	0.92	0.07
6457	01	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18 11/12/2010	185,000	206,000	1.11	0.90	0.10
5556	01	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26 12/15/2011	375,000	418,900	1.12	0.90	0.11
5776	01	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26 3/14/2011	170,000	197,000	1.16	0.86	0.15
1310	01	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20 1/10/2011	485,000	576,900	1.19	0.84	0.18
6389	01	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28 9/20/2010	162,533	198,900	1.22	0.82	0.21
5515	01	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18 11/2/2010	175,000	220,000	1.26	0.80	0.25

Parcel Detail by Style

MOULTONBOROUGH, NH

Intnl ID	Style	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5897	02	Tri/Split-Level	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.00
		174//034/000												
2918	03	Colonial	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.04
5808	03	Colonial	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.04
7115	03	Colonial	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.00
2551	03	Colonial	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.05
1132	03	Colonial	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.12
		103//014/000												
222	04	Cape Cod	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.11
4175	04	Cape Cod	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.09
1041	04	Cape Cod	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.09
2813	04	Cape Cod	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.09
2783	04	Cape Cod	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.08
2895	04	Cape Cod	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.06
5191	04	Cape Cod	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.06
5998	04	Cape Cod	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.18	0.05
4588	04	Cape Cod	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.17	0.05
4379	04	Cape Cod	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.16	0.04
3216	04	Cape Cod	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.04
50	04	Cape Cod	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.03
5176	04	Cape Cod	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.03
3679	04	Cape Cod	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.03
6297	04	Cape Cod	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.02
2544	04	Cape Cod	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.02
3694	04	Cape Cod	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.01
4302	04	Cape Cod	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.01
5414	04	Cape Cod	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.00
2228	04	Cape Cod	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.00
1505	04	Cape Cod	41 ST GALLAN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
184110	04	Cape Cod	392 RED HILL ROAD		1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.03
6612	04	Cape Cod	59 SAWMILL WAY		1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.04
		115//033/000												

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3288	04	Cape Cod	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.05
3471	04	Cape Cod	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.05
5526	04	Cape Cod	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.06
6223	04	Cape Cod	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.06
2203	04	Cape Cod	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.08
6693	04	Cape Cod	14 BRUCK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.10
317	04	Cape Cod	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.12
874	04	Cape Cod	35 OLD ROUTE 109	1010	1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.14
727	04	Cape Cod	32 KONA FARM ROAD	SV1	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.14
182	04	Cape Cod	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.16
6219	04	Cape Cod	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.16
2219	04	Cape Cod	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.16
2215	04	Cape Cod	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.17
3620	04	Cape Cod	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.18
3027	04	Cape Cod	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.25
3973	06	Conventional	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.28
1619	06	Conventional	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.16
337	06	Conventional	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.12
1470	06	Conventional	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
4408	06	Conventional	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.05
4425	06	Conventional	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
4421	06	Conventional	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
4018	06	Conventional	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.23
2600	07	Modern/Contem	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.15
1396	07	Modern/Contem	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.12
1274	07	Modern/Contem	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.12
2414	07	Modern/Contem	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.11
2594	07	Modern/Contem	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.09
1439	07	Modern/Contem	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.08

Parcel Detail by Style

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1992	07	Modern/Contem 244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.07
5377	07	Modern/Contem 221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.06
5898	07	Modern/Contem 174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.06
3767	07	Modern/Contem 253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.06
4573	07	Modern/Contem 257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.05
4282	07	Modern/Contem 092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.04
3657	07	Modern/Contem 128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.03
1715	07	Modern/Contem 291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.03
298	07	Modern/Contem 121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.01
1410	07	Modern/Contem 120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
3847	07	Modern/Contem 271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.00
5231	07	Modern/Contem 245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.00
3538	07	Modern/Contem 160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.00
3385	07	Modern/Contem 194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.01
6435	07	Modern/Contem 216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.01
4523	07	Modern/Contem 242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.01
2417	07	Modern/Contem 263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.01
3713	07	Modern/Contem 150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.02
1463	07	Modern/Contem 120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.03
682	07	Modern/Contem 193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.04
5980	07	Modern/Contem 173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.04
5099	07	Modern/Contem 246//018/000	22 WINAUKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.07
5862	07	Modern/Contem 166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.07
3362	07	Modern/Contem 217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.07
4721	07	Modern/Contem 280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.14
1978	07	Modern/Contem 207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.16
291	07	Modern/Contem 121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.17
2498	07	Modern/Contem 265//003/000	87 LUNT ROAD	W15	1013	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.18
2467	07	Modern/Contem 252//015/000	57 COVE ROAD	W1D	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.20
6035	07	Modern/Contem 173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.22

Parcel Detail by Style MOULTONBOROUGH, NH

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5008	08	Raised Ranch	122 HANSON DRIVE	SV1	1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.12
1481	08	Raised Ranch	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.01
2146	08	Raised Ranch	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.02
376	08	Raised Ranch	47 OSSIPPEE MOUNTAIN	1010	1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.10
2595	101	Garage/Apt	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.00
1316	102	Chalet	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.00
3185	103	Adirondack	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.13
5950	103	Adirondack	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.07
4986	103	Adirondack	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.06
6055	103	Adirondack	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.02
3135	103	Adirondack	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418	103	Adirondack	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
6164	103	Adirondack	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.04
6447	103	Adirondack	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.08
5308	104	Cottage	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.13
699	104	Cottage	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.12
5340	104	Cottage	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.00
3831	104	Cottage	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.06
3502	104	Cottage	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.10
5071	17	Store	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.00
5719	20	Mobile Home	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.18
2708	20	Mobile Home	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.12
2700	20	Mobile Home	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.00
2696	20	Mobile Home	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.16
2701	20	Mobile Home	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.20
3328	36	Camp	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.21

Parcel Detail by Style

MOULTONBOROUGH, NH

Intrnl ID	Style	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3171	36	Camp	21 DEER RUN LANE	1010	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.20
6195	55	Condominium	8 ALPINE PARK ROAD	CV2	1020	667	27	18	9/30/2011	290,000	231,700	0.80	1.25	0.14
6969	55	Condominium	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19	0.10
6966	55	Condominium	10 LANDS END LANE	LE2	1020	1,933	24	13	5/17/2011	635,000	541,600	0.85	1.17	0.09
4686	55	Condominium	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.05
184463	55	Condominium	11 VAPPI VALE	1020	1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.00
6895	55	Condominium	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.00
6948	55	Condominium	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.03
184466	55	Condominium	10 VAPPI VALE	1020	1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.06
184461	55	Condominium	13 VAPPI VALE	1020	1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.06
184475	55	Condominium	1 VAPPI VALE	1020	1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.06
2149	78	Airport Hangar	MOULTONBOROUGH	3541	3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.00
1900	94	Accessory Bldg	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/24/2010	30,000	16,600	0.55	1.81	0.43
445	94	Accessory Bldg	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15	0.11
1863	94	Accessory Bldg	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	1/25/2012	17,933	16,600	0.93	1.08	0.05
4083	94	Accessory Bldg	LEES MILL ROAD	1022	1022	0	2,012	2,012	2/15/2011	43,000	41,000	0.95	1.05	0.03
1845	94	Accessory Bldg	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/26/2011	19,466	18,900	0.97	1.03	0.01
521	94	Accessory Bldg	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2012	41,000	40,300	0.98	1.02	0.00
5173	94	Accessory Bldg	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.06
408	94	Accessory Bldg	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.09	
1937	94	Accessory Bldg	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.10
424	94	Accessory Bldg	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.29
4387	99	Vacant Land	427 GOV. WENTWORTH	1060	1060	0	2,012	2,012	7/15/2011	60,000	47,000	0.78	1.28	0.18
3644	99	Vacant Land	WINTERSPORT STREET	SV1	1310	2,012	2,012	1/18/2010	42,533	38,700	0.91	1.10	0.05	
4658	99	Vacant Land	WHITTIER HIGHWAY	C30	3900	2,012	2,012	2/1/2012	235,000	218,600	0.93	1.08	0.03	
3669	99	Vacant Land	OLYMPIA STREET	SV1	1320	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.01	
184318	99	Vacant Land	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.00
3699	99	Vacant Land	ZERMATT STREET	SV1	1310	2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.00	

Parcel Detail by Style
MOULTONBOROUGH, NH

01/25/2013

intrnl ID	Style	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
101340	99	Vacant Land	180//004/000	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.11
5095	99	Vacant Land	247//024/000		1300	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.30
5181	99	Vacant Land	245//102/000	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.84

Summary by Actual Year Built
MOULTONBOROUGH, NH

YBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
-1900	21	106,095	106,452	1.01	53,000	65,600	0.96	0.08	14.43%	1.00
900-1930	2	1,010,000	957,900	0.98	1,010,000	957,900	0.98	0.05	5.10%	0.95
930-1940	1	182,533	155,500	0.85	182,533	155,500	0.85	0.00	0.00%	0.85
950-1960	2	340,500	305,800	0.90	340,500	305,800	0.90	0.05	5.00%	0.90
960-1970	15	465,080	443,180	0.99	525,000	528,200	1.00	0.08	10.20%	0.95
970-1980	17	353,063	351,765	1.01	245,000	234,800	1.00	0.08	8.88%	1.00
980-1990	34	417,963	392,991	0.95	308,500	289,150	0.93	0.08	10.75%	0.94
990-2000	34	446,709	439,488	0.98	245,966	235,600	0.97	0.06	7.19%	0.98
2000-2012	48	980,082	923,329	0.95	395,000	401,700	0.95	0.06	7.54%	0.94
XXXXXXXXXXXXXXXXXXXX	1	500,000	533,900	1.07	500,000	533,900	1.07	0.00	0.00%	1.07
XXXXXXXXXXXXXXXXXXXX		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Actual Year Built

MOULTONBOROUGH, NH

ctrl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
900	0-1900	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.41
387	0-1900	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
1216	0-1900	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.10
145	0-1900	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.09
3644	0-1900	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	11/18/2010	42,533	38,700	0.91	1.10	0.05
1863	0-1900	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.03
4658	0-1900	141//011/000	WHITTIER HIGHWAY	C30	3900	2,012	2,012	2/1/2012	235,000	218,600	0.93	1.08	0.03
6612	0-1900	115//033/000	59 SAWMILL WAY		1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.02
3669	0-1900	128//016/000	OLYMPIA STREET	SV1	1320	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.01
4083	0-1900	090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
184318	0-1900	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012 7/30/2010	296,533	283,500	0.96	1.05	0.00
3699	0-1900	128//033/000	ZERMATT STREET	SV1	1310	2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.00
1845	0-1900	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.01
521	0-1900	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 8/12/2011	125,000	129,900	1.04	0.96	0.08
5173	0-1900	245//038/000	BLUEJAY LANE	FH1	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.11
408	0-1900	094//024/000	508 GOV. WENTWORTH	99	1060	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.12
1937	0-1900	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/28/2011	177,000	203,300	1.15	0.87	0.19
3027	0-1900	139//002/000	246 BEAN ROAD		1010	3,284	132	36 9/28/2011	53,000	66,800	1.26	0.79	0.30
5095	0-1900	247//024/000	WINAUKEE ROAD		1300	2,012	2,012	8/22/2011	26,533	33,600	1.27	0.79	0.31
424	0-1900	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/18/2011	37,000	66,600	1.80	0.56	0.84
5181	0-1900	245//102/000	WHITESELL ROAD	FH1	1310	2,012	2,012	1/14/2011					
699	1900-1930	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36 8/23/2011	1,600,000	1,484,400	0.93	1.08	0.05
2875	1900-1930	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34 5/10/2010	420,000	431,400	1.03	0.97	0.05
4379	1930-1940	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32 2/3/2011	182,533	155,500	0.85	1.17	0.00
6438	1950-1960	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28 2/28/2011	323,000	274,500	0.85	1.18	0.05
6753	1950-1960	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30 10/18/2010	358,000	337,100	0.94	1.06	0.04
3328	1960-1970	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26 8/30/2010	1,050,000	828,600	0.79	1.27	0.21
984	1960-1970	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28 3/31/2011	745,000	620,000	0.83	1.20	0.17

Parcel Detail by Actual Year Built

MOULTONBOROUGH, NH

Intnl ID	AYB Group	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1547	1960-1970	2371//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.11
1568	1960-1970	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.10
2338	1960-1970	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.08
5308	1960-1970	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.08
2149	1960-1970	023//019/000	MOULTONBOROUGH	SV12	3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.06
1316	1960-1970	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.00
3105	1960-1970	144//033/000	220 MOULTONBORO	W15	1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.02
5306	1960-1970	188//009/000	7 CHIPMUNK LANE	W18	1013	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.04
874	1960-1970	052//005/000	35 OLD ROUTE 109	W18	1013	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.04
5340	1960-1970	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.05
3502	1960-1970	195//016/000	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.15
3171	1960-1970	272//022/000	21 DEER RUN LANE	WAI	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.20
6389	1960-1970	221//059/000	54 COLBY ROAD	WAI	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.22
1619	1970-1980	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.20
1274	1970-1980	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.15
4686	1970-1980	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.11
1715	1970-1980	291//040/000	112 WYNDERMERE ROAD	WAI	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.06
1376	1970-1980	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.05
2910	1970-1980	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.04
3538	1970-1980	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.03
5853	1970-1980	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.01
5972	1970-1980	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.00
4408	1970-1980	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.01
3620	1970-1980	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.08
2559	1970-1980	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.08
1132	1970-1980	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.11
3831	1970-1980	271//006/000	193 LONG ISLAND ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.12
5556	1970-1980	132//003/000	118 TOLTEC POINT ROAD	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.16
5776	1970-1980	213//005/000	843 MOULTONBORO	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.19
4018	1970-1980	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.19

Parcel Detail by Actual Year Built MOULTONBOROUGH, NH

Parcel ID	AYB Group	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
973	1980-1990	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.25
1195	1980-1990	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	9/30/2011	290,000	231,700	0.80	1.25	0.13
1175	1980-1990	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	1/19/2011	254,000	205,400	0.81	1.24	0.12
2783	1980-1990	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	5/31/2011	494,000	407,300	0.82	1.21	0.11
2895	1980-1990	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	4/26/2010	216,000	180,900	0.84	1.19	0.09
5969	1980-1990	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	10/25/2010	551,733	463,900	0.84	1.19	0.09
5191	1980-1990	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	5/9/2011	317,000	267,000	0.84	1.19	0.09
4588	1980-1990	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	9/13/2011	525,000	444,200	0.85	1.18	0.08
6966	1980-1990	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	5/17/2011	635,000	541,600	0.85	1.17	0.08
2414	1980-1990	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.07
50	1980-1990	159//006/000	9 SEVERANCE ROAD	FH1	1010	1,415	25	6/13/2011	148,000	128,000	0.86	1.16	0.07
5176	1980-1990	245//108/000	12 WHITESELL ROAD	BP4	1010	1,985	32	12/5/2011	270,000	233,700	0.87	1.16	0.06
1977	1980-1990	207//012/000	62 SPRING HILL ROAD	W18	1013	3,783	29	6/30/2011	665,000	586,000	0.88	1.13	0.05
2594	1980-1990	133//030/000	29 SECOND POINT ROAD	BM2	1013	2,703	28	7/1/2010	925,000	817,000	0.88	1.13	0.05
4302	1980-1990	099//181/000	65 SUNRISE DRIVE	SV1	1010	1,312	27	2/24/2012	300,000	266,800	0.89	1.12	0.04
1505	1980-1990	130//014/000	41 ST GALEN STREET	BM1	1010	2,192	32	9/17/2010	207,066	191,700	0.93	1.08	0.00
4282	1980-1990	092//035/000	32 GLEN FOREST DRIVE	SV1	1010	1,285	27	7/22/2010	182,000	168,900	0.93	1.08	0.00
1481	1980-1990	120//015/000	10 FINCH STREET	C30	0322	1,585	24	10/25/2010	193,933	180,200	0.93	1.08	0.01
5071	1980-1990	224//011/000	932/936 MOULTONBORO	JT6	1020	6,350	24	4/13/2011	555,000	522,200	0.94	1.06	0.01
6895	1980-1990	283//014/000	32 TOPSIDE ROAD - UNIT	BB1	1010	3,312	24	5/31/2011	445,000	420,400	0.94	1.06	0.01
5526	1980-1990	147//014/000	20 BRAE BURN ROAD	WW1	1020	2,150	27	6/22/2011	215,000	205,500	0.96	1.05	0.03
6948	1980-1990	200//037/000	16 WINDWARD WAY	FH1	1010	2,129	28	6/27/2011	575,000	556,800	0.97	1.03	0.04
5231	1980-1990	245//076/000	4 KINGSWOOD LANE	W09	1013	1,501	27	7/20/2010	300,000	291,600	0.97	1.03	0.04
2283	1980-1990	143//011/000	81 REDDING LANE	W09	1013	1,331	27	7/12/2010	160,000	157,700	0.99	1.01	0.06
5980	1980-1990	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	8/31/2011	491,600	497,600	1.01	0.99	0.08
376	1980-1990	049//002/000	47 OSSISPEE MOUNTAIN	99	1010	1,711	27	3/14/2012	180,000	186,400	1.04	0.97	0.11
2551	1980-1990	144//024/000	18 HIGH MEADOW ROAD	BC1	1013	3,019	24	1/24/2011	279,000	289,700	1.04	0.96	0.11
3362	1980-1990	217//041/000	8 PANTHER PATH	W02	1010	3,936	27	10/21/2010	826,400	859,200	1.04	0.96	0.18
6457	1980-1990	216//044/000	12 GOODHUE LANE	BP4	1010	1,056	27	11/12/2010	185,000	206,000	1.11	0.90	0.20
1978	1980-1990	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	4/20/2011	500,000	563,800	1.13	0.89	

Parcel Detail by Actual Year Built MOULTONBOROUGH, NH

trnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
421	1980-1990	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.21
467	1980-1990	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.24
310	1980-1990	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.26
515	1980-1990	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.33
1813	1990-2000	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.16
137	1990-2000	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.13
1396	1990-2000	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.12
3679	1990-2000	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.10
3694	1990-2000	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.08
1439	1990-2000	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.08
4992	1990-2000	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.07
5898	1990-2000	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.06
3767	1990-2000	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.06
4573	1990-2000	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.05
3657	1990-2000	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.03
184463	1990-2000	096//004/000	11 VAPPI VALE	SV12	1093	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.03
1286	1990-2000	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.02
3471	1990-2000	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.02
6223	1990-2000	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
2146	1990-2000	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.01
1410	1990-2000	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
3847	1990-2000	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.00
2203	1990-2000	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.01
184466	1990-2000	096//004/000	10 VAPPI VALE	1020	1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.03
184461	1990-2000	096//004/000	13 VAPPI VALE	1020	1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.03
184475	1990-2000	096//004/000	1 VAPPI VALE	1020	1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.03
6693	1990-2000	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.03
3064	1990-2000	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.04
317	1990-2000	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.05
4425	1990-2000	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.05

Parcel Detail by Actual Year Built MOULTONBOROUGH, NH

itrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
727	1990-2000	201//034/000	32 KONA FARM ROAD	SV1	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.07
182	1990-2000	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.07
5219	1990-2000	169//025/000	15 BENTLEY ROAD	SV1	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.09
2215	1990-2000	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.10
4721	1990-2000	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.14
2498	1990-2000	265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.18
2696	1990-2000	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.19
6035	1990-2000	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.22
222	2000-2012	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.16
1041	2000-2012	189//001/000	175 FERRY ROAD	1010	1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.14
3185	2000-2012	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.14
6008	2000-2012	174//080/000	122 HANSON DRIVE	1010	1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.13
5897	2000-2012	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.13
5719	2000-2012	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.13
2600	2000-2012	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.13
5998	2000-2012	167//020/000	27 BEECHWOOD CIRCLE	1010	1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.11
5950	2000-2012	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.08
6297	2000-2012	221//025/000	37 LONG POINT ROAD	1010	1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.07
4986	2000-2012	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.07
2708	2000-2012	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.07
2544	2000-2012	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.07
5414	2000-2012	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.05
2228	2000-2012	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.05
6377	2000-2012	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.04
1470	2000-2012	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.04
4397	2000-2012	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.04
6055	2000-2012	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.03
184110	2000-2012	086//005/003	392 RED HILL ROAD	1010	1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.02
2918	2000-2012	249//019/000	14 TANGLEWOOD	1010	1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.00
5288	2000-2012	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.00

Parcel Detail by Actual Year Built MOULTONBOROUGH, NH

Attrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5808	2000-2012	213//018/000	800 MOULTONBORO	W01	1010	2,793	7	6/14/2010	290,000	274,700	0.95	1.06	0.00
3135	2000-2012	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6418	2000-2012	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.00
298	2000-2012	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	2/28/2011	272,000	260,600	0.96	1.04	0.01
3385	2000-2012	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.03
6435	2000-2012	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7/9/2010	421,333	411,400	0.98	1.02	0.03
6164	2000-2012	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.03
4523	2000-2012	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.03
2417	2000-2012	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.03
3713	2000-2012	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	5/3/2010	275,000	273,000	0.99	1.01	0.04
7115	2000-2012	073//007/000	60 HAYES LANE	1010	1010	3,147	7	2/4/2011	310,000	307,800	0.99	1.01	0.04
2700	2000-2012	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	9/10/2010	102,000	101,600	1.00	1.00	0.05
2852	2000-2012	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	8/12/2010	405,000	404,000	1.00	1.00	0.05
1463	2000-2012	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	5/26/2011	266,600	267,200	1.00	1.00	0.05
2595	2000-2012	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.06
682	2000-2012	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.06
6447	2000-2012	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.07
5099	2000-2012	246//018/000	22 WINAUKEE ROAD	WN1	1010	3,282	12	5/2/2011	385,000	399,400	1.04	0.96	0.09
5862	2000-2012	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	8/23/2011	825,000	857,000	1.04	0.96	0.09
3464	2000-2012	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	11/8/2011	285,000	297,000	1.04	0.96	0.09
939	2000-2012	051//018/000	22 RORY LANE	1010	1010	1,600	5	5/25/2011	174,933	183,000	1.05	0.96	0.10
2219	2000-2012	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	4/27/2011	605,000	639,600	1.06	0.95	0.11
145	2000-2012	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	8/30/2010	224,000	238,300	1.06	0.94	0.11
7117	2000-2012	067//011/000	20 HAYES LANE	1010	1010	3,568	10	11/22/2010	325,000	352,300	1.08	0.92	0.13
291	2000-2012	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	6/14/2010	207,533	237,600	1.14	0.87	0.19
2701	2000-2012	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	9/15/2010	85,000	102,200	1.20	0.83	0.25
101340	XXXXXXXXXXXX	180//004/000	COTTAGE ROAD	W15	1330		0	2,012 8/25/2011	500,000	533,900	1.07	0.94	0.00

Summary by Site Index

MOULTONBOROUGH, NH

Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
	7	229,857	219,757	0.91	182,533	155,500	0.93	0.07	7.07%	0.96
	86	205,331	196,863	0.98	181,000	186,850	0.96	0.08	10.65%	0.96
	5	251,240	238,940	0.96	279,000	238,000	0.99	0.12	9.29%	0.95
	3	172,667	178,067	1.04	198,000	189,900	1.06	0.05	4.72%	1.03
	5	294,400	291,880	0.99	300,000	297,000	0.99	0.05	5.86%	0.99
	66	1,086,345	1,034,520	0.96	770,000	741,700	0.96	0.07	8.59%	0.95
	1	555,000	522,200	0.94	555,000	522,200	0.94	0.00	0.00%	0.94
	1	30,133	28,200	0.94	30,133	28,200	0.94	0.00	0.00%	0.94
	1	235,000	218,600	0.93	235,000	218,600	0.93	0.00	0.00%	0.93
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Site Index

MOULTONBOROUGH, NH

Internal ID	Site Index	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Sale Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
1387	4	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012	7/15/2011	60,000	47,000	0.78	1.28	0.15
1379	4	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.08
3216	4	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.07
184110	4	086//005/003	392 RED HILL ROAD		1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.00
3657	4	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.01
6612	4	115//033/000	59 SAWMILL WAY		1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.01
408	4	094//024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.14	
1900	5	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/24/2010	30,000	16,600	0.55	1.81	0.41
222	5	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.17
6195	5	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18	9/30/2011	290,000	231,700	0.80	1.25	0.16
1619	5	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.16
4175	5	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.15
1041	5	189//001/000	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
2813	5	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	5	174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.14
5719	5	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.14
2895	5	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
5191	5	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.12
337	5	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.11
1396	5	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.11
6966	5	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13	5/17/2011	635,000	541,600	0.85	1.17	0.11
50	5	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.10
5176	5	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.09
445	5	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15	0.09
3679	5	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.09
2708	5	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.08
1977	5	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.08
3694	5	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.07
4686	5	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.07
1439	5	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.07

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1644	5	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	1/18/2010	42,533	38,700	0.91	1.10	0.05
1470	5	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	3/2/2012	178,000	162,000	0.91	1.10	0.05
1397	5	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	7/16/2010	273,800	249,900	0.91	1.10	0.05
2338	5	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.04
1863	5	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.03
1505	5	130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	20 9/17/2010	207,066	191,700	0.93	1.08	0.03
4282	5	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16 7/22/2010	182,000	168,900	0.93	1.08	0.03
1481	5	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16 10/25/2010	193,933	180,200	0.93	1.08	0.03
1715	5	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26 12/27/2011	242,533	228,200	0.94	1.06	0.02
184463	5	096//004/000	11 VAPPI VALE	1020	1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.02
6895	5	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13 5/31/2011	445,000	420,400	0.94	1.06	0.02
2918	5	249//019/000	14 TANGLEWOOD	1010	1010	3,000	11	10 1/11/2011	314,000	296,900	0.95	1.06	0.01
5288	5	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5 10/25/2010	335,000	317,000	0.95	1.06	0.01
5808	5	213//018/000	800 MOULTONBORO	1010	1010	2,793	7	7 6/14/2010	290,000	274,700	0.95	1.06	0.01
3669	5	128//016/000	OLYMPIA STREET	SV1	1320	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.01
1376	5	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.01
4083	5	090//001/000	LEES MILL ROAD	1022	1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
5526	5	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18 6/22/2011	215,000	205,500	0.96	1.05	0.00
298	5	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
2146	5	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11 8/2/2011	215,000	206,400	0.96	1.04	0.00
1410	5	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14 6/14/2010	231,733	223,400	0.96	1.04	0.00
3699	5	128//033/000	ZERMATT STREET	SV1	1310	2,129	28	18 6/27/2011	68,000	65,600	0.96	1.04	0.00
6948	5	200//037/000	16 WINDWARD WAY	WW1	1020	0	2,012	2,012 9/26/2011	575,000	556,800	0.97	1.03	0.01
1845	5	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 2/28/2012	19,466	18,900	0.97	1.03	0.01
5231	5	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16 7/20/2010	300,000	291,600	0.97	1.03	0.01
6435	5	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7 7/9/2010	421,333	411,400	0.98	1.02	0.02
521	5	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.02
2203	5	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11 8/26/2010	242,000	238,300	0.98	1.02	0.02
3713	5	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10 5/3/2010	275,000	273,000	0.99	1.01	0.03
2700	5	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.04
184466	5	096//004/000	10 VAPPI VALE	1020	1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.04

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184461	5	096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.04
184475	5	096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.04
1463	5	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.04
4408	5	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.05
317	5	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.06
4425	5	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105	5	144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
376	5	049//002/000	47 OSSIPPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
874	5	052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
5099	5	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.08
5173	5	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.08
727	5	201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182	5	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
939	5	051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
145	5	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
1937	5	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.12
3620	5	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
6457	5	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
1978	5	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.17
4421	5	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
291	5	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3027	5	139//002/000	246 BEAN ROAD		1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.19
2498	5	265//003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.19
2696	5	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.20
5776	5	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
2701	5	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.24
3171	5	272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
6389	5	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.26
5515	5	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.30
5095	5	247//024/000	WINAUKKEE ROAD		1300	2,012	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.30
424	5	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.31

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5181	5	245//102/000	WHITESSELL ROAD	FH1	1310	3,024	7	2,012	8/11/2010	282,200	238,000	0.84	1.19	0.84
5998	6	167//020/000	27 BEECHWOOD CIRCLE	1010	1010	3,024	7	2,012	8/11/2010	282,200	238,000	0.84	1.19	0.15
6438	6	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.14
2283	6	143//011/000	81 REDDING LANE	1010	1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.00
2551	6	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.05
1132	6	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.12
6223	7	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.10
6219	7	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.00
3831	7	271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.05
6297	8	221//025/000	37 LONG POINT ROAD	1010	1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.11
3471	8	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.04
7115	8	073//007/000	60 HAYES LANE	1010	1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.00
3464	8	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.05
7117	8	067//011/000	20 HAYES LANE	1010	1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.09
3973	9	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.28
3328	9	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
3185	9	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.15
5897	9	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.14
2783	9	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.14
2600	9	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.14
984	9	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.13
6969	9	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19	0.12
4588	9	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.11
1274	9	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.11
2414	9	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10
5950	9	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
4986	9	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.08
2594	9	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.08

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2544	9	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
4547	9	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
4302	9	099//181/000	65 SUNRUSE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.07
5968	9	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
5414	9	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.06
2228	9	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.06
4992	9	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
6377	9	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
5898	9	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.05
3767	9	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
4573	9	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
5308	9	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.04
6055	9	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.04
699	9	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.03
6753	9	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.02
1286	9	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.01
3135	9	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418	9	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
184318	9	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.00
2910	9	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
3847	9	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.01
3538	9	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.01
3385	9	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6164	9	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523	9	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
2417	9	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
5853	9	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
2852	9	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.04
1316	9	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.04
5972	9	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.04
6693	9	106//012/000	14 BRUCK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.04

Parcel Detail by Site Index
MOULTONBOROUGH, NH

Internal ID	Site Index	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2595	9	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.05
582	9	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.05
3064	9	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980	9	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	8/31/2011	491,600	497,600	1.01	0.99	0.05
5447	9	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
2875	9	142//068/000	22 MYERS ROAD	KN1	1013	851	87	5/10/2010	420,000	431,400	1.03	0.97	0.07
5306	9	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	10/26/2010	600,000	621,700	1.04	0.97	0.08
5862	9	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	8/23/2011	825,000	857,000	1.04	0.96	0.08
3362	9	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18/10/21/2010	826,400	859,200	1.04	0.96	0.08
5340	9	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	8/8/2011	520,000	546,400	1.05	0.95	0.09
2219	9	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	4/27/2011	605,000	639,600	1.06	0.95	0.10
2215	9	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	3/12/2012	580,000	618,600	1.07	0.94	0.11
101340	9	180//004/000	COTTAGE ROAD	W15	1330	0	0	2,012 8/25/2011	500,000	533,900	1.07	0.94	0.11
2559	9	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	4/29/2011	630,000	683,200	1.08	0.92	0.12
4721	9	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.15
5556	9	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26/12/15/2011	375,000	418,900	1.12	0.90	0.16
3502	9	195//016/000	298 REDDING LANE	W1D	1013	988	52	28/10/8/2010	765,000	878,700	1.15	0.87	0.19
2467	9	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13/10/4/2011	765,000	898,100	1.17	0.85	0.21
4018	9	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22/2/14/2012	335,000	397,200	1.19	0.84	0.23
6035	9	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11/3/2/2012	1,140,000	1,355,200	1.19	0.84	0.23
1310	9	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20/1/10/2011	485,000	576,900	1.19	0.84	0.23
5071	F	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16/4/13/2011	555,000	522,200	0.94	1.06	0.00
2149	G	023//019/000	MOULTONBOROUGH		3541	1,017	52	27/5/28/2010	30,133	28,200	0.94	1.07	0.00
4658	H	141//011/000	WHITTIER HIGHWAY	C30	3900		2,012	2,012 2/1/2012	235,000	218,600	0.93	1.08	0.00

Summary by Sale Price Quartile MOULTONBOROUGH, NH

Sale Price Quartile	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1	44	103,546	103,798	1.01	118,500	120,100	0.99	0.08	12.10%	1.00
2	45	231,942	221,396	0.96	231,733	220,000	0.95	0.08	8.75%	0.95
3	43	432,400	420,981	0.97	425,000	418,900	0.98	0.06	7.97%	0.97
4	43	1,428,975	1,350,512	0.95	1,145,000	944,300	0.92	0.06	8.11%	0.95
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Sale Price Quartile MOULTONBOROUGH, NH

01/25/2013

Internal ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.44
1387	1	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.21
1619	1	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26 7/29/2010	170,000	136,000	0.80	1.25	0.19
5719	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7 5/9/2011	105,000	86,500	0.82	1.21	0.17
337	1	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.15
3216	1	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.13
50	1	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.13
445	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.12
2708	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5 5/5/2011	99,000	87,100	0.88	1.14	0.11
3644	1	128//067/000	WINTERSPORT STREET	SV1	1310		2,012	2,012 11/18/2010	42,533	38,700	0.91	1.10	0.08
2338	1	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.07
1863	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.06
2149	1	023//019/000	MOULTONBOROUGH		3541	1,017	52	27 5/28/2010	30,133	28,200	0.94	1.07	0.05
6612	1	115//033/000	59 SAWMILL WAY		1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.05
184463	1	096//004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.05
3669	1	128//016/000	OLYMPIA STREET	SV1	1320		2,012	2,012 11/2/2010	7,466	7,100	0.95	1.05	0.04
1376	1	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.04
4083	1	090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.04
3699	1	128//033/000	ZERMATT STREET	SV1	1310		2,012	2,012 6/28/2011	68,000	65,600	0.96	1.04	0.03
1845	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.02
521	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.01
2283	1	143//011/000	81 REDDING LANE		1010	1,331	27	18 7/12/2010	160,000	157,700	0.99	1.01	0.00
2700	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.01
184466	1	096//004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.01
184461	1	096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.01
184475	1	096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.01
4408	1	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24 11/1/2010	133,000	134,500	1.01	0.99	0.02
4425	1	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14 3/15/2012	171,000	174,500	1.02	0.98	0.03
3105	1	144//033/000	220 MOULTONBORO		1010	1,493	47	28 6/18/2010	165,000	168,400	1.02	0.98	0.03
874	1	052//005/000	35 OLD ROUTE 109		1010	1,684	52	28 10/7/2011	148,000	153,500	1.04	0.96	0.05

Parcel Detail by Sale Price Quartile MOULTONBOROUGH, NH

ntrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5173	1	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.05
939	1	051//018/000	22 RORY LANE	1010	1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.06
1937	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.09
3620	1	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.09
3831	1	271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.12
4421	1	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.15
2696	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.17
5776	1	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.17
2701	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.21
3171	1	272//022/000	21 DEER RUN LANE	1010	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.21
6389	1	221//059/000	54 COLBY ROAD	WAI	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.23
5095	1	247//024/000	WINAUKKEE ROAD	COND	1022	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.27	
424	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.28
5181	1	245//102/000	WHITESELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.81	
222	2	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.16
6195	2	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18	9/30/2011	290,000	231,700	0.80	1.25	0.15
4175	2	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.14
2813	2	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.14
6008	2	174//080/000	122 HANSON DRIVE	1010	1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.13
2895	2	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.11
5998	2	167//020/000	27 BEECHWOOD CIRCLE	1010	1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.11
1396	2	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.10
4379	2	069//020/000	391 GOV. WENTWORTH	1010	1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.10
5176	2	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.08
3679	2	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.08
3694	2	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.06
4686	2	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.06
1470	2	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.04
4397	2	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.04
1505	2	130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.02

Parcel Detail by Sale Price Quartile MOULTONBOROUGH, NH

01/25/2013

ntrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4282	2	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.02
1481	2	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
4658	2	141//011/000	WHITTIER HIGHWAY	C30	3900			2,012	2,012	235,000	218,600	0.93	1.08	0.02
184110	2	086//005/003	392 RED HILL ROAD	1010	1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.02
1715	2	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.01
5808	2	213//018/000	800 MOULTONBORO	1010	1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.00
3471	2	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
5526	2	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.01
298	2	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.01
6223	2	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
2146	2	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.01
1410	2	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
2203	2	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
3713	2	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.04
1463	2	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.05
317	2	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.07
376	2	049//002/000	47 OSSISPEE MOUNTAIN	1010	1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.09
2551	2	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
727	2	201//034/000	32 KONA FARM ROAD	SV1	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.09
182	2	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.09
3464	2	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.09
6219	2	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.11
145	2	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.11
1132	2	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.16
6457	2	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
291	2	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.19
3027	2	139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.20
2498	2	265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.20
5515	2	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.31
3973	3	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.30

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

01/25/2013

itrl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
041	3	189//001/000	175 FERRY ROAD	KN1	1010	2,964	7	6/25/2010	504,533	409,700	0.81	1.23	0.17
1783	3	113//018/000	88 AVON SHORES ROAD	LE	1013	2,062	24	5/31/2011	494,000	407,300	0.82	1.21	0.16
1969	3	291//043/000	7 WINDERMERE ROAD	FH1	1020	1,816	23	10/25/2010	551,733	463,900	0.84	1.19	0.14
191	3	245//095/000	14 SPINNAKER DRIVE	W10	1013	1,864	32	9/13/2011	525,000	444,200	0.85	1.18	0.13
1588	3	169//052/000	64 LAKE SHORE DRIVE	WA2	1010	2,186	60	2/28/2011	323,000	274,500	0.85	1.18	0.13
1438	3	200//001/000	43 KONA BAY ROAD	1010	1010	2,424	6	3/3/2011	300,000	263,400	0.88	1.14	0.10
1297	3	221//025/000	37 LONG POINT ROAD	BM2	1013	1,312	27	2/24/2012	300,000	266,800	0.89	1.12	0.09
1302	3	099//181/000	65 SUNRISE DRIVE	SV1	1010	2,452	14	8/31/2010	313,000	279,900	0.89	1.12	0.09
1439	3	129//127/000	36 FRIBOURG STREET	W09	1013	1,605	44	4/15/2010	525,000	470,300	0.90	1.12	0.08
1968	3	174//090/000	109 HANSON DRIVE	W15	1013	1,036	50	12/15/2011	575,000	528,200	0.92	1.09	0.06
1308	3	188//011/000	11 CHIPMUNK LANE	SV1	1010	2,832	13	11/1/2010	292,466	274,300	0.94	1.07	0.04
1357	3	128//003/000	812 GOV. WENTWORTH	C30	0322	6,350	24	4/13/2011	555,000	522,200	0.94	1.06	0.04
1071	3	224//011/000	932/936 MOULTONBORO	KN1	1013	2,066	57	10/18/2010	358,000	337,100	0.94	1.06	0.04
1753	3	112//062/000	50 DEERCROSSING	JT6	1020	3,312	24	5/31/2011	445,000	420,400	0.95	1.06	0.04
1895	3	283//014/000	32 TOPSIDE ROAD - UNIT	1010	1010	3,000	11	1/11/2011	314,000	296,900	0.95	1.06	0.03
1218	3	249//019/000	14 TANGLEWOOD	1010	1010	3,083	5	10/25/2010	335,000	317,000	0.96	1.05	0.02
1288	3	179//007/000	20 COTTAGE ROAD	KN1	1330	0	2,012	2,012 7/30/2010	296,533	283,500	0.97	1.03	0.01
184318	3	112//046/001	COE POINT ROAD	WW1	1020	2,129	28	6/27/2011	575,000	556,800	0.97	1.03	0.01
1948	3	200//037/000	16 WINDWARD WAY	FH1	1010	1,501	27	7/20/2010	300,000	291,600	0.97	1.03	0.01
1231	3	245//076/000	4 KINGSWOOD LANE	WA2	1010	3,582	7	7/9/2010	421,333	411,400	0.98	1.02	0.00
16435	3	216//039/000	11 GRAPPONE ROAD	W08	1013	1,551	37	5/5/2010	425,000	419,700	0.99	1.01	0.01
15853	3	166//020/000	100 DRIFTWOOD DRIVE	KN4	1013	3,147	7	2/4/2011	310,000	307,800	0.99	1.01	0.01
17115	3	073//007/000	60 HAYES LANE	SV12	1013	3,014	9	8/12/2010	405,000	404,000	1.00	1.00	0.02
12852	3	142//045/000	12 GLIDDEN ROAD	W09	1013	1,845	48	12/30/2011	600,000	599,000	1.00	1.00	0.02
1316	3	130//082/000	106 CASTLE SHORE	KN1	1013	1,272	40	11/22/2010	420,000	421,500	1.00	1.00	0.02
15972	3	173//007/000	129 HANSON DRIVE	W18	1013	1,821	18	8/23/2011	370,000	371,400	1.00	1.00	0.02
16693	3	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.03
12595	3	133//031/000	33 SECOND POINT ROAD	KN1	1013	2,103	19	9/6/2011	425,000	430,100	1.01	0.99	0.03
13064	3	112//026/000	179 KANASATKA ROAD	W09	1013	2,121	27	8/31/2011	491,600	497,600	1.01	0.99	0.03
15980	3	173//015/000	193 HANSON DRIVE	KN1	1013	851	87	5/10/2010	420,000	431,400	1.03	0.97	0.05
12875	3	142//068/000	22 MYERS ROAD										

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

01/25/2013

itrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
306	3	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26 10/26/2010	600,000	621,700	1.04	0.97	0.06
309	3	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10 5/2/2011	385,000	399,400	1.04	0.96	0.06
340	3	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28 8/8/2011	520,000	546,400	1.05	0.95	0.07
408	3	094//024/000	508 GOV. WENTWORTH	99	1060			2,012 2,012 2/8/2011	525,000	559,900	1.07	0.94	0.09
2215	3	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13 3/12/2012	580,000	618,600	1.07	0.94	0.09
101340	3	180//004/000	COTTAGE ROAD	W15	1330		0	2,012 8/25/2011	500,000	533,900	1.07	0.94	0.09
7117	3	067//011/000	20 HAYES LANE		1010	3,568	10	9 11/22/2010	325,000	352,300	1.08	0.92	0.10
5556	3	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26 12/15/2011	375,000	418,900	1.12	0.90	0.14
1978	3	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16 4/20/2011	500,000	563,800	1.13	0.89	0.15
4018	3	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22 2/14/2012	335,000	397,200	1.19	0.84	0.21
1310	3	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20 1/10/2011	485,000	576,900	1.19	0.84	0.21
3328	4	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26 8/30/2010	1,050,000	828,600	0.79	1.27	0.13
3185	4	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6 9/21/2010	1,500,000	1,219,600	0.81	1.23	0.11
5897	4	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7 8/22/2011	1,145,000	936,800	0.82	1.22	0.10
2600	4	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8 10/1/2010	1,145,000	944,300	0.82	1.21	0.10
984	4	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28 3/31/2011	745,000	620,000	0.83	1.20	0.09
6966	4	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13 5/17/2011	635,000	541,600	0.85	1.17	0.07
1274	4	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20 12/9/2011	875,000	746,400	0.85	1.17	0.07
2414	4	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18 10/25/2010	1,350,000	1,165,500	0.86	1.16	0.06
5950	4	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1 10/14/2011	1,691,000	1,478,300	0.87	1.14	0.05
4986	4	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9 6/10/2011	2,424,000	2,129,400	0.88	1.14	0.04
1977	4	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16 6/30/2011	665,000	586,000	0.88	1.13	0.04
2594	4	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16 7/1/2010	925,000	817,000	0.88	1.13	0.04
2544	4	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10 8/2/2010	1,200,000	1,060,400	0.88	1.13	0.04
4547	4	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28 6/29/2010	830,000	737,000	0.89	1.13	0.03
5414	4	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9 8/16/2010	775,000	694,900	0.90	1.12	0.02
2228	4	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7 12/13/2010	970,000	870,200	0.90	1.11	0.02
4992	4	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14 6/14/2011	1,375,000	1,239,400	0.90	1.11	0.02
6377	4	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4 8/9/2010	3,100,000	2,817,400	0.91	1.10	0.01
5898	4	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8 1/14/2011	725,000	659,900	0.91	1.10	0.01

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

01/25/2013

Intnl ID	Sale Price Quartile	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3767	4	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.01
4573	4	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.00
6055	4	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.00
699	4	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.01
1286	4	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	2/23/2012	875,000	827,100	0.95	1.06	0.03
3135	4	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.03
6418	4	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.03
2910	4	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	8/23/2011	622,000	596,800	0.96	1.04	0.04
3847	4	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	3/6/2012	935,000	906,700	0.97	1.03	0.05
3538	4	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	5/5/2011	730,000	711,500	0.97	1.03	0.05
3385	4	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.06
6164	4	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.06
4523	4	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.06
2417	4	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.06
682	4	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.09
6447	4	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.10
5862	4	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	8/23/2011	825,000	857,000	1.04	0.96	0.12
3362	4	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18/10/21/2010	826,400	859,200	1.04	0.96	0.12
2219	4	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10/4/27/2011	605,000	639,600	1.06	0.95	0.14
2559	4	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24/4/29/2011	630,000	683,200	1.08	0.92	0.16
4721	4	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13/11/19/2010	1,590,000	1,761,700	1.11	0.90	0.19
3502	4	195//016/000	298 REDDING LANE	W1D	1013	988	52	28/10/8/2010	765,000	878,700	1.15	0.87	0.23
2467	4	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13/10/4/2011	765,000	898,100	1.17	0.85	0.25
6035	4	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11/3/2/2012	1,140,000	1,355,200	1.19	0.84	0.27

Summary by Lot Size
MOULTONBOROUGH, NH

and Area	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
00.00-0.1 AC	24	167,676	153,471	0.95	100,500	94,350	0.95	0.05	10.22%	0.92
00.10-0.25 AC	12	228,061	218,650	1.01	217,633	192,950	0.94	0.06	16.05%	0.96
00.25-0.33 AC	13	350,313	318,377	0.93	250,000	211,700	0.93	0.08	8.52%	0.91
00.33-0.5 AC	19	514,684	498,332	0.99	485,000	444,200	0.97	0.07	9.88%	0.97
00.50-1 AC	49	584,827	554,610	0.96	491,600	430,100	0.96	0.08	8.78%	0.95
01.00-3 AC	47	856,382	824,064	0.99	290,000	287,100	0.98	0.06	8.27%	0.96
03.00-5 AC	5	333,307	339,220	1.01	310,000	307,800	0.99	0.06	5.25%	1.02
05.00-10 AC	5	568,107	525,380	0.96	314,000	296,900	0.95	0.02	7.79%	0.92
10.00-9999 AC	1	525,000	559,900	1.07	525,000	559,900	1.07	0.00	0.00%	1.07
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Lot Size MOULTONBOROUGH, NH

ntnl ID	Land Area	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900	00.00-0.1 AC	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.40
6195	00.00-0.1 AC	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.15
5719	00.00-0.1 AC	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	5/9/2011	105,000	86,500	0.82	1.21	0.13
6969	00.00-0.1 AC	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16 10/25/2010	551,733	463,900	0.84	1.19	0.11
6966	00.00-0.1 AC	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13 5/17/2011	635,000	541,600	0.85	1.17	0.10
445	00.00-0.1 AC	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.08
2708	00.00-0.1 AC	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5/5/2011	99,000	87,100	0.88	1.14	0.07
4686	00.00-0.1 AC	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.06
1863	00.00-0.1 AC	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.02
2149	00.00-0.1 AC	023//019/000	MOULTONBOROUGH		3541	1,017	52	27 5/28/2010	30,133	28,200	0.94	1.07	0.01
184463	00.00-0.1 AC	096//004/000	11 VAPPI VALE	JT6	1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.01
6895	00.00-0.1 AC	283//014/000	32 TOPSIDE ROAD - UNIT		1020	3,312	24	13 5/31/2011	445,000	420,400	0.94	1.06	0.01
4083	00.00-0.1 AC	090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.00
6948	00.00-0.1 AC	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18 6/27/2011	575,000	556,800	0.97	1.03	0.02
1845	00.00-0.1 AC	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.02
521	00.00-0.1 AC	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.03
2700	00.00-0.1 AC	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.05
184466	00.00-0.1 AC	096//004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.05
184461	00.00-0.1 AC	096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.05
184475	00.00-0.1 AC	096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.05
1937	00.00-0.1 AC	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.13
2696	00.00-0.1 AC	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12 7/25/2011	75,000	86,900	1.16	0.86	0.21
2701	00.00-0.1 AC	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4 9/15/2010	85,000	102,200	1.20	0.83	0.25
424	00.00-0.1 AC	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/18/2011	26,533	33,600	1.27	0.79	0.32
1619	00.10-0.25 AC	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26 7/29/2010	170,000	136,000	0.80	1.25	0.14
4175	00.10-0.25 AC	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13 1/19/2011	254,000	205,400	0.81	1.24	0.13
5176	00.10-0.25 AC	245//108/000	12 WHITESSELL ROAD	FH1	1010	1,985	32	20 12/5/2011	270,000	233,700	0.87	1.16	0.07
3694	00.10-0.25 AC	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11 9/12/2011	203,533	180,500	0.89	1.13	0.05
4302	00.10-0.25 AC	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22 2/24/2012	300,000	266,800	0.89	1.12	0.05
4282	00.10-0.25 AC	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16 7/22/2010	182,000	168,900	0.93	1.08	0.01

Parcel Detail by Lot Size

MOULTONBOROUGH, NH

itrl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3669	00.10-0.25 AC	128//016/000	OLYMPIA STREET	SV1	1320	1,827	42	2,012 2,012/11/2/2010	7,466	7,100	0.95	1.05	0.01
2910	00.10-0.25 AC	249//012/000	140 TANGLEWOOD	W16	1013	1,660	22	24 8/23/2011	622,000	596,800	0.96	1.04	0.02
1410	00.10-0.25 AC	120//048/000	20 GRANDE STREET	SV1	1010	1,387	27	14 6/14/2010	231,733	223,400	0.96	1.04	0.02
4421	00.10-0.25 AC	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,753	34	18 8/23/2011	124,000	141,400	1.14	0.88	0.20
4018	00.10-0.25 AC	099//201/000	131 SUNRISE DRIVE	BM4	1013	2,012	2,012	22 2/14/2012	335,000	397,200	1.19	0.84	0.25
5181	00.10-0.25 AC	245//102/000	WHITESSELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.86
3973	00.25-0.33 AC	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16 4/2/2010	426,000	288,600	0.68	1.48	0.25
5191	00.25-0.33 AC	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20 5/9/2011	317,000	267,000	0.84	1.19	0.09
337	00.25-0.33 AC	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.09
1396	00.25-0.33 AC	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14 11/10/2010	250,000	211,700	0.85	1.18	0.08
5308	00.25-0.33 AC	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28 12/15/2011	575,000	528,200	0.92	1.09	0.01
6055	00.25-0.33 AC	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2 3/29/2012	1,450,000	1,338,800	0.92	1.08	0.01
1481	00.25-0.33 AC	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16 10/25/2010	193,933	180,200	0.93	1.08	0.00
1376	00.25-0.33 AC	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.02
5231	00.25-0.33 AC	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16 7/20/2010	300,000	291,600	0.97	1.03	0.04
1463	00.25-0.33 AC	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9 5/26/2011	266,600	267,200	1.00	1.00	0.07
5173	00.25-0.33 AC	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012 8/12/2011	125,000	129,900	1.04	0.96	0.11
182	00.25-0.33 AC	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12 3/20/2012	180,000	187,300	1.04	0.96	0.11
3620	00.25-0.33 AC	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26 2/11/2011	143,533	155,600	1.08	0.92	0.15
2600	00.33-0.5 AC	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8 10/1/2010	1,145,000	944,300	0.82	1.21	0.15
4588	00.33-0.5 AC	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18 9/13/2011	525,000	444,200	0.85	1.18	0.12
50	00.33-0.5 AC	159//006/000	9 SEVERANCE ROAD	W02	1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.11
4547	00.33-0.5 AC	237//010/000	56 BRAUN BAY ROAD	W20	1013	2,052	52	28 6/29/2010	830,000	737,000	0.89	1.13	0.08
5414	00.33-0.5 AC	131//022/000	234 WENTWORTH	SV1	1310	2,912	9	9 8/16/2010	775,000	694,900	0.90	1.12	0.07
3644	00.33-0.5 AC	128//067/000	WINTERSPORT STREET	SV1	1010	2,012	2,012	11/18/2010	42,533	38,700	0.91	1.10	0.06
1470	00.33-0.5 AC	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9 3/2/2012	178,000	162,000	0.91	1.10	0.06
2338	00.33-0.5 AC	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.05
6753	00.33-0.5 AC	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30 10/18/2010	358,000	337,100	0.94	1.06	0.03
3847	00.33-0.5 AC	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13 3/6/2012	935,000	906,700	0.97	1.03	0.00

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538	00.33-0.5 AC	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	5/5/2011	730,000	711,500	0.97	1.03	0.00
316	00.33-0.5 AC	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	12/30/2011	600,000	599,000	1.00	1.00	0.03
408	00.33-0.5 AC	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	11/1/2010	133,000	134,500	1.01	0.99	0.04
582	00.33-0.5 AC	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.04
5362	00.33-0.5 AC	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18/10/21/2010	826,400	859,200	1.04	0.96	0.07
5556	00.33-0.5 AC	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26/12/15/2011	375,000	418,900	1.12	0.90	0.15
5310	00.33-0.5 AC	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20/1/10/2011	485,000	576,900	1.19	0.84	0.22
5389	00.33-0.5 AC	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28/9/20/2010	162,533	198,900	1.22	0.82	0.25
5515	00.33-0.5 AC	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18/11/2/2010	175,000	220,000	1.26	0.80	0.29
4387	00.50-1 AC	071//004/000	427 GOV. WENTWORTH	1060		0	2,012	2,012	60,000	47,000	0.78	1.28	0.18
3328	00.50-1 AC	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26/8/30/2010	1,050,000	828,600	0.79	1.27	0.17
222	00.50-1 AC	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10/3/9/2011	290,000	230,400	0.79	1.26	0.17
5897	00.50-1 AC	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7/8/22/2011	1,145,000	936,800	0.82	1.22	0.14
2783	00.50-1 AC	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13/5/31/2011	494,000	407,300	0.82	1.21	0.14
984	00.50-1 AC	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28/3/31/2011	745,000	620,000	0.83	1.20	0.13
2895	00.50-1 AC	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18/4/26/2010	216,000	180,900	0.84	1.19	0.12
6438	00.50-1 AC	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28/2/28/2011	323,000	274,500	0.85	1.18	0.11
1274	00.50-1 AC	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20/12/9/2011	875,000	746,400	0.85	1.17	0.11
2414	00.50-1 AC	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18/10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10
5950	00.50-1 AC	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
6297	00.50-1 AC	221//025/000	37 LONG POINT ROAD	1010		2,424	6	6/3/3/2011	300,000	263,400	0.88	1.14	0.08
2594	00.50-1 AC	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16/7/1/2010	925,000	817,000	0.88	1.13	0.08
2544	00.50-1 AC	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10/8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
1439	00.50-1 AC	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11/8/31/2010	313,000	279,900	0.89	1.12	0.07
5968	00.50-1 AC	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24/4/15/2010	525,000	470,300	0.90	1.12	0.06
4992	00.50-1 AC	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14/6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
5898	00.50-1 AC	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8/1/14/2011	725,000	659,900	0.91	1.10	0.05
4397	00.50-1 AC	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4/7/16/2010	273,800	249,900	0.91	1.10	0.05
4573	00.50-1 AC	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12/3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
1505	00.50-1 AC	130//014/000	41 ST GALLEN STREET	SV1	1010	2,192	32	20/9/17/2010	207,066	191,700	0.93	1.08	0.03

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612	00.50-1 AC	115//033/000	59 SAWMILL WAY	WA1	1010	1,299	224	9/19/2011	145,000	136,200	0.94	1.06	0.02
715	00.50-1 AC	291//040/000	112 WINDERMERE ROAD	SV12	1010	1,490	42	12/27/2011	242,533	228,200	0.94	1.06	0.02
1286	00.50-1 AC	130//041/000	176 CASTLE SHORE	BB1	1010	1,973	14	2/23/2012	875,000	827,100	0.95	1.06	0.01
3526	00.50-1 AC	147//014/000	20 BRAE BURN ROAD	SV1	1010	2,150	27	6/22/2011	215,000	205,500	0.96	1.05	0.00
298	00.50-1 AC	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
5223	00.50-1 AC	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	11/24/2010	198,000	189,900	0.96	1.04	0.00
2283	00.50-1 AC	143//011/000	81 REDDING LANE	1010	1010	1,331	27	7/12/2010	160,000	157,700	0.99	1.01	0.03
5853	00.50-1 AC	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	5/5/2010	425,000	419,700	0.99	1.01	0.03
5972	00.50-1 AC	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	11/22/2010	420,000	421,500	1.00	1.00	0.04
6693	00.50-1 AC	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	8/23/2011	370,000	371,400	1.00	1.00	0.04
2595	00.50-1 AC	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.05
3064	00.50-1 AC	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980	00.50-1 AC	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	8/31/2011	491,600	497,600	1.01	0.99	0.05
317	00.50-1 AC	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	12/28/2011	200,000	203,400	1.02	0.98	0.06
6447	00.50-1 AC	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
5306	00.50-1 AC	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	10/26/2010	600,000	621,700	1.04	0.97	0.08
874	00.50-1 AC	052//005/000	35 OLD ROUTE 109	1010	1010	1,684	52	10/7/2011	148,000	153,500	1.04	0.96	0.08
5862	00.50-1 AC	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	8/23/2011	825,000	857,000	1.04	0.96	0.08
5340	00.50-1 AC	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	8/8/2011	520,000	546,400	1.05	0.95	0.09
6219	00.50-1 AC	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	11/17/2010	201,000	212,200	1.06	0.95	0.10
2219	00.50-1 AC	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	4/27/2011	605,000	639,600	1.06	0.95	0.10
145	00.50-1 AC	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	8/30/2010	224,000	238,300	1.06	0.94	0.10
2215	00.50-1 AC	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	3/12/2012	580,000	618,600	1.07	0.94	0.11
2559	00.50-1 AC	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	4/29/2011	630,000	683,200	1.08	0.92	0.12
3831	00.50-1 AC	271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	9/19/2011	119,000	132,100	1.11	0.90	0.15
291	00.50-1 AC	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3502	00.50-1 AC	195//016/000	298 REDDING LANE	W1D	1013	988	52	10/8/2010	765,000	878,700	1.15	0.87	0.19
6035	00.50-1 AC	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.23
3185	01.00-3 AC	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.17
2813	01.00-3 AC	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	2/28/2011	225,000	183,100	0.81	1.23	0.17

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008	01.00-3 AC	174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	0.82	1.23	0.16
998	01.00-3 AC	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	238,000	0.84	1.19	0.14
379	01.00-3 AC	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	155,500	0.85	1.17	0.13
216	01.00-3 AC	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	137,000	0.86	1.16	0.12
1679	01.00-3 AC	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	251,400	0.87	1.15	0.11
1986	01.00-3 AC	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,129,400	0.88	1.14	0.10
1977	01.00-3 AC	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	586,000	0.88	1.13	0.10
2228	01.00-3 AC	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	870,200	0.90	1.11	0.08
5377	01.00-3 AC	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	2,817,400	0.91	1.10	0.07
3767	01.00-3 AC	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,092,400	0.91	1.10	0.07
184110	01.00-3 AC	086//005/003	392 RED HILL ROAD	SV1	1010	2,451	5	5	1/27/2012	228,400	0.93	1.07	0.05
3657	01.00-3 AC	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	274,300	0.94	1.07	0.04
5071	01.00-3 AC	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	522,200	0.94	1.06	0.04
5288	01.00-3 AC	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	317,000	0.95	1.06	0.03
5808	01.00-3 AC	213//018/000	800 MOULTONBORO	1010	1010	2,793	7	7	6/14/2010	274,700	0.95	1.06	0.03
3135	01.00-3 AC	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,754,000	0.95	1.05	0.03
6418	01.00-3 AC	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,107,600	0.95	1.05	0.03
2146	01.00-3 AC	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	206,400	0.96	1.04	0.02
3699	01.00-3 AC	128//033/000	ZERMATT STREET	SV1	1310	2,012 2,012		6/28/2011	68,000	65,600	0.96	1.04	0.02
3385	01.00-3 AC	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,072,300	0.98	1.03	0.00
6435	01.00-3 AC	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	411,400	0.98	1.02	0.00
6164	01.00-3 AC	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,712,400	0.98	1.02	0.00
4523	01.00-3 AC	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,636,400	0.98	1.02	0.00
2417	01.00-3 AC	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,642,600	0.98	1.02	0.00
2203	01.00-3 AC	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	238,300	0.98	1.02	0.00
3713	01.00-3 AC	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	273,000	0.99	1.01	0.01
2852	01.00-3 AC	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	404,000	1.00	1.00	0.02
4425	01.00-3 AC	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	174,500	1.02	0.98	0.04
3105	01.00-3 AC	144//033/000	220 MOULTONBORO	1010	1010	1,493	47	28	6/18/2010	168,400	1.02	0.98	0.04
2875	01.00-3 AC	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	431,400	1.03	0.97	0.05
376	01.00-3 AC	049//002/000	47 OSSISPEE MOUNTAIN	1010	1010	1,711	27	18	3/14/2012	186,400	1.04	0.97	0.06

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5099	01.00-3 AC	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	5/2/2011	385,000	399,400	1.04	0.96	0.06
2551	01.00-3 AC	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	1/24/2011	279,000	289,700	1.04	0.96	0.06
727	01.00-3 AC	201//034/000	32 KONA FARM ROAD	1010	1010	2,434	17	8/2/2011	224,000	232,900	1.04	0.96	0.06
3464	01.00-3 AC	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10/11/8/2011	285,000	297,000	1.04	0.96	0.06
939	01.00-3 AC	051//018/000	22 RORY LANE	1010	1010	1,600	5	5/25/2011	174,933	183,000	1.05	0.96	0.07
1132	01.00-3 AC	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22/9/1/2011	212,000	234,800	1.11	0.90	0.13
4721	01.00-3 AC	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13/11/19/2010	1,590,000	1,761,700	1.11	0.90	0.13
6457	01.00-3 AC	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18/11/12/2010	185,000	206,000	1.11	0.90	0.13
1978	01.00-3 AC	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16/4/20/2011	500,000	563,800	1.13	0.89	0.15
3027	01.00-3 AC	139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36/9/28/2011	177,000	203,300	1.15	0.87	0.17
2498	01.00-3 AC	265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11/2/1/2012	249,933	287,100	1.15	0.87	0.17
2467	01.00-3 AC	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13/10/4/2011	765,000	898,100	1.17	0.85	0.19
3171	01.00-3 AC	272//022/000	21 DEER RUN LANE	1010	1010	1,550	52	30/11/12/2010	105,000	126,300	1.20	0.83	0.22
5095	01.00-3 AC	247//024/000	WINAUKKEE ROAD	1300			2,012	2,012 8/22/2011	53,000	66,800	1.26	0.79	0.28
4658	03.00-5 AC	141//011/000	WHITTIER HIGHWAY	C30	3900		2,012	2,012 2/1/2012	235,000	218,600	0.93	1.08	0.06
184318	03.00-5 AC	112//046/001	COE POINT ROAD	KN1	1330		0	2,012 2,012 7/30/2010	296,533	283,500	0.96	1.05	0.03
7115	03.00-5 AC	073//007/000	60 HAYES LANE	1010	1010	3,147	7	2/4/2011	310,000	307,800	0.99	1.01	0.00
101340	03.00-5 AC	180//004/000	COTTAGE ROAD	W15	1330		0	2,012 8/25/2011	500,000	533,900	1.07	0.94	0.08
7117	03.00-5 AC	067//011/000	20 HAYES LANE	1010	1010	3,568	10	9/11/22/2010	325,000	352,300	1.08	0.92	0.09
1041	05.00-10 AC	189//001/000	175 FERRY ROAD	1010	1010	2,964	7	6/25/2010	504,533	409,700	0.81	1.23	0.14
699	05.00-10 AC	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36/8/23/2011	1,600,000	1,484,400	0.93	1.08	0.02
2918	05.00-10 AC	249//019/000	14 TANGLEWOOD	1010	1010	3,000	11	10/1/11/2011	314,000	296,900	0.95	1.06	0.00
3471	05.00-10 AC	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11/9/21/2010	252,000	238,900	0.95	1.05	0.00
5776	05.00-10 AC	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26/3/14/2011	170,000	197,000	1.16	0.86	0.21
408	10.00-9999 AC	094//024/000	508 GOV. WENTWORTH	99	1060		2,012	2,012 2/8/2011	525,000	559,900	1.07	0.94	0.00

Summary by Building Size MOULTONBOROUGH, NH

Building Size	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0 - 500	13	75,615	69,946	0.93	43,000	41,000	0.95	0.08	11.90%	0.93
500 - 1000	9	350,111	334,678	1.01	245,000	218,900	1.03	0.13	12.30%	0.96
1000 - 1500	22	248,442	244,659	0.98	170,500	168,650	0.97	0.05	7.87%	0.98
1500 - 2000	40	316,212	298,290	0.96	247,500	221,700	0.96	0.09	10.44%	0.94
2000 - 2500	25	349,727	328,984	0.95	275,000	263,400	0.96	0.05	7.00%	0.94
2500 - 3000	15	727,355	665,313	0.93	725,000	659,900	0.91	0.03	5.42%	0.91
3000 - 4000	29	700,754	675,190	0.99	500,000	563,800	0.98	0.06	7.81%	0.96
4000 - 5000	6	1,348,500	1,290,900	0.96	1,350,000	1,287,400	0.89	0.05	11.99%	0.96
5000 - 10000	8	2,906,250	2,797,650	0.96	3,125,000	2,944,850	0.96	0.02	2.73%	0.96
xxxxxxxxxxxxxxxxxxxxxx	8	183,500	194,650	1.12	60,500	66,700	1.02	0.08	17.77%	1.06
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Building Size

MOULTONBOROUGH, NH

itrnl ID	Building Size	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900	0 - 500	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.40
1387	0 - 500	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.17
5719	0 - 500	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	5/9/2011	105,000	86,500	0.82	1.21	0.13
445	0 - 500	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.08
2708	0 - 500	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5/5/2011	99,000	87,100	0.88	1.14	0.07
1863	0 - 500	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.02
4083	0 - 500	090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.00
184318	0 - 500	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012 7/30/2010	296,533	283,500	0.96	1.05	0.01
1845	0 - 500	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.02
521	0 - 500	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.03
5173	0 - 500	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012 8/12/2011	125,000	129,900	1.04	0.96	0.09
1937	0 - 500	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.13
424	0 - 500	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/18/2011	26,533	33,600	1.27	0.79	0.32
3328	500 - 1000	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26 8/30/2010	1,050,000	828,600	0.79	1.27	0.24
6195	500 - 1000	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.23
4686	500 - 1000	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.14
2700	500 - 1000	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.03
2875	500 - 1000	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34 5/10/2010	420,000	431,400	1.03	0.97	0.00
3831	500 - 1000	271//006/000	193 LONG ISLAND ROAD		1010	711	33	22 9/19/2011	119,000	132,100	1.11	0.90	0.08
3502	500 - 1000	195//016/000	298 REDDING LANE	W1D	1013	988	52	28 10/8/2010	765,000	878,700	1.15	0.87	0.12
2696	500 - 1000	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12 7/25/2011	75,000	86,900	1.16	0.86	0.13
2701	500 - 1000	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4 9/15/2010	85,000	102,200	1.20	0.83	0.17
1619	1000 - 1500	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26 7/29/2010	170,000	136,000	0.80	1.25	0.17
337	1000 - 1500	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.13
50	1000 - 1500	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.11
4302	1000 - 1500	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22 2/24/2012	300,000	266,800	0.89	1.12	0.08
2338	1000 - 1500	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.05
5308	1000 - 1500	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28 12/15/2011	575,000	528,200	0.92	1.09	0.05
4282	1000 - 1500	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16 7/22/2010	182,000	168,900	0.93	1.08	0.04

Parcel Detail by Building Size MOULTONBOROUGH, NH

Strl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2149	1000 - 1500	023//019/000	MOULTONBOROUGH		3541	1,017	52	5/28/2010	30,133	28,200	0.94	1.07	0.03
5612	1000 - 1500	115//033/000	59 SAWMILL WAY		1010	1,299	224	9/19/2011	145,000	136,200	0.94	1.06	0.03
1715	1000 - 1500	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	12/27/2011	242,533	228,200	0.94	1.06	0.03
1376	1000 - 1500	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	7/19/2011	155,000	147,700	0.95	1.05	0.02
2283	1000 - 1500	143//011/000	81 REDDING LANE		1010	1,331	27	7/12/2010	160,000	157,700	0.99	1.01	0.02
5972	1000 - 1500	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	11/22/2010	420,000	421,500	1.00	1.00	0.03
2595	1000 - 1500	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.04
4408	1000 - 1500	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	11/1/2010	133,000	134,500	1.01	0.99	0.04
4425	1000 - 1500	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	3/15/2012	171,000	174,500	1.02	0.98	0.05
3105	1000 - 1500	144//033/000	220 MOULTONBORO		1010	1,493	47	6/18/2010	165,000	168,400	1.02	0.98	0.05
5306	1000 - 1500	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	10/26/2010	600,000	621,700	1.04	0.97	0.07
5340	1000 - 1500	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	8/8/2011	520,000	546,400	1.05	0.95	0.08
6457	1000 - 1500	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	11/12/2010	185,000	206,000	1.11	0.90	0.14
4421	1000 - 1500	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	8/23/2011	124,000	141,400	1.14	0.88	0.17
6389	1000 - 1500	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	9/20/2010	162,533	198,900	1.22	0.82	0.25
3973	1500 - 2000	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.28
4175	1500 - 2000	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	1/19/2011	254,000	205,400	0.81	1.24	0.15
2813	1500 - 2000	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	1500 - 2000	174//080/000	122 HANSON DRIVE		1010	1,921	11	8/24/2010	245,000	199,800	0.82	1.23	0.14
984	1500 - 2000	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	3/31/2011	745,000	620,000	0.83	1.20	0.13
6969	1500 - 2000	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	10/25/2010	551,733	463,900	0.84	1.19	0.12
5191	1500 - 2000	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	5/9/2011	317,000	267,000	0.84	1.19	0.12
4588	1500 - 2000	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	9/13/2011	525,000	444,200	0.85	1.18	0.11
1396	1500 - 2000	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	11/10/2010	250,000	211,700	0.85	1.18	0.11
4379	1500 - 2000	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	2/3/2011	182,533	155,500	0.85	1.17	0.11
6966	1500 - 2000	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	5/17/2011	635,000	541,600	0.85	1.17	0.11
3216	1500 - 2000	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	2/24/2012	159,000	137,000	0.86	1.16	0.10
5176	1500 - 2000	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	12/5/2011	270,000	233,700	0.87	1.16	0.09
3694	1500 - 2000	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	9/12/2011	203,533	180,500	0.89	1.13	0.07
5968	1500 - 2000	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	4/15/2010	525,000	470,300	0.90	1.12	0.06

Parcel Detail by Building Size MOULTONBOROUGH, NH

01/25/2013

ntnl ID	Building Size	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1470	1500 - 2000	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
1481	1500 - 2000	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.03
184463	1500 - 2000	096//004/000	11 VAPPI VALE		1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.02
1286	1500 - 2000	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.01
298	1500 - 2000	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
2910	1500 - 2000	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
1410	1500 - 2000	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
5231	1500 - 2000	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.01
5853	1500 - 2000	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
1316	1500 - 2000	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.04
184461	1500 - 2000	096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.04
184475	1500 - 2000	096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.04
6693	1500 - 2000	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.04
317	1500 - 2000	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.06
376	1500 - 2000	049//002/000	47 OSSIPPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
874	1500 - 2000	052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
182	1500 - 2000	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
939	1500 - 2000	051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
3620	1500 - 2000	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
5556	1500 - 2000	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.16
291	1500 - 2000	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
4018	1500 - 2000	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.23
1310	1500 - 2000	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.23
3171	1500 - 2000	272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
5515	1500 - 2000	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.30
222	2000 - 2500	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.17
2783	2000 - 2500	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.14
2895	2000 - 2500	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
6438	2000 - 2500	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.11
1274	2000 - 2500	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.11

Parcel Detail by Building Size MOULTONBOROUGH, NH

01/25/2013

ntnl ID	Building Size	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6297	2000 - 2500	221//025/000	37 LONG POINT ROAD	W02	1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.08
4547	2000 - 2500	237//010/000	56 BRAUN BAY ROAD	SV1	1010	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
1439	2000 - 2500	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.07
1505	2000 - 2500	130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
184110	2000 - 2500	086//005/003	392 RED HILL ROAD	KN1	1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.03
6753	2000 - 2500	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.02
3471	2000 - 2500	199//029/000	27 KERRIE COURT	KN1	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
5526	2000 - 2500	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.00
6223	2000 - 2500	169//030/000	18 BENTLEY ROAD	BB1	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.00
2146	2000 - 2500	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.00
6948	2000 - 2500	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.01
3713	2000 - 2500	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.03
184466	2000 - 2500	096//004/000	10 VAPPI VALE	SV1	1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.04
1463	2000 - 2500	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.04
3064	2000 - 2500	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980	2000 - 2500	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.05
727	2000 - 2500	201//034/000	32 KONA FARM ROAD	SV1	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
145	2000 - 2500	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
2559	2000 - 2500	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.12
5776	2000 - 2500	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
1041	2500 - 3000	189//001/000	175 FERRY ROAD	W01	1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.10
2414	2500 - 3000	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.05
3679	2500 - 3000	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.04
2594	2500 - 3000	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.03
5414	2500 - 3000	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.01
4992	2500 - 3000	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.01
5898	2500 - 3000	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.00
3767	2500 - 3000	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.00
4397	2500 - 3000	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.00
699	2500 - 3000	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.02

Parcel Detail by Building Size MOULTONBOROUGH, NH

Intnl ID	Building Size	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3657	2500 - 3000	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.03
5808	2500 - 3000	213//018/000	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.04
5862	2500 - 3000	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.13
3464	2500 - 3000	194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.13
6219	2500 - 3000	169//025/000	15 BENTLEY ROAD		1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.15
5897	3000 - 4000	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.16
2600	3000 - 4000	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.16
5998	3000 - 4000	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.14
4986	3000 - 4000	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.10
1977	3000 - 4000	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.10
4573	3000 - 4000	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.06
6055	3000 - 4000	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.06
6895	3000 - 4000	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.04
2918	3000 - 4000	249//019/000	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.03
5288	3000 - 4000	179//007/000	20 COTTAGE ROAD		1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.03
3847	3000 - 4000	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.01
3538	3000 - 4000	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.01
6435	3000 - 4000	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.00
2417	3000 - 4000	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.00
2203	3000 - 4000	102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.00
7115	3000 - 4000	073//007/000	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.01
2852	3000 - 4000	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.02
682	3000 - 4000	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.03
5099	3000 - 4000	246//018/000	22 WINAUKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.06
2551	3000 - 4000	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.06
3362	3000 - 4000	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.06
2219	3000 - 4000	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.08
2215	3000 - 4000	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.09
7117	3000 - 4000	067//011/000	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.10
1132	3000 - 4000	103//014/000	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.13

Parcel Detail by Building Size

MOULTONBOROUGH, NH

Intnl ID	Building Size	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1978	3000 - 4000	2071 / 013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.15
3027	3000 - 4000	1391 / 002/000	246 BEAN ROAD		1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.17
2498	3000 - 4000	2651 / 003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.17
2467	3000 - 4000	2521 / 015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.19
3185	4000 - 5000	0901 / 002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.08
5950	4000 - 5000	1941 / 013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.02
2544	4000 - 5000	1451 / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.01
2228	4000 - 5000	1331 / 017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.01
4721	4000 - 5000	2801 / 015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.22
6035	4000 - 5000	1731 / 044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.30
6377	5000 - 10000	2211 / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
5071	5000 - 10000	2241 / 011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.02
3135	5000 - 10000	2781 / 026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418	5000 - 10000	2161 / 025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
3385	5000 - 10000	1941 / 032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6164	5000 - 10000	1721 / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523	5000 - 10000	2421 / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
6447	5000 - 10000	2001 / 013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
3644	xxxxxxxxxxxxxxxxxxxx	1281 / 067/000	WINTERSPORT STREET	SV1	1310		2,012	2,012	11/18/2010	42,533	38,700	0.91	1.10	0.11
4658	xxxxxxxxxxxxxxxxxxxx	1411 / 011/000	WHITTIER HIGHWAY	C30	3900		2,012	2,012	2/1/2012	235,000	218,600	0.93	1.08	0.09
3669	xxxxxxxxxxxxxxxxxxxx	1281 / 016/000	OLYMPIA STREET	SV1	1320		2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.07
3699	xxxxxxxxxxxxxxxxxxxx	1281 / 033/000	ZERMATT STREET	SV1	1310		2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.06
408	xxxxxxxxxxxxxxxxxxxx	0941 / 024/000	508 GOV. WENTWORTH	99	1060		2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.05
101340	xxxxxxxxxxxxxxxxxxxx	1801 / 004/000	COTTAGE ROAD	W15	1330		0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.05
5095	xxxxxxxxxxxxxxxxxxxx	2471 / 024/000	WINNAUKEE ROAD		1300		2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.24
5181	xxxxxxxxxxxxxxxxxxxx	2451 / 102/000	WHITESSELL ROAD	FH1	1310		2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.78

Summary by Assessing Nhd
MOULTONBOROUGH, NH

Assessing Nhd	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
V15	1	765,000	898,100	1.17	765,000	898,100	1.17	0.00	0.00%	1.17
V16	1	622,000	596,800	0.96	622,000	596,800	0.96	0.00	0.00%	0.96
V18	7	763,571	717,986	0.98	630,000	683,200	1.01	0.11	9.48%	0.94
V19	3	718,333	709,467	1.01	605,000	639,600	1.06	0.01	5.35%	0.99
V1D	2	1,295,000	1,347,000	1.06	1,295,000	1,347,000	1.06	0.13	12.74%	1.04
V1F	1	3,700,000	3,636,400	0.98	3,700,000	3,636,400	0.98	0.00	0.00%	0.98
V20	2	760,000	657,450	0.86	760,000	657,450	0.86	0.03	4.07%	0.87
WA1	2	202,533	213,550	1.08	202,533	213,550	1.08	0.14	12.96%	1.05
WA2	3	309,778	297,300	0.98	323,000	274,500	0.98	0.13	8.84%	0.96
WN1	1	385,000	399,400	1.04	385,000	399,400	1.04	0.00	0.00%	1.04
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Assessing Nhd MOULTONBOROUGH, NH

01/25/2013

atrl ID	Assessing Nhd	MBLU	Location	Land Nhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1387	0001	0711/004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
5195	0001	1691/046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.16
1041	0001	1891/001/000	175 FERRY ROAD		1010	2,964	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
5008	0001	1741/080/000	122 HANSON DRIVE		1010	1,921	11	10 8/24/2010	245,000	199,800	0.82	1.23	0.14
5969	0001	2911/043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16 10/25/2010	551,733	463,900	0.84	1.19	0.12
5998	0001	1671/020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	8/11/2010	282,200	238,000	0.84	1.19	0.12
4379	0001	0691/020/000	391 GOV. WENTWORTH		1010	1,886	82	32 2/3/2011	182,533	155,500	0.85	1.17	0.11
5966	0001	2911/043/000	10 LANDS END LANE	LE2	1020	1,933	24	13 5/17/2011	635,000	541,600	0.85	1.17	0.11
3216	0001	0761/003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.10
50	0001	1591/006/000	9 SEVERANCE ROAD		1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.10
5297	0001	2211/025/000	37 LONG POINT ROAD		1010	2,424	6	6 3/3/2011	300,000	263,400	0.88	1.14	0.08
4686	0001	1691/053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.07
184110	0001	0861/005/003	392 RED HILL ROAD		1010	2,451	5	5 1/27/2012	245,000	228,400	0.93	1.07	0.03
2149	0001	0231/019/000	MOULTONBOROUGH		3541	1,017	52	27 5/28/2010	30,133	28,200	0.94	1.07	0.02
6612	0001	1151/033/000	59 SAWMILL WAY		1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.02
184463	0001	0961/004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.02
6895	0001	2831/014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13 5/31/2011	445,000	420,400	0.94	1.06	0.02
2918	0001	2491/019/000	14 TANGLEWOOD		1010	3,000	11	10 1/11/2011	314,000	296,900	0.95	1.06	0.01
5288	0001	1791/007/000	20 COTTAGE ROAD		1010	3,083	5	5 10/25/2010	335,000	317,000	0.95	1.06	0.01
5808	0001	2131/018/000	800 MOULTONBORO		1010	2,793	7	7 6/14/2010	290,000	274,700	0.95	1.06	0.01
3471	0001	1991/029/000	27 KERRIE COURT		1010	2,064	14	11 9/21/2010	252,000	238,900	0.95	1.05	0.01
4083	0001	0901/001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
6223	0001	1691/030/000	18 BENTLEY ROAD		1010	2,101	22	14 11/24/2010	198,000	189,900	0.96	1.04	0.00
6948	0001	2001/037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18 6/27/2011	575,000	556,800	0.97	1.03	0.01
2203	0001	1021/004/000	29 GILMAN POINT ROAD		1010	3,210	14	11 8/26/2010	242,000	238,300	0.98	1.02	0.02
2283	0001	1431/011/000	81 REDDING LANE		1010	1,331	27	18 7/12/2010	160,000	157,700	0.99	1.01	0.03
7115	0001	0731/007/000	60 HAYES LANE		1010	3,147	7	7 2/4/2011	310,000	307,800	0.99	1.01	0.03
184466	0001	0961/004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.04
184461	0001	0961/004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.04
184475	0001	0961/004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.04

Parcel Detail by Assessing Nhd MOULTONBOROUGH, NH

ntrnl ID	Assessing Nhd	MBLU	Location	Land Nhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3105	0001	144//033/000	220 MOULTONBORO	1010	1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
376	0001	049//002/000	47 OSSIPPEE MOUNTAIN	1010	1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
874	0001	052//005/000	35 OLD ROUTE 109	1010	1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
727	0001	201//034/000	32 KONA FARM ROAD	1010	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
3464	0001	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939	0001	051//018/000	22 RORY LANE	1010	1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
6219	0001	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
7117	0001	067//011/000	20 HAYES LANE	1010	1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.12
1132	0001	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
3831	0001	271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15
3027	0001	139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.19
2498	0001	265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.19
5776	0001	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
3171	0001	272//022/000	21 DEER RUN LANE	1010	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
5095	0001	247//024/000	WTNAUKEE ROAD	1300		2,012 2,012 8/22/2011				53,000	66,800	1.26	0.79	0.30
2551	99	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.01
408	99	094//024/000	508 GOV. WENTWORTH	99	1060	2,012 2,012 2/8/2011				525,000	559,900	1.07	0.94	0.02
5719	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.18
2708	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.12
2700	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.00
2696	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.16
2701	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.20
5526	BB1	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.15
5515	BB1	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.15
3328	BC1	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.12
3362	BC1	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.13
4397	BCK	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.00

Parcel Detail by Assessing Nhd
MOULTONBOROUGH, NH

ntnl ID	Assessing Nbhd	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4175	BM1	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.20
4282	BM1	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.08
4408	BM1	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.00
4425	BM1	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.01
4421	BM1	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.13
3973	BM2	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.10
4302	BM2	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.11
4018	BM4	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.00
1977	BP4	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.12
1978	BP4	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.13
4658	C30	141//011/000	WHITTIER HIGHWAY	C30	3900	2,012	2,012	2	1/2012	235,000	218,600	0.93	1.08	0.01
5071	C30	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.00
1900	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/24/2010	30,000	16,600	0.55	1.81	0.42
445	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15	0.10
1863	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	1/25/2012	17,933	16,600	0.93	1.08	0.04
1845	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/26/2011	19,466	18,900	0.97	1.03	0.00
521	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2012	41,000	40,300	0.98	1.02	0.01
1937	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.11
424	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.30
5191	FH1	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.13
5176	FH1	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.10
5231	FH1	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.00
5173	FH1	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.07
5181	FH1	245//102/000	WHITESELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.83	
699	GRN	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.00

Parcel Detail by Assessing Nhd MOULTONBOROUGH, NH

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Intrnl ID	Assessing Nhd	MBLU	Location	Land Nhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2783	KN1	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.16
6753	KN1	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.04
184318	KN1	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.02
6693	KN1	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.02
3064	KN1	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.03
2875	KN1	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.05
2813	KN3	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.00
2852	KN4	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.00
3185	LE1	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.00
2338	LW1	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.00
2146	SL1	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.00
222	SV1	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.15
1619	SV1	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.14
2895	SV1	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.10
337	SV1	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.10
1396	SV1	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.09
3679	SV1	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.07
3694	SV1	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.05
1439	SV1	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.05
3644	SV1	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	2,012	1/18/2010	42,533	38,700	0.91	1.10	0.03
1470	SV1	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.03
1505	SV1	130//014/000	41 ST GALLEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.01
1481	SV1	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.01
3657	SV1	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.00
3669	SV1	128//016/000	OLYMPIA STREET	SV1	1320	2,012	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.01
1376	SV1	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.01
298	SV1	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.02

Parcel Detail by Assessing Nhd MOULTONBOROUGH, NH

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itrnl ID	Assessing Nhd	MBLU	Location	Land Nhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
410	SV1	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14 6/14/2010	231,733	223,400	0.96	1.04	0.02
699	SV1	128//033/000	ZERMATT STREET	SV1	1310		2,012	2,012 6/28/2011	68,000	65,600	0.96	1.04	0.02
713	SV1	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10 5/3/2010	275,000	273,000	0.99	1.01	0.05
1463	SV1	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9 5/26/2011	266,600	267,200	1.00	1.00	0.06
317	SV1	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14 12/28/2011	200,000	203,400	1.02	0.98	0.08
182	SV1	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12 3/20/2012	180,000	187,300	1.04	0.96	0.10
145	SV1	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10 8/30/2010	224,000	238,300	1.06	0.94	0.12
3620	SV1	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26 2/11/2011	143,533	155,600	1.08	0.92	0.14
291	SV1	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5 6/14/2010	207,533	237,600	1.14	0.87	0.20
1274	SV12	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20 12/9/2011	875,000	746,400	0.85	1.17	0.12
1286	SV12	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11 2/23/2012	875,000	827,100	0.95	1.06	0.02
1316	SV12	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28 12/30/2011	600,000	599,000	1.00	1.00	0.03
1310	SV12	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20 1/10/2011	485,000	576,900	1.19	0.84	0.22
3538	SV2	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24 5/5/2011	730,000	711,500	0.97	1.03	0.00
2414	W01	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18 10/25/2010	1,350,000	1,165,500	0.86	1.16	0.09
5950	W01	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1 10/14/2011	1,691,000	1,478,300	0.87	1.14	0.08
4986	W01	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9 6/10/2011	2,424,000	2,129,400	0.88	1.14	0.07
4992	W01	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14 6/14/2011	1,375,000	1,239,400	0.90	1.11	0.05
6377	W01	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4 8/9/2010	3,100,000	2,817,400	0.91	1.10	0.04
3135	W01	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8 6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6418	W01	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8 6/30/2011	4,325,000	4,107,600	0.95	1.05	0.00
3385	W01	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2 6/25/2010	3,150,000	3,072,300	0.98	1.03	0.03
6164	W01	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4 4/20/2010	3,800,000	3,712,400	0.98	1.02	0.03
2417	W01	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9 8/26/2011	1,669,000	1,642,600	0.98	1.02	0.03
6447	W01	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3 6/6/2011	1,720,000	1,758,900	1.02	0.98	0.07
3502	W01	195//016/000	298 REDDING LANE	W1D	1013	988	52	28 10/8/2010	765,000	878,700	1.15	0.87	0.20
4547	W02	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28 6/29/2010	830,000	737,000	0.89	1.13	0.01
4573	W02	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12 3/29/2012	1,300,000	1,190,700	0.92	1.09	0.02

Parcel Detail by Assessing Nhd MOULTONBOROUGH, NH

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582	W05	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99
5862	W07	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96
5897	W08	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22
5898	W08	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10
5853	W08	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01
5968	W09	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12
5972	W09	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00
5980	W09	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99
4588	W10	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18
4721	W13	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90
3767	W14	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10
5308	W14	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09
3847	W14	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03
5306	W14	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97
101340	W14	180//004/000	COTTAGE ROAD	W15	1330		0	2,012	8/25/2011	500,000	533,900	1.07	0.94
2467	W15	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85
2910	W16	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04
2600	W18	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21
2594	W18	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13
2544	W18	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13
2595	W18	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99
5340	W18	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95
2559	W18	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92
5556	W18	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90

**Parcel Detail by Assessing Nbhhd
MOULTONBOROUGH, NH**

01/25/2013

ntrnl ID	Assessing Nbhhd	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2228	W19	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.16
2219	W19	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.00
2215	W19	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.01
6055	W1D	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.14
6035	W1D	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.13
4523	W1F	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.00
984	W20	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.03
5414	W20	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.04
1715	WA1	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.14
6389	WA1	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.14
6438	WA2	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.13
6435	WA2	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.00
6457	WA2	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.13
5099	WN1	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.00

Summary by Sale Date
MOULTONBOROUGH, NH

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2010, Q 2	18	919,444	877,717	0.94	422,500	349,150	0.96	0.05	7.12%	0.95
2010, Q 3	27	542,721	494,622	0.93	282,200	249,900	0.93	0.06	9.64%	0.91
2010, Q 4	25	451,541	440,924	0.98	292,466	274,300	0.95	0.09	9.98%	0.98
2010, Q 1	20	296,980	281,460	1.00	284,500	256,000	0.95	0.11	15.58%	0.95
2011, Q 2	24	848,189	804,625	0.95	527,500	531,900	0.95	0.07	7.15%	0.95
2011, Q 3	27	412,393	398,393	1.00	224,000	231,700	1.00	0.07	9.15%	0.97
2011, Q 4	12	513,119	492,958	0.99	330,000	357,950	1.00	0.07	7.83%	0.96
2012, Q 1	22	406,927	405,227	1.00	207,500	202,950	0.98	0.06	7.47%	1.00
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Sale Date

MOULTONBOROUGH, NH

ntnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Abs Disp Ratio		
3973	2010, Q 2		099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.28
1041	2010, Q 2		189//001/000	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
2895	2010, Q 2		128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
4547	2010, Q 2		237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
5968	2010, Q 2		174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
3767	2010, Q 2		253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
2338	2010, Q 2		263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
2149	2010, Q 2		023//019/000	MOULTONBOROUGH		3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.02
5808	2010, Q 2		213//018/000	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.01
1410	2010, Q 2		120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
3385	2010, Q 2		194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6164	2010, Q 2		172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523	2010, Q 2		242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
5853	2010, Q 2		166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
3713	2010, Q 2		150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.03
3105	2010, Q 2		144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
2875	2010, Q 2		142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.07
291	2010, Q 2		121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
1900	2010, Q 3		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/24/2010	30,000	16,600	0.55	1.81	0.38
3328	2010, Q 3		217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.14
1619	2010, Q 3		129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.13
3185	2010, Q 3		090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.12
6008	2010, Q 3		174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.11
5998	2010, Q 3		167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.09
2594	2010, Q 3		133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.05
2544	2010, Q 3		145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.05
1439	2010, Q 3		129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.04
5414	2010, Q 3		131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.03
6377	2010, Q 3		221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.02
4397	2010, Q 3		093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.02

Parcel Detail by Sale Date

MOULTONBOROUGH, NH

ntnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1505	2010, Q 3	130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.00
4282	2010, Q 3	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.00
3471	2010, Q 3	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.02
184318	2010, Q 3	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.03
5231	2010, Q 3	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.04
6435	2010, Q 3	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.05
2203	2010, Q 3	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.05
2283	2010, Q 3	143//011/000	81 REDDING LANE	1010	1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.06
2700	2010, Q 3	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.07
2852	2010, Q 3	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.07
2595	2010, Q 3	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.08
682	2010, Q 3	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.08
145	2010, Q 3	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.13
2701	2010, Q 3	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.27
6389	2010, Q 3	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.29
2600	2010, Q 4	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.13
6969	2010, Q 4	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19	0.11
337	2010, Q 4	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.11
1396	2010, Q 4	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.10
2414	2010, Q 4	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.09
445	2010, Q 4	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15	0.08
2228	2010, Q 4	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.05
3644	2010, Q 4	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	2,012	11/18/2010	42,533	38,700	0.91	1.10	0.04
1481	2010, Q 4	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
3657	2010, Q 4	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.01
6753	2010, Q 4	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.01
5288	2010, Q 4	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.00
3669	2010, Q 4	128//016/000	OLYMPIA STREET	SV1	1320	2,012	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.00
6223	2010, Q 4	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
5972	2010, Q 4	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.05

Parcel Detail by Sale Date

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ntnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4408	2010, Q 4		072// 017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/ 1/2010	133,000	134,500	1.01	0.99	0.06
5306	2010, Q 4		188// 009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.09
3362	2010, Q 4		217// 041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
6219	2010, Q 4		169// 025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.11
7117	2010, Q 4		067// 011/000	20 HAYES LANE	1010	1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.13
4721	2010, Q 4		280// 015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.16
6457	2010, Q 4		216// 044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
3502	2010, Q 4		195// 016/000	298 REDDING LANE	W1D	1013	988	52	28	10/ 8/2010	765,000	878,700	1.15	0.87	0.20
3171	2010, Q 4		272// 022/000	21 DEER RUN LANE	1010	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
5515	2010, Q 4		163// 018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.31
222	2011, Q 1		121// 126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/ 9/2011	290,000	230,400	0.79	1.26	0.16
4175	2011, Q 1		098// 096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.14
2813	2011, Q 1		137// 022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.14
984	2011, Q 1		161// 002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
6438	2011, Q 1		200// 001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
4379	2011, Q 1		069// 020/000	391 GOV. WENTWORTH	1010	1010	1,886	82	32	2/ 3/2011	182,533	155,500	0.85	1.17	0.10
3679	2011, Q 1		128// 018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.08
6297	2011, Q 1		221// 025/000	37 LONG POINT ROAD	1010	1010	2,424	6	6	3/ 3/2011	300,000	263,400	0.88	1.14	0.07
5898	2011, Q 1		174// 035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.04
2918	2011, Q 1		249// 019/000	14 TANGLEWOOD	1010	1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.00
4083	2011, Q 1		090// 001/000	LEES MILL ROAD	1022	1022	0	2,012	2,012	2/15/2011	43,000	41,000	0.95	1.05	0.00
298	2011, Q 1		121// 152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.01
7115	2011, Q 1		073// 007/000	60 HAYES LANE	1010	1010	3,147	7	7	2/ 4/2011	310,000	307,800	0.99	1.01	0.04
2551	2011, Q 1		144// 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
408	2011, Q 1		094// 024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/ 8/2011	525,000	559,900	1.07	0.94	0.12	
3620	2011, Q 1		129// 067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.13
5776	2011, Q 1		213// 005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.21
1310	2011, Q 1		130// 076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.24
424	2011, Q 1		255// 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.32
5181	2011, Q 1		245// 102/000	WHITESSELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.85	

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

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ntnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Abs Disp Ratio
5719	2011, Q 2		146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	5/9/2011	105,000	86,500	0.82	1.21
2783	2011, Q 2		113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	5/31/2011	494,000	407,300	0.82	1.21
5191	2011, Q 2		245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	5/9/2011	317,000	267,000	0.84	1.19
5966	2011, Q 2		291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	5/17/2011	635,000	541,600	0.85	1.17
50	2011, Q 2		159//006/000	9 SEVERANCE ROAD	1010	1010	1,415	25	6/13/2011	148,000	128,000	0.86	1.16
4986	2011, Q 2		245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	6/10/2011	2,424,000	2,129,400	0.88	1.14
2708	2011, Q 2		146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5/5/2011	99,000	87,100	0.88	1.14
1977	2011, Q 2		207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	6/30/2011	665,000	586,000	0.88	1.13
4992	2011, Q 2		244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	6/14/2011	1,375,000	1,239,400	0.90	1.11
5071	2011, Q 2		224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	4/13/2011	555,000	522,200	0.94	1.06
6895	2011, Q 2		283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	5/31/2011	445,000	420,400	0.94	1.06
3135	2011, Q 2		278//026/000	11 MALLARD WAY	W01	1013	6,455	8	6/22/2011	2,900,000	2,754,000	0.95	1.05
6418	2011, Q 2		216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05
5526	2011, Q 2		147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	6/22/2011	215,000	205,500	0.96	1.05
3699	2011, Q 2		128//033/000	ZERMATT STREET	SV1	1310	2,012 2,012 6/28/2011			68,000	65,600	0.96	1.04
6948	2011, Q 2		200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	6/27/2011	575,000	556,800	0.97	1.03
3538	2011, Q 2		160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	5/5/2011	730,000	711,500	0.97	1.03
1463	2011, Q 2		120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	5/26/2011	266,600	267,200	1.00	1.00
6447	2011, Q 2		200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98
5099	2011, Q 2		246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	5/2/2011	385,000	399,400	1.04	0.96
939	2011, Q 2		051//018/000	22 RORY LANE	1010	1010	1,600	5	5/25/2011	174,933	183,000	1.05	0.96
2219	2011, Q 2		133//007/000	209 GILMAN POINT	W19	1013	3,365	11	4/27/2011	605,000	639,600	1.06	0.95
2559	2011, Q 2		145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	4/29/2011	630,000	683,200	1.08	0.92
1978	2011, Q 2		207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	4/20/2011	500,000	563,800	1.13	0.89
4387	2011, Q 3		071//004/000	427 GOV. WENTWORTH	1060	1060	0 2,012 2,012 7/15/2011			60,000	47,000	0.78	1.28
6195	2011, Q 3		169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	9/30/2011	290,000	231,700	0.80	1.25
5897	2011, Q 3		174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	8/22/2011	1,145,000	936,800	0.82	1.22
4588	2011, Q 3		169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	9/13/2011	525,000	444,200	0.85	1.18
3694	2011, Q 3		128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	9/12/2011	203,533	180,500	0.89	1.13
4686	2011, Q 3		169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	7/18/2011	245,000	218,900	0.89	1.12

Parcel Detail by Sale Date MOULTONBOROUGH, NH

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699	2011, Q 3		175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.07
6612	2011, Q 3		115//033/000	59 SAWMILL WAY		1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.06
1376	2011, Q 3		121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.05
2910	2011, Q 3		249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.04
2146	2011, Q 3		018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.04
1845	2011, Q 3		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/26/2011	19,466	18,900	0.97	1.03	0.03
2417	2011, Q 3		263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
6693	2011, Q 3		106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.00
3064	2011, Q 3		112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.01
5980	2011, Q 3		173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.01
5862	2011, Q 3		166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.04
5173	2011, Q 3		245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.04
727	2011, Q 3		201//034/000	32 KONA FARM ROAD	1010	1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.04
5340	2011, Q 3		179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.05
101340	2011, Q 3		180//004/000	COTTAGE ROAD	W15	1330	0	2,012	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.07
1132	2011, Q 3		103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.11
3831	2011, Q 3		271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.11
4421	2011, Q 3		072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.14
3027	2011, Q 3		139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.15
2696	2011, Q 3		146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.16
5095	2011, Q 3		247//024/000	WINAUKKEE ROAD	1300	1300	2,012	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.26
1274	2011, Q 4		129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.15
5176	2011, Q 4		245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.13
5950	2011, Q 4		194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.13
5308	2011, Q 4		188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.08
1715	2011, Q 4		291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.06
1316	2011, Q 4		130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.00
184466	2011, Q 4		096//004/000	10 VAPPI VALE	1020	1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.00
317	2011, Q 4		098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.02
874	2011, Q 4		052//005/000	35 OLD ROUTE 109	1010	1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.04

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3464	2011, Q 4		194//044/000	18 KERRIE COURT	W20	1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.04
5556	2011, Q 4		132//003/000	118 TOLTEC POINT ROAD	W15	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.12
2467	2011, Q 4		252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.17
3216	2012, Q 1		076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.12
4302	2012, Q 1		099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.09
1470	2012, Q 1		120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.07
4573	2012, Q 1		257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.06
6055	2012, Q 1		168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.06
1863	2012, Q 1		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	1/25/2012	17,933	16,600	0.93	1.08	0.05
4658	2012, Q 1		141//011/000	WHITTIER HIGHWAY	C30	3900	2,451	5	5	2/1/2012	235,000	218,600	0.93	1.08	0.05
184110	2012, Q 1		086//005/003	392 RED HILL ROAD		1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.05
184463	2012, Q 1		096//004/000	11 VAPPI VALE		1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.04
1286	2012, Q 1		130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.03
3847	2012, Q 1		271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.01
521	2012, Q 1		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2012	41,000	40,300	0.98	1.02	0.00
184461	2012, Q 1		096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.02
184475	2012, Q 1		096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.02
4425	2012, Q 1		072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.04
376	2012, Q 1		049//002/000	47 OSSIPPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.06
182	2012, Q 1		121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.06
2215	2012, Q 1		117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.09
1937	2012, Q 1		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.10
2498	2012, Q 1		265//003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.17
4018	2012, Q 1		099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.21
6035	2012, Q 1		173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.21

Summary by Condo Complex
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Condo Complex	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01	165	556,375	532,052	0.98	290,000	274,300	0.96	0.08	9.66%	0.96
02	2	593,366	502,750	0.85	593,366	502,750	0.85	0.01	0.59%	0.85
04	1	445,000	420,400	0.94	445,000	420,400	0.94	0.00	0.00%	0.94
05	1	290,000	231,700	0.80	290,000	231,700	0.80	0.00	0.00%	0.80
11	1	245,000	218,900	0.89	245,000	218,900	0.89	0.00	0.00%	0.89
12	4	122,225	120,550	0.99	120,000	120,100	1.00	0.00	1.50%	0.99
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

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1900		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.41
3973		099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.28
4387		071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
3328		217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
222		121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	3/9/2011	290,000	230,400	0.79	1.26	0.17
1619		129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	7/29/2010	170,000	136,000	0.80	1.25	0.16
4175		098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13 1/19/2011	254,000	205,400	0.81	1.24	0.15
1041		189//001/000	175 FERRY ROAD		1010	2,964	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
3185		090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6 9/21/2010	1,500,000	1,219,600	0.81	1.23	0.15
2813		137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12 2/28/2011	225,000	183,100	0.81	1.23	0.15
6008		174//080/000	122 HANSON DRIVE		1010	1,921	11	10 8/24/2010	245,000	199,800	0.82	1.23	0.14
5897		174//034/000	189 KRANEWOOD DRIVE	W08	1013	3,455	9	7 8/22/2011	1,145,000	936,800	0.82	1.22	0.14
5719		146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	5/9/2011	105,000	86,500	0.82	1.21	0.14
2783		113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13 5/31/2011	494,000	407,300	0.82	1.21	0.14
2600		133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8 10/1/2010	1,145,000	944,300	0.82	1.21	0.14
984		161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28 3/31/2011	745,000	620,000	0.83	1.20	0.13
2895		128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18 4/26/2010	216,000	180,900	0.84	1.19	0.12
5191		245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20 5/9/2011	317,000	267,000	0.84	1.19	0.12
5998		167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7 8/11/2010	282,200	238,000	0.84	1.19	0.12
337		099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.12
4588		169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18 9/13/2011	525,000	444,200	0.85	1.18	0.11
1396		120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14 11/10/2010	250,000	211,700	0.85	1.18	0.11
6438		200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28 2/28/2011	323,000	274,500	0.85	1.18	0.11
4379		069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32 2/3/2011	182,533	155,500	0.85	1.17	0.11
1274		129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20 12/9/2011	875,000	746,400	0.85	1.17	0.11
3216		076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.10
2414		272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18 10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10
50		159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.10
5176		245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20 12/5/2011	270,000	233,700	0.87	1.16	0.09
445		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.09

Parcel Detail by Condo Complex MOULTONBOROUGH, NH

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3679		128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.09
5950		194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
6297		221//025/000	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.08
4986		245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.08
2708		146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.08
1977		207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.08
2594		133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.08
2544		145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
3694		128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.07
4547		237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
4302		099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.07
1439		129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.07
5968		174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
5414		131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.06
2228		133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.06
4992		244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
6377		221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
3644		128//067/000	WINTERSPORT STREET	SV1	1310	2,012 2,012 1/18/2010			42,533	38,700		0.91	1.10	0.05
1470		120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
5898		174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.05
3767		253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
4397		093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.05
4573		257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
2338		263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
5308		188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.04
6055		168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.04
1863		288//008/000	484 LONG ISLAND ROAD	COND	1023	0 2,012 2,012 1/25/2012			17,933	16,600		0.93	1.08	0.03
1505		130//014/000	41 ST GALLEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
699		175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.03
4282		092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.03
1481		120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.03

Parcel Detail by Condo Complex MOULTONBOROUGH, NH

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Intrnl ID	Condo Complex	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4658		141//011/000	WHITTIER HIGHWAY	C30	3900	2,451	5	1/27/2012	235,000	218,600	0.93	1.08	0.03
184110		086//005/003	392 RED HILL ROAD		1010	1,017	52	27 5/28/2010	30,133	28,200	0.94	1.07	0.02
2149		023//019/000	MOULTONBOROUGH		3541	2,832	13	11 11/2/2010	292,466	274,300	0.94	1.07	0.02
3657		128//003/000	812 GOV. WENTWORTH	SV1	1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.02
6612		115//033/000	59 SAWMILL WAY		1010	1,490	42	26 12/27/2011	242,533	228,200	0.94	1.06	0.02
1715		291//040/000	112 WINDERMERE ROAD	WA1	1010	6,350	24	16 4/13/2011	555,000	522,200	0.94	1.06	0.02
5071		224//011/000	932/936 MOULTONBORO	C30	0322	2,066	57	30 10/18/2010	358,000	337,100	0.94	1.06	0.02
6753		112//062/000	50 DEERCROSSING	KN1	1013	1,973	14	11 2/23/2012	875,000	827,100	0.95	1.06	0.01
1286		130//041/000	176 CASTLE SHORE	SV12	1093	3,000	11	10 1/11/2011	314,000	296,900	0.95	1.06	0.01
2918		249//019/000	14 TANGLEWOOD		1010	3,083	5	5 10/25/2010	335,000	317,000	0.95	1.06	0.01
5288		179//007/000	20 COTTAGE ROAD		1010	2,793	7	7 6/14/2010	290,000	274,700	0.95	1.06	0.01
5808		213//018/000	800 MOULTONBORO		1010	2,064	14	11 9/21/2010	252,000	238,900	0.95	1.05	0.01
3471		199//029/000	27 KERRIE COURT		1010	6,455	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
3135		278//026/000	11 MALLARD WAY	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
6418		216//025/000	31 WALLACE POINT RD	W01	1013	2,012	2,012	11/2/2010	7,466	7,100	0.95	1.05	0.01
3669		128//016/000	OLYMPIA STREET	SV1	1320	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.01
1376		121//100/000	95 BADEN STREET	SV1	1010	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
4083		090//001/000	LEES MILL ROAD		1022	2,150	27	18 6/22/2011	215,000	205,500	0.96	1.05	0.00
5526		147//014/000	20 BRAE BURN ROAD	BB1	1010	0	2,012	2,012 7/30/2010	296,533	283,500	0.96	1.05	0.00
184318		112//046/001	COE POINT ROAD	KN1	1330	1,976	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
298		121//152/000	12 LOCARNO STREET	SV1	1010	2,101	22	14 11/24/2010	198,000	189,900	0.96	1.04	0.00
6223		169//030/000	18 BENTLEY ROAD		1010	1,827	42	24 8/23/2011	622,000	596,800	0.96	1.04	0.00
2910		249//012/000	140 TANGLEWOOD	W16	1013	2,156	13	11 8/2/2011	215,000	206,400	0.96	1.04	0.00
2146		018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	1,660	22	14 6/14/2010	231,733	223,400	0.96	1.04	0.00
1410		120//048/000	20 GRANDE STREET	SV1	1010	3,575	22	13 3/6/2012	935,000	906,700	0.97	1.03	0.01
3699		128//033/000	ZERMATT STREET	SV1	1310	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.01
3847		271//015/000	102 DEERHAVEN ROAD	W14	1013	1,501	27	16 7/20/2010	300,000	291,600	0.97	1.03	0.01
1845		288//008/000	484 LONG ISLAND ROAD	COND	1023	3,063	42	24 5/5/2011	730,000	711,500	0.97	1.03	0.01
5231		245//076/000	4 KINGSWOOD LANE	FH1	1010	5,630	2	2 6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
3538		160//025/000	8 POINT DRIVE	SV2	1013								
3385		194//032/000	45 SWAN POINT ROAD	W01	1013								

Parcel Detail by Condo Complex MOULTONBOROUGH, NH

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6435		216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7/9/2010	421,333	411,400	0.98	1.02	0.02
6164		172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523		242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
521		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2/28/2012	41,000	40,300	0.98	1.02	0.02
2417		263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
2203		102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	8/26/2010	242,000	238,300	0.98	1.02	0.02
2283		143//011/000	81 REDDING LANE		1010	1,331	27	7/12/2010	160,000	157,700	0.99	1.01	0.03
5853		166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	5/5/2010	425,000	419,700	0.99	1.01	0.03
3713		150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	5/3/2010	275,000	273,000	0.99	1.01	0.03
7115		073//007/000	60 HAYES LANE		1010	3,147	7	2/4/2011	310,000	307,800	0.99	1.01	0.03
2700		146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	9/10/2010	102,000	101,600	1.00	1.00	0.04
2852		142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	8/12/2010	405,000	404,000	1.00	1.00	0.04
1316		130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	12/30/2011	600,000	599,000	1.00	1.00	0.04
1463		120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	5/26/2011	266,600	267,200	1.00	1.00	0.04
5972		173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	11/22/2010	420,000	421,500	1.00	1.00	0.04
6693		106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	8/23/2011	370,000	371,400	1.00	1.00	0.04
2595		133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	7/22/2010	550,000	555,700	1.01	0.99	0.05
4408		072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	11/1/2010	133,000	134,500	1.01	0.99	0.05
682		193//007/000	25 SUNSET LANE	W05	1013	3,918	11	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.05
3064		112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980		173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	8/31/2011	491,600	497,600	1.01	0.99	0.05
317		098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14/12/28/2011	200,000	203,400	1.02	0.98	0.06
4425		072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105		144//033/000	220 MOULTONBORO		1010	1,493	47	6/18/2010	165,000	168,400	1.02	0.98	0.06
6447		200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
2875		142//068/000	22 MYERS ROAD	KN1	1013	851	87	5/10/2010	420,000	431,400	1.03	0.97	0.07
376		049//002/000	47 OSSIPPEE MOUNTAIN		1010	1,711	27	3/14/2012	180,000	186,400	1.04	0.97	0.08
5306		188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26/10/26/2010	600,000	621,700	1.04	0.97	0.08
874		052//005/000	35 OLD ROUTE 109		1010	1,684	52	28/10/7/2011	148,000	153,500	1.04	0.96	0.08
5099		246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	5/2/2011	385,000	399,400	1.04	0.96	0.08
2551		144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	1/24/2011	279,000	289,700	1.04	0.96	0.08

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5862		166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.08
5173		245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.08
3362		217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
727		201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182		121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
3464		194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939		051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
5340		179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.09
6219		169//025/000	15 BENTLEY ROAD		1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
2219		133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.10
145		121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
408		094//024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.11	
2215		117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.11
101340		180//004/000	COTTAGE ROAD	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.11	
1937		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.12
7117		067//011/000	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.12
3620		129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
2559		145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.12
1132		103//014/000	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
4721		280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.15
3831		271//006/000	193 LONG ISLAND ROAD		1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15
6457		216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
5556		132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.16
1978		207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.17
4421		072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
291		121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3027		139//002/000	246 BEAN ROAD		1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.19
3502		195//016/000	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.19
2498		265//003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.19
2696		146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.20
5776		213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20

**Parcel Detail by Condo Complex
MOULTONBOROUGH, NH**

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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2467		252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.21
4018		099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.23
6035		173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.23
1310		130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.23
2701		146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.24
3171		272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
6389		221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.26
5515		163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.30
5095		247//024/000	WINAUKKEE ROAD		1300		2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.30
424		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.31
5181		245//102/000	WHITESELL ROAD	FH1	1310		2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.84
6969	01 LANDS END	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19	0.01
6966	01 LANDS END	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13	5/17/2011	635,000	541,600	0.85	1.17	0.00
6895	02 JON.	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.00
6195	04 CAV. COVE	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18	9/30/2011	290,000	231,700	0.80	1.25	0.00
4686	05 SLEEP	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.00
6948	11 WINWARD	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.00
184463	12 VAPPI	096//004/000	11 VAPPI VALE		1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.06
184466	12 VAPPI	096//004/000	10 VAPPI VALE		1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.00
184461	12 VAPPI	096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.00
184475	12 VAPPI	096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.00

Summary by Sub Assessing Nbhd
MOULTONBOROUGH, NH

01/25/2013

Assessing Sub Nbhd	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
A	175	543,043	518,309	0.97	290,000	273,000	0.96	0.08	9.48%	0.95
		543,043	518,309	0.97	290,000	273,000	0.96	0.08	9.48%	0.95

Parcel Detail by Sub Assessing Nhd
MOULTONBOROUGH, NH

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1900	A	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.41
3973	A	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.28
4387	A	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
3328	A	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
222	A	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10 3/9/2011	290,000	230,400	0.79	1.26	0.17
6195	A	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.16
1619	A	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26 7/29/2010	170,000	136,000	0.80	1.25	0.16
4175	A	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13 1/19/2011	254,000	205,400	0.81	1.24	0.15
1041	A	189//001/000	175 FERRY ROAD		1010	2,964	7	7 6/25/2010	504,533	409,700	0.81	1.23	0.15
3185	A	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6 9/21/2010	1,500,000	1,219,600	0.81	1.23	0.15
2813	A	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12 2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	A	174//080/000	122 HANSON DRIVE		1010	1,921	11	10 8/24/2010	245,000	199,800	0.82	1.23	0.14
5897	A	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7 8/22/2011	1,145,000	936,800	0.82	1.22	0.14
5719	A	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7 5/9/2011	105,000	86,500	0.82	1.21	0.14
2783	A	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13 5/31/2011	494,000	407,300	0.82	1.21	0.14
2600	A	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8 10/1/2010	1,145,000	944,300	0.82	1.21	0.14
984	A	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28 3/31/2011	745,000	620,000	0.83	1.20	0.13
2895	A	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18 4/26/2010	216,000	180,900	0.84	1.19	0.12
6969	A	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16 10/25/2010	551,733	463,900	0.84	1.19	0.12
5191	A	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20 5/9/2011	317,000	267,000	0.84	1.19	0.12
5998	A	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7 8/11/2010	282,200	238,000	0.84	1.19	0.12
337	A	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.12
4588	A	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18 9/13/2011	525,000	444,200	0.85	1.18	0.11
1396	A	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14 11/10/2010	250,000	211,700	0.85	1.18	0.11
6438	A	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28 2/28/2011	323,000	274,500	0.85	1.18	0.11
4379	A	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32 2/3/2011	182,533	155,500	0.85	1.17	0.11
6966	A	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13 5/17/2011	635,000	541,600	0.85	1.17	0.11
1274	A	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20 12/9/2011	875,000	746,400	0.85	1.17	0.11
3216	A	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.10
2414	A	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18 10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10

Parcel Detail by Sub Assessing Nhd MOULTONBOROUGH, NH

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50	A	159//006/000	9 SEVERANCE ROAD	FH1	1010	1,415	25	6/13/2011	148,000	128,000	0.86	1.16	0.10
5176	A	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20 12/ 5/2011	270,000	233,700	0.87	1.16	0.09
445	A	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012/2/28/2010	97,000	84,000	0.87	1.15	0.09
3679	A	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11 1/11/2011	290,000	251,400	0.87	1.15	0.09
5950	A	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
6297	A	221//025/000	37 LONG POINT ROAD	1010		2,424	6	3/3/2011	300,000	263,400	0.88	1.14	0.08
4986	A	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.08
2708	A	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5/5/2011	99,000	87,100	0.88	1.14	0.08
1977	A	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16 6/30/2011	665,000	586,000	0.88	1.13	0.08
2594	A	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16 7/1/2010	925,000	817,000	0.88	1.13	0.08
2544	A	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10 8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
3694	A	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11 9/12/2011	203,533	180,500	0.89	1.13	0.07
4547	A	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28 6/29/2010	830,000	737,000	0.89	1.13	0.07
4302	A	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22 2/24/2012	300,000	266,800	0.89	1.12	0.07
4686	A	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.07
1439	A	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11 8/31/2010	313,000	279,900	0.89	1.12	0.07
5968	A	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24 4/15/2010	525,000	470,300	0.90	1.12	0.06
5414	A	131//022/000	234 WENTWORTH	W20	1013	2,912	9	8/16/2010	775,000	694,900	0.90	1.12	0.06
2228	A	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	12/13/2010	970,000	870,200	0.90	1.11	0.06
4992	A	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14 6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
6377	A	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
3644	A	128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	1/18/2010	42,533	38,700	0.91	1.10	0.05
1470	A	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9 3/2/2012	178,000	162,000	0.91	1.10	0.05
5898	A	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8 1/14/2011	725,000	659,900	0.91	1.10	0.05
3767	A	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10 5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
4397	A	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4 7/16/2010	273,800	249,900	0.91	1.10	0.05
4573	A	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12 3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
2338	A	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.04
5308	A	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28 12/15/2011	575,000	528,200	0.92	1.09	0.04
6055	A	168//008/000	39 GREGGSON LANE	W1D	1013	3,046	2	2 3/29/2012	1,450,000	1,338,800	0.92	1.08	0.04
1863	A	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.03

**Parcel Detail by Sub Assessing Nond
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1505	A	130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	9/17/2010	207,066	191,700	0.93	1.08	0.03
699	A	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.03
4282	A	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	7/22/2010	182,000	168,900	0.93	1.08	0.03
1481	A	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	10/25/2010	193,933	180,200	0.93	1.08	0.03
4658	A	141//011/000	WHITTIER HIGHWAY	C30	3900			2,012 2,012 2/1/2012	235,000	218,600	0.93	1.08	0.03
184110	A	086//005/003	392 RED HILL ROAD		1010	2,451	5	1/27/2012	245,000	228,400	0.93	1.07	0.03
2149	A	023//019/000	MOULTONBOROUGH		3541	1,017	52	5/28/2010	30,133	28,200	0.94	1.07	0.02
3657	A	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11/2/2010	292,466	274,300	0.94	1.07	0.02
6612	A	115//033/000	59 SAWMILL WAY		1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.02
1715	A	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26 12/27/2011	242,533	228,200	0.94	1.06	0.02
5071	A	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16 4/13/2011	555,000	522,200	0.94	1.06	0.02
6753	A	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30 10/18/2010	358,000	337,100	0.94	1.06	0.02
184463	A	096//004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.02
6895	A	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13 5/31/2011	445,000	420,400	0.94	1.06	0.02
1286	A	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11 2/23/2012	875,000	827,100	0.95	1.06	0.01
2918	A	249//019/000	14 TANGLEWOOD		1010	3,000	11	10 1/11/2011	314,000	296,900	0.95	1.06	0.01
5288	A	179//007/000	20 COTTAGE ROAD		1010	3,083	5	5 10/25/2010	335,000	317,000	0.95	1.06	0.01
5808	A	213//018/000	800 MOULTONBORO		1010	2,793	7	7 6/14/2010	290,000	274,700	0.95	1.06	0.01
3471	A	199//029/000	27 KERRIE COURT		1010	2,064	14	11 9/21/2010	252,000	238,900	0.95	1.05	0.01
3135	A	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418	A	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
3669	A	128//016/000	OLYMPIA STREET	SV1	1320			2,012 2,012 11/2/2010	7,466	7,100	0.95	1.05	0.01
1376	A	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.01
4083	A	090//001/000	LEES MILL ROAD		1022	0		2,012 2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
5526	A	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18 6/22/2011	215,000	205,500	0.96	1.05	0.00
184318	A	112//046/001	COE POINT ROAD	KN1	1330	0		2,012 2,012 7/30/2010	296,533	283,500	0.96	1.05	0.00
298	A	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9 2/28/2011	272,000	260,600	0.96	1.04	0.00
6223	A	169//030/000	18 BENTLEY ROAD		1010	2,101	22	14 11/24/2010	198,000	189,900	0.96	1.04	0.00
2910	A	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24 8/23/2011	622,000	596,800	0.96	1.04	0.00
2146	A	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11 8/2/2011	215,000	206,400	0.96	1.04	0.00
1410	A	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14 6/14/2010	231,733	223,400	0.96	1.04	0.00

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3699	A	128//033/000	ZERMATT STREET	SV1	1310	2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.00
6948	A	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18 6/27/2011	575,000	556,800	0.97	1.03	0.01
3847	A	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13 3/6/2012	935,000	906,700	0.97	1.03	0.01
1845	A	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.01
5231	A	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16 7/20/2010	300,000	291,600	0.97	1.03	0.01
3538	A	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24 5/5/2011	730,000	711,500	0.97	1.03	0.01
3385	A	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2 6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6435	A	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7 7/9/2010	421,333	411,400	0.98	1.02	0.02
6164	A	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4 4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523	A	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5 7/2010	3,700,000	3,636,400	0.98	1.02	0.02
521	A	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.02
2417	A	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9 8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
2203	A	102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	11 8/26/2010	242,000	238,300	0.98	1.02	0.02
2283	A	143//011/000	81 REDDING LANE		1010	1,331	27	18 7/12/2010	160,000	157,700	0.99	1.01	0.03
5853	A	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24 5/5/2010	425,000	419,700	0.99	1.01	0.03
3713	A	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10 5/3/2010	275,000	273,000	0.99	1.01	0.03
7115	A	073//007/000	60 HAYES LANE		1010	3,147	7	7 2/4/2011	310,000	307,800	0.99	1.01	0.03
2700	A	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.04
2852	A	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9 8/12/2010	405,000	404,000	1.00	1.00	0.04
1316	A	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28 12/30/2011	600,000	599,000	1.00	1.00	0.04
184466	A	096//004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.04
184461	A	096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.04
184475	A	096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.04
1463	A	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9 5/26/2011	266,600	267,200	1.00	1.00	0.04
5972	A	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24 11/22/2010	420,000	421,500	1.00	1.00	0.04
6693	A	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13 8/23/2011	370,000	371,400	1.00	1.00	0.04
2595	A	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10 7/22/2010	550,000	555,700	1.01	0.99	0.05
4408	A	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24 11/1/2010	133,000	134,500	1.01	0.99	0.05
682	A	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10 8/6/2010	1,200,000	1,214,000	1.01	0.99	0.05
3064	A	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13 9/6/2011	425,000	430,100	1.01	0.99	0.05
5980	A	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16 8/31/2011	491,600	497,600	1.01	0.99	0.05

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317	A	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.06
4425	A	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105	A	144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
6447	A	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
2875	A	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.07
376	A	049//002/000	47 OSSIPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
5306	A	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.08
874	A	052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
5099	A	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.08
2551	A	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
5862	A	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.08
5173	A	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.08
3362	A	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
727	A	201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182	A	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
3464	A	194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939	A	051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
5340	A	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.09
6219	A	169//025/000	15 BENTLEY ROAD		1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
2219	A	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.10
145	A	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
408	A	094//024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.11	
2215	A	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.11
101340	A	180//004/000	COTTAGE ROAD	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.11	
1937	A	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.12
7117	A	067//011/000	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.12
3620	A	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
2559	A	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.12
1132	A	103//014/000	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
4721	A	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.15
3831	A	271//006/000	193 LONG ISLAND ROAD		1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15

Parcel Detail by Sub Assessing Nhd
MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Assessing Sub Nhd	MBLU	Location	Land Nhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6457	A	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18 11/12/2010	185,000	206,000	1.11	0.90	0.15
5556	A	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26 12/15/2011	375,000	418,900	1.12	0.90	0.16
1978	A	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16 4/20/2011	500,000	563,800	1.13	0.89	0.17
4421	A	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18 8/23/2011	124,000	141,400	1.14	0.88	0.18
291	A	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5 6/14/2010	207,533	237,600	1.14	0.87	0.18
3027	A	139//002/000	246 BEAN ROAD		1010	3,284	132	36 9/28/2011	177,000	203,300	1.15	0.87	0.19
3502	A	195//016/000	298 REDDING LANE	W1D	1013	988	52	28 10/8/2010	765,000	878,700	1.15	0.87	0.19
2498	A	265//003/000	87 LUNT ROAD		1010	3,014	14	11 2/1/2012	249,933	287,100	1.15	0.87	0.19
2696	A	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12 7/25/2011	75,000	86,900	1.16	0.86	0.20
5776	A	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26 3/14/2011	170,000	197,000	1.16	0.86	0.20
2467	A	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13 10/4/2011	765,000	898,100	1.17	0.85	0.21
4018	A	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22 2/14/2012	335,000	397,200	1.19	0.84	0.23
6035	A	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11 3/2/2012	1,140,000	1,355,200	1.19	0.84	0.23
1310	A	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20 1/10/2011	485,000	576,900	1.19	0.84	0.23
2701	A	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4 9/15/2010	85,000	102,200	1.20	0.83	0.24
3171	A	272//022/000	21 DEER RUN LANE		1010	1,550	52	30 11/12/2010	105,000	126,300	1.20	0.83	0.24
6389	A	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28 9/20/2010	162,533	198,900	1.22	0.82	0.26
5515	A	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18 11/2/2010	175,000	220,000	1.26	0.80	0.30
5095	A	247//024/000	WINAUKEE ROAD		1300	2,012 2,012 8/22/2011			53,000	66,800	1.26	0.79	0.30
424	A	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012 2,012 2/18/2011		26,533	33,600	1.27	0.79	0.31
5181	A	245//102/000	WHITESELL ROAD	FH1	1310	2,012 2,012 1/14/2011			37,000	66,600	1.80	0.56	0.84

Summary by Land Neighborhood MOULTONBOROUGH, NH

01/25/2013

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
98	38	198,768	193,466	0.99	181,266	188,150	0.99	0.05	8.48%	0.97
99	1	170,000	197,000	1.16	170,000	197,000	1.16	0.00	0.00%	1.16
AC2	2	402,000	424,800	1.05	402,000	424,800	1.05	0.01	1.43%	1.06
BB1	5	93,200	92,860	1.01	99,000	87,100	1.00	0.16	13.20%	1.00
BC1	2	195,000	212,750	1.11	195,000	212,750	1.11	0.15	13.51%	1.09
BCK	2	938,200	843,900	0.91	938,200	843,900	0.91	0.13	13.74%	0.90
BM1	1	273,800	249,900	0.91	273,800	249,900	0.91	0.00	0.00%	0.91
BM2	5	172,800	164,940	0.98	171,000	168,900	1.01	0.08	8.32%	0.95
BM4	2	363,000	277,700	0.78	363,000	277,700	0.78	0.11	13.46%	0.77
BP4	1	335,000	397,200	1.19	335,000	397,200	1.19	0.00	0.00%	1.19
C30	2	582,500	574,900	1.00	582,500	574,900	1.00	0.12	12.50%	0.99
COND	2	395,000	370,400	0.94	395,000	370,400	0.94	0.01	0.53%	0.94
CV2	7	36,352	33,471	0.95	26,533	24,300	0.97	0.10	14.43%	0.92
FH1	1	290,000	231,700	0.80	290,000	231,700	0.80	0.00	0.00%	0.80
IQ	5	209,800	197,760	1.10	270,000	233,700	0.97	0.10	23.30%	0.94
JT6	1	1,600,000	1,484,400	0.93	1,600,000	1,484,400	0.93	0.00	0.00%	0.93
KN1	1	445,000	420,400	0.94	445,000	420,400	0.94	0.00	0.00%	0.94
KN3	6	393,922	376,800	0.96	395,000	389,350	0.98	0.04	5.44%	0.96
KN4	1	225,000	183,100	0.81	225,000	183,100	0.81	0.00	0.00%	0.81
LE	1	405,000	404,000	1.00	405,000	404,000	1.00	0.00	0.00%	1.00
LE1	1	551,733	463,900	0.84	551,733	463,900	0.84	0.00	0.00%	0.84
LE2	1	1,500,000	1,219,600	0.81	1,500,000	1,219,600	0.81	0.00	0.00%	0.81
LW1	1	635,000	541,600	0.85	635,000	541,600	0.85	0.00	0.00%	0.85
SH1	1	155,533	142,500	0.92	155,533	142,500	0.92	0.00	0.00%	0.92
SL1	1	245,000	218,900	0.89	245,000	218,900	0.89	0.00	0.00%	0.89
SV1	1	215,000	206,400	0.96	215,000	206,400	0.96	0.00	0.00%	0.96
SV12	25	201,976	189,184	0.94	207,066	191,700	0.94	0.05	7.06%	0.94
SV2	4	708,750	687,350	1.00	737,500	672,700	0.97	0.07	10.05%	0.97
W01	1	730,000	711,500	0.97	730,000	711,500	0.97	0.00	0.00%	0.97
W02	11	2,500,364	2,352,527	0.93	2,424,000	2,129,400	0.95	0.04	4.69%	0.94
W05	2	1,065,000	963,850	0.90	1,065,000	963,850	0.90	0.01	1.67%	0.91
	1	1,200,000	1,214,000	1.01	1,200,000	1,214,000	1.01	0.00	0.00%	1.01

Summary by Land Neighborhood MOULTONBOROUGH, NH

01/25/2013

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
W07	1	825,000	857,000	1.04	825,000	857,000	1.04	0.00	0.00%	1.04
W08	3	765,000	672,133	0.91	725,000	659,900	0.91	0.08	6.23%	0.88
W09	3	478,867	463,133	0.97	491,600	470,300	1.00	0.01	3.67%	0.97
W10	1	525,000	444,200	0.85	525,000	444,200	0.85	0.00	0.00%	0.85
W13	1	1,590,000	1,761,700	1.11	1,590,000	1,761,700	1.11	0.00	0.00%	1.11
W14	2	1,066,766	999,550	0.94	1,066,766	999,550	0.94	0.03	3.19%	0.94
W15	4	610,000	645,475	1.05	587,500	577,800	1.05	0.07	6.67%	1.06
W16	1	622,000	596,800	0.96	622,000	596,800	0.96	0.00	0.00%	0.96
W18	6	828,333	767,833	0.96	777,500	750,100	0.95	0.08	9.82%	0.93
W19	3	718,333	709,467	1.01	605,000	639,600	1.06	0.01	5.35%	0.99
W1D	3	1,118,333	1,190,900	1.09	1,140,000	1,338,800	1.15	0.04	7.83%	1.06
W1F	1	3,700,000	3,636,400	0.98	3,700,000	3,636,400	0.98	0.00	0.00%	0.98
W20	3	631,667	577,933	0.95	745,000	620,000	0.90	0.07	10.74%	0.91
WA1	2	202,533	213,550	1.08	202,533	213,550	1.08	0.14	12.96%	1.05
WA2	3	309,778	297,300	0.98	323,000	274,500	0.98	0.13	8.84%	0.96
WN1	1	385,000	399,400	1.04	385,000	399,400	1.04	0.00	0.00%	1.04
WW1	1	575,000	556,800	0.97	575,000	556,800	0.97	0.00	0.00%	0.97
		543,043	518,309	0.97	290,000	273,000	0.96	0.05	9.48%	0.95

Parcel Detail by Land Neighborhood MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4387		071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012	7/15/2011	60,000	47,000	0.78	1.28	0.21
1041		189//001/000	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.18
6008		174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.17
5998		167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.15
4379		069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.14
3216		076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.13
50		159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.13
6297		221//025/000	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.11
184110		086//005/003	392 RED HILL ROAD		1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.06
2149		023//019/000	MOULTONBOROUGH		3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.05
6612		115//033/000	59 SAWMILL WAY		1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.05
184463		096//004/000	11 VAPPI VALE		1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.05
2918		249//019/000	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.04
5288		179//007/000	20 COTTAGE ROAD		1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.04
5808		213//018/000	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.04
3471		199//029/000	27 KERRIE COURT		1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.04
4083		090//001/000	LEES MILL ROAD		1022	0	2,012	2,012	2/15/2011	43,000	41,000	0.95	1.05	0.04
6223		169//030/000	18 BENTLEY ROAD		1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.03
2203		102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.01
2283		143//011/000	81 REDDING LANE		1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.00
7115		073//007/000	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.00
184466		096//004/000	10 VAPPI VALE		1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.01
184461		096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.01
184475		096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.01
3105		144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.03
376		049//002/000	47 OSSISPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.05
874		052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.05
727		201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.05
3464		194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.05
939		051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.06

Parcel Detail by Land Neighborhood MOULTONBOROUGH, NH

01/25/2013

Intnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6219		169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.07
7117		067//011/000	20 HAYES LANE	1010	1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.09
1132		103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.12
3831		271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.12
3027		139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.16
2498		265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.16
3171		272//022/000	21 DEER RUN LANE	1010	1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.21
5095		247//024/000	WINAUKKEE ROAD	1300	1300	2,012 2,012 8/22/2011				53,000	66,800	1.26	0.79	0.27
5776	98	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.00
2551	99	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.01
408	99	094//024/000	508 GOV. WENTWORTH	99	1060	2,012 2,012 2/8/2011				525,000	559,900	1.07	0.94	0.02
5719	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.18
2708	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.12
2700	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.00
2696	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.16
2701	AC2	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.20
5526	BB1	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.15
5515	BB1	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.15
3328	BC1	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.12
3362	BC1	217//041/000	8 PANTHER PATH	BC1	1013	3,956	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.13
4397	BCK	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.00
4175	BM1	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.20
4282	BM1	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.08
4408	BM1	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.00
4425	BM1	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.01
4421	BM1	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.13

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3973	BM2	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.10
4302	BM2	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	2/24/2012	300,000	266,800	0.89	1.12	0.11
4018	BM4	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	2/14/2012	335,000	397,200	1.19	0.84	0.00
1977	BP4	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	6/30/2011	665,000	586,000	0.88	1.13	0.12
1978	BP4	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	4/20/2011	500,000	563,800	1.13	0.89	0.13
4658	C30	141//011/000	WHITTIER HIGHWAY	C30	3900	2,012 2,012		2/1/2012	235,000	218,600	0.93	1.08	0.01
5071	C30	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	4/13/2011	555,000	522,200	0.94	1.06	0.00
1900	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.42
445	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.10
1863	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.04
1845	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.00
521	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.01
1937	COND	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.11
424	COND	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/18/2011	26,533	33,600	1.27	0.79	0.30
6195	CV2	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.00
5191	FH1	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	5/9/2011	317,000	267,000	0.84	1.19	0.13
5176	FH1	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	12/5/2011	270,000	233,700	0.87	1.16	0.10
5231	FH1	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	7/20/2010	300,000	291,600	0.97	1.03	0.00
5173	FH1	245//038/000	BLUEJAY LANE	FH1	1060	0 2,012 2,012		8/12/2011	125,000	129,900	1.04	0.96	0.07
5181	FH1	245//102/000	WHITESELL ROAD	FH1	1310	2,012 2,012		1/14/2011	37,000	66,600	1.80	0.56	0.83
699	IQ	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.00
6895	JT6	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	5/31/2011	445,000	420,400	0.94	1.06	0.00
2783	KN1	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	5/31/2011	494,000	407,300	0.82	1.21	0.16
6753	KN1	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	10/18/2010	358,000	337,100	0.94	1.06	0.04
184318	KN1	112//046/001	COE POINT ROAD	KN1	1330	0 2,012 2,012		7/30/2010	296,533	283,500	0.96	1.05	0.02

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6693	KN1	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	8/23/2011	370,000	371,400	1.00	1.00	0.02
3064	KN1	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	9/6/2011	425,000	430,100	1.01	0.99	0.03
2875	KN1	142//068/000	22 MYERS ROAD	KN1	1013	851	87	5/10/2010	420,000	431,400	1.03	0.97	0.05
2813	KN3	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	2/28/2011	225,000	183,100	0.81	1.23	0.00
2852	KN4	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	8/12/2010	405,000	404,000	1.00	1.00	0.00
6969	LE	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16/10/25/2010	551,733	463,900	0.84	1.19	0.00
3185	LE1	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.00
6966	LE2	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	5/17/2011	635,000	541,600	0.85	1.17	0.00
2338	LW1	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	4/20/2010	155,533	142,500	0.92	1.09	0.00
4686	SH1	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	7/18/2011	245,000	218,900	0.89	1.12	0.00
2146	SL1	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	8/2/2011	215,000	206,400	0.96	1.04	0.00
222	SV1	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	3/9/2011	290,000	230,400	0.79	1.26	0.15
1619	SV1	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	7/29/2010	170,000	136,000	0.80	1.25	0.14
2895	SV1	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	4/26/2010	216,000	180,900	0.84	1.19	0.10
337	SV1	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11/10/5/2010	172,000	145,100	0.84	1.19	0.10
1396	SV1	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14/11/10/2010	250,000	211,700	0.85	1.18	0.09
3679	SV1	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11/11/2011	290,000	251,400	0.87	1.15	0.07
3694	SV1	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	9/12/2011	203,533	180,500	0.89	1.13	0.05
1439	SV1	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11/8/31/2010	313,000	279,900	0.89	1.12	0.05
3644	SV1	128//067/000	WINTERSPORT STREET	SV1	1310	2,012 2,012/11/18/2010		42,533	38,700	0.91	1.10	0.03	0.03
1470	SV1	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9/3/2/2012	178,000	162,000	0.91	1.10	0.03
1505	SV1	130//014/000	41 ST GALLAN STREET	SV1	1010	2,192	32	20/9/17/2010	207,066	191,700	0.93	1.08	0.01
1481	SV1	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16/10/25/2010	193,933	180,200	0.93	1.08	0.01
3657	SV1	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11/11/2/2010	292,466	274,300	0.94	1.07	0.00
3669	SV1	128//016/000	OLYMPIA STREET	SV1	1320	2,012 2,012/11/2/2010		7,466	7,100	0.95	1.05	0.01	0.01

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1376	SV1	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.01
298	SV1	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.02
1410	SV1	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.02
3699	SV1	128//033/000	ZERMATT STREET	SV1	1310	2,012	2,012	6/28/2011	68,000	65,600	65,600	0.96	1.04	0.02
3713	SV1	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.05
1463	SV1	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.06
317	SV1	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.08
182	SV1	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.10
145	SV1	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.12
3620	SV1	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.14
291	SV1	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.20
1274	SV12	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.12
1286	SV12	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.02
1316	SV12	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.03
1310	SV12	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.22
3538	SV2	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.00
2414	W01	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.09
5950	W01	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.08
4986	W01	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.07
4992	W01	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.05
6377	W01	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.04
3135	W01	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6418	W01	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.00
3385	W01	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.03
6164	W01	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.03
2417	W01	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.03
6447	W01	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.07
4547	W02	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.01

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4573	W02	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.02
682	W05	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.00
5862	W07	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.00
5897	W08	174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.09
5898	W08	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.00
5853	W08	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.08
5968	W09	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.10
5972	W09	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.00
5980	W09	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.01
4588	W10	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.00
4721	W13	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.00
3767	W14	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.03
3847	W14	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.03
5308	W15	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.13
5306	W15	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.01
101340	W15	180//004/000	COTTAGE ROAD	W15	1330		0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.02
2467	W15	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.12
2910	W16	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
2600	W18	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.13
2594	W18	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.07
2544	W18	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.07
2595	W18	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.06
5340	W18	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.10
2559	W18	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.13

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2228	W19	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	12/13/2010	970,000	870,200	0.90	1.11	0.16
2219	W19	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10/4/27/2011	605,000	639,600	1.06	0.95	0.00
2215	W19	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13/3/12/2012	580,000	618,600	1.07	0.94	0.01
6055	W1D	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.23
3502	W1D	195//016/000	298 REDDING LANE	W1D	1013	988	52	28/10/8/2010	765,000	878,700	1.15	0.87	0.00
6035	W1D	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11/3/2/2012	1,140,000	1,355,200	1.19	0.84	0.04
4523	W1F	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.00
984	W20	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28/3/31/2011	745,000	620,000	0.83	1.20	0.07
5414	W20	131//022/000	234 WENTWORTH	W20	1013	2,912	9	8/16/2010	775,000	694,900	0.90	1.12	0.00
5556	W20	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26/12/15/2011	375,000	418,900	1.12	0.90	0.22
1715	WA1	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26/12/27/2011	242,533	228,200	0.94	1.06	0.14
6389	WA1	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28/9/20/2010	162,533	198,900	1.22	0.82	0.14
6438	WA2	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28/2/28/2011	323,000	274,500	0.85	1.18	0.13
6435	WA2	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7/9/2010	421,333	411,400	0.98	1.02	0.00
6457	WA2	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18/11/12/2010	185,000	206,000	1.11	0.90	0.13
5099	WN1	246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10/5/2/2011	385,000	399,400	1.04	0.96	0.00
6948	WW1	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18/6/27/2011	575,000	556,800	0.97	1.03	0.00

Summary by GIS Region
MOULTONBOROUGH, NH

GIS Region	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
	175	543,043	518,309	0.97	290,000	273,000	0.96	0.08	9.48%	0.95
		543,043	518,309	0.97	290,000	273,000	0.96	0.08	9.48%	0.95

Parcel Detail by GIS Region MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	GIS Region	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.41
3973		099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	4/2/2010	426,000	288,600	0.68	1.48	0.28
4387		071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
3328		217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
222		121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	3/9/2011	290,000	230,400	0.79	1.26	0.17
6195		169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	9/30/2011	290,000	231,700	0.80	1.25	0.16
1619		129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	7/29/2010	170,000	136,000	0.80	1.25	0.16
4175		098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	1/19/2011	254,000	205,400	0.81	1.24	0.15
1041		189//001/000	175 FERRY ROAD		1010	2,964	7	6/25/2010	504,533	409,700	0.81	1.23	0.15
3185		090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.15
2813		137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	2/28/2011	225,000	183,100	0.81	1.23	0.15
6008		174//080/000	122 HANSON DRIVE		1010	1,921	11	8/24/2010	245,000	199,800	0.82	1.23	0.14
5897		174//034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	8/22/2011	1,145,000	936,800	0.82	1.22	0.14
5719		146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	5/9/2011	105,000	86,500	0.82	1.21	0.14
2783		113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	5/31/2011	494,000	407,300	0.82	1.21	0.14
2600		133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.14
984		161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	3/31/2011	745,000	620,000	0.83	1.20	0.13
2895		128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	4/26/2010	216,000	180,900	0.84	1.19	0.12
6969		291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	10/25/2010	551,733	463,900	0.84	1.19	0.12
5191		245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	5/9/2011	317,000	267,000	0.84	1.19	0.12
5998		167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	8/11/2010	282,200	238,000	0.84	1.19	0.12
337		099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11/10/2010	172,000	145,100	0.84	1.19	0.12
4588		169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	9/13/2011	525,000	444,200	0.85	1.18	0.11
1396		120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	11/10/2010	250,000	211,700	0.85	1.18	0.11
6438		200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	2/28/2011	323,000	274,500	0.85	1.18	0.11
4379		069//020/000	391 GOV. WENTWORTH		1010	1,886	82	2/3/2011	182,533	155,500	0.85	1.17	0.11
6966		291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	5/17/2011	635,000	541,600	0.85	1.17	0.11
1274		129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	12/9/2011	875,000	746,400	0.85	1.17	0.11
3216		076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	2/24/2012	159,000	137,000	0.86	1.16	0.10
2414		272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18/10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10

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50		159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.10
5176		245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.09
445		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15	0.09
3679		128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.09
5950		194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.09
6297		221//025/000	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.08
4986		245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.08
2708		146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.08
1977		207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.08
2594		133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.08
2544		145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.08
3694		128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.07
4547		237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
4302		099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.07
4686		169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26	7/18/2011	245,000	218,900	0.89	1.12	0.07
1439		129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.07
5968		174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
5414		131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.06
2228		133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.06
4992		244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.06
6377		221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.05
3644		128//067/000	WINTERSPORT STREET	SV1	1310	2,012	2,012	1/18/2010	42,533	38,700	38,700	0.91	1.10	0.05
1470		120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
5898		174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.05
3767		253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.05
4397		093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.05
4573		257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.04
2338		263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
5308		188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.04
6055		168//008/000	39 GREGSON LANE	WID	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.04
1863		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	1/25/2012	17,933	16,600	0.93	1.08	0.03

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1505		130//014/000	41 ST GALEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
699		175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.03
4282		092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.03
1481		120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.03
4658		141//011/000	WHITTIER HIGHWAY	C30	3900	2,012 2,012		2	1/2012	235,000	218,600	0.93	1.08	0.03
184110		086//005/003	392 RED HILL ROAD	1010	1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.03
2149		023//019/000	MOULTONBOROUGH	3541	3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07	0.02
3657		128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.02
6612		115//033/000	59 SAWMILL WAY	1010	1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.02
1715		291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.02
5071		224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.02
6753		112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.02
184463		096//004/000	11 VAPPI VALE	1020	1020	1,581	14	11	2/21/2012	118,000	111,200	0.94	1.06	0.02
6895		283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.02
1286		130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.01
2918		249//019/000	14 TANGLEWOOD	1010	1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.01
5288		179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.01
5808		213//018/000	800 MOULTONBORO	1010	1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.01
3471		199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
3135		278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.01
6418		216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.01
3669		128//016/000	OLYMPIA STREET	SV1	1320	2,012 2,012		11	2/2010	7,466	7,100	0.95	1.05	0.01
1376		121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.01
4083		090//001/000	LEES MILL ROAD	1022	1022	0 2,012		2,012	2/15/2011	43,000	41,000	0.95	1.05	0.01
5526		147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.00
184318		112//046/001	COE POINT ROAD	KN1	1330	0 2,012		2,012	7/30/2010	296,533	283,500	0.96	1.05	0.00
298		121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.00
6223		169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.00
2910		249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
2146		018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.00
1410		120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.00

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3699		128//033/000	ZERMATT STREET	SV1	1310		2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.00
6948		200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.01
3847		271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.01
1845		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/26/2011	19,466	18,900	0.97	1.03	0.01
5231		245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.01
3538		160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.01
3385		194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.02
6435		216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.02
6164		172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.02
4523		242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.02
521		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2012	41,000	40,300	0.98	1.02	0.02
2417		263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
2203		102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.02
2283		143//011/000	81 REDDING LANE		1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.03
5853		166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
3713		150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.03
7115		073//007/000	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.03
2700		146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.04
2852		142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.04
1316		130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.04
184466		096//004/000	10 VAPPI VALE		1020	2,022	14	11	11/18/2011	130,900	130,800	1.00	1.00	0.04
184461		096//004/000	13 VAPPI VALE		1020	1,780	14	11	1/30/2012	120,000	120,100	1.00	1.00	0.04
184475		096//004/000	1 VAPPI VALE		1020	1,780	14	11	2/21/2012	120,000	120,100	1.00	1.00	0.04
1463		120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.04
5972		173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.04
6693		106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.04
2595		133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.05
4408		072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.05
682		193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.05
3064		112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.05
5980		173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.05

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317		098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.06
4425		072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105		144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
6447		200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.06
2875		142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.07
376		049//002/000	47 OSSISPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
5306		188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.08
874		052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
5099		246//018/000	22 WINAUKKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.08
2551		144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
5862		166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.08
5173		245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.08
3362		217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
727		201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182		121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
3464		194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939		051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
5340		179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.09
6219		169//025/000	15 BENTLEY ROAD		1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
2219		133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.10
145		121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
408		094//024/000	508 GOV. WENTWORTH	99	1060	2,012	2,012	2,012	2/8/2011	525,000	559,900	1.07	0.94	0.11
2215		117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.11
101340		180//004/000	COTTAGE ROAD	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.11	
1937		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.12
7117		067//011/000	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.12
3620		129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
2559		145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.12
1132		103//014/000	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
4721		280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.15
3831		271//006/000	193 LONG ISLAND ROAD		1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15

Parcel Detail by GIS Region
MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	GIS Region	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6457		216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
5556		132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.16
1978		207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.17
4421		072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
291		121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3027		139//002/000	246 BEAN ROAD		1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.19
3502		195//016/000	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.19
2498		265//003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.19
2696		146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.20
5776		213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
2467		252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.21
4018		099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.23
6035		173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.23
1310		130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.23
2701		146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.24
3171		272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
6389		221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.26
5515		163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.30
5095		247//024/000	WTAUKEE ROAD		1300	2,012 2,012 8/22/2011				53,000	66,800	1.26	0.79	0.30
424		255//009/000	16 LONG ISLAND ROAD	COND	1022	0 2,012 2,012 2/18/2011				26,533	33,600	1.27	0.79	0.31
5181		245//102/000	WHITESELL ROAD	FH1	1310	2,012 2,012 1/14/2011				37,000	66,600	1.80	0.56	0.84

Summary by Sale Price Half
MOULTONBOROUGH, NH

01/25/2013

Sale Price Half	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1	89	168,465	163,257	0.99	175,000	180,200	0.96	0.08	10.70%	0.97
2	86	930,688	885,747	0.96	602,500	597,900	0.95	0.06	8.29%	0.95
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.41
4387	1	071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.18
222	1	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10 3/9/2011	290,000	230,400	0.79	1.26	0.17
6195	1	169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.16
1619	1	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26 7/29/2010	170,000	136,000	0.80	1.25	0.16
4175	1	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13 1/19/2011	254,000	205,400	0.81	1.24	0.15
2813	1	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12 2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	1	174//080/000	122 HANSON DRIVE		1010	1,921	11	10 8/24/2010	245,000	199,800	0.82	1.23	0.14
5719	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7 5/9/2011	105,000	86,500	0.82	1.21	0.14
2895	1	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18 4/26/2010	216,000	180,900	0.84	1.19	0.12
5998	1	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7 8/11/2010	282,200	238,000	0.84	1.19	0.12
337	1	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11 10/5/2010	172,000	145,100	0.84	1.19	0.12
1396	1	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14 11/10/2010	250,000	211,700	0.85	1.18	0.11
4379	1	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32 2/3/2011	182,533	155,500	0.85	1.17	0.11
3216	1	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16	0.10
50	1	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16 6/13/2011	148,000	128,000	0.86	1.16	0.10
5176	1	245//108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20 12/5/2011	270,000	233,700	0.87	1.16	0.09
445	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.09
3679	1	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11 1/11/2011	290,000	251,400	0.87	1.15	0.09
2708	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5 5/5/2011	99,000	87,100	0.88	1.14	0.08
3694	1	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	11 9/12/2011	203,533	180,500	0.89	1.13	0.07
4686	1	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.07
3644	1	128//067/000	WINTERSPORT STREET	SV1	1310			2,012 2,012 1/18/2010	42,533	38,700	0.91	1.10	0.05
1470	1	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9 3/2/2012	178,000	162,000	0.91	1.10	0.05
4397	1	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4 7/16/2010	273,800	249,900	0.91	1.10	0.05
2338	1	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28 4/20/2010	155,533	142,500	0.92	1.09	0.04
1863	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.03
1505	1	130//014/000	41 ST GALLEN STREET	SV1	1010	2,192	32	20 9/17/2010	207,066	191,700	0.93	1.08	0.03
4282	1	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16 7/22/2010	182,000	168,900	0.93	1.08	0.03
1481	1	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16 10/25/2010	193,933	180,200	0.93	1.08	0.03

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4658	1	141//011/000	WHITTIER HIGHWAY	C30	3900	2,451	5	1/27/2012	235,000	218,600	0.93	1.08	0.03
184110	1	086//005/003	392 RED HILL ROAD		1010	1,017	52	5/28/2010	245,000	228,400	0.93	1.07	0.03
2149	1	023//019/000	MOULTONBOROUGH		3541	1,017	52	5/28/2010	30,133	28,200	0.94	1.07	0.02
6612	1	115//033/000	59 SAWMILL WAY		1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.02
1715	1	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26 12/27/2011	242,533	228,200	0.94	1.06	0.02
184463	1	096//004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.02
5808	1	213//018/000	800 MOULTONBORO		1010	2,793	7	6/14/2010	290,000	274,700	0.95	1.06	0.01
3471	1	199//029/000	27 KERRIE COURT		1010	2,064	14	11 9/21/2010	252,000	238,900	0.95	1.05	0.01
3669	1	128//016/000	OLYMPIA STREET	SV1	1320		2,012	2,012 11/2/2010	7,466	7,100	0.95	1.05	0.01
1376	1	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.01
4083	1	090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.01
5526	1	147//014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18 6/22/2011	215,000	205,500	0.96	1.05	0.00
298	1	121//152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9 2/28/2011	272,000	260,600	0.96	1.04	0.00
6223	1	169//030/000	18 BENTLEY ROAD		1010	2,101	22	14 11/24/2010	198,000	189,900	0.96	1.04	0.00
2146	1	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11 8/2/2011	215,000	206,400	0.96	1.04	0.00
1410	1	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14 6/14/2010	231,733	223,400	0.96	1.04	0.00
3699	1	128//033/000	ZERMATT STREET	SV1	1310		2,012	2,012 6/28/2011	68,000	65,600	0.96	1.04	0.00
1845	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.01
521	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.02
2203	1	102//004/000	29 GILMAN POINT ROAD		1010	3,210	14	11 8/26/2010	242,000	238,300	0.98	1.02	0.02
2283	1	143//011/000	81 REDDING LANE		1010	1,331	27	18 7/12/2010	160,000	157,700	0.99	1.01	0.03
3713	1	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10 5/3/2010	275,000	273,000	0.99	1.01	0.03
2700	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4 9/10/2010	102,000	101,600	1.00	1.00	0.04
184466	1	096//004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.04
184461	1	096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.04
184475	1	096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.04
1463	1	120//080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9 5/26/2011	266,600	267,200	1.00	1.00	0.04
4408	1	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24 11/1/2010	133,000	134,500	1.01	0.99	0.05
317	1	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14 12/28/2011	200,000	203,400	1.02	0.98	0.06
4425	1	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14 3/15/2012	171,000	174,500	1.02	0.98	0.06
3105	1	144//033/000	220 MOULTONBORO		1010	1,493	47	28 6/18/2010	165,000	168,400	1.02	0.98	0.06

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
376	1	049//002/000	47 OSSIPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
874	1	052//005/000	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
2551	1	144//024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
5173	1	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012	8/12/2011	125,000	129,900	1.04	0.96	0.08
727	1	201//034/000	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.08
182	1	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
3464	1	194//044/000	18 KERRIE COURT		1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.08
939	1	051//018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
6219	1	169//025/000	15 BENTLEY ROAD		1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.10
145	1	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
1937	1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	3/23/2012	22,533	24,300	1.08	0.93	0.12
3620	1	129//067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
1132	1	103//014/000	47 MARVIN ROAD		1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.15
3831	1	271//006/000	193 LONG ISLAND ROAD		1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15
6457	1	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
4421	1	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
291	1	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.18
3027	1	139//002/000	246 BEAN ROAD		1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.19
2498	1	265//003/000	87 LUNT ROAD		1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.19
2696	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.20
5776	1	213//005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
2701	1	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.24
3171	1	272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
6389	1	221//059/000	54 COLBY ROAD	WAI	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.26
5515	1	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.30
5095	1	247//024/000	WINAUKEE ROAD		1300	2,012	2,012	8/22/2011	53,000	66,800	1.26	0.79	0.30	
424	1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.31
5181	1	245//102/000	WHITESSELL ROAD	FH1	1310	2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.84	
3973	2	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.27
3328	2	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.16

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1041	2	189//001/000	175 FERRY ROAD	LE1	1010	2,964	7	6	6/25/2010	504,533	409,700	0.81	1.23	0.14
3185	2	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.14
5897	2	174//034/000	189 KRANEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.13
2783	2	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.13
2600	2	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.13
984	2	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
6969	2	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19	0.11
5191	2	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.11
4588	2	169//052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.10
6438	2	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
6966	2	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13	5/17/2011	635,000	541,600	0.85	1.17	0.10
1274	2	129//084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.10
2414	2	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.09
5950	2	194//013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.08
6297	2	221//025/000	37 LONG POINT ROAD	W01	1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.07
4986	2	245//115/000	27 ECHO LANDING ROAD	BP4	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.07
1977	2	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.07
2594	2	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.07
2544	2	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.07
4547	2	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.06
4302	2	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.06
1439	2	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
5968	2	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.05
5414	2	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.05
2228	2	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.05
4992	2	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.05
6377	2	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.04
5898	2	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.04
3767	2	253//027/000	124 BEEDE ROAD	W14	1013	2,933	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.04
4573	2	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.03
5308	2	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.03

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6055	2	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.03
699	2	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.02
3657	2	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.01
5071	2	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.01
6753	2	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.01
6895	2	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.01
1286	2	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.00
2918	2	249//019/000	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.00
5288	2	179//007/000	20 COTTAGE ROAD		1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.00
3135	2	278//026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6418	2	216//025/000	31 WALLACE POINT RD	W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.00
184318	2	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.01
2910	2	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.01
6948	2	200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.02
3847	2	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.02
5231	2	245//076/000	4 KINGSWOOD LANE	PH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.02
3538	2	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.02
3385	2	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.03
6435	2	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.03
6164	2	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.03
4523	2	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.03
2417	2	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.03
5853	2	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.04
7115	2	073//007/000	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.04
2852	2	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.05
1316	2	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.05
5972	2	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.05
6693	2	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.05
2595	2	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.06
682	2	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.06
3064	2	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.06

Parcel Detail by Sale Price Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Price Half	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5980	2	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.06
6447	2	200//013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.07
2875	2	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.08
5306	2	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.09
5099	2	246//018/000	22 WINAUKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.09
5862	2	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.09
3362	2	217//041/000	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
5340	2	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.10
2219	2	133//007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.11
408	2	094//024/000	508 GOV. WENTWORTH	99	1060	2,012 2,012		2/8/2011	525,000	559,900	1.07	0.94	0.12	0.12
2215	2	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.12
101340	2	180//004/000	COTTAGE ROAD	W15	1330	0 2,012		8/25/2011	500,000	533,900	1.07	0.94	0.12	0.12
7117	2	067//011/000	20 HAYES LANE	1010		3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.13
2559	2	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.13
4721	2	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.16
5556	2	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.17
1978	2	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.18
3502	2	195//016/000	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.20
2467	2	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.22
4018	2	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.24
6035	2	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.24
1310	2	130//076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.24

Summary by Sale Date Half
MOULTONBOROUGH, NH

01/25/2013

Sale Date Half	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2010, H 1	18	919,444	877,717	0.94	422,500	349,150	0.96	0.05	7.12%	0.95
2010, H 2	52	498,885	468,806	0.96	287,333	262,100	0.95	0.06	9.74%	0.94
2011, H 1	44	597,639	566,823	0.97	315,500	293,300	0.95	0.09	10.98%	0.95
2011, H 2	39	443,385	427,490	0.99	270,000	233,700	1.00	0.07	8.74%	0.96
2012, H 1	22	406,927	405,227	1.00	207,500	202,950	0.98	0.06	7.47%	1.00
		543,043	518,309	0.97	290,000	273,000	0.96	0.07	9.48%	0.95

Parcel Detail by Sale Date Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Date Half	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3973	2010, H 1	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48
1041	2010, H 1	189//001/000	175 FERRY ROAD		1010	2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23
2895	2010, H 1	128//089/000	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19
4547	2010, H 1	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13
5968	2010, H 1	174//090/000	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12
3767	2010, H 1	253//027/000	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10
2338	2010, H 1	263//016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09
2149	2010, H 1	023//019/000	MOULTONBOROUGH		3541	1,017	52	27	5/28/2010	30,133	28,200	0.94	1.07
5808	2010, H 1	213//018/000	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06
1410	2010, H 1	120//048/000	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04
3385	2010, H 1	194//032/000	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03
6164	2010, H 1	172//024/000	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02
4523	2010, H 1	242//030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5	5/7/2010	3,700,000	3,636,400	0.98	1.02
5853	2010, H 1	166//020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01
3713	2010, H 1	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01
3105	2010, H 1	144//033/000	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98
2875	2010, H 1	142//068/000	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97
291	2010, H 1	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87
1900	2010, H 2	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012	9/24/2010	30,000	16,600	0.55	1.81
3328	2010, H 2	217//032/000	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27
1619	2010, H 2	129//016/000	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25
3185	2010, H 2	090//002/000	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23
6008	2010, H 2	174//080/000	122 HANSON DRIVE		1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23
2600	2010, H 2	133//036/000	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21
6969	2010, H 2	291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16	10/25/2010	551,733	463,900	0.84	1.19
5998	2010, H 2	167//020/000	27 BEECHWOOD CIRCLE		1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19
337	2010, H 2	099//007/000	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19
1396	2010, H 2	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18
2414	2010, H 2	272//054/000	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16
445	2010, H 2	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/28/2010	97,000	84,000	0.87	1.15

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2594	2010, H 2	133//030/000	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.07
2544	2010, H 2	145//007/000	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.07
1439	2010, H 2	129//127/000	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
5414	2010, H 2	131//022/000	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.05
2228	2010, H 2	133//017/000	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.05
6377	2010, H 2	221//049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.04
3644	2010, H 2	128//067/000	WINTERSPORT STREET	SV1	1310	2,012 2,012 11/18/2010			42,533	38,700		0.91	1.10	0.04
4397	2010, H 2	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.04
1505	2010, H 2	130//014/000	41 ST GALLAN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.02
4282	2010, H 2	092//035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.02
1481	2010, H 2	120//015/000	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
3657	2010, H 2	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.01
6753	2010, H 2	112//062/000	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.01
5288	2010, H 2	179//007/000	20 COTTAGE ROAD	1010	1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.00
3471	2010, H 2	199//029/000	27 KERRIE COURT	1010	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
3669	2010, H 2	128//016/000	OLYMPIA STREET	SV1	1320	2,012 2,012 11/2/2010			7,466	7,100		0.95	1.05	0.00
184318	2010, H 2	112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012	7/30/2010	296,533	283,500	0.96	1.05	0.01
6223	2010, H 2	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
5231	2010, H 2	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.02
6435	2010, H 2	216//039/000	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.03
2203	2010, H 2	102//004/000	29 GILMAN POINT ROAD	1010	1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
2283	2010, H 2	143//011/000	81 REDDING LANE	1010	1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.04
2700	2010, H 2	146//004/000	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.05
2852	2010, H 2	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.05
5972	2010, H 2	173//007/000	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.05
2595	2010, H 2	133//031/000	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.06
4408	2010, H 2	072//017/000	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.06
682	2010, H 2	193//007/000	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.06
5306	2010, H 2	188//009/000	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.09
3362	2010, H 2	217//041/000	8 PANTHER PATH	BC1	1013	3,956	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
6219	2010, H 2	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.11

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145	2010, H 2	121//015/000	42 WINTERSPORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.11
7117	2010, H 2	067//011/000	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.13
4721	2010, H 2	280//015/000	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.16
6457	2010, H 2	216//044/000	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
3502	2010, H 2	195//016/000	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.20
2701	2010, H 2	146//004/000	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.25
3171	2010, H 2	272//022/000	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
6389	2010, H 2	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
5515	2010, H 2	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.31
222	2011, H 1	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.16
4175	2011, H 1	098//096/000	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.14
2813	2011, H 1	137//022/000	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.14
5719	2011, H 1	146//004/000	201 HANSON MILL ROAD	AC2	1031	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.13
2783	2011, H 1	113//018/000	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.13
984	2011, H 1	161//002/000	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
5191	2011, H 1	245//095/000	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.11
6438	2011, H 1	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
4379	2011, H 1	069//020/000	391 GOV. WENTWORTH		1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.10
6966	2011, H 1	291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13	5/17/2011	635,000	541,600	0.85	1.17	0.10
50	2011, H 1	159//006/000	9 SEVERANCE ROAD		1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.09
3679	2011, H 1	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.08
6297	2011, H 1	221//025/000	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.07
4986	2011, H 1	245//115/000	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.07
2708	2011, H 1	146//004/000	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.07
1977	2011, H 1	207//012/000	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.07
4992	2011, H 1	244//005/000	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.05
5898	2011, H 1	174//035/000	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.04
5071	2011, H 1	224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16	4/13/2011	555,000	522,200	0.94	1.06	0.01
6895	2011, H 1	283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13	5/31/2011	445,000	420,400	0.94	1.06	0.01
2918	2011, H 1	249//019/000	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.00

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3135	2011, H 1	278// 026/000	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6418	2011, H 1	216// 025/000		W01	1013	8,651	8	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.00
4083	2011, H 1	090// 001/000	LEES MILL ROAD		1022		0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.00
5526	2011, H 1	147// 014/000	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.01
298	2011, H 1	121// 152/000	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.01
3699	2011, H 1	128// 033/000	ZERMAIT STREET	SV1	1310		2,012	2,012	6/28/2011	68,000	65,600	0.96	1.04	0.01
6948	2011, H 1	200// 037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18	6/27/2011	575,000	556,800	0.97	1.03	0.02
3538	2011, H 1	160// 025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/ 5/2011	730,000	711,500	0.97	1.03	0.02
7115	2011, H 1	073// 007/000	60 HAYES LANE		1010	3,147	7	7	2/ 4/2011	310,000	307,800	0.99	1.01	0.04
1463	2011, H 1	120// 080/000	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.05
6447	2011, H 1	200// 013/000	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/ 6/2011	1,720,000	1,758,900	1.02	0.98	0.07
5099	2011, H 1	246// 018/000	22 WINAUKEE ROAD	WN1	1010	3,282	12	10	5/ 2/2011	385,000	399,400	1.04	0.96	0.09
2551	2011, H 1	144// 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
939	2011, H 1	051// 018/000	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.10
2219	2011, H 1	133// 007/000	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.11
408	2011, H 1	094// 024/000	508 GOV. WENTWORTH	99	1060		2,012	2,012	2/ 8/2011	525,000	559,900	1.07	0.94	0.12
3620	2011, H 1	129// 067/000	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.13
2559	2011, H 1	145// 014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.13
1978	2011, H 1	207// 013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.18
5776	2011, H 1	213// 005/000	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.21
1310	2011, H 1	130// 076/000	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.24
424	2011, H 1	255// 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012	2/18/2011	26,533	33,600	1.27	0.79	0.32
5181	2011, H 1	245// 102/000	WHITESELL ROAD	FH1	1310		2,012	2,012	1/14/2011	37,000	66,600	1.80	0.56	0.85
4387	2011, H 2	071// 004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012	7/15/2011	60,000	47,000	0.78	1.28	0.22
6195	2011, H 2	169// 046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18	9/30/2011	290,000	231,700	0.80	1.25	0.20
5897	2011, H 2	174// 034/000	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.18
4588	2011, H 2	169// 052/000	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.15
1274	2011, H 2	129// 084/000	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/ 9/2011	875,000	746,400	0.85	1.17	0.15
5176	2011, H 2	245// 108/000	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/ 5/2011	270,000	233,700	0.87	1.16	0.13
5950	2011, H 2	194// 013/000	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.13

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3694	2011, H 2	128//021/000	36 OLYMPIA STREET	SV1	1010	1,935	14	9/12/2011	203,533	180,500	0.89	1.13	0.11
4686	2011, H 2	169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	7/18/2011	245,000	218,900	0.89	1.12	0.11
5308	2011, H 2	188//011/000	11 CHIPMUNK LANE	W15	1013	1,036	50	28 12/15/2011	575,000	528,200	0.92	1.09	0.08
699	2011, H 2	175//013/000	62 STICKS AND STONES	IQ	1013	2,612	83	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.07
6612	2011, H 2	115//033/000	59 SAWMILL WAY	1010	1010	1,299	224	32 9/19/2011	145,000	136,200	0.94	1.06	0.06
1715	2011, H 2	291//040/000	112 WINDERMERE ROAD	WA1	1010	1,490	42	26 12/27/2011	242,533	228,200	0.94	1.06	0.06
1376	2011, H 2	121//100/000	95 BADEN STREET	SV1	1010	1,037	42	24 7/19/2011	155,000	147,700	0.95	1.05	0.05
2910	2011, H 2	249//012/000	140 TANGLEWOOD	W16	1013	1,827	42	24 8/23/2011	622,000	596,800	0.96	1.04	0.04
2146	2011, H 2	018//013/000	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11 8/2/2011	215,000	206,400	0.96	1.04	0.04
1845	2011, H 2	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.03
2417	2011, H 2	263//071/000	76 WEST POINT ROAD	W01	1013	3,288	10	9 8/26/2011	1,669,000	1,642,600	0.98	1.02	0.02
1316	2011, H 2	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28 12/30/2011	600,000	599,000	1.00	1.00	0.00
184466	2011, H 2	096//004/000	10 VAPPI VALE	1020	1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.00
6693	2011, H 2	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13 8/23/2011	370,000	371,400	1.00	1.00	0.00
3064	2011, H 2	112//026/000	179 KANASATKA ROAD	KN1	1013	2,103	19	13 9/6/2011	425,000	430,100	1.01	0.99	0.01
5980	2011, H 2	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16 8/31/2011	491,600	497,600	1.01	0.99	0.01
317	2011, H 2	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14 12/28/2011	200,000	203,400	1.02	0.98	0.02
874	2011, H 2	052//005/000	35 OLD ROUTE 109	1010	1010	1,684	52	28 10/7/2011	148,000	153,500	1.04	0.96	0.04
5862	2011, H 2	166//029/000	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10 8/23/2011	825,000	857,000	1.04	0.96	0.04
5173	2011, H 2	245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012 8/12/2011	125,000	129,900	1.04	0.96	0.04
727	2011, H 2	201//034/000	32 KONA FARM ROAD	1010	1010	2,434	17	13 8/2/2011	224,000	232,900	1.04	0.96	0.04
3464	2011, H 2	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10 11/8/2011	285,000	297,000	1.04	0.96	0.04
5340	2011, H 2	179//017/000	22 WYMAN TRAIL	W18	1013	1,443	47	28 8/8/2011	520,000	546,400	1.05	0.95	0.05
101340	2011, H 2	180//004/000	COTTAGE ROAD	W15	1330	0	2,012	2,012 8/25/2011	500,000	533,900	1.07	0.94	0.07
1132	2011, H 2	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22 9/1/2011	212,000	234,800	1.11	0.90	0.11
3831	2011, H 2	271//006/000	193 LONG ISLAND ROAD	1010	1010	711	33	22 9/19/2011	119,000	132,100	1.11	0.90	0.11
5556	2011, H 2	132//003/000	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26 12/15/2011	375,000	418,900	1.12	0.90	0.12
4421	2011, H 2	072//031/000	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18 8/23/2011	124,000	141,400	1.14	0.88	0.14
3027	2011, H 2	139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36 9/28/2011	177,000	203,300	1.15	0.87	0.15
2696	2011, H 2	146//004/000	201 HANSON MILL ROAD	AC2	1031	506	16	12 7/25/2011	75,000	86,900	1.16	0.86	0.16
2467	2011, H 2	252//015/000	57 COVE ROAD	W15	1013	3,306	24	13 10/4/2011	765,000	898,100	1.17	0.85	0.17

Parcel Detail by Sale Date Half MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Sale Date Half	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Abs Disp Ratio
5095	2011, H2	247//024/000	WINAUKKEE ROAD		1300		2,012	2,012 8/22/2011	53,000	66,800	1.26	0.79
3216	2012, H1	076//003/000	822 WHITTIER HIGHWAY		1010	1,604	137	34 2/24/2012	159,000	137,000	0.86	1.16
4302	2012, H1	099//181/000	65 SUNRISE DRIVE	BM2	1013	1,312	27	22 2/24/2012	300,000	266,800	0.89	1.12
1470	2012, H1	120//075/000	33 BASEL STREET	SV1	1010	1,540	10	9 3/2/2012	178,000	162,000	0.91	1.10
4573	2012, H1	257//002/000	297 LONG POINT ROAD	W02	1013	3,834	15	12 3/29/2012	1,300,000	1,190,700	0.92	1.09
6055	2012, H1	168//008/000	39 GREGSON LANE	W1D	1013	3,046	2	2 3/29/2012	1,450,000	1,338,800	0.92	1.08
1863	2012, H1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08
4658	2012, H1	141//011/000	WHITTIER HIGHWAY	C30	3900		2,012	2,012 2/1/2012	235,000	218,600	0.93	1.08
184110	2012, H1	086//005/003	392 RED HILL ROAD		1010	2,451	5	5 1/27/2012	245,000	228,400	0.93	1.07
184463	2012, H1	096//004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06
1286	2012, H1	130//041/000	176 CASTLE SHORE	SV12	1093	1,973	14	11 2/23/2012	875,000	827,100	0.95	1.06
3847	2012, H1	271//015/000	102 DEERHAVEN ROAD	W14	1013	3,575	22	13 3/6/2012	935,000	906,700	0.97	1.03
521	2012, H1	255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02
184461	2012, H1	096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00
184475	2012, H1	096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00
4425	2012, H1	072//035/000	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14 3/15/2012	171,000	174,500	1.02	0.98
376	2012, H1	049//002/000	47 OSSPEE MOUNTAIN		1010	1,711	27	18 3/14/2012	180,000	186,400	1.04	0.97
182	2012, H1	121//030/000	38 OSLO STREET	SV1	1010	1,965	16	12 3/20/2012	180,000	187,300	1.04	0.96
2215	2012, H1	117//012/000	183 GILMAN POINT	W19	1013	3,029	17	13 3/12/2012	580,000	618,600	1.07	0.94
1937	2012, H1	288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93
2498	2012, H1	265//003/000	87 LUNT ROAD		1010	3,014	14	11 2/1/2012	249,933	287,100	1.15	0.87
4018	2012, H1	099//201/000	131 SUNRISE DRIVE	BM4	1013	1,753	34	22 2/14/2012	335,000	397,200	1.19	0.84
6035	2012, H1	173//044/000	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11 3/2/2012	1,140,000	1,355,200	1.19	0.84

Summary by Residential Grade
MOULTONBOROUGH, NH

01/25/2013

Residential Grade	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01 Minimum	31	195,573	185,768	0.98	118,000	111,200	0.95	0.05	11.44%	0.95
03 Average	3	93,000	86,833	0.95	99,000	86,900	0.88	0.06	12.88%	0.93
04 Average +10	57	315,733	303,149	0.98	216,000	205,500	0.96	0.08	9.59%	0.96
05 Average +20	27	341,995	335,567	0.99	285,000	274,300	1.00	0.09	9.48%	0.98
06 Good	22	425,912	413,700	0.98	311,500	298,750	0.99	0.05	7.21%	0.97
07 Good +15	4	405,750	418,775	0.97	302,000	285,800	0.95	0.07	9.47%	1.03
08 Good +25	3	711,667	653,700	0.92	875,000	817,000	0.95	0.00	2.46%	0.92
09 Very Good	3	1,169,511	1,079,500	0.93	1,198,533	1,092,400	0.91	0.01	2.56%	0.92
10 Very Good +20	2	850,000	801,700	0.95	850,000	801,700	0.95	0.09	10.00%	0.94
11 Very Good +40	5	1,083,107	1,000,340	0.90	775,000	694,900	0.90	0.03	5.56%	0.92
12 Excellent	2	1,319,500	1,256,400	0.94	1,319,500	1,256,400	0.94	0.04	4.26%	0.95
13 Excellent + 20	4	1,293,750	1,311,100	1.01	1,222,500	1,272,950	1.01	0.14	13.86%	1.01
14 Excellent + 40	3	1,181,667	1,072,900	0.91	1,200,000	1,060,400	0.88	0.06	7.20%	0.91
15 Luxurious	2	1,475,000	1,279,200	0.87	1,475,000	1,279,200	0.87	0.06	6.32%	0.87
18 Custom	1	2,424,000	2,129,400	0.88	2,424,000	2,129,400	0.88	0.00	0.00%	0.88
19 Custom + 70	1	2,900,000	2,754,000	0.95	2,900,000	2,754,000	0.95	0.00	0.00%	0.95
20 Custom + 90	3	3,350,000	3,200,700	0.95	3,150,000	3,072,300	0.98	0.00	2.38%	0.96
	2	4,012,500	3,872,000	0.97	4,012,500	3,872,000	0.97	0.02	1.55%	0.96
		543,043	518,309	0.97	290,000	273,000	0.96	0.06	9.48%	0.95

Parcel Detail by Residential Grade MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1900		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/24/2010	30,000	16,600	0.55	1.81	0.40
4387		071//004/000	427 GOV. WENTWORTH		1060	0	2,012	2,012 7/15/2011	60,000	47,000	0.78	1.28	0.17
6195		169//046/000	8 ALPINE PARK ROAD	CV2	1020	667	27	18 9/30/2011	290,000	231,700	0.80	1.25	0.15
6969		291//043/000	7 WINDERMERE ROAD	LE	1020	1,816	23	16 10/25/2010	551,733	463,900	0.84	1.19	0.11
6966		291//043/000	10 LANDS END LANE	LE2	1020	1,933	24	13 5/17/2011	635,000	541,600	0.85	1.17	0.10
445		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2010	97,000	84,000	0.87	1.15	0.08
4686		169//053/000	56 LAKE SHORE DRIVE	SH1	1020	502	42	26 7/18/2011	245,000	218,900	0.89	1.12	0.06
3644		128//067/000	WINTERSPORT STREET	SV1	1310			2,012 2,012 11/18/2010	42,533	38,700	0.91	1.10	0.04
1863		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 1/25/2012	17,933	16,600	0.93	1.08	0.02
4658		141//011/000	WHITTIER HIGHWAY	C30	3900			2,012 2,012 2/1/2012	235,000	218,600	0.93	1.08	0.02
2149		023//019/000	MOULTONBOROUGH		3541	1,017	52	27 5/28/2010	30,133	28,200	0.94	1.07	0.01
5071		224//011/000	932/936 MOULTONBORO	C30	0322	6,350	24	16 4/13/2011	555,000	522,200	0.94	1.06	0.01
184463		096//004/000	11 VAPPI VALE		1020	1,581	14	11 2/21/2012	118,000	111,200	0.94	1.06	0.01
6895		283//014/000	32 TOPSIDE ROAD - UNIT	JT6	1020	3,312	24	13 5/31/2011	445,000	420,400	0.94	1.06	0.01
3669		128//016/000	OLYMPIA STREET	SV1	1320			2,012 2,012 11/2/2010	7,466	7,100	0.95	1.05	0.00
4083		090//001/000	LEES MILL ROAD		1022	0	2,012	2,012 2/15/2011	43,000	41,000	0.95	1.05	0.00
184318		112//046/001	COE POINT ROAD	KN1	1330	0	2,012	2,012 7/30/2010	296,533	283,500	0.96	1.05	0.01
3699		128//033/000	ZERMATT STREET	SV1	1310			2,012 2,012 6/28/2011	68,000	65,600	0.96	1.04	0.01
6948		200//037/000	16 WINDWARD WAY	WW1	1020	2,129	28	18 6/27/2011	575,000	556,800	0.97	1.03	0.02
1845		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 9/26/2011	19,466	18,900	0.97	1.03	0.02
521		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/28/2012	41,000	40,300	0.98	1.02	0.03
184466		096//004/000	10 VAPPI VALE		1020	2,022	14	11 11/18/2011	130,900	130,800	1.00	1.00	0.05
184461		096//004/000	13 VAPPI VALE		1020	1,780	14	11 1/30/2012	120,000	120,100	1.00	1.00	0.05
184475		096//004/000	1 VAPPI VALE		1020	1,780	14	11 2/21/2012	120,000	120,100	1.00	1.00	0.05
5173		245//038/000	BLUEJAY LANE	FH1	1060	0	2,012	2,012 8/12/2011	125,000	129,900	1.04	0.96	0.09
408		094//024/000	508 GOV. WENTWORTH	99	1060			2,012 2,012 2/8/2011	525,000	559,900	1.07	0.94	0.12
101340		180//004/000	COTTAGE ROAD	W15	1330	0	2,012	8/25/2011	500,000	533,900	1.07	0.94	0.12
1937		288//008/000	484 LONG ISLAND ROAD	COND	1023	0	2,012	2,012 3/23/2012	22,533	24,300	1.08	0.93	0.13
5095		247//024/000	WINAUKEE ROAD		1300			2,012 2,012 8/22/2011	53,000	66,800	1.26	0.79	0.31
424		255//009/000	16 LONG ISLAND ROAD	COND	1022	0	2,012	2,012 2/18/2011	26,533	33,600	1.27	0.79	0.32

**Parcel Detail by Residential Grade
MOULTONBOROUGH, NH**

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5181		245//102/000	WHITESELL ROAD	FH1	1310	492	7	7	5/9/2011	105,000	86,500	0.82	1.21	0.06
5719	01	Minimum	201 HANSON MILL ROAD	AC2	1031	474	5	5	5/5/2011	99,000	87,100	0.88	1.14	0.00
2708	01	Minimum	201 HANSON MILL ROAD	AC2	1031	506	16	12	7/25/2011	75,000	86,900	1.16	0.86	0.28
2696	01	Minimum	201 HANSON MILL ROAD	AC2	1031									
3328	03	Average	148 BLACK CAT ISLAND	BC1	1013	831	43	26	8/30/2010	1,050,000	828,600	0.79	1.27	0.17
1619	03	Average	23 OBERDORF STREET	SV1	1010	1,404	42	26	7/29/2010	170,000	136,000	0.80	1.25	0.16
2813	03	Average	12 VELMA DRIVE	KN3	1010	1,638	17	12	2/28/2011	225,000	183,100	0.81	1.23	0.15
6008	03	Average	122 HANSON DRIVE	1010	1010	1,921	11	10	8/24/2010	245,000	199,800	0.82	1.23	0.14
984	03	Average	69 JEREMIAH SMITH	W20	1013	1,587	47	28	3/31/2011	745,000	620,000	0.83	1.20	0.13
2895	03	Average	115 WINTERSPORT	SV1	1010	2,010	27	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
5191	03	Average	14 SPINNAKER DRIVE	FH1	1010	1,643	30	20	5/9/2011	317,000	267,000	0.84	1.19	0.12
5998	03	Average	27 BEECHWOOD CIRCLE	1010	1010	3,024	7	7	8/11/2010	282,200	238,000	0.84	1.19	0.12
337	03	Average	6 ELCID STREET	SV1	1010	1,296	14	11	10/5/2010	172,000	145,100	0.84	1.19	0.12
4588	03	Average	64 LAKE SHORE DRIVE	W10	1013	1,864	32	18	9/13/2011	525,000	444,200	0.85	1.18	0.11
2414	03	Average	88 WEST POINT ROAD	W01	1013	2,860	27	18	10/25/2010	1,350,000	1,165,500	0.86	1.16	0.10
50	03	Average	9 SEVERANCE ROAD	1010	1010	1,415	25	16	6/13/2011	148,000	128,000	0.86	1.16	0.10
5176	03	Average	12 WHITESELL ROAD	FH1	1010	1,985	32	20	12/5/2011	270,000	233,700	0.87	1.16	0.09
3694	03	Average	36 OLYMPIA STREET	SV1	1010	1,935	14	11	9/12/2011	203,533	180,500	0.89	1.13	0.07
4302	03	Average	65 SUNRISE DRIVE	BM2	1013	1,312	27	22	2/24/2012	300,000	266,800	0.89	1.12	0.07
5968	03	Average	109 HANSON DRIVE	W09	1013	1,605	44	24	4/15/2010	525,000	470,300	0.90	1.12	0.06
1470	03	Average	33 BASEL STREET	SV1	1010	1,540	10	9	3/2/2012	178,000	162,000	0.91	1.10	0.05
2338	03	Average	115 LONG ISLAND ROAD	LW1	1010	1,074	47	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
5308	03	Average	11 CHIPMUNK LANE	W15	1013	1,036	50	28	12/15/2011	575,000	528,200	0.92	1.09	0.04
1505	03	Average	41 ST GALLEN STREET	SV1	1010	2,192	32	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
4282	03	Average	32 GLEN FOREST DRIVE	BM1	1010	1,285	27	16	7/22/2010	182,000	168,900	0.93	1.08	0.03
1481	03	Average	10 FINCH STREET	SV1	1010	1,585	24	16	10/25/2010	193,933	180,200	0.93	1.08	0.03
6612	03	Average	59 SAWMILL WAY	1010	1010	1,299	224	32	9/19/2011	145,000	136,200	0.94	1.06	0.02
1715	03	Average	112 WINDERMERE ROAD	WA1	1010	1,490	42	26	12/27/2011	242,533	228,200	0.94	1.06	0.02
6753	03	Average	50 DEERCROSSING	KN1	1013	2,066	57	30	10/18/2010	358,000	337,100	0.94	1.06	0.02

Parcel Detail by Residential Grade MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3471	03	Average	27 KERRIE COURT	SV1	1010	2,064	14	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
1376	03	Average	95 BADEN STREET	SV1	1010	1,037	42	24	7/19/2011	155,000	147,700	0.95	1.05	0.01
5526	03	Average	20 BRAE BURN ROAD	BB1	1010	2,150	27	18	6/22/2011	215,000	205,500	0.96	1.05	0.00
2910	03	Average	140 TANGLEWOOD	W16	1013	1,827	42	24	8/23/2011	622,000	596,800	0.96	1.04	0.00
2146	03	Average	68 SUMMIT VIEW DRIVE	SL1	1010	2,156	13	11	8/2/2011	215,000	206,400	0.96	1.04	0.00
2203	03	Average	29 GILMAN POINT ROAD		1010	3,210	14	11	8/26/2010	242,000	238,300	0.98	1.02	0.02
2283	03	Average	81 REDDING LANE		1010	1,331	27	18	7/12/2010	160,000	157,700	0.99	1.01	0.03
5853	03	Average	100 DRIFTWOOD DRIVE	W08	1013	1,551	37	24	5/5/2010	425,000	419,700	0.99	1.01	0.03
5972	03	Average	129 HANSON DRIVE	W09	1013	1,272	40	24	11/22/2010	420,000	421,500	1.00	1.00	0.04
4408	03	Average	83 PARADISE DRIVE	BM1	1010	1,180	37	24	11/1/2010	133,000	134,500	1.01	0.99	0.05
3064	03	Average	179 KANASATKA ROAD	KN1	1013	2,103	19	13	9/6/2011	425,000	430,100	1.01	0.99	0.05
4425	03	Average	88 MOUNTAIN VIEW	BM1	1010	1,142	22	14	3/15/2012	171,000	174,500	1.02	0.98	0.06
3105	03	Average	220 MOULTONBORO		1010	1,493	47	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
2875	03	Average	22 MYERS ROAD	KN1	1013	851	87	34	5/10/2010	420,000	431,400	1.03	0.97	0.07
376	03	Average	47 OSSPEE MOUNTAIN		1010	1,711	27	18	3/14/2012	180,000	186,400	1.04	0.97	0.08
5306	03	Average	7 CHIPMUNK LANE	W15	1093	1,307	47	26	10/26/2010	600,000	621,700	1.04	0.97	0.08
874	03	Average	35 OLD ROUTE 109		1010	1,684	52	28	10/7/2011	148,000	153,500	1.04	0.96	0.08
182	03	Average	38 OSLO STREET	SV1	1010	1,965	16	12	3/20/2012	180,000	187,300	1.04	0.96	0.08
939	03	Average	22 RORY LANE		1010	1,600	5	5	5/25/2011	174,933	183,000	1.05	0.96	0.09
5340	03	Average	22 WYMAN TRAIL	W18	1013	1,443	47	28	8/8/2011	520,000	546,400	1.05	0.95	0.09
145	03	Average	42 WINTERSFORT	SV1	1010	2,368	11	10	8/30/2010	224,000	238,300	1.06	0.94	0.10
3620	03	Average	11 HANNAH STREET	SV1	1010	1,553	42	26	2/11/2011	143,533	155,600	1.08	0.92	0.12
3831	03	Average	193 LONG ISLAND ROAD		1010	711	33	22	9/19/2011	119,000	132,100	1.11	0.90	0.15
6457	03	Average	12 GOODHUE LANE	WA2	1010	1,056	27	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
5556	03	Average	118 TOLTEC POINT ROAD	W20	1013	1,546	42	26	12/15/2011	375,000	418,900	1.12	0.90	0.16
4421	03	Average	102 MOUNTAIN VIEW	BM1	1010	1,387	27	18	8/23/2011	124,000	141,400	1.14	0.88	0.18
3502	03	Average	298 REDDING LANE	W1D	1013	988	52	28	10/8/2010	765,000	878,700	1.15	0.87	0.19
5776	03	Average	843 MOULTONBORO	98	1010	2,356	42	26	3/14/2011	170,000	197,000	1.16	0.86	0.20
4018	03	Average	131 SUNRISE DRIVE	BM4	1013	1,753	34	22	2/14/2012	335,000	397,200	1.19	0.84	0.23
1310	03	Average	126 CASTLE SHORE	SV12	1013	1,508	32	20	1/10/2011	485,000	576,900	1.19	0.84	0.23
3171	03	Average	21 DEER RUN LANE		1010	1,550	52	30	11/12/2010	105,000	126,300	1.20	0.83	0.24

Parcel Detail by Residential Grade MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6389	03 Average	221//059/000	54 COLBY ROAD	WA1	1010	1,287	48	28	9/20/2010	162,533	198,900	1.22	0.82	0.26
3973	04 Average +10	099//147/000	316 PARADISE DRIVE	BM2	1013	1,514	30	16	4/2/2010	426,000	288,600	0.68	1.48	0.32
1396	04 Average +10	120//064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	20	14	11/10/2010	250,000	211,700	0.85	1.18	0.15
6438	04 Average +10	200//001/000	43 KONA BAY ROAD	WA2	1010	2,186	60	28	2/28/2011	323,000	274,500	0.85	1.18	0.15
4379	04 Average +10	069//020/000	391 GOV. WENTWORTH	1010	1010	1,886	82	32	2/3/2011	182,533	155,500	0.85	1.17	0.15
3216	04 Average +10	076//003/000	822 WHITTIER HIGHWAY	1010	1010	1,604	137	34	2/24/2012	159,000	137,000	0.86	1.16	0.14
3679	04 Average +10	128//018/000	50 OLYMPIA STREET	SV1	1010	2,832	13	11	1/11/2011	290,000	251,400	0.87	1.15	0.13
4547	04 Average +10	237//010/000	56 BRAUN BAY ROAD	W02	1013	2,052	52	28	6/29/2010	830,000	737,000	0.89	1.13	0.11
4397	04 Average +10	093//004/000	30 MELLY LANE	BCK	1010	2,605	4	4	7/16/2010	273,800	249,900	0.91	1.10	0.09
3657	04 Average +10	128//003/000	812 GOV. WENTWORTH	SV1	1010	2,832	13	11	11/2/2010	292,466	274,300	0.94	1.07	0.06
6223	04 Average +10	169//030/000	18 BENTLEY ROAD	1010	1010	2,101	22	14	11/24/2010	198,000	189,900	0.96	1.04	0.04
5231	04 Average +10	245//076/000	4 KINGSWOOD LANE	FH1	1010	1,501	27	16	7/20/2010	300,000	291,600	0.97	1.03	0.03
3538	04 Average +10	160//025/000	8 POINT DRIVE	SV2	1013	3,063	42	24	5/5/2011	730,000	711,500	0.97	1.03	0.03
3713	04 Average +10	150//025/000	26 BERNDORF AVENUE	SV1	1010	2,363	12	10	5/3/2010	275,000	273,000	0.99	1.01	0.01
2852	04 Average +10	142//045/000	12 GLIDDEN ROAD	KN4	1013	3,014	9	9	8/12/2010	405,000	404,000	1.00	1.00	0.00
1316	04 Average +10	130//082/000	106 CASTLE SHORE	SV12	1013	1,845	48	28	12/30/2011	600,000	599,000	1.00	1.00	0.00
6693	04 Average +10	106//012/000	14 BRICK KILN ROAD	KN1	1013	1,821	18	13	8/23/2011	370,000	371,400	1.00	1.00	0.00
5980	04 Average +10	173//015/000	193 HANSON DRIVE	W09	1013	2,121	27	16	8/31/2011	491,600	497,600	1.01	0.99	0.01
317	04 Average +10	098//030/000	32 LUCERNE STREET	SV1	1010	1,785	22	14	12/28/2011	200,000	203,400	1.02	0.98	0.02
3464	04 Average +10	194//044/000	18 KERRIE COURT	1010	1010	2,771	11	10	11/8/2011	285,000	297,000	1.04	0.96	0.04
6219	04 Average +10	169//025/000	15 BENTLEY ROAD	1010	1010	2,510	22	14	11/17/2010	201,000	212,200	1.06	0.95	0.06
2559	04 Average +10	145//014/000	45 STANYAN ROAD	W18	1093	2,486	39	24	4/29/2011	630,000	683,200	1.08	0.92	0.08
1132	04 Average +10	103//014/000	47 MARVIN ROAD	1010	1010	3,321	37	22	9/1/2011	212,000	234,800	1.11	0.90	0.11
1978	04 Average +10	207//013/000	56 SPRING HILL ROAD	BP4	1010	3,355	29	16	4/20/2011	500,000	563,800	1.13	0.89	0.13
291	04 Average +10	121//133/000	2 LOCARNO STREET	SV1	1010	1,804	5	5	6/14/2010	207,533	237,600	1.14	0.87	0.14
3027	04 Average +10	139//002/000	246 BEAN ROAD	1010	1010	3,284	132	36	9/28/2011	177,000	203,300	1.15	0.87	0.15
2498	04 Average +10	265//003/000	87 LUNT ROAD	1010	1010	3,014	14	11	2/1/2012	249,933	287,100	1.15	0.87	0.15
5515	04 Average +10	163//018/000	19 BRAE BURN ROAD	BB1	1010	1,901	27	18	11/2/2010	175,000	220,000	1.26	0.80	0.26
222	05 Average +20	121//126/000	15 CARDINAL STREET	SV1	1010	2,070	12	10	3/9/2011	290,000	230,400	0.79	1.26	0.20

Parcel Detail by Residential Grade MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2783	05	Average +20	88 AVON SHORES ROAD	KN1	1013	2,062	24	13	5/31/2011	494,000	407,300	0.82	1.21	0.17
6297	05	Average +20	37 LONG POINT ROAD		1010	2,424	6	6	3/3/2011	300,000	263,400	0.88	1.14	0.11
1977	05	Average +20	62 SPRING HILL ROAD	BP4	1010	3,783	29	16	6/30/2011	665,000	586,000	0.88	1.13	0.11
1439	05	Average +20	36 FRIBOURG STREET	SV1	1010	2,452	14	11	8/31/2010	313,000	279,900	0.89	1.12	0.10
699	05	Average +20	62 STICKS AND STONES	IQ	1013	2,612	83	36	8/23/2011	1,600,000	1,484,400	0.93	1.08	0.06
184110	05	Average +20	392 RED HILL ROAD		1010	2,451	5	5	1/27/2012	245,000	228,400	0.93	1.07	0.06
298	05	Average +20	12 LOCARNO STREET	SV1	1010	1,976	9	9	2/28/2011	272,000	260,600	0.96	1.04	0.03
1410	05	Average +20	20 GRANDE STREET	SV1	1010	1,660	22	14	6/14/2010	231,733	223,400	0.96	1.04	0.03
6435	05	Average +20	11 GRAPPONE ROAD	WA2	1010	3,582	7	7	7/9/2010	421,333	411,400	0.98	1.02	0.01
7115	05	Average +20	60 HAYES LANE		1010	3,147	7	7	2/4/2011	310,000	307,800	0.99	1.01	0.00
2700	05	Average +20	201 HANSON MILL ROAD	AC2	1031	546	4	4	9/10/2010	102,000	101,600	1.00	1.00	0.01
1463	05	Average +20	81 CASTLE SHORE ROAD	SV1	1010	2,279	10	9	5/26/2011	266,600	267,200	1.00	1.00	0.01
2595	05	Average +20	33 SECOND POINT ROAD	W18	1013	1,382	11	10	7/22/2010	550,000	555,700	1.01	0.99	0.02
5099	05	Average +20	22 WINAUKEE ROAD	WN1	1010	3,282	12	10	5/2/2011	385,000	399,400	1.04	0.96	0.05
2551	05	Average +20	18 HIGH MEADOW ROAD	99	1010	3,019	24	16	1/24/2011	279,000	289,700	1.04	0.96	0.05
3362	05	Average +20	8 PANTHER PATH	BC1	1013	3,936	27	18	10/21/2010	826,400	859,200	1.04	0.96	0.05
727	05	Average +20	32 KONA FARM ROAD		1010	2,434	17	13	8/2/2011	224,000	232,900	1.04	0.96	0.05
2219	05	Average +20	209 GILMAN POINT	W19	1013	3,365	11	10	4/27/2011	605,000	639,600	1.06	0.95	0.07
2215	05	Average +20	183 GILMAN POINT	W19	1013	3,029	17	13	3/12/2012	580,000	618,600	1.07	0.94	0.08
7117	05	Average +20	20 HAYES LANE		1010	3,568	10	9	11/22/2010	325,000	352,300	1.08	0.92	0.09
2701	05	Average +20	201 HANSON MILL ROAD	AC2	1031	514	4	4	9/15/2010	85,000	102,200	1.20	0.83	0.21
4175	06	Good	22 LEISURE DRIVE	BM1	1010	1,729	24	13	1/19/2011	254,000	205,400	0.81	1.24	0.14
2918	06	Good	14 TANGLEWOOD		1010	3,000	11	10	1/11/2011	314,000	296,900	0.95	1.06	0.00
5808	06	Good	800 MOULTONBORO		1010	2,793	7	7	6/14/2010	290,000	274,700	0.95	1.06	0.00
2467	06	Good	57 COVE ROAD	W15	1013	3,306	24	13	10/4/2011	765,000	898,100	1.17	0.85	0.22
2594	07	Good +15	29 SECOND POINT ROAD	W18	1013	2,703	28	16	7/1/2010	925,000	817,000	0.88	1.13	0.07
1286	07	Good +15	176 CASTLE SHORE	SV12	1093	1,973	14	11	2/23/2012	875,000	827,100	0.95	1.06	0.00
5288	07	Good +15	20 COTTAGE ROAD		1010	3,083	5	5	10/25/2010	335,000	317,000	0.95	1.06	0.00
4992	08	Good +25	51 ECHO LANDING ROAD	W01	1013	2,797	22	14	6/14/2011	1,375,000	1,239,400	0.90	1.11	0.01

Parcel Detail by Residential Grade MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3767	08	Good +25	124 BEEDE ROAD	W14	1013	2,953	16	10	5/26/2010	1,198,533	1,092,400	0.91	1.10	0.00
3847	08	Good +25	102 DEERHAVEN ROAD	W14	1013	3,575	22	13	3/6/2012	935,000	906,700	0.97	1.03	0.06
1274	09	Very Good	254 CASTLE SHORE	SV12	1013	2,231	42	20	12/9/2011	875,000	746,400	0.85	1.17	0.10
5862	09	Very Good	44 DRIFTWOOD DRIVE	W07	1013	2,601	11	10	8/23/2011	825,000	857,000	1.04	0.96	0.09
1041	10	Very Good +20	175 FERRY ROAD	1010		2,964	7	7	6/25/2010	504,533	409,700	0.81	1.23	0.09
5950	10	Very Good +20	37 HANSON DRIVE	W01	1013	4,397	1	1	10/14/2011	1,691,000	1,478,300	0.87	1.14	0.03
5414	10	Very Good +20	234 WENTWORTH	W20	1013	2,912	9	9	8/16/2010	775,000	694,900	0.90	1.12	0.00
5898	10	Very Good +20	5 DEEPWATER POINT	W08	1013	2,718	14	8	1/14/2011	725,000	659,900	0.91	1.10	0.01
6447	10	Very Good +20	56 KONA BAY ROAD	W01	1013	5,999	3	3	6/6/2011	1,720,000	1,758,900	1.02	0.98	0.12
2228	11	Very Good +40	194 GILMAN POINT	W19	1013	4,792	7	7	12/13/2010	970,000	870,200	0.90	1.11	0.04
2417	11	Very Good +40	76 WEST POINT ROAD	W01	1013	3,288	10	9	8/26/2011	1,669,000	1,642,600	0.98	1.02	0.04
5897	12	Excellent	189 KRAINEWOOD DRIVE	W08	1013	3,455	9	7	8/22/2011	1,145,000	936,800	0.82	1.22	0.19
4573	12	Excellent	297 LONG POINT ROAD	W02	1013	3,834	15	12	3/29/2012	1,300,000	1,190,700	0.92	1.09	0.09
4721	12	Excellent	31 MARCUS ROAD	W13	1093	4,462	22	13	11/19/2010	1,590,000	1,761,700	1.11	0.90	0.10
6035	12	Excellent	7 BLACKKEY COVE ROAD	W1D	1013	4,683	14	11	3/2/2012	1,140,000	1,355,200	1.19	0.84	0.18
2600	13	Excellent + 20	38 SECOND POINT ROAD	W18	1013	3,161	8	8	10/1/2010	1,145,000	944,300	0.82	1.21	0.06
2544	13	Excellent + 20	105 GRUNER EXTENSION	W18	1013	4,306	12	10	8/2/2010	1,200,000	1,060,400	0.88	1.13	0.00
682	13	Excellent + 20	25 SUNSET LANE	W05	1013	3,918	11	10	8/6/2010	1,200,000	1,214,000	1.01	0.99	0.13
3185	14	Excellent + 40	202 LEES MILL ROAD	LE1	1013	4,716	7	6	9/21/2010	1,500,000	1,219,600	0.81	1.23	0.06
6055	14	Excellent + 40	39 GREGSON LANE	W1D	1013	3,046	2	2	3/29/2012	1,450,000	1,338,800	0.92	1.08	0.05
4986	15	Luxurious	27 ECHO LANDING ROAD	W01	1013	3,746	9	9	6/10/2011	2,424,000	2,129,400	0.88	1.14	0.00
3135	18	Custom	11 MALLARD WAY	W01	1013	6,455	8	8	6/22/2011	2,900,000	2,754,000	0.95	1.05	0.00
6377	19	Custom + 70	48 CATLIN ESTATE ROAD	W01	1013	6,489	4	4	8/9/2010	3,100,000	2,817,400	0.91	1.10	0.07
3385	19	Custom + 70	45 SWAN POINT ROAD	W01	1013	5,630	2	2	6/25/2010	3,150,000	3,072,300	0.98	1.03	0.00
6164	19	Custom + 70	140 ALPINE PARK ROAD	W01	1013	7,207	4	4	4/20/2010	3,800,000	3,712,400	0.98	1.02	0.00

Parcel Detail by Residential Grade
MOULTONBOROUGH, NH

01/25/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6418	20	Custom + 90	31 WALLACE POINT RD	W01	1013	8,651	8	6/30/2011	4,325,000	4,107,600	0.95	1.05	0.02
4523	20	Custom + 90	46 ROCKY WINDS ROAD	W1F	1013	7,912	5	5/7/2010	3,700,000	3,636,400	0.98	1.02	0.01

Assessor's Classification Report (LA4)
MOULTONBOROUGH, NH
All Districts

Real Property

<i>Property Type</i>	<i>Parcel Count</i>	<i>Class 1 Residential Assessed Value</i>	<i>Class 2 Open Space Assessed Value</i>	<i>Class 3 Commercial Assessed Value</i>	<i>Class 4 Industrial Assessed Value</i>	<i>Class 5 Personal Prop Assessed Value</i>	<i>Total for Property Type</i>
101	4,295	2,292,711,800	0	0	0	0	2,292,711,800
102	673	84,448,200	0	0	0	0	84,448,200
103	223	21,899,000	0	0	0	0	21,899,000
104	6	1,638,400	0	0	0	0	1,638,400
105	0	338,800	0	0	0	0	338,800
106	132	18,396,000	0	0	0	0	18,396,000
109	90	94,277,400	0	0	0	0	94,277,400
111	2	835,300	0	0	0	0	835,300
112-125	3	5,692,200	0	0	0	0	5,692,200
130	586	51,322,000	0	0	0	0	51,322,000
131	322	14,591,300	0	0	0	0	14,591,300
132	126	1,534,800	0	0	0	0	1,534,800
300-393	163	0	0	67,705,500	0	0	67,705,500
400-442	24	0	0	0	16,998,989	0	16,998,989
600	129	0	0	651,171	0	0	651,171
700	9	0	0	17,564	0	0	17,564
900	375	0	0	0	0	0	95,408,857
010-044	39	7,434,100	0	4,448,100	74,200	0	11,956,400
Other	186	61,851,600	0	0	1,023,400	0	62,875,000
	7,383	2,656,970,900	0	72,822,335	18,096,589	0	2,843,298,681

Personal Property

<i>Property Type</i>	<i>Parcel Count</i>	<i>Class 1 Personal Prop Assessed Value</i>
	0	0

Total Real Property: 2,747,889,824

Total Exempt Property: 95,408,857

Total Real Estate: 2,843,298,681

Total Personal Property: 0

Total Assessed Property: 2,747,889,824

Please list the person to contact if the Bureau has any questions concerning this completed report.

Name	Title	Daytime Phone

MOULTONBOROUGH, NH

PROPERTY TYPE	PARCEL COUNT	ACREAGE	LAND VALUE	BUILDING VALUE	TOTAL VALUE	USE CODES
Waterfront Improved	75	151	58,911,500	28,344,600	87,256,100	1063,1093
Residential Improved	4,953	8,799	1,474,438,900	868,657,900	2,343,096,800	0101,0104,0105,0106,0109,010D,01010,01011,01012,1013, 1014,1022,1023,1040,1041,1050,1051,1060,1090,0130,
Residential Vacant	1,218	3,365	128,818,200	481,500	129,299,700	1300,1310,1320,0132,1330
Residential Mobile Home	224	200	5,162,700	16,905,000	22,067,700	0103,109T,1030,1031
Residential Condo	194	0	0	68,723,100	68,723,100	0102,1020,1021
Residential Apartments	3	18	249,700	1,009,700	1,259,400	0111,0112,1110,1120,1111,1112,1121
Commercial Improved	128	852	26,357,000	39,818,600	66,175,600	012X,03XX,0310,12XX,1400,3XXX
Commercial Vacant	49	289	9,625,500	1,620,600	11,246,100	3900,3910,3920,3930,3960
Industrial Improved	9	49	1,543,700	8,590,700	10,134,400	040X,40XX,041X,41XX,4500
Industrial Vacant	1	0	0	20,000	20,000	4400,4410,4420,4430
Utilities	16	239	975,489	6,966,700	7,942,189	042X,043X,42XX,43XX,5XXX
Exempt	375	9,777	62,811,157	32,597,700	95,408,857	9XXX
Forest Other	40	1,680	90,232	0	90,232	6600,6700
Forest White Pine	14	956	142,291	0	142,291	6200
Forest Hardwood	20	1,760	116,610	0	116,610	6400
Unproductive/Wet	9	1,007	17,564	0	17,564	7000,7100,7400
Farm	7	343	70,779	0	70,779	6000
Other with Stewardship	16	5,124	115,939	0	115,939	6500
Pine with Stewardship	15	495	54,251	0	54,251	6100
Hardwood with Stewardship	17	1,699	61,069	0	61,069	6300
UNKNOWN	0	0	0	0	0	XXXX
Totals	7,383	36,802	1,769,562,581	1,073,736,100	2,843,298,681	

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
6812	283				014 000			RS0 025	JONATHAN'S LANDING SLIP #	08/17/2012	3018/0520	Yes	44,800	0.110600 R
6814	283				014 000			RS0 027	JONATHAN'S LANDING SLIP #	05/29/2012	3001/0165	Yes	44,800	0.157200 R
1900	288				008 000			LOC 008	484 LONG ISLAND ROAD	09/24/2010	2882/0024	Yes	16,600	0.553300 R
1419	121				081 000			000 000	11 ELKSEE STREET	05/25/2012	3000/0508	Yes	169,600	0.616700 R
3973	099				147 000			000 000	316 PARADISE DRIVE	04/02/2010	2850/0842	Yes	288,600	0.677500 R
5958	166				025 000			000 000	52 DRIFTWOOD DRIVE	06/12/2012	3004/0104	Yes	351,600	0.759400 R
6286	221				014 000			000 000	38 FORTY ACRE FIELD ROAD	03/16/2010	2847/0536	Yes	200,700	0.771900 R
4387	071				004 000			000 000	427 GOV. WENTWORTH HIGHWAY	07/15/2011	2939/0463	Yes	47,000	0.783300 R
3328	217				032 000			000 000	148 BLACK CAT ISLAND ROAD	08/30/2010	2876/0893	Yes	828,600	0.789100 R
222	121				126 000			000 000	15 CARDINAL STREET	03/09/2011	2918/0029	Yes	230,400	0.794500 R
1355	120				009 000			000 000	13 BADEN STREET	07/18/2012	3010/0786	Yes	238,000	0.796000 R
6195	169				046 000			007 007	8 ALPINE PARK ROAD	09/30/2011	2952/0161	Yes	231,700	0.799000 R
1619	129				016 000			000 000	23 OBERDORF STREET	07/29/2010	2871/0211	Yes	136,000	0.800000 R
4175	098				096 000			000 000	22 LEISURE DRIVE	01/19/2011	2908/0186	Yes	205,400	0.808700 R
1041	189				001 000			000 000	175 FERRY ROAD	06/25/2010	2865/0706	Yes	409,700	0.812000 R
5227	245				072 000			000 000	12 KINGSWOOD LANE	07/26/2012	3013/0650	Yes	220,900	0.812100 R
3185	090				002 000			000 000	202 LEES MILL ROAD	09/21/2010	2881/0543	Yes	1,219,600	0.813100 R
2813	137				022 000			000 000	12 VELMA DRIVE	02/28/2011	2916/0266	Yes	183,100	0.813800 R
6008	174				080 000			000 000	122 HANSON DRIVE	08/24/2010	2875/0801	Yes	199,800	0.815500 R
4947	223				030 000			000 000	39 HERMIT COVE ROAD	06/15/2012	3005/0025	Yes	330,400	0.815800 R
5897	174				034 000			000 000	189 KRAINWOOD DRIVE	08/22/2011	2945/0320	Yes	936,800	0.818200 R
5233	245				068 000			000 000	7 KINGSWOOD LANE	04/03/2012	2989/0404	Yes	215,900	0.820900 R
5719	146				004 000			148 000	201 HANSON MILL ROAD	05/09/2011	2929/0102	Yes	86,500	0.823800 R
2783	113				018 000			000 000	88 AVON SHORES ROAD	05/31/2011	2932/0787	Yes	407,300	0.824500 R
2600	133				036 000			000 000	38 SECOND POINT ROAD	10/01/2010	2883/0922	Yes	944,300	0.824700 R
384	161				002 000			000 000	69 JEREMIAH SMITH ROAD	03/31/2011	2921/0995	Yes	620,000	0.832200 R
3462	194				041 000			000 000	142 EAGLE SHORE ROAD	03/03/2010	2845/0803	Yes	206,000	0.837400 R
2895	128				089 000			000 000	115 WINTERSPORT STREET	04/26/2010	2854/0764	Yes	180,900	0.837500 R
6969	291				043 000			011 028	7 WINDMERE ROAD	10/25/2010	2899/0114	Yes	463,900	0.840800 R
5191	245				095 000			000 000	14 SPINNAKER DRIVE	05/09/2011	2929/0110	Yes	317,000	0.842300 R
5998	167				020 000			000 000	27 BEECHWOOD CIRCLE	08/11/2010	2873/0740	Yes	238,000	0.843400 R
337	099				007 000			000 000	6 ELCID STREET	10/05/2010	2884/0400	Yes	145,100	0.843600 R
4588	169				052 000			000 000	64 LAKE SHORE DRIVE	09/13/2011	2948/0917	Yes	444,200	0.846100 R
1396	120				064 000			000 000	19 CASTLE SHORE ROAD	11/10/2010	2893/0043	Yes	211,700	0.846800 R
996	161				014 000			000 000	10 JEREMIAH SMITH ROAD	03/15/2010	2847/0371	Yes	254,000	0.849500 R
6438	200				001 000			000 000	43 KONA BAY ROAD	02/28/2011	2916/0023	Yes	274,500	0.849800 R
4379	069				020 000			000 000	391 GOV. WENTWORTH HIGHWAY	02/03/2011	2911/0735	Yes	155,500	0.851900 R
6966	291				043 000			005 005	10 LANDS END LANE	05/17/2011	2930/0397	Yes	541,600	0.852900 R
1274	129				084 000			000 000	254 CASTLE SHORE ROAD	12/09/2011	2966/0260	Yes	746,400	0.853000 R
1494	121				071 000			000 000	75 CANNES STREET	05/01/2012	2995/0664	Yes	180,300	0.858600 R
3216	076				003 000			000 000	822 WHITTIER HIGHWAY	02/24/2012	2981/0086	Yes	137,000	0.861600 R
6920	283				014 000			009 034	3 TOPSIDE ROAD - UNIT 1	05/29/2012	3001/0165	Yes	245,600	0.861800 R
2414	272				054 000			000 000	88 WEST POINT ROAD	10/25/2010	2889/0414	Yes	1,165,500	0.863300 R
50	159				006 000			000 000	9 SEVERANCE ROAD	06/13/2011	2934/0588	Yes	128,000	0.864900 R

PRICE RELATED DIFFERENTIAL
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INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	VC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS	
5176	245				108 000	000 000	000 000	000 000	12 WHITESHELL ROAD	12/05/2011	2965/0212	Yes	233,700	270,000	0.865600 R
445	255				009 000	000 000	B50 034	16	LONG ISLAND ROAD	12/28/2010	2903/0251	Yes	84,000	97,000	0.866000 R
3679	128				018 000	000 000	000 000	50	OLYMPIA STREET	01/11/2011	2906/0645	Yes	251,400	290,000	0.866900 R
5950	194				013 000	000 000	000 000	37	HANSON DRIVE	10/14/2011	2955/0205	Yes	1,478,300	1,691,000	0.874200 R
6528	135				041 000	000 000	000 000	46	AMES ROAD	05/15/2012	2998/0223	Yes	145,400	165,933	0.876300 R
6297	221				025 000	000 000	000 000	37	LONG POINT ROAD	03/03/2011	2917/0027	Yes	263,400	300,000	0.878000 R
4986	245				115 000	000 000	000 000	27	ECHO LANDING ROAD	06/10/2011	2934/0348	Yes	2,129,400	2,424,000	0.878500 R
1514	130				011 000	000 000	000 000	48	CANNES STREET	07/12/2012	3010/0298	Yes	246,000	280,000	0.878600 R
2708	146				004 000	085 000	000 201		HANSON MILL ROAD	05/05/2011	2928/0520	Yes	87,100	99,000	0.879800 R
1977	207				012 000	000 000	000 62		SPRING HILL ROAD	06/30/2011	2937/0477	Yes	586,000	665,000	0.881200 R
6876	283				014 000	004 015	4	UNIT 3	PORTSIDE DRIVE - UNIT 3	08/17/2012	3018/0520	Yes	357,000	405,000	0.881500 R
2594	133				030 000	000 000	000 29		SECOND POINT ROAD	07/01/2010	2866/0686	Yes	817,000	925,000	0.883200 R
2544	145				007 000	000 000	000 105		GRUNER EXTENSION	08/02/2010	2871/0928	Yes	1,060,400	1,200,000	0.883700 R
4302	099				181 000	000 000	000 65		SUNRISE DRIVE	02/24/2012	2981/0041	Yes	265,800	300,000	0.886000 R
3694	128				021 000	000 000	000 36		OLYMPIA STREET	09/12/2011	2948/0543	Yes	180,500	203,533	0.886800 R
4547	237				010 000	000 000	000 56		BRAUN BAY ROAD	06/29/2010	2866/0227	Yes	737,000	830,000	0.888000 R
4273	099				170 000	000 000	000 74		GLEN FOREST DRIVE	03/30/2010	2849/0856	Yes	186,500	210,000	0.888100 R
4686	169				053 000	003 005	56		LAKE SHORE DRIVE	07/18/2011	2939/0763	Yes	218,900	245,000	0.893500 R
1439	129				127 000	000 000	000 36		FRIBOURG STREET	08/31/2010	2877/0281	Yes	279,900	313,000	0.894200 R
5968	174				090 000	000 000	000 109		HANSON DRIVE	04/15/2010	2853/0311	Yes	470,300	525,000	0.895800 R
5414	131				022 000	000 000	000 234		WENTWORTH SHORES ROAD	08/16/2010	2874/0404	Yes	694,900	775,000	0.896600 R
2228	133				017 000	000 000	000 194		GILMAN POINT ROAD	12/13/2010	2900/0253	Yes	870,200	970,000	0.897100 R
4992	244				005 000	000 000	000 51		ECHO LANDING ROAD	06/14/2011	2934/0833	Yes	1,239,400	1,375,000	0.901400 R
1281	129				091 000	000 000	000 220		CASTLE SHORE ROAD	05/25/2012	3000/0512	Yes	554,500	615,000	0.901600 R
6377	221				049 000	000 000	000 48		CAYLIN ESTATE ROAD	08/09/2010	2873/0277	Yes	2,817,400	3,100,000	0.908800 R
1470	120				075 000	000 000	000 33		BASEL STREET	03/02/2012	2982/0189	Yes	162,000	178,000	0.910100 R
5898	174				035 000	000 000	000 5		DEEPWATER POINT	01/14/2011	2907/0102	Yes	659,900	725,000	0.910200 R
184469	096				004 000	000 007	7		VAPPI VALE	08/20/2012	3018/0726	Yes	101,100	110,933	0.911400 R
3767	253				027 000	000 000	000 124		BEDEE ROAD	05/26/2010	2860/0405	Yes	1,092,400	1,198,533	0.911400 R
4397	093				004 000	000 000	000 30		MELLY LANE	07/16/2010	2869/0128	Yes	249,900	273,800	0.912700 R
4043	119				013 000	000 000	000 10		BLUEBERRY LANE	07/02/2012	3008/0331	Yes	163,900	179,000	0.915600 R
4573	257				002 000	000 000	000 297		LONG POINT ROAD	03/29/2012	2988/0342	Yes	1,190,700	1,300,000	0.915900 R
2338	263				016 000	000 000	000 115		LONG ISLAND ROAD	04/20/2010	2854/0058	Yes	142,500	155,533	0.916200 R
5308	188				011 000	000 000	000 11		CHIMPUNK LANE	12/15/2011	2967/0227	Yes	528,200	575,000	0.918600 R
5971	173				006 000	000 000	000 125		HANSON DRIVE	07/02/2012	3008/0148	Yes	470,600	510,000	0.922700 R
6055	168				008 000	000 000	000 39		GREGSON LANE	03/29/2012	2988/0396	Yes	1,338,800	1,450,000	0.923300 R
5690	131				015 000	000 000	000 264		WENTWORTH SHORES ROAD	08/21/2012	3018/0902	Yes	469,000	507,533	0.924100 R
3944	227				003 000	000 000	000 26		GARNET POINT ROAD	06/15/2012	3004/0998	Yes	1,233,800	1,335,000	0.924200 R
1103	085				009 000	000 000	000 68		INDIAN CARRY ROAD	08/20/2012	3018/0654	Yes	554,300	599,000	0.925400 R
1863	288				008 000	LOC 018	484		LONG ISLAND ROAD	01/25/2012	2974/0641	Yes	16,600	17,933	0.925700 R
1505	130				014 000	000 000	000 41		ST GALLEN STREET	09/17/2010	2880/0777	Yes	191,700	207,066	0.925800 R
699	175				013 000	000 000	000 62		STICKS AND STONES ROAD	08/23/2011	2945/0502	Yes	1,484,400	1,600,000	0.927800 R
4282	092				035 000	000 000	000 32		GLEN FOREST DRIVE	07/22/2010	2870/0055	Yes	168,900	182,000	0.928000 R
1481	120				015 000	000 000	000 10		FINCH STREET	10/25/2010	2889/0373	Yes	180,200	193,933	0.929200 R
3963	099				093 000	000 000	000 279		PARADISE DRIVE	06/08/2012	3003/0633	Yes	190,500	205,000	0.929300 R

PRICE RELATED DIFFERENTIAL
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INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
6271	187				012 000			000 000	56 PINE NEEDLE LANE	01/08/2010	2837/0870	Yes	800,600	0.930800 R
184110	086				005 003			000 000	392 RED HILL ROAD	01/27/2012	2975/0134	Yes	228,400	0.932200 R
3657	128				003 000			000 000	012 GOV. WENTWORTH HIGHWAY	11/02/2010	2891/0526	Yes	274,300	0.937900 R
6612	115				033 000			000 000	59 SARWILL WAY	09/19/2011	2949/0883	Yes	136,200	0.939300 R
1715	291				040 000			000 000	112 WINDERMERE ROAD	12/27/2011	2968/0949	Yes	228,200	0.940900 R
6753	112				062 000			000 000	50 DEERCROSSING	10/18/2010	2887/0774	Yes	358,000	0.941600 R
184463	096				004 000			000 011	11 VAPPI VALE	02/21/2012	2979/0867	Yes	111,200	0.942400 R
6895	283				014 000			015 061	32 TOPSIDE ROAD - UNIT 3	05/31/2011	2932/0755	Yes	420,400	0.944700 R
1286	130				041 000			000 000	176 CASTLE SHORE ROAD	02/23/2012	2980/0587	Yes	827,100	0.945300 R
2918	249				019 000			000 000	14 TANGLEWOOD SHORES ROAD	01/11/2011	2906/0624	Yes	296,900	0.945500 R
5288	179				007 000			000 000	20 COTTAGE ROAD	10/25/2010	2889/0142	Yes	317,000	0.946300 R
5808	213				018 000			000 000	800 MOULTONBORO NECK ROAD	06/14/2010	2863/0470	Yes	274,700	0.947200 R
3471	199				029 000			000 000	27 KERRIE COURT	09/21/2010	2881/0459	Yes	238,900	0.948000 R
3135	278				026 000			000 000	11 WALLAND WAY	06/22/2011	2935/0978	Yes	2,754,000	0.949700 R
6418	216				025 000			000 000	31 WALLACE POINT RD	06/30/2011	2937/0277	Yes	4,107,600	0.949700 R
1376	121				100 000			000 000	95 BADEN STREET	07/19/2011	2940/0015	Yes	147,700	0.952900 R
2909	249				011 000			000 000	142 TANGLEWOOD SHORES ROAD	03/04/2010	2846/0132	Yes	510,000	0.953300 R
4083	090				001 000			B50 009	LEES MILL ROAD	02/15/2011	2913/0981	Yes	41,000	0.953500 R
5526	147				014 000			000 000	20 BRAE BURN ROAD	06/22/2011	2936/0139	Yes	205,500	0.955800 R
184318	112				046 001			000 000	COE POINT ROAD	07/30/2010	2871/0372	Yes	283,500	0.956000 R
298	121				152 000			000 000	12 LOCARNO STREET	02/28/2011	2916/0207	Yes	272,000	0.958100 R
6223	169				030 000			000 000	18 BENTLEY ROAD	11/24/2010	2896/0577	Yes	189,900	0.959100 R
2910	249				012 000			000 000	140 TANGLEWOOD SHORES ROAD	08/23/2011	2945/0539	Yes	596,800	0.959500 R
2146	018				013 000			000 000	68 SUMMIT VIEW DRIVE	08/02/2011	2942/0582	Yes	206,400	0.960000 R
1410	120				048 000			000 000	20 GRANDE STREET	06/14/2010	2863/0339	Yes	223,400	0.964000 R
6971	291				043 000			010 025	9 WINDERMERE ROAD	07/30/2012	3014/0071	Yes	435,800	0.964200 R
6925	200				037 000			023 023	23 WINDWARD WAY	02/05/2010	2842/0379	Yes	626,800	0.964300 R
6109	142				012 000			000 000	41 BIRCH LANE	07/09/2012	3005/0651	Yes	218,700	0.965400 R
6109	142				012 000			000 000	41 BIRCH LANE	02/26/2010	2845/0110	Yes	218,700	0.967100 R
6948	200				037 000			016 016	16 WINDWARD WAY	06/27/2011	2936/0885	Yes	556,800	0.969700 R
3847	271				015 000			000 000	102 DEERHAVEN ROAD	03/06/2012	2982/0971	Yes	906,700	0.969700 R
1845	288				008 000			LOA 045	484 LONG ISLAND ROAD	09/26/2011	2950/0976	Yes	18,900	0.970900 R
5231	245				076 000			000 000	4 KINGSWOOD LANE	07/20/2010	2869/0630	Yes	291,600	0.972000 R
3538	160				025 000			000 000	8 POINT DRIVE	05/05/2011	2928/0469	Yes	711,500	0.974700 R
2436	263				090 000			000 000	14 WEST POINT ROAD	06/20/2012	3005/0769	Yes	565,600	0.975200 R
3385	194				032 000			000 000	45 SWAN POINT ROAD	06/25/2010	2865/0684	Yes	3,072,300	0.975300 R
6435	216				039 000			000 000	11 GRAPFONE ROAD	07/09/2010	2868/0028	Yes	411,400	0.976400 R
6164	172				024 000			000 000	140 ALPINE PARK ROAD	04/20/2010	2854/0062	Yes	3,712,400	0.976900 R
6093	168				016 000			000 000	44 KNOLL POINT DRIVE	06/19/2012	3005/0507	Yes	1,864,100	0.981100 R
6302	238				002 000			000 000	75 LONG POINT ROAD	05/07/2010	2857/0235	Yes	187,600	0.982200 R
4523	242				030 000			000 000	46 ROCKY WINDS ROAD	02/28/2012	2981/0603	Yes	3,636,400	0.982800 R
521	255				009 000			B50 107	16 LONG ISLAND ROAD	08/26/2011	2946/0384	Yes	40,300	0.982900 R
2417	263				071 000			000 000	76 WEST POINT ROAD	08/26/2011	2946/0384	Yes	1,642,600	0.984200 R
2203	102				004 000			000 000	29 GITMAN POINT ROAD	08/26/2010	2876/0365	Yes	238,300	0.984700 R
2293	143				011 000			000 000	81 REDDING LANE	07/12/2010	2868/0282	Yes	157,700	0.985600 R

PRICE RELATED DIFFERENTIAL
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ID	MAP	MC	BLOCK	EC	LOT	IC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO CLASS
5853	166					020	000	000	000 100 DRIFTWOOD DRIVE	05/05/2010	2856/0774	Yes	419,700	425,000	0.987500 R
7121	193					018	000	000	000 66 IRROQUOIS LANE	01/08/2010	2837/0861	Yes	2,229,500	2,250,000	0.990900 R
3713	150					025	000	000	000 26 BERNDORF AVENUE	05/03/2010	2856/0346	Yes	273,000	275,000	0.992700 R
7115	073					007	000	000	000 60 HATES LANE	02/04/2011	2912/0001	Yes	307,800	310,000	0.992900 R
6561	114					009	000	000	000 000 BISHOP SHORE ROAD	04/17/2012	2992/0455	Yes	74,600	75,000	0.994700 R
2700	146					004	000	000	000 201 HANSON MILL ROAD	09/10/2010	2879/0310	Yes	101,600	102,000	0.996100 R
183792	081					014	000	000	000 414 HIGH HAITE ROAD	06/20/2012	3005/0787	Yes	2,939,200	2,950,000	0.996300 R
2852	142					045	000	000	000 12 GLIDDEN ROAD	08/12/2010	2873/0983	Yes	404,000	405,000	0.997500 R
3965	099					096	000	000	000 287 PARADISE DRIVE	07/16/2012	3010/0907	Yes	372,200	373,000	0.997900 R
1316	130					082	000	000	000 106 CASTLE SHORE ROAD	12/30/2011	2970/0725	Yes	599,000	600,000	0.998300 R
184466	096					004	000	000	000 019 10 VAPPI VALE	11/18/2011	2962/0037	Yes	130,800	130,900	0.999200 R
3860	270					001	000	000	000 000 56 DEERHAVEN ROAD	03/23/2010	2848/0622	Yes	759,700	760,000	0.999600 R
184461	096					004	000	000	000 013 13 VAPPI VALE	01/30/2012	2975/0529	Yes	120,100	120,000	1.000800 R
184475	096					004	000	000	000 001 1 VAPPI VALE	02/21/2012	2960/777	Yes	120,100	120,000	1.000800 R
1463	120					080	000	000	000 81 CASTLE SHORE ROAD	05/26/2011	2932/0045	Yes	267,200	266,600	1.002300 R
5972	173					007	000	000	000 129 HANSON DRIVE	11/22/2010	2895/0729	Yes	421,500	420,000	1.003600 R
6693	106					012	000	000	000 14 BRICK KIIN ROAD	08/23/2011	2945/0461	Yes	371,400	370,000	1.003800 R
2595	133					031	000	000	000 33 SECOND POINT ROAD	07/22/2010	2869/0936	Yes	555,700	550,000	1.010400 R
3801	254					035	000	000	000 95 WATSON SHORE ROAD	06/22/2012	3006/0305	Yes	136,500	135,000	1.011100 R
4408	072					017	000	000	000 83 PARADISE DRIVE	11/01/2010	2890/0888	Yes	134,500	133,000	1.011300 R
682	193					007	000	000	000 25 SUNSET LANE	08/06/2010	2872/0842	Yes	1,214,000	1,200,000	1.011700 R
3064	112					026	000	000	000 179 KANASAKTA ROAD	09/06/2011	2947/0937	Yes	430,100	425,000	1.012000 R
5980	173					015	000	000	000 193 HANSON DRIVE	08/31/2011	2946/0879	Yes	497,600	491,600	1.012200 R
317	098					030	000	000	000 32 LUCERNE STREET	12/28/2011	2969/0632	Yes	203,400	200,000	1.017000 R
350	098					052	000	000	000 67 ST MORITZ STREET	03/26/2010	2849/0507	Yes	204,900	201,000	1.019400 R
4425	072					035	000	000	000 88 MOUNTAIN VIEW DRIVE	03/15/2012	2984/0877	Yes	174,500	171,000	1.020500 R
3105	144					033	000	000	000 220 MOULTONBORO NECK ROAD	06/18/2010	2864/0572	Yes	168,400	165,000	1.020600 R
6447	200					013	000	000	000 56 KONA BAY ROAD	06/06/2011	2933/0503	Yes	1,758,900	1,720,000	1.022600 R
246	098					009	000	000	000 130 LOCARNO STREET	03/22/2010	2848/0453	Yes	215,100	209,933	1.024600 R
2875	142					068	000	000	000 22 MYERS ROAD	05/10/2010	2857/0540	Yes	431,400	420,000	1.027100 R
6384	220					002	000	000	000 66 BOAT HOUSE ROAD	06/29/2012	3007/0851	Yes	1,207,300	1,170,000	1.031900 R
5126	256					002	000	000	000 87 OAK LANDING ROAD	06/29/2012	3008/0066	Yes	1,516,900	1,470,000	1.031900 R
376	049					002	000	000	000 47 OSSISPEE MOUNTAIN ROAD	03/14/2012	2984/0682	Yes	186,400	180,000	1.035600 R
5306	188					009	000	000	000 7 CHIPMUNK LANE	10/26/2010	2889/0855	Yes	621,700	600,000	1.036200 R
874	052					005	000	000	000 35 OLD ROUTE 109	10/07/2011	2953/0810	Yes	153,500	148,000	1.037200 R
5099	246					018	000	000	000 22 WINAUKIE ROAD	05/02/2011	2927/0884	Yes	399,400	385,000	1.037400 R
2551	144					024	000	000	000 18 HIGH MEADOW ROAD	01/24/2011	2909/0069	Yes	289,700	279,000	1.038400 R
5862	166					029	000	000	000 44 DRIFTWOOD DRIVE	08/23/2011	2945/0700	Yes	857,000	825,000	1.038800 R
5173	245					038	000	000	000 000 BLUEJAY LANE	08/12/2011	2944/0226	Yes	129,900	125,000	1.039200 R
3362	217					041	000	000	000 8 PANTHER PATH	10/21/2010	2888/0547	Yes	859,200	826,400	1.039700 R
727	201					034	000	000	000 32 KONA FARM ROAD	08/02/2011	2942/0553	Yes	232,900	224,000	1.039700 R
182	121					030	000	000	000 38 OSLO STREET	03/20/2012	2985/0971	Yes	187,300	180,000	1.040600 R
3464	194					044	000	000	000 18 KERRIE COURT	11/08/2011	2960/0065	Yes	297,000	285,000	1.042100 R
939	051					018	000	000	000 22 RORY LANE	05/25/2011	2931/0703	Yes	183,000	174,933	1.046100 R
6599	115					023	000	000	000 23 BUTTWOOD DRIVE	07/05/2012	3009/0107	Yes	229,500	219,000	1.047900 R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO CLASS
1711	291				036 000		000	000	144 WINDMERE ROAD	06/04/2012	3002/0379	Yes	232,800	222,000	1.048600 R
5340	179				017 000		000	000	22 WYMAN TRAIL	08/08/2011	2943/0443	Yes	546,400	520,000	1.050800 R
6219	169				025 000		000	000	15 BENTLEY ROAD	11/17/2010	2894/0413	Yes	212,200	201,000	1.055700 R
2219	133				007 000		000	000	209 GILMAN POINT ROAD	04/27/2011	2926/0909	Yes	639,600	605,000	1.057200 R
145	121				015 000		000	000	42 WINTERSPORT STREET	08/30/2010	2877/0039	Yes	238,300	224,000	1.063800 R
2215	117				012 000		000	000	183 GILMAN POINT ROAD	03/12/2012	2983/0958	Yes	618,600	580,000	1.066600 R
5686	131				009 000		000	000	290 WENTWORTH SHORES ROAD	05/30/2012	3001/0412	Yes	590,100	550,000	1.072900 R
1937	288				008 000		100	032	484 LONG ISLAND ROAD	03/23/2012	2986/0866	Yes	24,300	22,533	1.078400 R
7117	067				011 000		000	000	20 HAYES LANE	11/22/2010	2895/0517	Yes	352,300	325,000	1.084000 R
3620	129				067 000		000	000	11 KANNAH STREET	02/11/2011	2913/0222	Yes	155,600	143,533	1.084100 R
2559	145				014 000		000	000	45 STANTAN ROAD	04/29/2011	2927/0222	Yes	683,200	630,000	1.084400 R
3580	150				018 000		000	000	40 BLACKS LANDING ROAD	06/15/2012	3004/0756	Yes	1,015,300	935,000	1.085900 R
6114	167				037 000		000	000	89 BIRCH LANE	05/22/2012	2999/0879	Yes	243,200	222,000	1.095500 R
4777	283				013 000		000	000	388 LONG ISLAND ROAD	05/29/2012	3001/0014	Yes	140,400	127,000	1.105500 R
1132	103				014 000		000	000	47 MARVIN ROAD	09/01/2011	2947/0229	Yes	234,800	212,000	1.107500 R
4721	280				015 000		000	000	31 MARCUS ROAD	11/19/2010	2895/0067	Yes	1,761,700	1,590,000	1.108000 R
7268	049				021 000		000	000	13 FARM ROAD	08/20/2012	3018/0702	Yes	332,800	300,000	1.109300 R
3831	271				006 000		000	000	193 LONG ISLAND ROAD	09/19/2011	2949/0953	Yes	132,100	119,000	1.110100 R
6457	216				044 000		000	000	12 GOODRUE LANE	11/12/2010	2893/0493	Yes	206,000	185,000	1.113500 R
5556	132				003 000		000	000	118 TOLTEC POINT ROAD	12/15/2011	2967/0356	Yes	418,900	375,000	1.117100 R
6681	086				001 000		000	000	231 SIBBY ROAD	07/31/2012	3014/0686	Yes	162,300	145,000	1.119300 R
1978	207				013 000		000	000	56 SPRING HILL ROAD	04/20/2011	2925/0336	Yes	563,800	500,000	1.127600 R
4421	072				031 000		000	000	102 MOUNTAIN VIEW DRIVE	08/23/2011	2945/0604	Yes	141,400	124,000	1.140300 R
291	121				133 000		000	000	2 LOCARNO STREET	06/14/2010	2863/0429	Yes	237,600	207,533	1.144900 R
3027	139				002 000		000	000	246 BEAN ROAD	09/28/2011	2951/0536	Yes	203,300	177,000	1.148600 R
3502	195				016 000		000	000	298 REDDING LANE	10/08/2010	2885/0581	Yes	878,700	765,000	1.148600 R
2498	265				003 000		000	000	87 LUNT ROAD	02/01/2012	2976/0217	Yes	287,100	249,933	1.148700 R
2696	146				004 000		097	000	201 HANSON MILL ROAD	07/25/2011	2940/0871	Yes	86,900	75,000	1.158700 R
5776	213				005 000		000	000	843 MOULTONBORO NECK ROAD	03/14/2011	2918/0941	Yes	197,000	170,000	1.158800 R
2467	252				015 000		000	000	57 COVE ROAD	10/04/2011	2953/0011	Yes	898,100	765,000	1.174000 R
5235	245				070 000		000	000	11 KINGSWOOD LANE	02/22/2010	2844/0578	Yes	230,200	195,000	1.180500 R
4018	099				201 000		000	000	131 SUNRISE DRIVE	02/14/2012	2978/0830	Yes	397,200	335,000	1.185700 R
6705	106				023 000		000	000	15 HORNBEAM HOLLOW	03/12/2010	2847/0211	Yes	368,300	310,000	1.188100 R
6035	173				044 000		000	000	7 BLACKY COVE ROAD	03/02/2012	2992/0261	Yes	1,355,200	1,140,000	1.188800 R
1310	130				076 000		000	000	126 CASTLE SHORE ROAD	01/10/2011	2906/0193	Yes	576,900	485,000	1.189500 R
4963	223				046 000		000	000	115 KIMBALL DRIVE	03/17/2010	2847/0773	Yes	360,800	300,533	1.200500 R
2701	146				004 000		092	000	201 HANSON MILL ROAD	09/15/2010	2880/0018	Yes	102,200	85,000	1.202400 R
3171	272				022 000		000	000	21 DEER RUN LANE	11/12/2010	2893/0532	Yes	126,300	105,000	1.202900 R
6389	221				059 000		000	000	54 COLBY ROAD	09/20/2010	2880/0930	Yes	198,900	162,533	1.223800 R
2126	018				009 000		000	000	34 SKYLINE DRIVE	07/11/2012	3010/0223	Yes	216,700	176,000	1.231300 R
6394	216				002 000		000	000	9 CARELAGE ROAD	04/06/2012	2990/0298	Yes	212,200	170,000	1.248200 R
5515	163				018 000		000	000	19 BRAE FURN ROAD	11/02/2010	2891/0316	Yes	220,000	175,000	1.257100 R
424	255				009 000		B50	012	16 LONG ISLAND ROAD	02/18/2011	2914/0578	Yes	33,600	26,533	1.266300 R
4778	287				023 000		000	000	45 POT O BEANS ROAD	07/02/2012	3008/0240	Yes	587,600	450,000	1.305800 R
5495	162				062 000		000	000	42 WENTWORTH SHORES ROAD	04/02/2012	2988/0850	Yes	127,600	60,000	2.126700 R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

INTERNAL ID	MAP	MC BLOCK	BC LOT	LC UNIT	UC LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
Improved count 224								116,048,900	121,605,556	216.229700
R Improved Totals										0.965311
R Improved Mean Ratio										0.954306
R Improved Weighted Mean										1.011532
R Improved P.R.D.										0.959500
R Improved Median										0.106428
R Improved C.O.D.										
Overall Median										0.964100
Overall C.O.D.										0.110844
Overall P.R.D.										1.014002

New Hampshire Department of Revenue Administration
2011 Assessment Review Summary
MOUNTAINBOROUGH
(FINAL DRA version)

Type	Description	Low Median Ratio	90%CI Median Ratio	High Median Ratio	90%CI PRD	High PRD	Coefficient of Dispersion	# Untrimmed Sales
ANY	FULL REPORT (NO STRATIFICATION)	94.1	95.7	98.2	1.01	1.04	13.8	104
GAL	AREV IMPROVED RES	94.0	95.7	98.2	1.01	1.07	13.3	94
GAL2	AREV IMPROVED NON-RES	NA	NA	NA	NA	NA	NA	1
GAL3	AREV UNIMPROVED	NA	99.4	NA	NA	.98	18.9	5
GAL4	AREV MISCELLANEOUS	NA	111.1	NA	NA	1.07	16.2	4

MEDIAN TESTS FOR OVERALL & STRATA

OVERALL MEDIAN POINT ESTIMATE (PE) CONFIDENCE INTERVAL (CI) should overlap the range of (90 to 110)

Type	Criteria Low-High Range	20	30	40	50	60	70	80	90	100	110	120	130	140	MEETS CRITERIA?
ANY	FULL REPORT (NO STRATIFICATION)														YES

Type	Criteria Low-High Range	20	30	40	50	60	70	80	90	100	110	120	130	140	MEETS CRITERIA?
GAL	AREV IMPROVED RES														YES

Type	Criteria Low-High Range	20	30	40	50	60	70	80	90	100	110	120	130	140	MEETS CRITERIA?
GAL2	AREV IMPROVED NON-RES														NA

Type	Criteria Low-High Range	20	30	40	50	60	70	80	90	100	110	120	130	140	MEETS CRITERIA?
GAL3	AREV UNIMPROVED														NA

Type	Criteria Low-High Range	20	30	40	50	60	70	80	90	100	110	120	130	140	MEETS CRITERIA?
ANY	FULL REPORT (NO STRATIFICATION)														YES

The Full Report (overall) COD should be 20.0 or below. IS IT?

HAVE ALL CRITERIA ABOVE THIS LINE BEEN MET?

SALES VALIDITY CODES
MOULTONBOROUGH, NH

CODE	DESCRIPTION	QUALIFIED / UNQUALIFIED
0	Verif by Deed or Assurance	Qualified
1	Verif by Buyer	Qualified
2	Verif by Seller	Qualified
3	Verif by Agent	Qualified
4	Verif by Other Source	Qualified
11	Property Sold Not Separately Assessed	Unqualified
12	Subd Post Assess/Pre Sale	Unqualified
13	Improv. After Sale/Before Asses	Unqualified
14	Improv. After Assess/Before Sale	Unqualified
15	Improv. Incomplete on April 1st	Unqualified
16	Land Only Sale-L/B Sale	Unqualified
17	L/B Assmt- Land Only Sale	Unqualified
1A	Family Sale/Private Sale	Unqualified
1B	Intra-Corporation	Unqualified
1C	Personal Property Goodwill	Unqualified
1D	Prop Diff Between Sale and Assessed	Unqualified
1E	Government Sale	Unqualified
1F	TAX DEED	Unqualified
1G	MULTI/PART	Unqualified
1H	Court Settlement	Unqualified
1I	Bankruptcy	Unqualified
1J	Partial Interest	Unqualified
1K	Tax Exempt Organization	Unqualified
1L	Foreclosure	Unqualified
1M	Zoning Change	Unqualified
1N	Other	Unqualified
1O	Physical Change After Sale	Unqualified
1P	Change In Use	Unqualified
1Q	Assumed Mortgage/Cash or Trade	Unqualified
1R	Resold	Unqualified
1S	Bank Sale	Unqualified
21	MP Sale - Can be Sold Sep. (E)	Unqualified
24	Sale to Abutter	Unqualified
25	Insufficient Market Exposur.(E)	Unqualified
26	Mineral Rights Only	Unqualified
28	Life Estate/Deferred Possession	Unqualified
29	Plottage or Assemblage	Unqualified
33	Landlord/Tenant Relationship	Unqualified
34	Public Utility as Grantor/Grantee	Unqualified
35	Government Agency as Grantor/Grantee	Unqualified
36	Regli/Chart/Educ. Buyer/Seller	Unqualified
37	Financial Entity as Buyer/Seller	Unqualified
38	Family or Affiliates as Buyer/Seller	Unqualified
39	Divorcing Parties Grantor/Grantee	Unqualified
40	Business Affiliates Buyer/Seller	Unqualified

SALES VALIDITY CODES
MOULTONBOROUGH, NH

CODE	DESCRIPTION	QUALIFIED / UNQUALIFIED
44	Non-Market Trust Transfer	Unqualified
45	Boundary Adjustment	Unqualified
46	Deed to Quiet Title	Unqualified
47	Other Sale of Convenience (E)	Unqualified
48	Sheriff/Court Sale	Unqualified
49	Deed Lieu of Foreclosure	Unqualified
52	Other Forced Sale (E)	Unqualified
56	Other Doubtful Title (E)	Unqualified
57	Substantial Value in Trade	Unqualified
58	Installment Sale	Unqualified
59	Unfinished Common Property	Unqualified
60	Unknown in Assessor's Records	Unqualified
66	Complex Commercial Sale (E)	Unqualified
67	Personal/Non-Taxable Prop (E)	Unqualified
69	Assumed Lease (E)	Unqualified
70	Substantial Sel/Buy Cst Shift (E)	Unqualified
77	Special Assmnt Encumbrance(E)	Unqualified
81	ESTATE SALE W/FIDUCIARY COVENANTS	Unqualified
89	Resale (E)	Unqualified
90	Property in Current Use	Unqualified
97	Property in Conservation Easement	Unqualified
DC	DEATH CERT	Unqualified

MOULTONBOROUGH, NH

PRD Map	Block	Bldg	Lot	Lot	Uni	Use	Site	Index	Nhbd	Street	Number	Street Name	Sale	Date	Sale Val	Q	Land
		Cut	Lot	Cut	Cut	Class	Code	Use	MDL	5	WA3	28	SUNSET LANE	04/01/10	120,000	37	U
684 193		009	000	000	000	R	1010	SINGLE FAM	MDL	5	WA3	28	SUNSET LANE	04/01/10	120,000	37	U
2,860 142		055	000	000	000	R	1013	SFR WATER	MDL	9	KN4	19	MERRIVALE ROAD	04/02/10	0	44	U
2,861 142		056	000	000	000	R	1320	RES ACINUD	MDL	5	KN4	19	MERRIVALE ROAD	04/02/10	0	44	U
3,973 099		147	000	000	000	R	1013	SFR WATER	MDL	9	EM2	316	PARADISE DRIVE	04/02/10	426,000	00	Q
4,678 169		011	000	000	000	R	1010	SINGLE FAM	MDL	5	SV12	47	LAKE SHORE DRIVE	04/02/10	0	44	U
1,306 130		072	000	000	000	R	1013	SFR WATER	MDL	9	SV12	22	GANSY LANE	04/06/10	661,000	37	U
2,643 146		004	000	BS0	000	R	1022	BOATSLIP	MDL	5	COND	77	RICHARDSON SHORES ROAD	04/09/10	29,933	38	U
5,616 132		054	000	000	000	R	1013	SFR WATER	MDL	9	W18	160	KONA FARM ROAD	04/12/10	340,000	25	U
4,160 099		062	000	000	000	R	1060	AC LND IMP	MDL	5	EM1	109	HANSON DRIVE	04/14/10	150,000	37	U
6,426 216		033	000	000	000	R	1010	SINGLE FAM	MDL	5	WA2	21	BRICK KILN ROAD	04/15/10	525,000	00	Q
5,968 174		090	000	000	000	R	1013	SFR WATER	MDL	9	W09	17	STARR WAY	04/16/10	0	38	U
6,709 106		028	000	000	000	R	1010	SINGLE FAM	MDL	5	W18	158	STATES LANDING ROAD	04/19/10	0	44	U
2,565 145		019	000	000	000	R	1013	SFR WATER	MDL	9	W18	115	LONG ISLAND ROAD	04/20/10	155,533	00	Q
108 099		021	000	000	000	R	1010	SINGLE FAM	MDL	5	W18	140	ALPINE PARK ROAD	04/20/10	3,800,000	00	Q
2,338 263		016	000	000	000	R	1010	SINGLE FAM	MDL	5	W18	263	WINAURKEE ROAD	04/20/10	0	1N	U
6,164 172		024	000	000	000	R	1013	SFR WATER	MDL	9	W01	BOATSLIP 6	BOATSLIP 6	04/21/10	96,000	25	U
6,228 253		005	000	000	000	R	1010	SINGLE FAM	MDL	5	COND	201	HANSON MILL ROAD	04/21/10	96,000	1G	U
2,630 146		004	000	BS0	000	R	1022	BOATSLIP	MDL	5	COND	54	ORTON LANE	04/22/10	0	44	U
5,703 146		004	000	014	000	R	1031	TRAILER	MDL	02	AC3	51	ORTON LANE	04/22/10	0	44	U
5,450 162		017	000	000	000	R	1013	SFR WATER	MDL	9	W20	95	LAKE SHORE DRIVE	04/23/10	31,400	37	U
5,461 162		038	000	000	000	R	1300	RES ACINDV	MDL	5	OR1	20	IROQUOIS LANE	04/26/10	0	44	U
6,209 169		021	000	000	000	R	1010	SINGLE FAM	MDL	5	IQ	115	WINTERSPORT STREET	04/26/10	216,000	00	Q
692 175		004	000	000	000	R	1013	SFR WATER	MDL	9	IQ	181	CASTLE SHORE ROAD	04/27/10	0	38	U
2,895 128		089	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	18	STAGE ROAD	04/30/10	0	38	U
1,550 129		099	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	26	BERNDORF AVENUE	05/03/10	275,000	00	Q
6,276 221		003	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	GENEVA POINT ROAD	GENEVA POINT ROAD	05/04/10	0	DC	U
3,713 150		025	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	2	HARTSHORNE ISLAND	05/04/10	0	DC	U
3,934 232		002	000	000	000	R	1060	AC LND IMP	MDL	7	IL2	100	DRIFTWOOD DRIVE	05/05/10	425,000	00	Q
3,951 232		010	000	000	000	R	1013	SFR WATER	MDL	9	W08	SEVERANCE ROAD	SEVERANCE ROAD	05/05/10	0	1N	U
5,853 166		020	000	000	000	R	1013	SFR WATER	MDL	9	W08	SEVERANCE ROAD	SEVERANCE ROAD	05/05/10	0	1N	U
184,401 159		009	001	000	000	R	1060	AC LND IMP	MDL	5	SV1	SEVERANCE ROAD	SEVERANCE ROAD	05/05/10	0	1N	U
4,449 072		059	000	000	000	R	1310	RES ACINPO	MDL	5	EM1	17	POINT DRIVE	05/06/10	40,000	25	U
3,535 160		022	000	000	000	R	1013	SFR WATER	MDL	9	SV2	46	ROCKY WINDS ROAD	05/07/10	0	44	U
4,523 242		030	000	000	000	R	1013	SFR WATER	MDL	9	W1F	ELLACOYA PATH	ELLACOYA PATH	05/07/10	3,700,000	00	Q
6,429 216		036	000	000	000	R	1300	RES ACINDV	MDL	5	WA2	22	MYERS ROAD	05/07/10	0	1N	U
2,875 142		068	000	000	000	R	1013	SFR WATER	MDL	9	KN1	83-664	OSSIPEE PARK ROAD	05/10/10	420,000	00	Q
34 408		002	001	000	000	R	910C	CHARITABLE	MDL	D	C10	22	ROCKY WINDS ROAD	05/12/10	0	44	U
4,526 242		033	000	000	000	R	1013	SFR WATER	MDL	9	W1F	55-479	OLD MOUNTAIN ROAD	05/12/10	0	97	U
184,402 125		002	000	000	000	R	910R	CHARITABLE	MDL	D	C10	55	WALLBRIDGE WAY	05/14/10	0	44	U
1,973 185		006	000	000	000	R	1010	SINGLE FAM	MDL	6	BP4	222	KRAINEWOOD DRIVE	05/17/10	0	1A	U
5,939 194		009	000	000	000	R	1013	SFR WATER	MDL	9	W01	80	GLEN FOREST DRIVE	05/21/10	67,533	1P	U
4,271 099		168	000	000	000	R	1010	SINGLE FAM	MDL	5	EM1	124	BEEDE ROAD	05/26/10	1,198,533	00	Q
3,767 253		027	000	000	000	R	1013	SFR WATER	MDL	9	W14	24	DEERHAVEN ROAD	05/27/10	0	44	U
3,869 270		010	000	000	000	R	1013	SFR WATER	MDL	9	W14	6	COUNTRY SIDE LANE	05/27/10	0	44	U
5,538 147		020	000	000	000	R	1010	SINGLE FAM	MDL	5	BB1	CATLIN ESTATE ROAD	CATLIN ESTATE ROAD	05/27/10	0	44	U
6,354 221		037	000	000	000	R	1300	RES ACINDV	MDL	5	BB1	CATLIN ESTATE ROAD	CATLIN ESTATE ROAD	05/27/10	0	44	U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Cut Lot	Lot	Cut Unit	Uni	Use	Use Descript	Site	Street	Sale Date	Sale Val	Q	Trans			
										Index Nhb'd	Number	Street Name	Price	Code	U			
6,362 221			045	000	000	000	R	1013	SFR WATER	MDL-	9	W01	72	CATLIN ESTATE ROAD	05/27/10	0 44	U	
871 052			002	000	000	000	C	3260	REST/CLUBS		H	C20	5	OLD ROUTE 109	05/28/10	85,000	37	U
2,149 023			019	000	000	000	C	3541	AIRPORT		G			MOULTONBOROUGH AIRPORT	05/28/10	30,133	00	Q
4,857 164			019	000	000	000	R	1330	WF VACANT		9	LY1		LEDGEMERE ESTATES ROAD	06/01/10	0 44	U	
6,120 167			043	000	000	000	R	1010	SINGLE FAM	MDL	8		106	BIRCH LANE	06/02/10	0 44	U	
3,964 099			094	000	000	000	R	1013	SFR WATER	MDL-	9	BM3	281	PARADISE DRIVE	06/04/10	0 44	U	
1,154 103			023	000	000	000	R	1300	RES ACINDV		4	99	8	WHITTIER HIGHWAY	06/09/10	375,000	37	U
7,018 103			022	000	000	000	R	1300	RES ACINDV		4			LINDAS WAY	06/09/10	375,000	37	U
7,019 103			026	000	000	000	R	1300	RES ACINDV		4			WHITTIER HIGHWAY	06/09/10	375,000	37	U
183,905 139			004	001	000	000	R	1300	RES ACINDV		5			BEAN ROAD	06/09/10	150,000	24	U
3,913 282			004	000	000	000	R	1013	SFR WATER	MDL-	9	W12	64	SOUTHERLEE SHORES ROAD	06/10/10	0 44	U	
524 255			009	000	BS0	110	R	1022	BOATSLIP		5	COND	16	LONG ISLAND ROAD	06/11/10	255,000	25	U
5,102 246			021	000	000	000	R	1010	SINGLE FAM	MDL	7	99	5	LONG ISLAND ROAD	06/11/10	255,000	25	U
6,911 023			020	000	00A	004	C	3541	AIRPORT		G			MOULTONBOROUGH AIRPORT	06/11/10	27,000	25	U
291 121			133	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	2	LOCARNO STREET	06/14/10	207,533	00	Q
1,410 120			048	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	20	GRANDE STREET	06/14/10	231,733	00	Q
5,808 213			018	000	000	000	R	1010	SINGLE FAM	MDL	5		800	MOULTONBORO NECK ROAD	06/14/10	290,000	00	Q
2,058 023			014	000	000	000	C	0322	STORE/SHOP		G	C10	3/1195	WHITTIER HIGHWAY	06/15/10	6,000	45	U
590 045			003	000	000	000	R	1010	SINGLE FAM	MDL	5		92	RANDALL ROAD	06/16/10	60,113	37	U
3,394 199			001	000	000	000	R	1013	SFR WATER	MDL-	9	W01	155	EAGLE SHORE ROAD	06/17/10	0 44	U	
6,299 221			027	000	000	000	R	1010	SINGLE FAM	MDL	8		47	LONG POINT ROAD	06/17/10	88,800	1P	U
3,105 144			033	000	000	000	R	1010	SINGLE FAM	MDL	5		220	MOULTONBORO NECK ROAD	06/18/10	165,000	00	Q
1,040 189			002	000	000	000	R	1010	SINGLE FAM	MDL	5		183	FERRY ROAD	06/23/10	79,933	24	U
1,054 084			002	000	000	000	R	1013	SFR WATER	MDL-	9	SQ1	21	BEAN COVE ROAD	06/23/10	0 1N	U	
2,309 264			017	000	000	000	R	1310	RES ACINPO		5	LM1		LEEWARD SHORES ROAD	06/23/10	0 DC	U	
3,498 196			006	000	000	000	R	1013	SFR WATER	MDL-	9	W01	314	REDDING LANE	06/23/10	0 DC	U	
622 002			001	000	000	000	R	1011	SFR INLAW		5	99	467	OSSIPEE MOUNTAIN ROAD	06/24/10	0 44	U	
3,211 076			001	000	000	000	C	3222	COMM BLDG	MDL-	H	C10	832	WHITTIER HIGHWAY	06/24/10	0 44	U	
1,041 189			001	000	000	000	R	1010	SINGLE FAM	MDL	5		175	FERRY ROAD	06/25/10	504,533	00	Q
2,729 146			004	000	027	000	R	1031	TRAILER	MDL-02	5	AC2	201	HANSON MILL ROAD	06/25/10	0 DC	U	
3,385 194			032	000	000	000	R	1013	SFR WATER	MDL-	9	W01	45	SWAN POINT ROAD	06/25/10	3,150,000	00	Q
539 049			010	000	000	000	R	1010	SINGLE FAM	MDL	5		118	OSSIPEE MOUNTAIN ROAD	06/29/10	321,000	81	U
4,547 237			010	000	000	000	R	1013	SFR WATER	MDL-	9	W02	56	BRAUN BAY ROAD	06/29/10	830,000	00	Q
5,035 235			011	000	000	000	R	1300	RES ACINDV		6			SOLOMON LANE	06/30/10	0 DC	U	
773 027			003	000	000	000	R	1010	SINGLE FAM	MDL	5		381	SHERIDAN ROAD	07/01/10	0 45	U	
2,594 133			030	000	000	000	R	1013	SFR WATER	MDL-	9	W18	29	SECOND POINT ROAD	07/01/10	925,000	00	Q
1,738 287			004	000	000	000	R	1013	SFR WATER	MDL-	9	W01	48	OLD LONG ISLAND ROAD	07/02/10	0 44	U	
4,579 243			025	000	000	000	R	1013	SFR WATER	MDL-	9	W01	258	LONG POINT ROAD	07/06/10	0 44	U	
2,176 101			007	000	000	000	R	1013	SFR WATER	MDL-	9	HML	37	HEMLOCK HARBOR DRIVE	07/07/10	760,000	25	U
3,899 281			007	000	000	000	R	1013	SFR WATER	MDL-	9	W12	31	MAYER ROAD	07/09/10	0 44	U	
6,435 216			039	000	000	000	R	1010	SINGLE FAM	MDL	5	WA2	11	GRAPPONE ROAD	07/09/10	421,333	00	Q
2,283 143			011	000	000	000	R	1010	SINGLE FAM	MDL	6		81	REDDING LANE	07/12/10	160,000	00	Q
6,481 201			028	000	000	000	R	1010	SINGLE FAM	MDL	5	WA2	20	LIGHTHOUSE LANE	07/13/10	158,533	1P	U
3,034 111			020	000	000	000	R	1310	RES ACINPO		5			WESTWOOD SHORES ROAD	07/19/10	499,000	21	U
3,043 111			029	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	38	WESTWOOD SHORES ROAD	07/19/10	499,000	21	U
5,231 245			076	000	000	000	R	1010	SINGLE FAM	MDL	5	PH1	4	KINGSWOOD LANE	07/20/10	300,000	00	Q

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Site	Index	Nbhd	Street	Street Name	Sale	Sale Val	Q	Land
		Cut	Cut	Cut	Cut	Code	Use	MDL		Number		Date	Price	Code	in
5,266 180		021	000	000	000	R	1013 SFR WATER	MDL-	9	W15	107 COTTAGE ROAD	08/25/10	0	DC	U
5,278 180		028	000	000	000	R	1310 RES ACINPO		5		COTTAGE ROAD	08/25/10	0	DC	U
5,367 189		026	000	000	000	R	1330 WF VACANT		9	W18	BUZZELLS COVE ROAD	08/25/10	0	44	U
5,375 189		031	000	000	000	R	1013 SFR WATER	MDL-	9	W18	65 BUZZELLS COVE ROAD	08/25/10	0	44	U
5,764 189		039	000	000	000	R	1010 SINGLE FAM	MDL	5		8 & 58 BUZZELLS COVE ROAD	08/25/10	0	44	U
2,203 102		004	000	000	000	R	1010 SINGLE FAM	MDL	5		29 GILMAN POINT ROAD	08/26/10	242,000	00	Q
5,119 255		024	000	000	000	R	1013 SFR WATER	MDL-	9	W01	65 OAK LANDING ROAD	08/26/10	0	44	U
145 121		015	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	42 WINTERSPORT STREET	08/30/10	224,000	00	Q
3,328 217		032	000	000	000	R	1013 SFR WATER	MDL	9	BC1	148 BLACK CAT ISLAND ROAD	08/30/10	1,050,000	00	Q
1,439 129		127	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	36 FRIBOURG STREET	08/31/10	313,000	00	Q
1,968 288		012	000	000	000	R	1013 SFR WATER	MDL-	9	W01	42 DUCK TRAP COVE ROAD	08/31/10	0	44	U
5,449 162		016	000	000	000	R	1013 SFR WATER	MDL-	9	W20	58 ORTON LANE	08/31/10	0	DC	U
5,462 162		039	000	000	000	R	1300 RES ACINDV		5	OR1	ORTON LANE	08/31/10	0	DC	U
6,811 283		014	000	BS0	024	R	1022 BOATSLIP		5	COND	JONATHAN'S LANDING SLIP #	08/31/10	375,000	1G	U
6,896 283		014	000	015	063	R	1020 CONDO MDL-05		5	JT6	32 TOPSIDE ROAD - UNIT 1	08/31/10	375,000	1G	U
1,702 291		027	000	000	000	R	1010 SINGLE FAM	MDL	5	WAI	196 WINDERMERE ROAD	09/01/10	0	44	U
4,270 099		167	000	000	000	R	1010 SINGLE FAM	MDL	5	EMI	82 GLEN FOREST DRIVE	09/02/10	117,000	37	U
597 046		007	000	000	000	R	1010 SINGLE FAM	MDL	5		211 OSSIPPEE MOUNTAIN ROAD	09/03/10	0	44	U
152 121		026	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	19 OSLO STREET	09/07/10	120,000	38	U
3,621 129		035	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	50 CASSON STREET	09/08/10	230,000	24	U
2,700 146		004	000	093	000	R	1031 TRAILER MDL-02		5	AC2	201 HANSON MILL ROAD	09/10/10	102,000	00	Q
3,544 160		030	000	000	000	R	1010 SINGLE FAM	MDL	5		64 CLARKS LANDING ROAD	09/10/10	0	38	U
1,581 129		049	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	27 PAGLIA STREET	09/13/10	80,000	1J	U
2,701 146		004	000	092	000	R	1031 TRAILER MDL-02		5	AC2	201 HANSON MILL ROAD	09/15/10	85,000	00	Q
4,675 169		007	000	000	000	R	1010 SINGLE FAM	MDL	5		15 LAKE SHORE DRIVE	09/15/10	0	38	U
1,505 130		014	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	41 ST CALLEN STREET	09/17/10	207,066	00	Q
2,460 266		002	000	000	000	R	1013 SFR WATER	MDL-	9	W15	23 LOON SONG LANE	09/20/10	540,000	1P	U
5,905 174		042	000	000	000	R	1013 SFR WATER	MDL-	9	W07	24 DEEPWATER POINT	09/20/10	0	44	U
5,973 173		008	000	000	000	R	1013 SFR WATER	MDL-	9	W09	145 HANSON DRIVE	09/20/10	0	1J	U
5,989 173		022	000	000	000	R	1300 RES ACINDV		5		HANSON DRIVE	09/20/10	0	1J	U
6,389 221		059	000	000	000	R	1010 SINGLE FAM	MDL	5	WAI	54 COLBY ROAD	09/20/10	162,533	00	Q
3,185 090		002	000	000	000	R	1013 SFR WATER	MDL-	9	LE1	202 LEES MILL ROAD	09/21/10	1,500,000	00	Q
3,471 199		029	000	000	000	R	1010 SINGLE FAM	MDL	8		27 KERRIE COURT	09/21/10	252,000	00	Q
4,085 090		001	000	BS0	011	R	1022 BOATSLIP		5		LEES MILL ROAD	09/21/10	1,500,000	1G	U
183,785 094		012	000	000	000	R	1300 RES ACINDV		5		VICTORY LANE	09/21/10	32,000	24	U
183,790 094		018	000	000	000	R	1300 RES ACINDV		5		VICTORY LANE	09/21/10	0	44	U
6,172 171		002	000	000	000	R	1013 SFR WATER	MDL-	9	W01	86 ALPINE PARK ROAD	09/22/10	243,733	48	U
1,900 288		008	000	10C	008	R	1023 BOATRACK		5	COND	484 LONG ISLAND ROAD	09/24/10	30,000	00	Q
3,382 194		029	000	000	000	R	1093 MULTI HSES WF		9	W07	121 EAGLE SHORE ROAD	09/27/10	858,000	00	U
6,917 283		014	000	012	046	R	1020 CONDO MDL-05		5	JT4	12 TOPSIDE ROAD - UNIT 4	09/27/10	30,000	1N	U
6,945 200		037	000	011	011	R	1020 CONDO MDL-05		5	WAI	11 WINDWARD WAY	09/28/10	0	44	U
100,262 026		004	000	000	000	R	1010 SINGLE FAM	MDL	5	SA	11 ABRAXI LANE	09/28/10	0	44	U
228 121		141	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	25 GENEVE STREET	09/30/10	135,000	1Q	U
1,296 130		057	000	000	000	R	1013 SFR WATER	MDL-	9	SV12	40 GANSY LANE	10/01/10	600,000	1G	U
1,299 130		053	000	000	000	R	1310 RES ACINPO		5	SV1	GANSY LANE	10/01/10	600,000	1G	U
2,003 207		001	000	000	000	R	1010 SINGLE FAM	MDL	5	BP4	45 WALLBRIDGE WAY	10/01/10	350,000	81	U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Uni	Use	Site	Index	Stbd	Street	Number	Street Name	Sale Date	Sale Val	Q	Land in
2,600 133		036	000 000	000 R	1013 SFR WATER	MDL-	9	W18	38	SECOND POINT ROAD		10/01/10	1,145,000	00	Q
80 153		010	000 000	000 R	1010 SINGLE FAM	MDL	6	98	75	CLOUDVIEW DRIVE		10/04/10	0	38	U
1,943 288		008	000 LOD	038 R	1023 BOATRACK		5	COND	484	LONG ISLAND ROAD		10/04/10	0	DC	U
337 099		007	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	6	ELCID STREET		10/05/10	172,000	00	Q
1,901 288		008	000 LOC	009 R	1023 BOATRACK		5	COND	484	LONG ISLAND ROAD		10/05/10	15,733	52	U
2,492 252		023	000 000	000 R	1060 AC LND IMP	MDL	7			WINAUKEE ROAD		10/05/10	278,000	1G	U
2,882 142		076	000 000	000 R	1013 SFR WATER	MDL-	9	KN1	9	WYLIE WAY		10/05/10	315,000	00	U
2,953 252		005	000 000	000 R	1010 SINGLE FAM	MDL	5	XW2	347	WINAUKEE ROAD		10/05/10	278,000	1G	U
4,490 068		008	000 000	000 R	1010 SINGLE FAM	MDL	4		252	GOV. WENTWORTH HIGHWAY		10/05/10	99,933	1G	U
4,710 169		057	000 003	004 R	1020 CONDO	MDL-05	5	AB2	32	LAKE SHORE DRIVE #4		10/05/10	260,000	24	U
3,303 217		009	000 000	000 R	1013 SFR WATER	MDL-	9	BC1	43	BLACK CAT ISLAND ROAD		10/06/10	0	44	U
1,706 291		031	000 000	000 R	1013 SFR WATER	MDL-	9	W01	21	WINDY POINT ROAD		10/08/10	0	1N	U
3,502 195		016	000 000	000 R	1013 SFR WATER	MDL-	9	W1D	298	REDDING LANE		10/08/10	765,000	00	Q
5,494 162		061	000 000	000 R	1300 RES ACINDV		5	OR1		WENTWORTH SHORES ROAD		10/08/10	0	1A	U
220 121		124	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	9	GENEVE STREET		10/12/10	0	44	U
7,266 049		020	000 000	000 R	1010 SINGLE FAM	MDL	8	FRM	7	FARM ROAD		10/12/10	230,000	37	U
7,025 134		004	000 000	000 R	1010 SINGLE FAM	MDL	5		83	GREENES BASIN ROAD		10/14/10	0	44	U
4,806 283		027	000 000	000 R	1013 SFR WATER	MDL-	9	CW1	32	CAPTAINS WALK		10/15/10	0	44	U
6,753 112		062	000 000	000 R	1013 SFR WATER	MDL-	9	KN1	50	DEERCROSSING		10/18/10	358,000	00	Q
3,362 217		041	000 000	000 R	1013 SFR WATER	MDL-	9	BC1	8	PANTHER PATH		10/21/10	826,400	00	Q
1,481 120		015	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	10	FINCH STREET		10/25/10	193,933	00	Q
2,414 272		054	000 000	000 R	1013 SFR WATER	MDL-	9	W01	88	WEST POINT ROAD		10/25/10	1,350,000	00	Q
4,691 169		055	000 001	004 R	1020 CONDO	MDL-05	5	SF2	42	LAKE SHORE DRIVE		10/25/10	84,000	38	U
5,288 179		007	000 000	000 R	1010 SINGLE FAM	MDL	5		20	COTTAGE ROAD		10/25/10	335,000	00	Q
6,969 291		043	000 011	028 R	1020 CONDO	MDL-05	9	1E	7	WINDERMERE ROAD		10/25/10	551,733	00	Q
5,306 188		009	000 000	000 R	1093 MULTI HSES WF		9	W15	7	CHIPMUNK LANE		10/26/10	600,000	00	Q
5,955 194		018	000 000	000 R	1013 SFR WATER	MDL-	9	W07	49	HANSON DRIVE		10/26/10	0	38	U
6,015 194		024	000 000	000 R	1300 RES ACINDV		5			HANSON DRIVE		10/26/10	0	38	U
1,067 109		008	000 000	000 R	1320 RES ACINDV		5			HORIZON WAY		10/29/10	6,933	24	U
4,531 243		030	000 000	000 R	1013 SFR WATER	MDL-	9	W1P	58	RUPPERT ROAD		10/29/10	0	44	U
3,057 112		019	000 000	000 R	1013 SFR WATER	MDL-	9	KN1	137	KANASATKA ROAD		11/01/10	0	38	U
3,073 112		031	000 000	000 R	1310 RES ACINDV		5			KANASATKA ROAD		11/01/10	0	38	U
3,087 138		010	000 000	000 R	1320 RES ACINDV		5			KANASATKA ROAD		11/01/10	0	38	U
4,408 072		017	000 000	000 R	1010 SINGLE FAM	MDL	5	BM1	83	PARADISE DRIVE		11/01/10	133,000	00	Q
3,657 128		003	000 000	000 R	1010 SINGLE FAM	MDL	4	SV1	812	GOV. WENTWORTH HIGHWAY		11/02/10	292,466	00	Q
3,669 128		016	000 000	000 R	1320 RES ACINDV		5	SV1		OLYMPIA STREET		11/02/10	7,466	00	Q
5,515 163		018	000 000	000 R	1010 SINGLE FAM	MDL	5	BB1	19	BRAE BURN ROAD		11/02/10	175,000	00	Q
7,098 006		011	000 000	000 R	1010 SINGLE FAM	MDL	5		150	EVANS ROAD		11/03/10	15,000	1N	U
3,528 160		015	000 000	000 R	1013 SFR WATER	MDL-	9	W12	25	BREEZY CORNERS LANE		11/04/10	0	44	U
183,909 139		004	002 000	000 R	1300 RES ACINDV		5			BEAN ROAD		11/08/10	90,000	24	U
1,396 120		064	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	19	CASTLE SHORE ROAD		11/10/10	250,000	00	Q
2,158 101		004	000 000	000 R	1330 WF VACANT		9	1E1		MOOSE WALK		11/12/10	0	38	U
3,171 272		022	000 000	000 R	1010 SINGLE FAM	MDL	5		21	DEER RUN LANE		11/12/10	105,000	00	Q
3,243 101		001	000 000	000 R	1013 SFR WATER	MDL-	9	1E1	11	MOOSE WALK		11/12/10	0	38	U
3,483 198		001	000 000	000 R	1013 SFR WATER	MDL-	9	W01	358	REDDING LANE		11/12/10	2,069,533	1N	U
5,798 222		009	000 000	000 R	1013 SFR WATER	MDL-	9	W05	21	MATZ LANE		11/12/10	0	44	U

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MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Site	Index	Nbhd	Street	Street Name	Sale	Sale Val	Q	Land
		Cut	Cut	Cut	Cut	Code				Number		Date	Price	Code	in
1,298 130		043	000	000	000	R	1013 SFR WATER	MDL-	9	SV12	166 CASTLE SHORE ROAD	12/23/10	0	38	U
1,736 287		003	000	000	000	R	1013 SFR WATER	MDL-	9	W1A	15 STONERAIL LANE	12/23/10	1,000,000	44	U
445 255		009	000	BS0	034	R	1022 BOATSLIP		5	COND	16 LONG ISLAND ROAD	12/28/10	97,000	00	Q
6,377 221		049	000	000	000	R	1013 SFR WATER	MDL-	9	W01	48 CATLIN ESTATE ROAD	12/28/10	0	38	U
6,066 167		029	000	000	000	R	1010 SINGLE FAM	MDL	6		116 REDDING LANE	12/29/10	69,000	37	U
6,593 114		033	000	000	000	R	1010 SINGLE FAM	MDL	4		108 RED HILL ROAD	12/29/10	170,000	21	U
184,124 114		033	001	000	000	S	6600 ON NO STEW		4		RED HILL ROAD	12/29/10	170,000	90	U
645 019		001	000	000	000	R	1010 SINGLE FAM	MDL	5		195 BODGE HILL ROAD	12/30/10	450,000	90	U
1,106 085		012	000	000	000	R	1330 WF VACANT		9	WK1	INDIAN CARRY ROAD	12/30/10	0	44	U
1,122 115		035	000	000	000	R	1010 SINGLE FAM	MDL	4		483 WHITTIER HIGHWAY	12/30/10	0	38	U
3,746 253		001	000	000	000	R	1060 AC LND IMP	MDL	5		WINAURKEE ROAD	12/30/10	0	38	U
184,287 248		002	000	000	000	R	1060 AC LND IMP	MDL	5		WINAURKEE ROAD	12/30/10	0	38	U
184,424 069		027	001	000	000	I	4500 POLES/CONDUIT				GOV. WENTWORTH HIGHWAY	01/01/11			U
52 152		018	000	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,448 158		001	000	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,449 152		018	011	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,450 152		018	010	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,451 152		018	009	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,452 152		018	008	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,454 152		018	006	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,455 152		018	005	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	1	1N	U
184,456 152		018	004	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,457 152		018	003	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,458 152		018	002	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,459 152		018	001	000	000	R	1300 RES ACINDV		5	98	LADY SLIPPER LANE	01/05/11	0	1N	U
184,044 152		014	000	000	000	E	9205 COMM-LOT	MDL-0	5		LADY SLIPPER LANE	01/06/11	0	40	U
1,356 120		010	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	21 BADEN STREET	01/07/11	0	38	U
6,818 283		014	000	BS0	031	R	1022 BOATSLIP		5	COND	JONATHAN'S LANDING SLIP #	01/07/11	0	44	U
6,901 283		014	000	010	041	R	1020 CONDO	MDL-05	5	JT8	10 LONDON HILL RD UNIT 1	01/07/11	0	1N	U
4,591 169		059	000	000	000	R	1013 SFR WATER	MDL-	9	W10	18 LAKE SHORE DRIVE	01/08/11	0	44	U
1,310 130		076	000	000	000	R	1013 SFR WATER	MDL-	9	SV12	126 CASTLE SHORE ROAD	01/10/11	485,000	00	Q
1,699 291		024	000	000	000	R	1013 SFR WATER	MDL-	9	W01	216 WINDERERE ROAD	01/10/11	0	44	U
3,172 272		023	000	000	000	R	1010 SINGLE FAM	MDL	5		31 DEER RUN LANE	01/10/11	0	44	U
6,495 057		006	000	000	000	R	1013 SFR WATER	MDL-	9	SQ1	203 HARVARD CAMP ROAD	01/10/11	0	44	U
2,918 249		019	000	000	000	R	1010 SINGLE FAM	MDL	5		14 TANGLEWOOD SHORES ROAD	01/11/11	314,000	00	Q
3,679 128		018	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	50 OLYMPIA STREET	01/11/11	290,000	00	Q
315 098		028	000	000	000	R	1010 SINGLE FAM	MDL	5	SV1	43 INTERLAKE STREET	01/13/11	0	44	U
5,898 174		035	000	000	000	R	1013 SFR WATER	MDL-	9	W08	5 DEEPWATER POINT	01/14/11	725,000	00	Q
6,817 283		014	000	BS0	030	R	1022 BOATSLIP		5	COND	JONATHAN'S LANDING SLIP #	01/14/11	420,000	21	U
6,862 283		014	000	003	012	R	1020 CONDO	MDL-05	5	JT3	3 STARBOARD LANE - UNIT 1	01/14/11	420,000	21	U
4,175 098		096	000	000	000	R	1010 SINGLE FAM	MDL	5	BM1	22 LEISURE DRIVE	01/19/11	254,000	00	Q
6,497 057		004	000	000	000	R	1093 MULTI HSES	WF	9	SQ1	231 HARVARD CAMP ROAD	01/19/11	0	44	U
2,023 186		010	000	000	000	R	1010 SINGLE FAM	MDL	5	BP4	47 WALLBRIDGE WAY	01/20/11	0	44	U
6,322 242		003	000	000	000	R	1010 SINGLE FAM	MDL	8		19 EAST SPUR ROAD	01/21/11	0	38	U
810 052		009	000	000	000	R	1010 SINGLE FAM	MDL	4		1026 WHITTIER HIGHWAY	01/24/11	0	44	U
2,551 144		024	000	000	000	R	1010 SINGLE FAM	MDL	6	99	18 HIGH MEADOW ROAD	01/24/11	279,000	00	Q

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Unit	Uni	Use	Use	Site	Index	Wbhd	Street	Number	Street Name	Sale	Date	Sale Val	Q	Land
		Cut	Cut	Cut	Cut	Class	Code	Code	Index							Price		in
5,917 174		054	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W08	262	KRAINEWOOD DRIVE		01/25/11		0 44	U	
804 076		017	000 000	000 R	000 R	1010	SINGLE FAM	MDL	4		777	WHITTIER HIGHWAY		01/27/11		0 DC	U	
2,983 139		010	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5		207	BEAN ROAD		01/27/11		17,533 44	U	
3,534 160		021	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	SV2	11	POINT DRIVE		01/27/11		0 44	U	
5,869 174		006	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W08	15	HOMESTEAD LANE		01/27/11		0 44	U	
3,015 108		018	000 000	000 R	000 R	1060	AC LND IMP	MDL	5			SIBLEY ROAD		01/28/11		0 44	U	
3,020 108		019	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	KN1	10	DEVER ROAD		01/28/11		0 44	U	
972 162		089	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5		26	TARA ROAD		02/01/11		0 44	U	
1,652 081		009	000 000	000 S	000 S	6200	PN NO STEW		5	SQ1		HIGH HAITE ROAD		02/03/11		0 44	U	
4,379 069		020	000 000	000 R	000 R	1010	SINGLE FAM	MDL	4		391	GOV. WENTWORTH HIGHWAY		02/03/11		182,533 00	Q	
5,157 245		022	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W1A	122	FAR ECHO ROAD		02/03/11		0 44	U	
502 255		009	000 BSO	089 R	000 R	1022	BOATSLIP		5	COND	16	LONG ISLAND ROAD		02/04/11		17,000 25	U	
3,397 199		004	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W01	165	EAGLE SHORE ROAD		02/04/11		150,000 1J	U	
7,115 073		007	000 000	000 R	000 R	1010	SINGLE FAM	MDL	8		60	HAYES LANE		02/04/11		310,000 00	Q	
2,577 145		036	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W18	111	STANYAN ROAD		02/07/11		0 44	U	
2,664 145		058	000 000	000 R	000 R	1320	RES ACINDV		5			STANYAN ROAD		02/07/11		0 44	U	
184,285 253		001	002 000	000 R	000 R	1010	SINGLE FAM	MDL	5		215	WINAUKKEE ROAD		02/07/11		0 38	U	
184,288 253		001	001 000	000 R	000 R	1060	AC LND IMP	MDL	5			WINAUKKEE ROAD		02/07/11		0 38	U	
408 094		024	000 000	000 R	000 R	1060	AC LND IMP	MDL	4	99	508	GOV. WENTWORTH HIGHWAY		02/08/11		525,000 00	Q	1
9 049		015	000 000	000 R	000 R	1300	RES ACINDV		5			HARTFORD VALLEY ROAD		02/09/11		0 38	U	
3,620 129		067	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5	SV1	11	HANNAH STREET		02/11/11		143,533 00	Q	
4,083 090		001	000 BSO	009 R	009 R	1022	BOATSLIP		5			LEES MILL ROAD		02/15/11		43,000 00	Q	
424 255		009	000 BSO	012 R	012 R	1022	BOATSLIP		5	COND	16	LONG ISLAND ROAD		02/18/11		26,533 00	Q	
4,082 090		001	000 BSO	008 R	008 R	1022	BOATSLIP		5			LEES MILL ROAD		02/18/11		25,000 25	U	
5,533 148		008	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5	BB1	24	SUSAN DRIVE		02/18/11		0 44	U	
7,056 060		004	000 000	000 E	000 E	9205	COMM-LOT	MDL-0	5			HIGH HAITE ROAD		02/18/11		0 39	U	
116 121		001	000 000	000 E	000 E	9205	COMM-LOT	MDL-0	5	SV1		SUISSEVALE AVENUE		02/22/11		0 45	U	
117 121		002	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5	SV1	31	SUISSEVALE AVENUE		02/22/11		0 45	U	
1,120 101		015	000 000	000 S	000 S	6400	HW NO STEW		9	W19		FOX HOLLOW ROAD		02/22/11		0 44	U	1
2,173 101		014	000 000	000 R	000 R	1063	AC LND WF IMP		9	W19	280	FOX HOLLOW ROAD		02/22/11		0 44	U	
2,206 102		007	000 000	000 R	000 R	1300	RES ACINDV		5		67	GILMAN POINT ROAD		02/22/11		0 44	U	
2,207 102		008	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,208 117		008	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W19	161	GILMAN POINT ROAD		02/22/11		0 44	U	
2,209 117		004	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,210 117		005	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,211 117		006	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,212 117		007	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,213 117		009	000 000	000 R	000 R	1300	RES ACINDV		5			GILMAN POINT ROAD		02/22/11		0 44	U	
2,214 117		010	000 000	000 R	000 R	1330	WF VACANT		9	W19		GILMAN POINT ROAD		02/22/11		0 44	U	
3,244 090		022	000 000	000 R	000 R	1300	RES ACINDV		5			FOX HOLLOW ROAD		02/22/11		0 44	U	
4,499 072		089	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5	BM1	48	PARADISE DRIVE		02/22/11		0 44	U	
5,830 167		010	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5		53	KRAINEWOOD DRIVE		02/22/11		0 44	U	
5,831 167		011	000 000	000 R	000 R	1300	RES ACINDV		5			KRAINEWOOD DRIVE		02/22/11		0 44	U	
5,908 174		045	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W07	16	DEEPWATER POINT		02/22/11		0 44	U	
2,447 251		011	000 000	000 R	000 R	1013	SFR WATER	MDL-	9	W06	28	SPECTACLE CIRCLE		02/24/11		450,000 48	U	
298 121		152	000 000	000 R	000 R	1010	SINGLE FAM	MDL	5	SV1	12	LOCARNO STREET		02/28/11		272,000 00	Q	

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Site	Index	Stret	Street Name	Sale	Sale Val	Q	Land
		Cut	Cut	Unit	Cut	Class	Code	Use	Index	Nbhd	Number	Date	Price	Code
2,813 137		022	000	000	000	R	1010	SINGLE FAM	MDL	5	KN3	12 VELMA DRIVE	02/28/11	225,000 00 Q
5,826 167		004	000	000	000	R	1060	AC LND IMP	MDL	5		9 KRAINEWOOD DRIVE	02/28/11	82,133 37 U
6,438 200		001	000	000	000	R	1010	SINGLE FAM	MDL	6	WA2	43 KONA BAY ROAD	02/28/11	323,000 00 Q
758 098		075	000	000	000	R	1030	MOBILE HME	MDL	5		52 STATES LANDING ROAD	03/01/11	0 DC U
1,529 130		036	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	149 CASTLE SHORE ROAD	03/02/11	0 38 U
6,297 221		025	000	000	000	R	1010	SINGLE FAM	MDL	8		37 LONG POINT ROAD	03/03/11	300,000 00 Q
6,711 106		030	000	000	000	R	1310	RES ACINPO		5	KW1	BRICK KILN ROAD	03/03/11	0 38 U
6,723 107		004	000	000	000	R	1300	RES ACINDV		5		KILWOOD LANDING	03/03/11	0 38 U
5,046 235		026	000	000	000	R	1010	SINGLE FAM	MDL	6		24 STUART CIRCLE	03/04/11	0 44 U
222 121		126	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	15 CARDINAL STREET	03/09/11	290,000 00 Q
3,886 280		012	000	000	000	R	1013	SFR WATER	MDL-	9	W13	6 WELLSWOOD ROAD	03/10/11	0 1N U
5,776 213		005	000	000	000	R	1010	SINGLE FAM	MDL	5	98	843 MOULTONBORO NECK ROAD	03/14/11	170,000 01 Q
6,082 142		008	000	000	000	R	1010	SINGLE FAM	MDL	6		10 REDDING LANE	03/14/11	0 44 U
1,198 269		008	000	000	000	R	1013	SFR WATER	MDL-	9	IL1	46 DOW ISLAND	03/15/11	0 44 U
7,015 213		011	000	000	000	R	1010	SINGLE FAM	MDL	5	99	834 MOULTONBORO NECK ROAD	03/15/11	875,000 1G U
7,016 213		010	000	000	000	E	9205	COMM-LOT	MDL-0	5		MOULTONBORO NECK ROAD	03/15/11	875,000 1G U
4,625 140		005	000	000	000	R	1010	SINGLE FAM	MDL	5		134 BEAN ROAD	03/21/11	59,933 25 U
5,154 245		019	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	132 FAR ECHO ROAD	03/22/11	0 44 U
467 255		009	000	BS0	000	R	1022	BOATSLIP		5	COND	16 LONG ISLAND ROAD	03/24/11	0 44 U
2,863 142		058	000	000	000	R	1320	RES ACINUD		5		MERRIVALE ROAD	03/24/11	0 44 U
2,868 142		063	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	34 MERRIVALE ROAD	03/24/11	0 44 U
387 071		007	000	000	000	R	1010	SINGLE FAM	MDL	4		465 GOV. WENTWORTH HIGHWAY	03/25/11	42,466 37 U
1,671 288		016	000	000	000	R	1093	MULTI HSES WF		9	W01	71 WINDERMERE ROAD	03/25/11	0 44 U
3,640 128		062	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	83 LANGDORF STREET	03/25/11	0 44 U
1,157 065		006	000	000	000	R	1063	AC LND WF IMP		9	GD1	44 SHERIDAN ROAD	03/29/11	95,000 25 U
7,001 169		046	000	001	000	R	1020	CONDO	MDL-05	5	CV3	78 LAKE SHORE DRIVE	03/29/11	0 44 U
984 161		002	000	000	000	R	1013	SFR WATER	MDL-	9	W20	69 JEREMIAH SMITH ROAD	03/31/11	745,000 00 Q
831 052		027	000	000	000	C	3220	STORE/SHOP	MDL	H	C20	67-969 WHITTIER HIGHWAY	04/01/11	315,000 37 U
176 129		009	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	69 LANGDORF STREET	04/04/11	0 1N U
328 098		045	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	20 ST MORITZ STREET	04/04/11	0 1N U
5,847 166		014	000	000	000	R	1013	SFR WATER	MDL-	9	W07	120 DRIFTWOOD DRIVE	04/04/11	0 44 U
380 049		009	000	000	000	R	1010	SINGLE FAM	MDL	5	99	128 OSSISPEE MOUNTAIN ROAD	04/05/11	0 44 U
946 051		019	000	000	000	R	1010	SINGLE FAM	MDL	5		110 OLD ROUTE 109	04/05/11	0 44 U
5,962 174		084	000	000	000	R	1013	SFR WATER	MDL-	9	W09	67 HANSON DRIVE	04/06/11	0 38 U
4,938 223		021	000	000	000	R	1010	SINGLE FAM	MDL	5	WA1	8 PAYS WAY	04/07/11	0 1N U
389 071		008	000	000	000	R	1300	RES ACINDV		4		GOV. WENTWORTH HIGHWAY	04/11/11	29,133 24 U
2,143 018		016	000	000	000	R	1010	SINGLE FAM	MDL	5	SL1	38 SUMMIT VIEW DRIVE	04/11/11	0 38 U
1,480 120		014	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	12 FINCH STREET	04/13/11	0 38 U
5,031 245		121	000	000	000	R	1320	RES ACINUD		5		FAR ECHO ROAD	04/13/11	38,000 24 U
5,071 224		011	000	000	000	C	0322	STORE/SHOP		F	C30	32/936 MOULTONBORO NECK ROAD	04/13/11	555,000 00 Q
3,691 150		037	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	82 OLYMPIA STREET	04/14/11	0 44 U
450 255		009	000	BS0	000	R	1022	BOATSLIP		5	COND	16 LONG ISLAND ROAD	04/18/11	100,000 38 U
183,927 175		012	005	000	000	R	1010	SINGLE FAM	MDL	6		10 COOK LANE	04/19/11	224,000 37 U
1,978 207		013	000	000	000	R	1010	SINGLE FAM	MDL	5	BP4	56 SPRING HILL ROAD	04/20/11	500,000 00 Q
6,878 283		014	000	005	000	R	1020	CONDO	MDL-05	5	JT3	2 PORTSIDE DRIVE - UNIT 3	04/20/11	300,000 52 U
4,881 164		025	000	000	000	R	1010	SINGLE FAM	MDL	5		14 HANSON MILL ROAD	04/21/11	180,000 37 U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Use	Index	Site	Street	Street	Sale	Sale	Price	Val	Q	Land
		Cut	Cut	Unit	Cut	Class	Code	Use	Index	Nbhd	Number	Street	Date	Date	Code	U	i
1,124 104		005	000	000	000	R	1010	SINGLE FAM	MDL	4	491	WHITTIER HIGHWAY	04/22/11	04/22/11	74,133	37	U
6,854 162		084	000	CGO	010	R	1010	SINGLE FAM	MDL	5	COND	11 SENNA WAY	04/22/11	04/22/11	0	38	U
788 041		007	000	000	000	S	6000	FARM		5		SHERIDAN ROAD	04/25/11	04/25/11	0	44	U
789 026		014	000	000	000	R	1010	SINGLE FAM	MDL	5	31	BUXTON ROAD	04/25/11	04/25/11	0	44	U
790 041		008	000	000	000	S	6200	PN NO STEW		5		BUXTON ROAD	04/25/11	04/25/11	0	44	U
388 071		006	000	000	000	R	1010	SINGLE FAM	MDL	4	451	GOV. WENTWORTH HIGHWAY	04/26/11	04/26/11	0	1N	U
4,488 069		032	000	000	000	R	1320	RES ACINUD		4		GOV. WENTWORTH HIGHWAY	04/26/11	04/26/11	0	1N	U
907 023		002	000	000	000	C	3541	AIRPORT		9	BY1	SKYLINE DRIVE	04/27/11	04/27/11	50,000	38	U
2,219 133		007	000	000	000	R	1013	SFR WATER	MDL-	9	W19	209 GILMAN POINT ROAD	04/27/11	04/27/11	605,000	00	Q
2,559 145		014	000	000	000	R	1093	MULTI HSES WF		9	W18	45 STANYAN ROAD	04/29/11	04/29/11	0	1N	U
5,099 246		018	000	000	000	R	1010	SINGLE FAM	MDL	5	W11	22 WINAUKEE ROAD	05/02/11	05/02/11	385,000	00	Q
2,708 146		004	000	085	000	R	1031	TRAILER	MDL-02	5	AC2	201 HANSON MILL ROAD	05/05/11	05/05/11	99,000	00	Q
1,857 288		008	000	LOB	003	R	1023	BOATRACK		5	COND	484 LONG ISLAND ROAD	05/08/11	05/08/11	0	DC	U
3,335 219		009	000	000	000	R	1013	SFR WATER	MDL-	9	BC1	120 BLACK CAT ISLAND ROAD	05/08/11	05/08/11	0	44	U
5,191 245		095	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	14 SPINNAKER DRIVE	05/09/11	05/09/11	317,000	00	Q
5,719 146		004	000	148	000	R	1031	TRAILER	MDL-02	5	AC2	201 HANSON MILL ROAD	05/09/11	05/09/11	105,000	00	Q
4,003 099		191	000	000	000	R	1013	SFR WATER	MDL-	9	BM2	93 SUNRISE DRIVE	05/10/11	05/10/11	0	44	U
963 068		009	000	000	000	R	1090	MULTI HSES	MDL	5		36/248 LEE ROAD	05/11/11	05/11/11	0	DC	U
964 068		011	000	000	000	R	1300	RES ACINDV		5		LEE ROAD	05/11/11	05/11/11	0	DC	U
2,109 023		035	000	000	000	R	1010	SINGLE FAM	MDL	6		1222 WHITTIER HIGHWAY	05/11/11	05/11/11	0	DC	U
183,795 018		038	000	000	000	C	3900	DEVEL LAND		6		WHITTIER HIGHWAY	05/11/11	05/11/11	0	DC	U
183,796 018		037	000	000	000	R	1300	RES ACINDV		5		BEN BERRY ROAD	05/11/11	05/11/11	0	DC	U
183,798 018		039	000	000	000	C	3900	DEVEL LAND		6		WHITTIER HIGHWAY	05/11/11	05/11/11	0	DC	U
183,799 023		033	000	000	000	R	1300	RES ACINDV		5		BEN BERRY ROAD	05/11/11	05/11/11	0	DC	U
183,800 023		032	000	000	000	R	1300	RES ACINDV		5		BEN BERRY ROAD	05/11/11	05/11/11	0	DC	U
183,801 023		031	000	000	000	R	1300	RES ACINDV		5		BEN BERRY ROAD	05/11/11	05/11/11	0	DC	U
1,638 080		002	000	000	000	R	1013	SFR WATER	MDL-	9	SQ1	129 TOMMY LOT ROAD	05/12/11	05/12/11	0	44	U
5,433 147		031	000	000	000	R	1013	SFR WATER	MDL-	9	W20	166 WENTWORTH SHORES ROAD	05/12/11	05/12/11	0	44	U
523 255		009	000	BSO	109	R	1022	BOATSLIP		5	COND	16 LONG ISLAND ROAD	05/13/11	05/13/11	365,000	21	U
5,096 247		023	000	000	000	R	1010	SINGLE FAM	MDL	5	W11	14 DAVIS LANE	05/13/11	05/13/11	365,000	21	U
2,041 186		027	000	000	000	R	1010	SINGLE FAM	MDL	5	BP4	30 BEACH ROAD	05/16/11	05/16/11	825,000	25	U
4,320 092		030	000	000	000	R	1010	SINGLE FAM	MDL	5	BM1	10 SHORE TERRACE	05/16/11	05/16/11	0	44	U
398 094		006	000	MHO	001	R	1031	TRAILER	MDL-02	4		108 OLD MOUNTAIN ROAD	05/17/11	05/17/11	0	44	U
5,977 173		012	000	000	000	R	1013	SFR WATER	MDL-	9	W09	179 HANSON DRIVE	05/17/11	05/17/11	0	44	U
6,966 291		043	000	005	005	R	1020	CONDO	MDL-05	5	LE2	10 LANDS END LANE	05/17/11	05/17/11	635,000	00	Q
585 045		010	000	000	000	S	6000	FARM		5		BODGE HILL ROAD	05/18/11	05/18/11	0	DC	U
914 045		011	000	000	000	R	1010	SINGLE FAM	MDL	5		BODGE HILL ROAD	05/18/11	05/18/11	0	DC	U
2,094 022		002	000	000	000	S	6400	HW NO STEW		5		BEN BERRY ROAD	05/18/11	05/18/11	0	DC	U
2,095 023		024	000	000	000	S	6400	HW NO STEW		5		BEN BERRY ROAD	05/18/11	05/18/11	0	DC	U
2,487 266		013	000	000	000	R	1013	SFR WATER	MDL-	9	W14	BEN BERRY ROAD	05/18/11	05/18/11	0	DC	U
5,228 245		073	000	000	000	R	1010	SINGLE FAM	MDL	5	FH1	12 CLEMENT ROAD	05/19/11	05/19/11	380,000	17	U
184,111 086		005	004	000	000	R	1300	RES ACINDV		4		10 KINGSWOOD LANE	05/19/11	05/19/11	0	DC	U
4,949 223		032	000	000	000	R	1010	SINGLE FAM	MDL	5	W14	47 HERMIT COVE ROAD	05/19/11	05/19/11	25,666	24	U
939 051		018	000	000	000	R	1010	SINGLE FAM	MDL	5		22 RORY LANE	05/20/11	05/20/11	0	44	U
1,463 120		080	000	000	000	R	1010	SINGLE FAM	MDL	5	SVL	81 CASTLE SHORE ROAD	05/25/11	05/25/11	174,933	00	Q
3,868 270		009	000	000	000	R	1013	SFR WATER	MDL-	9	W14	28 DEERHAVEN ROAD	05/26/11	05/26/11	266,600	00	Q
													05/27/11	05/27/11	0	44	U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Unit	Use	Site	Index	Nbhd	Street	Street Name	Sale Date	Sale Val	Q	Land
		Cut	Cut	Cut	Code	Use	Index	Nbhd	Number	Street Name	Date	Price	Code	U
2,783 113		018	000	000	000 R	1013 SFR WATER	MDL-	9	KN1	88 AVON SHORES ROAD	05/31/11	494,000	00	Q
4,967 223		053	000	000	000 R	1010 SINGLE FAM	MDL	5	WAL	127 KIMBALL DRIVE	05/31/11	0	44	U
6,083 142		009	000	000	000 R	1010 SINGLE FAM	MDL	6		REDDING LANE	05/31/11	0	38	U
6,107 142		010	000	000	000 R	1300 RES ACINDV		8		BIRCH LANE	05/31/11	0	38	U
6,264 180		001	000	000	000 R	1093 MULTI HSES WF		9	BP5	73 CHRISTMAS TREE LANE	05/31/11	0	44	U
6,819 283		014	000	BS0	032 R	1022 BOATSLIP		5	COND	JONATHAN'S LANDING SLIP #	05/31/11	445,000	1N	U
589 045		002	000	000	000 R	1010 SINGLE FAM	MDL	5		158 RANDALL ROAD	06/02/11	154,533	37	U
1,950 288		008	000	LOE	005 R	1023 BOATRACK		5	COND	484 LONG ISLAND ROAD	06/02/11	0	DC	U
4,004 099		192	000	000	000 R	1013 SFR WATER	MDL-	9	EM2	95 SUNRISE DRIVE	06/02/11	0	44	U
4,050 099		203	000	000	000 R	1060 AC IND IMP	MDL	5	EM1	SUNRISE DRIVE	06/02/11	0	44	U
5,205 245		048	000	000	000 R	1010 SINGLE FAM	MDL	5	FH1	155 FAR ECHO ROAD	06/02/11	0	44	U
5,819 249		009	000	000	000 R	1013 SFR WATER	MDL-	9	W16	143 TANGLEWOOD SHORES ROAD	06/02/11	0	44	U
6,447 200		013	000	000	000 R	1013 SFR WATER	MDL-	9	W01	56 KONA BAY ROAD	06/06/11	1,720,000	00	Q
183,914 140		011	005	000	000 R	1060 AC IND IMP	MDL	5	CD	64 COLONIAL DRIVE	06/07/11	35,000	37	U
909 064		006	000	000	000 R	1011 SFR INLAN		5	99	126 BEARS NEST TRAIL	06/08/11	1,368,533	90	U
943 044		013	000	000	000 C	3220 STORE/SHOP	MDL	F	C10	84 GOV. WENTWORTH HIGHWAY	06/08/11	54,933	13	U
3,719 129		068	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	4 CASANNA STREET	06/09/11	50,000	37	U
4,614 140		019	000	000	000 R	1320 RES ACINDV		5		77 BEAN ROAD-HOUSE IN CTR HB	06/10/11	0	38	U
4,986 245		115	000	000	000 R	1013 SFR WATER	MDL-	9	W01	27 ECHO LANDING ROAD	06/10/11	2,424,000	00	Q
6,575 113		004	000	000	000 R	1013 SFR WATER	MDL-	9	KN1	73 BISHOP SHORE ROAD	06/10/11	0	DC	U
50 159		006	000	000	000 R	1010 SINGLE FAM	MDL	5		9 SEVERANCE ROAD	06/13/11	148,000	00	Q
878 051		007	000	000	000 R	1010 SINGLE FAM	MDL	5		18 NELSON ROAD	06/13/11	250,333	37	U
1,044 084		006	000	000	000 R	1013 SFR WATER	MDL	9	SQ1	375 BEAN ROAD	06/13/11	1,119,133	90	U
3,009 108		023	000	000	000 R	1010 SINGLE FAM	MDL	5		368 BEAN ROAD	06/13/11	201,600	38	U
3,741 247		018	000	000	000 R	1010 SINGLE FAM	MDL	5		135 WINAUXEE ROAD	06/14/11	0	1A	U
4,992 244		005	000	000	000 R	1013 SFR WATER	MDL-	9	W01	51 ECHO LANDING ROAD	06/14/11	1,375,000	00	Q
1,273 129		083	000	000	000 R	1013 SFR WATER	MDL-	9	SV12	258 CASTLE SHORE ROAD	06/15/11	0	38	U
4,507 242		001	000	000	000 R	1300 RES ACINDV		8		ROCKY WINDS ROAD	06/15/11	0	44	U
4,525 242		032	000	000	000 R	1013 SFR WATER	MDL-	9	W1F	28 ROCKY WINDS ROAD	06/15/11	0	44	U
3,642 128		064	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	95 LANGDORF STREET	06/16/11	72,000	37	U
6,745 107		011	000	000	000 R	1310 RES ACINDV		5		DEERCROSSING	06/16/11	342,000	1G	U
6,760 107		014	000	000	000 R	1013 SFR WATER	MDL-	9	KN1	22 DEERCROSSING	06/16/11	342,000	1G	U
1,087 085		018	000	000	000 R	1013 SFR WATER	MDL-	9	WK1	460 BEAN ROAD	06/20/11	0	44	U
2,605 133		042	000	000	000 R	1013 SFR WATER	MDL-	9	W18	169 STANYAN ROAD	06/20/11	866,533	13	U
4,065 119		023	000	000	000 R	1013 SFR WATER	MDL-	9	IL1	2 WEALEBACK POINT	06/20/11	0	44	U
2,556 144		031	000	000	000 R	1010 SINGLE FAM	MDL	6		14 LOWER MEADOW ROAD	06/22/11	280,000	25	U
3,135 278		026	000	000	000 R	1013 SFR WATER	MDL-	9	W01	11 MALLARD WAY	06/22/11	2,900,000	00	Q
5,526 147		014	000	000	000 R	1010 SINGLE FAM	MDL	5	BB1	20 BRAE BURN ROAD	06/22/11	215,000	00	Q
913 064		003	000	000	000 R	1300 RES ACINDV		5		BEARS NEST TRAIL	06/24/11	110,000	90	U
5,564 132		011	000	000	000 R	1013 SFR WATER	MDL-	9	W18	96 TOLTEC POINT ROAD	06/24/11	0	44	U
6,638 107		033	000	000	000 R	1013 SFR WATER	MDL-	9	WK1	4 LODGE DRIVE	06/24/11	319,933	21	U
6,657 107		045	000	000	000 R	1320 RES ACINDV		5	HT1	HEATHERWOOD DRIVE	06/24/11	31,933	21	U
1,168 065		017	000	000	000 R	1030 MOBILE HME	MDL	5		19 MOULTON DRIVE	06/27/11	125,000	33	U
1,261 074		009	000	000	000 R	1010 SINGLE FAM	MDL	5	99	67 LEES MILL ROAD	06/27/11	0	1N	U
4,744 283		005	000	000	000 R	1010 SINGLE FAM	MDL	6		363 LONG ISLAND ROAD	06/27/11	0	44	U
6,948 200		037	000	016	016 R	1020 CONDO	MDL-05	5	WV1	16 WINDWARD WAY	06/27/11	575,000	00	Q

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Unit	Uni	Use	Site	Index	Nbhd	Street	Number	Street Name	Sale Date	Sale Val	Q	Land in
3,699 128		033	000	000	000 R	1310 RES ACINPO	5	SV1		ZERMANT STREET	77	MOUNTAIN VIEW DRIVE	06/28/11	68,000	00	Q
4,462 072		071	000	000	000 R	1010 SINGLE FAM MDL	5	BM1		NORWAY POINT ROAD	75	NORWAY POINT ROAD	06/28/11	0	1N	U
4,583 243		028	000	000	000 R	1330 WF VACANT	9	W1F					06/29/11	0	1N	U
184,307 258		007	000	000	000 R	1013 SFR WATER MDL-	9	W1F					06/29/11	1,850,000	90	U
6,418 216		025	000	000	000 R	1013 SFR WATER MDL-	9	W01					06/30/11	4,325,000	00	Q
6,649 107		059	000	000	000 R	1310 RES ACINPO	5	HT1		POND ROAD			06/30/11	0	44	U
6,651 107		074	000	000	000 R	1300 RES ACINDV	5	HT1		POND ROAD			06/30/11	0	44	U
6,687 106		006	000	000	000 R	1310 RES ACINPO	5	KW1		1 WILLOW TERRACE			06/30/11	0	44	U
6,706 106		025	000	000	000 R	1010 SINGLE FAM MDL	5	KW1		43 KILWOOD LANDING			06/30/11	0	44	U
6,721 107		002	000	000	000 R	1010 SINGLE FAM MDL	5			178 SIBLEY ROAD			06/30/11	0	44	U
6,722 107		003	000	000	000 R	1300 RES ACINDV	5			KILWOOD LANDING			06/30/11	0	44	U
2,351 263		026	000	000	000 R	1310 RES ACINPO	5	WS1		LONG ISLAND ROAD			07/05/11	19,000	38	U
6,471 200		028	000	000	000 R	1010 SINGLE FAM MDL	5	WA2		35 LIGHTHOUSE LANE			07/05/11	90,000	1J	U
106 099		019	000	000	000 R	1010 SINGLE FAM MDL	5			170 STATES LANDING ROAD			07/07/11	0	44	U
107 099		020	000	000	000 R	1300 RES ACINDV	5			STATES LANDING ROAD			07/07/11	0	44	U
1,801 288		008	000	10A	001 R	1023 BOATRACK	5	COND		484 LONG ISLAND ROAD			07/08/11	0	38	U
2,151 090		019	000	000	000 R	1013 SFR WATER MDL-	9	LE1		67 MOOSE WALK			07/08/11	0	DC	U
3,775 254		010	000	000	000 R	1013 SFR WATER MDL-	9	W14		98 BEEDE ROAD			07/08/11	500,000	81	U
4,463 072		072	000	000	000 R	1010 SINGLE FAM MDL	5	BM1		91 MOUNTAIN VIEW DRIVE			07/08/11	0	38	U
5,200 245		092	000	000	000 R	1010 SINGLE FAM MDL	5	FB1		11 SPINNER DRIVE			07/08/11	0	38	U
184,130 109		001	000	000	000 R	1320 RES ACINDV	5			SINGING EAGLE ROAD			07/12/11	0	44	U
1,191 269		004	000	000	000 R	1330 WF VACANT	9	IL1		DOW ISLAND			07/15/11	0	44	U
3,960 099		090	000	000	000 R	1013 SFR WATER MDL-	9	BM3		4 BLACKBIRD LANE			07/15/11	0	44	U
92 006		007	000	000	000 S	6100 PW STEW	6			EVANS ROAD			07/18/11	0	44	U
95 006		010	000	000	000 R	1310 RES ACINPO	5			EVANS ROAD			07/18/11	0	44	U
4,686 169		053	000	003	005 R	1020 CONDO MDL-05	5	SH1		56 LAKE SHORE DRIVE			07/18/11	245,000	00	Q
1,376 121		100	000	000	000 R	1010 SINGLE FAM MDL	5	SV1		95 BADEN STREET			07/19/11	155,000	00	Q
1,816 288		008	000	10A	016 R	1023 BOATRACK	5	COND		484 LONG ISLAND ROAD			07/19/11	0	DC	U
3,735 247		005	000	000	000 R	1013 SFR WATER MDL-	9	W12		17 GENEVA POINT ROAD			07/19/11	0	45	U
3,736 247		006	000	000	000 R	1013 SFR WATER MDL-	9	W12		19 GENEVA POINT ROAD			07/19/11	0	45	U
3,738 247		004	000	000	000 R	1310 RES ACINPO	7			GENEVA POINT ROAD			07/19/11	0	45	U
1,977 207		012	000	000	000 R	1010 SINGLE FAM MDL	5	BP4		62 SPRING HILL ROAD			07/20/11	0	1N	U
6,840 283		014	000	BS0	053 R	1022 BOATSLIP	5	COND		JONATHAN'S LANDING SLIP #			07/21/11	660,000	1N	U
6,884 283		014	000	008	030 R	1020 CONDO MDL-05	5	JT1		11 PORTSIDE DRIVE - UNIT 3			07/21/11	660,000	1N	U
4,265 099		163	000	000	000 R	1013 SFR WATER MDL-	9	BM2		94 GLEN FOREST DRIVE			07/22/11	0	44	U
4,853 164		005	000	000	000 R	1060 AC LND IMP MDL	5			PRIVATE ROAD			07/22/11	0	38	U
4,854 164		004	000	000	000 R	1010 SINGLE FAM MDL	5			14 PRIVATE ROAD			07/22/11	0	38	U
1,020 178		002	000	000	000 R	1010 SINGLE FAM MDL	5	99		103 GRANNY HILL ROAD			07/25/11	680,000	90	U
2,696 146		004	000	097	000 R	1031 TRAILER MDL-02	5	AC2		201 HANSON MILL ROAD			07/25/11	75,000	00	Q
3,123 272		001	000	000	000 R	1010 SINGLE FAM MDL	5	WD1		7 WILDWOOD DRIVE			07/25/11	0	38	U
2,242 135		012	000	000	000 R	1010 SINGLE FAM MDL	5			15 MOULTONBORO NECK ROAD			07/26/11	0	38	U
183,931 175		012	002	000	000 R	1010 SINGLE FAM MDL	6			7 COOK LANE			07/26/11	96,000	37	U
820 066		001	000	000	000 R	1010 SINGLE FAM MDL	5			3 BLAKE ROAD			07/29/11	0	DC	U
4,102 093		029	000	000	000 R	1010 SINGLE FAM MDL	5	BM1		18 FAWN LANE			07/29/11	0	44	U
4,103 093		031	000	000	000 R	1010 SINGLE FAM MDL	5	BM1		16 FAWN LANE			07/29/11	0	44	U
4,105 093		033	000	000	000 R	1010 SINGLE FAM MDL	5	BM1		14 FAWN LANE			07/29/11	0	44	U

MOULTONBOROUGH, NH

PID	Map	Block	Bldg	Lot	Unit	Use	Site	Street	Sale	Sale Val	Q
			Cut	Cut	Cut	Code	Index	Number	Date	Price	in
727	201		034	000	000	1010 SINGLE FAM	MDL 5	32 KONA FARM ROAD	08/02/11	224,000	00 Q
2,146	018		013	000	000	1010 SINGLE FAM	MDL 5	68 SUMMIT VIEW DRIVE	08/02/11	215,000	00 Q
6,383	220		001	000	000	1013 SFR WATER	MDL- 9	70 BOAT HOUSE ROAD	08/02/11	0 44	U
8	406		001	000	000	9100 CHARITABLE	MDL 5	OLD MOUNTAIN ROAD	08/05/11	0 97	U
1,979	207		014	000	000	1010 SINGLE FAM	MDL 5	32 SPRING HILL ROAD	08/08/11	860,000	25 U
3,383	194		030	000	000	1013 SFR WATER	MDL- 9	125 EAGLE SHORE ROAD	08/08/11	0 38	U
5,340	179		017	000	000	1013 SFR WATER	MDL- 9	22 WYMAN TRAIL	08/08/11	520,000	00 Q
6,306	238		006	000	000	1010 SINGLE FAM	MDL 8	40 DOW ROAD	08/08/11	40,000	81 U
184,447	158		002	000	000	1300 RES ACINDV	5	LADY SLIPPER LANE	08/09/11	110 40	U
5,173	245		038	000	000	1060 AC IND IMP	MDL 5	BLUEJAY LANE	08/12/11	125,000	00 Q
6,464	200		027	000	000	1010 SINGLE FAM	MDL 5	28 BAY ROAD	08/16/11	0 38	U
1,891	288		008	000	LOB	1023 BOATRACK	5	484 LONG ISLAND ROAD	08/17/11	0 38	U
4,511	242		018	000	000	1013 SFR WATER	MDL- 9	41 COOKS POINT ROAD	08/17/11	1,100,000	13 U
5,925	174		062	000	000	1013 SFR WATER	MDL- 9	17 CLEARWATER POINT ROAD	08/18/11	0 38	U
5,095	247		024	000	000	1300 RES ACINDV	5	WINAUKEE ROAD	08/22/11	53,000	00 Q
5,897	174		034	000	000	1013 SFR WATER	MDL- 9	189 KRAINEWOOD DRIVE	08/22/11	1,145,000	00 Q
699	175		013	000	000	1013 SFR WATER	MDL- 9	62 STICKS AND STONES ROAD	08/23/11	1,600,000	00 Q
2,910	249		012	000	000	1013 SFR WATER	MDL- 9	140 TANGLEWOOD SHORES ROAD	08/23/11	622,000	00 Q
5,862	166		029	000	000	1013 SFR WATER	MDL- 9	44 DRIFTWOOD DRIVE	08/23/11	825,000	00 Q
6,693	106		012	000	000	1013 SFR WATER	MDL- 9	14 BRICK KILN ROAD	08/23/11	370,000	00 Q
184,444	014		010	002	000	6200 EN NO STEW	5	JONES ROAD	08/23/11	0 1N	U
184,445	014		010	001	000	6200 EN NO STEW	5	JONES ROAD	08/23/11	0 1N	U
1,496	121		073	000	000	1010 SINGLE FAM	MDL 5	83 CANNES STREET	08/24/11	0 38	U
101,340	180		004	000	000	1330 WF VACANT	9	COTTAGE ROAD	08/25/11	500,000	00 Q
2,417	263		071	000	000	1013 SFR WATER	MDL- 9	76 WEST POINT ROAD	08/26/11	1,669,000	00 Q
6,288	221		016	000	000	1010 SINGLE FAM	MDL 6	32 FORTY ACRE FIELD ROAD	08/29/11	0 DC	U
2,418	263		072	000	000	1013 SFR WATER	MDL- 9	72 WEST POINT ROAD	08/30/11	0 38	U
2,864	142		059	000	000	1320 RES ACINDV	5	MERRIVALE ROAD	08/31/11	0 38	U
2,867	142		062	000	000	1013 SFR WATER	MDL- 9	36 MERRIVALE ROAD	08/31/11	0 38	U
5,980	173		015	000	000	1013 SFR WATER	MDL- 9	193 HANSON DRIVE	08/31/11	491,600	00 Q
6,856	162		084	000	CGO	1010 SINGLE FAM	MDL 5	11 SENNA WAY	08/31/11	245,000	25 U
7,100	044		032	000	000	1010 SINGLE FAM	MDL 4	1088 WHITTIER HIGHWAY	08/31/11	200,733	37 U
184,066	139		011	000	000	1320 RES ACINDV	5	215 BEAN ROAD	08/31/11	0 44	U
1,132	103		014	000	000	1010 SINGLE FAM	MDL 6	47 MARVIN ROAD	09/01/11	212,000	00 Q
1,158	065		008	000	000	0104 Two Family	5	36/38 SHERIDAN ROAD	09/01/11	300,000	25 U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Unit	Uni	Use	Code	Use	Index	Site	Street	Number	Street Name	Sale Date	Sale Price	Val	Q	Land in
3,831 271		006	000	000	000	R	1010	SINGLE FAM	MDL	7	193	LONG ISLAND ROAD		09/19/11	119,000	00	Q	
6,612 115		033	000	000	000	R	1010	SINGLE FAM	MDL	4	59	SAWMILL WAY		09/19/11	145,000	00	Q	
3,590 149		015	000	000	000	R	1013	SFR WATER	MDL-	9	SV12	5 FIR TREE LANE		09/23/11	0	44	U	
1,629 016		005	000	000	000	R	1090	MULTI HSES	MDL	5		90-294 HOLLAND STREET		09/26/11	0	44	U	
1,845 288		008	000	LOA	045	R	1023	BOATRACK		5	COND	484	LONG ISLAND ROAD	09/26/11	19,466	00	Q	
4,030 119		007	000	000	000	R	1013	SFR WATER	MDL-	9	W19	24	BLUEBERRY LANE	09/26/11	0	44	U	
6,564 114		013	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	23	BISHOP SHORE ROAD	09/26/11	0	44	U	
912 064		005	000	000	000	S	6400	HW NO STEW		5		BEARS NEST TRAIL		09/27/11	85,000	90	U	
3,027 139		002	000	000	000	R	1010	SINGLE FAM	MDL	5		246	BEAN ROAD	09/28/11	177,000	00	Q	
6,195 169		046	000	007	007	R	1020	CONDO	MDL-05	5	CV2	8	ALPINE PARK ROAD	09/30/11	290,000	00	Q	
3,523 160		010	000	000	000	R	1010	SINGLE FAM	MDL	7	C10	15	BLACK POINT ROAD	10/03/11	1,700,000	1J	U	
3,524 160		011	000	000	000	R	1013	SFR WATER	MDL-	9	W12	15	BLACK POINT ROAD	10/03/11	1,700,000	1J	U	
3,525 160		012	000	000	000	R	1013	SFR WATER	MDL-	9	W12	15	BLACK POINT ROAD	10/03/11	1,700,000	1J	U	
3,527 160		014	000	000	000	R	1320	RES ACINUD		7		BREEZY CORNERS LANE		10/03/11	1,700,000	1J	U	
2,465 252		013	000	000	000	E	9205	COMM-LOT	MDL-0	5		COVE ROAD		10/04/11	765,000	1J	U	
2,467 252		015	000	000	000	R	1013	SFR WATER	MDL-	9	W15	57	COVE ROAD	10/04/11	765,000	00	Q	
2,469 252		018	000	000	000	E	9205	COMM-LOT	MDL-0	5		COVE ROAD		10/04/11	765,000	1J	U	
5,269 180		025	000	000	000	R	1330	WF VACANT		9	IL2		SMALL ISLAND-NO NAME	10/04/11	0	DC	U	
5,272 188		002	000	000	000	R	1013	SFR WATER	MDL-	9	W15	123	COTTAGE ROAD	10/04/11	0	DC	U	
752 203		001	000	000	000	R	1300	RES ACINDV		5		MOULTONBORO NECK ROAD		10/05/11	0	44	U	
4,131 093		053	000	000	000	R	1010	SINGLE FAM	MDL	5	EM1	25	LEISURE DRIVE	10/05/11	34,533	37	U	
5,377 189		034	000	000	000	R	1013	SFR WATER	MDL-	9	W17	89	BUZZELLS COVE ROAD	10/05/11	0	44	U	
5,765 204		008	000	000	000	R	1300	RES ACINDV		5		BUZZELLS COVE ROAD		10/05/11	0	44	U	
5,779 204		007	000	000	000	R	1060	AC LND IMP	MDL	5		DI DONATO ROAD		10/05/11	0	44	U	
5,780 189		037	000	000	000	R	1300	RES ACINDV		5		DI DONATO ROAD		10/05/11	0	44	U	
5,781 189		038	000	000	000	S	6400	HW NO STEW		5		BUZZELLS COVE ROAD		10/05/11	0	44	U	
184,114 203		001	001	000	000	R	1300	RES ACINDV		5		MOULTONBORO NECK ROAD		10/05/11	0	44	U	
184,115 202		014	000	000	000	R	1300	RES ACINDV		5		MOULTONBORO NECK ROAD		10/05/11	0	44	U	
64 185		003	000	000	000	R	1010	SINGLE FAM	MDL	4	99	1275	GOV. WENTWORTH HIGHWAY	10/06/11	33,000	1P	U	
874 052		005	000	000	000	R	1010	SINGLE FAM	MDL	5		35	OLD ROUTE 109	10/07/11	148,000	00	Q	
6,570 114		019	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	43	BISHOP SHORE ROAD	10/11/11	100,000	38	U	
6,586 114		022	000	000	000	R	1310	RES ACINPO		5		BISHOP SHORE ROAD		10/11/11	75,000	38	U	
321 098		038	000	000	000	R	1010	SINGLE FAM	MDL	5	SV1	72	ST MORITZ STREET	10/12/11	0	44	U	
3,310 217		016	000	000	000	R	1013	SFR WATER	MDL-	9	BC2	63	BLACK CAT ISLAND ROAD	10/13/11	915,000	1N	U	
2,226 133		015	000	000	000	R	1013	SFR WATER	MDL-	9	W19	210	GILMAN POINT ROAD	10/14/11	0	44	U	
5,950 194		013	000	000	000	R	1013	SFR WATER	MDL-	9	W01	37	HANSON DRIVE	10/14/11	1,691,000	00	Q	
6,202 169		014	000	000	000	R	1300	RES ACINDV		5		65	LAKE SHORE DRIVE	10/14/11	74,533	37	U	
2,399 263		062	000	000	000	R	1010	SINGLE FAM	MDL	5	WS1	41	WEST POINT ROAD	10/17/11	0	38	U	
6,852 162		084	000	CGO	008	R	1010	SINGLE FAM	MDL	5	COND	11	SENNA WAY	10/17/11	85,000	37	U	
5,492 162		059	000	000	000	R	1010	SINGLE FAM	MDL	5	OR1	48	WENTWORTH SHORES ROAD	10/20/11	0	38	U	
6,989 169		044	000	002	004	R	1020	CONDO	MDL-05	5	FT	18	ALPINE PARK ROAD	10/20/11	0	44	U	
5,986 173		021	000	000	000	R	1013	SFR WATER	MDL-	9	W09	207	HANSON DRIVE	10/21/11	64,000	38	U	
6,568 114		017	000	000	000	R	1013	SFR WATER	MDL-	9	KN1	33	BISHOP SHORE ROAD	10/21/11	0		U	
6,582 114		024	000	000	000	R	1060	AC LND IMP	MDL	5		BISHOP SHORE ROAD		10/21/11	0	38	U	
5,886 174		023	000	000	000	R	1013	SFR WATER	MDL-	9	W07	135	KRAINEWOOD DRIVE	10/24/11	0	38	U	
6,409 216		014	000	000	000	R	1013	SFR WATER	MDL-	9	W01	32	BOAT HOUSE ROAD	10/24/11	0	44	U	

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Unit	Uni	Use	Use Descript	Index	Nbhd	Street	Number	Street Name	Sale Date	Sale Val	Q	Land in
6,470 201		025	000	000	000 R	1010	SINGLE FAM MDL	5	WA2	25	LIGHTHOUSE LANE		10/24/11	0	38	U
1,832 288		008	000	10A	032 R	1023	BOATRACK	5	COND	484	LONG ISLAND ROAD		10/25/11	0	44	U
1,881 288		008	000	10B	010 R	1023	BOATRACK	5	COND	484	LONG ISLAND ROAD		10/25/11	0	44	U
6,496 057		005	000	000	000 R	1093	MULTI HSES WF	9	SQ1	16/217	HARVARD CAMP ROAD		10/25/11	0	44	U
313 098		026	000	000	000 R	1300	RES ACINDV	5	SV1		INTERLAKEN STREET		10/28/11	2,375	35	U
345 098		048	000	000	000 R	1300	RES ACINDV	5	SV1		ST MORITZ STREET		10/28/11	1,925	35	U
2,807 137		006	000	000	000 R	1010	SINGLE FAM MDL	5	KN3	25	AVON SHORES ROAD		10/28/11	0	44	U
2,997 111		007	000	000	000 R	1010	SINGLE FAM MDL	5		66	HIGH HAITH ROAD		10/28/11	113,200	37	U
6,777 092		060	000	000	000 R	1300	RES ACINDV	5	BM1		WOODSTREAM DRIVE		10/28/11	6,501	35	U
2,514 265		017	000	000	000 R	1093	MULTI HSES WF	9	W14	74	LUNT ROAD		10/31/11	1,299,000	16	U
2,515 265		001	000	000	000 R	1320	RES ACINDV	5			LUNT ROAD		10/31/11	1,299,000	16	U
2,635 146		004	000	BS0	011 R	1022	BOATSLIP	5	COND		BOATSLIP 11		10/31/11	70,000	25	U
4,851 164		013	000	000	000 R	1030	MOBILE HME MDL	5		77	HANSON MILL ROAD		10/31/11	0	1N	U
2,069 018		029	000	000	000 R	1300	RES ACINDV	5			EVANS ROAD		11/01/11	3,010	35	U
2,071 018		022	000	000	000 R	1300	RES ACINDV	5			EVANS ROAD		11/01/11	2,770	35	U
6,445 200		012	000	000	000 R	1013	SFR WATER MDL-	9	W01	58	KONA BAY ROAD		11/01/11	180,000	1P	U
1,192 269		003	000	000	000 R	1330	WF VACANT	9	IL1		DOW ISLAND		11/02/11	0	38	U
1,193 269		002	000	000	000 R	1330	WF VACANT	9	IL1		DOW ISLAND		11/02/11	0	38	U
3,526 160		013	000	000	000 R	1013	SFR WATER MDL-	9	W12	21	BREEZY CORNERS LANE		11/03/11	0	38	U
2,230 117		014	000	000	000 R	1013	SFR WATER MDL-	9	W19	186	GILMAN POINT ROAD		11/04/11	0	38	U
5,571 132		019	000	000	000 R	1093	MULTI HSES WF	9	W18	62	TOLTEC POINT ROAD		11/07/11	0	44	U
5,589 132		038	000	000	000 R	1300	RES ACINDV	5			TOLTEC POINT ROAD		11/07/11	0	44	U
183,970 132		018	000	000	000 R	1330	WF VACANT	9	IL2		TEA ROCK ISLAND		11/07/11	0	44	U
3,464 194		044	000	000	000 R	1010	SINGLE FAM MDL	8		18	KERRIE COURT		11/08/11	285,000	00	Q
2,934 249		028	000	000	000 R	1010	SINGLE FAM MDL	9	XW1	70	CROSSWINDS DRIVE		11/09/11	0	44	U
2,960 249		043	000	BS0	007 R	1022	BOATSLIP	5			BOATSLIP #7		11/09/11	0	44	U
1,814 288		008	000	10A	014 R	1023	BOATRACK	5	COND	484	LONG ISLAND ROAD		11/14/11	0	44	U
3,004 108		006	000	000	000 R	1013	SFR WATER MDL-	9	WK1	384	BEAN ROAD		11/14/11	0	44	U
6,789 283		014	000	BS0	002 R	1022	BOATSLIP	5	COND		JONATHAN'S LANDING SLIP #		11/14/11	167,533	38	U
6,954 283		014	000	012	048 R	1020	CONDO MDL-05	5	JT4	12	TOPSIDE ROAD - UNIT 2		11/14/11	167,533	38	U
7,062 096		004	000	000	014 R	1020	CONDO MDL-05	5		14	VAPPI VALE		11/14/11	1N		U
183,921 140		011	012	000	000 R	1010	SINGLE FAM MDL	5	CD	26	COLONIAL DRIVE		11/14/11	132,933	37	U
184,460 096		004	000	000	000 R	995	CONDO MAIN	5			VAPPI VALE		11/14/11	1N		U
184,462 096		004	000	000	012 R	1020	CONDO MDL-05	5		12	VAPPI VALE		11/14/11	1N		U
184,467 096		004	000	000	009 R	1020	CONDO MDL-05	5		9	VAPPI VALE		11/14/11	1N		U
184,468 096		004	000	000	008 R	1020	CONDO MDL-05	5		8	VAPPI VALE		11/14/11	1N		U
184,470 096		004	000	000	006 R	1020	CONDO MDL-05	5		6	VAPPI VALE		11/14/11	1N		U
184,471 096		004	000	000	005 R	1020	CONDO MDL-05	5		5	VAPPI VALE		11/14/11	1N		U
184,472 096		004	000	000	004 R	1020	CONDO MDL-05	5		4	VAPPI VALE		11/14/11	1N		U
184,473 096		004	000	000	003 R	1020	CONDO MDL-05	5		3	VAPPI VALE		11/14/11	1N		U
184,474 096		004	000	000	002 R	1020	CONDO MDL-05	5		2	VAPPI VALE		11/14/11	1N		U
3,386 194		033	000	000	000 R	1013	SFR WATER MDL-	9	W01	26	SWAN POINT ROAD		11/16/11	0	45	U
5,006 236		009	000	000	000 R	1330	WF VACANT	9	W02		ECHO LANDING ROAD		11/16/11	0	38	U
5,021 236		022	000	000	000 R	1010	SINGLE FAM MDL	5	WA1	94	ECHO LANDING ROAD		11/16/11	0	38	U
5,183 245		104	000	000	000 R	1010	SINGLE FAM MDL	5	PH1	15	WHITESELL ROAD		11/16/11	210,000	25	U
184,361 194		034	001	000	000 R	1330	WF VACANT	9	W01		EAGLE SHORE ROAD		11/16/11	0	45	U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Site	Index	Nhbd	Street	Street Name	Sale Date	Sale Price	Val	Q	Land in
5,979 173		014	000	000	000 R	1013 SFR WATER	MDL-	9	W09	191 HANSON DRIVE		11/18/11	0	44	U	
184,466 096		004	000	000	010 R	1020 CONDO	MDL-05	5		10 VAPPI VALE		11/18/11	130,900	04	Q	
3,297 134		028	000	000	000 R	1010 SINGLE FAM	MDL	5		123 MOULTONBORO NECK ROAD		11/21/11	74,933	1P	U	
6,499 057		001	000	000	000 R	1093 MULTI HSES	WF	9	SQ1	257 HARVARD CAMP ROAD		11/21/11	0	44	U	
6,654 107		042	000	000	000 R	1010 SINGLE FAM	MDL	5	HT1	86 HEATHERWOOD DRIVE		11/21/11	0	44	U	
5,027 245		118	000	000	000 R	1060 AC IND IMP	MDL	5		ECHO LANDING ROAD		11/28/11	0	44	U	
5,005 236		008	000	000	000 R	1013 SFR WATER	MDL-	9	W02	93 ECHO LANDING ROAD		11/29/11	0	44	U	
1,400 120		054	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	26 GREYHOUND STREET		12/01/11	0	44	U	
4,548 237		011	000	000	000 R	1013 SFR WATER	MDL-	9	W02	54 BRAUN BAY ROAD		12/02/11	0	44	U	
158 128		075	000	000	000 E	9035 TOWN-PROP	MDL-	5	SV1	GRINDEL STREET		12/05/11	479	35	U	
1,418 121		080	000	000	000 E	903R TOWN PROP	MDL-0	5	SV1	7 ELYSEE STREET		12/05/11	1,986	35	U	
1,533 130		040	000	000	000 E	9035 TOWN-PROP	MDL-	5	SV1	CASTLE SHORE ROAD		12/05/11	504	35	U	
4,473 072		083	000	000	000 E	9035 TOWN-PROP	MDL-	5	EM1	PARADISE DRIVE		12/05/11	606	35	U	
5,176 245		108	000	000	000 R	1010 SINGLE FAM	MDL	5	FH1	12 WHITESELL ROAD		12/05/11	270,000	00	Q	
236 121		197	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	48 SUISSEVALE AVENUE		12/06/11	0	DC	U	
1,253 051		030	000	000	000 R	1010 SINGLE FAM	MDL	5		28 LEE ROAD		12/06/11	0	44	U	
6,408 216		013	000	000	000 R	1013 SFR WATER	MDL-	9	W01	34 BOAT HOUSE ROAD		12/08/11	900,000	13	U	
1,274 129		084	000	000	000 R	1013 SFR WATER	MDL-	9	SV12	254 CASTLE SHORE ROAD		12/09/11	875,000	00	Q	
4,337 093		069	000	000	000 R	1010 SINGLE FAM	MDL	5	EM1	4 MEADOW GLEN DRIVE		12/09/11	82,466	37	U	
1,323 120		081	000	000	000 R	1013 SFR WATER	MDL-	9	SV12	82 CASTLE SHORE ROAD		12/12/11	0	44	U	
3,693 128		020	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	40 OLYMPIA STREET		12/12/11	0		U	
1,683 291		011	000	000	000 R	1013 SFR WATER	MDL-	9	W01	19 MINISTER POINT ROAD		12/13/11	0	38	U	
4,328 092		045	000	000	000 R	1010 SINGLE FAM	MDL	5	EM1	30 MEADOW GLEN DRIVE		12/13/11	0	44	U	
100,266 026		001	000	000	000 R	1010 SINGLE FAM	MDL	5	SA	330 SHERIDAN ROAD		12/13/11	0	44	U	
759 098		076	000	000	000 R	1300 RES ACINDV		5		16 STATES LANDING ROAD		12/15/11	0	DC	U	
760 098		077	000	000	000 R	1300 RES ACINDV		5		STATES LANDING ROAD		12/15/11	0	DC	U	
5,308 188		011	000	000	000 R	1013 SFR WATER	MDL-	9	W15	11 CHIPMUNK LANE		12/15/11	575,000	00	Q	
5,556 132		003	000	000	000 R	1013 SFR WATER	MDL-	9	W20	118 TOLTEC POINT ROAD		12/15/11	375,000	00	Q	
3,673 128		008	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	139 WINTERSPORT STREET		12/16/11	58,000	37	U	
2,516 253		014	000	000	000 R	1013 SFR WATER	MDL-	9	W14	44 LUNT ROAD		12/19/11	0	44	U	
5,948 194		011	000	000	000 R	1013 SFR WATER	MDL-	9	W01	29 HANSON DRIVE		12/19/11	950,000	1N	U	
6,014 194		025	000	000	000 R	1300 RES ACINDV		5		HANSON DRIVE		12/19/11	950,000	1N	U	
5,355 189		010	000	000	000 R	1013 SFR WATER	MDL-	9	W18	214 FERRY ROAD		12/21/11	0	44	U	
1,715 291		040	000	000	000 R	1010 SINGLE FAM	MDL	5	WAL	112 WINDERMERE ROAD		12/27/11	242,533	00	Q	
1,793 288		008	000	BS0	043 R	1022 BOATSLIP		5	COND	484 LONG ISLAND ROAD		12/27/11	0	DC	U	
1,946 288		008	000	LOE	001 R	1023 BOATRACK		5	COND	484 LONG ISLAND ROAD		12/27/11	0	DC	U	
1,947 288		008	000	LOE	002 R	1023 BOATRACK		5	COND	484 LONG ISLAND ROAD		12/27/11	0	DC	U	
5,239 245		060	000	000	000 R	1010 SINGLE FAM	MDL	5	FH1	1112 MOULTONBORO NECK ROAD		12/27/11	240,000	37	U	
6,547 136		022	000	000	000 R	1010 SINGLE FAM	MDL	5		104 BURTON ROAD		12/27/11	0	DC	U	
60 182		003	000	000	000 R	1010 SINGLE FAM	MDL	4	99	1203 GOV. WENTWORTH HIGHWAY		12/28/11	0	44	U	
317 098		030	000	000	000 R	1010 SINGLE FAM	MDL	5	SV1	32 LUCERNE STREET		12/28/11	200,000	00	Q	
2,277 143		006	000	000	000 R	1010 SINGLE FAM	MDL	6		35 REDDING LANE		12/28/11	157,000	13	U	
3,862 270		003	000	000	000 R	1013 SFR WATER	MDL-	9	W14	52 DEERHAVEN ROAD		12/29/11	0	44	U	
6,290 221		018	000	000	000 R	1010 SINGLE FAM	MDL	6		12 FORTY ACRE FIELD ROAD		12/29/11	0	38	U	
1,316 130		082	000	000	000 R	1013 SFR WATER	MDL-	9	SV12	106 CASTLE SHORE ROAD		12/30/11	600,000	00	Q	
2,298 264		006	000	000	000 R	1013 SFR WATER	MDL-	9	W14	65 LEEWARD SHORES ROAD		12/30/11	0	44	U	

MOULTONBOROUGH, NH

PID Map	Block	Lot	Lot	Uni	Use	Site	Index	Nhbd	Street	Street Name	Sale Date	Sale Val	Q	Land in
6,074 143		016	000 000	000 R	1010 SINGLE FAM	MDL	6		68 REDDING LANE		12/30/11	0 DC	U	
6,525 136		007	000 000	000 R	1010 SINGLE FAM	MDL	5		62 AMES ROAD		01/03/12	143,998 37	U	
6,669 107		063	000 000	000 R	1010 SINGLE FAM	MDL	5	HT1	36 EVERGREEN DRIVE		01/03/12	139,066 37	U	
4,890 177		004	000 000	000 R	1030 MOBILE HME	MDL	5		16 OAKWOOD DRIVE		01/04/12	0 44	U	
101,282 107		044	000 000	000 R	1011 SFR INLAW		5	HT1	68 HEATHERWOOD DRIVE		01/04/12	0 DC	U	
5,184 245		105	000 000	000 R	1010 SINGLE FAM	MDL	5	FH1	17 WHITESELL ROAD		01/05/12	0 44	U	
7,224 118		008	000 000	000 R	1013 SFR WATER	MDL-	9	WI9	384 FOX HOLLOW ROAD		01/05/12	0 44	U	
3,050 112		012	000 000	000 R	1013 SFR WATER	MDL-	9	KM1	99 KANASATKA ROAD		01/06/12	505,000 1N	U	
3,080 112		038	000 000	000 R	1310 RES ACINPO		5		KANASATKA ROAD		01/06/12	505,000 1N	U	
3,094 112		042	000 000	000 R	1310 RES ACINPO		5		KANASATKA ROAD		01/06/12	112,000 81	U	
4,927 223		010	000 000	000 R	1010 SINGLE FAM	MDL	5	WA1	17 CONNECTOR ROAD		01/11/12	0 44	U	
100,260 026		006	000 000	000 R	1010 SINGLE FAM	MDL	5	SA	10 AENAKI LANE		01/11/12	0 44	U	
100,261 026		005	000 000	000 R	1010 SINGLE FAM	MDL	5	SA	19 AENAKI LANE		01/11/12	0 44	U	
4,665 141		017	000 000	000 R	1090 MULTI HSSES	MDL	5		43/45 GLIDDEN ROAD		01/12/12	0 38	U	
3,834 271		037	000 000	000 R	1010 SINGLE FAM	MDL	8	98	22 HIGH RIDGE ROAD		01/17/12	0 44	U	
3,977 099		151	000 000	000 R	1093 MULTI HSSES	WF	9	RM2	28 PLEASURE LANE		01/17/12	0 44	U	
2,196 117		001	000 000	000 R	1013 SFR WATER	MDL-	9	IL2	2 BADGER ISLAND		01/19/12	0 38	U	
3,143 272		004	000 000	000 R	1013 SFR WATER	MDL-	9	W01	19 ALDERBERRY LANE		01/19/12	0 44	U	
1,775 288		008	000 BSO	025 R	1022 BOATSLIP		5	COND	484 LONG ISLAND ROAD		01/23/12	0 DC	U	
1,863 288		008	000 LOC	018 R	1023 BOATRACK		5	COND	484 LONG ISLAND ROAD		01/25/12	17,933 00	Q	
3,136 278		027	000 000	000 R	1013 SFR WATER	MDL-	9	W01	15 MALLARD WAY		01/26/12	0 44	U	
4,664 142		033	000 000	000 R	1300 RES ACINDY		4		WHITTIER HIGHWAY		01/26/12	13,460 24	U	
880 044		034	000 000	000 R	1010 SINGLE FAM	MDL	5		24 NELSON ROAD		01/27/12	175,000 37	U	
184,110 086		005	003 000	000 R	1010 SINGLE FAM	MDL	4		392 RED HILL ROAD		01/27/12	245,000 00	Q	
1,224 074		001	000 000	000 R	1030 MOBILE HME	MDL	5		187 BLAKE ROAD		01/30/12	0 44	U	
184,306 243		028	001 000	000 S	6200 PN NO STEW		8		RUPPERT ROAD		01/30/12	195,000 24	U	
184,461 096		004	000 000	013 R	1020 CONDO MDL-05		5		13 VAPPI VALE		01/30/12	120,000 01	Q	
1,733 292		002	000 000	000 R	1013 SFR WATER	MDL-	9	W1A	28 STEAMBOAT LANDING ROAD		01/31/12	0 44	U	
2,498 265		003	000 000	000 R	1010 SINGLE FAM	MDL	5		87 LUNT ROAD		02/01/12	249,933 00	Q	
4,658 141		011	000 000	000 C	3900 DEVEL LAND		H	C30	WHITTIER HIGHWAY		02/01/12	235,000 00	Q	
5,253 180		008	000 000	000 R	1013 SFR WATER	MDL-	9	W15	57 COTTAGE ROAD		02/02/12	540,000 81	U	
3,931 247		010	000 000	000 R	1013 SFR WATER	MDL-	9	W12	37 GENEVA POINT ROAD		02/03/12	0 44	U	
4,093 093		020	000 000	000 R	1010 SINGLE FAM	MDL	5	EM1	127 PARADISE DRIVE		02/03/12	92,000 37	U	
5,965 174		087	000 000	000 R	1013 SFR WATER	MDL-	9	W09	85 HANSON DRIVE		02/03/12	0 44	U	
3,966 099		097	000 000	000 R	1013 SFR WATER	MDL-	9	EM3	289 PARADISE DRIVE		02/06/12	0 44	U	
4,129 092		001	000 000	000 R	1010 SINGLE FAM	MDL	5	EM1	177 PARADISE DRIVE		02/06/12	0 38	U	
2,411 272		045	000 000	000 R	1060 AC LND IMP	MDL	5	WS1	85 WEST POINT ROAD		02/07/12	0 38	U	
3,905 281		010	000 000	000 R	1310 RES ACINPO		5	WA1	SOUTHERLEE SHORES ROAD		02/07/12	0 38	U	
3,908 281		013	000 000	000 R	1013 SFR WATER	MDL-	9	W12	78 SOUTHERLEE SHORES ROAD		02/07/12	0 38	U	
5,313 188		014	000 000	000 R	1013 SFR WATER	MDL-	9	W17	17 CHIPMUNK LANE		02/07/12	0 38	U	
5,128 256		003	000 000	000 R	1013 SFR WATER	MDL-	9	W01	89 OAK LANDING ROAD		02/07/12	0 38	U	
3,210 065		003	000 000	000 R	1330 WF VACANT		9	LE1	WHITTIER HIGHWAY		02/08/12	0 44	U	
475 255		009	000 BSO	063 R	1022 BOATSLIP		5	COND	16 LONG ISLAND ROAD		02/09/12	115,000 37	U	
905 043		016	000 000	000 R	1013 SFR WATER	MDL-	9	BY1	14 HOLLAND STREET		02/10/12	30,000 37	U	
6,543 136		018	000 000	000 R	1013 SFR WATER	MDL-	9	KM1	103 BURTON ROAD		02/10/12	0 DC	U	
6,544 136		019	000 000	000 R	1013 SFR WATER	MDL-	9	KM1	103 BURTON ROAD		02/10/12	0 DC	U	

MOULTONBOROUGH, NH

PID Map	Block	Bldg		Lot		Uni	Use	Site	Street	Sale Date	Sale Price	Val	Land in
		Cut	Lot	Cut	Unit								
6,545 136		020	000 000	000 R	1013 SFR WATER	MDL-	9	KN1	103 BURTON ROAD	02/10/12	0	DC	U
113 098		080	000 000	000 R	1060 AC LND IMP	MDL	4		616 GOV. WENTWORTH HIGHWAY	02/15/12	45	U	
762 098		079	000 000	000 R	1010 SINGLE FAM	MDL	4		618 GOV. WENTWORTH HIGHWAY	02/15/12	0 45	U	
942 044		012	000 000	000 R	1010 SINGLE FAM	MDL	4		88 GOV. WENTWORTH HIGHWAY	02/16/12	122,470 37	U	
1,719 291		043	000 001	001 R	1020 CONDO	MDL-05	5	1E2	2 LANDS END LANE	02/16/12	0 44	U	
1,537 130		030	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	65 SPITZEN STREET	02/17/12	0 44	U	
395 095		001	000 000	000 R	1010 SINGLE FAM	MDL	4	99	50 OSSISPEE PARK ROAD	02/21/12	0 38	U	
1,108 085		014	000 000	000 R	1010 SINGLE FAM	MDL	5	98	28 INDIAN CARRY ROAD	02/21/12	84,000 44	U	
2,051 065		005	000 000	000 R	1030 MOBILE HME	MDL	5		61/63 SHERIDAN ROAD	02/21/12	0 38	U	
184,463 096		004	000 000	011 R	1020 CONDO	MDL-05	5		11 VAPPI VALE	02/21/12	118,000 01	Q	
184,465 095		001	001 000	000 R	1300 RES ACINDV		4	99	OSSIPEE PARK ROAD	02/21/12	0 38	U	
184,475 096		004	000 000	001 R	1020 CONDO	MDL-05	5		1 VAPPI VALE	02/21/12	120,000 01	Q	
3,194 075		019	000 000	000 R	1330 WF VACANT		9	1L2	EMERSON ISLAND	02/22/12	0 DC	U	
4,378 048		009	000 000	000 R	1010 SINGLE FAM	MDL	5	98	112 HARTFORD VALLEY ROAD	02/22/12	0 DC	U	
1,286 130		041	000 000	000 R	1093 MULTI HSES WF		9	SV12	176 CASTLE SHORE ROAD	02/23/12	875,000 00	Q	
6,265 180		002	000 000	000 R	1013 SFR WATER	MDL-	9	BP5	91 CHRISTMAS TREE LANE	02/23/12	0 DC	U	
3,216 076		003	000 000	000 R	1010 SINGLE FAM	MDL	4		822 WHITTIER HIGHWAY	02/24/12	159,000 00	Q	
4,018 099		201	000 000	000 R	1013 SFR WATER	MDL-	9	EM4	131 SUNRISE DRIVE	02/24/12	0 13	U	
4,302 099		181	000 000	000 R	1013 SFR WATER	MDL-	9	BM2	65 SUNRISE DRIVE	02/24/12	300,000 00	Q	
4,932 223		015	000 000	000 R	1010 SINGLE FAM	MDL	5	WA1	30 RAYS WAY	02/24/12	0 38	U	
3,187 075		012	000 000	000 R	1330 WF VACANT		9	1E1	BLAKE ROAD	02/27/12	80,000 24	U	
6,068 167		031	000 000	000 R	1300 RES ACINDV		6		REDDING LANE	02/27/12	22,000 38	U	
521 255		009	000 BS0	107 R	1022 BOATSLIP		5	COND	16 LONG ISLAND ROAD	02/28/12	41,000 00	Q	
4,487 069		029	000 000	000 R	1010 SINGLE FAM	MDL	4		298 GOV. WENTWORTH HIGHWAY	02/28/12	0 38	U	
2,980 139		009	000 000	000 R	1010 SINGLE FAM	MDL	5		197 BEAN ROAD	02/29/12	157,500 37	U	
5,271 188		001	000 000	000 R	1013 SFR WATER	MDL-	9	WL5	121 COTTAGE ROAD	03/01/12	0 44	U	
720 192		012	000 000	000 R	1010 SINGLE FAM	MDL	6		8 REEDY ROAD	03/02/12	228,000 37	U	
1,470 120		075	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	33 BASEL STREET	03/02/12	178,000 00	Q	
6,035 173		044	000 000	000 R	1013 SFR WATER	MDL-	9	W1D	7 BLACKKEY COVE ROAD	03/02/12	1,140,000 00	Q	
3,038 111		024	000 000	000 R	1310 RES ACINPO		5		WESTWOOD SHORES ROAD	03/06/12	0 39	U	
3,039 111		025	000 000	000 R	1013 SFR WATER	MDL-	9	KN1	54 WESTWOOD SHORES ROAD	03/06/12	0 39	U	
3,156 272		016	000 000	000 R	1010 SINGLE FAM	MDL	5	WD1	2 HOLLY TRAIL	03/06/12	122,533 1J	U	
358 098		057	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	93 ST MORITZ STREET	03/07/12	0 44	U	
2,452 267		002	000 000	000 R	1013 SFR WATER	MDL-	9	W06	101 BARTLETT LANDING ROAD	03/07/12	535,000 38	U	
5,883 174		020	000 000	000 R	1013 SFR WATER	MDL-	9	W07	22 SALMON MEADOW LANE	03/08/12	600,000 38	U	
1,328 120		087	000 000	000 R	1013 SFR WATER	MDL-	9	SV12	68 CASTLE SHORE ROAD	03/09/12	670,000 25	U	
6,199 169		047	000 000	000 C	3010 MOTELS		9	C40	76 LAKE SHORE DRIVE	03/09/12	586,400 49	U	
227 121		140	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	21 GENEVE STREET	03/12/12	0 DC	U	
2,215 117		012	000 000	000 R	1013 SFR WATER	MDL-	9	W19	183 GILMAN POINT ROAD	03/12/12	580,000 00	Q	
303 121		118	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	55 SUNDORF STREET	03/14/12	0 44	U	
376 049		002	000 000	000 R	1010 SINGLE FAM	MDL	5		47 OSSIPEE MOUNTAIN ROAD	03/14/12	180,000 00	Q	
918 045		013	000 000	000 R	1010 SINGLE FAM	MDL	4		123 GOV. WENTWORTH HIGHWAY	03/14/12	0 DC	U	
3,217 076		002	000 000	000 C	3222 COMM BLDG	MDL-	8	C10	828 WHITTIER HIGHWAY	03/15/12	0 38	U	
3,633 128		054	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	57 OBERDORF STREET	03/15/12	0 35	U	
4,425 072		035	000 000	000 R	1010 SINGLE FAM	MDL	5	BM1	88 MOUNTAIN VIEW DRIVE	03/15/12	171,000 00	Q	
1,527 130		034	000 000	000 R	1010 SINGLE FAM	MDL	5	SV1	127 CASTLE SHORE ROAD	03/16/12	0 44	U	

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Unit	Uni	Use	Use	Site	Index	Nhbd	Street	Street	Street	Sale	Sale	Val	Q	Land
		Cut	Cut	Cut	Cut	Cut	Code	Code	Index	Index	Index	Number	Number	Number	Date	Date	Price	Code	U
3,518 195		008	000	000	000	000	R	1013	SFR	MDL-	9	W07	85	EAGLE SHORE ROAD	03/19/12	03/19/12	110,000	45	U
6,027 195		007	000	000	000	000	R	1093	MULTI	HSES	9	W07	80	OVER THE HILL ROAD	03/19/12	03/19/12	0	45	U
182 121		030	000	000	000	000	R	1010	SINGLE	FAM	5	SV1	38	OSLO STREET	03/20/12	03/20/12	180,000	00	Q
6,448 200		015	000	000	000	000	R	1013	SFR	WATER	9	W01	44	KONA BAY ROAD	03/22/12	03/22/12	0	38	U
1,937 288		008	000	LOD	000	032	R	1023	BOATRACK		5	COND	484	LONG ISLAND ROAD	03/23/12	03/23/12	22,533	00	Q
4,616 140		021	000	000	000	000	R	1030	MOBILE	HME	5		91	BEAN ROAD	03/23/12	03/23/12	77,066	1N	U
6,366 215		009	000	000	000	000	R	1010	SINGLE	FAM	5	SV1	17	KINGS COURT	03/23/12	03/23/12	255,000	37	U
267 098		015	000	000	000	000	R	1010	SINGLE	FAM	5	SV1	45	LUCERNE STREET	03/26/12	03/26/12	72,000	28	U
6,041 173		050	000	000	000	000	R	1013	SFR	WATER	9	W1D	27	BLACKBY COVE ROAD	03/26/12	03/26/12	0	44	U
5,208 245		051	000	000	000	000	R	1010	SINGLE	FAM	5	FH1	9	SPARROW LANE	03/28/12	03/28/12	0	44	U
2,299 264		007	000	000	000	000	R	1013	SFR	WATER	9	W14	67	LEEWARD SHORES ROAD	03/29/12	03/29/12	0	44	U
4,573 257		002	000	000	000	000	R	1013	SFR	WATER	9	W02	297	LONG POINT ROAD	03/29/12	03/29/12	1,300,000	00	Q
6,055 168		008	000	000	000	000	R	1013	SFR	WATER	9	W1D	39	GREGGSON LANE	03/29/12	03/29/12	1,450,000	00	Q
6,249 187		020	000	000	000	000	R	1013	SFR	WATER	9	BP5	2	PINE NEEDLE LANE	03/30/12	03/30/12	0	44	U

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Use	Index	Site	Street	Street	Sale	Sale	Val	Q	Land
		Cut	Lot	Cut	Cut	Code	Use	Index	Site	Number	Street	Date	Date	Price	Code	in
5,071 224		011	000	000	000	C	0322 STORE/SHOP	F	C30	32/936	MOULTONBORO NECK ROAD	04/13/11	04/13/11	555,000	00	Q
50 159		006	000	000	000	R	1010 SINGLE FAM MDL	5		9	SEVERANCE ROAD	06/13/11	06/13/11	148,000	00	Q
145 121		015	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	42	WINTERSPORT STREET	08/30/10	08/30/10	224,000	00	Q
182 121		030	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	38	OSLO STREET	03/20/12	03/20/12	180,000	00	Q
222 121		126	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	15	CARDINAL STREET	03/09/11	03/09/11	290,000	00	Q
291 121		133	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	2	LOCARNO STREET	06/14/10	06/14/10	207,533	00	Q
298 121		152	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	12	LOCARNO STREET	02/28/11	02/28/11	272,000	00	Q
317 098		030	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	32	LUCERNE STREET	12/28/11	12/28/11	200,000	00	Q
337 099		007	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	6	ELCID STREET	10/05/10	10/05/10	172,000	00	Q
376 049		002	000	000	000	R	1010 SINGLE FAM MDL	5		47	OSSIPEE MOUNTAIN ROAD	03/14/12	03/14/12	180,000	00	Q
727 201		034	000	000	000	R	1010 SINGLE FAM MDL	5		32	KONA FARM ROAD	08/02/11	08/02/11	224,000	00	Q
874 052		005	000	000	000	R	1010 SINGLE FAM MDL	5		35	OLD ROUTE 109	10/07/11	10/07/11	148,000	00	Q
939 051		018	000	000	000	R	1010 SINGLE FAM MDL	5		22	RORY LANE	05/25/11	05/25/11	174,933	00	Q
1,041 189		001	000	000	000	R	1010 SINGLE FAM MDL	5		175	FERRY ROAD	06/25/10	06/25/10	504,533	00	Q
1,132 103		014	000	000	000	R	1010 SINGLE FAM MDL	6		47	MARVIN ROAD	09/01/11	09/01/11	212,000	00	Q
1,376 121		100	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	95	BADEN STREET	07/19/11	07/19/11	155,000	00	Q
1,396 120		064	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	19	CASTLE SHORE ROAD	11/10/10	11/10/10	250,000	00	Q
1,410 120		048	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	20	GRANDE STREET	06/14/10	06/14/10	231,733	00	Q
1,439 129		127	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	36	FRIBOURG STREET	08/31/10	08/31/10	313,000	00	Q
1,463 120		080	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	81	CASTLE SHORE ROAD	05/26/11	05/26/11	266,600	00	Q
1,470 120		075	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	33	BASEL STREET	03/02/12	03/02/12	178,000	00	Q
1,481 120		015	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	10	FINCH STREET	10/25/10	10/25/10	193,933	00	Q
1,505 130		014	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	41	ST GALEEN STREET	09/17/10	09/17/10	207,066	00	Q
1,619 129		016	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	23	OBERDORF STREET	07/29/10	07/29/10	170,000	00	Q
1,715 291		040	000	000	000	R	1010 SINGLE FAM MDL	5	WA1	112	WINDERMERE ROAD	12/27/11	12/27/11	242,533	00	Q
1,978 207		013	000	000	000	R	1010 SINGLE FAM MDL	5	BP4	56	SPRING HILL ROAD	04/20/11	04/20/11	500,000	00	Q
2,146 018		013	000	000	000	R	1010 SINGLE FAM MDL	5	SL1	68	SUMMIT VIEW DRIVE	08/02/11	08/02/11	215,000	00	Q
2,203 102		004	000	000	000	R	1010 SINGLE FAM MDL	5		29	GILMAN POINT ROAD	08/26/10	08/26/10	242,000	00	Q
2,283 143		011	000	000	000	R	1010 SINGLE FAM MDL	6		81	REDDING LANE	07/12/10	07/12/10	160,000	00	Q
2,338 263		016	000	000	000	R	1010 SINGLE FAM MDL	5	LW1	115	LONG ISLAND ROAD	04/20/10	04/20/10	155,533	00	Q
2,498 265		003	000	000	000	R	1010 SINGLE FAM MDL	5		87	LUNT ROAD	02/01/12	02/01/12	249,933	00	Q
2,551 144		024	000	000	000	R	1010 SINGLE FAM MDL	6	99	18	HIGH MEADOW ROAD	01/24/11	01/24/11	279,000	00	Q
2,813 137		022	000	000	000	R	1010 SINGLE FAM MDL	5	KN3	12	VELMA DRIVE	02/28/11	02/28/11	225,000	00	Q
2,895 128		089	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	115	WINTERSPORT STREET	04/26/10	04/26/10	216,000	00	Q
2,918 249		019	000	000	000	R	1010 SINGLE FAM MDL	5		14	TANGLEWOOD SHORES ROAD	01/11/11	01/11/11	314,000	00	Q
3,027 139		002	000	000	000	R	1010 SINGLE FAM MDL	5		246	BEAN ROAD	09/28/11	09/28/11	177,000	00	Q
3,105 144		033	000	000	000	R	1010 SINGLE FAM MDL	5		220	MOULTONBORO NECK ROAD	06/18/10	06/18/10	165,000	00	Q
3,171 272		022	000	000	000	R	1010 SINGLE FAM MDL	5		21	DEER RUN LANE	11/12/10	11/12/10	105,000	00	Q
3,216 076		003	000	000	000	R	1010 SINGLE FAM MDL	4		822	WHITTIER HIGHWAY	02/24/12	02/24/12	159,000	00	Q
3,464 194		044	000	000	000	R	1010 SINGLE FAM MDL	8		18	KERRIE COURT	11/08/11	11/08/11	285,000	00	Q
3,471 199		029	000	000	000	R	1010 SINGLE FAM MDL	8		27	KERRIE COURT	09/21/10	09/21/10	252,000	00	Q
3,620 129		067	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	11	HANNAH STREET	02/11/11	02/11/11	143,533	00	Q
3,657 128		003	000	000	000	R	1010 SINGLE FAM MDL	4	SV1	812	GOV. WENTWORTH HIGHWAY	11/02/10	11/02/10	292,466	00	Q
3,679 128		018	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	50	OLYMPIA STREET	01/11/11	01/11/11	290,000	00	Q
3,694 128		021	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	36	OLYMPIA STREET	09/12/11	09/12/11	203,533	00	Q
3,713 150		025	000	000	000	R	1010 SINGLE FAM MDL	5	SV1	26	BERNDORF AVENUE	05/03/10	05/03/10	275,000	00	Q

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Uni	Use	Use	Site	Index	Stbd	Street	Street Name	Number	Street	Use	Price	Code	U	Land
3,831 271			006	000	000	000	R	1010	SINGLE	FAM	MDL	7		193 LONG ISLAND ROAD		119,000	00	Q	
4,175 098			096	000	000	000	R	1010	SINGLE	FAM	MDL	5	BML	22 LEISURE DRIVE		254,000	00	Q	
4,282 092			035	000	000	000	R	1010	SINGLE	FAM	MDL	5	BML	32 GLEN FOREST DRIVE		182,000	00	Q	
4,379 069			020	000	000	000	R	1010	SINGLE	FAM	MDL	4		391 GOV. WENTWORTH HIGHWAY		182,533	00	Q	
4,408 072			017	000	000	000	R	1010	SINGLE	FAM	MDL	5	BML	83 PARADISE DRIVE		133,000	00	Q	
4,425 072			035	000	000	000	R	1010	SINGLE	FAM	MDL	5	BML	88 MOUNTAIN VIEW DRIVE		171,000	00	Q	
5,099 246			018	000	000	000	R	1010	SINGLE	FAM	MDL	5	WNL	22 WINAUKEE ROAD		385,000	00	Q	
5,176 245			108	000	000	000	R	1010	SINGLE	FAM	MDL	5	PH1	12 WHITESELL ROAD		270,000	00	Q	
5,191 245			095	000	000	000	R	1010	SINGLE	FAM	MDL	5	PH1	14 SPINNAKER DRIVE		317,000	00	Q	
5,231 245			076	000	000	000	R	1010	SINGLE	FAM	MDL	5	PH1	4 KINGSWOOD LANE		300,000	00	Q	
5,288 179			007	000	000	000	R	1010	SINGLE	FAM	MDL	5		20 COTTAGE ROAD		335,000	00	Q	
5,515 163			018	000	000	000	R	1010	SINGLE	FAM	MDL	5	BB1	19 BRAE BURN ROAD		175,000	00	Q	
5,526 147			014	000	000	000	R	1010	SINGLE	FAM	MDL	5	BB1	20 BRAE BURN ROAD		215,000	00	Q	
5,776 213			005	000	000	000	R	1010	SINGLE	FAM	MDL	5	98	843 MOULTONBORO NECK ROAD		170,000	01	Q	
5,808 213			018	000	000	000	R	1010	SINGLE	FAM	MDL	5		800 MOULTONBORO NECK ROAD		290,000	00	Q	
5,998 167			020	000	000	000	R	1010	SINGLE	FAM	MDL	6		27 BEECHWOOD CIRCLE		282,200	00	Q	
6,008 174			080	000	000	000	R	1010	SINGLE	FAM	MDL	5		122 HANSON DRIVE		245,000	00	Q	
6,219 169			025	000	000	000	R	1010	SINGLE	FAM	MDL	7		15 BENTLEY ROAD		201,000	00	Q	
6,223 169			030	000	000	000	R	1010	SINGLE	FAM	MDL	7		18 BENTLEY ROAD		198,000	00	Q	
6,297 221			025	000	000	000	R	1010	SINGLE	FAM	MDL	8		37 LONG POINT ROAD		300,000	00	Q	
6,389 221			059	000	000	000	R	1010	SINGLE	FAM	MDL	5	WA1	54 COLBY ROAD		162,533	00	Q	
6,435 216			039	000	000	000	R	1010	SINGLE	FAM	MDL	5	WA2	11 GRAPPONE ROAD		421,333	00	Q	
6,438 200			001	000	000	000	R	1010	SINGLE	FAM	MDL	6	WA2	43 KONA BAY DRIVE		323,000	00	Q	
6,457 216			044	000	000	000	R	1010	SINGLE	FAM	MDL	5	WA2	12 GOODHUE LANE		185,000	00	Q	
6,612 115			033	000	000	000	R	1010	SINGLE	FAM	MDL	4		59 SAWMILL WAY		145,000	00	Q	
7,115 073			007	000	000	000	R	1010	SINGLE	FAM	MDL	8		60 HAYES LANE		310,000	00	Q	
7,117 067			011	000	000	000	R	1010	SINGLE	FAM	MDL	8		20 HAYES LANE		325,000	00	Q	
184,110 086			005	003	000	000	R	1010	SINGLE	FAM	MDL	4		392 RED HILL ROAD		245,000	00	Q	
682 193			007	000	000	000	R	1013	SFR	WATER	MDL-	9	W05	25 SUNSET LANE		1,200,000	00	Q	
699 175			013	000	000	000	R	1013	SFR	WATER	MDL-	9	IQ	62 STICKS AND STONES ROAD		1,600,000	00	Q	
984 161			002	000	000	000	R	1013	SFR	WATER	MDL-	9	W20	69 JEREMIAH SMITH ROAD		745,000	00	Q	
1,274 129			084	000	000	000	R	1013	SFR	WATER	MDL-	9	SV12	254 CASTLE SHORE ROAD		875,000	00	Q	
1,310 130			076	000	000	000	R	1013	SFR	WATER	MDL-	9	SV12	126 CASTLE SHORE ROAD		485,000	00	Q	
1,316 130			082	000	000	000	R	1013	SFR	WATER	MDL-	9	SV12	106 CASTLE SHORE ROAD		600,000	00	Q	
2,215 117			012	000	000	000	R	1013	SFR	WATER	MDL-	9	W19	183 GILMAN POINT ROAD		580,000	00	Q	
2,219 133			007	000	000	000	R	1013	SFR	WATER	MDL-	9	W19	209 GILMAN POINT ROAD		605,000	00	Q	
2,228 133			017	000	000	000	R	1013	SFR	WATER	MDL-	9	W19	194 GILMAN POINT ROAD		970,000	00	Q	
2,414 272			054	000	000	000	R	1013	SFR	WATER	MDL-	9	W01	88 WEST POINT ROAD		1,350,000	00	Q	
2,417 263			071	000	000	000	R	1013	SFR	WATER	MDL-	9	W01	76 WEST POINT ROAD		1,669,000	00	Q	
2,467 252			015	000	000	000	R	1013	SFR	WATER	MDL-	9	W15	57 COVE ROAD		765,000	00	Q	
2,544 145			007	000	000	000	R	1013	SFR	WATER	MDL-	9	W18	105 GRUNER EXTENSION		1,200,000	00	Q	
2,594 133			030	000	000	000	R	1013	SFR	WATER	MDL-	9	W18	29 SECOND POINT ROAD		925,000	00	Q	
2,595 133			031	000	000	000	R	1013	SFR	WATER	MDL-	9	W18	33 SECOND POINT ROAD		550,000	00	Q	
2,600 133			036	000	000	000	R	1013	SFR	WATER	MDL-	9	W18	38 SECOND POINT ROAD		1,145,000	00	Q	
2,783 113			018	000	000	000	R	1013	SFR	WATER	MDL-	9	KN1	88 AVON SHORES ROAD		494,000	00	Q	
2,852 142			045	000	000	000	R	1013	SFR	WATER	MDL-	9	KN4	12 GLIDDEN ROAD		405,000	00	Q	

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Unit	Use	Index	Site	Street	Street Name	Sale Date	Sale Val	Q	Land
		Cut	Cut	Cut	Cut	Code	MDL		Number		Date	Price	Code	in
2,875 142		068	000	000	000	R	1013	9	KN1	22 MYERS ROAD	05/10/10	420,000	00	Q
2,910 249		012	000	000	000	R	1013	9	W16	140 TANGLEWOOD SHORES ROAD	08/23/11	622,000	00	Q
3,064 112		026	000	000	000	R	1013	9	KN1	179 KANASATKA ROAD	09/06/11	425,000	00	Q
3,135 278		026	000	000	000	R	1013	9	W01	11 MALLARD WAY	06/22/11	2,900,000	00	Q
3,185 090		002	000	000	000	R	1013	9	LE1	202 LEES MILL ROAD	09/21/10	1,500,000	00	Q
3,328 217		032	000	000	000	R	1013	9	BC1	148 BLACK CAT ISLAND ROAD	08/30/10	1,050,000	00	Q
3,362 217		041	000	000	000	R	1013	9	BC1	8 PANTHER PATH	10/21/10	826,400	00	Q
3,385 194		032	000	000	000	R	1013	9	W01	45 SWAN POINT ROAD	06/25/10	3,150,000	00	Q
3,502 195		016	000	000	000	R	1013	9	W1D	298 REDDING LANE	10/08/10	765,000	00	Q
3,767 253		027	000	000	000	R	1013	9	W14	124 BEEDE ROAD	05/26/10	1,198,533	00	Q
3,973 099		147	000	000	000	R	1013	9	BM2	316 PARADISE DRIVE	04/02/10	426,000	00	Q
4,302 099		181	000	000	000	R	1013	9	BM2	65 SUNRISE DRIVE	02/24/12	300,000	00	Q
4,523 242		030	000	000	000	R	1013	9	W1F	46 ROCKY WINDS ROAD	05/07/10	3,700,000	00	Q
4,547 237		010	000	000	000	R	1013	9	W02	56 BRAUN BAY ROAD	06/29/10	830,000	00	Q
4,573 257		002	000	000	000	R	1013	9	W02	297 LONG POINT ROAD	03/29/12	1,300,000	00	Q
4,588 169		052	000	000	000	R	1013	9	W10	64 LAKE SHORE DRIVE	09/13/11	525,000	00	Q
4,986 245		115	000	000	000	R	1013	9	W01	27 ECHO LANDING ROAD	06/10/11	2,424,000	00	Q
4,992 244		005	000	000	000	R	1013	9	W01	51 ECHO LANDING ROAD	06/14/11	1,375,000	00	Q
5,308 188		011	000	000	000	R	1013	9	W15	11 CHIPMUNK LANE	12/15/11	575,000	00	Q
5,340 179		017	000	000	000	R	1013	9	W18	22 WYMAN TRAIL	08/08/11	520,000	00	Q
5,414 131		022	000	000	000	R	1013	9	W20	234 WENTWORTH SHORES ROAD	08/16/10	775,000	00	Q
5,556 132		003	000	000	000	R	1013	9	W20	118 TOLTEC POINT ROAD	12/15/11	375,000	00	Q
5,853 166		020	000	000	000	R	1013	9	W08	100 DRIFTWOOD DRIVE	05/05/10	425,000	00	Q
5,862 166		029	000	000	000	R	1013	9	W07	44 DRIFTWOOD DRIVE	08/23/11	825,000	00	Q
5,897 174		034	000	000	000	R	1013	9	W08	189 KRAINEWOOD DRIVE	08/22/11	1,145,000	00	Q
5,898 174		035	000	000	000	R	1013	9	W08	5 DEEPWATER POINT	01/14/11	725,000	00	Q
5,950 194		013	000	000	000	R	1013	9	W01	37 HANSON DRIVE	10/14/11	1,691,000	00	Q
5,968 174		090	000	000	000	R	1013	9	W09	109 HANSON DRIVE	04/15/10	525,000	00	Q
5,972 173		007	000	000	000	R	1013	9	W09	129 HANSON DRIVE	11/22/10	420,000	00	Q
5,980 173		015	000	000	000	R	1013	9	W09	193 HANSON DRIVE	08/31/11	491,600	00	Q
6,035 173		044	000	000	000	R	1013	9	W1D	7 BLACKKEY COVE ROAD	03/02/12	1,140,000	00	Q
6,055 168		008	000	000	000	R	1013	9	W1D	39 GREGSON LANE	03/29/12	1,450,000	00	Q
6,164 172		024	000	000	000	R	1013	9	W01	140 ALPINE PARK ROAD	04/20/10	3,800,000	00	Q
6,418 216		025	000	000	000	R	1013	9	W01	31 WALLACE POINT RD	06/30/11	4,325,000	00	Q
6,447 200		013	000	000	000	R	1013	9	W01	56 KONA BAY ROAD	06/06/11	1,720,000	00	Q
6,693 106		012	000	000	000	R	1013	9	KN1	14 BRICK KILN ROAD	08/23/11	370,000	00	Q
6,753 112		062	000	000	000	R	1013	9	KN1	50 DEERCROSSING	10/18/10	358,000	00	Q
6,686 169		053	000	003	000	R	1020	5	SH1	56 LAKE SHORE DRIVE	07/18/11	245,000	00	Q
6,195 169		046	000	007	000	R	1020	5	CV2	8 ALPINE PARK ROAD	09/30/11	290,000	00	Q
6,948 200		037	000	016	000	R	1020	5	WW1	16 WINDWARD WAY	06/27/11	575,000	00	Q
6,966 291		043	000	005	000	R	1020	5	LE2	10 LANDS END LANE	05/17/11	635,000	00	Q
6,969 291		043	000	011	000	R	1020	5	LE	7 WINDERMERE ROAD	10/25/10	551,733	00	Q
184,461 096		004	000	000	000	R	1020	5		13 VAPPI VALE	01/30/12	120,000	01	Q
184,463 096		004	000	000	000	R	1020	5		11 VAPPI VALE	02/21/12	118,000	01	Q
184,466 096		004	000	000	000	R	1020	5		10 VAPPI VALE	11/18/11	130,900	04	Q
184,475 096		004	000	000	000	R	1020	5		1 VAPPI VALE	02/21/12	120,000	01	Q

MOULTONBOROUGH, NH

PID Map	Block	Bldg	Lot	Lot	Unit	Use	Use	Index	Site	Street	Number	Street Name	Sale Date	Sale Price	Val	Q	Land in
424 255			009	000	BS0	012 R	1022 BOATSLIP	5	COND	16 LONG ISLAND ROAD	16	COND	02/18/11	26,533	00	Q	
445 255			009	000	BS0	034 R	1022 BOATSLIP	5	COND	16 LONG ISLAND ROAD	16	COND	12/28/10	97,000	00	Q	
521 255			009	000	BS0	107 R	1022 BOATSLIP	5	COND	16 LONG ISLAND ROAD	16	COND	02/28/12	41,000	00	Q	
4,083 090			001	000	BS0	009 R	1022 BOATSLIP	5	COND	LEES MILL ROAD	484	COND	02/15/11	43,000	00	Q	
1,845 288			008	000	LOA	045 R	1023 BOATRACK	5	COND	484 LONG ISLAND ROAD	484	COND	09/26/11	19,466	00	Q	
1,863 288			008	000	LOC	018 R	1023 BOATRACK	5	COND	484 LONG ISLAND ROAD	484	COND	01/25/12	17,933	00	Q	
1,900 288			008	000	LOC	008 R	1023 BOATRACK	5	COND	484 LONG ISLAND ROAD	484	COND	09/24/10	30,000	00	Q	
1,937 288			008	000	LOC	032 R	1023 BOATRACK	5	COND	484 LONG ISLAND ROAD	484	COND	03/23/12	22,533	00	Q	
2,696 146			004	000	097	000 R	1031 TRAILER MDL-02	5	AC2	201 HANSON MILL ROAD	201	AC2	07/25/11	75,000	00	Q	
2,700 146			004	000	093	000 R	1031 TRAILER MDL-02	5	AC2	201 HANSON MILL ROAD	201	AC2	09/10/10	102,000	00	Q	
2,701 146			004	000	092	000 R	1031 TRAILER MDL-02	5	AC2	201 HANSON MILL ROAD	201	AC2	09/15/10	85,000	00	Q	
2,708 146			004	000	085	000 R	1031 TRAILER MDL-02	5	AC2	201 HANSON MILL ROAD	201	AC2	05/05/11	99,000	00	Q	
5,719 146			004	000	148	000 R	1031 TRAILER MDL-02	5	AC2	201 HANSON MILL ROAD	201	AC2	05/09/11	105,000	00	Q	
408 094			024	000	000	000 R	1060 AC LND IMP MDL	4	99	508 GOV. WENTWORTH HIGHWAY	508	99	02/08/11	525,000	00	Q	1
5,173 245			038	000	000	000 R	1060 AC LND IMP MDL	5	FH1	BLUEJAY LANE	176	FH1	08/12/11	125,000	00	Q	
1,286 130			041	000	000	000 R	1093 MULTI HSES WF	9	SV12	176 CASTLE SHORE ROAD	31	SV12	02/23/12	875,000	00	Q	
4,721 280			015	000	000	000 R	1093 MULTI HSES WF	9	W13	31 MARCUS ROAD	7	W13	11/19/10	1,590,000	00	Q	
5,306 188			009	000	000	000 R	1093 MULTI HSES WF	9	W15	7 CHIPMUNK LANE	WINAUKEE ROAD	W15	10/26/10	600,000	00	Q	
5,095 247			024	000	000	000 R	1300 RES ACINDV	5	SV1	WINTERSPORT STREET	11/18/10	SV1	08/22/11	53,000	00	Q	
3,644 128			067	000	000	000 R	1310 RES ACINPO	5	SV1	ZERMATT STREET	06/28/11	SV1	11/18/10	42,533	00	Q	
3,699 128			033	000	000	000 R	1310 RES ACINPO	5	SV1	OLYMPIA STREET	11/02/10	SV1	06/28/11	68,000	00	Q	
3,669 128			016	000	000	000 R	1320 RES ACINUD	5	SV1	COTTAGE ROAD	08/25/11	SV1	11/02/10	7,466	00	Q	
101,340 180			004	000	000	000 R	1330 WF VACANT	9	W15	COE POINT ROAD	07/30/10	W15	08/25/11	500,000	00	Q	
184,318 112			046	001	000	000 R	1330 WF VACANT	9	KN1	MOULTONBOROUGH AIRPORT	05/28/10	KN1	07/30/10	296,533	00	Q	
2,149 023			019	000	00B	010 C	3541 AIRPORT	G	C30	WHITTIER HIGHWAY	02/01/12	C30	05/28/10	30,133	00	Q	
4,658 141			011	000	000	000 C	3900 DEVEL LAND	H	C30			C30	02/01/12	235,000	00	Q	

Appendix 'E': Land Tables

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Waterfront Extraction Spreadsheet
- Land Adjustments (Neighborhood)
- Land Neighborhood Descriptions
- Acreage Discount Chart

Land Use Codes
MOULTONBOROUGH, NH

Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum Obldgs
0101	Single Fam	MDL R	0101		0101		0101	
0102	Condo	R	0102		0102		0102	
0103	Mobile Hom	R	0103		0103		0103	
0104	Two Family	R	0104		0104		0104	
0105	THREE FAM	R	0105		0105		0105	
0106	AC LND IMP	R	0106		0106		0106	
0107		R	0107		0107		0107	
0108		R	0108		0108		0108	
0109	MULTI HSES	MDL R	0109		0109		0109	
0101	MULTI HSES	MDL R	0109		0109		0109	
0101	Single Fam	MDL R	0101		0101		0101	
0111	APT 4-8	R	0111		0111		0111	
0112	APT 8 + UP	R	0112		0112		0112	
0120	PR RES OPN	R	0120		0120		0120	
0121	BOARDNG HS	R	0121		0121		0121	
0122	FRAT/SOROR	R	0122		0122		0122	
0123	DORMITORY	R	0123		0123		0123	
0124	REC/CONVEN	R	0124		0124		0124	
0130	PRI RES	R	0130		0130		0130	
0131	RES ACLNPO	R	0131		0131		0131	
0132	RES ACLNUD	R	0132		0132		0132	
0134	PRI RS C/I	R	0134		0134		0134	
0140	PR RES IND	R	0140		0140		0140	
0201	SFR OPEN	O	0201		0201		0201	
0202	WET RES PV	O	0202		0202		0202	
0210	PRI OPN SP	O	0210		0210		0210	
0211	NONPROD VC	O	0211		0211		0211	
0300	HOTELS	C	0300		0300		0300	
0301	MOTELS	C	0301		0301		0301	
0302	DOMITORY	C	0302		0302		0302	
0303	APT OVER 8	C	0303		0303		0303	
0304	NURSING HM	C	0304		0304		0304	
0305	HOSP PVT	C	0305		0305		0305	
0306	OTHER LIV	C	0306		0306		0306	
0310	PRI COMM	C	0310		0310		0310	
0311	RTL GAS ST	C	0311		0311		0311	
0312	GRAIN ELEV	C	0312		0312		0312	
0313	LUMBER YRD	C	0313		0313		0313	
0314	TRK TERM	C	0314		0314		0314	
0315	DOCKYARDS	C	0315		0315		0315	
0316	COMM WHSE	C	0316		0316		0316	
0317	FARM BLDGS	C	0317		0317		0317	
0318	DISC DEPT	C	0318		0318		0318	
0321	HRDWARE ST	C	0321		0321		0321	
0322	STORE/SHOP	C	0322		0322		0322	
0323	SHOPNGMALL	C	0323		0323		0323	
0324	SUPERMKT	C	0324		0324		0324	
0325	CONV FOOD	C	0325		0325		0325	
0326	REST/CLUBS	C	0326		0326		0326	
0330	AUTO V S&S	C	0330		0330		0330	
0331	AUTO S S&S	C	0331		0331		0331	
0332	AUTO REPR	C	0332		0332		0332	
0333	FUEL SV/PR	C	0333		0333		0333	
0334	GAS ST SRV	C	0334		0334		0334	
0335	CAR WASH	C	0335		0335		0335	
0336	PARK GAR	C	0336		0336		0336	
0337	PARK LOT	C	0337		0337		0337	
0338	OTH MTR SS	C	0338		0338		0338	
0340	OFFICE BLD	C	0340		0340		0340	
0341	BANK BLDG	C	0341		0341		0341	

Land Use Codes
MOULTONBOROUGH, NH

Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum Obldgs
0342	PROF BLDG	C	0342		0342		0342	
0350	POST OFF	C	0350		0350		0350	
0351	EDUC BLDG	C	0351		0351		0351	
0352	DAY CARE	C	0352		0352		0352	
0353	FRATNL ORG	C	0353		0353		0353	
0354	TRANSPORT	C	0354		0354		0354	
0355	FUNERAL HM	C	0355		0355		0355	
0356	PROF ASSOC	C	0356		0356		0356	
0360	MUSEUMS	C	0360		0360		0360	
0361	ART GAL	C	0361		0361		0361	
0362	MOVIE THTR	C	0362		0362		0362	
0363	DRIVEINTHT	C	0363		0363		0363	
0364	THEATER	C	0364		0364		0364	
0365	STADIUMS	C	0365		0365		0365	
0366	ARENAS	C	0366		0366		0366	
0367	RACETRACK	C	0367		0367		0367	
0368	AMUSE PARK	C	0368		0368		0368	
0369	OTHER CULT	C	0369		0369		0369	
0370	BOWLING	C	0370		0370		0370	
0371	ICE SKATE	C	0371		0371		0371	
0372	ROLLER SKT	C	0372		0372		0372	
0373	SWIM POOL	C	0373		0373		0373	
0374	HEALTH SPA	C	0374		0374		0374	
0375	TENNIS CLB	C	0375		0375		0375	
0376	GYMS	C	0376		0376		0376	
0377	OTH IN REC	C	0377		0377		0377	
0380	GOLF CRSE	C	0380		0380		0380	
0381	TENNIS ODR	C	0381		0381		0381	
0382	RIDING STB	C	0382		0382		0382	
0383	BEACHES	C	0383		0383		0383	
0384	MARINAS	C	0384		0384		0384	
0385	FISH&GAME	C	0385		0385		0385	
0386	CAMPGROUND	C	0386		0386		0386	
0387	YTH CAMPS	C	0387		0387		0387	
0388	OTHR OUTDR	C	0388		0388		0388	
0389	STRUCT-61B	C	0389		0389		0389	
0390	DEVEL LAND	C	0390		0390		0390	
0391	POT DEVEL	C	0391		0391		0391	
0392	UNDEV LAND	C	0392		0392		0392	
0393	AH-NOT 61A	C	0393		0393		0393	
0400	FACTORY	I	0400		0400		0400	
0401	IND WHSES	I	0401		0401		0401	
0402	IND OFFICE	I	0402		0402		0402	
0403	ACCLND MFG	I	0403		0403		0403	
0404	R-D FACIL	I	0404		0404		0404	
0410	PR IND RES	I	0410		0410		0410	
0411	GYPSUMMINE	I	0411		0411		0411	
0412	ROCK MINE	I	0412		0412		0412	
0413	OTH MINES	I	0413		0413		0413	
0420	PUB TANKS	I	0420		0420		0420	
0421	TANKS LNG	I	0421		0421		0421	
0422	ELEC PLANT	I	0422		0422		0422	
0423	ELEC ROW	I	0423		0423		0423	
0424	ELECSUBSTA	I	0424		0424		0424	
0425	GAS PLANT	I	0425		0425		0425	
0426	GAS ROW	I	0426		0426		0426	
0427	GAS STG	I	0427		0427		0427	
0428	GAS SUBSTA	I	0428		0428		0428	
0430	TEL X STA	I	0430		0430		0430	
0431	TEL REL TW	I	0431		0431		0431	

Land Use Codes
MOULTONBOROUGH, NH

e Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0432	CBL-TV TR	I	0432	0432	0432	0432
33	RAD/TV TR	I	0433	0433	0433	0433
40	IND LD DV	I	0440	0440	0440	0440
0441	IND LD PO	I	0441	0441	0441	0441
0442	IND LD UD	I	0442	0442	0442	0442
01	IND ASC TR	P	0501	0501	0501	0501
02	DOM/FOR CP	P	0502	0502	0502	0502
0503	DOM/FOR ME	P	0503	0503	0503	0503
04	PUB UTIL	P	0504	0504	0504	0504
05	MCH PL/WR	P	0505	0505	0505	0505
0506	PIPE LINES	P	0506	0506	0506	0506
0601	C61 TEN YR	S	0601	0601	0601	0601
02	C61 5 YEAR	S	0602	0602	0602	0602
010	FOREST C61	S	0610	0610	0610	0610
0710	CRANBERRY	S	0710	0710	0710	0710
0711	TOBACCO SD	S	0711	0711	0711	0711
0712	TR CRP VEG	S	0712	0712	0712	0712
0713	FIELD CRPS	S	0713	0713	0713	0713
0714	ORCHARDS	S	0714	0714	0714	0714
0715	VINEYARDS	S	0715	0715	0715	0715
0716	TILL FORAG	S	0716	0716	0716	0716
0717	PROD WOOD	S	0717	0717	0717	0717
0718	PASTURE	S	0718	0718	0718	0718
0719	NURSERIES	S	0719	0719	0719	0719
0720	NONPRNECLD	S	0720	0720	0720	0720
0722	NONPRWETLD	S	0722	0722	0722	0722
0800	RECREATION	S	0800	0800	0800	0800
0801	REC HIKE	S	0801	0801	0801	0801
0802	REC CAMP	S	0802	0802	0802	0802
0803	REC NATURE	S	0803	0803	0803	0803
0804	REC BOAT	S	0804	0804	0804	0804
0805	REC GOLF	S	0805	0805	0805	0805
0806	REC HORSE	S	0806	0806	0806	0806
0807	REC HUNT	S	0807	0807	0807	0807
0808	REC FISH	S	0808	0808	0808	0808
0809	REC AL-SKI	S	0809	0809	0809	0809
0810	REC NR-SKI	S	0810	0810	0810	0810
0811	REC SWIM	S	0811	0811	0811	0811
0812	REC PICNIC	S	0812	0812	0812	0812
0813	REC GLIDE	S	0813	0813	0813	0813
0814	REC TARGET	S	0814	0814	0814	0814
0900	US GOVT	E	0900	0900	0900	0900
0901	COMM-MASS	E	0901	0901	0901	0901
0902	COUNTY	E	0902	0902	0902	0902
0903	MUNICIPAL	E	0903	0903	0903	0903
0904	PRI SCHOOL	E	0904	0904	0904	0904
0905	P/HOS CHAR	E	0905	0905	0905	0905
0906	CHURCH ETC	E	0906	0906	0906	0906
0907	121A CORP	E	0907	0907	0907	0907
0908	HSNG AUTH	E	0908	0908	0908	0908
0909	RELIGIOUS	E	0909	0909	0909	0909
0910	CHARITABLE	E	0910	0910	0910	0910
0920	NON PROFIT	E	0920	0920	0920	0920
1010	SINGLE FAM	MDL R	1010	1010	1010	1010
1011	SFR INLAW	R	1011	1011	1011	1011
1012	BARN ESMNT	R	1012	1012	1012	1012
1013	SFR WATER	MDL- R	1013	1013	1013	1013
1014	SFR GOLF	R	1014	1014	1014	1014
1015	RES CONDO W/LAN	R	1015	1015	1015	1015
1016	RES LEASED LND	R	1016	1016	1016	1016

Land Use Codes
MOULTONBOROUGH, NH

Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum	Assess Obldgs	Sum
101D	SFR WATER MDL-	R	101D		101D		101D		101D	
1020	CONDO MDL-05	R	1020		1020		1020		1020	
1021	CONDO NL	R	1021		1021		1021		1021	
1022	BOATSLIP	R	1022		1022		1022		1022	
1023	BOATRACK	R	1023		1023		1023		1023	
1030	MOBILE HME MDL	R	1030		1030		1030		1030	
1031	TRAILER MDL-02	R	1031		1031		1031		1031	
1040	TWO FAMILY	R	1040		1040		1040		1040	
1041	TWO FAMILY	R	1041		1041		1041		1041	
1050	THREE FAM	R	1050		1050		1050		1050	
1051	THREE FAM	R	1051		1051		1051		1051	
1060	AC LND IMP MDL	R	1060		1060		1060		1060	
1063	AC LND WF IMP	R	1063		1063		1063		1063	
1070	BAY VILL DIST	R	1070		1070		1070		1070	
1080		R	1080		1080		1080		1080	
1090	MULTI HSES MDL	R	1090		1090		1090		1090	
1093	MULTI HSES WF	R	1093		1093		1093		1093	
1110	APT 4-8	R	1110		1110		1110		1110	
1111	TEMP	R	1111		1111		1111		1111	
1120	APT 8 + UP	R	1120		1120		1120		1120	
1210	BOARDNG HS	R	1210		1210		1210		1210	
1220	FRAT/SOROR	R	1220		1220		1220		1220	
1230	INNS	R	1230		1230		1230		1230	
1240	REC/CONVEN	R	1240		1240		1240		1240	
1300	RES ACLNDV	R	1300		1300		1300		1300	
1310	RES ACLNPO	R	1310		1310		1310		1310	
1320	RES ACLNUD	R	1320		1320		1320		1320	
1330	WF VACANT	R	1330		1330		1330		1330	
1340	RES LND CEMETAR	R	1340		1340		1340		1340	
2010	SFR OPEN	O	2010		2010		2010		2010	
2020	WET RES PV	O	2020		2020		2020		2020	
2100	NONPROD AH	O	2100		2100		2100		2100	
2110	NONPROD VC	O	2110		2110		2110		2110	
2200		O	2200		2200		2200		2200	
2210		O	2210		2210		2210		2210	
2300		O	2300		2300		2300		2300	
2310		O	2310		2310		2310		2310	
3000	HOTELS	C	3000		3000		3000		3000	
3010	MOTELS	C	3010		3010		3010		3010	
3020	DORMITORY	C	3020		3020		3020		3020	
3030	APT OVER 8 MDL	C	3030		3030		3030		3030	
3040	NURSING HM	C	3040		3040		3040		3040	
3050	HOSP PVT	C	3050		3050		3050		3050	
3060	OTHER LIV	C	3060		3060		3060		3060	
3100	RTL OIL ST	C	3100		3100		3100		3100	
3110	RTL GAS ST	C	3110		3110		3110		3110	
3120	GRAIN ELEV	C	3120		3120		3120		3120	
3130	LUMBER YRD	C	3130		3130		3130		3130	
3140	TRK TERM	C	3140		3140		3140		3140	
3150	DOCKYARDS	C	3150		3150		3150		3150	
3160	COMM WHSE MDL-	C	3160		3160		3160		3160	
3170	FARM BLDGS	C	3170		3170		3170		3170	
3180	DISC DEPT	C	3180		3180		3180		3180	
3210	HRDWARE ST	C	3210		3210		3210		3210	
3220	STORE/SHOP MDL	C	3220		3220		3220		3220	
3221	RTL CONDO	C	3221		3221		3221		3221	
3222	COMM BLDG MDL-	C	3222		3222		3222		3222	
3230	SHOPNGMALL	C	3230		3230		3230		3230	
3240	SUPERMKT	C	3240		3240		3240		3240	
3250	CONV FOOD	C	3250		3250		3250		3250	

Land Use Codes
MOULTONBOROUGH, NH

Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum Obltgs	Assess Sum
4010	IND WHSES	I	4010		4010		4010		4010
4020	IND OFFICE	I	4020		4020		4020		4020
4021	IND CONDO	I	4021		4021		4021		4021
4022	IND BLDG	I	4022		4022		4022		4022
4030	ACCLND MFG	I	4030		4030		4030		4030
4040	R-D FACIL	I	4040		4040		4040		4040
4100	SAND&GRAVL	I	4100		4100		4100		4100
4110	GYPSUMMINE	I	4110		4110		4110		4110
4120	ROCK MINE	I	4120		4120		4120		4120
4130	OTH MINES	I	4130		4130		4130		4130
4200	PUB TANKS	I	4200		4200		4200		4200
4210	TANKS LNG	I	4210		4210		4210		4210
4220	ELEC PLANT	I	4220		4220		4220		4220
4240	ELECSUBSTA	I	4240		4240		4240		4240
4250	GAS PLANT	I	4250		4250		4250		4250
4260	GAS ROW	I	4260		4260		4260		4260
4270	GAS STG	I	4270		4270		4270		4270
4280	GAS SUBSTA	I	4280		4280		4280		4280
4290	WATER CO	I	4290		4290		4290		4290
4291	WATER CO. MDL94	I	4291		4291		4291		4291
4300	TEL X STA	I	4300		4300		4300		4300
4310	TEL REL TW	I	4310		4310		4310		4310
4320	CBL-TV TR	I	4320		4320		4320		4320
4330	RAD/TV TR	I	4330		4330		4330		4330
4400	IND LD DV	I	4400		4400		4400		4400
4410	IND LD PO	I	4410		4410		4410		4410
4420	IND LD UD	I	4420		4420		4420		4420
4430	IND LD W IMP	I	4430		4430		4430		4430
4500	POLES/CONDUIT	I	4500		4500		4500		4500
5010	IND ASC TR	P	5010		5010		5010		5010
5020	DOM/FOR CP	P	5020		5020		5020		5020
5030	DOM/FOR ME	P	5030		5030		5030		5030
5040	PUB UTIL	P	5040		5040		5040		5040
5050	MCH PL/WR	P	5050		5050		5050		5050
5060	PIPE LINES	P	5060		5060		5060		5060
6000	FARM	S	6000		6000		6000		6000
6100	PW STEW	S	6100		6100		6100		6100
6101		S	6101		6101		6101		6101
6102		S	6102		6102		6102		6102
6103		S	6103		6103		6103		6103
6104		S	6104		6104		6104		6104
6200	PN NO STEW	S	6200		6200		6200		6200
6201		S	6201		6201		6201		6201
6202		S	6202		6202		6202		6202
6203		S	6203		6203		6203		6203
6204		S	6204		6204		6204		6204
6300	HW STEW	S	6300		6300		6300		6300
6301		S	6301		6301		6301		6301
6302		S	6302		6302		6302		6302
6303		S	6303		6303		6303		6303
6304		S	6304		6304		6304		6304
6400	HW NO STEW	S	6400		6400		6400		6400
6401		S	6401		6401		6401		6401
6402		S	6402		6402		6402		6402
6403		S	6403		6403		6403		6403
6404		S	6404		6404		6404		6404
6500	OW STEW	S	6500		6500		6500		6500
6501		S	6501		6501		6501		6501
6502		S	6502		6502		6502		6502
6503		S	6503		6503		6503		6503

Land Use Codes
MOULTONBOROUGH, NH

Code	Use Desc	Land Class	Assess Lnd	Sum Ln 1	Assess Lnd	Sum Ln 2	Assess Bldgs	Sum	Assess Obldgs	Sum
6504		S	6504		6504		6504		6504	
6600	ON NO STEW	S	6600		6600		6600		6600	
6601		S	6601		6601		6601		6601	
6602		S	6602		6602		6602		6602	
6603		S	6603		6603		6603		6603	
6604		S	6604		6604		6604		6604	
6700	CHRISTMAS TREE	S	6700		6700		6700		6700	
6701		S	6701		6701		6701		6701	
6702		S	6702		6702		6702		6702	
6703		S	6703		6703		6703		6703	
6704		S	6704		6704		6704		6704	
7000	UNPRODUCTIVE	S	7000		7000		7000		7000	
7100	WET	S	7100		7100		7100		7100	
7210	TEMP	S	7210		7210		7210		7210	
7410	TEMP	S	7410		7410		7410		7410	
7500	TEMP	S	7500		7500		7500		7500	
9010	STATE NH MDL-0	E	9010		9010		9010		9010	
901C	CEMETARY MDL 94	E	901C		901C		901C		901C	
901I	STATE NH MDL-9	E	9010		9010		9010		9010	
901V	CEMETARY MDL 00	E	901V		901V		901V		901V	
9020	COUNTY	E	9020		9020		9020		9020	
9030	MUNICIPAL	E	9030		9030		9030		9030	
9031	POLICE	E	9031		9031		9031		9031	
9032	FIRE	E	9032		9032		9032		9032	
9033	PUB-SCHOOL	E	9033		9033		9033		9033	
9035	TOWN-PROP MDL-	E	9035		9035		9035		9035	
903C	TOWN-PROP MDL-	E	903C		903C		903C		903C	
903I	TOWN-PROP MDL-	E	903I		903I		903I		903I	
903R	TOWN PROP MDL-0	E	903R		903R		903R		903R	
903T	TOWN-PROP MDL-	E	9035		9035		9035		9035	
9040	PRI SCHOOL	E	9040		9040		9040		9040	
9050	P/HOS CHAR	E	9050		9050		9050		9050	
9060	CHURCH ETC MDL	E	9060		9060		9060		9060	
906I	CHURCH ETC MDL	E	9060		9060		9060		9060	
9070	P-ROADS MDL-00	E	9070		9070		9070		9070	
907C	121A CORP MDL-	E	9070		9070		9070		9070	
9080	HSNG AUTH	E	9080		9080		9080		9080	
9090	RELIGIOUS	E	9090		9090		9090		9090	
9100	CHARITABLE MDL	E	9100		9100		9100		9100	
910C	CHARITABLE MDL	E	9100		9100		9100		9100	
910I	CHARITABLE MDL	E	9100		9100		9100		9100	
910R	CHARITABLE MDL	E	9100		9100		9100		9100	
9200	NON PROFIT MDL	E	9200		9200		9200		9200	
9205	COMM-LOT MDL-0	E	9205		9205		9205		9205	
920C	NON PROFIT MDL	E	9200		9200		9200		9200	
920J	COMM-LOT MDL-9	E	9205		9205		9205		9205	
920R	NON PROFIT MDL	E	9200		9200		9200		9200	
9210	RAILROAD	E	9210		9210		9210		9210	
9300	TP SITE	E	9300		9300		9300		9300	
9301	TP MOBILE	E	9301		9301		9301		9301	
995	CONDO MAIN	R	995		995		995		995	
9998	CONDO MAIN	E	9998		9998		9998		9998	
999	CU-EX	E	9999		9999		9999		9999	

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve	Class	Area in Square Feet	Price
	C	1	64.98
	C	500	64.98
1	C	1,000	37.00
1	C	4,356	9.74
	C	10,890	4.40
	C	21,780	2.40
1	C	32,670	1.80
	C	43,560	1.43
	C	99,999	1.43
	E	1	64.98
	E	500	64.98
1	E	1,000	37.00
	E	4,356	9.74
	E	10,890	4.40
	E	21,780	2.40
1	E	32,670	1.80
	E	43,560	1.43
	E	99,999	1.43
	I	1	64.98
	I	500	64.98
1	I	1,000	37.00
	I	4,356	9.74
	I	10,890	4.40
1	I	21,780	2.40
	I	32,670	1.80
	I	43,560	1.43
	I	99,999	1.43
	O	1	64.98
	O	500	64.98
1	O	1,000	37.00
	O	4,356	9.74
	O	10,890	4.40
1	O	21,780	2.40
1	O	32,670	1.80
	O	43,560	1.43
	O	99,999	1.43
	P	500	26.00
1	P	1,000	14.95
1	P	4,356	5.95
	P	10,890	3.45
	P	21,780	1.95
1	P	32,670	1.45
	P	43,560	1.20
1	R	1	64.98
	R	500	64.98
	R	1,000	37.00
1	R	4,356	9.74
1	R	10,890	4.40
	R	21,780	2.40

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve	Class	Area in Square Feet	Price
1	R	32,670	1.80
	R	43,560	1.43
	R	99,999	1.43
	S	1	64.98
	S	500	64.98
1	S	1,000	37.00
	S	4,356	9.74
	S	10,890	4.40
1	S	21,780	2.40
1	S	32,670	1.80
	S	43,560	1.43
	S	99,999	1.43

Units	UnitPrice	LandValue
1	64.9800000000	65
550	59.8927272727	32,941
600	55.6533333333	33,392
650	52.0661538462	33,843
700	48.9914285714	34,294
750	46.3266666667	34,745
800	43.9950000000	35,196
850	41.9376470588	35,647
900	40.1088888889	36,098
950	38.4726315789	36,549
1,000	37.0000000000	37,000
1,336	28.1013404895	37,543
1,672	22.7791757104	38,087
2,008	19.2381338057	38,630
2,344	16.7122711500	39,174
2,680	14.8197591305	39,717
3,016	13.3489208765	40,260
3,352	12.1729523441	40,804
3,688	11.2112600736	41,347
4,024	10.4101685003	41,891
4,356	9.7400000000	42,427
5,009	8.5797484528	42,976
5,662	7.6871211586	43,524
6,315	6.9790973872	44,073
6,968	6.4037772675	44,622
7,621	5.9270489437	45,170
8,274	5.5255692531	45,719
8,927	5.1828251372	46,267
9,580	4.8868058455	46,816
10,233	4.6285664028	47,364
10,886	4.4013081021	47,913
10,890	4.4000000000	47,916
11,979	4.0363636364	48,352
13,068	3.7333333333	48,787
14,157	3.4769230769	49,223
15,246	3.2571428571	49,658
16,335	3.0666666667	50,094
17,424	2.9000000000	50,530
18,513	2.7529411765	50,965
19,602	2.6222222222	51,401
20,691	2.5052631579	51,836
21,780	2.4000000000	52,272
22,869	2.3142857143	52,925
23,958	2.2363636364	53,579
25,047	2.1652173913	54,232
26,136	2.1000000000	54,886
27,225	2.0400000000	55,539
28,314	1.9846153846	56,192
29,403	1.9333333333	56,846
30,492	1.8857142857	57,499
31,581	1.8413793103	58,153
32,670	1.8000000000	58,806
33,759	1.7522580645	59,154

Units	UnitPrice	LandValue
34,848	1.7075000000	59,503
35,937	1.6654545455	59,851
37,026	1.6258823529	60,200
38,115	1.5885714286	60,548
39,204	1.5533333333	60,897
40,293	1.5200000000	61,245
41,382	1.4884210526	61,594
42,471	1.4584615385	61,942
43,560	1.4300000000	62,291

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PID	Map	Lot	Unit	Cut	St. #	Street Name	Land Use Code	Site Index	Nhbd	Adj	Sale Date	Price	Acres	Area in	Land	Total	Assessed	Parcel Value	Improvements	Total Appraised
5071	224	11	0	0	0	932/936 MOULTONBORO NECK ROAD	322 STORE/SHOP	F	C30		4/13/2011	555,000	2.48				522,200			432,200
2338	263	16	0	0	0	115 LONG ISLAND ROAD	1010 SINGLE FAM MDL-01	5	LW1	1.35	4/20/2010	155,533	0.35				142,500			75,500
2895	128	89	0	0	0	115 WINTERSPORT STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	4/26/2010	216,000	0.59				180,900			98,900
3713	150	25	0	0	0	26 BERNDORF AVENUE	1010 SINGLE FAM MDL-01	5	SV1	1.5	5/3/2010	275,000	1.03				273,000			179,300
291	121	133	0	0	0	2 LOCARNO STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	6/14/2010	207,533	0.52				237,600			158,400
1410	120	48	0	0	0	20 GRANDE STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	6/14/2010	231,733	0.24				223,400			152,100
5808	213	18	0	0	0	800 MOULTONBORO NECK ROAD	1010 SINGLE FAM MDL-01	5			6/14/2010	290,000	2.56				274,700			202,900
3105	144	33	0	0	0	220 MOULTONBORO NECK ROAD	1010 SINGLE FAM MDL-01	5			6/18/2010	165,000	2.50				168,400			96,900
1041	189	1	0	0	0	175 FERRY ROAD	1010 SINGLE FAM MDL-01	5			6/25/2010	504,533	5.02				409,700			328,600
6435	216	39	0	0	0	11 GRAPPONE ROAD	1010 SINGLE FAM MDL-01	5	WA2	2.15	7/9/2010	421,333	1.22				411,400			274,600
2283	143	11	0	0	0	81 REDDING LANE	1010 SINGLE FAM MDL-01	6			7/12/2010	160,000	0.92				157,700			91,700
5231	245	76	0	0	0	4 KINGSWOOD LANE	1010 SINGLE FAM MDL-01	5	FH1	2.8	7/20/2010	300,000	0.28				291,600			156,000
4282	92	35	0	0	0	32 GLEN FOREST DRIVE	1010 SINGLE FAM MDL-01	5	BM1	1.5	7/22/2010	182,000	0.20				168,900			99,800
1619	129	16	0	0	0	23 OBERDORF STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	7/29/2010	170,000	0.23				136,000			65,300
5998	167	20	0	0	0	27 BEECHWOOD CIRCLE	1010 SINGLE FAM MDL-01	6			8/11/2010	282,200	2.00				238,000			164,600
6008	174	80	0	0	0	122 HANSON DRIVE	1010 SINGLE FAM MDL-01	5			8/24/2010	245,000	1.50				199,800			134,400
2203	102	4	0	0	0	29 GILMAN POINT ROAD	1010 SINGLE FAM MDL-01	5			8/26/2010	242,000	2.49				238,300			166,900
145	121	15	0	0	0	42 WINTERSPORT STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	8/30/2010	224,000	0.96				238,300			145,700
1439	129	127	0	0	0	36 FRIBOURG STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	8/31/2010	313,000	0.64				279,900			195,800
1505	130	14	0	0	0	41 ST GALEN STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	9/17/2010	207,066	0.54				191,700			111,700
6389	221	59	0	0	0	54 COLBY ROAD	1010 SINGLE FAM MDL-01	5	WA1	2.2	9/20/2010	162,533	0.48				198,900			84,700
3471	199	29	0	0	0	27 KERRIE COURT	1010 SINGLE FAM MDL-01	8			9/21/2010	252,000	5.00				238,900			118,900
337	99	7	0	0	0	6 ELCID STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	10/5/2010	172,000	0.29				145,100			72,200
1481	120	15	0	0	0	10 FINCH STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	10/25/2010	193,933	0.31				180,200			106,800
5288	179	7	0	0	0	20 COTTAGE ROAD	1010 SINGLE FAM MDL-01	5			10/25/2010	335,000	1.74				317,000			250,200
4408	72	17	0	0	0	83 PARADISE DRIVE	1010 SINGLE FAM MDL-01	5	BM1	1.5	11/1/2010	133,000	0.49				134,500			56,400
3657	128	3	0	0	0	812 GOV. WENTWORTH HIGHWAY	1010 SINGLE FAM MDL-01	4	SV1	1.5	11/2/2010	292,466	1.60				274,300			194,100
5515	163	18	0	0	0	19 BRAE BURN ROAD	1010 SINGLE FAM MDL-01	5	BB1	1.7	11/2/2010	175,000	0.49				220,000			131,400
1396	120	64	0	0	0	19 CASTLE SHORE ROAD	1010 SINGLE FAM MDL-01	5	SV1	1.5	11/10/2010	250,000	0.25				211,700			139,800
3171	272	22	0	0	0	21 DEER RUN LANE	1010 SINGLE FAM MDL-01	5			11/12/2010	105,000	1.10				126,300			63,400
6457	216	44	0	0	0	12 GOODHUE LANE	1010 SINGLE FAM MDL-01	5	WA2	2.15	11/12/2010	185,000	1.02				206,000			71,800
6219	169	25	0	0	0	15 BENTLEY ROAD	1010 SINGLE FAM MDL-01	7			11/17/2010	201,000	0.50				212,200			150,500
7117	67	11	0	0	0	20 HAYES LANE	1010 SINGLE FAM MDL-01	8			11/22/2010	325,000	3.10				352,300			242,900
6223	169	30	0	0	0	18 BENTLEY ROAD	1010 SINGLE FAM MDL-01	7			11/24/2010	198,000	0.50				189,900			128,200
2918	249	19	0	0	0	14 TANGLEWOOD SHORES ROAD	1010 SINGLE FAM MDL-01	5			1/11/2011	314,000	6.46				296,900			205,700
3679	128	18	0	0	0	50 OLYMPIA STREET	1010 SINGLE FAM MDL-01	5	SV1	1.5	1/11/2011	290,000	1.37				251,400			154,600
4175	98	96	0	0	0	22 LEISURE DRIVE	1010 SINGLE FAM MDL-01	5	BM1	1.5	1/19/2011	254,000	0.20				205,400			136,200
2551	144	24	0	0	0	18 HIGH MEADOW ROAD	1010 SINGLE FAM MDL-01	6		99	1/24/2011	279,000	1.59				289,700			183,400
4379	69	20	0	0	0	391 GOV. WENTWORTH HIGHWAY	1010 SINGLE FAM MDL-01	4			2/3/2011	182,533	2.16				155,500			98,600

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7115	73	7	0	0	0	0	60 HAYES LANE	1010 SINGLE FAM MDL-01	8		2/4/2011	310,000	4.57	307,800	200,300
3620	129	67	0	0	0	0	11 HANNAH STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	2/11/2011	143,533	0.27	155,600	83,200
298	121	152	0	0	0	0	12 LOCARNO STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	2/28/2011	272,000	0.50	260,600	182,200
2813	137	22	0	0	0	0	12 VELMA DRIVE	1010 SINGLE FAM MDL-01	5 KN3	1.2	2/28/2011	225,000	1.50	183,100	104,700
6438	200	1	0	0	0	0	43 KONA BAY ROAD	1010 SINGLE FAM MDL-01	6 WA2	2.15	2/28/2011	323,000	0.94	274,500	131,800
6297	221	25	0	0	0	0	37 LONG POINT ROAD	1010 SINGLE FAM MDL-01	8		3/3/2011	300,000	0.62	263,400	177,500
222	121	126	0	0	0	0	15 CARDINAL STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	3/9/2011	290,000	0.57	230,400	149,200
5776	213	5	0	0	0	0	843 MOULTONBORO NECK ROAD	1010 SINGLE FAM MDL-01	5	98	3/14/2011	170,000	5.60	197,000	125,900
1978	207	13	0	0	0	0	56 SPRING HILL ROAD	1010 SINGLE FAM MDL-01	5 BP4	5.1	4/20/2011	500,000	1.80	563,800	221,200
5099	246	18	0	0	0	0	22 WINAUKEE ROAD	1010 SINGLE FAM MDL-01	5 WN1	2.15	5/2/2011	385,000	2.53	399,400	245,400
5191	245	95	0	0	0	0	14 SPINNAKER DRIVE	1010 SINGLE FAM MDL-01	5 FH1	2.8	5/9/2011	317,000	0.26	267,000	132,300
939	51	18	0	0	0	0	22 RORY LANE	1010 SINGLE FAM MDL-01	5		5/25/2011	174,933	1.03	183,000	120,500
1463	120	80	0	0	0	0	81 CASTLE SHORE ROAD	1010 SINGLE FAM MDL-01	5 SV1	1.5	5/26/2011	266,600	0.30	267,200	194,000
50	159	6	0	0	0	0	9 SEVERANCE ROAD	1010 SINGLE FAM MDL-01	5		6/13/2011	148,000	0.39	128,000	77,600
5526	147	14	0	0	0	0	20 BRAE BURN ROAD	1010 SINGLE FAM MDL-01	5 BB1	1.7	6/22/2011	215,000	0.51	205,500	116,200
1376	121	100	0	0	0	0	95 BADEN STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	7/19/2011	155,000	0.30	147,700	74,500
727	201	34	0	0	0	0	32 KONA FARM ROAD	1010 SINGLE FAM MDL-01	5		8/2/2011	224,000	2.17	232,900	163,500
2146	18	13	0	0	0	0	68 SUMMIT VIEW DRIVE	1010 SINGLE FAM MDL-01	5 SL1	1.05	8/2/2011	215,000	1.56	206,400	139,200
1132	103	14	0	0	0	0	47 MARVIN ROAD	1010 SINGLE FAM MDL-01	6		9/1/2011	212,000	1.99	234,800	161,500
3694	128	21	0	0	0	0	36 OLYMPIA STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	9/12/2011	203,533	0.23	180,500	109,600
3831	271	6	0	0	0	0	193 LONG ISLAND ROAD	1010 SINGLE FAM MDL-01	7		9/19/2011	119,000	0.74	132,100	63,000
6612	115	33	0	0	0	0	59 SAWMILL WAY	1010 SINGLE FAM MDL-01	4		9/19/2011	145,000	0.92	136,200	87,300
3027	139	2	0	0	0	0	246 BEAN ROAD	1010 SINGLE FAM MDL-01	5		9/28/2011	177,000	2.74	203,300	130,400
874	52	5	0	0	0	0	35 OLD ROUTE 109	1010 SINGLE FAM MDL-01	5		10/7/2011	148,000	0.63	153,500	97,800
3464	194	44	0	0	0	0	18 KERRIE COURT	1010 SINGLE FAM MDL-01	8		11/8/2011	285,000	2.70	297,000	190,000
5176	245	108	0	0	0	0	12 WHITESELL ROAD	1010 SINGLE FAM MDL-01	5 FH1	2.8	12/5/2011	270,000	0.22	233,700	102,600
1715	291	40	0	0	0	0	112 WINDERMERE ROAD	1010 SINGLE FAM MDL-01	5 WA1	2.2	12/27/2011	242,533	0.84	228,200	96,100
317	98	30	0	0	0	0	32 LUCERNE STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	12/28/2011	200,000	0.59	203,400	121,500
184110	86	5	3	0	0	0	392 RED HILL ROAD	1010 SINGLE FAM MDL-01	4		1/27/2012	245,000	1.64	228,400	174,700
2498	265	3	0	0	0	0	87 LUNT ROAD	1010 SINGLE FAM MDL-01	5		2/1/2012	249,933	1.68	287,100	220,700
3216	76	3	0	0	0	0	822 WHITTIER HIGHWAY	1010 SINGLE FAM MDL-01	4		2/24/2012	159,000	1.44	137,000	84,500
1470	120	75	0	0	0	0	33 BASEL STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	3/2/2012	178,000	0.38	162,000	86,700
376	49	2	0	0	0	0	47 OSSPEE MOUNTAIN ROAD	1010 SINGLE FAM MDL-01	5		3/14/2012	180,000	1.90	186,400	118,600
4425	72	35	0	0	0	0	88 MOUNTAIN VIEW DRIVE	1010 SINGLE FAM MDL-01	5 BM1	1.5	3/15/2012	171,000	1.80	174,500	73,800
182	121	30	0	0	0	0	38 OSLO STREET	1010 SINGLE FAM MDL-01	5 SV1	1.5	3/20/2012	180,000	0.25	187,300	115,400
3973	99	147	0	0	0	0	316 PARADISE DRIVE	1013 SFR WATER MDL-01	9 BM2	0.7	4/2/2010	426,000	0.25	288,600	94,100
5968	174	90	0	0	0	0	109 HANSON DRIVE	1013 SFR WATER MDL-01	9 W09	1	4/15/2010	525,000	0.99	470,300	109,800
6164	172	24	0	0	0	0	140 ALPINE PARK ROAD	1013 SFR WATER MDL-01	9 W01	2.9	4/20/2010	3,800,000	2.80	3,712,400	2,270,400
5853	166	20	0	0	0	0	100 DRIFTWOOD DRIVE	1013 SFR WATER MDL-01	9 W08	0.9	5/5/2010	425,000	0.80	419,700	109,100
4523	242	30	0	0	0	0	46 ROCKY WINDS ROAD	1013 SFR WATER MDL-01	9 W1F	3.4	5/7/2010	3,700,000	1.18	3,636,400	2,386,300
2875	142	68	0	0	0	0	22 MYERS ROAD	1013 SFR WATER MDL-01	9 KN1	0.8	5/10/2010	420,000	2.40	431,400	102,800
3767	253	27	0	0	0	0	124 BEEDE ROAD	1013 SFR WATER MDL-01	9 W14	2	5/26/2010	1,198,533	1.45	1,092,400	301,900

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3385	194	32	0	0	0	0	45 SWAN POINT ROAD	1013 SFR WATER MDL-01	9 W01	2.9	6/25/2010	3,150,000	1.90	3,072,300	1,722,700
4547	237	10	0	0	0	0	56 BRAUN BAY ROAD	1013 SFR WATER MDL-01	9 W02	2	6/29/2010	830,000	0.42	737,000	146,800
2594	133	30	0	0	0	0	29 SECOND POINT ROAD	1013 SFR WATER MDL-01	9 W18	1.6	7/1/2010	925,000	0.81	817,000	236,100
2595	133	31	0	0	0	0	33 SECOND POINT ROAD	1013 SFR WATER MDL-01	9 W18	1.6	7/22/2010	550,000	0.51	555,700	91,600
2544	145	7	0	0	0	0	105 GRUNER EXTENSION	1013 SFR WATER MDL-01	9 W18	1.6	8/2/2010	1,200,000	0.94	1,060,400	519,100
682	193	7	0	0	0	0	25 SUNSET LANE	1013 SFR WATER MDL-01	9 W05	2.15	8/6/2010	1,200,000	0.38	1,214,000	588,200
2852	142	45	0	0	0	0	12 GLIDDEN ROAD	1013 SFR WATER MDL-01	9 KN4	0.65	8/12/2010	405,000	1.20	404,000	212,400
5414	131	22	0	0	0	0	234 WENTWORTH SHORES ROAD	1013 SFR WATER MDL-01	9 W20	1.45	8/16/2010	775,000	0.33	694,900	280,200
3328	217	32	0	0	0	0	148 BLACK CAT ISLAND ROAD	1013 SFR WATER MDL-01	9 BC1	2	8/30/2010	1,050,000	0.66	828,600	42,800
3185	90	2	0	0	0	0	202 LEES MILL ROAD	1013 SFR WATER MDL-01	9 LE1	0.7	9/21/2010	1,500,000	2.76	1,219,600	962,300
2600	133	36	0	0	0	0	38 SECOND POINT ROAD	1013 SFR WATER MDL-01	9 W18	1.6	10/1/2010	1,145,000	0.34	944,300	484,800
3502	195	16	0	0	0	0	298 REDDING LANE	1013 SFR WATER MDL-01	9 W1D	2.45	10/8/2010	765,000	0.80	878,700	75,400
6753	112	62	0	0	0	0	50 DEERCROSSING	1013 SFR WATER MDL-01	9 KN1	0.8	10/18/2010	358,000	0.33	337,100	108,300
3362	217	41	0	0	0	0	8 PANTHER PATH	1013 SFR WATER MDL-01	9 BC1	2	10/21/2010	826,400	0.43	859,200	267,000
2414	272	54	0	0	0	0	88 WEST POINT ROAD	1013 SFR WATER MDL-01	9 W01	2.9	10/25/2010	1,350,000	0.78	1,165,500	169,300
5972	173	7	0	0	0	0	129 HANSON DRIVE	1013 SFR WATER MDL-01	9 W09	1	11/22/2010	420,000	0.74	421,500	81,900
2228	133	17	0	0	0	0	194 GILMAN POINT ROAD	1013 SFR WATER MDL-01	9 W19	1.2	12/13/2010	970,000	1.00	870,200	480,000
1310	130	76	0	0	0	0	126 CASTLE SHORE ROAD	1013 SFR WATER MDL-01	9 SV12	1.65	1/10/2011	485,000	0.33	576,900	105,000
5898	174	35	0	0	0	0	5 DEEPWATER POINT	1013 SFR WATER MDL-01	9 W08	0.9	1/14/2011	725,000	0.69	659,900	361,100
984	161	2	0	0	0	0	69 JEREMIAH SMITH ROAD	1013 SFR WATER MDL-01	9 W20	1.45	3/31/2011	745,000	0.91	620,000	106,700
2219	133	7	0	0	0	0	209 GILMAN POINT ROAD	1013 SFR WATER MDL-01	9 W19	1.2	4/27/2011	605,000	0.99	639,600	207,000
2783	113	18	0	0	0	0	88 AVON SHORES ROAD	1013 SFR WATER MDL-01	9 KN1	0.8	5/31/2011	494,000	0.69	407,300	141,700
6447	200	13	0	0	0	0	56 KONA BAY ROAD	1013 SFR WATER MDL-01	9 W01	2.9	6/6/2011	1,720,000	0.89	1,758,900	737,000
4986	245	115	0	0	0	0	27 ECHO LANDING ROAD	1013 SFR WATER MDL-01	9 W01	2.9	6/10/2011	2,424,000	1.12	2,129,400	1,069,400
4992	244	5	0	0	0	0	51 ECHO LANDING ROAD	1013 SFR WATER MDL-01	9 W01	2.9	6/14/2011	1,375,000	0.71	1,239,400	267,900
3135	278	26	0	0	0	0	11 MALLARD WAY	1013 SFR WATER MDL-01	9 W01	2.9	6/22/2011	2,900,000	1.10	2,754,000	1,696,000
6418	216	25	0	0	0	0	31 WALLACE POINT RD	1013 SFR WATER MDL-01	9 W01	2.9	6/30/2011	4,325,000	1.89	4,107,600	2,968,600
5340	179	17	0	0	0	0	22 WYMAN TRAIL	1013 SFR WATER MDL-01	9 W18	1.6	8/8/2011	520,000	0.52	546,400	81,000
5897	174	34	0	0	0	0	189 KRAINEWOOD DRIVE	1013 SFR WATER MDL-01	9 W08	0.9	8/22/2011	1,145,000	0.92	936,800	585,500
699	175	13	0	0	0	0	62 STICKS AND STONES ROAD	1013 SFR WATER MDL-01	9 IQ	2.8	8/23/2011	1,600,000	5.22	1,484,400	142,100
2910	249	12	0	0	0	0	140 TANGLEWOOD SHORES ROAD	1013 SFR WATER MDL-01	9 W16	1.9	8/23/2011	622,000	0.20	596,800	114,300
5862	166	29	0	0	0	0	44 DRIFTWOOD DRIVE	1013 SFR WATER MDL-01	9 W07	1.75	8/23/2011	825,000	0.63	857,000	292,000
6693	106	12	0	0	0	0	14 BRICK KILN ROAD	1013 SFR WATER MDL-01	9 KN1	0.8	8/23/2011	370,000	0.68	371,400	120,600
2417	263	71	0	0	0	0	76 WEST POINT ROAD	1013 SFR WATER MDL-01	9 W01	2.9	8/26/2011	1,669,000	1.50	1,642,600	438,800
5980	173	15	0	0	0	0	193 HANSON DRIVE	1013 SFR WATER MDL-01	9 W09	1	8/31/2011	491,600	0.79	497,600	153,300
3064	112	26	0	0	0	0	179 KANASATKA ROAD	1013 SFR WATER MDL-01	9 KN1	0.8	9/6/2011	425,000	0.92	430,100	146,200
4588	169	52	0	0	0	0	64 LAKE SHORE DRIVE	1013 SFR WATER MDL-01	9 W10	0.95	9/13/2011	525,000	0.34	444,200	171,500
2467	252	15	0	0	0	0	57 COVE ROAD	1013 SFR WATER MDL-01	9 W15	1.6	10/4/2011	765,000	2.10	898,100	257,700
5950	194	13	0	0	0	0	37 HANSON DRIVE	1013 SFR WATER MDL-01	9 W01	2.9	10/14/2011	1,691,000	0.52	1,478,300	590,300
1274	129	84	0	0	0	0	254 CASTLE SHORE ROAD	1013 SFR WATER MDL-01	9 SV12	1.65	12/9/2011	875,000	0.51	746,400	243,700
5308	188	11	0	0	0	0	11 CHIPMUNK LANE	1013 SFR WATER MDL-01	9 W15	1.6	12/15/2011	575,000	0.31	528,200	73,800
5556	132	3	0	0	0	0	118 TOLTEC POINT ROAD	1013 SFR WATER MDL-01	9 W20	1.45	12/15/2011	375,000	0.41	418,900	99,100

Moultonborough, NH

Waterfront Extraction Spreadsheet

1316	130	82	0	0	0	0	106	CASTLE SHORE ROAD	1013	SFR WATER	MDL-01	9	SV12	1.65	12/30/2011	600,000	0.43	599,000	110,400
4302	99	181	0	0	0	0	65	SUNRISE DRIVE	1013	SFR WATER	MDL-01	9	BM2	0.7	2/24/2012	300,000	0.22	265,800	75,700
6035	173	44	0	0	0	0	7	BLACKKEY COVE ROAD	1013	SFR WATER	MDL-01	9	W1D	2.45	3/2/2012	1,140,000	0.70	1,355,200	579,000
2215	117	12	0	0	0	0	183	GILMAN POINT ROAD	1013	SFR WATER	MDL-01	9	W19	1.2	3/12/2012	580,000	0.94	618,600	212,600
4573	257	2	0	0	0	0	297	LONG POINT ROAD	1013	SFR WATER	MDL-01	9	W02	2	3/29/2012	1,300,000	0.88	1,190,700	487,500
6055	168	8	0	0	0	0	39	GREGSON LANE	1013	SFR WATER	MDL-01	9	W1D	2.45	3/29/2012	1,450,000	0.30	1,338,800	680,200
408	94	24	0	0	0	0	508	GOV. WENTWORTH HIGHWAY	1060	AC LND IMP	MDL-00	4		99	2/8/2011	525,000	102.00	783,600	223,700
5173	245	38	0	0	0	0		BLUEJAY LANE	1060	AC LND IMP	MDL-00	5	FH1	2.8	8/12/2011	125,000	0.27	129,900	28,500
5306	188	9	0	0	0	0	7	CHIPMUNK LANE	1093	MULTI HSES WF		9	W15	1.6	10/26/2010	600,000	0.57	621,700	119,600
4721	280	15	0	0	0	0	31	MARCUS ROAD	1093	MULTI HSES WF		9	W13	2.5	11/19/2010	1,590,000	2.44	1,761,700	776,200
1286	130	41	0	0	0	0	176	CASTLE SHORE ROAD	1093	MULTI HSES WF		9	SV12	1.65	2/23/2012	875,000	0.83	827,100	253,700
5095	247	24	0	0	0	0		WINAUKEE ROAD	1300	RES ACLNDV		5			8/22/2011	53,000	1.73	66,800	0
3644	128	67	0	0	0	0		WINTERSPORT STREET	1310	RES ACLNPO		5	SV1	1.5	11/18/2010	42,533	0.46	38,700	0
3699	128	33	0	0	0	0		ZERMATT STREET	1310	RES ACLNPO		5	SV1	1.5	6/28/2011	68,000	1.05	65,600	0
3669	128	16	0	0	0	0		OLYMPIA STREET	1320	RES ACLNUD		5	SV1	1.5	11/2/2010	7,466	0.23	7,100	0
184318	112	46	1	0	0	0		COE POINT ROAD	1330	WF VACANT		9	KN1	0.8	7/30/2010	296,533	3.31	283,500	0
101340	180	4	0	0	0	0		COTTAGE ROAD	1330	WF VACANT		9	W15	1.6	8/25/2011	500,000	3.40	533,900	0

Land Street Index Descriptions and Adjustments
MOULTONBOROUGH, NH

Code	Description	Adjustment
98	PART VIEW	1.05
	UNOB VIEW	1.50
31	ARBOR CON LOC	1.00
AB2	ARBOR CONDO	1.00
AC1	ARCADIA LOC	1.00
2	ARCADIA 2	1.00
3	ARCADIA 3	1.00
BB1	WENT. ESTATE	1.70
1	BLACK CAT ISL	2.00
2	BLK CAT ISL CV	1.75
BCK	BCKNG HM EST.	1.10
BLD	BALD PK NVW	4.25
41	BALMORAL	1.50
42	MIDDLE BROOK	0.70
BM3	SHANNON BRK	0.55
44	BALMORAL COVE	1.30
21	BP/RIDGE/WALB	7.30
BP2	BALD PK CNDO	1.00
BP3	BALD PK CNDO	1.00
4	BALD PK VW/LOC	5.10
5	BALD PEAK WF	4.10
BP6	BLD PK WOOD LN	1.90
RS1	BOS'N WAY	2.70
71	BERRY POND	0.30
10	COMMERCIAL	1.00
C20	COMMERCIAL	1.00
30	COMMERCIAL	1.00
10	COMMERCIAL	1.00
CD	COLONIAL DR	1.00
CHW	CHURCHWOOD	3.00
DND	CONDO	1.00
V1	CAV. COVE	1.00
CV2	CAV. COVE	1.00
CV3	CAV. COVE	1.00
V1	CAPT. WALK	3.20
FH1	FAR ECHO	2.80
FH2	FAR ECHO LOC	6.00
RM	FARM ROAD	1.35
F	FAMILY TRUST	1.00
FW	FIELDSTONE WY	1.60
GD1	GARLAND POND	0.20
RN	GUNWALD RD	2.75
CU	HRBRSID COTG	1.00
HD1	HARBRSIDE LOC	1.65
D2	HARBORSIDE	3.95
ML	HEMLOCK DR	1.55
HP	HERON POND	1.05
HT1	HEATHERWOOD	1.60
L1	ISLAND ELEC.	0.70
L2	ISLAND NO ELEC	0.55
IQ	IROQUOIS	2.80
7T1	JON. LANDING	1.00
2	JON. LANDING	1.00
JT3	JON. LANDING	1.00
JT4	JON. LANDING	1.00
5	JON. LANDING	1.00
6	JON. LANDING	1.00
JT7	JON. LANDING	1.00
JT8	JON. LANDING	1.00
N1	KANASATKA WF	0.80

Land Street Index Descriptions and Adjustments
MOULTONBOROUGH, NH

Code	Description	Adjustment
KN2	KANASATKA LOC	1.50
13	AVON /VONHST	1.20
14	KANSTK CV/R25	0.65
KN5	SANDY CV WA	2.55
KN6	JACKS RD WA	1.30
11	KONA POINT	3.25
11	KILNWOOD AREA	1.85
LE	LANDS END	1.00
11	LEES POND	0.70
12	LANDS END	1.00
LW1	LEAWORD SHRS	1.35
LY1	LEDGY POND	0.35
11	ORTON LANE	1.50
1	SACHEM DR.	1.75
SF1	STAFF CONDO	1.00
SF2	STAFF CONDO	1.00
13	STAFFRDSH CON	1.00
11	SLEPY HOL COND	1.00
SH1	SLP HLL CON LO	1.00
11	SKYLINE DRIVE	1.05
11	SQUAM LAKE	3.70
SQ2	SQUAM ISLANDS	1.60
SV1	SUISSEVALE	1.50
112	SUISSEVALE WF	1.65
12	SUISSEVALE WF	1.75
W01	WINNI WF	2.90
12	WINNI WF	2.00
13	WINNI WF	2.35
W04	WINNI WF	1.35
W05	WINNI WF	2.15
16	WINNI WF	1.55
17	WINNI WF	1.75
W08	WINNI WF	0.90
W09	WINNI WF	1.00
10	WINNI WF	0.95
11	WINNI WF	1.95
W12	WINNI WF	2.05
13	WINNI WF	2.50
14	WINNI WF	2.00
W15	WINNI WF	1.60
W16	WINNI WF	1.90
17	WINNI WF	1.85
18	WINNI WF	1.60
W19	WINNI WF	1.20
1A	WINNI WF	2.35
1B	WINNI WF	1.30
W1C	WINNI WF	2.20
W1D	WINNI WF	2.45
1E	WF NOT IN USE	1.00
1F	WINNI WF	3.40
W20	WINNI WF	1.45
W21	WF NOTIN USE	1.00
11	WATER LOC/AC	2.20
1A2	SWALLOW COVE	2.15
WA3	SWALLOW PT	1.80
14	HERMIT PARK	2.65
15	SOUTHERLEE	2.20
WD1	WILDWOOD	1.55
WK1	WAKONDAH PD	0.75
11	WINAUKEE	2.15

Land Street Index Descriptions and Adjustments
MOULTONBOROUGH, NH

Code	Description	Adjustment
WS1	WEST PT LG ILD	1.70
W1	WINWARD COND	1.00
W2	WINWARD COND	1.00
XW1	CROSSWIND LOC	1.70
XW2	CROSSWIND	5.00

Residential Land Neighborhoods Descriptions:

BB1: Wentworth Estates

Subdivision with 28 ac. of common area land buffer.

Average housing stock

BC1: Black Cat Island Waterfront

Lake Winnepesaukee waterfront with bridge access to Island

Varied housing stock

BC2: Black Cat Island Cove

Lake Winnepesaukee waterfront with bridge access to Island

located in cove

Varied housing stock

BCK: Buckingham Estates

Subdivision within Balmoral Association is not part of Association

New housing stock

BLD: Bald Peak No View

Private gated community with water access to Lake Winnepesaukee

Varied housing stock

BM1: Balmoral Association

Water access community to Lake Winnepesaukee

Average housing stock

BM2: Balmoral Waterfront on Middle Brook

Middle Brook waterfront channel to Lake Winnepesaukee

Average housing stock

BM3: Balmoral Waterfront on Shannon Brook

Shannon Brook waterfront, long narrow winding brook
to Lake Winnepesaukee

Average housing stock

BM4: Balmoral Cove

Lake Winnepesaukee waterfront located in cove

Average housing stock

BP1: Bald Peak Ridge Rd. and Wallbridge Way

Private gated community with water access to Lake Winnepesaukee

located high on ridge

Varied housing stock

BP4: Bald Peak

Private gated community with water access to Lake Winnepesaukee

Varied housing stock

BP5: Bald Peak Waterfront

Lake Winnepesaukee waterfront located within a private gated community

Varied housing stock

BP6: Bald Peak Wood Lane
Private gated community with water access to Lake Winnepesaukee
Located on outer edge of community
Average housing stock

BS1: Bos'n Way
Subdivision with r.o.w. water access to boat slips on Lake Winnepesaukee
Good housing stock

BY1: Berry Pond
Berry Pond
Varied housing stock

CD: Colonial Drive
2006 Subdivision
Average to good housing stock

CHW: Churchwood Lane Waterfront
Lake Winnepesaukee waterfront acre plus lots on Moultonborough Bay
Varied luxurious to custom housing stock

CW1: Captains Walk Waterfront
Lake Winnepesaukee waterfront acre plus lots facing open water
Varied good to luxurious housing stock

FH1: Far Echo Association
Water access community to Lake Winnepesaukee
Average housing stock

FH2: Far Echo Association facing water
Water access community to Lake Winnepesaukee
located across the street from water
Average housing stock

FRM: Farm Rd.
2003 subdivision
Good housing stock

GD1: Garland Pond
Garland Pond / Red Hill River
Average housing stock

GRN: Grunewald Rd. Area
Lake Winnepesaukee waterfront two plus acre lots
Luxurious to Custom housing stock

HD1: Harbourside Association facing water
Water access community to Lake Winnepesaukee
lots near water and beaches
Good housing stock

HD2: Harbourside Association
Water access community to Lake Winnepesaukee
Good housing stock

HML: Hemlock Harbor Dr. Waterfront
Lake Winnepesaukee waterfront located in Hemlock Harbor
Very Good housing stock
HP: Heron Pond
Heron Pond
Average housing stock

HT1: Heatherwood Association
Water access community to Wakondah Pond
Average housing stock

IL1: Islands with Electricity
Island properties with electricity
Average housing stock

IL2: Islands without Electricity
Island properties without electricity
Average housing stock

IQ: Iroquois Lane Waterfront
Lake Winnepesaukee waterfront two plus acre lots
Luxurious to Custom housing stock

KN1: Lake Kanasatka Waterfront
Lake Kanasatka waterfront
Varied housing stock

KN2: Lake Kanasatka off water next to beach area
Part of subdivision that abuts beach area
Average housing stock

KN3: Lake Kanasatka Beechwood Subdivision
Beachwood subdivision
Average housing stock

KN4: Lake Kanasatka Cove by Rte 25
Lake Kanasatka waterfront located in cove
Average housing stock

KNS: Sandy Cove Association
Water access community to Lake Kanasatka
Average housing stock

KP1: Kona Point Waterfront
Lake Winnepesaukee waterfront one and two plus acre lots
Excellent to Custom housing stock

KW1: Kilnwood Association
Water access community to Lake Kanasatka
Average housing stock

LE1: Lees Pond
Lees Pond
Varied housing stock

LW1: Leeward Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

LY1: Ledgy Pond
Ledgy Pond
Average housing stock

OR1: Orton Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

SA: Sachem Dr.
2006 subdivision
Good housing stock

SL1: Skyline and Summit Drive
1998 subdivision
Average housing stock

SQ1: Squam Lake
Squam Lake waterfront
Varied housing stock

SQ2: Squam Lake Islands
Squam Lake Islands
Varied housing stock

SV1: Suissevale Association
Water access community to Lake Winnepesaukee
Average housing stock

SV12: Suissevale Waterfront
Lake Winnepesaukee waterfront located within water access community
Varied housing stock

SV2: Suissevale Cove
Lake Winnepesaukee waterfront located in cove
within water access community
Average housing stock

W01: Lake Winnepesaukee
Lake Winnepesaukee waterfront located near open waters
Varied housing stock

W02: Lake Winnepesaukee Braun Bay

Lake Winnepesaukee waterfront in Braun Bay facing inland
towards Hermit Cove
Varied housing stock

W03: Lake Winnepesaukee Candleberry Lane

Lake Winnepesaukee waterfront with two plus acre lots in Hermit cove
Excellent housing stock

W04: Lake Winnepesaukee Hermit Cove by Hermit Island

Lake Winnepesaukee waterfront located in cove behind Hermit Island
Average housing stock

W05: Lake Winnepesaukee Hermit Cove/ Swallow Cove

Lake Winnepesaukee waterfront located in cove
Varied housing stock

W06: Lake Winnepesaukee Spectacle Circle/ Camp Winaukee Area

Lake Winnepesaukee waterfront located by Camp Winaukee
Varied housing stock

W07: Lake Winnepesaukee Salmon Cove

Lake Winnepesaukee waterfront located in cove
Varied housing stock

W08: Lake Winnepesaukee Salmon Cove Channel

Lake Winnepesaukee waterfront located in cove channel
Average housing stock

W09: Lake Winnepesaukee Ash Cove

Lake Winnepesaukee waterfront located in cove
Average housing stock

W10: Lake Winnepesaukee Cavalier's Cove

Lake Winnepesaukee waterfront located in cove
Average housing stock mixed with cottage style condos

W11: Lake Winnepesaukee Adams Shore Road

Lake Winnepesaukee waterfront near Harilla Yacht Club
Varied housing stock

W12: Lake Winnepesaukee

Lake Winnepesaukee waterfront
Varied housing stock

W13: Lake Winnepesaukee Wellswood / Marcus Road

Lake Winnepesaukee waterfront predominately two and half acre lots
Average housing stock

W14: Lake Winnepesaukee Moultonborough Bay / Dow Island area

Lake Winnepesaukee waterfront on Moultonborough Bay and
northwest of Dow Island
Varied housing stock

W15: Lake Winnepesaukee by Nine Acre Island
Lake Winnepesaukee waterfront located behind Nine Acre Island
Varied housing stock

W16: Lake Winnepesaukee by Black Island
Lake Winnepesaukee waterfront small compact lots located by Black Island
Average housing stock

W17: Lake Winnepesaukee Buzzell Cove before Cove Island
Lake Winnepesaukee waterfront located in Buzzell's cove facing inland
Varied housing stock

W18: Lake Winnepesaukee Greens Basin/ Hanson, Raoul, Buzzell Coves
Lake Winnepesaukee waterfront located in cove
Varied housing stock

W19: Lake Winnepesaukee Northern Moultonborough Bay
Lake Winnepesaukee waterfront located at Northern edge of Moultonborough Bay
by Badger Island Point
Varied housing stock

W20: Lake Winnepesaukee Moultonborough Bay by Ganzy and Whaleback Island
Lake Winnepesaukee waterfront located in Wentworth Shores Road area
Varied housing stock

W1A: Lake Winnepesaukee Steamboat Landing Rd / Far Echo Road Area
Lake Winnepesaukee waterfront small compact lots
Average housing stock

W1B: Lake Winnepesaukee Abutted by Water access Assoc. Docks and Public Beach
Lake Winnepesaukee waterfront abutted by West Point of Long Island
water access association common lot and public beach
Average housing stock

W1C: Lake Winnepesaukee by Trexler Marina Slips
Lake Winnepesaukee waterfront located in cove by Trexler Marina
Average housing stock

W1D: Lake Winnepesaukee Northeast Side Blackey Cove
Lake Winnepesaukee waterfront located on northeast side of Blackey Cove
Varied housing stock

W1E: Lake Winnepesaukee Oak Landing Road
Lake Winnepesaukee waterfront
Varied housing stock

W1F: Lake Winnepesaukee Ruppert, Rocky Winds, Cooks Point Rd Area
Lake Winnepesaukee waterfront predominately 1 acre lots
Varied housing stock

WA1: Located across street from water
Lots located across the street from the water
Average housing stock

WA2: Swallow Cove Association
Water access community to Lake Winnepesaukee
Average housing stock

WA3: Swallow Point Association
Water access to Lake Winnepesaukee
Average housing stock

WA4: Hermit Cove Park Association
Water access community to Lake Winnepesaukee
Average housing stock

WA5: Southerlee Shores Association
Water access community to Lake Winnepesaukee
Average housing stock

WD1: Wildwood on Winnepesaukee Association
Water access community to Lake Winnepesaukee
Average housing stock

WK1: Wakondah Pond
Wakondah Pond
Average housing stock

WN1: Winaukee / Davis Lane Area
Late 1990's homes
Good housing stock

WS1: West Point of Long Island Association
Water access community to Lake Winnepesaukee
Average housing stock

XW1: Crosswinds Association facing water
Water access community to Lake Winnepesaukee houses nearest water
Average housing stock

XW2: Crosswinds Association
Water access community to Lake Winnepesaukee
Average housing stock

98: Obstructed / Seasonal View
99: Unobstructed View

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
C	5.00	0.96
C	7.00	0.95
C	10.00	0.93
C	12.00	0.92
C	15.00	0.91
C	18.00	0.90
C	20.00	0.89
C	24.00	0.88
C	26.00	0.87
C	29.00	0.86
C	34.00	0.85
C	36.00	0.84
C	40.00	0.83
C	45.00	0.82
C	50.00	0.81
C	58.00	0.80
C	61.00	0.79
C	67.00	0.78
C	72.00	0.77
C	84.00	0.76
C	98.00	0.75
C	107.00	0.74
C	113.00	0.73
C	125.00	0.72
C	141.00	0.71
C	156.00	0.70
C	165.00	0.69
C	174.00	0.68
C	185.00	0.67
C	201.00	0.66
C	219.00	0.65
C	228.00	0.64
C	232.00	0.63
C	240.00	0.62
C	268.00	0.61
C	278.00	0.60
C	290.00	0.59
C	298.00	0.58
C	319.00	0.57
C	325.00	0.56
C	335.00	0.55
C	363.00	0.54
C	382.00	0.53

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
E	5.00	0.96
E	7.00	0.95
E	10.00	0.93
E	12.00	0.92
E	15.00	0.91
E	18.00	0.90
E	20.00	0.89
E	24.00	0.88
E	26.00	0.87
E	29.00	0.86
E	34.00	0.85
E	36.00	0.84
E	40.00	0.83
E	45.00	0.82
E	50.00	0.81
E	58.00	0.80
E	61.00	0.79
E	67.00	0.78
E	72.00	0.77
E	84.00	0.76
E	98.00	0.75
E	107.00	0.74
E	113.00	0.73
E	125.00	0.72
E	141.00	0.71
E	156.00	0.70
E	165.00	0.69
E	174.00	0.68
E	185.00	0.67
E	201.00	0.66
E	219.00	0.65
E	228.00	0.64
E	232.00	0.63
E	240.00	0.62
E	268.00	0.61
E	278.00	0.60
E	290.00	0.59
E	298.00	0.58
E	319.00	0.57
E	325.00	0.56
E	335.00	0.55
E	363.00	0.54
E	382.00	0.53

I 5.00 0.96

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MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
I	7.00	0.95
I	10.00	0.93
I	12.00	0.92
I	15.00	0.91
I	18.00	0.90
I	20.00	0.89
I	24.00	0.88
I	26.00	0.87
I	29.00	0.86
I	34.00	0.85
I	36.00	0.84
I	40.00	0.83
I	45.00	0.82
I	50.00	0.81
I	58.00	0.80
I	61.00	0.79
I	67.00	0.78
I	72.00	0.77
I	84.00	0.76
I	98.00	0.75
I	107.00	0.74
I	113.00	0.73
I	125.00	0.72
I	141.00	0.71
I	156.00	0.70
I	165.00	0.69
I	174.00	0.68
I	185.00	0.67
I	201.00	0.66
I	219.00	0.65
I	228.00	0.64
I	232.00	0.63
I	240.00	0.62
I	268.00	0.61
I	278.00	0.60
I	290.00	0.59
I	298.00	0.58
I	319.00	0.57
I	325.00	0.56
I	335.00	0.55
I	363.00	0.54
I	382.00	0.53
O	5.00	0.96
O	7.00	0.95

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MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
0	10.00	0.93
0	12.00	0.92
0	15.00	0.91
0	18.00	0.90
0	20.00	0.89
0	24.00	0.88
0	26.00	0.87
0	29.00	0.86
0	34.00	0.85
0	36.00	0.84
0	40.00	0.83
0	45.00	0.82
0	50.00	0.81
0	58.00	0.80
0	61.00	0.79
0	67.00	0.78
0	72.00	0.77
0	84.00	0.76
0	98.00	0.75
0	107.00	0.74
0	113.00	0.73
0	125.00	0.72
0	141.00	0.71
0	156.00	0.70
0	165.00	0.69
0	174.00	0.68
0	185.00	0.67
0	201.00	0.66
0	219.00	0.65
0	228.00	0.64
0	232.00	0.63
0	240.00	0.62
0	268.00	0.61
0	278.00	0.60
0	290.00	0.59
0	298.00	0.58
0	319.00	0.57
0	325.00	0.56
0	335.00	0.55
0	363.00	0.54
0	382.00	0.53

R	5.00	0.96
R	7.00	0.95
R	10.00	0.93

MOULTONBOROUGH, NH

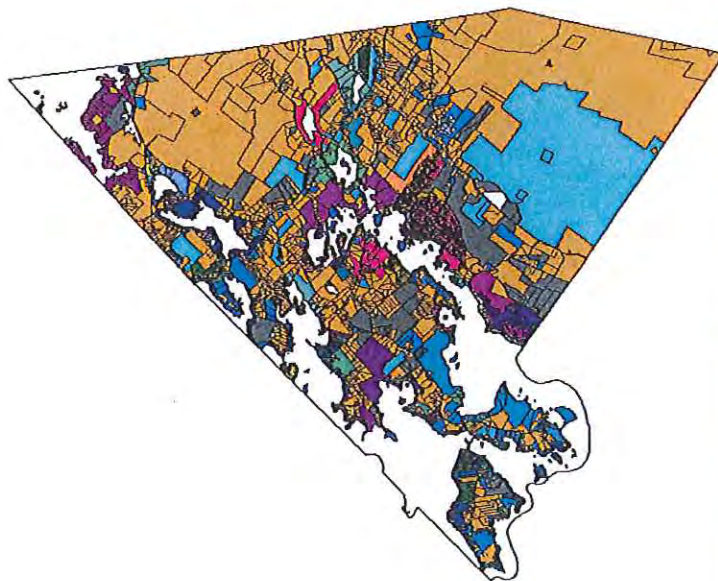
Land Class	Acreage	Discount Factor
R	12.00	0.92
R	15.00	0.91
R	18.00	0.90
R	20.00	0.89
R	24.00	0.88
R	26.00	0.87
R	29.00	0.86
R	34.00	0.85
R	36.00	0.84
R	40.00	0.83
R	45.00	0.82
R	50.00	0.81
R	58.00	0.80
R	61.00	0.79
R	67.00	0.78
R	72.00	0.77
R	84.00	0.76
R	98.00	0.75
R	107.00	0.74
R	113.00	0.73
R	125.00	0.72
R	141.00	0.71
R	156.00	0.70
R	165.00	0.69
R	174.00	0.68
R	185.00	0.67
R	201.00	0.66
R	219.00	0.65
R	228.00	0.64
R	232.00	0.63
R	240.00	0.62
R	268.00	0.61
R	278.00	0.60
R	290.00	0.59
R	298.00	0.58
R	319.00	0.57
R	325.00	0.56
R	335.00	0.55
R	363.00	0.54
R	382.00	0.53

S	5.00	0.96
S	7.00	0.95
S	10.00	0.93
S	12.00	0.92

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
S	15.00	0.91
S	18.00	0.90
S	20.00	0.89
S	24.00	0.88
S	26.00	0.87
S	29.00	0.86
S	34.00	0.85
S	36.00	0.84
S	40.00	0.83
S	45.00	0.82
S	50.00	0.81
S	58.00	0.80
S	61.00	0.79
S	67.00	0.78
S	72.00	0.77
S	84.00	0.76
S	98.00	0.75
S	107.00	0.74
S	113.00	0.73
S	125.00	0.72
S	141.00	0.71
S	156.00	0.70
S	165.00	0.69
S	174.00	0.68
S	185.00	0.67
S	201.00	0.66
S	219.00	0.65
S	228.00	0.64
S	232.00	0.63
S	240.00	0.62
S	268.00	0.61
S	278.00	0.60
S	290.00	0.59
S	298.00	0.58
S	319.00	0.57
S	325.00	0.56
S	335.00	0.55
S	363.00	0.54
S	382.00	0.53

Moultonborough, NH



Land Neighborhood		
S9	HD1	W02
S9	HD2	W03
AB1	HML	W04
AB2	HP	W05
AC1	HT1	W06
AC2	IL1	W07
AC3	IL2	W08
BB1	IQ	W09
BC1	JT1	W10
BC2	JT2	W11
BC3	JT3	W12
BLD	JT4	W13
BN1	JT5	W14
BN2	JT6	W15
BN3	JT7	W16
BN4	JT8	W17
BP1	KN1	W18
BP2	KN2	W19
BP3	KN3	W1A
BP4	KN4	W1B
BP5	KN5	W1C
BP6	KN6	W1D
BS1	KP1	W1F
BY1	KW1	W20
C10	LE	WA1
C20	LE1	WA2
C30	LE2	WA3
C40	LW1	WA4
CD	LY1	WA5
CHW	OR1	WD1
COND	SA	WK1
CV1	SF1	WN1
CV2	SF2	WS1
CV3	SF3	WW1
CW1	SH	WW2
FH1	SH1	XW1
FH2	SL1	XW2
FRM	SQ1	
FT	SQ2	
FW	SV1	
GD1	SV12	
GRN	SV2	
HCU	W01	

Appendix 'F': Building Tables

-Cost Rate Codes (Building Styles)

-Sub Area Codes

-Cost Model Report

-Outbuilding Codes

-Extra Feature Codes

-Depreciation Tables

Cost Group Rates MOULTONBOROUGH, NH

Group	Style	Style Description	Base Depreciation			Bldg Size	
			Rate	Table	Adj Pct		
CND	55	Condominium	60.00	4		100	
COM	100	Self Storage	30.00	5		100	
COM	12	Commercial	56.00	5		100	
COM	13	Disc Dept Stre	46.00	5		100	
COM	14	Apartments	74.00	5		100	
COM	15	Shop Center RE	79.00	5		100	
COM	16	Shop Center LO	69.00	5		100	
COM	17	Store	60.00	5		100	
COM	18	Office Bldg	78.00	5		100	
COM	19	Profess. Bld	97.00	5		100	
COM	21	Fast Food Rest	125.00	5		100	
COM	22	Supermarkets	75.00	5		100	
COM	23	Finan Inst.	115.00	5		100	
COM	24	Ins Co Reg Off	89.00	5		100	
COM	25	Service Shops	53.00	5		100	
COM	26	Serv Station	55.00	5		100	
COM	27	Auto Sales Rpr	63.00	5		100	
COM	28	Funeral Home	85.00	5		100	
COM	29	Nursing Home	100.00	5		100	
COM	30	Restaurant	91.00	5		100	
COM	31	Branch Bank	118.00	5		100	
COM	32	Theaters Encl.	72.00	5		100	
COM	33	Night Club/Bar	73.00	5		100	
COM	34	Bowling/Arena	44.00	5		100	
COM	35	Convenient Sto	125.00	5		100	
COM	37	Quonset Bldg	18.00	5		100	
COM	38	Country Club	107.00	5		100	
COM	39	Motels	78.00	5		100	
COM	40	Industrial	35.00	5		100	
COM	41	Research/Devel	42.00	5		100	
COM	42	Mill Building	41.00	5		100	
COM	43	Car Wash Drive	66.00	5		100	
COM	44	Packing Plants	39.00	5		100	
COM	45	Indus. Warehse	35.00	5		100	
COM	46	Food Process	38.00	5		100	
COM	47	Cold Storage	45.00	5		100	
COM	48	Comm Warehse	38.00	5		100	
COM	49	Day Care	85.00	5		100	
COM	50	Post Office	96.00	5		100	
COM	51	Pre-Eng Garage	34.00	5		100	
COM	52	Pre-Eng Mfg	33.00	5		100	
COM	53	Pre-Eng Warehs	33.00	5		100	
COM	54	Health Club	85.00	5		100	

Cost Group Rates

MOULTONBOROUGH, NH

Group	Style	Style Description	Base Depreciation			Bldg Size	
			Rate	Table	Adj	Pct	Pct
COM	57	Library	130.00	5	100		
COM	58	City/Town Hall	115.00	5	100		
COM	59	Fire Station	125.00	5	100		
COM	60	Res Style Comm	89.00	5	100		
COM	61	Dry Cln/Laundr	59.00	5	100		
COM	62	Furn Showroom	48.00	5	100		
COM	64	Tennis Club	40.00	5	100		
COM	65	Skating Arena	91.00	5	100		
COM	66	Hotel	67.00	5	100		
COM	67	Coin-op CarWsh	51.00	5	100		
COM	68	Museum/Art Gal	66.00	5	100		
COM	69	Truck Terminal	45.00	5	100		
COM	70	Dormitory	72.00	5	100		
COM	71	Churches	135.00	5	100		
COM	72	School/College	116.00	5	100		
COM	73	Hospitals-Priv	196.00	5	100		
COM	74	Homes for Aged	74.00	5	100		
COM	75	Camp Commercial	66.00	5	100		
COM	76	Mortuary/Cemet	85.00	5	100		
COM	77	Clubs/Lodges	75.00	5	100		
COM	78	Airport Hangar	49.00	5	100		
COM	79	Telephone Bldg	111.00	5	100		
COM	80	Stores/Apt Com	66.00	5	100		
COM	81	Office/Apt	66.00	5	100		
COM	82	Store/Office	65.00	5	100		
COM	83	Schools-Public	102.00	5	100		
COM	84	Rectory/Conv	109.00	5	100		
COM	85	Hospitals	197.00	5	100		
COM	86	Assisted Livin	88.00	5	100		
COM	87	Other State	101.00	5	100		
COM	88	Other Federal	101.00	5	100		
COM	89	Other Municip	101.00	5	100		
COM	90	Condo Retail	74.00	5	100		
COM	91	Fast Food Loca	70.00	5	100		
COM	92	Self Storage	30.00	5	100		
COM	93	Petroleum/Gas	38.00	5	100		
COM	95	Garage/Office	56.00	5	100		
COM	96	Office/Warehs	52.00	5	100		
COM	97	High Rise Apt	72.00	5	100		
COM	98	Condo Industri	45.00	5	100		

SIN	01	Ranch	70.00	4	100		
SIN	02	Split-Level	70.00	4	100		
SIN	03	Colonial	62.00	4	100		
SIN	04	Cape Cod	63.00	4	100		

Cost Group Rates

MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
SIN	05	Bungalow	65.00	4	100
SIN	06	Conventional	52.00	4	100
SIN	07	Modern/Contemp	77.00	4	100
SIN	08	Raised Ranch	70.00	4	100
SIN	09	Family Flat	70.00	4	100
SIN	10	Family Duplex	77.00	4	100
SIN	101	Garage/Apt	60.00	4	100
SIN	102	CHALET	62.00	4	100
SIN	103	ADIRONDACK	90.00	4	100
SIN	104	COTTAGE	65.00	4	100
SIN	105	TRAVEL TRAILER	38.00	4	100
SIN	106	PARK MODEL	38.00	4	100
SIN	11	Family Conver.	77.00	4	100
SIN	20	Mobile Home	38.00	4	100
SIN	36	Camp	45.00	4	100
SIN	55	Condominium	52.00	4	100
SIN	63	Century +	95.00	4	100
SIN	94	Accessory Bldg	1.00	4	100
SIN	99	Vacant Land	1.00	4	100

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
OF	Office, (Average)	01	1.00	100
OF	Office, (Average)	02	1.00	100
AOF	Office, (Average)	03	1.00	100
AOF	Office, (Average)	04	1.00	100
OF	Office, (Average)	05	1.00	100
AOF	Office, (Average)	06	1.00	165
AOF	Office, (Average)	94	1.00	100
OF	Office, (Average)	95	1.00	105
OF	Office, (Average)	96	1.00	165
PT	Apartment	01	1.00	100
PT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
PT	Apartment	04	1.00	100
PT	Apartment	05	1.00	100
APT	Apartment	06	1.00	100
APT	Apartment	94	1.00	100
PT	Apartment	95	1.00	100
PT	Apartment	96	1.00	100
AS	First Floor	01	1.00	100
AS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
AS	First Floor	04	1.00	100
AS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	94	1.00	100
AS	First Floor	95	1.00	100
AS	First Floor	96	1.00	100
CAN	Canopy	01	0.00	20
CAN	Canopy	02	0.00	20
CAN	Canopy	03	0.00	20
CAN	Canopy	04	0.00	20
CAN	Canopy	05	0.00	20
CAN	Canopy	06	0.00	20
CAN	Canopy	94	0.00	20
CAN	Canopy	95	0.00	20
CAN	Canopy	96	0.00	20
LP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
LP	Loading Platform, Finished	04	0.00	30
LP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
LP	Loading Platform, Finished	94	0.00	30
LP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
RL	Crawl Space	01	0.00	0
CRL	Crawl Space	02	0.00	0
CRL	Crawl Space	03	0.00	0
RL	Crawl Space	04	0.00	0

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
CRL	Crawl Space	05	0.00	0
UL	Crawl Space	06	0.00	0
UL	Crawl Space	94	0.00	0
CRL	Crawl Space	95	0.00	0
CRL	Crawl Space	96	0.00	0
CTH	Cathedral Ceiling	01	0.00	0
CTH	Cathedral Ceiling	02	0.00	0
CTH	Cathedral Ceiling	03	0.00	0
CTH	Cathedral Ceiling	04	0.00	0
CTH	Cathedral Ceiling	05	0.00	0
CTH	Cathedral Ceiling	06	0.00	0
CTH	Cathedral Ceiling	94	0.00	0
CTH	Cathedral Ceiling	95	0.00	0
CTH	Cathedral Ceiling	96	0.00	0
BAF	Attic, Expansion, Finished	01	0.35	35
BAF	Attic, Expansion, Finished	02	0.35	35
BAF	Attic, Expansion, Finished	03	0.35	35
BAF	Attic, Expansion, Finished	04	0.35	35
BAF	Attic, Expansion, Finished	05	0.35	35
BAF	Attic, Expansion, Finished	06	0.35	35
BAF	Attic, Expansion, Finished	94	0.35	35
BAF	Attic, Expansion, Finished	95	0.35	35
BAF	Attic, Expansion, Finished	96	0.35	35
BAU	Attic, Expansion, Unfinished	01	0.00	15
BAU	Attic, Expansion, Unfinished	02	0.00	15
BAU	Attic, Expansion, Unfinished	03	0.00	15
BAU	Attic, Expansion, Unfinished	04	0.00	15
BAU	Attic, Expansion, Unfinished	05	0.00	15
BAU	Attic, Expansion, Unfinished	06	0.00	15
BAU	Attic, Expansion, Unfinished	94	0.00	15
BAU	Attic, Expansion, Unfinished	95	0.00	15
BAU	Attic, Expansion, Unfinished	96	0.00	15
ENT	Entry < 64 SF	01	0.00	10
ENT	Entry < 64 SF	02	0.00	10
ENT	Entry < 64 SF	03	0.00	10
ENT	Entry < 64 SF	04	0.00	10
ENT	Entry < 64 SF	05	0.00	10
ENT	Entry < 64 SF	06	0.00	10
ENT	Entry < 64 SF	94	0.00	10
ENT	Entry < 64 SF	95	0.00	10
ENT	Entry < 64 SF	96	0.00	10
FAT	Attic, Finished	01	0.20	20
FAT	Attic, Finished	02	0.20	20
FAT	Attic, Finished	03	0.20	20
FAT	Attic, Finished	04	0.20	20
FAT	Attic, Finished	05	0.20	20
FAT	Attic, Finished	06	0.20	20
FAT	Attic, Finished	94	0.20	20
FAT	Attic, Finished	95	0.20	20
FAT	Attic, Finished	96	0.20	20

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
BM	Basement, Finished	01	0.00	35
FBM	Basement, Finished	02	0.00	35
FBM	Basement, Finished	03	0.00	35
BM	Basement, Finished	04	0.00	70
BM	Basement, Finished	05	0.00	35
FBM	Basement, Finished	06	0.00	70
BM	Basement, Finished	94	0.00	70
BM	Basement, Finished	95	0.00	70
FBM	Basement, Finished	96	0.00	60
CP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
CP	Carport	04	0.00	25
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	25
CP	Carport	94	0.00	25
CP	Carport	95	0.00	25
FCP	Carport	96	0.00	25
EP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
EP	Porch, Enclosed, Finished	03	0.00	70
EP	Porch, Enclosed, Finished	04	0.00	65
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	65
EP	Porch, Enclosed, Finished	94	0.00	65
EP	Porch, Enclosed, Finished	95	0.00	65
FEP	Porch, Enclosed, Finished	96	0.00	65
GR	Garage, Framed	01	0.00	35
FGR	Garage, Framed	02	0.00	35
GR	Garage, Framed	03	0.00	35
GR	Garage, Framed	04	0.00	40
FGR	Garage, Framed	05	0.00	35
FGR	Garage, Framed	06	0.00	40
GR	Garage, Framed	94	0.00	40
GR	Garage, Framed	95	0.00	40
FGR	Garage, Framed	96	0.00	40
FHS	Half Story, Finished	01	0.50	50
FHS	Half Story, Finished	02	0.50	50
HS	Half Story, Finished	03	0.50	50
HS	Half Story, Finished	04	0.50	50
FHS	Half Story, Finished	05	0.50	50
FHS	Half Story, Finished	06	0.50	50
HS	Half Story, Finished	94	0.50	50
FHS	Half Story, Finished	95	0.50	50
FHS	Half Story, Finished	96	0.50	50
FOP	Porch, Open	01	0.00	20
FOP	Porch, Open	02	0.00	20
OP	Porch, Open	03	0.00	20

SUBAREA CODES
MOULTONBOROUGH, NH

Area Code	Description	Model	Living Area Factor	Eff Area %
FOP	Porch, Open	04	0.00	25
FOP	Porch, Open	05	0.00	20
OP	Porch, Open	06	0.00	25
OP	Porch, Open	94	0.00	25
FOP	Porch, Open	95	0.00	25
OP	Porch, Open	96	0.00	25
FSP	Porch, Screen, Framed	01	0.00	25
SP	Porch, Screen, Framed	02	0.00	25
SP	Porch, Screen, Framed	03	0.00	25
FSP	Porch, Screen, Framed	04	0.00	35
FSP	Porch, Screen, Framed	05	0.00	25
SP	Porch, Screen, Framed	06	0.00	35
SP	Porch, Screen, Framed	94	0.00	35
FSP	Porch, Screen, Framed	95	0.00	35
SP	Porch, Screen, Framed	96	0.00	35
FST	Utility Finished	01	0.00	30
ST	Utility Finished	02	0.00	30
ST	Utility Finished	03	0.00	30
FST	Utility Finished	04	0.00	40
ST	Utility Finished	05	0.00	30
ST	Utility Finished	06	0.40	40
FST	Utility Finished	94	0.00	40
FST	Utility Finished	95	0.40	40
ST	Utility Finished	96	0.40	40
FUS	Upper Story, Finished	01	1.00	100
US	Upper Story, Finished	02	1.00	100
US	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
US	Upper Story, Finished	05	1.00	100
US	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
US	Upper Story, Finished	96	1.00	100
PO	Patio	01	0.00	10
PO	Patio	02	0.00	10
PTO	Patio	03	0.00	10
PTO	Patio	04	0.00	5
PO	Patio	05	0.00	10
PO	Patio	06	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5
PO	Patio	96	0.00	5
DA	Store Display Area	01	0.00	0
DA	Store Display Area	02	0.00	0
SDA	Store Display Area	03	0.00	0
SDA	Store Display Area	04	1.00	100
DA	Store Display Area	05	0.00	0
DA	Store Display Area	06	1.00	135
SDA	Store Display Area	94	1.00	100
DA	Store Display Area	95	1.00	100

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
SDA	Store Display Area	96	1.00	135
SFB	Basement, Raised Finished	01	0.00	65
SFB	Basement, Raised Finished	02	0.00	65
SFB	Basement, Raised Finished	03	0.00	65
SFB	Basement, Raised Finished	04	0.80	80
SFB	Basement, Raised Finished	05	0.00	65
SFB	Basement, Raised Finished	06	0.85	85
SFB	Basement, Raised Finished	94	0.80	80
SFB	Basement, Raised Finished	95	0.85	85
SFB	Basement, Raised Finished	96	0.85	85
SLB	Slab	01	0.00	0
SLB	Slab	02	0.00	0
SLB	Slab	03	0.00	0
SLB	Slab	04	0.00	0
SLB	Slab	05	0.00	0
SLB	Slab	06	0.00	0
SLB	Slab	94	0.00	0
SLB	Slab	95	0.00	0
SLB	Slab	96	0.00	0
SPA	Service Production Area	01	0.00	0
SPA	Service Production Area	02	0.00	0
SPA	Service Production Area	03	0.00	0
SPA	Service Production Area	04	0.85	85
SPA	Service Production Area	05	0.00	0
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	94	0.85	85
SPA	Service Production Area	95	0.85	85
SPA	Service Production Area	96	1.00	100
STP	Stoop	01	0.00	10
STP	Stoop	02	0.00	10
STP	Stoop	03	0.00	10
STP	Stoop	04	0.00	10
STP	Stoop	05	0.00	10
STP	Stoop	06	0.00	10
STP	Stoop	94	0.00	10
STP	Stoop	95	0.00	10
STP	Stoop	96	0.00	10
TQS	Three Quarter Story	01	0.75	75
TQS	Three Quarter Story	02	0.75	75
TQS	Three Quarter Story	03	0.75	75
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.75	75
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UAT	Attic, Unfinished	03	0.00	10
AT	Attic, Unfinished	04	0.00	10
AT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	94	0.00	10
AT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
BM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20
UBM	Basement, Unfinished	03	0.00	20
BM	Basement, Unfinished	04	0.00	25
BM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	25
BM	Basement, Unfinished	94	0.00	25
BM	Basement, Unfinished	95	0.00	25
UBM	Basement, Unfinished	96	0.00	25
CP	Carport, Unfinished	01	0.00	10
UCP	Carport, Unfinished	02	0.00	10
UCP	Carport, Unfinished	03	0.00	10
CP	Carport, Unfinished	04	0.00	20
UCP	Carport, Unfinished	05	0.00	10
UCP	Carport, Unfinished	06	0.00	20
CP	Carport, Unfinished	94	0.00	20
CP	Carport, Unfinished	95	0.00	20
UCP	Carport, Unfinished	96	0.00	20
EP	Porch, Enclosed, Unfinished	01	0.00	50
UEP	Porch, Enclosed, Unfinished	02	0.00	50
EP	Porch, Enclosed, Unfinished	03	0.00	50
EP	Porch, Enclosed, Unfinished	04	0.00	50
UEP	Porch, Enclosed, Unfinished	05	0.00	50
UEP	Porch, Enclosed, Unfinished	06	0.00	50
EP	Porch, Enclosed, Unfinished	94	0.00	50
EP	Porch, Enclosed, Unfinished	95	0.00	50
UEP	Porch, Enclosed, Unfinished	96	0.00	50
UGR	Garage, Basement	01	0.00	25
UGR	Garage, Basement	02	0.00	25
GR	Garage, Basement	03	0.00	25
GR	Garage, Basement	04	0.00	30
UGR	Garage, Basement	05	0.00	25
UGR	Garage, Basement	06	0.00	30
GR	Garage, Basement	94	0.00	30
GR	Garage, Basement	95	0.00	30
UGR	Garage, Basement	96	0.00	30
UHS	Half Story, Unfinished	01	0.00	25
UHS	Half Story, Unfinished	02	0.00	25
HS	Half Story, Unfinished	03	0.00	25
HS	Half Story, Unfinished	04	0.00	25
UHS	Half Story, Unfinished	05	0.00	25
UHS	Half Story, Unfinished	06	0.00	25
HS	Half Story, Unfinished	94	0.00	25

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UHS	Half Story, Unfinished	95	0.00	25
HS	Half Story, Unfinished	96	0.00	25
ULP	Loading Platform, Unfinished	01	0.00	0
LP	Loading Platform, Unfinished	02	0.00	0
LP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
LP	Loading Platform, Unfinished	05	0.00	0
LP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	94	0.00	20
ULP	Loading Platform, Unfinished	95	0.00	20
LP	Loading Platform, Unfinished	96	0.00	20
UQS	Unfin Three Quart Story	01	0.00	35
QS	Unfin Three Quart Story	02	0.00	35
QS	Unfin Three Quart Story	03	0.00	35
UQS	Unfin Three Quart Story	04	0.00	35
QS	Unfin Three Quart Story	05	0.00	35
QS	Unfin Three Quart Story	06	0.00	35
UQS	Unfin Three Quart Story	94	0.00	35
UQS	Unfin Three Quart Story	95	0.00	35
QS	Unfin Three Quart Story	96	0.00	35
RB	Basement, Raised Unfinished	01	0.00	30
RB	Basement, Raised Unfinished	02	0.00	30
URB	Basement, Raised Unfinished	03	0.00	30
URB	Basement, Raised Unfinished	04	0.00	35
RB	Basement, Raised Unfinished	05	0.00	30
RB	Basement, Raised Unfinished	06	0.00	35
URB	Basement, Raised Unfinished	94	0.00	35
URB	Basement, Raised Unfinished	95	0.00	35
RB	Basement, Raised Unfinished	96	0.00	35
UT	Utility, Storage, Unfinished	01	0.00	15
UT	Utility, Storage, Unfinished	02	0.00	15
UST	Utility, Storage, Unfinished	03	0.00	15
UST	Utility, Storage, Unfinished	04	0.00	30
UT	Utility, Storage, Unfinished	05	0.00	15
UT	Utility, Storage, Unfinished	06	0.00	30
UST	Utility, Storage, Unfinished	94	0.00	30
UT	Utility, Storage, Unfinished	95	0.00	30
UT	Utility, Storage, Unfinished	96	0.00	30
US	Upper Story, Unfinished	01	0.00	50
US	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
US	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	94	0.00	50
US	Upper Story, Unfinished	95	0.00	50
US	Upper Story, Unfinished	96	0.00	50
DK	Deck, Wood	01	0.00	10

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
DK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
DK	Deck, Wood	94	0.00	10
DK	Deck, Wood	95	0.00	10
WDK	Deck, Wood	96	0.00	10

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CM	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CM	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CM	43	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CM	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
CM	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
CM	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
CM	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code
CM	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	07	Cork Tile	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	08	Average	-0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	17	Precast Concr	-0.10	Base Rate Adj	Binary Code
CM	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	01	FLOOR_COVER_2_01	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	02	FLOOR_COVER_2_02	-0.06	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	03	FLOOR_COVER_2_03	-0.05	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	04	FLOOR_COVER_2_04	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	05	FLOOR_COVER_2_05	-0.03	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	06	FLOOR_COVER_2_06	-0.03	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	07	FLOOR_COVER_2_07	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	08	FLOOR_COVER_2_08	-0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	09	FLOOR_COVER_2_09	-0.01	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	10	FLOOR_COVER_2_10	-0.10	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	11	FLOOR_COVER_2_11	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	12	FLOOR_COVER_2_12	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	13	FLOOR_COVER_2_13	0.01	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	14	FLOOR_COVER_2_14	0.00	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	15	FLOOR_COVER_2_15	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	16	FLOOR_COVER_2_16	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	17	FLOOR_COVER_2_17	-0.10	Base Rate Adj	Binary Code
CM	93	INTERIOR FLOOR 1	18	FLOOR_COVER_2_18	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	19	FLOOR_COVER_2_19	0.03	Base Rate Adj	Binary Code
CM	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
CM	100	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CM	100	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CM	103	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
CM	103	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CM	103	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	01	Flat	-0.01	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	08	Irregular	0.05	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.03	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	10	Steel Frm/Trus	0.02	Base Rate Adj	Binary Code
CM	120	ROOF STRUCTURE	11	Bowstring Trus	0.03	Base Rate Adj	Binary Code
CM	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
CM	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
CCM	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
CCM	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code
CM	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code
CCM	130	AC TYPE	06	AC_TYPE_06	0.00	Base Rate Adj	Binary Code
CM	205	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CM	205	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CM	205	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CM	210	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
CCM	210	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCM	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CM	210	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CM	210	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CM	215	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
CCM	215	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCM	215	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
CM	215	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CM	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CM	220	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code
CM	220	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCM	220	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code
CM	220	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCM	225	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code
CCM	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code
CCM	225	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	225	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	225	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	230	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code
CCM	230	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	230	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
CCM	230	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	230	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	235	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	235	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
CCM	235	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	235	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
CCM	235	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	240	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	240	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code
CCM	240	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code
CCM	240	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	240	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	10	BUILDING GRADE	01	Minimum	-0.25	Muliplier	Binary Code
CCM	10	BUILDING GRADE	02	Below Average	-0.10	Muliplier	Binary Code
CCM	10	BUILDING GRADE	03	Average	0.00	Muliplier	Binary Code
CCM	10	BUILDING GRADE	04	Average +10	0.10	Muliplier	Binary Code
CCM	10	BUILDING GRADE	05	Average +20	0.21	Muliplier	Binary Code
CCM	10	BUILDING GRADE	06	Good	0.33	Muliplier	Binary Code
CCM	10	BUILDING GRADE	07	Good +15	0.46	Muliplier	Binary Code
CCM	10	BUILDING GRADE	08	Good +25	0.61	Muliplier	Binary Code
CCM	10	BUILDING GRADE	09	Very Good	0.80	Muliplier	Binary Code
CCM	10	BUILDING GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
CCP	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CP	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CP	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CP	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CP	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CP	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	09	Logs	-0.02	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CP	45	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
CP	50	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code
CP	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
CP	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
CP	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code
CP	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
CP	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code

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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type
CCP	90	INTERIOR FLOOR 1	05 Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	06 Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	07 Cork Tile	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	08 Average	-0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	09 Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	10 Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	11 Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	12 Hardwood	0.01	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	13 Parquet	0.01	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	14 Carpet	0.00	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	15 Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	16 Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	17 Precast Concr	-0.10	Base Rate Adj	Binary Code
CP	90	INTERIOR FLOOR 1	18 Slate	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	19 Marble	0.03	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	01 Dirt/None	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	02 Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	03 Concr-Finished	-0.05	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	04 Concr Abv Grad	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	05 Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	06 Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	07 Cork Tile	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	08 Average	-0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	09 Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	10 Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	11 Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	12 Hardwood	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	13 Parquet	0.01	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	14 Carpet	0.00	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	15 Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	16 Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	17 Precast Concr	-0.10	Base Rate Adj	Binary Code
CP	95	INTERIOR FLOOR 2	18 Slate	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	19 Marble	0.03	Base Rate Adj	Binary Code
CP	100	INTERIOR WALL 1	01 Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	02 Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	03 Plastered	0.02	Base Rate Adj	Binary Code
CP	100	INTERIOR WALL 1	04 Plywood Panel	-0.03	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	05 Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	06 Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CP	100	INTERIOR WALL 1	07 K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	01 Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CP	105	INTERIOR WALL 2	02 Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CP	105	INTERIOR WALL 2	03 Plastered	0.02	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	04 Plywood Panel	-0.03	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	05 Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CP	105	INTERIOR WALL 2	06 Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	07 K Pine/Wood	0.02	Base Rate Adj	Binary Code
CP	120	ROOF STRUCTURE	01 Flat	-0.02	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	02 Shed	-0.02	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	03 Gable/Hip	-0.01	Base Rate Adj	Binary Code
CP	120	ROOF STRUCTURE	04 Wood Truss	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	10	Steel Frm/Trus	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	11	Bowstring Trus	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	12	Reinforc Concr	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	13	Prestres Concr	0.09	Base Rate Adj	Binary Code
CCP	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
CCP	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
CCP	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	06	AC_06	0.00	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	225	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CP	225	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
CP	225	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
CP	225	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code
CP	355	Zero Bathrms + BEDROOMS	00	ZEROBATHRMS_BATH_00	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	01	1 Bedroom	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	02	2 Bedrooms	-0.18	Base Rate Adj	Binary Code
CP	355	Zero Bathrms + BEDROOMS	03	3 Bedrooms	-0.18	Base Rate Adj	Binary Code
CP	355	Zero Bathrms + BEDROOMS	04	4 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	05	5 Bedrooms	-0.18	Base Rate Adj	Binary Code
CP	355	Zero Bathrms + BEDROOMS	06	6 Bedrooms	-0.18	Base Rate Adj	Binary Code
CP	355	Zero Bathrms + BEDROOMS	07	7 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	08	8 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	09	9+ Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	00	HALFBATHROOM_BATH_00	-0.13	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	01	1 Bedroom	-0.13	Base Rate Adj	Binary Code
CP	360	1/2 Bathroom + BEDROOMS	02	2 Bedrooms	-0.12	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	03	3 Bedrooms	-0.12	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	04	4 Bedrooms	-0.13	Base Rate Adj	Binary Code
CP	360	1/2 Bathroom + BEDROOMS	05	5 Bedrooms	-0.14	Base Rate Adj	Binary Code
CP	360	1/2 Bathroom + BEDROOMS	06	6 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	07	7 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	08	8 Bedrooms	-0.14	Base Rate Adj	Binary Code
CP	360	1/2 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.14	Base Rate Adj	Binary Code
CP	365	1 Bathroom + BEDROOMS	00	1BATHROOM_BATH_00	-0.08	Base Rate Adj	Binary Code
CP	365	1 Bathroom + BEDROOMS	01	1 Bedroom	-0.08	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	02	2 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	03	3 Bedrooms	-0.05	Base Rate Adj	Binary Code
CP	365	1 Bathroom + BEDROOMS	04	4 Bedrooms	-0.05	Base Rate Adj	Binary Code
CP	365	1 Bathroom + BEDROOMS	05	5 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	06	6 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	07	7 Bedrooms	-0.06	Base Rate Adj	Binary Code
CP	365	1 Bathroom + BEDROOMS	08	8 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.06	Base Rate Adj	Binary Code
CP	370	1 1/2 Bathrms + BEDROOMS	00	1HALFBATHRMS_BATH_00	-0.06	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.06	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
CP	370	1 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	-0.04	Base Rate Adj	Binary Code
CP	370	1 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	-0.04	Base Rate Adj	Binary Code
CP	370	1 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	-0.04	Base Rate Adj	Binary Code
CP	370	1 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	00	2BATHROOMS_BATH_00	-0.04	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	01	1 Bedroom	-0.04	Base Rate Adj	Binary Code
CP	375	2 Bathrooms + BEDROOMS	02	2 Bedrooms	-0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	375	2 Bathrooms + BEDROOMS	03	3 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	04	4 Bedrooms	-0.01	Base Rate Adj	Binary Code
CP	375	2 Bathrooms + BEDROOMS	05	5 Bedrooms	-0.01	Base Rate Adj	Binary Code
CP	375	2 Bathrooms + BEDROOMS	06	6 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	07	7 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	08	8 Bedrooms	-0.01	Base Rate Adj	Binary Code
CP	375	2 Bathrooms + BEDROOMS	09	9+ Bedrooms	-0.01	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	00	2HALFBATHRMS_BATH_00	-0.01	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.02	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.02	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.02	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.02	Base Rate Adj	Binary Code
CP	380	2 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.02	Base Rate Adj	Binary Code
CP	385	3 Bathrooms + BEDROOMS	00	3BATHROOMS_BATH_00	0.00	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	01	1 Bedroom	0.00	Base Rate Adj	Binary Code
CP	385	3 Bathrooms + BEDROOMS	02	2 Bedrooms	0.04	Base Rate Adj	Binary Code
CP	385	3 Bathrooms + BEDROOMS	03	3 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	04	4 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	05	5 Bedrooms	0.05	Base Rate Adj	Binary Code
CP	385	3 Bathrooms + BEDROOMS	06	6 Bedrooms	0.05	Base Rate Adj	Binary Code
CP	385	3 Bathrooms + BEDROOMS	07	7 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	08	8 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	00	3HALFBATHRMS_BATH_00	0.01	Base Rate Adj	Binary Code
CP	390	3 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.01	Base Rate Adj	Binary Code
CP	390	3 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.06	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.07	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.08	Base Rate Adj	Binary Code
CP	390	3 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.08	Base Rate Adj	Binary Code
CP	390	3 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.08	Base Rate Adj	Binary Code
CP	390	3 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.08	Base Rate Adj	Binary Code
CP	395	4 Bathrooms + BEDROOMS	00	4BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CP	395	4 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CP	395	4 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	395	4 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	395	4 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CP	400	4 1/2 Bthrms + BEDROOMS	00	4HALFBTHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	400	4 1/2 Bthrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CP	400	4 1/2 Bthrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	400	4 1/2 Bthrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	400	4 1/2 Bthrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CP	405	5 Bathrooms + BEDROOMS	00	5BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CP	405	5 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CP	405	5 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	405	5 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	405	5 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	00	5HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CP	410	5 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CP	410	5 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	410	5 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	410	5 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	410	5 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CP	415	6 Bathrooms + BEDROOMS	00	6BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CP	415	6 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CP	415	6 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	415	6 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	415	6 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CP	420	6 1/2 Bathrms + BEDROOMS	00	6HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CP	420	6 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CP	420	6 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	420	6 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CP	420	6 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	00	7BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CP	425	7 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	425	7 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	00	7HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	00	8BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	00	8HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	00	9+BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	70	UNIT QUALITY	01	Minimum	-0.25	Muliplier	Binary Code
CCP	70	UNIT QUALITY	02	Below Average	-0.10	Muliplier	Binary Code
CCP	70	UNIT QUALITY	03	Average	0.00	Muliplier	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	70	UNIT QUALITY	04	Average +10	0.10	Muliplier	Binary Code
CP	70	UNIT QUALITY	05	Average +20	0.21	Muliplier	Binary Code
CP	70	UNIT QUALITY	06	Good	0.33	Muliplier	Binary Code
CCP	70	UNIT QUALITY	07	Good +15	0.46	Muliplier	Binary Code
CCP	70	UNIT QUALITY	08	Good +25	0.61	Muliplier	Binary Code
CP	70	UNIT QUALITY	09	Very Good	0.80	Muliplier	Binary Code
CCP	70	UNIT QUALITY	10	Very Good +20	1.00	Muliplier	Binary Code
P01	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	03	Asph/F Glc/Cmp	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P01	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P01	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	20	Laminate	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
01	300	REMODEL RATING	01	Cosmetic	-0.05	Depr Adj	Binary Code
01	300	REMODEL RATING	02	Minor	-0.10	Depr Adj	Binary Code
P01	300	REMODEL RATING	03	Moderate	-0.20	Depr Adj	Binary Code
P01	300	REMODEL RATING	04	Major	-0.50	Depr Adj	Binary Code
01	300	REMODEL RATING	05	Total	-0.75	Depr Adj	Binary Code
01	290	AC TYPE			1.00	NA	Numeric
P01	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	05	Average +20	0.20	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	06	Good	0.30	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	07	Good +15	0.40	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	08	Good +25	0.50	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	09	Very Good	0.60	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	10	Very Good +20	0.80	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	11	Very Good +40	1.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	12	Excellent	1.20	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	13	Excellent + 20	1.50	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	14	Excellent + 40	1.80	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	15	Luxurious	2.10	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	16	Luxurious + 25	2.40	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	17	Luxurious + 50	2.70	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	18	Custom	3.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	19	Custom + 70	3.60	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	20	Custom + 90	4.40	Muliplier	Binary Code
01	20	GRADE ADJUSTMENT	21	Unique	8.75	Muliplier	Binary Code
01	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
01	230	FULL BATHS			5,000.00	Per Unit	Numeric
P01	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P01	250	HALF BATHS			2,000.00	Per Unit	Numeric
P02	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
02	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	27	Pre-finish Metal	-0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	27	Pre-finish Metal	-0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P02	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P02	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code

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P02	50	FLOOR COVER 1	02 Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	03 Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	04 Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	05 Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	06 Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	07 Cork Tile	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	08 Average	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	09 Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	10 Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	11 Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	12 Hardwood	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	13 Parquet	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	14 Carpet	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	15 Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	16 Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	17 Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	18 Slate	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	19 Marble	0.04	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	01 Dirt/None	-0.10	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	02 Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	03 Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	04 Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	05 Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	06 Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	07 Cork Tile	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	08 Average	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	09 Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	10 Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	11 Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	12 Hardwood	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	13 Parquet	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	14 Carpet	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	15 Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	16 Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	17 Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	18 Slate	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	19 Marble	0.04	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	01 Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	02 Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	03 Plastered	0.00	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	04 Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	05 Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	06 Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	07 K Pine/Wood	0.02	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	01 Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	02 Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	03 Plastered	0.00	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	04 Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	05 Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	06 Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	07 K Pine/Wood	0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	01 Flat	-0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
02	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
02	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code
02	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
02	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
02	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	08	8 Bsdrooms	0.00	Base Rate Adj	Binary Code
02	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
02	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code
02	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
02	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
02	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
02	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code
P02	290	AC TYPE			1.00	NA	Numeric
P02	20	GRADE ADJUSTMENT	01	Minimum	-0.35	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	04	Average +10	0.05	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	05	Average +20	0.12	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	06	Good	0.20	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	07	Good +15	0.30	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	08	Good +25	0.40	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	09	Very Good	0.50	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	10	Very Good +20	0.70	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	11	Very Good +40	0.90	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	12	Excellent	1.10	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	13	Excellent + 20	1.30	Muliplier	Binary Code
02	20	GRADE ADJUSTMENT	14	Excellent + 40	1.50	Muliplier	Binary Code
02	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
P02	230	FULL BATHS			5,000.00	Per Unit	Numeric

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P02	250	HALF BATHS			2,000.00	Per Unit	Numeric
P03	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P03	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P03	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P03	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
03	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
03	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code
03	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
03	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
03	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
03	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
03	72	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
03	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
03	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
03	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
03	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
03	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
03	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
03	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
03	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code
03	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code
03	290	AC TYPE			1.00	NA	Numeric

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P03	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	04	Average +10	0.05	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	05	Average +20	0.12	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	06	Good	0.20	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	07	Good +15	0.30	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	08	Good +25	0.40	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	09	Very Good	0.50	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	10	Very Good +20	0.70	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	11	Very Good +40	0.90	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	12	Excellent	1.10	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	13	Excellent + 20	1.30	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	14	Excellent + 40	1.50	Muliplier	Binary Code
P03	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
P03	230	FULL BATHS			5,000.00	Per Unit	Numeric
P03	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P03	250	HALF BATHS			2,000.00	Per Unit	Numeric
P05	450	TYPE OF HEAT	01	None	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	02	Floor Furnace	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	08	Radiant	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P05	560	AC TYPE			1.00	NA	Numeric
P05	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P05	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P05	70	GRADE	03	Average	0.00	Muliplier	Binary Code
P05	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P05	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P05	70	GRADE	06	Good	0.33	Muliplier	Binary Code
P05	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code

**Cost Models Report
MOULTONBOROUGH, NH**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P05	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P05	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P05	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
P05	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric
P05	460	FULL BATHS			5,000.00	Per Unit	Numeric
P05	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P05	480	HALF BATHS			2,000.00	Per Unit	Numeric
P06	450	TYPE OF HEAT	01	None	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	02	Floor Furnace	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	08	Radiant	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P06	550	REMODEL RATING	B	REMOD_RATING_B	-0.07	Depr Adj	Binary Code
P06	550	REMODEL RATING	C	REMOD_RATING_C	-0.07	Depr Adj	Binary Code
P06	550	REMODEL RATING	G	REMOD_RATING_G	-0.75	Depr Adj	Binary Code
P06	550	REMODEL RATING	K	REMOD_RATING_K	-0.20	Depr Adj	Binary Code
P06	550	REMODEL RATING	M	REMOD_RATING_M	-0.20	Depr Adj	Binary Code
P06	550	REMODEL RATING	MJ	REMOD_RATING_MJ	-0.50	Depr Adj	Binary Code
P06	560	AC TYPE			1.00	NA	Numeric
P06	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P06	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P06	70	GRADE	03	Average	0.00	Muliplier	Binary Code
P06	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P06	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P06	70	GRADE	06	Good	0.33	Muliplier	Binary Code
P06	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code
P06	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P06	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P06	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric
P06	460	FULL BATHS			5,000.00	Per Unit	Numeric
P06	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P06	480	HALF BATHS			2,000.00	Per Unit	Numeric
P06	490	EXTRA FIXTURES			300.00	Per Unit	Numeric
P94	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code

Cost Models Report MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P94	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	01	Minimum	-0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	02	Masonite	-0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	04	Single Siding	-0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
4	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	01	Minimum	-0.10	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	02	Masonite	-0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	04	Single Siding	-0.03	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
4	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
4	660	INT_WALL_POS1	03	Plastered	0.00	Base Rate Adj	Binary Code
4	660	INT_WALL_POS1	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
4	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
4	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
4	661	INT_WALL_POS2	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code
4	661	INT_WALL_POS2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	03	Plastered	0.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code
4	661	INT_WALL_POS2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
94	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
94	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
94	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
94	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
94	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
94	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
94	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
94	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
94	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code
94	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
94	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
94	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
94	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
94	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
94	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P94	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code
94	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P94	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
94	20	GRADE	03	Average	0.00	Muliplier	Binary Code
94	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P94	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P94	20	GRADE	06	Good	0.33	Muliplier	Binary Code
94	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
94	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P94	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
94	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
94	20	GRADE	11	Very Good +40	1.20	Muliplier	Binary Code
P94	20	GRADE	12	Excellent	1.40	Muliplier	Binary Code
P94	20	GRADE	13	Excellent + 20	1.60	Muliplier	Binary Code
94	20	GRADE	14	Excellent + 40	1.80	Muliplier	Binary Code
94	20	GRADE	15	Luxurious	2.00	Muliplier	Binary Code
95	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code
P95	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P95	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	27	Pre-finish Metl	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
P95	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P95	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
05	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
05	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
05	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
05	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
05	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
05	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P95	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code
05	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P95	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
05	20	GRADE	03	Average	0.00	Muliplier	Binary Code
05	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P95	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P95	20	GRADE	06	Good	0.33	Muliplier	Binary Code
05	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
05	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P95	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
05	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
P96	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code
96	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
96	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
05	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
96	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
96	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code
P96	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P96	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
96	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
96	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
96	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
96	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
P96	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P96	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code

Cost Models Report

MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
06	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
06	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P96	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P96	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
06	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
06	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P96	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
06	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
06	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P96	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code

**OUTBUILDING CODES
MOULTONBOROUGH, NH**

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
AC1	ACADIA SITE			UNITS	128,000.00	0.00	0.00
AC2	ARCADIA SITE			UNITS	70,000.00	0.00	0.00
AC3	ARCADIA SITE			UNITS	118,000.00	0.00	0.00
BHS1	CMM BTH HSE AV			S.F.	76.00	0.00	0.00
BHS2	CMM BTH HSE GD			S.F.	106.00	0.00	0.00
BS3	CMM BTH HSE PR			S.F.	54.00	0.00	0.00
ISE	BOATHOUSE FIN			S.F.	50.00	0.00	0.00
BIN1	BINS			S.F.	23.00	0.00	0.00
FIN2	AGRICULTURAL			S.F.	18.00	0.00	0.00
BD	BILLBOARD			S.F. + HGT	26.50	0.00	0.00
BRN1	BARN - 1 STORY			S.F.	17.00	0.00	0.00
BRN2	1 STORY W/BSMT			S.F.	23.00	0.00	0.00
BRN3	1 STORY W/LOFT			S.F.	23.00	0.00	0.00
BRN4	1 STY LFT&BSMT			S.F.	29.00	0.00	0.00
BRN5	2 STORY			S.F.	26.00	0.00	0.00
BRN6	2 STY W/BSMT			S.F.	32.00	0.00	0.00
BRN7	TOBACCO BARN			S.F.	17.00	0.00	0.00
BRN8	POLE BARN			S.F.	14.00	0.00	0.00
BTH1	BATH HOUSE/CAB			S.F.	26.00	0.00	0.00
BTH2	W/PLUMBING			S.F.	49.00	0.00	0.00
BTHC	BOAT HOUSE CUSTOM			S.F.	150.00	0.00	0.00
BTHS	BOATHSE UNFIN			S.F.	25.00	0.00	0.00
BTRK	BOAT RACK			L.F.	900.00	0.00	0.00
BRW1	BRKWTR RIP-RAP			L.F.	0.00	0.00	0.00
BRW2	BRKWTR CONCRETE			L.F.	0.00	0.00	0.00
BRW3	BRKWTR WOOD			L.F.	0.00	0.00	0.00
BRW4	BRKWTR STEEL			L.F.	0.00	0.00	0.00
CAB1	CABIN-MINIMAL			S.F.	38.00	0.00	0.00
CAB2	W/PLUMBING ETC			S.F.	48.00	0.00	0.00
CMBR	COMM BOAT RK			L.F.	27.50	0.00	0.00
MP1	TENT SITE			UNITS	300.00	0.00	0.00
MP2	WATER&ELEC			UNITS	800.00	0.00	0.00
CMP3	WATR/ELEC/SEW			UNITS	1,200.00	0.00	0.00
CMP4	RV SITE			UNITS	1,500.00	0.00	0.00
CNP1	CANOPY-AVG			S.F.	24.00	0.00	0.00
CNP2	GOOD QUALITY			S.F.	31.00	0.00	0.00
CRN	CORN CRIB			S.F.	12.00	0.00	0.00
CK1	DOCKS-WOOD			S.F.	30.00	0.00	0.00
CK2	DOCK-ALUM COMP			S.F.	50.00	0.00	0.00
DCK3	LIFT DOCK			S.F.	0.00	0.00	0.00
DCK5	LIFT DOCK			S.F.	0.00	0.00	0.00
NT1	DRIVE-IN THTR			SPEAKERS	1,325.00	0.00	0.00
NT2	DRIVE-IN THTR			SPEAKERS	1,720.00	0.00	0.00
FCP	CARPORT			S.F.	10.00	0.00	0.00
GR1	GARAGE-AVE			S.F.	22.00	0.00	0.00
GR2	GARAGE-GOOD			S.F.	30.00	0.00	0.00
GR3	GARAGE-POOR			S.F.	16.00	0.00	0.00
GR4	W/LOFT-AVG			S.F.	27.00	0.00	0.00
GR5	W/LOFT GOOD			S.F.	35.00	0.00	0.00
GR6	W/LOFT-POOR			S.F.	21.00	0.00	0.00
GR7	GAR W/ NO PLMB			S.F.	60.00	0.00	0.00
GR8	GAR W/ PLUMBING			S.F.	50.00	0.00	0.00
FN1	FENCE-4' CHAIN			L.F.	11.00	0.00	0.00
FN10	W/O TOP RL-10'			L.F.	23.00	0.00	0.00
FN2	FENCE-5' CHAIN			L.F.	14.00	0.00	0.00
FN3	FENCE-6' CHAIN			L.F.	16.00	0.00	0.00
FN4	FENCE-8' CHAIN			L.F.	20.00	0.00	0.00
FN5	FENCE-10' CHAIN			L.F.	24.00	0.00	0.00
FN6	W/O TOP RL-4'			L.F.	10.00	0.00	0.00
FN7	W/O TOP RL-5'			L.F.	12.00	0.00	0.00

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
FN8	W/O TOP RL-6'			L.F.	14.00	0.00	0.00
19	W/O TOP RL-8'			L.F.	18.00	0.00	0.00
NDT	FOUNDATION			UNITS	12,000.00	0.00	0.00
FOP	SCREEN/OPEN			S.F.	20.00	0.00	0.00
GAZ	GAZEBO			S.F.	18.00	0.00	0.00
AZ1	GAZEBO			S.F.	18.00	0.00	0.00
AZ2	GAZEBO ENCL			S.F.	25.00	0.00	0.00
GEN	GENERATOR			UNITS	0.00	0.00	0.00
GN1	GREEN HOUSE-RS			S.F.	23.00	0.00	0.00
GN2	COMM GLASS			S.F.	16.00	0.00	0.00
GRN3	COMM PLASTIC			S.F.	5.00	0.00	0.00
HOG	HOG HOUSE			S.F.	12.00	0.00	0.00
IP	IMPLEMENT SHED			S.F.	10.00	0.00	0.00
IN1	KENNEL-AVG			S.F.	64.00	0.00	0.00
KEN2	KENNEL-GOOD			S.F.	85.00	0.00	0.00
SK1	KIOSK-SERV STA			S.F.	88.00	0.00	0.00
SK2	KSK GRDHSE/PHT			S.F.	103.00	0.00	0.00
LNT	LEAN-TO			S.F.	6.00	0.00	0.00
LT1	LIGHTS-IN W/PL			UNITS	750.00	0.00	0.00
LT10	W/DOUBLE LIGHT			UNITS	2,200.00	0.00	0.00
LT11	W/TRIPLE LIGHT			UNITS	3,300.00	0.00	0.00
LT12	W/FOUR LIGHTS			UNITS	4,400.00	0.00	0.00
LT2	W/DOUBLE LIGHT			UNITS	1,500.00	0.00	0.00
LT3	W/TRIPLE LIGHT			UNITS	2,200.00	0.00	0.00
LT4	W/FOUR LIGHTS			UNITS	3,000.00	0.00	0.00
LT5	MERC VAP/FLU			UNITS	900.00	0.00	0.00
LT6	W/DOUBLE LIGHT			UNITS	1,800.00	0.00	0.00
LT7	W/TRIPLE LIGHT			UNITS	2,700.00	0.00	0.00
LT8	W/FOUR LIGHTS			UNITS	3,600.00	0.00	0.00
LT9	HGH PRE-SOD PL			UNITS	1,100.00	0.00	0.00
LK	MILK HOUSE			S.F.	27.00	0.00	0.00
LT1	PATIO-AVG			S.F.	7.00	0.00	0.00
PAT2	PATIO-GOOD			S.F.	9.00	0.00	0.00
PAV1	PAVING			SF	2.00	0.00	0.00
PAV2	PAVING CONCRETE			S.F.	3.00	0.00	0.00
PLT1	PLTRY HSE 1 ST			S.F.	10.00	0.00	0.00
PLT2	PLTRY HSE 2 ST			S.F.	12.00	0.00	0.00
PLT3	PLTRY HSE 3 ST			S.F.	14.00	0.00	0.00
PP1	PUMP-SING HSE			UNITS	3,500.00	0.00	0.00
PMP2	W/BLENDING			UNITS	3,900.00	0.00	0.00
PMP3	ELECTRONIC			UNITS	4,400.00	0.00	0.00
PP4	DOUBLE HOSE			UNITS	5,100.00	0.00	0.00
PP5	W/BLENDING			UNITS	5,600.00	0.00	0.00
PMP6	ELECTRONIC			UNITS	6,100.00	0.00	0.00
PP7	3 HOSE			UNITS	11,900.00	0.00	0.00
PP8	6 HOSE			UNITS	15,900.00	0.00	0.00
POLE	TELE POLE			UNITS	750.00	0.00	0.00
RAR	RIDING ARENA			S.F.	13.00	0.00	0.00
RL	ROOT CELLAR			S.F.	7.00	0.00	0.00
RPV1	PAVING <1200			UNITS	1,200.00	0.00	0.00
RPV2	PAVING 1200-2500			UNITS	2,500.00	0.00	0.00
RPV3	PAVING >2500			UNITS	3,500.00	0.00	0.00
RR	RAILROAD SPURS			L.F.	58.00	0.00	0.00
SCL1	SCALES-MECHAN			TONS	815.00	0.00	0.00
SCL2	SCALES-ELECT			TONS	975.00	0.00	0.00
SN1	SIGN-1 SD W/M			S.F.+HGT	42.00	0.00	0.00
SN2	DOUBLE SIDED			S.F.+HGT	53.00	0.00	0.00
SGN3	W/INT LIGHTS			S.F.+HGT	64.00	0.00	0.00
SGN4	W/MOTOR & LTS			S.F.+HGT	100.00	0.00	0.00
SD1	SHED AVG			S.F.	9.00	0.00	0.00

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
SHD2	SHED GOOD/ELEC			S.F.	15.00	0.00	0.00
ID3	SHED METAL			S.F.	6.00	0.00	0.00
IP1	WORK SHOP AVE			S.F.	15.00	0.00	0.00
SHP2	WORK SHOP GOOD			S.F.	21.00	0.00	0.00
SHP3	WORK SHOP POOR			S.F.	13.00	0.00	0.00
IP4	W/IMPROV AVE			S.F.	17.00	0.00	0.00
IP5	W/IMPROV GOOD			S.F.	24.00	0.00	0.00
SHP6	W/IMPROV POOR			S.F.	15.00	0.00	0.00
ITE	MH SITES			UNITS	5,000.00	0.00	0.00
SLIP	BOAT SLIP			L.F.	1,425.00	0.00	0.00
SLO1	SILO-WD OR CNC			DIAxHT	29.00	0.00	0.00
SLO2	PROCELAN			DIAxHT	50.00	0.00	0.00
LO3	CONCRETE TRNCH			DIAxHT	19.00	0.00	0.00
LPA	SLIP ARCADIA			L.F.	2,000.00	0.00	0.00
SLPH	HARILLA LANDING			L.F.	1,275.00	0.00	0.00
SLPJ	SLIP JON.LNDG			L.F.	1,865.00	0.00	0.00
LPL	SLP LEE MILL			L.F.	2,280.00	0.00	0.00
SLPT	SLP TREXLER			L.F.	2,800.00	0.00	0.00
SLPW	SLP WINWARD			L.F.	1,625.00	0.00	0.00
LPX	SLIP CROS WND			L.F.	1,725.00	0.00	0.00
PL1	IN GRND CONCRETE			S.F.	29.00	0.00	0.00
SPL2	IN GRND VINYL LINER			S.F.	25.00	0.00	0.00
SPL3	IN GRND GUNITE			S.F.	32.00	0.00	0.00
PL4	ABOVE GR ROUND			DIAMETER	154.00	0.00	0.00
PL5	ABOVE GROUND OVAL			Length	106.00	0.00	0.00
SPL6	ABOVE GROUND RECT			S.F.	10.00	0.00	0.00
PL7	ENDLESS POOL			UNITS	3,000.00	0.00	0.00
FB1	STABLE			S.F.	18.00	0.00	0.00
STB2	W/IMPROVEMENTS			S.F.	27.00	0.00	0.00
STK1	CHIMNEY STK BR			UNITS	1,100.00	0.00	0.00
CK2	CHIMNEY STK MT			UNITS	450.00	0.00	0.00
N1	SEAWALL RIP RAP			L.F.	0.00	0.00	0.00
SW2	SEAWALL CONCRETE			L.F.	0.00	0.00	0.00
SW3	SEAWALL WOOD			L.F.	0.00	0.00	0.00
N4	SEAWALL STEEL			L.F.	0.00	0.00	0.00
LEN	TENNIS COURT			UNITS	31,300.00	0.00	0.00
TNK1	TANK-UNDERGRND			GALS	3.00	0.00	0.00
NK2	3000-10000 GAL			GALS	2.00	0.00	0.00
NK3	GT-10,000			GALS	1.50	0.00	0.00
TNK4	COMPRESSED AIR			GALS	1.70	0.00	0.00
TNK5	ELEVATED TANK			GALS	1.60	0.00	0.00
NK6	300000GAL CONC TANK			GALS	0.80	0.00	0.00
DT	TOTALIZER			UNITS	1,000.00	0.00	0.00
TRL	TRAILER STGE			UNITS	1,200.00	0.00	0.00
F	TRAVEL TRAILER			S.F.	45.00	0.00	0.00
NR	TOWER			L.F.	1,150.00	0.00	0.00
WDK	WOOD DECK			S.F.	15.00	0.00	0.00

**EXTRA FEATURE CODES
MOULTONBOROUGH, NH**

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
A/C	AIR CONDITION			S.F.	2.00	0.00	0.00
AM1	AUTOMATC TELLR			UNITS	30,200.00	0.00	0.00
IDT	BIDET			UNITS	385.00	0.00	0.00
BOX	SAFE DEPOSIT			UNITS	73.00	0.00	0.00
CLR1	COOLER			S.F.	86.00	0.00	0.00
CR2	FREEZER TEMPS			S.F.	90.00	0.00	0.00
DW1	DRIVE-UP WINDW			UNITS	10,500.00	0.00	0.00
DW2	WIDE BAY			UNITS	13,400.00	0.00	0.00
DW3	W/PNEU TUBE			UNITS	21,500.00	0.00	0.00
DW4	W/REM SCR&TUBE			UNITS	50,800.00	0.00	0.00
ELV1	ELEV PASSENGER			UNITS	71,000.00	0.00	0.00
ELV2	ELEV FREIGHT			UNITS	38,000.00	0.00	0.00
ES	FIRE ESCAPE			UNITS	4,500.00	0.00	0.00
FLU1	FLUE-CONCRETE			UNITS	720.00	0.00	0.00
FLU2	BRICK			UNITS	860.00	0.00	0.00
FPL	FIREPLACE			UNITS	1,400.00	0.00	0.00
FPL1	FIREPLACE 1 ST			UNITS	2,800.00	0.00	0.00
FPL2	1.5 STORY CHIM			UNITS	3,100.00	0.00	0.00
FPL3	2 STORY CHIM			UNITS	3,500.00	0.00	0.00
FPO	EXTRA FPL OPEN			UNITS	1,100.00	0.00	0.00
GIR1	GIRDERS LT 12"			L.F.	29.00	0.00	0.00
GIR2	GIRDERS 13"-18			L.F.	36.00	0.00	0.00
GIR3	GIRDERS 19"-24			L.F.	58.00	0.00	0.00
GIR4	GRDRS OVER 24"			L.F.	100.00	0.00	0.00
HATH	HEARTH			UNITS	1,000.00	0.00	0.00
HTUB	HOT TUB			UNITS	4,200.00	0.00	0.00
KITH	KITCHEN			UNITS	2,900.00	0.00	0.00
LANE	BOWLING LANE			UNITS	50,800.00	0.00	0.00
LDL1	LOAD LEVELERS			UNITS	4,400.00	0.00	0.00
LDL2	W/MAN FLIP OUT			UNITS	1,200.00	0.00	0.00
LFT1	LIFT-LIGHT			UNITS	7,000.00	0.00	0.00
LFT2	LIFT-HEAVY			UNITS	9,800.00	0.00	0.00
MEZ1	MEZZANINE-UNF			S.F.	15.00	0.00	0.00
MEZ2	FINISHED			S.F.	27.00	0.00	0.00
MEZ3	W/PARTITIONS			S.F.	35.00	0.00	0.00
NDEP	NITE DEPOSIT			UNITS	12,800.00	0.00	0.00
PCT	PADDLEBALL CRT			UNITS	20,000.00	0.00	0.00
QT	RACQUETBALL			UNITS	40,300.00	0.00	0.00
SA	SAUNA			UNITS	3,900.00	0.00	0.00
SPR1	SPRINKLERS-WET			S.F.	2.20	0.00	0.00
SPR2	WET/CONCEALED			S.F.	3.00	0.00	0.00
SPR3	DRY			S.F.	2.80	0.00	0.00
SS	SHOWER STALL			UNITS	1,500.00	0.00	0.00
VLT1	VAULT-AVG			S.F.	155.00	0.00	0.00
VLT2	VAULT-GOOD			S.F.	175.00	0.00	0.00
VLT3	VAULT-EXCELLNT			S.F.	195.00	0.00	0.00
VLT4	VAULT-POOR			S.F.	95.00	0.00	0.00
WHL	WHIRLPOOL TUB			UNITS	1,500.00	0.00	0.00

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
00	Vacant	-	----	--
1	Residential	A	1931	36
1	Residential	A	1941	34
01	Residential	A	1951	32
01	Residential	A	1961	30
1	Residential	A	1967	28
1	Residential	A	1972	26
01	Residential	A	1976	24
1	Residential	A	1979	22
1	Residential	A	1982	20
01	Residential	A	1986	18
01	Residential	A	1989	16
1	Residential	A	1992	14
1	Residential	A	1995	13
01	Residential	A	1997	12
1	Residential	A	1999	11
1	Residential	A	2001	10
01	Residential	A	2003	9
01	Residential	A	2004	8
1	Residential	A	2005	7
1	Residential	A	2006	6
01	Residential	A	2007	5
01	Residential	A	2008	4
1	Residential	A	2009	3
1	Residential	A	2010	2
01	Residential	A	2011	1
1	Residential	A	2012	0
1	Residential	E	1931	30
01	Residential	E	1941	28
01	Residential	E	1951	26
1	Residential	E	1961	24
1	Residential	E	1967	22
01	Residential	E	1972	20
1	Residential	E	1976	18
1	Residential	E	1979	16
01	Residential	E	1982	14
01	Residential	E	1986	13
1	Residential	E	1989	12
1	Residential	E	1992	11
01	Residential	E	1995	10
01	Residential	E	1997	9
1	Residential	E	1999	8
1	Residential	E	2001	7
01	Residential	E	2003	6
1	Residential	E	2004	5
1	Residential	E	2005	4
01	Residential	E	2006	3
01	Residential	E	2007	2
1	Residential	E	2008	1
1	Residential	E	2009	0
01	Residential	E	2010	0
1	Residential	E	2011	0
1	Residential	E	2012	0
01	Residential	F	1931	42
01	Residential	F	1941	40
1	Residential	F	1951	38
1	Residential	F	1961	34
01	Residential	F	1967	32
01	Residential	F	1972	30
1	Residential	F	1976	28

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

	del	Description	Code	Age	Effective Age
01		Residential	F	1979	26
01		Residential	F	1982	24
01		Residential	F	1986	22
01		Residential	F	1989	20
01		Residential	F	1992	17
01		Residential	F	1995	15
01		Residential	F	1997	14
01		Residential	F	1999	13
01		Residential	F	2001	12
01		Residential	F	2003	11
01		Residential	F	2004	10
01		Residential	F	2005	9
01		Residential	F	2006	8
01		Residential	F	2007	7
01		Residential	F	2008	5
01		Residential	F	2009	4
01		Residential	F	2010	3
01		Residential	F	2011	2
01		Residential	F	2012	0
01		Residential	G	1931	34
01		Residential	G	1941	32
01		Residential	G	1951	30
01		Residential	G	1961	28
01		Residential	G	1967	26
01		Residential	G	1972	24
01		Residential	G	1976	22
01		Residential	G	1979	20
01		Residential	G	1982	18
01		Residential	G	1986	16
01		Residential	G	1989	14
01		Residential	G	1992	13
01		Residential	G	1995	12
01		Residential	G	1997	11
01		Residential	G	1999	10
01		Residential	G	2001	9
01		Residential	G	2003	8
01		Residential	G	2004	7
01		Residential	G	2005	6
01		Residential	G	2006	5
01		Residential	G	2007	4
01		Residential	G	2008	3
01		Residential	G	2009	2
01		Residential	G	2010	1
01		Residential	G	2011	0
01		Residential	G	2012	0
01		Residential	P	1931	46
01		Residential	P	1941	44
01		Residential	P	1951	42
01		Residential	P	1961	38
01		Residential	P	1967	36
01		Residential	P	1972	34
01		Residential	P	1976	32
01		Residential	P	1979	30
01		Residential	P	1982	28
01		Residential	P	1986	26
01		Residential	P	1989	24
01		Residential	P	1992	20
01		Residential	P	1997	17
01		Residential	P	1999	16
01		Residential	P	2001	15

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
01	Residential	P	2003	14
01	Residential	P	2004	13
1	Residential	P	2005	12
01	Residential	P	2006	10
01	Residential	P	2007	8
1	Residential	P	2008	6
1	Residential	P	2009	5
01	Residential	P	2010	4
01	Residential	P	2011	3
1	Residential	P	2012	0
1	Residential	VG	1931	32
01	Residential	VG	1941	30
1	Residential	VG	1951	28
1	Residential	VG	1961	26
01	Residential	VG	1967	24
01	Residential	VG	1972	22
1	Residential	VG	1976	20
1	Residential	VG	1979	18
01	Residential	VG	1982	16
01	Residential	VG	1986	14
1	Residential	VG	1989	13
01	Residential	VG	1992	12
01	Residential	VG	1995	11
1	Residential	VG	1997	10
1	Residential	VG	1999	9
01	Residential	VG	2001	8
01	Residential	VG	2003	7
1	Residential	VG	2004	6
1	Residential	VG	2005	5
01	Residential	VG	2006	4
1	Residential	VG	2007	3
1	Residential	VG	2008	2
01	Residential	VG	2009	1
01	Residential	VG	2010	0
1	Residential	VG	2011	0
1	Residential	VG	2012	0
02	Mobile Home	A	1924	37
02	Mobile Home	A	1943	35
2	Mobile Home	A	1948	33
02	Mobile Home	A	1953	31
02	Mobile Home	A	1958	29
2	Mobile Home	A	1963	27
2	Mobile Home	A	1968	25
02	Mobile Home	A	1973	23
02	Mobile Home	A	1978	21
2	Mobile Home	A	1983	19
2	Mobile Home	A	1988	16
02	Mobile Home	A	1993	14
2	Mobile Home	A	1998	12
2	Mobile Home	A	2003	10
02	Mobile Home	A	2004	8
02	Mobile Home	A	2005	7
2	Mobile Home	A	2006	6
2	Mobile Home	A	2007	5
02	Mobile Home	A	2008	4
02	Mobile Home	A	2009	3
2	Mobile Home	A	2010	2
02	Mobile Home	A	2011	1
02	Mobile Home	A	2012	0
2	Mobile Home	E	1924	22

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
02	Mobile Home	E	1943	20
02	Mobile Home	E	1948	18
2	Mobile Home	E	1953	16
2	Mobile Home	E	1958	14
02	Mobile Home	E	1963	12
2	Mobile Home	E	1968	10
2	Mobile Home	E	1973	8
02	Mobile Home	E	1978	6
02	Mobile Home	E	1983	4
2	Mobile Home	E	1988	1
2	Mobile Home	F	1924	42
02	Mobile Home	F	1943	40
2	Mobile Home	F	1948	38
2	Mobile Home	F	1953	36
2	Mobile Home	F	1958	34
02	Mobile Home	F	1963	32
2	Mobile Home	F	1968	30
2	Mobile Home	F	1973	28
02	Mobile Home	F	1978	26
02	Mobile Home	F	1983	24
2	Mobile Home	F	1988	21
2	Mobile Home	F	1993	19
02	Mobile Home	F	1998	17
2	Mobile Home	F	2003	15
2	Mobile Home	G	1924	32
02	Mobile Home	G	1943	30
02	Mobile Home	G	1948	28
2	Mobile Home	G	1953	26
2	Mobile Home	G	1958	24
02	Mobile Home	G	1963	22
2	Mobile Home	G	1968	20
2	Mobile Home	G	1973	18
2	Mobile Home	G	1978	16
02	Mobile Home	G	1983	14
2	Mobile Home	G	1988	11
2	Mobile Home	G	1993	9
02	Mobile Home	G	1998	7
02	Mobile Home	G	2003	5
2	Mobile Home	P	1924	47
2	Mobile Home	P	1943	45
02	Mobile Home	P	1948	43
2	Mobile Home	P	1953	41
2	Mobile Home	P	1958	39
02	Mobile Home	P	1963	37
02	Mobile Home	P	1968	35
2	Mobile Home	P	1973	33
2	Mobile Home	P	1978	31
02	Mobile Home	P	1983	29
2	Mobile Home	P	1988	26
2	Mobile Home	P	1993	24
2	Mobile Home	P	1998	22
02	Mobile Home	P	2003	20
2	Mobile Home	VG	1924	27
2	Mobile Home	VG	1943	25
02	Mobile Home	VG	1948	23
02	Mobile Home	VG	1953	21
2	Mobile Home	VG	1958	19
2	Mobile Home	VG	1963	17
02	Mobile Home	VG	1968	15
2	Mobile Home	VG	1973	13

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	VG	1978	11
02	Mobile Home	VG	1983	9
02	Mobile Home	VG	1988	6
02	Mobile Home	VG	1993	4
02	Mobile Home	VG	1998	2
03	Multi-Family	A	1931	36
03	Multi-Family	A	1941	34
03	Multi-Family	A	1951	32
03	Multi-Family	A	1961	30
03	Multi-Family	A	1967	28
03	Multi-Family	A	1972	26
03	Multi-Family	A	1976	24
03	Multi-Family	A	1979	22
03	Multi-Family	A	1982	20
03	Multi-Family	A	1986	18
03	Multi-Family	A	1989	16
03	Multi-Family	A	1992	14
03	Multi-Family	A	1995	13
03	Multi-Family	A	1997	12
03	Multi-Family	A	1999	11
03	Multi-Family	A	2001	10
03	Multi-Family	A	2003	9
03	Multi-Family	A	2004	8
03	Multi-Family	A	2005	7
03	Multi-Family	A	2006	6
03	Multi-Family	A	2007	5
03	Multi-Family	A	2008	4
03	Multi-Family	A	2009	3
03	Multi-Family	A	2010	2
03	Multi-Family	A	2011	1
03	Multi-Family	A	2012	0
03	Multi-Family	E	1931	30
03	Multi-Family	E	1941	28
03	Multi-Family	E	1951	26
03	Multi-Family	E	1961	24
03	Multi-Family	E	1967	22
03	Multi-Family	E	1972	20
03	Multi-Family	E	1976	18
03	Multi-Family	E	1979	16
03	Multi-Family	E	1982	14
03	Multi-Family	E	1986	13
03	Multi-Family	E	1989	12
03	Multi-Family	E	1992	11
03	Multi-Family	E	1995	10
03	Multi-Family	E	1997	9
03	Multi-Family	E	1999	8
03	Multi-Family	E	2001	7
03	Multi-Family	E	2003	6
03	Multi-Family	E	2004	5
03	Multi-Family	E	2005	4
03	Multi-Family	E	2006	3
03	Multi-Family	E	2007	2
03	Multi-Family	E	2008	1
03	Multi-Family	E	2009	0
03	Multi-Family	E	2010	0
03	Multi-Family	E	2011	0
03	Multi-Family	E	2012	0
03	Multi-Family	F	1931	42
03	Multi-Family	F	1941	40
03	Multi-Family	F	1951	38

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
03	Multi-Family	F	1961	34
3	Multi-Family	F	1967	32
3	Multi-Family	F	1972	30
03	Multi-Family	F	1976	28
03	Multi-Family	F	1979	26
3	Multi-Family	F	1982	24
3	Multi-Family	F	1986	22
03	Multi-Family	F	1989	20
3	Multi-Family	F	1992	17
3	Multi-Family	F	1995	15
03	Multi-Family	F	1997	14
03	Multi-Family	F	1999	13
3	Multi-Family	F	2001	12
3	Multi-Family	F	2003	11
03	Multi-Family	F	2004	10
03	Multi-Family	F	2005	9
3	Multi-Family	F	2006	8
3	Multi-Family	F	2007	7
03	Multi-Family	F	2008	5
3	Multi-Family	F	2009	4
3	Multi-Family	F	2010	3
03	Multi-Family	F	2011	2
03	Multi-Family	F	2012	0
3	Multi-Family	G	1931	34
3	Multi-Family	G	1941	32
03	Multi-Family	G	1951	30
3	Multi-Family	G	1961	28
3	Multi-Family	G	1967	26
03	Multi-Family	G	1972	24
03	Multi-Family	G	1976	22
3	Multi-Family	G	1979	20
3	Multi-Family	G	1982	18
03	Multi-Family	G	1986	16
3	Multi-Family	G	1989	14
3	Multi-Family	G	1992	13
03	Multi-Family	G	1995	12
03	Multi-Family	G	1997	11
03	Multi-Family	G	1999	10
03	Multi-Family	G	2001	9
03	Multi-Family	G	2003	8
03	Multi-Family	G	2004	7
03	Multi-Family	G	2005	6
03	Multi-Family	G	2006	5
03	Multi-Family	G	2007	4
03	Multi-Family	G	2008	3
03	Multi-Family	G	2009	2
03	Multi-Family	G	2010	1
03	Multi-Family	G	2011	0
03	Multi-Family	G	2012	0
03	Multi-Family	P	1931	46
03	Multi-Family	P	1941	44
03	Multi-Family	P	1951	42
03	Multi-Family	P	1961	38
03	Multi-Family	P	1967	36
03	Multi-Family	P	1972	34
03	Multi-Family	P	1976	32
03	Multi-Family	P	1979	30
03	Multi-Family	P	1982	28
03	Multi-Family	P	1986	26
03	Multi-Family	P	1989	24

DEPRECIATION TABLE
MOULTONBOROUGH, NH

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Model	Description	Code	Age	Effective Age
03	Multi-Family	P	1992	20
03	Multi-Family	P	1997	17
03	Multi-Family	P	1999	16
03	Multi-Family	P	2001	15
03	Multi-Family	P	2003	14
03	Multi-Family	P	2004	13
03	Multi-Family	P	2005	12
03	Multi-Family	P	2006	10
03	Multi-Family	P	2007	8
03	Multi-Family	P	2008	6
03	Multi-Family	P	2009	5
03	Multi-Family	P	2010	4
03	Multi-Family	P	2011	3
03	Multi-Family	P	2012	0
03	Multi-Family	VG	1931	32
03	Multi-Family	VG	1941	30
03	Multi-Family	VG	1951	28
03	Multi-Family	VG	1961	26
03	Multi-Family	VG	1967	24
03	Multi-Family	VG	1972	22
03	Multi-Family	VG	1976	20
03	Multi-Family	VG	1979	18
03	Multi-Family	VG	1982	16
03	Multi-Family	VG	1986	14
03	Multi-Family	VG	1989	13
03	Multi-Family	VG	1992	12
03	Multi-Family	VG	1995	11
03	Multi-Family	VG	1997	10
03	Multi-Family	VG	1999	9
03	Multi-Family	VG	2001	8
03	Multi-Family	VG	2003	7
03	Multi-Family	VG	2004	6
03	Multi-Family	VG	2005	5
03	Multi-Family	VG	2006	4
03	Multi-Family	VG	2007	3
03	Multi-Family	VG	2008	2
03	Multi-Family	VG	2009	1
03	Multi-Family	VG	2010	0
03	Multi-Family	VG	2011	0
03	Multi-Family	VG	2012	0
04	Condo Main	A	1931	36
04	Condo Main	A	1941	34
04	Condo Main	A	1951	32
04	Condo Main	A	1961	30
04	Condo Main	A	1967	28
04	Condo Main	A	1972	26
04	Condo Main	A	1976	24
04	Condo Main	A	1979	22
04	Condo Main	A	1982	20
04	Condo Main	A	1986	18
04	Condo Main	A	1989	16
04	Condo Main	A	1992	14
04	Condo Main	A	1995	13
04	Condo Main	A	1997	12
04	Condo Main	A	1999	11
04	Condo Main	A	2001	10
04	Condo Main	A	2003	9
04	Condo Main	A	2004	8
04	Condo Main	A	2005	7
04	Condo Main	A	2006	6

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

odel	Description	Code	Age	Effective Age
04	Condo Main	A	2007	5
04	Condo Main	A	2008	4
4	Condo Main	A	2009	3
4	Condo Main	A	2010	2
04	Condo Main	A	2011	1
4	Condo Main	A	2012	0
4	Condo Main	E	1931	30
04	Condo Main	E	1941	28
04	Condo Main	E	1951	26
4	Condo Main	E	1961	24
4	Condo Main	E	1967	22
04	Condo Main	E	1972	20
04	Condo Main	E	1976	18
4	Condo Main	E	1979	16
4	Condo Main	E	1982	14
04	Condo Main	E	1986	13
4	Condo Main	E	1989	12
4	Condo Main	E	1992	11
04	Condo Main	E	1995	10
04	Condo Main	E	1997	9
4	Condo Main	E	1999	8
4	Condo Main	E	2001	7
04	Condo Main	E	2003	6
4	Condo Main	E	2004	5
4	Condo Main	E	2005	4
04	Condo Main	E	2006	3
04	Condo Main	E	2007	2
4	Condo Main	E	2008	1
4	Condo Main	E	2009	0
04	Condo Main	E	2010	0
04	Condo Main	E	2011	0
4	Condo Main	E	2012	0
4	Condo Main	F	1931	42
04	Condo Main	F	1941	40
4	Condo Main	F	1951	38
4	Condo Main	F	1961	34
04	Condo Main	F	1967	32
04	Condo Main	F	1972	30
4	Condo Main	F	1976	28
4	Condo Main	F	1979	26
04	Condo Main	F	1982	24
4	Condo Main	F	1986	22
4	Condo Main	F	1989	20
04	Condo Main	F	1992	17
04	Condo Main	F	1995	15
4	Condo Main	F	1997	14
4	Condo Main	F	1999	13
04	Condo Main	F	2001	12
04	Condo Main	F	2003	11
4	Condo Main	F	2004	10
4	Condo Main	F	2005	9
04	Condo Main	F	2006	8
4	Condo Main	F	2007	7
4	Condo Main	F	2008	5
04	Condo Main	F	2009	4
04	Condo Main	F	2010	3
4	Condo Main	F	2011	2
4	Condo Main	F	2012	0
04	Condo Main	G	1931	34
4	Condo Main	G	1941	32

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
04	Condo Main	G	1951	30
04	Condo Main	G	1961	28
4	Condo Main	G	1967	26
4	Condo Main	G	1972	24
04	Condo Main	G	1976	22
4	Condo Main	G	1979	20
4	Condo Main	G	1982	18
04	Condo Main	G	1986	16
04	Condo Main	G	1989	14
4	Condo Main	G	1992	13
4	Condo Main	G	1995	12
04	Condo Main	G	1997	11
04	Condo Main	G	1999	10
4	Condo Main	G	2001	9
04	Condo Main	G	2003	8
04	Condo Main	G	2004	7
4	Condo Main	G	2005	6
4	Condo Main	G	2006	5
04	Condo Main	G	2007	4
04	Condo Main	G	2008	3
4	Condo Main	G	2009	2
4	Condo Main	G	2010	1
04	Condo Main	G	2011	0
4	Condo Main	G	2012	0
4	Condo Main	P	1931	46
04	Condo Main	P	1941	44
04	Condo Main	P	1951	42
4	Condo Main	P	1961	38
4	Condo Main	P	1967	36
04	Condo Main	P	1972	34
04	Condo Main	P	1976	32
4	Condo Main	P	1979	30
04	Condo Main	P	1982	28
04	Condo Main	P	1986	26
4	Condo Main	P	1989	24
4	Condo Main	P	1992	20
04	Condo Main	P	1997	17
04	Condo Main	P	1999	16
4	Condo Main	P	2001	15
4	Condo Main	P	2003	14
04	Condo Main	P	2004	13
4	Condo Main	P	2005	12
4	Condo Main	P	2006	10
04	Condo Main	P	2007	8
04	Condo Main	P	2008	6
4	Condo Main	P	2009	5
4	Condo Main	P	2010	4
04	Condo Main	P	2011	3
04	Condo Main	P	2012	0
4	Condo Main	VG	1931	32
04	Condo Main	VG	1941	30
04	Condo Main	VG	1951	28
4	Condo Main	VG	1961	26
4	Condo Main	VG	1967	24
04	Condo Main	VG	1972	22
04	Condo Main	VG	1976	20
4	Condo Main	VG	1979	18
04	Condo Main	VG	1982	16
04	Condo Main	VG	1986	14
4	Condo Main	VG	1989	13

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
04	Condo Main	VG	1992	12
04	Condo Main	VG	1995	11
04	Condo Main	VG	1997	10
04	Condo Main	VG	1999	9
04	Condo Main	VG	2001	8
04	Condo Main	VG	2003	7
04	Condo Main	VG	2004	6
04	Condo Main	VG	2005	5
04	Condo Main	VG	2006	4
04	Condo Main	VG	2007	3
04	Condo Main	VG	2008	2
04	Condo Main	VG	2009	1
04	Condo Main	VG	2010	0
04	Condo Main	VG	2011	0
04	Condo Main	VG	2012	0
05	Res Condo	A	1931	36
05	Res Condo	A	1941	34
05	Res Condo	A	1951	32
05	Res Condo	A	1961	30
05	Res Condo	A	1967	28
05	Res Condo	A	1972	26
05	Res Condo	A	1976	24
05	Res Condo	A	1979	22
05	Res Condo	A	1982	20
05	Res Condo	A	1986	18
05	Res Condo	A	1989	16
05	Res Condo	A	1992	14
05	Res Condo	A	1995	13
05	Res Condo	A	1997	12
05	Res Condo	A	1999	11
05	Res Condo	A	2001	10
05	Res Condo	A	2003	9
05	Res Condo	A	2004	8
05	Res Condo	A	2005	7
05	Res Condo	A	2006	6
05	Res Condo	A	2007	5
05	Res Condo	A	2008	4
05	Res Condo	A	2009	3
05	Res Condo	A	2010	2
05	Res Condo	A	2011	1
05	Res Condo	A	2012	0
05	Res Condo	E	1931	30
05	Res Condo	E	1941	28
05	Res Condo	E	1951	26
05	Res Condo	E	1961	24
05	Res Condo	E	1967	22
05	Res Condo	E	1972	20
05	Res Condo	E	1976	18
05	Res Condo	E	1979	16
05	Res Condo	E	1982	14
05	Res Condo	E	1986	13
05	Res Condo	E	1989	12
05	Res Condo	E	1992	11
05	Res Condo	E	1995	10
05	Res Condo	E	1997	9
05	Res Condo	E	1999	8
05	Res Condo	E	2001	7
05	Res Condo	E	2003	6
05	Res Condo	E	2004	5
05	Res Condo	E	2005	4

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model Description		Code	Age	Effective Age
05	Res Condo	E	2006	3
05	Res Condo	E	2007	2
05	Res Condo	E	2008	1
05	Res Condo	E	2009	0
05	Res Condo	E	2010	0
05	Res Condo	E	2011	0
05	Res Condo	E	2012	0
05	Res Condo	F	1931	42
05	Res Condo	F	1941	40
05	Res Condo	F	1951	38
05	Res Condo	F	1961	34
05	Res Condo	F	1967	32
05	Res Condo	F	1972	30
05	Res Condo	F	1976	28
05	Res Condo	F	1979	26
05	Res Condo	F	1982	24
05	Res Condo	F	1986	22
05	Res Condo	F	1989	20
05	Res Condo	F	1992	17
05	Res Condo	F	1995	15
05	Res Condo	F	1997	14
05	Res Condo	F	1999	13
05	Res Condo	F	2001	12
05	Res Condo	F	2003	11
05	Res Condo	F	2004	10
05	Res Condo	F	2005	9
05	Res Condo	F	2006	8
05	Res Condo	F	2007	7
05	Res Condo	F	2008	5
05	Res Condo	F	2009	4
05	Res Condo	F	2010	3
05	Res Condo	F	2011	2
05	Res Condo	F	2012	0
05	Res Condo	G	1931	34
05	Res Condo	G	1941	32
05	Res Condo	G	1951	30
05	Res Condo	G	1961	28
05	Res Condo	G	1967	26
05	Res Condo	G	1972	24
05	Res Condo	G	1976	22
05	Res Condo	G	1979	20
05	Res Condo	G	1982	18
05	Res Condo	G	1986	16
05	Res Condo	G	1989	14
05	Res Condo	G	1992	13
05	Res Condo	G	1995	12
05	Res Condo	G	1997	11
05	Res Condo	G	1999	10
05	Res Condo	G	2001	9
05	Res Condo	G	2003	8
05	Res Condo	G	2004	7
05	Res Condo	G	2005	6
05	Res Condo	G	2006	5
05	Res Condo	G	2007	4
05	Res Condo	G	2008	3
05	Res Condo	G	2009	2
05	Res Condo	G	2010	1
05	Res Condo	G	2011	0
05	Res Condo	G	2012	0
05	Res Condo	P	1931	46

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
05	Res Condo	P	1941	44
05	Res Condo	P	1951	42
05	Res Condo	P	1961	38
05	Res Condo	P	1967	36
05	Res Condo	P	1972	34
05	Res Condo	P	1976	32
05	Res Condo	P	1979	30
05	Res Condo	P	1982	28
05	Res Condo	P	1986	26
05	Res Condo	P	1989	24
05	Res Condo	P	1992	20
05	Res Condo	P	1997	17
05	Res Condo	P	1999	16
05	Res Condo	P	2001	15
05	Res Condo	P	2003	14
05	Res Condo	P	2004	13
05	Res Condo	P	2005	12
05	Res Condo	P	2006	10
05	Res Condo	P	2007	8
05	Res Condo	P	2008	6
05	Res Condo	P	2009	5
05	Res Condo	P	2010	4
05	Res Condo	P	2011	3
05	Res Condo	P	2012	0
05	Res Condo	VG	1931	32
05	Res Condo	VG	1941	30
05	Res Condo	VG	1951	28
05	Res Condo	VG	1961	26
05	Res Condo	VG	1967	24
05	Res Condo	VG	1972	22
05	Res Condo	VG	1976	20
05	Res Condo	VG	1979	18
05	Res Condo	VG	1982	16
05	Res Condo	VG	1986	14
05	Res Condo	VG	1989	13
05	Res Condo	VG	1992	12
05	Res Condo	VG	1995	11
05	Res Condo	VG	1997	10
05	Res Condo	VG	1999	9
05	Res Condo	VG	2001	8
05	Res Condo	VG	2003	7
05	Res Condo	VG	2004	6
05	Res Condo	VG	2005	5
05	Res Condo	VG	2006	4
05	Res Condo	VG	2007	3
05	Res Condo	VG	2008	2
05	Res Condo	VG	2009	1
05	Res Condo	VG	2010	0
05	Res Condo	VG	2011	0
05	Res Condo	VG	2012	0
06	Com Condo	A	1931	36
06	Com Condo	A	1941	34
06	Com Condo	A	1951	32
06	Com Condo	A	1961	30
06	Com Condo	A	1967	28
06	Com Condo	A	1972	26
06	Com Condo	A	1976	24
06	Com Condo	A	1979	22
06	Com Condo	A	1982	20
06	Com Condo	A	1986	18

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
06	Com Condo	A	1989	16
5	Com Condo	A	1992	14
5	Com Condo	A	1995	13
06	Com Condo	A	1997	12
06	Com Condo	A	1999	11
5	Com Condo	A	2001	10
5	Com Condo	A	2003	9
06	Com Condo	A	2004	8
5	Com Condo	A	2005	7
5	Com Condo	A	2006	6
06	Com Condo	A	2007	5
06	Com Condo	A	2008	4
5	Com Condo	A	2009	3
5	Com Condo	A	2010	2
06	Com Condo	A	2011	1
06	Com Condo	A	2012	0
6	Com Condo	E	1931	30
5	Com Condo	E	1941	28
06	Com Condo	E	1951	26
5	Com Condo	E	1961	24
6	Com Condo	E	1967	22
06	Com Condo	E	1972	20
06	Com Condo	E	1976	18
5	Com Condo	E	1979	16
5	Com Condo	E	1982	14
06	Com Condo	E	1986	13
5	Com Condo	E	1989	12
5	Com Condo	E	1992	11
06	Com Condo	E	1995	10
06	Com Condo	E	1997	9
5	Com Condo	E	1999	8
5	Com Condo	E	2001	7
06	Com Condo	E	2003	6
06	Com Condo	E	2004	5
5	Com Condo	E	2005	4
5	Com Condo	E	2006	3
06	Com Condo	E	2007	2
5	Com Condo	E	2008	1
5	Com Condo	E	2009	0
06	Com Condo	E	2010	0
06	Com Condo	E	2011	0
5	Com Condo	E	2012	0
5	Com Condo	F	1931	42
06	Com Condo	F	1941	40
5	Com Condo	F	1951	38
5	Com Condo	F	1961	34
06	Com Condo	F	1967	32
06	Com Condo	F	1972	30
5	Com Condo	F	1976	28
5	Com Condo	F	1979	26
06	Com Condo	F	1982	24
06	Com Condo	F	1986	22
5	Com Condo	F	1989	20
5	Com Condo	F	1992	17
06	Com Condo	F	1995	15
5	Com Condo	F	1997	14
5	Com Condo	F	1999	13
06	Com Condo	F	2001	12
06	Com Condo	F	2003	11
5	Com Condo	F	2004	10

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	F	2005	9
06	Com Condo	F	2006	8
06	Com Condo	F	2007	7
06	Com Condo	F	2008	5
06	Com Condo	F	2009	4
06	Com Condo	F	2010	3
06	Com Condo	F	2011	2
06	Com Condo	F	2012	0
06	Com Condo	G	1931	34
06	Com Condo	G	1941	32
06	Com Condo	G	1951	30
06	Com Condo	G	1961	28
06	Com Condo	G	1967	26
06	Com Condo	G	1972	24
06	Com Condo	G	1976	22
06	Com Condo	G	1979	20
06	Com Condo	G	1982	18
06	Com Condo	G	1986	16
06	Com Condo	G	1989	14
06	Com Condo	G	1992	13
06	Com Condo	G	1995	12
06	Com Condo	G	1997	11
06	Com Condo	G	1999	10
06	Com Condo	G	2001	9
06	Com Condo	G	2003	8
06	Com Condo	G	2004	7
06	Com Condo	G	2005	6
06	Com Condo	G	2006	5
06	Com Condo	G	2007	4
06	Com Condo	G	2008	3
06	Com Condo	G	2009	2
06	Com Condo	G	2010	1
06	Com Condo	G	2011	0
06	Com Condo	G	2012	0
06	Com Condo	P	1931	46
06	Com Condo	P	1941	44
06	Com Condo	P	1951	42
06	Com Condo	P	1961	38
06	Com Condo	P	1967	36
06	Com Condo	P	1972	34
06	Com Condo	P	1976	32
06	Com Condo	P	1979	30
06	Com Condo	P	1982	28
06	Com Condo	P	1986	26
06	Com Condo	P	1989	24
06	Com Condo	P	1992	20
06	Com Condo	P	1997	17
06	Com Condo	P	1999	16
06	Com Condo	P	2001	15
06	Com Condo	P	2003	14
06	Com Condo	P	2004	13
06	Com Condo	P	2005	12
06	Com Condo	P	2006	10
06	Com Condo	P	2007	8
06	Com Condo	P	2008	6
06	Com Condo	P	2009	5
06	Com Condo	P	2010	4
06	Com Condo	P	2011	3
06	Com Condo	P	2012	0
06	Com Condo	VG	1931	32

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	VG	1941	30
06	Com Condo	VG	1951	28
06	Com Condo	VG	1961	26
06	Com Condo	VG	1967	24
06	Com Condo	VG	1972	22
06	Com Condo	VG	1976	20
06	Com Condo	VG	1979	18
06	Com Condo	VG	1982	16
06	Com Condo	VG	1986	14
06	Com Condo	VG	1989	13
06	Com Condo	VG	1992	12
06	Com Condo	VG	1995	11
06	Com Condo	VG	1997	10
06	Com Condo	VG	1999	9
06	Com Condo	VG	2001	8
06	Com Condo	VG	2003	7
06	Com Condo	VG	2004	6
06	Com Condo	VG	2005	5
06	Com Condo	VG	2006	4
06	Com Condo	VG	2007	3
06	Com Condo	VG	2008	2
06	Com Condo	VG	2009	1
06	Com Condo	VG	2010	0
06	Com Condo	VG	2011	0
06	Com Condo	VG	2012	0
94	Comm/Ind	A	1924	37
94	Comm/Ind	A	1943	35
94	Comm/Ind	A	1948	33
94	Comm/Ind	A	1953	31
94	Comm/Ind	A	1958	29
94	Comm/Ind	A	1963	27
94	Comm/Ind	A	1968	25
94	Comm/Ind	A	1973	23
94	Comm/Ind	A	1978	21
94	Comm/Ind	A	1983	19
94	Comm/Ind	A	1988	16
94	Comm/Ind	A	1993	14
94	Comm/Ind	A	1998	12
94	Comm/Ind	A	2003	10
94	Comm/Ind	A	2004	8
94	Comm/Ind	A	2005	7
94	Comm/Ind	A	2006	6
94	Comm/Ind	A	2007	5
94	Comm/Ind	A	2008	4
94	Comm/Ind	A	2009	3
94	Comm/Ind	A	2010	2
94	Comm/Ind	A	2011	1
94	Comm/Ind	A	2012	0
94	Comm/Ind	E	1924	22
94	Comm/Ind	E	1943	20
94	Comm/Ind	E	1948	18
94	Comm/Ind	E	1953	16
94	Comm/Ind	E	1958	14
94	Comm/Ind	E	1963	12
94	Comm/Ind	E	1968	10
94	Comm/Ind	E	1973	8
94	Comm/Ind	E	1978	6
94	Comm/Ind	E	1983	4
94	Comm/Ind	E	1988	1
94	Comm/Ind	F	1924	42

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
94	Comm/Ind	F	1943	40
94	Comm/Ind	F	1948	38
94	Comm/Ind	F	1953	36
94	Comm/Ind	F	1958	34
94	Comm/Ind	F	1963	32
94	Comm/Ind	F	1968	30
94	Comm/Ind	F	1973	28
94	Comm/Ind	F	1978	26
94	Comm/Ind	F	1983	24
94	Comm/Ind	F	1988	21
94	Comm/Ind	F	1993	19
94	Comm/Ind	F	1998	17
94	Comm/Ind	F	2003	15
94	Comm/Ind	G	1924	32
94	Comm/Ind	G	1943	30
94	Comm/Ind	G	1948	28
94	Comm/Ind	G	1953	26
94	Comm/Ind	G	1958	24
94	Comm/Ind	G	1963	22
94	Comm/Ind	G	1968	20
94	Comm/Ind	G	1973	18
94	Comm/Ind	G	1978	16
94	Comm/Ind	G	1983	14
94	Comm/Ind	G	1988	11
94	Comm/Ind	G	1993	9
94	Comm/Ind	G	1998	7
94	Comm/Ind	G	2003	5
94	Comm/Ind	P	1924	47
94	Comm/Ind	P	1943	45
94	Comm/Ind	P	1948	43
94	Comm/Ind	P	1953	41
94	Comm/Ind	P	1958	39
94	Comm/Ind	P	1963	37
94	Comm/Ind	P	1968	35
94	Comm/Ind	P	1973	33
94	Comm/Ind	P	1978	31
94	Comm/Ind	P	1983	29
94	Comm/Ind	P	1988	26
94	Comm/Ind	P	1993	24
94	Comm/Ind	P	1998	22
94	Comm/Ind	P	2003	20
94	Comm/Ind	VG	1924	27
94	Comm/Ind	VG	1943	25
94	Comm/Ind	VG	1948	23
94	Comm/Ind	VG	1953	21
94	Comm/Ind	VG	1958	19
94	Comm/Ind	VG	1963	17
94	Comm/Ind	VG	1968	15
94	Comm/Ind	VG	1973	13
94	Comm/Ind	VG	1978	11
94	Comm/Ind	VG	1983	9
94	Comm/Ind	VG	1988	6
94	Comm/Ind	VG	1993	4
94	Comm/Ind	VG	1998	2
95	Serv Station	A	1924	37
95	Serv Station	A	1943	35
95	Serv Station	A	1948	33
95	Serv Station	A	1953	31
95	Serv Station	A	1958	29
95	Serv Station	A	1963	27

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	A	1968	25
5	Serv Station	A	1973	23
5	Serv Station	A	1978	21
95	Serv Station	A	1983	19
95	Serv Station	A	1988	16
5	Serv Station	A	1993	14
5	Serv Station	A	1998	12
95	Serv Station	A	2003	10
5	Serv Station	A	2004	8
5	Serv Station	A	2005	7
95	Serv Station	A	2006	6
95	Serv Station	A	2007	5
5	Serv Station	A	2008	4
5	Serv Station	A	2009	3
95	Serv Station	A	2010	2
75	Serv Station	A	2011	1
5	Serv Station	A	2012	0
95	Serv Station	E	1924	22
95	Serv Station	E	1943	20
5	Serv Station	E	1948	18
5	Serv Station	E	1953	16
95	Serv Station	E	1958	14
95	Serv Station	E	1963	12
5	Serv Station	E	1968	10
5	Serv Station	E	1973	8
95	Serv Station	E	1978	6
5	Serv Station	E	1983	4
5	Serv Station	E	1988	1
95	Serv Station	F	1924	42
95	Serv Station	F	1943	40
5	Serv Station	F	1948	38
5	Serv Station	F	1953	36
95	Serv Station	F	1958	34
75	Serv Station	F	1963	32
5	Serv Station	F	1968	30
95	Serv Station	F	1973	28
95	Serv Station	F	1978	26
5	Serv Station	F	1983	24
5	Serv Station	F	1988	21
95	Serv Station	F	1993	19
95	Serv Station	F	1998	17
5	Serv Station	F	2003	15
5	Serv Station	G	1924	32
95	Serv Station	G	1943	30
5	Serv Station	G	1948	28
5	Serv Station	G	1953	26
95	Serv Station	G	1958	24
95	Serv Station	G	1963	22
5	Serv Station	G	1968	20
5	Serv Station	G	1973	18
95	Serv Station	G	1978	16
75	Serv Station	G	1983	14
5	Serv Station	G	1988	11
95	Serv Station	G	1993	9
95	Serv Station	G	1998	7
5	Serv Station	G	2003	5
5	Serv Station	P	1924	47
95	Serv Station	P	1943	45
75	Serv Station	P	1948	43
5	Serv Station	P	1953	41

**DEPRECIATION TABLE
MOULTONBOROUGH, NH**

Model	Description	Code	Age	Effective Age
95	Serv Station	P	1958	39
5	Serv Station	P	1963	37
5	Serv Station	P	1968	35
95	Serv Station	P	1973	33
95	Serv Station	P	1978	31
5	Serv Station	P	1983	29
5	Serv Station	P	1988	26
95	Serv Station	P	1993	24
95	Serv Station	P	1998	22
5	Serv Station	P	2003	20
95	Serv Station	VG	1924	27
95	Serv Station	VG	1943	25
5	Serv Station	VG	1948	23
5	Serv Station	VG	1953	21
95	Serv Station	VG	1958	19
95	Serv Station	VG	1963	17
5	Serv Station	VG	1968	15
5	Serv Station	VG	1973	13
95	Serv Station	VG	1978	11
5	Serv Station	VG	1983	9
5	Serv Station	VG	1988	6
95	Serv Station	VG	1993	4
95	Serv Station	VG	1998	2
6	Ind/Comm	A	1924	37
6	Ind/Comm	A	1943	35
96	Ind/Comm	A	1948	33
6	Ind/Comm	A	1953	31
6	Ind/Comm	A	1958	29
96	Ind/Comm	A	1963	27
96	Ind/Comm	A	1968	25
6	Ind/Comm	A	1973	23
6	Ind/Comm	A	1978	21
96	Ind/Comm	A	1983	19
96	Ind/Comm	A	1988	16
6	Ind/Comm	A	1993	14
96	Ind/Comm	A	1998	12
96	Ind/Comm	A	2003	10
6	Ind/Comm	A	2004	8
6	Ind/Comm	A	2005	7
96	Ind/Comm	A	2006	6
96	Ind/Comm	A	2007	5
6	Ind/Comm	A	2008	4
6	Ind/Comm	A	2009	3
96	Ind/Comm	A	2010	2
6	Ind/Comm	A	2011	1
6	Ind/Comm	A	2012	0
96	Ind/Comm	E	1924	22
96	Ind/Comm	E	1943	20
6	Ind/Comm	E	1948	18
6	Ind/Comm	E	1953	16
96	Ind/Comm	E	1958	14
96	Ind/Comm	E	1963	12
6	Ind/Comm	E	1968	10
96	Ind/Comm	E	1973	8
96	Ind/Comm	E	1978	6
6	Ind/Comm	E	1983	4
6	Ind/Comm	E	1988	1
96	Ind/Comm	F	1924	42
96	Ind/Comm	F	1943	40
6	Ind/Comm	F	1948	38

DEPRECIATION TABLE
MOULTONBOROUGH, NH

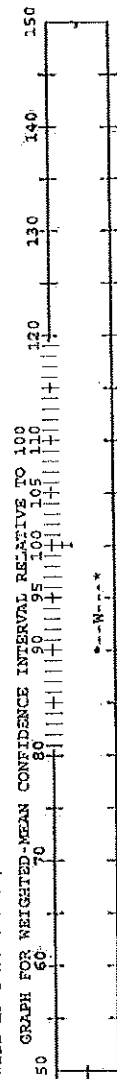
Model	Description	Code	Age	Effective Age
96	Ind/Comm	F	1953	36
96	Ind/Comm	F	1958	34
6	Ind/Comm	F	1963	32
6	Ind/Comm	F	1968	30
96	Ind/Comm	F	1973	28
6	Ind/Comm	F	1978	26
6	Ind/Comm	F	1983	24
96	Ind/Comm	F	1988	21
96	Ind/Comm	F	1993	19
6	Ind/Comm	F	1998	17
6	Ind/Comm	F	2003	15
96	Ind/Comm	G	1924	32
96	Ind/Comm	G	1943	30
6	Ind/Comm	G	1948	28
6	Ind/Comm	G	1953	26
96	Ind/Comm	G	1958	24
6	Ind/Comm	G	1963	22
6	Ind/Comm	G	1968	20
96	Ind/Comm	G	1973	18
96	Ind/Comm	G	1978	16
6	Ind/Comm	G	1983	14
6	Ind/Comm	G	1988	11
96	Ind/Comm	G	1993	9
6	Ind/Comm	G	1998	7
6	Ind/Comm	G	2003	5
96	Ind/Comm	P	1924	47
96	Ind/Comm	P	1943	45
6	Ind/Comm	P	1948	43
6	Ind/Comm	P	1953	41
96	Ind/Comm	P	1958	39
96	Ind/Comm	P	1963	37
6	Ind/Comm	P	1968	35
96	Ind/Comm	P	1973	33
96	Ind/Comm	P	1978	31
6	Ind/Comm	P	1983	29
6	Ind/Comm	P	1988	26
96	Ind/Comm	P	1993	24
96	Ind/Comm	P	1998	22
6	Ind/Comm	P	2003	20
6	Ind/Comm	VG	1924	27
96	Ind/Comm	VG	1943	25
6	Ind/Comm	VG	1948	23
6	Ind/Comm	VG	1953	21
96	Ind/Comm	VG	1958	19
96	Ind/Comm	VG	1963	17
6	Ind/Comm	VG	1968	15
6	Ind/Comm	VG	1973	13
96	Ind/Comm	VG	1978	11
96	Ind/Comm	VG	1983	9
6	Ind/Comm	VG	1988	6
96	Ind/Comm	VG	1993	4
96	Ind/Comm	VG	1998	2

Appendix 'G': 2011 Equalization Study Report

New Hampshire Department of Revenue Administration
2011 Equalization Summary
Moultonborough
(FINAL DRA version)

Type	Description	Indicated Ratio	Prior Ratio	Act. Of Ratio Change	Mean Ratio	Median Ratio	WMLO CI	WMean Ratio	WtCMI CI	C.O.D. PRD	Sales In Strata	# Sales w/PA34	Valid Sales w/PA34	# Valid Sales w/PA34	Untrimmed Sales	# Untrimmed Sales			
ANY	FULL REPORT (NO STRATIFICATION)	93.9	97.2	-3%	97.7	95.7	90.4	93.9	97.7	13.8	1.04	254	187	105	41%	97	92%	104	41%
P11	SINGLE FAMILY HOME (SFHM)				99.0	96.7	90.6	94.6	98.9	12.6	1.05	150		81	54%	75	93%	80	53%
P12	MULTI FAMILY 2-4 UNIT (MFHM)											1		0	0%	0	0%	0	0%
P14	SINGLE RES CONDO UNIT (ACLU)				84.2	87.7	76.7	84.1	92.0	15.5	1.00	13		9	69%	9	100%	9	69%
P17	MFG HOUSING WITH LAND (MHWL)											1		0	0%	0	0%	0	0%
P18	MFG HOUSING WITHOUT LAND (MHWL)											4		3	75%	3	100%	3	75%
P19	UNCLASS/UNK IMP RES (QUIR)											4		2	50%	2	100%	2	50%
P20	RES BLDG ONLY (RSBO)											2		0	0%	0	0%	0	0%
P22	RESIDENTIAL LAND (RESL)				102.6	99.4		104.8		18.9	.98	34		5	15%	3	60%	5	15%
P27	UNCLASS/UNK LAND (UWKL)											25		0	0%	0	0%	0	0%
P23	COMMERCIAL L&B (CWLB)											5		0	0%	0	0%	0	0%
P35	MIXED USE RES/CWCL L&B (RCILB)											1		1	100%	1	100%	1	100%
P55	BOATSLIP ONLY (BSLP)											8		3	38%	3	100%	3	38%
P57	UNCLASS/UNK OTHER (UOCT)											2		0	0%	0	0%	0	0%
P58	GARAGE/STORAGE UNIT (STUT)											1		0	0%	0	0%	0	0%
P59	DRY BENTH (DBTH)											3		1	33%	1	100%	1	33%
N70	WATERFRONT (WTRF)				97.6	97.5	89.1	93.5	98.5	13.4	1.04	75		44	59%	39	89%	44	59%
M71	WATER ACCESS (WTRA)				93.1	91.0	87.6	91.4	95.7	11.9	1.02	55		13	60%	32	97%	33	60%
M74	VIEW INFLUENCE-POSITIVE (VEWP)											6		2	33%	2	100%	2	33%
SA3	ARCADIA CAMPGROUND (ARCC)											3		3	100%	3	100%	3	100%
G01	1H-W (SFHM-WTRF WTRA ISLD WTRI)				104.9	104.1	98.6	103.4	109.9	12.2	1.01	58		20	34%	19	95%	19	33%
G02	RL-W (RESL-WTRF WTRA ISLD WTRI)											19		2	11%	1	50%	2	11%
CA1	AI_R (AREV IMPROVED RES)				97.0	95.7	90.0	93.7	97.5	13.3	1.03	175		95	54%	89	94%	94	54%
CA2	AI_R (AREV IMPROVED NON-RES)											6		1	17%	1	100%	1	17%
CA3	AUMP (AREV UNIMPROVED)				102.6	99.4		104.8		18.9	.98	59		5	8%	3	60%	5	8%
CA4	RMIS (AREV MISCELLANEOUS)				109.0	111.1		102.1		16.2	1.07	14		4	29%	4	100%	4	29%

COMMENTS: Indicated ratio is for full study. "Untrimmed Sales" is the number of sales remaining after trimming.
COMMENTS: One with fewer than 4 Untrimmed Sales will have no ratios, COD or PRD.
COMMENTS:



2011 FINAL FULL RATIO STUDY PREPARED BY DRA

MOULTONBOROUGH ANY ALL PROPERTY USE CODES (Approved by *John P. Beaudy* 2.7.12)

REPORT CRITERIA

Ratios For Date Range: 10-01-2010 thru 09-30-2011
 Ratios were calculated using stipulated year assessments.

Sorted by: TID.EQYR.VERNO LOW-TO-HIGH

CODES BELOW-LEFT WERE USED

CODES BELOW-RIGHT WERE NOT USED

[ANY] CLASS CLASS []

[ANY] PROPS PROPS []

[ANY] MODS MODS []

[ANY] SPCLS SPCLS []

CUSTOMIZED SELECT STATEMENTS AND SORTING PHRASES

No special select or sorting command statements were used

RATIO(S) USED FOR EQUALIZATION

2011 2010 2009
 Indicated Ratio: 93.9* 97.2 95.1

See Extended Statistics "*" below for 2011 ratio source.

BASIC STATISTICS SECTION (Not Trimmed)

SALES IN DATE RANGE	SALES USED	RESULTS
#Vernos: 256	#Sales in Strata: 254	Mean Ratio: 98.7%
XXMoved: 2	#Sales Used: 105	Median Ratio: 95.7%
#Sales: 254	%Sales Used: 41%	WtMean Ratio: 94.1%
#SALES w/PA34: 187	#Sales Used W/PA34: 97	COD (median): 14.7
%Sales w/PA34: 73.6%	%Sales Used W/PA34: 92%	Price Related Differential (PRD): 1.05

EXTENDED STATISTICS SECTION

RDC Town Code: 163	Weighted Mean: 93.9*	COD: 13.8	PRD: 1.04
Valid Sales: 105	Wt.Mean lo 90%CI: 90.4	COD lo 90%CI: 12.2	PRD lo 90%CI: 1.01
Trimmed Sales: 1	Wt.Mean up 90%CI: 97.7	COD up 90%CI: 15.8	PRD up 90%CI: 1.08
Untrimmed Sales: 104	Median Ratio: 95.7	Weighted COD: 13.1	COV: 17.4
Trim Factor: 3.0	Median lo 90%CI: 94.1	Med. Abs. Dev.: 11.3	25th Percentile: 86.0
Lo Trim Point: 17.18	Median up 90%CI: 98.2	Med. Pct. Dev.: 11.8	75th Percentile: 108.9
Up Trim Point: 177.7	Mean Ratio: 97.7	Coef. Conc. 10%: 46.7	Broaden Median: 95.7
Minimum Ratio: 61.4	Mean lo 90%CI: 95.0	Coef. Conc. 15%: 63.8	Geometric Mean: 96.2
Maximum Ratio: 210.0	Mean up 90%CI: 100.5	Coef. Conc. 20%: 76.2	Harmonic Mean: 94.8
Minimum Sale\$: 19,500	Av. Sale Price: 514,083	Coef. Conc. 50%: 97.1	Std. Deviation: 17.0
Maximum Sale\$: 4,325,000	Av. Market Value: 482,862	Coef. Conc. 100%: 99.0	Normality Test: Reject

The general descriptive and median ratio statistics are not trimmed of outliers
 and are based on all valid sales in the sample.

Appendix 'H': Commercial Valuation Reports

-Income Land Residual Report

-Market Rent Schedule and Adjustment Factors

-Capitalization Rates, Band of Investment and Market Survey

-Economic Valuation Spreadsheet

MARKET RENT SCHEDULES FOR YEAR 2011

MOULTONBOROUGH, NH

CODE	DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
10	RETAIL	SQFT	2,000	7.50	10,000	5.50	500	9.50	0.10	0.30	0001
12	SUPERMKT	SQFT	1	7.00	1	7.00	1	7.00	0.05	0.20	0001
13	DEPT STORE	SQFT	1	7.00	1	7.00	1	7.00	0.05	0.20	0001
14	RET MULTI	SQFT	1,200	6.00	10,000	4.00	500	8.00	0.10	0.30	0001
15	RET STRIP	SQFT	2,500	7.50	10,000	5.50	500	9.50	0.10	0.25	0001
20	INDUSTRIAL	SQFT	25,000	7.00	45,000	5.00	1,000	8.00	0.05	0.15	0001
21	R & D	SQFT	20,000	7.50	45,000	3.50	1,000	9.00	0.05	0.15	0001
22	WHSE	SQFT	10,000	4.50	100,000	3.00	1,000	7.50	0.05	0.25	0001
23	MILL BLDG	SQFT	10,000	3.00	100,000	2.00	1,000	4.00	0.15	0.40	0001
24	SVC SHOP	SQFT	3,000	7.50	10,000	5.50	1,000	9.50	0.05	0.15	0001
25	MINI WHSE	SQFT	10,000	5.00	100,000	7.00	1,000	3.00	0.10	0.15	0001
30	REST LOCAL	SQFT	3,000	10.50	6,000	8.50	1,000	12.50	0.10	0.20	0001
31	FAST FOOD	SQFT	1	19.00	1	19.00	1	19.00	0.05	0.10	0001
32	CLUB/BAR	SQFT	1	7.50	1	7.50	1	7.50	0.05	0.15	0001
39	MH SITE	SQFT	1	3,000.00	1	3,000.00	1	3,000.00	0.10	0.15	0001
40	APT STUDIO	APT	1	4,800.00	1	4,800.00	1	4,800.00	0.10	0.40	0001
41	APT 1 BR	APT	1	7,200.00	1	7,200.00	1	7,200.00	0.10	0.40	0001
42	APT 2 BR	APT	1	8,400.00	1	8,400.00	1	8,400.00	0.10	0.40	0001
43	APT 3 BR	APT	1	9,600.00	1	9,600.00	1	9,600.00	0.10	0.40	0001
44	APT RC EFF	APT	1	4,200.00	1	4,200.00	1	4,200.00	0.10	0.40	0001
45	APT RC 1 BR	APT	1	6,600.00	1	6,600.00	1	6,600.00	0.10	0.40	0001
46	APT RC 2 BR	APT	1	7,100.00	1	7,100.00	1	7,100.00	0.10	0.40	0001
47	APT RC 3 BR	APT	1	7,800.00	1	7,800.00	1	7,800.00	0.10	0.40	0001

MARKET RENT SCHEDULES FOR YEAR 2011 MOULTONBOROUGH, NH

CODE	DESCRIPTION	UNIT	TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP	CURVE
48	ROOM HOUSE	ROOM		1	3,700.00	1	3,700.00	1	3,700.00	0.15	0.45	0.001
49	HUTL/MTL	ROOM		1	26,280.00	1	26,280.00	1	26,280.00	0.40	0.80	0.001
50	OFFICE	SQFT		1,500	8.50	6,000	7.00	500	14.00	0.05	0.25	0.001
51	BANK	SQFT		1	15.50	1	15.50	1	15.50	0.05	0.10	0.001
52	OFFICE IND	SQFT		2,500	5.50	5,000	5.00	1,000	7.50	0.05	0.30	0.001
53	OFFICE MUL	SQFT		1,500	6.50	6,000	4.50	1,000	9.00	0.05	0.30	0.001
60	GAS	SQFT		1	19.00	1	19.00	1	19.00	0.05	0.20	0.001
61	GARAGE	SQFT		3,000	4.50	10,000	3.50	500	5.50	0.05	0.20	0.001
62	AUTO DLR	SQFT		1	15.50	1	15.50	1	15.50	0.05	0.15	0.001
70	GAS PUMPS	UNIT		1	7,500.00	1	7,500.00	1	7,500.00	0.05	0.20	0.001
71	BOAT SLIPS	LF		1	100.00	1	100.00	1	100.00	0.05	0.40	0.001
72	GAS MART	SQFT		1	23.00	1	23.00	1	23.00	0.05	0.10	0.001
73	WF MARINA	SQFT		2,000	11.00	30,000	9.00	1,000	16.00	0.05	0.12	0.001
74	BOAT RACK	SQFT		1,000	20.00	5,000	20.00	500	20.00	0.15	0.20	0.001
75	HANGER COND	SQFT		1,000	3.50	3,000	2.50	500	5.50	0.10	0.15	0.001
91	DEAD STG	SQFT		1	1.90	1	1.10	1	2.50	0.15	0.15	0.001
92	BOWLING	SQFT		25,000	5.50	50,000	4.25	15,000	6.00	0.08	0.15	0.001
93	THEATER	SQFT		15,000	7.50	40,000	6.00	5,000	9.50	0.10	0.25	0.001
94	NURSG HOME	BED		1	50,000.00	1	50,000.00	1	50,000.00	0.02	0.94	0.001
95	SELF STGE	UNIT		1	900.00	1	650.00	1	1,100.00	0.15	0.35	0.001
96	REHAB HOSP	BED		1	54,750.00	1	54,750.00	1	54,750.00	0.05	0.90	0.001
97	SF	SQFT		1	0.00	1	0.00	1	0.00	0.00	0.00	0.001
99	LAND LEASE	SQFT		1	1.10	1	1.10	1	1.10	0.02	0.05	0.001

MARKET RENT SCHEDULES FOR YEAR 2011

MOULTONBOROUGH, NH

CODE DESCRIPTION UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE

CAP RATE REPORT FOR YEAR 2011
MOULTONBOROUGH, NH

CODES	Code Desc	Rate	ADJUSTMENTS	Rating Desc	Adjustment
APT	APT	0.094	E	EXCELLENT	0.85
BANK	BANK	0.093	G	GOOD	0.90
BED	BED	0.107	A	AVERAGE	1.00
CARS	CARS	0.097	F	FAIR	1.10
FF	FF	0.093	P	POOR	1.20
GAS	GAS	0.095			
IND	IND	0.092			
LAND	LAND	0.089			
LANE	LANE	0.108			
MART	GAS MART	0.900			
MH	MH	0.110			
MIX	MIX	0.100			
MNA	MARINA	0.098			
OFF	OFF	0.097			
REST	REST	0.092			
RET	RET	0.097			
ROOM	ROOM	0.106			
SSTA	SSTA	0.098			
THET	THET	0.109			
WHSE	WAREHOUSE	0.094			

INCOME ADJUSTMENTS FOR YEAR 2011 Moultonborough, NH

Adjust	Table	Rating	Desc	Location	Use	Vacancy	Expenses
1		E	EXCELLENT	1.40	1.50	0.40	0.65
1		G	GOOD	1.15	1.25	0.60	0.85
1		A	AVERAGE	1.00	1.00	1.00	1.00
1		F	FAIR	0.90	0.80	2.00	1.25
1		P	POOR	0.80	0.70	4.00	1.50
Record Count: 5							
Record Count: 5							

ECONOMIC INCOME SPREADSHEET FOR YEAR 2011

MOULTONBOROUGH, NH

Prop	Type	Nbhd	MELU	Location	Reat	Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	C10		135/	/ 044/000 000/0 16 & 17 AMES ROAD	0001		4	39,000	3,900	14,040	21,060	0.094	224,000	105200.00
BANK	C20		052/	/ 015/000 000/0 960 WHITTIER HIGHWAY	0001		5,649	100,722	10,072	11,331	79,319	0.102	775,400	137.26
BANK	C20		052/	/ 030/000 000/0 991 WHITTIER HIGHWAY	0001		3,438	61,300	1,839	5,946	53,515	0.093	575,400	167.36
BANK	C30		169/	/ 005/000 000/0 28 WHITTIER HIGHWAY	0001		3,204	57,127	2,856	5,427	48,844	0.093	525,200	163.92
CARS	C10		018/	/ 019/000 000/0 22 AIRPORT ROAD	0001		7,100	39,583	1,979	7,021	30,583	0.097	315,300	44.82
CARS	C10		023/	/ 039/000 000/0 1146 WHITTIER HIGHWAY	0001		7,360	57,741	2,887	8,228	46,626	0.097	480,700	66.83
CARS	C10		044/	/ 029/000 000/0 1120 WHITTIER HIGHWAY	0001		3,888	30,637	1,532	4,366	24,739	0.097	255,000	66.64
CARS	C10		044/	/ 030/000 000/0 1110 WHITTIER HIGHWAY	0001		3,600	43,596	2,180	6,212	35,204	0.097	362,900	102.25
GAS	C20		052/	/ 027/000 000/0 967-969 WHITTIER HIG	0001		6,003	92,550	8,355	19,207	64,988	0.095	684,100	113.96
GAS	C10		069/	/ 021/000 000/0 374 GOV. WENTWORTH H	0001		2,402	60,600	3,030	11,514	46,056	0.095	484,800	210.49
GAS	C20		142/	/ 001/000 000/0 268 WHITTIER HIGHWAY	0001		7,208	196,800	9,840	37,392	149,568	0.095	1,574,400	218.42
GAS	C20		169/	/ 067/000 000/0 11 WHITTIER HIGHWAY	0001		1,556	60,051	3,003	10,695	46,353	0.095	487,900	313.56
IND	C10		018/	/ 017/000 000/0 1241 WHITTIER HIGHWAY	0001		7,714	54,692	2,735	9,742	42,215	0.101	417,100	54.07
IND	C10		044/	/ 033/000 000/0 1070 WHITTIER HIGHWAY	0001		10,000	57,400	2,870	10,224	44,306	0.092	481,600	48.16
IND	C10		076/	/ 001/000 000/0 832 WHITTIER HIGHWAY	0001		9,720	63,180	3,159	9,003	51,018	0.092	554,500	57.05
IND	C10		116/	/ 004/000 000/0 492 WHITTIER HIGHWAY	0001		18,152	127,976	12,798	25,915	89,263	0.101	982,000	48.59
IND	C30		141/	/ 003/000 000/0 130 WHITTIER HIGHWAY	0001		21,506	173,338	8,667	30,876	133,795	0.092	1,454,300	67.62
IND	C10		408/	/ 001/000 000/0 455 OSSISPEE PARK ROAD	0001		71,972	331,670	16,974	48,959	265,737	0.092	2,888,400	40.13
MIX	C10		023/	/ 014/000 000/0 1173/1195 WHITTIER H	0001		6,484	67,569	4,757	19,926	42,886	0.100	428,900	66.15
MIX	C10		116/	/ 003/000 000/0 494 WHITTIER HIGHWAY	0001		6,945	73,074	2,498	22,133	48,443	0.090	538,300	77.51
MIX	C10		135/	/ 007/000 000/0 376 WHITTIER HIGHWAY	0001		8,477	60,443	3,442	10,440	46,561	0.100	465,600	54.93
MIX	0001		138/	/ 014/000 000/0 12/13 LEIGHTON LANE	0001		6,216	43,571	3,908	12,814	26,849	0.100	268,500	43.19
MIX	C30		141/	/ 004/000 000/0 118 WHITTIER HIGHWAY	0001		6,669	82,447	8,245	19,653	54,549	0.100	545,500	82.46
MNA	SV2		160/	/ 043/000 000/0 84 BLACKS LANDING ROAD	0001		5,498	251,822	9,939	60,663	181,220	0.083	2,175,500	397.67
MNA	C40		255/	/ 001/000 000/0 15 LONG ISLAND ROAD	0001		11,014	144,551	12,154	19,238	113,159	0.098	1,154,700	104.84
OFF	C20		052/	/ 031/000 000/0 995 WHITTIER HIGHWAY	0001		2,988	38,665	773	8,052	29,840	0.083	361,700	121.05
OFF	C10		066/	/ 017/000 000/0 903 WHITTIER HIGHWAY	0001		2,172	33,855	1,693	8,041	24,121	0.087	276,300	127.21
OFF	C10		115/	/ 008/000 000/0 396 WHITTIER HIGHWAY	0001		7,500	63,000	3,150	14,963	44,887	0.097	462,800	61.71
OFF	C30		141/	/ 010/000 000/0 67 WHITTIER HIGHWAY	0001		11,684	107,553	5,377	25,544	76,632	0.097	790,000	67.61
OFF	C30		141/	/ 015/000 000/0 15 GLIDDEN ROAD	0001		7,330	75,957	3,798	18,040	54,119	0.097	557,900	76.11
OFF	C30		169/	/ 004/000 000/0 32 WHITTIER HIGHWAY	0001		7,888	88,898	8,890	25,003	55,005	0.107	515,500	65.35
REST	C10		044/	/ 025/000 000/0 1094 WHITTIER HIGHWAY	0001		2,340	31,699	3,170	5,706	22,823	0.092	248,100	106.03
REST	C10		050/	/ 009/000 000/0 240 GOV. WENTWORTH H	0001		6,003	58,709	5,871	10,568	42,270	0.092	459,500	77.38
REST	C10		065/	/ 001/000 000/0 882 WHITTIER HIGHWAY	0001		3,698	62,126	3,728	9,928	48,470	0.083	585,400	162.22
REST	C10		068/	/ 014/000 000/0 128 LEE ROAD	0001		8,434	95,752	9,575	17,235	68,942	0.092	749,400	88.85
REST	C10		076/	/ 014/000 000/0 734 WHITTIER HIGHWAY	0001		3,016	54,529	3,272	8,714	42,543	0.083	513,800	175.13
REST	C10		103/	/ 005/000 000/0 520 WHITTIER HIGHWAY	0001		3,840	53,146	3,189	8,493	41,464	0.083	500,800	130.42
REST	C20		169/	/ 068/000 000/0 17 WHITTIER HIGHWAY	0001		2,697	32,903	1,974	5,258	25,671	0.083	310,000	114.94
RET	C20		052/	/ 034/000 000/0 1011 WHITTIER HIGHWAY	0001		9,242	64,612	3,877	18,221	42,514	0.087	487,000	52.69
RET	0001		103/	/ 006/000 000/0 518 WHITTIER HIGHWAY	0001		3,264	34,261	2,055	8,213	23,993	0.097	247,400	75.80
RET	C10		103/	/ 007/000 000/0 512 WHITTIER HIGHWAY	0001		4,722	43,464	5,442	12,064	25,958	0.097	267,600	56.67
RET	C10		103/	/ 009/000 000/0 517 WHITTIER HIGHWAY	0001		3,276	36,027	3,603	8,268	24,156	0.097	249,000	76.01
RET	C10		115/	/ 002/000 000/0 454 WHITTIER HIGHWAY	0001		11,000	75,075	4,232	15,343	55,500	0.087	635,700	60.71
RET	C20		135/	/ 032/000 000/0 349 WHITTIER HIGHWAY	0001		9,600	76,224	3,049	14,269	58,906	0.097	607,300	63.26
RET	C30		141/	/ 006/000 000/0 78 WHITTIER HIGHWAY	0001		6,000	57,540	5,754	13,205	38,581	0.097	397,700	66.28
RET	C30		169/	/ 001/000 000/0 68/70/72 WHITTIER HI	0001		20,653	226,605	20,941	47,923	157,741	0.097	1,626,200	78.74

ECONOMIC INCOME SPREADSHEET FOR YEAR 2011

MOULTONBOROUGH, NH

Prop	Type	Nbhd	MELU	Location	Rent	Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RET	C30		169/	/ 003/000	000/0	60/62 WHITTIER HIGHW	0001	24,149	190,062	11,214	40,131	0.097	1,430,100	59.45
RET	C20		169/	/ 066/000	000/0	2 LAKE SHORE DRIVE	0001	1,798	28,588	2,859	7,719	0.087	206,300	114.74
RET	C40		170/	/ 001/000	000/0	6 WHITTIER HIGHWAY	0001	2,043	31,973	3,197	8,633	0.087	230,700	112.92
RET	C20		170/	/ 017/000	000/0	5 WHITTIER HIGHWAY	0001	2,180	27,817	2,782	6,384	0.087	213,600	97.98
RET	C30		224/	/ 011/000	000/0	932/936 MOULTONBORO	0001	5,660	71,182	4,271	18,164	0.097	502,500	88.78
ROOM	C20		043/	/ 019/000	000/0	1040 WHITTIER HIGHWA	0001	18	473,040	189,216	227,059	0.106	535,500	29750.00
WSE	C10		018/	/ 032/000	000/0	1298 WHITTIER HIGHWA	0001	7,500	187,500	28,126	31,874	0.094	1,356,400	184.79
WSE	C10		023/	/ 036/000	000/0	1204 WHITTIER HIGHWA	0001	17,600	293,776	39,689	52,897	0.094	2,140,300	121.61
WSE	C10		023/	/ 037/000	000/0	1180/1190 WHITTIER H	0001	8,200	54,658	2,733	12,982	0.094	414,300	50.52
WSE	C10		043/	/ 017/000	000/0	1060 WHITTIER HIGHWA	0001	228	164,160	49,248	40,220	0.094	794,600	3542.98
WSE	C10		103/	/ 008/000	000/0	509 WHITTIER HIGHWAY	0001	9,176	53,146	7,972	8,402	0.094	391,200	46.25
WSE	C10		115/	/ 005/000	000/0	408 WHITTIER HIGHWAY	0001	3,200	33,664	1,683	4,797	0.094	289,200	90.38
WSE	C10		135/	/ 001/000	000/0	388 WHITTIER HIGHWAY	0001	13,050	63,194	2,865	14,547	0.094	487,000	37.69
WSE	C10		176/	/ 001/000	000/0	459 MOULTONBORO NECK	0001	3,500	24,425	1,221	4,931	0.085	216,000	61.71
WSE	0001		252/	/ 024/000	000/0	344 WINAUKEE ROAD	0001	5,400	32,292	1,615	7,669	0.094	244,800	45.87
										482,828	5,511,517	595,723	1,230,425	3,685,369
													39,301,600	

Record Count: 61



RealtyRates.com™

Investor Survey

1st Quarter 2012

 RealtyRates.com - Investor Survey TM

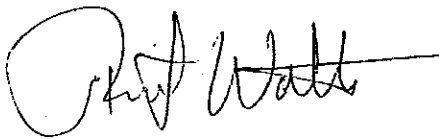
Welcome to the 1st Quarter 2012 edition (4th Quarter 2011 data) of the RealtyRates.comTM *Investor Survey*.

The *Investor Survey* presents the results of our polling of 312 appraisal and brokerage firms, developers, investors, and lenders nationwide. The bulk of the data is comprised of individual tables for each property type that include surveyed minimum, maximum and average mortgage and equity requirements and resulting built-up overall capitalization rates (OARs) via debt coverage ratio and band of investment techniques, together with surveyed OAR's based on actual net operating incomes (NOI) exclusive of reserves and actual sale prices. Reserves for repairs and replacements are also tracked and presented by property type in a separate table.

In addition, the *Investor Survey* also includes a market commentary, discount rates for acquisitions, re-capitalizations and new construction, a mortgage matrix, a separate equity dividend rates table, interim (construction and mini perm) financing matrices, a property desirability matrix, historical average OARs, land lease cap and discount rates, and as indicated above, reserve requirements, all by property type.

RealtyRates.comTM is a Trade Name and Trademark of Robt. G. Watts (RGW). Founded in Honolulu, Hawaii as Pacific Research Company and now headquartered in Bradenton, Florida, RGW has been providing professional analytical, advisory and development management services to investors, property owners, major corporations, lenders and government agencies worldwide since 1973.

We hope you find the *Investor Survey* useful and informative.



Robert Watts



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Market Commentary

RealtyRates.com Investor Survey Cap Rate Indices Up Somewhat For Most Property Types During 4th Quarter 2011

Contrary to a 29 basis point drop in Treasury rates to which most commercial mortgage interest rates are indexed, the RealtyRates.com™ Investor Survey Weighted Composite (Cap Rate) Index™ increased 17 basis points, from 9.60% to 9.77% during the 4th Quarter of 2011.

The greatest quarter-over-quarter cap rate index increase was recorded by the Restaurant sector, up 41 basis points, followed by the Golf sector up 34 basis points.

Only the Healthcare/Senior Housing and Self Storage sectors recorded decreases last quarter, down 17 and 27 basis points, respectively.

Mortgage terms tightened during the 4th Quarter as spreads increased for virtually all property types while equity dividend rates also increased somewhat. Moreover, net operating income was down for virtually all property types except Apartments and Lodging facilities.

Property Type	Q4 2011	Q3 2011	Q2 2011	Q1 2011	Weighted Composite Index
Overall	9.77%	9.60%	9.50%	9.40%	9.60%
Office	8.50%	8.40%	8.30%	8.20%	8.40%
Industrial	7.50%	7.40%	7.30%	7.20%	7.40%
Warehouse	6.50%	6.40%	6.30%	6.20%	6.40%
Apartment	10.50%	10.40%	10.30%	10.20%	10.40%
Hotel	11.50%	11.40%	11.30%	11.20%	11.40%
Restaurant	13.50%	13.10%	13.00%	12.90%	13.20%
Golf	12.50%	12.10%	12.00%	11.90%	12.20%
Healthcare/Senior Housing	8.00%	8.10%	8.20%	8.30%	8.10%
Self Storage	7.00%	7.10%	7.20%	7.30%	7.10%
Lodging	9.00%	8.90%	8.80%	8.70%	8.90%

*4th Quarter 2011 Data

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Financial Indicators

Relevant financial indicators, many of which are utilized as indices for the pricing of various mortgage products, are summarized on the following table.

RealtyRates.com™ - Investor & Developer Surveys					
FINANCIAL INDICATORS					
	Nov-11	Aug-11	Quarterly Change (BP)	Nov-10	Yearly Change (BP)
Effective Fed Funds Rate					
	0.08%	0.10%	-2	0.19%	-11
Prime Rate					
	3.25%	3.25%	0	3.25%	0
Commercial Paper (Financial)					
1-Month	0.09%	0.13%	-4	0.21%	-12
2-Month	0.17%	0.18%	-1	0.23%	-6
3-Month	0.21%	0.21%	0	0.25%	-4
CD Rates (Secondary Market)					
1-Month	0.21%	0.20%	1	0.23%	-2
3-Month	0.41%	0.29%	12	0.27%	14
6-Month	0.58%	0.42%	16	0.35%	23
LIBOR					
1-Month	0.25%	0.21%	4	0.25%	0
3-Month	0.48%	0.29%	19	0.29%	19
6-Month	0.68%	0.46%	22	0.45%	23
1-Year	1.10%	0.78%	32	0.77%	33
Treasury Bills (Secondary Market)					
4-Week	0.01%	0.02%	-1	0.13%	-12
3-Month	0.01%	0.02%	-1	0.14%	-13
6-Month	0.05%	0.06%	-1	0.18%	-13
1-Year	0.11%	0.11%	0	0.24%	-13
Treasury Yields Constant Maturity					
1-Month	0.01%	0.02%	-1	0.13%	-12
3-Month	0.01%	0.02%	-1	0.14%	-13
6-Month	0.05%	0.06%	-1	0.18%	-13
1-Year	0.11%	0.11%	0	0.25%	-14
2-Year	0.25%	0.23%	2	0.45%	-20
3-Year	0.39%	0.38%	1	0.67%	-28
5-Year	0.91%	1.02%	-11	1.35%	-44
7-Year	1.45%	1.63%	-18	2.02%	-57
10-Year	2.01%	2.30%	-29	2.76%	-75
20-Year	2.72%	3.24%	-52	3.82%	-110
30-Year	3.02%	3.65%	-63	4.19%	-117
Conventional Fixed Rate Home Mortgage					
30-Year	3.99%	4.27%	-28	4.30%	-31
Moody's Seasoned Corporate Bonds					
Aaa	3.87%	4.37%	-50	4.87%	-100
Baa	5.14%	5.36%	-22	5.92%	-78

Source: Federal Reserve; British Bankers' Association

Permanent Financing

The following tables summarize prevailing mortgage terms and reserve requirements by property type as reported by survey respondents as well as lender indications of the desirability of mortgages involving various property types. These data are for Class A and B properties nationwide.

RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*											
PERMANENT FINANCING											
	Apt.	Golf	Health Senior Housing	Ind.	Lodging	RV/Camp Mfg Hsg MH/Park	Office	Restaurant	Retail	Self Storage	Special Purpose
Spread Over Base**											
Minimum	0.67%	1.20%	0.83%	0.83%	1.15%	0.83%	0.83%	1.92%	0.80%	0.90%	1.84%
Maximum	6.80%	11.50%	7.86%	6.49%	11.26%	7.86%	6.49%	11.52%	7.24%	6.49%	12.18%
Average	2.71%	6.06%	3.28%	3.02%	3.99%	3.81%	3.16%	4.82%	3.07%	5.14%	4.97%
Interest Rate											
Minimum	2.68%	3.21%	2.84%	2.84%	3.16%	2.84%	2.84%	3.93%	2.81%	2.81%	3.85%
Maximum	8.81%	13.51%	9.97%	8.50%	13.27%	9.87%	8.50%	13.53%	9.25%	9.25%	14.19%
Average	4.72%	8.07%	5.29%	5.03%	6.00%	5.82%	5.17%	6.83%	5.08%	5.08%	6.98%
Debt Coverage Ratio											
Minimum	1.10	1.25	1.12	1.15	1.00	1.15	1.15	1.15	1.05	1.15	1.15
Maximum	1.96	2.40	2.30	2.15	3.00	2.25	2.25	2.40	2.25	2.75	2.10
Average	1.43	1.66	1.56	1.50	1.66	1.44	1.70	1.74	1.43	1.67	1.70
Loan-to-Value Ratio											
Minimum	50%	50%	50%	50%	50%	50%	50%	50%	50%	80%	50%
Maximum	90%	80%	90%	80%	80%	80%	80%	76%	80%	50%	80%
Average	73%	64%	70%	69%	66%	70%	68%	62%	70%	68%	62%
Amortization (Yrs.)											
Minimum	15	15	15	15	15	15	15	15	15	30	15
Maximum	40	30	40	30	30	30	30	30	30	15	30
Average	26	20	24	24	22	25	25	20	24	27	20
Term (Yrs.)											
Minimum	3	5	3	3	5	5	3	3	3	3	3
Maximum	40	30	25	30	30	30	30	15	10	10	20
Average	20.50	9.00	13.65	11.46	7.80	9.15	8.00	7.45	6.20	6.10	7.85
** 10-Year Treasury											

*4th Quarter 2011 Data

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PROPERTY DESIRABILITY MATRIX - 4th Quarter 2011 Data									
Property Type	All	Public	Private	All	Public	Private	All	Public	Private
Apartment									
Club									
Health Care/Senior Housing									
Industrial									
Lodging									
Mobile Home/RV Park									
Office									
Restaurant									
Retail									
Self-Storage									
Special Purpose									

*4th Quarter 2011 Data

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*			
PROPERTY DESIRABILITY MATRIX			
	Preferred aggressively seeking	Cautionary will consider	Rejecting but may consider under special circumstances
Apartments	All Types		
Golf		Private	Public - Privately Owned
		Public - Municipal	Semi-Private
Health Care/Senior Housing		Congregate Care	Acute Care
		Independent Living	Nursing Homes
			Assisted Living
Industrial	Warehouse		Heavy Manufacturing
	Bulk Distribution		Flex/Showroom
Lodging			All Types
Mobile Home/RV Parks	Retirement & Family MH Parks		RV Parks/Campgrounds
Office	CBD		Medical
	Suburban		
Restaurants		All Types	
Retail	Grocery Anchored Centers	Unanchored Strip Centers	Malls/Outlet Malls
		Convenience Stores/Gas Stations	Free Standing Credit/Franchised
		Big Box/Power Centers	Unanchored Strip Centers
Self-Storage			All Types
Special Purpose		Schools/Daycare Centers	Churches
		Public Assembly Facilities	Marinas/Recreational Facilities
		Parking Garages	

*4th Quarter 2011 Data

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Interim Financing

The following tables summarize lender-quoted interim (construction and mini perm) financing rates and terms for Class A and B properties nationwide.

The 106 respondents to this portion of the Investor Survey include community, regional, and national banks, national and regional mortgage brokers, and national mortgage companies.

RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*

INTERIM FINANCING - CONSTRUCTION

PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN-TO-VALUE RATIO	LOAN-TO-COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	1.00%	4.25%	2.00%	65%	75%	12	Interest Only
Maximum	6.00%	9.25%	5.00%	100%	100%	40	Interest Only
Average	3.36%	6.61%	3.34%	81%	87%	26	Interest Only
Golf							
Minimum	1.50%	4.75%	1.00%	60%	65%	12	Interest Only
Maximum	7.00%	10.25%	5.50%	100%	100%	24	Interest Only
Average	4.13%	7.38%	3.13%	78%	82%	18	Interest Only
Health Care/Senior Housing							
Minimum	1.00%	4.25%	2.00%	60%	65%	12	Interest Only
Maximum	6.50%	9.75%	5.50%	100%	100%	24	Interest Only
Average	3.61%	6.86%	3.59%	78%	82%	18	Interest Only
Industrial							
Minimum	1.00%	4.25%	2.00%	65%	75%	12	Interest Only
Maximum	6.50%	9.75%	5.00%	100%	100%	24	Interest Only
Average	3.63%	6.89%	3.38%	81%	87%	18	Interest Only
Lodging							
Minimum	1.00%	4.25%	2.00%	65%	75%	12	Interest Only
Maximum	7.00%	10.25%	5.70%	100%	100%	24	Interest Only
Average	3.88%	7.13%	3.73%	81%	87%	18	Interest Only
Mobile Home/RV Parks							
Minimum	1.00%	4.25%	2.00%	65%	75%	12	Interest Only
Maximum	6.00%	9.25%	5.00%	100%	100%	24	Interest Only
Average	3.36%	6.61%	3.39%	81%	87%	18	Interest Only
Office							
Minimum	1.00%	4.25%	2.00%	70%	75%	12	Interest Only
Maximum	6.00%	9.25%	5.00%	100%	100%	24	Interest Only
Average	3.38%	6.63%	3.38%	83%	87%	18	Interest Only
Restaurants							
Minimum	1.50%	4.75%	2.00%	55%	60%	12	Interest Only
Maximum	8.00%	11.25%	5.70%	100%	100%	24	Interest Only
Average	4.63%	7.88%	3.73%	76%	80%	18	Interest Only
Retail							
Minimum	1.00%	4.25%	2.00%	65%	70%	12	Interest Only
Maximum	6.50%	9.75%	5.05%	100%	100%	24	Interest Only
Average	3.63%	6.88%	3.41%	81%	85%	18	Interest Only
Self-Storage							
Minimum	1.00%	4.25%	2.00%	65%	70%	12	Interest Only
Maximum	6.50%	9.75%	5.00%	100%	100%	24	Interest Only
Average	3.61%	6.86%	3.34%	81%	85%	18	Interest Only
Special Purpose							
Minimum	1.50%	4.75%	2.00%	50%	50%	12	Interest Only
Maximum	8.00%	11.25%	6.00%	100%	100%	24	Interest Only
Average	4.63%	7.88%	3.88%	73%	75%	18	Interest Only
All Properties							
Minimum	1.00%	4.25%	1.00%	60%	50%	12	Interest Only
Maximum	8.00%	11.25%	6.00%	100%	100%	40	Interest Only
Average	4.38%	7.63%	3.38%	73%	75%	26	Interest Only

*4th Quarter 2011 Data

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*

INTERIM FINANCING - MINI PERM

PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN-TO-VALUE RATIO	LOAN-TO-COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	2.00%	5.25%	2.00%	50%	65%	12	15
Maximum	4.00%	7.25%	5.00%	90%	100%	48	40
Average	2.84%	6.09%	3.24%	73%	81%	24	26
Golf							
Minimum	2.00%	5.25%	2.00%	50%	60%	12	15
Maximum	6.00%	9.25%	5.50%	80%	100%	48	30
Average	3.86%	7.11%	3.49%	64%	78%	23	20
Health Care/Senior Housing							
Minimum	2.00%	5.25%	2.00%	50%	60%	12	15
Maximum	4.00%	7.25%	5.20%	90%	100%	36	40
Average	2.84%	6.09%	3.34%	70%	78%	22	24
Industrial							
Minimum	2.00%	5.25%	2.00%	50%	65%	12	15
Maximum	4.00%	7.25%	5.00%	80%	100%	36	30
Average	2.86%	6.11%	3.24%	69%	81%	23	24
Lodging							
Minimum	2.00%	5.25%	2.00%	50%	65%	12	15
Maximum	6.00%	9.25%	5.75%	80%	100%	36	30
Average	3.86%	7.11%	3.62%	66%	81%	24	22
Mobile Home/RV Parks							
Minimum	2.00%	5.25%	2.00%	50%	65%	12	15
Maximum	4.00%	7.25%	5.00%	80%	100%	36	30
Average	2.84%	6.09%	3.24%	70%	81%	22	25
Office							
Minimum	2.00%	5.25%	2.00%	50%	70%	12	15
Maximum	4.00%	7.25%	4.70%	80%	100%	36	30
Average	2.86%	6.11%	3.09%	68%	83%	23	25
Restaurants							
Minimum	3.00%	6.25%	2.00%	50%	55%	12	15
Maximum	6.00%	9.25%	5.50%	75%	100%	36	30
Average	4.36%	7.61%	3.49%	62%	76%	23	20
Retail							
Minimum	2.00%	5.25%	2.00%	50%	65%	12	15
Maximum	4.00%	7.25%	5.20%	80%	100%	36	30
Average	2.86%	6.11%	3.34%	70%	81%	23	24
Self Storage							
Minimum	2.00%	5.25%	2.00%	80%	65%	12	30
Maximum	4.00%	7.25%	5.00%	50%	100%	36	15
Average	2.84%	6.09%	3.24%	68%	81%	23	27
Special Purpose							
Minimum	3.00%	6.25%	2.00%	50%	50%	12	15
Maximum	7.00%	10.25%	5.80%	80%	100%	36	30
Average	4.86%	8.11%	3.64%	62%	73%	22	20
All Properties							
Minimum	2.00%	5.25%	2.00%	50%	50%	12	15
Maximum	7.00%	10.25%	5.80%	90%	100%	48	40
Average	4.36%	7.61%	3.64%	69%	73%	28	28

*4th Quarter 2011 Data

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Investment Rates

The following tables summarize discount and equity dividend rates reported by survey respondents. In all cases, rates were derived from Class A and B properties nationwide and are exclusive of reserves. Note that "Recapitalizations" refers to re-financing under current use.

RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*									
DISCOUNT RATES									
Property Type	New Development			Acquisitions			Recapitalizations		
	Min	Max	Avg	Min	Max	Avg	Min	Max	Avg
Apartments	5.73%	16.32%	11.23%	4.98%	14.20%	9.77%	5.67%	16.16%	11.11%
Garden/Suburban TH	5.73%	14.90%	10.31%	4.98%	12.96%	8.97%	5.67%	14.76%	10.21%
Hi-Rise/Urban TH	6.76%	16.32%	11.32%	5.88%	14.20%	9.85%	6.69%	16.16%	11.21%
Student Housing	6.50%	15.93%	11.63%	5.66%	13.86%	10.12%	6.44%	15.77%	11.51%
Golf	7.36%	20.01%	15.08%	6.40%	17.41%	13.12%	7.28%	19.81%	14.93%
Public Daily Fee Courses	8.86%	20.00%	13.95%	7.71%	17.40%	12.14%	8.77%	19.80%	13.81%
Semi-Private Clubs	7.81%	20.01%	15.18%	6.80%	17.41%	13.21%	7.73%	19.81%	15.03%
Private Clubs	7.36%	18.41%	14.33%	6.40%	16.02%	12.47%	7.28%	18.23%	14.19%
Health Care/Senior Housing	5.88%	20.12%	10.88%	5.12%	17.51%	9.47%	5.82%	19.92%	10.77%
Acute Care Facilities	7.05%	21.24%	12.52%	6.14%	18.48%	10.89%	6.98%	21.03%	12.39%
Out-Patient Care Facilities	5.88%	14.90%	9.65%	5.12%	12.96%	8.40%	5.82%	14.75%	9.56%
Congregate Care Facilities	6.87%	16.59%	10.71%	5.98%	14.44%	9.32%	6.81%	16.43%	10.61%
Assisted Living Facilities	6.09%	15.31%	9.86%	5.30%	13.32%	8.67%	6.03%	15.16%	9.76%
Industrial	6.96%	16.10%	12.02%	5.84%	13.52%	10.10%	7.03%	16.26%	12.14%
Warehouse/Distribution	6.96%	13.80%	10.64%	5.84%	11.59%	8.94%	7.03%	13.94%	10.75%
R&D/Flex	8.52%	16.10%	12.47%	7.15%	13.52%	10.48%	8.60%	16.26%	12.60%
Climate Controlled/Manufacturing	7.70%	15.46%	11.41%	6.47%	12.98%	9.59%	7.78%	15.61%	11.53%
Lodging	7.40%	18.82%	13.41%	6.22%	15.81%	11.26%	7.18%	18.26%	13.01%
Full Service Facilities	7.40%	14.18%	11.31%	6.22%	11.91%	9.50%	7.18%	13.76%	10.97%
Limited Service Facilities	9.00%	18.82%	13.89%	7.56%	15.81%	11.67%	8.73%	18.26%	13.47%
Golf/Gaming/Resort	7.45%	16.96%	11.48%	6.26%	14.25%	9.64%	7.22%	16.45%	11.13%
Mobile Home/RV Park/Camping	7.06%	17.59%	12.07%	5.72%	14.25%	9.78%	7.06%	17.59%	12.07%
RV Parks/Campgrounds	8.02%	17.59%	12.57%	6.50%	14.25%	10.18%	8.02%	17.59%	12.57%
Manufactured Housing	7.06%	15.62%	11.16%	5.72%	12.65%	9.04%	7.06%	15.62%	11.16%
Mobile Home Parks	7.66%	16.09%	11.86%	6.21%	13.03%	9.61%	7.66%	16.09%	11.86%
Office	7.04%	15.88%	12.22%	6.12%	13.82%	10.63%	6.97%	15.72%	12.10%
Suburban	7.04%	14.44%	11.46%	6.12%	12.57%	9.97%	6.97%	14.30%	11.35%
CBD	7.53%	15.88%	12.28%	6.55%	13.82%	10.69%	7.46%	15.72%	12.16%
Medical	7.71%	15.98%	11.17%	6.71%	13.91%	9.71%	7.63%	15.82%	11.05%
Restaurants	7.35%	19.10%	14.98%	6.25%	16.23%	12.73%	7.05%	18.33%	14.38%
Full Service	10.21%	19.10%	14.98%	8.68%	16.23%	12.73%	9.80%	18.33%	14.38%
Fast Food	7.35%	18.09%	14.11%	6.25%	15.38%	12.00%	7.05%	17.37%	13.55%
Retail	7.10%	16.64%	12.30%	6.10%	14.31%	10.58%	6.95%	16.31%	12.06%
Anchored	7.10%	15.15%	12.33%	6.10%	13.03%	10.61%	6.95%	14.85%	12.09%
Un-Anchored	8.02%	16.64%	13.11%	6.90%	14.31%	11.27%	7.86%	16.31%	12.95%
Convenience/Gas	7.29%	16.74%	10.52%	6.27%	14.39%	9.05%	7.14%	16.40%	10.31%
Free Standing	7.56%	16.15%	12.85%	6.50%	13.89%	11.05%	7.41%	15.83%	12.59%
Self-Storage	6.15%	14.54%	12.79%	5.23%	12.36%	10.87%	6.15%	14.54%	12.79%
Climate Controlled	6.12%	14.54%	11.97%	5.20%	12.36%	10.17%	6.12%	14.54%	11.97%
Mini Storage	6.15%	15.77%	13.02%	5.23%	13.41%	11.06%	6.15%	15.77%	13.02%
Special Purpose	7.82%	19.65%	13.49%	6.72%	16.90%	11.60%	7.66%	19.26%	13.22%
Schools/Day Care Centers	7.82%	16.85%	12.18%	6.72%	14.49%	10.48%	7.66%	16.52%	11.94%
Churches/Temples/Synagogues	9.44%	19.65%	13.66%	8.12%	16.90%	11.74%	9.26%	19.26%	13.38%
All Properties	5.73%	21.24%	12.33%	4.98%	18.48%	10.54%	5.67%	21.03%	12.17%

*4th Quarter 2011 Data

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*
EQUITY DIVIDEND RATES

Property Type	Min.	Max.	Avg.
Apartments	7.39%	17.76%	13.09%
Garden/Suburban TH	7.39%	16.66%	11.52%
Hi-Rise/Urban TH	7.39%	17.76%	12.06%
Student Housing	7.39%	17.16%	11.79%
Golf	9.40%	21.76%	16.20%
Public Daily Fee Courses	9.40%	21.16%	14.69%
Semi-Private Clubs	9.40%	21.76%	14.96%
Private Clubs	9.40%	20.66%	14.42%
Health Care/Senior Housing	8.03%	18.20%	13.62%
Acute Care Facilities	8.23%	18.20%	12.72%
Out-Patient Care Facilities	8.03%	17.00%	12.07%
Congregate Care Facilities	8.13%	17.60%	12.39%
Assisted Living Facilities	8.08%	17.30%	12.23%
Industrial	8.07%	17.91%	13.48%
Warehouse/Distribution	8.07%	16.71%	11.96%
R&D/Flex	8.27%	17.91%	12.61%
Climate Controlled/Manufacturing	8.17%	17.31%	12.29%
Lodging	8.59%	20.87%	15.35%
Full Service Facilities	8.59%	19.67%	13.68%
Limited Service Facilities	8.79%	20.87%	14.23%
Golf/Gaming/Resort	8.69%	20.27%	13.90%
Mobile Home/RV Park/Camping	8.56%	19.84%	14.77%
Mobile Home Parks	8.56%	18.64%	13.10%
Manufactured Housing	8.66%	19.24%	13.43%
RV Parks/Campgrounds	8.76%	19.84%	13.75%
Office	8.46%	17.69%	13.54%
Suburban	8.46%	16.49%	12.07%
CBD	8.66%	17.69%	12.72%
Medical	8.56%	17.09%	12.40%
Restaurants	10.51%	20.07%	15.76%
Full Service	10.71%	20.07%	14.92%
Fast Food	10.51%	18.87%	14.27%
Retail	8.33%	18.55%	13.95%
Anchored	8.33%	17.35%	12.39%
Un-Anchored	8.53%	18.55%	13.04%
Convenience/Gas	8.43%	17.95%	12.72%
Free Standing	8.28%	17.80%	12.57%
Self-Storage	8.39%	16.16%	12.66%
Climate Controlled	8.59%	16.16%	12.08%
Mini Storage	8.39%	14.96%	11.35%
Special Purpose	9.34%	20.01%	15.21%
Schools/Day Care Centers	9.34%	18.81%	13.60%
Churches/Temples/Synagogues	9.54%	20.01%	14.25%
All Properties	7.39%	21.76%	13.34%

*4th Quarter 2011 Data

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Mortgage & Equity Requirements & Overall Cap Rates

The following tables summarize prevailing mortgage terms and resulting built-up overall capitalization rates (OAR's) via debt coverage ratio and band of investment techniques, together with OAR's from consummated transactions as reported by survey respondents based on actual net operating income (NOI) exclusive of reserves and actual sales price exclusive of deferred maintenance. These data are for Class A and B properties nationwide. Mortgage terms and equity dividend rates are likewise national rates as reported by survey respondents.

Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole. Similarly, category minimums and maximums may or may not be reflected by the sub-category data presented.

It should be further noted that because inputs have been rounded for presentation but not for calculation, your own calculations may produce slightly variable results. While this is especially noticeable with regard to mortgage constants, the ultimate effect on built-up cap rates is negligible.

And finally, built-up minimums and maximums do not specifically refer to the calculated cap rates, but rather to the surveyed mortgage and equity requirements. As a consequence, you may occasionally note, for example, a minimum category cap rate that is slightly higher than the minimum for one or more of the sub-categories.

Survey respondents include 312 appraisers, brokers, developers, investors and lenders in all 50 states, many with regional and national coverage.

RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
APARTMENTS - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.67%	DCR Technique	1.10	0.040775	0.90	4.04
Debt Coverage Ratio	1.10	Band of Investment Technique				
Interest Rate	2.68%	Mortgage	90%	0.040775	0.036697	
Amortization	40.0	Equity	10%	0.073896	0.007390	
Mortgage Constant	0.040775	OAR				4.41
Loan-to-Value Ratio	90%	Surveyed Rates				4.19
Equity Dividend Rate	7.39%					
Maximum						
Spread Over 10-Year Treasury	6.80%	DCR Technique	1.96	0.120359	0.50	11.80
Debt Coverage Ratio	1.96	Band of Investment Technique				
Interest Rate	8.81%	Mortgage	50%	0.120359	0.060180	
Amortization	15.0	Equity	50%	0.177573	0.088787	
Mortgage Constant	0.120359	OAR				14.90
Loan-to-Value Ratio	50%	Surveyed Rates				14.15
Equity Dividend Rate	17.76%					
Average						
Spread Over 10-Year Treasury	2.71%	DCR Technique	1.43	0.066697	0.73	6.96
Debt Coverage Ratio	1.43	Band of Investment Technique				
Interest Rate	4.72%	Mortgage	73%	0.066697	0.048689	
Amortization	26	Equity	27%	0.130918	0.035348	
Mortgage Constant	0.066697	OAR				8.40
Loan-to-Value Ratio	73.0%	Surveyed Rates				9.26
Equity Dividend Rate	13.03%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
APARTMENTS - GARDEN/SUBURBAN TOWNHOUSE						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.67%	DCR Technique	1.10	0.040775	0.90	4.04
Debt Coverage Ratio	1.10	Band of Investment Technique				
Interest Rate	2.68%	Mortgage	90%	0.040775	0.036697	
Amortization	40	Equity	10%	0.073896	0.007390	
Mortgage Constant	0.040775	OAR				4.41
Loan-to-Value Ratio	90%	Surveyed Rates				4.19
Equity Dividend Rate	7.39%					
Maximum						
Spread Over 10-Year Treasury	5.65%	DCR Technique	1.71	0.112335	0.60	11.53
Debt Coverage Ratio	1.71	Band of Investment Technique				
Interest Rate	7.66%	Mortgage	60%	0.112335	0.067401	
Amortization	15	Equity	40%	0.165573	0.066229	
Mortgage Constant	0.112335	OAR				13.36
Loan-to-Value Ratio	60%	Surveyed Rates				12.69
Equity Dividend Rate	16.56%					
Average						
Spread Over 10-Year Treasury	3.16%	DCR Technique	1.36	0.068208	0.75	6.93
Debt Coverage Ratio	1.36	Band of Investment Technique				
Interest Rate	5.17%	Mortgage	75%	0.068208	0.051156	
Amortization	28	Equity	25%	0.115151	0.028788	
Mortgage Constant	0.068208	OAR				7.99
Loan-to-Value Ratio	75%	Surveyed Rates				8.44
Equity Dividend Rate	11.52%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
APARTMENTS - HI-RISE/URBAN TOWNHOUSE						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.87%	DCR Technique	1.35	0.049819	0.75	5.04
Debt Coverage Ratio	1.35	Band of Investment Technique				
Interest Rate	2.88%	Mortgage	75%	0.049819	0.037364	
Amortization	30	Equity	25%	0.073896	0.018474	
Mortgage Constant	0.049819	OAR				5.58
Loan-to-Value Ratio	75%	Surveyed Rates				
Equity Dividend Rate	7.39%					5.30
Maximum						
Spread Over 10-Year Treasury	6.80%	DCR Technique	1.96	0.120359	0.60	11.80
Debt Coverage Ratio	1.96	Band of Investment Technique				
Interest Rate	8.81%	Mortgage	50%	0.120359	0.060180	
Amortization	15	Equity	50%	0.177573	0.088787	
Mortgage Constant	0.120359	OAR				14.90
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	17.76%					14.15
Average						
Spread Over 10-Year Treasury	3.84%	DCR Technique	1.66	0.079992	0.68	8.94
Debt Coverage Ratio	1.66	Band of Investment Technique				
Interest Rate	5.85%	Mortgage	68%	0.079992	0.053994	
Amortization	23	Equity	33%	0.120551	0.039179	
Mortgage Constant	0.079992	OAR				9.32
Loan-to-Value Ratio	68%	Surveyed Rates				
Equity Dividend Rate	12.06%					9.54

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RealtyRates.com™ INVESTOR SURVEY - 1st Quarter 2012*						
APARTMENTS - STUDENT HOUSING						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.87%	DCR Technique	1.25	0.045382	0.75	4.24
Debt Coverage Ratio	1.25	Band of Investment Technique				
Interest Rate	2.88%	Mortgage	75%	0.045382	0.034037	
Amortization	35	Equity	25%	0.073896	0.018474	
Mortgage Constant	0.045382	OAR				5.25
Loan-to-Value Ratio	75%	Surveyed Rates				
Equity Dividend Rate	7.39%					4.99
Maximum						
Spread Over 10-Year Treasury	6.23%	DCR Technique	1.81	0.116312	0.50	10.50
Debt Coverage Ratio	1.81	Band of Investment Technique				
Interest Rate	8.24%	Mortgage	50%	0.116312	0.058156	
Amortization	15	Equity	50%	0.171573	0.085787	
Mortgage Constant	0.116312	OAR				14.39
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	17.16%					13.67
Average						
Spread Over 10-Year Treasury	3.55%	DCR Technique	1.53	0.074103	0.68	7.63
Debt Coverage Ratio	1.53	Band of Investment Technique				
Interest Rate	5.56%	Mortgage	68%	0.074103	0.050020	
Amortization	25	Equity	33%	0.117851	0.038301	
Mortgage Constant	0.074103	OAR				8.83
Loan-to-Value Ratio	68%	Surveyed Rates				
Equity Dividend Rate	11.79%					9.69

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*
GOLF COURSES & COUNTRY CLUBS - ALL TYPES

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.20%	DCR Technique	1.25	0.051962	0.80	5.20
Debt Coverage Ratio	1.25	Band of Investment Technique				
Interest Rate	3.21%	Mortgage	80%	0.051962	0.041569	
Amortization	30	Equity	20%	0.093997	0.018799	
Mortgage Constant	0.051962	OAR				6.04
Loan-to-Value Ratio	80%	Surveyed Rates				
Equity Dividend Rate	9.40%					5.74
Maximum						
Spread Over 10-Year Treasury	11.50%	DCR Technique	2.40	0.155878	0.50	18.71
Debt Coverage Ratio	2.40	Band of Investment Technique				
Interest Rate	13.51%	Mortgage	50%	0.155878	0.077939	
Amortization	15	Equity	50%	0.217551	0.108775	
Mortgage Constant	0.155878	OAR				18.67
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	21.76%					17.74
Average						
Spread Over 10-Year Treasury	6.06%	DCR Technique	1.66	0.098331	0.64	10.40
Debt Coverage Ratio	1.66	Band of Investment Technique				
Interest Rate	7.82%	Mortgage	64%	0.098331	0.062840	
Amortization	20	Equity	36%	0.161952	0.058454	
Mortgage Constant	0.098331	OAR				12.13
Loan-to-Value Ratio	63.9%	Surveyed Rates				
Equity Dividend Rate	16.20%					12.81

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*
GOLF COURSES & COUNTRY CLUBS - PUBLIC DAILY FEE COURSES

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.30%	DCR Technique	1.60	0.068429	0.65	7.12
Debt Coverage Ratio	1.60	Band of Investment Technique				
Interest Rate	3.31%	Mortgage	65%	0.068429	0.044479	
Amortization	20	Equity	35%	0.093997	0.032899	
Mortgage Constant	0.068429	OAR				7.74
Loan-to-Value Ratio	65%	Surveyed Rates				
Equity Dividend Rate	9.40%					7.35
Maximum						
Spread Over 10-Year Treasury	10.86%	DCR Technique	1.80	0.150804	0.50	13.57
Debt Coverage Ratio	1.80	Band of Investment Technique				
Interest Rate	12.87%	Mortgage	50%	0.150804	0.075402	
Amortization	15	Equity	50%	0.211551	0.105775	
Mortgage Constant	0.150804	OAR				18.12
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	21.16%					17.21
Average						
Spread Over 10-Year Treasury	6.08%	DCR Technique	1.68	0.106996	0.58	10.31
Debt Coverage Ratio	1.68	Band of Investment Technique				
Interest Rate	8.09%	Mortgage	58%	0.106996	0.061523	
Amortization	18	Equity	43%	0.146898	0.062431	
Mortgage Constant	0.106996	OAR				12.40
Loan-to-Value Ratio	58%	Surveyed Rates				
Equity Dividend Rate	14.69%					11.86

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
GOLF COURSES & COUNTRY CLUBS - SEMI-PRIVATE GOLF CLUBS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.40%	DCR Technique	1.58	0.053284	0.65	5.45
Debt Coverage Ratio	1.58	Band of Investment Technique				
Interest Rate	3.41%	Mortgage	65%	0.053284	0.034635	
Amortization	30	Equity	35%	0.093997	0.032899	
Mortgage Constant	0.053284	OAR				6.75
Loan-to-Value Ratio	65%	Surveyed Rates				6.42
Equity Dividend Rate	9.40%					
Maximum						
Spread Over 10-Year Treasury	11.50%	DCR Technique	2.40	0.155878	0.60	18.71
Debt Coverage Ratio	2.40	Band of Investment Technique				
Interest Rate	13.51%	Mortgage	50%	0.155878	0.077939	
Amortization	15	Equity	50%	0.217551	0.108775	
Mortgage Constant	0.155878	OAR				18.67
Loan-to-Value Ratio	50%	Surveyed Rates				17.74
Equity Dividend Rate	21.76%					
Average						
Spread Over 10-Year Treasury	6.45%	DCR Technique	1.99	0.099535	0.58	11.37
Debt Coverage Ratio	1.99	Band of Investment Technique				
Interest Rate	6.46%	Mortgage	58%	0.099535	0.057232	
Amortization	23	Equity	43%	0.149596	0.063578	
Mortgage Constant	0.099535	OAR				12.08
Loan-to-Value Ratio	58%	Surveyed Rates				13.18
Equity Dividend Rate	14.96%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
GOLF COURSES & COUNTRY CLUBS - PRIVATE CLUBS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.20%	DCR Technique	1.25	0.051962	0.80	5.20
Debt Coverage Ratio	1.25	Band of Investment Technique				
Interest Rate	3.21%	Mortgage	80%	0.051962	0.041569	
Amortization	30	Equity	20%	0.093997	0.018799	
Mortgage Constant	0.051962	OAR				6.04
Loan-to-Value Ratio	80%	Surveyed Rates				5.74
Equity Dividend Rate	9.40%					
Maximum						
Spread Over 10-Year Treasury	10.22%	DCR Technique	2.14	0.145801	0.60	18.71
Debt Coverage Ratio	2.14	Band of Investment Technique				
Interest Rate	12.23%	Mortgage	60%	0.145801	0.087480	
Amortization	15	Equity	40%	0.205551	0.082220	
Mortgage Constant	0.145801	OAR				16.97
Loan-to-Value Ratio	60%	Surveyed Rates				16.12
Equity Dividend Rate	20.56%					
Average						
Spread Over 10-Year Treasury	5.21%	DCR Technique	1.69	0.090022	0.70	10.68
Debt Coverage Ratio	1.69	Band of Investment Technique				
Interest Rate	7.22%	Mortgage	70%	0.090022	0.063015	
Amortization	23	Equity	30%	0.144196	0.043259	
Mortgage Constant	0.090022	OAR				10.63
Loan-to-Value Ratio	70%	Surveyed Rates				12.19
Equity Dividend Rate	14.42%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
HEALTH CARE & SENIOR HOUSING - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.12	0.041859	0.90	4.22
Debt Coverage Ratio	1.12	Band of Investment Technique				
Interest Rate	2.84%	Mortgage		90%	0.041859	0.037673
Amortization	40	Equity		10%	0.080294	0.008029
Mortgage Constant	0.041859	OAR				4.57
Loan-to-Value Ratio	90%	Surveyed Rates				4.34
Equity Dividend Rate	8.03%					
Maximum						
Spread Over 10-Year Treasury	7.86%	DCR Technique	2.30	0.128000	0.50	14.72
Debt Coverage Ratio	2.30	Band of Investment Technique				
Interest Rate	9.87%	Mortgage		50%	0.128000	0.064000
Amortization	15	Equity		50%	0.182004	0.091002
Mortgage Constant	0.128000	OAR				15.50
Loan-to-Value Ratio	50%	Surveyed Rates				16.73
Equity Dividend Rate	18.20%					
Average						
Spread Over 10-Year Treasury	3.28%	DCR Technique	1.56	0.073204	0.70	7.97
Debt Coverage Ratio	1.56	Band of Investment Technique				
Interest Rate	5.29%	Mortgage		70%	0.073204	0.051096
Amortization	24	Equity		30%	0.136235	0.041143
Mortgage Constant	0.073204	OAR				9.22
Loan-to-Value Ratio	69.8%	Surveyed Rates				9.07
Equity Dividend Rate	13.62%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
HEALTH CARE & SENIOR HOUSING - ACUTE CARE FACILITIES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.03%	DCR Technique	1.37	0.050852	0.75	5.23
Debt Coverage Ratio	1.37	Band of Investment Technique				
Interest Rate	3.04%	Mortgage		75%	0.050852	0.038139
Amortization	30	Equity		25%	0.082294	0.020574
Mortgage Constant	0.050852	OAR				5.87
Loan-to-Value Ratio	75%	Surveyed Rates				5.58
Equity Dividend Rate	8.23%					
Maximum						
Spread Over 10-Year Treasury	7.86%	DCR Technique	2.30	0.128000	0.50	14.72
Debt Coverage Ratio	2.30	Band of Investment Technique				
Interest Rate	9.87%	Mortgage		50%	0.128000	0.064000
Amortization	15	Equity		50%	0.182004	0.091002
Mortgage Constant	0.128000	OAR				15.50
Loan-to-Value Ratio	50%	Surveyed Rates				16.73
Equity Dividend Rate	18.20%					
Average						
Spread Over 10-Year Treasury	4.45%	DCR Technique	1.84	0.084371	0.63	9.68
Debt Coverage Ratio	1.84	Band of Investment Technique				
Interest Rate	6.46%	Mortgage		63%	0.084371	0.052732
Amortization	23	Equity		38%	0.127164	0.047686
Mortgage Constant	0.084371	OAR				10.04
Loan-to-Value Ratio	63%	Surveyed Rates				10.73
Equity Dividend Rate	12.72%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
HEALTH CARE & SENIOR HOUSING - OUT-PATIENT CARE FACILITIES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.12	0.041859	0.90	4.22
Debt Coverage Ratio	1.12	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	90%	0.041859	0.037673	
Amortization	40	Equity	10%	0.080294	0.008029	
Mortgage Constant	0.041859	OAR				4.57
Loan-to-Value Ratio	90%	Surveyed Rates				4.34
Equity Dividend Rate	8.03%					
Maximum						
Spread Over 10-Year Treasury	3.86%	DCR Technique	2.05	0.100422	0.60	12.35
Debt Coverage Ratio	2.05	Band of Investment Technique				
Interest Rate	5.87%	Mortgage	60%	0.100422	0.060253	
Amortization	15	Equity	40%	0.170004	0.068001	
Mortgage Constant	0.100422	OAR				12.83
Loan-to-Value Ratio	60%	Surveyed Rates				12.18
Equity Dividend Rate	17.00%					
Average						
Spread Over 10-Year Treasury	1.80%	DCR Technique	1.59	0.058700	0.75	6.98
Debt Coverage Ratio	1.59	Band of Investment Technique				
Interest Rate	3.81%	Mortgage	75%	0.058700	0.044025	
Amortization	28	Equity	25%	0.120664	0.030166	
Mortgage Constant	0.058700	OAR				7.42
Loan-to-Value Ratio	75%	Surveyed Rates				8.03
Equity Dividend Rate	12.07%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
HEALTH CARE & SENIOR HOUSING - CONGREGATE CARE FACILITIES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.18%	DCR Technique	1.25	0.047464	0.75	4.43
Debt Coverage Ratio	1.25	Band of Investment Technique				
Interest Rate	3.19%	Mortgage	75%	0.047464	0.035598	
Amortization	35	Equity	25%	0.081294	0.020324	
Mortgage Constant	0.047464	OAR				5.59
Loan-to-Value Ratio	75%	Surveyed Rates				5.31
Equity Dividend Rate	8.13%					
Maximum						
Spread Over 10-Year Treasury	5.86%	DCR Technique	2.15	0.113779	0.50	12.20
Debt Coverage Ratio	2.15	Band of Investment Technique				
Interest Rate	7.87%	Mortgage	50%	0.113779	0.056890	
Amortization	15	Equity	50%	0.176004	0.088002	
Mortgage Constant	0.113779	OAR				14.49
Loan-to-Value Ratio	50%	Surveyed Rates				13.76
Equity Dividend Rate	17.60%					
Average						
Spread Over 10-Year Treasury	3.52%	DCR Technique	1.70	0.073906	0.63	7.83
Debt Coverage Ratio	1.70	Band of Investment Technique				
Interest Rate	5.53%	Mortgage	63%	0.073906	0.046191	
Amortization	25	Equity	38%	0.123914	0.046468	
Mortgage Constant	0.073906	OAR				9.27
Loan-to-Value Ratio	63%	Surveyed Rates				9.04
Equity Dividend Rate	12.39%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
HEALTH CARE & SENIOR HOUSING - ASSISTED LIVING FACILITIES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.01%	DCR Technique	1.18	0.044554	0.90	4.74
Debt Coverage Ratio	1.18	Band of Investment Technique				
Interest Rate	3.02%	Mortgage	90%	0.044554	0.040098	
Amortization	38	Equity	10%	0.080794	0.008079	
Mortgage Constant	0.044554	OAR				4.82
Loan-to-Value Ratio	90%	Survey				4.58
Equity Dividend Rate	8.08%					
Maximum						
Spread Over 10-Year Treasury	4.66%	DCR Technique	2.07	0.105658	0.60	13.11
Debt Coverage Ratio	2.07	Band of Investment Technique				
Interest Rate	6.87%	Mortgage	60%	0.105658	0.063395	
Amortization	15	Equity	40%	0.173004	0.069201	
Mortgage Constant	0.105658	OAR				13.26
Loan-to-Value Ratio	60%	Surveyed Rates				12.60
Equity Dividend Rate	17.30%					
Average						
Spread Over 10-Year Treasury	2.83%	DCR Technique	1.63	0.067372	0.75	8.21
Debt Coverage Ratio	1.63	Band of Investment Technique				
Interest Rate	4.84%	Mortgage	75%	0.067372	0.050529	
Amortization	26	Equity	25%	0.122288	0.030572	
Mortgage Constant	0.067372	OAR				8.11
Loan-to-Value Ratio	75%	Surveyed Rates				8.23
Equity Dividend Rate	12.23%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
INDUSTRIAL - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.15	0.049563	0.80	4.56
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039650	
Amortization	30	Equity	20%	0.080730	0.016146	
Mortgage Constant	0.049563	OAR				5.58
Loan-to-Value Ratio	80%	Surveyed Rates				5.30
Equity Dividend Rate	8.07%					
Maximum						
Spread Over 10-Year Treasury	6.43%	DCR Technique	2.15	0.118169	0.50	12.70
Debt Coverage Ratio	2.15	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.179124	0.089562	
Mortgage Constant	0.118169	OAR				14.86
Loan-to-Value Ratio	50%	Surveyed Rates				14.12
Equity Dividend Rate	17.91%					
Average						
Spread Over 10-Year Treasury	3.02%	DCR Technique	1.50	0.071625	0.69	7.42
Debt Coverage Ratio	1.50	Band of Investment Technique				
Interest Rate	5.03%	Mortgage	69%	0.071625	0.049575	
Amortization	24	Equity	31%	0.134847	0.041513	
Mortgage Constant	0.071625	OAR				9.11
Loan-to-Value Ratio	69.2%	Surveyed Rates				10.25
Equity Dividend Rate	13.48%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
INDUSTRIAL - WAREHOUSES & DISTRIBUTION CENTERS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.15	0.049563	0.80	4.56
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039650	
Amortization	30	Equity	20%	0.080730	0.016146	
Mortgage Constant	0.049563	OAR				5.58
Loan-to-Value Ratio	80%	Surveyed Rates				5.30
Equity Dividend Rate	8.07%					
Maximum						
Spread Over 10-Year Treasury	3.99%	DCR Technique	1.90	0.101263	0.60	11.54
Debt Coverage Ratio	1.90	Band of Investment Technique				
Interest Rate	6.00%	Mortgage	60%	0.101263	0.060758	
Amortization	15	Equity	40%	0.167124	0.066850	
Mortgage Constant	0.101263	OAR				12.76
Loan-to-Value Ratio	60%	Surveyed Rates				12.12
Equity Dividend Rate	16.71%					
Average						
Spread Over 10-Year Treasury	2.41%	DCR Technique	1.49	0.070224	0.70	7.30
Debt Coverage Ratio	1.49	Band of Investment Technique				
Interest Rate	4.42%	Mortgage	70%	0.070224	0.049157	
Amortization	23	Equity	30%	0.119607	0.035882	
Mortgage Constant	0.070224	OAR				8.50
Loan-to-Value Ratio	70%	Surveyed Rates				8.83
Equity Dividend Rate	11.96%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
INDUSTRIAL - FLEX/R&D						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.03%	DCR Technique	1.40	0.066792	0.65	6.08
Debt Coverage Ratio	1.40	Band of Investment Technique				
Interest Rate	3.04%	Mortgage	65%	0.066792	0.043415	
Amortization	20	Equity	35%	0.082730	0.028955	
Mortgage Constant	0.066792	OAR				7.24
Loan-to-Value Ratio	65%	Surveyed Rates				6.88
Equity Dividend Rate	8.27%					
Maximum						
Spread Over 10-Year Treasury	6.48%	DCR Technique	2.15	0.118169	0.50	12.70
Debt Coverage Ratio	2.15	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.179124	0.089562	
Mortgage Constant	0.118169	OAR				14.86
Loan-to-Value Ratio	50%	Surveyed Rates				14.12
Equity Dividend Rate	17.91%					
Average						
Spread Over 10-Year Treasury	3.76%	DCR Technique	1.78	0.090894	0.58	9.28
Debt Coverage Ratio	1.78	Band of Investment Technique				
Interest Rate	5.77%	Mortgage	58%	0.090894	0.052264	
Amortization	18	Equity	43%	0.126107	0.053596	
Mortgage Constant	0.090894	OAR				10.59
Loan-to-Value Ratio	58%	Surveyed Rates				10.64
Equity Dividend Rate	12.61%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
INDUSTRIAL - CLIMATE CONTROLLED/MANUFACTURING						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.93%	DCR Technique	1.45	0.056532	0.65	5.33
Debt Coverage Ratio	1.45	Band of Investment Technique				
Interest Rate	2.94%	Mortgage	65%	0.056532	0.036746	
Amortization	25	Equity	35%	0.081730	0.028605	
Mortgage Constant	0.056532	OAR				6.54
Loan-to-Value Ratio	65%	Surveyed Rates				6.21
Equity Dividend Rate	8.17%					
Maximum						
Spread Over 10-Year Treasury	5.24%	DCR Technique	2.00	0.109544	0.50	10.93
Debt Coverage Ratio	2.00	Band of Investment Technique				
Interest Rate	7.25%	Mortgage	50%	0.109544	0.054772	
Amortization	15	Equity	50%	0.173124	0.086562	
Mortgage Constant	0.109544	OAR				14.13
Loan-to-Value Ratio	50%	Surveyed Rates				13.43
Equity Dividend Rate	17.31%					
Average						
Spread Over 10-Year Treasury	3.09%	DCR Technique	1.72	0.079826	0.58	7.91
Debt Coverage Ratio	1.72	Band of Investment Technique				
Interest Rate	5.10%	Mortgage	58%	0.079826	0.045900	
Amortization	20	Equity	43%	0.122857	0.052214	
Mortgage Constant	0.079826	OAR				9.81
Loan-to-Value Ratio	58%	Surveyed Rates				9.67
Equity Dividend Rate	12.29%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*
LODGING FACILITIES - ALL TYPES

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.15%	DCR Technique	1.00	0.051634	0.80	4.13
Debt Coverage Ratio	1.00	Band of Investment Technique				
Interest Rate	3.16%	Mortgage	80%	0.051634	0.041307	
Amortization	30	Equity	20%	0.085929	0.017186	
Mortgage Constant	0.051634	OAR				5.85
Loan-to-Value Ratio	80%	Surveyed Rates				
Equity Dividend Rate	8.59%					
Maximum						
Spread Over 10-Year Treasury	11.26%	DCR Technique	3.00	0.153967	0.50	23.10
Debt Coverage Ratio	3.00	Band of Investment Technique				
Interest Rate	13.27%	Mortgage	50%	0.153967	0.076984	
Amortization	15	Equity	50%	0.208714	0.104357	
Mortgage Constant	0.153967	OAR				18.13
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	20.87%					
Average						
Spread Over 10-Year Treasury	3.99%	DCR Technique	1.66	0.082663	0.66	8.99
Debt Coverage Ratio	1.66	Band of Investment Technique				
Interest Rate	6.00%	Mortgage	66%	0.082663	0.054268	
Amortization	22	Equity	34%	0.153461	0.052714	
Mortgage Constant	0.082663	OAR				10.70
Loan-to-Value Ratio	65.7%	Surveyed Rates				
Equity Dividend Rate	15.3%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*
LODGING FACILITIES - FULL SERVICE

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.15%	DCR Technique	1.00	0.051634	0.80	4.13
Debt Coverage Ratio	1.00	Band of Investment Technique				
Interest Rate	3.16%	Mortgage	80%	0.051634	0.041307	
Amortization	30	Equity	20%	0.085929	0.017186	
Mortgage Constant	0.051634	OAR				5.85
Loan-to-Value Ratio	80%	Surveyed Rates				
Equity Dividend Rate	8.59%					
Maximum						
Spread Over 10-Year Treasury	3.11%	DCR Technique	2.75	0.095647	0.60	15.65
Debt Coverage Ratio	2.75	Band of Investment Technique				
Interest Rate	5.12%	Mortgage	60%	0.095647	0.056910	
Amortization	15	Equity	41%	0.196714	0.079669	
Mortgage Constant	0.095647	OAR				13.66
Loan-to-Value Ratio	60%	Surveyed Rates				
Equity Dividend Rate	19.67%					
Average						
Spread Over 10-Year Treasury	2.13%	DCR Technique	1.41	0.068384	0.70	6.71
Debt Coverage Ratio	1.41	Band of Investment Technique				
Interest Rate	4.14%	Mortgage	70%	0.068384	0.047698	
Amortization	23	Equity	30%	0.135782	0.041074	
Mortgage Constant	0.068384	OAR				8.88
Loan-to-Value Ratio	70%	Surveyed Rates				
Equity Dividend Rate	13.58%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
LODGING FACILITIES - LIMITED SERVICE						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.35%	DCR Technique	1.25	0.068735	0.65	5.58
Debt Coverage Ratio	1.25	Band of Investment Technique				
Interest Rate	3.36%	Mortgage	65%	0.068735	0.044678	
Amortization	20	Equity	35%	0.087929	0.030775	
Mortgage Constant	0.068735	OAR				7.55
Loan-to-Value Ratio	65%	Surveyed Rates				7.17
Equity Dividend Rate	8.79%					
Maximum						
Spread Over 10-Year Treasury	11.26%	DCR Technique	3.00	0.153967	0.50	23.10
Debt Coverage Ratio	3.00	Band of Investment Technique				
Interest Rate	13.27%	Mortgage	50%	0.153967	0.076984	
Amortization	15	Equity	50%	0.208714	0.104357	
Mortgage Constant	0.153967	OAR				18.13
Loan-to-Value Ratio	50%	Surveyed Rates				17.23
Equity Dividend Rate	20.87%					
Average						
Spread Over 10-Year Treasury	6.31%	DCR Technique	1.64	0.108628	0.58	10.24
Debt Coverage Ratio	1.64	Band of Investment Technique				
Interest Rate	8.32%	Mortgage	58%	0.108628	0.062461	
Amortization	18	Equity	43%	0.142282	0.060470	
Mortgage Constant	0.108628	OAR				12.29
Loan-to-Value Ratio	58%	Surveyed Rates				11.76
Equity Dividend Rate	14.23%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
LODGING FACILITIES - GOLF/GAMING/RESORT						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.25%	DCR Technique	1.60	0.052291	0.65	5.44
Debt Coverage Ratio	1.60	Band of Investment Technique				
Interest Rate	3.26%	Mortgage	65%	0.052291	0.033989	
Amortization	30	Equity	35%	0.086929	0.030425	
Mortgage Constant	0.052291	OAR				6.44
Loan-to-Value Ratio	65%	Surveyed Rates				6.12
Equity Dividend Rate	8.69%					
Maximum						
Spread Over 10-Year Treasury	7.19%	DCR Technique	2.85	0.123108	0.50	17.51
Debt Coverage Ratio	2.85	Band of Investment Technique				
Interest Rate	9.20%	Mortgage	50%	0.123108	0.061554	
Amortization	15	Equity	50%	0.202714	0.101357	
Mortgage Constant	0.123108	OAR				16.29
Loan-to-Value Ratio	50%	Surveyed Rates				15.48
Equity Dividend Rate	20.27%					
Average						
Spread Over 10-Year Treasury	4.22%	DCR Technique	1.69	0.092724	0.58	8.04
Debt Coverage Ratio	1.69	Band of Investment Technique				
Interest Rate	6.23%	Mortgage	58%	0.092724	0.047566	
Amortization	23	Equity	43%	0.139032	0.059089	
Mortgage Constant	0.092724	OAR				10.67
Loan-to-Value Ratio	58%	Surveyed Rates				9.70
Equity Dividend Rate	13.90%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
MANUFACTURED HOUSING						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.15	0.049563	0.80	4.56
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039650	
Amortization	30	Equity	20%	0.086640	0.017128	
Mortgage Constant	0.049563	OAR				5.68
Loan-to-Value Ratio	80%	Surveyed Rates				
Equity Dividend Rate	8.56%					5.39
Maximum						
Spread Over 10-Year Treasury	5.86%	DCR Technique	2.00	0.113779	0.60	13.65
Debt Coverage Ratio	2.00	Band of Investment Technique				
Interest Rate	7.87%	Mortgage	60%	0.113779	0.068268	
Amortization	15	Equity	40%	0.186449	0.074580	
Mortgage Constant	0.113779	OAR				14.28
Loan-to-Value Ratio	60%	Surveyed Rates				
Equity Dividend Rate	18.64%					13.57
Average						
Spread Over 10-Year Treasury	2.45%	DCR Technique	1.58	0.070456	0.70	7.77
Debt Coverage Ratio	1.58	Band of Investment Technique				
Interest Rate	4.46%	Mortgage	70%	0.070456	0.049319	
Amortization	23	Equity	30%	0.131004	0.039301	
Mortgage Constant	0.070456	OAR				8.86
Loan-to-Value Ratio	70%	Surveyed Rates				
Equity Dividend Rate	13.10%					9.33

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
MOBILE HOME PARKS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.93%	DCR Technique	1.43	0.053065	0.65	4.93
Debt Coverage Ratio	1.43	Band of Investment Technique				
Interest Rate	2.94%	Mortgage	65%	0.053065	0.034493	
Amortization	28	Equity	35%	0.086640	0.030324	
Mortgage Constant	0.053065	OAR				6.48
Loan-to-Value Ratio	65%	Surveyed Rates				
Equity Dividend Rate	8.66%					6.16
Maximum						
Spread Over 10-Year Treasury	4.36%	DCR Technique	2.10	0.103677	0.50	10.86
Debt Coverage Ratio	2.10	Band of Investment Technique				
Interest Rate	6.37%	Mortgage	50%	0.103677	0.051839	
Amortization	15	Equity	50%	0.192449	0.096224	
Mortgage Constant	0.103677	OAR				14.81
Loan-to-Value Ratio	50%	Surveyed Rates				
Equity Dividend Rate	19.24%					14.07
Average						
Spread Over 10-Year Treasury	2.65%	DCR Technique	1.73	0.074194	0.58	7.39
Debt Coverage Ratio	1.73	Band of Investment Technique				
Interest Rate	4.66%	Mortgage	58%	0.074194	0.042662	
Amortization	21	Equity	43%	0.134254	0.057058	
Mortgage Constant	0.074194	OAR				9.97
Loan-to-Value Ratio	58%	Surveyed Rates				
Equity Dividend Rate	13.43%					10.07

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
OFFICE - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.15	0.049563	0.80	4.56
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039650	
Amortization	30	Equity	20%	0.084593	0.016919	
Mortgage Constant	0.049563	OAR				5.66
Loan-to-Value Ratio	80%	Surveyed Rates				5.37
Equity Dividend Rate	8.46%					
Maximum						
Spread Over 10-Year Treasury	6.49%	DCR Technique	2.25	0.118169	0.50	13.29
Debt Coverage Ratio	2.25	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.176939	0.088470	
Mortgage Constant	0.118169	OAR				14.76
Loan-to-Value Ratio	50%	Surveyed Rates				14.02
Equity Dividend Rate	17.69%					
Average						
Spread Over 10-Year Treasury	3.16%	DCR Technique	1.70	0.071344	0.68	8.19
Debt Coverage Ratio	1.70	Band of Investment Technique				
Interest Rate	5.17%	Mortgage	68%	0.071344	0.048158	
Amortization	25	Equity	33%	0.135383	0.044000	
Mortgage Constant	0.071344	OAR				9.22
Loan-to-Value Ratio	67.5%	Surveyed Rates				10.36
Equity Dividend Rate	13.54%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
OFFICE - CENTRAL BUSINESS DISTRICT						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.03%	DCR Technique	1.40	0.050852	0.65	4.63
Debt Coverage Ratio	1.40	Band of Investment Technique				
Interest Rate	3.04%	Mortgage	65%	0.050852	0.033054	
Amortization	30	Equity	35%	0.086593	0.030308	
Mortgage Constant	0.050852	OAR				6.34
Loan-to-Value Ratio	65%	Surveyed Rates				6.02
Equity Dividend Rate	8.66%					
Maximum						
Spread Over 10-Year Treasury	6.49%	DCR Technique	2.25	0.118169	0.50	13.29
Debt Coverage Ratio	2.25	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.176939	0.088470	
Mortgage Constant	0.118169	OAR				14.76
Loan-to-Value Ratio	50%	Surveyed Rates				14.02
Equity Dividend Rate	17.69%					
Average						
Spread Over 10-Year Treasury	3.76%	DCR Technique	1.83	0.079461	0.58	8.34
Debt Coverage Ratio	1.83	Band of Investment Technique				
Interest Rate	5.77%	Mortgage	58%	0.079461	0.045690	
Amortization	23	Equity	43%	0.127249	0.054081	
Mortgage Constant	0.079461	OAR				9.98
Loan-to-Value Ratio	58%	Surveyed Rates				10.52
Equity Dividend Rate	12.72%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
OFFICE - SUBURBAN						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.15	0.049563	0.80	4.56
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039650	
Amortization	30	Equity	20%	0.084593	0.016919	
Mortgage Constant	0.049563	OAR				5.66
Loan-to-Value Ratio	80%	Surveyed Rates				5.37
Equity Dividend Rate	8.46%					
Maximum						
Spread Over 10-Year Treasury	5.34%	DCR Technique	2.00	0.110221	0.60	13.23
Debt Coverage Ratio	2.00	Band of Investment Technique				
Interest Rate	7.35%	Mortgage	60%	0.110221	0.066133	
Amortization	15	Equity	40%	0.164939	0.065976	
Mortgage Constant	0.110221	OAR				13.21
Loan-to-Value Ratio	60%	Surveyed Rates				12.55
Equity Dividend Rate	16.49%					
Average						
Spread Over 10-Year Treasury	3.09%	DCR Technique	1.58	0.074768	0.70	8.24
Debt Coverage Ratio	1.58	Band of Investment Technique				
Interest Rate	5.10%	Mortgage	70%	0.074768	0.052338	
Amortization	23	Equity	30%	0.120749	0.036225	
Mortgage Constant	0.074768	OAR				8.86
Loan-to-Value Ratio	70%	Surveyed Rates				9.59
Equity Dividend Rate	12.07%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
OFFICE - MEDICAL						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.60%	DCR Technique	1.45	0.054625	0.65	5.15
Debt Coverage Ratio	1.45	Band of Investment Technique				
Interest Rate	3.61%	Mortgage	65%	0.054625	0.035506	
Amortization	30	Equity	35%	0.086593	0.029958	
Mortgage Constant	0.054625	OAR				6.55
Loan-to-Value Ratio	65%	Surveyed Rates				6.22
Equity Dividend Rate	8.56%					
Maximum						
Spread Over 10-Year Treasury	5.92%	DCR Technique	1.60	0.114159	0.50	9.13
Debt Coverage Ratio	1.60	Band of Investment Technique				
Interest Rate	7.93%	Mortgage	50%	0.114159	0.057080	
Amortization	15	Equity	50%	0.170939	0.085470	
Mortgage Constant	0.114159	OAR				14.25
Loan-to-Value Ratio	50%	Surveyed Rates				13.54
Equity Dividend Rate	17.09%					
Average						
Spread Over 10-Year Treasury	3.76%	DCR Technique	1.53	0.079444	0.58	6.97
Debt Coverage Ratio	1.53	Band of Investment Technique				
Interest Rate	5.77%	Mortgage	58%	0.079444	0.045680	
Amortization	23	Equity	43%	0.123999	0.052699	
Mortgage Constant	0.079444	OAR				9.84
Loan-to-Value Ratio	58%	Survey				9.29
Equity Dividend Rate	12.40%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*

RESTAURANTS - ALL TYPES

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.92%	DCR Technique	1.15	0.056807	0.75	4.90
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	3.93%	Mortgage	75%	0.056807	0.042605	
Amortization	30	Equity	25%	0.105053	0.026263	
Mortgage Constant	0.056807	OAR				6.89
Loan-to-Value Ratio	75%	Surveyed Rates				5.64
Equity Dividend Rate	10.51%					
Maximum						
Spread Over 10-Year Treasury	11.52%	DCR Technique	2.40	0.156038	0.50	18.72
Debt Coverage Ratio	2.40	Band of Investment Technique				
Interest Rate	13.53%	Mortgage	50%	0.156038	0.078019	
Amortization	15	Equity	50%	0.200680	0.100340	
Mortgage Constant	0.156038	OAR				17.84
Loan-to-Value Ratio	50%	Surveyed Rates				16.94
Equity Dividend Rate	20.07%					
Average						
Spread Over 10-Year Treasury	4.82%	DCR Technique	1.74	0.091817	0.62	9.95
Debt Coverage Ratio	1.74	Band of Investment Technique				
Interest Rate	6.83%	Mortgage	62%	0.091817	0.057233	
Amortization	20	Equity	38%	0.157648	0.059381	
Mortgage Constant	0.091817	OAR				11.66
Loan-to-Value Ratio	62.3%	Surveyed Rates				12.79
Equity Dividend Rate	15.8%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*

RESTAURANTS - FULL SERVICE

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	2.12%	DCR Technique	1.40	0.073542	0.60	6.18
Debt Coverage Ratio	1.40	Band of Investment Technique				
Interest Rate	4.13%	Mortgage	60%	0.073542	0.044125	
Amortization	20	Equity	40%	0.107053	0.042821	
Mortgage Constant	0.073542	OAR				8.69
Loan-to-Value Ratio	60%	Surveyed Rates				8.35
Equity Dividend Rate	10.71%					
Maximum						
Spread Over 10-Year Treasury	11.52%	DCR Technique	2.40	0.156038	0.50	18.72
Debt Coverage Ratio	2.40	Band of Investment Technique				
Interest Rate	13.53%	Mortgage	50%	0.156038	0.078019	
Amortization	15	Equity	50%	0.200680	0.100340	
Mortgage Constant	0.156038	OAR				17.84
Loan-to-Value Ratio	50%	Surveyed Rates				16.94
Equity Dividend Rate	20.07%					
Average						
Spread Over 10-Year Treasury	6.82%	DCR Technique	1.90	0.112408	0.55	11.75
Debt Coverage Ratio	1.90	Band of Investment Technique				
Interest Rate	8.83%	Mortgage	55%	0.112408	0.061824	
Amortization	18	Equity	45%	0.149185	0.067133	
Mortgage Constant	0.112408	OAR				12.90
Loan-to-Value Ratio	55%	Surveyed Rates				13.96
Equity Dividend Rate	14.92%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
RESTAURANTS - FAST FOOD						
Item	Input					OAR
Minimum:						
Spread Over 10-Year Treasury	1.92%	DCR Technique	1.15	0.056807	0.75	4.90
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	3.93%	Mortgage	75%	0.056807	0.042605	
Amortization	30	Equity	25%	0.105053	0.026263	
Mortgage Constant	0.056807	OAR				6.89
Loan-to-Value Ratio	75%	Surveyed Rates				5.64
Equity Dividend Rate	10.51%					
Maximum:						
Spread Over 10-Year Treasury	10.37%	DCR Technique	1.80	0.146967	0.60	15.87
Debt Coverage Ratio	1.80	Band of Investment Technique				
Interest Rate	12.38%	Mortgage	60%	0.146967	0.088190	
Amortization	15	Equity	40%	0.188680	0.075472	
Mortgage Constant	0.146967	OAR				16.37
Loan-to-Value Ratio	60%	Surveyed Rates				15.55
Equity Dividend Rate	18.87%					
Average:						
Spread Over 10-Year Treasury	5.85%	DCR Technique	1.48	0.094840	0.68	9.44
Debt Coverage Ratio	1.48	Band of Investment Technique				
Interest Rate	7.86%	Mortgage	68%	0.094840	0.064017	
Amortization	23	Equity	33%	0.142685	0.046373	
Mortgage Constant	0.094840	OAR				11.04
Loan-to-Value Ratio	68%	Surveyed Rates				11.81
Equity Dividend Rate	14.27%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
RETAIL - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.80%	DCR Technique	1.05	0.049371	0.80	4.15
Debt Coverage Ratio	1.05	Band of Investment Technique				
Interest Rate	2.81%	Mortgage	80%	0.049371	0.039497	
Amortization	30	Equity	20%	0.083330	0.016666	
Mortgage Constant	0.049371	OAR				5.62
Loan-to-Value Ratio	80%	Surveyed Rates				5.34
Equity Dividend Rate	8.33%					
Maximum						
Spread Over 10-Year Treasury	7.24%	DCR Technique	2.25	0.123503	0.50	13.89
Debt Coverage Ratio	2.25	Band of Investment Technique				
Interest Rate	9.25%	Mortgage	50%	0.123503	0.061752	
Amortization	15	Equity	50%	0.185497	0.092748	
Mortgage Constant	0.123503	OAR				15.45
Loan-to-Value Ratio	50%	Surveyed Rates				14.68
Equity Dividend Rate	18.55%					
Average						
Spread Over 10-Year Treasury	3.07%	DCR Technique	1.43	0.071732	0.70	7.14
Debt Coverage Ratio	1.43	Band of Investment Technique				
Interest Rate	5.08%	Mortgage	70%	0.071732	0.050067	
Amortization	24	Equity	30%	0.139522	0.042139	
Mortgage Constant	0.071732	OAR				9.22
Loan-to-Value Ratio	69.8%	Surveyed Rates				10.19
Equity Dividend Rate	14.0%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
RETAIL - ANCHORED CENTERS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.80%	DCR Technique	1.05	0.049371	0.80	4.15
Debt Coverage Ratio	1.05	Band of Investment Technique				
Interest Rate	2.81%	Mortgage	80%	0.049371	0.039497	
Amortization	30	Equity	20%	0.083330	0.016666	
Mortgage Constant	0.049371	OAR				5.62
Loan-to-Value Ratio	80%	Surveyed Rates				5.34
Equity Dividend Rate	8.33%					
Maximum						
Spread Over 10-Year Treasury	6.09%	DCR Technique	2.00	0.115372	0.60	13.84
Debt Coverage Ratio	2.00	Band of Investment Technique				
Interest Rate	8.10%	Mortgage	60%	0.115372	0.069223	
Amortization	15	Equity	40%	0.173497	0.069339	
Mortgage Constant	0.115372	OAR				13.86
Loan-to-Value Ratio	60%	Surveyed Rates				13.17
Equity Dividend Rate	17.35%					
Average						
Spread Over 10-Year Treasury	3.45%	DCR Technique	1.53	0.077253	0.70	8.25
Debt Coverage Ratio	1.53	Band of Investment Technique				
Interest Rate	5.46%	Mortgage	70%	0.077253	0.054077	
Amortization	23	Equity	30%	0.123905	0.037172	
Mortgage Constant	0.077253	OAR				9.12
Loan-to-Value Ratio	70%	Surveyed Rates				10.30
Equity Dividend Rate	12.39%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
RETAIL - UN-ANCHORED CENTERS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.00%	DCR Technique	1.30	0.056968	0.65	4.81
Debt Coverage Ratio	1.30	Band of Investment Technique				
Interest Rate	3.01%	Mortgage	65%	0.056968	0.037029	
Amortization	25	Equity	35%	0.085330	0.029866	
Mortgage Constant	0.056968	OAR				6.69
Loan-to-Value Ratio	65%	Surveyed Rates				6.35
Equity Dividend Rate	8.53%					
Maximum						
Spread Over 10-Year Treasury	7.24%	DCR Technique	2.25	0.123503	0.50	13.89
Debt Coverage Ratio	2.25	Band of Investment Technique				
Interest Rate	9.25%	Mortgage	50%	0.123503	0.061752	
Amortization	15	Equity	50%	0.185497	0.092748	
Mortgage Constant	0.123503	OAR				15.45
Loan-to-Value Ratio	50%	Survey				14.68
Equity Dividend Rate	18.55%					
Average						
Spread Over 10-Year Treasury	4.12%	DCR Technique	1.78	0.086874	0.58	8.87
Debt Coverage Ratio	1.78	Band of Investment Technique				
Interest Rate	6.13%	Mortgage	58%	0.086874	0.049953	
Amortization	20	Equity	43%	0.130405	0.055422	
Mortgage Constant	0.086874	OAR				10.54
Loan-to-Value Ratio	58%	Surveyed Rates				11.19
Equity Dividend Rate	13.04%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
RETAIL - FREE STANDING						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.83%	DCR Technique	1.18	0.049563	0.80	4.66
Debt Coverage Ratio	1.18	Band of Investment Technique				
Interest Rate	2.84%	Mortgage	80%	0.049563	0.039850	
Amortization	30	Equity	20%	0.082830	0.016566	
Mortgage Constant	0.049563	OAR				5.62
Loan-to-Value Ratio	80%	Surveyed Rates				5.85
Equity Dividend Rate	8.28%					
Maximum						
Spread Over 10-Year Treasury	5.32%	DCR Technique	1.86	0.124530	0.60	13.86
Debt Coverage Ratio	1.86	Band of Investment Technique				
Interest Rate	9.39%	Mortgage	60%	0.124530	0.074718	
Amortization	15	Equity	40%	0.177997	0.071199	
Mortgage Constant	0.124530	OAR				14.59
Loan-to-Value Ratio	60%	Surveyed Rates				13.92
Equity Dividend Rate	17.80%					
Average						
Spread Over 10-Year Treasury	3.07%	DCR Technique	1.51	0.074682	0.70	7.90
Debt Coverage Ratio	1.51	Band of Investment Technique				
Interest Rate	5.08%	Mortgage	70%	0.074682	0.052278	
Amortization	23	Equity	30%	0.125655	0.037697	
Mortgage Constant	0.074682	OAR				9.00
Loan-to-Value Ratio	70%	Surveyed Rates				10.75
Equity Dividend Rate	12.57%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*

RETAIL - CONVENIENCE STORES/GAS STATIONS

Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.90%	DCR Technique	1.50	0.050012	0.65	4.88
Debt Coverage Ratio	1.50	Band of Investment Technique				
Interest Rate	2.91%	Mortgage	65%	0.050012	0.032508	
Amortization	30	Equity	35%	0.084330	0.029516	
Mortgage Constant	0.050012	OAR				6.20
Loan-to-Value Ratio	65%	Surveyed Rates				5.89
Equity Dividend Rate	8.43%					
Maximum						
Spread Over 10-Year Treasury	6.67%	DCR Technique	1.60	0.119403	0.50	9.55
Debt Coverage Ratio	1.60	Band of Investment Technique				
Interest Rate	8.68%	Mortgage	50%	0.119403	0.059701	
Amortization	15	Equity	50%	0.179497	0.089748	
Mortgage Constant	0.119403	OAR				14.94
Loan-to-Value Ratio	50%	Surveyed Rates				14.20
Equity Dividend Rate	17.95%					
Average						
Spread Over 10-Year Treasury	3.78%	DCR Technique	1.55	0.079620	0.58	7.10
Debt Coverage Ratio	1.55	Band of Investment Technique				
Interest Rate	5.79%	Mortgage	58%	0.079620	0.045782	
Amortization	23	Equity	43%	0.127155	0.054041	
Mortgage Constant	0.079620	OAR				9.98
Loan-to-Value Ratio	58%	Surveyed Rates				8.75
Equity Dividend Rate	12.72%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SELF-STORAGE - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.90%	DCR Technique	1.15	0.050012	0.80	4.60
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.91%	Mortgage	80%	0.050012	0.040010	
Amortization	30	Equity	20%	0.083903	0.016782	
Mortgage Constant	0.050012	OAR				5.68
Loan-to-Value Ratio	80%	Surveyed Rates				5.40
Equity Dividend Rate	8.39%					
Maximum						
Spread Over 10-Year Treasury	6.43%	DCR Technique	2.75	0.118169	0.50	16.25
Debt Coverage Ratio	2.75	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.161578	0.080789	
Mortgage Constant	0.118169	OAR				13.99
Loan-to-Value Ratio	50%	Surveyed Rates				13.29
Equity Dividend Rate	16.16%					
Average						
Spread Over 10-Year Treasury	5.14%	DCR Technique	1.67	0.083433	0.68	9.48
Debt Coverage Ratio	1.67	Band of Investment Technique				
Interest Rate	7.15%	Mortgage	68%	0.083433	0.056665	
Amortization	27	Equity	32%	0.126627	0.040626	
Mortgage Constant	0.083433	OAR				9.73
Loan-to-Value Ratio	67.3%	Surveyed Rates				10.83
Equity Dividend Rate	12.7%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SELF-STORAGE - CLIMATE CONTROLLED						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.10%	DCR Technique	1.45	0.051307	0.65	4.84
Debt Coverage Ratio	1.45	Band of Investment Technique				
Interest Rate	3.11%	Mortgage	65%	0.051307	0.033350	
Amortization	30	Equity	35%	0.085909	0.030068	
Mortgage Constant	0.051307	OAR				6.34
Loan-to-Value Ratio	65%	Surveyed Rates				6.02
Equity Dividend Rate	8.59%					
Maximum						
Spread Over 10-Year Treasury	6.49%	DCR Technique	2.75	0.118169	0.50	16.25
Debt Coverage Ratio	2.75	Band of Investment Technique				
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084	
Amortization	15	Equity	50%	0.161578	0.080789	
Mortgage Constant	0.118169	OAR				13.99
Loan-to-Value Ratio	50%	Survey				13.29
Equity Dividend Rate	16.16%					
Average						
Spread Over 10-Year Treasury	3.85%	DCR Technique	2.10	0.081844	0.58	9.88
Debt Coverage Ratio	2.10	Band of Investment Technique				
Interest Rate	6.11%	Mortgage	58%	0.081844	0.047060	
Amortization	23	Equity	43%	0.120760	0.051323	
Mortgage Constant	0.081844	OAR				9.84
Loan-to-Value Ratio	58%	Surveyed Rates				10.49
Equity Dividend Rate	12.08%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SELF-STORAGE - MINI STORAGE						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	0.90%	DCR Technique	1.15	0.050012	0.80	4.60
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	2.91%	Mortgage	80%	0.050012	0.040010	
Amortization	30	Equity	20%	0.083909	0.016782	
Mortgage Constant	0.050012	OAR				5.68
Loan-to-Value Ratio	80%	Surveyed Rates				5.40
Equity Dividend Rate	8.39%					
Maximum						
Spread Over 10-Year Treasury	5.34%	DCR Technique	2.40	0.110221	0.60	15.87
Debt Coverage Ratio	2.40	Band of Investment Technique				
Interest Rate	7.35%	Mortgage	60%	0.110221	0.066133	
Amortization	15	Equity	40%	0.149578	0.059831	
Mortgage Constant	0.110221	OAR				12.60
Loan-to-Value Ratio	60%	Surveyed Rates				11.97
Equity Dividend Rate	14.96%					
Average						
Spread Over 10-Year Treasury	3.12%	DCR Technique	1.71	0.075008	0.70	8.98
Debt Coverage Ratio	1.71	Band of Investment Technique				
Interest Rate	5.13%	Mortgage	70%	0.075008	0.052505	
Amortization	23	Equity	30%	0.113460	0.034038	
Mortgage Constant	0.075008	OAR				8.65
Loan-to-Value Ratio	70%	Surveyed Rates				11.06
Equity Dividend Rate	11.35%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SPECIAL PURPOSE - ALL TYPES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.84%	DCR Technique	1.15	0.056257	0.80	5.18
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	3.85%	Mortgage	80%	0.056257	0.045006	
Amortization	30	Equity	20%	0.093415	0.018683	
Mortgage Constant	0.056257	OAR				6.37
Loan-to-Value Ratio	80%	Surveyed Rates				6.05
Equity Dividend Rate	9.34%					
Maximum						
Spread Over 10-Year Treasury	12.18%	DCR Technique	2.10	0.161344	0.50	16.94
Debt Coverage Ratio	2.10	Band of Investment Technique				
Interest Rate	14.19%	Mortgage	50%	0.161344	0.080672	
Amortization	15	Equity	50%	0.200098	0.100049	
Mortgage Constant	0.161344	OAR				18.07
Loan-to-Value Ratio	50%	Surveyed Rates				17.17
Equity Dividend Rate	20.01%					
Average						
Spread Over 10-Year Treasury	4.97%	DCR Technique	1.70	0.092548	0.62	9.68
Debt Coverage Ratio	1.70	Band of Investment Technique				
Interest Rate	6.98%	Mortgage	62%	0.092548	0.056943	
Amortization	20	Equity	38%	0.152091	0.058513	
Mortgage Constant	0.092548	OAR				11.55
Loan-to-Value Ratio	61.5%	Surveyed Rates				11.46
Equity Dividend Rate	15.21%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SPECIAL PURPOSE - SCHOOLS & DAYCARE CENTERS						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	1.84%	DCR Technique	1.15	0.056257	0.80	5.18
Debt Coverage Ratio	1.15	Band of Investment Technique				
Interest Rate	3.85%	Mortgage	80%	0.056257	0.045006	
Amortization	30	Equity	20%	0.093415	0.018683	
Mortgage Constant	0.056257	OAR				6.37
Loan-to-Value Ratio	80%	Surveyed Rates				6.05
Equity Dividend Rate	9.34%					
Maximum						
Spread Over 10-Year Treasury	8.18%	DCR Technique	1.85	0.129269	0.60	14.35
Debt Coverage Ratio	1.85	Band of Investment Technique				
Interest Rate	10.19%	Mortgage	60%	0.129269	0.077561	
Amortization	15	Equity	40%	0.188098	0.075239	
Mortgage Constant	0.129269	OAR				15.28
Loan-to-Value Ratio	60%	Surveyed Rates				14.52
Equity Dividend Rate	18.81%					
Average						
Spread Over 10-Year Treasury	5.01%	DCR Technique	1.50	0.088287	0.70	9.27
Debt Coverage Ratio	1.50	Band of Investment Technique				
Interest Rate	7.02%	Mortgage	70%	0.088287	0.061801	
Amortization	23	Equity	30%	0.136022	0.040807	
Mortgage Constant	0.088287	OAR				10.26
Loan-to-Value Ratio	70%	Surveyed Rates				10.15
Equity Dividend Rate	13.60%					

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RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
SPECIAL PURPOSE - CHURCHES/TEMPLES/SYNAGOGUES						
Item	Input					OAR
Minimum						
Spread Over 10-Year Treasury	2.04%	DCR Technique	1.40	0.073034	0.65	6.65
Debt Coverage Ratio	1.40	Band of Investment Technique				
Interest Rate	4.05%	Mortgage	65%	0.073034	0.047472	
Amortization	20	Equity	35%	0.095415	0.033395	
Mortgage Constant	0.073034	OAR				8.09
Loan-to-Value Ratio	65%	Surveyed Rates				7.68
Equity Dividend Rate	9.54%					
Maximum						
Spread Over 10-Year Treasury	12.18%	DCR Technique	2.10	0.161344	0.50	16.94
Debt Coverage Ratio	2.10	Band of Investment Technique				
Interest Rate	14.19%	Mortgage	50%	0.161344	0.080672	
Amortization	15	Equity	50%	0.200098	0.100049	
Mortgage Constant	0.161344	OAR				18.07
Loan-to-Value Ratio	50%	Surveyed Rates				17.17
Equity Dividend Rate	20.01%					
Average						
Spread Over 10-Year Treasury	7.11%	DCR Technique	2.00	0.114563	0.58	13.17
Debt Coverage Ratio	2.00	Band of Investment Technique				
Interest Rate	9.12%	Mortgage	58%	0.114563	0.065874	
Amortization	18	Equity	43%	0.142522	0.060572	
Mortgage Constant	0.114563	OAR				12.64
Loan-to-Value Ratio	58%	Surveyed Rates				11.87
Equity Dividend Rate	14.25%					

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Land Leases

The following table summarizes prevailing land lease capitalization and discount rates. The former reflect initial rates of return on appraised values for vacant land proposed for development. They do not address increases in land lease payments or the reversion but may include percentage rent. The latter are internal rates of return being achieved by landowners on improved properties. As such, they include changes in land lease payments, percentage rent where applicable, and the reversion of the entire property at the termination of the lease. Total lease terms range from 40 to 99 years, while fixed rent periods range from one to 10 years. Generally, short-term (1-3 years) fixed rent periods auto-adjust based on a national reference rate such as the Consumer Price Index, while long-term (5-10 years) fixed rent periods are based on appraised values but are often subject to negotiation and/or arbitration.

RealtyRates.com INVESTOR SURVEY - 1st Quarter 2012*						
LAND LEASES						
Property Type	Capitalization Rates			Discount Rates		
	Min	Max	Avg	Min	Max	Avg
Apartments	2.08%	10.81%	6.22%	4.68%	11.31%	7.22%
Golf	2.61%	15.51%	9.32%	5.21%	16.01%	10.32%
Health Care/Senior Housing	2.24%	11.87%	6.79%	4.84%	12.37%	7.79%
Industrial	2.24%	10.50%	6.53%	4.84%	11.00%	7.53%
Lodging	2.56%	15.27%	7.50%	5.16%	15.77%	8.50%
Mobile Home/RV Park	2.24%	11.87%	7.32%	4.84%	12.37%	8.32%
Office	2.24%	10.50%	6.67%	4.84%	11.00%	7.67%
Restaurant	3.33%	15.53%	8.33%	5.93%	16.03%	9.33%
Retail	2.21%	11.25%	6.58%	4.81%	11.75%	7.58%
Self-Storage	2.31%	10.50%	6.65%	4.91%	11.00%	8.65%
Special Purpose	3.25%	16.19%	8.48%	6.08%	18.10%	9.02%
All Properties	2.08%	16.19%	7.49%	4.68%	16.03%	8.39%

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Glossary

Amortization: Years required at the specified interest rate to pay off the entire mortgage, including principal and interest, with a level payment.

Band of Investment Technique: A method of calculating the Overall Capitalization Rate via a weighted average of Mortgage and Equity requirements. Calculated as:

$$(LTV \times \text{Mortgage Constant}) + (\text{Equity-to-Value Ratio} \times \text{Equity Dividend Rate}) = \text{OAR}$$

Debt Coverage Ratio (DCR): Ratio of annual mortgage payment, including interest and principal, to total net operating income (NOI).

Debt Coverage Ratio Technique: A method of calculating the Overall Capitalization Rate (OAR) based on the Debt Coverage Ratio (DCR):

$$\text{DCR} \times \text{LTV} \times \text{Mortgage Constant} = \text{OAR}$$

Discount Rate: An annual competitive rate of return on total invested capital necessary to compensate the investor for the risks inherent in a particular investment. A yield rate used to convert future payments or receipts into present value.

Equity Component: Property value less mortgage component.

Equity Dividend: The dollar return to the equity component:

$$\text{Net Operating Income} - \text{Debt Service} = \text{Equity Dividend}$$

Equity Dividend Rate: Rate of return to the equity component:

$$\text{NOI} - \text{Debt Service} = \text{Equity Dividend} / \text{Equity Investment} = \text{Equity Dividend Rate}$$

Interest Rate: Generally calculated as Corresponding (to actual term of loan) Treasury Rate + Spread Over Base. Some, including RealtyRates.com, utilize the 10-Year Treasury throughout.

Mortgage Constant: A factor which when applied to the total mortgage, results in the periodic payment necessary to fully amortize a loan at the specified interest rate and amortization period. Mortgage constants may be expressed as annual or monthly. RealtyRates.com employs annual constants.

Net Operating Income (NOI): Income net of all operating costs including vacancy and collection loss but not including debt service. Appraisers also typically expense reserves for repairs and replacements. However, because reserves are not usually reported along with other transaction data, RealtyRates.com tracks lender requirements but does not include them in calculations.

Overall Capitalization Rate (OAR): Ratio of Net Operating Income to property value or sales price.

Spread Over Base: Difference between a specified index and the mortgage interest rate. Most common indices are US Treasury Bonds, Prime Interest Rate and London Interbank Offering Rate (LIBOR).

About the Survey

The RealtyRates.com™ *Investor Survey* represents one of the most comprehensive data sets of investment activity compiled for the commercial real estate industry. While no information in this highly fragmented industry is perfect or all encompassing, RealtyRates.com has established rigid data collection and classification methodology including sourcing requirements and detailed procedures to ensure the integrity and timeliness of our information.

RealtyRates.com™ has attempted to conform wherever possible to the proposed standards and definitions of the Data Consortium and the Appraisal Institute and any known deviations from those standards are noted.

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Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole.

The RealtyRates.com™ *Investor Survey* is based on information provided by 314 commercial real estate appraisers (16%), brokers (9%) developers (8%), investors including REIT's (8%), and lenders (59%), in all 50 states, many with regional and national coverage. Transactions include only asset sales as opposed to entity level transactions. Thus, merger and acquisition activity among entire REITs or other business entities is excluded from the analysis, as are controlling partial interests. Trend analysis generally excludes certain transactions that exceed 5% of the data sample or that may otherwise skew results. For a more complete glossary and additional information on the methodologies employed, visit our Web site at www.RealtyRates.com.

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Appendix 'I': Definitions

Abatement: (1) An official reduction or elimination of one's assessed valuation after completion of the original assessment. (2) An official reduction or elimination of one's tax liability after completion of the tax roll.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Adjustments: Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a particular sequence that depends on the method of adjustment selected.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation by Abstraction: A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Card, Building: A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. Also called a "property record card".

Appraisal Card, Land: A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Foundation: The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appraisal Report: The oral or written communication of a completed appraisal.

Appraisal-Sale Price Ratio: The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

Appraisal Standards Board: The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services. The New Hampshire Legislature has empowered New Hampshire's own Appraisal Standards Board, under RSA 21-J:14-b.

Appraiser: One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Appurtenance: In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of who is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate and personal property by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: (1) In general, the official act of determining the amount of the tax base. (2) As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. (3) The value placed on property in the course of such act.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

Assessor: (1) The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. (2) The public officer or member of a public body whose duty it is to make the original assessment.

Assessment Year: A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. (2) The 365 days beginning with the appraisal date.

Automated Valuation Model (AVM): An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a

market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: 1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; 2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and 3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Cost Approach: (1) One of the three approaches to value, the cost approach is based on the principle of substitution-that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. (2) The method of estimating the value of property by: (a) estimating the cost of construction based on replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Effective Tax Rate: (1) The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. (2) The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: a right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

Factor: (1) An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price), but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. (2) Loosely, any characteristic used in adjusting the sales prices of comparables. (3) The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be

estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

Fixture: (1) Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. (2) An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

Full-Market-Value Assessment Standard: Assessments for which a law or other standard requires that the assessment ratio equals 100%.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Highest and Best Use: A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first

identifying the most appropriate market, and, second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

Horizontal Inequity: Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Intangible Personal Property: Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds,

and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

Lessor: The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics. When level of assessment is distinguished from assessment

ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

Listing: The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

Long-lived Items: Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

Market Approach: A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

Market-Value: Is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor". An expanded definition of "Market Value" as defined within the NH Department of Revenue, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

- (a) Is the most probable price, not the highest, lowest or average price;
- (b) Is expressed in terms of money;
- (c) Implies a reasonable time for exposure to the market;
- (d) Implies that both buyer and seller are informed of the uses to which the property may be put;
- (e) Assumes an arm's length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Mill Rate: A tax rate expressed as mills per dollar. For example, a 2 percent tax rate is \$2 per \$100, \$20 per \$1,000, or 20 mills per dollar.

Model Calibration: The development of adjustments, or coefficients based on market analysis, that identifies specific factors with an actual effect on market value.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area (in which there are typically fewer than several thousand properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the

property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Nominal Tax Rate: The stated tax rate, which does not necessarily correspond to the effective tax rate.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Personal Property: Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Possessory Interest: (1) The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. (2) A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Contribution: The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Property Record Card: An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

Ratio Study: A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

Reconciliation: The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Improvements: A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: (1) An easement consisting of a right of passage through the servient estate (preferred). (2) By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Sales Comparison Approach: One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

Short-lived Items: Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

Site Amenities: The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Standard Error: A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of

presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax, Progressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. (2) Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

Tax, Proportional: A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

Tax Rate: (1) The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. (2) For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

Tax, Regressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. (2) Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

Tenement: (1) Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Time Value of Money: The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trade Fixture: Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniform Standards of Professional Appraisal Practice: Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

Uniformity: The equality of the burden of taxation in the method of assessment.

Unweighted Mean: A mean in which each value is considered only once. See weighted mean.

Use Code: A code (used on a property record form) to indicate a property's use class or, less often, potential use.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

Vacancy and Collection Loss: The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants. Vacancy and collection loss is commonly expressed as a percentage of potential annual gross income, and it should be based on market research, not actual rental history of a property.

Variance: A measure of dispersion equal to the standard deviation squared.

Vertical Inequity: Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

Weighted Average Method: In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

Weighted Coefficient of Dispersion: The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

Weighted Coefficient of Variation: The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

Weighted Mean Ratio: Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

Weighted Mean; Weighted Average: An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

Yield Rate: (1) The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. (2) The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

Zoning: The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

Appendix 'J': Zoning Ordinance

**ZONING ORDINANCE
FOR
MOULTONBOROUGH, NEW HAMPSHIRE**

October 15, 1985

Revisions

March 8, 1988	March 13, 2001
March 10, 1992	March 12, 2002
March 9, 1993	March 11, 2003
March 8, 1994	March 14, 2006
March 14, 1995	March 13, 2007
March 13, 1996	March 11, 2008
March 11, 1998	March 10, 2009
March 9, 1999	March 9, 2010
March 14, 2000	March 8, 2011

ZONING ORDINANCE TOWN OF MOULTONBOROUGH, NEW HAMPSHIRE

ARTICLE I

Statement of Purpose and Authority

The Zoning Ordinance of the Town of Moultonborough is intended to regulate land use Within the Town of Moultonborough. The ordinance is designed to take into account the impacts of land uses and to impose limitations on uses of land for the protection of the environment, the natural resources and the rural qualities of Moultonborough. The ordinance is further intended to promote health, safety, economic and social well-being, convenience, prosperity, and general welfare; it is intended to lessen congestion in the streets, to secure safety from fires and other dangers, to provide adequate light and air, to prevent overcrowding of land, and to avoid undue concentration of population and to facilitate the adequate provision of transportation, solid waste facilities, water, sewerage, schools, parks and to encourage proper use of natural resources. The ordinance is also intended to minimize the impact of potentially incompatible uses with particular consideration given to the character of the area as well as an effort to conserve the value of buildings, to promote good civic design and the wise and efficient expenditure of public funds. Pursuant to the authority granted by chapter 674 of the revised statutes annotated, sections 17 et. Sec. and chapters 672-677 generally, this ordinance is enacted by the voters of the Town of Moultonborough.

ARTICLE II

Title

This ordinance shall be known and may be cited as the Zoning Ordinance of the Town of Moultonborough.

ARTICLE III

General Provisions

All land in the Town of Moultonborough shall be subject to the limitation set forth herein. Single family residential, (two-family residential with subdivision approval as per the requirements of Table I) and agricultural uses are allowed throughout the Town of Moultonborough. Accessory uses which are incidental to and subordinate to the principal use of the property are allowed. Farm stands are an accessory use. All uses other than one and two family residential or agricultural will need to follow the requirements of commercial uses.

- A. Minimum lot sizes. The table below sets forth the minimum lot area upon which a dwelling, structure, building, mobile home, camper, R.V. or house trailer may be

constructed, or located, or used according to the soil and slope conditions, where the septic system is to be located on that lot. Larger lot sizes may be required in accord with the characteristics of each lot. Square footage is set forth as the minimum per dwelling unit required, and no less than 40,000 square feet shall be permitted for each lot, whether or not the lot contains a septic system.

The Town is divided into residential/agricultural zone and two commercial zones, as defined in Article VI. Commercial uses are permitted in the commercial zones, and allowed by special exception throughout the Town.

Table I
Minimum Lot Sizes Based On Soil And Slopes
(In Square Feet)

Carroll County
Soil Survey Field Sheets

Symbol	Soil Type	A 0-3%	C 8-15% D 15-25%	
		B 3-8%		
Ac	Acton fsl	50,000	75,000	----
Ad	Acton vsfsl	50,000	75,000	----
Am	Adams ls	40,000	45,000	60,000
Aw	Alluvial land, wet	NP	NP	NP
Bc	Becket vsfsl	50,000	75,000	100,000
Be	Becket vsfsl assoc.	50,000	75,000	100,000
Bs	Berkshire vsfsl	40,000	45,000	60,000
Bt	Berkshire vsfsl	40,000	45,000	60,000
Bv	Berkshire vsfsl assoc.	40,000	45,000	60,000
Cd	Canaan-Redstone sl	60,000	80,000	120,000
Cd	Canaan-Redstone vrgfsl	80,000	100,000	160,000
Ce	Canaan-Redstone xrsfsl	80,000	100,000	160,000
Cf	Charlton fsl	40,000	45,000	60,000
Cl	Charlton vsfsl	40,000	45,000	60,000
Cm	Chocorua mucky peat	NP	NP	NP
Cn	Colton glfs	40,000	45,000	60,000
Cy	Croghan lfs	60,000	----	----
De	Deerfield lfs	60,000	----	----
Dn	Duane fsl	60,000	----	----
Fa	Fresh water marsh	NP	NP	NP
Gl	Gloucester fsl	40,000	45,000	60,000
Gs	Gloucester vsfsl	40,000	45,000	60,000
Gt	Gloucester xsfsl	40,000	45,000	60,000
Gw	Greenwood mucky peat	NP	NP	NP

Ha	Hadley vfsl	NP	NP	NP
Hf	Herman fsl	40,000	45,000	60,000
Hm	Herman vsfsl	40,000	45,000	60,000
Hn	Herman xsfsl	40,000	45,000	60,000
Hs	Hinckley gls	40,000	45,000	60,000
Ht	Hollis-Charlton fsl	60,000	80,000	100,000
Hv	Hollis-Charlton vrfsl	80,000	100,000	160,000
Hx	Hollis-Charlton xrl	80,000	100,000	160,000
Ld	Leicester-Ridgebury	NP	NP	NP
Lf	Leicester-Walpole vsfsl	NP	NP	NP
Lk	Limerick silt-loam	NP	NP	NP
Lm	Limerick vfsl	NP	NP	NP
Ln	Lyman-Berkshire vrfsl	60,000	80,000	120,000
Ls	Lyman-Berkshire ro complex	80,000	100,000	160,000
Ma	Marlow fsl	50,000	75,000	100,000
Md	Marlow vsfsl	50,000	75,000	100,000
Mf	Marlow-Peru vsfsl	50,000	75,000	100,000
Mi	Millis fsl	60,000	90,000	120,000
Ms	Millis vsfl	60,000	90,000	120,000
Mu	Muck and peat	NP	NP	NP
NA	Naumberg ls	NP	NP	NP
Nc	Nicholville silt 1 variant	60,000	----	----
Of	Ondawa fsl	NP	NP	NP
Oh	Ondawa fsl, high bottom	NP	NP	NP
Os	Ondawa vfsl variant	NP	NP	NP
Ot	Ossipee mucky peat	NP	NP	NP
Pa	Paxton fsl	50,000	75,000	100,000
Pd	Paxton vsfsl	50,000	75,000	100,000
Pe	Peru vsfl	60,000	90,000	120,000
PL	Peru vsfsl assoc.	60,000	90,000	120,000
Po	Podunk fsl	NP	NP	NP
Ps	Podunk fsl variant	NP	NP	NP
Ra	Raynham silt loam variant	NP	NP	NP
Rg	Ridgebury fsl	NP	NP	NP
Rl	Ridgebury vsfsl	NP	NP	NP
Ro	Rock outcrop	NP	NP	NP
Sa	Salmon vfsl variant	40,000	45,000	60,000
Sd	Scituate fsl	60,000	90,000	120,000
Sd	Scituate vsfsl	60,000	90,000	120,000
Se	Skerry vsfsl	60,000	90,000	120,000
Sf	Suncook lfs	NP	NP	NP
Sn	Sutton fsl	50,000	75,000	----
Su	Sutton vsfsl	50,000	75,000	----
Wa	Waumbek vsfsl	50,000	75,000	----
Wb	Waumbek-Skerry vsfsl assoc.	50,000	75,000	----

Wc	Whitman vsl	NP	NP	NP
Wd	Windsor ls	40,000	45,000	60,000
Wn	Winooski vfst	NP	NP	NP
Wo	Woodbridge fsl	60,000	90,000	120,000
Wv	Woodbridge vsfl	60,000	90,000	120,000

Septic systems not permitted on slopes of 25% - cannot be included in minimum lot size determination.

NP - Septic systems not permitted on these soils- cannot be included in minimum lot size determination.

Soil types do not normally occur with these slopes. On-site determination required.

fsl - fine sandy loam	vr - very rocky
glfs - gravelly loamy fine sand	vrfsf - very rocky fine sandy loam
gls - gravelly loamy sand	vrfgsf - very rocky gravelly fine sandy loam
l - loam	vs - very stony
lfs - loamy fine sand	vsl - very sandy loam
ls - loamy sand	vsfsf - very stony fine sandy loam
sl - sandy loam	xs - extremely stony
vsfsl - very fine sandy loam	

B. Minimum setbacks. No residential or agricultural buildings, mobile home, camper, R.V., house trailer, or other residential or agricultural structure, or any part or portion thereof shall be placed, located, or constructed in violation of the following provisions:

- (1) Fifty feet from the centerline of the improved surface of any roadway used or intended for public travel and not less than twenty-five (25) feet from the edge of the right of way.
- (2) For roads with a right of way in excess of fifty (50) feet, the setback from the centerline of the improved surface of the roadway shall be one-half the width of the right of way plus twenty-five (25) feet, and not less than twenty-five (25) feet from the edge of the right of way.
- (3) Twenty (20) feet from any lot line.
- (4) Fifty (50) feet from the high water line of any lake, pond, river, or stream.
- (5) No dock may be located nearer than twenty (20) feet from a lot line.
- (6) Structures to include stairs and raised walkways to a waterbody as defined by the State of NH, used for access and egress within setbacks are permitted only by Special Exception.

C. Any use that may be obnoxious or injurious by reason of causing odors, dust, smoke, refuse matter, fumes, noise, vibration, or similar conditions, or that is dangerous to the health or safety, comfort, peace and enjoyment of the community as determined by the selectmen and the Planning Board is prohibited.

D. No persons shall maintain or keep any hazardous or toxic materials, a dump or a junk yard so near to any street, highway, or other public place or adjoining property so as to be offensive to the public or to the adjoining property. For the purpose of this section of this ordinance, junk yard shall include, shall be defined in accordance with RSA 236:112 I, III, IV; 236:112

Definitions – For the purposes of this subdivision:

I. "Junk yard" means a place used for storing and keeping, or storing and selling, trading, or otherwise transferring old or scrap copper, brass, rope, rags, batteries, paper, trash, rubber debris, waste, or junked, dismantled, or wrecked motor vehicles, or parts thereof, iron, steel, or other old or scrap ferrous or nonferrous material. As used in this subdivision, the term includes, but is not limited to, the following types of junk yards:

(a) Automotive recycling yards, meaning a motor vehicle junk yard, as identified in subparagraph (c), the primary purpose of which is to salvage multiple motor vehicle parts and materials for recycling or reuse;

(b) Machinery junk yards, as defined in paragraph III; and

(c) Motor vehicle junk yards, meaning any place, not including the principal place of business of any motor vehicle dealer registered with the director of motor vehicles under RSA 261:104 and controlled under RSA 236:126, where the following are stored or deposited in a quantity equal in bulk to 2 or more motor vehicles:

(1) Motor vehicles which are no longer intended or in condition for legal use according to their original purpose including motor vehicles purchased for the purpose of dismantling the vehicles for parts or for use of the metal for scrap; and/or

(2) Used parts of motor vehicles or old iron, metal, glass, paper, cordage, or other waste or discarded or secondhand material which has been a part, or intended to be a part, of any motor vehicle.

III. "Machinery junk yard" means any yard or field used as a place of storage in which there is displayed to the public view, junk machinery or scrap metal that occupies an area of 500 square feet.

IV. "Motor vehicle" means "motor vehicle" as defined by RSA 259:60, I, namely, any self-propelled vehicle not operated exclusively upon stationary tracks, including ski area vehicles.

E. Off-street loading and parking. Adequate off-street loading and parking areas shall be provided when any new use is established or any existing use is enlarged in accord with the following specifications:

(1) All proposed new residential developments shall provide for adequate off-street parking spaces in accord with this ordinance.

(2) A single parking space is defined as being 200 square feet in area reserved exclusively for use as a parking space. Parking for multiple cars shall allow adequate area for entrance and egress.

For residential use, a minimum of two (2) parking spaces shall be required for each dwelling unit.

F. (1) Not more than one (1) structure, mobile home, camper or R.V. unit suitable for use or occupancy as a dwelling unit is allowed per lot unless subdivision approval shall be obtained from the Moultonborough Planning Board. An accessory structure may be permitted upon the premises so long as it is not adapted for use or occupancy as a dwelling or for any use inconsistent with that of the principal building upon the premises.

(2) Not more than one (1) Recreational Vehicle (RV) such as motor homes, travel trailers, fifth wheels, shall be occupied for more than seven (7) days within any ninety (90) day period on a lot unless approval shall be obtained from the Moultonborough Planning Board using subdivision regulations and the requirements of table i. All recreational vehicles occupied for more than seven (7) days within any ninety (90) day period on a lot shall require a State approved operational septic system.

G. No use of any land or structure in the Town of Moultonborough shall be permitted which generates any toxic waste as defined by the state of New Hampshire until a permit for such operations shall be obtained from the town. No such permits shall be issued until waste disposal procedures have been approved by the ground water division of the water supply and pollution control commission, and by the Moultonborough Planning Board, after consultation with appropriate engineers or other waste disposal advisers.

H. It is the specific intent of this ordinance to minimize impact created by use of property upon adjoining property, and specifically, but not limited to, proper provisions for parking, loading and unloading, noise, dust, glare from lights of vehicular traffic and/or illumination of site.

I. Height of buildings. No building shall be constructed in the Town of Moultonborough with overall height exceeding thirty-two (32) feet above ground level measured as the average of the vertical distances between the ridge of the building and the highest ground level point, and the ridge of the building and the lowest ground level point. This provision shall not apply to church steeples, chimneys, cupolas, silos, antennas, or unoccupied structures.

J. Lot dimensions and standards. A dwelling, mobile home, camper, R.V., structure, or building may be located, constructed, and used only on a lot, (to include R.V. and mobile home parks and campgrounds) having the minimum area for the soil and slope conditions as set forth at table i. Lot length shall not exceed the width of the lot by a multiple of more than 4.

K. Minimum shore frontage for a waterfront lot shall be one hundred fifty feet (150').

L. The exit down slope of the proposed driveway onto a State or Town road, cannot exceed 6%, 50' back from the driveway 'cut'.

ARTICLE IV

Waterfront Property

In addition to other provisions of this ordinance, the following specific terms and conditions shall apply to all property in the Town of Moultonborough with frontage on or over which deeded or other rights of access to public bodies of water in the Town of Moultonborough are granted.

A. Minimum lot size shall be 40,000 square feet. The provisions of Article II, section A, and Table I of this ordinance shall apply.

B. Every lot or parcel of waterfront property to be used in common shall contain a minimum area of 40,000 square feet plus 3,000 square feet for each additional dwelling unit. The area required for the beachfront, water access lot shall not be occupied by any dwelling unit. No portion of the waterfront lot may be counted to satisfy minimum lot size for construction or subdivision.

C. Minimum lot dimensions for each waterfront lot shall be as follows:

- (1) Minimum shore frontage shall be 150 feet for the first dwelling unit to be granted access.
- (2) An additional 150 feet of frontage is required for each additional dwelling unit after the first unit, where the additional unit is to be located within 250 feet from the reference line established by RSA 483-B, as amended.
- (3) An additional 50 feet of frontage shall be required for each additional dwelling unit to be located beyond 250 feet from the reference line established by RSA 483-B, as amended.
- (4) The same frontage may not be allocated more than once.

D. For each dwelling unit to be granted rights of access to the water, one (1) parking space shall be provided at the common use beach area for each such dwelling unit located more

than one-half mile (by road) from the public body of water.

E. Waterfront lots may be divided into boating areas and swimming areas.

(1) Adequate signs and other safety features shall be provided to ensure safe use of waterfront areas for boating and swimming.

(2) Boating areas shall be separated from swimming areas by natural or man-made dividers, and adequate signs shall mark the separation.

(3) All boating and swimming areas must comply with standards of the state of New Hampshire, and all regulations of agencies of the state of New Hampshire applicable thereto.

(4) One (1) toilet facility each for males and females shall be provided for each 25 lots or units (or portions thereof) granted rights of access.

(5) No docks shall attach to the land at any point closer than 20 feet from the boundary line of the property in question.

F. (1) Dug-in Boathouses in or over the water shall not be allowed. Proposed Boathouses at the time of the adoption of this section of the ordinance shall be eligible for a Town Building Permit until June 30, 2003.

(2) Existing boathouses may not be expanded.

G. Comprehensive Shoreland Protection

Purpose and Intent

The water quality of all lakes, ponds, rivers and streams is significantly affected by the land and its vegetation that surround these water bodies. This land is constituted as "shoreland", and a portion of the shoreland from the water's edge (reference line) back to 250 feet is protected by the State of New Hampshire under legislation – i.e., RSA 483B, the Comprehensive Shoreland Protection as amended (CSPA).

Shoreland vegetation such as trees and saplings, along with shrubs and natural groundcover, and their undamaged root systems, act as a natural filter of flow and runoff of surface, subsurface and deep ground water as well as wastewater; nutrients such as fertilizer; sediment; pesticides; and pollutants. In addition, tree and sapling canopies shade the shoreline itself, making the shoreline healthier by moderating the temperature of the water bodies.

Once there is a disturbance of shoreland vegetation, such as excessive cutting or removal, there is no surface filter or subsurface root system filter, and there is nothing to prevent the shoreland soil and any pollutants from being washed into or eroding into the water body. This in turn raises the temperature of the water body and promotes algae and weed growth, leading to a loss of water clarity and quality.

The Town of Moultonborough possesses more waterfront (Shoreland) property than any other municipality in the state; and the protection of the public waters that abut those lands is of paramount importance to the economic, cultural, recreational, and environmental well-being of the community. The Town of Moultonborough adopts this Section as part of Article IV of its Zoning Ordinance to ensure protection of those public resources:

The Comprehensive Shoreland Protection Act, New Hampshire, RSA 483-B as it may be amended (CSPA), which seeks to protect the state's public waters, is hereby incorporated and adopted herein, and reference must be made to the CSPA for its requirements and definitions.

In addition to the requirements of the CSPA and not in limitation thereof:

(1) No person shall commence cutting down trees or saplings, within the natural woodland buffer, without first filing with the Code Enforcement Office a diagram of the waterfront buffer as set forth in the CSPA RSA 483-B:9, V.(a)(2)(D) and photographic documentation of the natural woodland buffer.

(2) Complete copies of all applications and permit requests made to the Department of Environmental Services shall be contemporaneously filed with the Code Enforcement Office.

(3) No building permit shall be issued by the Code Enforcement Officer/Building Inspector until such time as all permits, as contemplated by the CSPA RSA 483-B:5, are issued by the Department of Environmental Services. Should the Department of Environmental Services fail to render a decision in the time frame provided under CSPA RSA 483-B:5-a.V. and, as a result, a permit is issued by the Department of Environmental Services, the Code Enforcement Officer shall not issue a building permit unless the Code Enforcement Officer determines that the application made to the Department of Environmental Services meets the requirements of the CSPA.

(4) The Code Enforcement Officer, or his designee, may, for cause, enter upon any land or parcel at any reasonable time to perform oversight and enforcement duties to ensure compliance under this Article of the ordinance and the CSPA.

(5) This Article of the ordinance shall not in any manner be construed as being less restrictive than the CSPA.

(6) The Town of Moultonborough may impose, as set from time to time by the Selectmen, fines, penalties, and remedies for non-compliance with this Article of the ordinance and the CSPA. Such fines and penalties may not exceed those as are set forth by the CSPA for non-compliance with the CSPA. Such fines, penalties, and remedies may be imposed against the property owner and any other person or entity, participating in the violation of this Article of the ordinance or the CSPA. The Town of Moultonborough may enforce the CSPA and impose such fines, penalties, and remedies for non-compliance with the CSPA, as authorized by the CSPA.

(7) Appeals from the imposition of fines, denial of building permits, penalties and remedies issued by the Town of Moultonborough shall be construed as appeals of administrative decisions and shall be submitted to, and under the jurisdiction of, the Zoning Board of Adjustment. Requests for variances or

waivers from the provisions of this section shall be treated as any other request for variance or waiver and shall be submitted to, and under the jurisdiction of, the Zoning Board of Adjustment, except as may otherwise be reserved to the Department of Environmental Services under the CSPA. However, no variance or waiver shall be granted which would result in standards less restrictive than the CSPA.

(8) As of the effective date of April 1, 2008, this Section G. shall repeal and replace Section G. of Article IV. entitled "Removal of Trees, Shrubs and Vegetation" of the Moultonborough Zoning Ordinance.

ARTICLE V

SIGNS

No sign, banner, poster or other advertising device shall be erected or placed on any property or outside of any structure in the Town of Moultonborough or be affixed to a vehicle and allowed to remain on the premises with intent to serve as a sign without permit as deemed by the Selectmen or their agent. No rights are acquired for signs not permitted due to the passage of time.

A. The following signs are allowed and are exempt from the sign permit procedures:

- (1) Signs indicating the existence of private property, forbidding trespass or other activities on the property.
- (2) Signs located on private property and intended to regulate or guide activities within the property even though such signs may be incidentally visible from outside the property, provided that if it is a commercial property the placement of such signs shall first obtain site plan approval from the Planning Board.
- (3) Signs for non-profit organizations, charities, and service organizations, provided said signage is not commercial in nature. These signs shall be non-illuminated.
- (4) Temporary real estate signs advertising sale of the property on which the signs are located, not exceeding three (3) feet by four (4) feet in size and limited to two signs per lot. Additionally, off premise directional signs stating real estate or house for sale, must comply with the 1993 policies of the Moultonborough Board of Selectmen or amendments there to.
- (5) Non-illuminated home business signs which shall not exceed one (1) double sided sign per property and shall not have a surface area in excess of eight (8) square feet per sign.
- (6) Up to two contractor signs are allowed on the construction site property only, and are limited to not more than eight (8) square feet and must be removed upon completion of work and/or before occupancy of the property.

B. Illuminated signs: Permitted permanent signs may be illuminated by either external lighting or internal lighting, subject to the requirements set forth herein. All illuminated signs shall be shielded so

as not to produce glare, undue distraction, confusion, nuisance or hazard to vehicular traffic or adjacent structures or properties. Lighting shall be so shaded, shielded, directed and maintained at a sufficiently low level of intensity to avoid ambient light leakage.

1. Externally Illuminated Signs: External lighting shall be shielded from view and shall cut-off all upward transmission of light above the level of the sign. Flashing, rotating and intermittent lighting are prohibited.

2. Internally Illuminated Signs: Internally lit signs shall be contained in a translucent covering so that the source of lighting shall be unidentifiable. In no event shall a sign have any animation, flashing, changing, or intermittent image or illumination, including, but not limited to, electronic, video, fixed, floating or moving text and/or picture. In no event shall a sign be illuminated by using television, plasma, digital screens and/or light emitting diodes, strobe lighting, liquid crystal displays, fiber optics, holograph or hologram displays, other than those erected by a public entity for public safety and/or traffic control purposes. Internally illuminated signs shall not be permitted in the Village Center Zoning District.

3. Hours of Illumination: Signs may be illuminated from one hour prior to and during hours of business operation to one hour after business operation, or from 6 am to 10 pm, whichever is longer. Nothing contained herein shall limit hours of illumination for signs that are intended to be warning signs for directional or safety purposes.

C. All signs shall be maintained in good condition and repair. Any business that closes its operation permanently shall remove any signs in connection with that business within 30 days. The selectmen or their agent shall notify sign owners, orally or in writing, to remove or repair any sign which is in violation of the sign ordinance or becomes in disrepair. If the owner fails to comply immediately after notice, the selectmen shall have the sign removed at the expense of the owner.

D. All costs to include collection, fines, penalties, disposal of unlawful signs, including attorney's fees, costs and expenses related to the removal of an unlawful sign shall be borne by the violator. The Selectmen shall from time to time set the fines and penalties related to unlawful signs.

E. A Commercial site is allowed two (2) advertising sign boards on the property where the business is located, either two (2) single faced sign boards, each face not exceeding 36 square feet, or one (1) double faced sign board with each face not exceeding 36 square feet. Additionally, each business may display a business identification sign externally on the building and such sign shall not exceed 16 square feet. Each commercial site is allowed one (1) double faced marquee sign, not to exceed 5 square feet, affixed to the main signboard. No sign may advertise a business off site with the exception of directional signs as per Section H.

F. No sign shall be placed within the limits of any highway right of way or private right of way or in such a position as to endanger traffic on a roadway by obscuring a clear view or to create confusion with official street signs. Illuminated signs shall be shielded in such a way as to produce no glare, undue distraction, interference, or hazard for area traffic.

G. Temporary Signs, Banners, Flags and Posters: Signs, banners and posters including movable mobile reader boards, may be erected for a temporary purpose not to exceed a period of fifteen (15) consecutive days, not more than four times in any calendar year, subject to the owner obtaining a temporary sign permit. Temporary signs shall be limited to no more than two at any one time on any parcel and shall not exceed twelve (12) square feet per side. Banners or flags indicating that a business is open may be displayed during business hours without permit or other limitations of temporary signs. Temporary signs shall not interfere with a driver's line of sight from any driveway, intersections or along roads, nor shall it be placed less than 20 feet from the nearest paved portion of the road or traveled portion of an unpaved road.

H. Directional signs on Town roads, not greater in size than four (4) square feet for business identification and direction only, may be allowed by permit for each business off site at the discretion of the Board of Selectmen if it is deemed necessary by the Selectmen for traffic and safety reasons.

I. The height of any free-standing sign shall not exceed 20 feet above surrounding road grade or two (2) feet above the roof ridge of any building to which it is affixed.

J. Any sign which is damaged or destroyed may be replaced and/or restored to its former condition within 180 days of the date of its damage or destruction.

K. Application. Applications for Sign Permits shall be made upon a form provided by the Town for this purpose. Any changes to signs shall require a new permit. Applications for sign permits involving nonresidential sites shall be made concurrently with site plan applications to the Planning Board. The application shall include the following information:

- i Name, address, phone, and if available, fax and e-mail, of the owner, or authorized agent of the owner, of the parcel upon which the sign is proposed to be placed.
- ii Location of the building, structure, and parcel on which the sign is or will be attached or erected.
- iii. Position of the sign in relation to nearby buildings, structures, property lines, existing or proposed rights-of-way, ordinary high water marks of waterways, and the setback of applicable zoning ordinances.
- iv. The method of illumination, if any.
- v. The size and height of the sign.
- vi. Two copies of the plans and specifications. The method of construction lettering or graphics, and the type's colors to be used in construction, and/or attachment to a building or in the ground shall be explained in the plans and specifications.
- vii. The proposed dates of display of the sign, in accordance with Section I, as

applicable.

viii. The zoning district (including Shoreland zoning) in which the sign is to be placed.

ix. A statement that: "Any change in the information in this Application, such as change of address, shall be submitted to the Agent within seven (7) days after the change."

x. Such other information as the Code Enforcement Office may require to ensure compliance with this Sign Ordinance, and any other applicable laws.

L. Permit Fees. Permit Fees for Signs shall be established by the Select Board and the Select Board shall update said schedule from time to time as the Select Board deem appropriate. The Permit Fees should relate to the cost of issuing the permit and may vary based on the size, type, and height of the Sign.

ARTICLE VI

COMMERCIAL USES

A. GENERAL PROVISIONS

(1) The Commercial Districts established by the Ordinance are designed to promote and protect the health, safety, convenience, order, prosperity and the general welfare of the Town of Moultonborough. They are intended to provide areas for businesses which rely on automobiles and delivery trucks in day to day operation while continuing to keep intact the "strong desires of Moultonborough residents to preserve the town's rural attributes," consistent with the goals of the Master Plan.

(2) Because Route 25 is a highly visible tourist route it is important that all proposed uses have attractive landscaping and signs, and other aesthetic qualities. The height and locations of structures should ensure that the scenic views in the area are protected. The Planning Board shall continue to review commercial uses and changes of use through the Site Plan Review process.

(3) Route 25 is a main east west highway with high traffic volumes and frequently congested conditions, therefore, driveways and other points of access should be limited to the greatest extent possible and permitted in the safest possible locations. The Planning Board will consult with the NH Department of Transportation and the property developer to arrive at the best possible access management solutions as described in the town's Site Plan Review regulations and a Memorandum of Understanding between the Town and the DOT.

(4) Outside the Commercial Zones, the remainder of the town is a Residential/Agricultural Zone, where a commercial use is allowed only by Special Exception from the Zoning Board of Adjustment and Site Plan Approval from the Planning Board.

(5) All commercial uses on one (1) acre lots or greater, developing more than 500 square feet of area, and all commercial uses on lots under one (1) acre developing more than 200 square feet of area, shall be required to receive a Site Plan Review Permit from the Planning Board prior to any site work beginning. For purposes of this section, "development" shall mean any construction work adding to an existing structure, either increasing the footprint, or increasing the outside dimensions of the structure, including expansions upward, as well as any creation or expansion of impervious area, including parking and other areas. "Development" shall also mean the expansion of commercial display areas over 500 sq.ft. for lots greater than one (1) acres, or 200 square feet for lots under one (1) acre in size.

Cumulative expansions totaling not more than 500 sq.ft. for lots one (1) acre and greater, or 200 square feet for lots under one (1) acres in size, are permitted without Site Plan Review. Any further expansion over these limits shall require Site Plan Review.

All other elements of the Zoning Ordinance shall be complied with.

However, all changes in use, including where no new construction is proposed, which generate more than 100 vehicle trips per day, or involve a use that may have a substantial impact on town infrastructure or services, or the surrounding neighborhood, as determined by the Code Enforcement Officer, shall be required to obtain a Site Plan Permit from the Planning Board. In all cases where a use is not clear whether a permit is required, the determination of the Code Enforcement Officer shall be binding on the need for a Site Plan permit. For purposes of this determination, all commercial development developing less than 500 sq.ft. of area, shall submit a detailed letter to the Code Enforcement Officer detailing the proposed development, reasons for the need to expand or develop the area, and the proposed uses for the site. No commercial use shall commence at the site until either a Site Plan Permit has been granted by the Planning Board, or a letter confirming that no permit is required, sent from the Code Enforcement Officer, is received.

For a change in commercial use that is permitted in the underlying zone and with which no development is proposed, no Site Plan Permit shall be required.

All multi-family development shall require Site Plan approval.

(6) All lots in the commercial zones and other commercial lots shall require Planning Board approval before tree cutting or topographical changes can be made. Trees may be removed without Planning Board approval which are a danger to persons or property or which are dead or diseased.

B. GENERAL REQUIREMENTS FOR USES IN COMMERCIAL ZONES

The following requirements and standards shall apply to commercial uses in both Commercial Zone A and Zone B.

(1) Minimum Lot Sizes

Minimum lot sizes will be determined in accordance with Article III, A.

(2) Lots in Multiple Zones

Any lot lying in more than one zone is not considered a subdivided lot. Each portion of such a lot shall be subject to the provisions governing the zone in which that portion lies.

(3) Maximum Square Footages of Buildings or Structures Permitted in Commercial Zones A and B.

The building footprint of any individual building or structure located within Commercial Zone A or Commercial Zone B shall not exceed 12,500 square feet. A special exception may be granted to allow for an increase of up to an additional 12,500 square feet (the maximum total allowed shall not exceed 25,000 square feet); subject to meeting the following criteria:

- 1) At least 50% of the required parking for the combined commercial uses shall be situated to the rear of the structure (when viewed from the roadway with highest traffic volumes accessing the site).
- 2) The parking area for the structure is interconnected with an adjoining lot, or, in a case where adjoining property is undeveloped, provisions are made to reasonably accommodate interconnection of parking lots in the future.
- 3) The primary access driveway for the structure is shared with 1 or more other lots for access management purposes.
- 4) The architectural design of the structure can reduce the visual mass of the building by creating the appearance of smaller scale interconnected buildings.

C. BOUNDARIES OF COMMERCIAL ZONES AND PERMITTED USES

Commercial Zones within the Town of Moultonborough shall be described and bounded as follows, and the following uses shall be permitted as identified in the Table of Permitted Uses below:

Moultonborough Table of Permitted Uses

P=Permitted, NP=Not Permitted, SE=Special Exception Required

*See Zoning Ordinance – Special Conditions Apply

<u>Use</u>	<u>Commercial A</u>	<u>Commercial B</u>	<u>Commercial C</u>	<u>Residential Agricultural</u>	<u>Groundwater Protection Overlay District</u>
Single-Family Residential	P	P	P	P	*
Two-Family Residential	P	P	P	P	*
Multi-Family Residential	P	P	P	SE	*
Agricultural	P	P	P	P	*
Accessory Uses	P	P	P	P	*
Farm Stands	P	P	P	P	*
Retail Establishments	P	P	P	SE	*
Offices	P	P	P	SE	*
Banks	P	P	P	SE	*

Personal and Professional Services	P	P	P	SE	*
Motels and Hotels	P	P	P	SE	*
Meeting Halls	P	P	P	SE	*
Bed and Breakfasts	P	P	P	SE	*
Auto Service Stations	P	P	P	SE	*
Auto/Boat Sales, Service and Repair	P	P	P	SE	*
Auto/Boat Rental	P	P	P	SE	*
Wholesale Business (no outdoor storage)	P	P	P	SE	*
Clinics	P	P	P	SE	*
Churches	P	P	P	SE	*
Commercial Schools	P	P	P	SE	*
Child Care Facilities	P	P	P	SE	*
Nursing Homes	P	P	P	SE	*
Public Facilities	P	P	P	SE	*
Accessory Storage Facility for Retail Establishments	P	P	P	SE	*
Indoor Movie Theatre	P	P	P	SE	*
Restaurants and Eating Establishments	P	P	P	SE	*
Personal Wireless Services Facility Communication Tower	P	P	P	SE	*
Personal Wireless Services Facility Communication Tower (If Incorporated into another permitted Building)	P	P	SE	SE	SE
Light Manufacturing	SE	P	SE	SE	SE
Research and Testing	SE	P	SE	SE	SE
Assembly, Fabrication, Processing, Reproducing of goods.	SE	P	SE	SE	SE
Packaging, Packing or Bottling	SE	P	SE	SE	SE
Mixed Use	SE	SE	P	SE	SE
Home Occupations with no more than 1 employee (not incl. residents) and are not visible or detectable from adjacent properties	P	P	P	P	P
All Other Home Occupations	SE	SE	SE	SE	SE
Small Wind Energy Systems	P	P	NP	P	P
Adult Uses	SE	SE	SE	SE	SE
Gasoline Stations	SE	SE	SE	SE	NP
Excavation (RSA 155-E)	SE	SE	SE	SE	NP
Hazardous Waste Disposal Facility (RSA 147-A)	SE	SE	SE	SE	NP
Solid Waste Landfill	SE	SE	SE	SE	NP
Salt Storage without Indoor, Impervious Containment	SE	SE	SE	SE	NP

Junkyards	SE	SE	SE	SE	NP
Snow Dump	SE	SE	SE	SE	NP
Waste or Septic Lagoon	SE	SE	SE	SE	NP
Petroleum Bulk Plant or Terminal	SE	SE	SE	SE	NP
All Other Uses	SE	SE	SE	SE	SE

(1) Commercial Zone "A"

- a. Commercial Zone "A" shall include all land within 500 feet of the edge of the right-of-way on either side of Route 25 from the Moultonborough / Center Harbor Town Line to the intersection of Blake Road.

(2) Commercial Zone "B"

- a. Commercial Zone "B" shall include all land within 500 feet of the edge of the right-of-way on either side of Route 25 at the intersection of Route 109 South to the Moultonborough / Sandwich Town Line.

(3) Commercial Zone "C", The Village

- a. Commercial Zone "C" is established with the intent of maintaining the character of the Village, or Corner as sometimes known, which has, through roughly 200 years of development, maintained a consistent character in massing, setback, density and building type and design. It shall include all land within 500 feet from the centerline of the road on either side of Route 25 from Blake Road to the intersection of Route 109 South.
- b. Because requirements within this zone are intended to encourage development that will be compatible with the special character of the village, they may be, in some instances, separate from regulations for other commercial lots in the Town of Moultonborough, see under F. To maintain the character of the zone, developments shall have attractive landscaping (especially within the front setback) and signage, and the building appearance shall be consistent with rural New England Architecture, approved by the Planning Board. The inclusion of sidewalks are allowed within the setbacks.
- c. Maximum Square Footages of Buildings or Structures Permitted.

The building footprint of any individual building or structure located within Commercial Zone C shall not exceed 6,000 square feet. A special exception may be granted to allow for an increase of up to an additional 6,000 square feet (the maximum total allowed shall not exceed 12,000 square feet); subject to meeting the following criteria:

- 1) At least 50% of the required parking for the combined commercial uses shall be situated to the rear of the structure (when viewed from the roadway with highest traffic volumes accessing the site).

- 2) The parking area for the structure is interconnected with an adjoining lot, or, in a case where adjoining property is undeveloped, provisions are made to reasonably accommodate interconnection of parking lots in the future.
- 3) The architectural design of the structure is consistent with the historical character of the Village and the visual mass of the building can be sufficiently reduced by creating the appearance of smaller scale interconnected buildings.

D. Commercial Use within the Residential/Agricultural Zone

A commercial use is permitted within the Residential/Agricultural Zone if the owner of the property obtains a Special Exception from the Zoning Board of Adjustment and Site Plan Approval from the Planning Board. A substantial change in use or a change to a different use within the Residential/Agricultural Zone may require approval by the Moultonborough Zoning Board of Adjustment of a new or amended special exception.

Maximum Square Footage of Buildings or Structures Permitted by Special Exception within the Residential/Agricultural Zone shall be the same as for Buildings or Structures Permitted within Commercial Zone C, the Village Zone.

E. Special Exceptions

In any zone, when the Zoning Board of Adjustment is asked to approve a Special Exception, the Board shall determine that all general provisions and regulations of this ordinance are met, and the Board shall hold a Public Hearing, with Notice to abutters, to hear any valid objections based on demonstrable facts. The Board, in acting on an application for a Special Exception, must apply, but shall not be limited to, the following conditions:

- (1) A specific site is an appropriate location for the use or structure.
- (2) The use will not be incompatible with the character of the neighboring land uses.
- (3) That property values in the district will not be negatively impacted or reduced by such a use.
- (4) There will be no nuisance or serious hazard to vehicles or pedestrians.
- (5) Adequate and appropriate facilities will be provided for the proper operation of the proposed use.
- (6) The proposed use shall comply with the minimum land space requirements.
- (7) The capacity of the existing roads and highways to carry related traffic shall be adequate.

The board of adjustment may impose additional special conditions in granting a special

exception, and the board shall apply the specific special exception standards contained below. These conditions may include generally:

- (1) Increasing the required lot size in order to protect the adjacent properties.
- (2) Limiting the lot coverage or height of buildings because of obstruction to view and/or reduction of light and air to adjacent properties.
- (3) Control of location and number of vehicular access points to the property.
- (4) Limiting the number, location, and size of signs on site.
- (5) Requiring suitable onsite landscaping screening, and buffer areas where necessary to reduce noise, glare, odor, dust, or other negative impacts generated by the proposed use and to maintain the property in a character in keeping with the surrounding area.
- (6) To provide for specific layout of facilities on the property such as the location of the building, parking spaces, and traffic patterns so as to minimize the effect on adjoining properties.
- (7) To require that in cases of conversions of existing structures into two (2) or more dwelling units or lodging units or into a more intensified use, the lot or land area is sufficient in size to support an adequate subsurface sewage disposal system according to the soil and slope provisions set forth in table 1 above.
- (8) To require further that soil types and slopes be identified on an adequate plan.
- (9) To require inspection of existing sewage disposal systems and certifications from professional engineers employed by the town at the cost of the applicant to report upon the adequacy of the systems for their intended purpose.

When a Commercial Use is proposed within the Residential/Agricultural Zone, and the Zoning Board of Adjustment is asked to approve a Special Exception, the Board shall determine that all general provisions and regulations of this ordinance are met, and the Board shall hold a Public Hearing, with Notice to abutters, to hear any valid objections based on demonstrable facts. The Board, in acting on an application for a Special Exception, must apply, but shall not be limited to, the following conditions:

- (1) A specific site is an appropriate location for the use or structure. The structures and activities contained on the site shall be screened from view on all sides by a vegetated buffer of not less than fifty (50) feet in width. Such buffer shall contain noise, light and other impacts of the site so as to minimize the disturbance of the site on neighboring properties. In no case shall the activities on the site be disruptive to neighboring properties. The buffer shall prevent visibility of headlights and similar vehicle lighting from being visible off the site from all

property lines. In the event that lot lines border on rivers, ponds or lakefront areas, the screening requirements for this portion of the lot for vehicle lighting shall ensure that no light or glare is visible over the lot line(s) when viewed from the water.

(2) The use shall not be incompatible with the character of the neighboring land uses.

(3) That property values in the surrounding area will not be negatively impacted or reduced by such a use.

(4) There will be no nuisance or hazard to vehicles or pedestrians from any activity generated from the site.

(5) No additional burden on Town infrastructure or services shall be created by the development.

(6) The proposed use shall comply with the minimum land space requirements contained in Article III, Table I.

(7) The capacity of the existing roads and highways to carry related traffic shall be sufficient to allow use, without requiring upgrading or repair of the roadway for the development's use.

(8) The site must have on-site fire protection facilities, including, but not limited to one (1) of the following: an internal sprinkler system or similar fire suppression system, a fire pond or fire cistern.

The applicant shall have the burden to demonstrate substantial compliance with each of these conditions.

The Board of Adjustment may impose additional conditions in granting a Special Exception for a commercial use in the Residential/Agricultural Zone. These conditions may include:

(1) Increasing the required lot size in order to protect the adjacent properties.

(2) Limiting the lot coverage or height of buildings because of obstruction to view and/or reduction of light and air to adjacent properties.

(3) Control of location and number of vehicular access points to the property.

(4) Limiting the number, location, and size of signs on site.

(5) Requiring suitable onsite landscaping screening, and to maintain the property in a character in keeping with the surrounding area.

(6) To provide for specific layout of facilities on the property such as the location of the building, parking spaces, and traffic patterns so as to minimize the effect on adjoining properties.

(7) To require further that soil types and slopes be identified on an adequate plan.

(8) To require inspection of existing sewage disposal systems and certifications from professional engineers employed by the Town at the cost of the applicant to report upon the adequacy of the systems for their intended purpose.

F. Requirements for Commercial Uses

The following requirements and standards shall apply to all commercial uses throughout the Town.

(1) Frontage.

All new commercial lots shall have a minimum of 150 feet of frontage. All other existing lots (for commercial use) under 150 feet shall satisfy the Zoning Board of Adjustment that they meet the following criteria:

- a. The lot is aesthetically appropriate
- b. Traffic congestion would not be a factor
- c. A safe sight distance exists
- d. Safety would not be jeopardized by the Volume of use

(2) Setbacks And Buffers For Buildings And Structures.

	<u>Zone A</u>	<u>Zone B</u>	<u>Zone C</u>
Front	50 feet	50 feet	25 feet
Side	25 feet	25 feet	10 feet
Rear	25 feet	25 feet	10 feet

- a. In addition, for commercial uses in Zones A and B, there shall be a twenty-five (25) foot, vegetative buffer, natural or landscaped, within the front setback between the building and the roadway, along the full length of the lot. Where existing sites being proposed for redevelopment do not allow sufficient space for this twenty-five (25) foot buffer to be installed, the Planning Board may waive this requirement. For purposes of this Article, Redevelopment shall mean any physical change to the existing site requiring Planning Board approval.

- b. Placement of inventory, equipment and storage of materials shall be subject to Planning Board Site Plan Review.

(3) Lot Coverage.

In Commercial Zones A and B, the coverage of any lot, by buildings, inventory and equipment, storage areas, parking and driveway area and any impervious surfaces, shall not exceed 50 percent of the lot, and the open area shall be devoted to landscaping or natural growth. No use of open areas, other than as landscaping and green space, is permitted. In the Village Zone, Commercial Zone C, the lot coverage may be increased to a maximum of 65 percent. Any easement for public use, such as a pathway or walkway through the lot shall not be counted in the lot coverage calculation.

(4) Height Of Building.

No building shall be constructed in the Town of Moultonborough with more than two (2) stories, not counting any basement below mean ground level, or with an overall height exceeding thirty-two (32) feet above ground level, at the building foundation. This provision shall not apply to church steeples, chimneys, cupolas, silos, antennas, or unoccupied structures.

(5) Lighting.

No commercial use or establishment shall produce strong, dazzling light or reflection of the light beyond its lot lines onto neighboring properties, or onto any town way so as to impair the vision of the driver of any vehicle upon that town way. Lighting shall also comply with the applicable federal and state regulations. Commercial sites will be limited to full cut-off technology for pole lighting applications only and cut-off technology for all other applications. Full cut-off fixture is defined as a luminaire light distribution where zero candela intensity occurs at an angle of 90 degrees above nadir, and at all greater angles from nadir. Additionally, the candela per 1000 lamp lumens does not numerically exceed 100 (10%) at a vertical angle of 80 above nadir. Cut-off fixture is defined as a luminaire light distribution where the candela per 1000 lamp lumens does not numerically exceed 25 (2.5%) at an angle of 90 degrees above nadir, and 100 (10%) at a vertical angle of 80 degrees above nadir. Candela is a unit of light intensity – formerly candle. Lumens are a unit defined as the amount of light emitted by the lamp, not the amount of light reaching the target area or surface.

(6) Parking And Loading Areas

- a. All commercial uses will provide adequate off street, on site loading and parking areas. A single parking space is defined as being 200 square feet (10' x 20') in area reserved exclusively for use as a parking space. Parking for multiple cars shall allow adequate area for entrance and egress.
- b. For hotel, motel and other tourist accommodations, one (1) space for each unit, and one (1) space for each employee anticipated to be on the premises at one time.
- c. For hospitals, nursing homes, or other overnight care facilities, off-street parking shall be provided at the rate of one (1) space per bed plus one (1) space for each of the maximum number of employees anticipated at the premises at any given time.

- d. For commercial operations, off-street, on site parking shall be provided at the rate of one vehicle per employee and space for each anticipated patron vehicle on the premises at the same time. All commercial facilities shall have a minimum of three (3) parking spaces, and all shall provide adequate off-street, on site parking for users of the facilities.
 - e. Parking shall not be located within the setbacks, though green buffers and vegetative screening is permitted within the setback.
 - f. In Commercial Zone C, in any new construction all parking shall be in the rear or on the side of a new or redeveloped building, with parking no farther forward than the front line of the building and all loading shall be in the rear. Additionally, in Commercial Zone C, where general parking is nearby and sidewalks or public pathways are available, requirements for onsite parking for commercial uses may be waived. For mixed residential and commercial uses, only the commercial use shall be eligible for this waiver. All residential uses must have on-site parking.
 - g. For commercial uses, all parking shall be screened from adjacent lots by either a vegetated screen or stone wall no less than four (4) feet in height, or a landscaped berm no less than four (4) feet in height, including the landscaping. For mixed commercial and residential lots with on-site parking, all parking must be screened in the above manner.
 - h. For commercial uses in the Commercial Zone C (The Village), wherever feasible, development shall provide for future connections between parking lots via shared access easements, or similar binding documents, between parking area(s) and the side and rear lot lines. These shared access easements must be established and physically constructed if abutting an existing commercial use. In the event that the existing abutting use is not commercial, the access easement does not need to be physically created, but must be established for future use of a size to allow for two-way vehicular traffic, as described in the Site Plan Regulations, and must include the area for the easements in the lot coverage calculations. The easements shall only permit commercial traffic between abutting commercial lots, and must be on the final recorded Site Plan.
- (7) Safe Sight Distance. For commercial operations, minimum safe sight distances along the highway providing access to the facilities at driveways and/or entrances thereto shall be as follows:
- a. For highways with speed limits of 30 M.P.H. or lower: 200 feet.
 - b. For highways where the speed limit is between 31 M.P.H. and 40 M.P.H.: 275 feet.
 - c. For highways where the speed limits are between 41 M.P.H. and 50

M.P.H.: 350 feet.

d. For all state highways or roads with speed limits in excess of 50 M.P.H.: 400 feet:

Safe sight distance is defined as a straight line view which encounters no obstruction measured between two (2) points along the center line of the street entirely within the street right of way, each point to be at a height of four (4) feet above the road surface.

(8) Other

a. No use of any land or structure in the Town of Moultonborough shall be permitted which generates any toxic waste as defined by the state of New Hampshire until a permit for such operations shall be obtained from the town. No such permit shall be issued until waste disposal procedures have been approved by the ground water division of the water supply and pollution control commission, and by the Moultonborough Planning Board, after consultation with appropriate engineers or other waste disposal advisers.

b. All commercial uses which may produce cinders, dust, gases, odors, refuse matter, hazardous waste, solid waste, smoke, vapors, electromagnetic or radioactive emission shall be completely and effectively confined within a building or so regulated as to prevent any nuisance or hazard to the public health or safety, and further provided that no unreasonable noise, vibrations, or other disturbance is noticeable at the boundary of the premises.

(9) Compliance. Commercial structures and uses throughout the Town shall comply with all other requirements of this ordinance which relate to commercial uses and structures.

(10) Pre-Existing Lawful And Approved Uses. All lawful and approved structures and commercial uses existing as of the date of the posting of the public hearing of the 1997 amendment (January 5, 1997) to the ordinance are deemed to be pre-existing non-conforming uses within the meaning of Article VII of this ordinance.

G. Adult uses/sexually oriented businesses

(1) Purpose And Intent. It is the purpose of this section to regulate the adverse secondary effects of sexually oriented businesses in the interest of the public health, safety and welfare, including, but not limited to, protection of property values, separation of incompatible land uses, location of such uses near major regional highways, and prevention of blight and crime: and, provisions of this section have

neither the purpose nor the effect of imposing limitations or restrictions on the content of any communicative materials, including sexually oriented materials; and it is not the intent nor the effect of this section to restrict or deny access by adults to sexually oriented materials protected by the first amendment, or to deny access by distributors and exhibitors or sexually oriented entertainment to their intended market; and, neither is it the intent nor effect of this section to condone or legitimize the distribution of obscene material.

(2) Adult Uses/Sexually Oriented Businesses Defined. The terms "adult use and sexually oriented business" shall mean and include any business where more than fifteen percent (15%) of the goods or other items on display, or presentation time of live or recorded performances, are characterized by depiction, description or display of, or use in connection with "sexual conduct," as defined in RSA 650:1, or where more than fifteen percent (15%) of the revenue of the business is from such goods or presentations. Such goods or other items include, but are not limited to theaters, motion picture displays, night clubs, bars or similar establishments, nude modeling studios, massage parlors, or escort agencies.

(3) Where Allowed. Adult uses shall be allowed as a special exception. Granting of a special exception for adult uses shall be in accordance with Article VI, provided that the following location standards and site appearance criteria are complied with.

a. No structure containing an adult use or a sexually oriented business shall be allowed within Moultonborough's designated drug free school zone, within 1,000 feet of the property line of a church, cemetery, school, day care center, or residential structure, and shall not be located less than 300 feet from the front property line.

b. No sexually explicit materials or advertising shall be visible from outside the building or town boundary line.

c. No private vending rooms or booths shall be constructed unless one side is always open to a public central area.

d. No one under the age of 18 shall be permitted inside such a use, structure, or business, and a procedure shall be developed to keep those under 18 from entering the building.

e. All operators and employees shall be of good moral character, meaning, among other things, no operator or employee shall have been convicted of a misdemeanor or felony of a sexually related nature within the previous five years.

(4) Severability. The invalidity of any provision of this article shall not affect the validity of any other provision of the article nor of the zoning ordinance as a whole.

ARTICLE VII

Miscellaneous

A. Specifics for particular exceptions. Before granting an application for special exception, the board of adjustment shall determine, after public hearing, that all general requirements for the issuance of a special exception have been met and that the particular requirements for specific special exceptions have been met as set forth herein.

(1) Condominium Conversions. The board of adjustment may grant a special exception to permit a conversion of an existing use to condominium ownership under RSA 356b:5 if the applicant meets all provisions of this ordinance.

- a. There will be no increase in the number of units.
- b. There will be no increase in the number of bedrooms per unit.
- c. Use meets current standards for septic and water systems.
- d. Final condominium documents shall be filed with the Planning Board for approval prior to the sale of the first unit. Review of documents shall be accomplished by town counsel at applicant's expense. Deed covenants shall provide for ownership and maintenance of common open space, roads, utilities, and amenities by compulsory membership in a homeowners association and mandatory assessment of costs therefor.
- e. The final plan of conversion shall meet requirements of the Moultonborough subdivision regulations.

(2) Multi-Family And Cluster Development. For the purpose of this ordinance, cluster development shall be the grouping or clustering together of dwelling units and/or other structures without strict compliance with all provisions in this ordinance, provided the groups or clusters are separated from other property and/or from each other by land area owned in common by the owners of units in the development. The purpose of such a development is to preserve the natural beauty of existing undeveloped land and to encourage less intensive residential development, to allow diversity of housing opportunities with open space areas and increased pedestrian and vehicle safety, and to allow efficient use of land, streets, and utility systems.

- a. The total number of units shall not exceed the number of units permitted under the soil and slopes provisions of this ordinance, unless the lot is served by municipal sewer and is approved for Multi-family dwelling units.
- b. All common land shall be held by a corporate homeowners association or other common ownership approved by the board. The developer shall

include in the deed to the owners beneficial rights in the common land including a covenant against development of said land except for certain structures related to specified noncommercial, recreational uses. The proportionate value of the common lands shall be included in the tax valuation of each lot. The covenants shall include proposed easements and other provisions relating to density and nonresidential uses. The developer shall provide for mandatory assessments of fees for the expense of maintaining, repairing, and replacing common areas, common utilities, septic systems, and water systems as well as for the ownership and maintenance of common open space areas as may exist to ensure their continuity.

c. The total ground area occupied by structures and required parking shall not exceed 20% of the total ground area of the development.

d. Developer shall provide for a community water system and a community septic system adequate to meet current standards and shall ensure its future maintenance.

(3) Marina Condominiums

a. Minimum lot area of 40,000 square feet plus 4,000 square feet per boat slip or per dry storage space for use during boating season.

b. Application shall show plan for winter storage, shall provide for play areas, shall provide for 1/2 parking space per boat slip and for each dry storage space except for those used exclusively for winter storage.

c. Application shall show provision for one (1) men's shower, one (1) men's toilet facility and sink; also one (1) women's shower, toilet facility and sink for each thirty (30) boat slips or fraction thereof.

d. The application shall demonstrate a plan for safe boat and vehicle traffic.

e. The marina condominium shall provide a pumping station facility for the removal of holding tank waste. The facility shall meet minimum standards of the water supply and pollution control commission and all other applicable regulations of the state of New Hampshire.

f. The condominium declaration shall designate a person as on-site manager for all times the facility is open. It shall specify that future changes in the declaration or the marina will require Planning Board approval and it shall provide for the termination of all commercial activity at the marina.

(4) Home Occupations. Home occupations which are accessory to and incidental to the principal use of a residence are permitted with the following limitations. A

residence may be used by the owner(s) or resident(s) for a professional office, keeping materials or tools of trade, or for occupations such as hairdressing, sewing, manufacture of craft, food, or other products for sale, or any other occupation that can be done at home without degrading the residential nature of the building or of the surrounding properties. Home occupations which are not visible from or detectable outside the premises from adjacent properties and which employ no more than one (1) person in addition to the resident(s) or property owner(s) shall be permitted. Home occupations which are visible from outside the premises or which employ more than one (1) person other than the owner(s) or resident(s) shall require a special exception, and application therefore shall be made to the Zoning Board of Adjustment. Such application shall provide that all parking shall be accomplished on the site, no business material shall be stored, and no business activities shall be conducted in plain view of abutting properties, and no more than 25% of the gross floor area shall be used for the business. Outdoor storage connected with the home occupation shall not be permitted.

B. Non-conforming uses and properties.

(1) All non-conforming properties and uses in the Town of Moultonborough at the time of the adoption of this ordinance may continue in their present use. If such non-conforming use is determined discontinued or abandoned, any future use shall, thereafter, conform to the regulations of the Town of Moultonborough, and the non-conforming use may not, thereafter, be resumed without approval from the Zoning Board of Adjustment.

(2) Subject to the terms of this ordinance, a non-conforming use may be altered and expanded as the business and conditions warrant.

(3) Non-conforming structures which are destroyed by fire or other casualty may be rebuilt or replaced if the degree of non-conformity is not increased and if the reconstruction takes place within 1 year of the casualty.

Non-conforming lots in existence at the time of adoption of this ordinance shall be considered eligible for a building permit without application for approval of variance from ZBA so long as all other requirements for issuance of a building permit are met.

Non-conforming structures shall not become more non-conforming.

Effective Date: September 1, 2011.

C. Telecommunication Towers/Sites

(1) Communication towers and commercial antennas shall not exceed the greater of twenty (20) feet above the natural tree canopy of the lot, thirty-two (32) feet in height, or twenty (20) feet above the ridge of any building on which it is attached. All new communication towers and commercial antennas shall

reserve two locations on each tower or antenna for transmission and reception equipment for use by police, fire and other emergency service providers, as such providers may be designated from time to time by the Town of Moultonborough. The owner of the land upon which the communication tower or commercial antenna is located and the owner of the communication tower or commercial antenna itself, shall also provide installation, access, and use of poles, wiring, cables, conduits and pipes thereto, all at no charge. The Town of Moultonborough shall be responsible for reimbursement of electric costs incurred for the use of such equipment at the same rates as that charged by the local electric utilities for a commercial site. An appropriate Non-Cancelable Security Bond covering cost of removal of communication towers and commercial antennas shall be required.

ARTICLE VIII

Floodplain Development

A. The following regulations in this ordinance shall apply to all lands, in the Town of Moultonborough, designated as special flood hazard areas by the Federal Emergency Management Agency (FEMA) in its Flood Insurance Rate Maps (FIRM), dated December 21, 1979, which are declared to be a part of this ordinance and are hereby incorporated by reference.

B. Definition of Terms. The following definitions shall apply only to this Floodplain Development Article, and shall not be affected by the provisions of any other ordinance of the Town of Moultonborough.

"Area of Special Flood Hazard" is the land in the floodplain within the Town of Moultonborough subject to a one-percent or greater possibility of flooding in any given year. The area is designated as zone A on the Flood Hazard Boundary Map (FHBM) and is designated on the FIRM as Zone A.

"Base flood" means the flood having a one-percent possibility of being equaled or exceeded in any given year.

"Basement" means any area of a building having its floor subgrade on all sides.

"Building" - see "structure."

"Development" means any man-made change to improved or unimproved real estate, including but not limited to buildings or other structures, mining, dredging, filling, grading, paving, excavation, or drilling operation.

"FEMA" means the Federal Emergency Management Agency.

"Flood" or "Flooding" means a general and temporary condition of partial or complete inundation of normally dry land areas from: (1) the overflow of inland or tidal waters, and (2) the unusual and rapid accumulation or runoff of surface waters from any source.

"Flood Insurance Rate Map" (FIRM) means an official map incorporated with this ordinance, on which FEMA has delineated both the special flood hazard areas and the risk premium zones applicable to the Town of Moultonborough.

"Floodplain" or "Flood-prone area" means any land area susceptible to being inundated by water from any source (see definition of "Flooding").

"Flood proofing" means any combination of structural and non-structural additions, changes, or adjustments to structures which reduce or eliminate flood damage to real estate or improved real property, water and sanitation facilities, structures and their contents.

"Floodway"- see "Regulatory Floodway"

"Functionally dependent use" means a use which cannot perform its intended purpose unless it is located or carried out in close proximity to water. The term includes only docking and port facilities that are necessary for the loading/unloading of cargo or passengers, and ship building/repair facilities but does not include long-term storage or related manufacturing facilities.

"Highest adjacent grade" means the highest natural elevation of the ground surface prior to construction next to the proposed walls of a structure.

"Historic Structure" means any structure that is:

- (a) Listed individually in the National Register of Historic Places (a listing maintained by the Department of Interior) or preliminarily determined by the Secretary of the Interior as meeting the requirements for individual listing on the National Register;
- (b) Certified or preliminarily determined by the Secretary of the Interior as contributing to the historical significance of a registered historic district or a district preliminarily determined by the Secretary to qualify as a registered historic district;
- (c) Individually listed on a state inventory of historic places in states with historic preservation programs which have been approved by the Secretary of the Interior; or
- (d) Individually listed on a local inventory of historic places in communities with historic preservation programs that have been certified either:

- 1) By an approved state program as determined by the Secretary of the Interior, or

- 2) Directly by the Secretary of the Interior in states without approved programs.

"Lowest Floor" means the lowest floor of the lowest enclosed area (including basement). An unfinished or flood resistant enclosure, usable solely for parking of vehicles, building access or storage in an area other than a basement area is not considered a building's lowest floor; provided, that such an enclosure is not built so as to render the structure in violation of the applicable nonelevation design requirements of this Article.

"Manufactured Home" means a structure, transportable in one or more sections, which is built on a permanent chassis and is designed for use with or without a permanent foundation when connected to the required utilities. For floodplain management purposes the term "manufactured home" includes park trailers, travel trailers, and other similar vehicles placed on site for greater than 180 days.

"Mean sea level" means the National Geodetic Vertical Datum (NGVD) of 1929 or other datum, to which base flood elevations shown on a community's Flood Insurance Rate Map are referenced.

"100-year flood" - see "base flood"

"Recreational Vehicle" is defined as:

- A. built on a single chassis;
- B. 400 square feet or less when measured at the largest horizontal projection;
- C. designed to be self-propelled or permanently towable by a light duty truck; and
- D. designed primarily not for use as a permanent dwelling but as temporary living quarters for recreational, camping, travel or seasonal use.

"Regulatory floodway" means the channel of a river or other watercourse and the adjacent land areas that must be reserved in order to discharge the base flood without increasing the water surface elevation. These areas are designated as floodways on the Flood Boundary and Floodway Map.

"Special flood hazard area" means an area having flood, mudslide, and/or flood-related erosion hazards, and shown on an FHBM or FIRM as zone A, AO, AI-30, AE, A99, AH, VO, VI-30, VE, V, M, or E. (See - "Area of Special Flood Hazard").

"Structure" means for floodplain management purposes, a walled and roofed building, including a gas or liquid storage tank, that is principally above ground, as well as a manufactured home.

"Start of Construction" includes substantial improvements, and means the date the building permit was issued, provided the actual start of construction, repair, reconstruction, placement, or other improvement was within 180 days of the permit date. The actual start means either the first placement of permanent construction of a structure on site, such as the pouring of slab or footings, the installation of piles, the construction of columns, or any work beyond the stage of excavation; or the placement of a manufactured home on a foundation. Permanent construction does not include land preparation, such as clearing, grading and filling; nor does it include the installation of streets and/or walkways; nor does it include excavation for a basement, footings, piers, or foundations or the erection of temporary forms; nor does it include the installation on the property of accessory buildings, such as garages or sheds not occupied as dwelling units or part of the main structure.

"Substantial damage" means damage of any origin sustained by a structure whereby the cost of restoring the structure to its before damaged condition would equal or exceed fifty (50) percent of the market value of the structure before the damage occurred.

"Substantial Improvement" means any combination of repairs; reconstruction, alteration, or improvements to a structure in which the cumulative cost equals or exceeds fifty (50) percent of the market value of the structure. The market value of the structure should equal: (1) the appraised value prior to the start of the initial repair or improvement, or (2) in the case of damage, the value of the structure prior to the damage occurring. For the purposes of this definition, "substantial improvement" is considered to occur when the first alteration of any wall, ceiling, floor, or other structural part of the building commences, whether or not that alteration affects the external dimensions of the structure. This term includes structures which have incurred substantial damage, regardless of actual repair work performed. The term does not, however, include any project for improvement of a structure required to comply with existing health, sanitary, or safety code specifications which are solely necessary to assure safe living conditions or any alteration of a "historic structure", provided that the alteration will not preclude the structure's continued designation as a "historic structure".

"Water surface elevation" means the height, in relation to the National Geodetic Vertical Datum (NGVD) of 1929, (or other datum, where specified) of floods of various magnitudes and frequencies in the floodplains.

C. The code enforcement officer shall review all building permit applications for new construction or substantial improvements to determine whether proposed building sites will be reasonably safe from flooding. If a proposed building site is located in a special flood hazard area, all new construction or

substantial improvements shall:

- (1) be designed (or modified) and adequately anchored to prevent floatation, collapse, or lateral movement of the structure resulting from hydrodynamic and hydrostatic loads, including the effects of buoyancy,
- (2) be constructed with materials resistant to flood damage,
- (3) be constructed by methods and practices that minimize flood damage,
- (4) be constructed with electrical, heating, ventilation, plumbing, and air conditioning equipment, and other service facilities that are designed and/or located so as to prevent water from entering or accumulating within the components during conditions of flooding.

D. Where new or replacement water and sewer systems (including on-site systems) are proposed in a special flood hazard area the applicant shall provide the code enforcement officer with assurance that these systems will be designed to minimize or eliminate infiltration of flood waters into the systems and discharges from the systems into flood waters, and on-site waste disposal systems will be located to avoid impairment to them or contamination from them during periods of flooding.

E. For all new or substantially improved structures located in special flood hazard areas, the applicant shall furnish the following information to the building inspector:

- (1) the as-built elevation (in relation to NGVD) of the lowest floor (including basement) and include whether or not such structures contain a basement.
- (2) if the structure has been floodproofed, the as-built elevation (in relation to NGVD) to which the structure was floodproofed.
- (3) any certification of floodproofing.

The code enforcement officer shall maintain for public inspection, and shall furnish such information upon request.

F. The code enforcement officer shall not grant a building permit until the applicant certifies that all necessary permits have been received from those governmental agencies from which approval is required by federal or state law, including Section 404 of the Federal Water Pollution Control Act Amendments of 1972, 33 U. S. 1334.

G. Riverine situations and alteration or relocation of watercourses.

(1) In riverine situations, prior to the alteration or relocation of a watercourse the applicant for such authorization shall notify the Wetlands Board of the New Hampshire Environmental Services Department and submit copies of such notification to the Building Inspector, in addition to the copies required by the RSA 482-A:3. Further, the applicant shall be required to submit copies of said notification to those adjacent communities as determined by the Building Inspector, including notice of all scheduled hearings before the Wetlands Board.

(2) The applicant shall submit to the code enforcement officer certification provided by a registered professional engineer, assuring that the flood carrying capacity of an altered or relocated watercourse can and will be maintained.

(3) The code enforcement officer shall obtain, review, and reasonably utilize any floodway data

available from Federal, State, or other sources as criteria for requiring that all development located in Zone A meets the following floodway requirement:

"No encroachments, including fill, new construction, substantial improvements, and other development are allowed within the floodway that would result in any increase in flood levels within the community during the base flood discharge."

H. Miscellaneous.

(1) In unnumbered A zones the code enforcement officer shall obtain, review, and reasonably utilize any 100-year flood elevation data available from any federal, state or other source including data submitted for development proposals submitted to the community (i.e. subdivisions, site approvals).

(2) The code enforcement officer's 100-year flood elevation determination will be used as criteria for requiring in zone A that:

a. All new construction or substantial improvement of residential structures have the lowest floor (including basement) elevated to or above the 100-year flood elevation:

b. That all new construction or substantial improvements of non-residential structures have the lowest floor (including basement) elevated to or above the 100-year flood level; or together with attendant utility and sanitary facilities, shall:

(i) be floodproofed so that below the 100-year flood elevation the structure is watertight with walls substantially impermeable to the passage of water;

(ii) have structural components capable of resisting hydrostatic and hydrodynamic loads and the effects of buoyancy; and

(iii) be certified by a registered professional engineer or architect that the design and methods of construction are in accordance with accepted standards of practice for meeting the provisions of this section;

(3) All manufactured homes to be placed or substantially improved within special flood hazard areas shall be elevated on a permanent foundation such that the lowest floor of the manufactured home is at or above the 100 year flood elevation; and be securely anchored to resist floatation, collapse, or lateral movement. Methods of anchoring may include, but are not limited to, use of over-the-top or frame ties to ground anchors. This requirement is in addition to applicable state and local anchoring requirements for resisting wind forces;

(4) All recreational vehicles placed on sites within Zones A1-30, AH, and AE shall either:

a. be on the site for fewer than 180 consecutive days;

b. be fully licensed and ready for highway use; or

c. meet all standards of Section 60.3 (b) (1) of the National Flood Insurance Program Regulations and the elevation and anchoring requirements for "manufactured homes" in Paragraph (c) (6) of Section 60.3.

(5) For all new construction and substantial improvements, fully enclosed areas below the lowest floor that are subject to flooding are permitted provided they meet the following requirements: (1) the enclosed area is unfinished or flood resistant, usable solely for the parking of vehicles, building access or storage; (2) the area is not a basement; (3) shall be

designed to automatically equalize hydrostatic flood forces on exterior walls by allowing for the entry and exit of floodwater. Designs for meeting this requirement must either be certified by a registered professional engineer or architect or must meet or exceed the following minimum criteria: A minimum of two openings having a total net area of not less than one square inch for every square foot of enclosed area subject to flooding shall be provided. The bottom of all openings shall be no higher than one foot above grade. Openings may be equipped with screens, louvers, or other coverings or devices provided that they permit the automatic entry and exit of floodwater.

I. Variances and Appeals.

(1) Any order, requirement, decision or determination of the code enforcement officer made under this Article may be appealed to the Zoning Board of Adjustment as set forth in RSA 676:5.

(2) If the applicant, upon appeal, requests a variance as authorized by RSA 674:33, I(b), the applicant shall have the burden of showing in addition to the usual variance standards under state law:

a. that the variance will not result in increased flood heights, additional threats to public safety, or extraordinary public expense.

b. that if the requested variance is for activity within a designated regulatory floodway, no increase in flood levels during the base flood discharge will result.

c. that the variance is the minimum necessary, considering the flood hazard, to afford relief.

(3) The Zoning Board of Adjustment shall notify the applicant in writing that: (I) the issuance of a variance to construct below the base flood level will result in increased premium rates for flood insurance up to amounts as high as \$25 for \$100 of insurance coverage and (ii) such construction below the base flood level increases risks to life and property. Such notification shall be maintained with a record of all variance actions.

(4) The community shall maintain a record of all variance actions, including their justification for their issuance, and report such variances issued in its annual or biennial report submitted to FEMA's Federal Insurance Administrator.

Article IX

Wetland Resources Conservation Overlay District

Purpose: Wetland protection and preservation are extremely important to the current and future health, safety and public welfare of the Town of Moultonborough. Therefore this article is incorporated into the Zoning Ordinance as a means to protect public and private water supplies, trap and reduce sediment and other pollutants, promote bank stabilization, protect riparian wetlands, minimize flooding, prevent decreases in base flow, protect wildlife habitat and generally protect, preserve and maintain water quality.

A. Overlay District Regulations: The special regulations of this overlay district are in addition to the regulations of the underlying zoning ordinance.

B. Wetlands Conservation Overlay District Boundaries: The Overlay District shall include rivers, lakes, ponds, perennial streams, vernal pools and all jurisdictional wetlands located within the Town of

Moultonborough and the surrounding upland areas of each of these resources in the Town as specified in Section D of this Article.

C. Applicability: This Article shall apply to Wetlands that are greater than 20,000 square feet in their entirety and Wetlands of any size that are contiguous to a river, brook, lake or pond, except as exempted under Section IX E. below.

D. Setbacks from Wetlands: Setbacks shall be fifty (50) feet from Wetlands. A Naturally Vegetated Buffer shall be maintained within the twenty-five (25) feet immediately adjacent to the applicable Wetlands.

E. Exemptions: Manmade ditches, swales, and storm-water management devices; manmade sedimentation/detention basins or ponds; manmade ponds such as agricultural ponds, fire ponds, wildlife ponds and the like are exempted from the provisions of this Article. Existing lots of record less than 5 acres created prior to January 3, 2008 or lots proposed for less than 5 acres for which an application has been filed with and noticed by the Planning Board prior to January 3, 2008 are exempted from the provisions of this Article. This exemption should not apply to lots being developed for commercial uses.

F. Permitted Uses: Within the 50 foot setback, Permitted uses are those that will not require the erection, installation or construction of any structure, building or Impermeable Surface; will not alter the natural surface configuration by addition of fill or by dredging; and are otherwise permitted by this Article. Such uses include, but are not limited to, the following:

1. Outdoor recreation uses consistent with the purpose and intent of this ordinance and parks established for such purposes;
2. Wildlife refuges and wildlife and fisheries management;
3. Conservation areas, open space areas, and nature trails if constructed with no impermeable materials.
4. Docks, breakwaters, moorings, beach maintenance and wells as permitted by the N.H. DES.
5. Construction of wells and water feed lines for water supply;
6. Agriculture and forestry in accordance with best practices, and removal of dead, diseased, unsafe or fallen trees;
7. Construction and maintenance of trails, paths and bridges for non-motorized recreation purposes or for tracked, motorized vehicles on snow;
8. Maintenance and repair of roads, driveways and any other structures approved for conditional use in accordance with this Article;
9. Construction or placement, of sheds or accessory structures which occupy a ground area of no greater than 150 square feet in size, providing they are not in the Naturally Vegated Buffer and the use of which are incidental and subordinate to the primary structure of the property and providing that they do not require the disturbance or improvement of the soil surface or construction of a sub-surface foundation.

G. Conditional Uses: The following uses may be permitted within the 50 foot setback as Conditional Uses by the Planning Board:

1. Construction, using the least impacting alternative, of roads, driveways, footpaths, bridges and utility crossings and easements necessary for productive use of land not classified as wetlands,

consistent with area's zoning.

2. Outdoor recreational facilities that do not require the construction of buildings or installation of impermeable surfaces.

3. Trails and associated structures for use by year-round motorized or non-motorized vehicles.

4. Accessory Structures.

5. Water impoundments for the purpose of creating a water body for wildlife, fire safety, or recreational uses.

6. Other uses that the applicant proves to the satisfaction of the Planning Board will not interfere with the wetlands functions and values, water quality or value as wildlife habitat, consistent with Purpose as stated herein.

7. Modification and relocation of a watercourse as approved by the NH DES.

8. Requirements for conditional use approval:

a. No other area is feasible and reasonable for the proposed use.

b. Soil disturbance will be minimum necessary for construction and operation.

c. Detrimental impact will be minimized.

d. Restoration activities will leave site as nearly as possible in its pre-disturbance condition.

e. Will not disturb habitat for rare, threatened or endangered species as determined by the NH Natural Heritage Bureau.

H. Prohibited Uses Within the 50 Foot Setback:

1. All Uses. Buildings, Structures and Impermeable Surfaces, except as may be provided in Section IX. F. Permitted Uses & G., Conditional Uses.

2. Salt storage yards

3. Automobile junk yards

4. Solid or hazardous waste facilities

5. Fertilizer except lime and/or wood ash

6. Bulk storage of chemicals, petroleum products or hazardous materials and underground tanks

7. Sand and gravel excavations as defined in RSA 155-E and processing of excavated materials

8. Disposal of snow or ice collected from roadways or parking areas

I. Performance Standards relative to the Buffer/Setback:

1. Flagging of the 50 foot buffer/setback is required when construction is to take place within 50 feet of the Wetland - before and during any construction.

2. Applicable industry Best Management Practices shall be employed for pre & post construction, forestry, agriculture, and other permitted activity.

J. Effect on Lot Size/Density Calculation: The land area contained within the 50 foot wetlands setback shall not be counted as wetlands and may be considered in lot density calculations.

K. Enforcement: The Moultonborough Selectboard, itself or through its Agent, the Code Enforcement Officer, shall enforce this Article of the Zoning Ordinance and violations may be punishable by fines as provided by RSA 676:17.

L. Definitions:

Buffer: The protected upland areas adjacent to wetlands and surface waters in the Conservation Overlay District other than the wetlands themselves.

Certified Wetland Scientist: A person qualified to delineate wetland boundaries and prepare wetland maps and who is certified by the state of New Hampshire Board of Natural Scientists, as defined by RSA 310-A:76, II-a.

Hydric Soils: Soils that are saturated or flooded during a sufficient portion of the growing season such that they develop anaerobic conditions in the upper soil layers.

Impermeable Surface: Driveways, parking areas, walkways, or other features introduced to a property that are constructed of materials, such as concrete, asphalt or stone, that prevent the passage of water through them to the soil below.

Naturally Vegetated: Uncut or undisturbed forest, minimally disturbed or managed forest, abandoned pasture or fields, or other land displaying vegetation that is not introduced as a consequence of development.

Setback: The minimum distance between the edge of a delineated wetland or high water mark of a body of water or stream, as the case may be, and any building and structures, septic systems or impermeable surfaces. The distance is to be measured horizontally in a direction perpendicular to the delineated wetland or high water mark of the body of water or stream.

Wetland: An area that is inundated or saturated by surface or groundwater at a frequency and duration sufficient to support, and that under normal conditions does support a prevalence of vegetation typically adapted for life in a saturated soil conditions. Wetlands generally include, but are not limited to, swamps, marshes, bogs, vernal pools and similar areas. For the purpose of determining buffer zones for site plan and subdivision review wetland boundaries shall be delineated on the basis of hydrophytic vegetation, hydric soils, and wetland, by a certified wetland scientist according to the Corps of Engineers Wetlands Delineation Manual, 1987, and the Field Indicators Guide for Identifying Hydric Soils in New England, 2004.

Article X

Small Wind Energy Systems Ordinance

A. Purpose:

This small wind energy systems ordinance is enacted in accordance with RSA 674:62-66, and the purposes outlined in RSA 672:1-III-a. The purpose of this ordinance is to accommodate small wind energy systems in appropriate locations, while protecting the public's health, safety and welfare. In addition, this ordinance provides a permitting process for small wind energy

systems to ensure compliance with the provisions of the requirements and standards established herein.

B. Definitions:

Meteorological tower (met tower): Includes the tower, base plate, anchors, guy wires and hardware, anemometers (wind speed indicators), wind direction vanes, booms to hold equipment for anemometers and vanes, data loggers, instrument wiring, and any telemetry devices that are used to monitor or transmit wind speed and wind flow characteristics over a period of time for either instantaneous wind information or to characterize the wind resource at a given location. For the purpose of this ordinance, met towers shall refer only to those whose purpose are to analyze the environmental factors needed to assess the potential to install, construct or erect a small wind energy system.

Modification: Any change to the small wind energy system that materially alters the size, type or location of the small wind energy system. Like-kind replacements shall not be construed to be a modification.

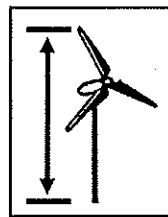
Net metering: The difference between the electricity supplied to a customer over the electric distribution system and the electricity generated by the customer's small wind energy system that is fed back into the electric distribution system over a billing period.

Power grid: The transmission system, managed by ISO New England, created to balance the supply and demand of electricity for consumers in New England.

Shadow flicker: The visible flicker effect when rotating blades of the wind generator cast shadows on the ground and nearby structures causing a repeating pattern of light and shadow.

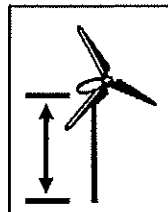
Small wind energy system: A wind energy conversion system consisting of a wind generator, a tower, and associated control or conversion electronics, which has a rated capacity of 100 kilowatts or less and will be used primarily for onsite consumption.

System height: The vertical distance from ground level to the tip of the wind generator blade when it is at its highest point.



Tower: The monopole, guyed monopole or lattice structure that supports a wind generator.

Tower height: The height above grade of the fixed portion of the tower, excluding the wind generator.



Wind generator: The blades and associated mechanical and electrical conversion components mounted on top of the tower whose purpose is to convert kinetic energy of the wind into rotational energy used to generate electricity.

C. Procedure for Review:

1. **Building Permit:** Small wind energy systems and met towers are an accessory use permitted in all zoning districts where structures of any sort are allowed, except for Commercial Zone C, the Village Zone, where they are not allowed. No small wind energy system shall be erected, constructed, or installed without first receiving a building permit from the building inspector. A building permit shall be required for any physical modification to an existing small wind energy system. Met towers that receive a building permit shall be permitted on a temporary basis not to exceed 3 years from the date the building permit was issued.
2. **Application:** Applications submitted to the building inspector shall contain a site plan with the following information:
 - i) Property lines and physical dimensions of the applicant's property.
 - ii) Location, dimensions, and types of existing major structures on the property.
 - iii) Location of the proposed small wind energy system, foundations, guy anchors and associated equipment.
 - iv) Tower foundation blueprints or drawings.
 - v) Tower blueprints or drawings.
 - vi) Setback requirements as outlined in this ordinance.
 - vii) The right-of-way of any public road that is contiguous with the property.
 - viii) Any overhead utility lines.
 - ix) Small wind energy system specifications, including manufacturer, model, rotor diameter, tower height, tower type, nameplate generation capacity.
 - x) Small wind energy systems that will be connected to the power grid shall include a copy of the approval for interconnection with their electric utility provider.
 - xi) Sound level analysis prepared by the wind generator manufacturer or qualified engineer.

- xii) Electrical components in sufficient detail to allow for a determination that the manner of installation conforms to the NH State Building Code.
 - xiii) Evidence of compliance or non-applicability with Federal Aviation Administration requirements.
 - xiv) List of abutters to the applicant's property.
3. Abutter and Regional Notification: In accordance with RSA 674:66, the building inspector shall notify all abutters and the local governing body by certified mail upon application for a building permit to construct a small wind energy system. The public will be afforded 30 days to submit comments to the building inspector prior to the issuance of the building permit. The building inspector shall review the application for regional impacts per RSA 36:55. If the proposal is determined to have potential regional impacts, the building inspector shall follow the procedures set forth in RSA 36:57, IV.

D. Standards:

1. The building inspector shall evaluate the application for compliance with the following standards;
 - a. Setbacks: The setback shall be calculated by multiplying the minimum setback requirement number by the system height and measured from the center of the tower base to property line, public roads, or nearest point on the foundation of an occupied building.

Minimum Setback Requirements			
Occupied Buildings on Participating Landowner Property	Occupied Buildings on Abutting Property	Property Lines of Abutting Property and Utility Lines	Public Roads
0	1.5	1.1	1.5

- i) Small wind energy systems must meet all setbacks for principal structures for the zoning district in which the system is located.
 - ii) Guy wires are prohibited.
- b. Tower: The maximum tower height shall be restricted to 35 feet above the tree canopy within 300 feet of the small wind energy system. In no situation shall the tower height exceed 150 feet.
- c. Sound Level: The small wind energy system shall not exceed 60 decibels using the A scale (dBA), as measured at the site property line, except during short-term events such as severe wind storms and utility outages.

- d. Shadow Flicker: Small wind energy systems shall be sited in a manner that does not result in significant shadow flicker impacts. Significant shadow flicker is defined as more than 30 hours per year on abutting occupied buildings. The applicant has the burden of proving that the shadow flicker will not have significant adverse impact on neighboring or adjacent uses. Potential shadow flicker will be addressed either through siting or mitigation measures.
- e. Signs: All signs including flags streamers and decorative items, both temporary and permanent, are prohibited on the small wind energy system, except for manufacturer identification or appropriate warning signs.
- f. Code Compliance: The small wind energy system shall comply with all applicable sections of the New Hampshire State Building Code.
- g. Aviation: The small wind energy system shall be built to comply with all applicable Federal Aviation Administration regulations including but not limited to 14 C.F.R. part 77, subpart B regarding installations close to airports, and the New Hampshire Aviation regulations, including but not limited to RSA 422-b and RSA 424.
- h. Visual Impacts: It is inherent that small wind energy systems may pose some visual impacts due to the tower height needed to access wind resources. The purpose of this section is to reduce the visual impacts, without restricting the owner's access to the optimal wind resources on the property.
 - i) The applicant shall demonstrate through project site planning and proposed mitigation that the small wind energy system's visual impacts will be minimized for surrounding neighbors and the community. This may include, but not be limited to information regarding site selection, wind generator design or appearance, buffering, and screening of ground mounted electrical and control equipment. All electrical conduits shall be underground, except when the financial costs are prohibitive.
 - ii) The color of the small wind energy system shall either be the stock color from the manufacturer or painted with a non-reflective, unobtrusive color that blends in with the surrounding environment. Approved colors include but are not limited to white, off-white or gray.
 - iii) A small wind energy system shall not be artificially lit unless such lighting is required by the Federal Aviation Administration (FAA). If lighting is required, the applicant shall provide a copy of the FAA determination to establish the required markings and/or lights for the small wind energy system.

- i) **Approved Wind Generators:** The manufacturer and model of the wind generator to be used in the proposed small wind energy system must have been approved by the California Energy Commission or the New York State Energy Research and Development Authority, or a similar list approved by the state of New Hampshire, if available.
- j) **Utility Connection:** If the proposed small wind energy system is to be connected to the power grid through net metering, it shall adhere to RSA 362-A:9.
- k) **Access:** The tower shall be designed and installed so as not to provide step bolts or a ladder readily accessible to the public for a minimum height of 8 feet above the ground. All ground-mounted electrical and control equipment shall be labeled and secured to prevent unauthorized access.
- l) **Clearing:** Clearing of natural vegetation shall be limited to that which is necessary for the construction, operation and maintenance of the small wind energy system and as otherwise prescribed by applicable laws, regulations, and ordinances.

E. Abandonment:

- 1. At such time that a small wind energy system is scheduled to be abandoned or discontinued, the applicant will notify the building inspector by certified U.S. mail of the proposed date of abandonment or discontinuation of operations.
- 2. Upon abandonment or discontinuation of use, the owner shall physically remove the small wind energy system within 90 days from the date of abandonment or discontinuation of use. This period may be extended at the request of the owner and at the discretion of the building inspector. "Physically remove" shall include, but not be limited to:
 - a. Removal of the wind generator and tower and related above-grade structures.
 - b. Restoration of the location of the small wind energy system to its natural condition, except that any landscaping, grading or below-grade foundation may remain in its same condition at initiation of abandonment.
- 3. In the event that an applicant fails to give such notice, the system shall be considered abandoned or discontinued if the system is out-of-service for a continuous 12-month period. After the 12 months of inoperability, the building inspector may issue a Notice of Abandonment to the owner of the small wind energy system. The owner shall have the right to respond to the Notice of Abandonment within 30 days from Notice receipt date. After review of the information provided by the owner, the building inspector shall determine if the small wind energy system has been abandoned. If it is determined that the small wind energy system has not been abandoned, the building inspector shall withdraw the Notice of Abandonment and notify the owner of the withdrawal.

4. If the owner fails to respond to the Notice of Abandonment or if, after review by the building inspector, it is determined that the small wind energy system has been abandoned or discontinued, the owner of the small wind energy system shall remove the wind generator and tower at the owner's sole expense within 3 months of receipt of the Notice of Abandonment. If the owner fails to physically remove the small wind energy system after the Notice of Abandonment procedure, the building inspector may pursue legal action to have the small wind energy system removed at the owner's expense.

F. Violation:

It is unlawful for any person to construct, install, or operate a small wind energy system that is not in compliance with this ordinance. Small wind energy systems installed prior to the adoption of this ordinance are exempt from this ordinance except when modifications are proposed to the small wind energy system.

G. Penalties:

Any person who fails to comply with any provision of this ordinance or a building permit issued pursuant to this ordinance shall be subject to enforcement and penalties as allowed by NH Revised Statutes Annotated Chapter 676:17.

ARTICLE XI

Administrative Provisions

A. Authority. The Zoning Board of Adjustment shall have the powers designated by RSA 673, RSA 674, and specifically RSA 674:33 as well as such other powers as lawfully assigned to it by the legislature and by ordinance or by vote of the town meeting.

(1) The Zoning Board of Adjustment shall hear and decide appeals if it is alleged there is error made by an administrative official of the town or by any other town board in any order, requirement, decision, or determination related to this ordinance.

(2) The Zoning Board of Adjustment may reverse or affirm, wholly or in part, or may modify the order, requirement, decision, or determination appealed from and may make such order or decision as ought to be made and, to that end, shall have all the powers of the administrative official from whom the appeal is taken.

B. Special Exception. The Zoning Board of Adjustment shall make special exceptions to the terms of the ordinance upon proper application therefore; and in the event that it shall determine, after public hearing, that the special exception will result in harmony with the

general purpose and intent of the zoning ordinance of the Town of Moultonborough and that it shall be in accordance with the general and/or specific rules contained in this ordinance.

C. Limited Special Exceptions/Temporary Use. For all temporary uses not allowed by ix, I.(1 & 2), the board of adjustment, through a simplified application process, not requiring site plan approval from the Planning Board, may grant a limited special exception, after due notice and hearing, for the temporary occupancy and use of a structure or land, in any zone, for a purpose that does not conform with the zone requirements. Such occupancy and use shall be subject to any reasonable conditions and safeguards which the board of adjustment may impose to minimize any injurious effect upon the neighborhood or to protect contiguous property. The approval by the board of adjustment and the limited special exception based thereon, for such temporary occupancy and use, shall not be granted for a period of more than twelve (12) months and may be renewed upon reapplication to the board of adjustment however, such occupancy and use shall be of a temporary nature, with no expectation of becoming permanent.

D. Variances. The Zoning Board of Adjustment may, upon appeal in specific cases, authorize a variance from the terms of the Zoning Ordinance, if the Board finds that all of the following facts exist:

- (1) Granting a Variance would cause no diminution in the value of surrounding property;
- (2) Granting a Variance would be of benefit to the public interest;
- (3) Denying a Variance would result in unnecessary hardship to the owner of the property;
- (4) Granting a Variance would do substantial justice;
- (5) Granting a Variance would not be contrary to the spirit of the Ordinance.

E. Procedures. The board of adjustments shall adopt rules governing its proceedings pursuant to the requirements of RSA 676:1.

F. Notice Of Decision. The Zoning Board of Adjustment shall issue a final written decision which either approves or disapproves an application. If the application is not approved, the board shall provide the applicant with written reasons for the disapproval. The decision shall be placed on file in the board's office and shall be made available for public inspection within 72 hours after the decision is made.

G. Rehearings. Within 30 days after any decision or order of the Zoning Board of Adjustment is filed with the secretary or clerk of the Zoning Board of Adjustment, any party to the action or proceeding, or any person directly affected thereby, may apply for a rehearing in respect to any matter determined in the action or proceeding or covered or

included in the order in accord with RSA 677:2. A motion for rehearing shall set forth fully every ground upon which it is claimed that the decision or order complained of is unlawful or unreasonable. No appeal from any order or decision of the Zoning Board of Adjustment shall be taken unless the applicant shall have made application for rehearing as provided in RSA 677:2 and no ground not set forth in the application shall be urged, relied on, or given any consideration by a court except as provided in RSA 677:3. The board of adjustment shall, within 30 days after a motion for rehearing is filed, either grant or deny the motion or suspend the order or decision complained of pending further consideration.

H. Issuing Permits. The Board of Selectmen or their designated agent shall issue any and all building permits required. No permit shall be issued for the erection of any structure and the use of any land unless the proposal complies with the provisions of this ordinance. The Board of Selectmen shall determine the format for applications for building permits and the required fee from time to time. Building permits shall be posted in a prominent place on the lot to which the permit pertains.

(1) Temporary Use. Residential sales (tag, barn, yard, garage, etc.). The temporary use for the occasional sale of personal items, conducted at the residence of the homeowner to dispose of surplus items will not require a special exception or permit for change of use. "Occasional" shall be defined as no more frequently than 4 days, either separately or grouped, during any 60 day period.

(2) Temporary Use. Commercial use (tag, barn, garage, flea market, farmers market, etc.). Temporary uses, up to a maximum of three (3) consecutive days over a 30 day period, may be permitted upon application to and approval by the Board of Selectmen. Such occupancy and use shall be subject to any reasonable conditions and safeguards which the Board of Selectmen may impose to minimize any injurious effect upon the neighborhood or to protect contiguous property. Rather than acting upon an application, the selectmen may at any time direct the applicant to proceed through the board of adjustment rather than through the selectmen.

I. Enforcement. The Board of Selectmen or their agent is given the power and authority to enforce the provisions of this ordinance and to control the issuance of any building permits. Upon receiving information which the selectmen deem credible that this ordinance is being violated, and upon an affirmative vote of a majority of the Board of Selectmen, the selectmen are authorized to enforce the provisions of this ordinance asking appropriate relief in the superior court, or by taking any other legal action. The Board of Selectmen may appoint a building official whose duty it shall be to represent the board in administering and enforcing this ordinance. The appointment of a building official does not supersede the board's authority or obligation.

J. Penalties. Penalties for violation of the zoning ordinance shall be as set forth in RSA 676:17 and 676:19.

K. Severability. If any section, clause, provision, or portion of this zoning ordinance shall be held to be invalid or unconstitutional by any court of competent jurisdiction, such holdings shall not affect any other section, clause, provision, or portion of this ordinance which is not, in and of itself, determined to be invalid or unconstitutional.

L. This ordinance shall take effect upon its passage.

ARTICLE XII

Stormwater Management Ordinance

I. PURPOSE

To protect, maintain and enhance the public health, safety, environment, and general welfare by establishing minimum requirements to control the adverse affects of increased post-development stormwater runoff, decreased groundwater recharge, and non-point source pollution associated with new development and redevelopment.

II. AUTHORITY

The provisions of this Article are adopted pursuant to RSA 674:16, Grant of Power, RSA 674:17, Purposes of Zoning Ordinance, and RSA 674:21, Innovative Land Use Controls.

III. APPLICABILITY

The requirements of this article shall apply to all subdivisions platting new roads, commercial, and multi-family developments and redevelopments which disturb 20,000 square feet or more in all zoning district(s).

IV. DEFINITIONS

Development: For the purposes of this article, development refers to alterations to the landscape or structures that create, expand or change the location of impervious surfaces or alters the natural drainage of a site.

Disturbance: For purposes of this Article, disturbance shall mean any earth moving construction activity, including creation or modification of impervious surfaces, structures, landscaping, infrastructure, or any change of the existing grade from pre-development conditions.

Erosion: The detachment and movement of soil, rock, or rock fragments by water, wind, ice or gravity.

Impervious Surface: Any structure or land surface with a very low capacity for infiltration, including but not limited to asphalt pavement, cement, roofs, gravel and paved roadways, compacted soils, and other similar surfaces that do not easily infiltrate stormwater runoff. Pervious pavement is not considered an impervious surface.

Infiltration: The process by which water enters the soil profile (seeps into the soil).

Multi-Family Development: Development of more than two (2) dwelling units on a single lot.

Recharge: The amount of water from precipitation that infiltrates into the ground and is not evaporated or transpired.

Redevelopment: For purposes of this Article, Redevelopment shall mean any physical change to an existing site requiring Planning Board approval.

Sediment: Solid material, mineral or organic, that is in suspension, is being transported, or has been moved from its site of origin by air, water or gravity as a product of erosion.

Site: The lot or lots on upon which development is to occur or has occurred.

Stormwater: Water resulting from precipitation (including rain and snow) that runs off the land's surface, is transmitted to the subsurface, or is captured by separate storm sewers or other drainage facilities.

Stormwater Runoff: Water flow on the surface of the ground or in storm sewers, resulting from precipitation.

Vegetation: Is defined to include trees, plants, shrubs, vines or other forms of plant growth.

V. STORMWATER MANAGEMENT PLAN

All subdivisions, commercial and multi-family developments and redevelopments which disturb 20,000 square feet or more shall submit a Stormwater Management Plan (SMP) with an application for subdivision or site plan review. The SMP, shall be prepared by a licensed New Hampshire, Professional Engineer, and shall address and comply with the requirements set forth herein and as specified by the Planning Board. The plan shall, at a minimum, include drainage and water quality reports indicating both pre-development, and proposed post-development, conditions, with a statement of comparison between pre-and post-development conditions. The plan shall be in conformance to the greatest extent possible with the design guidelines and principles set forth in the most recent edition of the NH Stormwater Manual.

VI. STORMWATER MANAGEMENT REQUIREMENTS

All development activity must comply with the following provisions to reduce and properly manage stormwater post-development:

- A. There shall be no negative impact to water quality post-development from pre-development conditions.
- B. Post-development peak runoff rate and volume shall not exceed pre-development levels for a 50-year storm event.
- C. Stormwater management designs shall demonstrate that annual average pre-development groundwater recharge volume (GRV) is maintained post-development, when compared to pre-development conditions.
- D. For the purposes of calculating pre-development conditions, any site that was wooded in the last five (5) years shall be treated as though the pre-development conditions are undisturbed woods.
- E. All stormwater management plans shall include an Operation and Maintenance (O&M) Plan for the system (prior to final approval of any permits) to ensure continued proper

functioning of the system. Such O & M plan shall be recorded at the Registry of Deeds prior to issuance of any Certificates of Occupancy for the site(s). Guidance for the development of such a plan may be found in the New Hampshire Stormwater Manual.

VII. ENGINEERING REVIEW

- A. The applicant shall submit a fee, as determined by the Planning Board to cover the costs of outside engineering peer review of their proposed stormwater management plan(s), and other pertinent plans and documents, if deemed necessary by the Planning Board.
- B. Additional copies of all plans, engineering studies, and additional information as requested by the Planning Board shall be provided as necessary to allow for thorough outside engineering review.

VIII. EFFECTIVE DATE

This ordinance shall be effective as of June 30, 2010.

Article XIII

Groundwater Protection Ordinance

I. AUTHORITY

RSA 674:16, and RSA 674:21(I)(j) relative to innovative land use controls.

II. PURPOSE

The purpose of this ordinance is, in the interest of public health, safety, and general welfare, to preserve, maintain, and protect from contamination existing and potential groundwater supply areas and to protect surface waters that are fed by groundwater.

The purpose is to be accomplished by regulating land uses which could contribute pollutants to designated wells and/or aquifers identified as being needed for present and/or future public water supply.

III. DEFINITIONS

A. Aquifer: a geologic formation composed of rock, sand, or gravel that contains significant amounts of potentially recoverable water.

B. Petroleum bulk plant or terminal: means that portion of the property where petroleum products are received by tank vessel, pipeline, tank car, or tank vehicle and are stored or blended in bulk for the purpose of distributing such liquids by tank vessel, pipeline tank car, tank vehicle, portable tank, or container.

C. Groundwater: subsurface water that occurs beneath the water table in soils and geologic formations.

D. Gasoline station: means that portion of a property where petroleum products including diesel fuel and other distillates are received by tank vessel, pipeline, tank car, or tank vehicle and distributed for the purposes of retail sale of gasoline and/or other petroleum products.

E. Impervious: not readily permitting the infiltration of water.

F. Impervious surface: a surface through which regulated substances cannot pass when spilled. Impervious surfaces include concrete, gravel or paved roads, driveways, parking lots, and rooftops. Earthen, wooden; or other surfaces which could react with or dissolve when in contact with the substances stored on them are not considered impervious surfaces.

G. Junkyard: an establishment or place of business which is maintained, operated, or used for storing, keeping, buying, or selling junk, or for the maintenance or operation of an automotive recycling yard, and includes garbage dumps and sanitary landfills. The word does not include any motor vehicle dealers registered with the director of motor vehicles under RSA 261:104 and controlled under RSA 236:126.

H. Outdoor storage: storage of materials where they are not protected from the elements by a roof, walls, and a floor with an impervious surface.

I. Public water system: a system for the provision to the public of piped water for human consumption, if such system has at least 15 service connections or regularly serves an average of at least 25 individuals daily at least 60 days out of the year.

J. Regulated substance: petroleum, petroleum products, and substances listed under 40 CFR 302, 7-1-05 edition, excluding the following substances: (1) ammonia, (2) sodium hypochlorite, (3) sodium hydroxide, (4) acetic acid, (5) sulfuric acid, (6) potassium hydroxide, (7) potassium permanganate, and (8) propane and other liquefied fuels which exist as gases at normal atmospheric temperature and pressure.

K. Sanitary protective radius: The area around a public water supply well which must be maintained in its natural state as required by Env-Ws 378 or 379 (for community water systems); Env-Ws 372.12 and Env-Ws 372.13 (for other public water systems).

L. Secondary containment: a structure such as a berm or dike with an impervious surface which is adequate to hold at least 110% of the volume of the largest regulated-substances container that will be stored there.

M. Snow dump: For the purposes of this ordinance, a location where snow, which is cleared from roadways and/or motor vehicle parking areas, is placed for disposal.

N. Stratified-drift aquifer: A geologic formation of predominantly well-sorted sediment deposited by or in bodies of glacial meltwater, including gravel, sand, silt, or clay, which contains sufficient saturated permeable material to yield significant quantities of water to wells.

O. Surface water: streams, lakes, ponds and tidal waters, including marshes, water-courses and other bodies of water, natural or artificial.

P. Wellhead protection area: The surface and subsurface area surrounding a water well or wellfield supplying a community public water system, through which contaminants are reasonably likely to move toward and reach such water well or wellfield.

Q. Temporary Storage of Construction Materials: Whichever comes first

- A. No more than One Month past the date of completion of construction, or
- B. Six months from initial storage of materials

IV. GROUNDWATER PROTECTION DISTRICT

The Groundwater Protection District is an overlay district which is superimposed over the existing underlying zoning and includes within its boundaries, both

(1) all of the Wellhead Protection Areas for public water supply wells as defined under Article III, part (I) of this ordinance. The district is shown on the map entitled, Water Resources, Natural Resource Inventory, Moultonborough NH, dated February 10, 2007, and

(2) the Stratified Drift Aquifer(s) shown on the map entitled, Water Resources, Natural Resource Inventory, Moultonborough NH, dated February 10, 2007.

During Planning Board review, when the actual boundaries of this Overlay District are disputed by any owner, abutter or the Planning Board, the Board may, at the applicant's expense, require the services of a professional hydrologist, specialist, engineer, or other certified professional, to determine the site-specific boundaries of the district as relating to the subject site. Based upon site-specific, documented, scientific and technical information submitted by the qualified professional(s), the Planning Board shall have authority to make the final determination as to the location of disputed boundaries for the site before the Board.

V. APPLICABILITY

This Ordinance applies to all uses in the Groundwater Protection District, except for those uses exempt under Article XII (Exemptions) of this Ordinance.

VI. PERFORMANCE STANDARDS

The following Performance Standards apply to all uses in the Groundwater Protection District unless exempt under Article XII:

- A. For any commercial use that will render impervious more than 15% or more than 2,500 square feet of any lot, whichever is greater, a stormwater management plan shall be prepared by a licensed N.H. Engineer.

- B. Conditional uses, as defined under Article X shall develop stormwater management and pollution prevention plans. The plans shall demonstrate that the use will:
1. Minimize, through a source control plan that identifies pollution prevention measures, the release of regulated substances into stormwater;
 2. Demonstrate that recharge to groundwater will not result in violation of Ambient Groundwater Quality Standards (Env-Or 603.03) at the property boundary;
 3. Stipulate that expansion or redevelopment activities shall require an amended stormwater plan and may not infiltrate stormwater through areas containing contaminated soils without completing a Phase I Assessment in conformance with ASTM E 1527-05, also referred to as All Appropriate Inquiry (AAI).
- C. Animal manures, fertilizers, and compost must be stored in accordance with Manual of Best Management Practices for Agriculture in New Hampshire, NH Department of Agriculture, Markets, and Food, August 2005, and any subsequent revisions;
- D. All regulated substances must be stored in product-tight containers on an impervious surface designed and maintained to prevent flow to exposed soils, floor drains, and outside drains;
- E. Facilities where regulated substances are stored must be secured by means of a door and/or gate that is locked when authorized personnel are not present.
- F. Outdoor storage areas for regulated substances, associated material or waste must be protected from exposure to precipitation and must be located at least 50 feet from surface water or storm drains, at least 75 feet from private wells, and outside the sanitary protective radius of wells used by public water systems. Storage of such substances in sealed drums or barrels shall not constitute compliance with this Article unless said drums or barrels are also stored within an enclosed structure
- G. Secondary containment must be provided for outdoor storage of regulated substances if an aggregate of 275 gallons or more of regulated substances are stored outdoors on any particular property;
- H. Containers in which regulated substances are stored must be clearly and visibly labeled and must be kept closed and sealed when material is not being transferred from one container to another;
- I. Prior to any land disturbing activities, all inactive wells on the property, not in use or properly maintained at the time the plan is submitted, shall be considered abandoned and must be sealed in accordance with We 604 of the New Hampshire Water Well Board Rules.
- J. All sanitary sewer systems must be designed to minimize or eliminate leakage or discharges from the system into the groundwater.

- K. On site waste disposal systems shall be located so as to avoid or minimize groundwater contamination.
- L. Where the subject site is partially in the Overlay District, all potential pollution sources, including on site waste disposal systems, shall be located outside the Overlay District, to the maximum extent feasible.

VII. SPILL PREVENTION, CONTROL AND COUNTERMEASURE (SPCC) PLAN

Conditional uses, as described under Article X, part (A), using regulated substances shall submit a spill control and countermeasure (SPCC) plan to the Fire Chief who shall determine whether the plan will prevent, contain, and minimize releases from ordinary or catastrophic events such as spills, floods or fires that may cause large releases of regulated substances. It shall include:

- 1) A description of the physical layout and a facility diagram, including all surrounding surface waters and wellhead protection areas.
- 2) Contact list and phone numbers for the facility response coordinator, cleanup contractors, and all appropriate federal, state, and local agencies who must be contacted in case of a release to the environment.
- 3) A list of all regulated substances in use and locations of use and storage;
- 4) A prediction of the direction, rate of flow, and total quantity of regulated substance that could be released where experience indicates a potential for equipment failure.
- 5) A description of containment and/or diversionary structures or equipment to prevent regulated substances from infiltrating into the ground.

VIII. PERMITTED USES

All uses permitted by right or allowed by special exception in the underlying district are permitted in the Groundwater Protection District unless they are Prohibited Uses or Conditional Uses. All permitted uses must comply with the Performance Standards unless specifically exempt under Article XII.

IX. PROHIBITED USES

The following uses are prohibited in the Groundwater Protection District.

- A. The development or operation of a hazardous waste disposal facility as defined under RSA 147-A;
- B. The development or operation of a solid waste landfill;

- C. The outdoor storage of road salt or other deicing chemicals in bulk, or the indoor storage where there is no impervious containment;
- D. The development or operation of a junkyard;
- E. The development or operation of a snow dump;
- F. The development or operation of a wastewater or septage lagoon;
- G. The development or operation of a petroleum bulk plant or terminal;
- H. The development or operation of gasoline stations.
- I. Excavation, as defined in RSA 155:E, or mining within four (4) feet of Seasonal High Water Table. This prohibition applies to future excavation of existing site as well as future excavation sites.
- J. Any other use or activity that:
 - a. Will have a detrimental effect on the quality of the groundwater contained in the aquifer by directly contributing to pollution or by increasing the long-term susceptibility of the aquifer to potential pollutants, or;
 - b. Will cause a significant reduction in the long-term volume of water contained in the aquifer or in the storage capacity of the aquifer, or;
 - c. Will discharge wastewater on the site other than that which is permitted under the provisions of this Ordinance.

X. CONDITIONAL USES

The Planning Board may grant a Conditional Use Permit for a use which is otherwise permitted within the underlying district, if the permitted use is involved in one or more of the following:

- A. Storage, handling, and use of regulated substances in quantities exceeding 100 gallons or 800 pounds dry weight at any one time, provided that an adequate spill prevention, control and countermeasure (SPCC) plan, in accordance with Article VII, is approved by the local Fire Department;
- B. Any commercial use that will render impervious more than 15% or 2,500 square feet of any lot, whichever is greater.

In granting such approval the Planning Board must first determine that the proposed use is not a prohibited use and will be in compliance with the Performance Standards in Article VI

The Planning Board may, at its discretion, require a performance guarantee or bond, in an amount and with surety conditions satisfactory to the Board, to be posted to ensure completion of construction of any facilities required for compliance with the Performance Standards.

The Planning Board may impose such reasonable restrictions or conditions on the Conditional Use Permit on matters it deems advisable in order to protect the health, safety and groundwater quality of the residents of Moultonborough.

A Conditional Use Permit may be withdrawn by the Planning Board if the use is not conducted in accordance with the terms of this Ordinance and any restrictions or conditions of the Conditional Use Permit.

XI. EXISTING NONCONFORMING USES

Existing nonconforming uses may continue unless such use is determined to be an imminent hazard to the public health and safety by the Code Enforcement Officer or Health Officer. All pre-existing nonconforming uses must be in compliance with all applicable state and federal requirements, including Env-Ws 421, Best Management Practices Rules.

XII. EXEMPTIONS

Nothing in this Article shall be deemed to prohibit the storage and handling of products in quantities for normal household use. The following uses are exempt from the specified provisions of this ordinance:

- A. Storage of heating fuels, which are also regulated substances, for on-site use or fuels for emergency electric generation, provided that storage tanks are indoors on a concrete floor or have corrosion control, leak detection, and secondary containment in place.
- B. Storage of motor fuel in tanks attached to vehicles and fitted with permanent fuel lines to enable the fuel to be used by that vehicle.
- C. The sale, transportation, and use of pesticides as defined in RSA 430:29 XXVI are exempt from all provisions of this ordinance;

XIII. RELATIONSHIP BETWEEN STATE AND LOCAL REQUIREMENTS

Where both the State and the municipality have existing requirements, or where the provisions of this Article are in conflict with any other ordinance, statute or law, the more stringent standard shall govern.

XIV. MAINTENANCE AND INSPECTION

A. For uses requiring Planning Board approval under this Article, a narrative description of all maintenance requirements for structures required to comply with the Performance Standards of this Article, as applicable, shall be referenced in the deed for the site and shall be recorded, so as to run with the land on which such structures are located, at the Registry of Deeds for Carroll County. The description so prepared shall comply with the requirements of RSA 478:4-a, and shall include recommended maintenance cycles to ensure proper operation of these structures.

B. Inspections may be required to verify compliance with Performance Standards. Such inspections shall be performed by the Code Enforcement Officer at reasonable times with prior notice to the landowner.

C. Underground storage tank systems and aboveground storage tank systems that are in compliance with applicable state rules are exempt from inspections under this ordinance.

XV. ENFORCEMENT PROCEDURES AND PENALTIES

The Planning Board and/or Code Enforcement officer shall enforce the provisions of this Ordinance and to ensure that requirements and restrictions or conditions are complied with. Any violation of the requirements of this ordinance shall be subject to the enforcement procedures and penalties detailed in RSA 676.

XVI. SAVING CLAUSE

If any provision of this ordinance is found to be unenforceable, such provision shall be considered separable and shall not be construed to invalidate the remainder of the ordinance.

XVII. EFFECTIVE DATE

This ordinance shall be effective as of June 30, 2010.

ARTICLE XIV

STEEP SLOPES PROTECTION ORDINANCE

I. STATUTORY AUTHORIZATION

A. RSA Title LXIV, Chapters 674:16, Grant of Power

B. 674:21, Innovative Land Use Controls

C. 674:21(j), Environmental Characteristics Zoning

D. 673:16, II; 676:4, I(g); and 674:44, V collectively authorize planning boards to collect fees from applicants to cover the costs of hiring outside experts to review subdivision applications and site plans.

II. PURPOSE

The purpose of this ordinance is to reduce damage to streams and lakes from the consequences of excessive and improper construction, erosion, stormwater runoff, or effluent from improperly sited sewage disposal systems, and to preserve the natural topography, drainage patterns, vegetative cover, scenic views, wildlife habitats, and to protect unique natural areas. It is also the intent of this ordinance to protect the citizens of Moultonborough from adverse impacts to flooding due to development on

steep slopes, and to preserve the integrity of the Town's drinking water supply from contamination through untreated, or uncontrolled, stormwater runoff caused by developments in areas with slopes of 15 percent or greater.

III. APPLICABILITY

This Article shall apply to all development requiring a Building Permit, Subdivision Approval and/or a Site Plan Review Permit, with a slope of 15 percent or greater, and where the proposed site disturbance is greater than 20,000 square feet in the aggregate. Site disturbance areas greater than 20,000 sq.ft. in size, but which do not impact greater than 20,000 sq.ft. of slopes greater than 15 percent, shall not be required to comply with this Article

IV. DEFINITIONS

Erosion: The wearing away of the ground surface as a result of the movement of wind, water, ice, and/or land disturbance activities.

Extremely Steep Slope: Slopes having a gradient of twenty-five percent or greater based on two-foot contours analyzed over ten foot vertical intervals, prior to cut and fill, as measured perpendicular to the slope.

Sedimentation: The process by which sediment resulting from erosion has been or is being transported off the site of the land-disturbing activity or into a lake or natural watercourse or wetland.

Site Disturbance: Any activity that removes the vegetative cover and/or creates erosion from the land surface, including structures, roadways, landscaping and other activities. Site disturbance where the grade is not affected, and where soil stabilization shall occur within a reasonable time from the date of project completion, as deemed by the Planning Board, shall not be considered Site Disturbance under this Article.

Slope: The degree of deviation of a surface from the horizontal, usually expressed in percent or degrees; rise over run.

Steep Slope: Slopes having a gradient of fifteen percent or greater based on two-foot contours analyzed over ten foot vertical intervals, prior to cut and fill, as measured perpendicular to the slope.

Vegetative Cover: Grasses, shrubs, trees, and other vegetation that hold and stabilize soils.

V. APPLICATION REQUIREMENTS

- A. All applications subject to this Article must show on a plan the area subject to site disturbance, and all adjacent areas within 200 feet of the area subject to site disturbance, in two-foot contours, including all surface waters and wetlands, and proposed and existing physical features, structures, utilities, stormwater control systems, septic and well structures, and access ways.
- B. An engineering plan must be prepared by a professional engineer that shows specific methods that will be used to control soil erosion and sedimentation, soil loss, and excessive stormwater runoff, both during and after construction.
- C. A hydrology, drainage, and flooding analysis must be included that shows the effect of the proposed development on water bodies and/or wetlands, both on the site and within 200 feet of the subject parcel.

- D. A grading plan for the construction site and all access routes must be prepared by a licensed engineer.

VI. PERFORMANCE STANDARDS

All uses permitted in the underlying district shall be considered a conditional use when required to comply with this Ordinance, and must meet the following conditions for approval:

- A. The grading cut and fill should not exceed a 2:1 ratio. Cuts and fills shall be minimized.
- B. Existing natural and topographic features, including the vegetative cover, will be preserved to the greatest extent possible. In the event that extensive amounts of vegetation are removed, the site shall be replanted with indigenous vegetation and shall replicate the original vegetation as much as possible.
- C. No structure shall be built on an extremely steep slope (greater than 25 percent prior to site disturbance).
- D. There shall be no negative impact to water quality post-development from pre-development conditions.
- E. Post-development peak runoff rate and volume shall not exceed pre-development levels for a 50-year storm event.
- F. Stormwater management designs shall demonstrate that annual average pre-development groundwater recharge volume (GRV) is maintained post-development, when compared to pre-development conditions.
- G. For the purposes of calculating pre-development conditions, any site that was wooded in the last five (5) years shall be treated as though the pre-development conditions are undisturbed woods.

VII. ADMINISTRATION OF CONDITIONAL USE PERMITS

In addition to meeting the conditions set forth in this section, Conditional Use Permits shall be granted in accordance with the following pertinent procedures:

- A. A Conditional Use Permit shall be granted by the planning board, after a public hearing, upon a finding that the proposed use is consistent with the spirit and intent of the ordinance, meets the required performance standards in Section VI, and following receipt of a review and recommendation of the conservation commission and any other professional expertise deemed necessary by the board.
- B. The applicant must demonstrate that no practicable alternatives exist to the proposal under consideration, and that all measures have been taken to minimize the impact that construction activities will have upon the district.
- C. The Building Inspector and/or Planning Board shall not issue a Building Permit, Subdivision Permit or Site Plan Permit subject to the terms of this Article until the Planning Board has issued a Conditional Use Permit. Applications for said Conditional Use Permit before the Planning Board may be combined with Site Plan or Subdivision Permit applications and processed simultaneously.

VIII. COSTS

All costs pertaining to the consideration of an application, including consultants fees, on-site inspections, environmental impact studies, notification of interested persons, and any other costs associated with Planning Board review under this section, shall be borne by the applicant and paid prior to the Planning Board taking final action.

IX. EFFECTIVE DATE

This ordinance shall be effective as of September 1, 2011.