MUNICIPALITY:

Moultonborough, NH

ASSESSMENT YEAR:

Fiscal Year 2011

ASSESSMENT SERVICES PROVIDED:

Valuation Update

VISION
GOVERNMENT SOLUTIONS

Prepared By:
Paul McKenney
Vision Government Solutions, Inc.
44 Bearfoot Road
Northboro, Ma. 01532
Phone: 1-800-628-1013; Fax: 508-351-3797

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SECTION A

Letter of Transmittal

November 18, 2011

Selectmen and Assessing Officials
Municipality of Moultonborough
6 Holland Street
Moultonborough, NH 03254

LETTER OF TRANSMITTAL

Dear Municipal Official:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with RSA 21-J:14-b, and "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2010).

The Intended Use of this Report: is to provide a basis for the revaluation of all real property in the Municipality of Moultonborough as required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of this contract is retained in Appendix "A".

The Intended Client of this Report: are the Municipal Officials.

Other Users of this Report: include the public, property owners, municipal officials, and the New Hampshire Department of Revenue (DRA).

The Date of Value Utilized in this Report: is April 1, 2011, as required by RSA 74:1 and RSA 76:2.

Type and Definition of Value Utilized in this Report: The type of value expressed in this report is "market" value, and is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of "Market Value" as defined within the NH Department of Revenue, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

(a) Is the most probable price, not the highest, lowest or average price;

(b) Is expressed in terms of money;

(c) Implies a reasonable time for exposure to the market;

(d) Implies that both buyer and seller are informed of the uses to which the property may be put;

(e) Assumes an arm's length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property. (NH Department of Revenue, Property Appraisal Division, "600 Rules"; Rev 601.14.)

Identification of the Property Rights Assessed in this Report: The type of property rights is "fee simple". Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs)." (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

Extent of Property Inspections: As required by the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc, a measure and list was required for the Building Permits and Sales Properties specified by the Municipality of Moultonborough.

Certification of Value:

The undersigned certifies that, to the best of our knowledge and belief:

1) The statements of fact contained in this report are true and correct..

2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.

3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.

4) We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.

5) Our engagement in this assignment was not contingent upon developing or reporting predetermined results.

6) Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.

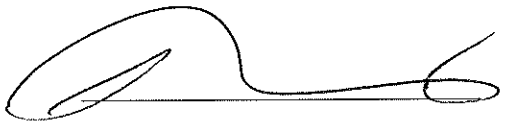
7) The analyses, opinions and conclusions were developed, and this report has been prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2010).

8) We have not made a personal inspection of the properties that are the subject of this report other than the sale properties and the properties which had a building permit issued in the last year. These individuals, and anyone providing significant mass appraisal assistance to the individual signing this report, are identified in Appendix "B", at the back of this report.

9) Our opinion of the total market value, pursuant to RSA 75:1, and the NH Department of Revenue, Property Appraisal Division "600" Rules, Rev. 601.14, for the assessed properties identified in Section 2 of this report, as of April 1, 2011 is:

$2,844,950,818

See the Total Value Report by Property Class for details of value in Appendix D



Paul McKenney, Project Manager

Vision Government Solutions, Inc

SECTION B

Scope of Work

Identification of Assumptions and Limiting Conditions:

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

1) We have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.

2) We have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.

3) We have not been provided surveys of the assessed properties. Therefore, we have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.

4) We have not been provided surveys of the assessed properties. Therefore, we have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.

5) We assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.

6) We assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.

7) We assume that all applicable zoning and use regulations have been complied with.

8) We assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.

9) We have not been provided a hazardous condition's report, nor are we qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss, or change in value.

10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.

11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, we did not take into consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.

12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts

are subject to change due to unexpected circumstances, including local, regional and/or national.

13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.

14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party when ever possible, and is assumed to be reliable.

15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the New Hampshire Assessing Standards Board (ASB), and is subject to jurisdictional exception and the laws of New Hampshire.

Scope of Work as Identified in the Contract: The valuation report that follows is predicated upon the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc. A copy of the contract is located in Appendix "A" of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for the Building Permits and Sales Properties specified by the Municipality of Moultonborough. All property transfers within the Municipality of Moultonborough spanning a period of two year prior to April 1, 2011 were reviewed and analyzed to determine if the transfer was an "arm's-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent or verification of PA 34 forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was "stratified" by use type, such as single-family residential, land, commercial, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete "locational" differences and/or influences. The

verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that became the basis for various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, "data calibration" was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing "ratios" (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality's values by the Municipality, notices of value were then mailed to each taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to "appeal" the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2011.

This report was then prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2010), as well as the contract signed between the Municipality of Moultonborough and Vision Government Solutions, Inc.

Brief Description of the Assessed Properties: In accordance with the contract located in Appendix "A" of this report, the Municipality of Moultonborough required all the real property in its respective municipal boundaries to be valued. A breakdown of the Municipality's real property by "use type" follows:

Commercial	177
Industrial	26
Residential	5411
Vacant Residential Land	1235
Current Use	134
Exempt	379
Total	7362

Determination of Highest and Best Use: Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" [3] (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use, and will be evaluated and assessed accordingly.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable"...and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land on the basis of its legitimate development potential.

Approaches to Value Considered and Utilized: The residential properties were valued by the Sales Comparison and Cost approaches to value. Commercial properties were valued by the Income and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

Approaches to Value Not Utilized: There were limited qualified sales data over the past few years for commercial properties. The few sales that did occur were considered, but there were not

enough sales for the various commercial types to rely on the approach for a final value conclusion.

SECTION C

Valuation Premises and Procedures

Description of Basic Valuation Theory and Mass Appraisal:

Basic Valuation Theory:

1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.

2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.

3) The New Hampshire Supreme Court has ruled that for the purpose of property taxation, the appraised property rights are assumed to be "fee simple".[4] (NH Supreme Court, "Kennard v. Manchester, 68 N.H. 61, 36A, 553 (1894)

4) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.

5) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces (such as "supply and demand") that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.

6) Strategies for data collection will vary with the type of data being sought, and may not be the same for every property "use". Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.

7) At this point, neighborhood boundaries can be established in order to "stratify" the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.

8) This market-derived information, such as sale information, improvement costs and depreciation is then entered into the Municipality's CAMA (Computer Assisted Mass Appraisal) system, and forms the basis for the database "tables" that enable the CAMA system to generate specific property values.

9) There are primarily three "approaches" or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.

9A) The first valuation technique is referred to as the "Sales Comparison Approach", and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived

from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales Comparison Approach, the Cost Approach is also based upon the principle of "substitution".

9C) The "Income Approach" is based upon the principle of "anticipation" which recognizes that value is created by the owner's expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property's value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net operating income is then divided by a "capitalization" rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income	
5 apartments @ $1,000/month =	$60,000
Annual Vacancy Rate = 5% annually =	($3,000)
Annual Effective Gross Income =	$57,000
Annual Expenses =	($23,000)
Net Operating Income =	$34,000
Capitalization Rate = 10%	

Property Value = $34,000 / 10% = $340,000

10) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful "test of reasonableness", and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are "reconciled" by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

Mass Appraisal:

11) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. In regard to the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

12) Therefore, a mass appraisal system generally relies upon four primary "subsystems" that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is briefly described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

"**Ratio**": refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the

primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

"**COD**": or "Coefficient of Dispersion", is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a COD no greater than 20% (a lower COD is preferable to a higher COD).

"**PRD**": or "Price-Related Differential", is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base, the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

Period of Time Associated with Sales/Data Collection: Sale data utilized for the purpose of completing this analysis spanned a two-year period from April 1, 2009 to April 1, 2011. Only sales confirmed to be qualified "arms-length", or market-oriented transactions were utilized in the analysis.

Data Collection and Sales Verification Procedures: The County Registry of Deeds provides the Municipality's Assessing Department with copies of all recorded property transfers within 30 days of the date of transfer. Each individual sale was then analyzed by the Municipality's assessing staff to determine if the transfer was a "qualified" sale; i.e., arm's-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through PA 34 forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

Number of Sales Utilized in Analysis: As previously described, as of the date of this report, there are 7362 total parcels situated in the Municipality. The breakdown of all property transfers for 4/1/2009 to 4/1/2011 within the Municipality by "use type" is as follows:

Commercial	22
Industrial	1
Residential	681
Vacant Residential Land	230
Total	934

The breakdown of all qualified property transfers within the Municipality by "use type" follows:

Commercial	5
Industrial	0
Residential	179
Vacant Residential Land	19
Total	203

Description of Data Calibration Methods: The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was "arm's length", with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables, and verify the alignment of properties and the tables by "use" type and location, for example. The preliminary values were further "validated" by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various "ratios" are developed that reveal discrepancies in the underlying valuation model.

Significance of Adjustments and Factors: "Adjustments" and "factors" are mathematical changes to basic data (for example, a "base" table) to facilitate comparisons and understanding. This process assumes a "causal" relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water front or view or water access amenities. Importantly, a "feature" can be a positive influence on property value, or a "negative" influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or "qualified", several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as "extraction", this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value

of the specific land component being analyzed. This is the most commonly used method. Another technique, known "matched-pair" comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the specific "contributory" value or factor attributable to the feature is isolated.

SECTION D

Time And Market Trending Analysis

Explanation and Derivation of Time Trending Factors: Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. Unfortunately, there have not been any resales in the two year period preceding April 1, 2011.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study is to extract the rate of change in market conditions Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2009 to 3/31/2011. There were 181 qualified residential improved sales during this time period. The sales when stratified by Sale Date Half show Sale to Assessment Ratios with medians that range from 0.93 to 0.96 over the two year period.

Sale Date Half	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2009, H 1	22	457,436	417,436	0.95	324,766	287,450	0.93	0.07	10.07%	0.91
2009, H 2	47	300,827	284,351	0.95	232,533	224,700	0.95	0.06	7.61%	0.95
2010, H 1	35	689,486	668,149	0.97	299,000	276,800	0.96	0.06	8.42%	0.97
2010, H 2	57	505,545	472,935	0.96	282,200	252,000	0.95	0.07	10.95%	0.94
2011, H 1	20	323,480	311,460	1.06	290,000	264,050	0.95	0.13	23.53%	0.96
		461,990	437,126	0.97	275,000	252,900	0.95	0.07	10.95%	0.95

Based on this method it was determined that a time adjustment was not needed when analyzing market sales for the 2011 revaluation of Moultonborough.

SECTION E

Land Data

Explanation of Land Valuation Methodology:

Land Valuation begins with an understanding that every municipality can be segregated into areas which are differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views & waterfront amenities, approved uses of property, and the quality and/or maintenance of such surrounding uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Therefore, land valuation depends upon using all the available data to establish a "base", or "typical" land rate for a municipality and then creating and applying a "schedule" of positive or negative adjustments corresponding to the degree of difference from that base.

To begin, local sale data is collected and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land "extraction" technique can be utilized where the depreciated value of any structures or improvements on the property are deducted from the total sales price, resulting in the contributory value of the underlying land. Additional land value information can also be obtained by interviews with knowledgeable local brokers and real estate agents.

The two primary methods of valuing land are associated with the sales comparison approach. The "comparative unit" method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price per unit. The "base lot" method requires the assessor to establish the value of the standard or "base" parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

Base Land Curve: Whether by the "comparative unit" method, or the "base lot" method, a generic "base" value for land was established for each strata, reflective of the underlying market conformity of land values within the strata. Typically, there is an inverse curvilinear relationship between tract size and per acre prices. Larger sites are considered to sell for lower per acre values (all else being equal) and, inversely, smaller sites are considered to sell for larger per acre values. However, at some point these differences become too insignificant to be recognized in the market, and no adjustment is justified.

Residential base land curve values were developed both through the analysis of vacant land sales and use of the land extraction technique. Land sales that were considered arms-length transactions were utilized

in the analysis. Preference was given to those sales that required no location adjustments and were "typical" for the municipality. These lot sales were analyzed to determine correlations of lot size versus sale price. Adjusted Price is the trended sale price minus the value of any Outbuilding on the property.

The indicated range falls between $1.33 and $1.50 per square foot on the primary site value. These numbers are not adjusted for location within the municipality or other contributing factors to land value. In addition to the arms-length vacant land sales, a land extraction technique was also used to assist in the development of the land schedule. In this procedure, the depreciated building values were subtracted from the trended sales prices to determine an indicated residual land value. This value was compared to the land size to derive an indicated price per square foot. Those sales that required no location adjustments and were "typical" for the municipality were used. The range of values falls between $0.94 and $2.43 per square foot. These numbers are not adjusted for location within the municipality or other contributing factors to land value. (See chart on page 30).

Taking into account all of the data regarding sales price comparative to lot size, the land curve for the municipality was set as follows:

SQFT	PRICE/SF	LOT PRICE (ROUNDED)
500	$64.98	$32,500
1,000	$37.00	$37,000
4,356	$9.74	$42,400
10,890	$4.40	$47,900
21,780	$2.40	$52,300
32,670	$1.80	$58,800
43,560	$1.43	$62,300

PID	LUC	LUC DESC	MBLU	LOCATION	SALE DATE	SALE PRICE	IMPROV VALUE	LOT SIZE ACRES	EXCESS VALUE	IND LAND VALUE	COND FACTOR	IND BASE VALUE	BASE VALUE/SF
3881	1310	RES ACLNPO	279/004	R O Brown Rd	12/15/09	36,933	0	3.7	4,100	32,833	0.50	62,200	1.43
184301	1300	RES ACLNDV	117/016/003	Gilman Point Rd	7/16/09	65,000	0	2.22	7,100	57,900	1.00	57,900	1.33
911	1300	RES ACLNDV	054/001	101 Sheridan Rd	7/17/09	115,000	12,000	14.48	37,800	65,200	1.00	65,200	1.50
												MEDIAN	**1.43**
												AVERGE	**1.42**
3462	1010	Sin Fam	194/041	142 Eagle Shore Rd	3/3/10	246,000	144,500	1.1	600	100,900	1.00	100,900	2.32
549	1030	Mobile Home	176/015	162 Shaker Jerry Rd	11/4/09	94,533	34,800	0.9	0	59,733	1.00	59,733	1.52
3171	1010	Sin Fam	272/022	21 Deer Run Ln	11/12/10	105,000	63,400	1.1	600	41,000	1.00	41,000	0.94
3462	1010	Sin Fam	194/041	142 Eagle Shore Rd	3/3/10	246,000	144,500	1	600	100,900	1.00	100,900	2.31
612	1010	Sin Fam	046/015	142 Ossipee Mountain Rd	12/3/09	245,000	191,900	1.37	2,300	51,700	1.00	51,700	1.18
6008	1010	Sin Fam	174/080	122 Hanson Dr	8/24/10	245,000	135,900	1.5	3,100	106,100	1.00	106,100	2.43
5293	1010	Sin Fam	179/008	16 Cottage Rd	11/12/09	337,533	256,000	1.73	4,500	77,033	1.00	77,033	1.77
5288	1010	Sin Fam	179/007	20 Cottage Rd	10/25/10	335,000	252,900	1.74	4,500	77,600	1.00	77,600	1.78
55	1010	Sin Fam	159/009	12 Severance Rd	12/18/09	140,000	67,600	2.05	6,400	66,000	1.00	66,000	1.52
2203	1010	Sin Fam	102/004	29 Gilman Point Rd	8/26/10	242,000	166,900	2.49	9,100	66,000	1.00	66,000	1.52
654	1010	Sin Fam	192/014	528 Moultonborough Neck Rd	10/1/09	142,133	72,500	2.5	9,200	60,433	1.00	60,433	1.39
3105	1010	Sin Fam	144/033	220 Moultonborough Neck Rd	10/2/09	165,000	96,900	2.5	9,200	58,900	1.00	58,900	1.35
7097	1030	Mobile Home	111/014	308 Bean Rd	4/5/09	158,533	55,900	5.22	24,700	77,933	1.00	77,933	1.79
												MEDIAN	**1.52**
												AVERGE	**1.68**

area and the improvement values were deducted from the sales prices to find the indicated land values. When these values were compared against the land values calculated by the land curve and NBHD factors, it was clear that an adjustment was required. The median adjustment required to achieve land values similar to those indicated in the extraction was 6.00. See Appendix E to view the Waterfront Extraction spreadsheet showing the sales used and the calculations for the required adjustment.

The median required adjustment shown in the extraction spreadsheet was 6.00. A factor of 5.8 was applied to Site Index 9 representing 95% of the 6.00 median. When tested against the sales, this adjustment brought about a .95 median sales ratio for those parcels designated with a 9 Site Index. See the Sales Analysis grouped by Site Index above for further detail.

Neighborhood codes:

It is often required to further identify smaller pockets of properties within these larger areas that have additional characteristics requiring adjustment. Examples might include location within a subdivision, waterviews, specific waterfront locations, etc. These areas are identified by a Land Neighborhood Code (listed as "ST Idx" on the field cards). A list of each neighborhood code and corresponding adjustment are located in Appendix E labeled Land Tables. A description of each neighborhood code is also located in Appendix E. These neighborhood codes were applied in previous revaluation years based on the observations over time of the assessors' office and/or revaluation staff during the analysis of sale patterns. They have been carried forward as the boundaries of the designated areas have changed very little over time. They may have also been used simply for identification purposes (such as in the case of condos and boatslips). When sale properties with a Neighborhood designation used for valuation are analyzed, the overall Median sales ratio is a .95 with a COD of 9.70%.

Land Pricing Instructions:

Land Line 1: The base lot is entered on this landline and includes any land up to 43,560 sf. The Site Index and Neighborhood Code adjustments are utilized to adjust for location. As stated above, Site Index 9 and the Neighborhood Codes were reserved for waterfront/water influence properties. Any access, right of way (ROW), allowable use or topography adjustments can be found in the condition factor section using the following guidelines:

Typical Land Adjustments	
Type	**Adjustment**
Building Lots accesses, rows, etc.	Minus 5 - 10%
Vacant buildable lots	No adjustment
Unbuildable-Size, shape, topography	Minus 90%
Landlocked	Minus 75%
Excess Acreage- steep/wet	Minus 10 - 90%
Current Use	per State guidelines

Land Line 2: Any excess acreage over the first acre will be priced here at $6,100/acre. In addition, any applicable topography, easements, ROW's (condition factor adjustments/considerations) can be adjusted here in the condition factor section as needed. Site index codes are not utilized on excess acreage but Neighborhood codes may apply.

Land Valuation Model:

The land valuation model for each land line is defined as Land Value = Size x Unit Price x Site Index factor x Condition Factor x Neighborhood factor.

Example:

43,560 Square Foot Lot
$1.43 per Sq ft (from Land Curve)
Site Index Factor 1.00 (SI 5)
Condition Factor 1.00
Neighborhood Factor 1.05 (SL1 Skyline Drive)

43,560 x $1.43 x 1.00 x 1.00 x 1.05 = $65,405

Land Value = $65,400 rounded

SECTION F

Improved Property Data

Process for Collecting, Validating and Reporting Data: All buildings had an external drive by review to verify the accuracy of the real estate data that was collected. It is necessary to observe the style, quality, condition, and sub area of each component of the building. The following elements have been reviewed:

- Style Type (Ranch, Colonial, etc.)
- Model (Residential, Commercial, etc.)
- Grade (Quality)
- Stories
- Occupancy
- Exterior Wall
- Roof Structure
- Roof Cover
- Interior Wall
- Interior Floor
- Heating Fuel and Type
- Air Conditioning Type
- Bedrooms, Bathrooms
- Year Built
- Condition of Property
- Functional and Economic Obsolescence
- Out Buildings & Extra Features

Building Style:

Below is an explanation of typical styles of single-family residential houses.

Ranch: This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

Tri-Level: Generally built after 1940's. The living area is on two or more levels with each level having a single story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

Colonial: Traditional design built from 1700's to present. Generally 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

Cape Cod: Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally a gable roof.

Bungalow: Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic area and/or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

Conventional: An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

Modern or Contemporary: Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

Raised Ranch: This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

Building Valuation Model:

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc… +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate x Effective Area – Depreciation Adjustment = Building Value.

Example:

Use Code = 1010
Cost rate Group = SIN
Model ID = P01

Section #1
Base Rate: 84 **(starting base rate)**
Size Adjustment: .97411 **(adjustment for building size)**
Effective Area: 2113 (Size of Building)
Adjusted Base Rate = (84 + .42) **(comes from amenities listed under base rate adjustments)** * .97411
Adjusted Base Rate: 82.23 **(does not include quality of construction grade adjustment)**
RCN = (((82.23 * 2113) + 5000 **(comes from flat value additions))** * 1 **(grade adjustment))** + 0 **(comes from non-factored flat value additions)**
RCN: 178752 **(cost new)**

Base Rate Adjustments
FLOOR COVER 1 12 (Hardwood) = .84 + Base Rate
FLOOR COVER 2 06 (Inlaid Sht Gds) = -.42 + Base Rate

Flat Value Additions
FULL BATHROOMS = 5000 + RCN

Percent Good = 85
RCNLD: 151900

Building Value = $151,900 rounded

Cost/Market Approach Modeling: Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted. Depreciation is the loss in value from any cause, and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property).

In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous exercise that attempts to isolate the specific components for each type of depreciation, physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2010.

Qualified sales that occurred between 4/1/2009 & 4/1/2011 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

Quality Adjustment Rating: A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called $100,000 home in the $200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Government Solutions, Inc's Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Government Solutions, Inc's Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

Quality Grading Guidelines: The general quality specifications for each grade are as follows:

Minimum Grade (01): Buildings constructed with very cheap grades of materials. No extras, only bare minimum.

Below Average Grade (02): Buildings constructed with a minimum grade materials,

usually "culls" and "seconds" and poor quality workmanship resulting from unskilled, inexperienced, "do-it-yourself" type labor. Low-grade heating, plumbing and lighting fixtures.

Average Grade (03): Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

Above Average Grades (04-05): Buildings constructed with above average quality materials and workmanship throughout. Above average architectural treatment. Above average quality interior finish and built-in features. Above average plumbing and heating fixtures.

Good Grades (06-08): Buildings constructed with good quality materials and workmanship throughout. Moderate architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

Very Good Grades (09-11): Buildings constructed with very good quality materials and workmanship throughout. Moderate architectural treatment. Very good quality interior finish and built-in features. Very good grade heating, plumbing and lighting fixtures.

Excellent Grades (12-14): Buildings generally having an excellent architectural style and design, constructed with excellent quality materials and workmanship throughout. Excellent quality interior finish and built-in features. Excellent grade heating, plumbing and lighting fixtures.

Luxurious Grades (15-17): Architecturally attractive buildings constructed with superior quality materials and workmanship throughout. Luxurious interior finish and built-in features. Deluxe heating system and luxurious plumbing and lighting fixtures.

Custom/Unique Grades (18-21): Architecturally attractive buildings constructed with the finest quality materials and workmanship throughout. Superior interior finish and built-in features. Deluxe heating system, plumbing and lighting fixtures.

Commercial Valuation Process:

The purpose of the mass appraisal is to determine an opinion of the market value of all the commercial properties in the Municipality for 4/1/2011. In the appraisal of real estate, there are three recognized approaches to value. These are: Cost Approach, Sales Approach, and Income Approach.

Cost Approach Methodology: The cost approach is based on the theory that an informed buyer would not pay more for a property than the cost to build a reasonable substitute. The cost approach is therefore based on a comparison of the subject property to the cost to produce a new subject property or a substitute property. Items considered in this estimate are the age, condition and utility of the property.

In applying the cost approach the appraiser will first value the land of the subject based on comparable land sales, sales land residuals or income land residuals. Secondly, the appraiser will estimate the cost to construct the existing structure, along with any site improvements, and then deduct any accrued depreciation from the cost. The land value is added to the cost value to derive an indication of market value by the cost approach.

Sales Approach Methodology: The sales comparison approach is the process of comparing the subject property to other comparable properties, which have sold within a reasonable period, adjusting the sale prices of those comparable properties to compensate for differences, and weighing the value indications developed to arrive at an opinion of market value for the subject property.

The sales comparison approach reflects the actions and reactions of typical buyers and sellers in the marketplace. A comparative analysis process is completed to determine and define similarities and differences of properties and transactions that can affect value. These elements may include property rights appraised, financing terms, market conditions, size, location and physical features.

Income Approach Methodology: This approach is based on set of procedures that derives a value by analyzing and determining an income flow from the market, and then capitalizing this stream of income into a value. Income producing property is typically purchased as an investment. Therefore, the premise is the higher the earnings the higher the value. An investor who purchases income producing real estate is trading present day dollars for the expectation of receiving future dollars.

Reconciliation Methodology: The final step of the appraisal process is the reconciliation. The appraiser considers the strengths and weaknesses of each applicable approach and reconciles the values indicated by these approaches to determine a final value opinion. In this determination, the appraiser weighs the relative importance, applicability, and defensibility of each of the three approaches and relies strongly on the approach that is most appropriate to the nature of the appraisal.

Cost Approach Modeling: The final assessed values utilized by the Town will be broken out by land and building values. The cost approach is the only approach that identifies both components individually. The other two approaches will also be considered and depending on the type of property will be given the most weight in the reconciliation stage.

The Vision Government Solutions, Inc's cost tables were utilized, supported by Marshall & Swift Valuation Service, to develop a replacement cost for a building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted. The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value.

Sales Approach Modeling: This cost value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2011. There were a limited number of sales that occurred in the community. This data was

considered, but based on the small sample size; this approach was not given as much weight as the other approaches.

Income Approach Modeling:

Market Rent Analysis: The first step in analyzing properties income potential is to establish market rent for land and improvements. To establish a basis for market rent, rentals of comparable properties in the city for all property types have been considered. Market rent is the rental income that a property would most probably command in an open market; indicated by current rents paid and asked for comparable space as of the date of the appraisal. Market rent may differ from contract rent, which is rent paid as a result of a specific agreement. Market rent is applicable when the property rights appraised are fee simple. To estimate the property's market rent, rental data from comparable properties are required to be gathered and analyzed.

Income and expense statements were mailed out to all commercial property owners throughout the town. This data was examined, qualified and analyzed to develop market rent schedules and vacancy/expense ratios for each property type (i.e. retail, office, industrial, etc.). National real estate publications were also reviewed to further support the market rents that were established. The rates determined are for properties that are considered to be of average quality and location. Further adjustments are applied for utility, location, building condition and specific vacancy conditions. Income location adjustment factors were mapped consistently with site index adjustment factors to reconcile between the approaches. Individual quality adjustments were also applied to each property to account for higher or lower utility of the property.

Once all these factors have been considered, a final net operating income (NOI) is established for each property based on current market conditions for the fee simple interest.

Direct Capitalization Method: Capitalization is the process of converting a net income stream into an indication of value. The selection of a capitalization rate (Ro) can be developed by several methods. Direct Capitalization is a method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the income estimate by an appropriate rate or by multiplying the income estimate by an appropriate factor. Extraction of a capitalization rate (Ro) from market surveys and by the band of investment technique are the most commonly accepted methods. They will be utilized to determine a direct capitalization rate for each commercial property type. Another method to develop a capitalization rate is through extracting it from comparable sales. This process was also considered when good market data was available.

Market Survey of Capitalization Rates: Is an analysis of market surveys that were completed to determine capitalization rates for the various commercial property types in the Town as of 4/1/2011.

Band of Investment technique: This is a technique in which the capitalization rates attributable components of a capital investment are weighted and combined to derive a weighted average rate that is attributable to the total investment. The two components are the mortgage position and the equity position. The variables considered are the mortgage interest rate, amortization period, holding period, loan to value ratio and the equity yield rate.

Once the capitalization rate is developed the NOI is divided by this rate to determine a value by the income approach.

Final Reconciliation: Reconciliation spreadsheets by property type were developed and analyzed. When possible, all approaches to value were reconciled within a range of 0.90 to 1.10 and the cost model was used as the final value estimate. When not possible, the most relevant approach to value for a given parcel was selected. The income approach

model was deleted during the reconciliation process when not appropriate to the valuation of a given parcel or property type.

Land Valuation Models: The Commercial/Industrial land sales, sales residuals and income residuals were analyzed by street to derive typical land value ranges. Site Index adjustment factors were derived to modify the basic land curve to the market characteristics of each neighborhood.

SECTION G

Appendices

Appendix 'A': Copy of Contract Specific to this Report

VISION APPRAISAL

FIVE YEAR AGREEMENT

SUBJECT: An update valuation of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration for years **2009, 2010, 2011, 2012 and 2013.**

The Municipality of **Moultonborough, NH**, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the **Municipality**; and **Vision Appraisal Technology**, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at 44 Bearfoot Road, Northboro, MA 01532, hereinafter called the **Company**, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality:	**Moultonborough**
1.2 Address of Municipality:	**Town Office**
	6 Holland Street
	Moultonborough, NH 03254
1.3 Contracting Officer for the Municipality:	**Carter Terenzini**
1.4 Telephone	**(603) 476-2347**
1.5 Name of Company:	**Vision Appraisal Technology**
1.6 Address of Company:	**44 Bearfoot Road**
	Northboro, MA 01532
1.7 Name and Title of Company Signer:	**Charles T. O'Shea (President)**
1.8 Telephone	**(508) 351-3600**

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

2.1 Appraise all property for years **2009, 2010, 2011, 2012 and 2013.**

2.1.1. To update all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.

2.1.2 To update all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.

2.5.2 The Company agrees that the data regarding the update valuation in possession of the Company shall be released, upon request, to the New Hampshire Department of Revenue Administration staff member assigned to monitor the update valuation.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company for the following:

Analytical Valuation Update: The cost to provide these services is **Twenty Two Thousand Dollars ($22,000) for each year**. The project is to be done reflecting parcel values as of **April 1, 2009, 2010, 2011 & 2012**. The services to be provided will be as follows:

1) Run sales ratio study reports by DRA specifications, groupings and sorts.
2) Field review (drive by verification of exterior components) of sales properties approximately 500
3) Analyze sales ratio reports according to DRA specifications.
4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
5) Recalculate new values utilizing new model tables.
6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
7) Implement new residential, commercial & exempt cost/market tables into the main database file.
8) Sample I & E analysis on commercial/industrial properties
9) Data Entry services for the update project

Complete Valuation Update for Year 2013: The cost to provide this service is **One Hundred Thirty Five Thousand Dollars ($135,000) for year 2013.** The project is to be done reflecting parcel values as of April 1, 2013. This price includes a drive by of every property but does not include an exterior walk around of each property. The additional cost to conduct an exterior walk around of every property would be **Sixty Five Thousand Dollars ($65,000).** The services to be provided will be as follows:

1) Run sales ratio study reports by DRA specifications, groupings and sorts.
2) Field review (drive by verification of exterior components) of sales properties
3) Analyze sales ratio reports according to DRA specifications.
4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
5) Recalculate new values utilizing new model tables.
6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
7) Implement new residential, commercial & exempt cost/market tables into the main database file.
8) Refinement of neighborhood delineation.
9) Complete Field Review(drive by verification of exterior components) of all parcels

appraisals of buildings whose actual current costs are known in order to insure accuracy.

3.1.2 Residential Property Appraisal Schedules. The Company shall use unit costs as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall be complete for various story heights and cover ground areas adequate for the valuation of all types of houses with tables for additions and deductions for variations from base specifications including schedules for garages.

3.2 Manual of Appraisal.

3.2.1 The cost data and schedules developed for the valuation of residential, commercial, industrial, manufactured housing and exempt properties shall be summarized and bound by the Company for use as an appraisal manual. The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the update valuation, the Company shall deliver one copy of the manual to the Selectmen/Assessors and one copy to the Department of Revenue Administration; or,

3.2.2 If the Department of Revenue Administration Manual is to be used, the Company shall so indicate.

3.2.3 The Company shall provide appraisal documentation, which is a USPAP Standard 6 Compliant Final Appraisal Report.

3.3 Property Record Cards.

3.3.1 The Company shall prepare a property record card, 8 ½ x 11 inches, for each separate parcel of property in the municipality.

3.3.2 The cards shall be so arranged as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification, and space for indicating the land value and value of the buildings on the land.

3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be filed as requested by the Municipality.

3.5 Informal Reviews.

3.5.1 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain at least two (2) locations of where posted lists of community-wide values are available for review. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.

3.5.2 The informal review schedule will be approved in advance, by the Selectmen/Assessors or his/her designee and the informal review process may be monitored by the Selectmen/Assessors or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review.

3.5.3 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted, and the amount thereof along with complete instructions for an appeal of the informal review process.

3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

OPTION NUMBER 1

The taxpayer may **APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301**, in writing, after receiving the **MUNICIPALITY's** decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA76:16a)

OPTION NUMBER 2

The taxpayer may **APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED** on or before September 1 following the date of notice of tax. (RSA 76:17)
NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a

4.6 Separate Residential Areas.

If the residential property contains three or more separate apartments or residential areas, and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a check against physical value.

4.7 The Company shall mail income and expense questionnaires, after approval by the Town, to all commercial property owners. The responses to the questionnaires shall be returned to the Company, but all responses shall be the property of the Town at the completion of the project. This information shall not be a public record. The Company shall perform the income approach by the accepted methods of capitalization.

4.8 Final Comparison.

Before the final values are established, the Company shall make a careful comparison of appraisals with the values established by sales occurring within two years prior to and during the progress of the appraisal for the purpose of ensuring that, at the time of the completion of the appraisal, all values will reflect the market value as of April 1st of the update year.

4.9 Final Review.

When computations of the data obtained from the conversion have been completed a final review shall be made parcel-by-parcel, block-by-block, by a qualified appraiser, so that any mechanical errors, unusual features or anything influencing the final value may be noted and corrected.

5. CONDUCT OF VALUATION OF INDUSTRIAL PROPERTY

5.1 The Company shall appraise industrial property in the same manner as commercial property so far as applicable.

5.2 Each industrial property record card, or an attachment thereto, shall show a value of the buildings.

5.3 The Company shall carefully describe and price each industrial building by its component parts and depreciate it according to age, condition, utility, and desirability and the appropriate amount of physical, functional and economic depreciation or a "composite percent good" shall be shown. Total values shall represent the sound utility value for which it is being used or might be used.

5.4 All industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value. Valuation of the Public Utilities by the Company is not part of this contract.

5.5 The Company shall mail income and expense questionnaires, after approval by the

7.5 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the Company of all ownership, name and address changes.

7.6 Notice.

The Selectmen/Assessors or his/her designee shall notify the Company, in writing, what property is exempt from taxation.

8. INDEMNIFICATION AND INSURANCE

8.1 The Company agrees to defend and indemnify the Municipality against claims for bodily injury, death and property damage which arises in the course of the Company's performance of the agreement and with respect to which the Municipality is free from negligence on the part of itself, its employees and agents.

8.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.

8.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.

8.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of $1,000,000 each person and $1,000,000 each occurrence for bodily injury liability, and $1,000,000 each occurrence for property damage liability.

8.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of $1,000,000 each person and $1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

8.4 The Company shall provide certificates of insurance to the Municipality and the Department of Revenue Administration before starting the update confirming the required insurance coverage and providing that the Municipality shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

Task	Start	Completed
Land Unit Value Tables	04/15	05/01
Economic Rent and Expense Tables	04/15	05/01
Residential Market Model	04/15	05/01
Residential Review	05/01	06/15
Commercial/Industrial/Exempt Review	05/01	06/15
Town's Review of Values	06/15	07/01
Informal Process	07/01	08/10
Print Notices	07/01	08/10
Mail Notices	07/01	08/10
Property Owner Reviews	07/01	08/10
Final Checks/File Maint./Re-Notice	07/01	08/10
Print Final Property Record Cards	08/10	08/15
Turnover/Acceptance of Values	08/15	08/20
Project Completion	08/20	

ADDENDUM & APPENDIX
(Ref. Item 11)

In conformance with the New Hampshire Department of Revenue Administration administrative rules and to be responsive to the **MUNICIPALITY**'s needs, the Company shall use this section to more fully identify specifications for this project as follows:

- **This contract is subject to the Town's appropriation of the necessary monies to fund the contract on a yearly basis. However, the Town must be responsible for payment on work that must begin each year prior to the appropriation of monies in order for Vision to meet the necessary schedule enclosed. If the Town does not allocate the necessary funds, the remainder of work not completed as part of the contract shall be considered null and void. VISION APPRAISAL TECHNOLOGY will not consider such actions by the Town as breach of the contract. VISION APPRAISAL TECHNOLOGY agrees that they will forgo any rights to file any and all claims or lawsuits if the Town does not allocate the necessary yearly funds to fund the contract. The Board of Selectmen will use their good faith efforts in attempting to secure the necessary funds from Town Meetings.**

In the presence of:

Witness

Municipality of: Moultonborough, NH

By: _____
Board of Selectmen

In the presence of:

_____
Witness

_____
Witness

Company: Vision Appraisal Technology

By: _____
President

By: _____

Appendix 'B': Individuals Responsible/Assisting in Completion of Report

Project Director:

Dave Arnold

Project manager:

Paul McKenney

Analysis (DRA Certified Assessor Supervisors):

Paul McKenney (Residential)

Kevin Leen (Residential)

Stephen Whalen (Commercial)

Appraisal/Data Collection (DRA Certified Assessor Assistants):

Paul Moreau

Rick Kulp

Peter Pawlowski

"DRA Certification can be verified on-line at the New Hampshire Department of Revenue Administration website at www.nh.gov/revenue."

Appendix 'C': Qualifications

PAUL R. McKENNEY, CMA

MASS APPRAISAL EXPERIENCE

VISION APPRAISAL TECHNOLOGY, NORTHBORO, MA

06/05-
Present **Project Manager**

Responsible for planning, implementing and running revaluation projects for various municipalities. Specific duties include the mass appraisal of residential properties. Duties include property sales review and verification, statistical analysis, model calibration, the supervision of data collectors and field review appraisers, taxpayer hearings and all reporting requirements as they relate to project certification. Recent and ongoing projects include Gardiner, ME, Winslow, ME,and Kennebunkport, ME as well as experience on Maine, New Hampshire,Connecticut and Massachusetts projects.

06/04- **Staff Appraiser**
06/05 Review residential and commercial properties for revaluation purposes.

Responsibilities include setting neighborhood factors for land based on sales and income

analysis; review and analyze income and expense reports on commercial and industrial properties; market research and formulation of cap rates; commercial and industrial review and reconciliation. Projects include Old Orchard Beach, Kennebunk, Kittery, Arundel, Camden, Standish, Rockport and Rockland, Maine.

06/03- **Crew Chief**
06/04 Manage overall supervision of all aspects of data collection. Work directly with tax assessor's office to coordinate inspections of residential properties. Organize and delegate daily workload to data collector team and review all information collected for accuracy and completeness. Oversee data entry, notification of the public regarding revaluation processes and handle taxpayer concerns. Prepare for sales analysis and field review phases of revaluation projects. Hire and train new data collectors when necessary.

12/01 - **Data Collector:** Responsibilities include accurately locating, identifying, and measuring the
06/03 exterior dimensions of assigned properties. Making a thorough inspection of the interior of

the property and accurately recording all pertinent data used in the valuation of the property. Experience in working in York, Maine and Dracut, Massachusetts.

MEMBERSHIP/ PROFESSIONAL AFFILIATIONS

IAAO - International Association of Assessing Officials
MAAO - Maine Association of Assessing Officials

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Paul R. McKenney

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2013

Given this day of April 29, 2009

Stephan W. Hamilton, Director

Appendix 'D': Residential Valuation Reports

- Lot Sales

- Unqualified Sales

-Sales Studies:
  - Overall
  - Land Use
  - Lot Size
  - Site Index
  - Neighborhood
  - Style
  - Actual Year Built
  - Building Size
  - Residential Grade
  - Sale Price Quartile
  - Sale Date

- Total Value Report by Property Class

- Price Related Differential

- Ratio Study Using Old Values

- Sales Validity Codes

Moultonborough, NH
Qualifed Land Sales
4/1/2009 - 4/1/2011

PID	Map	Lot	ot C	Unit	nit C	St. #	Street Name	LUC	LUC Description	Sl	NHBD	AYB	Acres	Land in SF	Sale Date	Q	Val Code	Sale Price
168	121	38	0	0	0		BERGEN STREET	1310	RES ACLNPO	5	SV1	0	0.23	9975.00	5/28/2009	Q	0	32000
184301	117	16	3	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5			2.22	96703.00	7/16/2009	Q	0	65000
4251	99	131	0	0	0		GLEN FOREST DRIVE	1060	AC LND IMP MDL-00	5	BM1	0	0.20	8756.00	8/26/2009	Q	0	50000
911	54	1	0	0	0	101	SHERIDAN ROAD	1300	RES ACLNDV	5		0	14.48	630749.00	9/30/2009	Q	0	115000
3683	150	29	0	0	0		JOANNA STREET	1310	RES ACLNPO	5	SV1	0	0.34	14636.00	11/19/2009	Q	0	38000
5654	131	39	0	0	0		WENTWORTH SHORES ROAD	1300	RES ACLNDV	5	99	0	7.60	331056.00	12/11/2009	Q	0	175000
3881	279	4	0	0	0		R O BROWN ROAD	1310	RES ACLNPO	5		0	3.70	161172.00	12/15/2009	Q	0	36933
4449	72	59	0	0	0		MOUNTAIN VIEW DRIVE	1310	RES ACLNPO	5	BM1	0	0.26	11326.00	5/6/2010	Q	0	40000
4271	99	168	0	0	0	80	GLEN FOREST DRIVE	1010	SINGLE FAM MDL-01	5	BM1	2011	0.20	8756.00	5/21/2010	U	1P	67533
6299	221	27	0	0	0		LONG POINT ROAD	1060	AC LND IMP MDL-00	8		0	2.50	108900.00	6/17/2010	Q	0	88800
6481	201	28	0	0	0	20	LIGHTHOUSE LANE	1300	RES ACLNDV	5	WA2	0	0.72	31363.00	7/13/2010	Q	0	158533
184318	112	46	1	0	0		COE POINT ROAD	1330	WF VACANT	9	KN1	0	3.31	144184.00	7/30/2010	Q	0	296533
5040	235	18	0	0	0	10	FAR ECHO ROAD	1300	RES ACLNDV	6		0	1.42	61855.00	8/6/2010	U	1P	62533
1419	121	81	0	0	0	11	ELYSEE STREET	1310	RES ACLNPO	5	SV1	0	0.24	10621.00	10/8/2010	Q	0	36000
3669	128	16	0	0	0		OLYMPIA STREET	1320	RES ACLNUD	5	SV1	0	0.23	9975.00	11/2/2010	Q	0	7466
3644	128	67	0	0	0		WINTERSPORT STREET	1310	RES ACLNPO	5	SV1	0	0.46	19994.00	11/18/2010	Q	0	42533
5181	245	102	0	0	0		WHITESELL ROAD	1310	RES ACLNPO	5	FH1	0	0.24	10454.00	1/14/2011	Q	0	37000
408	94	24	0	0	0		GOV. WENTWORTH HIGHWAY	1300	RES ACLNDV	4	99	0	102.00	4443120.00	2/8/2011	Q	0	525000
5950	194	13	0	0	0	37	HANSON DRIVE	1330	WF VACANT	9	W01	0	0.52	22651.00	3/11/2011	Q	0	700000

Moultonborough, NH
Unqualified Land Sales
4/1/2009 - 4/1/2011

PID	Map	Lot	Lot Cut	Unit	Unit Cut	St. #	Street Name	LUC	LUC Description	SI	NHBD	Acres	Land in SF	Sale Date	Q / U	Val Code	Sale Price
3514	195	2	0	0	0		REDDING LANE	1300	RES ACLNDV	6		1.51	65776.00	11/23/2010	U	38	0
1131	103	13	0	0	0		MARVIN ROAD	1300	RES ACLNDV	6		1.43	62291.00	9/14/2009	U	1A	0
3832	271	7	0	0	0		LONG ISLAND ROAD	1300	RES ACLNDV	7		0.74	32191.00	11/19/2009	U	38	0
1025	179	34	0	0	0		SHAKER JERRY ROAD	1300	RES ACLNDV	5		3.33	145055.00	4/16/2010	U	21	380000
7060	123	1	0	0	0		OLD MOUNTAIN ROAD	1300	RES ACLNDV	4		14.76	642946.00	4/15/2009	U	1A	0
4664	142	33	0	0	0		WHITTIER HIGHWAY	1300	RES ACLNDV	4		0.25	10890.00	9/3/2009	U	1A	0
3781	254	19	0	0	0		BEEDE ROAD	1300	RES ACLNDV	5		2.21	96268.00	11/16/2009	U	1A	0
3784	254	22	0	0	0		BEEDE ROAD	1300	RES ACLNDV	5		2.82	122839.00	11/16/2009	U	1A	0
5462	162	39	0	0	0		ORTON LANE	1300	RES ACLNDV	5	OR1	0.42	18295.00	8/31/2010	U	DC	0
5494	162	61	0	0	0		WENTWORTH SHORES ROAD	1300	RES ACLNDV	5	OR1	0.19	8276.00	10/8/2010	U	1A	0
3174	272	25	0	0	0		DEER RUN LANE	1300	RES ACLNDV	5		1.10	47916.00	12/20/2010	U	44	22533
5035	235	11	0	0	0		SOLOMON LANE	1300	RES ACLNDV	6		10.78	469577.00	6/30/2010	U	DC	0
5133	246	26	0	0	0		MOULTONBORO NECK ROAD	1300	RES ACLNDV	5		20.00	871200.00	4/22/2009	U	1N	0
830	52	21	0	0	0		WHITTIER HIGHWAY	1300	RES ACLNDV	4		19.00	827640.00	9/3/2009	U	1A	0
6354	221	37	0	0	0		CATLIN ESTATE ROAD	1300	RES ACLNDV	5		0.51	22216.00	5/27/2010	U	44	0
6995	109	3	0	0	0		SINGING EAGLE ROAD	1300	RES ACLNDV	5		0.56	24394.00	8/4/2010	U	44	0
2206	102	7	0	0	0	67	GILMAN POINT ROAD	1300	RES ACLNDV	5		2.84	123710.00	2/22/2011	U	44	0
2209	117	4	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		2.12	92347.00	2/22/2011	U	44	0
2211	117	6	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		2.25	98010.00	2/22/2011	U	44	0
2212	117	7	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		2.28	99317.00	2/22/2011	U	44	0
2213	117	9	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		1.86	81022.00	2/22/2011	U	44	0
5989	173	22	0	0	0		HANSON DRIVE	1300	RES ACLNDV	5		3.00	130680.00	9/20/2010	U	1J	0
6015	194	24	0	0	0		HANSON DRIVE	1300	RES ACLNDV	5		2.30	100188.00	10/26/2010	U	38	0
4638	170	12	0	0	0		BEAN ROAD	1300	RES ACLNDV	5		6.30	274428.00	4/17/2009	U	1A	0
183905	139	4	1	0	0		BEAN ROAD	1300	RES ACLNDV	5		3.51	152896.00	6/9/2010	U	24	150000
6723	107	4	0	0	0		KILNWOOD LANDING	1300	RES ACLNDV	5		1.02	44431.00	3/3/2011	U	38	0
2793	137	9	0	0	0		AVON SHORES ROAD	1300	RES ACLNDV	5		4.20	182952.00	1/19/2010	U	44	0
9	49	15	0	0	0		HARTFORD VALLEY ROAD	1300	RES ACLNDV	5		12.40	540144.00	2/9/2011	U	38	0
4137	98	81	0	0	0	90	EDEN LANE	1300	RES ACLNDV	5	BM1	1.84	80150.00	4/9/2009	U	DC	0
4160	99	62	0	0	0		EDEN LANE	1300	RES ACLNDV	5	BM1	0.25	10846.00	4/12/2010	U	38	0
4201	99	53	0	0	0		PARADISE DRIVE	1300	RES ACLNDV	5	BM1	0.43	18731.00	3/24/2010	U	44	0
1037	189	5	0	0	0		FERRY ROAD	1300	RES ACLNDV	5		6.11	266152.00	7/1/2009	U	1N	75000
6429	216	36	0	0	0		ELLACOYA PATH	1300	RES ACLNDV	5	WA2	1.24	54014.00	5/7/2010	U	1N	0
184296	16	9	0	0	0		HOLLAND STREET	1300	RES ACLNDV	0		0.11	4800.00	4/29/2009	U		
184297	79	18	0	0	0		RED HILL ROAD	1300	RES ACLNDV	5		2.38	103673.00	12/7/2009	U	12	0
2210	117	5	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		2.31	100624.00	2/22/2011	U	44	0
2751	146	4	0	66	0	201	HANSON MILL ROAD	1300	RES ACLNDV	5	AC2	0.00	0.00	2/2/2010	U	38	0
3297	134	28	0	0	0		MOULTONBORO NECK ROAD	1300	RES ACLNDV	5		6.42	279655.00	12/20/2010	U	1N	45000
5831	167	11	0	0	0		KRAINEWOOD DRIVE	1300	RES ACLNDV	5		2.00	87120.00	2/22/2011	U	44	0
184401	159	9	1	0	0		SEVERANCE ROAD	1300	RES ACLNDV	5		3.21	139828.00	5/5/2010	U	1N	0
184421	39	1	1	0	0		BEAN ROAD	1300	RES ACLNDV	5		3.42	148975.00	6/10/2010	U	1N	0
5403	204	6	0	0	0		BUZZELLS COVE ROAD	1300	RES ACLNDV	5		1.20	52272.00	1/6/2010	U	38	50000
100271	185	2	0	0	0		GOV. WENTWORTH HIGHWAY	1300	RES ACLNDV	4	99	6.16	268330.00	7/29/2010	U	38	0
5461	162	38	0	0	0	51	ORTON LANE	1300	RES ACLNDV	5	OR1	0.45	19602.00	4/22/2010	U	44	0
2207	102	8	0	0	0		GILMAN POINT ROAD	1300	RES ACLNDV	5		2.56	111514.00	2/22/2011	U	44	0

Moultonborough, NH
Unqualified Land Sales
4/1/2009 - 4/1/2011

PID	Map	Lot	Lot Cut	Unit	Unit Cut	St. #	Street Name	LUC	LUC Description	SI	NHBD	Acres	Land in SF	Sale Date	Q / U	Val Code	Sale Price
1466	130	3	0	0	0		BASEL STREET	1310	RES ACLNPO	5	SV1	0.22	9583.00	8/14/2009	U	1N	33000
3717	128	41	0	0	0		CASANNA STREET	1310	RES ACLNPO	5	SV1	2.07	90169.00	11/16/2009	U	25	110000
3034	111	20	0	0	0		WESTWOOD SHORES ROAD	1310	RES ACLNPO	5		0.51	22216.00	7/19/2010	U	21	499000
5999	173	25	0	0	0		BEECHWOOD CIRCLE	1310	RES ACLNPO	6		4.10	178596.00	9/29/2009	U	1A	0
6097	168	11	0	0	0		KNOLL POINT DRIVE	1310	RES ACLNPO	5		1.04	45302.00	10/7/2009	U	1A	0
3656	128	4	0	0	0		OLYMPIA STREET	1310	RES ACLNPO	5	SV1	2.18	94961.00	8/2/2010	U	38	50000
5277	180	26	0	0	0		COTTAGE ROAD	1310	RES ACLNPO	5		0.10	4487.00	6/4/2009	U	1A	0
5278	180	28	0	0	0		COTTAGE ROAD	1310	RES ACLNPO	5		0.18	7841.00	8/25/2010	U	DC	0
1542	130	51	0	0	0		GANSY LANE	1310	RES ACLNPO	5	SV1	0.97	42253.00	7/6/2009	U	1A	0
4645	140	16	0	0	0		BEAN ROAD	1310	RES ACLNPO	5	C10	11.80	514008.00	4/17/2009	U	1A	0
184113	223	75	1	0	0		KIMBALL DRIVE	1310	RES ACLNPO	5	WA1	3.57	155509.00	2/10/2010	U	38	0
5369	189	24	0	0	0		BUZZELLS COVE ROAD	1310	RES ACLNPO	5		0.30	13068.00	3/1/2010	U	1G	27000
1545	129	114	0	0	0		ST GALLEN STREET	1310	RES ACLNPO	5	SV1	0.44	19166.00	1/6/2010	U	44	0
5016	236	18	0	0	0		ECHO LANDING ROAD	1310	RES ACLNPO	5	WA1	16.00	696960.00	7/22/2010	U	DC	0
175	129	8	0	0	0		LANGDORF STREET	1310	RES ACLNPO	5	SV1	0.23	10149.00	3/9/2011	U	24	30000
2528	144	4	0	0	0		GRUNER EXTENSION	1310	RES ACLNPO	5		0.32	13939.00	9/17/2009	U	1G	825000
184423	247	22	1	0	0		DAVIS LANE	1310	RES ACLNPO	5		2.45	106722.00	12/10/2010	U	1N	0
1067	109	8	0	0	0		HORIZON WAY	1320	RES ACLNUD	5		0.48	20909.00	10/29/2010	U	24	6933
1488	120	23	0	0	0		SNOWY STREET	1320	RES ACLNUD	5	SV1	0.23	10019.00	3/22/2011	U	24	7400
31	124	3	0	0	0		OLD MOUNTAIN ROAD	1320	RES ACLNUD	4		0.46	20038.00	4/15/2009	U	1A	0
5238	245	59	0	0	0		MOULTONBORO NECK ROAD	1320	RES ACLNUD	5	FH1	0.30	13068.00	7/27/2010	U	44	0
781	8	1	0	0	0		RED HILL	1320	RES ACLNUD	5		12.00	522720.00	4/15/2009	U	1A	0
2861	142	56	0	0	0		MERRIVALE ROAD	1320	RES ACLNUD	5		0.04	1742.00	4/2/2010	U	44	0
2863	142	58	0	0	0		MERRIVALE ROAD	1320	RES ACLNUD	5		0.05	2178.00	3/24/2011	U	44	0
4818	283	15	0	0	0		CAPTAINS WALK	1320	RES ACLNUD	5		0.49	21301.00	7/29/2009	U	1A	0
2308	264	16	0	0	0		LEEWARD SHORES ROAD	1320	RES ACLNUD	5	LW1	1.10	47916.00	1/26/2010	U	44	0
4816	283	17	0	0	0		CAPTAINS WALK	1320	RES ACLNUD	5		0.47	20560.00	6/9/2009	U	1A	0
3087	138	10	0	0	0		KANASATKA ROAD	1320	RES ACLNUD	5		4.50	196020.00	11/1/2010	U	38	0
4612	170	9	0	0	0		BEAN ROAD	1320	RES ACLNUD	5		0.08	3485.00	5/14/2009	U	1A	0
2664	145	58	0	0	0		STANYAN ROAD	1320	RES ACLNUD	5		0.73	31755.00	2/7/2011	U	44	0
1291	130	46	0	0	0		CASTLE SHORE ROAD	1330	WF VACANT	9	SV12	0.32	13939.00	7/5/2009	U	1A	0
900	43	11	0	0	0		HOLLAND STREET	1330	WF VACANT	9	BY1	4.20	182952.00	9/3/2009	U	1A	0
5352	179	28	0	0	0		FERRY ROAD	1330	WF VACANT	9	W18	2.10	91476.00	2/1/2010	U	25	215000
5367	189	26	0	0	0		BUZZELLS COVE ROAD	1330	WF VACANT	9	W18	0.32	13939.00	8/25/2010	U	44	0
5006	236	9	0	0	0		ECHO LANDING ROAD	1330	WF VACANT	9	W02	0.05	2178.00	8/18/2009	U	1A	0
1658	60	8	0	0	0		HUCKLEBERRY ISLAND	1330	WF VACANT	9	SQ2	0.03	1307.00	6/24/2009	U	1N	0
1967	288	11	0	0	0		DUCK TRAP COVE ROAD	1330	WF VACANT	9	W01	0.01	436.00	9/1/2009	U	1A	0
4808	283	25	0	0	0		CAPTAINS WALK	1330	WF VACANT	9	CW1	1.01	43996.00	7/29/2009	U	1A	0
4823	28	6	0	0	0		BEAN ROAD	1330	WF VACANT	9	SQ1	0.08	3485.00	12/13/2010	U	38	0
5736	37	5	0	0	0		OLD HARVARD ROAD	1330	WF VACANT	9	SQ1	4.50	196020.00	7/1/2009	U	1A	0
184361	194	34	1	0	0		EAGLE SHORE ROAD	1330	WF VACANT	9	W01	2.33	101495.00	8/13/2010	U	1N	0
2158	101	4	0	0	0		MOOSE WALK	1330	WF VACANT	9	LE1	2.60	113256.00	11/12/2010	U	38	0
2214	117	10	0	0	0		GILMAN POINT ROAD	1330	WF VACANT	9	W19	1.89	82328.00	2/22/2011	U	44	0
2570	145	25	0	0	0		FIRST POINT ROAD	1330	WF VACANT	9	W18	0.15	6665.00	6/30/2009	U	21	365000
5268	180	23	0	0	0		COTTAGE ROAD	1330	WF VACANT	9	W14	0.25	11064.00	6/4/2009	U	1A	0

Summary by Land Use
MOULTONBOROUGH, NH

10/12/2011

Land Use Code		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
101	SINGLE FAM MI	143	533,792	500,301	0.95	300,533	276,500	0.95	0.07	9.07%	0.94
102	BOATRACK	9	189,318	164,267	1.10	43,000	67,200	0.95	0.08	33.68%	0.87
103	TRAILER MDL-(	6	110,011	112,283	1.03	98,266	102,250	1.01	0.07	7.76%	1.02
106	AC LND IMP MI	2	69,400	79,450	1.13	69,400	79,450	1.13	0.06	5.75%	1.14
109	MULTI HSES MI	3	793,333	912,700	1.06	600,000	747,200	1.16	0.09	13.22%	1.15
130	RES ACLNDV	5	207,707	201,040	0.93	158,533	124,700	0.87	0.08	11.26%	0.97
131	RES ACLNPO	7	37,495	40,186	1.08	37,000	37,100	0.98	0.05	14.29%	1.07
132	RES ACLNUD	1	7,466	7,100	0.95	7,466	7,100	0.95	0.00	0.00%	0.95
133	WF VACANT	3	347,178	394,233	1.03	296,533	301,300	1.02	0.15	10.78%	1.14
354	AIRPORT	2	27,566	25,700	0.93	27,566	25,700	0.93	0.00	0.54%	0.93
			461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Land Use
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Land Use Code		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3973	101	SFR WATER	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.27
3328	101	SFR WATER	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.22
1357	101	SINGLE FAM	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.21
222	101	SINGLE FAM	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
3483	101	SFR WATER	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.19
895	101	SINGLE FAM	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.18
5898	101	SFR WATER	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.18
1619	101	SINGLE FAM	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.18
6286	101	SINGLE FAM	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.18
2198	101	SFR WATER	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
3997	101	SFR WATER	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.16
5480	101	SINGLE FAM	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.15
4379	101	SINGLE FAM	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
3648	101	SINGLE FAM	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
2813	101	SINGLE FAM	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
4175	101	SINGLE FAM	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.14
1041	101	SINGLE FAM	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6008	101	SINGLE FAM	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
2414	101	SFR WATER	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.12
2600	101	SFR WATER	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.12
6375	101	SINGLE FAM	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.12
5529	101	SINGLE FAM	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.12
984	101	SFR WATER	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
2895	101	SINGLE FAM	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.11
216	101	SINGLE FAM	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.11
3462	101	SINGLE FAM	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
337	101	SINGLE FAM	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.11
5998	101	SINGLE FAM	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10
6438	101	SINGLE FAM	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
1396	101	SINGLE FAM	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.10

Parcel Detail by Land Use
MOULTONBOROUGH, NH

Intrnl ID	Land Use Code	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
996	101 SINGLE FAM	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
3301	101 SINGLE FAM	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
6442	101 SFR WATER	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.08
3774	101 SFR WATER	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
3679	101 SINGLE FAM	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.08
5868	101 SFR WATER	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.07
6315	101 SINGLE FAM	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.07
2594	101 SFR WATER	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.07
2544	101 SFR WATER	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.07
6297	101 SINGLE FAM	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07
4547	101 SFR WATER	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.06
3185	101 SFR WATER	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
5374	101 SFR WATER	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.06
3651	101 SINGLE FAM	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.06
372	101 SINGLE FAM	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
1439	101 SINGLE FAM	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
1461	101 SINGLE FAM	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.05
6377	101 SFR WATER	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
3421	101 SFR WATER	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.05
4273	101 SINGLE FAM	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.05
5414	101 SFR WATER	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.05
1709	101 SINGLE FAM	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.04
3767	101 SFR WATER	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.04
89	101 SINGLE FAM	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.04
725	101 SINGLE FAM	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.04
2338	101 SINGLE FAM	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
2228	101 SFR WATER	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.03
3239	101 SFR WATER	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5690	101 SFR WATER	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.03
4397	101 SINGLE FAM	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.03
2282	101 SINGLE FAM	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.03

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1505	101 SINGLE FAM	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.02
4508	101 SINGLE FAM	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
1481	101 SINGLE FAM	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
6271	101 SINGLE FAM	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.02
4769	101 SFR WATER	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.02
5231	101 SINGLE FAM	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
4282	101 SINGLE FAM	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
2437	101 SFR WATER	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
5110	101 SFR WATER	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
4868	101 SFR WATER	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
3657	101 SINGLE FAM	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.00
3471	101 SINGLE FAM	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
5321	101 SFR WATER	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
2918	101 SINGLE FAM	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
2909	101 SFR WATER	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00
5288	101 SINGLE FAM	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5808	101 SINGLE FAM	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
3002	101 SFR WATER	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.01
5293	101 SINGLE FAM	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
5968	101 SFR WATER	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
894	101 SINGLE FAM	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.01
6223	101 SINGLE FAM	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
6740	101 SFR WATER	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
1410	101 SINGLE FAM	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
298	101 SINGLE FAM	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
6109	101 SINGLE FAM	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.02
5799	101 SFR WATER	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.02
6164	101 SFR WATER	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.02
55	101 SINGLE FAM	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
4523	101 SFR WATER	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.02
6753	101 SFR WATER	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.03

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Intrnl ID	Land Use Code		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7121	101	SFR WATER	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.03
6435	101	SINGLE FAM	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.03
2203	101	SINGLE FAM	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
5853	101	SFR WATER	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04
2283	101	SINGLE FAM	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.04
5927	101	SFR WATER	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
3713	101	SINGLE FAM	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.04
341	101	SINGLE FAM	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.04
7115	101	SINGLE FAM	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
4460	101	SINGLE FAM	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.05
3860	101	SFR WATER	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
2852	101	SFR WATER	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.05
4462	101	SINGLE FAM	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.05
6672	101	SINGLE FAM	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.06
682	101	SFR WATER	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.06
145	101	SINGLE FAM	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.06
5164	101	SINGLE FAM	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
2595	101	SFR WATER	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.06
654	101	SINGLE FAM	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
3684	101	SINGLE FAM	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.07
350	101	SINGLE FAM	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.07
3105	101	SINGLE FAM	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
3385	101	SFR WATER	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.07
246	101	SINGLE FAM	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.07
5204	101	SINGLE FAM	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.08
4408	101	SINGLE FAM	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.08
6623	101	SINGLE FAM	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.08
46	101	SINGLE FAM	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.09
2551	101	SINGLE FAM	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
3362	101	SFR WATER	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
6219	101	SINGLE FAM	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.09

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612	101	SINGLE FAM	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.10
7117	101	SINGLE FAM	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.11
2875	101	SFR WATER	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.12
3620	101	SINGLE FAM	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
5873	101	SFR WATER	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14
2003	101	SINGLE FAM	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.15
4517	101	SFR WATER	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.16
6457	101	SINGLE FAM	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
6076	101	SINGLE FAM	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17
291	101	SINGLE FAM	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.18
5235	101	SINGLE FAM	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.18
5972	101	SFR WATER	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
5515	101	SINGLE FAM	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.22
4748	101	SINGLE FAM	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.23
6705	101	SINGLE FAM	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.25
4963	101	SFR WATER	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
3171	101	SINGLE FAM	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
6389	101	SINGLE FAM	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
3502	101	SFR WATER	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.30
1310	101	SFR WATER	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32
4710	102	CONDO	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.59
445	102	BOATSLIP	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.08
6969	102	CONDO	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.07
1900	102	BOATRACK	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.01
4083	102	BOATSLIP	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
6925	102	CONDO	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.01
1776	102	BOATSLIP	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.11
1838	102	BOATRACK	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.43
424	102	BOATSLIP	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.58

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7097	103	MOBILE HME	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.11
2713	103	TRAILER	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.05
2700	103	TRAILER	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.01
549	103	MOBILE HME	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.00
2726	103	TRAILER	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.10
2701	103	TRAILER	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.20
4251	106	AC LND IMP	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.07
6299	106	AC LND IMP	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.06
4639	109	MULTI HSES	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.37
4721	109	MULTI HSES	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.00
5306	109	MULTI HSES	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.09
6481	130	RES ACLNDV	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.08
5654	130	RES ACLNDV	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.01
911	130	RES ACLNDV	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.00
408	130	RES ACLNDV	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.20
184301	130	RES ACLNDV	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.20
3644	131	RES ACLNPO	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.07
4449	131	RES ACLNPO	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.05
3881	131	RES ACLNPO	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.03
3683	131	RES ACLNPO	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.00
1419	131	RES ACLNPO	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.01
168	131	RES ACLNPO	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.13
5181	131	RES ACLNPO	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.69
3669	132	RES ACLNUD	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.00
4857	133	WF VACANT	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.15
184318	133	WF VACANT	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.00
5950	133	WF VACANT	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.18

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6907	354 AIRPORT	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.00
2149	354 AIRPORT	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01

Summary by Lot Size
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Land Area	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
00.00-0.1 AC	15	144,400	130,993	1.07	85,000	84,000	0.96	0.08	23.47%	0.91
00.10-0.25 AC	12	158,017	146,933	1.00	167,000	131,700	0.96	0.07	13.45%	0.93
00.25-0.33 AC	17	307,059	281,488	0.92	250,000	220,500	0.93	0.08	9.87%	0.92
00.33-0.5 AC	28	473,681	461,664	0.99	314,766	298,050	0.98	0.08	10.09%	0.97
00.50-1 AC	42	468,144	437,210	0.96	311,266	278,200	0.92	0.09	11.83%	0.93
01.00-3 AC	52	712,601	678,358	0.96	290,000	273,300	0.96	0.05	7.29%	0.95
03.00-5 AC	4	242,116	248,025	1.01	303,266	305,650	1.01	0.03	3.22%	1.02
05.00-10 AC	9	305,452	265,589	0.89	314,000	279,700	0.88	0.06	7.07%	0.87
10.00-9999 AC	2	320,000	330,000	0.97	320,000	330,000	0.97	0.10	10.31%	1.03
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

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4710	00.00-0.1 AC	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.60
445	00.00-0.1 AC	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.09
6969	00.00-0.1 AC	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.08
6907	00.00-0.1 AC	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.03
2149	00.00-0.1 AC	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.02
1900	00.00-0.1 AC	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.02
4083	00.00-0.1 AC	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.01
2713	00.00-0.1 AC	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.00
6925	00.00-0.1 AC	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.00
2700	00.00-0.1 AC	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.04
1776	00.00-0.1 AC	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.10
2726	00.00-0.1 AC	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.15
2701	00.00-0.1 AC	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.25
1838	00.00-0.1 AC	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.42
424	00.00-0.1 AC	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.57
1619	00.10-0.25 AC	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.19
3648	00.10-0.25 AC	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.15
4175	00.10-0.25 AC	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.15
4282	00.10-0.25 AC	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.02
3669	00.10-0.25 AC	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.01
2909	00.10-0.25 AC	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.01
1410	00.10-0.25 AC	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
341	00.10-0.25 AC	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.03
1419	00.10-0.25 AC	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.03
4251	00.10-0.25 AC	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.10
168	00.10-0.25 AC	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.15
5181	00.10-0.25 AC	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.71
3973	00.25-0.33 AC	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.25
4639	00.25-0.33 AC	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.14

Parcel Detail by Lot Size
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3997	00.25-0.33 AC	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.14
5480	00.25-0.33 AC	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.13
337	00.25-0.33 AC	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.09
1396	00.25-0.33 AC	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.08
372	00.25-0.33 AC	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.04
5690	00.25-0.33 AC	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.01
1481	00.25-0.33 AC	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.00
4449	00.25-0.33 AC	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.00
5231	00.25-0.33 AC	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
5927	00.25-0.33 AC	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.06
3860	00.25-0.33 AC	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.07
5164	00.25-0.33 AC	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.08
5204	00.25-0.33 AC	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.10
3620	00.25-0.33 AC	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.16
5235	00.25-0.33 AC	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.20
1357	00.33-0.5 AC	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.24
2600	00.33-0.5 AC	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.15
5529	00.33-0.5 AC	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.15
4547	00.33-0.5 AC	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.09
3651	00.33-0.5 AC	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.09
1461	00.33-0.5 AC	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.08
3421	00.33-0.5 AC	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.08
4273	00.33-0.5 AC	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.08
5414	00.33-0.5 AC	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.08
3644	00.33-0.5 AC	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.07
2338	00.33-0.5 AC	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.06
4769	00.33-0.5 AC	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.05
5321	00.33-0.5 AC	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.03
3683	00.33-0.5 AC	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.00
6753	00.33-0.5 AC	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.00

Parcel Detail by Lot Size
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Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4460	00.33-0.5 AC	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.02
4462	00.33-0.5 AC	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.02
682	00.33-0.5 AC	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.03
3684	00.33-0.5 AC	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.04
4408	00.33-0.5 AC	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.05
3362	00.33-0.5 AC	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.06
5873	00.33-0.5 AC	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.11
2003	00.33-0.5 AC	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.12
4517	00.33-0.5 AC	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.13
5515	00.33-0.5 AC	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.19
4963	00.33-0.5 AC	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.22
6389	00.33-0.5 AC	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.24
1310	00.33-0.5 AC	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.29
3328	00.50-1 AC	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.19
222	00.50-1 AC	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.17
5898	00.50-1 AC	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.15
2198	00.50-1 AC	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.14
6481	00.50-1 AC	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.13
2414	00.50-1 AC	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.09
984	00.50-1 AC	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.09
2895	00.50-1 AC	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.08
216	00.50-1 AC	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.08
6438	00.50-1 AC	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.07
6442	00.50-1 AC	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.05
3774	00.50-1 AC	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.05
5868	00.50-1 AC	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.04
2594	00.50-1 AC	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.04
2544	00.50-1 AC	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.04
6297	00.50-1 AC	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.04
5374	00.50-1 AC	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.03

Parcel Detail by Lot Size
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Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1439	00.50-1 AC	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.03
1709	00.50-1 AC	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.01
4397	00.50-1 AC	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.00
2282	00.50-1 AC	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.00
1505	00.50-1 AC	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.01
5968	00.50-1 AC	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.04
6223	00.50-1 AC	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.04
6740	00.50-1 AC	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.04
298	00.50-1 AC	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.05
5853	00.50-1 AC	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.07
2283	00.50-1 AC	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.07
145	00.50-1 AC	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.09
2595	00.50-1 AC	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.09
549	00.50-1 AC	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.09
350	00.50-1 AC	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.10
6623	00.50-1 AC	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.11
6219	00.50-1 AC	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.12
6076	00.50-1 AC	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.20
291	00.50-1 AC	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.21
5972	00.50-1 AC	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.24
4748	00.50-1 AC	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.26
6705	00.50-1 AC	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.28
5950	00.50-1 AC	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.28
5306	00.50-1 AC	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.33
3502	00.50-1 AC	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.33
3483	01.00-3 AC	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.20
6286	01.00-3 AC	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.19
4379	01.00-3 AC	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.16
2813	01.00-3 AC	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.15
6008	01.00-3 AC	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.14

Parcel Detail by Lot Size
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Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3462	01.00-3 AC	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.12
5998	01.00-3 AC	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.11
996	01.00-3 AC	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.11
3301	01.00-3 AC	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.10
3679	01.00-3 AC	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.09
4857	01.00-3 AC	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.09
3185	01.00-3 AC	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.07
6377	01.00-3 AC	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.06
3767	01.00-3 AC	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.05
89	01.00-3 AC	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.05
725	01.00-3 AC	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.05
2228	01.00-3 AC	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.04
3239	01.00-3 AC	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.04
4508	01.00-3 AC	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.03
6271	01.00-3 AC	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.03
2437	01.00-3 AC	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.02
5110	01.00-3 AC	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.02
4868	01.00-3 AC	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.02
3657	01.00-3 AC	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.01
5288	01.00-3 AC	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.01
5808	01.00-3 AC	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.01
3002	01.00-3 AC	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.00
5293	01.00-3 AC	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.00
894	01.00-3 AC	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.00
6109	01.00-3 AC	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.01
5799	01.00-3 AC	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.01
6164	01.00-3 AC	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.01
55	01.00-3 AC	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.01
4523	01.00-3 AC	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.01
7121	01.00-3 AC	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.02
6435	01.00-3 AC	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.02

Parcel Detail by Lot Size
MOULTONBOROUGH, NH

Intrnl ID	Land Area	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2203	01.00-3 AC	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.02
3713	01.00-3 AC	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.03
2852	01.00-3 AC	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.04
6672	01.00-3 AC	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.05
654	01.00-3 AC	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.05
3105	01.00-3 AC	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
3385	01.00-3 AC	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.06
246	01.00-3 AC	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.06
2551	01.00-3 AC	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
612	01.00-3 AC	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.09
2875	01.00-3 AC	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.11
184301	01.00-3 AC	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.11
6457	01.00-3 AC	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
4721	01.00-3 AC	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.20
6299	01.00-3 AC	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.23
3171	01.00-3 AC	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
3881	03.00-5 AC	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.06
7115	03.00-5 AC	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.01
184318	03.00-5 AC	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.01
7117	03.00-5 AC	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.05
895	05.00-10 AC	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.11
1041	05.00-10 AC	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.06
6375	05.00-10 AC	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.05
5654	05.00-10 AC	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.02
6315	05.00-10 AC	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.00
7097	05.00-10 AC	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.02
3471	05.00-10 AC	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.07
2918	05.00-10 AC	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.07
46	05.00-10 AC	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.16

Parcel Detail by Lot Size
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911	10.00-9999 AC	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.10
408	10.00-9999 AC	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.10

Summary by Site Index
MOULTONBOROUGH, NH

10/12/2011

Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
4	4	293,750	291,175	0.96	237,500	228,950	0.99	0.06	9.09%	0.99
5	94	204,715	191,777	0.98	196,000	189,450	0.95	0.08	12.41%	0.94
6	11	250,685	232,600	0.94	260,000	239,700	0.91	0.08	10.39%	0.93
7	2	199,500	199,850	1.00	199,500	199,850	1.00	0.04	4.00%	1.00
8	8	269,617	259,000	0.98	276,000	252,200	0.96	0.06	7.55%	0.96
9	60	963,889	914,107	0.96	747,500	706,400	0.95	0.06	9.70%	0.95
G	2	27,566	25,700	0.93	27,566	25,700	0.93	0.00	0.54%	0.93
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Site Index
MOULTONBOROUGH, NH

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Intrnl ID	Site Index	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4379	4	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.19
3657	4	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.04
46	4	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.05
408	4	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.08
4710	5	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.59
1357	5	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.21
222	5	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
895	5	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.18
1619	5	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.18
6481	5	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.16
4639	5	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.16
5480	5	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.15
3648	5	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
2813	5	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
4175	5	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.14
1041	5	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6008	5	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
5529	5	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.12
2895	5	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.11
216	5	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.11
3462	5	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
337	5	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.11
1396	5	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.10
996	5	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
5654	5	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.09
3301	5	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
445	5	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.08
911	5	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.08
3679	5	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.08
3651	5	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.06

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372	5	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
1439	5	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
1461	5	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.05
4273	5	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.05
7097	5	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.05
1709	5	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.04
3644	5	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.04
2338	5	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
4397	5	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.03
1505	5	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.02
1481	5	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
6271	5	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.02
4449	5	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.02
5231	5	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
4282	5	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
1900	5	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.01
3669	5	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.00
2918	5	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
3881	5	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.00
4083	5	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
5288	5	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5808	5	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
5293	5	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
2713	5	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.01
1410	5	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
6925	5	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.01
298	5	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
55	5	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
3683	5	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.03
6435	5	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.03
2203	5	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.03

Parcel Detail by Site Index
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Intrnl ID	Site Index	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3713	5	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.04
341	5	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.04
1419	5	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.04
2700	5	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.05
4460	5	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.05
4462	5	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.05
6672	5	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.06
145	5	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.06
5164	5	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
549	5	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.06
654	5	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
3684	5	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.07
350	5	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.07
3105	5	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
246	5	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.07
5204	5	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.08
4408	5	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.08
6623	5	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.08
612	5	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.10
1776	5	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.11
4251	5	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.11
184301	5	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.12
3620	5	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
2003	5	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.15
168	5	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.16
2726	5	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.16
6457	5	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
291	5	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.18
5235	5	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.18
5515	5	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.22
6705	5	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.25

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3171	5	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
2701	5	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.26
6389	5	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
1838	5	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.43
5181	5	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.72
424	5	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.58
6286	6	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.14
6375	6	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.08
5998	6	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.06
6438	6	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.06
89	6	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.00
725	6	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.00
2282	6	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.01
2283	6	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.08
2551	6	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.13
6076	6	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.21
4748	6	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.27
6223	7	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.04
6219	7	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.04
6315	8	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.08
6297	8	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.08
4508	8	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.03
3471	8	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
6109	8	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.01
7115	8	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.04
7117	8	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.10
6299	8	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.23
3973	9	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.27

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3328	9	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.22
3483	9	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.19
5898	9	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.18
2198	9	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
3997	9	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.16
2414	9	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.12
2600	9	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.12
984	9	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
6442	9	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.08
3774	9	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
4857	9	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.08
6969	9	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.07
5868	9	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.07
2594	9	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.07
2544	9	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.07
4547	9	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.06
3185	9	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
5374	9	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.06
6377	9	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
3421	9	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.05
5414	9	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.05
3767	9	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.04
2228	9	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.03
3239	9	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5690	9	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.03
4769	9	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.02
2437	9	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
5110	9	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
4868	9	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
5321	9	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
2909	9	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00

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3002	9	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.01
5968	9	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
894	9	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.01
6740	9	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
5799	9	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.02
6164	9	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.02
4523	9	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.02
6753	9	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.03
7121	9	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.03
5853	9	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04
5927	9	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
3860	9	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
2852	9	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.05
682	9	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.06
2595	9	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.06
184318	9	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.07
3385	9	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.07
3362	9	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
2875	9	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.12
5873	9	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14
4517	9	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.16
4721	9	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.21
5972	9	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
4963	9	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
5950	9	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.25
5306	9	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
3502	9	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.30
1310	9	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32
6907	G	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.00
2149	G	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01

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Summary by Land Neighborhood
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Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
	43	212,651	199,244	0.95	226,133	201,300	0.95	0.07	8.32%	0.94
98	2	236,666	216,850	0.92	236,666	216,850	0.92	0.01	0.54%	0.92
99	4	349,750	330,500	0.93	349,500	305,650	0.95	0.10	12.63%	0.94
AB2	1	260,000	93,100	0.36	260,000	93,100	0.36	0.00	0.00%	0.36
AC1	1	130,000	144,000	1.11	130,000	144,000	1.11	0.00	0.00%	1.11
AC2	3	92,333	97,033	1.06	90,000	102,000	1.00	0.04	8.33%	1.05
BB1	2	210,000	204,300	1.00	210,000	204,300	1.00	0.17	17.00%	0.97
BC1	2	938,200	811,200	0.88	938,200	811,200	0.88	0.16	17.61%	0.86
BCK	1	273,800	252,000	0.92	273,800	252,000	0.92	0.00	0.00%	0.92
BM1	8	148,875	139,638	0.96	161,000	161,500	0.97	0.05	6.57%	0.94
BM2	2	443,000	327,350	0.74	443,000	327,350	0.74	0.05	7.43%	0.74
BP4	2	575,300	565,600	1.02	575,300	565,600	1.02	0.09	8.33%	0.98
BY1	1	372,000	356,700	0.96	372,000	356,700	0.96	0.00	0.00%	0.96
COND	5	39,827	46,720	1.36	27,600	29,300	1.06	0.19	39.62%	1.17
FH1	4	184,133	193,575	1.19	199,766	215,300	1.08	0.10	19.21%	1.05
FH2	1	390,000	393,900	1.01	390,000	393,900	1.01	0.00	0.00%	1.01
HT1	2	238,766	243,400	1.02	238,766	243,400	1.02	0.01	0.98%	1.02
IL2	1	312,533	242,300	0.78	312,533	242,300	0.78	0.00	0.00%	0.78
IQ	1	2,250,000	2,209,800	0.98	2,250,000	2,209,800	0.98	0.00	0.00%	0.98
KN1	4	359,883	362,975	1.01	361,500	350,900	1.00	0.03	3.75%	1.01
KN3	1	225,000	182,100	0.81	225,000	182,100	0.81	0.00	0.00%	0.81
KN4	1	405,000	406,300	1.00	405,000	406,300	1.00	0.00	0.00%	1.00
KW1	1	310,000	371,300	1.20	310,000	371,300	1.20	0.00	0.00%	1.20
LE	1	551,733	483,900	0.88	551,733	483,900	0.88	0.00	0.00%	0.88
LE1	2	950,000	849,750	0.90	950,000	849,750	0.90	0.02	1.67%	0.89
LW1	1	155,533	142,500	0.92	155,533	142,500	0.92	0.00	0.00%	0.92
LY1	2	160,000	149,550	0.91	160,000	149,550	0.91	0.04	3.85%	0.93
OR1	1	180,000	144,700	0.80	180,000	144,700	0.80	0.00	0.00%	0.80
SV1	31	199,643	182,648	0.93	207,533	204,900	0.93	0.06	8.53%	0.91
SV12	1	485,000	616,000	1.27	485,000	616,000	1.27	0.00	0.00%	1.27
W01	9	1,989,948	1,867,289	0.97	1,600,000	1,435,900	0.90	0.07	13.33%	0.94
W02	1	830,000	737,000	0.89	830,000	737,000	0.89	0.00	0.00%	0.89

Summary by Land Neighborhood
MOULTONBOROUGH, NH

10/12/2011

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
W04	1	300,533	360,800	1.20	300,533	360,800	1.20	0.00	0.00%	1.20
W05	2	1,275,000	1,259,800	0.99	1,275,000	1,259,800	0.99	0.02	2.02%	0.99
W07	1	500,000	494,500	0.99	500,000	494,500	0.99	0.00	0.00%	0.99
W08	4	522,250	467,875	0.93	517,500	477,450	0.93	0.11	11.56%	0.90
W09	2	472,500	495,150	1.06	472,500	495,150	1.06	0.10	9.43%	1.05
W11	1	758,533	709,000	0.93	758,533	709,000	0.93	0.00	0.00%	0.93
W13	1	1,590,000	1,841,000	1.16	1,590,000	1,841,000	1.16	0.00	0.00%	1.16
W14	5	813,907	794,040	1.00	760,000	747,200	0.95	0.05	9.89%	0.98
W16	1	535,000	510,000	0.95	535,000	510,000	0.95	0.00	0.00%	0.95
W18	5	948,000	840,220	0.90	925,000	817,400	0.88	0.01	4.32%	0.89
W19	1	970,000	889,600	0.92	970,000	889,600	0.92	0.00	0.00%	0.92
W1B	1	750,000	706,900	0.94	750,000	706,900	0.94	0.00	0.00%	0.94
W1C	1	1,100,000	1,037,400	0.94	1,100,000	1,037,400	0.94	0.00	0.00%	0.94
W1F	2	2,420,000	2,433,900	1.04	2,420,000	2,433,900	1.04	0.07	6.73%	1.01
W20	3	676,667	595,633	0.88	745,000	620,000	0.90	0.02	3.33%	0.88
WA1	2	233,766	237,700	1.07	233,766	237,700	1.07	0.16	14.49%	1.02
WA2	4	271,966	254,900	0.93	254,000	240,250	0.92	0.10	12.23%	0.94
WK1	1	528,000	504,600	0.96	528,000	504,600	0.96	0.00	0.00%	0.96
WW1	1	650,000	626,800	0.96	650,000	626,800	0.96	0.00	0.00%	0.96
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.05**	**10.95%**	**0.95**

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6286		221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.18
4639		170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.16
4379		069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
1041		189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6008		174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
6375		215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.12
3462		194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
5998		167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10
996		161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
3301		144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
911		054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.08
6315		237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.07
6297		221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07
7097		111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.05
725		192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.04
6907		023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.02
4508		242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
2149		023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
3471		199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
2918		249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
3881		279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.00
4083		090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
5288		179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5808		213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
5293		179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
6223		169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
6109		142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.02
55		159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
2203		102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
2283		143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.04

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7115		073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
549		176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.06
654		192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
3105		144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
46		159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.09
6219		169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.09
612		046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.10
7117		067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.11
184301		117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.12
6076		143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17
4748		288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.23
6299		221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.24
3171		272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
89	98	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.01
2282	98	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.00
895	99	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.18
5654	99	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.09
2551	99	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
408	99	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.12
4710	AB2	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.00
2726	AC1	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.00
2713	AC2	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.04
2700	AC2	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.00
2701	AC2	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.21
5529	BB1	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.17
5515	BB1	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.17

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3328	BC1	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.15
3362	BC1	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.16
4397	BCK	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.00
4175	BM1	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.16
4273	BM1	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.07
4449	BM1	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.04
4282	BM1	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.03
4460	BM1	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.03
4462	BM1	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.03
4408	BM1	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.06
4251	BM1	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.09
3973	BM2	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.06
3997	BM2	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.05
6271	BP4	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.09
2003	BP4	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.08
894	BY1	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.00
445	COND	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.19
1900	COND	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.12
1776	COND	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.00
1838	COND	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.32
424	COND	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.47
5231	FH1	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.14
5204	FH1	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.05
5235	FH1	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.05
5181	FH1	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.59

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5164	FH2	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.00
6672	HT1	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.01
6623	HT1	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.01
2198	IL2	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.00
7121	IQ	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.00
6740	KN1	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.04
6753	KN1	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.02
184318	KN1	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.02
2875	KN1	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.07
2813	KN3	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.00
2852	KN4	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.00
6705	KW1	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.00
6969	LE	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.00
3185	LE1	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.01
3239	LE1	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.02
2338	LW1	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.00
4857	LY1	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.04
4868	LY1	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.03
5480	OR1	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.00
1357	SV1	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.19
222	SV1	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.18
1619	SV1	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.16

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3648	SV1	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.12
2895	SV1	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.09
216	SV1	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.09
337	SV1	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.09
1396	SV1	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.08
3679	SV1	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.06
3651	SV1	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.04
372	SV1	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.04
1439	SV1	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.04
1461	SV1	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.03
3644	SV1	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.02
1505	SV1	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.00
1481	SV1	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.00
3657	SV1	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.02
3669	SV1	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.02
1410	SV1	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.03
298	SV1	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.04
3683	SV1	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.05
3713	SV1	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.06
341	SV1	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.06
1419	SV1	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.06
145	SV1	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.08
3684	SV1	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.09
350	SV1	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.09
246	SV1	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.09
3620	SV1	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.16
168	SV1	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.18
291	SV1	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.20
1310	SV12	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.00

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3483	W01	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.14
2414	W01	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.07
6442	W01	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.03
6377	W01	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.00
3421	W01	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.00
6164	W01	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.07
3385	W01	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.12
5950	W01	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.30
3502	W01	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.35
4547	W02	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.00
4963	W04	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.00
5799	W05	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.02
682	W05	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.02
5927	W07	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.00
5898	W08	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.16
5868	W08	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.05
5853	W08	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.06
5873	W08	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.16
5968	W09	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.10
5972	W09	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.10
4769	W11	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.00
4721	W13	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.00
3774	W14	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
3767	W14	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.04
5321	W14	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3860	W14	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
5306	W14	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
2909	W16	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00
2600	W18	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.05
2594	W18	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.00
2544	W18	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.00
5374	W18	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.01
2595	W18	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.13
2228	W19	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.00
2437	W1B	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.00
5110	W1C	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.00
4523	W1F	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.07
4517	W1F	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.07
984	W20	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.07
5414	W20	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.00
5690	W20	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.02
1709	WA1	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.16
6389	WA1	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.15
6481	WA2	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.13
6438	WA2	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.07
6435	WA2	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.06
6457	WA2	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.19
3002	WK1	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.00

Parcel Detail by Land Neighborhood
MOULTONBOROUGH, NH

Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6925	WW1	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.00

Summary by Sub Assessing Nbhd
MOULTONBOROUGH, NH

10/12/2011

Assessing Sub Nbhd	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
A	181	461,990	437,126	0.97	275,000	252,900	0.95	0.07	10.95%	0.95
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Summary by Style
MOULTONBOROUGH, NH

10/12/2011

Style		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01	Ranch	41	415,045	398,976	0.99	325,000	345,600	0.98	0.08	9.93%	0.96
02	Tri/Split-Level	1	460,000	364,000	0.79	460,000	364,000	0.79	0.00	0.00%	0.79
03	Colonial	9	399,341	382,811	0.98	290,000	289,700	1.00	0.05	4.56%	0.96
04	Cape Cod	41	382,083	350,120	0.92	254,000	238,900	0.91	0.07	8.68%	0.92
05	Bungalow	3	408,511	408,200	1.01	300,533	360,800	0.94	0.04	10.64%	1.00
06	Conventional	8	240,250	208,675	0.89	169,000	149,650	0.90	0.10	12.22%	0.87
07	Modern/Contemp	32	1,038,592	991,694	0.95	573,166	485,850	0.95	0.05	7.20%	0.95
08	Raised Ranch	4	518,483	444,050	0.85	252,500	201,000	0.84	0.05	6.25%	0.86
101	Garage/Apt	1	550,000	556,700	1.01	550,000	556,700	1.01	0.00	0.00%	1.01
20	Mobile Home	6	110,011	112,283	1.03	98,266	102,250	1.01	0.07	7.76%	1.02
36	Camp	5	519,507	488,220	0.98	365,000	350,400	0.96	0.23	19.58%	0.94
55	Condominium	3	487,244	401,267	0.73	551,733	483,900	0.88	0.08	22.73%	0.82
63	Century +	1	372,000	356,700	0.96	372,000	356,700	0.96	0.00	0.00%	0.96
78	Airport Hangar	2	27,566	25,700	0.93	27,566	25,700	0.93	0.00	0.54%	0.93
94	Accessory Bldg	8	56,333	56,550	1.20	36,500	47,050	1.01	0.11	30.69%	1.00
99	Vacant Land	16	142,517	153,588	1.04	43,766	50,550	0.99	0.08	12.63%	1.08
			461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.06**	**10.95%**	**0.95**

Parcel Detail by Style
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Style		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3483	01	Ranch	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.22
5480	01	Ranch	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.18
5529	01	Ranch	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.15
984	01	Ranch	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.15
3462	01	Ranch	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.14
6438	01	Ranch	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.13
996	01	Ranch	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.13
3301	01	Ranch	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.12
4547	01	Ranch	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.09
725	01	Ranch	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.07
2338	01	Ranch	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.06
3239	01	Ranch	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.06
5690	01	Ranch	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.06
4397	01	Ranch	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.06
2282	01	Ranch	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.06
6271	01	Ranch	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.05
5321	01	Ranch	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.03
5968	01	Ranch	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.02
5799	01	Ranch	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.01
55	01	Ranch	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.01
6753	01	Ranch	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.00
5853	01	Ranch	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.01
2283	01	Ranch	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.01
5927	01	Ranch	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.01
2852	01	Ranch	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.02
145	01	Ranch	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.03
5164	01	Ranch	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.03
3105	01	Ranch	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.04
5204	01	Ranch	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.05
7117	01	Ranch	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.08

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Intrnl ID	Style		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2875	01	Ranch	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.09
5873	01	Ranch	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.11
2003	01	Ranch	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.12
6457	01	Ranch	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.13
6076	01	Ranch	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.14
5235	01	Ranch	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.15
5972	01	Ranch	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.18
5515	01	Ranch	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.19
6389	01	Ranch	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.24
5306	01	Ranch	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.27
1310	01	Ranch	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.29
3997	02	Tri/Split-Level	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.00
5374	03	Colonial	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.11
4769	03	Colonial	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.07
2918	03	Colonial	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.05
5808	03	Colonial	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.05
7115	03	Colonial	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.00
6672	03	Colonial	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.01
6623	03	Colonial	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.03
2551	03	Colonial	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.04
612	03	Colonial	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.05
1357	04	Cape Cod	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.17
222	04	Cape Cod	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.16
895	04	Cape Cod	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.14
4639	04	Cape Cod	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.12
4379	04	Cape Cod	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.11
2813	04	Cape Cod	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.10
4175	04	Cape Cod	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.10
1041	04	Cape Cod	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.09

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6375	04	Cape Cod	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.08
2895	04	Cape Cod	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.07
216	04	Cape Cod	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.07
5998	04	Cape Cod	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.06
3774	04	Cape Cod	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.04
3679	04	Cape Cod	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.04
5868	04	Cape Cod	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.03
6315	04	Cape Cod	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.03
2544	04	Cape Cod	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.03
6297	04	Cape Cod	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.03
4273	04	Cape Cod	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.01
5414	04	Cape Cod	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.01
1709	04	Cape Cod	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.00
2228	04	Cape Cod	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.01
1505	04	Cape Cod	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.02
4508	04	Cape Cod	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
5110	04	Cape Cod	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.03
3471	04	Cape Cod	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.04
5288	04	Cape Cod	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.04
3002	04	Cape Cod	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.05
5293	04	Cape Cod	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.05
6223	04	Cape Cod	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.05
6109	04	Cape Cod	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.06
2203	04	Cape Cod	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.07
341	04	Cape Cod	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.08
654	04	Cape Cod	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.10
3684	04	Cape Cod	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.11
350	04	Cape Cod	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.11
46	04	Cape Cod	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.13
6219	04	Cape Cod	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.13
3620	04	Cape Cod	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.18

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4517	04	Cape Cod	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.20
4748	04	Cape Cod	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.27
1461	05	Bungalow	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.04
2437	05	Bungalow	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.00
4963	05	Bungalow	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.26
3973	06	Conventional	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.22
1619	06	Conventional	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.13
3648	06	Conventional	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.09
337	06	Conventional	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.06
2909	06	Conventional	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.05
4460	06	Conventional	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.10
4462	06	Conventional	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.10
4408	06	Conventional	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.13
5898	07	Modern/Contem	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.18
2414	07	Modern/Contem	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.12
2600	07	Modern/Contem	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.12
1396	07	Modern/Contem	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.10
2594	07	Modern/Contem	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.07
3185	07	Modern/Contem	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
3651	07	Modern/Contem	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.06
372	07	Modern/Contem	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
1439	07	Modern/Contem	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
6377	07	Modern/Contem	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
3421	07	Modern/Contem	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.05
3767	07	Modern/Contem	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.04
89	07	Modern/Contem	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.04
5231	07	Modern/Contem	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
4282	07	Modern/Contem	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
4868	07	Modern/Contem	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01

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2198	36	Camp	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.18
6740	36	Camp	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.00
3171	36	Camp	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
3502	36	Camp	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.29
4710	55	Condominium	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.52
6969	55	Condominium	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.00
6925	55	Condominium	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.08
894	63	Century +	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.00
6907	78	Airport Hangar	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.00
2149	78	Airport Hangar	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
6481	94	Accessory Bldg	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.22
445	94	Accessory Bldg	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.14
1900	94	Accessory Bldg	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.07
4083	94	Accessory Bldg	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.06
1776	94	Accessory Bldg	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.05
4251	94	Accessory Bldg	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.05
1838	94	Accessory Bldg	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.37
424	94	Accessory Bldg	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.52
5654	99	Vacant Land	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.13
911	99	Vacant Land	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.12
4857	99	Vacant Land	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.12
3644	99	Vacant Land	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.08
4449	99	Vacant Land	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.06
3669	99	Vacant Land	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.04
3881	99	Vacant Land	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.04
3683	99	Vacant Land	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.01
1419	99	Vacant Land	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.00

Parcel Detail by Style
MOULTONBOROUGH, NH

Intrnl ID	Style		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
184318	99	Vacant Land	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.03
408	99	Vacant Land	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.08
184301	99	Vacant Land	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.08
168	99	Vacant Land	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.12
6299	99	Vacant Land	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.20
5950	99	Vacant Land	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.21
5181	99	Vacant Land	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.68

Summary by Actual Year Built
MOULTONBOROUGH, NH

10/12/2011

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	24	126,580	133,200	1.09	42,766	47,050	0.97	0.09	18.94%	1.05
1900-1930	2	585,000	577,850	1.01	585,000	577,850	1.01	0.06	6.44%	0.99
1930-1940	3	235,844	238,100	0.98	182,533	181,400	1.04	0.06	9.62%	1.01
1940-1950	3	232,378	214,767	0.92	190,000	149,900	0.96	0.05	7.64%	0.92
1950-1960	3	287,000	260,500	0.90	323,000	274,500	0.86	0.01	5.04%	0.91
1960-1970	22	383,779	372,750	0.99	306,533	301,550	0.95	0.07	12.58%	0.97
1970-1980	16	403,283	402,869	0.98	252,500	240,600	0.98	0.10	10.46%	1.00
1980-1990	32	424,802	388,569	0.93	253,500	224,900	0.94	0.06	10.17%	0.91
1990-2000	28	448,455	423,807	0.94	261,000	239,600	0.92	0.07	8.77%	0.95
2000-2010	47	766,712	715,113	0.94	325,000	299,100	0.95	0.06	8.04%	0.93
XXXXXXXXXXXXXXXXXXXXXX	1	65,000	69,700	1.07	65,000	69,700	1.07	0.00	0.00%	1.07
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.06**	**10.95%**	**0.95**

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6481	0-1900	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.18
5654	0-1900	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.11
445	0-1900	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.10
911	0-1900	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.10
4857	0-1900	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.10
3644	0-1900	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.06
4449	0-1900	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.04
1900	0-1900	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.03
3669	0-1900	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.02
3881	0-1900	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.02
4083	0-1900	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.02
894	0-1900	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.01
3683	0-1900	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.01
1419	0-1900	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.02
184318	0-1900	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.05
1776	0-1900	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.09
4251	0-1900	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.09
408	0-1900	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.10
168	0-1900	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.14
6299	0-1900	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.22
5950	0-1900	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.23
1838	0-1900	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.41
5181	0-1900	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.70
424	0-1900	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.56
2437	1900-1930	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.07
2875	1900-1930	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.06
4379	1930-1940	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.24
46	1930-1940	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.00
2003	1930-1940	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.06

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4639	1940-1950	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.17
6740	1940-1950	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.00
654	1940-1950	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.05
6438	1950-1960	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.01
3301	1950-1960	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.00
6753	1950-1960	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.12
3328	1960-1970	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.22
2198	1960-1970	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
3648	1960-1970	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
984	1960-1970	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
4547	1960-1970	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.06
2338	1960-1970	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
3239	1960-1970	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
2282	1960-1970	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.03
6907	1960-1970	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.02
2149	1960-1970	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
5321	1960-1970	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
5968	1960-1970	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
5927	1960-1970	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
5164	1960-1970	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
3105	1960-1970	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
5204	1960-1970	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.08
6076	1960-1970	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17
4963	1960-1970	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
3171	1960-1970	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
6389	1960-1970	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
5306	1960-1970	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
3502	1960-1970	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.30

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1619	1970-1980	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.21
6286	1970-1980	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.21
5480	1970-1980	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.18
1461	1970-1980	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.08
5690	1970-1980	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.06
4508	1970-1980	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.05
2909	1970-1980	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.03
5799	1970-1980	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.01
5853	1970-1980	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.01
4408	1970-1980	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.05
612	1970-1980	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.07
3620	1970-1980	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.11
5873	1970-1980	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.11
4517	1970-1980	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.13
5235	1970-1980	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.15
5972	1970-1980	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.18
4710	1980-1990	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.58
3973	1980-1990	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.26
3997	1980-1990	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.15
4175	1980-1990	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.13
2414	1980-1990	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.11
2895	1980-1990	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.10
216	1980-1990	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.10
6442	1980-1990	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.07
6969	1980-1990	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.06
2594	1980-1990	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.06
4273	1980-1990	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.04
725	1980-1990	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.03
1505	1980-1990	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.01
1481	1980-1990	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.01

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6271	1980-1990	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.01
5231	1980-1990	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.00
4282	1980-1990	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.00
5110	1980-1990	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.00
3002	1980-1990	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.02
6925	1980-1990	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.02
6109	1980-1990	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.03
55	1980-1990	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.03
2283	1980-1990	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.05
4460	1980-1990	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.06
4462	1980-1990	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.06
6672	1980-1990	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.07
549	1980-1990	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.07
2551	1980-1990	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.10
3362	1980-1990	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.10
6457	1980-1990	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.17
5515	1980-1990	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.23
1310	1980-1990	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.33
895	1990-2000	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.15
5898	1990-2000	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.15
2813	1990-2000	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.11
5529	1990-2000	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.09
337	1990-2000	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.08
1396	1990-2000	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.07
3774	1990-2000	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.05
3679	1990-2000	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.05
3651	1990-2000	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.03
1439	1990-2000	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.03
3421	1990-2000	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.02
7097	1990-2000	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.02

Parcel Detail by Actual Year Built
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Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1709	1990-2000	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.01
3767	1990-2000	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.01
4769	1990-2000	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.01
3657	1990-2000	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.03
3471	1990-2000	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.03
6223	1990-2000	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.04
1410	1990-2000	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.04
2203	1990-2000	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.06
341	1990-2000	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.07
3860	1990-2000	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.08
350	1990-2000	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.10
246	1990-2000	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.10
6219	1990-2000	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.12
2726	1990-2000	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.19
4721	1990-2000	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.24
6705	1990-2000	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.28
1357	2000-2010	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.21
222	2000-2010	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
3483	2000-2010	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.19
1041	2000-2010	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6008	2000-2010	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
2600	2000-2010	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.12
6375	2000-2010	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.12
3462	2000-2010	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
5998	2000-2010	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10
996	2000-2010	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
5868	2000-2010	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.07
6315	2000-2010	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.07
2544	2000-2010	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.07
6297	2000-2010	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3185	2000-2010	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
5374	2000-2010	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.06
372	2000-2010	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
6377	2000-2010	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
5414	2000-2010	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.05
89	2000-2010	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.04
2228	2000-2010	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.03
4397	2000-2010	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.03
4868	2000-2010	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
2918	2000-2010	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
5288	2000-2010	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5808	2000-2010	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
5293	2000-2010	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
2713	2000-2010	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.01
298	2000-2010	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
6164	2000-2010	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.02
4523	2000-2010	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.02
7121	2000-2010	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.03
6435	2000-2010	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.03
3713	2000-2010	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.04
2700	2000-2010	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.05
7115	2000-2010	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
2852	2000-2010	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.05
682	2000-2010	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.06
145	2000-2010	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.06
2595	2000-2010	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.06
3684	2000-2010	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.07
3385	2000-2010	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.07
6623	2000-2010	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.08
7117	2000-2010	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.11
291	2000-2010	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.18

Parcel Detail by Actual Year Built
MOULTONBOROUGH, NH

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4748	2000-2010	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.23
2701	2000-2010	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.26
184301	XXXXXXXXXXXX	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.00

Summary by Building Size
MOULTONBOROUGH, NH

10/12/2011

Building Size	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0 - 500	12	120,556	135,742	1.17	39,500	47,050	1.04	0.08	20.91%	1.13
500 - 1000	12	288,006	268,542	0.96	160,000	140,150	1.01	0.09	15.59%	0.93
1000 - 1500	35	329,008	323,586	0.98	190,000	206,000	0.95	0.06	10.08%	0.98
1500 - 2000	34	300,814	279,044	0.95	243,500	206,800	0.95	0.10	10.90%	0.93
2000 - 2500	22	302,488	271,559	0.91	282,500	242,500	0.90	0.06	7.73%	0.90
2500 - 3000	17	575,169	508,712	0.90	504,533	413,100	0.91	0.04	5.95%	0.88
3000 - 4000	24	559,894	545,204	0.98	354,766	359,750	0.98	0.06	7.14%	0.97
4000 - 5000	4	1,457,383	1,340,650	0.93	1,395,000	1,316,000	0.90	0.08	12.22%	0.92
5000 - 10000	8	2,487,575	2,377,250	0.95	2,675,000	2,494,700	0.95	0.04	4.21%	0.96
xxxxxxxxxxxxxxxxxxxxxxxx	13	105,713	105,192	1.01	45,000	61,800	0.95	0.08	13.77%	1.00
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Building Size
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Building Size	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
445	0 - 500	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.17
1900	0 - 500	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.10
4083	0 - 500	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.09
2713	0 - 500	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.08
1419	0 - 500	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.05
184318	0 - 500	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.02
1776	0 - 500	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.02
4251	0 - 500	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.02
168	0 - 500	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.07
5950	0 - 500	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.16
1838	0 - 500	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.34
424	0 - 500	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.49
4710	500 - 1000	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.65
3328	500 - 1000	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.28
5480	500 - 1000	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.21
6907	500 - 1000	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.08
55	500 - 1000	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.04
2700	500 - 1000	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.01
549	500 - 1000	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.00
5204	500 - 1000	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.02
2875	500 - 1000	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.06
2726	500 - 1000	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.10
2701	500 - 1000	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.20
3502	500 - 1000	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.24
1619	1000 - 1500	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.18
2198	1000 - 1500	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
4639	1000 - 1500	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.16
3648	1000 - 1500	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
337	1000 - 1500	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.11

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3301	1000 - 1500	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
6442	1000 - 1500	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.08
1461	1000 - 1500	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.05
7097	1000 - 1500	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.05
2338	1000 - 1500	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
3239	1000 - 1500	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5690	1000 - 1500	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.03
2282	1000 - 1500	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.03
2149	1000 - 1500	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
4282	1000 - 1500	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
2437	1000 - 1500	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
4868	1000 - 1500	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
5321	1000 - 1500	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
2909	1000 - 1500	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00
6740	1000 - 1500	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
2283	1000 - 1500	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.04
5927	1000 - 1500	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
4460	1000 - 1500	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.05
5164	1000 - 1500	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
2595	1000 - 1500	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.06
654	1000 - 1500	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
3105	1000 - 1500	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
4408	1000 - 1500	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.08
6457	1000 - 1500	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
5235	1000 - 1500	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.18
5972	1000 - 1500	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
4963	1000 - 1500	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
6389	1000 - 1500	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
5306	1000 - 1500	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
1310	1000 - 1500	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32

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3973	1500 - 2000	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.27
6286	1500 - 2000	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.18
4379	1500 - 2000	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
2813	1500 - 2000	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
4175	1500 - 2000	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.14
6008	1500 - 2000	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
5529	1500 - 2000	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.12
984	1500 - 2000	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
216	1500 - 2000	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.11
3462	1500 - 2000	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
1396	1500 - 2000	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.10
3774	1500 - 2000	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
6969	1500 - 2000	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.07
4273	1500 - 2000	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.05
4508	1500 - 2000	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
1481	1500 - 2000	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
5231	1500 - 2000	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
5968	1500 - 2000	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
1410	1500 - 2000	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
298	1500 - 2000	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
5853	1500 - 2000	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04
341	1500 - 2000	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.04
3860	1500 - 2000	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
4462	1500 - 2000	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.05
350	1500 - 2000	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.07
246	1500 - 2000	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.07
46	1500 - 2000	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.09
3620	1500 - 2000	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
5873	1500 - 2000	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14
2003	1500 - 2000	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.15
6076	1500 - 2000	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17

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291	1500 - 2000	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.18
5515	1500 - 2000	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.22
3171	1500 - 2000	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
1357	2000 - 2500	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.16
222	2000 - 2500	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.15
3997	2000 - 2500	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.11
6375	2000 - 2500	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.07
2895	2000 - 2500	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.06
6438	2000 - 2500	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.05
6297	2000 - 2500	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.02
4547	2000 - 2500	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.01
3651	2000 - 2500	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.01
372	2000 - 2500	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.01
1439	2000 - 2500	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.01
89	2000 - 2500	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.01
1505	2000 - 2500	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.03
3471	2000 - 2500	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.05
6223	2000 - 2500	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.06
6109	2000 - 2500	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.07
6753	2000 - 2500	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.08
3713	2000 - 2500	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.09
6672	2000 - 2500	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.11
145	2000 - 2500	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.11
3684	2000 - 2500	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.12
6219	2000 - 2500	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.14
895	2500 - 3000	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.14
5898	2500 - 3000	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.14
1041	2500 - 3000	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.09
2414	2500 - 3000	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.08

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996	2500 - 3000	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.06
3679	2500 - 3000	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.04
2594	2500 - 3000	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.03
5414	2500 - 3000	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.01
3767	2500 - 3000	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.00
725	2500 - 3000	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.00
4397	2500 - 3000	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.01
4769	2500 - 3000	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.02
3657	2500 - 3000	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.04
5808	2500 - 3000	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.04
3002	2500 - 3000	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.05
6925	2500 - 3000	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.05
6623	2500 - 3000	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.12
2600	3000 - 4000	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.15
5998	3000 - 4000	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.13
5868	3000 - 4000	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.10
6315	3000 - 4000	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.10
5374	3000 - 4000	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.09
1709	3000 - 4000	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.07
5110	3000 - 4000	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.04
2918	3000 - 4000	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.03
5288	3000 - 4000	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.03
5293	3000 - 4000	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.02
894	3000 - 4000	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.02
5799	3000 - 4000	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.01
6435	3000 - 4000	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.00
2203	3000 - 4000	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.00
7115	3000 - 4000	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.02
2852	3000 - 4000	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.02
682	3000 - 4000	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.03

Parcel Detail by Building Size
MOULTONBOROUGH, NH

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Intrnl ID	Building Size	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2551	3000 - 4000	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.06
3362	3000 - 4000	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.06
612	3000 - 4000	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.07
7117	3000 - 4000	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.08
4517	3000 - 4000	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.13
4748	3000 - 4000	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.20
6705	3000 - 4000	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.22
3483	4000 - 5000	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.14
2544	4000 - 5000	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.02
2228	4000 - 5000	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.02
4721	4000 - 5000	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.26
3185	5000 - 10000	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
6377	5000 - 10000	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
3421	5000 - 10000	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.05
6271	5000 - 10000	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.02
6164	5000 - 10000	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.02
4523	5000 - 10000	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.02
7121	5000 - 10000	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.03
3385	5000 - 10000	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.07
6481	xxxxxxxxxxxxxxxxx	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300	2,011	2,011		7/13/2010	158,533	124,700	0.79	1.27	0.16
5654	xxxxxxxxxxxxxxxxx	131/ / 039/000	WENTWORTH SHORES	99	1300	2,011	2,011		12/11/2009	175,000	150,800	0.86	1.16	0.09
911	xxxxxxxxxxxxxxxxx	054/ / 001/000	101 SHERIDAN ROAD		1300	2,011	2,011		9/30/2009	115,000	100,100	0.87	1.15	0.08
4857	xxxxxxxxxxxxxxxxx	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330	2,011	2,011		11/12/2009	45,000	39,300	0.87	1.15	0.08
3644	xxxxxxxxxxxxxxxxx	128/ / 067/000	WINTERSPORT STREET	SV1	1310	2,011	2,011		11/18/2010	42,533	38,700	0.91	1.10	0.04
4449	xxxxxxxxxxxxxxxxx	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310	2,011	2,011		5/ 6/2010	40,000	37,300	0.93	1.07	0.02
3669	xxxxxxxxxxxxxxxxx	128/ / 016/000	OLYMPIA STREET	SV1	1320	2,011	2,011		11/ 2/2010	7,466	7,100	0.95	1.05	0.00
3881	xxxxxxxxxxxxxxxxx	279/ / 004/000	R O BROWN ROAD		1310	2,011	2,011		12/15/2009	36,933	35,200	0.95	1.05	0.00
3683	xxxxxxxxxxxxxxxxx	150/ / 029/000	JOANNA STREET	SV1	1310	2,011	2,011		11/19/2009	38,000	37,100	0.98	1.02	0.03
408	xxxxxxxxxxxxxxxxx	094/ / 024/000	GOV. WENTWORTH	99	1300	2,011	2,011		2/ 8/2011	525,000	559,900	1.07	0.94	0.12

Parcel Detail by Building Size
MOULTONBOROUGH, NH

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Intrnl ID	Building Size	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
184301	xxxxxxxxxxxxxxxxxx	117/ / 016/003	GILMAN POINT ROAD		1300	0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.12
6299	xxxxxxxxxxxxxxxxxx	221/ / 027/000	LONG POINT ROAD		1060	2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.24
5181	xxxxxxxxxxxxxxxxxx	245/ / 102/000	WHITESELL ROAD	FH1	1310	2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.72

Summary by Residential Grade
MOULTONBOROUGH, NH

10/12/2011

Residential Grade		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
		29	146,476	143,621	1.04	43,000	53,100	0.95	0.08	19.02%	0.98
01	Minimum	2	110,000	115,300	1.03	110,000	115,300	1.03	0.07	7.28%	1.05
03	Average	71	330,495	314,976	0.97	225,000	210,100	0.95	0.08	10.60%	0.95
04	Average +10	23	306,693	279,043	0.93	275,000	252,900	0.94	0.08	9.44%	0.91
05	Average +20	26	346,905	333,854	0.97	307,500	284,800	0.96	0.07	8.73%	0.96
06	Good	5	500,600	431,360	0.88	314,000	299,100	0.89	0.06	7.19%	0.86
07	Good +15	5	691,507	651,760	0.95	760,000	761,900	0.95	0.01	2.95%	0.94
08	Good +25	3	869,711	789,867	0.91	800,600	745,200	0.91	0.02	1.83%	0.91
09	Very Good	1	1,140,000	1,261,900	1.11	1,140,000	1,261,900	1.11	0.00	0.00%	1.11
10	Very Good +20	3	876,511	807,133	0.90	775,000	697,900	0.90	0.07	5.56%	0.92
11	Very Good +40	1	970,000	889,600	0.92	970,000	889,600	0.92	0.00	0.00%	0.92
12	Excellent	3	1,753,178	1,616,167	0.94	1,600,000	1,571,600	0.90	0.14	14.81%	0.92
13	Excellent + 20	3	1,181,667	1,073,067	0.91	1,200,000	1,060,400	0.88	0.05	6.82%	0.91
16	Luxurious + 25	2	1,875,000	1,770,900	0.94	1,875,000	1,770,900	0.94	0.05	4.79%	0.94
19	Custom + 70	2	3,125,000	2,999,250	0.96	3,125,000	2,999,250	0.96	0.06	6.25%	0.96
20	Custom + 90	2	3,750,000	3,648,300	0.97	3,750,000	3,648,300	0.97	0.00	0.00%	0.97
			461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Residential Grade
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4710			169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.59
6481			201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.16
5654			131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.09
445			255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.08
911			054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.08
4857			164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.08
6969			291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.07
3644			128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.04
6907			023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.02
4449			072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.02
2149			023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
1900			288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.01
3669			128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.00
3881			279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.00
4083			090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
6925			200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.01
3683			150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.03
1419			121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.04
184318			112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.07
1776			288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.11
4251			099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.11
408			094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.12
184301			117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.12
168			121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.16
6299			221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.24
5950			194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.25
1838			288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.43
5181			245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.72
424			255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.58
2713	01	Minimum	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.07

Parcel Detail by Residential Grade
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2726	01	Minimum	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.08
3328	03	Average	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.22
1619	03	Average	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.18
6286	03	Average	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.18
2198	03	Average	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
4639	03	Average	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.16
5480	03	Average	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.15
4379	03	Average	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
3648	03	Average	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
2813	03	Average	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
6008	03	Average	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
2414	03	Average	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.12
5529	03	Average	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.12
984	03	Average	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
2895	03	Average	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.11
216	03	Average	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.11
337	03	Average	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.11
5998	03	Average	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10
3301	03	Average	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
6442	03	Average	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.08
3774	03	Average	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
1461	03	Average	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.05
4273	03	Average	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.05
1709	03	Average	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.04
725	03	Average	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.04
2338	03	Average	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
3239	03	Average	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5690	03	Average	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.03
2282	03	Average	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.03
1505	03	Average	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.02

Parcel Detail by Residential Grade
MOULTONBOROUGH, NH

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Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4508	03 Average	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
1481	03 Average	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
4282	03 Average	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
2437	03 Average	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
3471	03 Average	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
5321	03 Average	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
2909	03 Average	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00
5968	03 Average	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
6740	03 Average	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
55	03 Average	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
6753	03 Average	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.03
2203	03 Average	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
5853	03 Average	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04
2283	03 Average	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.04
5927	03 Average	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
4460	03 Average	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.05
4462	03 Average	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.05
6672	03 Average	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.06
145	03 Average	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.06
5164	03 Average	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
549	03 Average	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.06
654	03 Average	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
3684	03 Average	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.07
3105	03 Average	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
246	03 Average	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.07
5204	03 Average	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.08
4408	03 Average	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.08
46	03 Average	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.09
2875	03 Average	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.12
3620	03 Average	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
5873	03 Average	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14

Parcel Detail by Residential Grade
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Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6457	03	Average	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
6076	03	Average	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17
5235	03	Average	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.18
5972	03	Average	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
5515	03	Average	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.22
4963	03	Average	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
3171	03	Average	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
6389	03	Average	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
5306	03	Average	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
3502	03	Average	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.30
1310	03	Average	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32
3973	04	Average +10	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.26
222	04	Average +10	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.19
895	04	Average +10	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.17
6375	04	Average +10	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.11
3462	04	Average +10	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.10
6438	04	Average +10	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.09
1396	04	Average +10	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.09
3679	04	Average +10	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.07
4547	04	Average +10	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.05
3651	04	Average +10	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.05
4397	04	Average +10	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.02
5231	04	Average +10	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.00
3657	04	Average +10	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.01
6223	04	Average +10	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.02
6109	04	Average +10	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.03
3713	04	Average +10	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.05
341	04	Average +10	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.05
2852	04	Average +10	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.06
350	04	Average +10	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.08

Parcel Detail by Residential Grade
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Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6623	04	Average +10	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.09
6219	04	Average +10	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.10
2003	04	Average +10	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.16
291	04	Average +10	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.19
1357	05	Average +20	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.22
3997	05	Average +20	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.17
996	05	Average +20	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.11
6315	05	Average +20	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.08
6297	05	Average +20	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.08
372	05	Average +20	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.07
1439	05	Average +20	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.07
7097	05	Average +20	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.06
89	05	Average +20	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.05
4769	05	Average +20	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.03
4868	05	Average +20	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.02
3002	05	Average +20	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.00
894	05	Average +20	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.00
1410	05	Average +20	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
298	05	Average +20	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.01
6435	05	Average +20	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.02
2700	05	Average +20	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.04
7115	05	Average +20	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.04
2595	05	Average +20	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.05
2551	05	Average +20	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.08
3362	05	Average +20	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
612	05	Average +20	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.09
7117	05	Average +20	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.10
4748	05	Average +20	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.22
6705	05	Average +20	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.24
2701	05	Average +20	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.25

Parcel Detail by Residential Grade
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Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5898	06	Good	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.12
4175	06	Good	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.08
5374	06	Good	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.00
2918	06	Good	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.06
5808	06	Good	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.06
2594	07	Good +15	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.07
5110	07	Good +15	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
5288	07	Good +15	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5293	07	Good +15	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
3860	07	Good +15	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
5868	08	Good +25	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.03
3767	08	Good +25	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.00
6271	08	Good +25	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.02
4517	09	Very Good	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.00
1041	10	Very Good +20	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.08
5414	10	Very Good +20	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.00
5799	10	Very Good +20	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.07
2228	11	Very Good +40	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.00
3483	12	Excellent	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.14
3421	12	Excellent	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.00
4721	12	Excellent	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.26
2600	13	Excellent + 20	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.05
2544	13	Excellent + 20	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.00
682	13	Excellent + 20	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.13
3185	16	Luxurious + 25	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.05

Parcel Detail by Residential Grade
MOULTONBOROUGH, NH

Intrnl ID	Residential Grade		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7121	16	Luxurious + 25	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.04
6377	19	Custom + 70	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.06
3385	19	Custom + 70	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.06
6164	20	Custom + 90	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.00
4523	20	Custom + 90	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.00

Summary by Sale Price Quartile
MOULTONBOROUGH, NH

10/12/2011

Sale Price Quartile	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1	44	95,401	95,370	1.05	95,766	101,050	0.99	0.07	14.05%	1.00
2	46	219,945	204,202	0.93	220,000	206,100	0.93	0.09	10.57%	0.93
3	46	349,797	331,915	0.95	327,000	314,850	0.95	0.07	9.82%	0.95
4	45	1,182,541	1,116,936	0.95	830,000	817,400	0.93	0.05	8.63%	0.94
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

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Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1619	1	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.22
6481	1	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.20
3648	1	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.18
337	1	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.15
445	1	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.12
911	1	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.12
4857	1	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.12
7097	1	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.09
3644	1	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.08
2338	1	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.07
2282	1	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.07
6907	1	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.06
4449	1	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.06
2149	1	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.05
1900	1	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.05
3669	1	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.04
3881	1	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.04
4083	1	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.04
2713	1	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.03
55	1	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
3683	1	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.01
2283	1	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.00
1419	1	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.00
2700	1	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.01
4460	1	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.01
4462	1	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.01
549	1	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.02
654	1	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.02
3105	1	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.03
4408	1	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.04

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1776	1	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.07
4251	1	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.07
184301	1	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.08
3620	1	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.10
168	1	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.12
2726	1	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.12
6076	1	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.13
6299	1	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.20
3171	1	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.21
2701	1	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.22
6389	1	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.23
1838	1	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.39
5181	1	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.68
424	1	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.54
4710	2	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.57
6286	2	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.16
4639	2	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.14
5480	2	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.13
4379	2	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.13
2813	2	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.12
4175	2	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.12
6008	2	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.11
5529	2	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.10
2895	2	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.09
216	2	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.09
3462	2	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.09
1396	2	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.08
5654	2	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.07
3301	2	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.07
3651	2	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.04

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1461	2	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.03
4273	2	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.03
725	2	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.02
4397	2	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.01
1505	2	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.00
4508	2	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.00
1481	2	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.00
4282	2	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
3471	2	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.02
6223	2	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.03
1410	2	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.03
298	2	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.04
6109	2	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.04
2203	2	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.05
341	2	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.06
6672	2	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.08
145	2	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.08
3684	2	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.09
350	2	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.09
246	2	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.09
5204	2	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.10
6623	2	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.10
46	2	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.11
6219	2	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.11
612	2	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.12
6457	2	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.18
291	2	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.20
5235	2	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.20
5515	2	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.24
4748	2	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.25

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3973	3	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.27
1357	3	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.21
222	3	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
895	3	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.18
2198	3	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
3997	3	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.16
1041	3	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6375	3	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.12
5998	3	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10
6438	3	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
996	3	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
3679	3	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.08
6315	3	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.07
6297	3	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07
372	3	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
1439	3	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
1709	3	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.04
89	3	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.04
3239	3	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5231	3	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
4868	3	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
3657	3	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.00
2918	3	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
5288	3	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00
5808	3	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
5293	3	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
894	3	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.01
6740	3	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
6753	3	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.03
6435	3	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.03
5853	3	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04

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5927	3	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
3713	3	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.04
7115	3	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
2852	3	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.05
5164	3	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
184318	3	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.07
2551	3	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
7117	3	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.11
2875	3	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.12
5873	3	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14
2003	3	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.15
5972	3	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
6705	3	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.25
4963	3	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
1310	3	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32
3328	4	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.20
3483	4	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.17
5898	4	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.16
2414	4	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.10
2600	4	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.10
984	4	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.10
6442	4	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.06
3774	4	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.06
6969	4	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.05
5868	4	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.05
2594	4	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.05
2544	4	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.05
4547	4	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.04
3185	4	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.04
5374	4	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.04

Parcel Detail by Sale Price Quartile
MOULTONBOROUGH, NH

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6377	4	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.03
3421	4	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.03
5414	4	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.03
3767	4	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.02
2228	4	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.01
5690	4	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.01
6271	4	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.00
4769	4	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.00
2437	4	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
5110	4	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
5321	4	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.02
2909	4	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.02
3002	4	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.03
5968	4	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.03
6925	4	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.03
5799	4	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.04
6164	4	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.04
4523	4	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.04
7121	4	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.05
3860	4	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.07
682	4	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.08
2595	4	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.08
3385	4	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.09
3362	4	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.11
408	4	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.14
4517	4	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.18
4721	4	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.23
5950	4	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.27
5306	4	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.32
3502	4	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.32

Summary by Sale Date
MOULTONBOROUGH, NH

10/12/2011

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2009, Q 2	22	457,436	417,436	0.95	324,766	287,450	0.93	0.07	10.07%	0.91
2009, Q 3	22	305,052	296,727	0.98	238,766	237,100	0.98	0.08	7.79%	0.97
2009, Q 4	25	297,109	273,460	0.92	225,733	210,100	0.93	0.06	7.14%	0.92
2010, Q 1	15	496,880	486,500	0.98	299,000	255,300	0.97	0.05	9.28%	0.98
2010, Q 2	20	833,940	804,385	0.96	355,000	283,750	0.96	0.05	7.66%	0.96
2010, Q 3	28	529,000	482,300	0.94	278,000	245,850	0.94	0.06	8.24%	0.91
2010, Q 4	29	482,899	463,893	0.98	292,466	276,500	0.96	0.10	13.33%	0.96
2011, Q 1	20	323,480	311,460	1.06	290,000	264,050	0.95	0.13	23.53%	0.96
		461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2198	2009, Q 2	133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.15
4639	2009, Q 2	170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.14
3997	2009, Q 2	099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.14
6375	2009, Q 2	215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.10
5529	2009, Q 2	148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.10
3774	2009, Q 2	253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.06
5374	2009, Q 2	189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.04
1461	2009, Q 2	120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.03
3421	2009, Q 2	217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.03
7097	2009, Q 2	111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.03
5690	2009, Q 2	131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.01
4769	2009, Q 2	282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.00
2437	2009, Q 2	263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
5110	2009, Q 2	255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
3002	2009, Q 2	108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.03
894	2009, Q 2	024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.03
4460	2009, Q 2	072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.07
3684	2009, Q 2	150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.09
46	2009, Q 2	159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.11
168	2009, Q 2	121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.18
4748	2009, Q 2	288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.25
1838	2009, Q 2	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.45
3648	2009, Q 3	128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.17
6442	2009, Q 3	200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.11
911	2009, Q 3	054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.11
3651	2009, Q 3	128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.09
1709	2009, Q 3	291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.07
89	2009, Q 3	153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.07
3239	2009, Q 3	090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.06
6907	2009, Q 3	023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.05

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4868	2009, Q 3	163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.04
6740	2009, Q 3	112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.02
2713	2009, Q 3	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.02
5927	2009, Q 3	174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.01
4462	2009, Q 3	072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.02
6672	2009, Q 3	107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.03
6623	2009, Q 3	107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.05
1776	2009, Q 3	288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.08
4251	2009, Q 3	099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.08
184301	2009, Q 3	117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.09
5873	2009, Q 3	174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.11
4517	2009, Q 3	242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.13
2726	2009, Q 3	146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.13
6076	2009, Q 3	143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.14
1357	2009, Q 4	120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.19
895	2009, Q 4	043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.16
5480	2009, Q 4	162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.13
216	2009, Q 4	121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.09
5654	2009, Q 4	131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.07
3301	2009, Q 4	144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.07
4857	2009, Q 4	164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.06
5868	2009, Q 4	174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.05
6315	2009, Q 4	237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.05
372	2009, Q 4	098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.04
725	2009, Q 4	192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.02
2282	2009, Q 4	143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.01
4508	2009, Q 4	242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.00
5321	2009, Q 4	188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.02
3881	2009, Q 4	279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.02
5293	2009, Q 4	179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.03

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5799	2009, Q 4	222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.04
55	2009, Q 4	159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.04
3683	2009, Q 4	150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.05
341	2009, Q 4	099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.06
5164	2009, Q 4	245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.08
549	2009, Q 4	176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.08
654	2009, Q 4	192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.08
5204	2009, Q 4	245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.10
612	2009, Q 4	046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.12
6286	2010, Q 1	221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.20
3462	2010, Q 1	194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.13
996	2010, Q 1	161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.12
4273	2010, Q 1	099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.07
6271	2010, Q 1	187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.04
2909	2010, Q 1	249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.02
6925	2010, Q 1	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.01
6109	2010, Q 1	142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.00
7121	2010, Q 1	193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.01
3860	2010, Q 1	270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.03
350	2010, Q 1	098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.05
246	2010, Q 1	098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.05
5235	2010, Q 1	245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.16
6705	2010, Q 1	106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.23
4963	2010, Q 1	223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.23
3973	2010, Q 2	099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.28
1041	2010, Q 2	189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.14
2895	2010, Q 2	128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.12
4547	2010, Q 2	237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.07
3767	2010, Q 2	253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.05

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2338	2010, Q 2	263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.04
4449	2010, Q 2	072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.03
2149	2010, Q 2	023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.02
5808	2010, Q 2	213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.01
5968	2010, Q 2	174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.00
1410	2010, Q 2	120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.00
6164	2010, Q 2	172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.01
4523	2010, Q 2	242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.01
5853	2010, Q 2	166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.03
3713	2010, Q 2	150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.03
3105	2010, Q 2	144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.06
3385	2010, Q 2	194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.06
2875	2010, Q 2	142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.11
291	2010, Q 2	121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.17
6299	2010, Q 2	221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.23
3328	2010, Q 3	217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.21
1619	2010, Q 3	129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.17
6481	2010, Q 3	201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.15
6008	2010, Q 3	174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.12
5998	2010, Q 3	167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.09
2594	2010, Q 3	133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.06
2544	2010, Q 3	145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.06
3185	2010, Q 3	090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.05
1439	2010, Q 3	129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.05
6377	2010, Q 3	221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.04
5414	2010, Q 3	131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.04
4397	2010, Q 3	093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.02
1505	2010, Q 3	130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.01
5231	2010, Q 3	245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.00
4282	2010, Q 3	092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.00

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1900	2010, Q 3	288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.00
3471	2010, Q 3	199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.01
6435	2010, Q 3	216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.04
2203	2010, Q 3	102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.04
2283	2010, Q 3	143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.05
2700	2010, Q 3	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.06
2852	2010, Q 3	142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.06
682	2010, Q 3	193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.07
145	2010, Q 3	121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.07
2595	2010, Q 3	133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.07
184318	2010, Q 3	112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.08
2701	2010, Q 3	146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.27
6389	2010, Q 3	221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.28
4710	2010, Q 4	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.60
3483	2010, Q 4	198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.20
2414	2010, Q 4	272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.13
2600	2010, Q 4	133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.13
337	2010, Q 4	099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.12
1396	2010, Q 4	120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.11
445	2010, Q 4	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.09
6969	2010, Q 4	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.08
3644	2010, Q 4	128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.05
2228	2010, Q 4	133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.04
1481	2010, Q 4	120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.03
3657	2010, Q 4	128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.01
3669	2010, Q 4	128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.01
5288	2010, Q 4	179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.01
6223	2010, Q 4	169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.00
6753	2010, Q 4	112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.02
1419	2010, Q 4	121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.03

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4408	2010, Q 4	072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.07
3362	2010, Q 4	217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.08
6219	2010, Q 4	169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.08
7117	2010, Q 4	067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.10
2003	2010, Q 4	207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.14
6457	2010, Q 4	216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.15
4721	2010, Q 4	280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.20
5972	2010, Q 4	173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.20
5515	2010, Q 4	163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.21
3171	2010, Q 4	272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.24
5306	2010, Q 4	188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.29
3502	2010, Q 4	195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.29
222	2011, Q 1	121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
5898	2011, Q 1	174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.18
4379	2011, Q 1	069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
2813	2011, Q 1	137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
4175	2011, Q 1	098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.14
984	2011, Q 1	161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
6438	2011, Q 1	200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
3679	2011, Q 1	128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.08
6297	2011, Q 1	221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07
2918	2011, Q 1	249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
4083	2011, Q 1	090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
298	2011, Q 1	121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
7115	2011, Q 1	073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
2551	2011, Q 1	144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
408	2011, Q 1	094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.12
3620	2011, Q 1	129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
5950	2011, Q 1	194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.25
1310	2011, Q 1	130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32

Parcel Detail by Sale Date
MOULTONBOROUGH, NH

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5181	2011, Q 1	245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.72
424	2011, Q 1	255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.58

Summary by Condo Complex
MOULTONBOROUGH, NH

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Condo Complex		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
		178	461,564	437,730	0.97	274,400	252,450	0.95	0.07	10.73%	0.95
01	LANDS END	1	551,733	483,900	0.88	551,733	483,900	0.88	0.00	0.00%	0.88
07	THE ARBOR	1	260,000	93,100	0.36	260,000	93,100	0.36	0.00	0.00%	0.36
11	WINWARD	1	650,000	626,800	0.96	650,000	626,800	0.96	0.00	0.00%	0.96
			461,990	**437,126**	**0.97**	**275,000**	**252,900**	**0.95**	**0.07**	**10.95%**	**0.95**

Parcel Detail by Condo Complex
MOULTONBOROUGH, NH

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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3973		099/ / 147/000	316 PARADISE DRIVE	BM2	1013	1,514	29	14	4/ 2/2010	426,000	290,700	0.68	1.47	0.27
3328		217/ / 032/000	148 BLACK CAT ISLAND	BC1	1013	831	42	26	8/30/2010	1,050,000	763,200	0.73	1.38	0.22
1357		120/ / 011/000	27 BADEN STREET	SV1	1010	2,396	8	7	12/ 3/2009	330,000	244,700	0.74	1.35	0.21
222		121/ / 126/000	15 CARDINAL STREET	SV1	1010	2,070	11	10	3/ 9/2011	290,000	218,200	0.75	1.33	0.20
3483		198/ / 001/000	358 REDDING LANE	W01	1013	4,019	3	0	11/12/2010	2,069,533	1,571,600	0.76	1.32	0.19
895		043/ / 006/000	90 HOLLAND STREET	99	1010	2,716	15	12	12/29/2009	420,000	321,600	0.77	1.31	0.18
5898		174/ / 035/000	5 DEEPWATER POINT	W08	1013	2,745	13	10	1/14/2011	725,000	557,300	0.77	1.30	0.18
1619		129/ / 016/000	23 OBERDORF STREET	SV1	1010	1,169	41	26	7/29/2010	170,000	131,000	0.77	1.30	0.18
6286		221/ / 014/000	38 FORTY ACRE FIELD		1010	1,645	34	22	3/16/2010	260,000	200,700	0.77	1.30	0.18
2198		133/ / 001/000	2 ROUND ISLAND	IL2	1013	1,010	51	30	5/13/2009	312,533	242,300	0.78	1.29	0.17
6481		201/ / 028/000	20 LIGHTHOUSE LANE	WA2	1300		2,011	2,011	7/13/2010	158,533	124,700	0.79	1.27	0.16
4639		170/ / 013/000	14 BEAN ROAD		1090	1,137	71	34	6/15/2009	190,000	149,900	0.79	1.27	0.16
3997		099/ / 185/000	77 SUNRISE DRIVE	BM2	1013	2,149	24	14	6/ 4/2009	460,000	364,000	0.79	1.26	0.16
5480		162/ / 049/000	27 SPRUCE ROAD	OR1	1010	901	36	20	11/ 2/2009	180,000	144,700	0.80	1.24	0.15
4379		069/ / 020/000	391 GOV. WENTWORTH		1010	1,886	81	32	2/ 3/2011	182,533	146,900	0.80	1.24	0.15
3648		128/ / 071/000	54 OSLO STREET	SV1	1010	1,303	51	28	8/24/2009	164,000	132,400	0.81	1.24	0.14
2813		137/ / 022/000	12 VELMA DRIVE	KN3	1010	1,602	16	12	2/28/2011	225,000	182,100	0.81	1.24	0.14
4175		098/ / 096/000	22 LEISURE DRIVE	BM1	1010	1,729	23	14	1/19/2011	254,000	206,200	0.81	1.23	0.14
1041		189/ / 001/000	175 FERRY ROAD		1010	2,964	6	6	6/25/2010	504,533	413,100	0.82	1.22	0.13
6008		174/ / 080/000	122 HANSON DRIVE		1010	1,921	10	9	8/24/2010	245,000	201,300	0.82	1.22	0.13
2414		272/ / 054/000	88 WEST POINT ROAD	W01	1013	2,860	26	18	10/25/2010	1,350,000	1,113,900	0.83	1.21	0.12
2600		133/ / 036/000	38 SECOND POINT ROAD	W18	1013	3,161	7	7	10/ 1/2010	1,145,000	949,600	0.83	1.21	0.12
6375		215/ / 001/000	55 JACOBS ROAD		1010	2,072	8	8	4/13/2009	337,000	279,700	0.83	1.20	0.12
5529		148/ / 012/000	16 SUSAN DRIVE	BB1	1010	1,612	13	11	6/10/2009	245,000	203,700	0.83	1.20	0.12
984		161/ / 002/000	69 JEREMIAH SMITH	W20	1013	1,587	46	28	3/31/2011	745,000	620,000	0.83	1.20	0.12
2895		128/ / 089/000	115 WINTERSPORT	SV1	1010	2,010	26	18	4/26/2010	216,000	180,900	0.84	1.19	0.11
216		121/ / 121/000	79 SUNDORF STREET	SV1	1010	1,564	22	13	11/30/2009	225,733	189,800	0.84	1.19	0.11
3462		194/ / 041/000	142 EAGLE SHORE ROAD		1010	1,882	1	1	3/ 3/2010	246,000	207,400	0.84	1.19	0.11
337		099/ / 007/000	6 ELCID STREET	SV1	1010	1,296	13	11	10/ 5/2010	172,000	145,100	0.84	1.19	0.11
5998		167/ / 020/000	27 BEECHWOOD CIRCLE		1010	3,022	6	6	8/11/2010	282,200	239,700	0.85	1.18	0.10

Parcel Detail by Condo Complex
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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6438		200/ / 001/000	43 KONA BAY ROAD	WA2	1010	2,186	59	28	2/28/2011	323,000	274,500	0.85	1.18	0.10
1396		120/ / 064/000	19 CASTLE SHORE ROAD	SV1	1010	1,551	19	13	11/10/2010	250,000	213,300	0.85	1.17	0.10
996		161/ / 014/000	10 JEREMIAH SMITH		1010	2,508	10	9	3/15/2010	299,000	255,300	0.85	1.17	0.10
5654		131/ / 039/000	WENTWORTH SHORES	99	1300		2,011	2,011	12/11/2009	175,000	150,800	0.86	1.16	0.09
3301		144/ / 011/000	181 MOULTONBORO		1010	1,387	55	30	10/15/2009	180,000	155,600	0.86	1.16	0.09
445		255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	12/28/2010	97,000	84,000	0.87	1.15	0.08
6442		200/ / 009/000	70 KONA BAY ROAD	W01	1013	1,358	25	16	9/25/2009	1,375,000	1,194,000	0.87	1.15	0.08
3774		253/ / 035/000	104 BEEDE ROAD	W14	1013	1,674	21	14	6/19/2009	811,000	705,900	0.87	1.15	0.08
911		054/ / 001/000	101 SHERIDAN ROAD		1300		2,011	2,011	9/30/2009	115,000	100,100	0.87	1.15	0.08
3679		128/ / 018/000	50 OLYMPIA STREET	SV1	1010	2,832	12	10	1/11/2011	290,000	253,100	0.87	1.15	0.08
4857		164/ / 019/000	LEDGEMERE ESTATES	LY1	1330		2,011	2,011	11/12/2009	45,000	39,300	0.87	1.15	0.08
5868		174/ / 005/000	9 HOMESTEAD LANE	W08	1013	3,178	11	10	12/ 4/2009	610,000	535,200	0.88	1.14	0.07
6315		237/ / 007/000	155 LONG POINT ROAD		1010	3,623	10	9	12/14/2009	413,000	362,800	0.88	1.14	0.07
2594		133/ / 030/000	29 SECOND POINT ROAD	W18	1013	2,703	27	16	7/ 1/2010	925,000	817,000	0.88	1.13	0.07
2544		145/ / 007/000	105 GRUNER EXTENSION	W18	1013	4,306	11	10	8/ 2/2010	1,200,000	1,060,400	0.88	1.13	0.07
6297		221/ / 025/000	37 LONG POINT ROAD		1010	2,424	5	5	3/ 3/2011	300,000	265,500	0.88	1.13	0.07
4547		237/ / 010/000	56 BRAUN BAY ROAD	W02	1013	2,052	51	28	6/29/2010	830,000	737,000	0.89	1.13	0.06
3185		090/ / 002/000	202 LEES MILL ROAD	LE1	1013	5,237	6	6	9/21/2010	1,500,000	1,332,000	0.89	1.13	0.06
5374		189/ / 030/000	61 BUZZELLS COVE	W18	1013	3,715	5	5	6/15/2009	920,000	817,400	0.89	1.13	0.06
3651		128/ / 012/000	9 OLYMPIA STREET	SV1	1010	2,113	21	13	9/15/2009	270,000	240,300	0.89	1.12	0.06
372		098/ / 033/000	6 BARLI STREET	SV1	1010	2,197	5	5	11/24/2009	305,000	272,300	0.89	1.12	0.06
1439		129/ / 127/000	36 FRIBOURG STREET	SV1	1010	2,452	13	11	8/31/2010	313,000	279,900	0.89	1.12	0.06
1461		120/ / 077/000	67 CASTLE SHORE ROAD	SV1	1010	1,408	39	24	5/11/2009	175,000	156,900	0.90	1.12	0.05
6377		221/ / 049/000	48 CATLIN ESTATE ROAD	W01	1013	6,489	3	3	8/ 9/2010	3,100,000	2,779,600	0.90	1.12	0.05
3421		217/ / 048/000	251 EAGLE SHORE ROAD	W01	1013	5,100	12	10	4/ 2/2009	1,600,000	1,435,900	0.90	1.11	0.05
4273		099/ / 170/000	74 GLEN FOREST DRIVE	BM1	1010	1,813	23	16	3/30/2010	210,000	189,100	0.90	1.11	0.05
5414		131/ / 022/000	234 WENTWORTH	W20	1013	2,912	8	8	8/16/2010	775,000	697,900	0.90	1.11	0.05
7097		111/ / 014/000	308 BEAN ROAD		1030	1,396	16	12	4/ 5/2009	158,533	142,900	0.90	1.11	0.05
1709		291/ / 034/000	158 WINDERMERE ROAD	WA1	1010	3,017	17	13	7/21/2009	305,000	276,500	0.91	1.10	0.04
3767		253/ / 027/000	124 BEEDE ROAD	W14	1013	2,953	15	11	5/26/2010	1,198,533	1,089,200	0.91	1.10	0.04
3644		128/ / 067/000	WINTERSPORT STREET	SV1	1310		2,011	2,011	11/18/2010	42,533	38,700	0.91	1.10	0.04

Parcel Detail by Condo Complex
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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
89		153/ / 005/000	39 CLOUDVIEW DRIVE	98	1010	2,125	10	9	9/29/2009	300,000	273,600	0.91	1.10	0.04
725		192/ / 007/000	11 REEDY ROAD		1010	2,762	22	14	10/30/2009	253,000	231,100	0.91	1.09	0.04
2338		263/ / 016/000	115 LONG ISLAND ROAD	LW1	1010	1,074	46	28	4/20/2010	155,533	142,500	0.92	1.09	0.03
2228		133/ / 017/000	194 GILMAN POINT	W19	1013	4,792	6	6	12/13/2010	970,000	889,600	0.92	1.09	0.03
3239		090/ / 011/000	22 FULLER ROAD	LE1	1013	1,372	51	30	8/ 3/2009	400,000	367,500	0.92	1.09	0.03
5690		131/ / 015/000	264 WENTWORTH	W20	1013	1,384	41	26	6/ 5/2009	510,000	469,000	0.92	1.09	0.03
4397		093/ / 004/000	30 MELLY LANE	BCK	1010	2,605	3	3	7/16/2010	273,800	252,000	0.92	1.09	0.03
2282		143/ / 010/000	61 REDDING LANE	98	1010	1,466	43	24	12/ 1/2009	173,333	160,100	0.92	1.08	0.03
1505		130/ / 014/000	41 ST GALLEN STREET	SV1	1010	2,192	31	20	9/17/2010	207,066	191,700	0.93	1.08	0.02
6907		023/ / 019/000	MOULTONBOROUGH		3541	973	51	32	9/11/2009	25,000	23,200	0.93	1.08	0.02
4508		242/ / 002/000	14 COOKS POINT ROAD		1010	1,801	34	20	12/ 7/2009	242,000	224,700	0.93	1.08	0.02
1481		120/ / 015/000	10 FINCH STREET	SV1	1010	1,585	23	16	10/25/2010	193,933	180,200	0.93	1.08	0.02
6271		187/ / 012/000	56 PINE NEEDLE LANE	BP4	1010	5,206	24	14	1/ 8/2010	800,600	745,200	0.93	1.07	0.02
4449		072/ / 059/000	MOUNTAIN VIEW DRIVE	BM1	1310		2,011	2,011	5/ 6/2010	40,000	37,300	0.93	1.07	0.02
4769		282/ / 040/000	6 ADAMS SHORE ROAD	W11	1013	2,862	13	11	6/15/2009	758,533	709,000	0.93	1.07	0.02
2149		023/ / 019/000	MOULTONBOROUGH		3541	1,017	51	27	5/28/2010	30,133	28,200	0.94	1.07	0.01
5231		245/ / 076/000	4 KINGSWOOD LANE	FH1	1010	1,501	26	16	7/20/2010	300,000	281,900	0.94	1.06	0.01
4282		092/ / 035/000	32 GLEN FOREST DRIVE	BM1	1010	1,285	26	16	7/22/2010	182,000	171,200	0.94	1.06	0.01
2437		263/ / 091/000	78 LONG ISLAND ROAD	W1B	1013	1,343	91	36	6/29/2009	750,000	706,900	0.94	1.06	0.01
5110		255/ / 015/000	19 OAK LANDING ROAD	W1C	1013	3,433	26	16	6/18/2009	1,100,000	1,037,400	0.94	1.06	0.01
1900		288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	9/24/2010	30,000	28,300	0.94	1.06	0.01
4868		163/ / 005/000	67 LEDGEMERE ESTATES	LY1	1013	1,360	6	6	8/26/2009	275,000	259,800	0.94	1.06	0.01
3657		128/ / 003/000	812 GOV. WENTWORTH	SV1	1010	2,832	12	10	11/ 2/2010	292,466	276,500	0.95	1.06	0.00
3471		199/ / 029/000	27 KERRIE COURT		1010	2,064	13	11	9/21/2010	252,000	238,900	0.95	1.05	0.00
3669		128/ / 016/000	OLYMPIA STREET	SV1	1320		2,011	2,011	11/ 2/2010	7,466	7,100	0.95	1.05	0.00
5321		188/ / 024/000	100 WYMAN TRAIL	W14	1013	1,358	51	30	10/19/2009	700,000	666,000	0.95	1.05	0.00
2918		249/ / 019/000	14 TANGLEWOOD		1010	3,000	10	9	1/11/2011	314,000	299,100	0.95	1.05	0.00
3881		279/ / 004/000	R O BROWN ROAD		1310		2,011	2,011	12/15/2009	36,933	35,200	0.95	1.05	0.00
2909		249/ / 011/000	142 TANGLEWOOD	W16	1013	1,306	41	24	3/ 4/2010	535,000	510,000	0.95	1.05	0.00
4083		090/ / 001/000	LEES MILL ROAD		1022	0	2,011	2,011	2/15/2011	43,000	41,000	0.95	1.05	0.00
5288		179/ / 007/000	20 COTTAGE ROAD		1010	3,083	4	4	10/25/2010	335,000	319,700	0.95	1.05	0.00

Parcel Detail by Condo Complex
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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5808		213/ / 018/000	800 MOULTONBORO		1010	2,793	6	6	6/14/2010	290,000	276,800	0.95	1.05	0.00
3002		108/ / 004/000	406 BEAN ROAD	WK1	1013	2,835	24	16	4/24/2009	528,000	504,600	0.96	1.05	0.01
5293		179/ / 008/000	16 COTTAGE ROAD		1010	3,216	4	4	11/12/2009	337,533	322,800	0.96	1.05	0.01
5968		174/ / 090/000	109 HANSON DRIVE	W09	1013	1,584	43	24	4/15/2010	525,000	502,900	0.96	1.04	0.01
894		024/ / 004/000	118 HOLLAND STREET	BY1	1010	3,731	161	34	5/ 5/2009	372,000	356,700	0.96	1.04	0.01
6223		169/ / 030/000	18 BENTLEY ROAD		1010	2,101	21	14	11/24/2010	198,000	189,900	0.96	1.04	0.01
6740		112/ / 053/000	111 COE POINT ROAD	KN1	1013	1,338	71	32	8/ 3/2009	365,000	350,400	0.96	1.04	0.01
2713		146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	380	3	3	7/ 7/2009	90,000	86,600	0.96	1.04	0.01
1410		120/ / 048/000	20 GRANDE STREET	SV1	1010	1,660	21	14	6/14/2010	231,733	223,400	0.96	1.04	0.01
298		121/ / 152/000	12 LOCARNO STREET	SV1	1010	1,976	8	8	2/28/2011	272,000	262,600	0.97	1.04	0.02
6109		142/ / 012/000	41 BIRCH LANE		1010	2,209	23	14	2/26/2010	226,133	218,700	0.97	1.03	0.02
5799		222/ / 010/000	31 MATZ LANE	W05	1013	3,627	41	26	11/23/2009	1,350,000	1,310,400	0.97	1.03	0.02
6164		172/ / 024/000	140 ALPINE PARK ROAD	W01	1013	7,207	3	3	4/20/2010	3,800,000	3,690,700	0.97	1.03	0.02
55		159/ / 009/000	12 SEVERANCE ROAD		1010	822	31	20	12/18/2009	140,000	136,300	0.97	1.03	0.02
4523		242/ / 030/000	46 ROCKY WINDS ROAD	W1F	1013	7,912	4	4	5/ 7/2010	3,700,000	3,605,900	0.97	1.03	0.02
3683		150/ / 029/000	JOANNA STREET	SV1	1310		2,011	2,011	11/19/2009	38,000	37,100	0.98	1.02	0.03
6753		112/ / 062/000	50 DEERCROSSING	KN1	1013	2,066	56	30	10/18/2010	358,000	351,400	0.98	1.02	0.03
7121		193/ / 018/000	66 IROQUOIS LANE	IQ	1013	5,981	11	10	1/ 8/2010	2,250,000	2,209,800	0.98	1.02	0.03
6435		216/ / 039/000	11 GRAPPONE ROAD	WA2	1010	3,582	6	6	7/ 9/2010	421,333	414,400	0.98	1.02	0.03
2203		102/ / 004/000	29 GILMAN POINT ROAD		1010	3,210	13	11	8/26/2010	242,000	238,300	0.98	1.02	0.03
5853		166/ / 020/000	100 DRIFTWOOD DRIVE	W08	1013	1,551	36	24	5/ 5/2010	425,000	419,700	0.99	1.01	0.04
2283		143/ / 011/000	81 REDDING LANE		1010	1,277	26	18	7/12/2010	160,000	158,100	0.99	1.01	0.04
5927		174/ / 064/000	16 CLEARWATER POINT	W07	1013	1,291	51	30	8/21/2009	500,000	494,500	0.99	1.01	0.04
3713		150/ / 025/000	26 BERNDORF AVENUE	SV1	1010	2,363	11	10	5/ 3/2010	275,000	273,000	0.99	1.01	0.04
341		099/ / 003/000	5 ELCID STREET	SV1	1010	1,788	12	10	10/15/2009	197,000	195,800	0.99	1.01	0.04
1419		121/ / 081/000	11 ELYSEE STREET	SV1	1310	0	2,011	2,011	10/ 8/2010	36,000	35,800	0.99	1.01	0.04
2700		146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	546	3	3	9/10/2010	102,000	102,000	1.00	1.00	0.05
7115		073/ / 007/000	60 HAYES LANE		1010	3,147	6	6	2/ 4/2011	310,000	310,000	1.00	1.00	0.05
4460		072/ / 069/000	63 MOUNTAIN VIEW	BM1	1010	1,315	22	14	6/ 1/2009	154,000	154,200	1.00	1.00	0.05
3860		270/ / 001/000	56 DEERHAVEN ROAD	W14	1013	1,704	16	12	3/23/2010	760,000	761,900	1.00	1.00	0.05
2852		142/ / 045/000	12 GLIDDEN ROAD	KN4	1013	3,014	8	8	8/12/2010	405,000	406,300	1.00	1.00	0.05

Parcel Detail by Condo Complex
MOULTONBOROUGH, NH

10/12/2011

Intrnl ID	Condo Complex	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4462		072/ / 071/000	77 MOUNTAIN VIEW	BM1	1010	1,985	22	14	8/17/2009	168,000	168,800	1.00	1.00	0.05
6672		107/ / 066/000	14 HEATHERWOOD	HT1	1010	2,299	23	16	9/30/2009	232,533	233,900	1.01	0.99	0.06
682		193/ / 007/000	25 SUNSET LANE	W05	1013	3,918	10	9	8/ 6/2010	1,200,000	1,209,200	1.01	0.99	0.06
145		121/ / 015/000	42 WINTERSPORT	SV1	1010	2,010	10	9	8/30/2010	224,000	226,000	1.01	0.99	0.06
5164		245/ / 029/000	91 FAR ECHO ROAD	FH2	1010	1,193	48	28	10/29/2009	390,000	393,900	1.01	0.99	0.06
2595		133/ / 031/000	33 SECOND POINT ROAD	W18	1013	1,382	10	9	7/22/2010	550,000	556,700	1.01	0.99	0.06
549		176/ / 015/000	162 SHAKER JERRY		1030	926	31	19	11/ 4/2009	94,533	95,700	1.01	0.99	0.06
654		192/ / 014/000	528 MOULTONBORO		1010	1,339	68	32	10/ 1/2009	142,133	144,000	1.01	0.99	0.06
184318		112/ / 046/001	COE POINT ROAD	KN1	1330	0	2,011	2,011	7/30/2010	296,533	301,300	1.02	0.98	0.07
3684		150/ / 030/000	49 JOANNA STREET	SV1	1010	2,226	8	8	4/ 5/2009	207,000	210,400	1.02	0.98	0.07
350		098/ / 052/000	67 ST MORITZ STREET	SV1	1010	1,785	21	14	3/26/2010	201,000	204,900	1.02	0.98	0.07
3105		144/ / 033/000	220 MOULTONBORO		1010	1,493	46	28	6/18/2010	165,000	168,400	1.02	0.98	0.07
3385		194/ / 032/000	43/47/50 SWAN POINT	W01	1013	5,630	1	1	6/25/2010	3,150,000	3,218,900	1.02	0.98	0.07
246		098/ / 009/000	130 LOCARNO STREET	SV1	1010	1,687	21	14	3/22/2010	209,933	215,100	1.02	0.98	0.07
5204		245/ / 047/000	6 PARTRIDGE LANE	FH1	1010	741	51	30	12/14/2009	204,533	210,100	1.03	0.97	0.08
4408		072/ / 017/000	83 PARADISE DRIVE	BM1	1010	1,180	36	24	11/ 1/2010	133,000	137,200	1.03	0.97	0.08
6623		107/ / 023/000	29 HEATHERWOOD	HT1	1010	2,612	4	4	7/27/2009	245,000	252,900	1.03	0.97	0.08
46		159/ / 002/000	991 GOV. WENTWORTH		1010	1,505	81	36	6/23/2009	175,000	181,400	1.04	0.96	0.09
2551		144/ / 024/000	18 HIGH MEADOW ROAD	99	1010	3,019	23	16	1/24/2011	279,000	289,700	1.04	0.96	0.09
3362		217/ / 041/000	8 PANTHER PATH	BC1	1013	3,936	26	18	10/21/2010	826,400	859,200	1.04	0.96	0.09
6219		169/ / 025/000	15 BENTLEY ROAD		1010	2,442	21	14	11/17/2010	201,000	209,800	1.04	0.96	0.09
612		046/ / 015/000	142 OSSIPEE MOUNTAIN		1010	3,519	35	22	12/ 3/2009	245,000	256,500	1.05	0.96	0.10
1776		288/ / 008/000	484 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	7/30/2009	27,600	29,300	1.06	0.94	0.11
4251		099/ / 131/000	GLEN FOREST DRIVE	BM1	1060	0	2,011	2,011	8/26/2009	50,000	53,100	1.06	0.94	0.11
7117		067/ / 011/000	20 HAYES LANE		1010	3,432	9	9	11/22/2010	325,000	345,600	1.06	0.94	0.11
408		094/ / 024/000	GOV. WENTWORTH	99	1300		2,011	2,011	2/ 8/2011	525,000	559,900	1.07	0.94	0.12
2875		142/ / 068/000	22 MYERS ROAD	KN1	1013	851	86	34	5/10/2010	420,000	448,800	1.07	0.94	0.12
184301		117/ / 016/003	GILMAN POINT ROAD		1300		0	2,011	7/16/2009	65,000	69,700	1.07	0.93	0.12
3620		129/ / 067/000	11 HANNAH STREET	SV1	1010	1,553	41	26	2/11/2011	143,533	156,000	1.09	0.92	0.14
5873		174/ / 010/000	17 SALMON MEADOW	W08	1013	1,709	41	26	9/25/2009	329,000	359,300	1.09	0.92	0.14
2003		207/ / 001/000	46 WALLBRIDGE WAY	BP4	1010	1,664	81	36	10/ 1/2010	350,000	386,000	1.10	0.91	0.15

Parcel Detail by Condo Complex
MOULTONBOROUGH, NH

Intrnl ID	Condo Complex		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
168			121/ / 038/000	BERGEN STREET	SV1	1310	0	2,011	2,011	5/28/2009	32,000	35,400	1.11	0.90	0.16
4517			242/ / 024/000	50 COOKS POINT ROAD	W1F	1013	3,895	33	20	9/16/2009	1,140,000	1,261,900	1.11	0.90	0.16
2726			146/ / 004/000	201 HANSON MILL ROAD	AC1	1031	513	21	14	9/30/2009	130,000	144,000	1.11	0.90	0.16
6457			216/ / 044/000	12 GOODHUE LANE	WA2	1010	1,056	26	18	11/12/2010	185,000	206,000	1.11	0.90	0.16
6076			143/ / 018/000	54 REDDING LANE		1010	1,666	51	30	9/ 1/2009	140,000	156,200	1.12	0.90	0.17
291			121/ / 133/000	2 LOCARNO STREET	SV1	1010	1,718	4	4	6/14/2010	207,533	234,500	1.13	0.89	0.18
5235			245/ / 070/000	11 KINGSWOOD LANE	FH1	1010	1,029	36	24	2/22/2010	195,000	220,500	1.13	0.88	0.18
4721			280/ / 015/000	31 MARCUS ROAD	W13	1093	4,462	21	13	11/19/2010	1,590,000	1,841,000	1.16	0.86	0.21
5972			173/ / 007/000	129 HANSON DRIVE	W09	1013	1,272	39	22	11/22/2010	420,000	487,400	1.16	0.86	0.21
5515			163/ / 018/000	19 BRAE BURN ROAD	BB1	1010	1,803	26	18	11/ 2/2010	175,000	204,900	1.17	0.85	0.22
4748			288/ / 002/000	433 LONG ISLAND ROAD		1010	3,520	5	5	5/27/2009	250,000	295,200	1.18	0.85	0.23
6299			221/ / 027/000	LONG POINT ROAD		1060		2,011	2,011	6/17/2010	88,800	105,800	1.19	0.84	0.24
6705			106/ / 023/000	15 HORNBEAM HOLLOW	KW1	1010	3,496	14	11	3/12/2010	310,000	371,300	1.20	0.83	0.25
4963			223/ / 046/000	115 KIMBALL DRIVE	W04	1013	1,447	43	26	3/17/2010	300,533	360,800	1.20	0.83	0.25
3171			272/ / 022/000	21 DEER RUN LANE		1010	1,550	51	30	11/12/2010	105,000	126,300	1.20	0.83	0.25
5950			194/ / 013/000	37 HANSON DRIVE	W01	1330	0	2,011	2,011	3/11/2011	700,000	842,100	1.20	0.83	0.25
2701			146/ / 004/000	201 HANSON MILL ROAD	AC2	1031	514	3	3	9/15/2010	85,000	102,500	1.21	0.83	0.26
6389			221/ / 059/000	54 COLBY ROAD	WA1	1010	1,287	47	28	9/20/2010	162,533	198,900	1.22	0.82	0.27
5306			188/ / 009/000	7 CHIPMUNK LANE	W14	1093	1,307	46	26	10/26/2010	600,000	747,200	1.25	0.80	0.30
3502			195/ / 016/000	298 REDDING LANE	W01	1013	983	51	28	10/ 8/2010	765,000	958,900	1.25	0.80	0.30
1310			130/ / 076/000	126 CASTLE SHORE	SV12	1013	1,474	31	20	1/10/2011	485,000	616,000	1.27	0.79	0.32
1838			288/ / 008/000	484 LONG ISLAND ROAD	COND	1023	0	2,011	2,011	5/29/2009	18,000	24,800	1.38	0.73	0.43
5181			245/ / 102/000	WHITESELL ROAD	FH1	1310		2,011	2,011	1/14/2011	37,000	61,800	1.67	0.60	0.72
424			255/ / 009/000	16 LONG ISLAND ROAD	COND	1022	0	2,011	2,011	2/18/2011	26,533	67,200	2.53	0.39	1.58
6969	01	LANDS END	291/ / 043/000	7 WINDERMERE ROAD	LE	1020	1,816	22	14	10/25/2010	551,733	483,900	0.88	1.14	0.00
4710	07	THE ARBOR	169/ / 057/000	32 LAKE SHORE DRIVE	AB2	1020	625	31	20	10/ 5/2010	260,000	93,100	0.36	2.79	0.00
6925	11	WINWARD	200/ / 037/000	23 WINDWARD WAY	WW1	1020	2,537	27	18	2/ 5/2010	650,000	626,800	0.96	1.04	0.00

Assessor's Classification Report (LA4)
MOULTONBOROUGH, NH
All Districts

Real Property

Property Type	Parcel Count	Class 1 Residential Assessed Value	Class 2 Open Space Assessed Value	Class 3 Commercial Assessed Value	Class 4 Industrial Assessed Value	Class 5 Personal Prop Assessed Value	Total for Property Type
101	4,299	2,316,534,300	0	0	0	0	2,316,534,300
102	659	84,979,700	0	0	0	0	84,979,700
103	224	22,107,100	0	0	0	0	22,107,100
104	5	1,466,100	0	0	0	0	1,466,100
105	1	965,100	0	0	0	0	965,100
106	119	13,508,900	0	0	0	0	13,508,900
109	74	60,302,500	0	0	0	0	60,302,500
111	2	825,800	0	0	0	0	825,800
112-125	3	5,606,500	0	0	0	0	5,606,500
130	582	53,315,300	0	0	0	0	53,315,300
131	329	13,653,100	0	0	0	0	13,653,100
132	128	3,051,500	0	0	0	0	3,051,500
300-393	163	0	0	66,988,600	0	0	66,988,600
400-442	25	0	0	0	19,681,200	0	19,681,200
600	122	0	0	806,671	0	0	806,671
700	12	0	0	21,639	0	0	21,639
900	379	0	0	0	0	0	99,108,508
010-044	39	7,974,400	0	4,414,900	77,500	0	12,466,800
Other	197	69,541,500	0	0	20,000	0	69,561,500
	7,362	2,653,831,800	0	72,231,810	19,778,700	0	2,844,950,818

Personal Property

Property Type	Parcel Count	Class 5 Personal Prop Assessed Value
	0	0

Total Real Property:	2,745,842,310
Total Exempt Property:	99,108,508
Total Real Estate:	2,844,950,818
Total Personal Property:	0
Total Assessed Property:	2,745,842,310

Please list the person to contact if the Bureau has any questions concerning this completed report.

Name _____ Title _____ Daytime Phone _____

MS1 REPORT
MOULTONBOROUGH, NH

PROPERTY TYPE	PARCEL COUNT	ACREAGE	LAND VALUE	BUILDING VALUE	TOTAL VALUE	USE CODES
Waterfront Improved	39	60	24,130,400	12,975,700	37,106,100	1063,1093
Residential Improved	4,964	8,817	1,503,421,000	879,454,600	2,382,875,600	0101,0104,0105,0106,0109,101D,1010,1011,1012,1013, 1014,1022,1023,1040,1041,1050,1051,1060,1090,0130,
Residential Vacant	1,235	3,460	137,597,500	1,963,900	139,561,400	1300,1310,1320,0132,1330
Residentail Mobile Home	225	232	5,377,000	16,900,200	22,277,200	0103,109T,1030,1031
Residential Condo	180	0	0	65,579,200	65,579,200	0102,1020,1021
Residential Apartments	3	18	249,700	1,000,200	1,249,900	0111,0112,1110,1120,1111,1112,1121
Commercial Improved	130	812	26,010,100	39,956,900	65,967,000	012X,03XX,0310,12XX,1400,3XXX
Commercial Vacant	47	285	8,905,300	1,713,600	10,618,900	3900,3910,3920,3930,3960
Industrial Improved	8	39	1,498,400	7,677,600	9,176,000	040X,40XX,041X,41XX
Industrial Vacant	1	0	0	20,000	20,000	4400,4410,4420,4430,4500
Utilities	17	239	997,400	9,585,300	10,582,700	042X,043X,42XX,43XX,5XXX
Exempt	379	9,865	64,539,808	34,568,700	99,108,508	9XXX
Regular Open Space	0	0	0	0	0	02XX,2XXX
Forest Other	89	9,840	500,041	0	500,041	6300,6400,6500,6600
Forest White Pine	1	230	11,782	0	11,782	6700,6800,6900,6999
Forest Hardwood	11	1,143	21,519	0	21,519	7000,7100,7200,7300
Unproductive	1	6	120	0	120	7400,7500
Farm	32	1,842	294,848	0	294,848	6000,6100,6200
UNKNOWN	0	0	0	0	0	XXXX
Totals	7,362	36,887	1,773,554,918	1,071,395,900	2,844,950,818	

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
4710	169				057	000	003	004	32 LAKE SHORE DRIVE #4	10/05/2010	2884/0802	Yes	93,100	260,000	0.358100	R
3973	099				147	000	000	000	316 PARADISE DRIVE	04/02/2010	2850/0842	Yes	290,700	426,000	0.682400	R
3328	217				032	000	000	000	148 BLACK CAT ISLAND ROAD	08/30/2010	2876/0893	Yes	763,200	1,050,000	0.726900	R
1357	120				011	000	000	000	27 BADEN STREET	12/03/2009	2831/0103	Yes	244,700	330,000	0.741500	R
222	121				126	000	000	000	15 CARDINAL STREET	03/09/2011	2918/0029	Yes	218,200	290,000	0.752400	R
895	043				006	000	000	000	90 HOLLAND STREET	12/29/2009	2835/0758	Yes	321,600	420,000	0.765700	R
5898	174				035	000	000	000	5 DEEPWATER POINT	01/14/2011	2907/0102	Yes	557,300	725,000	0.768700	R
1619	129				016	000	000	000	23 OBERDORF STREET	07/29/2010	2871/0211	Yes	131,000	170,000	0.770600	R
6286	221				014	000	000	000	38 FORTY ACRE FIELD ROAD	03/16/2010	2847/0536	Yes	200,700	260,000	0.771900	R
2198	133				001	000	000	000	2 ROUND ISLAND	05/13/2009	2786/0359	Yes	242,300	312,533	0.775300	R
4639	170				013	000	000	000	14 BEAN ROAD	06/15/2009	2794/0571	Yes	149,900	190,000	0.788900	R
3997	099				185	000	000	000	77 SUNRISE DRIVE	06/04/2009	2791/0543	Yes	364,000	460,000	0.791300	R
3185	090				002	000	000	000	202 LEES MILL ROAD	09/21/2010	2881/0543	Yes	1,188,000	1,500,000	0.792000	R
5480	162				049	000	000	000	27 SPRUCE ROAD	11/02/2009	2824/0554	Yes	144,700	180,000	0.803900	R
4379	069				020	000	000	000	391 GOV. WENTWORTH HIGHWAY	02/03/2011	2911/0735	Yes	146,900	182,533	0.804800	R
3648	128				071	000	000	000	54 OSLO STREET	08/24/2009	2811/0099	Yes	132,400	164,000	0.807300	R
2813	137				022	000	000	000	12 VELMA DRIVE	02/28/2011	2916/0266	Yes	182,100	225,000	0.809300	R
4175	098				096	000	000	000	22 LEISURE DRIVE	01/19/2011	2908/0186	Yes	206,200	254,000	0.811800	R
1041	189				001	000	000	000	175 FERRY ROAD	06/25/2010	2865/0706	Yes	413,100	504,533	0.818800	R
6008	174				080	000	000	000	122 HANSON DRIVE	08/24/2010	2875/0801	Yes	201,300	245,000	0.821600	R
2414	272				054	000	000	000	88 WEST POINT ROAD	10/25/2010	2889/0414	Yes	1,113,900	1,350,000	0.825100	R
2600	133				036	000	000	000	38 SECOND POINT ROAD	10/01/2010	2883/0922	Yes	949,600	1,145,000	0.829300	R
6375	215				001	000	000	000	55 JACOBS ROAD	04/13/2009	2778/0495	Yes	279,700	337,000	0.830000	R
5529	148				012	000	000	000	16 SUSAN DRIVE	06/10/2009	2793/0216	Yes	203,700	245,000	0.831400	R
984	161				002	000	000	000	69 JEREMIAH SMITH ROAD	03/31/2011	2921/0995	Yes	620,000	745,000	0.832200	R
2895	128				089	000	000	000	115 WINTERSPORT STREET	04/26/2010	2854/0764	Yes	180,900	216,000	0.837500	R
216	121				121	000	000	000	79 SUNDORF STREET	11/30/2009	2829/0924	Yes	189,800	225,733	0.840800	R
3462	194				041	000	000	000	142 EAGLE SHORE ROAD	03/03/2010	2845/0803	Yes	207,400	246,000	0.843100	R
337	099				007	000	000	000	6 ELCID STREET	10/05/2010	2884/0400	Yes	145,100	172,000	0.843600	R
5998	167				020	000	000	000	27 BEECHWOOD CIRCLE	08/11/2010	2873/0740	Yes	239,700	282,200	0.849400	R
6438	200				001	000	000	000	43 KONA BAY ROAD	02/28/2011	2916/0023	Yes	274,500	323,000	0.849800	R
1396	120				064	000	000	000	19 CASTLE SHORE ROAD	11/10/2010	2893/0043	Yes	213,300	250,000	0.853200	R
996	161				014	000	000	000	10 JEREMIAH SMITH ROAD	03/15/2010	2847/0371	Yes	255,300	299,000	0.853800	R
3301	144				011	000	000	000	181 MOULTONBORO NECK ROAD	10/15/2009	2821/0036	Yes	155,600	180,000	0.864400	R
445	255				009	000	BS0	034	16 LONG ISLAND ROAD	12/28/2010	2903/0251	Yes	84,000	97,000	0.866000	R
6442	200				009	000	000	000	70 KONA BAY ROAD	09/25/2009	2817/0614	Yes	1,194,000	1,375,000	0.868400	R
3774	253				035	000	000	000	104 BEEDE ROAD	06/19/2009	2795/0629	Yes	705,900	811,000	0.870400	R
3679	128				018	000	000	000	50 OLYMPIA STREET	01/11/2011	2906/0645	Yes	253,100	290,000	0.872800	R
6969	291				043	000	011	028	7 WINDERMERE ROAD	10/25/2010	2889/0114	Yes	483,900	551,733	0.877100	R
6297	221				025	000	000	000	37 LONG POINT ROAD	03/03/2011	2917/0027	Yes	263,200	300,000	0.877300	R
5868	174				005	000	000	000	9 HOMESTEAD LANE	12/04/2009	2831/0437	Yes	535,200	610,000	0.877400	R
6315	237				007	000	000	000	155 LONG POINT ROAD	12/14/2009	2833/0074	Yes	362,800	413,000	0.878500	R
2594	133				030	000	000	000	29 SECOND POINT ROAD	07/01/2010	2866/0686	Yes	817,000	925,000	0.883200	R
2544	145				007	000	000	000	105 GRUNER EXTENSION	08/02/2010	2871/0928	Yes	1,060,400	1,200,000	0.883700	R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
6740	112				053	000	000	000	111 COE POINT ROAD	08/03/2009	2806/0418	Yes	350,400	365,000	0.960000	R
2713	146				004	000	079	000	201 HANSON MILL ROAD	07/07/2009	2799/0790	Yes	86,600	90,000	0.962200	R
1410	120				048	000	000	000	20 GRANDE STREET	06/14/2010	2863/0339	Yes	223,400	231,733	0.964000	R
6925	200				037	000	023	023	23 WINDWARD WAY	02/05/2010	2842/0379	Yes	626,800	650,000	0.964300	R
298	121				152	000	000	000	12 LOCARNO STREET	02/28/2011	2916/0207	Yes	262,600	272,000	0.965400	R
6109	142				012	000	000	000	41 BIRCH LANE	02/26/2010	2845/0110	Yes	218,700	226,133	0.967100	R
5799	222				010	000	000	000	31 MATZ LANE	11/23/2009	2828/1000	Yes	1,310,400	1,350,000	0.970700	R
6164	172				024	000	000	000	140 ALPINE PARK ROAD	04/20/2010	2854/0062	Yes	3,690,700	3,800,000	0.971200	R
55	159				009	000	000	000	12 SEVERANCE ROAD	12/18/2009	2834/0201	Yes	136,300	140,000	0.973600	R
4523	242				030	000	000	000	46 ROCKY WINDS ROAD	05/07/2010	2857/0235	Yes	3,605,900	3,700,000	0.974600	R
6753	112				062	000	000	000	50 DEERCROSSING	10/18/2010	2887/0774	Yes	351,400	358,000	0.981600	R
7121	193				018	000	000	000	66 IROQUOIS LANE	01/08/2010	2837/0861	Yes	2,209,800	2,250,000	0.982100	R
6435	216				039	000	000	000	11 GRAPPONE ROAD	07/09/2010	2868/0028	Yes	414,400	421,333	0.983500	R
2203	102				004	000	000	000	29 GILMAN POINT ROAD	08/26/2010	2876/0365	Yes	238,300	242,000	0.984700	R
5853	166				020	000	000	000	100 DRIFTWOOD DRIVE	05/05/2010	2856/0774	Yes	419,700	425,000	0.987500	R
2283	143				011	000	000	000	81 REDDING LANE	07/12/2010	2868/0282	Yes	158,100	160,000	0.988100	R
5927	174				064	000	000	000	16 CLEARWATER POINT ROAD	08/21/2009	2810/0794	Yes	494,500	500,000	0.989000	R
3713	150				025	000	000	000	26 BERNDORF AVENUE	05/03/2010	2856/0346	Yes	273,000	275,000	0.992700	R
341	099				003	000	000	000	5 ELCID STREET	10/15/2009	2820/0981	Yes	195,800	197,000	0.993900	R
1419	121				081	000	000	000	11 ELYSEE STREET	10/08/2010	2885/0659	Yes	35,800	36,000	0.994400	R
7115	073				007	000	000	000	60 HAYES LANE	02/04/2011	2912/0001	Yes	310,000	310,000	1.000000	R
2700	146				004	000	093	000	201 HANSON MILL ROAD	09/10/2010	2879/0310	Yes	102,000	102,000	1.000000	R
4460	072				069	000	000	000	63 MOUNTAIN VIEW DRIVE	06/01/2009	2790/0702	Yes	154,200	154,000	1.001300	R
3860	270				001	000	000	000	56 DEERHAVEN ROAD	03/23/2010	2848/0622	Yes	761,900	760,000	1.002500	R
2852	142				045	000	000	000	12 GLIDDEN ROAD	08/12/2010	2873/0983	Yes	406,300	405,000	1.003200	R
4462	072				071	000	000	000	77 MOUNTAIN VIEW DRIVE	08/17/2009	2809/0635	Yes	168,800	168,000	1.004800	R
6672	107				066	000	000	000	14 HEATHERWOOD DRIVE	09/30/2009	2818/0220	Yes	233,900	232,533	1.005900	R
682	193				007	000	000	000	25 SUNSET LANE	08/06/2010	2872/0842	Yes	1,209,200	1,200,000	1.007700	R
145	121				015	000	000	000	42 WINTERSPORT STREET	08/30/2010	2877/0039	Yes	226,000	224,000	1.008900	R
5164	245				029	000	000	000	91 FAR ECHO ROAD	10/29/2009	2823/0679	Yes	393,900	390,000	1.010000	R
2595	133				031	000	000	000	33 SECOND POINT ROAD	07/22/2010	2869/0936	Yes	556,700	550,000	1.012200	R
549	176				015	000	000	000	162 SHAKER JERRY ROAD	11/04/2009	2825/0061	Yes	95,700	94,533	1.012300	R
654	192				014	000	000	000	528 MOULTONBORO NECK ROAD	10/01/2009	2818/0559	Yes	144,000	142,133	1.013100	R
184318	112				046	001	000	000	COE POINT ROAD	07/30/2010	2871/0372	Yes	301,300	296,533	1.016100	R
3684	150				030	000	000	000	49 JOANNA STREET	04/05/2009	2776/0934	Yes	210,400	207,000	1.016400	R
350	098				052	000	000	000	67 ST MORITZ STREET	03/26/2010	2849/0507	Yes	204,900	201,000	1.019400	R
3105	144				033	000	000	000	220 MOULTONBORO NECK ROAD	06/18/2010	2864/0572	Yes	168,400	165,000	1.020600	R
3385	194				032	000	000	000	43/47/50 SWAN POINT ROAD	06/25/2010	2865/0684	Yes	3,218,900	3,150,000	1.021900	R
246	098				009	000	000	000	130 LOCARNO STREET	03/22/2010	2848/0453	Yes	215,100	209,933	1.024600	R
5204	245				047	000	000	000	6 PARTRIDGE LANE	12/14/2009	2833/0097	Yes	210,100	204,533	1.027200	R
4408	072				017	000	000	000	83 PARADISE DRIVE	11/01/2010	2890/0888	Yes	137,200	133,000	1.031600	R
6623	107				023	000	000	000	29 HEATHERWOOD DRIVE	07/27/2009	2804/0396	Yes	252,900	245,000	1.032200	R
46	159				002	000	000	000	991 GOV. WENTWORTH HIGHWAY	06/23/2009	2796/0490	Yes	181,400	175,000	1.036600	R
2551	144				024	000	000	000	18 HIGH MEADOW ROAD	01/24/2011	2909/0069	Yes	289,700	279,000	1.038400	R
3362	217				041	000	000	000	8 PANTHER PATH	10/21/2010	2888/0547	Yes	859,200	826,400	1.039700	R

PRICE RELATED DIFFERENTIAL
MOULTONBOROUGH, NH

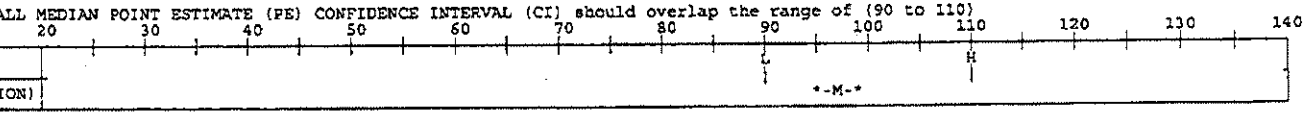
INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO	CLASS

New Hampshire Department of Revenue Administration
2010 Assessment Review Summary
MOULTONBOROUGH
(FINAL DRA version)

Type	Description	Low Median Ratio	90%CI Median Ratio	High Median Ratio	Low PRD	90%CI PRD	High PRD	Coefficient of Dispersion	# Untrimmed Sales
ANY	FULL REPORT (NO STRATIFICATION)	95.7	97.4	99.2	.99	1.00	1.02	10.5	105
GA1	AREV IMPROVED RES	96.0	97.8	99.8	.99	1.00	1.02	8.9	88
GA2	AREV IMPROVED NON-RES	NA	NA	NA	NA	NA	NA	NA	3
GA3	AREV UNIMPROVED	88.8	95.2	102.6	1.04	1.11	1.26	19.3	13
GA4	AREV MISCELLANEOUS	NA	NA	NA	NA	NA	NA	NA	2

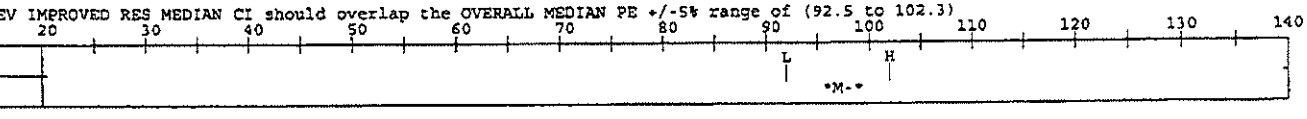
MEDIAN TESTS FOR OVERALL & STRATA

OVERALL MEDIAN POINT ESTIMATE (PE) CONFIDENCE INTERVAL (CI) should overlap the range of (90 to 110)



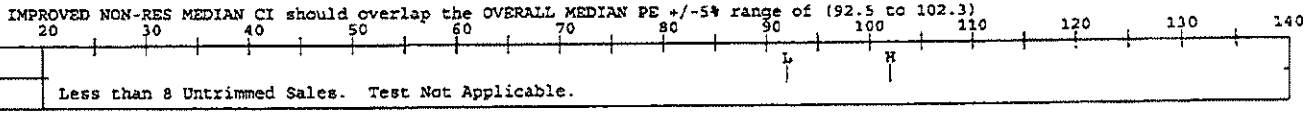
Type	Criteria Low-High Range	MEETS CRITERIA?
ANY	FULL REPORT (NO STRATIFICATION)	YES

AREV IMPROVED RES MEDIAN CI should overlap the OVERALL MEDIAN PE +/-5% range of (92.5 to 102.3)



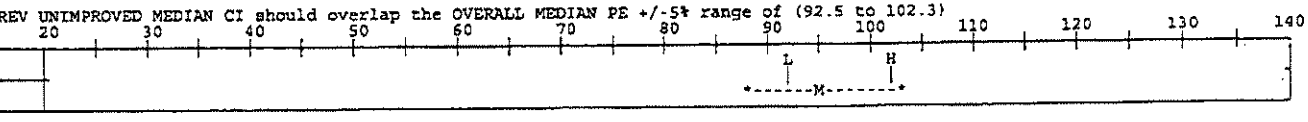
Type	Criteria Low-High Range	
GA1	AREV IMPROVED RES	YES

AREV IMPROVED NON-RES MEDIAN CI should overlap the OVERALL MEDIAN PE +/-5% range of (92.5 to 102.3)



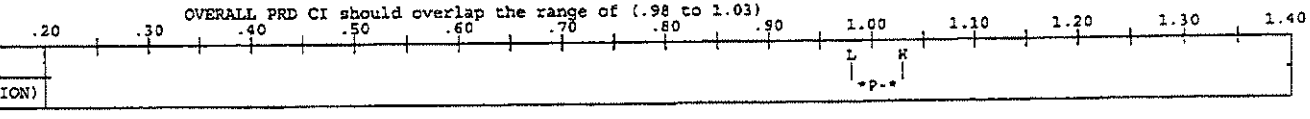
Type	Criteria Low-High Range	
GA2	AREV IMPROVED NON-RES	Less than 8 Untrimmed Sales. Test Not Applicable. NA

AREV UNIMPROVED MEDIAN CI should overlap the OVERALL MEDIAN PE +/-5% range of (92.5 to 102.3)



Type	Criteria Low-High Range	
GA3	AREV UNIMPROVED	YES

OVERALL PRD CI should overlap the range of (.98 to 1.03)



Type	Criteria Low-High Range	
ANY	FULL REPORT (NO STRATIFICATION)	YES

The Full Report (overall) COD should be 20.0 or below. IS IT?	YES
HAVE ALL CRITERIA ABOVE THIS LINE BEEN MET?	YES

SALES VALIDITY CODES
MOULTONBOROUGH, NH

CODE	DESCRIPTION	QUALIFIED / UNQUALIFIED
00	Verif by Deed or Assurance	Qualified
01	Verif by Buyer	Qualified
02	Verif by Seller	Qualified
03	Verif by Agent	Qualified
04	Verif by Other Source	Qualified
11	Property Sold Not Separately Assessed	Unqualified
12	Subd Post Assess/Pre Sale	Unqualified
13	Improv. After Sale/Before Asses	Unqualified
14	Improv. After Assess/Before Sale	Unqualified
15	Improv. Incomplete on April 1st	Unqualified
16	Land Only Sale-L/B Sale	Unqualified
17	L/B Assmt- Land Only Sale	Unqualified
1A	Family Sale/Private Sale	Unqualified
1B	Intra-Corporation	Unqualified
1C	Personal Property Goodwill	Unqualified
1D	Prop Diff Between Sale and Assessed	Unqualified
1E	Government Sale	Unqualified
1F	TAX DEED	Unqualified
1G	MULTI/PART	Unqualified
1H	Court Settlement	Unqualified
1I	Bankruptcy	Unqualified
1J	Partial Interest	Unqualified
1K	Tax Exempt Organization	Unqualified
1L	Foreclosure	Unqualified
1M	Zoning Change	Unqualified
1N	Other	Unqualified
1O	Physical Change After Sale	Unqualified
1P	Change In Use	Unqualified
1Q	Assumed Mortgage/Cash or Trade	Unqualified
1R	Resold	Unqualified
1S	Bank Sale	Unqualified
21	MP Sale - Can be Sold Sep. (E)	Unqualified
24	Sale to Abutter	Unqualified
25	Insufficient Market Exposur.(E)	Unqualified
26	Mineral Rights Only	Unqualified
28	Life Estate/Deferred Possession	Unqualified
29	Plottage or Assemblage	Unqualified
33	Landlord/Tenant Relationship	Unqualified
34	Public Utility as Grantor/Grantee	Unqualified
35	Government Agency as Grantor/Grantee	Unqualified
36	Regli/Chart/Educ. Buyer/Seller	Unqualified
37	Financial Entity as Buyer/Seller	Unqualified
38	Family or Affiliates as Buyer/Seller	Unqualified
39	Divorcing Parties Grantor/Grantee	Unqualified
40	Business Affiliates Buyer/Seller	Unqualified
44	Non-Market Trust Transfer	Unqualified
45	Boundary Adjustment	Unqualified
46	Deed to Quiet Title	Unqualified
47	Other Sale of Convenience (E)	Unqualified
48	Sheriff/Court Sale	Unqualified

ALL SALES 4/1/2009 - 3/31/2011

MOULTONBOROUGH, NH

AV PID	Map	Lot	Lot Cut	Unit	Uni Cut	Class	Use Code	S I	Nhbd	Street Number	Street Name	Sale Date	Price	Val Code	Land Area in Acres	al Assessed arcel Value
2,643	146	004	000	BS0	019	R	1022	5	COND		BOATSLIP 19	04/09/10	29,933	38	0.000	36,800
2,652	146	004	000	BS0	031	R	1022	5	COND		BOATSLIP 31	11/10/09	55,000	25	0.000	36,800
455	255	009	000	BS0	044	R	1022	5	COND	16	LONG ISLAND ROAD	12/21/10	0	44	0.000	84,000
461	255	009	000	BS0	051	R	1022	5	COND	16	LONG ISLAND ROAD	12/10/09	35,000	25	0.000	47,000
467	255	009	000	BS0	055	R	1022	5	COND	16	LONG ISLAND ROAD	03/24/11	0	44	0.000	44,800
471	255	009	000	BS0	059	R	1022	5	COND	16	LONG ISLAND ROAD	07/21/10	0	44	0.000	44,800
472	255	009	000	BS0	060	R	1022	5	COND	16	LONG ISLAND ROAD	02/22/10	0	44	0.000	44,800
475	255	009	000	BS0	063	R	1022	5	COND	16	LONG ISLAND ROAD	07/06/09	25,000	25	0.000	67,200
3,514	195	002	000	000	000	R	1300	6			REDDING LANE	11/23/10	0	38	1.510	70,400
1,736	287	003	000	000	000	R	1013	9	W1A	15	STONEWALL LANE	12/23/10	1,000,000	44	1.000	962,100
1,067	109	008	000	000	000	R	1320	5			HORIZON WAY	10/29/10	6,933	24	0.480	5,200
1,742	287	011	000	000	000	E	9205	9	W01		MAHALA ROAD	05/04/09	0	1A	0.274	303,100
1,750	287	014	000	000	000	R	1010	8	WA1	10	MAHALA ROAD	05/04/09	0	1A	1.170	352,500
1,759	288	008	000	BS0	009	R	1022	5	COND	484	LONG ISLAND ROAD	05/08/09	0	DC	0.000	29,300
1,770	288	008	000	BS0	020	R	1022	5	COND	484	LONG ISLAND ROAD	08/04/10	0	38	0.000	23,000
1,844	288	008	000	L0A	044	R	1023	5	COND	484	LONG ISLAND ROAD	10/23/09	0	DC	0.000	24,800
1,878	288	008	000	L0B	007	R	1023	5	COND	484	LONG ISLAND ROAD	05/08/09	0	DC	0.000	28,300
1,901	288	008	000	L0C	009	R	1023	5	COND	484	LONG ISLAND ROAD	10/05/10	157,333	52	0.000	28,300
968	162	084	000	000	000	R	1013	9	W20	18	SENNA WAY	05/09/09	0	1A	12.410	2,374,700
1,131	103	013	000	000	000	R	1300	6			MARVIN ROAD	09/14/09	0	1A	1.430	69,900
3,831	271	006	000	000	000	R	1010	7		193	LONG ISLAND ROAD	11/24/10	75,000	37	0.739	134,200
3,832	271	007	000	000	000	R	1300	7			LONG ISLAND ROAD	11/19/09	0	38	0.739	69,100
1,025	179	034	000	000	000	R	1300	5			SHAKER JERRY ROAD	04/16/10	380,000	21	3.330	69,400
1,026	179	035	000	000	000	R	1010	5	98	37	GRANNY HILL ROAD	04/16/10	380,000	21	1.780	318,700
1,035	189	007	000	000	000	R	1010	5		205	FERRY ROAD	11/17/09	0	1A	5.960	212,600
1,040	189	002	000	000	000	R	1010	5		183	FERRY ROAD	06/23/10	79,933	24	5.030	186,600
1,245	067	029	000	000	000	R	1010	5		40	ORCHARD DRIVE	12/22/09	0	44	1.740	181,400
1,291	130	046	000	000	000	R	1330	9	SV12		CASTLE SHORE ROAD	07/05/09	0	1A	0.320	51,300
1,299	130	053	000	000	000	R	1310	5	SV1		GANSY LANE	10/01/10	600,000	1G	0.220	7,000
1,306	130	072	000	000	000	R	1013	9	SV12	22	GANSY LANE	04/06/10	661,000	37	0.640	904,400
1,484	120	032	000	000	000	R	1310	5	SV1		GRANDE STREET	01/31/11	5,000	24	0.580	40,800
1,488	120	023	000	000	000	R	1320	5	SV1		SNOWY STREET	03/22/11	7,400	24	0.230	7,100
6,276	221	003	000	000	000	R	1010	5		18	STAGE ROAD	04/30/10	0	38	15.500	268,100
220	121	124	000	000	000	R	1010	5	SV1	9	GENEVE STREET	10/12/10	0	44	0.750	240,200
227	121	140	000	000	000	R	1010	5	SV1	21	GENEVE STREET	08/12/09	0	1A	0.360	138,900
228	121	141	000	000	000	R	1010	5	SV1	25	GENEVE STREET	09/30/10	135,000	1Q	0.260	155,500
232	121	144	000	000	000	R	1010	5	SV1	41	GENEVE STREET	12/02/10	161,800	37	0.530	154,400
257	098	014	000	000	000	R	1310	5	SV1		GENEVE STREET	06/15/09	0	1A	0.510	39,400
972	162	089	000	000	000	R	1010	5		26	TARA ROAD	02/01/11	0	44	0.895	167,700
998	161	013	000	000	000	R	1060	5			JEREMIAH SMITH ROAD	07/16/09	0	1A	1.520	81,200
2,306	264	014	000	000	000	R	1013	9	W14	105	LEEWARD SHORES ROAD	01/26/10	0	44	0.650	824,900
2,309	264	017	000	000	000	R	1310	5	LW1		LEEWARD SHORES ROAD	06/23/10	0	DC	5.000	57,800
2,326	264	027	000	000	000	R	1010	5	LW1	55	HILLCREST ROAD	03/25/10	0	38	1.600	234,400
2,449	251	013	000	000	000	R	1013	9	W06	24	SPECTACLE CIRCLE	11/19/10	0	44	0.370	967,400
2,460	266	002	000	000	000	R	1013	9	W15	23	LOON SONG LANE	09/20/10	540,000	00	0.677	708,300
2,496	253	007	000	000	000	R	1010	7		274	WINAUKEE ROAD	11/13/09	0	1A	1.870	239,300

ALL SALES 4/1/2009 - 3/31/2011

MOULTONBOROUGH, NH

AV PID	Map	Lot	Lot Cut	Unit	Uni Cut	Class	Use Code	S I	Nhbd	Street Number	Street Name	Sale Date	Price	Val Code	Land Area in Acres	al Assessed arcel Value
2,502	265	008	000	000	000	R	1013	9	W14	108	LUNT ROAD	12/08/09	0	44	0.340	927,000
6,929	200	037	000	034	034	R	1020	5	WW1	34	WINDWARD WAY	03/09/10	0	44	0.000	623,300
6,945	200	037	000	011	011	R	1020	5	WW1	11	WINDWARD WAY	09/28/10	0	44	0.000	615,500
1,711	291	036	000	000	000	R	1010	5	WA1	144	WINDERMERE ROAD	04/06/09	0	1A	0.850	232,800
3,219	076	009	000	000	000	C	3910	H	C10		WHITTIER HIGHWAY	04/04/09	0	DC	0.600	46,700
539	049	010	000	000	000	R	1010	5		118	OSSIPEE MOUNTAIN ROAD	06/29/10	321,000	81	8.020	335,500
603	021	001	000	000	000	R	1010	5		23	WOOL WAKEFIELD LANE	03/07/11	185,900	37	1.080	205,700
620	003	001	000	000	000	R	1060	5	98		OSSIPEE MOUNTAIN ROAD	08/13/10	0	44	37.000	97,470
646	019	002	000	000	000	S	6100	5			BODGE HILL ROAD	08/13/10	0	44	55.000	6,710
672	200	044	000	000	000	R	1013	9	W05	143	SWALLOW POINT ROAD	09/21/09	0	1A	0.140	599,800
692	175	004	000	000	000	R	1013	9	IQ	20	IROQUOIS LANE	04/26/10	0	44	4.500	1,288,600
1,540	130	049	000	000	000	R	1310	5	SV1		CASTLE SHORE ROAD	07/05/09	0	1A	0.410	38,000
7,060	123	001	000	000	000	R	1300	4			OLD MOUNTAIN ROAD	04/15/09	0	1A	14.760	111,600
853	044	001	000	000	000	R	1013	9	BY1	1091	WHITTIER HIGHWAY	12/28/09	0	44	8.900	236,400
900	043	011	000	000	000	R	1330	9	BY1		HOLLAND STREET	09/03/09	0	1A	4.200	142,400
2,800	137	028	000	000	000	E	9205	9	KN1		VONHURST ROAD	05/05/09	0	1A	4.340	402,700
2,818	137	027	000	000	000	R	1010	5	KN3	27	VONHURST ROAD	09/30/09	0	DC	1.420	270,000
29	124	001	000	000	000	R	1010	4	99	317	OLD MOUNTAIN ROAD	04/15/09	0	1A	53.000	271,120
31	124	003	000	000	000	R	1320	4			OLD MOUNTAIN ROAD	04/15/09	0	1A	0.460	10,300
32	124	004	000	000	000	R	1010	4	99	344	OLD MOUNTAIN ROAD	04/15/09	0	1A	553.000	377,608
34	408	002	001	000	000	E	910C	D	C10	83-664	OSSIPEE PARK ROAD	05/12/10	0	97	128.190	1,617,500
62	157	003	000	000	000	S	6300	4	99		CAVERLY ROAD	03/29/10	0	44	43.000	1,174
116	121	001	000	000	000	E	9205	5	SV1		SUISSEVALE AVENUE	02/22/11	0	45	3.600	0
153	121	027	000	000	000	E	9035	5	SV1		OSLO STREET	11/24/09	0	35	0.229	35,400
193	121	048	000	000	000	R	1010	5	SV1	65	SUISSEVALE AVENUE	06/04/09	0	1A	1.370	387,200
4,649	169	069	000	000	000	C	3920	H	C30		WHITTIER HIGHWAY	12/02/09	0	44	2.170	98,900
4,664	142	033	000	000	000	R	1300	4			WHITTIER HIGHWAY	09/03/09	0	1A	0.250	38,300
430	255	009	000	BS0	018	R	1022	5	COND	16	LONG ISLAND ROAD	09/14/09	0	1A	0.000	67,200
508	255	009	000	BS0	094	R	1022	5	COND	16	LONG ISLAND ROAD	08/12/10	0	44	0.000	67,200
3,781	254	019	000	000	000	R	1300	5			BEEDE ROAD	11/16/09	0	1A	2.210	69,700
3,784	254	022	000	000	000	R	1300	5			BEEDE ROAD	11/16/09	0	1A	2.820	73,400
3,785	247	022	000	000	000	R	1010	7		23	DAVIS LANE	11/19/10		1N	7.560	377,700
3,795	254	030	000	000	000	R	1010	5		55	WATSON SHORE ROAD	03/04/10	0	38	2.700	287,700
7,092	200	037	000	BS0	033	R	1022	5			WINDWARD WAY	02/23/10	0	44	0.000	32,500
1,144	104	012	000	000	000	R	1310	6			ESTELLA LANE	08/12/10	0	44	2.230	37,400
1,145	104	013	000	000	000	R	1010	6		10	ESTELLA LANE	08/12/10	0	44	2.030	245,300
1,157	065	006	000	000	000	R	1013	9	GD1	44	SHERIDAN ROAD	03/29/11	95,000	25	7.250	146,756
4,271	099	168	000	000	000	R	1010	5	BM1	80	GLEN FOREST DRIVE	05/21/10	67,533	1P	0.201	190,300
4,372	069	002	000	000	000	R	1010	4		251	GOV. WENTWORTH HIGHWAY	02/10/10	86,066	38	1.890	196,400
1,281	129	091	000	000	000	R	1013	9	SV12	220	CASTLE SHORE ROAD	10/06/10	0	38	0.500	600,000
1,411	120	049	000	000	000	R	1310	5	SV1		GRANDE STREET	01/15/10	0	44	0.520	39,600
6,289	221	017	000	000	000	R	1010	6		18	FORTY ACRE FIELD ROAD	07/30/10	0	38	1.400	202,700
6,495	057	006	000	000	000	R	1013	9	SQ1	203	HARVARD CAMP ROAD	01/10/11	0	44	6.910	2,008,800
6,711	106	030	000	000	000	R	1310	5	KW1		BRICK KILN ROAD	03/03/11	0	38	0.647	51,900
5,352	179	028	000	000	000	R	1330	9	W18		FERRY ROAD	02/01/10	215,000	25	2.100	611,500
5,367	189	026	000	000	000	R	1330	9	W18		BUZZELLS COVE ROAD	08/25/10	0	44	0.320	114,000

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5,370	189	025	000	000	000	R	1310	5			BUZZELLS COVE ROAD	10/21/09	0	1A	0.260	24,000
5,393	205	008	000	000	000	R	1013	9	W12	6	EDGEWATER DRIVE	03/30/10	0	44	1.400	836,400
5,422	130	069	000	000	000	R	1063	9	IL2	2	LITTLE GANSY ISLAND	07/28/10	0	44	0.177	149,600
5,462	162	039	000	000	000	R	1300	5	OR1		ORTON LANE	08/31/10	0	DC	0.420	76,300
5,494	162	061	000	000	000	R	1300	5	OR1		WENTWORTH SHORES ROAD	10/08/10	0	1A	0.190	68,600
3,174	272	025	000	000	000	R	1300	5			DEER RUN LANE	12/20/10	22,533	44	1.100	62,900
3,211	076	001	000	000	000	C	3222	H	C10	832	WHITTIER HIGHWAY	06/24/10	0	44	3.700	561,800
184,154	231	001	000	000	000	E	9035	9	IL2		ISLAND OFF GENEVA POINT	11/23/10	0	35	0.020	11,200
5,238	245	059	000	000	000	R	1320	5	FH1		MOULTONBORO NECK ROAD	07/27/10	0	44	0.300	12,700
2,979	139	007	000	000	000	E	9100	5			BEAN ROAD	03/08/10	0	97	3.500	77,600
3,003	108	005	000	000	000	R	1013	9	WK1	400	BEAN ROAD	03/08/10	0	44	1.990	614,700
3,073	112	031	000	000	000	R	1310	5			KANASATKA ROAD	11/01/10	0	38	1.000	31,100
1,523	130	018	000	000	000	R	1010	5	SV1	40	ST GALLEN STREET	08/19/10	0	44	0.770	226,900
5,006	236	009	000	000	000	R	1330	9	W02		ECHO LANDING ROAD	08/18/09	0	1A	0.050	227,100
5,035	235	011	000	000	000	R	1300	6			SOLOMON LANE	06/30/10	0	DC	10.780	111,700
5,046	235	026	000	000	000	R	1010	8		24	STUART CIRCLE	03/04/11	0	44	2.770	285,600
5,132	246	022	000	000	000	C	3930	F	C10	2	LONG ISLAND ROAD	07/23/10	0	34	0.050	52,600
5,133	246	026	000	000	000	R	1300	5			MOULTONBORO NECK ROAD	04/22/09	0	1N	20.000	41,575
5,140	245	007	000	002	000	R	1013	9	W01	64	SPAULDING CIRCLE	09/10/09	0	1A	0.000	131,300
5,157	245	022	000	000	000	R	1013	9	W1A	122	FAR ECHO ROAD	02/03/11	0	44	0.370	802,700
5,158	245	023	000	000	000	R	1013	9	W1A	120	FAR ECHO ROAD	07/27/09	0	1A	0.330	720,700
6,472	200	029	000	000	000	R	1010	5	WA2	41	LIGHTHOUSE LANE	02/12/10	0	44	0.701	239,600
6,492	057	007	000	000	000	R	1013	9	SQ1	187	HARVARD CAMP ROAD	09/29/09	0	1A	8.550	1,850,506
6,493	057	010	000	000	000	S	6200	5			HARVARD CAMP ROAD	09/29/09	0	1A	15.450	2,673
758	098	075	000	000	000	R	1030	5		52	STATES LANDING ROAD	03/01/11	0	DC	2.000	96,700
773	027	003	000	000	000	R	1010	5		381	SHERIDAN ROAD	07/01/10	0	45	2.890	224,100
781	008	001	000	000	000	R	1320	5			RED HILL	04/15/09	0	1A	12.000	31,000
804	076	017	000	000	000	R	1010	4		777	WHITTIER HIGHWAY	01/27/11	0	DC	1.100	155,500
830	052	021	000	000	000	R	1300	4			WHITTIER HIGHWAY	09/03/09	0	1A	19.000	96,700
6,354	221	037	000	000	000	R	1300	5			CATLIN ESTATE ROAD	05/27/10	0	44	0.510	52,500
6,362	221	045	000	000	000	R	1013	9	W01	72	CATLIN ESTATE ROAD	05/27/10	0	44	0.510	1,207,600
6,367	201	014	000	000	000	R	1010	5		91	KONA FARM ROAD	12/04/09	0	38	1.220	198,500
3,498	196	006	000	000	000	R	1013	9	W01	314	REDDING LANE	06/23/10	0	DC	0.930	1,204,200
2,173	101	014	000	000	000	R	1063	9	W19	280	FOX HOLLOW ROAD	02/22/11	0	44	7.600	469,500
4,875	163	013	000	000	000	R	1010	5		34	LEDGEMERE ESTATES ROAD	05/21/10	144,466	37	1.410	196,600
6,808	283	014	000	BS0	021	R	1022	5	COND		JONATHAN'S LANDING SLIP #	04/15/09	0	1A	0.000	44,800
425	255	009	000	BS0	013	R	1022	5	COND	16	LONG ISLAND ROAD	11/16/10	45,000	25	0.000	67,200
1,642	080	006	000	000	000	R	1013	9	SQ1	199	TOMMY LOT ROAD	12/16/09	0	44	6.790	1,937,500
1,652	081	009	000	000	000	S	6200	5	SQ1		HIGH HAITH ROAD	02/03/11	0	44	4.700	813
5,798	222	009	000	000	000	R	1013	9	W05	21	MATZ LANE	11/12/10	0	44	2.620	1,069,900
2,434	263	088	000	000	000	R	1013	9	W01	26	WEST POINT ROAD	04/09/09	0	1A	1.900	1,594,200
5,449	162	016	000	000	000	R	1013	9	W20	58	ORTON LANE	08/31/10	0	DC	0.540	475,800
6,988	169	044	000	002	003	R	1020	5	FT	18	ALPINE PARK ROAD	02/18/10	0	38	0.000	272,900
6,995	109	003	000	000	000	R	1300	5			SINGING EAGLE ROAD	08/04/10	0	44	0.560	53,800
1,658	060	008	000	000	000	R	1330	9	SQ2		HUCKLEBERRY ISLAND	06/24/09	0	1N	0.030	34,800
1,669	081	015	000	000	000	S	6200	9	SQ1		HIGH HAITH ROAD	01/29/10	3,600,000	90	6.790	1,175

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3,842	271	030	000	000	000	R	1310	5			DEERHAVEN ROAD	02/22/10	0	DC	0.328	24,600
438	255	009	000	BS0	026	R	1022	5	COND	16	LONG ISLAND ROAD	09/23/09	0	1A	0.000	84,000
645	019	001	000	000	000	R	1010	5		195	BODGE HILL ROAD	12/30/10	450,000	90	68.320	380,568
2,206	102	007	000	000	000	R	1300	5		67	GILMAN POINT ROAD	02/22/11	0	44	2.840	71,300
2,209	117	004	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	2.120	69,100
2,211	117	006	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	2.250	69,900
2,212	117	007	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	2.280	70,100
2,213	117	009	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	1.860	67,500
2,215	117	012	000	000	000	R	1013	9	W19	183	GILMAN POINT ROAD	05/15/09	762,533	1N	0.936	716,900
5,810	213	015	000	000	000	R	1010	5		23	BARRETT PLACE	08/12/10	0	44	1.380	103,700
5,989	173	022	000	000	000	R	1300	5			HANSON DRIVE	09/20/10	0	1J	3.000	74,500
1,967	288	011	000	000	000	R	1330	9	W01		DUCK TRAP COVE ROAD	09/01/09	0	1A	0.010	47,200
6,228	253	005	000	000	000	R	1010	7		263	WINAUKEE ROAD	04/20/10	0	1N	1.410	155,600
1,288	130	043	000	000	000	R	1013	9	SV12	166	CASTLE SHORE ROAD	12/23/10	0	38	0.730	566,700
1,466	130	003	000	000	000	R	1310	5	SV1		BASEL STREET	08/14/09	33,000	1N	0.220	35,100
4,082	090	001	000	BS0	008	R	1022	5			LEES MILL ROAD	02/18/11	25,000	25	0.000	41,000
2,826	137	039	000	000	000	R	1013	9	KN1	60	GLIDDEN ROAD	11/13/09	0	1A	3.400	537,300
6,015	194	024	000	000	000	R	1300	5			HANSON DRIVE	10/26/10	0	38	2.300	70,200
3,528	160	015	000	000	000	R	1013	9	W12	25	BREEZY CORNERS LANE	11/04/10	0	44	1.400	970,800
3,534	160	021	000	000	000	R	1013	9	SV2	11	POINT DRIVE	01/27/11	0	44	0.560	618,100
3,544	160	030	000	000	000	R	1010	5		64	CLARKS LANDING ROAD	09/10/10	0	38	1.100	157,600
3,621	129	035	000	000	000	R	1010	5	SV1	50	CASSON STREET	09/08/10	230,000	24	3.100	245,000
3,640	128	062	000	000	000	R	1010	5	SV1	83	LANGDORF STREET	03/25/11	0	44	0.510	201,000
3,717	128	041	000	000	000	R	1310	5	SV1		CASANNA STREET	11/16/09	110,000	25	2.070	54,000
3,730	129	070	000	000	000	R	1010	5	SV1	12	KELLER STREET	01/06/10	0	38	0.257	173,300
184,153	216	030	000	000	000	E	9035	5			WALLACE POINT ROAD	11/23/10	0	35	0.100	10,600
4,531	243	030	000	000	000	R	1013	9	W1F	58	RUPPERT ROAD	10/29/10	0	44	0.620	1,070,400
4,638	170	012	000	000	000	R	1300	5			BEAN ROAD	04/17/09	0	1A	6.300	93,300
1,699	291	024	000	000	000	R	1013	9	W01	216	WINDERMERE ROAD	01/10/11	0	44	1.420	2,421,600
1,905	288	008	000	L0C	030	R	1023	5	COND	484	LONG ISLAND ROAD	09/14/09	0	1A	0.000	28,300
3,393	194	040	000	000	000	R	1013	9	W01	12	FALCON WAY	09/02/09	0	1A	0.770	974,900
3,397	199	004	000	000	000	R	1013	9	W01	165	EAGLE SHORE ROAD	02/04/11	150,000	1J	0.910	1,035,800
1,590	129	059	000	000	000	R	1010	5	SV1	255	CASTLE SHORE ROAD	05/25/09	0	1A	0.700	167,400
6,082	142	008	000	000	000	R	1010	6		10	REDDING LANE	03/14/11	0	44	0.660	174,400
633	003	006	000	000	000	R	1010	5		422	OSSIPEE MOUNTAIN ROAD	08/13/10	0	44	188.000	244,545
184,298	114	036	000	000	000	R	1010	5		25	BUTTONWOOD DRIVE	11/12/09	0	1N	2.880	287,400
3,963	099	093	000	000	000	R	1013	9	BM3	279	PARADISE DRIVE	05/05/09	0	1A	0.130	190,500
6,426	216	033	000	000	000	R	1010	5	WA2	160	KONA FARM ROAD	04/14/10	150,000	37	2.700	216,400
183,905	139	004	001	000	000	R	1300	5			BEAN ROAD	06/09/10	150,000	24	3.510	77,600
4,952	223	035	000	000	000	R	1013	9	W04	48	HERMIT COVE ROAD	08/25/10	0	44	0.520	465,000
1,405	120	051	000	000	000	R	1010	5	SV1	27	GREYHOUND STREET	01/15/10	0	44	0.920	252,700
2,565	145	019	000	000	000	R	1013	9	W18	17	STARR WAY	04/19/10	0	44	0.410	662,700
6,739	112	052	000	000	000	R	1013	9	KN1	101	COE POINT ROAD	11/20/09	340,000	33	0.310	310,600
6,726	112	046	000	000	000	R	1013	9	KN1	71	COE POINT ROAD	04/03/09	0	1A	2.930	101,400
6,755	112	064	000	000	000	R	1013	9	KN1	40	DEERCROSSING	11/30/10	0	44	0.600	408,000
4,490	068	008	000	000	000	R	1010	4		252	GOV. WENTWORTH HIGHWAY	10/05/10	99,933	1G	4.300	206,300

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4,425	072	035	000	000	000	R	1010	5	BM1	88	MOUNTAIN VIEW DRIVE	07/06/09	0	1A	1.800	182,000
347	098	050	000	000	000	R	1010	5	SV1	37	ST MORITZ STREET	07/07/09	0	1A	0.330	179,500
379	049	007	000	000	000	R	1010	5		121	OSSIPEE MOUNTAIN ROAD	04/02/09	125,000	1A	1.300	160,100
1,968	288	012	000	000	000	R	1013	9	W01	42	DUCK TRAP COVE ROAD	08/31/10	0	44	1.000	1,019,600
3,144	272	005	000	000	000	R	1013	9	W01	23	ALDERBERRY LANE	06/04/09	525,000	1J	0.941	1,118,000
3,869	270	010	000	000	000	R	1013	9	W14	24	DEERHAVEN ROAD	05/27/10	0	44	0.380	620,200
6,457	216	044	000	000	000	R	1010	5	WA2	12	GOODHUE LANE	11/12/10	185,000	00	1.020	206,000
3,317	217	021	000	000	000	R	1013	9	BC2	178	BLACK CAT ISLAND ROAD	12/14/09	0	DC	0.580	540,500
184,129	107	018	000	000	000	E	9035	9	KN1		DEERCROSSING	11/23/10	0	35	0.100	20,600
6,612	115	033	000	000	000	R	1010	4		59	SAWMILL WAY	09/04/09	115,000	1S	0.920	127,300
6,709	106	028	000	000	000	R	1010	5	KW1	21	BRICK KILN ROAD	04/16/10	0	38	0.583	212,000
6,723	107	004	000	000	000	R	1300	5			KILNWOOD LANDING	03/03/11	0	38	1.020	62,400
2,729	146	004	000	027	000	R	1031	5	AC2	201	HANSON MILL ROAD	06/25/10	0	DC	0.000	83,100
2,767	146	004	000	046	000	R	1031	5	AC2	201	HANSON MILL ROAD	07/28/09	62,533	1N	0.000	86,200
2,781	146	004	000	131	000	R	1060	5	AC2	201	HANSON MILL ROAD	08/06/09	30,133	1D	0.000	70,000
2,789	137	014	000	000	000	R	1013	9	KN1	48	AVON SHORES ROAD	01/19/10	0	44	0.690	361,700
2,793	137	009	000	000	000	R	1300	5			AVON SHORES ROAD	01/19/10	0	44	4.200	81,800
4,591	169	059	000	000	000	R	1013	9	W10	18	LAKE SHORE DRIVE	01/08/11	0	44	0.360	699,600
2,861	142	056	000	000	000	R	1320	5			MERRIVALE ROAD	04/02/10	0	44	0.040	3,800
2,863	142	058	000	000	000	R	1320	5			MERRIVALE ROAD	03/24/11	0	44	0.050	3,900
2,868	142	063	000	000	000	R	1013	9	KN1	34	MERRIVALE ROAD	03/24/11	0	44	0.280	352,900
2,882	142	076	000	000	000	R	1013	9	KN1	9	WYLIE WAY	10/05/10	315,000	00	0.320	281,200
2,902	150	003	000	000	000	R	1010	4		889	GOV. WENTWORTH HIGHWAY	06/24/09	0	1A	21.630	146,210
4,806	283	027	000	000	000	R	1013	9	CW1	32	CAPTAINS WALK	10/15/10	0	44	1.120	1,436,400
4,808	283	025	000	000	000	R	1330	9	CW1		CAPTAINS WALK	07/29/09	0	1A	1.010	1,121,100
1,054	084	002	000	000	000	R	1013	9	SQ1	21	BEAN COVE ROAD	06/23/10	0	1N	5.940	2,105,100
6,757	112	066	000	000	000	R	1013	9	KN1	30	DEERCROSSING	12/09/10	250,000	38	0.370	301,600
990	161	005	000	000	000	R	1013	9	W14	9	ASPEN DRIVE	11/19/09	0	1A	1.100	870,700
5,184	245	105	000	000	000	R	1010	5	FH1	17	WHITESELL ROAD	09/23/10	0		0.250	208,800
5,986	173	021	000	000	000	R	1013	9	W09	207	HANSON DRIVE	06/11/10	0	44	0.250	642,600
1,973	185	006	000	000	000	R	1010	6	BP4	55	WALLBRIDGE WAY	05/14/10	0	44	3.300	683,500
1,671	288	016	000	000	000	R	1093	9	W01	71	WINDERMERE ROAD	03/25/11	0	44	0.970	1,452,900
622	002	001	000	000	000	R	1011	5	99	467	OSSIPEE MOUNTAIN ROAD	06/24/10	0	44	6.300	371,700
902	043	013	000	000	000	R	1013	9	BY1	18	HOLLAND STREET	10/16/09	165,000	24	2.700	214,400
152	121	026	000	000	000	R	1010	5	SV1	19	OSLO STREET	09/07/10	120,000	38	0.229	130,900
9	049	015	000	000	000	R	1300	5			HARTFORD VALLEY ROAD	02/09/11	0	38	12.400	94,300
1,559	129	108	000	000	000	R	1010	5	SV1	21	SPITZEN STREET	07/10/09	0	1A	0.440	303,800
5,735	037	004	000	000	000	R	1013	9	SQ1	180	OLD HARVARD ROAD	07/01/09	0	1A	4.500	2,188,700
6,753	112	062	000	000	000	R	1013	9	KN1	50	DEERCROSSING	10/18/10	358,000	00	0.330	351,400
3,034	111	020	000	000	000	R	1310	5			WESTWOOD SHORES ROAD	07/19/10	499,000	21	0.510	26,300
3,766	254	004	000	000	000	R	1013	9	W14	65	BEEDE ROAD	11/16/09	0	1A	4.600	1,055,800
2,014	186	015	000	000	000	R	1010	8	BP1	1	RIDGE ROAD	11/30/09	0	38	0.640	871,300
5,905	174	042	000	000	000	R	1013	9	W07	24	DEEPWATER POINT	09/20/10	0	44	0.410	604,000
5,907	174	044	000	000	000	R	1013	9	W07	20	DEEPWATER POINT	09/10/09	0	1A	0.380	577,500
5,908	174	045	000	000	000	R	1013	9	W07	16	DEEPWATER POINT	02/22/11	0	44	0.440	586,900
5,913	174	050	000	000	000	R	1013	9	W08	4	DEEPWATER POINT	12/20/10	0	DC	0.250	349,300

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5,917	174	054	000	000	000	R	1013	9	W08	262	KRAINEWOOD DRIVE	01/25/11	0	44	0.280	461,700
2,058	023	014	000	000	000	C	0322	G	C10	3/1195	WHITTIER HIGHWAY	06/15/10	6,000	45	4.230	472,200
4,625	140	005	000	000	000	R	1010	5		134	BEAN ROAD	03/21/11	59,933	25	0.390	128,700
5,670	118	024	000	000	000	R	1013	9	W20	398	WENTWORTH SHORES ROAD	08/21/09	0	1A	0.490	491,200
5,696	146	004	000	017	000	R	1031	5	AC1	201	HANSON MILL ROAD	08/31/09	0	1A	0.000	145,200
4,818	283	015	000	000	000	R	1320	5			CAPTAINS WALK	07/29/09	0	1A	0.489	5,200
4,823	028	006	000	000	000	R	1330	9	SQ1		BEAN ROAD	12/13/10	0	38	0.080	148,400
1,445	120	070	000	000	000	R	1010	5	SV1	42	BASEL STREET	08/31/09	0	1A	0.790	218,000
5,939	194	009	000	000	000	R	1013	9	W01	222	KRAINEWOOD DRIVE	05/17/10	0	1A	0.320	898,600
5,647	131	035	000	000	000	R	1060	5			WENTWORTH SHORES ROAD	03/30/10	0	44	0.570	61,800
1,081	079	005	000	000	000	R	1010	5		550	BEAN ROAD	07/13/09	0	DC	5.400	117,600
1,657	060	007	000	000	000	R	1013	9	SQ1	77/578	HIGH HAITH ROAD	03/11/10	0	44	1.680	1,518,000
1,667	081	011	000	000	000	R	1013	9	SQ1	440	HIGH HAITH ROAD	10/07/10	0	DC	11.820	2,207,165
5,736	037	005	000	000	000	R	1330	9	SQ1		OLD HARVARD ROAD	07/01/09	0	1A	4.500	1,659,300
6,055	168	008	000	000	000	R	1013	9	W1D	39	GREGSON LANE	01/14/10	630,000	1O	0.300	982,800
7,098	006	011	000	000	000	R	1010	5		150	EVANS ROAD	11/03/10	15,000	1N	4.970	305,100
1,693	291	018	000	000	000	R	1013	9	W01	177	WINDERMERE ROAD	04/24/09	0	1A	1.600	1,101,800
3,899	281	007	000	000	000	R	1013	9	W12	31	MAYER ROAD	07/09/10	0	44	0.430	653,700
3,886	280	012	000	000	000	R	1013	9	W13	6	WELLSWOOD ROAD	03/10/11	0	1N	2.400	1,087,300
3,243	101	001	000	000	000	R	1013	9	LE1	11	MOOSE WALK	11/12/10	0	38	0.690	413,400
3,292	134	019	000	000	000	R	1010	5		10	GRUNER EXTENSION	08/13/09	0	1A	5.340	197,000
3,303	217	009	000	000	000	R	1013	9	BC1	43	BLACK CAT ISLAND ROAD	10/06/10	0	44	0.250	717,600
3,336	219	010	000	000	000	R	1013	9	BC1	3	LEOPARDS LEAP	01/22/10	0	44	0.430	893,200
6,105	142	031	000	000	000	R	1010	5		165	LAKE SHORE DRIVE	09/03/09	0	1A	0.680	124,100
5,119	255	024	000	000	000	R	1013	9	W01	65	OAK LANDING ROAD	08/26/10	0	44	0.840	1,394,900
7,002	169	046	000	001	015	R	1020	5	CV3	78	LAKE SHORE DRIVE	07/31/09	300,000	1N	0.000	307,200
5,377	189	034	000	000	000	R	1013	9	W17	89	BUZZELLS COVE ROAD	01/06/10	0	1N	0.887	802,200
2,039	207	030	000	000	000	R	1010	5	BP4	54	BEACH ROAD	08/12/09	0	1A	2.210	740,800
74	154	003	000	000	000	S	6600	4			OLD MOUNTAIN ROAD	04/13/09	0	44	122.000	9,272
1,198	269	008	000	000	000	R	1013	9	IL1	46	DOW ISLAND	03/15/11	0	44	1.790	413,200
6,181	169	039	000	000	000	R	1013	9	W01	38	ALPINE PARK ROAD	03/05/10	0	44	1.200	1,123,600
6,987	169	044	000	001	002	R	1020	5	FT	18	ALPINE PARK ROAD	10/20/09	0	1A	0.000	323,100
6,511	115	012	000	000	000	R	1010	5		11	SAWMILL WAY	08/06/10	0	38	8.000	237,200
6,039	173	048	000	000	000	R	1013	9	W1D	17	BLACKEY COVE ROAD	10/30/09	0	1A	0.560	890,500
5,935	194	005	000	000	000	R	1013	9	W01	240	KRAINEWOOD DRIVE	03/03/10	0	44	1.100	1,064,200
4,137	098	081	000	000	000	R	1300	5	BM1	90	EDEN LANE	04/09/09	0	DC	1.840	104,500
4,157	099	059	000	000	000	R	1010	5	BM1	31	EDEN LANE	04/28/09	0	DC	0.402	171,000
4,160	099	062	000	000	000	R	1300	5	BM1		EDEN LANE	04/12/10	0	38	0.249	59,400
4,201	099	053	000	000	000	R	1300	5	BM1		PARADISE DRIVE	03/24/10	0	44	0.430	63,300
4,208	099	085	000	000	000	R	1013	9	BM3	267	PARADISE DRIVE	06/29/09	0	1A	0.580	239,500
4,216	099	113	000	000	000	R	1010	5	BM1	250	PARADISE DRIVE	04/30/09	0	1A	0.190	124,700
4,220	099	116	000	000	000	R	1010	5	BM1	238	PARADISE DRIVE	04/21/09	160,000	1A	0.200	136,200
770	027	007	000	000	000	R	1010	5		410	SHERIDAN ROAD	11/25/09	160,000	81	8.300	205,200
981	162	080	000	000	000	R	1013	9	W20	57	JEREMIAH SMITH ROAD	07/16/09	0	1A	0.640	642,800
1,037	189	005	000	000	000	R	1300	5			FERRY ROAD	07/01/09	75,000	1N	6.110	86,200
6,133	169	033	000	000	000	R	1013	9	W1D	106	LAKE SHORE DRIVE	09/23/09	0	1A	4.800	1,114,800

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5,703	146	004	000	014	000	R	1031	5	AC3	201	HANSON MILL ROAD	04/21/10	96,000	1G	0.000	129,700
5,830	167	010	000	000	000	R	1010	5		53	KRAINEWOOD DRIVE	02/22/11	0	44	2.100	207,800
630	003	003	000	000	000	R	1010	5	98	456	OSSIPEE MOUNTAIN ROAD	08/13/10	0	44	1.390	181,100
3,535	160	022	000	000	000	R	1013	9	SV2	17	POINT DRIVE	05/07/10	0	44	0.530	692,300
5,519	147	007	000	000	000	R	1010	5	BB1	44	BRAE BURN ROAD	12/21/10	0	39	0.480	215,800
6,937	200	037	000	032	032	R	1020	5	WW1	32	WINDWARD WAY	03/09/10	725,000	25	0.000	586,800
1,296	130	057	000	000	000	R	1013	9	SV12	40	GANSY LANE	10/01/10	600,000	1G	0.290	617,400
810	052	009	000	000	000	R	1010	4		1026	WHITTIER HIGHWAY	01/24/11	0	44	7.900	157,200
5,999	173	025	000	000	000	R	1310	6			BEECHWOOD CIRCLE	09/29/09	0	1A	4.100	35,500
590	045	003	000	000	000	R	1010	5		92	RANDALL ROAD	06/16/10	60,113	37	6.840	152,300
597	046	007	000	000	000	R	1010	5		211	OSSIPEE MOUNTAIN ROAD	09/03/10	0	44	1.160	153,700
7,001	169	046	000	001	014	R	1020	5	CV3	78	LAKE SHORE DRIVE	03/29/11	0	44	0.000	235,300
6,097	168	011	000	000	000	R	1310	5			KNOLL POINT DRIVE	10/07/09	0	1A	1.040	31,200
5,869	174	006	000	000	000	R	1013	9	W08	15	HOMESTEAD LANE	01/27/11	0	44	0.980	461,400
5,879	174	016	000	000	000	R	1013	9	W07	34	SALMON MEADOW LANE	02/19/10	0	44	0.390	621,400
1,687	291	012	000	000	000	R	1013	9	W01	8	MINISTER POINT ROAD	12/18/09	0	38	1.400	1,507,300
7,034	133	040	000	000	000	R	1013	9	W18	8	SECOND POINT ROAD	12/01/10	0	44	1.000	901,000
6,429	216	036	000	000	000	R	1300	5	WA2		ELLACOYA PATH	05/07/10	0	1N	1.240	135,200
2,366	272	034	000	000	000	R	1010	5	WS1	74	WOODRIN ROAD	07/29/09	0	1A	0.720	225,200
4,691	169	055	000	001	004	R	1020	5	SF2	42	LAKE SHORE DRIVE	10/25/10	84,000	38	0.000	110,900
5,843	166	008	000	000	000	R	1010	5		71	DRIFTWOOD DRIVE	04/03/09	0	1A	1.700	196,100
6,033	173	042	000	000	000	R	1013	9	W1D	17	WILSON ROAD	05/14/09	0	1A	1.500	1,053,500
4,499	072	089	000	000	000	R	1010	5	BM1	48	PARADISE DRIVE	02/22/11	0	44	1.850	213,500
774	027	003	002	000	000	R	1060	5			SHERIDAN ROAD	08/17/10	155,000	21	9.090	86,500
184,296	016	009	000	000	000	R	1300	0			HOLLAND STREET	04/29/09			0.110	800
184,297	079	018	000	000	000	R	1300	5			RED HILL ROAD	12/07/09	0	12	2.380	70,700
5,533	148	008	000	000	000	R	1010	5	BB1	24	SUSAN DRIVE	02/18/11	0	44	0.470	238,200
4,618	140	023	000	000	000	R	1010	5		145	BEAN ROAD	09/30/09	0	1A	0.560	99,900
1,011	161	025	000	000	000	R	1013	9	W14	72	CURTIS LANE	01/25/10	0	44	0.630	723,300
3,624	128	051	000	000	000	R	1010	5	SV1	46	OBERDORF STREET	02/22/10	0	DC	0.655	155,400
3,656	128	004	000	000	000	R	1310	5	SV1		OLYMPIA STREET	08/02/10	50,000	38	2.180	54,800
184,361	194	034	001	000	000	R	1330	9	W01		EAGLE SHORE ROAD	08/13/10	0	1N	2.330	1,256,900
4,516	242	023	000	000	000	R	1013	9	W1F	56	COOKS POINT ROAD	05/11/09	0	1A	0.590	1,112,400
5,266	180	021	000	000	000	R	1013	9	W14	107	COTTAGE ROAD	08/25/10	0	DC	0.430	754,200
5,372	189	028	000	000	000	R	1013	9	W18	55	BUZZELLS COVE ROAD	11/13/09	0	1A	0.780	690,700
3,132	278	023	000	000	000	R	1013	9	W01	32	HUMMINGBIRD LANE	12/20/10	0	38	1.970	1,427,000
3,746	253	001	000	000	000	R	1060	7			WINAUKEE ROAD	12/30/10	0	38	3.370	88,400
60	182	003	000	000	000	R	1010	4	99	1203	GOV. WENTWORTH HIGHWAY	11/12/09	0	1A	5.000	285,200
1,943	288	008	000	L0D	038	R	1023	5	COND	484	LONG ISLAND ROAD	10/04/10	0	DC	0.000	31,900
5,764	189	039	000	000	000	R	1010	5		8 & 58	BUZZELLS COVE ROAD	08/25/10	0	44	56.000	147,335
5,717	146	004	000	150	000	R	1031	5	AC2	201	HANSON MILL ROAD	07/14/09	0	1A	0.000	83,600
5,794	223	075	000	000	000	R	1010	5	WA1	8	KIMS ALLEY	02/10/10	0	38	2.130	237,200
6,497	057	004	000	000	000	R	1013	9	SQ1	231	HARVARD CAMP ROAD	01/19/11	0	44	7.200	2,282,200
2,158	101	004	000	000	000	R	1330	9	LE1		MOOSE WALK	11/12/10	0	38	2.600	277,900
2,194	117	002	000	000	000	R	1013	9	IL2	40	BADGER ISLAND POINT	07/02/09	0	1A	0.290	177,900
2,210	117	005	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	2.310	70,300

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2,214	117	010	000	000	000	R	1330	9	W19		GILMAN POINT ROAD	02/22/11	0	44	1.890	451,900
2,308	264	016	000	000	000	R	1320	5	LW1		LEEWARD SHORES ROAD	01/26/10	0	44	1.100	8,500
2,345	263	020	000	000	000	R	1010	5	WS1	126	LONG ISLAND ROAD	12/21/10	0	44	1.000	187,700
2,622	165	002	000	000	000	S	6000	5			STANYAN ROAD	08/05/10	0	44	5.000	1,125
647	020	001	000	000	000	S	6200	5			OSSIPEE MOUNTAIN ROAD	08/13/10	0	44	51.000	7,038
1,292	130	047	000	000	000	R	1013	9	SV12	66	GANSY LANE	07/05/09	0	1A	0.710	1,243,000
4,728	282	009	000	000	000	R	1013	9	W12	3	NOEL ROAD	01/22/10	0	44	0.460	722,000
1,626	129	013	000	000	000	R	1010	5	SV1	48	LANGDORF STREET	06/22/09	0	1N	0.994	156,600
5,030	235	019	000	000	000	R	1010	5		1074	MOULTONBORO NECK ROAD	07/27/10	0	44	3.100	217,800
1,632	067	018	000	000	000	R	1010	5		108	LEE ROAD	01/22/10	456,000	25	9.630	612,200
2,570	145	025	000	000	000	R	1330	9	W18		FIRST POINT ROAD	06/30/09	365,000	21	0.153	123,500
3,870	270	011	000	000	000	R	1013	9	W14	22	DEERHAVEN ROAD	06/25/09	0	1A	0.360	620,200
4,807	283	026	000	000	000	R	1013	9	CW1	36	CAPTAINS WALK	07/29/09	0	1A	1.920	2,384,100
5,268	180	023	000	000	000	R	1330	9	W14		COTTAGE ROAD	06/04/09	0	1A	0.254	556,600
5,276	180	027	000	000	000	R	1060	5			COTTAGE ROAD	06/04/09	0	1A	0.142	50,300
5,277	180	026	000	000	000	R	1310	5			COTTAGE ROAD	06/04/09	0	1A	0.103	21,300
5,278	180	028	000	000	000	R	1310	5			COTTAGE ROAD	08/25/10	0	DC	0.180	22,700
3,382	194	029	000	000	000	R	1013	9	W07	121	EAGLE SHORE ROAD	09/27/10	858,000	00	0.490	598,300
3,851	271	019	000	000	000	R	1013	9	W14	90	DEERHAVEN ROAD	02/22/10	0	DC	0.650	757,900
5,553	146	010	000	000	000	R	1013	9	W18	15	TOLTEC POINT ROAD	07/23/10	0	38	0.350	546,700
5,009	236	010	000	000	000	R	1330	9	W02		ECHO LANDING ROAD	08/24/10	0	44	0.040	221,600
5,020	236	021	000	000	000	R	1010	5	WA1	100	ECHO LANDING ROAD	08/24/10	0	44	1.600	197,700
5,856	166	023	000	000	000	R	1093	9	W08	62	DRIFTWOOD DRIVE	08/17/09	335,000	1O	0.510	411,800
2,138	023	013	000	000	000	R	1010	5	SL1	179	SKYLINE DRIVE	08/11/10	0	38	1.400	179,100
5,322	188	025	000	000	000	R	1013	9	W14	98	WYMAN TRAIL	10/21/09	0	1A	0.910	1,274,100
5,059	224	005	000	000	000	R	1010	8	HD2	13	HARBOURSIDE DRIVE	10/28/09	0	DC	0.593	651,300
5,366	189	022	000	000	000	R	1013	9	W18	22	ARROW TRAIL	10/21/09	0	1A	0.300	508,100
5,375	189	031	000	000	000	R	1013	9	W18	65	BUZZELLS COVE ROAD	08/25/10	0	44	0.750	667,000
3,814	254	048	000	000	000	R	1013	9	W14	50	WATSON SHORE ROAD	06/05/09	0	1A	0.270	689,200
2,589	133	025	000	000	000	R	1013	9	W18	7	SECOND POINT ROAD	04/21/09	0	1A	0.867	809,300
5,094	247	002	000	000	000	R	1013	9	W12	1	GENEVA POINT ROAD	02/23/10	0	44	4.500	988,500
5,112	255	017	000	000	000	R	1013	9	W1C	37	OAK LANDING ROAD	12/28/09	0	44	0.360	731,600
5,192	245	096	000	000	000	R	1010	5	FH1	12	SPINNAKER DRIVE	04/27/09	0	1A	0.240	205,300
5,208	245	051	000	000	000	R	1010	5	FH1	9	SPARROW LANE	09/23/09	0	1A	0.330	221,600
2,751	146	004	000	066	000	R	1300	5	AC2	201	HANSON MILL ROAD	02/02/10	0	38	0.000	70,000
3,297	134	028	000	000	000	R	1300	5			MOULTONBORO NECK ROAD	12/20/10	45,000	1N	6.420	78,200
4,710	169	057	000	003	004	R	1020	5	AB2	32	LAKE SHORE DRIVE #4	10/05/10	260,000	00	0.000	93,100
6,443	200	010	000	000	000	R	1013	9	W01	68	KONA BAY ROAD	04/09/09	0	1A	0.350	837,300
3,043	111	029	000	000	000	R	1013	9	KN1	38	WESTWOOD SHORES ROAD	07/19/10	499,000	21	0.540	427,800
3,102	166	033	000	000	000	R	1010	5		276	MOULTONBORO NECK ROAD	08/05/10	0	44	18.000	309,399
4,648	169	068	000	000	000	C	3260	I	C20	17	WHITTIER HIGHWAY	11/29/10	140,000	33	0.744	240,700
5,831	167	011	000	000	000	R	1300	5			KRAINEWOOD DRIVE	02/22/11	0	44	2.000	68,400
3,934	232	002	000	000	000	R	1060	7			GENEVA POINT ROAD	05/04/10	0	DC	0.170	29,300
3,951	232	010	000	000	000	R	1013	9	IL2	2	HARTSHORNE ISLAND	05/04/10	0	DC	0.570	217,200
3,487	197	006	000	000	000	R	1013	9	W01	346	REDDING LANE	05/22/09	0	1A	0.640	1,155,500
3,057	112	019	000	000	000	R	1013	9	KN1	137	KANASATKA ROAD	11/01/10	0	38	0.950	392,600

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AV PID	Map	Lot	Lot Cut	Unit	Uni Cut	Class	Use Code	S I	Nhbd	Street Number	Street Name	Sale Date	Price	Val Code	Land Area in Acres	al Assessed arcel Value
184,401	159	009	001	000	000	R	1300	5			SEVERANCE ROAD	05/05/10	0	1N	3.210	75,800
184,421	039	001	001	000	000	R	1300	5			BEAN ROAD	06/10/10	0	1N	3.420	77,100
1,147	104	015	000	000	000	R	1010	6		103	MARVIN ROAD	12/09/10	0	1N	2.170	167,000
3,250	103	007	000	000	000	C	3220	H	C10	512	WHITTIER HIGHWAY	02/09/10	185,000	37	0.766	182,100
7,055	060	006	000	000	000	R	1013	9	SQ1	580	HIGH HAITH ROAD	12/21/10	0	44	2.000	2,702,300
7,045	200	037	000	BS0	009	R	1022	5			WINDWARD WAY	12/30/09	68,133	25	0.000	32,500
6,326	242	034	000	000	000	R	1013	9	W1F	17	SLADE LANE	12/02/10	1,475,000	24	1.100	1,296,400
4,523	242	030	000	000	000	R	1013	9	W1F	46	ROCKY WINDS ROAD	05/07/10	3,700,000	00	1.180	3,605,900
5,955	194	018	000	000	000	R	1013	9	W07	49	HANSON DRIVE	10/26/10	0	38	0.310	580,700
5,973	173	008	000	000	000	R	1013	9	W09	145	HANSON DRIVE	09/20/10	0	1J	1.300	600,800
2,208	117	008	000	000	000	R	1013	9	W19	161	GILMAN POINT ROAD	02/22/11	0	44	40.000	1,312,700
4,472	072	082	000	000	000	R	1010	5	BM1	82	PARADISE DRIVE	09/03/09	0	1A	0.237	180,900
5,403	204	006	000	000	000	R	1300	5			BUZZELLS COVE ROAD	01/06/10	50,000	38	1.200	63,500
1,542	130	051	000	000	000	R	1310	5	SV1		GANSY LANE	07/06/09	0	1A	0.970	46,400
4,745	283	006	000	000	000	R	1090	6		95-397	LONG ISLAND ROAD	09/18/09	210,000	1O	0.920	222,100
184,124	114	033	001	000	000	S	6600	0			RED HILL ROAD	12/29/10	170,000	90	14.980	1,423
3,321	217	025	000	000	000	R	1013	9	BC1	170	BLACK CAT ISLAND ROAD	05/10/10	0	38	0.390	946,700
4,678	169	011	000	000	000	R	1010	5		47	LAKE SHORE DRIVE	04/02/10	0	44	1.400	270,000
3,937	226	002	000	000	000	R	1013	9	W12	44	GARNET POINT ROAD	06/26/09	0	1A	1.200	842,400
2,860	142	055	000	000	000	R	1013	9	KN4	19	MERRIVALE ROAD	04/02/10	0	44	0.600	278,800
3,509	195	023	000	000	000	R	1013	9	W1D	262	REDDING LANE	11/23/10	0	38	0.740	932,000
4,980	223	063	000	000	000	R	1013	9	W05	6	CAMP ROAD	10/12/10	580,000	24	0.330	651,000
6,172	171	002	000	000	000	R	1330	9	W01	86	ALPINE PARK ROAD	09/22/10	243,733	48	0.800	955,200
4,381	070	002	000	000	000	R	1010	5		45	YUKON TRAIL	01/04/10	0	38	2.000	218,100
3,912	281	017	000	000	000	R	1013	9	W12	68	SOUTHERLEE SHORES ROAD	12/04/09	0	38	0.400	664,400
1,264	074	014	000	000	000	R	1010	5		143	LEES MILL ROAD	05/19/09	0	1A	0.510	212,600
4,645	140	016	000	000	000	R	1310	5	C10		BEAN ROAD	04/17/09	0	1A	11.800	58,600
6,942	200	037	000	032	033	R	1020	5	WW1	33	WINDWARD WAY	03/09/10	0	44	0.000	552,200
3,491	197	002	000	000	000	R	1013	9	W01	336	REDDING LANE	07/06/09	0	1A	0.850	1,093,600
5,021	236	022	000	000	000	R	1010	5	WA1	94	ECHO LANDING ROAD	08/18/09	0	1A	3.300	227,600
2,777	146	004	000	112	000	R	1031	5	AC2	201	HANSON MILL ROAD	04/07/09	25,000	1A	0.000	86,900
5,436	148	018	000	000	000	R	1013	9	W20	140	WENTWORTH SHORES ROAD	12/29/09	0	44	0.750	896,500
4,579	243	025	000	000	000	R	1013	9	W01	258	LONG POINT ROAD	07/06/10	0	44	0.500	917,600
184,113	223	075	001	000	000	R	1310	5	WA1		KIMBALL DRIVE	02/10/10	0	38	3.570	85,700
3,171	272	022	000	000	000	R	1010	5		21	DEER RUN LANE	11/12/10	105,000	00	1.100	126,300
6,811	283	014	000	BS0	024	R	1022	5	COND		JONATHAN'S LANDING SLIP #	08/31/10	375,000	1G	0.000	44,800
6,896	283	014	000	015	063	R	1020	5	JT6	32	TOPSIDE ROAD - UNIT 1	08/31/10	375,000	1G	0.000	373,500
1,656	060	005	000	000	000	R	1013	9	SQ1	584	HIGH HAITH ROAD	12/21/10	0	44	1.200	1,938,400
6,438	200	001	000	000	000	R	1010	6	WA2	43	KONA BAY ROAD	02/28/11	323,000	00	0.940	274,500
100,271	185	002	000	000	000	R	1300	4	99		GOV. WENTWORTH HIGHWAY	07/29/10	0	38	6.160	90,000
1,106	085	012	000	000	000	R	1330	9	WK1		INDIAN CARRY ROAD	12/30/10	0	44	0.987	162,100
100,244	108	002	000	000	000	E	9100	5			BEAN ROAD	05/07/09	0	1N	121.360	598,300
7,015	213	011	000	000	000	R	1010	5	99	834	MOULTONBORO NECK ROAD	03/15/11	875,000	1G	9.580	761,700
6,976	202	009	000	000	000	R	1010	5		696	MOULTONBORO NECK ROAD	07/28/10	0	44	9.950	195,500
6,917	283	014	000	012	046	R	1020	5	JT4	12	TOPSIDE ROAD - UNIT 4	09/27/10	30,000	1N	0.000	349,000
3,913	282	004	000	000	000	R	1013	9	W12	64	SOUTHERLEE SHORES ROAD	06/10/10	0	44	0.460	698,100

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3,964	099	094	000	000	000	R	1013	9	BM3	281	PARADISE DRIVE	06/04/10	0	44	0.260	233,600
4,592	169	060	000	000	000	R	1013	9	W10	14	LAKE SHORE DRIVE	05/20/09	0	1A	1.500	666,800
1,668	081	012	000	000	000	R	1013	9	SQ1	426	HIGH HAITH ROAD	03/10/10	0	38	2.400	2,862,900
5,450	162	017	000	000	000	R	1013	9	W20	54	ORTON LANE	04/22/10	0	44	0.450	482,300
5,461	162	038	000	000	000	R	1300	5	OR1	51	ORTON LANE	04/22/10	0	44	0.450	77,100
184,132	142	053	000	000	000	E	9035	9	IL2		ISLAND OFF MERRIVALE ROAD	11/23/10	0	35	0.020	11,200
6,901	283	014	000	010	041	R	1020	5	JT8	10	LONDON HILL RD UNIT 1	01/07/11	0	1N	0.000	359,900
7,100	044	032	000	000	000	R	1010	4	C10	1088	WHITTIER HIGHWAY	06/25/10	0	38	2.170	416,500
6,841	283	014	000	BS0	054	R	1022	5	COND		JONATHAN'S LANDING SLIP #	02/01/10	422,533	1G	0.000	44,800
4,593	169	061	000	000	000	R	1013	9	W10	12	LAKE SHORE DRIVE	05/20/09	0	1A	0.630	378,500
3,015	108	018	000	000	000	R	1060	5			SIBLEY ROAD	01/28/11	0	44	0.190	50,000
3,020	108	019	000	000	000	R	1013	9	KN1	10	DEVER ROAD	01/28/11	0	44	0.390	469,000
502	255	009	000	BS0	089	R	1022	5	COND	16	LONG ISLAND ROAD	02/04/11	17,000	25	0.000	15,100
2,779	146	004	000	127	000	R	1031	5	AC2	201	HANSON MILL ROAD	10/25/09	39,000	1A	0.000	84,200
2,492	252	023	000	000	000	R	1060	7			WINAUKEE ROAD	10/05/10	278,000	1G	0.050	10,700
2,953	252	005	000	000	000	R	1010	5	XW2	347	WINAUKEE ROAD	10/05/10	278,000	1G	0.740	345,000
3,723	128	043	000	000	000	R	1010	5	SV1	8	CASANNA STREET	07/29/10	0	38	0.238	201,400
5,538	147	020	000	000	000	R	1010	5	BB1	6	COUNTRY SIDE LANE	05/27/10	0	44	0.470	191,300
2,207	102	008	000	000	000	R	1300	5			GILMAN POINT ROAD	02/22/11	0	44	2.560	71,800
1,122	115	035	000	000	000	R	1010	4		483	WHITTIER HIGHWAY	12/30/10	0	38	1.000	150,500
184,173	235	012	000	000	000	E	9035	5			ECHO LANDING ROAD	11/23/10	0	35	0.580	13,600
184,243	045	004	001	000	000	R	1010	5		83	RANDALL ROAD	08/14/09	0	1A	25.020	164,262
5,102	246	021	000	000	000	R	1010	7	99	5	LONG ISLAND ROAD	06/11/10	255,000	25	0.320	166,400
524	255	009	000	BS0	110	R	1022	5	COND	16	LONG ISLAND ROAD	06/11/10	255,000	25	0.000	67,200
184,341	213	017	001	000	000	R	1300	5			BARRETT PLACE	08/17/10	0	1N	3.420	77,100
6,066	167	029	000	000	000	R	1010	6		116	REDDING LANE	12/29/10	69,000	37	0.710	175,200
183,790	094	018	000	000	000	R	1300	5			VICTORY LANE	09/21/10	0	44	1.820	67,300
3,704	128	032	000	000	000	R	1010	5	SV1	18	JOANNA STREET	05/04/09	0	1A	0.292	244,100
6,593	114	033	000	000	000	R	1010	5		108	RED HILL ROAD	12/29/10	170,000	21	2.390	155,832
6,120	167	043	000	000	000	R	1010	8		106	BIRCH LANE	06/02/10	0	44	1.500	232,000
183,909	139	004	002	000	000	R	1300	5			BEAN ROAD	11/08/10	90,000	24	3.940	80,200
3,194	075	019	000	000	000	R	1330	9	IL2		EMERSON ISLAND	01/20/10	0	DC	0.160	14,200
871	052	002	000	000	000	C	3260	H	C20	5	OLD ROUTE 109	05/28/10	85,000	37	0.430	193,200
677	200	049	000	000	000	R	1013	9	W05	138	SWALLOW POINT ROAD	08/03/09	0	1A	0.490	696,000
5,826	167	004	000	000	000	R	1010	5		9	KRAINEWOOD DRIVE	02/28/11	82,133	37	2.300	117,100
3,246	089	016	000	000	000	R	1300	5			ACORN LANE	04/09/09	60,000	1A	0.970	61,900
236	121	197	000	000	000	R	1010	5	SV1	48	SUISSEVALE AVENUE	08/31/10	0	38	0.590	158,400
2,447	251	011	000	000	000	R	1013	9	W06	28	SPECTACLE CIRCLE	02/24/11	450,000	48	0.250	534,600
2,376	263	054	000	000	000	R	1010	5	WS1	26	WOODRIN ROAD	05/05/09	0	1A	0.590	264,300
6,481	201	028	000	000	000	R	1300	5	WA2	20	LIGHTHOUSE LANE	07/13/10	158,533	00	0.720	124,700
6,705	106	023	000	000	000	R	1010	5	KW1	15	HORNBEAM HOLLOW	03/12/10	310,000	01	0.647	371,300
2,989	111	002	000	000	000	R	1011	5		26	DAIGNEAU DRIVE	05/07/09	0	1N	4.450	175,200
4,810	283	023	000	000	000	R	1090	9	CW1	48	CAPTAINS WALK	06/09/09	0	1A	1.050	2,348,700
6,790	283	014	000	BS0	003	R	1022	5	COND		JONATHAN'S LANDING SLIP #	01/26/10	0	44	0.000	44,800
5,267	180	022	000	000	000	R	1013	9	W14	111	COTTAGE ROAD	06/04/09	0	1A	0.295	801,200
5,541	148	002	000	000	000	R	1010	5	BB1	12	COUNTRY SIDE LANE	07/31/09	0	1A	0.480	199,400

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6,817	283	014	000	BS0	030	R	1022	5	COND		JONATHAN'S LANDING SLIP #	01/14/11	420,000	21	0.000	44,800
6,862	283	014	000	003	012	R	1020	5	JT3	3	STARBOARD LANE - UNIT 1	01/14/11	420,000	21	0.000	334,700
4,816	283	017	000	000	000	R	1320	5			CAPTAINS WALK	06/09/09	0	1A	0.472	5,200
369	098	031	000	000	000	R	1010	5	SV1	33	LUCERNE STREET	04/28/09	123,533	1S	0.580	178,200
387	071	007	000	000	000	R	1010	4		465	GOV. WENTWORTH HIGHWAY	03/25/11	42,466	37	14.800	219,800
6,566	114	015	000	000	000	R	1013	9	KN1	27	BISHOP SHORE ROAD	02/23/10	0	44	0.550	356,300
6,584	114	026	000	000	000	R	1300	5			BISHOP SHORE ROAD	02/23/10	0	44	0.250	47,900
2,816	137	025	000	000	000	R	1010	5	KN3	14	AVON SHORES ROAD	09/11/09	0	1A	1.440	266,600
6,673	107	067	000	000	000	R	1010	5	HT1	4	HEATHERWOOD DRIVE	01/29/10	0	37	0.549	162,800
3,087	138	010	000	000	000	R	1320	5			KANASATKA ROAD	11/01/10	0	38	4.500	20,900
117	121	002	000	000	000	R	1010	5	SV1	31	SUISSEVALE AVENUE	02/22/11	0	45	0.459	142,900
3,232	090	004	000	000	000	R	1013	9	LE1	167	FOX HOLLOW ROAD	09/11/09	0	1A	1.600	614,000
6,209	169	021	000	000	000	R	1010	5		95	LAKE SHORE DRIVE	04/23/10	31,400	37	2.000	146,700
2,307	264	015	000	000	000	R	1013	9	W14	109	LEEWARD SHORES ROAD	12/16/09	0	38	0.870	852,400
5,691	131	016	000	000	000	R	1013	9	W20	260	WENTWORTH SHORES ROAD	03/30/10	0	44	0.360	507,000
6,955	283	014	000	015	060	R	1020	5	JT6	32	TOPSIDE ROAD - UNIT 4	01/26/10	0	44	0.000	369,700
538	049	014	000	000	000	R	1300	5			HARTFORD VALLEY ROAD	07/28/09	0	1A	1.760	63,800
381	049	013	000	000	000	R	1010	5		29	HARTFORD VALLEY ROAD	07/28/09	0	1A	3.320	222,300
4,894	177	007	000	000	000	R	1010	5		181	SHAKER JERRY ROAD	01/29/10	138,000	37	2.800	176,300
5,606	146	025	000	000	000	R	1010	5		218	HANSON MILL ROAD	12/21/09	0	39	2.540	185,800
7,018	103	022	000	000	000	R	1300	4		8	LINDAS WAY	06/09/10	375,000	37	1.680	53,900
2,709	146	004	000	084	000	R	1031	5	AC2	201	HANSON MILL ROAD	08/20/10	0	44	0.000	87,600
2,831	141	023	000	000	000	R	1010	5	KN5	7	SANDY COVE ROAD	08/03/09	197,000	1N	0.390	204,000
1,120	101	015	000	000	000	S	6400	9	W19		FOX HOLLOW ROAD	02/22/11	0	44	115.000	4,832
1,134	104	017	000	000	000	R	1010	6	99	100	MARVIN ROAD	12/28/09	0	44	48.000	1,333,061
5,109	255	014	000	000	000	R	1013	9	W1C	11	OAK LANDING ROAD	12/08/10	0	44	1.180	944,000
4,526	242	033	000	000	000	R	1013	9	W1F	22	ROCKY WINDS ROAD	05/12/10	0	44	2.000	1,429,000
4,132	093	054	000	000	000	R	1010	5	BM1	27	LEISURE DRIVE	06/09/09	0	1A	0.401	133,400
100,262	026	004	000	000	000	R	1010	5	SA	11	ABNAKI LANE	09/28/10	0	44	2.010	407,400
593	046	006	000	000	000	S	6400	5	99		OSSIPEE MOUNTAIN ROAD	11/12/09	20,000	1J	14.060	964
5,901	174	038	000	000	000	R	1013	9	W07	15	DEEPWATER POINT	02/25/10	0	44	0.640	747,500
6,095	168	014	000	000	000	R	1013	9	W1D	52	KNOLL POINT DRIVE	10/07/09	0	1A	0.290	862,600
4,085	090	001	000	BS0	011	R	1022	5			LEES MILL ROAD	09/21/10	1,500,000	1G	0.000	41,000
7,266	049	020	000	000	000	R	1010	8	FRM	7	FARM ROAD	10/12/10	230,000	37	1.680	336,300
183,920	140	011	011	000	000	R	1300	5	CD		COLONIAL DRIVE	06/09/09	100,000	1A	1.160	88,600
1,550	129	099	000	000	000	R	1010	5	SV1	181	CASTLE SHORE ROAD	04/27/10	0	38	0.910	297,200
4,757	282	027	000	000	000	R	1010	6		23	ADAMS SHORE ROAD	09/29/09	250,000	1G	0.480	173,800
2,984	139	015	000	000	000	R	1010	5		241	BEAN ROAD	04/23/09	0	DC	2.700	141,800
2,983	139	010	000	000	000	R	1010	5		207	BEAN ROAD	01/27/11	17,533	44	1.540	136,500
108	099	021	000	000	000	R	1010	5		158	STATES LANDING ROAD	04/20/10	0	44	1.160	278,500
7,025	134	004	000	000	000	R	1010	5		83	GREENES BASIN ROAD	10/14/10	0	44	3.240	273,300
2,988	139	021	000	000	000	R	1010	5		18	DAIGNEAU DRIVE	07/27/09	0	1A	1.800	189,100
1,154	103	023	000	000	000	R	1300	4	99		WHITTIER HIGHWAY	06/09/10	375,000	37	27.900	534,900
184,283	067	018	001	000	000	R	1300	5	C10		LEE ROAD	04/07/09	0	1N	2.652	72,500
184,285	253	001	002	000	000	R	1060	7			WINAUKEE ROAD	02/07/11	0	38	3.130	86,500
184,287	248	002	000	000	000	R	1060	7			WINAUKEE ROAD	12/30/10	0	38	5.360	99,000

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184,288	253	001	001	000	000	R	1060	7			WINAUKEE ROAD	02/07/11	0	38	4.350	93,900
3,505	195	019	000	000	000	R	1013	9	W1D	284	REDDING LANE	07/13/09	0	1A	0.820	919,100
80	153	010	000	000	000	R	1010	6	98	75	CLOUDVIEW DRIVE	10/04/10	0	38	4.060	237,700
7,016	213	010	000	000	000	E	9205	5			MOULTONBORO NECK ROAD	03/15/11	875,000	1G	3.830	0
1,529	130	036	000	000	000	R	1010	5	SV1	149	CASTLE SHORE ROAD	03/02/11	0	38	0.760	475,100
3,161	278	036	000	000	000	R	1010	5	WD1	59	WILDWOOD DRIVE	01/13/10	0	38	1.600	205,600
576	049	008	000	000	000	S	6000	0	99		OSSIPEE MOUNTAIN ROAD	04/10/09	0	1A	33.000	4,963
2,933	249	029	000	000	000	R	1010	9	XW1	68	CROSSWINDS DRIVE	12/21/09	610,000	1G	0.450	678,300
2,963	249	043	000	BS0	010	R	1022	5			BOATSLIP #10	12/21/09	610,000	1G	0.000	41,400
1,702	291	027	000	000	000	R	1010	5	WA1	196	WINDERMERE ROAD	09/01/10	0	44	0.698	223,400
5,369	189	024	000	000	000	R	1310	5			BUZZELLS COVE ROAD	03/01/10	27,000	1G	0.300	24,400
5,154	245	019	000	000	000	R	1010	5	FH1	132	FAR ECHO ROAD	03/22/11	0	44	0.230	268,100
5,776	213	005	000	000	000	R	1010	5	98	843	MOULTONBORO NECK ROAD	03/14/11	170,000	25	5.600	195,500
6,078	142	004	000	000	000	R	1010	6		32	REDDING LANE	02/19/10	0	44	1.100	171,900
3,237	090	009	000	000	000	R	1013	9	LE1	19	FULLER ROAD	04/28/09	648,000	25	0.700	586,000
7,109	068	016	000	000	000	R	1010	8		47	HAYES LANE	05/18/09	0	1A	2.470	304,300
6,669	107	063	000	000	000	R	1010	5	HT1	36	EVERGREEN DRIVE	03/16/10	181,330	37	0.706	243,500
5,073	224	015	000	000	000	R	1010	5	99	910	MOULTONBORO NECK ROAD	12/01/10	244,000	1A	1.000	215,100
183,785	094	012	000	000	000	R	1300	5			VICTORY LANE	09/21/10	32,000	24	1.660	66,300
3,394	199	001	000	000	000	R	1013	9	W01	155	EAGLE SHORE ROAD	06/17/10	0	44	1.200	2,067,900
831	052	027	000	000	000	C	3220	H	C20	967	WHITTIER HIGHWAY	04/01/11	315,000	37	1.650	661,800
6,371	215	006	000	000	000	R	1010	6		16	CROWLEY CIRCLE	06/09/09	271,333	1L	2.270	289,400
4,379	069	020	000	000	000	R	1010	4		391	GOV. WENTWORTH HIGHWAY	02/03/11	182,533	00	2.160	146,900
184,402	125	002	000	000	000	E	910R	D	C10	55-479	OLD MOUNTAIN ROAD	05/12/10	0	97	7.260	258,600
4,783	283	032	000	000	000	R	1090	7		8	WEST WINDS ROAD	12/04/09	226,000	37	2.220	290,700
999	162	093	000	000	000	R	1010	5		463	SHAKER JERRY ROAD	06/22/09	0	1A	1.290	207,500
3,713	150	025	000	000	000	R	1010	5	SV1	26	BERNDORF AVENUE	05/03/10	275,000	00	1.030	273,000
5,183	245	104	000	000	000	R	1010	5	FH1	15	WHITESELL ROAD	03/31/11	0	44	0.240	186,300
184,214	233	003	000	000	000	R	1013	9	W12	17	WINACRES ROAD	07/13/09	0	1A	2.190	1,235,300
3,319	217	023	000	000	000	R	1013	9	BC1	174	BLACK CAT ISLAND ROAD	12/15/10	0	44	0.330	651,200
6,818	283	014	000	BS0	031	R	1022	5	COND		JONATHAN'S LANDING SLIP #	01/07/11	0	44	0.000	44,800
184,044	152	014	000	000	000	R	1300	5			SEVERANCE ROAD	01/06/11	0	40	0.430	5,100
184,295	016	002	001	000	000	R	1300	5			HOLLAND STREET	04/29/09	0	1N	4.040	80,800
4,675	169	007	000	000	000	R	1010	5		15	LAKE SHORE DRIVE	09/15/10	0	38	0.470	162,000
4,690	169	055	000	001	003	R	1020	5	SF2	42	LAKE SHORE DRIVE	08/18/09	250,000	1N	0.000	140,600
4,765	282	036	000	000	000	R	1013	9	W11	22	ADAMS SHORE ROAD	09/29/09	570,000	1G	0.460	639,000
4,276	092	009	000	000	000	R	1010	5	BM1	58	GLEN FOREST DRIVE	02/08/10	0	44	0.201	210,000
2,425	263	079	000	000	000	R	1013	9	W01	54	WEST POINT ROAD	09/22/09	0	1A	0.670	2,274,400
5,365	189	021	000	000	000	R	1013	9	W18	24	ARROW TRAIL	03/01/10	393,000	1G	0.240	480,600
2,176	101	007	000	000	000	R	1013	9	HML	37	HEMLOCK HARBOR DRIVE	07/07/10	760,000	25	0.900	756,500
3,172	272	023	000	000	000	R	1010	5		31	DEER RUN LANE	01/10/11	0	44	1.100	172,300
7,019	103	026	000	000	000	R	1300	4			WHITTIER HIGHWAY	06/09/10	375,000	37	2.500	59,000
184,134	146	024	000	000	000	E	9035	5			HANSON MILL ROAD	11/23/10	0	35	0.090	4,200
184,135	201	004	000	000	000	E	9035	5			KONA FARM ROAD	11/23/10	0	35	0.400	50,500
184,136	254	049	000	000	000	E	9035	9	IL2		ISLAND OFF FOLEY ISLAND	11/23/10	0	35	0.030	11,800
4,695	169	055	000	002	001	R	1020	5	SF2	42	LAKE SHORE DRIVE	10/01/09	275,000	1A	0.000	163,900

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183,921	140	011	012	000	000	R	1010	5	CD	26	COLONIAL DRIVE	08/13/10	191,533	37	1.640	275,700
64	185	003	000	000	000	R	1300	4	99		GOV. WENTWORTH HIGHWAY	04/15/10	0	38	2.500	63,000
4,270	099	167	000	000	000	R	1010	5	BM1	82	GLEN FOREST DRIVE	09/02/10	117,000	37	0.201	129,600
3,298	134	029	000	000	000	R	1010	5		135	MOULTONBORO NECK ROAD	11/24/10	230,000	37	6.120	287,400
184,131	142	052	000	000	000	E	9035	9	IL2		ISLAND OFF MERRIVALE ROAD	11/23/10	0	35	0.040	12,000
1,499	121	076	000	000	000	R	1010	5	SV1	35	BRACCO STREET	07/01/09	301,533	1A	0.680	287,000
1,545	129	114	000	000	000	R	1310	5	SV1		ST GALLEN STREET	01/06/10	0	44	0.440	38,400
3,813	254	047	000	000	000	R	1013	9	W14	54	WATSON SHORE ROAD	03/04/10	0	38	1.000	901,200
315	098	028	000	000	000	R	1010	5	SV1	43	INTERLAKEN STREET	01/13/11	0	44	0.690	215,100
4,176	099	025	000	000	000	R	1010	5	BM1	20	LEISURE DRIVE	12/10/09	300,000	25	0.402	281,600
7,056	060	004	000	000	000	E	9205	5			HIGH HAITH ROAD	02/18/11	0	39	1.500	0
1,239	067	023	000	000	000	R	1010	5		37	ORCHARD DRIVE	05/12/09	0	DC	1.390	203,700
3,244	090	022	000	000	000	R	1300	5			FOX HOLLOW ROAD	02/22/11	0	44	1.800	64,700
5,016	236	018	000	000	000	R	1310	5	WA1		ECHO LANDING ROAD	07/22/10	0	DC	16.000	105,100
2,731	146	004	000	029	000	R	1031	5	AC2	201	HANSON MILL ROAD	03/10/10	26,000	25	0.000	81,000
183,981	047	002	000	000	000	R	1010	5		115	HARTFORD VALLEY ROAD	12/16/10	50,000	1J	87.000	254,880
2,341	271	003	000	000	000	R	1010	7	99	167	LONG ISLAND ROAD	08/06/10	675,000	25	8.600	263,400
5,972	173	007	000	000	000	R	1013	9	W09	129	HANSON DRIVE	11/22/10	420,000	00	0.740	487,400
2,600	133	036	000	000	000	R	1013	9	W18	38	SECOND POINT ROAD	10/01/10	1,145,000	00	0.342	949,600
4,175	098	096	000	000	000	R	1010	5	BM1	22	LEISURE DRIVE	01/19/11	254,000	00	0.201	206,200
2,228	133	017	000	000	000	R	1013	9	W19	194	GILMAN POINT ROAD	12/13/10	970,000	00	1.000	889,600
3,483	198	001	000	000	000	R	1013	9	W01	358	REDDING LANE	11/12/10	2,069,533	1N	1.200	1,571,600
5,515	163	018	000	000	000	R	1010	5	BB1	19	BRAE BURN ROAD	11/02/10	175,000	00	0.490	204,900
5,306	188	009	000	000	000	R	1093	9	W14	7	CHIPMUNK LANE	10/26/10	600,000	00	0.570	747,200
5,181	245	102	000	000	000	R	1310	5	FH1		WHITESELL ROAD	01/14/11	37,000	00	0.240	61,800
5,808	213	018	000	000	000	R	1010	5		800	MOULTONBORO NECK ROAD	06/14/10	290,000	00	2.560	276,800
6,969	291	043	000	011	028	R	1020	9	LE	7	WINDERMERE ROAD	10/25/10	551,733	00	0.000	483,900
408	094	024	000	000	000	R	1300	4	99		GOV. WENTWORTH HIGHWAY	02/08/11	525,000	00	102.000	559,900
4,282	092	035	000	000	000	R	1010	5	BM1	32	GLEN FOREST DRIVE	07/22/10	182,000	00	0.200	171,200
3,185	090	002	000	000	000	R	1013	9	LE1	202	LEES MILL ROAD	09/21/10	1,500,000	00	2.760	1,188,000
2,895	128	089	000	000	000	R	1010	5	SV1	115	WINTERSPORT STREET	04/26/10	216,000	00	0.591	180,900
1,410	120	048	000	000	000	R	1010	5	SV1	20	GRANDE STREET	06/14/10	231,733	00	0.240	223,400
2,700	146	004	000	093	000	R	1031	5	AC2	201	HANSON MILL ROAD	09/10/10	102,000	00	0.000	102,000
3,679	128	018	000	000	000	R	1010	5	SV1	50	OLYMPIA STREET	01/11/11	290,000	00	1.370	253,100
3,328	217	032	000	000	000	R	1013	9	BC1	148	BLACK CAT ISLAND ROAD	08/30/10	1,050,000	00	0.660	763,200
6,435	216	039	000	000	000	R	1010	5	WA2	11	GRAPPONE ROAD	07/09/10	421,333	00	1.220	414,400
5,130	246	025	000	000	000	R	1010	5		1204	MOULTONBORO NECK ROAD	12/11/09	110,000	38	2.020	143,600
5,793	222	008	000	000	000	R	1013	9	W05	44	KIMS ALLEY	02/01/10	650,000	52	1.270	860,200
175	129	008	000	000	000	R	1310	5	SV1		LANGDORF STREET	03/09/11	30,000	24	0.233	35,500
183,918	140	011	009	000	000	R	1300	5	CD		COLONIAL DRIVE	04/07/09	100,000	37	0.926	85,800
183,919	140	011	010	000	000	R	1300	5	CD		COLONIAL DRIVE	04/07/09	100,000	37	1.340	90,100
5,040	235	018	000	000	000	R	1300	6		10	FAR ECHO ROAD	08/06/10	62,533	1P	1.420	81,900
3,365	217	044	000	000	000	R	1013	9	BC1	44	BLACK CAT ISLAND ROAD	01/20/10	0	44	0.250	840,200
1,738	287	004	000	000	000	R	1013	9	W01	48	OLD LONG ISLAND ROAD	07/02/10	0	44	3.300	2,175,300
6,911	023	020	000	00A	004	C	3541	G			MOULTONBOROUGH AIRPORT	06/11/10	27,000	25	0.000	20,500
751	202	007	000	000	000	R	1300	5		699	MOULTONBORO NECK ROAD	07/17/09	48,000	1N	1.000	62,300

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6,093	168	016	000	000	000	R	1093	9	W1D	44	KNOLL POINT DRIVE	05/10/10	0	44	1.010	2,106,900
4,612	170	009	000	000	000	R	1320	5			BEAN ROAD	05/14/09	0	1A	0.080	4,100
2,528	144	004	000	000	000	R	1310	5			GRUNER EXTENSION	09/17/09	825,000	1G	0.320	24,600
2,619	145	053	000	000	000	R	1300	5			STANYAN ROAD	12/16/09	1,050,000	1G	0.390	50,400
2,630	146	004	000	BS0	006	R	1022	5	COND		BOATSLIP 6	04/21/10	96,000	25	0.000	36,800
2,664	145	058	000	000	000	R	1320	5			STANYAN ROAD	02/07/11	0	44	0.729	5,800
2,023	186	010	000	000	000	R	1010	5	BP4	47	WALLBRIDGE WAY	01/20/11	0	44	2.400	893,400
4,283	092	036	000	000	000	R	1010	5	BM1	30	GLEN FOREST DRIVE	03/04/10	100,000	38	0.401	141,600
4,960	223	043	000	000	000	R	1013	9	W04	8	HERMIT COVE ROAD	06/29/09	0	1A	0.430	468,100
1,231	074	008	000	000	000	R	1010	5		66	LEES MILL ROAD	09/15/09	475,000	1S	10.000	752,100
6,322	242	003	000	000	000	R	1010	8		19	EAST SPUR ROAD	01/21/11	0	38	2.200	225,000
5,616	132	054	000	000	000	R	1013	9	W18	77	RICHARDSON SHORES ROAD	04/09/10	340,000	25	0.960	588,300
684	193	009	000	000	000	R	1010	5	WA3	28	SUNSET LANE	04/01/10	120,000	37	0.300	197,200
1,362	120	005	000	000	000	R	1010	5	SV1	30	SUNDORF STREET	08/18/09	192,533	1N	0.300	175,700
4,046	100	012	000	000	000	R	1010	5	BM1	148	SUNRISE DRIVE	12/13/10	0	44	0.287	148,700
2,274	142	001	000	000	000	C	3250	H	C20	268	WHITTIER HIGHWAY	10/22/09	1,000,000	1L	5.350	1,435,600
2,275	142	002	000	000	000	C	3900	H	C10		WHITTIER HIGHWAY	06/22/09	0	1A	1.330	107,900
3,259	115	007	000	000	000	C	3380	H	C10	398	WHITTIER HIGHWAY	08/24/09	350,000	1B	1.800	296,200
4,543	242	015	000	000	000	R	1013	9	W1F	15	COOKS POINT ROAD	11/17/09	0	1A	2.100	1,487,000
4,551	237	014	000	000	000	R	1013	9	W02	44	BRAUN BAY ROAD	09/24/09	1,350,000	1O	0.450	1,023,500
5,061	235	034	000	000	000	R	1010	8	HD2	19	HARBOURSIDE DRIVE	12/04/09	0	38	0.434	637,600
3,817	254	052	000	000	000	R	1013	9	W14	48	WATSON SHORE ROAD	06/26/09	0	1A	0.320	720,800
3,818	254	053	000	000	000	R	1013	9	W14	42	WATSON SHORE ROAD	12/31/09	0	44	0.290	716,000
3,829	271	004	000	000	000	R	1010	7		175	LONG ISLAND ROAD	10/30/09	280,000	1D	2.000	267,700
2,571	145	026	000	000	000	R	1330	9	IL2		STARR ISLAND	06/30/09	365,000	1G	0.580	178,200
1,999	206	008	000	000	000	R	1013	9	BP5	120	ELKINS POINT ROAD	12/03/09	0	38	2.320	2,281,900
1,419	121	081	000	000	000	R	1310	5	SV1	11	ELYSEE STREET	10/08/10	36,000	00	0.244	35,800
4,449	072	059	000	000	000	R	1310	5	BM1		MOUNTAIN VIEW DRIVE	05/06/10	40,000	00	0.260	37,300
2,875	142	068	000	000	000	R	1013	9	KN1	22	MYERS ROAD	05/10/10	420,000	00	2.400	450,800
1,706	291	031	000	000	000	R	1013	9	W01	21	WINDY POINT ROAD	10/08/10	0	1N	0.835	1,876,300
6,681	086	001	000	000	000	R	1010	5		231	SIBLEY ROAD	10/26/10	0	1J	0.415	162,100
3,253	115	001	000	000	000	R	1010	4		490	WHITTIER HIGHWAY	08/27/09	92,533	1S	9.200	190,400
5,923	174	060	000	000	000	R	1013	9	W08	11	CLEARWATER POINT ROAD	04/09/09	360,000	1O	0.510	462,500
3,777	254	012	000	000	000	R	1013	9	W14	92	BEEDE ROAD	05/11/09	868,000	1O	1.000	850,300
1,581	129	049	000	000	000	R	1010	5	SV1	27	PAGLIA STREET	09/13/10	80,000	1J	0.280	147,500
611	046	016	000	000	000	R	1010	5	98	132	OSSIPEE MOUNTAIN ROAD	04/10/09	0	1A	34.000	211,850
2,526	145	001	000	000	000	R	1013	9	W18	71	GRUNER EXTENSION	09/17/09	825,000	1G	0.840	609,200
184,362	027	003	001	000	000	R	1300	5			SHERIDAN ROAD	08/17/10	155,000	12	3.000	74,500
4,397	093	004	000	000	000	R	1010	5	BCK	30	MELLY LANE	07/16/10	273,800	00	0.547	252,000
2,203	102	004	000	000	000	R	1010	5		29	GILMAN POINT ROAD	08/26/10	242,000	00	2.490	238,300
4,963	223	046	000	000	000	R	1013	9	W04	115	KIMBALL DRIVE	03/17/10	300,533	00	0.440	360,800
298	121	152	000	000	000	R	1010	5	SV1	12	LOCARNO STREET	02/28/11	272,000	00	0.500	262,600
424	255	009	000	BS0	012	R	1022	5	COND	16	LONG ISLAND ROAD	02/18/11	26,533	00	0.000	67,200
6,389	221	059	000	000	000	R	1010	5	WA1	54	COLBY ROAD	09/20/10	162,533	00	0.480	198,900
3,362	217	041	000	000	000	R	1013	9	BC1	8	PANTHER PATH	10/21/10	826,400	00	0.430	859,200
4,083	090	001	000	BS0	009	R	1022	5			LEES MILL ROAD	02/15/11	43,000	01	0.000	41,000

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3,620	129	067	000	000	000	R	1010	5	SV1	11	HANNAH STREET	02/11/11	143,533	00	0.270	156,000
3,644	128	067	000	000	000	R	1310	5	SV1		WINTERSPORT STREET	11/18/10	42,533	00	0.459	38,700
3,669	128	016	000	000	000	R	1320	5	SV1		OLYMPIA STREET	11/02/10	7,466	00	0.229	7,100
3,973	099	147	000	000	000	R	1013	9	BM2	316	PARADISE DRIVE	04/02/10	426,000	00	0.250	290,700
3,471	199	029	000	000	000	R	1010	8		27	KERRIE COURT	09/21/10	252,000	00	5.000	238,900
5,898	174	035	000	000	000	R	1013	9	W08	5	DEEPWATER POINT	01/14/11	725,000	00	0.690	557,300
1,439	129	127	000	000	000	R	1010	5	SV1	36	FRIBOURG STREET	08/31/10	313,000	00	0.645	279,900
352	098	055	000	000	000	R	1010	5	SV1	81	ST MORITZ STREET	07/23/09	157,533	1S	0.750	193,100
5,090	246	011	000	000	000	R	1013	9	W12	63	WINAUKEE ROAD	08/18/09	0	1A	5.000	1,179,400
1,356	120	010	000	000	000	R	1010	5	SV1	21	BADEN STREET	01/07/11	0	38	0.610	164,800
145	121	015	000	000	000	R	1010	5	SV1	42	WINTERSPORT STREET	08/30/10	224,000	00	0.960	226,000
1,900	288	008	000	L0C	008	R	1023	5	COND	484	LONG ISLAND ROAD	09/24/10	30,000	00	0.000	28,300
1,041	189	001	000	000	000	R	1010	5		175	FERRY ROAD	06/25/10	504,533	00	5.020	413,100
1,310	130	076	000	000	000	R	1013	9	SV12	126	CASTLE SHORE ROAD	01/10/11	485,000	00	0.330	616,000
1,396	120	064	000	000	000	R	1010	5	SV1	19	CASTLE SHORE ROAD	11/10/10	250,000	00	0.250	213,300
1,481	120	015	000	000	000	R	1010	5	SV1	10	FINCH STREET	10/25/10	193,933	00	0.310	180,200
1,505	130	014	000	000	000	R	1010	5	SV1	41	ST GALLEN STREET	09/17/10	207,066	00	0.540	191,700
445	255	009	000	BS0	034	R	1022	5	COND	16	LONG ISLAND ROAD	12/28/10	97,000	00	0.000	84,000
2,595	133	031	000	000	000	R	1013	9	W18	33	SECOND POINT ROAD	07/22/10	550,000	00	0.514	556,700
6,588	113	006	000	000	000	R	1013	9	KN1	87	BISHOP SHORE ROAD	04/08/09	0	1A	2.240	532,900
2,338	263	016	000	000	000	R	1010	5	LW1	115	LONG ISLAND ROAD	04/20/10	155,533	00	0.350	142,500
2,608	145	046	000	000	000	R	1013	9	W18	181	STANYAN ROAD	12/16/09	1,050,000	1G	0.584	878,500
184,294	144	040	001	000	000	R	1010	5		40	BLACKADAR LANE	04/07/09	38,000	1A	2.270	208,300
184,299	117	016	001	000	000	R	1300	5			GILMAN POINT ROAD	05/28/09	0	1N	4.560	74,600
184,300	117	016	002	000	000	R	1300	5			GILMAN POINT ROAD	05/28/09	0	1N	2.680	72,000
184,302	117	016	004	000	000	R	1330	9	W19		GILMAN POINT ROAD	05/28/09	0	1N	1.810	307,000
184,303	137	001	001	000	000	R	1300	5			GLIDDEN ROAD	09/04/09	0	38	55.200	327,000
184,304	167	002	001	000	000	R	1300	6			MARTHAS LANE	06/10/09	0	45	2.200	71,200
184,305	167	002	002	000	000	R	1300	6			MARTHAS LANE	06/10/09	0	45	1.910	69,500
2,414	272	054	000	000	000	R	1013	9	W01	88	WEST POINT ROAD	10/25/10	1,350,000	00	0.780	1,113,900
766	014	008	000	000	000	R	1010	5		472	SHERIDAN ROAD	06/02/09	0	DC	1.800	187,700
2,594	133	030	000	000	000	R	1013	9	W18	29	SECOND POINT ROAD	07/01/10	925,000	00	0.808	817,000
2,551	144	024	000	000	000	R	1010	6	99	18	HIGH MEADOW ROAD	01/24/11	279,000	00	1.590	289,700
5,414	131	022	000	000	000	R	1013	9	W20	234	WENTWORTH SHORES ROAD	08/16/10	775,000	00	0.330	697,900
984	161	002	000	000	000	R	1013	9	W20	69	JEREMIAH SMITH ROAD	03/31/11	745,000	00	0.910	620,000
3,502	195	016	000	000	000	R	1013	9	W1D	298	REDDING LANE	10/08/10	765,000	00	0.800	860,600
6,219	169	025	000	000	000	R	1010	7		15	BENTLEY ROAD	11/17/10	201,000	00	0.500	209,800
2,544	145	007	000	000	000	R	1013	9	W18	105	GRUNER EXTENSION	08/02/10	1,200,000	00	0.936	1,060,400
2,813	137	022	000	000	000	R	1010	5	KN3	12	VELMA DRIVE	02/28/11	225,000	00	1.500	182,100
2,852	142	045	000	000	000	R	1013	9	KN4	12	GLIDDEN ROAD	08/12/10	405,000	00	1.200	406,300
4,408	072	017	000	000	000	R	1010	5	BM1	83	PARADISE DRIVE	11/01/10	133,000	00	0.490	137,200
3,247	103	005	000	000	000	C	3260	H	C10	520	WHITTIER HIGHWAY	05/22/09	350,000	1S	2.350	441,000
5,231	245	076	000	000	000	R	1010	5	FH1	4	KINGSWOOD LANE	07/20/10	300,000	00	0.280	281,900
6,897	283	014	000	015	062	R	1020	5	JT6	32	TOPSIDE ROAD - UNIT 2	02/01/10	422,533	25	0.000	375,600
6,223	169	030	000	000	000	R	1010	7		18	BENTLEY ROAD	11/24/10	198,000	00	0.500	189,900
291	121	133	000	000	000	R	1010	5	SV1	2	LOCARNO STREET	06/14/10	207,533	00	0.520	234,500

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3,105	144	033	000	000	000	R	1010	5		220	MOULTONBORO NECK ROAD	06/18/10	165,000	00	2.500	168,400
2,283	143	011	000	000	000	R	1010	6		81	REDDING LANE	07/12/10	160,000	00	0.918	158,100
5,853	166	020	000	000	000	R	1013	9	W08	100	DRIFTWOOD DRIVE	05/05/10	425,000	00	0.800	419,700
3,657	128	003	000	000	000	R	1010	4	SV1	812	GOV. WENTWORTH HIGHWAY	11/02/10	292,466	00	1.600	276,500
3,767	253	027	000	000	000	R	1013	9	W14	124	BEEDE ROAD	05/26/10	1,198,533	00	1.450	1,089,200
682	193	007	000	000	000	R	1013	9	W05	25	SUNSET LANE	08/06/10	1,200,000	00	0.380	1,209,200
4,721	280	015	000	000	000	R	1093	9	W13	31	MARCUS ROAD	11/19/10	1,590,000	00	2.440	1,841,000
927	068	007	000	000	000	R	1010	4		246	GOV. WENTWORTH HIGHWAY	08/03/09	80,000	1S	3.120	192,600
134	122	010	000	000	000	R	1010	5	SV1	41	ALBERT STREET	06/25/09	142,533	1S	0.700	240,900
2,577	145	036	000	000	000	R	1013	9	W18	111	STANYAN ROAD	02/07/11	0	44	1.140	714,000
1,998	187	007	000	000	000	R	1330	9	BP5		ELKINS POINT ROAD	12/03/09	0	38	2.000	1,125,500
3,143	272	004	000	000	000	R	1013	9	W01	19	ALDERBERRY LANE	02/03/11	0	44	0.886	1,606,700
5,950	194	013	000	000	000	R	1330	9	W01	37	HANSON DRIVE	03/11/11	700,000	00	0.520	842,100
184,424	069	027	001	00000		I	4230				GOVERNOR WENTWORTH HWY	01/01/11			0.000	3,256,900
184,423	247	022	001	000	000	R	1310	5			DAVIS LANE	12/10/10	0	1N	2.450	71,100
183,911	140	011	002	000	000	R	1300	5	CD	51	COLONIAL DRIVE	06/09/09	100,000	37	1.330	90,000
183,910	140	011	001	000	000	R	1300	5	CD		COLONIAL DRIVE	12/21/10	0	40	0.922	85,700
183,912	140	011	003	000	000	R	1300	5	CD	55	COLONIAL DRIVE	06/09/09	100,000	37	1.410	90,700
183,913	140	011	004	000	000	R	1300	5	CD		COLONIAL DRIVE	08/04/09	100,000	37	0.926	85,800
183,916	140	011	007	000	000	R	1300	5	CD		COLONIAL DRIVE	06/09/09	100,000	37	1.200	88,900
183,922	140	011	013	000	000	R	1300	5	CD		COLONIAL DRIVE	06/09/09	100,000	37	0.941	86,100
1,151	103	020	000	000	000	R	1060	4	99	14	LINDAS WAY	10/30/09	320,000	13	29.440	219,000
183,930	175	012	001	000	000	R	1300	5			MOULTONBORO NECK ROAD	08/11/09	112,000	37	2.980	74,400
337	099	007	000	000	000	R	1010	5	SV1	6	ELCID STREET	10/05/10	172,000	00	0.290	145,100
996	161	014	000	000	000	R	1010	5		10	JEREMIAH SMITH ROAD	03/15/10	299,000	00	2.190	255,300
5,799	222	010	000	000	000	R	1013	9	W05	31	MATZ LANE	11/23/09	1,350,000	00	2.490	1,310,400
1,461	120	077	000	000	000	R	1010	5	SV1	67	CASTLE SHORE ROAD	05/11/09	175,000	00	0.360	156,900
7,097	111	014	000	000	000	R	1030	5		308	BEAN ROAD	04/05/09	158,533	00	5.220	142,900
6,375	215	001	000	000	000	R	1010	6		55	JACOBS ROAD	04/13/09	337,000	00	9.220	279,700
3,462	194	041	000	000	000	R	1010	5		142	EAGLE SHORE ROAD	03/03/10	246,000	00	1.100	207,400
2,198	133	001	000	000	000	R	1013	9	IL2	2	ROUND ISLAND	05/13/09	312,533	00	0.910	242,300
3,002	108	004	000	000	000	R	1013	9	WK1	406	BEAN ROAD	04/24/09	528,000	00	2.020	504,600
3,684	150	030	000	000	000	R	1010	5	SV1	49	JOANNA STREET	04/05/09	207,000	00	0.455	210,400
6,164	172	024	000	000	000	R	1013	9	W01	140	ALPINE PARK ROAD	04/20/10	3,800,000	00	2.800	3,690,700
2,713	146	004	000	079	000	R	1031	5	AC2	201	HANSON MILL ROAD	07/07/09	90,000	00	0.000	86,600
3,860	270	001	000	000	000	R	1013	9	W14	56	DEERHAVEN ROAD	03/23/10	760,000	00	0.310	761,900
6,925	200	037	000	023	023	R	1020	5	WW1	23	WINDWARD WAY	02/05/10	650,000	00	0.000	626,800
911	054	001	000	000	000	R	1300	5		101	SHERIDAN ROAD	09/30/09	115,000	00	14.480	112,100
3,774	253	035	000	000	000	R	1013	9	W14	104	BEEDE ROAD	06/19/09	811,000	00	0.580	705,900
654	192	014	000	000	000	R	1010	5		528	MOULTONBORO NECK ROAD	10/01/09	142,133	00	2.500	144,000
5,873	174	010	000	000	000	R	1013	9	W08	17	SALMON MEADOW LANE	09/25/09	329,000	00	0.360	359,300
4,251	099	131	000	000	000	R	1060	5	BM1		GLEN FOREST DRIVE	08/26/09	50,000	00	0.201	53,100
4,273	099	170	000	000	000	R	1010	5	BM1	74	GLEN FOREST DRIVE	03/30/10	210,000	00	0.402	189,100
6,076	143	018	000	000	000	R	1010	6		54	REDDING LANE	09/01/09	140,000	00	0.688	156,200
6,286	221	014	000	000	000	R	1010	6		38	FORTY ACRE FIELD ROAD	03/16/10	260,000	00	1.700	200,700
5,204	245	047	000	000	000	R	1010	5	FH1	6	PARTRIDGE LANE	12/14/09	204,533	00	0.300	210,100

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2,918	249	019	000	000	000	R	1010	5		14	TANGLEWOOD SHORES ROAD	01/11/11	314,000	00	6.460	299,100
7,117	067	011	000	000	000	R	1010	8		20	HAYES LANE	11/22/10	325,000	00	3.100	352,300
2,149	023	019	000	00B	010	C	3541	G			MOULTONBOROUGH AIRPORT	05/28/10	30,133	00	0.000	28,200
2,701	146	004	000	092	000	R	1031	5	AC2	201	HANSON MILL ROAD	09/15/10	85,000	00	0.000	102,500
5,968	174	090	000	000	000	R	1013	9	W09	109	HANSON DRIVE	04/15/10	525,000	00	0.990	502,900
5,288	179	007	000	000	000	R	1010	5		20	COTTAGE ROAD	10/25/10	335,000	00	1.740	319,700
2,003	207	001	000	000	000	R	1010	5	BP4	46	WALLBRIDGE WAY	10/01/10	350,000	00	0.450	377,500
55	159	009	000	000	000	R	1010	5		12	SEVERANCE ROAD	12/18/09	140,000	00	2.050	136,300
5,293	179	008	000	000	000	R	1010	5		16	COTTAGE ROAD	11/12/09	337,533	00	1.730	322,800
184,301	117	016	003	000	000	R	1300	5			GILMAN POINT ROAD	07/16/09	65,000	00	2.220	69,700
725	192	007	000	000	000	R	1010	6		11	REEDY ROAD	10/30/09	253,000	00	2.280	231,100
895	043	006	000	000	000	R	1010	5	99	90	HOLLAND STREET	12/29/09	420,000	00	6.500	321,600
549	176	015	000	000	000	R	1030	5		162	SHAKER JERRY ROAD	11/04/09	94,533	00	0.900	95,700
216	121	121	000	000	000	R	1010	5	SV1	79	SUNDORF STREET	11/30/09	225,733	00	0.660	189,800
246	098	009	000	000	000	R	1010	5	SV1	130	LOCARNO STREET	03/22/10	209,933	00	1.200	215,100
2,437	263	091	000	000	000	R	1013	9	W1B	78	LONG ISLAND ROAD	06/29/09	750,000	00	1.600	706,900
6,377	221	049	000	000	000	R	1013	9	W01	48	CATLIN ESTATE ROAD	12/28/10	0	38	1.300	2,779,600
3,385	194	032	000	000	000	R	1013	9	W01	/47/50	SWAN POINT ROAD	06/25/10	3,150,000	00	1.900	3,218,900
6,297	221	025	000	000	000	R	1010	8		37	LONG POINT ROAD	03/03/11	300,000	00	0.620	263,200
1,619	129	016	000	000	000	R	1010	5	SV1	23	OBERDORF STREET	07/29/10	170,000	00	0.229	131,000
4,547	237	010	000	000	000	R	1013	9	W02	56	BRAUN BAY ROAD	06/29/10	830,000	00	0.420	737,000
184,318	112	046	001	000	000	R	1330	9	KN1		COE POINT ROAD	07/30/10	296,533	00	3.310	301,300
6,271	187	012	000	000	000	R	1010	5	BP4	56	PINE NEEDLE LANE	01/08/10	800,600	00	1.950	745,200
4,639	170	013	000	000	000	R	1090	5		14	BEAN ROAD	06/15/09	190,000	00	0.320	149,900
1,709	291	034	000	000	000	R	1010	5	WA1	158	WINDERMERE ROAD	05/25/10	0	44	0.780	276,500
6,740	112	053	000	000	000	R	1013	9	KN1	111	COE POINT ROAD	08/03/09	365,000	00	0.940	350,400
1,838	288	008	000	L0A	038	R	1023	5	COND	484	LONG ISLAND ROAD	05/29/09	18,000	00	0.000	24,800
6,672	107	066	000	000	000	R	1010	5	HT1	14	HEATHERWOOD DRIVE	09/30/09	232,533	00	1.400	233,900
5,927	174	064	000	000	000	R	1013	9	W07	16	CLEARWATER POINT ROAD	08/21/09	500,000	00	0.250	494,500
5,654	131	039	000	000	000	R	1300	5	99		WENTWORTH SHORES ROAD	12/11/09	175,000	00	7.600	150,800
5,480	162	049	000	000	000	R	1010	5	OR1	27	SPRUCE ROAD	11/02/09	180,000	00	0.260	144,700
3,997	099	185	000	000	000	R	1013	9	BM2	77	SUNRISE DRIVE	06/04/09	460,000	00	0.251	364,000
350	098	052	000	000	000	R	1010	5	SV1	67	ST MORITZ STREET	03/26/10	201,000	00	0.680	204,900
6,315	237	007	000	000	000	R	1010	8		155	LONG POINT ROAD	12/14/09	413,000	00	8.600	362,800
3,648	128	071	000	000	000	R	1010	5	SV1	54	OSLO STREET	08/24/09	164,000	00	0.238	132,400
3,651	128	012	000	000	000	R	1010	5	SV1	9	OLYMPIA STREET	09/15/09	270,000	00	0.480	240,300
6,907	023	019	000	00B	009	C	3541	G			MOULTONBOROUGH AIRPORT	09/11/09	25,000	00	0.000	23,200
6,109	142	012	000	000	000	R	1010	8		41	BIRCH LANE	02/26/10	226,133	00	1.450	218,700
612	046	015	000	000	000	R	1010	5		142	OSSIPEE MOUNTAIN ROAD	12/03/09	245,000	00	1.370	256,500
168	121	038	000	000	000	R	1310	5	SV1		BERGEN STREET	05/28/09	32,000	00	0.229	35,400
5,235	245	070	000	000	000	R	1010	5	FH1	11	KINGSWOOD LANE	02/22/10	195,000	00	0.280	220,500
5,690	131	015	000	000	000	R	1013	9	W20	264	WENTWORTH SHORES ROAD	06/05/09	510,000	00	0.270	469,000
46	159	002	000	000	000	R	1010	4		991	GOV. WENTWORTH HIGHWAY	06/23/09	175,000	00	5.000	181,400
4,748	288	002	000	000	000	R	1010	6		433	LONG ISLAND ROAD	05/27/09	250,000	00	0.920	295,200
3,881	279	004	000	000	000	R	1310	5			R O BROWN ROAD	12/15/09	36,933	00	3.700	35,200
2,282	143	010	000	000	000	R	1010	6	98	61	REDDING LANE	12/01/09	173,333	00	0.918	160,100

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5,374	189	030	000	000	000	R	1013	9	W18	61	BUZZELLS COVE ROAD	06/15/09	920,000	00	0.870	817,400
89	153	005	000	000	000	R	1010	6	98	39	CLOUDVIEW DRIVE	09/29/09	300,000	00	2.790	273,600
2,909	249	011	000	000	000	R	1013	9	W16	142	TANGLEWOOD SHORES ROAD	03/04/10	535,000	00	0.101	510,000
4,460	072	069	000	000	000	R	1010	5	BM1	63	MOUNTAIN VIEW DRIVE	06/01/09	154,000	00	0.354	154,200
341	099	003	000	000	000	R	1010	5	SV1	5	ELCID STREET	10/15/09	197,000	00	0.210	195,800
3,239	090	011	000	000	000	R	1013	9	LE1	22	FULLER ROAD	08/03/09	400,000	00	1.600	367,500
5,164	245	029	000	000	000	R	1010	5	FH2	91	FAR ECHO ROAD	10/29/09	390,000	00	0.260	393,900
2,726	146	004	000	023	000	R	1031	5	AC1	201	HANSON MILL ROAD	09/30/09	130,000	00	0.000	144,000
3,683	150	029	000	000	000	R	1310	5	SV1		JOANNA STREET	11/19/09	38,000	00	0.336	37,100
4,508	242	002	000	000	000	R	1010	8		14	COOKS POINT ROAD	12/07/09	242,000	00	2.000	224,700
4,769	282	040	000	000	000	R	1013	9	W11	6	ADAMS SHORE ROAD	06/15/09	758,533	00	0.460	709,000
4,857	164	019	000	000	000	R	1330	9	LY1		LEDGEMERE ESTATES ROAD	06/01/10	0	44	1.370	39,300
3,301	144	011	000	000	000	R	1010	5		181	MOULTONBORO NECK ROAD	10/15/09	180,000	00	2.300	155,600
5,868	174	005	000	000	000	R	1013	9	W08	9	HOMESTEAD LANE	11/23/10	0	44	0.540	535,200
5,529	148	012	000	000	000	R	1010	5	BB1	16	SUSAN DRIVE	06/10/09	245,000	00	0.470	203,700
6,623	107	023	000	000	000	R	1010	5	HT1	29	HEATHERWOOD DRIVE	07/27/09	245,000	00	0.557	252,900
4,868	163	005	000	000	000	R	1013	9	LY1	67	LEDGEMERE ESTATES ROAD	08/26/09	275,000	00	1.300	259,800
372	098	033	000	000	000	R	1010	5	SV1	6	BARLI STREET	11/24/09	305,000	00	0.280	272,300
1,776	288	008	000	BS0	026	R	1022	5	COND	484	LONG ISLAND ROAD	07/30/09	27,600	00	0.000	29,300
7,121	193	018	000	000	000	R	1013	9	IQ	66	IROQUOIS LANE	01/08/10	2,250,000	00	1.880	2,209,800
5,110	255	015	000	000	000	R	1013	9	W1C	19	OAK LANDING ROAD	06/18/09	1,100,000	00	1.090	1,037,400
6,442	200	009	000	000	000	R	1013	9	W01	70	KONA BAY ROAD	09/25/09	1,375,000	00	0.770	1,194,000
5,321	188	024	000	000	000	R	1013	9	W14	100	WYMAN TRAIL	10/19/09	700,000	00	0.380	666,000
4,517	242	024	000	000	000	R	1013	9	W1F	50	COOKS POINT ROAD	09/16/09	1,140,000	00	0.498	1,261,900
1,357	120	011	000	000	000	R	1010	5	SV1	27	BADEN STREET	12/03/09	330,000	00	0.350	244,700
6,008	174	080	000	000	000	R	1010	5		122	HANSON DRIVE	08/24/10	245,000	00	1.500	201,300
894	024	004	000	000	000	R	1010	9	BY1	118	HOLLAND STREET	05/05/09	372,000	00	2.440	356,700
3,421	217	048	000	000	000	R	1013	9	W01	251	EAGLE SHORE ROAD	04/02/09	1,600,000	00	0.390	1,435,900
222	121	126	000	000	000	R	1010	5	SV1	15	CARDINAL STREET	03/09/11	290,000	00	0.570	218,200
5,998	167	020	000	000	000	R	1010	6		27	BEECHWOOD CIRCLE	08/11/10	282,200	00	2.000	239,700
7,115	073	007	000	000	000	R	1010	8		60	HAYES LANE	02/04/11	310,000	00	4.570	310,000
6,299	221	027	000	000	000	R	1060	8			LONG POINT ROAD	06/17/10	88,800	00	2.500	106,300

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AV PID	Map	Lot	Lot Cut	Unit	Uni Cut	Class	Use Code	S I	Nhbd	Street Number	Street Name	Sale Date	Price	Val Code	Land Area in Acres	al Assessed arcel Value
6,457	216	044	000	000	000	R	1010	5	WA2	12	GOODHUE LANE	11/12/10	185,000	00	1.020	206,000
6,753	112	062	000	000	000	R	1013	9	KN1	50	DEERCROSSING	10/18/10	358,000	00	0.330	351,400
4,710	169	057	000	003	004	R	1020	5	AB2	32	LAKE SHORE DRIVE #4	10/05/10	260,000	00	0.000	93,100
4,523	242	030	000	000	000	R	1013	9	W1F	46	ROCKY WINDS ROAD	05/07/10	3,700,000	00	1.180	3,605,900
3,171	272	022	000	000	000	R	1010	5		21	DEER RUN LANE	11/12/10	105,000	00	1.100	126,300
6,438	200	001	000	000	000	R	1010	6	WA2	43	KONA BAY ROAD	02/28/11	323,000	00	0.940	274,500
6,481	201	028	000	000	000	R	1300	5	WA2	20	LIGHTHOUSE LANE	07/13/10	158,533	00	0.720	124,700
6,705	106	023	000	000	000	R	1010	5	KW1	15	HORNBEAM HOLLOW	03/12/10	310,000	01	0.647	371,300
4,379	069	020	000	000	000	R	1010	4		391	GOV. WENTWORTH HIGHWAY	02/03/11	182,533	00	2.160	146,900
3,713	150	025	000	000	000	R	1010	5	SV1	26	BERNDORF AVENUE	05/03/10	275,000	00	1.030	273,000
5,972	173	007	000	000	000	R	1013	9	W09	129	HANSON DRIVE	11/22/10	420,000	00	0.740	487,400
2,600	133	036	000	000	000	R	1013	9	W18	38	SECOND POINT ROAD	10/01/10	1,145,000	00	0.342	949,600
4,175	098	096	000	000	000	R	1010	5	BM1	22	LEISURE DRIVE	01/19/11	254,000	00	0.201	206,200
2,228	133	017	000	000	000	R	1013	9	W19	194	GILMAN POINT ROAD	12/13/10	970,000	00	1.000	889,600
5,515	163	018	000	000	000	R	1010	5	BB1	19	BRAE BURN ROAD	11/02/10	175,000	00	0.490	204,900
5,306	188	009	000	000	000	R	1093	9	W14	7	CHIPMUNK LANE	10/26/10	600,000	00	0.570	747,200
5,181	245	102	000	000	000	R	1310	5	FH1		WHITESELL ROAD	01/14/11	37,000	00	0.240	61,800
5,808	213	018	000	000	000	R	1010	5		800	MOULTONBORO NECK ROAD	06/14/10	290,000	00	2.560	276,800
6,969	291	043	000	011	028	R	1020	9	LE	7	WINDERMERE ROAD	10/25/10	551,733	00	0.000	483,900
408	094	024	000	000	000	R	1300	4	99		GOV. WENTWORTH HIGHWAY	02/08/11	525,000	00	102.000	559,900
4,282	092	035	000	000	000	R	1010	5	BM1	32	GLEN FOREST DRIVE	07/22/10	182,000	00	0.200	171,200
3,185	090	002	000	000	000	R	1013	9	LE1	202	LEES MILL ROAD	09/21/10	1,500,000	00	2.760	1,188,000
2,895	128	089	000	000	000	R	1010	5	SV1	115	WINTERSPORT STREET	04/26/10	216,000	00	0.591	180,900
1,410	120	048	000	000	000	R	1010	5	SV1	20	GRANDE STREET	06/14/10	231,733	00	0.240	223,400
2,700	146	004	000	093	000	R	1031	5	AC2	201	HANSON MILL ROAD	09/10/10	102,000	00	0.000	102,000
3,679	128	018	000	000	000	R	1010	5	SV1	50	OLYMPIA STREET	01/11/11	290,000	00	1.370	253,100
3,328	217	032	000	000	000	R	1013	9	BC1	148	BLACK CAT ISLAND ROAD	08/30/10	1,050,000	00	0.660	763,200
6,435	216	039	000	000	000	R	1010	5	WA2	11	GRAPPONE ROAD	07/09/10	421,333	00	1.220	414,400
1,419	121	081	000	000	000	R	1310	5	SV1	11	ELYSEE STREET	10/08/10	36,000	00	0.244	35,800
4,449	072	059	000	000	000	R	1310	5	BM1		MOUNTAIN VIEW DRIVE	05/06/10	40,000	00	0.260	37,300
2,875	142	068	000	000	000	R	1013	9	KN1	22	MYERS ROAD	05/10/10	420,000	00	2.400	450,800
4,397	093	004	000	000	000	R	1010	5	BCK	30	MELLY LANE	07/16/10	273,800	00	0.547	252,000
2,203	102	004	000	000	000	R	1010	5		29	GILMAN POINT ROAD	08/26/10	242,000	00	2.490	238,300
4,963	223	046	000	000	000	R	1013	9	W04	115	KIMBALL DRIVE	03/17/10	300,533	00	0.440	360,800
298	121	152	000	000	000	R	1010	5	SV1	12	LOCARNO STREET	02/28/11	272,000	00	0.500	262,600
424	255	009	000	BS0	012	R	1022	5	COND	16	LONG ISLAND ROAD	02/18/11	26,533	00	0.000	67,200
6,389	221	059	000	000	000	R	1010	5	WA1	54	COLBY ROAD	09/20/10	162,533	00	0.480	198,900
3,362	217	041	000	000	000	R	1013	9	BC1	8	PANTHER PATH	10/21/10	826,400	00	0.430	859,200
4,083	090	001	000	BS0	009	R	1022	5			LEES MILL ROAD	02/15/11	43,000	01	0.000	41,000
3,620	129	067	000	000	000	R	1010	5	SV1	11	HANNAH STREET	02/11/11	143,533	00	0.270	156,000
3,644	128	067	000	000	000	R	1310	5	SV1		WINTERSPORT STREET	11/18/10	42,533	00	0.459	38,700
3,669	128	016	000	000	000	R	1320	5	SV1		OLYMPIA STREET	11/02/10	7,466	00	0.229	7,100
3,973	099	147	000	000	000	R	1013	9	BM2	316	PARADISE DRIVE	04/02/10	426,000	00	0.250	290,700
3,471	199	029	000	000	000	R	1010	8		27	KERRIE COURT	09/21/10	252,000	00	5.000	238,900
5,898	174	035	000	000	000	R	1013	9	W08	5	DEEPWATER POINT	01/14/11	725,000	00	0.690	557,300
1,439	129	127	000	000	000	R	1010	5	SV1	36	FRIBOURG STREET	08/31/10	313,000	00	0.645	279,900

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145	121	015	000	000	000	R	1010	5	SV1	42	WINTERSPORT STREET	08/30/10	224,000	00	0.960	226,000
1,900	288	008	000	LOC	008	R	1023	5	COND	484	LONG ISLAND ROAD	09/24/10	30,000	00	0.000	28,300
1,041	189	001	000	000	000	R	1010	5		175	FERRY ROAD	06/25/10	504,533	00	5.020	413,100
1,310	130	076	000	000	000	R	1013	9	SV12	126	CASTLE SHORE ROAD	01/10/11	485,000	00	0.330	616,000
1,396	120	064	000	000	000	R	1010	5	SV1	19	CASTLE SHORE ROAD	11/10/10	250,000	00	0.250	213,300
1,481	120	015	000	000	000	R	1010	5	SV1	10	FINCH STREET	10/25/10	193,933	00	0.310	180,200
1,505	130	014	000	000	000	R	1010	5	SV1	41	ST GALLEN STREET	09/17/10	207,066	00	0.540	191,700
445	255	009	000	BS0	034	R	1022	5	COND	16	LONG ISLAND ROAD	12/28/10	97,000	00	0.000	84,000
2,595	133	031	000	000	000	R	1013	9	W18	33	SECOND POINT ROAD	07/22/10	550,000	00	0.514	556,700
2,338	263	016	000	000	000	R	1010	5	LW1	115	LONG ISLAND ROAD	04/20/10	155,533	00	0.350	142,500
2,414	272	054	000	000	000	R	1013	9	W01	88	WEST POINT ROAD	10/25/10	1,350,000	00	0.780	1,113,900
2,594	133	030	000	000	000	R	1013	9	W18	29	SECOND POINT ROAD	07/01/10	925,000	00	0.808	817,000
2,551	144	024	000	000	000	R	1010	6	99	18	HIGH MEADOW ROAD	01/24/11	279,000	00	1.590	289,700
5,414	131	022	000	000	000	R	1013	9	W20	234	WENTWORTH SHORES ROAD	08/16/10	775,000	00	0.330	697,900
984	161	002	000	000	000	R	1013	9	W20	69	JEREMIAH SMITH ROAD	03/31/11	745,000	00	0.910	620,000
3,502	195	016	000	000	000	R	1013	9	W1D	298	REDDING LANE	10/08/10	765,000	00	0.800	860,600
6,219	169	025	000	000	000	R	1010	7		15	BENTLEY ROAD	11/17/10	201,000	00	0.500	209,800
2,544	145	007	000	000	000	R	1013	9	W18	105	GRUNER EXTENSION	08/02/10	1,200,000	00	0.936	1,060,400
2,813	137	022	000	000	000	R	1010	5	KN3	12	VELMA DRIVE	02/28/11	225,000	00	1.500	182,100
2,852	142	045	000	000	000	R	1013	9	KN4	12	GLIDDEN ROAD	08/12/10	405,000	00	1.200	406,300
4,408	072	017	000	000	000	R	1010	5	BM1	83	PARADISE DRIVE	11/01/10	133,000	00	0.490	137,200
5,231	245	076	000	000	000	R	1010	5	FH1	4	KINGSWOOD LANE	07/20/10	300,000	00	0.280	281,900
6,223	169	030	000	000	000	R	1010	7		18	BENTLEY ROAD	11/24/10	198,000	00	0.500	189,900
291	121	133	000	000	000	R	1010	5	SV1	2	LOCARNO STREET	06/14/10	207,533	00	0.520	234,500
3,105	144	033	000	000	000	R	1010	5		220	MOULTONBORO NECK ROAD	06/18/10	165,000	00	2.500	168,400
2,283	143	011	000	000	000	R	1010	6		81	REDDING LANE	07/12/10	160,000	00	0.918	158,100
5,853	166	020	000	000	000	R	1013	9	W08	100	DRIFTWOOD DRIVE	05/05/10	425,000	00	0.800	419,700
3,657	128	003	000	000	000	R	1010	4	SV1	812	GOV. WENTWORTH HIGHWAY	11/02/10	292,466	00	1.600	276,500
3,767	253	027	000	000	000	R	1013	9	W14	124	BEEDE ROAD	05/26/10	1,198,533	00	1.450	1,089,200
682	193	007	000	000	000	R	1013	9	W05	25	SUNSET LANE	08/06/10	1,200,000	00	0.380	1,209,200
4,721	280	015	000	000	000	R	1093	9	W13	31	MARCUS ROAD	11/19/10	1,590,000	00	2.440	1,841,000
5,950	194	013	000	000	000	R	1330	9	W01	37	HANSON DRIVE	03/11/11	700,000	00	0.520	842,100
337	099	007	000	000	000	R	1010	5	SV1	6	ELCID STREET	10/05/10	172,000	00	0.290	145,100
996	161	014	000	000	000	R	1010	5		10	JEREMIAH SMITH ROAD	03/15/10	299,000	00	2.190	255,300
5,799	222	010	000	000	000	R	1013	9	W05	31	MATZ LANE	11/23/09	1,350,000	00	2.490	1,310,400
1,461	120	077	000	000	000	R	1010	5	SV1	67	CASTLE SHORE ROAD	05/11/09	175,000	00	0.360	156,900
7,097	111	014	000	000	000	R	1030	5		308	BEAN ROAD	04/05/09	158,533	00	5.220	142,900
6,375	215	001	000	000	000	R	1010	6		55	JACOBS ROAD	04/13/09	337,000	00	9.220	279,700
3,462	194	041	000	000	000	R	1010	5		142	EAGLE SHORE ROAD	03/03/10	246,000	00	1.100	207,400
2,198	133	001	000	000	000	R	1013	9	IL2	2	ROUND ISLAND	05/13/09	312,533	00	0.910	242,300
3,002	108	004	000	000	000	R	1013	9	WK1	406	BEAN ROAD	04/24/09	528,000	00	2.020	504,600
3,684	150	030	000	000	000	R	1010	5	SV1	49	JOANNA STREET	04/05/09	207,000	00	0.455	210,400
6,164	172	024	000	000	000	R	1013	9	W01	140	ALPINE PARK ROAD	04/20/10	3,800,000	00	2.800	3,690,700
2,713	146	004	000	079	000	R	1031	5	AC2	201	HANSON MILL ROAD	07/07/09	90,000	00	0.000	86,600
3,860	270	001	000	000	000	R	1013	9	W14	56	DEERHAVEN ROAD	03/23/10	760,000	00	0.310	761,900
6,925	200	037	000	023	023	R	1020	5	WW1	23	WINDWARD WAY	02/05/10	650,000	00	0.000	626,800

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911	054	001	000	000	000	R	1300	5		101	SHERIDAN ROAD	09/30/09	115,000	00	14.480	112,100
3,774	253	035	000	000	000	R	1013	9	W14	104	BEEDE ROAD	06/19/09	811,000	00	0.580	705,900
654	192	014	000	000	000	R	1010	5		528	MOULTONBORO NECK ROAD	10/01/09	142,133	00	2.500	144,000
5,873	174	010	000	000	000	R	1013	9	W08	17	SALMON MEADOW LANE	09/25/09	329,000	00	0.360	359,300
4,251	099	131	000	000	000	R	1060	5	BM1		GLEN FOREST DRIVE	08/26/09	50,000	00	0.201	53,100
4,273	099	170	000	000	000	R	1010	5	BM1	74	GLEN FOREST DRIVE	03/30/10	210,000	00	0.402	189,100
6,076	143	018	000	000	000	R	1010	6		54	REDDING LANE	09/01/09	140,000	00	0.688	156,200
6,286	221	014	000	000	000	R	1010	6		38	FORTY ACRE FIELD ROAD	03/16/10	260,000	00	1.700	200,700
5,204	245	047	000	000	000	R	1010	5	FH1	6	PARTRIDGE LANE	12/14/09	204,533	00	0.300	210,100
2,918	249	019	000	000	000	R	1010	5		14	TANGLEWOOD SHORES ROAD	01/11/11	314,000	00	6.460	299,100
7,117	067	011	000	000	000	R	1010	8		20	HAYES LANE	11/22/10	325,000	00	3.100	352,300
2,149	023	019	000	00B	010	C	3541	G			MOULTONBOROUGH AIRPORT	05/28/10	30,133	00	0.000	28,200
2,701	146	004	000	092	000	R	1031	5	AC2	201	HANSON MILL ROAD	09/15/10	85,000	00	0.000	102,500
5,968	174	090	000	000	000	R	1013	9	W09	109	HANSON DRIVE	04/15/10	525,000	00	0.990	502,900
5,288	179	007	000	000	000	R	1010	5		20	COTTAGE ROAD	10/25/10	335,000	00	1.740	319,700
2,003	207	001	000	000	000	R	1010	5	BP4	46	WALLBRIDGE WAY	10/01/10	350,000	00	0.450	377,500
55	159	009	000	000	000	R	1010	5		12	SEVERANCE ROAD	12/18/09	140,000	00	2.050	136,300
5,293	179	008	000	000	000	R	1010	5		16	COTTAGE ROAD	11/12/09	337,533	00	1.730	322,800
184,301	117	016	003	000	000	R	1300	5			GILMAN POINT ROAD	07/16/09	65,000	00	2.220	69,700
725	192	007	000	000	000	R	1010	6		11	REEDY ROAD	10/30/09	253,000	00	2.280	231,100
895	043	006	000	000	000	R	1010	5	99	90	HOLLAND STREET	12/29/09	420,000	00	6.500	321,600
549	176	015	000	000	000	R	1030	5		162	SHAKER JERRY ROAD	11/04/09	94,533	00	0.900	95,700
216	121	121	000	000	000	R	1010	5	SV1	79	SUNDORF STREET	11/30/09	225,733	00	0.660	189,800
246	098	009	000	000	000	R	1010	5	SV1	130	LOCARNO STREET	03/22/10	209,933	00	1.200	215,100
2,437	263	091	000	000	000	R	1013	9	W1B	78	LONG ISLAND ROAD	06/29/09	750,000	00	1.600	706,900
3,385	194	032	000	000	000	R	1013	9	W01	/47/50	SWAN POINT ROAD	06/25/10	3,150,000	00	1.900	3,218,900
6,297	221	025	000	000	000	R	1010	8		37	LONG POINT ROAD	03/03/11	300,000	00	0.620	263,200
1,619	129	016	000	000	000	R	1010	5	SV1	23	OBERDORF STREET	07/29/10	170,000	00	0.229	131,000
4,547	237	010	000	000	000	R	1013	9	W02	56	BRAUN BAY ROAD	06/29/10	830,000	00	0.420	737,000
184,318	112	046	001	000	000	R	1330	9	KN1		COE POINT ROAD	07/30/10	296,533	00	3.310	301,300
6,271	187	012	000	000	000	R	1010	5	BP4	56	PINE NEEDLE LANE	01/08/10	800,600	00	1.950	745,200
4,639	170	013	000	000	000	R	1090	5		14	BEAN ROAD	06/15/09	190,000	00	0.320	149,900
6,740	112	053	000	000	000	R	1013	9	KN1	111	COE POINT ROAD	08/03/09	365,000	00	0.940	350,400
1,838	288	008	000	L0A	038	R	1023	5	COND	484	LONG ISLAND ROAD	05/29/09	18,000	00	0.000	24,800
6,672	107	066	000	000	000	R	1010	5	HT1	14	HEATHERWOOD DRIVE	09/30/09	232,533	00	1.400	233,900
5,927	174	064	000	000	000	R	1013	9	W07	16	CLEARWATER POINT ROAD	08/21/09	500,000	00	0.250	494,500
5,654	131	039	000	000	000	R	1300	5	99		WENTWORTH SHORES ROAD	12/11/09	175,000	00	7.600	150,800
5,480	162	049	000	000	000	R	1010	5	OR1	27	SPRUCE ROAD	11/02/09	180,000	00	0.260	144,700
3,997	099	185	000	000	000	R	1013	9	BM2	77	SUNRISE DRIVE	06/04/09	460,000	00	0.251	364,000
350	098	052	000	000	000	R	1010	5	SV1	67	ST MORITZ STREET	03/26/10	201,000	00	0.680	204,900
6,315	237	007	000	000	000	R	1010	8		155	LONG POINT ROAD	12/14/09	413,000	00	8.600	362,800
3,648	128	071	000	000	000	R	1010	5	SV1	54	OSLO STREET	08/24/09	164,000	00	0.238	132,400
3,651	128	012	000	000	000	R	1010	5	SV1	9	OLYMPIA STREET	09/15/09	270,000	00	0.480	240,300
6,907	023	019	000	00B	009	C	3541	G			MOULTONBOROUGH AIRPORT	09/11/09	25,000	00	0.000	23,200
6,109	142	012	000	000	000	R	1010	8		41	BIRCH LANE	02/26/10	226,133	00	1.450	218,700
612	046	015	000	000	000	R	1010	5		142	OSSIPEE MOUNTAIN ROAD	12/03/09	245,000	00	1.370	256,500

QUALIFIED SALES 4/1/2009 - 3/31/2011

MOULTONBOROUGH, NH

AV PID	Map	Lot	Lot Cut	Unit	Uni Cut	Class	Use Code	S I	Nhbd	Street Number	Street Name	Sale Date	Price	Val Code	Land Area in Acres	al Assessed arcel Value
168	121	038	000	000	000	R	1310	5	SV1		BERGEN STREET	05/28/09	32,000	00	0.229	35,400
5,235	245	070	000	000	000	R	1010	5	FH1	11	KINGSWOOD LANE	02/22/10	195,000	00	0.280	220,500
5,690	131	015	000	000	000	R	1013	9	W20	264	WENTWORTH SHORES ROAD	06/05/09	510,000	00	0.270	469,000
46	159	002	000	000	000	R	1010	4		991	GOV. WENTWORTH HIGHWAY	06/23/09	175,000	00	5.000	181,400
4,748	288	002	000	000	000	R	1010	6		433	LONG ISLAND ROAD	05/27/09	250,000	00	0.920	295,200
3,881	279	004	000	000	000	R	1310	5			R O BROWN ROAD	12/15/09	36,933	00	3.700	35,200
2,282	143	010	000	000	000	R	1010	6	98	61	REDDING LANE	12/01/09	173,333	00	0.918	160,100
5,374	189	030	000	000	000	R	1013	9	W18	61	BUZZELLS COVE ROAD	06/15/09	920,000	00	0.870	817,400
89	153	005	000	000	000	R	1010	6	98	39	CLOUDVIEW DRIVE	09/29/09	300,000	00	2.790	273,600
2,909	249	011	000	000	000	R	1013	9	W16	142	TANGLEWOOD SHORES ROAD	03/04/10	535,000	00	0.101	510,000
4,460	072	069	000	000	000	R	1010	5	BM1	63	MOUNTAIN VIEW DRIVE	06/01/09	154,000	00	0.354	154,200
341	099	003	000	000	000	R	1010	5	SV1	5	ELCID STREET	10/15/09	197,000	00	0.210	195,800
3,239	090	011	000	000	000	R	1013	9	LE1	22	FULLER ROAD	08/03/09	400,000	00	1.600	367,500
5,164	245	029	000	000	000	R	1010	5	FH2	91	FAR ECHO ROAD	10/29/09	390,000	00	0.260	393,900
2,726	146	004	000	023	000	R	1031	5	AC1	201	HANSON MILL ROAD	09/30/09	130,000	00	0.000	144,000
3,683	150	029	000	000	000	R	1310	5	SV1		JOANNA STREET	11/19/09	38,000	00	0.336	37,100
4,508	242	002	000	000	000	R	1010	8		14	COOKS POINT ROAD	12/07/09	242,000	00	2.000	224,700
4,769	282	040	000	000	000	R	1013	9	W11	6	ADAMS SHORE ROAD	06/15/09	758,533	00	0.460	709,000
3,301	144	011	000	000	000	R	1010	5		181	MOULTONBORO NECK ROAD	10/15/09	180,000	00	2.300	155,600
5,529	148	012	000	000	000	R	1010	5	BB1	16	SUSAN DRIVE	06/10/09	245,000	00	0.470	203,700
6,623	107	023	000	000	000	R	1010	5	HT1	29	HEATHERWOOD DRIVE	07/27/09	245,000	00	0.557	252,900
4,868	163	005	000	000	000	R	1013	9	LY1	67	LEDGEMERE ESTATES ROAD	08/26/09	275,000	00	1.300	259,800
372	098	033	000	000	000	R	1010	5	SV1	6	BARLI STREET	11/24/09	305,000	00	0.280	272,300
1,776	288	008	000	BS0	026	R	1022	5	COND	484	LONG ISLAND ROAD	07/30/09	27,600	00	0.000	29,300
7,121	193	018	000	000	000	R	1013	9	IQ	66	IROQUOIS LANE	01/08/10	2,250,000	00	1.880	2,209,800
5,110	255	015	000	000	000	R	1013	9	W1C	19	OAK LANDING ROAD	06/18/09	1,100,000	00	1.090	1,037,400
6,442	200	009	000	000	000	R	1013	9	W01	70	KONA BAY ROAD	09/25/09	1,375,000	00	0.770	1,194,000
5,321	188	024	000	000	000	R	1013	9	W14	100	WYMAN TRAIL	10/19/09	700,000	00	0.380	666,000
4,517	242	024	000	000	000	R	1013	9	W1F	50	COOKS POINT ROAD	09/16/09	1,140,000	00	0.498	1,261,900
1,357	120	011	000	000	000	R	1010	5	SV1	27	BADEN STREET	12/03/09	330,000	00	0.350	244,700
6,008	174	080	000	000	000	R	1010	5		122	HANSON DRIVE	08/24/10	245,000	00	1.500	201,300
894	024	004	000	000	000	R	1010	9	BY1	118	HOLLAND STREET	05/05/09	372,000	00	2.440	356,700
3,421	217	048	000	000	000	R	1013	9	W01	251	EAGLE SHORE ROAD	04/02/09	1,600,000	00	0.390	1,435,900
222	121	126	000	000	000	R	1010	5	SV1	15	CARDINAL STREET	03/09/11	290,000	00	0.570	218,200
5,998	167	020	000	000	000	R	1010	6		27	BEECHWOOD CIRCLE	08/11/10	282,200	00	2.000	239,700
7,115	073	007	000	000	000	R	1010	8		60	HAYES LANE	02/04/11	310,000	00	4.570	310,000
6,299	221	027	000	000	000	R	1060	8			LONG POINT ROAD	06/17/10	88,800	00	2.500	106,300

Appendix 'E': Land Tables

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Waterfront Extraction Spreadsheet
- Land Adjustments (Neighborhood)
- Land Neighborhood Descriptions
- Acreage Discount Chart

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0101	Single Fam MDL	R	0101	0101	0101	0101
0102	Condo	R	0102	0102	0102	0102
0103	Mobile Hom	R	0103	0103	0103	0103
0104	Two Family	R	0104	0104	0104	0104
0105	THREE FAM	R	0105	0105	0105	0105
0106	AC LND IMP	R	0106	0106	0106	0106
0107		R	0107	0107	0107	0107
0108		R	0108	0108	0108	0108
0109	MULTI HSES MDL	R	0109	0109	0109	0109
010I	MULTI HSES MDL	R	0109	0109	0109	0109
010T	Single Fam MDL	R	0101	0101	0101	0101
0111	APT 4-8	R	0111	0111	0111	0111
0112	APT 8 + UP	R	0112	0112	0112	0112
0120	PR RES OPN	R	0120	0120	0120	0120
0121	BOARDNG HS	R	0121	0121	0121	0121
0122	FRAT/SOROR	R	0122	0122	0122	0122
0123	DORMITORY	R	0123	0123	0123	0123
0124	REC/CONVEN	R	0124	0124	0124	0124
0130	PRI RES	R	0130	0130	0130	0130
0131	RES ACLNPO	R	0131	0131	0131	0131
0132	RES ACLNUD	R	0132	0132	0132	0132
0134	PRI RS C/I	R	0134	0134	0134	0134
0140	PR RES IND	R	0140	0140	0140	0140
0201	SFR OPEN	O	0201	0201	0201	0201
0202	WET RES PV	O	0202	0202	0202	0202
0210	PRI OPN SP	O	0210	0210	0210	0210
0211	NONPROD VC	O	0211	0211	0211	0211
0300	HOTELS	C	0300	0300	0300	0300
0301	MOTELS	C	0301	0301	0301	0301
0302	DOMITORY	C	0302	0302	0302	0302
0303	APT OVER 8	C	0303	0303	0303	0303
0304	NURSING HM	C	0304	0304	0304	0304
0305	HOSP PVT	C	0305	0305	0305	0305
0306	OTHER LIV	C	0306	0306	0306	0306
0310	PRI COMM	C	0310	0310	0310	0310
0311	RTL GAS ST	C	0311	0311	0311	0311
0312	GRAIN ELEV	C	0312	0312	0312	0312
0313	LUMBER YRD	C	0313	0313	0313	0313
0314	TRK TERM	C	0314	0314	0314	0314
0315	DOCKYARDS	C	0315	0315	0315	0315
0316	COMM WHSE	C	0316	0316	0316	0316
0317	FARM BLDGS	C	0317	0317	0317	0317
0318	DISC DEPT	C	0318	0318	0318	0318
0321	HRDWARE ST	C	0321	0321	0321	0321
0322	STORE/SHOP	C	0322	0322	0322	0322
0323	SHOPNGMALL	C	0323	0323	0323	0323
0324	SUPERMKT	C	0324	0324	0324	0324
0325	CONV FOOD	C	0325	0325	0325	0325
0326	REST/CLUBS	C	0326	0326	0326	0326
0330	AUTO V S&S	C	0330	0330	0330	0330
0331	AUTO S S&S	C	0331	0331	0331	0331
0332	AUTO REPR	C	0332	0332	0332	0332
0333	FUEL SV/PR	C	0333	0333	0333	0333
0334	GAS ST SRV	C	0334	0334	0334	0334
0335	CAR WASH	C	0335	0335	0335	0335
0336	PARK GAR	C	0336	0336	0336	0336
0337	PARK LOT	C	0337	0337	0337	0337
0338	OTH MTR SS	C	0338	0338	0338	0338
0340	OFFICE BLD	C	0340	0340	0340	0340
0341	BANK BLDG	C	0341	0341	0341	0341

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0342	PROF BLDG	C	0342	0342	0342	0342
0350	POST OFF	C	0350	0350	0350	0350
0351	EDUC BLDG	C	0351	0351	0351	0351
0352	DAY CARE	C	0352	0352	0352	0352
0353	FRATNL ORG	C	0353	0353	0353	0353
0354	TRANSPORT	C	0354	0354	0354	0354
0355	FUNERAL HM	C	0355	0355	0355	0355
0356	PROF ASSOC	C	0356	0356	0356	0356
0360	MUSEUMS	C	0360	0360	0360	0360
0361	ART GAL	C	0361	0361	0361	0361
0362	MOVIE THTR	C	0362	0362	0362	0362
0363	DRIVEINTHT	C	0363	0363	0363	0363
0364	THEATER	C	0364	0364	0364	0364
0365	STADIUMS	C	0365	0365	0365	0365
0366	ARENAS	C	0366	0366	0366	0366
0367	RACETRACK	C	0367	0367	0367	0367
0368	AMUSE PARK	C	0368	0368	0368	0368
0369	OTHER CULT	C	0369	0369	0369	0369
0370	BOWLING	C	0370	0370	0370	0370
0371	ICE SKATE	C	0371	0371	0371	0371
0372	ROLLER SKT	C	0372	0372	0372	0372
0373	SWIM POOL	C	0373	0373	0373	0373
0374	HEALTH SPA	C	0374	0374	0374	0374
0375	TENNIS CLB	C	0375	0375	0375	0375
0376	GYMS	C	0376	0376	0376	0376
0377	OTH IN REC	C	0377	0377	0377	0377
0380	GOLF CRSE	C	0380	0380	0380	0380
0381	TENNIS ODR	C	0381	0381	0381	0381
0382	RIDING STB	C	0382	0382	0382	0382
0383	BEACHES	C	0383	0383	0383	0383
0384	MARINAS	C	0384	0384	0384	0384
0385	FISH&GAME	C	0385	0385	0385	0385
0386	CAMPGROUND	C	0386	0386	0386	0386
0387	YTH CAMPS	C	0387	0387	0387	0387
0388	OTHR OUTDR	C	0388	0388	0388	0388
0389	STRUCT-61B	C	0389	0389	0389	0389
0390	DEVEL LAND	C	0390	0390	0390	0390
0391	POT DEVEL	C	0391	0391	0391	0391
0392	UNDEV LAND	C	0392	0392	0392	0392
0393	AH-NOT 61A	C	0393	0393	0393	0393
0400	FACTORY	I	0400	0400	0400	0400
0401	IND WHSES	I	0401	0401	0401	0401
0402	IND OFFICE	I	0402	0402	0402	0402
0403	ACCLND MFG	I	0403	0403	0403	0403
0404	R-D FACIL	I	0404	0404	0404	0404
0410	PR IND RES	I	0410	0410	0410	0410
0411	GYPSUMMINE	I	0411	0411	0411	0411
0412	ROCK MINE	I	0412	0412	0412	0412
0413	OTH MINES	I	0413	0413	0413	0413
0420	PUB TANKS	I	0420	0420	0420	0420
0421	TANKS LNG	I	0421	0421	0421	0421
0422	ELEC PLANT	I	0422	0422	0422	0422
0423	ELEC ROW	I	0423	0423	0423	0423
0424	ELECSUBSTA	I	0424	0424	0424	0424
0425	GAS PLANT	I	0425	0425	0425	0425
0426	GAS ROW	I	0426	0426	0426	0426
0427	GAS STG	I	0427	0427	0427	0427
0428	GAS SUBSTA	I	0428	0428	0428	0428
0430	TEL X STA	I	0430	0430	0430	0430
0431	TEL REL TW	I	0431	0431	0431	0431

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0432	CBL-TV TR	I	0432	0432	0432	0432
0433	RAD/TV TR	I	0433	0433	0433	0433
0440	IND LD DV	I	0440	0440	0440	0440
0441	IND LD PO	I	0441	0441	0441	0441
0442	IND LD UD	I	0442	0442	0442	0442
0501	IND ASC TR	P	0501	0501	0501	0501
0502	DOM/FOR CP	P	0502	0502	0502	0502
0503	DOM/FOR ME	P	0503	0503	0503	0503
0504	PUB UTIL	P	0504	0504	0504	0504
0505	MCH PL/WR	P	0505	0505	0505	0505
0506	PIPE LINES	P	0506	0506	0506	0506
0601	C61 TEN YR	S	0601	0601	0601	0601
0602	C61 5 YEAR	S	0602	0602	0602	0602
0610	FOREST C61	S	0610	0610	0610	0610
0710	CRANBERRY	S	0710	0710	0710	0710
0711	TOBACCO SD	S	0711	0711	0711	0711
0712	TR CRP VEG	S	0712	0712	0712	0712
0713	FIELD CRPS	S	0713	0713	0713	0713
0714	ORCHARDS	S	0714	0714	0714	0714
0715	VINEYARDS	S	0715	0715	0715	0715
0716	TILL FORAG	S	0716	0716	0716	0716
0717	PROD WOOD	S	0717	0717	0717	0717
0718	PASTURE	S	0718	0718	0718	0718
0719	NURSERIES	S	0719	0719	0719	0719
0720	NONPRNECLD	S	0720	0720	0720	0720
0722	NONPRWETLD	S	0722	0722	0722	0722
0800	RECREATION	S	0800	0800	0800	0800
0801	REC HIKE	S	0801	0801	0801	0801
0802	REC CAMP	S	0802	0802	0802	0802
0803	REC NATURE	S	0803	0803	0803	0803
0804	REC BOAT	S	0804	0804	0804	0804
0805	REC GOLF	S	0805	0805	0805	0805
0806	REC HORSE	S	0806	0806	0806	0806
0807	REC HUNT	S	0807	0807	0807	0807
0808	REC FISH	S	0808	0808	0808	0808
0809	REC AL-SKI	S	0809	0809	0809	0809
0810	REC NR-SKI	S	0810	0810	0810	0810
0811	REC SWIM	S	0811	0811	0811	0811
0812	REC PICNIC	S	0812	0812	0812	0812
0813	REC GLIDE	S	0813	0813	0813	0813
0814	REC TARGET	S	0814	0814	0814	0814
0900	US GOVT	E	0900	0900	0900	0900
0901	COMM-MASS	E	0901	0901	0901	0901
0902	COUNTY	E	0902	0902	0902	0902
0903	MUNICPAL	E	0903	0903	0903	0903
0904	PRI SCHOOL	E	0904	0904	0904	0904
0905	P/HOS CHAR	E	0905	0905	0905	0905
0906	CHURCH ETC	E	0906	0906	0906	0906
0907	121A CORP	E	0907	0907	0907	0907
0908	HSNG AUTH	E	0908	0908	0908	0908
0909	RELIGIOUS	E	0909	0909	0909	0909
0910	CHARITABLE	E	0910	0910	0910	0910
0920	NON PROFIT	E	0920	0920	0920	0920
1010	SINGLE FAM MDL	R	1010	1010	1010	1010
1011	SFR INLAW	R	1011	1011	1011	1011
1012	BARN ESMNT	R	1012	1012	1012	1012
1013	SFR WATER MDL-	R	1013	1013	1013	1013
1014	SFR GOLF	R	1014	1014	1014	1014
1015	RES CONDO W/LAN	R	1015	1015	1015	1015
101D	SFR WATER MDL-	R	101D	101D	101D	101D

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
1020	CONDO MDL-05	R	1020	1020	1020	1020
1021	CONDO NL	R	1021	1021	1021	1021
1022	BOATSLIP	R	1022	1022	1022	1022
1023	BOATRACK	R	1023	1023	1023	1023
1030	MOBILE HME MDL	R	1030	1030	1030	1030
1031	TRAILER MDL-02	R	1031	1031	1031	1031
1040	TWO FAMILY	R	1040	1040	1040	1040
1041	TWO FAMILY	R	1041	1041	1041	1041
1050	THREE FAM	R	1050	1050	1050	1050
1051	THREE FAM	R	1051	1051	1051	1051
1060	AC LND IMP MDL	R	1060	1060	1060	1060
1063	AC LND WF IMP	R	1063	1063	1063	1063
1070	BAY VILL DIST	R	1070	1070	1070	1070
1080		R	1080	1080	1080	1080
1090	MULTI HSES MDL	R	1090	1090	1090	1090
1093	MULTI HSES WF	R	1093	1093	1093	1093
1110	APT 4-8	R	1110	1110	1110	1110
1111	TEMP	R	1111	1111	1111	1111
1120	APT 8 + UP	R	1120	1120	1120	1120
1210	BOARDNG HS	R	1210	1210	1210	1210
1220	FRAT/SOROR	R	1220	1220	1220	1220
1230	INNS	R	1230	1230	1230	1230
1240	REC/CONVEN	R	1240	1240	1240	1240
1300	RES ACLNDV	R	1300	1300	1300	1300
1310	RES ACLNPO	R	1310	1310	1310	1310
1320	RES ACLNUD	R	1320	1320	1320	1320
1330	WF VACANT	R	1330	1330	1330	1330
2010	SFR OPEN	O	2010	2010	2010	2010
2020	WET RES PV	O	2020	2020	2020	2020
2100	NONPROD AH	O	2100	2100	2100	2100
2110	NONPROD VC	O	2110	2110	2110	2110
2200		O	2200	2200	2200	2200
2210		O	2210	2210	2210	2210
2300		O	2300	2300	2300	2300
2310		O	2310	2310	2310	2310
3000	HOTELS	C	3000	3000	3000	3000
3010	MOTELS	C	3010	3010	3010	3010
3020	DORMITORY	C	3020	3020	3020	3020
3030	APT OVER 8 MDL	C	3030	3030	3030	3030
3040	NURSING HM	C	3040	3040	3040	3040
3050	HOSP PVT	C	3050	3050	3050	3050
3060	OTHER LIV	C	3060	3060	3060	3060
3100	RTL OIL ST	C	3100	3100	3100	3100
3110	RTL GAS ST	C	3110	3110	3110	3110
3120	GRAIN ELEV	C	3120	3120	3120	3120
3130	LUMBER YRD	C	3130	3130	3130	3130
3140	TRK TERM	C	3140	3140	3140	3140
3150	DOCKYARDS	C	3150	3150	3150	3150
3160	COMM WHSE MDL-	C	3160	3160	3160	3160
3170	FARM BLDGS	C	3170	3170	3170	3170
3180	DISC DEPT	C	3180	3180	3180	3180
3210	HRDWARE ST	C	3210	3210	3210	3210
3220	STORE/SHOP MDL	C	3220	3220	3220	3220
3221	RTL CONDO	C	3221	3221	3221	3221
3222	COMM BLDG MDL-	C	3222	3222	3222	3222
3230	SHOPNGMALL	C	3230	3230	3230	3230
3240	SUPERMKT	C	3240	3240	3240	3240
3250	CONV FOOD	C	3250	3250	3250	3250
3260	REST/CLUBS	C	3260	3260	3260	3260
3300	AUTO V S&S	C	3300	3300	3300	3300

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
3310	AUTO S S&S	C	3310	3310	3310	3310
3320	AUTO REPR	C	3320	3320	3320	3320
3330	FUEL SV/PR	C	3330	3330	3330	3330
3340	GAS ST SRV	C	3340	3340	3340	3340
3350	CAR WASH	C	3350	3350	3350	3350
3360	PARK GAR	C	3360	3360	3360	3360
3370	PARK LOT	C	3370	3370	3370	3370
3380	OTH MTR SS	C	3380	3380	3380	3380
3400	OFFICE BLD	C	3400	3400	3400	3400
3401	OFF CONDO	C	3401	3401	3401	3401
3410	BANK BLDG	C	3410	3410	3410	3410
3420	PROF BLDG	C	3420	3420	3420	3420
3421	PROF CONDO	C	3421	3421	3421	3421
3500	POST OFF	C	3500	3500	3500	3500
3510	EDUC BLDG	C	3510	3510	3510	3510
3520	DAY CARE	C	3520	3520	3520	3520
3530	FRATNL ORG	C	3530	3530	3530	3530
3540	TRANSPORT	C	3540	3540	3540	3540
3541	AIRPORT	C	3541	3541	3541	3541
3542	BUS STATN	C	3542	3542	3542	3542
3543	TRAIN STA	C	3543	3543	3543	3543
3544	TAXI STAND	C	3544	3544	3544	3544
3550	FUNERAL HM	C	3550	3550	3550	3550
3560	PROF ASSOC	C	3560	3560	3560	3560
3600	MUSEUMS	C	3600	3600	3600	3600
3610	ART GAL	C	3610	3610	3610	3610
3620	MOVIE THTR	C	3620	3620	3620	3620
3630	DRIVEINTHT	C	3630	3630	3630	3630
3640	THEATER	C	3640	3640	3640	3640
3650	STADIUMS	C	3650	3650	3650	3650
3660	ARENAS	C	3660	3660	3660	3660
3670	RACETRACK	C	3670	3670	3670	3670
3680	AMUSE PARK	C	3680	3680	3680	3680
3690	OTHER CULT	C	3690	3690	3690	3690
3700	BOWLING	C	3700	3700	3700	3700
3710	ICE SKATE	C	3710	3710	3710	3710
3720	ROLLER SKT	C	3720	3720	3720	3720
3730	SWIM POOL	C	3730	3730	3730	3730
3740	HEALTH SPA	C	3740	3740	3740	3740
3750	TENNIS CLB	C	3750	3750	3750	3750
3760	GYMS	C	3760	3760	3760	3760
3770	OTH IN REC	C	3770	3770	3770	3770
3800	GOLF CRSE	C	3800	3800	3800	3800
3810	TENNIS ODR	C	3810	3810	3810	3810
3820	RIDING STB	C	3820	3820	3820	3820
3830	BEACHES	C	3830	3830	3830	3830
3840	MARINAS	C	3840	3840	3840	3840
3841	YACHT CLUB	C	3841	3841	3841	3841
3850	FISH&GAME	C	3850	3850	3850	3850
3860	CAMPGROUND	C	3860	3860	3860	3860
3870	YTH CAMPS	C	3870	3870	3870	3870
3880	OTHR OUTDR	C	3880	3880	3880	3880
3890	STRUCT-61B	C	3890	3890	3890	3890
3900	DEVEL LAND	C	3900	3900	3900	3900
3910	POT DEVEL	C	3910	3910	3910	3910
3920	UNDEV LAND	C	3920	3920	3920	3920
3930	COM VAC IM MDL	C	3930	3930	3930	3930
4000	FACTORY MDL-96	I	4000	4000	4000	4000
4010	IND WHSES	I	4010	4010	4010	4010
4020	IND OFFICE	I	4020	4020	4020	4020

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
4021	IND CONDO	I	4021	4021	4021	4021
4022	IND BLDG	I	4022	4022	4022	4022
4030	ACCLND MFG	I	4030	4030	4030	4030
4040	R-D FACIL	I	4040	4040	4040	4040
4100	SAND&GRAVL	I	4100	4100	4100	4100
4110	GYPSUMMINE	I	4110	4110	4110	4110
4120	ROCK MINE	I	4120	4120	4120	4120
4130	OTH MINES	I	4130	4130	4130	4130
4200	PUB TANKS	I	4200	4200	4200	4200
4210	TANKS LNG	I	4210	4210	4210	4210
4220	ELEC PLANT	I	4220	4220	4220	4220
4230	POLES/CONDUITS	I	4230	4230	4230	4230
4240	ELECSUBSTA	I	4240	4240	4240	4240
4250	GAS PLANT	I	4250	4250	4250	4250
4260	GAS ROW	I	4260	4260	4260	4260
4270	GAS STG	I	4270	4270	4270	4270
4280	GAS SUBSTA	I	4280	4280	4280	4280
4290	WATER CO	I	4290	4290	4290	4290
4291	WATER CO. MDL94	I	4291	4291	4291	4291
4300	TEL X STA	I	4300	4300	4300	4300
4310	TEL REL TW	I	4310	4310	4310	4310
4320	CBL-TV TR	I	4320	4320	4320	4320
4330	RAD/TV TR	I	4330	4330	4330	4330
4400	IND LD DV	I	4400	4400	4400	4400
4410	IND LD PO	I	4410	4410	4410	4410
4420	IND LD UD	I	4420	4420	4420	4420
4430	IND LD W IMP	I	4430	4430	4430	4430
4500	POLES/CONDUIT	I	4500	4500	4500	4500
5010	IND ASC TR	P	5010	5010	5010	5010
5020	DOM/FOR CP	P	5020	5020	5020	5020
5030	DOM/FOR ME	P	5030	5030	5030	5030
5040	PUB UTIL	P	5040	5040	5040	5040
5050	MCH PL/WR	P	5050	5050	5050	5050
5060	PIPE LINES	P	5060	5060	5060	5060
6000	FARM	S	6000	6000	6000	6000
6100	PW STEW	S	6100	6100	6100	6100
6101		S	6101	6101	6101	6101
6102		S	6102	6102	6102	6102
6103		S	6103	6103	6103	6103
6104		S	6104	6104	6104	6104
6200	PN NO STEW	S	6200	6200	6200	6200
6201		S	6201	6201	6201	6201
6202		S	6202	6202	6202	6202
6203		S	6203	6203	6203	6203
6204		S	6204	6204	6204	6204
6300	HW STEW	S	6300	6300	6300	6300
6301		S	6301	6301	6301	6301
6302		S	6302	6302	6302	6302
6303		S	6303	6303	6303	6303
6304		S	6304	6304	6304	6304
6400	HW NO STEW	S	6400	6400	6400	6400
6401		S	6401	6401	6401	6401
6402		S	6402	6402	6402	6402
6403		S	6403	6403	6403	6403
6404		S	6404	6404	6404	6404
6500	OW STEW	S	6500	6500	6500	6500
6501		S	6501	6501	6501	6501
6502		S	6502	6502	6502	6502
6503		S	6503	6503	6503	6503
6504		S	6504	6504	6504	6504

Land Use Codes
MOULTONBOROUGH, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
6600	ON NO STEW	S	6600	6600	6600	6600
6601		S	6601	6601	6601	6601
6602		S	6602	6602	6602	6602
6603		S	6603	6603	6603	6603
6604		S	6604	6604	6604	6604
6700	CHRISTMAS TREE	S	6700	6700	6700	6700
6701		S	6701	6701	6701	6701
6702		S	6702	6702	6702	6702
6703		S	6703	6703	6703	6703
6704		S	6704	6704	6704	6704
7000	UNPRODUCTIVE	S	7000	7000	7000	7000
7100	WET	S	7100	7100	7100	7100
7210	TEMP	S	7210	7210	7210	7210
7400	UNPRODUCTIVE	S	7400	7400	7400	7400
7410	TEMP	S	7410	7410	7410	7410
7600	TEMP	S	7600	7600	7600	7600
9010	STATE NH MDL-0	E	9010	9010	9010	9010
901I	STATE NH MDL-9	E	9010	9010	9010	9010
9020	COUNTY	E	9020	9020	9020	9020
9030	MUNICPAL	E	9030	9030	9030	9030
9031	POLICE	E	9031	9031	9031	9031
9032	FIRE	E	9032	9032	9032	9032
9033	PUB-SCHOOL	E	9033	9033	9033	9033
9035	TOWN-PROP MDL-	E	9035	9035	9035	9035
903C	TOWN-PROP MDL-	E	9035	9035	9035	9035
903I	TOWN-PROP MDL-	E	9035	9035	9035	9035
903R	TOWN PROP MDL-0	E	9035	9035	9035	9035
903T	TOWN-PROP MDL-	E	9035	9035	9035	9035
9040	PRI SCHOOL	E	9040	9040	9040	9040
9050	P/HOS CHAR	E	9050	9050	9050	9050
9060	CHURCH ETC MDL	E	9060	9060	9060	9060
906I	CHURCH ETC MDL	E	9060	9060	9060	9060
9070	P-ROADS MDL-00	E	9070	9070	9070	9070
907C	121A CORP MDL-	E	9070	9070	9070	9070
9080	HSNG AUTH	E	9080	9080	9080	9080
9090	RELIGIOUS	E	9090	9090	9090	9090
9100	CHARITABLE MDL	E	9100	9100	9100	9100
910C	CHARITABLE MDL	E	9100	9100	9100	9100
910I	CHARITABLE MDL	E	9100	9100	9100	9100
910R	CHARITABLE MDL	E	9100	9100	9100	9100
9200	NON PROFIT MDL	E	9200	9200	9200	9200
9205	COMM-LOT MDL-0	E	9205	9205	9205	9205
920C	NON PROFIT MDL	E	9200	9200	9200	9200
920J	COMM-LOT MDL-9	E	9205	9205	9205	9205
920R	NON PROFIT MDL	E	9200	9200	9200	9200
9210	RAILROAD	E	9210	9210	9210	9210
9300	TP SITE	E	9300	9300	9300	9300
9301	TP MOBILE	E	9301	9301	9301	9301
995	CONDO MAIN	R	995	995	995	995
9998	CONDO MAIN	E	9998	9998	9998	9998
9999	CU-EX	E	9999	9999	9999	9999

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve ID	Class	Area in Square Feet	Price
1	C	1	64.98
1	C	500	64.98
1	C	1,000	37.00
1	C	4,356	9.74
1	C	10,890	4.40
1	C	21,780	2.40
1	C	32,670	1.80
1	C	43,560	1.43
1	C	99,999	1.43
1	E	1	64.98
1	E	500	64.98
1	E	1,000	37.00
1	E	4,356	9.74
1	E	10,890	4.40
1	E	21,780	2.40
1	E	32,670	1.80
1	E	43,560	1.43
1	E	99,999	1.43
1	I	1	64.98
1	I	500	64.98
1	I	1,000	37.00
1	I	4,356	9.74
1	I	10,890	4.40
1	I	21,780	2.40
1	I	32,670	1.80
1	I	43,560	1.43
1	I	99,999	1.43
1	O	1	64.98
1	O	500	64.98
1	O	1,000	37.00
1	O	4,356	9.74
1	O	10,890	4.40
1	O	21,780	2.40
1	O	32,670	1.80
1	O	43,560	1.43
1	O	99,999	1.43
1	P	500	26.00
1	P	1,000	14.95
1	P	4,356	5.95
1	P	10,890	3.45
1	P	21,780	1.95
1	P	32,670	1.45
1	P	43,560	1.20
1	R	1	64.98
1	R	500	64.98
1	R	1,000	37.00
1	R	4,356	9.74
1	R	10,890	4.40
1	R	21,780	2.40

LAND CURVE PARAMETERS
MOULTONBOROUGH, NH

Curve ID	Class	Area in Square Feet	Price
1	R	32,670	1.80
1	R	43,560	1.43
1	R	99,999	1.43
1	S	1	64.98
1	S	500	64.98
1	S	1,000	37.00
1	S	4,356	9.74
1	S	10,890	4.40
1	S	21,780	2.40
1	S	32,670	1.80
1	S	43,560	1.43
1	S	99,999	1.43

Land Curve Report 11/16/2011

Class=R, Nbhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
1	64.9800000000	65
510	63.8827450980	32,580
520	62.8276923077	32,670
530	61.8124528302	32,761
540	60.8348148148	32,851
550	59.8927272727	32,941
560	58.9842857143	33,031
570	58.1077192982	33,121
580	57.2613793103	33,212
590	56.4437288136	33,302
600	55.6533333333	33,392
610	54.8888524590	33,482
620	54.1490322581	33,572
630	53.4326984127	33,663
640	52.7387500000	33,753
650	52.0661538462	33,843
660	51.4139393939	33,933
670	50.7811940299	34,023
680	50.1670588235	34,114
690	49.5707246377	34,204
700	48.9914285714	34,294
710	48.4284507042	34,384
720	47.8811111111	34,474
730	47.3487671233	34,565
740	46.8308108108	34,655
750	46.3266666667	34,745
760	45.8357894737	34,835
770	45.3576623377	34,925
780	44.8917948718	35,016
790	44.4377215190	35,106
800	43.9950000000	35,196
810	43.5632098765	35,286
820	43.1419512195	35,376
830	42.7308433735	35,467
840	42.3295238095	35,557
850	41.9376470588	35,647
860	41.5548837209	35,737
870	41.1809195402	35,827
880	40.8154545455	35,918
890	40.4582022472	36,008
900	40.1088888889	36,098
910	39.7672527473	36,188
920	39.4330434783	36,278
930	39.1060215054	36,369
940	38.7859574468	36,459
950	38.4726315789	36,549
960	38.1658333333	36,639
970	37.8653608247	36,729
980	37.5710204082	36,820
990	37.2826262626	36,910
1,000	37.0000000000	37,000
1,067	34.7782143691	37,108
1,134	32.8189677810	37,217

Units	UnitPrice	LandValue
1,201	31.0783215616	37,325
1,268	29.5216237597	37,433
1,335	28.1211787709	37,542
1,402	26.8545851576	37,650
1,469	25.7035283341	37,758
1,536	24.6528892282	37,867
1,603	23.6900764731	37,975
1,670	22.8045193522	38,084
1,737	21.9872780945	38,192
1,804	21.2307410099	38,300
1,871	20.5283866989	38,409
1,938	19.8745955859	38,517
2,005	19.2644992406	38,625
2,072	18.6938589330	38,734
2,139	18.1589670131	38,842
2,206	17.6565662615	38,950
2,273	17.1837835040	39,059
2,340	16.7380746310	39,167
2,407	16.3171787986	39,275
2,474	15.9190800728	39,384
2,541	15.5419751405	39,492
2,608	15.1842459984	39,601
2,675	14.8444367460	39,709
2,742	14.5212337810	39,817
2,809	14.2134488285	39,926
2,876	13.9200043432	40,034
2,943	13.6399209048	40,142
3,010	13.3723062972	40,251
3,077	13.1163460145	40,359
3,144	12.8712949804	40,467
3,211	12.6364703053	40,576
3,278	12.4112449304	40,684
3,345	12.1950420370	40,792
3,412	11.9873301130	40,901
3,479	11.7876185908	41,009
3,546	11.5954539789	41,117
3,613	11.4104164243	41,226
3,680	11.2321166503	41,334
3,747	11.0601932225	41,443
3,814	10.8943101040	41,551
3,881	10.7341544624	41,659
3,948	10.5794347012	41,768
4,015	10.4298786879	41,876
4,082	10.2852321568	41,984
4,149	10.1452572658	42,093
4,216	10.0097312921	42,201
4,283	9.8784454493	42,309
4,350	9.7512038141	42,418
4,356	9.7400000000	42,427
4,487	9.4801604636	42,537
4,618	9.2350627977	42,648
4,749	9.0034870499	42,758
4,880	8.7843442623	42,868
5,011	8.5766593494	42,978

Units	UnitPrice	LandValue
5,142	8.3795565928	43,088
5,273	8.1922472976	43,198
5,404	8.0140192450	43,308
5,535	7.8442276423	43,418
5,666	7.6822873279	43,528
5,797	7.5276660342	43,638
5,928	7.3798785425	43,748
6,059	7.2384815976	43,858
6,190	7.1030694669	43,968
6,321	6.9732700522	44,078
6,452	6.8487414755	44,188
6,583	6.7291690719	44,298
6,714	6.6142627346	44,408
6,845	6.5037545654	44,518
6,976	6.3973967890	44,628
7,107	6.2949598987	44,738
7,238	6.1962310030	44,848
7,369	6.1010123490	44,958
7,500	6.0091200000	45,068
7,631	5.9203826497	45,178
7,762	5.8346405566	45,288
7,893	5.7517445838	45,399
8,024	5.6715553340	45,509
8,155	5.5939423666	45,619
8,286	5.5187834902	45,729
8,417	5.4459641202	45,839
8,548	5.3753766963	45,949
8,679	5.3069201521	46,059
8,810	5.2404994325	46,169
8,941	5.1760250531	46,279
9,072	5.1134126984	46,389
9,203	5.0525828534	46,499
9,334	4.9934604671	46,609
9,465	4.9359746434	46,719
9,596	4.8800583576	46,829
9,727	4.8256481957	46,939
9,858	4.7726841144	47,049
9,989	4.7211092201	47,159
10,120	4.6708695652	47,269
10,251	4.6219139596	47,379
10,382	4.5741937970	47,489
10,513	4.5276628936	47,599
10,644	4.4822773393	47,709
10,775	4.4379953596	47,819
10,890	4.4000000000	47,916
11,108	4.3214980194	48,003
11,326	4.2460180117	48,090
11,544	4.1733887734	48,178
11,762	4.1034517939	48,265
11,980	4.0360601002	48,352
12,198	3.9710772258	48,439
12,416	3.9083762887	48,526
12,634	3.8478391642	48,614
12,852	3.7893557423	48,701

Units	UnitPrice	LandValue
13,070	3.7328232594	48,788
13,288	3.6781456954	48,875
13,506	3.6252332297	48,962
13,724	3.5740017488	49,050
13,942	3.5243723999	49,137
14,160	3.4762711864	49,224
14,378	3.4296285992	49,311
14,596	3.3843792820	49,398
14,814	3.3404617254	49,486
15,032	3.2978179883	49,573
15,250	3.2563934426	49,660
15,468	3.2161365400	49,747
15,686	3.1769985975	49,834
15,904	3.1389336016	49,922
16,122	3.1018980275	50,009
16,340	3.0658506732	50,096
16,558	3.0307525063	50,183
16,776	2.9965665236	50,270
16,994	2.9632576203	50,358
17,212	2.9307924704	50,445
17,430	2.8991394148	50,532
17,648	2.8682683590	50,619
17,866	2.8381506773	50,706
18,084	2.8087591241	50,794
18,302	2.7800677522	50,881
18,520	2.7520518359	50,968
18,738	2.7246878002	51,055
18,956	2.6979531547	51,142
19,174	2.6718264316	51,230
19,392	2.6462871287	51,317
19,610	2.6213156553	51,404
19,828	2.5968932822	51,491
20,046	2.5730020952	51,578
20,264	2.5496249507	51,666
20,482	2.5267454350	51,753
20,700	2.5043478261	51,840
20,918	2.4824170571	51,927
21,136	2.4609386828	52,014
21,354	2.4398988480	52,102
21,572	2.4192842574	52,189
21,780	2.4000000000	52,272
21,998	2.3821620147	52,403
22,216	2.3646741088	52,534
22,434	2.3475260765	52,664
22,652	2.3307081052	52,795
22,870	2.3142107564	52,926
23,088	2.2980249480	53,057
23,306	2.2821419377	53,188
23,524	2.2665533073	53,318
23,742	2.2512509477	53,449
23,960	2.2362270451	53,580
24,178	2.2214740673	53,711
24,396	2.2069847516	53,842
24,614	2.1927520923	53,972

Units	UnitPrice	LandValue
24,832	2.1787693299	54,103
25,050	2.1650299401	54,234
25,268	2.1515276239	54,365
25,486	2.1382562976	54,496
25,704	2.1252100840	54,626
25,922	2.1123833038	54,757
26,140	2.0997704667	54,888
26,358	2.0873662645	55,019
26,576	2.0751655629	55,150
26,794	2.0631633948	55,280
27,012	2.0513549534	55,411
27,230	2.0397355858	55,542
27,448	2.0283007869	55,673
27,666	2.0170461939	55,804
27,884	2.0059675800	55,934
28,102	1.9950608498	56,065
28,320	1.9843220339	56,196
28,538	1.9737472843	56,327
28,756	1.9633328697	56,458
28,974	1.9530751708	56,588
29,192	1.9429706769	56,719
29,410	1.9330159810	56,850
29,628	1.9232077764	56,981
29,846	1.9135428533	57,112
30,064	1.9040180947	57,242
30,282	1.8946304735	57,373
30,500	1.8853770492	57,504
30,718	1.8762549645	57,635
30,936	1.8672614430	57,766
31,154	1.8583937857	57,896
31,372	1.8496493689	58,027
31,590	1.8410256410	58,158
31,808	1.8325201207	58,289
32,026	1.8241303941	58,420
32,244	1.8158541124	58,550
32,462	1.8076889902	58,681
32,670	1.8000000000	58,806
32,888	1.7901897349	58,876
33,106	1.7805086691	58,946
33,324	1.7709542672	59,015
33,542	1.7615240594	59,085
33,760	1.7522156398	59,155
33,978	1.7430266643	59,225
34,196	1.7339548485	59,294
34,414	1.7249979659	59,364
34,632	1.7161538462	59,434
34,850	1.7074203730	59,504
35,068	1.6987954831	59,573
35,286	1.6902771637	59,643
35,504	1.6818634520	59,713
35,722	1.6735524327	59,783
35,940	1.6653422371	59,852
36,158	1.6572310415	59,922
36,376	1.6492170662	59,992

Units	UnitPrice	LandValue
36,594	1.6412985735	60,062
36,812	1.6334738672	60,131
37,030	1.6257412908	60,201
37,248	1.6180992268	60,271
37,466	1.6105460951	60,341
37,684	1.6030803524	60,410
37,902	1.5957004907	60,480
38,120	1.5884050367	60,550
38,338	1.5811925505	60,620
38,556	1.5740616246	60,690
38,774	1.5670108836	60,759
38,992	1.5600389824	60,829
39,210	1.5531446060	60,899
39,428	1.5463264685	60,969
39,646	1.5395833123	61,038
39,864	1.5329139073	61,108
40,082	1.5263170500	61,178
40,300	1.5197915633	61,248
40,518	1.5133362950	61,317
40,736	1.5069501178	61,387
40,954	1.5006319285	61,457
41,172	1.4943806470	61,527
41,390	1.4881952162	61,596
41,608	1.4820746010	61,666
41,826	1.4760177880	61,736
42,044	1.4700237846	61,806
42,262	1.4640916189	61,875
42,480	1.4582203390	61,945
42,698	1.4524090121	62,015
42,916	1.4466567248	62,085
43,134	1.4409625817	62,154
43,352	1.4353257058	62,224
43,560	1.4300000000	62,291

2813	137	22	0	0	0		12	VELMA DRIVE	1010	SINGLE FAM MDL-01		5	KN3	1.2	2/28/2011	$225,000		1.50	$182,100	$103,700
2852	142	45	0	0	0		12	GLIDDEN ROAD	1013	SFR WATER MDL-01		9	KN4	0.65	8/12/2010	$405,000		1.20	$406,300	$214,700
4408	72	17	0	0	0		83	PARADISE DRIVE	1010	SINGLE FAM MDL-01		5	BM1	1.55	11/1/2010	$133,000		0.49	$137,200	$56,400
5231	245	76	0	0	0		4	KINGSWOOD LANE	1010	SINGLE FAM MDL-01		5	FH1	2.6	7/20/2010	$300,000		0.28	$281,900	$156,000
6223	169	30	0	0	0		18	BENTLEY ROAD	1010	SINGLE FAM MDL-01		7			11/24/2010	$198,000		0.50	$189,900	$128,200
291	121	133	0	0	0		2	LOCARNO STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	6/14/2010	$207,533		0.52	$234,500	$155,300
3105	144	33	0	0	0		220	MOULTONBORO NECK ROAD	1010	SINGLE FAM MDL-01		5			6/18/2010	$165,000		2.50	$168,400	$96,900
2283	143	11	0	0	0		81	REDDING LANE	1010	SINGLE FAM MDL-01		6			7/12/2010	$160,000		0.92	$158,100	$92,100
5853	166	20	0	0	0		100	DRIFTWOOD DRIVE	1013	SFR WATER MDL-01		9	W08	0.9	5/5/2010	$425,000		0.80	$419,700	$109,100
3657	128	3	0	0	0		812	GOV. WENTWORTH HIGHWAY	1010	SINGLE FAM MDL-01		4	SV1	1.5	11/2/2010	$292,466		1.60	$276,500	$196,300
3767	253	27	0	0	0		124	BEEDE ROAD	1013	SFR WATER MDL-01		9	W14	2	5/26/2010	$1,198,533		1.45	$1,089,200	$298,700
682	193	7	0	0	0		25	SUNSET LANE	1013	SFR WATER MDL-01		9	W05	2.15	8/6/2010	$1,200,000		0.38	$1,209,200	$583,400
4721	280	15	0	0	0		31	MARCUS ROAD	1093	MULTI HSES WF		9	W13	2.65	11/19/2010	$1,590,000		2.44	$1,841,000	$796,500
5950	194	13	0	0	0		37	HANSON DRIVE	1330	WF VACANT		9	W01	2.75	3/11/2011	$700,000		0.52	$842,100	$0
337	99	7	0	0	0		6	ELCID STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	10/5/2010	$172,000		0.29	$145,100	$72,200
996	161	14	0	0	0		10	JEREMIAH SMITH ROAD	1010	SINGLE FAM MDL-01		5			3/15/2010	$299,000		2.19	$255,300	$185,700
5799	222	10	0	0	0		31	MATZ LANE	1013	SFR WATER MDL-01		9	W05	2.15	11/23/2009	$1,350,000		2.49	$1,310,400	$381,500
1461	120	77	0	0	0		67	CASTLE SHORE ROAD	1010	SINGLE FAM MDL-01		5	SV1	1.5	5/11/2009	$175,000		0.36	$156,900	$82,200
7097	111	14	0	0	0		308	BEAN ROAD	1030	MOBILE HME MDL-02		5			4/5/2009	$158,533		5.22	$142,900	$55,900
6375	215	1	0	0	0		55	JACOBS ROAD	1010	SINGLE FAM MDL-01		6			4/13/2009	$337,000		9.22	$279,700	$164,800
3462	194	41	0	0	0		142	EAGLE SHORE ROAD	1010	SINGLE FAM MDL-01		5			3/3/2010	$246,000		1.10	$207,400	$144,500
2198	133	1	0	0	0		2	ROUND ISLAND	1013	SFR WATER MDL-01		9	IL2	0.55	5/13/2009	$312,533		0.91	$242,300	$47,600
3002	108	4	0	0	0		406	BEAN ROAD	1013	SFR WATER MDL-01		9	WK1	0.75	4/24/2009	$528,000		2.02	$504,600	$179,400
3684	150	30	0	0	0		49	JOANNA STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	4/5/2009	$207,000		0.46	$210,400	$133,200
6164	172	24	0	0	0		140	ALPINE PARK ROAD	1013	SFR WATER MDL-01		9	W01	2.75	4/20/2010	$3,800,000		2.80	$3,690,700	$2,323,400
2713	146	4	0	79	0		201	HANSON MILL ROAD	1031	TRAILER MDL-02 NL		5	AC2	1	7/7/2009	$90,000		0.00	$86,600	$86,600
3860	270	1	0	0	0		56	DEERHAVEN ROAD	1013	SFR WATER MDL-01		9	W14	2	3/23/2010	$760,000		0.31	$761,900	$193,900
6925	200	37	0	23	23		23	WINDWARD WAY	1020	CONDO MDL-05		5	WW1	1	2/5/2010	$650,000		0.00	$626,800	$626,800
911	54	1	0	0	0		101	SHERIDAN ROAD	1300	RES ACLNDV		5			9/30/2009	$115,000		14.48	$112,100	$12,000
3774	253	35	0	0	0		104	BEEDE ROAD	1013	SFR WATER MDL-01		9	W14	2	6/19/2009	$811,000		0.58	$705,900	$106,800
654	192	14	0	0	0		528	MOULTONBORO NECK ROAD	1010	SINGLE FAM MDL-01		5			10/1/2009	$142,133		2.50	$144,000	$72,500
5873	174	10	0	0	0		17	SALMON MEADOW LANE	1013	SFR WATER MDL-01		9	W08	0.9	9/25/2009	$329,000		0.36	$359,300	$99,200
4251	99	131	0	0	0			GLEN FOREST DRIVE	1060	AC LND IMP MDL-00		5	BM1	1.55	8/26/2009	$50,000		0.20	$53,100	$17,400
4273	99	170	0	0	0		74	GLEN FOREST DRIVE	1010	SINGLE FAM MDL-01		5	BM1	1.55	3/30/2010	$210,000		0.40	$189,100	$110,700
6076	143	18	0	0	0		54	REDDING LANE	1010	SINGLE FAM MDL-01		6			9/1/2009	$140,000		0.69	$156,200	$94,400
6286	221	14	0	0	0		38	FORTY ACRE FIELD ROAD	1010	SINGLE FAM MDL-01		6			3/16/2010	$260,000		1.70	$200,700	$129,100
5204	245	47	0	0	0		6	PARTRIDGE LANE	1010	SINGLE FAM MDL-01		5	FH1	2.6	12/14/2009	$204,533		0.30	$210,100	$83,300
2918	249	19	0	0	0		14	TANGLEWOOD SHORES ROAD	1010	SINGLE FAM MDL-01		5			1/11/2011	$314,000		6.46	$299,100	$207,900
7117	67	11	0	0	0		20	HAYES LANE	1010	SINGLE FAM MDL-01		8			11/22/2010	$325,000		3.10	$352,300	$242,900
2149	23	19	0	00B	10			MOULTONBOROUGH AIRPORT	3541	AIRPORT	G				5/28/2010	$30,133		0.00	$28,200	$28,200
2701	146	4	0	92	0		201	HANSON MILL ROAD	1031	TRAILER MDL-02 NL		5	AC2	1	9/15/2010	$85,000		0.00	$102,500	$102,500
5968	174	90	0	0	0		109	HANSON DRIVE	1013	SFR WATER MDL-01		9	W09	1.15	4/15/2010	$525,000		0.99	$502,900	$109,100
5288	179	7	0	0	0		20	COTTAGE ROAD	1010	SINGLE FAM MDL-01		5			10/25/2010	$335,000		1.74	$319,700	$252,900
2003	207	1	0	0	0		46	WALLBRIDGE WAY	1010	SINGLE FAM MDL-01		5	BP4	5.1	10/1/2010	$350,000		0.45	$377,500	$115,400
55	159	9	0	0	0		12	SEVERANCE ROAD	1010	SINGLE FAM MDL-01		5			12/18/2009	$140,000		2.05	$136,300	$67,600
5293	179	8	0	0	0		16	COTTAGE ROAD	1010	SINGLE FAM MDL-01		5			11/12/2009	$337,533		1.73	$322,800	$256,000
184301	117	16	3	0	0			GILMAN POINT ROAD	1300	RES ACLNDV		5			7/16/2009	$65,000		2.22	$69,700	$0
725	192	7	0	0	0		11	REEDY ROAD	1010	SINGLE FAM MDL-01		6			10/30/2009	$253,000		2.28	$231,100	$156,000
895	43	6	0	0	0		90	HOLLAND STREET	1010	SINGLE FAM MDL-01		5	99	1.5	12/29/2009	$420,000		6.50	$321,600	$179,900
549	176	15	0	0	0		162	SHAKER JERRY ROAD	1030	MOBILE HME MDL-02		5			11/4/2009	$94,533		0.90	$95,700	$34,800
216	121	121	0	0	0		79	SUNDORF STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	11/30/2009	$225,733		0.66	$189,800	$105,100
246	98	9	0	0	0		130	LOCARNO STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	3/22/2010	$209,933		1.20	$215,100	$119,900
2437	263	91	0	0	0		78	LONG ISLAND ROAD	1013	SFR WATER MDL-01		9	W1B	1.3	6/29/2009	$750,000		1.60	$706,900	$209,600
3385	194	32	0	0	0	43/47/50		SWAN POINT ROAD	1013	SFR WATER MDL-01		9	W01	2.75	6/25/2010	$3,150,000		1.90	$3,218,900	$1,740,300
6297	221	25	0	0	0		37	LONG POINT ROAD	1010	SINGLE FAM MDL-01		8			3/3/2011	$300,000		0.62	$263,200	$177,300
1619	129	16	0	0	0		23	OBERDORF STREET	1010	SINGLE FAM MDL-01		5	SV1	1.5	7/29/2010	$170,000		0.23	$131,000	$60,300
4547	237	10	0	0	0		56	BRAUN BAY ROAD	1013	SFR WATER MDL-01		9	W02	2	6/29/2010	$830,000		0.42	$737,000	$146,800
184318	112	46	1	0	0			COE POINT ROAD	1330	WF VACANT		9	KN1	0.85	7/30/2010	$296,533		3.31	$301,300	$0
6271	187	12	0	0	0		56	PINE NEEDLE LANE	1010	SINGLE FAM MDL-01		5	BP4	5.1	1/8/2010	$800,600		1.95	$745,200	$397,900
4639	170	13	0	0	0		14	BEAN ROAD	1090	MULTI HSES MDL-01		5			6/15/2009	$190,000		0.32	$149,900	$100,800
6740	112	53	0	0	0		111	COE POINT ROAD	1013	SFR WATER MDL-01		9	KN1	0.85	8/3/2009	$365,000		0.94	$350,400	$47,400
1838	288	8	0	L0A	38		484	LONG ISLAND ROAD	1023	BOATRACK		5	COND	1	5/29/2009	$18,000		0.00	$24,800	$24,800
6672	107	66	0	0	0		14	HEATHERWOOD DRIVE	1010	SINGLE FAM MDL-01		5	HT1	1.6	9/30/2009	$232,533		1.40	$233,900	$130,300
5927	174	64	0	0	0		16	CLEARWATER POINT ROAD	1013	SFR WATER MDL-01		9	W07	1.75	8/21/2009	$500,000		0.25	$494,500	$81,100
5654	131	39	0	0	0			WENTWORTH SHORES ROAD	1300	RES ACLNDV		5	99	1.5	12/11/2009	$175,000		7.60	$150,800	$0

5480	162	49	0	0	0	27	SPRUCE ROAD	1010	SINGLE FAM	MDL-01		5	OR1	1.5	11/2/2009	$180,000	0.26	$144,700	$72,600
3997	99	185	0	0	0	77	SUNRISE DRIVE	1013	SFR WATER	MDL-01		9	BM2	0.7	6/4/2009	$460,000	0.25	$364,000	$169,400
350	98	52	0	0	0	67	ST MORITZ STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	3/26/2010	$201,000	0.68	$204,900	$119,400
6315	237	7	0	0	0	155	LONG POINT ROAD	1010	SINGLE FAM	MDL-01		8			12/14/2009	$413,000	8.60	$362,800	$222,200
3648	128	71	0	0	0	54	OSLO STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	8/24/2009	$164,000	0.24	$132,400	$61,200
3651	128	12	0	0	0	9	OLYMPIA STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	9/15/2009	$270,000	0.48	$240,300	$162,400
6907	23	19	0	00B	9		MOULTONBOROUGH AIRPORT	3541	AIRPORT		G				9/11/2009	$25,000	0.00	$23,200	$23,200
6109	142	12	0	0	0	41	BIRCH LANE	1010	SINGLE FAM	MDL-01		8			2/26/2010	$226,133	1.45	$218,700	$129,100
612	46	15	0	0	0	142	OSSIPEE MOUNTAIN ROAD	1010	SINGLE FAM	MDL-01		5			12/3/2009	$245,000	1.37	$256,500	$191,900
168	121	38	0	0	0		BERGEN STREET	1310	RES ACLNPO			5	SV1	1.5	5/28/2009	$32,000	0.23	$35,400	$0
5235	245	70	0	0	0	11	KINGSWOOD LANE	1010	SINGLE FAM	MDL-01		5	FH1	2.6	2/22/2010	$195,000	0.28	$220,500	$94,600
5690	131	15	0	0	0	264	WENTWORTH SHORES ROAD	1013	SFR WATER	MDL-01		9	W20	1.45	6/5/2009	$510,000	0.27	$469,000	$83,400
46	159	2	0	0	0	991	GOV. WENTWORTH HIGHWAY	1010	SINGLE FAM	MDL-01		4			6/23/2009	$175,000	5.00	$181,400	$108,200
4748	288	2	0	0	0	433	LONG ISLAND ROAD	1010	SINGLE FAM	MDL-01		6			5/27/2009	$250,000	0.92	$295,200	$229,100
3881	279	4	0	0	0		R O BROWN ROAD	1310	RES ACLNPO			5			12/15/2009	$36,933	3.70	$35,200	$0
2282	143	10	0	0	0	61	REDDING LANE	1010	SINGLE FAM	MDL-01		6	98	1.05	12/1/2009	$173,333	0.92	$160,100	$90,800
5374	189	30	0	0	0	61	BUZZELLS COVE ROAD	1013	SFR WATER	MDL-01		9	W18	1.6	6/15/2009	$920,000	0.87	$817,400	$256,200
89	153	5	0	0	0	39	CLOUDVIEW DRIVE	1010	SINGLE FAM	MDL-01		6	98	1.05	9/29/2009	$300,000	2.79	$273,600	$191,500
2909	249	11	0	0	0	142	TANGLEWOOD SHORES ROAD	1013	SFR WATER	MDL-01		9	W16	1.9	3/4/2010	$535,000	0.10	$510,000	$65,400
4460	72	69	0	0	0	63	MOUNTAIN VIEW DRIVE	1010	SINGLE FAM	MDL-01		5	BM1	1.55	6/1/2009	$154,000	0.35	$154,200	$77,100
341	99	3	0	0	0	5	ELCID STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	10/15/2009	$197,000	0.21	$195,800	$126,100
3239	90	11	0	0	0	22	FULLER ROAD	1013	SFR WATER	MDL-01		9	LE1	0.7	8/3/2009	$400,000	1.60	$367,500	$74,400
5164	245	29	0	0	0	91	FAR ECHO ROAD	1010	SINGLE FAM	MDL-01		5	FH2	5.95	10/29/2009	$390,000	0.26	$393,900	$107,800
2726	146	4	0	23	0	201	HANSON MILL ROAD	1031	TRAILER	MDL-02 NL		5	AC1	1	9/30/2009	$130,000	0.00	$144,000	$144,000
3683	150	29	0	0	0		JOANNA STREET	1310	RES ACLNPO			5	SV1	1.5	11/19/2009	$38,000	0.34	$37,100	$0
4508	242	2	0	0	0	14	COOKS POINT ROAD	1010	SINGLE FAM	MDL-01		8			12/7/2009	$242,000	2.00	$224,700	$122,000
4769	282	40	0	0	0	6	ADAMS SHORE ROAD	1013	SFR WATER	MDL-01		9	W11	1.95	6/15/2009	$758,533	0.46	$709,000	$184,000
3301	144	11	0	0	0	181	MOULTONBORO NECK ROAD	1010	SINGLE FAM	MDL-01		5			10/15/2009	$180,000	2.30	$155,600	$85,400
5529	148	12	0	0	0	16	SUSAN DRIVE	1010	SINGLE FAM	MDL-01		5	BB1	1.7	6/10/2009	$245,000	0.47	$203,700	$115,700
6623	107	23	0	0	0	29	HEATHERWOOD DRIVE	1010	SINGLE FAM	MDL-01		5	HT1	1.6	7/27/2009	$245,000	0.56	$252,900	$166,900
4868	163	5	0	0	0	67	LEDGEMERE ESTATES ROAD	1013	SFR WATER	MDL-01		9	LY1	0.35	8/26/2009	$275,000	1.30	$259,800	$129,600
372	98	33	0	0	0	6	BARLI STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	11/24/2009	$305,000	0.28	$272,300	$199,600
1776	288	8	0	BS0	26	484	LONG ISLAND ROAD	1022	BOATSLIP			5	COND	1	7/30/2009	$27,600	0.00	$29,300	$29,300
7121	193	18	0	0	0	66	IROQUOIS LANE	1013	SFR WATER	MDL-01		9	IQ	2.75	1/8/2010	$2,250,000	1.88	$2,209,800	$1,130,700
5110	255	15	0	0	0	19	OAK LANDING ROAD	1013	SFR WATER	MDL-01		9	W1C	2.2	6/18/2009	$1,100,000	1.09	$1,037,400	$235,600
6442	200	9	0	0	0	70	KONA BAY ROAD	1013	SFR WATER	MDL-01		9	W01	2.75	9/25/2009	$1,375,000	0.77	$1,194,000	$110,200
5321	188	24	0	0	0	100	WYMAN TRAIL	1013	SFR WATER	MDL-01		9	W14	2	10/19/2009	$700,000	0.38	$666,000	$83,900
4517	242	24	0	0	0	50	COOKS POINT ROAD	1013	SFR WATER	MDL-01		9	W1F	3.25	9/16/2009	$1,140,000	0.50	$1,261,900	$277,200
1357	120	11	0	0	0	27	BADEN STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	12/3/2009	$330,000	0.35	$244,700	$170,200
6008	174	80	0	0	0	122	HANSON DRIVE	1010	SINGLE FAM	MDL-01		5			8/24/2010	$245,000	1.50	$201,300	$135,900
894	24	4	0	0	0	118	HOLLAND STREET	1010	SINGLE FAM	MDL-01		9	BY1	0.3	5/5/2009	$372,000	2.44	$356,700	$233,000
3421	217	48	0	0	0	251	EAGLE SHORE ROAD	1013	SFR WATER	MDL-01		9	W01	2.75	4/2/2009	$1,600,000	0.39	$1,435,900	$632,700
222	121	126	0	0	0	15	CARDINAL STREET	1010	SINGLE FAM	MDL-01		5	SV1	1.5	3/9/2011	$290,000	0.57	$218,200	$137,000
5998	167	20	0	0	0	27	BEECHWOOD CIRCLE	1010	SINGLE FAM	MDL-01		6			8/11/2010	$282,200	2.00	$239,700	$166,300
7115	73	7	0	0	0	60	HAYES LANE	1010	SINGLE FAM	MDL-01		8			2/4/2011	$310,000	4.57	$310,000	$202,500
6299	221	27	0	0	0		LONG POINT ROAD	1060	AC LND IMP	MDL-00		8			6/17/2010	$88,800	2.50	$106,300	$500

Land Street Index Descriptions and Adjusments
MOULTONBOROUGH, NH

Code	Description	Adjustment
98	PART VIEW	1.05
99	UNOB VIEW	1.50
AB1	ARBOR CON LOC	1.00
AB2	ARBOR CONDO	1.00
AC1	ARCADIA LOC	1.00
AC2	ARCADIA 2	1.00
AC3	ARCADIA 3	1.00
BB1	WENT. ESTATE	1.70
BC1	BLACK CAT ISL	2.00
BC2	BLK CAT ISL CV	1.50
BCK	BCKNG HM EST.	1.10
BLD	BALD PK NVW	4.25
BM1	BALMORAL	1.55
BM2	MIDDLE BROOK	0.70
BM3	SHANNON BRK	0.55
BM4	BALMORAL COVE	1.30
BP1	BP/RIDGE/WALB	7.30
BP2	BALD PK CNDO	1.00
BP3	BALD PK CNDO	1.00
BP4	BALD PK VW/LOC	5.10
BP5	BALD PEAK WF	4.10
BP6	BLD PK WOOD LN	1.90
BS1	BOS'N WAY	2.70
BY1	BERRY POND	0.30
C10	COMMERCIAL	1.00
C20	COMMERCIAL	1.00
C30	COMMERCIAL	1.00
C40	COMMERCIAL	1.00
CD	COLONIAL DR	1.40
CHW	CHURCHWOOD	2.90
COND	CONDO	1.00
CV1	CAV. COVE	1.00
CV2	CAV. COVE	1.00
CV3	CAV. COVE	1.00
CW1	CAPT. WALK	3.10
FH1	FAR ECHO	2.60
FH2	FAR ECHO LOC	5.95
FRM	FARM ROAD	1.35
FT	FAMILY TRUST	1.00
FW	FIELDSTONE WY	1.60
GD1	GARLAND POND	0.20
GRN	GUNWALD RD	3.00
HCU	HRBRSID COTG	1.00
HD1	HARBRSIDE LOC	1.65
HD2	HARBORSIDE	3.95
HML	HEMLOCK DR	1.55
HP	HERON POND	1.05
HT1	HEATHERWOOD	1.60
IL1	ISLAND ELEC.	0.70
IL2	ISLAND NO ELEC	0.55
IQ	IROQUOIS	2.75
JT1	JON. LANDING	1.00
JT2	JON. LANDING	1.00
JT3	JON. LANDING	1.00
JT4	JON. LANDING	1.00
JT5	JON. LANDING	1.00
JT6	JON. LANDING	1.00
JT7	JON. LANDING	1.00
JT8	JON. LANDING	1.00
KN1	KANASATKA WF	0.85

Land Street Index Descriptions and Adjusments
MOULTONBOROUGH, NH

Code	Description	Adjustment
KN2	KANASATKA LOC	1.50
KN3	AVON /VONHST	1.20
KN4	KANSTK CV/R25	0.65
KN5	SANDY CV WA	2.55
KN6	JACKS RD WA	1.30
KP1	KONA POINT	3.10
KW1	KILNWOOD AREA	1.85
LE	LANDS END	1.00
LE1	LEES POND	0.70
LE2	LANDS END	1.00
LW1	LEAWORD SHRS	1.35
LY1	LEDGY POND	0.35
OR1	ORTON LANE	1.50
SA	SACHEM DR.	1.75
SF1	STAFF CONDO	1.00
SF2	STAFF CONDO	1.00
SF3	STAFFRDSH CON	1.00
SH	SLEPY HOL COND	1.00
SH1	SLP HLL CON LO	1.00
SL1	SKYLINE DRIVE	1.05
SQ1	SQUAM LAKE	3.70
SQ2	SQUAM ISLANDS	1.60
SV1	SUISSEVALE	1.50
SV12	SUISSEVALE WF	1.80
SV2	SUISSEVALE WF	1.75
W01	WINNI WF	2.75
W02	WINNI WF	2.00
W03	WINNI WF	2.35
W04	WINNI WF	1.35
W05	WINNI WF	2.15
W06	WINNI WF	1.55
W07	WINNI WF	1.75
W08	WINNI WF	0.90
W09	WINNI WF	1.15
W10	WINNI WF	0.95
W11	WINNI WF	1.95
W12	WINNI WF	2.05
W13	WINNI WF	2.65
W14	WINNI WF	2.00
W15	WINNI WF	1.60
W16	WINNI WF	1.90
W17	WINNI WF	1.85
W18	WINNI WF	1.60
W19	WINNI WF	1.40
W1A	WINNI WF	2.35
W1B	WINNI WF	1.30
W1C	WINNI WF	2.20
W1D	WINNI WF	2.45
W1E	WF NOT IN USE	1.00
W1F	WINNI WF	3.25
W20	WINNI WF	1.45
W21	WF NOTIN USE	1.00
WA1	WATER LOC/AC	2.20
WA2	SWALLOW COVE	2.15
WA3	SWALLOW PT	1.80
WA4	HERMIT PARK	2.65
WA5	SOUTHERLEE	2.20
WD1	WILDWOOD	1.55
WK1	WAKONDAH PD	0.75
WN1	WINAUKEE	2.15

Land Street Index Descriptions and Adjusments
MOULTONBOROUGH, NH

Code	Description	Adjustment
WS1	WEST PT LG ILD	1.70
WW1	WINWARD COND	1.00
WW2	WINWARD COND	1.00
XW1	CROSSWIND LOC	1.70
XW2	CROSSWIND	5.00

Residential Land Neighborhoods Descriptions:

BB1: Wentworth Estates
Subdivision with 28 ac. of common area land buffer.
Average housing stock

BC1: Black Cat Island Waterfront
Lake Winnipesaukee waterfront with bridge access to Island
Varied housing stock

BC2: Black Cat Island Cove
Lake Winnipesaukee waterfront with bridge access to Island
located in cove
Varied housing stock

BCK: Buckingham Estates
Subdivision within Balmoral Association is not part of Association
New housing stock

BLD: Bald Peak No View
Private gated community with water access to Lake Winnipesaukee
Varied housing stock

BM1: Balmoral Association
Water access community to Lake Winnipesaukee
Average housing stock

BM2: Balmoral Waterfront on Middle Brook
Middle Brook waterfront channel to Lake Winnipesaukee
Average housing stock

BM3: Balmoral Waterfront on Shannon Brook
Shannon Brook waterfront, long narrow winding brook
to Lake Winnipesaukee
Average housing stock

BM4: Balmoral Cove
Lake Winnipesaukee waterfront located in cove
Average housing stock

BP1: Bald Peak Ridge Rd. and Wallbridge Way
Private gated community with water access to Lake Winnipesaukee
located high on ridge
Varied housing stock

BP4: Bald Peak
Private gated community with water access to Lake Winnipesaukee
Varied housing stock

BP5: Bald Peak Waterfront
Lake Winnipesaukee waterfront located within a private gated community
Varied housing stock

HD2: Harbourside Association
Water access community to Lake Winnipesaukee
Good housing stock

HML: Hemlock Harbor Dr. Waterfront
Lake Winnipesaukee waterfront located in Hemlock Harbor
Very Good housing stock
HP: Heron Pond
Heron Pond
Average housing stock

HT1: Heatherwood Association
Water access community to Wakondah Pond
Average housing stock

IL1: Islands with Electricity
Island properties with electricity
Average housing stock

IL2: Islands without Electricity
Island properties without electricity
Average housing stock

IQ: Iroquois Lane Waterfront
Lake Winnipesaukee waterfront two plus acre lots
Luxurious to Custom housing stock

KN1: Lake Kanasatka Waterfront
Lake Kanasatka waterfront
Varied housing stock

KN2: Lake Kanasatka off water next to beach area
Part of subdivision that abuts beach area
Average housing stock

KN3: Lake Kanasatka Beechwood Subdivision
Beachwood subdivision
Average housing stock

KN4: Lake Kanasatka Cove by Rte 25
Lake Kanasatka waterfront located in cove
Average housing stock

KN5: Sandy Cove Association
Water access community to Lake Kanasatka
Average housing stock

KP1: Kona Point Waterfront
Lake Winnipesaukee waterfront one and two plus acre lots
Excellent to Custom housing stock

W02: Lake Winnipesaukee Braun Bay
Lake Winnipesaukee waterfront in Braun Bay facing inland towards Hermit Cove
Varied housing stock

W03: Lake Winnipesaukee Candleberry Lane
Lake Winnipesaukee waterfront with two plus acre lots in Hermit cove
Excellent housing stock

W04: Lake Winnipesaukee Hermit Cove by Hermit Island
Lake Winnipesaukee waterfront located in cove behind Hermit Island
Average housing stock

W05: Lake Winnipesaukee Hermit Cove/ Swallow Cove
Lake Winnipesaukee waterfront located in cove
Varied housing stock

W06: Lake Winnipesaukee Spectacle Circle/ Camp Winaukee Area
Lake Winnipesaukee waterfront located by Camp Winaukee
Varied housing stock

W07: Lake Winnipesaukee Salmon Cove
Lake Winnipesaukee waterfront located in cove
Varied housing stock

W08: Lake Winnipesaukee Salmon Cove Channel
Lake Winnipesaukee waterfront located in cove channel
Average housing stock

W09: Lake Winnipesaukee Ash Cove
Lake Winnipesaukee waterfront located in cove
Average housing stock

W10: Lake Winnipesaukee Cavalier's Cove
Lake Winnipesaukee waterfront located in cove
Average housing stock mixed with cottage style condos

W11: Lake Winnipesaukee Adams Shore Road
Lake Winnipesaukee waterfront near Harilla Yacht Club
Varied housing stock

W12: Lake Winnipesaukee
Lake Winnipesaukee waterfront
Varied housing stock

W13: Lake Winnipesaukee Wellswood / Marcus Road
Lake Winnipesaukee waterfront predominately two and half acre lots
Average housing stock

W14: Lake Winnipesaukee Moultonborough Bay / Dow Island area
Lake Winnipesaukee waterfront on Moultonborough Bay and northwest of Dow Island
Varied housing stock

WA1: Located across street from water
Lots located across the street from the water
Average housing stock

WA2: Swallow Cove Association
Water access community to Lake Winnipesaukee
Average housing stock

WA3: Swallow Point Association
Water access to Lake Winnipesaukee
Average housing stock

WA4: Hermit Cove Park Association
Water access community to Lake Winnipesaukee
Average housing stock

WA5: Southerlee Shores Association
Water access community to Lake Winnipesaukee
Average housing stock

WD1: Wildwood on Winnipesaukee Association
Water access community to Lake Winnipesaukee
Average housing stock

WK1: Wakondah Pond
Wakondah Pond
Average housing stock

WN1: Winaukee / Davis Lane Area
Late 1990's homes
Good housing stock

WS1: West Point of Long Island Association
Water access community to Lake Winnipesaukee
Average housing stock

XW1: Crosswinds Association facing water
Water access community to Lake Winnipesaukee houses nearest water
Average housing stock

XW2: Crosswinds Association
Water access community to Lake Winnipesaukee
Average housing stock

98: Obstructed / Seasonal View
99: Unobstructed View

MOULTONBOROUGH, NH

Land Class	Acreage	Discount Factor
C	5.00	0.96
C	7.00	0.95
C	10.00	0.93
C	12.00	0.92
C	15.00	0.91
C	18.00	0.90
C	20.00	0.89
C	24.00	0.88
C	26.00	0.87
C	29.00	0.86
C	34.00	0.85
C	36.00	0.84
C	40.00	0.83
C	45.00	0.82
C	50.00	0.81
C	58.00	0.80
C	61.00	0.79
C	67.00	0.78
C	72.00	0.77
C	84.00	0.76
C	98.00	0.75
C	107.00	0.74
C	113.00	0.73
C	125.00	0.72
C	141.00	0.71
C	156.00	0.70
C	165.00	0.69
C	174.00	0.68
C	185.00	0.67
C	201.00	0.66
C	219.00	0.65
C	228.00	0.64
C	232.00	0.63
C	240.00	0.62
C	268.00	0.61
C	278.00	0.60
C	290.00	0.59
C	298.00	0.58
C	319.00	0.57
C	325.00	0.56
C	335.00	0.55
C	363.00	0.54
C	382.00	0.53

Land Class	Acreage	Discount Factor
E	5.00	0.96
E	7.00	0.95
E	10.00	0.93
E	12.00	0.92
E	15.00	0.91
E	18.00	0.90
E	20.00	0.89
E	24.00	0.88
E	26.00	0.87
E	29.00	0.86
E	34.00	0.85
E	36.00	0.84
E	40.00	0.83
E	45.00	0.82
E	50.00	0.81
E	58.00	0.80
E	61.00	0.79
E	67.00	0.78
E	72.00	0.77
E	84.00	0.76
E	98.00	0.75
E	107.00	0.74
E	113.00	0.73
E	125.00	0.72
E	141.00	0.71
E	156.00	0.70
E	165.00	0.69
E	174.00	0.68
E	185.00	0.67
E	201.00	0.66
E	219.00	0.65
E	228.00	0.64
E	232.00	0.63
E	240.00	0.62
E	268.00	0.61
E	278.00	0.60
E	290.00	0.59
E	298.00	0.58
E	319.00	0.57
E	325.00	0.56
E	335.00	0.55
E	363.00	0.54
E	382.00	0.53
I	5.00	0.96

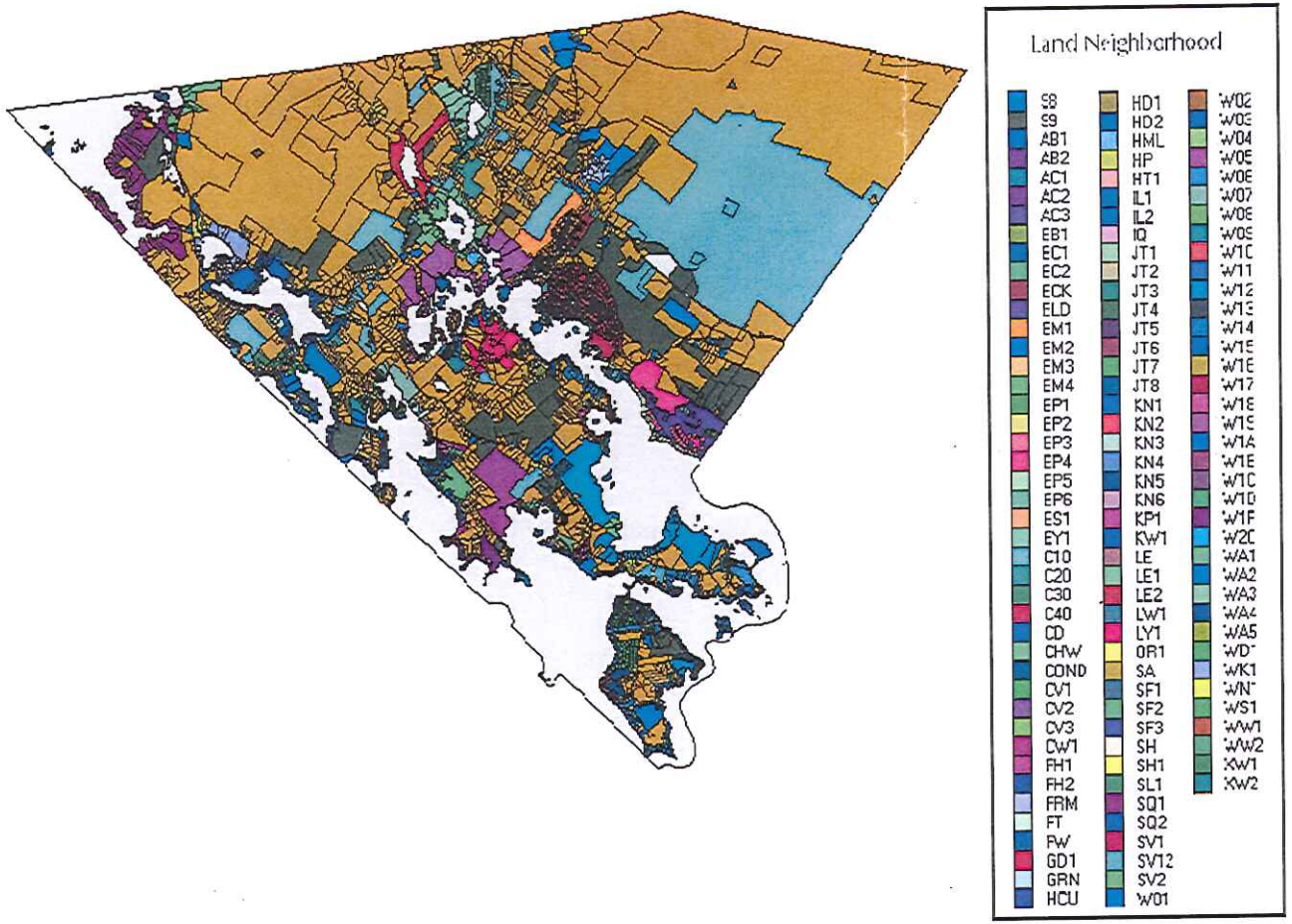
Land Class	Acreage	Discount Factor
I	7.00	0.95
I	10.00	0.93
I	12.00	0.92
I	15.00	0.91
I	18.00	0.90
I	20.00	0.89
I	24.00	0.88
I	26.00	0.87
I	29.00	0.86
I	34.00	0.85
I	36.00	0.84
I	40.00	0.83
I	45.00	0.82
I	50.00	0.81
I	58.00	0.80
I	61.00	0.79
I	67.00	0.78
I	72.00	0.77
I	84.00	0.76
I	98.00	0.75
I	107.00	0.74
I	113.00	0.73
I	125.00	0.72
I	141.00	0.71
I	156.00	0.70
I	165.00	0.69
I	174.00	0.68
I	185.00	0.67
I	201.00	0.66
I	219.00	0.65
I	228.00	0.64
I	232.00	0.63
I	240.00	0.62
I	268.00	0.61
I	278.00	0.60
I	290.00	0.59
I	298.00	0.58
I	319.00	0.57
I	325.00	0.56
I	335.00	0.55
I	363.00	0.54
I	382.00	0.53
O	5.00	0.96
O	7.00	0.95

Land Class	Acreage	Discount Factor
O	10.00	0.93
O	12.00	0.92
O	15.00	0.91
O	18.00	0.90
O	20.00	0.89
O	24.00	0.88
O	26.00	0.87
O	29.00	0.86
O	34.00	0.85
O	36.00	0.84
O	40.00	0.83
O	45.00	0.82
O	50.00	0.81
O	58.00	0.80
O	61.00	0.79
O	67.00	0.78
O	72.00	0.77
O	84.00	0.76
O	98.00	0.75
O	107.00	0.74
O	113.00	0.73
O	125.00	0.72
O	141.00	0.71
O	156.00	0.70
O	165.00	0.69
O	174.00	0.68
O	185.00	0.67
O	201.00	0.66
O	219.00	0.65
O	228.00	0.64
O	232.00	0.63
O	240.00	0.62
O	268.00	0.61
O	278.00	0.60
O	290.00	0.59
O	298.00	0.58
O	319.00	0.57
O	325.00	0.56
O	335.00	0.55
O	363.00	0.54
O	382.00	0.53
R	5.00	0.96
R	7.00	0.95
R	10.00	0.93

Land Class	Acreage	Discount Factor
R	12.00	0.92
R	15.00	0.91
R	18.00	0.90
R	20.00	0.89
R	24.00	0.88
R	26.00	0.87
R	29.00	0.86
R	34.00	0.85
R	36.00	0.84
R	40.00	0.83
R	45.00	0.82
R	50.00	0.81
R	58.00	0.80
R	61.00	0.79
R	67.00	0.78
R	72.00	0.77
R	84.00	0.76
R	98.00	0.75
R	107.00	0.74
R	113.00	0.73
R	125.00	0.72
R	141.00	0.71
R	156.00	0.70
R	165.00	0.69
R	174.00	0.68
R	185.00	0.67
R	201.00	0.66
R	219.00	0.65
R	228.00	0.64
R	232.00	0.63
R	240.00	0.62
R	268.00	0.61
R	278.00	0.60
R	290.00	0.59
R	298.00	0.58
R	319.00	0.57
R	325.00	0.56
R	335.00	0.55
R	363.00	0.54
R	382.00	0.53
S	5.00	0.96
S	7.00	0.95
S	10.00	0.93
S	12.00	0.92

Land Class	Acreage	Discount Factor
S	15.00	0.91
S	18.00	0.90
S	20.00	0.89
S	24.00	0.88
S	26.00	0.87
S	29.00	0.86
S	34.00	0.85
S	36.00	0.84
S	40.00	0.83
S	45.00	0.82
S	50.00	0.81
S	58.00	0.80
S	61.00	0.79
S	67.00	0.78
S	72.00	0.77
S	84.00	0.76
S	98.00	0.75
S	107.00	0.74
S	113.00	0.73
S	125.00	0.72
S	141.00	0.71
S	156.00	0.70
S	165.00	0.69
S	174.00	0.68
S	185.00	0.67
S	201.00	0.66
S	219.00	0.65
S	228.00	0.64
S	232.00	0.63
S	240.00	0.62
S	268.00	0.61
S	278.00	0.60
S	290.00	0.59
S	298.00	0.58
S	319.00	0.57
S	325.00	0.56
S	335.00	0.55
S	363.00	0.54
S	382.00	0.53

Moultonborough, NH



Appendix 'F': Building Tables

-Cost Rate Codes (Building Styles)
-Sub Area Codes
-Cost Model Report
-Outbuilding Codes
-Extra Feature Codes
-Depreciation Tables

Cost Group Rates
MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
CND	55	Condominium	60.00	4	100
COM	100	Self Storage	30.00	5	100
COM	12	Commercial	56.00	5	100
COM	13	Disc Dept Stre	46.00	5	100
COM	14	Apartments	74.00	5	100
COM	15	Shop Center RE	79.00	5	100
COM	16	Shop Center LO	69.00	5	100
COM	17	Store	60.00	5	100
COM	18	Office Bldg	78.00	5	100
COM	19	Profess. Bld	97.00	5	100
COM	21	Fast Food Rest	125.00	5	100
COM	22	Supermarkets	75.00	5	100
COM	23	Finan Inst.	115.00	5	100
COM	24	Ins Co Reg Off	89.00	5	100
COM	25	Service Shops	53.00	5	100
COM	26	Serv Station	55.00	5	100
COM	27	Auto Sales Rpr	63.00	5	100
COM	28	Funeral Home	85.00	5	100
COM	29	Nursing Home	100.00	5	100
COM	30	Restaurant	91.00	5	100
COM	31	Branch Bank	118.00	5	100
COM	32	Theaters Encl.	72.00	5	100
COM	33	Night Club/Bar	73.00	5	100
COM	34	Bowling/Arena	44.00	5	100
COM	35	Convenient Sto	125.00	5	100
COM	37	Quonset Bldg	18.00	5	100
COM	38	Country Club	107.00	5	100
COM	39	Motels	78.00	5	100
COM	40	Industrial	35.00	5	100
COM	41	Research/Devel	42.00	5	100
COM	42	Mill Building	41.00	5	100
COM	43	Car Wash Drive	66.00	5	100
COM	44	Packing Plants	39.00	5	100
COM	45	Indus. Warehse	35.00	5	100
COM	46	Food Process	38.00	5	100
COM	47	Cold Storage	45.00	5	100
COM	48	Comm Warehse	38.00	5	100
COM	49	Day Care	85.00	5	100
COM	50	Post Office	96.00	5	100
COM	51	Pre-Eng Garage	34.00	5	100
COM	52	Pre-Eng Mfg	33.00	5	100
COM	53	Pre-Eng Warehs	33.00	5	100
COM	54	Health Club	85.00	5	100

Cost Group Rates
MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
COM	56	Condo Office	86.00	5	100
COM	57	Library	130.00	5	100
COM	58	City/Town Hall	115.00	5	100
COM	59	Fire Station	125.00	5	100
COM	60	Res Style Comm	89.00	5	100
COM	61	Dry Cln/Laundr	59.00	5	100
COM	62	Furn Showroom	48.00	5	100
COM	64	Tennis Club	40.00	5	100
COM	65	Skating Arena	91.00	5	100
COM	66	Hotel	67.00	5	100
COM	67	Coin-op CarWsh	51.00	5	100
COM	68	Museum/Art Gal	66.00	5	100
COM	69	Truck Terminal	45.00	5	100
COM	70	Dormitory	72.00	5	100
COM	71	Churches	135.00	5	100
COM	72	School/College	116.00	5	100
COM	73	Hospitals-Priv	196.00	5	100
COM	74	Homes for Aged	74.00	5	100
COM	75	Camp Commercial	66.00	5	100
COM	76	Mortuary/Cemet	85.00	5	100
COM	77	Clubs/Lodges	75.00	5	100
COM	78	Airport Hangar	49.00	5	100
COM	79	Telephone Bldg	111.00	5	100
COM	80	Stores/Apt Com	66.00	5	100
COM	81	Office/Apt	66.00	5	100
COM	82	Store/Office	65.00	5	100
COM	83	Schools-Public	102.00	5	100
COM	84	Rectory/Conv	109.00	5	100
COM	85	Hospitals	197.00	5	100
COM	86	Assisted Livin	88.00	5	100
COM	87	Other State	101.00	5	100
COM	88	Other Federal	101.00	5	100
COM	89	Other Municip	101.00	5	100
COM	90	Condo Retail	74.00	5	100
COM	91	Fast Food Loca	70.00	5	100
COM	92	Self Storage	30.00	5	100
COM	93	Petroleum/Gas	38.00	5	100
COM	95	Garage/Office	56.00	5	100
COM	96	Office/Warehs	52.00	5	100
COM	97	High Rise Apt	72.00	5	100
COM	98	Condo Industri	45.00	5	100
SIN	01	Ranch	70.00	4	100
SIN	02	Split-Level	70.00	4	100
SIN	03	Colonial	62.00	4	100

Cost Group Rates

MOULTONBOROUGH, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
SIN	04	Cape Cod	63.00	4	100
SIN	05	Bungalow	65.00	4	100
SIN	06	Conventional	52.00	4	100
SIN	07	Modern/Contemp	77.00	4	100
SIN	08	Raised Ranch	70.00	4	100
SIN	09	Family Flat	70.00	4	100
SIN	10	Family Duplex	77.00	4	100
SIN	101	Garage/Apt	60.00	4	100
SIN	11	Family Conver.	77.00	4	100
SIN	20	Mobile Home	38.00	4	100
SIN	36	Camp	45.00	4	100
SIN	55	Condominium	52.00	4	100
SIN	63	Century +	85.00	4	100
SIN	94	Accessory Bldg	1.00	4	100
SIN	99	Vacant Land	1.00	4	100

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
AOF	Office, (Average)	01	1.00	100
AOF	Office, (Average)	02	1.00	100
AOF	Office, (Average)	03	1.00	100
AOF	Office, (Average)	04	1.00	100
AOF	Office, (Average)	05	1.00	100
AOF	Office, (Average)	06	1.00	165
AOF	Office, (Average)	94	1.00	100
AOF	Office, (Average)	95	1.00	105
AOF	Office, (Average)	96	1.00	165
APT	Apartment	01	1.00	100
APT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
APT	Apartment	04	1.00	100
APT	Apartment	05	1.00	100
APT	Apartment	06	1.00	100
APT	Apartment	94	1.00	100
APT	Apartment	95	1.00	100
APT	Apartment	96	1.00	100
BAS	First Floor	01	1.00	100
BAS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
BAS	First Floor	04	1.00	100
BAS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	94	1.00	100
BAS	First Floor	95	1.00	100
BAS	First Floor	96	1.00	100
CAN	Canopy	01	0.00	20
CAN	Canopy	02	0.00	20
CAN	Canopy	03	0.00	20
CAN	Canopy	04	0.00	20
CAN	Canopy	05	0.00	20
CAN	Canopy	06	0.00	20
CAN	Canopy	94	0.00	20
CAN	Canopy	95	0.00	20
CAN	Canopy	96	0.00	20
CLP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
CLP	Loading Platform, Finished	04	0.00	30
CLP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
CLP	Loading Platform, Finished	94	0.00	30
CLP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
CRL	Crawl Space	01	0.00	0
CRL	Crawl Space	02	0.00	0
CRL	Crawl Space	03	0.00	0
CRL	Crawl Space	04	0.00	0

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
CRL	Crawl Space	05	0.00	0
CRL	Crawl Space	06	0.00	0
CRL	Crawl Space	94	0.00	0
CRL	Crawl Space	95	0.00	0
CRL	Crawl Space	96	0.00	0
CTH	Cathedral Ceiling	01	0.00	0
CTH	Cathedral Ceiling	02	0.00	0
CTH	Cathedral Ceiling	03	0.00	0
CTH	Cathedral Ceiling	04	0.00	0
CTH	Cathedral Ceiling	05	0.00	0
CTH	Cathedral Ceiling	06	0.00	0
CTH	Cathedral Ceiling	94	0.00	0
CTH	Cathedral Ceiling	95	0.00	0
CTH	Cathedral Ceiling	96	0.00	0
EAF	Attic, Expansion, Finished	01	0.35	35
EAF	Attic, Expansion, Finished	02	0.35	35
EAF	Attic, Expansion, Finished	03	0.35	35
EAF	Attic, Expansion, Finished	04	0.35	35
EAF	Attic, Expansion, Finished	05	0.35	35
EAF	Attic, Expansion, Finished	06	0.35	35
EAF	Attic, Expansion, Finished	94	0.35	35
EAF	Attic, Expansion, Finished	95	0.35	35
EAF	Attic, Expansion, Finished	96	0.35	35
EAU	Attic, Expansion, Unfinished	01	0.00	15
EAU	Attic, Expansion, Unfinished	02	0.00	15
EAU	Attic, Expansion, Unfinished	03	0.00	15
EAU	Attic, Expansion, Unfinished	04	0.00	15
EAU	Attic, Expansion, Unfinished	05	0.00	15
EAU	Attic, Expansion, Unfinished	06	0.00	15
EAU	Attic, Expansion, Unfinished	94	0.00	15
EAU	Attic, Expansion, Unfinished	95	0.00	15
EAU	Attic, Expansion, Unfinished	96	0.00	15
FAT	Attic, Finished	01	0.20	20
FAT	Attic, Finished	02	0.20	20
FAT	Attic, Finished	03	0.20	20
FAT	Attic, Finished	04	0.20	20
FAT	Attic, Finished	05	0.20	20
FAT	Attic, Finished	06	0.20	20
FAT	Attic, Finished	94	0.20	20
FAT	Attic, Finished	95	0.20	20
FAT	Attic, Finished	96	0.20	20
FBM	Basement, Finished	01	0.00	35
FBM	Basement, Finished	02	0.00	35
FBM	Basement, Finished	03	0.00	35
FBM	Basement, Finished	04	0.00	70
FBM	Basement, Finished	05	0.00	35
FBM	Basement, Finished	06	0.00	70
FBM	Basement, Finished	94	0.00	70
FBM	Basement, Finished	95	0.00	70
FBM	Basement, Finished	96	0.00	60

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
FCP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
FCP	Carport	04	0.00	25
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	25
FCP	Carport	94	0.00	25
FCP	Carport	95	0.00	25
FCP	Carport	96	0.00	25
FEP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
FEP	Porch, Enclosed, Finished	03	0.00	70
FEP	Porch, Enclosed, Finished	04	0.00	65
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	65
FEP	Porch, Enclosed, Finished	94	0.00	65
FEP	Porch, Enclosed, Finished	95	0.00	65
FEP	Porch, Enclosed, Finished	96	0.00	65
FGR	Garage,Framed	01	0.00	35
FGR	Garage,Framed	02	0.00	35
FGR	Garage,Framed	03	0.00	35
FGR	Garage,Framed	04	0.00	40
FGR	Garage,Framed	05	0.00	35
FGR	Garage,Framed	06	0.00	40
FGR	Garage,Framed	94	0.00	40
FGR	Garage,Framed	95	0.00	40
FGR	Garage,Framed	96	0.00	40
FHS	Half Story, Finished	01	0.50	50
FHS	Half Story, Finished	02	0.50	50
FHS	Half Story, Finished	03	0.50	50
FHS	Half Story, Finished	04	0.50	50
FHS	Half Story, Finished	05	0.50	50
FHS	Half Story, Finished	06	0.50	50
FHS	Half Story, Finished	94	0.50	50
FHS	Half Story, Finished	95	0.50	50
FHS	Half Story, Finished	96	0.50	50
FOP	Porch, Open	01	0.00	20
FOP	Porch, Open	02	0.00	20
FOP	Porch, Open	03	0.00	20
FOP	Porch, Open	04	0.00	25
FOP	Porch, Open	05	0.00	20
FOP	Porch, Open	06	0.00	25
FOP	Porch, Open	94	0.00	25
FOP	Porch, Open	95	0.00	25
FOP	Porch, Open	96	0.00	25
FSP	Porch, Screen, Framed	01	0.00	25
FSP	Porch, Screen, Framed	02	0.00	25
FSP	Porch, Screen, Framed	03	0.00	25

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
FSP	Porch, Screen, Framed	04	0.00	35
FSP	Porch, Screen, Framed	05	0.00	25
FSP	Porch, Screen, Framed	06	0.00	35
FSP	Porch, Screen, Framed	94	0.00	35
FSP	Porch, Screen, Framed	95	0.00	35
FSP	Porch, Screen, Framed	96	0.00	35
FST	Utility Finished	01	0.00	30
FST	Utility Finished	02	0.00	30
FST	Utility Finished	03	0.00	30
FST	Utility Finished	04	0.00	40
FST	Utility Finished	05	0.00	30
FST	Utility Finished	06	0.40	40
FST	Utility Finished	94	0.00	40
FST	Utility Finished	95	0.40	40
FST	Utility Finished	96	0.40	40
FUS	Upper Story, Finished	01	1.00	100
FUS	Upper Story, Finished	02	1.00	100
FUS	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
FUS	Upper Story, Finished	05	1.00	100
FUS	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
FUS	Upper Story, Finished	96	1.00	100
PTO	Patio	01	0.00	10
PTO	Patio	02	0.00	10
PTO	Patio	03	0.00	10
PTO	Patio	04	0.00	5
PTO	Patio	05	0.00	10
PTO	Patio	06	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5
PTO	Patio	96	0.00	5
SDA	Store Display Area	01	0.00	0
SDA	Store Display Area	02	0.00	0
SDA	Store Display Area	03	0.00	0
SDA	Store Display Area	04	1.00	100
SDA	Store Display Area	05	0.00	0
SDA	Store Display Area	06	1.00	135
SDA	Store Display Area	94	1.00	100
SDA	Store Display Area	95	1.00	100
SDA	Store Display Area	96	1.00	135
SFB	Basement,Raised Finished	01	0.00	65
SFB	Basement,Raised Finished	02	0.00	65
SFB	Basement,Raised Finished	03	0.00	65
SFB	Basement,Raised Finished	04	0.80	80
SFB	Basement,Raised Finished	05	0.00	65
SFB	Basement,Raised Finished	06	0.85	85
SFB	Basement,Raised Finished	94	0.80	80
SFB	Basement,Raised Finished	95	0.85	85

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
SFB	Basement,Raised Finished	96	0.85	85
SLB	Slab	01	0.00	0
SLB	Slab	02	0.00	0
SLB	Slab	03	0.00	0
SLB	Slab	04	0.00	0
SLB	Slab	05	0.00	0
SLB	Slab	06	0.00	0
SLB	Slab	94	0.00	0
SLB	Slab	95	0.00	0
SLB	Slab	96	0.00	0
SPA	Service Production Area	01	0.00	0
SPA	Service Production Area	02	0.00	0
SPA	Service Production Area	03	0.00	0
SPA	Service Production Area	04	0.85	85
SPA	Service Production Area	05	0.00	0
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	94	0.85	85
SPA	Service Production Area	95	0.85	85
SPA	Service Production Area	96	1.00	100
STP	Stoop	01	0.00	10
STP	Stoop	02	0.00	10
STP	Stoop	03	0.00	10
STP	Stoop	04	0.00	10
STP	Stoop	05	0.00	10
STP	Stoop	06	0.00	10
STP	Stoop	94	0.00	10
STP	Stoop	95	0.00	10
STP	Stoop	96	0.00	10
TQS	Three Quarter Story	01	0.75	75
TQS	Three Quarter Story	02	0.75	75
TQS	Three Quarter Story	03	0.75	75
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.75	75
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10
UAT	Attic, Unfinished	03	0.00	10
UAT	Attic, Unfinished	04	0.00	10
UAT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	94	0.00	10
UAT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
UBM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UBM	Basement, Unfinished	03	0.00	20
UBM	Basement, Unfinished	04	0.00	25
UBM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	25
UBM	Basement, Unfinished	94	0.00	25
UBM	Basement, Unfinished	95	0.00	25
UBM	Basement, Unfinished	96	0.00	25
UCP	Carport, Unfinished	01	0.00	10
UCP	Carport, Unfinished	02	0.00	10
UCP	Carport, Unfinished	03	0.00	10
UCP	Carport, Unfinished	04	0.00	20
UCP	Carport, Unfinished	05	0.00	10
UCP	Carport, Unfinished	06	0.00	20
UCP	Carport, Unfinished	94	0.00	20
UCP	Carport, Unfinished	95	0.00	20
UCP	Carport, Unfinished	96	0.00	20
UEP	Porch, Enclosed, Unfinished	01	0.00	50
UEP	Porch, Enclosed, Unfinished	02	0.00	50
UEP	Porch, Enclosed, Unfinished	03	0.00	50
UEP	Porch, Enclosed, Unfinished	04	0.00	50
UEP	Porch, Enclosed, Unfinished	05	0.00	50
UEP	Porch, Enclosed, Unfinished	06	0.00	50
UEP	Porch, Enclosed, Unfinished	94	0.00	50
UEP	Porch, Enclosed, Unfinished	95	0.00	50
UEP	Porch, Enclosed, Unfinished	96	0.00	50
UGR	Garage, Basement	01	0.00	25
UGR	Garage, Basement	02	0.00	25
UGR	Garage, Basement	03	0.00	25
UGR	Garage, Basement	04	0.00	30
UGR	Garage, Basement	05	0.00	25
UGR	Garage, Basement	06	0.00	30
UGR	Garage, Basement	94	0.00	30
UGR	Garage, Basement	95	0.00	30
UGR	Garage, Basement	96	0.00	30
UHS	Half Story, Unfinished	01	0.00	25
UHS	Half Story, Unfinished	02	0.00	25
UHS	Half Story, Unfinished	03	0.00	25
UHS	Half Story, Unfinished	04	0.00	25
UHS	Half Story, Unfinished	05	0.00	25
UHS	Half Story, Unfinished	06	0.00	25
UHS	Half Story, Unfinished	94	0.00	25
UHS	Half Story, Unfinished	95	0.00	25
UHS	Half Story, Unfinished	96	0.00	25
ULP	Loading Platform, Unfinished	01	0.00	0
ULP	Loading Platform, Unfinished	02	0.00	0
ULP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
ULP	Loading Platform, Unfinished	05	0.00	0
ULP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	94	0.00	20

SUBAREA CODES
MOULTONBOROUGH, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
ULP	Loading Platform, Unfinished	95	0.00	20
ULP	Loading Platform, Unfinished	96	0.00	20
UQS	Unfin Three Quart Story	01	0.00	35
UQS	Unfin Three Quart Story	02	0.00	35
UQS	Unfin Three Quart Story	03	0.00	35
UQS	Unfin Three Quart Story	04	0.00	35
UQS	Unfin Three Quart Story	05	0.00	35
UQS	Unfin Three Quart Story	06	0.00	35
UQS	Unfin Three Quart Story	94	0.00	35
UQS	Unfin Three Quart Story	95	0.00	35
UQS	Unfin Three Quart Story	96	0.00	35
URB	Basement,Raised Unfinished	01	0.00	30
URB	Basement,Raised Unfinished	02	0.00	30
URB	Basement,Raised Unfinished	03	0.00	30
URB	Basement,Raised Unfinished	04	0.00	35
URB	Basement,Raised Unfinished	05	0.00	30
URB	Basement,Raised Unfinished	06	0.00	35
URB	Basement,Raised Unfinished	94	0.00	35
URB	Basement,Raised Unfinished	95	0.00	35
URB	Basement,Raised Unfinished	96	0.00	35
UST	Utility, Storage, Unfinished	01	0.00	15
UST	Utility, Storage, Unfinished	02	0.00	15
UST	Utility, Storage, Unfinished	03	0.00	15
UST	Utility, Storage, Unfinished	04	0.00	30
UST	Utility, Storage, Unfinished	05	0.00	15
UST	Utility, Storage, Unfinished	06	0.00	30
UST	Utility, Storage, Unfinished	94	0.00	30
UST	Utility, Storage, Unfinished	95	0.00	30
UST	Utility, Storage, Unfinished	96	0.00	30
UUS	Upper Story, Unfinished	01	0.00	50
UUS	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
UUS	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	94	0.00	50
UUS	Upper Story, Unfinished	95	0.00	50
UUS	Upper Story, Unfinished	96	0.00	50
WDK	Deck, Wood	01	0.00	10
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
WDK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
WDK	Deck, Wood	94	0.00	10
WDK	Deck, Wood	95	0.00	10
WDK	Deck, Wood	96	0.00	10

Cost Models Report
MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCM	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCM	43	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code

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MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
CCM	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	07	Cork Tile	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	08	Average	-0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	17	Precast Concr	-0.10	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code
CCM	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	01	FLOOR_COVER_2_01	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	02	FLOOR_COVER_2_02	-0.06	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	03	FLOOR_COVER_2_03	-0.05	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	04	FLOOR_COVER_2_04	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	05	FLOOR_COVER_2_05	-0.03	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	06	FLOOR_COVER_2_06	-0.03	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	07	FLOOR_COVER_2_07	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	08	FLOOR_COVER_2_08	-0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	09	FLOOR_COVER_2_09	-0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	10	FLOOR_COVER_2_10	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	11	FLOOR_COVER_2_11	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	12	FLOOR_COVER_2_12	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	13	FLOOR_COVER_2_13	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	14	FLOOR_COVER_2_14	0.00	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	15	FLOOR_COVER_2_15	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	16	FLOOR_COVER_2_16	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	17	FLOOR_COVER_2_17	-0.10	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	18	FLOOR_COVER_2_18	0.01	Base Rate Adj	Binary Code
CCM	93	INTERIOR FLOOR 1	19	FLOOR_COVER_2_19	0.03	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code

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MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCM	100	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCM	103	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	01	Flat	-0.01	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	08	Irregular	0.05	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.03	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	10	Steel Frm/Trus	0.02	Base Rate Adj	Binary Code
CCM	120	ROOF STRUCTURE	11	Bowstring Trus	0.03	Base Rate Adj	Binary Code
CCM	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
CCM	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
CCM	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
CCM	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code
CCM	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code
CCM	130	AC TYPE	06	AC_TYPE_06	0.00	Base Rate Adj	Binary Code
CCM	205	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	205	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCM	210	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
CCM	210	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCM	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCM	210	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCM	210	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCM	215	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
CCM	215	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
CCM	215	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCM	215	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCM	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCM	220	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code
CCM	220	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCM	220	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code
CCM	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCM	220	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCM	225	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code
CCM	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code
CCM	225	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	225	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	225	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCM	230	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	230	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	230	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code
CCM	230	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
CCM	230	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCM	235	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	235	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
CCM	235	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	235	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCM	235	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
CCM	240	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	240	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code
CCM	240	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	240	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCM	240	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code
CCM	10	BUILDING GRADE	01	Minimum	-0.25	Muliplier	Binary Code
CCM	10	BUILDING GRADE	02	Below Average	-0.10	Muliplier	Binary Code
CCM	10	BUILDING GRADE	03	Average	0.00	Muliplier	Binary Code
CCM	10	BUILDING GRADE	04	Average +10	0.10	Muliplier	Binary Code
CCM	10	BUILDING GRADE	05	Average +20	0.21	Muliplier	Binary Code
CCM	10	BUILDING GRADE	06	Good	0.33	Muliplier	Binary Code
CCM	10	BUILDING GRADE	07	Good +15	0.46	Muliplier	Binary Code
CCM	10	BUILDING GRADE	08	Good +25	0.61	Muliplier	Binary Code
CCM	10	BUILDING GRADE	09	Very Good	0.80	Muliplier	Binary Code
CCM	10	BUILDING GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
CCP	40	EXTERIOR WALL	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	09	Logs	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	10	Above Average	0.03	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	11	Clapboard	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code

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MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	40	EXTERIOR WALL	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCP	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	09	Logs	-0.02	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.34	Base Rate Adj	Binary Code
CCP	45	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	09	Enam Mtl Shing	-0.03	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
CCP	50	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	07	Cork Tile	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	08	Average	-0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	17	Precast Concr	-0.10	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code
CCP	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	04	Concr Abv Grad	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	07	Cork Tile	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	08	Average	-0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	10	Terrazzo Monol	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	11	Ceram Clay Til	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	12	Hardwood	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	13	Parquet	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	15	Quarry Tile	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	16	Terrazzo Epoxy	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	17	Precast Concr	-0.10	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	18	Slate	0.01	Base Rate Adj	Binary Code
CCP	95	INTERIOR FLOOR 2	19	Marble	0.03	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCP	100	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	03	Plastered	0.02	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
CCP	105	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	02	Shed	-0.02	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	03	Gable/Hip	-0.01	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	120	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	10	Steel Frm/Trus	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	11	Bowstring Trus	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	12	Reinforc Concr	-0.04	Base Rate Adj	Binary Code
CCP	120	ROOF STRUCTURE	13	Prestres Concr	0.09	Base Rate Adj	Binary Code
CCP	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
CCP	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
CCP	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code
CCP	130	AC TYPE	06	AC_06	0.00	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	06	Steam	-0.04	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
CCP	205	COAL OR WOOD TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	210	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	215	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
CCP	220	ELECTRIC TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	225	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
CCP	225	SOLAR ASSISTED TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	00	ZEROBATHRMS_BATH_00	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	01	1 Bedroom	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	02	2 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	03	3 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	04	4 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	05	5 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	06	6 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	07	7 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	08	8 Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	355	Zero Bathrms + BEDROOMS	09	9+ Bedrooms	-0.18	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	00	HALFBATHROOM_BATH_00	-0.13	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	01	1 Bedroom	-0.13	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	02	2 Bedrooms	-0.12	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	03	3 Bedrooms	-0.12	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	04	4 Bedrooms	-0.13	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	05	5 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	06	6 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	07	7 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	08	8 Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	360	1/2 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.14	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	00	1BATHROOM_BATH_00	-0.08	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	01	1 Bedroom	-0.08	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	02	2 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	03	3 Bedrooms	-0.05	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	04	4 Bedrooms	-0.05	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	05	5 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	06	6 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	07	7 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	08	8 Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	365	1 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.06	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	00	1HALFBATHRMS_BATH_00	-0.06	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.06	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	370	1 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	-0.04	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	00	2BATHROOMS_BATH_00	-0.04	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	01	1 Bedroom	-0.04	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	02	2 Bedrooms	-0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	375	2 Bathrooms + BEDROOMS	03	3 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	04	4 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	05	5 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	06	6 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	07	7 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	08	8 Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	375	2 Bathrooms + BEDROOMS	09	9+ Bedrooms	-0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	00	2HALFBATHRMS_BATH_00	-0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.01	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	380	2 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.02	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	00	3BATHROOMS_BATH_00	0.00	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	01	1 Bedroom	0.00	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	02	2 Bedrooms	0.04	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	03	3 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	04	4 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	05	5 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	06	6 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	07	7 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	08	8 Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	385	3 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.05	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	00	3HALFBATHRMS_BATH_00	0.01	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.01	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.06	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.07	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	390	3 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	00	4BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	395	4 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	00	4HALFBTHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	400	4 1/2 Bthrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	400	4 1/2 Bthrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	00	5BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	405	5 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	00	5HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	410	5 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	00	6BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	415	6 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	00	6HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	420	6 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	00	7BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	425	7 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	425	7 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	00	7HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	430	7 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	00	8BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	435	8 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	00	8HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	440	8 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	00	9+BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	445	9+ Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
CCP	70	UNIT QUALITY	01	Minimum	-0.25	Muliplier	Binary Code
CCP	70	UNIT QUALITY	02	Below Average	-0.10	Muliplier	Binary Code
CCP	70	UNIT QUALITY	03	Average	0.00	Muliplier	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
CCP	70	UNIT QUALITY	04	Average +10	0.10	Muliplier	Binary Code
CCP	70	UNIT QUALITY	05	Average +20	0.21	Muliplier	Binary Code
CCP	70	UNIT QUALITY	06	Good	0.33	Muliplier	Binary Code
CCP	70	UNIT QUALITY	07	Good +15	0.46	Muliplier	Binary Code
CCP	70	UNIT QUALITY	08	Good +25	0.61	Muliplier	Binary Code
CCP	70	UNIT QUALITY	09	Very Good	0.80	Muliplier	Binary Code
CCP	70	UNIT QUALITY	10	Very Good +20	1.00	Muliplier	Binary Code
P01	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P01	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P01	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P01	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	20	Laminate	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	20	Laminate	0.02	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
P01	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	300	REMODEL RATING	01	Cosmetic	-0.05	Depr Adj	Binary Code
P01	300	REMODEL RATING	02	Minor	-0.10	Depr Adj	Binary Code
P01	300	REMODEL RATING	03	Moderate	-0.20	Depr Adj	Binary Code
P01	300	REMODEL RATING	04	Major	-0.50	Depr Adj	Binary Code
P01	300	REMODEL RATING	05	Total	-0.75	Depr Adj	Binary Code
P01	290	AC TYPE			1.00	NA	Numeric
P01	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	05	Average +20	0.20	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	06	Good	0.30	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	07	Good +15	0.40	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	08	Good +25	0.50	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	09	Very Good	0.60	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	10	Very Good +20	0.80	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	11	Very Good +40	1.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	12	Excellent	1.20	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	13	Excellent + 20	1.50	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	14	Excellent + 40	1.80	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	15	Luxurious	2.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	16	Luxurious + 25	2.40	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	17	Luxurious + 50	2.70	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	18	Custom	3.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	19	Custom + 70	3.60	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	20	Custom + 90	4.40	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	21	Unique	8.75	Muliplier	Binary Code
P01	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
P01	230	FULL BATHS			5,000.00	Per Unit	Numeric
P01	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P01	250	HALF BATHS			2,000.00	Per Unit	Numeric
P02	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P02	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P02	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
P02	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code
P02	290	AC TYPE			1.00	NA	Numeric
P02	20	GRADE ADJUSTMENT	01	Minimum	-0.35	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	04	Average +10	0.05	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	05	Average +20	0.12	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	06	Good	0.20	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	07	Good +15	0.30	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	08	Good +25	0.40	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	09	Very Good	0.50	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	10	Very Good +20	0.70	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	11	Very Good +40	0.90	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	12	Excellent	1.10	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	13	Excellent + 20	1.30	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	14	Excellent + 40	1.50	Muliplier	Binary Code
P02	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
P02	230	FULL BATHS			5,000.00	Per Unit	Numeric

Cost Models Report
MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P02	250	HALF BATHS			2,000.00	Per Unit	Numeric
P03	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	02	Masonite	-0.13	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P03	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	02	Masonite	-0.13	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	04	Single Siding	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.02	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	20	Brick/Masonry	0.04	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P03	35	EXTERIOR WALL 2	24	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P03	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	06	Asbestos Shing	-0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P03	40	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P03	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P03	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P03	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P03	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	02	Minimum/Plywd	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	09	Pine/Soft Wood	0.01	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code
P03	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code

Cost Models Report
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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P03	70	INTERIOR WALL 1	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P03	70	INTERIOR WALL 1	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	01	Minim/Masonry	-0.10	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P03	72	INTERIOR WALL 2	07	K Pine/Wood	0.02	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	02	Shed	-0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	08	Irregular	0.03	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P03	73	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.07	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P03	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	01	None	-0.07	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	03	Hot Air-no Duc	-0.05	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	06	Steam	-0.01	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	07	Electr Basebrd	-0.05	Base Rate Adj	Binary Code
P03	270	TYPE OF HEAT	08	Radiant	0.02	Base Rate Adj	Binary Code
P03	290	AC TYPE			1.00	NA	Numeric

Cost Models Report
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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P03	20	GRADE ADJUSTMENT	01	Minimum	-0.20	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	04	Average +10	0.05	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	05	Average +20	0.12	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	06	Good	0.20	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	07	Good +15	0.30	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	08	Good +25	0.40	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	09	Very Good	0.50	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	10	Very Good +20	0.70	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	11	Very Good +40	0.90	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	12	Excellent	1.10	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	13	Excellent + 20	1.30	Muliplier	Binary Code
P03	20	GRADE ADJUSTMENT	14	Excellent + 40	1.50	Muliplier	Binary Code
P03	150	EXTRA PLUMBING FIXTURES			300.00	Per Unit	Numeric
P03	230	FULL BATHS			5,000.00	Per Unit	Numeric
P03	240	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P03	250	HALF BATHS			2,000.00	Per Unit	Numeric
P05	450	TYPE OF HEAT	01	None	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	02	Floor Furnace	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P05	450	TYPE OF HEAT	08	Radiant	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P05	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P05	560	AC TYPE			1.00	NA	Numeric
P05	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P05	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P05	70	GRADE	03	Average	0.00	Muliplier	Binary Code
P05	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P05	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P05	70	GRADE	06	Good	0.33	Muliplier	Binary Code
P05	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P05	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P05	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P05	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
P05	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric
P05	460	FULL BATHS			5,000.00	Per Unit	Numeric
P05	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P05	480	HALF BATHS			2,000.00	Per Unit	Numeric
P06	450	TYPE OF HEAT	01	None	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	02	Floor Furnace	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	05	Hot Water	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	06	Steam	0.00	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P06	450	TYPE OF HEAT	08	Radiant	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.10	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P06	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P06	550	REMODEL RATING	B	REMOD_RATING_B	-0.07	Depr Adj	Binary Code
P06	550	REMODEL RATING	C	REMOD_RATING_C	-0.07	Depr Adj	Binary Code
P06	550	REMODEL RATING	G	REMOD_RATING_G	-0.75	Depr Adj	Binary Code
P06	550	REMODEL RATING	K	REMOD_RATING_K	-0.20	Depr Adj	Binary Code
P06	550	REMODEL RATING	M	REMOD_RATING_M	-0.20	Depr Adj	Binary Code
P06	550	REMODEL RATING	MJ	REMOD_RATING_MJ	-0.50	Depr Adj	Binary Code
P06	560	AC TYPE			1.00	NA	Numeric
P06	70	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P06	70	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P06	70	GRADE	03	Average	0.00	Muliplier	Binary Code
P06	70	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P06	70	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P06	70	GRADE	06	Good	0.33	Muliplier	Binary Code
P06	70	GRADE	07	Good +15	0.46	Muliplier	Binary Code
P06	70	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P06	70	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P06	70	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code

Cost Models Report
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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	540	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric
P06	460	FULL BATHS			5,000.00	Per Unit	Numeric
P06	470	3 PLUS FULL BATHS			3,000.00	Per Unit	Numeric
P06	480	HALF BATHS			2,000.00	Per Unit	Numeric
P06	490	EXTRA FIXTURES			300.00	Per Unit	Numeric
P94	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P94	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	01	Minimum	-0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	02	Masonite	-0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	04	Single Siding	-0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	01	Minimum	-0.10	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	02	Masonite	-0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	04	Single Siding	-0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	03	Plastered	0.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	01	Minim/Masonry	-0.05	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	02	Wall Brd/Wood	-0.03	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	03	Plastered	0.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	04	Plywood Panel	-0.02	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
P94	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
P94	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P94	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P94	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
P94	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
P94	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
P94	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P94	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code
P94	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P94	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P94	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P94	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P94	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P94	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P94	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
P94	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P94	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P94	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
P94	20	GRADE	11	Very Good +40	1.20	Muliplier	Binary Code
P94	20	GRADE	12	Excellent	1.40	Muliplier	Binary Code
P94	20	GRADE	13	Excellent + 20	1.60	Muliplier	Binary Code
P94	20	GRADE	14	Excellent + 40	1.80	Muliplier	Binary Code
P94	20	GRADE	15	Luxurious	2.00	Muliplier	Binary Code
P95	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code

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MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code
P95	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P95	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
P95	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
P95	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P95	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P95	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code

Cost Models Report
MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
P95	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
P95	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
P95	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P95	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code
P95	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P95	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P95	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P95	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P95	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P95	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P95	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
P95	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P95	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P95	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code
P96	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	06	Mansard	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	11	Bowstring Trus	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	12	Reinforc Concr	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	13	Prestres Concr	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	01	NONE	-0.05	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	03	MASONRY	0.00	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	05	STEEL	0.02	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code
P96	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P96	150	INTERIOR FLOOR 1	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	13	Parquet	0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	18	Slate	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	19	Marble	0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	01	Dirt/None	-0.12	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	03	Concr-Finished	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	13	Parquet	0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	15	Quarry Tile	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	160	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	18	Slate	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	19	Marble	0.10	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	01	Minimum	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	02	Masonite	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	03	Below Average	-0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	04	Single Siding	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	09	Logs	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	01	Minimum	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	02	Masonite	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	03	Below Average	-0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	04	Single Siding	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	05	Avg/Comp Wall	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	06	Board & Batten	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	09	Logs	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	19	Brick Veneer	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	20	Brick/Masonry	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	21	Stone/Masonry	0.10	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	03	Plastered	0.03	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	01	Minim/Masonry	0.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	02	Wall Brd/Wood	0.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	03	Plastered	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	05	Drywall/Sheet	0.03	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	06	Cust Wd Panel	0.04	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	07	K Pine/Wood	0.03	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	01	Coal or Wood	-0.05	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	02	Oil	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	03	Gas	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	04	Electric	0.00	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	05	Solar Assisted	0.02	Base Rate Adj	Binary Code
P96	670	HEAT FUEL TYPE	06	HEAT_FUEL_06	0.00	Base Rate Adj	Binary Code
P96	680	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P96	680	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	03	Central	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	04	Unit/AC	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	05	Vapor Cooler	0.03	Base Rate Adj	Binary Code
P96	680	AC TYPE	06	AC_TYPE_06	0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	01	None	-0.10	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	02	Floor Furnace	-0.05	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	11	HEAT_TYPE_11	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	12	HEAT_TYPE_12	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	13	HEAT_TYPE_13	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	14	HEAT_TYPE_14	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	15	HEAT_TYPE_15	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	18	HEAT_TYPE_18	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	19	HEAT_TYPE_19	0.00	Base Rate Adj	Binary Code
P96	690	HEAT TYPE	20	HEAT_TYPE_20	0.00	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	01	LIGHT	-0.01	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P96	710	CMRCL ROOMS PARTNS	03	ABOVE AVERAGE	0.01	Base Rate Adj	Binary Code

Cost Models Report
MOULTONBOROUGH, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P96	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P96	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P96	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P96	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P96	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P96	20	GRADE	07	Good +15	0.46	Muliplier	Binary Code
P96	20	GRADE	08	Good +25	0.61	Muliplier	Binary Code
P96	20	GRADE	09	Very Good	0.80	Muliplier	Binary Code
P96	20	GRADE	10	Very Good +20	1.00	Muliplier	Binary Code

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
AC1	ACADIA SITE			UNITS	128,000.00	0.00	0.00
AC2	ARCADIA SITE			UNITS	70,000.00	0.00	0.00
AC3	ARCADIA SITE			UNITS	118,000.00	0.00	0.00
BHS1	CMM BTH HSE AV			S.F.	76.00	0.00	0.00
BHS2	CMM BTH HSE GD			S.F.	106.00	0.00	0.00
BHS3	CMM BTH HSE PR			S.F.	54.00	0.00	0.00
BHSE	BOATHOUSE FIN			S.F.	50.00	0.00	0.00
BIN1	BINS			S.F.	23.00	0.00	0.00
BIN2	AGRICULTURAL			S.F.	18.00	0.00	0.00
BLBD	BILLBOARD			S.F. + HGT	26.50	0.00	0.00
BRN1	BARN - 1 STORY			S.F.	17.00	0.00	0.00
BRN2	1 STORY W/BSMT			S.F.	23.00	0.00	0.00
BRN3	1 STORY W/LOFT			S.F.	23.00	0.00	0.00
BRN4	1 STY LFT&BSMT			S.F.	29.00	0.00	0.00
BRN5	2 STORY			S.F.	26.00	0.00	0.00
BRN6	2 STY W/BSMT			S.F.	32.00	0.00	0.00
BRN7	TOBACCO BARN			S.F.	17.00	0.00	0.00
BRN8	POLE BARN			S.F.	14.00	0.00	0.00
BTH1	BATH HOUSE/CAB			S.F.	26.00	0.00	0.00
BTH2	W/PLUMBING			S.F.	49.00	0.00	0.00
BTHC	BOAT HOUSE CUSTOM			S.F.	150.00	0.00	0.00
BTHS	BOATHSE UNFIN			S.F.	25.00	0.00	0.00
BTRK	BOAT RACK			L.F.	1,180.00	0.00	0.00
BW1	BREAKWATER-SMALL			UNITS	0.00	0.00	0.00
BW2	BREAKWATER-MED			UNITS	0.00	0.00	0.00
BW3	BREAKWATER-LG			UNITS	0.00	0.00	0.00
BW4	BREAKWATER-XL			UNITS	0.00	0.00	0.00
CAB1	CABIN-MINIMAL			S.F.	38.00	0.00	0.00
CAB2	W/PLUMBING ETC			S.F.	48.00	0.00	0.00
CMBR	COMM BOAT RK			L.F	27.50	0.00	0.00
CMP1	TENT SITE			UNITS	300.00	0.00	0.00
CMP2	WATER&ELEC			UNITS	800.00	0.00	0.00
CMP3	WATR/ELEC/SEW			UNITS	1,200.00	0.00	0.00
CMP4	RV SITE			UNITS	1,500.00	0.00	0.00
CNP1	CANOPY-AVG			S.F.	24.00	0.00	0.00
CNP2	GOOD QUALITY			S.F.	31.00	0.00	0.00
CRN	CORN CRIB			S.F.	12.00	0.00	0.00
DCK1	DOCKS-RES TYPE			S.F.	30.00	0.00	0.00
DCK2	COM TYPE			S.F.	50.00	0.00	0.00
DCK3	LIFT DOCK- LOW QUAL			S.F.	0.00	0.00	0.00
DCK4	LIFT DOCK- MED QUAL			S.F.	0.00	0.00	0.00
DCK5	LIFT DOCK- GOOD QUAL			S.F.	0.00	0.00	0.00
DNT1	DRIVE-IN THTR			SPEAKERS	1,325.00	0.00	0.00
DNT2	DRIVE-IN THTR			SPEAKERS	1,720.00	0.00	0.00
FCP	CARPORT			S.F.	10.00	0.00	0.00
FGR1	GARAGE-AVE			S.F.	22.00	0.00	0.00
FGR2	GARAGE-GOOD			S.F.	30.00	0.00	0.00
FGR3	GARAGE-POOR			S.F.	16.00	0.00	0.00
FGR4	W/LOFT-AVG			S.F	27.00	0.00	0.00
FGR5	W/LOFT GOOD			S.F.	35.00	0.00	0.00
FGR6	W/LOFT-POOR			S.F.	21.00	0.00	0.00
FGR7	GAR W/APT			S.F	60.00	0.00	0.00
FGR8	GAR W/ FIN RM			S.F.	50.00	0.00	0.00
FN1	FENCE-4' CHAIN			L.F.	11.00	0.00	0.00
FN10	W/O TOP RL-10'			L.F.	23.00	0.00	0.00
FN2	FENCE-5' CHAIN			L.F.	14.00	0.00	0.00
FN3	FENCE-6' CHAIN			L.F.	16.00	0.00	0.00
FN4	FENCE-8' CHAIN			L.F.	20.00	0.00	0.00
FN5	FENCE-10'CHAIN			L.F.	24.00	0.00	0.00
FN6	W/O TOP RL-4'			L.F.	10.00	0.00	0.00

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
FN7	W/O TOP RL-5'			L.F.	12.00	0.00	0.00
FN8	W/O TOP RL-6'			L.F.	14.00	0.00	0.00
FN9	W/O TOP RL-8'			L.F.	18.00	0.00	0.00
FNDT	FOUNDATION			UNITS	12,000.00	0.00	0.00
FOP	SCREEN/OPEN			S.F.	20.00	0.00	0.00
GAZ	GAZEBO			S.F	18.00	0.00	0.00
GEN	GENERATOR			UNITS	0.00	0.00	0.00
GRN1	GREEN HOUSE-RS			S.F.	23.00	0.00	0.00
GRN2	COMM GLASS			S.F	16.00	0.00	0.00
GRN3	COMM PLASTIC			S.F.	5.00	0.00	0.00
HOG	HOG HOUSE			S.F.	12.00	0.00	0.00
IMP	IMPLEMENT SHED			S.F.	10.00	0.00	0.00
KEN1	KENNEL-AVG			S.F.	64.00	0.00	0.00
KEN2	KENNEL-GOOD			S.F.	85.00	0.00	0.00
KSK1	KIOSK-SERV STA			S.F.	88.00	0.00	0.00
KSK2	KSK GRDHSE/PHT			S.F.	103.00	0.00	0.00
LNT	LEAN-TO			S.F.	6.00	0.00	0.00
LT1	LIGHTS-IN W/PL			UNITS	750.00	0.00	0.00
LT10	W/DOUBLE LIGHT			UNITS	2,200.00	0.00	0.00
LT11	W/TRIPLE LIGHT			UNITS	3,300.00	0.00	0.00
LT12	W/FOUR LIGHTS			UNITS	4,400.00	0.00	0.00
LT2	W/DOUBLE LIGHT			UNITS	1,500.00	0.00	0.00
LT3	W/TRIPLE LIGHT			UNITS	2,200.00	0.00	0.00
LT4	W/FOUR LIGHTS			UNITS	3,000.00	0.00	0.00
LT5	MERC VAP/FLU			UNITS	900.00	0.00	0.00
LT6	W/DOUBLE LIGHT			UNITS	1,800.00	0.00	0.00
LT7	W/TRIPLE LIGHT			UNITS	2,700.00	0.00	0.00
LT8	W/FOUR LIGHTS			UNITS	3,600.00	0.00	0.00
LT9	HGH PRE-SOD PL			UNITS	1,100.00	0.00	0.00
MLK	MILK HOUSE			S.F.	27.00	0.00	0.00
PAT1	PATIO-AVG			S.F.	7.00	0.00	0.00
PAT2	PATIO-GOOD			S.F.	9.00	0.00	0.00
PAV1	PAVING			SF	2.00	0.00	0.00
PAV2	PAVING CONCRETE			S.F.	3.00	0.00	0.00
PLT1	PLTRY HSE 1 ST			S.F.	10.00	0.00	0.00
PLT2	PLTRY HSE 2 ST			S.F.	12.00	0.00	0.00
PLT3	PLTRY HSE 3 ST			S.F.	14.00	0.00	0.00
PMP1	PUMP-SING HSE			UNITS	3,500.00	0.00	0.00
PMP2	W/BLENDING			UNITS	3,900.00	0.00	0.00
PMP3	ELECTRONIC			UNITS	4,400.00	0.00	0.00
PMP4	DOUBLE HOSE			UNITS	5,100.00	0.00	0.00
PMP5	W/BLENDING			UNITS	5,600.00	0.00	0.00
PMP6	ELECTRONIC			UNITS	6,100.00	0.00	0.00
PMP7	3 HOSE			UNITS	11,900.00	0.00	0.00
PMP8	6 HOSE			UNITS	15,900.00	0.00	0.00
POLE	TELEPOLE			UNITS	750.00	0.00	0.00
RAR	RIDING ARENA			S.F.	13.00	0.00	0.00
RCL	ROOT CELLAR			S.F.	7.00	0.00	0.00
RPV1	PAVING SMALL			UNITS	1,200.00	0.00	0.00
RPV2	PAVING MED.			UNITS	2,500.00	0.00	0.00
RPV3	PAVING LARGE			UNITS	3,500.00	0.00	0.00
RRR	RAILROAD SPURS			L.F.	58.00	0.00	0.00
SCL1	SCALES-MECHAN			TONS	815.00	0.00	0.00
SCL2	SCALES-ELECT			TONS	975.00	0.00	0.00
SGN1	SIGN-1 SD W/M			S.F.+HGT	42.00	0.00	0.00
SGN2	DOUBLE SIDED			S.F.+HGT	53.00	0.00	0.00
SGN3	W/INT LIGHTS			S.F.+HGT	64.00	0.00	0.00
SGN4	W/MOTOR & LTS			S.F.+HGT	100.00	0.00	0.00
SHD1	SHED AVG			S.F.	9.00	0.00	0.00
SHD2	SHED GOOD/ELEC			S.F.	15.00	0.00	0.00

OUTBUILDING CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
SHD3	SHED METAL			S.F.	6.00	0.00	0.00
SHP1	WORK SHOP AVE			S.F.	15.00	0.00	0.00
SHP2	WORK SHOP GOOD			S.F	21.00	0.00	0.00
SHP3	WORK SHOP POOR			S.F.	13.00	0.00	0.00
SHP4	W/IMPROV AVE			S.F.	17.00	0.00	0.00
SHP5	W/IMPROV GOOD			S.F.	24.00	0.00	0.00
SHP6	W/IMPROV POOR			S.F.	15.00	0.00	0.00
SITE	MH SITES			UNITS	5,000.00	0.00	0.00
SLIP	BOAT SLIP			L.F.	1,425.00	0.00	0.00
SLO1	SILO-WD OR CNC			DIAxHT	29.00	0.00	0.00
SLO2	PROCELAN			DIAxHT	50.00	0.00	0.00
SLO3	CONCRETE TRNCH			DIAxHT	19.00	0.00	0.00
SLPA	SLIP ARCADIA			L.F.	2,450.00	0.00	0.00
SLPH	HARILLA LANDING			L.F.	1,275.00	0.00	0.00
SLPJ	SLIP JON.LNDG			L.F.	1,865.00	0.00	0.00
SLPL	SLP LEE MILL			L.F.	2,280.00	0.00	0.00
SLPT	SLP TREXLER			L.F.	2,800.00	0.00	0.00
SLPW	SLP WINWARD			L.F.	1,625.00	0.00	0.00
SLPX	SLIP CROS WND			L.F.	1,725.00	0.00	0.00
SPL1	POOL-INGR CONC			S.F.	29.00	0.00	0.00
SPL2	VINYL/PLASTIC			S.F.	25.00	0.00	0.00
SPL3	GUNITE			S.F.	32.00	0.00	0.00
SPL4	ABOVE GR ROUND			DIAMETER	154.00	0.00	0.00
SPL5	ABOVE GROUND OVAL			Length	106.00	0.00	0.00
SPL6	ABOVE GROUND RECT			S.F.	10.00	0.00	0.00
STB1	STABLE			S.F.	18.00	0.00	0.00
STB2	W/IMPROVEMENTS			S.F.	27.00	0.00	0.00
STK1	CHIMNEY STK BR			UNITS	1,100.00	0.00	0.00
STK2	CHIMNEY STK MT			UNITS	450.00	0.00	0.00
TEN	TENNIS COURT			UNITS	31,300.00	0.00	0.00
TNK1	TANK-UNDERGRND			GALS	3.00	0.00	0.00
TNK2	3000-10000 GAL			GALS	2.00	0.00	0.00
TNK3	GT-10,000			GALS	1.50	0.00	0.00
TNK4	COMPRESSED AIR			GALS	1.70	0.00	0.00
TNK5	ELEVATED TANK			GALS	1.60	0.00	0.00
TNK6	300000GAL CONC TANK			GALS	0.80	0.00	0.00
TOT	TOTALIZER			UNITS	1,000.00	0.00	0.00
TRL	TRAILER STGE			UNITS	1,200.00	0.00	0.00
TWR	TOWER			L.F	1,150.00	0.00	0.00
WDK	WOOD DECK			S.F.	15.00	0.00	0.00

EXTRA FEATURE CODES
MOULTONBOROUGH, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
A/C	AIR CONDITION			S.F.	2.00	0.00	0.00
ATM1	AUTOMATC TELLR			UNITS	30,200.00	0.00	0.00
BIDT	BIDET			UNITS	385.00	0.00	0.00
BOX	SAFE DEPOSIT			UNITS	73.00	0.00	0.00
CLR1	COOLER			S.F.	86.00	0.00	0.00
CLR2	FREEZER TEMPS			S.F.	90.00	0.00	0.00
DUW1	DRIVE-UP WINDW			UNITS	10,500.00	0.00	0.00
DUW2	WIDE BAY			UNITS	13,400.00	0.00	0.00
DUW3	W/PNEU TUBE			UNITS	21,500.00	0.00	0.00
DUW4	W/REM SCR&TUBE			UNITS	50,800.00	0.00	0.00
ELV1	ELEV PASSENGER			UNITS	71,000.00	0.00	0.00
ELV2	ELEV FREIGHT			UNITS	38,000.00	0.00	0.00
FES	FIRE ESCAPE			UNITS	4,500.00	0.00	0.00
FLU1	FLUE-CONCRETE			UNITS	720.00	0.00	0.00
FLU2	BRICK			UNITS	860.00	0.00	0.00
FPL	FIREPLACE			UNITS	1,400.00	0.00	0.00
FPL1	FIREPLACE 1 ST			UNITS	2,800.00	0.00	0.00
FPL2	1.5 STORY CHIM			UNITS	3,100.00	0.00	0.00
FPL3	2 STORY CHIM			UNITS	3,500.00	0.00	0.00
FPO	EXTRA FPL OPEN			UNITS	1,100.00	0.00	0.00
GIR1	GIRDERS LT 12"			L.F.	29.00	0.00	0.00
GIR2	GIRDERS 13"-18			L.F.	36.00	0.00	0.00
GIR3	GIRDERS 19"-24			L.F.	58.00	0.00	0.00
GIR4	GRDRS OVER 24"			L.F.	100.00	0.00	0.00
HRTH	HEARTH			UNITS	1,000.00	0.00	0.00
HTUB	HOT TUB			UNITS	4,200.00	0.00	0.00
KITH	KITCHEN			UNITS	2,900.00	0.00	0.00
LANE	BOWLING LANE			UNITS	50,800.00	0.00	0.00
LDL1	LOAD LEVELERS			UNITS	4,400.00	0.00	0.00
LDL2	W/MAN FLIP OUT			UNITS	1,200.00	0.00	0.00
LFT1	LIFT-LIGHT			UNITS	7,000.00	0.00	0.00
LFT2	LIFT-HEAVY			UNITS	9,800.00	0.00	0.00
MEZ1	MEZZANINE-UNF			S.F.	15.00	0.00	0.00
MEZ2	FINISHED			S.F.	27.00	0.00	0.00
MEZ3	W/PARTITIONS			S.F.	35.00	0.00	0.00
NDP	NITE DEPOSIT			UNITS	12,800.00	0.00	0.00
PCT	PADDLEBALL CRT			UNITS	20,000.00	0.00	0.00
RQT	RACQUETBALL			UNITS	40,300.00	0.00	0.00
SNA	SAUNA			UNITS	3,900.00	0.00	0.00
SPR1	SPRINKLERS-WET			S.F.	2.20	0.00	0.00
SPR2	WET/CONCEALED			S.F.	3.00	0.00	0.00
SPR3	DRY			S.F.	2.80	0.00	0.00
SS	SHOWER STALL			UNITS	1,500.00	0.00	0.00
VLT1	VAULT-AVG			S.F.	155.00	0.00	0.00
VLT2	VAULT-GOOD			S.F.	175.00	0.00	0.00
VLT3	VAULT-EXCELLNT			S.F.	195.00	0.00	0.00
VLT4	VAULT-POOR			S.F.	95.00	0.00	0.00
WHL	WHIRLPOOL TUB			UNITS	1,500.00	0.00	0.00

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
00	Vacant	-	----	--
01	Residential	A	1930	36
01	Residential	A	1940	34
01	Residential	A	1950	32
01	Residential	A	1960	30
01	Residential	A	1966	28
01	Residential	A	1971	26
01	Residential	A	1975	24
01	Residential	A	1978	22
01	Residential	A	1981	20
01	Residential	A	1985	18
01	Residential	A	1988	16
01	Residential	A	1991	14
01	Residential	A	1994	13
01	Residential	A	1996	12
01	Residential	A	1998	11
01	Residential	A	2000	10
01	Residential	A	2002	9
01	Residential	A	2003	8
01	Residential	A	2004	7
01	Residential	A	2005	6
01	Residential	A	2006	5
01	Residential	A	2007	4
01	Residential	A	2008	3
01	Residential	A	2009	2
01	Residential	A	2010	1
01	Residential	A	2011	0
01	Residential	E	1930	30
01	Residential	E	1940	28
01	Residential	E	1950	26
01	Residential	E	1960	24
01	Residential	E	1966	22
01	Residential	E	1971	20
01	Residential	E	1975	18
01	Residential	E	1978	16
01	Residential	E	1981	14
01	Residential	E	1985	13
01	Residential	E	1988	12
01	Residential	E	1991	11
01	Residential	E	1994	10
01	Residential	E	1996	9
01	Residential	E	1998	8
01	Residential	E	2000	7
01	Residential	E	2002	6
01	Residential	E	2003	5
01	Residential	E	2004	4
01	Residential	E	2005	3
01	Residential	E	2006	2
01	Residential	E	2007	1
01	Residential	E	2008	0
01	Residential	E	2009	0
01	Residential	E	2010	0
01	Residential	E	2011	0
01	Residential	F	1930	42
01	Residential	F	1940	40
01	Residential	F	1950	38
01	Residential	F	1960	34
01	Residential	F	1966	32
01	Residential	F	1971	30
01	Residential	F	1975	28

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
01	Residential	F	1978	26
01	Residential	F	1981	24
01	Residential	F	1985	22
01	Residential	F	1988	20
01	Residential	F	1991	17
01	Residential	F	1994	15
01	Residential	F	1996	14
01	Residential	F	1998	13
01	Residential	F	2000	12
01	Residential	F	2002	11
01	Residential	F	2003	10
01	Residential	F	2004	9
01	Residential	F	2005	8
01	Residential	F	2006	7
01	Residential	F	2007	5
01	Residential	F	2008	4
01	Residential	F	2009	3
01	Residential	F	2010	2
01	Residential	F	2011	0
01	Residential	G	1930	34
01	Residential	G	1940	32
01	Residential	G	1950	30
01	Residential	G	1960	28
01	Residential	G	1966	26
01	Residential	G	1971	24
01	Residential	G	1975	22
01	Residential	G	1978	20
01	Residential	G	1981	18
01	Residential	G	1985	16
01	Residential	G	1988	14
01	Residential	G	1991	13
01	Residential	G	1994	12
01	Residential	G	1996	11
01	Residential	G	1998	10
01	Residential	G	2000	9
01	Residential	G	2002	8
01	Residential	G	2003	7
01	Residential	G	2004	6
01	Residential	G	2005	5
01	Residential	G	2006	4
01	Residential	G	2007	3
01	Residential	G	2008	2
01	Residential	G	2009	1
01	Residential	G	2010	0
01	Residential	G	2011	0
01	Residential	P	1930	46
01	Residential	P	1940	44
01	Residential	P	1950	42
01	Residential	P	1960	38
01	Residential	P	1966	36
01	Residential	P	1971	34
01	Residential	P	1975	32
01	Residential	P	1978	30
01	Residential	P	1981	28
01	Residential	P	1985	26
01	Residential	P	1988	24
01	Residential	P	1991	20
01	Residential	P	1996	17
01	Residential	P	1998	16
01	Residential	P	2000	15

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
01	Residential	P	2002	14
01	Residential	P	2003	13
01	Residential	P	2004	12
01	Residential	P	2005	10
01	Residential	P	2006	8
01	Residential	P	2007	6
01	Residential	P	2008	5
01	Residential	P	2009	4
01	Residential	P	2010	3
01	Residential	P	2011	0
01	Residential	VG	1930	32
01	Residential	VG	1940	30
01	Residential	VG	1950	28
01	Residential	VG	1960	26
01	Residential	VG	1966	24
01	Residential	VG	1971	22
01	Residential	VG	1975	20
01	Residential	VG	1978	18
01	Residential	VG	1981	16
01	Residential	VG	1985	14
01	Residential	VG	1988	13
01	Residential	VG	1991	12
01	Residential	VG	1994	11
01	Residential	VG	1996	10
01	Residential	VG	1998	9
01	Residential	VG	2000	8
01	Residential	VG	2002	7
01	Residential	VG	2003	6
01	Residential	VG	2004	5
01	Residential	VG	2005	4
01	Residential	VG	2006	3
01	Residential	VG	2007	2
01	Residential	VG	2008	1
01	Residential	VG	2009	0
01	Residential	VG	2010	0
01	Residential	VG	2011	0
02	Mobile Home	A	1923	37
02	Mobile Home	A	1942	35
02	Mobile Home	A	1947	33
02	Mobile Home	A	1952	31
02	Mobile Home	A	1957	29
02	Mobile Home	A	1962	27
02	Mobile Home	A	1967	25
02	Mobile Home	A	1972	23
02	Mobile Home	A	1977	21
02	Mobile Home	A	1982	19
02	Mobile Home	A	1987	16
02	Mobile Home	A	1992	14
02	Mobile Home	A	1997	12
02	Mobile Home	A	2002	10
02	Mobile Home	A	2003	8
02	Mobile Home	A	2004	7
02	Mobile Home	A	2005	6
02	Mobile Home	A	2006	5
02	Mobile Home	A	2007	4
02	Mobile Home	A	2008	3
02	Mobile Home	A	2009	2
02	Mobile Home	A	2010	1
02	Mobile Home	A	2011	0
02	Mobile Home	E	1923	22

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	E	1942	20
02	Mobile Home	E	1947	18
02	Mobile Home	E	1952	16
02	Mobile Home	E	1957	14
02	Mobile Home	E	1962	12
02	Mobile Home	E	1967	10
02	Mobile Home	E	1972	8
02	Mobile Home	E	1977	6
02	Mobile Home	E	1982	4
02	Mobile Home	E	1987	1
02	Mobile Home	F	1923	42
02	Mobile Home	F	1942	40
02	Mobile Home	F	1947	38
02	Mobile Home	F	1952	36
02	Mobile Home	F	1957	34
02	Mobile Home	F	1962	32
02	Mobile Home	F	1967	30
02	Mobile Home	F	1972	28
02	Mobile Home	F	1977	26
02	Mobile Home	F	1982	24
02	Mobile Home	F	1987	21
02	Mobile Home	F	1992	19
02	Mobile Home	F	1997	17
02	Mobile Home	F	2002	15
02	Mobile Home	G	1923	32
02	Mobile Home	G	1942	30
02	Mobile Home	G	1947	28
02	Mobile Home	G	1952	26
02	Mobile Home	G	1957	24
02	Mobile Home	G	1962	22
02	Mobile Home	G	1967	20
02	Mobile Home	G	1972	18
02	Mobile Home	G	1977	16
02	Mobile Home	G	1982	14
02	Mobile Home	G	1987	11
02	Mobile Home	G	1992	9
02	Mobile Home	G	1997	7
02	Mobile Home	G	2002	5
02	Mobile Home	P	1923	47
02	Mobile Home	P	1942	45
02	Mobile Home	P	1947	43
02	Mobile Home	P	1952	41
02	Mobile Home	P	1957	39
02	Mobile Home	P	1962	37
02	Mobile Home	P	1967	35
02	Mobile Home	P	1972	33
02	Mobile Home	P	1977	31
02	Mobile Home	P	1982	29
02	Mobile Home	P	1987	26
02	Mobile Home	P	1992	24
02	Mobile Home	P	1997	22
02	Mobile Home	P	2002	20
02	Mobile Home	VG	1923	27
02	Mobile Home	VG	1942	25
02	Mobile Home	VG	1947	23
02	Mobile Home	VG	1952	21
02	Mobile Home	VG	1957	19
02	Mobile Home	VG	1962	17
02	Mobile Home	VG	1967	15
02	Mobile Home	VG	1972	13

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	VG	1977	11
02	Mobile Home	VG	1982	9
02	Mobile Home	VG	1987	6
02	Mobile Home	VG	1992	4
02	Mobile Home	VG	1997	2
03	Multi-Family	A	1930	36
03	Multi-Family	A	1940	34
03	Multi-Family	A	1950	32
03	Multi-Family	A	1960	30
03	Multi-Family	A	1966	28
03	Multi-Family	A	1971	26
03	Multi-Family	A	1975	24
03	Multi-Family	A	1978	22
03	Multi-Family	A	1981	20
03	Multi-Family	A	1985	18
03	Multi-Family	A	1988	16
03	Multi-Family	A	1991	14
03	Multi-Family	A	1994	13
03	Multi-Family	A	1996	12
03	Multi-Family	A	1998	11
03	Multi-Family	A	2000	10
03	Multi-Family	A	2002	9
03	Multi-Family	A	2003	8
03	Multi-Family	A	2004	7
03	Multi-Family	A	2005	6
03	Multi-Family	A	2006	5
03	Multi-Family	A	2007	4
03	Multi-Family	A	2008	3
03	Multi-Family	A	2009	2
03	Multi-Family	A	2010	1
03	Multi-Family	A	2011	0
03	Multi-Family	E	1930	30
03	Multi-Family	E	1940	28
03	Multi-Family	E	1950	26
03	Multi-Family	E	1960	24
03	Multi-Family	E	1966	22
03	Multi-Family	E	1971	20
03	Multi-Family	E	1975	18
03	Multi-Family	E	1978	16
03	Multi-Family	E	1981	14
03	Multi-Family	E	1985	13
03	Multi-Family	E	1988	12
03	Multi-Family	E	1991	11
03	Multi-Family	E	1994	10
03	Multi-Family	E	1996	9
03	Multi-Family	E	1998	8
03	Multi-Family	E	2000	7
03	Multi-Family	E	2002	6
03	Multi-Family	E	2003	5
03	Multi-Family	E	2004	4
03	Multi-Family	E	2005	3
03	Multi-Family	E	2006	2
03	Multi-Family	E	2007	1
03	Multi-Family	E	2008	0
03	Multi-Family	E	2009	0
03	Multi-Family	E	2010	0
03	Multi-Family	E	2011	0
03	Multi-Family	F	1930	42
03	Multi-Family	F	1940	40
03	Multi-Family	F	1950	38

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
03	Multi-Family	F	1960	34
03	Multi-Family	F	1966	32
03	Multi-Family	F	1971	30
03	Multi-Family	F	1975	28
03	Multi-Family	F	1978	26
03	Multi-Family	F	1981	24
03	Multi-Family	F	1985	22
03	Multi-Family	F	1988	20
03	Multi-Family	F	1991	17
03	Multi-Family	F	1994	15
03	Multi-Family	F	1996	14
03	Multi-Family	F	1998	13
03	Multi-Family	F	2000	12
03	Multi-Family	F	2002	11
03	Multi-Family	F	2003	10
03	Multi-Family	F	2004	9
03	Multi-Family	F	2005	8
03	Multi-Family	F	2006	7
03	Multi-Family	F	2007	5
03	Multi-Family	F	2008	4
03	Multi-Family	F	2009	3
03	Multi-Family	F	2010	2
03	Multi-Family	F	2011	0
03	Multi-Family	G	1930	34
03	Multi-Family	G	1940	32
03	Multi-Family	G	1950	30
03	Multi-Family	G	1960	28
03	Multi-Family	G	1966	26
03	Multi-Family	G	1971	24
03	Multi-Family	G	1975	22
03	Multi-Family	G	1978	20
03	Multi-Family	G	1981	18
03	Multi-Family	G	1985	16
03	Multi-Family	G	1988	14
03	Multi-Family	G	1991	13
03	Multi-Family	G	1994	12
03	Multi-Family	G	1996	11
03	Multi-Family	G	1998	10
03	Multi-Family	G	2000	9
03	Multi-Family	G	2002	8
03	Multi-Family	G	2003	7
03	Multi-Family	G	2004	6
03	Multi-Family	G	2005	5
03	Multi-Family	G	2006	4
03	Multi-Family	G	2007	3
03	Multi-Family	G	2008	2
03	Multi-Family	G	2009	1
03	Multi-Family	G	2010	0
03	Multi-Family	G	2011	0
03	Multi-Family	P	1930	46
03	Multi-Family	P	1940	44
03	Multi-Family	P	1950	42
03	Multi-Family	P	1960	38
03	Multi-Family	P	1966	36
03	Multi-Family	P	1971	34
03	Multi-Family	P	1975	32
03	Multi-Family	P	1978	30
03	Multi-Family	P	1981	28
03	Multi-Family	P	1985	26
03	Multi-Family	P	1988	24

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
03	Multi-Family	P	1991	20
03	Multi-Family	P	1996	17
03	Multi-Family	P	1998	16
03	Multi-Family	P	2000	15
03	Multi-Family	P	2002	14
03	Multi-Family	P	2003	13
03	Multi-Family	P	2004	12
03	Multi-Family	P	2005	10
03	Multi-Family	P	2006	8
03	Multi-Family	P	2007	6
03	Multi-Family	P	2008	5
03	Multi-Family	P	2009	4
03	Multi-Family	P	2010	3
03	Multi-Family	P	2011	0
03	Multi-Family	VG	1930	32
03	Multi-Family	VG	1940	30
03	Multi-Family	VG	1950	28
03	Multi-Family	VG	1960	26
03	Multi-Family	VG	1966	24
03	Multi-Family	VG	1971	22
03	Multi-Family	VG	1975	20
03	Multi-Family	VG	1978	18
03	Multi-Family	VG	1981	16
03	Multi-Family	VG	1985	14
03	Multi-Family	VG	1988	13
03	Multi-Family	VG	1991	12
03	Multi-Family	VG	1994	11
03	Multi-Family	VG	1996	10
03	Multi-Family	VG	1998	9
03	Multi-Family	VG	2000	8
03	Multi-Family	VG	2002	7
03	Multi-Family	VG	2003	6
03	Multi-Family	VG	2004	5
03	Multi-Family	VG	2005	4
03	Multi-Family	VG	2006	3
03	Multi-Family	VG	2007	2
03	Multi-Family	VG	2008	1
03	Multi-Family	VG	2009	0
03	Multi-Family	VG	2010	0
03	Multi-Family	VG	2011	0
04	Condo Main	A	1930	36
04	Condo Main	A	1940	34
04	Condo Main	A	1950	32
04	Condo Main	A	1960	30
04	Condo Main	A	1966	28
04	Condo Main	A	1971	26
04	Condo Main	A	1975	24
04	Condo Main	A	1978	22
04	Condo Main	A	1981	20
04	Condo Main	A	1985	18
04	Condo Main	A	1988	16
04	Condo Main	A	1991	14
04	Condo Main	A	1994	13
04	Condo Main	A	1996	12
04	Condo Main	A	1998	11
04	Condo Main	A	2000	10
04	Condo Main	A	2002	9
04	Condo Main	A	2003	8
04	Condo Main	A	2004	7
04	Condo Main	A	2005	6

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
04	Condo Main	A	2006	5
04	Condo Main	A	2007	4
04	Condo Main	A	2008	3
04	Condo Main	A	2009	2
04	Condo Main	A	2010	1
04	Condo Main	A	2011	0
04	Condo Main	E	1930	30
04	Condo Main	E	1940	28
04	Condo Main	E	1950	26
04	Condo Main	E	1960	24
04	Condo Main	E	1966	22
04	Condo Main	E	1971	20
04	Condo Main	E	1975	18
04	Condo Main	E	1978	16
04	Condo Main	E	1981	14
04	Condo Main	E	1985	13
04	Condo Main	E	1988	12
04	Condo Main	E	1991	11
04	Condo Main	E	1994	10
04	Condo Main	E	1996	9
04	Condo Main	E	1998	8
04	Condo Main	E	2000	7
04	Condo Main	E	2002	6
04	Condo Main	E	2003	5
04	Condo Main	E	2004	4
04	Condo Main	E	2005	3
04	Condo Main	E	2006	2
04	Condo Main	E	2007	1
04	Condo Main	E	2008	0
04	Condo Main	E	2009	0
04	Condo Main	E	2010	0
04	Condo Main	E	2011	0
04	Condo Main	F	1930	42
04	Condo Main	F	1940	40
04	Condo Main	F	1950	38
04	Condo Main	F	1960	34
04	Condo Main	F	1966	32
04	Condo Main	F	1971	30
04	Condo Main	F	1975	28
04	Condo Main	F	1978	26
04	Condo Main	F	1981	24
04	Condo Main	F	1985	22
04	Condo Main	F	1988	20
04	Condo Main	F	1991	17
04	Condo Main	F	1994	15
04	Condo Main	F	1996	14
04	Condo Main	F	1998	13
04	Condo Main	F	2000	12
04	Condo Main	F	2002	11
04	Condo Main	F	2003	10
04	Condo Main	F	2004	9
04	Condo Main	F	2005	8
04	Condo Main	F	2006	7
04	Condo Main	F	2007	5
04	Condo Main	F	2008	4
04	Condo Main	F	2009	3
04	Condo Main	F	2010	2
04	Condo Main	F	2011	0
04	Condo Main	G	1930	34
04	Condo Main	G	1940	32

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
04	Condo Main	G	1950	30
04	Condo Main	G	1960	28
04	Condo Main	G	1966	26
04	Condo Main	G	1971	24
04	Condo Main	G	1975	22
04	Condo Main	G	1978	20
04	Condo Main	G	1981	18
04	Condo Main	G	1985	16
04	Condo Main	G	1988	14
04	Condo Main	G	1991	13
04	Condo Main	G	1994	12
04	Condo Main	G	1996	11
04	Condo Main	G	1998	10
04	Condo Main	G	2000	9
04	Condo Main	G	2002	8
04	Condo Main	G	2003	7
04	Condo Main	G	2004	6
04	Condo Main	G	2005	5
04	Condo Main	G	2006	4
04	Condo Main	G	2007	3
04	Condo Main	G	2008	2
04	Condo Main	G	2009	1
04	Condo Main	G	2010	0
04	Condo Main	G	2011	0
04	Condo Main	P	1930	46
04	Condo Main	P	1940	44
04	Condo Main	P	1950	42
04	Condo Main	P	1960	38
04	Condo Main	P	1966	36
04	Condo Main	P	1971	34
04	Condo Main	P	1975	32
04	Condo Main	P	1978	30
04	Condo Main	P	1981	28
04	Condo Main	P	1985	26
04	Condo Main	P	1988	24
04	Condo Main	P	1991	20
04	Condo Main	P	1996	17
04	Condo Main	P	1998	16
04	Condo Main	P	2000	15
04	Condo Main	P	2002	14
04	Condo Main	P	2003	13
04	Condo Main	P	2004	12
04	Condo Main	P	2005	10
04	Condo Main	P	2006	8
04	Condo Main	P	2007	6
04	Condo Main	P	2008	5
04	Condo Main	P	2009	4
04	Condo Main	P	2010	3
04	Condo Main	P	2011	0
04	Condo Main	VG	1930	32
04	Condo Main	VG	1940	30
04	Condo Main	VG	1950	28
04	Condo Main	VG	1960	26
04	Condo Main	VG	1966	24
04	Condo Main	VG	1971	22
04	Condo Main	VG	1975	20
04	Condo Main	VG	1978	18
04	Condo Main	VG	1981	16
04	Condo Main	VG	1985	14
04	Condo Main	VG	1988	13

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
04	Condo Main	VG	1991	12
04	Condo Main	VG	1994	11
04	Condo Main	VG	1996	10
04	Condo Main	VG	1998	9
04	Condo Main	VG	2000	8
04	Condo Main	VG	2002	7
04	Condo Main	VG	2003	6
04	Condo Main	VG	2004	5
04	Condo Main	VG	2005	4
04	Condo Main	VG	2006	3
04	Condo Main	VG	2007	2
04	Condo Main	VG	2008	1
04	Condo Main	VG	2009	0
04	Condo Main	VG	2010	0
04	Condo Main	VG	2011	0
05	Res Condo	A	1930	36
05	Res Condo	A	1940	34
05	Res Condo	A	1950	32
05	Res Condo	A	1960	30
05	Res Condo	A	1966	28
05	Res Condo	A	1971	26
05	Res Condo	A	1975	24
05	Res Condo	A	1978	22
05	Res Condo	A	1981	20
05	Res Condo	A	1985	18
05	Res Condo	A	1988	16
05	Res Condo	A	1991	14
05	Res Condo	A	1994	13
05	Res Condo	A	1996	12
05	Res Condo	A	1998	11
05	Res Condo	A	2000	10
05	Res Condo	A	2002	9
05	Res Condo	A	2003	8
05	Res Condo	A	2004	7
05	Res Condo	A	2005	6
05	Res Condo	A	2006	5
05	Res Condo	A	2007	4
05	Res Condo	A	2008	3
05	Res Condo	A	2009	2
05	Res Condo	A	2010	1
05	Res Condo	A	2011	0
05	Res Condo	E	1930	30
05	Res Condo	E	1940	28
05	Res Condo	E	1950	26
05	Res Condo	E	1960	24
05	Res Condo	E	1966	22
05	Res Condo	E	1971	20
05	Res Condo	E	1975	18
05	Res Condo	E	1978	16
05	Res Condo	E	1981	14
05	Res Condo	E	1985	13
05	Res Condo	E	1988	12
05	Res Condo	E	1991	11
05	Res Condo	E	1994	10
05	Res Condo	E	1996	9
05	Res Condo	E	1998	8
05	Res Condo	E	2000	7
05	Res Condo	E	2002	6
05	Res Condo	E	2003	5
05	Res Condo	E	2004	4

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	E	2005	3
05	Res Condo	E	2006	2
05	Res Condo	E	2007	1
05	Res Condo	E	2008	0
05	Res Condo	E	2009	0
05	Res Condo	E	2010	0
05	Res Condo	E	2011	0
05	Res Condo	F	1930	42
05	Res Condo	F	1940	40
05	Res Condo	F	1950	38
05	Res Condo	F	1960	34
05	Res Condo	F	1966	32
05	Res Condo	F	1971	30
05	Res Condo	F	1975	28
05	Res Condo	F	1978	26
05	Res Condo	F	1981	24
05	Res Condo	F	1985	22
05	Res Condo	F	1988	20
05	Res Condo	F	1991	17
05	Res Condo	F	1994	15
05	Res Condo	F	1996	14
05	Res Condo	F	1998	13
05	Res Condo	F	2000	12
05	Res Condo	F	2002	11
05	Res Condo	F	2003	10
05	Res Condo	F	2004	9
05	Res Condo	F	2005	8
05	Res Condo	F	2006	7
05	Res Condo	F	2007	5
05	Res Condo	F	2008	4
05	Res Condo	F	2009	3
05	Res Condo	F	2010	2
05	Res Condo	F	2011	0
05	Res Condo	G	1930	34
05	Res Condo	G	1940	32
05	Res Condo	G	1950	30
05	Res Condo	G	1960	28
05	Res Condo	G	1966	26
05	Res Condo	G	1971	24
05	Res Condo	G	1975	22
05	Res Condo	G	1978	20
05	Res Condo	G	1981	18
05	Res Condo	G	1985	16
05	Res Condo	G	1988	14
05	Res Condo	G	1991	13
05	Res Condo	G	1994	12
05	Res Condo	G	1996	11
05	Res Condo	G	1998	10
05	Res Condo	G	2000	9
05	Res Condo	G	2002	8
05	Res Condo	G	2003	7
05	Res Condo	G	2004	6
05	Res Condo	G	2005	5
05	Res Condo	G	2006	4
05	Res Condo	G	2007	3
05	Res Condo	G	2008	2
05	Res Condo	G	2009	1
05	Res Condo	G	2010	0
05	Res Condo	G	2011	0
05	Res Condo	P	1930	46

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	P	1940	44
05	Res Condo	P	1950	42
05	Res Condo	P	1960	38
05	Res Condo	P	1966	36
05	Res Condo	P	1971	34
05	Res Condo	P	1975	32
05	Res Condo	P	1978	30
05	Res Condo	P	1981	28
05	Res Condo	P	1985	26
05	Res Condo	P	1988	24
05	Res Condo	P	1991	20
05	Res Condo	P	1996	17
05	Res Condo	P	1998	16
05	Res Condo	P	2000	15
05	Res Condo	P	2002	14
05	Res Condo	P	2003	13
05	Res Condo	P	2004	12
05	Res Condo	P	2005	10
05	Res Condo	P	2006	8
05	Res Condo	P	2007	6
05	Res Condo	P	2008	5
05	Res Condo	P	2009	4
05	Res Condo	P	2010	3
05	Res Condo	P	2011	0
05	Res Condo	VG	1930	32
05	Res Condo	VG	1940	30
05	Res Condo	VG	1950	28
05	Res Condo	VG	1960	26
05	Res Condo	VG	1966	24
05	Res Condo	VG	1971	22
05	Res Condo	VG	1975	20
05	Res Condo	VG	1978	18
05	Res Condo	VG	1981	16
05	Res Condo	VG	1985	14
05	Res Condo	VG	1988	13
05	Res Condo	VG	1991	12
05	Res Condo	VG	1994	11
05	Res Condo	VG	1996	10
05	Res Condo	VG	1998	9
05	Res Condo	VG	2000	8
05	Res Condo	VG	2002	7
05	Res Condo	VG	2003	6
05	Res Condo	VG	2004	5
05	Res Condo	VG	2005	4
05	Res Condo	VG	2006	3
05	Res Condo	VG	2007	2
05	Res Condo	VG	2008	1
05	Res Condo	VG	2009	0
05	Res Condo	VG	2010	0
05	Res Condo	VG	2011	0
06	Com Condo	A	1930	36
06	Com Condo	A	1940	34
06	Com Condo	A	1950	32
06	Com Condo	A	1960	30
06	Com Condo	A	1966	28
06	Com Condo	A	1971	26
06	Com Condo	A	1975	24
06	Com Condo	A	1978	22
06	Com Condo	A	1981	20
06	Com Condo	A	1985	18

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	A	1988	16
06	Com Condo	A	1991	14
06	Com Condo	A	1994	13
06	Com Condo	A	1996	12
06	Com Condo	A	1998	11
06	Com Condo	A	2000	10
06	Com Condo	A	2002	9
06	Com Condo	A	2003	8
06	Com Condo	A	2004	7
06	Com Condo	A	2005	6
06	Com Condo	A	2006	5
06	Com Condo	A	2007	4
06	Com Condo	A	2008	3
06	Com Condo	A	2009	2
06	Com Condo	A	2010	1
06	Com Condo	A	2011	0
06	Com Condo	E	1930	30
06	Com Condo	E	1940	28
06	Com Condo	E	1950	26
06	Com Condo	E	1960	24
06	Com Condo	E	1966	22
06	Com Condo	E	1971	20
06	Com Condo	E	1975	18
06	Com Condo	E	1978	16
06	Com Condo	E	1981	14
06	Com Condo	E	1985	13
06	Com Condo	E	1988	12
06	Com Condo	E	1991	11
06	Com Condo	E	1994	10
06	Com Condo	E	1996	9
06	Com Condo	E	1998	8
06	Com Condo	E	2000	7
06	Com Condo	E	2002	6
06	Com Condo	E	2003	5
06	Com Condo	E	2004	4
06	Com Condo	E	2005	3
06	Com Condo	E	2006	2
06	Com Condo	E	2007	1
06	Com Condo	E	2008	0
06	Com Condo	E	2009	0
06	Com Condo	E	2010	0
06	Com Condo	E	2011	0
06	Com Condo	F	1930	42
06	Com Condo	F	1940	40
06	Com Condo	F	1950	38
06	Com Condo	F	1960	34
06	Com Condo	F	1966	32
06	Com Condo	F	1971	30
06	Com Condo	F	1975	28
06	Com Condo	F	1978	26
06	Com Condo	F	1981	24
06	Com Condo	F	1985	22
06	Com Condo	F	1988	20
06	Com Condo	F	1991	17
06	Com Condo	F	1994	15
06	Com Condo	F	1996	14
06	Com Condo	F	1998	13
06	Com Condo	F	2000	12
06	Com Condo	F	2002	11
06	Com Condo	F	2003	10

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	F	2004	9
06	Com Condo	F	2005	8
06	Com Condo	F	2006	7
06	Com Condo	F	2007	5
06	Com Condo	F	2008	4
06	Com Condo	F	2009	3
06	Com Condo	F	2010	2
06	Com Condo	F	2011	0
06	Com Condo	G	1930	34
06	Com Condo	G	1940	32
06	Com Condo	G	1950	30
06	Com Condo	G	1960	28
06	Com Condo	G	1966	26
06	Com Condo	G	1971	24
06	Com Condo	G	1975	22
06	Com Condo	G	1978	20
06	Com Condo	G	1981	18
06	Com Condo	G	1985	16
06	Com Condo	G	1988	14
06	Com Condo	G	1991	13
06	Com Condo	G	1994	12
06	Com Condo	G	1996	11
06	Com Condo	G	1998	10
06	Com Condo	G	2000	9
06	Com Condo	G	2002	8
06	Com Condo	G	2003	7
06	Com Condo	G	2004	6
06	Com Condo	G	2005	5
06	Com Condo	G	2006	4
06	Com Condo	G	2007	3
06	Com Condo	G	2008	2
06	Com Condo	G	2009	1
06	Com Condo	G	2010	0
06	Com Condo	G	2011	0
06	Com Condo	P	1930	46
06	Com Condo	P	1940	44
06	Com Condo	P	1950	42
06	Com Condo	P	1960	38
06	Com Condo	P	1966	36
06	Com Condo	P	1971	34
06	Com Condo	P	1975	32
06	Com Condo	P	1978	30
06	Com Condo	P	1981	28
06	Com Condo	P	1985	26
06	Com Condo	P	1988	24
06	Com Condo	P	1991	20
06	Com Condo	P	1996	17
06	Com Condo	P	1998	16
06	Com Condo	P	2000	15
06	Com Condo	P	2002	14
06	Com Condo	P	2003	13
06	Com Condo	P	2004	12
06	Com Condo	P	2005	10
06	Com Condo	P	2006	8
06	Com Condo	P	2007	6
06	Com Condo	P	2008	5
06	Com Condo	P	2009	4
06	Com Condo	P	2010	3
06	Com Condo	P	2011	0
06	Com Condo	VG	1930	32

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	VG	1940	30
06	Com Condo	VG	1950	28
06	Com Condo	VG	1960	26
06	Com Condo	VG	1966	24
06	Com Condo	VG	1971	22
06	Com Condo	VG	1975	20
06	Com Condo	VG	1978	18
06	Com Condo	VG	1981	16
06	Com Condo	VG	1985	14
06	Com Condo	VG	1988	13
06	Com Condo	VG	1991	12
06	Com Condo	VG	1994	11
06	Com Condo	VG	1996	10
06	Com Condo	VG	1998	9
06	Com Condo	VG	2000	8
06	Com Condo	VG	2002	7
06	Com Condo	VG	2003	6
06	Com Condo	VG	2004	5
06	Com Condo	VG	2005	4
06	Com Condo	VG	2006	3
06	Com Condo	VG	2007	2
06	Com Condo	VG	2008	1
06	Com Condo	VG	2009	0
06	Com Condo	VG	2010	0
06	Com Condo	VG	2011	0
94	Comm/Ind	A	1923	37
94	Comm/Ind	A	1942	35
94	Comm/Ind	A	1947	33
94	Comm/Ind	A	1952	31
94	Comm/Ind	A	1957	29
94	Comm/Ind	A	1962	27
94	Comm/Ind	A	1967	25
94	Comm/Ind	A	1972	23
94	Comm/Ind	A	1977	21
94	Comm/Ind	A	1982	19
94	Comm/Ind	A	1987	16
94	Comm/Ind	A	1992	14
94	Comm/Ind	A	1997	12
94	Comm/Ind	A	2002	10
94	Comm/Ind	A	2003	8
94	Comm/Ind	A	2004	7
94	Comm/Ind	A	2005	6
94	Comm/Ind	A	2006	5
94	Comm/Ind	A	2007	4
94	Comm/Ind	A	2008	3
94	Comm/Ind	A	2009	2
94	Comm/Ind	A	2010	1
94	Comm/Ind	A	2011	0
94	Comm/Ind	E	1923	22
94	Comm/Ind	E	1942	20
94	Comm/Ind	E	1947	18
94	Comm/Ind	E	1952	16
94	Comm/Ind	E	1957	14
94	Comm/Ind	E	1962	12
94	Comm/Ind	E	1967	10
94	Comm/Ind	E	1972	8
94	Comm/Ind	E	1977	6
94	Comm/Ind	E	1982	4
94	Comm/Ind	E	1987	1
94	Comm/Ind	F	1923	42

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
94	Comm/Ind	F	1942	40
94	Comm/Ind	F	1947	38
94	Comm/Ind	F	1952	36
94	Comm/Ind	F	1957	34
94	Comm/Ind	F	1962	32
94	Comm/Ind	F	1967	30
94	Comm/Ind	F	1972	28
94	Comm/Ind	F	1977	26
94	Comm/Ind	F	1982	24
94	Comm/Ind	F	1987	21
94	Comm/Ind	F	1992	19
94	Comm/Ind	F	1997	17
94	Comm/Ind	F	2002	15
94	Comm/Ind	G	1923	32
94	Comm/Ind	G	1942	30
94	Comm/Ind	G	1947	28
94	Comm/Ind	G	1952	26
94	Comm/Ind	G	1957	24
94	Comm/Ind	G	1962	22
94	Comm/Ind	G	1967	20
94	Comm/Ind	G	1972	18
94	Comm/Ind	G	1977	16
94	Comm/Ind	G	1982	14
94	Comm/Ind	G	1987	11
94	Comm/Ind	G	1992	9
94	Comm/Ind	G	1997	7
94	Comm/Ind	G	2002	5
94	Comm/Ind	P	1923	47
94	Comm/Ind	P	1942	45
94	Comm/Ind	P	1947	43
94	Comm/Ind	P	1952	41
94	Comm/Ind	P	1957	39
94	Comm/Ind	P	1962	37
94	Comm/Ind	P	1967	35
94	Comm/Ind	P	1972	33
94	Comm/Ind	P	1977	31
94	Comm/Ind	P	1982	29
94	Comm/Ind	P	1987	26
94	Comm/Ind	P	1992	24
94	Comm/Ind	P	1997	22
94	Comm/Ind	P	2002	20
94	Comm/Ind	VG	1923	27
94	Comm/Ind	VG	1942	25
94	Comm/Ind	VG	1947	23
94	Comm/Ind	VG	1952	21
94	Comm/Ind	VG	1957	19
94	Comm/Ind	VG	1962	17
94	Comm/Ind	VG	1967	15
94	Comm/Ind	VG	1972	13
94	Comm/Ind	VG	1977	11
94	Comm/Ind	VG	1982	9
94	Comm/Ind	VG	1987	6
94	Comm/Ind	VG	1992	4
94	Comm/Ind	VG	1997	2
95	Serv Station	A	1923	37
95	Serv Station	A	1942	35
95	Serv Station	A	1947	33
95	Serv Station	A	1952	31
95	Serv Station	A	1957	29
95	Serv Station	A	1962	27

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	A	1967	25
95	Serv Station	A	1972	23
95	Serv Station	A	1977	21
95	Serv Station	A	1982	19
95	Serv Station	A	1987	16
95	Serv Station	A	1992	14
95	Serv Station	A	1997	12
95	Serv Station	A	2002	10
95	Serv Station	A	2003	8
95	Serv Station	A	2004	7
95	Serv Station	A	2005	6
95	Serv Station	A	2006	5
95	Serv Station	A	2007	4
95	Serv Station	A	2008	3
95	Serv Station	A	2009	2
95	Serv Station	A	2010	1
95	Serv Station	A	2011	0
95	Serv Station	E	1923	22
95	Serv Station	E	1942	20
95	Serv Station	E	1947	18
95	Serv Station	E	1952	16
95	Serv Station	E	1957	14
95	Serv Station	E	1962	12
95	Serv Station	E	1967	10
95	Serv Station	E	1972	8
95	Serv Station	E	1977	6
95	Serv Station	E	1982	4
95	Serv Station	E	1987	1
95	Serv Station	F	1923	42
95	Serv Station	F	1942	40
95	Serv Station	F	1947	38
95	Serv Station	F	1952	36
95	Serv Station	F	1957	34
95	Serv Station	F	1962	32
95	Serv Station	F	1967	30
95	Serv Station	F	1972	28
95	Serv Station	F	1977	26
95	Serv Station	F	1982	24
95	Serv Station	F	1987	21
95	Serv Station	F	1992	19
95	Serv Station	F	1997	17
95	Serv Station	F	2002	15
95	Serv Station	G	1923	32
95	Serv Station	G	1942	30
95	Serv Station	G	1947	28
95	Serv Station	G	1952	26
95	Serv Station	G	1957	24
95	Serv Station	G	1962	22
95	Serv Station	G	1967	20
95	Serv Station	G	1972	18
95	Serv Station	G	1977	16
95	Serv Station	G	1982	14
95	Serv Station	G	1987	11
95	Serv Station	G	1992	9
95	Serv Station	G	1997	7
95	Serv Station	G	2002	5
95	Serv Station	P	1923	47
95	Serv Station	P	1942	45
95	Serv Station	P	1947	43
95	Serv Station	P	1952	41

DEPRECIATION TABLE
MOULTONBOROUGH, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	P	1957	39
95	Serv Station	P	1962	37
95	Serv Station	P	1967	35
95	Serv Station	P	1972	33
95	Serv Station	P	1977	31
95	Serv Station	P	1982	29
95	Serv Station	P	1987	26
95	Serv Station	P	1992	24
95	Serv Station	P	1997	22
95	Serv Station	P	2002	20
95	Serv Station	VG	1923	27
95	Serv Station	VG	1942	25
95	Serv Station	VG	1947	23
95	Serv Station	VG	1952	21
95	Serv Station	VG	1957	19
95	Serv Station	VG	1962	17
95	Serv Station	VG	1967	15
95	Serv Station	VG	1972	13
95	Serv Station	VG	1977	11
95	Serv Station	VG	1982	9
95	Serv Station	VG	1987	6
95	Serv Station	VG	1992	4
95	Serv Station	VG	1997	2
96	Ind/Comm	A	1923	37
96	Ind/Comm	A	1942	35
96	Ind/Comm	A	1947	33
96	Ind/Comm	A	1952	31
96	Ind/Comm	A	1957	29
96	Ind/Comm	A	1962	27
96	Ind/Comm	A	1967	25
96	Ind/Comm	A	1972	23
96	Ind/Comm	A	1977	21
96	Ind/Comm	A	1982	19
96	Ind/Comm	A	1987	16
96	Ind/Comm	A	1992	14
96	Ind/Comm	A	1997	12
96	Ind/Comm	A	2002	10
96	Ind/Comm	A	2003	8
96	Ind/Comm	A	2004	7
96	Ind/Comm	A	2005	6
96	Ind/Comm	A	2006	5
96	Ind/Comm	A	2007	4
96	Ind/Comm	A	2008	3
96	Ind/Comm	A	2009	2
96	Ind/Comm	A	2010	1
96	Ind/Comm	A	2011	0
96	Ind/Comm	E	1923	22
96	Ind/Comm	E	1942	20
96	Ind/Comm	E	1947	18
96	Ind/Comm	E	1952	16
96	Ind/Comm	E	1957	14
96	Ind/Comm	E	1962	12
96	Ind/Comm	E	1967	10
96	Ind/Comm	E	1972	8
96	Ind/Comm	E	1977	6
96	Ind/Comm	E	1982	4
96	Ind/Comm	E	1987	1
96	Ind/Comm	F	1923	42
96	Ind/Comm	F	1942	40
96	Ind/Comm	F	1947	38

DEPRECIATION TABLE
MOULTONBOROUGH, NH

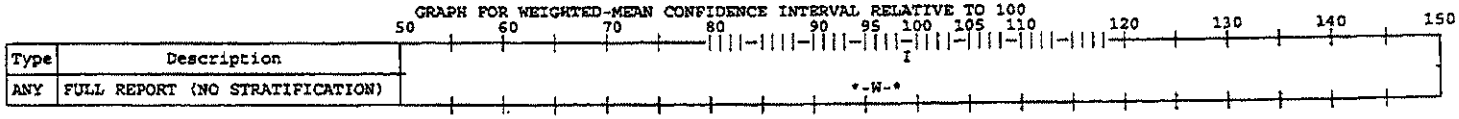
Model	Description	Code	Age	Effective Age
96	Ind/Comm	F	1952	36
96	Ind/Comm	F	1957	34
96	Ind/Comm	F	1962	32
96	Ind/Comm	F	1967	30
96	Ind/Comm	F	1972	28
96	Ind/Comm	F	1977	26
96	Ind/Comm	F	1982	24
96	Ind/Comm	F	1987	21
96	Ind/Comm	F	1992	19
96	Ind/Comm	F	1997	17
96	Ind/Comm	F	2002	15
96	Ind/Comm	G	1923	32
96	Ind/Comm	G	1942	30
96	Ind/Comm	G	1947	28
96	Ind/Comm	G	1952	26
96	Ind/Comm	G	1957	24
96	Ind/Comm	G	1962	22
96	Ind/Comm	G	1967	20
96	Ind/Comm	G	1972	18
96	Ind/Comm	G	1977	16
96	Ind/Comm	G	1982	14
96	Ind/Comm	G	1987	11
96	Ind/Comm	G	1992	9
96	Ind/Comm	G	1997	7
96	Ind/Comm	G	2002	5
96	Ind/Comm	P	1923	47
96	Ind/Comm	P	1942	45
96	Ind/Comm	P	1947	43
96	Ind/Comm	P	1952	41
96	Ind/Comm	P	1957	39
96	Ind/Comm	P	1962	37
96	Ind/Comm	P	1967	35
96	Ind/Comm	P	1972	33
96	Ind/Comm	P	1977	31
96	Ind/Comm	P	1982	29
96	Ind/Comm	P	1987	26
96	Ind/Comm	P	1992	24
96	Ind/Comm	P	1997	22
96	Ind/Comm	P	2002	20
96	Ind/Comm	VG	1923	27
96	Ind/Comm	VG	1942	25
96	Ind/Comm	VG	1947	23
96	Ind/Comm	VG	1952	21
96	Ind/Comm	VG	1957	19
96	Ind/Comm	VG	1962	17
96	Ind/Comm	VG	1967	15
96	Ind/Comm	VG	1972	13
96	Ind/Comm	VG	1977	11
96	Ind/Comm	VG	1982	9
96	Ind/Comm	VG	1987	6
96	Ind/Comm	VG	1992	4
96	Ind/Comm	VG	1997	2

Appendix 'G': 2010 Equalization Study Report

New Hampshire Department of Revenue Administration
2010 Equalization Summary
MOULTONBOROUGH
(FINAL DRA version)

Type	Description	Indicated Ratio	Prior Ratio	Amt of Ratio Change	Mean Ratio	Median Ratio	WtMlo CI	WtMean Ratio	WtMhi CI	C.O.D.	PRD	Sales In Strata	# Sales w/PA34	# Valid Sales	% Valid Sales	# Valid w/PA34	% Valid w/PA34	# Untrimmed Sales	% Untrimmed Sales
ANY	FULL REPORT (NO STRATIFICATION)	97.2	95.1	2%	97.2	97.4	95.3	97.2	99.0	10.5	1.00	216	167	110	51%	106	96%	105	49%
P11	SINGLE FAMILY HOME (SFHM)				97.0	97.5	95.3	97.3	99.1	8.8	1.00	131		87	66%	86	99%	83	63%
P14	SINGLE RES CONDO UNIT (RC1U)											6		2	33%	2	100%	2	33%
P17	MFG HOUSING WITH LAND (MHWL)											2		2	100%	1	50%	2	100%
P19	UNCLASS/UNK IMP RES (UUIR)											3		1	33%	0	0%	1	33%
P22	RESIDENTIAL LAND (RESL)				96.7	95.2	75.0	86.9	100.3	19.3	1.11	34		13	38%	12	92%	13	38%
P23	COMMERCIAL LAND (COML)											2		0	0%	0	0%	0	0%
P27	UNCLASS/UNK LAND (UUKL)											21		0	0%	0	0%	0	0%
P33	COMMERCIAL L&B (CMLB)											6		1	17%	1	100%	1	17%
P45	INDUSTRIAL CONDO (INDC)											2		2	100%	2	100%	2	100%
P46	UNCLASS/UNK NON-RES CONDO (UUNC)											1		0	0%	0	0%	0	0%
P55	BOATSLIP ONLY (BSLP)											7		1	14%	1	100%	1	14%
P59	DRY BERTH (DBTH)											1		1	100%	1	100%	1	100%
M70	WATERFRONT (WTRF)				96.4	98.2	95.1	97.1	98.8	6.1	.99	47		35	74%	34	97%	32	68%
M71	WATER ACCESS (WTRA)				96.3	97.4	88.2	93.7	98.8	13.0	1.03	43		27	63%	26	96%	27	63%
SA3	ARCADIA CAMPGROUND (ARCC)											4		1	25%	0	0%	1	25%
G01	1R-W (SFHM-WTRF WTRA ISLD WTRI)				96.5	95.1	85.4	93.4	100.6	12.4	1.03	57		33	58%	33	100%	33	58%
G02	RL-W (RESL-WTRF WTRA ISLD WTRI)				98.0	97.5		84.0		17.0	1.17	23		6	26%	6	100%	6	26%
GA1	AI_R (AREV IMPROVED RES)				97.6	97.8	95.6	97.4	99.2	8.9	1.00	142		92	65%	89	97%	88	62%
GA2	AINR (AREV IMPROVED NON-RES)											9		3	33%	3	100%	3	33%
GA3	AUMP (AREV UNIMPROVED)				96.7	95.2	75.2	86.9	100.5	19.3	1.11	57		13	23%	12	92%	13	23%
GA4	AMIS (AREV MISCELLANEOUS)											8		2	25%	2	100%	2	25%

COMMENTS: Indicated ratio is for full study. "Untrimmed Sales" is the number of sales remaining after trimming.
COMMENTS: Rows with fewer than 4 Untrimmed Sales will have no ratios, COD or PRD.



Appendix 'H': Commercial Valuation Reports

-Income Land Residual Report
-Market Rent Schedule and Adjustment Factors
-Capitalization Rates, Band of Investment and Market Survey
-Economic Valuation Spreadsheet
-Income/Cost Comparison
-Income Detail Report
-Cost/Income Correlation Report

INCOME LAND RESIDUAL FOR YEAR 2009

MOULTONBOROUGH, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
6212	141/ / 004/000	000/0 118 WHITTIER HIGHWAY	0323	82922	5735	22159	55028	0.097	567300	456300	111000	C30	0001	H	1.00	110300	0.99	566600	1.72	110300	
184088	094/ / 005/001	000/0 111 OLD MOUNTAIN RO	0316	26124	784	6335	19005	0.085	224600	163100	61500	0001	0001	E	1.00	64300	1.05	227400	1.33	64300	

Mean Land Ratio: 1.02
Median Land Ratio: 1.02
COD Land Ratio: 0.02542
Record Count: 2

896	043/ / 007/000	000/0 96 HOLLAND STREET	1120	78000	10800	26880	40320	0.094	428900	348100	80800	C10	0001	S	1.00	76000	0.94	424100	3.24	76000	

Mean Land Ratio: 0.94
Median Land Ratio: 0.94
COD Land Ratio: 0.00000
Record Count: 1

2274	142/ / 001/000	000/0 268 WHITTIER HIGHWAY	3250	165600	8280	15732	141588	0.097	1459700	1181600	278100	C20	0001	H	2.00	254000	0.91	1435600	5.35	254000	
3247	103/ / 005/000	000/0 520 WHITTIER HIGHWAY	3260	53146	3189	8493	41464	0.092	450700	331300	119400	C10	0001	H	0.95	109700	0.92	441000	2.35	109700	
834	052/ / 030/000	000/0 991 WHITTIER HIGHWAY	3410	66628	3331	6330	56967	0.093	612500	488000	124500	C20	0001	H	1.00	114600	0.92	602600	2.30	114600	
4655	141/ / 008/000	000/0 61 WHITTIER HIGHWAY	3160	50179	2509	12691	34979	0.094	372100	262300	109800	C30	0001	H	0.95	102400	0.93	364700	4.00	102400	
2104	023/ / 037/000	000/0 1180/1190 WHITTIER H	3160	55192	2760	13109	39323	0.094	418300	308400	109900	C10	0001	G	1.00	103100	0.94	411500	2.59	103100	
1258	068/ / 014/000	000/0 128 LEE ROAD	3260	71689	7169	12904	51616	0.092	561000	440300	120700	C10	0001	G	1.00	114800	0.95	555100	4.50	114800	
857	044/ / 030/000	000/0 1110 WHITTIER HIGHWA	3320	42678	2134	6082	34462	0.097	355300	237300	118000	C10	0001	H	1.00	112300	0.95	349600	1.95	112300	
2262	135/ / 022/000	000/0 340 WHITTIER HIGHWAY	3010	529805	250000	230000	49805	0.127	391500	280000	111500	C20	0001	H	1.00	107100	0.96	387100	1.20	107100	
1169	065/ / 014/000	000/0 891 WHITTIER HIGHWAY	3222	28032	561	5357	22114	0.094	235300	118400	116900	C10	0001	H	1.00	112400	0.96	230800	2.07	112400	
1172	066/ / 017/000	000/0 903 WHITTIER HIGHWAY	3520	29517	590	4701	24226	0.097	249800	135600	114200	C10	0001	H	1.00	110000	0.96	245600	1.68	110000	
2075	018/ / 026/000	000/0 55 EVANS ROAD	3541	19176	575	3953	14648	0.094	155800	58900	96900	0001	0001	G	1.00	93400	0.96	152300	1.00	93400	
3260	115/ / 008/000	000/0 396 WHITTIER HIGHWAY	3400	72000	3600	17100	51300	0.097	528900	421100	107800	C10	0001	H	0.95	104900	0.97	526000	1.70	104900	
858	044/ / 029/000	000/0 1120 WHITTIER HIGHWA	3320	30637	1532	4366	24739	0.097	255000	142500	112500	C10	0001	H	1.00	110000	0.98	252500	1.67	110000	
908	064/ / 007/000	000/0 85 SHERIDAN ROAD	3770	7934	397	1131	6406	0.092	69600	6400	63200	0001	0001	E	0.50	62000	0.98	68400	12.00	62000	
4644	170/ / 018/000	000/0 9 WHITTIER HIGHWAY	3260	18134	544	1495	16095	0.093	173100	63900	109200	C20	0001	I	1.00	107300	0.98	171200	0.30	107300	
3261	115/ / 009/000	000/0 392 WHITTIER HIGHWAY	3400	50078	1502	12144	36432	0.097	375600	270800	104800	C10	0001	H	0.95	105300	1.00	376100	1.70	105300	
3254	115/ / 002/000	000/0 454 WHITTIER HIGHWAY	3230	62535	3752	14696	44087	0.087	505000	361600	143400	C10	0001	H	1.00	144700	1.01	506300	7.69	144700	
7057	018/ / 019/000	000/0 22 AIRPORT ROAD	3300	36033	1081	5243	29709	0.097	306300	211100	95200	C10	0001	G	1.00	96300	1.01	307400	1.48	96300	
4673	169/ / 005/000	000/0 28 WHITTIER HIGHWAY	3410	61121	1834	5039	54248	0.093	583300	478600	104700	C30	0001	H	1.00	107100	1.02	585700	1.19	107100	
6513	115/ / 011/000	000/0 397 WHITTIER HIGHWAY	3220	53746	3108	8729	41909	0.097	432100	244300	187800	C10	0001	H	1.00	192900	1.03	437200	6.63	192900	
4662	141/ / 015/000	000/0 15 GLIDDEN ROAD	3400	74619	3731	17722	53166	0.097	548100	445200	102900	C30	0001	H	1.00	106500	1.03	551700	1.10	106500	
6398	216/ / 004/000	000/0 14 CARRIAGE ROAD	3030	57600	5760	20736	31104	0.094	330900	185800	145100	WA1	0001	E	1.00	150800	1.04	336600	2.03	150800	
1127	103/ / 009/000	000/0 517 WHITTIER HIGHWAY	3220	30762	3076	8306	19380	0.097	199800	97500	102300	C10	0001	H	1.00	106500	1.04	204000	1.10	106500	
2058	023/ / 014/000	000/0 1173/1195 WHITTIER H	3222	65278	4376	14141	46761	0.100	467600	368900	98700	C10	0001	G	1.00	103300	1.05	472200	4.23	103300	
4648	169/ / 068/000	000/0 17 WHITTIER HIGHWAY	3260	28615	1717	5380	21518	0.092	233900	111700	122200	C20	0001	I	1.00	129000	1.06	240700	0.74	129000	
5071	224/ / 011/000	000/0 932/936 MOULTONBORO	3220	67136	2320	12650	52166	0.100	521700	436800	84900	C30	0001	F	1.00	90000	1.06	526800	2.48	90000	
2238	135/ / 032/000	000/0 349 WHITTIER HIGHWAY	3210	98748	9875	26662	62211	0.097	641400	541000	100400	C20	0001	H	1.00	108500	1.08	649500	1.42	108500	
907	023/ / 002/000	000/0 SKYLINE DRIVE	3541	24217	1211	5752	17254	0.094	183600	129300	54300	BY1	0001	9	0.50	58900	1.08	188200	2.20	58900	

INCOME LAND RESIDUAL FOR YEAR 2009

MOULTONBOROUGH, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
3263	135/ / 007/000 000/0	376 WHITTIER HIGHWAY	3380	65809	3801	16880	45128	0.100	451300	349000	102300	C10	0001	H	1.00	112100	1.10	461100	2.02	112100	
928	050/ / 009/000 000/0	240 GOV. WENTWORTH H	3260	51026	3062	8154	39810	0.092	432700	343000	89700	C10	0001	G	1.00	98400	1.10	441400	1.82	98400	
3209	065/ / 001/000 000/0	882 WHITTIER HIGHWAY	3260	51772	3106	8273	40393	0.083	487800	378300	109500	C10	0001	H	1.00	120400	1.10	498700	3.28	120400	

Mean Land Ratio: 1.00
Median Land Ratio: 1.00
COD Land Ratio: 0.04868
Record Count: 31

544	176/ / 001/000 000/0	459 MOULTONBORO NECK	4010	24815	744	3611	20460	0.097	210900	106900	104000	C10	0001	G	1.00	93800	0.90	200700	1.06	93800	
3252	116/ / 004/000 000/0	492 WHITTIER HIGHWAY	4022	95235	2857	19630	72748	0.092	790700	560000	230700	C10	0001	H	1.00	250100	1.08	810100	3.76	250100	
2062	018/ / 017/000 000/0	1241 WHITTIER HIGHWA	4000	50042	2502	14262	33278	0.092	361700	257600	104100	C10	0001	G	1.00	113500	1.09	371100	2.52	113500	

Mean Land Ratio: 1.03
Median Land Ratio: 1.08
COD Land Ratio: 0.05792
Record Count: 3

Mean Land Ratio: 1.00
Median Land Ratio: 1.00
COD Land Ratio: 0.05111
Record Count: 37

MARKET RENT SCHEDULES FOR YEAR 2009
MOULTONBOROUGH, NH

CODE	DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
10	RETAIL	SQFT	2,000	7.50	10,000	5.50	500	9.50	0.10	0.30	0001
12	SUPERMKT	SQFT	1	7.00	1	7.00	1	7.00	0.05	0.20	0001
13	DEPT STORE	SQFT	1	7.00	1	7.00	1	7.00	0.05	0.20	0001
14	RET MULTI	SQFT	1,200	6.00	10,000	4.00	500	8.00	0.10	0.30	0001
15	RET STRIP	SQFT	2,500	7.50	10,000	5.50	500	9.50	0.10	0.25	0001
20	INDUSTRIAL	SQFT	25,000	7.00	45,000	5.00	1,000	8.00	0.05	0.15	0001
21	R & D	SQFT	20,000	7.50	45,000	3.50	1,000	9.00	0.05	0.15	0001
22	WHSE	SQFT	10,000	4.50	100,000	3.00	1,000	7.50	0.05	0.25	0001
23	MILL BLDG	SQFT	10,000	3.00	100,000	2.00	1,000	4.00	0.15	0.40	0001
24	SVC SHOP	SQFT	3,000	7.50	10,000	5.50	1,000	9.50	0.05	0.15	0001
25	MINI WHSE	SQFT	10,000	5.00	100,000	7.00	1,000	3.00	0.10	0.15	0001
30	REST LOCAL	SQFT	3,000	10.50	6,000	8.50	1,000	12.50	0.10	0.20	0001
31	FAST FOOD	SQFT	1	19.00	1	19.00	1	19.00	0.05	0.10	0001
32	CLUB/BAR	SQFT	1	7.50	1	7.50	1	7.50	0.05	0.15	0001
39	MH SITE	SQFT	1	3,000.00	1	3,000.00	1	3,000.00	0.10	0.15	0001
40	APT STUDIO	APT	1	4,800.00	1	4,800.00	1	4,800.00	0.10	0.40	0001
41	APT 1 BR	APT	1	7,200.00	1	7,200.00	1	7,200.00	0.10	0.40	0001
42	APT 2 BR	APT	1	8,400.00	1	8,400.00	1	8,400.00	0.10	0.40	0001
43	APT 3 BR	APT	1	9,600.00	1	9,600.00	1	9,600.00	0.10	0.40	0001
44	APT RC EFF	APT	1	4,200.00	1	4,200.00	1	4,200.00	0.10	0.40	0001
45	APT RC 1 BR	APT	1	6,600.00	1	6,600.00	1	6,600.00	0.10	0.40	0001
46	APT RC 2 BR	APT	1	7,100.00	1	7,100.00	1	7,100.00	0.10	0.40	0001
47	APT RC 3 BR	APT	1	7,800.00	1	7,800.00	1	7,800.00	0.10	0.40	0001

MARKET RENT SCHEDULES FOR YEAR 2009
MOULTONBOROUGH, NH

CODE	DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE

INCOME ADJUSTMENTS FOR YEAR 2009
MOULTONBOROUGH, NH

Adjust Table	Rating	Desc	Location	Use	Vacancy	Expenses
1	E	EXCELLENT	1.40	1.50	0.40	0.65
1	G	GOOD	1.15	1.25	0.60	0.85
1	A	AVERAGE	1.00	1.00	1.00	1.00
1	F	FAIR	0.90	0.80	2.00	1.25
1	P	POOR	0.80	0.70	4.00	1.50

Record Count: 5

Record Count: 5

CAP RATE REPORT FOR YEAR 2009
MOULTONBOROUGH, NH

CODES			ADJUSTMENTS		
Code	Desc	Rate	Rating	Desc	Adjustment
APT	APT	0.094	E	EXCELLENT	0.85
BANK	BANK	0.093	G	GOOD	0.90
BED	BED	0.107	A	AVERAGE	1.00
CARS	CARS	0.097	F	FAIR	1.10
FF	FF	0.093	P	POOR	1.20
GAS	GAS	0.095			
IND	IND	0.092			
LAND	LAND	0.089			
LANE	LANE	0.108			
MART	GAS MART	0.900			
MH	MH	0.110			
MIX	MIX	0.100			
MNA	MARINA	0.098			
OFF	OFF	0.097			
REST	REST	0.092			
RET	RET	0.097			
ROOM	ROOM	0.106			
SSTA	SSTA	0.098			
THET	THET	0.109			
WHSE	WAREHOUSE	0.094			

CAPITALIZATION RATE ANALYSIS

APT Cap Rate

MOULTONBOROUGH, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	6.35%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.07990
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.22833
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	6.350%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.07990
MORTGAGE CONSTANT-PROJ. PER.	0.13534
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.22833

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.079903715	=	0.0519
EQUITY RATIO	0.35	X	0.1200	=	0.0420
WEIGHTED AVERAGE					0.0939
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.056984164	X	
			0.2283	=	0.0085
OVERALL RATE					8.548%
PLUS TAX FACTOR			$8.12	=	.812
OVERALL RATE					9.360%
ROUNDED					**9.4%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

BANK Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	7.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08481
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.21367
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08481
MORTGAGE CONSTANT-PROJ. PER.	0.13933
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.21367

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.084813504	=	0.0551
EQUITY RATIO	0.35	X	0.1300	=	0.0455
	WEIGHTED AVERAGE				0.1006
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.054289556	X	
			0.2137	=	0.0075
	OVERALL RATE				9.309%
	ROUNDED				**9.3%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

BED Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	8.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09262
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.19237
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	8.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09262
MORTGAGE CONSTANT-PROJ. PER.	0.14559
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.19237

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.092617946	=	0.0602
EQUITY RATIO	0.35	X	0.1300	=	0.0455
WEIGHTED AVERAGE					0.1057
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.054289556	X	
			0.1924	=	0.0068
OVERALL RATE					9.891%
PLUS TAX FACTOR			$8.12	=	0.812
OVERALL RATE					10.703
ROUNDED					**10.7%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

CARS Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	7.75%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09064
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.19755
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.750%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09064
MORTGAGE CONSTANT-PROJ. PER.	0.14401
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.19755

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.090639451	=	0.0589
EQUITY RATIO	0.35	X	0.1300	=	0.0455
	WEIGHTED AVERAGE				0.1044
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.054289556	X	
			0.1975	=	0.0070
	OVERALL RATE				9.744%
	ROUNDED				**9.7%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

FF Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	7.50%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09667
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.32133
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	20 YRS
EQUITY	0.35	**LOAN RATE**	7.500%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09667
MORTGAGE CONSTANT-PROJ. PER.	0.14244
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.32133

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.096671183	=	0.0628
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1048
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.3213	=	0.0119
	OVERALL RATE				9.293%
	ROUNDED				**9.3%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

GAS Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	8.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09262
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.19237
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	8.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09262
MORTGAGE CONSTANT-PROJ. PER.	0.14559
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.19237

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.092617946	=	0.0602
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1022
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.1924	=	0.0071
	OVERALL RATE				9.508%
	ROUNDED				**9.5%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

IND Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	7.25%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09485
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.32677
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	20 YRS
EQUITY	0.35	**LOAN RATE**	7.250%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09485
MORTGAGE CONSTANT-PROJ. PER.	0.14088
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.32677

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.094845118	=	0.0616
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1036
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.3268	=	0.0121
	OVERALL RATE				9.155%
	ROUNDED				**9.2%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

LAND Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	7.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08481
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.21367
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08481
MORTGAGE CONSTANT-PROJ. PER.	0.13933
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.21367

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.084813504	=	0.0551
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.0971
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.2137	=	0.0079
	OVERALL RATE				8.921%
	ROUNDED				**8.9%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

LANE Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	9.50%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.10484
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.16331
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	9.500%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10484
MORTGAGE CONSTANT-PROJ. PER.	0.15528
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.16331

RATE DEVELOPEMENT						
LOAN/VALUE RATIO	0.65	X	0.104843599	=		0.0681
EQUITY RATIO	0.35	X	0.1300	=		0.0455
WEIGHTED AVERAGE						0.1136
LESS CREDIT FOR EQUITY CHANGE						
	0.65	X	0.054289556	X		
			0.1633	=		0.0058
OVERALL RATE						10.789%

OVERALL RATE	10.789%
ROUNDED	**10.8%**

CAPITALIZATION RATE ANALYSIS

GAS MART Cap Rate — MOULTONBOROUGH, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	5.75%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.07549
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.24241
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	5.750%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.07549
MORTGAGE CONSTANT-PROJ. PER.	0.13172
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.24241

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.075492768	=	0.0491
EQUITY RATIO	0.35	X	0.1200	=	0.0420
WEIGHTED AVERAGE					0.0911
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.056984164	X	
			0.2424	=	0.0090
OVERALL RATE					8.209%
PLUS TAX FACTOR			$8.12	=	0.812%
OVERALL RATE					9.021%
ROUNDED					**9.0%**

CAPITALIZATION RATE ANALYSIS
GEORGETOWN, MA FY 2010

MH Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	9.15%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.10194
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.16978
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	9.150%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10194
MORTGAGE CONSTANT-PROJ. PER.	0.15299
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.16978

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.101939033	=	0.0663
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1083
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.1698	=	0.0063
	OVERALL RATE				0.1020
	Plus Tax Factor		$ 8.12	=	0.812%
	OVERALL RATE			=	11.01%
	ROUNDED				**11.00%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

MIX Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.50%
MORTGAGE INTEREST RATE (i)	7.15%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08597
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.21037
SINKING FUND FACTOR (SSF)	0.05562

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.150%
		EQUITY RATE	12.500%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08597
MORTGAGE CONSTANT-PROJ. PER.	0.14026
SINKING FUND FACTOR @ n	0.05562
PERCENT PAID @ n	0.21037

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.085965217	=	0.0559
EQUITY RATIO	0.35	X	0.1250	=	0.0438
WEIGHTED AVERAGE					0.0996
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.055621782	X	
			0.2104	=	0.0076
OVERALL RATE					9.202%
PLUS TAX FACTOR			$8.12	=	0.812%
OVERALL RATE					10.014%
ROUNDED					**10.0%**

CAPITALIZATION RATE ANALYSIS

MARINA Cap Rate — MOULTONBOROUGH, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	7.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09304
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.33226
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	20 YRS
EQUITY	0.35	LOAN RATE	7.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09304
MORTGAGE CONSTANT-PROJ. PER.	0.13933
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.33226

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.093035872	=	0.0605
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1025
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.3323	=	0.0123
	OVERALL RATE				9.017%
	PLUS TAX FACTOR		$7.66	=	0.766%
	OVERALL RATE				9.783%
	ROUNDED				**9.8%**

CAPITALIZATION RATE ANALYSIS

OFC CAP RATE — MOULTONBOROUGH, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	7.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08481
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.21367
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	7.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08481
MORTGAGE CONSTANT-PROJ. PER.	0.13933
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.21367

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.084813504	=	0.0551
EQUITY RATIO	0.35	X	0.1200	=	0.0420
WEIGHTED AVERAGE					0.0971
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.056984164	X	
			0.2137	=	0.0079
OVERALL RATE					8.921%
PLUS TAX FACTOR			$8.12	=	0.812%
OVERALL RATE					9.687%
ROUNDED					**9.7%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

REST Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	7.50%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08868
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.20282
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.500%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08868
MORTGAGE CONSTANT-PROJ. PER.	0.14244
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.20282

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.088678941	=	0.0576
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.0996
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.2028	=	0.0075
	OVERALL RATE				9.213%
	ROUNDED				**9.20%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

RET Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	7.00%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08481
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.21367
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	7.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08481
MORTGAGE CONSTANT-PROJ. PER.	0.13933
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.21367

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.084813504	=	0.0551
EQUITY RATIO	0.35	X	0.1200	=	0.0420
WEIGHTED AVERAGE					0.0971
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.056984164	X	
			0.2137	=	0.0079
OVERALL RATE					8.921%
PLUS TAX FACTOR			$8.12	=	0.812%
OVERALL RATE					9.733%
ROUNDED					**9.7%**

CAPITALIZATION RATE ANALYSIS
ROOM Cap Rate — MOULTONBOROUGH, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	8.50%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09663
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.18229
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	LOAN TERM	25 YRS
EQUITY	0.35	LOAN RATE	8.500%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09663
MORTGAGE CONSTANT-PROJ. PER.	0.14878
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.18229

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.09662725	=	0.0628
EQUITY RATIO	0.35	X	0.1200	=	0.0420
WEIGHTED AVERAGE					0.1048
LESS CREDIT FOR EQUITY CHANGE					
	0.65	X	0.056984164	X	
			0.1823	=	0.0068
OVERALL RATE					9.806%
PLUS TAX FACTOR			$8.12	=	0.812%
OVERALL RATE					10.618%
ROUNDED					**10.6%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

SSTA Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	8.45%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.09622
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.18328
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	8.450%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.09622
MORTGAGE CONSTANT-PROJ. PER.	0.14846
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.18328

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.65	X	0.09622325	=	0.0625
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1045
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.1833	=	0.0068
	OVERALL RATE				9.776%
	ROUNDED				**9.8%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

THET Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	8.95%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.10029
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.17356
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	8.950%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10029
MORTGAGE CONSTANT-PROJ. PER.	0.15169
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.17356

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.100293011	=	0.0652
EQUITY RATIO	0.35	X	0.1200	=	0.0420
	WEIGHTED AVERAGE				0.1072
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.056984164	X	
			0.1736	=	0.0064
	OVERALL RATE				10.076%
	Plus Tax Factor		$8.12	=	0.812%
	OVERALL RATE			=	**10.89%**
	ROUNDED				**10.90%**

CAPITALIZATION RATE ANALYSIS
MOULTONBOROUGH, NH

WHSE Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.5%
MORTGAGE INTEREST RATE (i)	7.50%
AMORTIZATION PERIOD (n)	25
LOAN-TO-VALUE RATIO (m)	65.0%
MORTGAGE CONSTANT (Rm)	0.08868
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.20282
SINKING FUND FACTOR (SSF)	0.05562

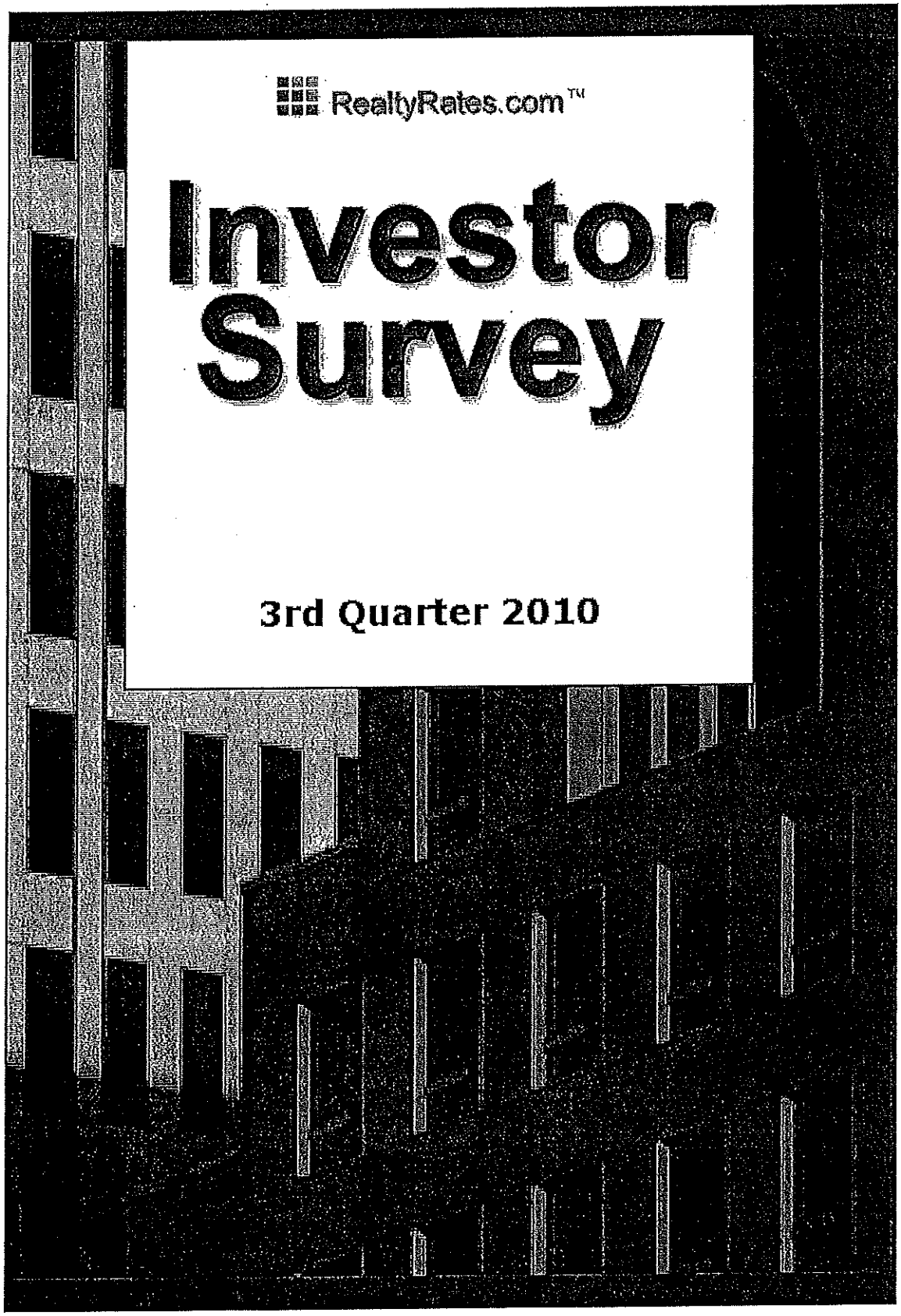
LOAN TO VALUE RATIO	0.65	**LOAN TERM**	25 YRS
EQUITY	0.35	**LOAN RATE**	7.500%
		EQUITY RATE	12.500%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.08868
MORTGAGE CONSTANT-PROJ. PER.	0.14244
SINKING FUND FACTOR @ n	0.05562
PERCENT PAID @ n	0.20282

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.65	X	0.088678941	=	0.0576
EQUITY RATIO	0.35	X	0.1250	=	0.0438
	WEIGHTED AVERAGE				0.1014
	LESS CREDIT FOR EQUITY CHANGE				
	0.65	X	0.055621782	X	
			0.2028	=	0.0073
	OVERALL RATE				9.406%
	ROUNDED				**9.4%**

RealtyRates.com™

Investor Survey



3rd Quarter 2010

RealtyRates.com - Investor Survey ™

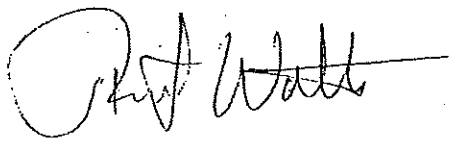
Welcome to the 3rd Quarter 2010 edition (2nd Quarter 2010 data) of the RealtyRates.com™ *Investor Survey*.

The *Investor Survey* presents the results of our polling of 312 appraisal and brokerage firms, developers, investors, and lenders nationwide. The bulk of the data is comprised of individual tables for each property type that include surveyed minimum, maximum and average mortgage and equity requirements and resulting built-up overall capitalization rates (OARs) via debt coverage ratio and band of investment techniques, together with surveyed OAR's based on actual net operating incomes (NOI) exclusive of reserves and actual sale prices. Reserves for repairs and replacements are also tracked and presented by property type in a separate table.

In addition, the *Investor Survey* also includes a market commentary, discount rates for acquisitions, re-capitalizations and new construction, a mortgage matrix, a separate equity dividend rates table, interim (construction and mini perm) financing matrices, a property desirability matrix, historical average OARs, land lease cap and discount rates, and as indicated above, reserve requirements, all by property type.

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We hope you find the *Investor Survey* useful and informative.



Robert Watts

ROBT. G. WATTS
RealtyRates.com

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RealtyRates.com - Investor Survey ™

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Market Commentary

RealtyRates.com *Investor Survey* Cap Rate Indices Decrease For All Property Types During 2nd Quarter 2010

Consistent with a 27 basis point increase in Treasury rates to which most commercial mortgage interest rates are indexed, the RealtyRates.com™ *Investor Survey* Weighted Composite (Cap Rate) Index™ decreased 14 basis points, from 10.16% to 10.02% during the 2nd Quarter of 2010.

All property sectors surveyed recorded quarter-over-quarter index decreases with the greatest recorded by the Office sector, down 21 basis points, followed by the Special Purpose sector with a 20 basis point decline. At one basis point, the Mobile Home/RV Park/Campground sector recorded the smallest decrease during the 2nd Quarter, followed by the Golf sector with a nine basis point decline.

The indicated decline in the Weighted Composite (Cap Rate) Index™ can in no way be construed as a sign of market recovery or increasing property values, as the cited decreases were more than offset by relatively larger declines in net operating income across virtually all markets and property types nationwide.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*

CURRENT & HISTORICAL CAP RATE INDICES

	Method Weighted Property Category Indices											
Year	Apts	Golf	Healthcare Senior Housing	Ind.	Lodging	MH/RV Park Camping	Office	Retail	Restaurant	Self Storage	Special Purpose	Weighted Composite Index†
2010	9.03	12.40	9.70	9.66	11.20	9.62	9.59	9.56	11.30	10.80	11.46	10.09
2nd Qtr.	8.96	12.35	9.63	9.59	11.12	9.61	9.48	9.50	11.81	10.72	11.36	10.02
1st Qtr.	9.10	12.44	9.77	9.73	11.27	9.62	9.69	9.62	12.00	10.88	11.56	10.16
2009	8.85	12.17	9.47	9.48	10.98	9.33	9.38	9.29	11.72	10.50	11.30	9.87
2008	8.77	12.01	9.37	9.39	11.05	9.32	9.09	9.09	11.57	10.13	11.22	9.74
2007	8.81	11.72	9.53	9.52	10.49	9.37	9.25	9.20	11.85	9.93	11.29	9.75
2006	9.26	11.93	10.18	9.77	10.77	9.63	9.72	9.32	11.24	10.31	11.53	10.03
2005	9.14	11.46	10.03	9.42	10.50	9.22	9.46	9.02	11.06	10.04	11.44	9.77
2004	9.00	10.66	10.19	9.72	10.71	9.03	9.40	8.86	11.01	9.91	11.74	9.75
2003	9.19	10.38	10.56	9.53	11.69	9.51	9.44	9.05	11.16	10.04	12.04	9.94
2002	9.21	10.70	9.92	9.20	11.13	9.62	9.43	9.23	11.08	10.57	10.99	9.82
2001	9.61	10.52	10.31	9.81	10.67	10.22	9.78	9.85	11.11	10.63	12.76	10.23
2000	8.97	9.19	9.41	9.65	9.89	10.90	10.13	10.38	10.64	10.56	12.44	10.01
1999	7.94	8.14	8.34	8.54	8.76	9.65	8.97	9.19	9.42	9.35	11.02	8.87
1998	8.71	8.93	9.15	9.37	9.60	10.59	9.84	10.08	10.33	10.26	12.09	9.73
1997	8.45	8.66	8.88	9.10	9.32	10.28	9.55	9.79	10.03	9.96	11.73	9.44
1996	8.47	8.70	8.93	9.17	9.41	10.46	9.66	9.92	10.19	10.06	11.92	9.54
1995	9.22	9.45	9.68	9.92	10.17	11.21	10.42	10.68	10.94	10.86	12.80	10.30
1994	9.15	10.37	11.63	12.92	12.74	13.94	12.05	11.35	12.63	12.84	14.78	11.90
1993	9.15	10.37	11.63	12.92	12.74	13.94	12.05	11.35	12.63	12.84	14.78	11.90
1992	9.66	10.90	12.17	13.47	13.30	14.56	12.63	11.94	13.24	13.45	15.49	12.48

†Weighted by methodology: Band-of-Investment, DCF, Technique, Sales Survey

‡Further weighted by property category

*2nd Quarter 2010 Data

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Financial Indicators

Relevant financial indicators, many of which are utilized as indices for the pricing of various mortgage products, are summarized on the following table.

RealtyRates.com™ - Investor & Developer Surveys
FINANCIAL INDICATORS

	May-10	Feb-10	Quarterly Change (BP)	May-09	Yearly Change (BP)
Effective Fed Funds Rate					
	0.20%	0.13%	7	0.18%	2
Prime Rate					
	3.25%	3.25%	0	3.25%	0
Commercial Paper (Financial)					
1-Month	0.26%	0.15%	11	0.29%	-3
2-Month	0.33%	0.18%	15	0.40%	-7
3-Month	0.44%	0.20%	24	0.37%	7
CD Rates (Secondary Market)					
1-Month	0.33%	0.16%	17	0.30%	3
3-Month	0.45%	0.19%	26	0.57%	-12
6-Month	0.64%	0.30%	34	1.04%	-40
LIBOR					
1-Month	0.34%	0.23%	11	0.34%	0
3-Month	0.46%	0.25%	21	0.82%	-36
6-Month	0.66%	0.39%	27	1.36%	-70
1-Year	1.13%	0.85%	28	1.68%	-55
Treasury Bills (Secondary Market)					
4-Week	0.15%	0.06%	9	0.14%	1
3-Month	0.16%	0.11%	5	0.18%	-2
6-Month	0.22%	0.18%	4	0.30%	-8
1-Year	0.35%	0.33%	2	0.48%	-13
Treasury Yields Constant Maturity					
1-Month	0.15%	0.06%	9	0.14%	1
3-Month	0.16%	0.11%	5	0.18%	-2
6-Month	0.22%	0.18%	4	0.30%	-8
1-Year	0.37%	0.35%	2	0.50%	-13
2-Year	0.83%	0.86%	-3	0.93%	-10
3-Year	1.32%	1.40%	-8	1.39%	-7
5-Year	2.18%	2.36%	-18	2.13%	5
7-Year	2.86%	3.12%	-26	2.81%	5
10-Year	3.42%	3.69%	-27	3.29%	13
20-Year	4.11%	4.48%	-37	4.22%	-11
30-Year	4.29%	4.62%	-33	4.23%	6
Conventional Fixed Rate Home Mortgage					
30-Year	4.89%	4.99%	-10	4.86%	3
Moody's Seasoned Corporate Bonds					
Aaa	4.96%	5.35%	-39	5.54%	-58
Baa	6.05%	6.34%	-29	8.06%	-201

Source: Federal Reserve; British Bankers' Association

Permanent Financing

The following tables summarize prevailing mortgage terms and reserve requirements by property type as reported by survey respondents as well as lender indications of the desirability of mortgages involving various property types. These data are for Class A and B properties nationwide.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*

PERMANENT FINANCING

	Apts	Golf	Health/ Senior Housing	Ind	Lodging	RV/Camp/ Mfg Hsg	Mtl Parks	Office	Restaurant	Retail	Self Storage	Special Purpose
Spread Over Base*												
Minimim	0.68%	1.20%	1.64%	0.68%	1.16%	0.90%	0.68%	2.30%	0.68%	0.68%	1.85%
Maximum	5.95%	11.54%	6.58%	5.85%	11.26%	6.58%	5.96%	11.62%	6.58%	5.96%	12.20%
Average	2.75%	6.47%	3.17%	2.89%	3.60%	3.65%	2.82%	4.72%	3.00%	5.02%	6.05%
Interest Rate											
Minimim	4.10%	4.62%	4.96%	4.10%	4.57%	4.32%	4.10%	5.72%	4.10%	4.10%	5.27%
Maximum	9.37%	14.96%	10.00%	9.27%	14.68%	10.00%	9.38%	14.94%	10.00%	10.00%	15.62%
Average	6.17%	9.89%	6.59%	6.31%	7.02%	7.07%	6.24%	8.14%	6.42%	6.42%	8.47%
Debt Coverage Ratio											
Minimim	1.03	1.25	1.12	1.10	1.00	1.10	1.10	1.15	1.05	1.10	1.15
Maximum	1.95	2.25	2.30	2.05	3.00	2.05	2.05	2.10	2.10	2.60	2.05
Average	1.43	1.63	1.68	1.50	1.62	1.41	1.58	1.74	1.43	1.49	1.70
Loan-to-Value Ratio											
Minimim	50%	50%	50%	50%	50%	50%	50%	50%	50%	80%	50%
Maximum	90%	85%	90%	85%	85%	80%	85%	80%	85%	50%	80%
Average	73%	67%	71%	70%	67%	71%	70%	63%	71%	69%	63%
Amortization (Yrs.)											
Minimim	15	15	15	15	15	15	15	15	15	30	15
Maximum	40	30	40	30	30	30	30	30	30	15	30
Average	26	21	24	24	22	25	25	19	25	27	20
Term (Yrs.)											
Minimim	3	5	3	3	5	5	3	3	3	3	3
Maximum	40	30	25	30	30	30	30	15	10	10	20
Average	21.50	9.25	13.75	11.67	8.00	9.25	8.00	7.50	6.25	6.25	8.00
10-Year Treasury											

*2nd Quarter 2010 Data

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
AVERAGE RESERVE REQUIREMENTS

Property Type	Per SF			Per Unit			% of EGI		
	Min	Max	Typical	Min	Max	Typical	Min	Max	Typical
Apartments				$150	$360	$350			
Golf				$1,225	$7,000	$3,250	2.0%	4.0%	3.0%
Health Care/Senior Housing				$250	$675	$375			
Industrial	$0.22	$0.60	$0.40						
Lodging							4.0%	8.0%	4.5%
Mobile Home/RV Park				$26	$275	$150	2.0%	5.0%	4.0%
Office	$0.26	$0.70	$0.50						
Restaurants							2.0%	5.0%	3.0%
Retail	$0.26	$0.82	$0.50						
Self-Storage	$0.22	$0.50	$0.45	$26	$180	$112			
Special Purpose	$0.22	$0.76	$0.50						

*2nd Quarter 2010 Data

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
PROPERTY DESIRABILITY MATRIX

	Preferred (actively seeking)	Cautionary (will consider)	Rejecting but (may consider under special circumstances)
Apartments	All Types		
Golf		Private	Public
			Semi-Private
Health Care/Senior Housing		Congregate Care	Acute Care
		Independent Living	Nursing Homes
			Assisted Living
Industrial	Warehouse	Flex/Showroom	Heavy Manufacturing
	Bulk Distribution		
Lodging			All Types
Mobile Home/RV Parks	Retirement & Family MH Parks		RV Parks/Campgrounds
Office	Suburban	CBD	
Restaurants		All Types	
Retail	Grocery Anchored Centers	Unanchored Strip Centers	Free Standing Big Box Stores
		Convenience Stores/Gas Stations	Power Centers
		Regional Malls (Class A Dominant)	Outlet Malls
		Free Standing Credit/Franchised	
Self-Storage	Existing	Proposed	
Special Purpose		Schools/Daycare Centers	Churches
		Public Assembly Facilities	Marinas/Recreational Facilities
		Parking Garages	

*2nd Quarter 2010 Data

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Interim Financing

The following tables summarize interim (construction and mini perm) financing rates and terms for Class A and B properties nationwide.

The 106 respondents to this portion of the Investor Survey include community, regional, and national banks, national and regional mortgage brokers, and national mortgage companies.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
INTERIM FINANCING - CONSTRUCTION

PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN TO VALUE RATIO	LOAN TO COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	1.00%	4.25%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	7.00%	10.25%	6.00%	90.0%	100.0%	40.0	Interest Only
Average	3.72%	6.97%	3.22%	79%	87%	25.9	Interest Only
Golf							
Minimum	1.60%	4.85%	1.00%	65.0%	65.0%	12.0	Interest Only
Maximum	5.15%	8.40%	5.50%	90.0%	100.0%	24.0	Interest Only
Average	3.10%	6.35%	2.97%	77%	82%	17.8	Interest Only
Health Care/Senior Housing							
Minimum	1.80%	5.05%	2.00%	65.0%	65.0%	12.0	Interest Only
Maximum	6.80%	10.05%	5.50%	90.0%	100.0%	24.0	Interest Only
Average	4.02%	7.27%	3.47%	77%	82%	17.9	Interest Only
Industrial							
Minimum	1.00%	4.25%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	6.80%	10.05%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	3.62%	6.87%	3.22%	79%	87%	17.9	Interest Only
Lodging							
Minimum	1.95%	5.20%	2.00%	60.0%	75.0%	12.0	Interest Only
Maximum	6.80%	10.05%	5.70%	90.0%	100.0%	24.0	Interest Only
Average	4.10%	7.35%	3.57%	74%	87%	17.8	Interest Only
Mobile Home/RV Parks							
Minimum	1.75%	5.00%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	6.90%	10.15%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	4.05%	7.30%	3.22%	79%	87%	17.9	Interest Only
Office							
Minimum	1.75%	5.00%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	6.80%	10.05%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	4.00%	7.25%	3.22%	79%	87%	17.9	Interest Only
Restaurants							
Minimum	2.25%	5.50%	2.00%	60.0%	60.0%	12.0	Interest Only
Maximum	8.60%	11.85%	5.70%	90.0%	100.0%	24.0	Interest Only
Average	5.15%	8.40%	3.57%	74%	79%	17.7	Interest Only
Retail							
Minimum	1.00%	4.25%	2.00%	70.0%	70.0%	12.0	Interest Only
Maximum	7.00%	10.25%	6.05%	90.0%	100.0%	24.0	Interest Only
Average	3.72%	6.97%	3.25%	79%	84%	17.7	Interest Only
Self-Storage							
Minimum	1.00%	4.25%	2.00%	65.0%	70.0%	12.0	Interest Only
Maximum	6.80%	10.05%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	3.62%	6.87%	3.22%	77%	84%	17.9	Interest Only
Special Purpose							
Minimum	2.30%	5.55%	2.00%	50.0%	50.0%	12.0	Interest Only
Maximum	8.80%	12.05%	6.00%	90.0%	100.0%	24.0	Interest Only
Average	5.27%	8.52%	3.72%	69%	74%	17.7	Interest Only
All Properties							
Minimum	1.00%	4.25%	1.00%	60.00%	60.00%	12.0	Interest Only
Maximum	8.80%	12.05%	6.00%	90.00%	100.00%	40.0	Interest Only
Average	4.62%	7.87%	3.22%	74%	74%	25.8	Interest Only

*2nd Quarter 2010 Data

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*

INTERIM FINANCING - MINI PERM

PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN TO VALUE RATIO	LOAN TO COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	2.40%	5.65%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	5.10%	8.35%	5.00%	90.0%	100.0%	48.0	30.0
Average	3.47%	6.72%	3.22%	79%	85%	24.4	25.0
Golf							
Minimum	1.60%	4.85%	2.00%	65.0%	65.0%	12.0	20.0
Maximum	5.05%	8.30%	5.60%	90.0%	100.0%	48.0	30.0
Average	3.05%	6.30%	3.47%	77%	82%	23.4	25.0
Health Care/Senior Housing							
Minimum	1.85%	5.10%	2.00%	65.0%	65.0%	12.0	20.0
Maximum	5.10%	8.35%	5.20%	90.0%	100.0%	36.0	30.0
Average	3.20%	6.45%	3.32%	77%	82%	22.4	25.0
Industrial							
Minimum	1.65%	4.90%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	6.05%	9.30%	5.00%	90.0%	100.0%	36.0	30.0
Average	3.57%	6.82%	3.22%	79%	85%	22.8	25.0
Lodging							
Minimum	1.75%	5.00%	2.00%	60.0%	70.0%	12.0	20.0
Maximum	5.85%	9.10%	5.75%	90.0%	100.0%	36.0	30.0
Average	3.52%	6.77%	3.60%	74%	85%	23.7	25.0
Mobile Home/RV Parks							
Minimum	1.65%	4.90%	2.00%	70.0%	75.0%	12.0	20.0
Maximum	5.05%	8.30%	5.00%	90.0%	100.0%	36.0	30.0
Average	3.07%	6.32%	3.22%	79%	87%	22.2	25.0
Office							
Minimum	1.70%	4.95%	2.00%	70.0%	75.0%	12.0	20.0
Maximum	4.85%	8.10%	4.70%	90.0%	100.0%	36.0	30.0
Average	3.00%	6.25%	3.07%	79%	87%	22.5	25.0
Restaurants							
Minimum	2.00%	5.25%	2.00%	60.0%	60.0%	12.0	20.0
Maximum	8.15%	11.40%	6.50%	90.0%	100.0%	36.0	30.0
Average	4.80%	8.05%	3.47%	74%	80%	22.8	25.0
Retail							
Minimum	1.60%	4.85%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	5.10%	8.35%	5.20%	90.0%	100.0%	36.0	30.0
Average	3.07%	6.32%	3.32%	79%	85%	22.7	25.0
Self-Storage							
Minimum	1.65%	4.90%	2.00%	65.0%	70.0%	12.0	20.0
Maximum	5.05%	8.30%	5.00%	90.0%	100.0%	36.0	30.0
Average	3.07%	6.32%	3.22%	77%	85%	22.9	25.0
Special Purpose							
Minimum	2.50%	5.75%	2.00%	50.0%	50.0%	12.0	15.0
Maximum	6.00%	9.25%	5.80%	90.0%	100.0%	36.0	25.0
Average	3.97%	7.22%	3.62%	69%	75%	21.8	20.0
All Properties							
Minimum	1.60%	4.85%	2.00%	60.00%	60.00%	12.0	20.0
Maximum	8.15%	11.40%	5.80%	90.00%	100.00%	48.0	30.0
Average	4.60%	7.85%	3.62%	74%	75%	23.1	25.0

*2nd Quarter 2010 Data

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Investment Rates

The following tables summarize discount and equity dividend rates reported by survey respondents. In all cases, rates were derived from Class A and B properties nationwide and are exclusive of reserves. Note that "Recapitalizations" refers to re-financing under current use.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*

DISCOUNT RATES

	New Development			Acquisitions			Recapitalizations		
Property Types	Min	Max	Avg	Min	Max	Avg	Min	Max	Avg
Apartments	8.14%	17.21%	12.69%	7.09%	14.98%	11.04%	8.06%	17.04%	12.57%
Garden/Suburban TH	8.14%	15.97%	11.92%	7.09%	13.90%	10.37%	8.06%	15.81%	11.80%
Hi-Rise/Urban TH	8.88%	17.21%	12.76%	7.73%	14.98%	11.10%	8.79%	17.04%	12.63%
Student Housing	8.65%	16.82%	13.06%	7.53%	14.63%	11.36%	8.57%	16.65%	12.92%
Golf	9.23%	20.63%	16.20%	8.03%	17.95%	14.10%	9.13%	20.43%	16.04%
Public Daily Fee Courses	10.40%	20.47%	15.21%	9.05%	17.81%	13.23%	10.29%	20.27%	15.06%
Semi-Private Clubs	9.33%	20.63%	16.26%	8.12%	17.95%	14.15%	9.24%	20.43%	16.10%
Private Clubs	9.23%	19.46%	15.69%	8.03%	16.93%	13.64%	9.13%	19.26%	15.53%
Health Care/Senior Housing	8.86%	21.89%	12.88%	7.71%	19.05%	11.21%	8.77%	21.67%	12.75%
Acute Care Facilities	9.73%	23.01%	14.46%	8.47%	20.02%	12.58%	9.64%	22.78%	14.31%
Out-Patient Care Facilities	8.86%	16.61%	11.64%	7.71%	14.46%	10.13%	8.77%	16.45%	11.52%
Congregate Care Facilities	9.61%	18.36%	12.67%	8.36%	15.97%	11.02%	9.52%	18.18%	12.54%
Assisted Living Facilities	9.06%	17.03%	11.84%	7.88%	14.81%	10.30%	8.97%	16.86%	11.72%
Industrial	8.93%	17.17%	13.40%	7.50%	14.43%	11.26%	9.02%	17.34%	13.53%
Warehouse/Distribution	8.93%	15.05%	12.11%	7.50%	12.65%	10.17%	9.02%	15.20%	12.23%
R&D/Flex	10.30%	17.17%	13.80%	8.65%	14.43%	11.60%	10.40%	17.34%	13.94%
Climate Controlled/Manufacturing	9.40%	16.52%	12.70%	7.90%	13.87%	10.67%	9.50%	16.68%	12.83%
Lodging	9.43%	20.19%	15.48%	7.92%	16.96%	13.01%	9.15%	19.58%	15.02%
Full Service Facilities	9.43%	15.64%	13.36%	7.92%	13.14%	11.22%	9.15%	15.17%	12.96%
Limited Service Facilities	10.82%	20.19%	15.91%	9.09%	16.96%	13.36%	10.49%	19.58%	15.43%
Golf/Gaming/Resort	9.24%	18.27%	13.39%	7.76%	15.35%	11.25%	8.96%	17.72%	12.99%
Mobile Home/RV Park/Camping	9.32%	18.89%	13.22%	7.55%	15.30%	10.71%	9.32%	18.89%	13.22%
RV Parks/Campgrounds	10.04%	18.89%	13.74%	8.14%	15.30%	11.13%	10.04%	18.89%	13.74%
Manufactured Housing	9.32%	16.99%	12.41%	7.55%	13.76%	10.05%	9.32%	16.99%	12.41%
Mobile Home Parks	9.65%	17.38%	13.07%	7.81%	14.08%	10.58%	9.65%	17.38%	13.07%
Office	8.93%	16.76%	13.33%	7.77%	14.58%	11.60%	8.84%	16.59%	13.20%
Suburban	8.93%	15.59%	12.68%	7.77%	13.56%	11.03%	8.84%	15.43%	12.55%
CBD	9.13%	16.76%	13.32%	7.94%	14.58%	11.59%	9.04%	16.59%	13.19%
Medical	9.39%	16.65%	12.41%	8.17%	14.49%	10.79%	9.30%	16.49%	12.28%
Restaurants	9.30%	19.89%	15.72%	7.91%	16.90%	13.36%	8.93%	19.09%	15.09%
Full Service	11.71%	19.89%	15.72%	9.95%	16.90%	13.36%	11.24%	19.09%	15.09%
Fast Food	9.30%	18.95%	15.86%	7.91%	16.10%	13.48%	8.93%	18.19%	15.22%
Retail	8.95%	17.33%	13.61%	7.70%	14.90%	11.70%	8.77%	16.98%	13.34%
Anchored	8.95%	16.12%	13.49%	7.70%	13.87%	11.61%	8.77%	15.80%	13.23%
Un-Anchored	9.57%	17.33%	14.08%	8.23%	14.90%	12.11%	9.38%	16.98%	13.80%
Convenience/Gas	8.83%	17.27%	11.63%	7.59%	14.85%	10.01%	8.65%	16.92%	11.40%
Free Standing	9.26%	16.97%	13.92%	7.96%	14.60%	11.97%	9.07%	16.63%	13.64%
Self-Storage	8.19%	16.66%	14.86%	6.96%	14.16%	12.63%	8.19%	16.66%	14.86%
Climate Controlled	8.23%	16.66%	13.95%	7.00%	14.16%	11.86%	8.23%	16.66%	13.95%
Mini Storage	8.19%	17.75%	14.98%	6.96%	15.09%	12.73%	8.19%	17.75%	14.98%
Special Purpose	9.83%	20.25%	14.84%	8.46%	17.42%	12.76%	9.64%	19.85%	14.54%
Schools/Day Care Centers	9.83%	17.82%	13.74%	8.46%	15.33%	11.82%	9.64%	17.46%	13.46%
Churches/Temples/Synagogues	11.02%	20.25%	14.90%	9.48%	17.42%	12.81%	10.80%	19.85%	14.60%
All Properties	8.14%	23.01%	13.79%	6.96%	20.02%	11.78%	8.06%	22.78%	13.61%

*2nd Quarter 2010 Data

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* EQUITY DIVIDEND RATES			
Property Type	Min	Max	Avg
Apartments	6.86%	16.39%	12.10%
Garden/Suburban TH	6.86%	15.19%	10.61%
Hi-Rise/Urban TH	6.86%	16.39%	11.15%
Student Housing	6.86%	15.79%	10.86%
Golf	8.12%	18.87%	14.03%
Public Daily Fee Courses	8.12%	18.27%	12.69%
Semi-Private Clubs	8.12%	18.87%	12.96%
Private Clubs	8.12%	17.67%	12.42%
Health Care/Senior Housing	8.25%	18.76%	14.03%
Acute Care Facilities	8.45%	18.76%	13.09%
Out-Patient Care Facilities	8.25%	17.56%	12.44%
Congregate Care Facilities	8.35%	18.16%	12.76%
Assisted Living Facilities	8.30%	17.86%	12.60%
Industrial	7.48%	16.57%	12.48%
Warehouse/Distribution	7.48%	15.37%	11.03%
R&D/Flex	7.68%	16.57%	11.68%
Climate Controlled/Manufacturing	7.58%	15.97%	11.36%
Lodging	8.06%	19.65%	14.43%
Full Service Facilities	8.06%	18.45%	12.73%
Limited Service Facilities	8.26%	19.65%	13.38%
Golf/Gaming/Resort	8.16%	19.05%	13.06%
Mobile Home/RV Park/Camping	8.24%	19.17%	14.25%
Mobile Home Parks	8.24%	17.97%	12.62%
Manufactured Housing	8.34%	18.57%	12.94%
RV Parks/Campgrounds	8.44%	19.17%	13.27%
Office	7.49%	15.72%	12.02%
Suburban	7.49%	14.52%	10.65%
CBD	7.69%	15.72%	11.30%
Medical	7.59%	15.12%	10.98%
Restaurants	9.01%	17.24%	13.54%
Full Service	9.21%	17.24%	12.82%
Fast Food	9.01%	16.04%	12.17%
Retail	7.28%	16.41%	12.30%
Anchored	7.28%	15.21%	10.85%
Un-Anchored	7.48%	16.41%	11.50%
Convenience/Gas	7.38%	15.81%	11.17%
Free Standing	7.23%	15.66%	11.02%
Self-Storage	9.00%	16.55%	13.15%
Climate Controlled	9.20%	16.55%	12.59%
Mini Storage	9.00%	15.35%	11.86%
Special Purpose	8.05%	17.26%	13.12%
Schools/Day Care Centers	8.05%	16.06%	11.66%
Churches/Temples/Synagogues	8.26%	17.26%	12.31%
All Properties	6.86%	19.65%	12.33%

*2nd Quarter 2010 Data

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Mortgage & Equity Requirements & Overall Cap Rates

The following tables summarize prevailing mortgage terms and resulting built-up overall capitalization rates (OAR's) via debt coverage ratio and band of investment techniques, together with OAR's from consummated transactions as reported by survey respondents based on actual net operating income (NOI) exclusive of reserves and actual sales price exclusive of deferred maintenance. These data are for Class A and B properties nationwide. Mortgage terms and equity dividend rates are likewise national rates as reported by survey respondents.

Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole. Similarly, category minimums and maximums may or may not be reflected by the sub-category data presented.

It should be further noted that because inputs have been rounded for presentation but not for calculation, your own calculations may produce slightly variable results. While this is especially noticeable with regard to mortgage constants, the ultimate effect on built-up cap rates is negligible.

And finally, built-up minimums and maximums do not specifically refer to the calculated cap rates, but rather to the surveyed mortgage and equity requirements. As a consequence, you may occasionally note, for example, a minimum category cap rate that is slightly higher than the minimum for one or more of the of the sub-categories.

Survey respondents include 312 appraisers, brokers, developers, investors and lenders in all 50 states, many with regional and national coverage.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
APARTMENTS - ALL TYPES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	**DCR Technique**		1.03	0.050902	0.90	4.72
Debt Coverage Ratio	1.03	**Band of Investment Technique**					
Interest Rate	4.10%	Mortgage		90%	0.050902	0.045811	
Amortization	40.0	Equity		10%	0.068640	0.006864	
Mortgage Constant	0.050902	OAR					5.27
Loan-to-Value Ratio	90%	**Surveyed Rates**					5.00
Equity Dividend Rate	6.86%						
Maximum							
Spread Over 10-Year Treasury	5.95%	**DCR Technique**		1.95	0.124367	0.50	12.13
Debt Coverage Ratio	1.95	**Band of Investment Technique**					
Interest Rate	9.37%	Mortgage		50%	0.124367	0.062184	
Amortization	15.0	Equity		50%	0.163850	0.081925	
Mortgage Constant	0.124367	OAR					14.41
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.69
Equity Dividend Rate	16.39%						
Average							
Spread Over 10-Year Treasury	2.75%	**DCR Technique**		1.43	0.077692	0.73	8.15
Debt Coverage Ratio	1.43	**Band of Investment Technique**					
Interest Rate	6.17%	Mortgage		73%	0.077692	0.057009	
Amortization	26	Equity		27%	0.121006	0.032214	
Mortgage Constant	0.077692	OAR					8.92
Loan-to-Value Ratio	73.4%	**Surveyed Rates**					9.31
Equity Dividend Rate	12.10%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
APARTMENTS - GARDEN/SUBURBAN TOWNHOUSE

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	**DCR Technique**		1.03	0.050902	0.90	4.72
Debt Coverage Ratio	1.03	**Band of Investment Technique**					
Interest Rate	4.10%	Mortgage		90%	0.050902	0.045811	
Amortization	40	Equity		10%	0.068640	0.006864	
Mortgage Constant	0.050902	OAR					5.27
Loan-to-Value Ratio	90%	**Surveyed Rates**					5.00
Equity Dividend Rate	6.86%						
Maximum							
Spread Over 10-Year Treasury	4.80%	**DCR Technique**		1.70	0.116208	0.60	11.85
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	8.22%	Mortgage		60%	0.116208	0.069725	
Amortization	15	Equity		40%	0.151850	0.060740	
Mortgage Constant	0.116208	OAR					13.05
Loan-to-Value Ratio	60%	**Surveyed Rates**					12.39
Equity Dividend Rate	15.19%						
Average							
Spread Over 10-Year Treasury	2.74%	**DCR Technique**		1.37	0.075544	0.75	7.73
Debt Coverage Ratio	1.37	**Band of Investment Technique**					
Interest Rate	6.16%	Mortgage		75%	0.075544	0.056658	
Amortization	28	Equity		25%	0.106085	0.026521	
Mortgage Constant	0.075544	OAR					8.32
Loan-to-Value Ratio	75%	**Surveyed Rates**					8.57
Equity Dividend Rate	10.61%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
APARTMENTS - HI-RISE/URBAN TOWNHOUSE

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.88%	DCR Technique		1.28	0.059385	0.75	5.70
Debt Coverage Ratio	1.28	Band of Investment Technique					
Interest Rate	4.30%	Mortgage		75%	0.059385	0.044538	
Amortization	30	Equity		25%	0.068640	0.017160	
Mortgage Constant	0.059385	OAR					6.17
Loan-to-Value Ratio	75%	Surveyed Rates					5.86
Equity Dividend Rate	6.86%						
Maximum							
Spread Over 10-Year Treasury	5.95%	DCR Technique		1.95	0.124367	0.50	12.13
Debt Coverage Ratio	1.95	Band of Investment Technique					
Interest Rate	9.37%	Mortgage		50%	0.124367	0.062184	
Amortization	15	Equity		50%	0.163850	0.081925	
Mortgage Constant	0.124367	OAR					14.41
Loan-to-Value Ratio	50%	Surveyed Rates					13.69
Equity Dividend Rate	16.39%						
Average							
Spread Over 10-Year Treasury	3.42%	DCR Technique		1.62	0.087156	0.68	9.50
Debt Coverage Ratio	1.62	Band of Investment Technique					
Interest Rate	6.84%	Mortgage		68%	0.087156	0.059830	
Amortization	23	Equity		33%	0.111485	0.036232	
Mortgage Constant	0.087156	OAR					9.51
Loan-to-Value Ratio	68%	Surveyed Rates					9.52
Equity Dividend Rate	11.15%						

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RealtyRates.comTM INVESTOR SURVEY - 3rd Quarter 2010*
APARTMENTS - STUDENT HOUSING

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.89%	DCR Technique		1.18	0.055314	0.75	4.87
Debt Coverage Ratio	1.18	Band of Investment Technique					
Interest Rate	4.30%	Mortgage		75%	0.055314	0.041485	
Amortization	35	Equity		25%	0.068640	0.017160	
Mortgage Constant	0.055314	OAR					5.86
Loan-to-Value Ratio	75%	Surveyed Rates					5.57
Equity Dividend Rate	6.86%						
Maximum							
Spread Over 10-Year Treasury	5.38%	DCR Technique		1.80	0.120253	0.50	10.79
Debt Coverage Ratio	1.80	Band of Investment Technique					
Interest Rate	8.80%	Mortgage		50%	0.120253	0.060126	
Amortization	15	Equity		50%	0.157850	0.078925	
Mortgage Constant	0.120253	OAR					13.91
Loan-to-Value Ratio	50%	Surveyed Rates					13.21
Equity Dividend Rate	15.79%						
Average							
Spread Over 10-Year Treasury	3.13%	DCR Technique		1.49	0.081381	0.68	8.16
Debt Coverage Ratio	1.49	Band of Investment Technique					
Interest Rate	6.55%	Mortgage		68%	0.081381	0.054932	
Amortization	25	Equity		33%	0.108785	0.035355	
Mortgage Constant	0.081381	OAR					9.03
Loan-to-Value Ratio	68%	Surveyed Rates					9.67
Equity Dividend Rate	10.88%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* GOLF COURSES & COUNTRY CLUBS - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.20%	DCR Technique		1.25	0.061661	0.85	6.55
Debt Coverage Ratio	1.25	Band of Investment Technique					
Interest Rate	4.62%	Mortgage		85%	0.061661	0.052412	
Amortization	30	Equity		15%	0.081220	0.012183	
Mortgage Constant	0.061661	OAR					6.46
Loan-to-Value Ratio	85%	Surveyed Rates					6.14
Equity Dividend Rate	8.12%						
Maximum							
Spread Over 10-Year Treasury	11.54%	DCR Technique		2.25	0.167622	0.50	18.86
Debt Coverage Ratio	2.25	Band of Investment Technique					
Interest Rate	14.96%	Mortgage		50%	0.167622	0.083811	
Amortization	15	Equity		50%	0.188690	0.094345	
Mortgage Constant	0.167622	OAR					17.82
Loan-to-Value Ratio	50%	Surveyed Rates					16.92
Equity Dividend Rate	18.87%						
Average							
Spread Over 10-Year Treasury	6.47%	DCR Technique		1.63	0.112088	0.67	12.22
Debt Coverage Ratio	1.63	Band of Investment Technique					
Interest Rate	9.64%	Mortgage		67%	0.112088	0.075013	
Amortization	21	Equity		33%	0.140329	0.046416	
Mortgage Constant	0.112088	OAR					12.14
Loan-to-Value Ratio	66.9%	Surveyed Rates					12.53
Equity Dividend Rate	14.03%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* GOLF COURSES & COUNTRY CLUBS - PUBLIC DAILY FEE COURSES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.30%	DCR Technique		1.60	0.077350	0.70	8.66
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	4.72%	Mortgage		70%	0.077350	0.054145	
Amortization	20	Equity		30%	0.081220	0.024366	
Mortgage Constant	0.077350	OAR					7.85
Loan-to-Value Ratio	70%	Surveyed Rates					7.46
Equity Dividend Rate	8.12%						
Maximum							
Spread Over 10-Year Treasury	10.90%	DCR Technique		1.60	0.162397	0.50	14.62
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	14.32%	Mortgage		50%	0.162397	0.081199	
Amortization	15	Equity		50%	0.182690	0.091345	
Mortgage Constant	0.162397	OAR					17.25
Loan-to-Value Ratio	50%	Surveyed Rates					16.39
Equity Dividend Rate	18.27%						
Average							
Spread Over 10-Year Treasury	6.10%	DCR Technique		1.70	0.117567	0.60	11.99
Debt Coverage Ratio	1.70	Band of Investment Technique					
Interest Rate	9.52%	Mortgage		60%	0.117567	0.070540	
Amortization	18	Equity		40%	0.126882	0.050753	
Mortgage Constant	0.117567	OAR					12.13
Loan-to-Value Ratio	60%	Surveyed Rates					11.73
Equity Dividend Rate	12.69%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
GOLF COURSES & COUNTRY CLUBS - SEMI-PRIVATE GOLF CLUBS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.40%	**DCR Technique**		1.58	0.063105	0.70	6.96
Debt Coverage Ratio	1.58	**Band of Investment Technique**					
Interest Rate	4.82%	Mortgage		70%	0.063105	0.044173	
Amortization	30	Equity		30%	0.081220	0.024366	
Mortgage Constant	0.063105	OAR					6.85
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.51
Equity Dividend Rate	8.12%						
Maximum							
Spread Over 10-Year Treasury	11.54%	**DCR Technique**		2.25	0.167622	0.60	18.86
Debt Coverage Ratio	2.25	**Band of Investment Technique**					
Interest Rate	14.96%	Mortgage		50%	0.167622	0.083811	
Amortization	15	Equity		50%	0.188690	0.094345	
Mortgage Constant	0.167622	OAR					17.82
Loan-to-Value Ratio	50%	**Surveyed Rates**					16.92
Equity Dividend Rate	18.87%						
Average							
Spread Over 10-Year Treasury	6.47%	**DCR Technique**		1.91	0.111003	0.60	12.74
Debt Coverage Ratio	1.91	**Band of Investment Technique**					
Interest Rate	9.89%	Mortgage		60%	0.111003	0.066602	
Amortization	23	Equity		40%	0.129582	0.051833	
Mortgage Constant	0.111003	OAR					11.84
Loan-to-Value Ratio	60%	**Surveyed Rates**					12.83
Equity Dividend Rate	12.96%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
GOLF COURSES & COUNTRY CLUBS - PRIVATE CLUBS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.20%	**DCR Technique**		1.25	0.061661	0.85	6.55
Debt Coverage Ratio	1.25	**Band of Investment Technique**					
Interest Rate	4.62%	Mortgage		85%	0.061661	0.052412	
Amortization	30	Equity		15%	0.081220	0.012183	
Mortgage Constant	0.061661	OAR					6.46
Loan-to-Value Ratio	85%	**Surveyed Rates**					6.14
Equity Dividend Rate	8.12%						
Maximum							
Spread Over 10-Year Treasury	10.26%	**DCR Technique**		1.99	0.157237	0.60	18.77
Debt Coverage Ratio	1.99	**Band of Investment Technique**					
Interest Rate	13.68%	Mortgage		60%	0.157237	0.094342	
Amortization	15	Equity		40%	0.176690	0.070676	
Mortgage Constant	0.157237	OAR					16.50
Loan-to-Value Ratio	60%	**Surveyed Rates**					15.68
Equity Dividend Rate	17.67%						
Average							
Spread Over 10-Year Treasury	5.23%	**DCR Technique**		1.62	0.101029	0.73	11.87
Debt Coverage Ratio	1.62	**Band of Investment Technique**					
Interest Rate	8.65%	Mortgage		73%	0.101029	0.073246	
Amortization	23	Equity		28%	0.124182	0.034150	
Mortgage Constant	0.101029	OAR					10.74
Loan-to-Value Ratio	73%	**Surveyed Rates**					12.07
Equity Dividend Rate	12.42%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
HEALTH CARE & SENIOR HOUSING - ALL TYPES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.64%	**DCR Technique**		1.12	0.057546	0.90	5.80
Debt Coverage Ratio	1.12	**Band of Investment Technique**					
Interest Rate	4.96%	Mortgage		90%	0.057546	0.051791	
Amortization	40	Equity		10%	0.082490	0.008249	
Mortgage Constant	0.057546	OAR					6.00
Loan-to Value Ratio	90%	**Surveyed Rates**					5.70
Equity Dividend Rate	8.25%						
Maximum							
Spread Over 10-Year Treasury	6.58%	**DCR Technique**		2.30	0.128953	0.50	14.83
Debt Coverage Ratio	2.30	**Band of Investment Technique**					
Interest Rate	10.00%	Mortgage		50%	0.128953	0.064476	
Amortization	15	Equity		50%	0.187620	0.093810	
Mortgage Constant	0.128953	OAR					15.83
Loan-to-Value Ratio	50%	**Surveyed Rates**					17.04
Equity Dividend Rate	18.76%						
Average							
Spread Over 10-Year Treasury	3.17%	**DCR Technique**		1.58	0.082601	0.71	9.20
Debt Coverage Ratio	1.58	**Band of Investment Technique**					
Interest Rate	6.59%	Mortgage		71%	0.082601	0.058360	
Amortization	24	Equity		29%	0.140312	0.041179	
Mortgage Constant	0.082601	OAR					9.95
Loan-to-Value Ratio	70.7%	**Surveyed Rates**					9.60
Equity Dividend Rate	14.03%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
HEALTH CARE & SENIOR HOUSING - ACUTE CARE FACILITIES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.74%	**DCR Technique**		1.37	0.065597	0.75	6.74
Debt Coverage Ratio	1.37	**Band of Investment Technique**					
Interest Rate	5.16%	Mortgage		75%	0.065597	0.049198	
Amortization	30	Equity		25%	0.084490	0.021123	
Mortgage Constant	0.065597	OAR					7.03
Loan-to-Value Ratio	75%	**Surveyed Rates**					6.68
Equity Dividend Rate	8.45%						
Maximum							
Spread Over 10-Year Treasury	6.58%	**DCR Technique**		2.30	0.128953	0.50	14.83
Debt Coverage Ratio	2.30	**Band of Investment Technique**					
Interest Rate	10.00%	Mortgage		50%	0.128953	0.064476	
Amortization	15	Equity		50%	0.187620	0.093810	
Mortgage Constant	0.128953	OAR					15.83
Loan-to-Value Ratio	50%	**Surveyed Rates**					17.04
Equity Dividend Rate	18.76%						
Average							
Spread Over 10-Year Treasury	4.16%	**DCR Technique**		1.84	0.092740	0.63	10.64
Debt Coverage Ratio	1.84	**Band of Investment Technique**					
Interest Rate	7.58%	Mortgage		63%	0.092740	0.057962	
Amortization	23	Equity		38%	0.130893	0.049087	
Mortgage Constant	0.092740	OAR					10.70
Loan-to-Value Ratio	63%	**Surveyed Rates**					11.19
Equity Dividend Rate	13.09%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
HEALTH CARE & SENIOR HOUSING - OUT-PATIENT CARE FACILITIES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.54%	**DCR Technique**		1.12	0.057546	0.90	**5.80**
Debt Coverage Ratio	1.12	**Band of Investment Technique**					
Interest Rate	4.96%	Mortgage		90%	0.057546	0.051791	
Amortization	40	Equity		10%	0.082490	0.008249	
Mortgage Constant	0.057546	OAR					**6.00**
Loan-to-Value Ratio	90%	**Surveyed Rates**					**5.70**
Equity Dividend Rate	8.25%						
Maximum							
Spread Over 10-Year Treasury	2.58%	**DCR Technique**		2.05	0.101263	0.60	**12.46**
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	6.00%	Mortgage		60%	0.101263	0.060758	
Amortization	15	Equity		40%	0.175620	0.070248	
Mortgage Constant	0.101263	OAR					**13.10**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.45**
Equity Dividend Rate	17.56%						
Average							
Spread Over 10-Year Treasury	1.51%	**DCR Technique**		1.59	0.066484	0.75	**7.90**
Debt Coverage Ratio	1.59	**Band of Investment Technique**					
Interest Rate	4.93%	Mortgage		75%	0.066484	0.049863	
Amortization	28	Equity		25%	0.124399	0.031100	
Mortgage Constant	0.066484	OAR					**8.10**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**8.53**
Equity Dividend Rate	12.44%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
HEALTH CARE & SENIOR HOUSING - CONGREGATE CARE FACILITIES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.89%	**DCR Technique**		1.25	0.062955	0.75	**5.88**
Debt Coverage Ratio	1.25	**Band of Investment Technique**					
Interest Rate	6.31%	Mortgage		75%	0.062955	0.047217	
Amortization	35	Equity		25%	0.083490	0.020873	
Mortgage Constant	0.062955	OAR					**6.81**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**6.47**
Equity Dividend Rate	8.35%						
Maximum							
Spread Over 10-Year Treasury	4.58%	**DCR Technique**		2.15	0.114678	0.60	**12.30**
Debt Coverage Ratio	2.15	**Band of Investment Technique**					
Interest Rate	8.00%	Mortgage		60%	0.114678	0.057339	
Amortization	15	Equity		40%	0.181620	0.090810	
Mortgage Constant	0.114678	OAR					**14.81**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**14.07**
Equity Dividend Rate	18.16%						
Average							
Spread Over 10-Year Treasury	3.24%	**DCR Technique**		1.70	0.082191	0.63	**8.71**
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	6.66%	Mortgage		63%	0.082191	0.051369	
Amortization	25	Equity		39%	0.127649	0.047868	
Mortgage Constant	0.082191	OAR					**9.92**
Loan-to-Value Ratio	63%	**Surveyed Rates**					**9.51**
Equity Dividend Rate	12.76%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* HEALTH CARE & SENIOR HOUSING - ASSISTED LIVING FACILITIES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.72%	**DCR Technique**		1.18	0.060156	0.90	**6.40**
Debt Coverage Ratio	1.18	**Band of Investment Technique**					
Interest Rate	5.14%	Mortgage		90%	0.060156	0.054140	
Amortization	38	Equity		10%	0.082990	0.008299	
Mortgage Constant	0.060156	OAR					**6.24**
Loan-to-Value Ratio	90%	**Survey**					**5.93**
Equity Dividend Rate	8.30%						
Maximum							
Spread Over 10-Year Treasury	3.38%	**DCR Technique**		2.07	0.106522	0.60	**13.21**
Debt Coverage Ratio	2.07	**Band of Investment Technique**					
Interest Rate	6.80%	Mortgage		60%	0.106522	0.063913	
Amortization	15	Equity		40%	0.178620	0.071448	
Mortgage Constant	0.106522	OAR					**13.54**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.86**
Equity Dividend Rate	17.86%						
Average							
Spread Over 10-Year Treasury	2.55%	**DCR Technique**		1.63	0.075499	0.75	**9.20**
Debt Coverage Ratio	1.63	**Band of Investment Technique**					
Interest Rate	5.97%	Mortgage		75%	0.075499	0.056624	
Amortization	26	Equity		25%	0.126024	0.031506	
Mortgage Constant	0.075499	OAR					**8.81**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**8.74**
Equity Dividend Rate	12.60%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* INDUSTRIAL - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.10	0.057984	0.85	5.42
Debt Coverage Ratio	1.10	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.074840	0.011226	
Mortgage Constant	0.057984	OAR					6.05
Loan-to-Value Ratio	85%	Surveyed Rates					5.75
Equity Dividend Rate	7.48%						
Maximum							
Spread Over 10-Year Treasury	5.85%	DCR Technique		2.05	0.123647	0.50	12.67
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	9.27%	Mortgage		50%	0.123647	0.061823	
Amortization	15	Equity		50%	0.165650	0.082825	
Mortgage Constant	0.123647	OAR					14.46
Loan-to-Value Ratio	50%	Surveyed Rates					13.74
Equity Dividend Rate	16.57%						
Average							
Spread Over 10-Year Treasury	2.89%	DCR Technique		1.50	0.080513	0.70	8.49
Debt Coverage Ratio	1.50	Band of Investment Technique					
Interest Rate	6.31%	Mortgage		70%	0.080513	0.056471	
Amortization	24	Equity		30%	0.124786	0.037262	
Mortgage Constant	0.080513	OAR					9.37
Loan-to-Value Ratio	70.1%	Surveyed Rates					10.16
Equity Dividend Rate	12.46%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* INDUSTRIAL - WAREHOUSES & DISTRIBUTION CENTERS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.10	0.057984	0.85	5.42
Debt Coverage Ratio	1.10	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.074840	0.011226	
Mortgage Constant	0.057984	OAR					6.05
Loan-to-Value Ratio	85%	Surveyed Rates					5.75
Equity Dividend Rate	7.48%						
Maximum							
Spread Over 10-Year Treasury	3.35%	DCR Technique		1.80	0.106322	0.60	11.48
Debt Coverage Ratio	1.80	Band of Investment Technique					
Interest Rate	6.77%	Mortgage		60%	0.106322	0.063793	
Amortization	15	Equity		40%	0.163650	0.061460	
Mortgage Constant	0.106322	OAR					12.53
Loan-to-Value Ratio	60%	Surveyed Rates					11.90
Equity Dividend Rate	15.37%						
Average							
Spread Over 10-Year Treasury	2.02%	DCR Technique		1.45	0.077114	0.73	8.11
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	5.44%	Mortgage		73%	0.077114	0.056907	
Amortization	23	Equity		28%	0.110305	0.030334	
Mortgage Constant	0.077114	OAR					8.62
Loan-to-Value Ratio	73%	Surveyed Rates					8.81
Equity Dividend Rate	11.03%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* INDUSTRIAL - FLEX/R&D							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.88%	**DCR Technique**		1.35	0.074629	0.70	7.05
Debt Coverage Ratio	1.35	**Band of Investment Technique**					
Interest Rate	4.30%	Mortgage		70%	0.074629	0.052240	
Amortization	20	Equity		30%	0.076840	0.023052	
Mortgage Constant	0.074629	OAR					7.53
Loan-to-Value Ratio	70%	**Surveyed Rates**					7.15
Equity Dividend Rate	7.68%						
Maximum							
Spread Over 10-Year Treasury	6.85%	**DCR Technique**		2.05	0.123647	0.60	12.67
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	9.27%	Mortgage		50%	0.123647	0.061823	
Amortization	15	Equity		50%	0.165650	0.082825	
Mortgage Constant	0.123647	OAR					14.46
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.74
Equity Dividend Rate	16.57%						
Average							
Spread Over 10-Year Treasury	3.37%	**DCR Technique**		1.70	0.097773	0.60	9.97
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	6.79%	Mortgage		60%	0.097773	0.058664	
Amortization	18	Equity		40%	0.116805	0.046722	
Mortgage Constant	0.097773	OAR					10.54
Loan-to-Value Ratio	60%	**Surveyed Rates**					10.51
Equity Dividend Rate	11.68%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* INDUSTRIAL - CLIMATE CONTROLLED/MANUFACTURING							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.78%	**DCR Technique**		1.45	0.064673	0.70	6.56
Debt Coverage Ratio	1.45	**Band of Investment Technique**					
Interest Rate	4.20%	Mortgage		70%	0.064673	0.045271	
Amortization	25	Equity		30%	0.075840	0.022752	
Mortgage Constant	0.064673	OAR					6.80
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.46
Equity Dividend Rate	7.58%						
Maximum							
Spread Over 10-Year Treasury	4.60%	**DCR Technique**		1.90	0.114817	0.60	10.88
Debt Coverage Ratio	1.90	**Band of Investment Technique**					
Interest Rate	8.02%	Mortgage		50%	0.114817	0.057408	
Amortization	15	Equity		50%	0.159650	0.079825	
Mortgage Constant	0.114817	OAR					13.72
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.04
Equity Dividend Rate	15.97%						
Average							
Spread Over 10-Year Treasury	2.69%	**DCR Technique**		1.67	0.086735	0.60	8.70
Debt Coverage Ratio	1.67	**Band of Investment Technique**					
Interest Rate	6.11%	Mortgage		60%	0.086735	0.052041	
Amortization	20	Equity		40%	0.113555	0.045422	
Mortgage Constant	0.086735	OAR					9.75
Loan-to-Value Ratio	60%	**Surveyed Rates**					9.53
Equity Dividend Rate	11.36%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
OFFICE - ALL TYPES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	**DCR Technique**		1.10	0.057984	0.65	5.42
Debt Coverage Ratio	1.10	**Band of Investment Technique**					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.074890	0.011234	
Mortgage Constant	0.057984	OAR					6.05
Loan-to-Value Ratio	85%	**Surveyed Rates**					5.75
Equity Dividend Rate	7.49%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.05	0.124440	0.50	12.76
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	9.38%	Mortgage		50%	0.124440	0.062220	
Amortization	15	Equity		50%	0.157220	0.078610	
Mortgage Constant	0.124440	OAR					14.08
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.38
Equity Dividend Rate	15.72%						
Average							
Spread Over 10-Year Treasury	2.82%	**DCR Technique**		1.58	0.079086	0.70	8.72
Debt Coverage Ratio	1.58	**Band of Investment Technique**					
Interest Rate	6.24%	Mortgage		70%	0.079086	0.055360	
Amortization	25	Equity		30%	0.120172	0.036051	
Mortgage Constant	0.079086	OAR					9.14
Loan-to-Value Ratio	70.0%	**Surveyed Rates**					9.99
Equity Dividend Rate	12.02%						

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
OFFICE - CENTRAL BUSINESS DISTRICT

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.88%	**DCR Technique**		1.35	0.059385	0.70	5.61
Debt Coverage Ratio	1.35	**Band of Investment Technique**					
Interest Rate	4.30%	Mortgage		70%	0.059385	0.041569	
Amortization	30	Equity		30%	0.076890	0.023067	
Mortgage Constant	0.059385	OAR					6.46
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.14
Equity Dividend Rate	7.69%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.05	0.124440	0.50	12.76
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	9.38%	Mortgage		50%	0.124440	0.062220	
Amortization	15	Equity		50%	0.157220	0.078610	
Mortgage Constant	0.124440	OAR					14.08
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.38
Equity Dividend Rate	15.72%						
Average							
Spread Over 10-Year Treasury	3.42%	**DCR Technique**		1.70	0.087193	0.60	8.89
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	6.84%	Mortgage		60%	0.087193	0.052316	
Amortization	23	Equity		40%	0.113039	0.045215	
Mortgage Constant	0.087193	OAR					9.75
Loan-to-Value Ratio	60%	**Surveyed Rates**					10.09
Equity Dividend Rate	11.30%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* RESTAURANTS - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.30%	DCR Technique		1.15	0.069800	0.80	6.42
Debt Coverage Ratio	1.15	Band of Investment Technique					
Interest Rate	6.72%	Mortgage		80%	0.069800	0.055840	
Amortization	30	Equity		20%	0.090050	0.018010	
Mortgage Constant	0.069800	OAR					7.39
Loan-to-Value Ratio	80%	Surveyed Rates					6.12
Equity Dividend Rate	9.01%						
Maximum							
Spread Over 10-Year Treasury	11.52%	DCR Technique		2.10	0.167458	0.50	17.58
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	14.94%	Mortgage		50%	0.167458	0.083729	
Amortization	15	Equity		50%	0.172440	0.086220	
Mortgage Constant	0.167458	OAR					16.99
Loan-to-Value Ratio	50%	Surveyed Rates					16.15
Equity Dividend Rate	17.24%						
Average							
Spread Over 10-Year Treasury	4.72%	DCR Technique		1.74	0.102561	0.63	11.32
Debt Coverage Ratio	1.74	Band of Investment Technique					
Interest Rate	8.14%	Mortgage		63%	0.102561	0.064889	
Amortization	19	Equity		37%	0.135365	0.049720	
Mortgage Constant	0.102561	OAR					11.46
Loan-to-Value Ratio	63.3%	Surveyed Rates					12.21
Equity Dividend Rate	13.5%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* RESTAURANTS - FULL SERVICE							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.50%	DCR Technique		1.40	0.085419	0.65	7.77
Debt Coverage Ratio	1.40	Band of Investment Technique					
Interest Rate	5.92%	Mortgage		65%	0.085419	0.055522	
Amortization	20	Equity		35%	0.092050	0.032218	
Mortgage Constant	0.085419	OAR					8.77
Loan-to-Value Ratio	65%	Surveyed Rates					8.42
Equity Dividend Rate	9.21%						
Maximum							
Spread Over 10-Year Treasury	11.52%	DCR Technique		2.10	0.167458	0.50	17.58
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	14.94%	Mortgage		50%	0.167458	0.083729	
Amortization	15	Equity		50%	0.172440	0.086220	
Mortgage Constant	0.167458	OAR					16.99
Loan-to-Value Ratio	50%	Surveyed Rates					16.15
Equity Dividend Rate	17.24%						
Average							
Spread Over 10-Year Treasury	7.01%	DCR Technique		1.75	0.124530	0.68	12.53
Debt Coverage Ratio	1.75	Band of Investment Technique					
Interest Rate	10.43%	Mortgage		58%	0.124530	0.071605	
Amortization	18	Equity		43%	0.128226	0.054496	
Mortgage Constant	0.124530	OAR					12.61
Loan-to-Value Ratio	58%	Surveyed Rates					13.29
Equity Dividend Rate	12.82%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* OFFICE - SUBURBAN							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.10	0.057984	0.85	5.42
Debt Coverage Ratio	1.10	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.074890	0.011234	
Mortgage Constant	0.057984	OAR					6.05
Loan-to-Value Ratio	85%	Surveyed Rates					5.75
Equity Dividend Rate	7.49%						
Maximum							
Spread Over 10-Year Treasury	4.81%	DCR Technique		1.80	0.116277	0.60	12.56
Debt Coverage Ratio	1.80	Band of Investment Technique					
Interest Rate	8.23%	Mortgage		60%	0.116277	0.069766	
Amortization	15	Equity		40%	0.145220	0.058088	
Mortgage Constant	0.116277	OAR					12.79
Loan-to-Value Ratio	60%	Surveyed Rates					12.15
Equity Dividend Rate	14.52%						
Average							
Spread Over 10-Year Treasury	2.75%	DCR Technique		1.45	0.082275	0.73	8.65
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	6.17%	Mortgage		73%	0.082275	0.059649	
Amortization	23	Equity		28%	0.106539	0.029298	
Mortgage Constant	0.082275	OAR					8.89
Loan-to-Value Ratio	73%	Surveyed Rates					9.31
Equity Dividend Rate	10.65%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* OFFICE - MEDICAL							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.60%	DCR Technique		1.45	0.064565	0.70	6.55
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	5.02%	Mortgage		70%	0.064565	0.045196	
Amortization	30	Equity		30%	0.075890	0.022767	
Mortgage Constant	0.064565	OAR					6.80
Loan-to-Value Ratio	70%	Surveyed Rates					6.46
Equity Dividend Rate	7.59%						
Maximum							
Spread Over 10-Year Treasury	5.39%	DCR Technique		1.60	0.120324	0.50	9.63
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	8.81%	Mortgage		50%	0.120324	0.060162	
Amortization	15	Equity		50%	0.151220	0.075610	
Mortgage Constant	0.120324	OAR					13.58
Loan-to-Value Ratio	50%	Surveyed Rates					12.90
Equity Dividend Rate	15.12%						
Average							
Spread Over 10-Year Treasury	3.49%	DCR Technique		1.53	0.087730	0.60	8.03
Debt Coverage Ratio	1.53	Band of Investment Technique					
Interest Rate	6.91%	Mortgage		60%	0.087730	0.052638	
Amortization	23	Equity		40%	0.109789	0.043915	
Mortgage Constant	0.087730	OAR					9.66
Loan-to-Value Ratio	60%	Survey					9.14
Equity Dividend Rate	10.98%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*							
RESTAURANTS - FAST FOOD							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.30%	DCR Technique		1.15	0.069800	0.80	6.42
Debt Coverage Ratio	1.15	Band of Investment Technique					
Interest Rate	5.72%	Mortgage		80%	0.069800	0.055840	
Amortization	30	Equity		20%	0.090050	0.018010	
Mortgage Constant	0.069800	OAR					7.39
Loan-to-Value Ratio	80%	Surveyed Rates					6.12
Equity Dividend Rate	9.01%						
Maximum							
Spread Over 10-Year Treasury	10.37%	DCR Technique		1.85	0.158119	0.60	17.55
Debt Coverage Ratio	1.85	Band of Investment Technique					
Interest Rate	13.79%	Mortgage		60%	0.158119	0.094872	
Amortization	15	Equity		40%	0.160440	0.064176	
Mortgage Constant	0.158119	OAR					15.90
Loan-to-Value Ratio	60%	Surveyed Rates					15.11
Equity Dividend Rate	16.04%						
Average							
Spread Over 10-Year Treasury	6.04%	DCR Technique		1.50	0.107461	0.70	11.28
Debt Coverage Ratio	1.50	Band of Investment Technique					
Interest Rate	9.46%	Mortgage		70%	0.107461	0.075223	
Amortization	23	Equity		30%	0.121726	0.036518	
Mortgage Constant	0.107461	OAR					11.17
Loan-to-Value Ratio	70%	Surveyed Rates					12.12
Equity Dividend Rate	12.17%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* RETAIL - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.05	0.057984	0.85	5.18
Debt Coverage Ratio	1.05	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.072840	0.010926	
Mortgage Constant	0.057984	OAR					6.02
Loan-to-Value Ratio	85%	Surveyed Rates					5.72
Equity Dividend Rate	7.28%						
Maximum							
Spread Over 10-Year Treasury	6.58%	DCR Technique		2.10	0.128953	0.50	13.54
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	10.00%	Mortgage		50%	0.128953	0.064476	
Amortization	15	Equity		50%	0.164050	0.082025	
Mortgage Constant	0.128953	OAR					14.65
Loan-to-Value Ratio	50%	Surveyed Rates					13.92
Equity Dividend Rate	16.41%						
Average							
Spread Over 10-Year Treasury	3.00%	DCR Technique		1.43	0.080978	0.71	8.30
Debt Coverage Ratio	1.43	Band of Investment Technique					
Interest Rate	6.42%	Mortgage		71%	0.080978	0.057889	
Amortization	25	Equity		29%	0.123006	0.035073	
Mortgage Constant	0.080978	OAR					9.30
Loan-to-Value Ratio	71.5%	Surveyed Rates					10.11
Equity Dividend Rate	12.3%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* RETAIL - ANCHORED CENTERS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.05	0.057984	0.85	5.18
Debt Coverage Ratio	1.05	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		85%	0.057984	0.049286	
Amortization	30	Equity		15%	0.072840	0.010926	
Mortgage Constant	0.057984	OAR					6.02
Loan-to-Value Ratio	85%	Surveyed Rates					5.72
Equity Dividend Rate	7.28%						
Maximum							
Spread Over 10-Year Treasury	5.43%	DCR Technique		1.85	0.120644	0.60	13.39
Debt Coverage Ratio	1.85	Band of Investment Technique					
Interest Rate	8.85%	Mortgage		60%	0.120644	0.072386	
Amortization	15	Equity		40%	0.152050	0.060820	
Mortgage Constant	0.120644	OAR					13.32
Loan-to-Value Ratio	60%	Surveyed Rates					12.65
Equity Dividend Rate	15.21%						
Average							
Spread Over 10-Year Treasury	3.06%	DCR Technique		1.45	0.084516	0.73	8.88
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	6.48%	Mortgage		73%	0.084516	0.061274	
Amortization	23	Equity		28%	0.108485	0.029833	
Mortgage Constant	0.084516	OAR					9.11
Loan-to-Value Ratio	73%	Surveyed Rates					10.02
Equity Dividend Rate	10.85%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
RETAIL - UN-ANCHORED CENTERS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.88%	DCR Technique		1.30	0.065345	0.70	5.95
Debt Coverage Ratio	1.30	Band of Investment Technique					
Interest Rate	4.30%	Mortgage		70%	0.065345	0.045741	
Amortization	25	Equity		30%	0.074840	0.022452	
Mortgage Constant	0.065345	OAR					6.82
Loan-to-Value Ratio	70%	Surveyed Rates					6.48
Equity Dividend Rate	7.48%						
Maximum							
Spread Over 10-Year Treasury	6.58%	DCR Technique		2.10	0.128953	0.60	13.54
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	10.00%	Mortgage		50%	0.128953	0.064476	
Amortization	15	Equity		50%	0.164050	0.082025	
Mortgage Constant	0.128953	OAR					14.65
Loan-to-Value Ratio	50%	Survey					13.92
Equity Dividend Rate	16.41%						
Average							
Spread Over 10-Year Treasury	3.73%	DCR Technique		1.70	0.094119	0.60	9.60
Debt Coverage Ratio	1.70	Band of Investment Technique					
Interest Rate	7.15%	Mortgage		60%	0.094119	0.056472	
Amortization	20	Equity		40%	0.114985	0.045994	
Mortgage Constant	0.094119	OAR					10.25
Loan-to-Value Ratio	60%	Surveyed Rates					10.75
Equity Dividend Rate	11.50%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
RETAIL - FREE STANDING

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.71%	DCR Technique		1.18	0.058193	0.85	5.81
Debt Coverage Ratio	1.18	Band of Investment Technique					
Interest Rate	4.13%	Mortgage		85%	0.058193	0.049464	
Amortization	30	Equity		15%	0.072340	0.010851	
Mortgage Constant	0.058193	OAR					6.03
Loan-to-Value Ratio	85%	Surveyed Rates					6.10
Equity Dividend Rate	7.23%						
Maximum							
Spread Over 10-Year Treasury	4.89%	DCR Technique		1.73	0.128770	0.60	13.33
Debt Coverage Ratio	1.73	Band of Investment Technique					
Interest Rate	9.98%	Mortgage		60%	0.128770	0.077262	
Amortization	15	Equity		40%	0.156550	0.062620	
Mortgage Constant	0.128770	OAR					13.99
Loan-to-Value Ratio	60%	Surveyed Rates					13.29
Equity Dividend Rate	15.66%						
Average							
Spread Over 10-Year Treasury	2.80%	DCR Technique		1.45	0.082652	0.73	8.66
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	6.22%	Mortgage		73%	0.082652	0.059923	
Amortization	23	Equity		28%	0.110235	0.030314	
Mortgage Constant	0.082652	OAR					9.02
Loan-to-Value Ratio	73%	Surveyed Rates					10.38
Equity Dividend Rate	11.02%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*							
RETAIL - CONVENIENCE STORES/GAS STATIONS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.78%	DCR Technique		1.50	0.058682	0.70	6.16
Debt Coverage Ratio	1.50	Band of Investment Technique					
Interest Rate	4.20%	Mortgage		70%	0.058682	0.041077	
Amortization	30	Equity		30%	0.073840	0.022152	
Mortgage Constant	0.058682	OAR					6.32
Loan-to-Value Ratio	70%	Surveyed Rates					6.01
Equity Dividend Rate	7.38%						
Maximum							
Spread Over 10-Year Treasury	6.01%	DCR Technique		1.60	0.124764	0.60	9.98
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	9.43%	Mortgage		50%	0.124764	0.062382	
Amortization	15	Equity		50%	0.158050	0.079025	
Mortgage Constant	0.124764	OAR					14.14
Loan-to-Value Ratio	50%	Surveyed Rates					13.43
Equity Dividend Rate	15.81%						
Average							
Spread Over 10-Year Treasury	3.39%	DCR Technique		1.55	0.086990	0.60	8.09
Debt Coverage Ratio	1.55	Band of Investment Technique					
Interest Rate	6.81%	Mortgage		60%	0.086990	0.052194	
Amortization	23	Equity		40%	0.111735	0.044694	
Mortgage Constant	0.086990	OAR					9.69
Loan-to-Value Ratio	60%	Surveyed Rates					8.49
Equity Dividend Rate	11.17%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* SELF-STORAGE - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	**DCR Technique**		1.10	0.057984	0.80	5.10
Debt Coverage Ratio	1.10	**Band of Investment Technique**					
Interest Rate	4.10%	Mortgage		80%	0.057984	0.046387	
Amortization	30	Equity		20%	0.089950	0.017990	
Mortgage Constant	0.057984	OAR					6.44
Loan-to-Value Ratio	80%	**Surveyed Rates**					6.12
Equity Dividend Rate	9.00%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.60	0.124440	0.50	16.18
Debt Coverage Ratio	2.60	**Band of Investment Technique**					
Interest Rate	9.38%	Mortgage		50%	0.124440	0.062220	
Amortization	15	Equity		50%	0.165540	0.082770	
Mortgage Constant	0.124440	OAR					14.50
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.77
Equity Dividend Rate	16.55%						
Average							
Spread Over 10-Year Treasury	5.02%	**DCR Technique**		1.49	0.093850	0.69	9.66
Debt Coverage Ratio	1.49	**Band of Investment Technique**					
Interest Rate	8.44%	Mortgage		69%	0.093850	0.064805	
Amortization	27	Equity		31%	0.131525	0.040705	
Mortgage Constant	0.093850	OAR					10.55
Loan-to-Value Ratio	69.1%	**Surveyed Rates**					11.24
Equity Dividend Rate	13.2%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010* SELF-STORAGE - CLIMATE CONTROLLED							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.88%	**DCR Technique**		1.40	0.059385	0.65	5.40
Debt Coverage Ratio	1.40	**Band of Investment Technique**					
Interest Rate	4.30%	Mortgage		65%	0.059385	0.038600	
Amortization	30	Equity		35%	0.091950	0.032183	
Mortgage Constant	0.059385	OAR					7.08
Loan-to-Value Ratio	65%	**Surveyed Rates**					6.72
Equity Dividend Rate	9.20%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.60	0.124440	0.50	16.18
Debt Coverage Ratio	2.60	**Band of Investment Technique**					
Interest Rate	9.38%	Mortgage		50%	0.124440	0.062220	
Amortization	15	Equity		50%	0.165540	0.082770	
Mortgage Constant	0.124440	OAR					14.50
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.77
Equity Dividend Rate	16.55%						
Average							
Spread Over 10-Year Treasury	3.47%	**DCR Technique**		2.00	0.089423	0.68	10.28
Debt Coverage Ratio	2.00	**Band of Investment Technique**					
Interest Rate	7.14%	Mortgage		58%	0.089423	0.051418	
Amortization	23	Equity		43%	0.125866	0.053493	
Mortgage Constant	0.089423	OAR					10.49
Loan-to-Value Ratio	58%	**Surveyed Rates**					10.89
Equity Dividend Rate	12.59%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*							
SELF-STORAGE - MINI STORAGE							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.68%	DCR Technique		1.10	0.057984	0.80	5.10
Debt Coverage Ratio	1.10	Band of Investment Technique					
Interest Rate	4.10%	Mortgage		80%	0.057984	0.046387	
Amortization	30	Equity		20%	0.089950	0.017990	
Mortgage Constant	0.057984	OAR					6.44
Loan-to-Value Ratio	80%	Surveyed Rates					6.12
Equity Dividend Rate	9.00%						
Maximum							
Spread Over 10-Year Treasury	4.81%	DCR Technique		2.25	0.116277	0.60	15.70
Debt Coverage Ratio	2.25	Band of Investment Technique					
Interest Rate	8.23%	Mortgage		60%	0.116277	0.069766	
Amortization	15	Equity		40%	0.153540	0.061416	
Mortgage Constant	0.116277	OAR					13.12
Loan-to-Value Ratio	60%	Surveyed Rates					12.46
Equity Dividend Rate	16.35%						
Average							
Spread Over 10-Year Treasury	2.75%	DCR Technique		1.61	0.082275	0.70	9.27
Debt Coverage Ratio	1.61	Band of Investment Technique					
Interest Rate	6.17%	Mortgage		70%	0.082275	0.057592	
Amortization	23	Equity		30%	0.118566	0.035570	
Mortgage Constant	0.082275	OAR					9.32
Loan-to-Value Ratio	70%	Surveyed Rates					11.45
Equity Dividend Rate	11.86%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
SPECIAL PURPOSE - ALL TYPES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.85%	**DCR Technique**		1.15	0.066413	0.80	6.11
Debt Coverage Ratio	1.15	**Band of Investment Technique**					
Interest Rate	5.27%	Mortgage		80%	0.066413	0.053131	
Amortization	30	Equity		20%	0.080500	0.016100	
Mortgage Constant	0.066413	OAR					6.92
Loan-to-Value Ratio	80%	**Surveyed Rates**					6.58
Equity Dividend Rate	8.05%						
Maximum							
Spread Over 10-Year Treasury	12.20%	**DCR Technique**		2.05	0.173075	0.50	17.74
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	15.62%	Mortgage		50%	0.173075	0.086538	
Amortization	15	Equity		50%	0.172620	0.086310	
Mortgage Constant	0.173075	OAR					17.28
Loan-to-Value Ratio	50%	**Surveyed Rates**					16.42
Equity Dividend Rate	17.26%						
Average							
Spread Over 10-Year Treasury	5.05%	**DCR Technique**		1.70	0.103940	0.63	11.19
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	8.47%	Mortgage		63%	0.103940	0.065829	
Amortization	20	Equity		37%	0.131166	0.048094	
Mortgage Constant	0.103940	OAR					11.39
Loan-to-Value Ratio	63.3%	**Surveyed Rates**					11.41
Equity Dividend Rate	13.12%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
SPECIAL PURPOSE - SCHOOLS & DAYCARE CENTERS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.85%	**DCR Technique**		1.15	0.066413	0.80	6.11
Debt Coverage Ratio	1.15	**Band of Investment Technique**					
Interest Rate	5.27%	Mortgage		80%	0.066413	0.053131	
Amortization	30	Equity		20%	0.080500	0.016100	
Mortgage Constant	0.066413	OAR					6.92
Loan-to-Value Ratio	80%	**Surveyed Rates**					6.58
Equity Dividend Rate	8.05%						
Maximum							
Spread Over 10-Year Treasury	8.20%	**DCR Technique**		1.80	0.140076	0.60	15.13
Debt Coverage Ratio	1.80	**Band of Investment Technique**					
Interest Rate	11.62%	Mortgage		60%	0.140076	0.084046	
Amortization	15	Equity		40%	0.160620	0.064248	
Mortgage Constant	0.140076	OAR					14.83
Loan-to-Value Ratio	60%	**Surveyed Rates**					14.09
Equity Dividend Rate	16.06%						
Average							
Spread Over 10-Year Treasury	5.03%	**DCR Technique**		1.48	0.099197	0.70	10.24
Debt Coverage Ratio	1.48	**Band of Investment Technique**					
Interest Rate	8.45%	Mortgage		70%	0.099197	0.069438	
Amortization	23	Equity		30%	0.116554	0.034966	
Mortgage Constant	0.099197	OAR					10.44
Loan-to-Value Ratio	70%	**Surveyed Rates**					10.26
Equity Dividend Rate	11.66%						

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RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*							
SPECIAL PURPOSE - CHURCHES/TEMPLES/SYNAGOGUES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.05%	DCR Technique		1.40	0.082343	0.65	7.49
Debt Coverage Ratio	1.40	Band of Investment Technique					
Interest Rate	5.47%	Mortgage		65%	0.082343	0.053523	
Amortization	20	Equity		35%	0.082500	0.028875	
Mortgage Constant	0.082343	OAR					8.24
Loan-to Value Ratio	65%	Surveyed Rates					7.83
Equity Dividend Rate	8.25%						
Maximum							
Spread Over 10-Year Treasury	12.20%	DCR Technique		2.05	0.173075	0.50	17.74
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	15.62%	Mortgage		50%	0.173075	0.086538	
Amortization	15	Equity		50%	0.172620	0.086310	
Mortgage Constant	0.173075	OAR					17.28
Loan-to Value Ratio	50%	Surveyed Rates					16.42
Equity Dividend Rate	17.26%						
Average							
Spread Over 10-Year Treasury	7.13%	DCR Technique		2.00	0.125423	0.58	14.42
Debt Coverage Ratio	2.00	Band of Investment Technique					
Interest Rate	10.55%	Mortgage		58%	0.125423	0.072118	
Amortization	18	Equity		43%	0.123054	0.052298	
Mortgage Constant	0.125423	OAR					12.44
Loan-to Value Ratio	58%	Surveyed Rates					11.72
Equity Dividend Rate	12.31%						

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Land Leases

The following table summarizes prevailing land lease capitalization and discount rates. The former reflect initial rates of return on appraised values for vacant land proposed for development. They do not address increases in land lease payments or the reversion but may include percentage rent. The latter are internal rates of return being achieved by landowners on improved properties. As such, they include changes in land lease payments, percentage rent where applicable, and the reversion of the entire property at the termination of the lease. Total lease terms range from 40 to 99 years, while fixed rent periods range from one to 10 years. Generally, short-term (1-3 years) fixed rent periods auto-adjust based on a national reference rate such as the Consumer Price Index, while long-term (5-10 years) fixed rent periods are based on appraised values but are often subject to negotiation and/or arbitration.

RealtyRates.com INVESTOR SURVEY - 3rd Quarter 2010*
LAND LEASES

	Capitalization Rates			Discount Rates		
Property Type	Min	Max	Avg	Min	Max	Avg
Apartments	3.50%	11.37%	7.67%	6.10%	11.87%	8.67%
Golf	4.02%	16.96%	11.14%	6.62%	17.46%	12.14%
Health Care/Senior Housing	4.36%	12.00%	8.09%	6.62%	17.46%	12.14%
Industrial	3.50%	11.27%	7.81%	6.10%	11.77%	8.81%
Lodging	3.97%	16.68%	8.52%	6.57%	17.18%	9.52%
Mobile Home/RV Park	3.72%	12.00%	8.57%	6.32%	12.50%	9.57%
Office	3.50%	11.38%	7.74%	6.10%	11.88%	8.74%
Restaurant	5.12%	16.94%	9.64%	7.72%	17.44%	10.64%
Retail	3.50%	12.00%	7.92%	6.10%	12.50%	8.92%
Self-Storage	3.50%	11.38%	9.94%	6.10%	11.88%	10.94%
Special Purpose	4.67%	17.62%	9.97%	7.09%	19.26%	10.11%
All Properties	3.50%	17.62%	8.62%	6.10%	17.46%	10.01%

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Glossary

Amortization: Years required at the specified interest rate to pay off the entire mortgage, including principal and interest, with a level payment.

Band of Investment Technique: A method of calculating the Overall Capitalization Rate via a weighted average of Mortgage and Equity requirements. Calculated as:

(LTV x Mortgage Constant) + (Equity-to-Value Ratio x Equity Dividend Rate) = OAR

Debt Coverage Ratio (DCR): Ratio of annual mortgage payment, including interest and principal, to total net operating income (NOI).

Debt Coverage Ratio Technique: A method of calculating the Overall Capitalization Rate (OAR) based on the Debt Coverage Ratio (DCR):

DCR x LTV x Mortgage Constant = OAR.

Discount Rate: An annual competitive rate of return on total invested capital necessary to compensate the investor for the risks inherent in a particular investment. A yield rate used to convert future payments or receipts into present value.

Equity Component: Property value less mortgage component.

Equity Dividend: The dollar return to the equity component:

Net Operating income - Debt Service = Equity Dividend

Equity Dividend Rate: Rate of return to the equity component:

NOI - Debt Service = Equity Dividend / Equity Investment = Equity Dividend Rate

Interest Rate: Generally calculated as Corresponding (to actual term of loan) Treasury Rate + Spread Over Base. Some, including RealtyRates.com, utilize the 10-Year Treasury throughout.

Mortgage Constant: A factor which when applied to the total mortgage, results in the periodic payment necessary to fully amortize a loan at the specified interest rate and amortization period. Mortgage constants may be expressed as annual or monthly. RealtyRates.com employs annual constants.

Net Operating Income (NOI): Income net of all operating costs including vacancy and collection loss but not including debt service. Appraisers also typically expense reserves for repairs and replacements. However, because reserves are not usually reported along with other transaction data, RealtyRates.com tracks lender requirements but does not include them in calculations.

Overall Capitalization Rate (OAR): Ratio of Net Operating Income to property value or sales price.

Spread Over Base: Difference between a specified index and the mortgage interest rate. Most common indices are US Treasury Bonds, Prime Interest Rate and London Interbank Offering Rate (LIBOR).

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Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole.

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Make your check or money order payable to:
Robert G. Watts
341-61st Street West
Bradenton, FL 34209-2440

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

MOULTONBOROUGH, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	C10	043/ / 007/000 000/0	96 HOLLAND STREET	0001	10	78,000	10,800	26,880	40,320	0.094	428,900	42890.00
APT	C10	052/ / 025/000 000/0	959 WHITTIER HIGHWAY	0001	8	84,000	8,400	30,240	45,360	0.094	482,600	60325.00
APT	WA1	216/ / 004/000 000/0	14 CARRIAGE ROAD	0001	7	57,600	5,760	20,736	31,104	0.094	330,900	47271.43
BANK	C20	052/ / 015/000 000/0	960 WHITTIER HIGHWAY	0001	4,305	76,758	3,838	7,292	65,628	0.093	705,700	163.93
BANK	C20	052/ / 030/000 000/0	991 WHITTIER HIGHWAY	0001	3,438	66,628	3,331	6,330	56,967	0.093	612,500	178.16
BANK	C30	169/ / 005/000 000/0	28 WHITTIER HIGHWAY	0001	3,428	61,121	1,834	5,039	54,248	0.093	583,300	170.16
CARS	C10	018/ / 019/000 000/0	22 AIRPORT ROAD	0001	3,550	36,033	1,081	5,243	29,709	0.097	306,300	86.28
CARS	C10	023/ / 039/000 000/0	1146 WHITTIER HIGHWA	0001	7,360	37,350	1,867	8,871	26,612	0.097	274,400	37.28
CARS	0001	041/ / 003/000 000/0	323 SHERIDAN ROAD	0001	1,536	16,220	811	2,311	13,098	0.097	135,000	87.89
CARS	C10	044/ / 029/000 000/0	1120 WHITTIER HIGHWA	0001	3,888	30,637	1,532	4,366	24,739	0.097	255,000	65.59
CARS	C10	044/ / 030/000 000/0	1110 WHITTIER HIGHWA	0001	4,545	42,678	2,134	6,082	34,462	0.097	355,300	78.17
CARS	0001	138/ / 014/000 000/0	12/13 LEIGHTON LANE	0001	5,062	34,762	2,186	5,693	26,883	0.097	277,100	54.74
CARS	C10	176/ / 001/000 000/0	459 MOULTONBORO NECK	0001	3,500	24,815	744	3,611	20,460	0.097	210,900	60.26
FF	C20	170/ / 018/000 000/0	9 WHITTIER HIGHWAY	0001	664	18,134	544	1,495	16,095	0.093	173,100	260.69
IND	C10	018/ / 017/000 000/0	1241 WHITTIER HIGHWA	0001	6,960	50,042	2,502	14,262	33,278	0.092	361,700	51.97
IND	C10	116/ / 004/000 000/0	492 WHITTIER HIGHWAY	0001	23,342	95,235	2,857	19,630	72,748	0.092	790,700	33.87
IND	C30	141/ / 003/000 000/0	130 WHITTIER HIGHWAY	0001	21,506	173,123	8,656	30,838	133,629	0.092	1,452,500	67.54
IND	C20	170/ / 017/000 000/0	5 WHITTIER HIGHWAY	0001	2,180	23,326	700	2,885	19,741	0.092	214,600	98.44
IND	C10	408/ / 001/000 000/0	455 OSSIPEE PARK ROA	0001	69,281	353,000	17,980	51,738	283,282	0.092	3,079,200	44.45
MIX	C10	023/ / 014/000 000/0	1173/1195 WHITTIER H	0001	4,781	65,278	4,376	14,141	46,761	0.100	467,600	97.80
MIX	0001	065/ / 008/000 000/0	36/38 SHERIDAN ROAD	0001	2,524	56,591	2,661	23,373	30,557	0.083	370,400	146.75
MIX	C10	116/ / 003/000 000/0	494 WHITTIER HIGHWAY	0001	6,946	65,238	3,972	12,385	48,881	0.100	488,800	70.37
MIX	C10	135/ / 007/000 000/0	376 WHITTIER HIGHWAY	0001	8,477	65,809	3,801	16,880	45,128	0.100	451,300	53.24
MIX	0001	135/ / 021/000 000/0	344 WHITTIER HIGHWAY	0001	5,024	112,952	19,068	17,784	76,100	0.100	761,000	151.47
MIX	C30	224/ / 011/000 000/0	932/936 MOULTONBORO	0001	5,660	67,136	2,320	12,650	52,166	0.100	521,700	92.17
OFF	C30	052/ / 016/000 000/0	954 WHITTIER HIGHWAY	0001	4,704	64,727	6,473	14,564	43,690	0.097	450,400	95.75
OFF	C20	052/ / 029/000 000/0	977 WHITTIER HIGHWAY	0001	2,755	24,051	722	4,957	18,372	0.097	189,400	68.75
OFF	C10	066/ / 017/000 000/0	903 WHITTIER HIGHWAY	0001	2,172	29,517	590	4,701	24,226	0.097	249,800	115.01
OFF	C10	115/ / 008/000 000/0	396 WHITTIER HIGHWAY	0001	7,500	72,000	3,600	17,100	51,300	0.097	528,900	70.52
OFF	C10	115/ / 009/000 000/0	392 WHITTIER HIGHWAY	0001	4,003	50,078	1,502	12,144	36,432	0.097	375,600	93.83
OFF	C10	135/ / 001/000 000/0	388 WHITTIER HIGHWAY	0001	13,050	67,082	3,354	15,932	47,796	0.097	492,700	37.75
OFF	C30	141/ / 010/000 000/0	67 WHITTIER HIGHWAY	0001	11,684	102,235	3,067	21,073	78,095	0.097	805,100	68.91
OFF	C30	141/ / 015/000 000/0	15 GLIDDEN ROAD	0001	7,330	74,619	3,731	17,722	53,166	0.097	548,100	74.77
OFF	C30	169/ / 004/000 000/0	32 WHITTIER HIGHWAY	0001	7,888	56,794	2,840	13,758	40,196	0.097	414,400	52.54
REST	C10	044/ / 025/000 000/0	1094 WHITTIER HIGHWA	0001	2,340	29,016	2,902	5,223	20,891	0.092	227,100	97.05
REST	C10	050/ / 009/000 000/0	240 GOV. WENTWORTH H	0001	6,003	51,026	3,062	8,154	39,810	0.092	432,700	72.08
REST	C20	052/ / 002/000 000/0	5 OLD ROUTE 109	0001	7,138	60,673	6,067	13,652	40,954	0.092	445,200	62.37
REST	0001	064/ / 007/000 000/0	85 SHERIDAN ROAD	0001	736	7,934	397	1,131	6,406	0.092	69,600	94.57
REST	C10	065/ / 001/000 000/0	882 WHITTIER HIGHWAY	0001	3,698	51,772	3,106	8,273	40,393	0.083	487,800	131.91
REST	C10	068/ / 014/000 000/0	128 LEE ROAD	0001	8,434	71,689	7,169	12,904	51,616	0.092	561,000	66.52
REST	C10	076/ / 014/000 000/0	734 WHITTIER HIGHWAY	0001	3,016	54,529	3,272	8,714	42,543	0.092	462,400	153.32
REST	C10	103/ / 005/000 000/0	520 WHITTIER HIGHWAY	0001	3,840	53,146	3,189	8,493	41,464	0.092	450,700	117.37
REST	C10	103/ / 007/000 000/0	512 WHITTIER HIGHWAY	0001	3,522	34,903	3,490	6,283	25,130	0.092	273,200	77.57
REST	C10	135/ / 045/000 000/0	377 WHITTIER HIGHWAY	0001	2,316	50,605	5,061	5,693	39,851	0.092	433,200	187.05
REST	C20	169/ / 068/000 000/0	17 WHITTIER HIGHWAY	0001	2,697	28,615	1,717	5,380	21,518	0.092	233,900	86.73
RET	C20	052/ / 022/000 000/0	949 WHITTIER HIGHWAY	0001	3,787	37,677	1,888	10,134	25,655	0.097	264,500	69.84

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

MOULTONBOROUGH, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RET	C20	052/ / 034/000 000/0	1011 WHITTIER HIGHWA	0001	9,242	73,566	4,414	17,634	51,518	0.097	531,100	57.47
RET	C10	103/ / 009/000 000/0	517 WHITTIER HIGHWAY	0001	3,276	30,762	3,076	8,306	19,380	0.097	199,800	60.99
RET	C10	115/ / 002/000 000/0	454 WHITTIER HIGHWAY	0001	5,500	62,535	3,752	14,696	44,087	0.087	505,000	91.82
RET	C10	115/ / 007/000 000/0	398 WHITTIER HIGHWAY	0001	3,000	34,980	1,549	6,258	27,173	0.097	280,100	93.37
RET	C10	115/ / 011/000 000/0	397 WHITTIER HIGHWAY	0001	5,611	53,746	3,108	8,729	41,909	0.097	432,100	77.01
RET	C20	135/ / 032/000 000/0	349 WHITTIER HIGHWAY	0001	15,600	98,748	9,875	26,662	62,211	0.097	641,400	41.12
RET	C30	141/ / 004/000 000/0	118 WHITTIER HIGHWAY	0001	5,732	82,922	5,735	22,159	55,028	0.097	567,300	98.97
RET	C30	141/ / 006/000 000/0	78 WHITTIER HIGHWAY	0001	6,000	54,000	3,240	10,787	39,973	0.097	412,100	68.68
RET	C20	142/ / 001/000 000/0	268 WHITTIER HIGHWAY	0001	7,200	165,600	8,280	15,732	141,588	0.097	1,459,700	202.74
RET	C30	169/ / 001/000 000/0	68/70/72 WHITTIER HI	0001	18,434	190,791	12,782	34,591	143,418	0.097	1,478,500	80.21
RET	C30	169/ / 003/000 000/0	60/62 WHITTIER HIGHW	0001	23,681	165,301	29,356	39,569	96,376	0.097	993,600	41.96
ROOM	C20	043/ / 019/000 000/0	1040 WHITTIER HIGHWA	0001	18	473,040	189,216	227,059	56,765	0.117	486,800	27044.44
ROOM	C20	135/ / 022/000 000/0	340 WHITTIER HIGHWAY	0001	28	529,805	250,000	230,000	49,805	0.127	391,500	13982.14
WHSE	SL1	018/ / 011/000 001/0	AIRPORT LAND	0001	1,700	4,896	979	734	3,183	0.094	33,900	19.94
WHSE	0001	018/ / 026/000 000/0	55 EVANS ROAD	0001	2,400	19,176	575	3,953	14,648	0.094	155,800	64.92
WHSE	C10	018/ / 032/000 000/0	1298 WHITTIER HIGHWA	0001	42,400	153,592	15,359	34,558	103,675	0.094	1,102,900	26.01
WHSE	BY1	023/ / 002/000 000/0	SKYLINE DRIVE	0001	3,850	24,217	1,211	5,752	17,254	0.094	183,600	47.69
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	970	3,453	691	518	2,244	0.094	23,900	24.64
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	1,019	3,536	707	530	2,299	0.094	24,500	24.04
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	973	3,464	693	520	2,251	0.094	23,900	24.56
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	1,017	3,529	353	476	2,700	0.094	28,700	28.22
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	983	3,470	694	521	2,255	0.094	24,000	24.42
WHSE	0001	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	1,012	3,522	704	528	2,290	0.094	24,400	24.11
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	974	3,458	346	584	2,528	0.094	26,900	27.62
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	1,025	3,547	355	599	2,593	0.094	27,600	26.93
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	971	3,457	691	519	2,247	0.094	23,900	24.61
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	1,023	3,550	710	533	2,307	0.103	22,300	21.80
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	1,025	3,547	709	532	2,306	0.094	24,500	23.90
WHSE	0001	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	1,012	3,522	704	528	2,290	0.094	24,400	24.11
WHSE	C10	023/ / 036/000 000/0	1204 WHITTIER HIGHWA	0001	53,940	243,474	12,174	55,936	175,364	0.094	1,865,600	34.59
WHSE	C10	023/ / 037/000 000/0	1180/1190 WHITTIER H	0001	8,200	55,192	2,760	13,109	39,323	0.094	418,300	51.01
WHSE	C10	043/ / 017/000 000/0	1060 WHITTIER HIGHWA	0001	228	205,200	61,560	50,274	93,366	0.094	993,300	4356.58
WHSE	C10	044/ / 033/000 000/0	1070 WHITTIER HIGHWA	0001	10,000	60,400	3,020	14,345	43,035	0.094	457,800	45.78
WHSE	C10	065/ / 014/000 000/0	891 WHITTIER HIGHWAY	0001	2,400	28,032	561	5,357	22,114	0.094	235,300	98.04
WHSE	C10	076/ / 001/000 000/0	832 WHITTIER HIGHWAY	0001	9,720	68,720	3,436	9,793	55,491	0.094	590,300	60.73
WHSE	0001	094/ / 005/001 000/0	111 OLD MOUNTAIN RO	0001	3,564	26,124	784	6,335	19,005	0.085	224,600	63.02
WHSE	0001	103/ / 003/000 000/0	548/550 WHITTIER HIG	0001	97	108,960	15,865	33,015	60,080	0.094	639,100	6588.66
WHSE	C30	141/ / 008/000 000/0	61 WHITTIER HIGHWAY	0001	7,580	50,179	2,509	12,691	34,979	0.094	372,100	49.09
WHSE	C30	141/ / 014/000 000/0	121 WHITTIER HIGHWAY	0001	8,550	60,957	4,755	15,587	40,615	0.094	432,100	50.54
WHSE	0001	252/ / 024/000 000/0	344 WINAUKEE ROAD	0001	5,400	32,292	1,615	7,669	23,008	0.094	244,800	45.33
					581,950	6,064,416	839,857	1,504,418	3,720,141		39,113,700	

Record Count: 86

INCOME/COST COMPARISON REPORT FOR YEAR 2009

MOULTONBOROUGH, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
896	043/ / 007/000 000/0	96 HOLLAND STREET	C10	1120	APT	10 UNITS	428,900	424,100	0.99
828	052/ / 025/000 000/0	959 WHITTIER HIGHWAY	C10	1110	APT	8 UNITS	482,600	473,500	0.98
6398	216/ / 004/000 000/0	14 CARRIAGE ROAD	WA1	3030	APT	7 UNITS	330,900	336,600	1.02
816	052/ / 015/000 000/0	960 WHITTIER HIGHWAY	C20	3410	BANK		705,700	676,400	0.96
834	052/ / 030/000 000/0	991 WHITTIER HIGHWAY	C20	3410	BANK		612,500	602,600	0.98
4673	169/ / 005/000 000/0	28 WHITTIER HIGHWAY	C30	3410	BANK		583,300	585,700	1.00
7057	018/ / 019/000 000/0	22 AIRPORT ROAD	C10	3300	CARS		306,300	307,400	1.00
854	023/ / 039/000 000/0	1146 WHITTIER HIGHWA	C10	3320	CARS		274,400	338,400	1.23
784	041/ / 003/000 000/0	323 SHERIDAN ROAD	0001	3320	CARS		135,000	125,500	0.93
858	044/ / 029/000 000/0	1120 WHITTIER HIGHWA	C10	3320	CARS		255,000	252,500	0.99
857	044/ / 030/000 000/0	1110 WHITTIER HIGHWA	C10	3320	CARS		355,300	349,600	0.98
3101	138/ / 014/000 000/0	12/13 LEIGHTON LANE	0001	3320	CARS		277,100	257,000	0.93
544	176/ / 001/000 000/0	459 MOULTONBORO NECK	C10	4010	CARS		210,900	200,700	0.95
4644	170/ / 018/000 000/0	9 WHITTIER HIGHWAY	C20	3260	FF		173,100	171,200	0.99
2062	018/ / 017/000 000/0	1241 WHITTIER HIGHWA	C10	4000	IND	OFC/IND/WHSE	361,700	371,100	1.03
3252	116/ / 004/000 000/0	492 WHITTIER HIGHWAY	C10	4022	IND		790,700	810,100	1.02
6227	141/ / 003/000 000/0	130 WHITTIER HIGHWAY	C30	4000	IND		1,452,500	1,392,700	0.96
4643	170/ / 017/000 000/0	5 WHITTIER HIGHWAY	C20	3220	IND		214,600	198,800	0.93
7249	408/ / 001/000 000/0	455 OSSIPEE PARK ROA	C10	4000	IND		3,079,200	2,841,500	0.92
2058	023/ / 014/000 000/0	1173/1195 WHITTIER H	C10	3222	MIX		467,600	472,200	1.01
1158	065/ / 008/000 000/0	36/38 SHERIDAN ROAD	0001	0316	MIX	TWO BUILDINGS EACH WITH TWO 2 BR UNITS	370,400	400,000	1.08
3251	116/ / 003/000 000/0	494 WHITTIER HIGHWAY	C10	3222	MIX		488,800	510,800	1.05
3263	135/ / 007/000 000/0	376 WHITTIER HIGHWAY	C10	3380	MIX		451,300	461,100	1.02
2260	135/ / 021/000 000/0	344 WHITTIER HIGHWAY	0001	3160	MIX		761,000	789,900	1.04
5071	224/ / 011/000 000/0	932/936 MOULTONBORO	C30	3220	MIX		521,700	526,800	1.01
818	052/ / 016/000 000/0	954 WHITTIER HIGHWAY	C30	3400	OFF		450,400	480,600	1.07
833	052/ / 029/000 000/0	977 WHITTIER HIGHWAY	C20	3400	OFF		189,400	203,700	1.08
1172	066/ / 017/000 000/0	903 WHITTIER HIGHWAY	C10	3520	OFF		249,800	245,600	0.98
3260	115/ / 008/000 000/0	396 WHITTIER HIGHWAY	C10	3400	OFF		528,900	526,000	0.99
3261	115/ / 009/000 000/0	392 WHITTIER HIGHWAY	C10	3400	OFF		375,600	376,100	1.00
3262	135/ / 001/000 000/0	388 WHITTIER HIGHWAY	C10	3160	OFF		492,700	506,000	1.03
4657	141/ / 010/000 000/0	67 WHITTIER HIGHWAY	C30	3400	OFF		805,100	819,600	1.02
4662	141/ / 015/000 000/0	15 GLIDDEN ROAD	C30	3400	OFF		548,100	551,700	1.01
4672	169/ / 004/000 000/0	32 WHITTIER HIGHWAY	C30	3400	OFF		414,400	442,300	1.07
860	044/ / 025/000 000/0	1094 WHITTIER HIGHWA	C10	3260	REST		227,100	206,100	0.91
928	050/ / 009/000 000/0	240 GOV. WENTWORTH H	C10	3260	REST		432,700	441,400	1.02
871	052/ / 002/000 000/0	5 OLD ROUTE 109	C20	3260	REST		445,200	193,200	0.43
908	064/ / 007/000 000/0	85 SHERIDAN ROAD	0001	3770	REST		69,600	68,400	0.98
3209	065/ / 001/000 000/0	882 WHITTIER HIGHWAY	C10	3260	REST		487,800	498,700	1.02
1258	068/ / 014/000 000/0	128 LEE ROAD	C10	3260	REST		561,000	555,100	0.99
1117	076/ / 014/000 000/0	734 WHITTIER HIGHWAY	C10	3260	REST		462,400	435,900	0.94
3247	103/ / 005/000 000/0	520 WHITTIER HIGHWAY	C10	3260	REST		450,700	441,000	0.98
3250	103/ / 007/000 000/0	512 WHITTIER HIGHWAY	C10	3220	REST		273,200	182,100	0.67
6509	135/ / 045/000 000/0	377 WHITTIER HIGHWAY	C10	3260	REST		433,200	398,100	0.92
4648	169/ / 068/000 000/0	17 WHITTIER HIGHWAY	C20	3260	REST		233,900	240,700	1.03
6764	052/ / 022/000 000/0	949 WHITTIER HIGHWAY	C20	3220	RET		264,500	281,400	1.06

INCOME/COST COMPARISON REPORT FOR YEAR 2009
MOULTONBOROUGH, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
838	052/ / 034/000 000/0	1011 WHITTIER HIGHWA	C20	3220	RET		531,100	555,400	1.05
1127	103/ / 009/000 000/0	517 WHITTIER HIGHWAY	C10	3220	RET		199,800	204,000	1.02
3254	115/ / 002/000 000/0	454 WHITTIER HIGHWAY	C10	3230	RET		505,000	506,300	1.00
3259	115/ / 007/000 000/0	398 WHITTIER HIGHWAY	C10	3220	RET		280,100	296,200	1.06
6513	115/ / 011/000 000/0	397 WHITTIER HIGHWAY	C10	3220	RET		432,100	437,200	1.01
2238	135/ / 032/000 000/0	349 WHITTIER HIGHWAY	C20	3210	RET		641,400	649,500	1.01
6212	141/ / 004/000 000/0	118 WHITTIER HIGHWAY	C30	0323	RET		567,300	566,600	1.00
6214	141/ / 006/000 000/0	78 WHITTIER HIGHWAY	C30	3220	RET		412,100	395,700	0.96
2274	142/ / 001/000 000/0	268 WHITTIER HIGHWAY	C20	3250	RET		1,459,700	1,435,600	0.98
6215	169/ / 001/000 000/0	68/70/72 WHITTIER HI	C30	3230	RET		1,478,500	1,409,000	0.95
4671	169/ / 003/000 000/0	60/62 WHITTIER HIGHW	C30	3230	RET		993,600	1,038,500	1.05
870	043/ / 019/000 000/0	1040 WHITTIER HIGHWA	C20	3010	ROOM		486,800	467,100	0.96
2262	135/ / 022/000 000/0	340 WHITTIER HIGHWAY	C20	3010	ROOM	28 ROOMS	391,500	387,100	0.99
7005	018/ / 011/000 001/0	AIRPORT LAND	SL1	3541	WHSE	HANGER	33,900	28,900	0.85
2075	018/ / 026/000 000/0	55 EVANS ROAD	0001	3541	WHSE		155,800	152,300	0.98
2087	018/ / 032/000 000/0	1298 WHITTIER HIGHWA	C10	4010	WHSE		1,102,900	1,200,100	1.09
907	023/ / 002/000 000/0	SKYLINE DRIVE	BY1	3541	WHSE		183,600	188,200	1.03
6905	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	HANGER CONDO	23,900	23,100	0.97
6906	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	24,500	23,800	0.97
6907	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	23,900	23,200	0.97
2149	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	HANGER CONDO	28,700	28,200	0.98
6903	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	24,000	23,300	0.97
6904	023/ / 019/000 00B/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	24,400	23,700	0.97
6908	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	HANGER CONDO	26,900	26,400	0.98
6909	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	HANGER CONDO	27,600	27,200	0.99
6910	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	23,900	23,200	0.97
6911	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	HANGER CONDO	22,300	20,500	0.92
6912	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	24,500	23,900	0.98
6913	023/ / 020/000 00A/0	MOULTONBOROUGH AIRPO	0001	3541	WHSE	CONDO HANGER	24,400	23,700	0.97
2103	023/ / 036/000 000/0	1204 WHITTIER HIGHWA	C10	4010	WHSE		1,865,600	1,997,000	1.07
2104	023/ / 037/000 000/0	1180/1190 WHITTIER H	C10	3160	WHSE		418,300	411,500	0.98
868	043/ / 017/000 000/0	1060 WHITTIER HIGHWA	C10	3160	WHSE		993,300	944,800	0.95
7099	044/ / 033/000 000/0	1070 WHITTIER HIGHWA	C10	3160	WHSE		457,800	427,100	0.93
1169	065/ / 014/000 000/0	891 WHITTIER HIGHWAY	C10	3222	WHSE		235,300	230,800	0.98
3211	076/ / 001/000 000/0	832 WHITTIER HIGHWAY	C10	3222	WHSE		590,300	561,800	0.95
184088	094/ / 005/001 000/0	111 OLD MOUNTAIN RO	0001	0316	WHSE		224,600	227,400	1.01
2188	103/ / 003/000 000/0	548/550 WHITTIER HIG	0001	3160	WHSE		639,100	611,000	0.96
4655	141/ / 008/000 000/0	61 WHITTIER HIGHWAY	C30	3160	WHSE		372,100	364,700	0.98
4661	141/ / 014/000 000/0	121 WHITTIER HIGHWAY	C30	3130	WHSE		432,100	444,300	1.03
2522	252/ / 024/000 000/0	344 WINAUKEE ROAD	0001	3160	WHSE		244,800	234,200	0.96
							39,113,700	38,632,400	

Record Count: 86

INCOME DETAIL REVIEW FOR YEAR 2009
MOULTONBOROUGH, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Adj Crv	Rent Adj Tbl	L A	U A	Rent/ Unit	V Gross Rent A	Vac % E	Vac % A	Exp %	Line NOI	Total NOI	Type A	Cap Rate	To Income Va
7005	018/ / 011/000 001/	AIRPORT LAND	SL1	1	3541	75	HANGER CON	1	1,700	0001	1	A	A	2.88	4,896 F	0.20	F	0.19	3,183	3,183	WHSE A	0.094	33,
2062	018/ / 017/000 000/	1241 WHITTIER HIGHWA	C10	1	4000	52	OFFICE IND	1	6,960	0001	1	G	G	7.19	50,042 A	0.05	A	0.30	33,278	33,278	IND A	0.092	361,
7057	018/ / 019/000 000/	22 AIRPORT ROAD	C10	1	3300	24	SVC SHOP	1	3,550	0001	1	G	G	10.15	36,033 G	0.03	A	0.15	29,709	29,709	CARS A	0.097	306,
2075	018/ / 026/000 000/	55 EVANS ROAD	0001	1	3541	22	WHSE	1	2,400	0001	1	G	G	7.99	19,176 G	0.03	G	0.21	14,648	14,648	WHSE A	0.094	155,
2087	018/ / 032/000 000/	1298 WHITTIER HIGHWA	C10	1	4010	22	WHSE	1	22,400	0001	1	A	A	3.58	80,192 F	0.10	A	0.25	54,130	103,675	WHSE A	0.094	1,102,
2087	018/ / 032/000 000/	1298 WHITTIER HIGHWA	C10	2	4010	22	WHSE	1	20,000	0001	1	A	A	3.67	73,400 F	0.10	A	0.25	49,545	103,675	WHSE A	0.094	1,102,
907	023/ / 002/000 000/	SKYLINE DRIVE	BY1	1	3541	22	WHSE	1	3,850	0001	1	A	G	6.29	24,217 A	0.05	A	0.25	17,254	17,254	WHSE A	0.094	183,
2058	023/ / 014/000 000/	1173/1195 WHITTIER H	C10	1	3222	24	SVC SHOP	3	3,552	0001	1	A	A	9.03	32,075 A	0.05	A	0.15	25,900	46,761	MIX A	0.100	467,
2058	023/ / 014/000 000/	1173/1195 WHITTIER H	C10	2	3222	46	APT RC 2 B	1	1	0001	1	F	F	7100.00	5,112 A	0.10	A	0.40	2,761	46,761	MIX A	0.100	467,
2058	023/ / 014/000 000/	1173/1195 WHITTIER H	C10	3	3222	24	SVC SHOP	1	1,224	0001	1	A	A	8.95	10,955 A	0.05	A	0.15	8,846	46,761	MIX A	0.100	467,
2058	023/ / 014/000 000/	1173/1195 WHITTIER H	C10	5	3222	40	APT STUDIO	2	2	0001	1	F	F	3456.00	6,912 A	0.10	A	0.40	3,733	46,761	MIX A	0.100	467,
2058	023/ / 014/000 000/	1173/1195 WHITTIER H	C10	4	3222	46	APT RC 2 B	2	2	0001	1	F	F	5112.00	10,224 A	0.10	A	0.40	5,521	46,761	MIX A	0.100	467,
6905	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	970	0001	1	A	A	3.56	3,453 F	0.20	F	0.19	2,244	2,244	WHSE A	0.094	23,
6906	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,019	0001	1	A	A	3.47	3,536 F	0.20	F	0.19	2,299	2,299	WHSE A	0.094	24,
6907	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	973	0001	1	A	A	3.56	3,464 F	0.20	F	0.19	2,251	2,251	WHSE A	0.094	23,
2149	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,017	0001	1	A	A	3.47	3,529 A	0.10	A	0.15	2,700	2,700	WHSE A	0.094	28,
6903	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	983	0001	1	A	A	3.53	3,470 F	0.20	F	0.19	2,255	2,255	WHSE A	0.094	24,
6904	023/ / 019/000 00B/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,012	0001	1	A	A	3.48	3,522 F	0.20	F	0.19	2,290	2,290	WHSE A	0.094	24,
6908	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	974	0001	1	A	A	3.55	3,458 A	0.10	F	0.19	2,528	2,528	WHSE A	0.094	26,
6909	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,025	0001	1	A	A	3.46	3,547 A	0.10	F	0.19	2,593	2,593	WHSE A	0.094	27,
6910	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	971	0001	1	A	A	3.56	3,457 F	0.20	F	0.19	2,247	2,247	WHSE A	0.094	23,
6911	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,023	0001	1	A	A	3.47	3,550 F	0.20	F	0.19	2,307	2,307	WHSE F	0.103	22,
6912	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,025	0001	1	A	A	3.46	3,547 F	0.20	F	0.19	2,306	2,306	WHSE A	0.094	24,
6913	023/ / 020/000 00A/	MOULTONBOROUGH AIRPO	0001	1	3541	75	HANGER CON	1	1,012	0001	1	A	A	3.48	3,522 F	0.20	F	0.19	2,290	2,290	WHSE A	0.094	24,
2103	023/ / 036/000 000/	1204 WHITTIER HIGHWA	C10	1	3160	61	GARAGE	1	7,600	0001	1	G	G	5.23	39,748 A	0.05	A	0.20	30,209	175,364	WHSE A	0.094	1,865,
2103	023/ / 036/000 000/	1204 WHITTIER HIGHWA	C10	4	4010	22	WHSE	1	20,020	0001	1	G	A	4.22	84,484 A	0.05	A	0.25	60,195	175,364	WHSE A	0.094	1,865,
2103	023/ / 036/000 000/	1204 WHITTIER HIGHWA	C10	5	4010	22	WHSE	1	2,160	0001	1	G	A	6.57	14,191 A	0.05	A	0.25	10,111	175,364	WHSE A	0.094	1,865,
2103	023/ / 036/000 000/	1204 WHITTIER HIGHWA	C10	2	4010	22	WHSE	1	2,160	0001	1	G	A	6.57	14,191 A	0.05	A	0.25	10,111	175,364	WHSE A	0.094	1,865,
2103	023/ / 036/000 000/	1204 WHITTIER HIGHWA	C10	3	4010	22	WHSE	1	22,000	0001	1	G	A	4.13	90,860 A	0.05	A	0.25	64,738	175,364	WHSE A	0.094	1,865,
2104	023/ / 037/000 000/	1180/1190 WHITTIER H	C10	1	3160	22	WHSE	2	3,200	0001	1	A	G	7.81	24,992 A	0.05	A	0.25	17,806	39,323	WHSE A	0.094	418,
2104	023/ / 037/000 000/	1180/1190 WHITTIER H	C10	2	3160	22	WHSE	1	5,000	0001	1	A	G	6.04	30,200 A	0.05	A	0.25	21,517	39,323	WHSE A	0.094	418,
854	023/ / 039/000 000/	1146 WHITTIER HIGHWA	C10	1	3320	22	WHSE	1	4,960	0001	1	A	A	4.84	24,006 A	0.05	A	0.25	17,104	26,612	CARS A	0.097	274,
854	023/ / 039/000 000/	1146 WHITTIER HIGHWA	C10	2	3320	22	WHSE	1	2,400	0001	1	A	A	5.56	13,344 A	0.05	A	0.25	9,508	26,612	CARS A	0.097	274,
784	041/ / 003/000 000/	323 SHERIDAN ROAD	0001	1	3320	24	SVC SHOP	1	1,536	0001	1	A	G	10.56	16,220 A	0.05	A	0.15	13,098	13,098	CARS A	0.097	135,
896	043/ / 007/000 000/	96 HOLLAND STREET	C10	1	1120	40	APT STUDIO	5	5	0001	1	A	G	6000.00	30,000 F	0.20	A	0.40	14,400	40,320	APT A	0.094	428,
896	043/ / 007/000 000/	96 HOLLAND STREET	C10	3	1120	43	APT 3 BR	1	1	0001	1	A	G	9600.00	12,000 A	0.10	A	0.40	6,480	40,320	APT A	0.094	428,
896	043/ / 007/000 000/	96 HOLLAND STREET	C10	2	1120	41	APT 1 BR	4	4	0001	1	A	G	9000.00	36,000 A	0.10	A	0.40	19,440	40,320	APT A	0.094	428,
868	043/ / 017/000 000/	1060 WHITTIER HIGHWA	C10	1	3160	95	SELF STGE	20	20	0001	1	A	A	900.00	18,000 F	0.30	A	0.35	8,190	93,366	WHSE A	0.094	993,
868	043/ / 017/000 000/	1060 WHITTIER HIGHWA	C10	2	3160	95	SELF STGE	46	46	0001	1	A	A	900.00	41,400 F	0.30	A	0.35	18,837	93,366	WHSE A	0.094	993,
868	043/ / 017/000 000/	1060 WHITTIER HIGHWA	C10	4	3160	95	SELF STGE	54	54	0001	1	A	A	900.00	48,600 F	0.30	A	0.35	22,113	93,366	WHSE A	0.094	993,
868	043/ / 017/000 000/	1060 WHITTIER HIGHWA	C10	5	3160	95	SELF STGE	54	54	0001	1	A	A	900.00	48,600 F	0.30	A	0.35	22,113	93,366	WHSE A	0.094	993,
868	043/ / 017/000 000/	1060 WHITTIER HIGHWA	C10	3	3160	95	SELF STGE	54	54	0001	1	A	A	900.00	48,600 F	0.30	A	0.35	22,113	93,366	WHSE A	0.094	993,
870	043/ / 019/000 000/	1040 WHITTIER HIGHWA	C20	1	3010	49	RTL/MTL	18	18	0001	1	A	A	26280.00	473,040 A	0.40	A	0.80	56,765	56,765	ROOM F	0.117	486,
860	044/ / 025/000 000/	1094 WHITTIER HIGHWA	C10	1	3260	30	REST LOCAL	1	2,340	0001	1	G	A	12.40	29,016 A	0.10	A	0.20	20,891	20,891	REST A	0.092	227,
858	044/ / 029/000 000/	1120 WHITTIER HIGHWA	C10	1	3320	24	SVC SHOP	1	3,888	0001	1	G	A	7.88	30,637 A	0.05	A	0.15	24,739	24,739	CARS A	0.097	255,
857	044/ / 030/000 000/	1110 WHITTIER HIGHWA	C10	1	3320	24	SVC SHOP	1	4,545	0001	1	G	G	9.39	42,678 A	0.05	A	0.15	34,462	34,462	CARS A	0.097	355,

INCOME DETAIL REVIEW FOR YEAR 2009
MOULTONBOROUGH, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Rent Area	Rent Crv	Rent Adj Tbl	L U A A	Rent/ Unit	V Gross Rent A	Vac E % A	Exp %	Line NOI	Total NOI	Type A	Cap Rate	To Income Va
7099	044/ / 033/000 000/	1070 WHITTIER HIGHWA	C10	1	3160	22	WHSE	2	10,000	0001	1	A G	6.04	60,400 A	0.05 A	0.25	43,035	43,035	WHSE A	0.094	457,
928	050/ / 009/000 000/	240 GOV. WENTWORTH H	C10	1	3260	30	REST LOCAL	1	6,003	0001	1	A A	8.50	51,026 G	0.06 G	0.17	39,810	39,810	REST A	0.092	432,
871	052/ / 002/000 000/	5 OLD ROUTE 109	C20	1	3260	30	REST LOCAL	1	7,138	0001	1	A A	8.50	60,673 A	0.10 F	0.25	40,954	40,954	REST A	0.092	445,
816	052/ / 015/000 000/	960 WHITTIER HIGHWAY	C20	1	3410	51	BANK	1	4,305	0001	1	G A	17.83	76,758 A	0.05 A	0.10	65,628	65,628	BANK A	0.093	705,
818	052/ / 016/000 000/	954 WHITTIER HIGHWAY	C30	1	3400	50	OFFICE	6	4,704	0001	1	A G	13.76	64,727 F	0.10 A	0.25	43,690	43,690	OFF A	0.097	450,
6764	052/ / 022/000 000/	949 WHITTIER HIGHWAY	C20	1	3220	10	RETAIL	1	2,512	0001	1	G G	10.05	25,246 G	0.06 A	0.30	16,612	25,655	RET A	0.097	264,
6764	052/ / 022/000 000/	949 WHITTIER HIGHWAY	C20	2	3160	22	WHSE	1	1,275	0001	1	G G	9.75	12,431 G	0.03 A	0.25	9,043	25,655	RET A	0.097	264,
828	052/ / 025/000 000/	959 WHITTIER HIGHWAY	C10	1	1110	42	APT 2 BR	4	4	0001	1	A G	10500.00	42,000 A	0.10 A	0.40	22,680	45,360	APT A	0.094	482,
828	052/ / 025/000 000/	959 WHITTIER HIGHWAY	C10	2	1110	42	APT 2 BR	4	4	0001	1	A G	10500.00	42,000 A	0.10 A	0.40	22,680	45,360	APT A	0.094	482,
833	052/ / 029/000 000/	977 WHITTIER HIGHWAY	C20	1	3400	50	OFFICE	1	2,755	0001	1	G A	8.73	24,051 G	0.03 G	0.21	18,372	18,372	OFF A	0.097	189,
834	052/ / 030/000 000/	991 WHITTIER HIGHWAY	C20	1	3410	51	BANK	1	3,438	0001	1	A G	19.38	66,628 A	0.05 A	0.10	56,967	56,967	BANK A	0.093	612,
838	052/ / 034/000 000/	1011 WHITTIER HIGHWA	C20	1	3220	10	RETAIL	1	9,242	0001	1	G G	7.96	73,566 G	0.06 G	0.26	51,518	51,518	RET A	0.097	531,
908	064/ / 007/000 000/	85 SHERIDAN ROAD	0001	1	3770	32	CLUB/BAR	1	736	0001	1	G G	10.78	7,934 A	0.05 A	0.15	6,406	6,406	REST A	0.092	69,
3209	065/ / 001/000 000/	882 WHITTIER HIGHWAY	C10	1	3260	30	REST LOCAL	1	3,698	0001	1	G G	14.00	51,772 G	0.06 G	0.17	40,393	40,393	REST G	0.083	487,
1158	065/ / 008/000 000/	36/38 SHERIDAN ROAD	0001	1	0104	42	APT 2 BR	2	2	0001	1	A G	10500.00	21,000 G	0.05 A	0.39	12,123	30,557	MIX A	0.083	370,
1158	065/ / 008/000 000/	36/38 SHERIDAN ROAD	0001	3	0316	61	GARAGE	1	2,520	0001	1	A A	4.54	11,441 A	0.03 A	0.70	3,275	30,557	MIX A	0.083	370,
1158	065/ / 008/000 000/	36/38 SHERIDAN ROAD	0001	2	0104	42	APT 2 BR	2	2	0001	1	G G	12075.00	24,150 G	0.05 A	0.34	15,159	30,557	MIX A	0.083	370,
1169	065/ / 014/000 000/	891 WHITTIER HIGHWAY	C10	1	3222	52	OFFICE IND	1	2,400	0001	1	E E	11.68	28,032 E	0.02 E	0.20	22,114	22,114	WHSE A	0.094	235,
1172	066/ / 017/000 000/	903 WHITTIER HIGHWAY	C10	1	3520	50	OFFICE	1	2,172	0001	1	G E	13.59	29,517 E	0.02 E	0.16	24,226	24,226	OFF A	0.097	249,
1258	068/ / 014/000 000/	128 LEE ROAD	C10	1	3260	30	REST LOCAL	1	8,434	0001	1	A A	8.50	71,689 A	0.10 A	0.20	51,616	51,616	REST A	0.092	561,
3211	076/ / 001/000 000/	832 WHITTIER HIGHWAY	C10	1	3222	20	INDUSTRIAL	1	9,720	0001	1	A A	7.07	68,720 A	0.05 A	0.15	55,491	55,491	WHSE A	0.094	590,
1117	076/ / 014/000 000/	734 WHITTIER HIGHWAY	C10	1	3260	30	REST LOCAL	1	3,016	0001	1	G E	18.08	54,529 G	0.06 G	0.17	42,543	42,543	REST A	0.092	462,
184088	094/ / 005/001 000/	111 OLD MOUNTAIN RO	0001	1	0316	22	WHSE	1	3,564	0001	1	G G	7.33	26,124 G	0.03 A	0.25	19,005	19,005	WHSE G	0.085	224,
2188	103/ / 003/000 000/	548/550 WHITTIER HIG	0001	1	0101	43	APT 3 BR	1	1	0001	1	A A	9600.00	9,600 A	0.10 A	0.40	5,184	60,080	WHSE A	0.094	639,
2188	103/ / 003/000 000/	548/550 WHITTIER HIG	0001	2	3160	95	SELF STGE	24	24	0001	1	G A	1035.00	24,840 A	0.15 A	0.35	13,724	60,080	WHSE A	0.094	639,
2188	103/ / 003/000 000/	548/550 WHITTIER HIG	0001	3	3160	95	SELF STGE	20	20	0001	1	G A	1035.00	20,700 A	0.15 A	0.35	11,437	60,080	WHSE A	0.094	639,
2188	103/ / 003/000 000/	548/550 WHITTIER HIG	0001	4	3160	95	SELF STGE	30	30	0001	1	G A	1035.00	31,050 A	0.15 A	0.35	17,155	60,080	WHSE A	0.094	639,
2188	103/ / 003/000 000/	548/550 WHITTIER HIG	0001	5	3160	95	SELF STGE	22	22	0001	1	G A	1035.00	22,770 A	0.15 A	0.35	12,580	60,080	WHSE A	0.094	639,
3247	103/ / 005/000 000/	520 WHITTIER HIGHWAY	C10	1	3260	30	REST LOCAL	1	3,840	0001	1	G G	13.84	53,146 G	0.06 G	0.17	41,464	41,464	REST A	0.092	450,
3250	103/ / 007/000 000/	512 WHITTIER HIGHWAY	C10	1	3220	30	REST LOCAL	1	3,522	0001	1	A A	9.91	34,903 A	0.10 A	0.20	25,130	25,130	REST A	0.092	273,
1127	103/ / 009/000 000/	517 WHITTIER HIGHWAY	C10	1	3220	10	RETAIL	1	3,276	0001	1	G G	9.39	30,762 A	0.10 A	0.30	19,380	19,380	RET A	0.097	199,
3254	115/ / 002/000 000/	454 WHITTIER HIGHWAY	C10	1	3230	15	RET STRIP	4	5,500	0001	1	G G	11.37	62,535 G	0.06 A	0.25	44,087	44,087	RET G	0.087	505,
3259	115/ / 007/000 000/	398 WHITTIER HIGHWAY	C10	1	3220	10	RETAIL	1	1,500	0001	1	G G	11.10	16,650 G	0.06 G	0.25	11,660	27,173	RET A	0.097	280,
3259	115/ / 007/000 000/	398 WHITTIER HIGHWAY	C10	2	3220	24	SVC SHOP	1	1,500	0001	1	G G	12.22	18,330 G	0.03 G	0.13	15,513	27,173	RET A	0.097	280,
3260	115/ / 008/000 000/	396 WHITTIER HIGHWAY	C10	1	3400	50	OFFICE	7	7,500	0001	1	A A	9.60	72,000 A	0.05 A	0.25	51,300	51,300	OFF A	0.097	528,
3261	115/ / 009/000 000/	392 WHITTIER HIGHWAY	C10	1	3400	50	OFFICE	1	4,003	0001	1	G E	12.51	50,078 G	0.03 A	0.25	36,432	36,432	OFF A	0.097	375,
6513	115/ / 011/000 000/	397 WHITTIER HIGHWAY	C10	1	3220	24	SVC SHOP	1	4,951	0001	1	G G	9.16	45,351 A	0.05 A	0.15	36,621	41,909	RET A	0.097	432,
6513	115/ / 011/000 000/	397 WHITTIER HIGHWAY	C10	2	3222	10	RETAIL	1	660	0001	1	G G	12.72	8,395 A	0.10 A	0.30	5,288	41,909	RET A	0.097	432,
3251	116/ / 003/000 000/	494 WHITTIER HIGHWAY	C10	1	3222	24	SVC SHOP	1	6,944	0001	1	A G	7.35	51,038 A	0.05 A	0.15	41,213	48,881	MIX A	0.100	488,
3251	116/ / 003/000 000/	494 WHITTIER HIGHWAY	C10	2	3222	46	APT RC 2 B	2	2	0001	1	A A	7100.00	14,200 A	0.10 A	0.40	7,668	48,881	MIX A	0.100	488,
3252	116/ / 004/000 000/	492 WHITTIER HIGHWAY	C10	1	4022	22	WHSE	1	23,342	0001	1	G A	4.08	95,235 G	0.03 G	0.21	72,748	72,748	IND A	0.092	790,
3262	135/ / 001/000 000/	388 WHITTIER HIGHWAY	C10	1	3400	50	OFFICE	2	1,800	0001	1	A A	10.33	18,594 A	0.05 A	0.25	13,248	47,796	OFF A	0.097	492,
3262	135/ / 001/000 000/	388 WHITTIER HIGHWAY	C10	2	3160	22	WHSE	1	11,250	0001	1	A A	4.31	48,488 A	0.05 A	0.25	34,548	47,796	OFF A	0.097	492,
3263	135/ / 007/000 000/	376 WHITTIER HIGHWAY	C10	1	3380	22	WHSE	1	8,476	0001	1	G G	6.56	55,603 A	0.05 A	0.25	39,617	45,128	MIX A	0.100	451,
3263	135/ / 007/000 000/	376 WHITTIER HIGHWAY	C10	2	1010	46	APT RC 2 B	1	1	0001	1	G G	7100.00	10,206 A	0.10 A	0.40	5,511	45,128	MIX A	0.100	451,
2260	135/ / 021/000 000/	344 WHITTIER HIGHWAY	0001	1	3250	72	GAS MART	1	4,269	0001	1	A F	18.40	78,550 A	0.05 F	0.13	65,294	76,100	MIX A	0.100	761,

INCOME DETAIL REVIEW FOR YEAR 2009

MOULTONBOROUGH, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L	U	Rent/ Unit	V Gross Rent	A	Vac E %	A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
2260	135/ / 021/000 000/	344 WHITTIER HIGHWAY	0001	4	3160	95	SELF STGE	26	26	0001	1	A	A	900.00	23,400	P	0.60	F	0.44	5,265	76,100	MIX	A	0.100	761,
2260	135/ / 021/000 000/	344 WHITTIER HIGHWAY	0001	2	1050	41	APT 1 BR	1	1	0001	1	A	F	8400.00	5,760	A	0.10	F	0.50	2,592	76,100	MIX	A	0.100	761,
2260	135/ / 021/000 000/	344 WHITTIER HIGHWAY	0001	3	3400	53	OFFICE MUL	1	728	0001	1	A	F	7.20	5,242	F	0.10	F	0.37	2,949	76,100	MIX	A	0.100	761,
2262	135/ / 022/000 000/	340 WHITTIER HIGHWAY	C20	1	3010	49	RTL/MTL	28	28	0001	1	F	F	18921.61	529,805	A	0.47	A	0.82	49,805	49,805	ROOM	P	0.127	391,
2238	135/ / 032/000 000/	349 WHITTIER HIGHWAY	C20	1	3210	10	RETAIL	1	15,600	0001	1	G	A	6.33	98,748	A	0.10	A	0.30	62,211	62,211	RET	A	0.097	641,
6509	135/ / 045/000 000/	377 WHITTIER HIGHWAY	C10	1	3260	31	FAST FOOD	1	2,316	0001	1	G	A	21.85	50,605	F	0.10	F	0.13	39,851	39,851	REST	A	0.092	433,
3101	138/ / 014/000 000/	12/13 LEIGHTON LANE	0001	1	3320	24	SVC SHOP	1	3,712	0001	1	A	A	6.95	25,798	A	0.05	A	0.15	20,832	26,883	CARS	A	0.097	277,
3101	138/ / 014/000 000/	12/13 LEIGHTON LANE	0001	2	3160	22	WHSE	1	1,350	0001	1	A	A	6.64	8,964	F	0.10	A	0.25	6,051	26,883	CARS	A	0.097	277,
6227	141/ / 003/000 000/	130 WHITTIER HIGHWAY	C30	1	4000	21	R & D	1	21,506	0001	1	G	A	8.05	173,123	A	0.05	F	0.19	133,629	133,629	IND	A	0.092	1,452,
6212	141/ / 004/000 000/	118 WHITTIER HIGHWAY	C30	1	0323	10	RETAIL	4	5,730	0001	1	G	G	11.16	63,947	G	0.06	G	0.25	44,782	55,028	RET	A	0.097	567,
6212	141/ / 004/000 000/	118 WHITTIER HIGHWAY	C30	2	0323	45	APT RC 1 B	2	2	0001	1	G	G	9487.50	18,975	A	0.10	A	0.40	10,246	55,028	RET	A	0.097	567,
6214	141/ / 006/000 000/	78 WHITTIER HIGHWAY	C30	1	3220	15	RET STRIP	4	6,000	0001	1	G	A	9.00	54,000	G	0.06	G	0.21	39,973	39,973	RET	A	0.097	412,
4655	141/ / 008/000 000/	61 WHITTIER HIGHWAY	C30	1	3160	22	WHSE	41	4,520	0001	1	A	A	7.50	33,900	A	0.05	A	0.25	24,154	34,979	WHSE	A	0.094	372,
4655	141/ / 008/000 000/	61 WHITTIER HIGHWAY	C30	2	3160	52	OFFICE IND	1	3,060	0001	1	A	A	5.32	16,279	A	0.05	A	0.30	10,825	34,979	WHSE	A	0.094	372,
4657	141/ / 010/000 000/	67 WHITTIER HIGHWAY	C30	1	3400	50	OFFICE	1	11,684	0001	1	A	G	8.75	102,235	G	0.03	G	0.21	78,095	78,095	OFF	A	0.097	805,
4661	141/ / 014/000 000/	121 WHITTIER HIGHWAY	C30	1	3130	10	RETAIL	1	3,750	0001	1	G	G	9.10	34,125	A	0.10	A	0.30	21,498	40,615	WHSE	A	0.094	432,
4661	141/ / 014/000 000/	121 WHITTIER HIGHWAY	C30	2	3130	22	WHSE	1	4,800	0001	1	G	A	5.59	26,832	A	0.05	A	0.25	19,117	40,615	WHSE	A	0.094	432,
4662	141/ / 015/000 000/	15 GLIDDEN ROAD	C30	1	3400	50	OFFICE	4	7,330	0001	1	A	G	10.18	74,619	A	0.05	A	0.25	53,166	53,166	OFF	A	0.097	548,
2274	142/ / 001/000 000/	268 WHITTIER HIGHWAY	C20	1	3250	72	GAS MART	1	7,200	0001	1	A	A	23.00	165,600	A	0.05	A	0.10	141,588	141,588	RET	A	0.097	1,459,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	1	3230	31	FAST FOOD	1	2,400	0001	1	G	A	21.85	52,440	A	0.05	A	0.10	44,836	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	2	3230	10	RETAIL	1	4,243	0001	1	G	A	7.11	30,168	A	0.10	A	0.30	19,006	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	4	3230	10	RETAIL	2	1,922	0001	1	G	A	9.45	18,163	A	0.10	A	0.30	11,443	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	6	3350	30	REST LOCAL	1	1,197	0001	1	G	A	13.81	16,531	A	0.10	A	0.20	11,902	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	7	3400	20	INDUSTRIAL	1	2,089	0001	1	G	A	8.58	17,924	A	0.05	A	0.15	14,474	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	5	3230	53	OFFICE MUL	5	2,110	0001	1	G	A	10.35	21,839	A	0.05	A	0.30	14,523	143,418	RET	A	0.097	1,478,
6215	169/ / 001/000 000/	68/70/72 WHITTIER HI	C30	3	3230	24	SVC SHOP	1	4,473	0001	1	G	A	7.54	33,726	A	0.05	A	0.15	27,234	143,418	RET	A	0.097	1,478,
4671	169/ / 003/000 000/	60/62 WHITTIER HIGHW	C30	1	3230	53	OFFICE MUL	1	1,573	0001	1	A	A	6.38	10,036	F	0.10	A	0.30	6,322	96,376	RET	A	0.097	993,
4671	169/ / 003/000 000/	60/62 WHITTIER HIGHW	C30	2	3160	22	WHSE	1	5,686	0001	1	A	A	4.75	27,009	F	0.10	A	0.25	18,231	96,376	RET	A	0.097	993,
4671	169/ / 003/000 000/	60/62 WHITTIER HIGHW	C30	3	3260	10	RETAIL	12	16,422	0001	1	A	A	7.81	128,256	F	0.20	A	0.30	71,823	96,376	RET	A	0.097	993,
4672	169/ / 004/000 000/	32 WHITTIER HIGHWAY	C30	1	3400	53	OFFICE MUL	19	7,888	0001	1	A	F	7.20	56,794	A	0.05	G	0.25	40,196	40,196	OFF	A	0.097	414,
4673	169/ / 005/000 000/	28 WHITTIER HIGHWAY	C30	1	3410	51	BANK	1	3,428	0001	1	G	A	17.83	61,121	G	0.03	G	0.08	54,248	54,248	BANK	A	0.093	583,
4648	169/ / 068/000 000/	17 WHITTIER HIGHWAY	C20	1	3260	30	REST LOCAL	1	2,697	0001	1	A	A	10.61	28,615	G	0.06	A	0.20	21,518	21,518	REST	A	0.092	233,
4643	170/ / 017/000 000/	5 WHITTIER HIGHWAY	C20	1	3220	20	INDUSTRIAL	1	2,180	0001	1	G	G	10.70	23,326	G	0.03	G	0.13	19,741	19,741	IND	A	0.092	214,
4644	170/ / 018/000 000/	9 WHITTIER HIGHWAY	C20	1	3260	31	FAST FOOD	1	664	0001	1	G	G	27.31	18,134	G	0.03	G	0.08	16,095	16,095	FF	A	0.093	173,
544	176/ / 001/000 000/	459 MOULTONBORO NECK	C10	1	4010	24	SVC SHOP	1	3,500	0001	1	A	A	7.09	24,815	G	0.03	A	0.15	20,460	20,460	CARS	A	0.097	210,
6398	216/ / 004/000 000/	14 CARRIAGE ROAD	WA1	1	3030	42	APT 2 BR	6	6	0001	1	A	A	8400.00	50,400	A	0.10	A	0.40	27,216	31,104	APT	A	0.094	330,
6398	216/ / 004/000 000/	14 CARRIAGE ROAD	WA1	2	3030	41	APT 1 BR	1	1	0001	1	A	A	7200.00	7,200	A	0.10	A	0.40	3,888	31,104	APT	A	0.094	330,
5071	224/ / 011/000 000/	932/936 MOULTONBORO	C30	1	3220	12	SUPERMKT	1	5,659	0001	1	G	G	10.06	56,930	G	0.03	G	0.17	45,834	52,166	MIX	A	0.100	521,
5071	224/ / 011/000 000/	932/936 MOULTONBORO	C30	2	0101	46	APT RC 2 B	1	1	0001	1	G	G	7100.00	10,206	G	0.06	G	0.34	6,332	52,166	MIX	A	0.100	521,
2522	252/ / 024/000 000/	344 WINAUKEE ROAD	0001	1	3160	22	WHSE	1	5,400	0001	1	A	G	5.98	32,292	A	0.05	A	0.25	23,008	23,008	WHSE	A	0.094	244,
7249	408/ / 001/000 000/	455 OSSIPEE PARK ROA	C10	1	4000	20	INDUSTRIAL	1	69,280	0001	1	A	A	5.00	346,400	A	0.05	A	0.15	279,718	283,282	IND	A	0.092	3,079,
7249	408/ / 001/000 000/	455 OSSIPEE PARK ROA	C10	2	1010	45	APT RC 1 B	1	1	0001	1	A	A	6600.00	6,600	A	0.10	A	0.40	3,564	283,282	IND	A	0.092	3,079,

COST/INCOME CORRELATION REPORT FOR YEAR 2009

MOULTONBOROUGH, NH

PID	MBLU	Nbhd	Prim Use	Inc Type	Location	Income Area	Gr	AYB	EYB	Bldg RCN	EYB Dep	Eco Obs	Fnc Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
828	052/ / 025/000 000/0	C10	1110	APT	959 WHITTIER HIGHWAY	8		1980	1991	274841	20	0	0	1.28	51500	421600	400	473500	482600	98
896	043/ / 007/000 000/0	C10	1120	APT	96 HOLLAND STREET	10		1830	1977	523884	34	0	0	3.24	76000	345800	2300	424100	428900	99
6398	216/ / 004/000 000/0	WA1	3030	APT	14 CARRIAGE ROAD	7	03	1900	1974	714480	74	0	0	2.03	150800	185800	0	336600	330900	102
4673	169/ / 005/000 000/0	C30	3410	BANK	28 WHITTIER HIGHWAY	3428	04	1980	1997	506944	28	0	0	1.19	107100	466800	11600	585700	583300	100
816	052/ / 015/000 000/0	C20	3410	BANK	960 WHITTIER HIGHWAY	4305	05	1800	1989	854227	44	0	0	4.75	128800	537100	10500	676400	705700	96
834	052/ / 030/000 000/0	C20	3410	BANK	991 WHITTIER HIGHWAY	3438	05	1980	1997	523033	28	0	0	2.30	114600	469200	18800	602600	612500	98
544	176/ / 001/000 000/0	C10	4010	CARS	459 MOULTONBORO NECK	3500	03	1975	1985	222740	52	0	0	1.06	93800	106900	0	200700	210900	95
3101	138/ / 014/000 000/0 0001		3320	CARS	12/13 LEIGHTON LANE	5062	03	1986	1995	198702	32	0	0	1.99	68900	187000	1100	257000	277100	93
857	044/ / 030/000 000/0	C10	3320	CARS	1110 WHITTIER HIGHWA	4545	03	2003	2003	250606	16		0	1.95	112300	222300	15000	349600	355300	98
854	023/ / 039/000 000/0	C10	3320	CARS	1146 WHITTIER HIGHWA	7360	03	1999	2001	168938	20	0	0	3.03	127500	202100	8800	338400	274400	123
7057	018/ / 019/000 000/0	C10	3300	CARS	22 AIRPORT ROAD	3550	03	1997	1999	248853	24	0	0	1.48	96300	189100	22000	307400	306300	100
858	044/ / 029/000 000/0	C10	3320	CARS	1120 WHITTIER HIGHWA	3888	03	1984	1990	211546	42	0	0	1.67	110000	136500	6000	252500	255000	99
784	041/ / 003/000 000/0 0001		3320	CARS	323 SHERIDAN ROAD	1536	03	1990	1992	95724	38	0	0	1.59	65700	59300	500	125500	135000	93
4644	170/ / 018/000 000/0	C20	3260	FF	9 WHITTIER HIGHWAY	664	04	1960	1989	90853	44	0	0	0.30	107300	50900	13000	171200	173100	99
2062	018/ / 017/000 000/0	C10	4000	IND	1241 WHITTIER HIGHWA	6960	06	1973	1995	372219	32	0	0	2.52	113500	253100	4500	371100	361700	103
7249	408/ / 001/000 000/0	C10	4000	IND	455 OSSIPEE PARK ROA	69281	06	1992	1997	3106160	28	0	0	17.03	370900	2366600	104000	2841500	3079200	92
6227	141/ / 003/000 000/0	C30	4000	IND	130 WHITTIER HIGHWAY	21506	06	1991	2002	908732	18	0	0	4.03	240200	1117500	35000	1392700	1452500	96
4643	170/ / 017/000 000/0	C20	3220	IND	5 WHITTIER HIGHWAY	2180	04	1900	1984	165468	54	0	0	0.36	109600	82700	6500	198800	214600	93
3252	116/ / 004/000 000/0	C10	4022	IND	492 WHITTIER HIGHWAY	23342	03	1970	1993	852674	36	0	0	3.76	250100	558500	1500	810100	790700	102
2260	135/ / 021/000 000/0 0001		3160	MIX	344 WHITTIER HIGHWAY	5024	04	1935	1981	602144	60	0	0	1.40	225700	505800	58400	789900	761000	104
1158	065/ / 008/000 000/0 0001		0316	MIX	36/38 SHERIDAN ROAD	2524		1990	1997	162167	14		5	4.16	80600	316000	3400	400000	370400	108
2058	023/ / 014/000 000/0	C10	3222	MIX	1173/1195 WHITTIER H	4781	03	1990	1997	152806	28	0	0	4.23	103300	361100	7800	472200	467600	101
3251	116/ / 003/000 000/0	C10	3222	MIX	494 WHITTIER HIGHWAY	6946	04	1995	1999	451109	24	0	0	3.72	154500	342800	13500	510800	488800	105
3263	135/ / 007/000 000/0	C10	3380	MIX	376 WHITTIER HIGHWAY	8477	03	1985	1995	423546	32	0	0	2.02	112100	349000	0	461100	451300	102
5071	224/ / 011/000 000/0	C30	3220	MIX	932/936 MOULTONBORO	5660	04	1988	1997	332339	28	0	0	2.48	90000	419900	16900	526800	521700	101
4657	141/ / 010/000 000/0	C30	3400	OFF	67 WHITTIER HIGHWAY	11684	04	1980	1997	932543	28	0	0	1.57	122200	685400	12000	819600	805100	102
4662	141/ / 015/000 000/0	C30	3400	OFF	15 GLIDDEN ROAD	7330	04	1998	2001	573307	20	0	5	1.10	106500	430000	15200	551700	548100	101
4672	169/ / 004/000 000/0	C30	3400	OFF	32 WHITTIER HIGHWAY	7888	04	1965	1986	632960	50	0	0	1.06	106300	316500	19500	442300	414400	107
818	052/ / 016/000 000/0	C30	3400	OFF	954 WHITTIER HIGHWAY	4704	03	1998	2001	454209	20	0	0	1.38	108200	363400	9000	480600	450400	107
1172	066/ / 017/000 000/0	C10	3520	OFF	903 WHITTIER HIGHWAY	2172	03	1980	1992	260688	38	5	5	1.68	110000	135600	0	245600	249800	98
3261	115/ / 009/000 000/0	C10	3400	OFF	392 WHITTIER HIGHWAY	4003	04	1972	1998	365904	26	0	0	1.70	105300	270800	0	376100	375600	100
3262	135/ / 001/000 000/0	C10	3160	OFF	388 WHITTIER HIGHWAY	13050	03	1980	1992	218938	38	0	0	1.98	128600	376200	1200	506000	492700	103
3260	115/ / 008/000 000/0	C10	3400	OFF	396 WHITTIER HIGHWAY	7500	03	1995	1999	526496	24	0	0	1.70	104900	400100	21000	526000	528900	99
833	052/ / 029/000 000/0	C20	3400	OFF	977 WHITTIER HIGHWAY	2755	03	1945	1983	256883	56	0	0	0.47	88000	113000	2700	203700	189400	108
4648	169/ / 068/000 000/0	C20	3260	REST	17 WHITTIER HIGHWAY	2697	03	1940	1981	278219	60	0	0	0.74	129000	111300	400	240700	233900	103
871	052/ / 002/000 000/0	C20	3260	REST	5 OLD ROUTE 109	7138	05	1820	1969	939468	80	0	10	0.43	86800	93900	12500	193200	445200	43
1258	068/ / 014/000 000/0	C10	3260	REST	128 LEE ROAD	8434	08	1900	1979	1192422	64	0	0	4.50	114800	430900	9400	555100	561000	99
3247	103/ / 005/000 000/0	C10	3260	REST	520 WHITTIER HIGHWAY	3840	05	1954	1997	460202	28	0	0	2.35	109700	331300	0	441000	450700	98
6509	135/ / 045/000 000/0	C10	3260	REST	377 WHITTIER HIGHWAY	2316	04	1958	1994	420037	34	0	0	2.10	112600	281500	4000	398100	433200	92
3209	065/ / 001/000 000/0	C10	3260	REST	882 WHITTIER HIGHWAY	3698	04	2001	2001	441598	20	0	0	3.28	120400	367700	10600	498700	487800	102
860	044/ / 025/000 000/0	C10	3260	REST	1094 WHITTIER HIGHWA	2340	04	1960	1984	210918	54	0	0	1.03	106100	97000	3000	206100	227100	91
928	050/ / 009/000 000/0	C10	3260	REST	240 GOV. WENTWORTH H	6003	03	1978	1992	502089	38	0	0	1.82	98400	313000	30000	441400	432700	102
908	064/ / 007/000 000/0 0001		3770	REST	85 SHERIDAN ROAD	736	01	1960	1974	66676	74	0	50	12.00	62000	3300	3100	68400	69600	98
1117	076/ / 014/000 000/0	C10	3260	REST	734 WHITTIER HIGHWAY	3016	04	1995	1999	369996	24	0	0	3.15	120300	299600	16000	435900	462400	94
3250	103/ / 007/000 000/0	C10	3220	REST	512 WHITTIER HIGHWAY	3522	05	1940	1971	365836	80	0	0	0.77	100300	73200	8600	182100	273200	67
1127	103/ / 009/000 000/0	C10	3220	RET	517 WHITTIER HIGHWAY	3276	03	1960	1984	202264	54	0	0	1.10	106500	93000	4500	204000	199800	102

COST/INCOME CORRELATION REPORT FOR YEAR 2009
MOULTONBOROUGH, NH

PID	MBLU	Nbhd	Prim Use	Inc Type	Location	Income Area	Gr	AYB	EYB	Bldg RCN	EYB Dep	Eco Obs	Fnc Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
3259	115/ / 007/000	000/0 C10	3220	RET	398 WHITTIER HIGHWAY	3000	04	1975	1995	215272	32	0	0	1.80	105500	189400	1300	296200	280100	106
2274	142/ / 001/000	000/0 C20	3250	RET	268 WHITTIER HIGHWAY	7200	07	1965	2001	1323151	20	0	0	5.35	254000	1094400	87200	1435600	1459700	98
3254	115/ / 002/000	000/0 C10	3230	RET	454 WHITTIER HIGHWAY	5500	03	1995	1999	463969	24	0	0	7.69	144700	352600	9000	506300	505000	100
6764	052/ / 022/000	000/0 C20	3220	RET	949 WHITTIER HIGHWAY	3787	03	1980	1997	168739	28	0	0	1.84	111500	167900	2000	281400	264500	106
6513	115/ / 011/000	000/0 C10	3220	RET	397 WHITTIER HIGHWAY	5611	04	1960	1989	330215	44	0	0	6.63	192900	232800	11500	437200	432100	101
4671	169/ / 003/000	000/0 C30	3230	RET	60/62 WHITTIER HIGHW	23681	03	1995	1999	1198659	24	31	0	2.81	221200	786400	30900	1038500	993600	105
838	052/ / 034/000	000/0 C20	3220	RET	1011 WHITTIER HIGHWA	9242	06	1781	1979	674370	64	0	0	0.71	98300	445100	12000	555400	531100	105
6214	141/ / 006/000	000/0 C30	3220	RET	78 WHITTIER HIGHWAY	6000	03	2001	2001	345695	20	0	0	1.86	111100	276600	8000	395700	412100	96
6212	141/ / 004/000	000/0 C30	0323	RET	118 WHITTIER HIGHWAY	5732	04	1985	1995	658620	32	0	0	1.72	110300	447900	8400	566600	567300	100
2238	135/ / 032/000	000/0 C20	3210	RET	349 WHITTIER HIGHWAY	15600	03	1972	1993	776913	36	0	0	1.42	108500	519200	21800	649500	641400	101
6215	169/ / 001/000	000/0 C30	3230	RET	68/70/72 WHITTIER HI	18434	04	2005	2005	749350	12	14	0	3.79	227100	1095700	86200	1409000	1478500	95
870	043/ / 019/000	000/0 C20	3010	ROOM	1040 WHITTIER HIGHWA	18	04	1965	1986	722198	50	0	0	0.70	97700	361100	8300	467100	486800	96
2262	135/ / 022/000	000/0 C20	3010	ROOM	340 WHITTIER HIGHWAY	28	03	1968	1983	582035	56	0	0	1.20	107100	256100	23900	387100	391500	99
6903	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	983	03	1960	1979	64701	64	0	0	0.00	0	23300	0	23300	24000	97
7005	018/ / 011/000	001/0 SL1	3541	WHSE	AIRPORT LAND	1700	03	2002	2001	32317	20	0	0	0.00	0	25900	3000	28900	33900	85
7099	044/ / 033/000	000/0 C10	3160	WHSE	1070 WHITTIER HIGHWA	10000	03	2004	2004	351558	14	0	0	1.40	95800	302300	29000	427100	457800	93
2103	023/ / 036/000	000/0 C10	4010	WHSE	1204 WHITTIER HIGHWA	53940	03	1978	1992	431243	38	0	0	9.59	407400	1417100	172500	1997000	1865600	107
2104	023/ / 037/000	000/0 C10	3160	WHSE	1180/1190 WHITTIER H	8200	03	2000	2001	130560	20	0	0	2.59	103100	308400	0	411500	418300	98
6907	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	973	03	1960	1979	64364	64	0	0	0.00	0	23200	0	23200	23900	97
2149	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1017	03	1960	1984	61234	54	0	0	0.00	0	28200	0	28200	28700	98
4655	141/ / 008/000	000/0 C30	3160	WHSE	61 WHITTIER HIGHWAY	7580	03	2008	2008	265452	6	0	5	4.00	102400	247100	15200	364700	372100	98
184088	094/ / 005/001	000/0 0001	0316	WHSE	111 OLD MOUNTAIN RO	3564	03	1999	2001	188908	20	0	0	1.33	64300	160100	3000	227400	224600	101
6905	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	970	03	1960	1979	64292	64	0	0	0.00	0	23100	0	23100	23900	97
1169	065/ / 014/000	000/0 C10	3222	WHSE	891 WHITTIER HIGHWAY	2400	03	1980	1992	161568	38	0	0	2.07	112400	100200	18200	230800	235300	98
6911	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1023	03	1960	1979	66219	64	0	5	0.00	0	20500	0	20500	22300	92
6909	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1025	03	1960	1984	66287	54	0	5	0.00	0	27200	0	27200	27600	99
6908	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	974	03	1960	1984	64391	54	0	5	0.00	0	26400	0	26400	26900	98
6912	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1025	03	1960	1979	66287	64	0	0	0.00	0	23900	0	23900	24500	98
6910	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	971	03	1960	1979	64309	64	0	0	0.00	0	23200	0	23200	23900	97
6906	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1019	03	1960	1979	66072	64	0	0	0.00	0	23800	0	23800	24500	97
2522	252/ / 024/000	000/0 0001	3160	WHSE	344 WINAUKEE ROAD	5400	03	2000	2001	212382	20	0	0	1.57	62700	169900	1600	234200	244800	96
868	043/ / 017/000	000/0 C10	3160	WHSE	1060 WHITTIER HIGHWA	228	03	2000	2001	93763	20	0	0	4.31	273300	598600	72900	944800	993300	95
2087	018/ / 032/000	000/0 C10	4010	WHSE	1298 WHITTIER HIGHWA	42400	03	1990	1997	521248	28	0	0	4.84	214200	778500	207400	1200100	1102900	109
6904	023/ / 019/000	00B/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1012	03	1960	1979	65810	64	0	0	0.00	0	23700	0	23700	24400	97
2075	018/ / 026/000	000/0 0001	3541	WHSE	55 EVANS ROAD	2400	02	1980	1987	106553	48	0	0	1.00	93400	55400	3500	152300	155800	98
6913	023/ / 020/000	00A/0 0001	3541	WHSE	MOULTONBOROUGH AIRPO	1012	03	1960	1979	65810	64	0	0	0.00	0	23700	0	23700	24400	97
4661	141/ / 014/000	000/0 C30	3130	WHSE	121 WHITTIER HIGHWAY	8550	03	1980	1997	253700	28	0	0	1.90	111400	317100	15800	444300	432100	103
907	023/ / 002/000	000/0 BY1	3541	WHSE	SKYLINE DRIVE	3850	03	2007	2007	167860	8	15	0	2.20	58900	129300	0	188200	183600	103
2188	103/ / 003/000	000/0 0001	3160	WHSE	548/550 WHITTIER HIG	97		1974	1987	129835	24	5	5	4.99	246000	364300	700	611000	639100	96
3211	076/ / 001/000	000/0 C10	3222	WHSE	832 WHITTIER HIGHWAY	9720	03	1998	2001	511272	20	0	0	3.70	122400	415200	24200	561800	590300	95

Appendix 'I': Definitions

Abatement: (1) An official reduction or elimination of one's assessed valuation after completion of the original assessment. (2) An official reduction or elimination of one's tax liability after completion of the tax roll.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Adjustments: Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a particular sequence that depends on the method of adjustment selected.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation by Abstraction: A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Card, Building: A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. **Also called a "property record card".**

Appraisal Card, Land: A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Foundation: The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appraisal Report: The oral or written communication of a completed appraisal.

Appraisal-Sale Price Ratio: The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

Appraisal Standards Board: The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services. The New Hampshire Legislature has empowered New Hampshire's own Appraisal Standards Board, under RSA 21-J:14-b.

Appraiser One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Appurtenance: In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of who is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate and personal property by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: (1) In general, the official act of determining the amount of the tax base. (2) As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. (3) The value placed on property in the course of such act.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

Assessor: (1) The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. (2) The public officer or member of a public body whose duty it is to make the original assessment.

Assessment Year: A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. (2) The 365 days beginning with the appraisal date.

Automated Valuation Model (AVM): An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: 1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; 2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and 3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as

multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Cost Approach: (1) One of the three approaches to value, the cost approach is based on the principle of substitution-that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. (2) The method of estimating the value of property by: (a) estimating the cost of construction based on replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Effective Tax Rate: (1) The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. (2) The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: a right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

Factor: (1) An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price), but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. (2) Loosely, any characteristic used in adjusting the sales prices of comparables. (3) The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

Fixture: (1) Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. (2) An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

Full-Market-Value Assessment Standard: Assessments for which a law or other standard requires that the assessment ratio equals 100%.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Highest and Best Use: A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first identifying the most appropriate market, and, second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

Horizontal Inequity: Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Intangible Personal Property: Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds, and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

Lessor: The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics. When level of assessment is distinguished from assessment ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

Listing: The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

Long-lived Items: Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

Market Approach: A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

Market-Value: Is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor". An expanded definition of "Market Value" as defined within the NH Department of Revenue, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

(a) Is the most probable price, not the highest, lowest or average price;

(b) Is expressed in terms of money;

(c) Implies a reasonable time for exposure to the market;

(d) Implies that both buyer and seller are informed of the uses to which the property may be put;

(e) Assumes an arm's length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Mill Rate: A tax rate expressed as mills per dollar. For example, a 2 percent tax rate is $2 per $100, $20 per $1,000, or 20 mills per dollar.

Model Calibration: The development of adjustments, or coefficients based on market analysis, that identifies specific factors with an actual effect on market value.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area (in which there are typically fewer than several thousand properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Nominal Tax Rate: The stated tax rate, which does not necessarily correspond to the effective tax rate.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Personal Property: Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Possessory Interest: (1) The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. (2) A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Contribution: The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Property Record Card: An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and

assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

Ratio Study: A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

Reconciliation: The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Improvements: A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: (1) An easement consisting of a right of passage through the servient estate (preferred). (2) By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Sales Comparison Approach: One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

Short-lived Items: Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

Site Amenities: The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Standard Error: A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax, Progressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. (2) Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

Tax, Proportional: A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

Tax Rate: (1) The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. (2) For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

Tax, Regressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. (2) Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

Tenement: (1) Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Time Value of Money: The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trade Fixture: Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniform Standards of Professional Appraisal Practice: Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

Uniformity: The equality of the burden of taxation in the method of assessment.

Unweighted Mean: A mean in which each value is considered only once. See weighted mean.

Use Code: A code (used on a property record form) to indicate a property's use class or, less often, potential use.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

Vacancy and Collection Loss: The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants. Vacancy and collection loss is commonly expressed as a percentage of potential annual gross income, and it should be based on market research, not actual rental history of a property.

Variance: A measure of dispersion equal to the standard deviation squared.

Vertical Inequity: Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

Weighted Average Method: In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

Weighted Coefficient of Dispersion: The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

Weighted Coefficient of Variation: The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

Weighted Mean Ratio: Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

Weighted Mean; Weighted Average: An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

Yield Rate: (1) The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. (2) The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

Zoning: The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

Appendix 'J': Zoning Ordinance

ZONING ORDINANCE
FOR
MOULTONBOROUGH, NEW HAMPSHIRE

October 15, 1985

Revisions

March 8, 1988

March 10, 1992

March 9, 1993

March 8, 1994

March 14, 1995

March 13, 1996

March 11, 1998

March 9, 1999

March 14, 2000

March 13, 2001

March 12, 2002

March 11, 2003

March 14, 2006

March 13, 2007

March 11, 2008

March 10, 2009

March 9, 2010

March 8, 2011

constructed, or located, or used according to the soil and slope conditions, where the septic system is to be located on that lot. Larger lot sizes may be required in accord with the characteristics of each lot. Square footage is set forth as the minimum per dwelling unit required, and no less than 40,000 square feet shall be permitted for each lot, whether or not the lot contains a septic system.

The Town is divided into residential/agricultural zone and two commercial zones, as defined in Article VI. Commercial uses are permitted in the commercial zones, and allowed by special exception throughout the Town.

Table I

Minimum Lot Sizes Based On Soil And Slopes
(In Square Feet)

Carroll County
Soil Survey Field Sheets

Symbol	Soil Type	A 0-3% B 3-8%	C 8-15%	D 15-25%
Ac	Acton fsl	50,000	75,000	----
Ad	Acton vsfsl	50,000	75, 000	----
Am	Adams ls	40,000	45,000	60,000
Aw	Alluvial land, wet	NP	NP	NP
Bc	Becket vsfsl	50,000	75,000	100,000
Be	Becket vsfsl assoc.	50,000	75,000	100,000
Bs	Berkshire vsfsl	40,000	45,000	60,000
Bt	Berkshire vsfsl	40,000	45, 000	60,000
Bv	Berkshire vsfsl assoc.	40,000	45,000	60,000
Cd	Canaan-Redstone sl	60,000	80,000	120,000
Cd	Canaan-Redstone vrgfsl	80,000	100,000	160,000
Ce	Canaan-Redstone xrsl	80,000	100,000	160,000
Cf	Charlton fsl	40,000	45,000	60,000
Cl	Charlton vsfsl	40,000	45, 000	60,000
Cm	Chocorua mucky peat	NP	NP	NP
Cn	Colton glfs	40,000	45,000	60,000
Cy	Croghan lfs	60,000	----	----
De	Deerfield lfs	60,000	----	----
Dn	Duane fsl	60,000	----	----
Fa	Fresh water marsh	NP	NP	NP
Gl	Gloucester fsl	40,000	45,000	60,000
Gs	Gloucester vsfsl	40,000	45,000	60, 000
Gt	Gloucester xsfsl	40,000	45,000	60,000
Gw	Greenwood mucky peat	NP	NP	NP

Wc	Whitman vsl	NP	NP	NP
Wd	Windsor ls	40,000	45,000	60,000
Wn	Winooski vfsl	NP	NP	NP
Wo	Woodbridge fsl	60,000	90,000	120,000
Wv	Woodbridge vsfl	60,000	90,000	120,000

Septic systems not permitted on slopes of 25% - cannot be included in minimum lot size determination.

NP - Septic systems not permitted on these soils- cannot be included in minimum lot size determination.

Soil types do not normally occur with these slopes. On-site determination required.

fsl - fine sandy loam
glfs - gravelly loamy fine sand
gls - gravelly loamy sand
l - loam
lfs - loamy fine sand
ls - loamy sand
sl - sandy loam
vfsl - very fine sandy loam
vr - very rocky
vrfsl - very rocky fine sandy loam
vrgfsl - very rocky gravelly fine sandy loam
vs - very stony
vsl - very sandy loam
vsfsl - very stony fine sandy loam
xs - extremely stony

B. Minimum setbacks. No residential or agricultural buildings, mobile home, camper, R.V., house trailer, or other residential or agricultural structure, or any part or portion thereof shall be placed, located, or constructed in violation of the following provisions:

(1) Fifty feet from the centerline of the improved surface of any roadway used or intended for public travel and not less than twenty-five (25) feet from the edge of the right of way.

(2) For roads with a right of way in excess of fifty (50) feet, the setback from the centerline of the improved surface of the roadway shall be one-half the width of the right of way plus twenty-five (25) feet, and not less than twenty-five (25) feet from the edge of the right of way.

(3) Twenty (20) feet from any lot line.

(4) Fifty (50) feet from the high water line of any lake, pond, river, or stream.

(5) No dock may be located nearer than twenty (20) feet from a lot line.

(6) Structures to include stairs and raised walkways to a waterbody as defined by the State of NH, used for access and egress within setbacks are permitted only by Special Exception.

E. Off-street loading and parking. Adequate off-street loading and parking areas shall be provided when any new use is established or any existing use is enlarged in accord with the following specifications:

(1) All proposed new residential developments shall provide for adequate off-street parking spaces in accord with this ordinance.

(2) A single parking space is defined as being 200 square feet in area reserved exclusively for use as a parking space. Parking for multiple cars shall allow adequate area for entrance and egress.

For residential use, a minimum of two (2) parking spaces shall be required for each dwelling unit.

F. (1) Not more than one (1) structure, mobile home, camper or R.V. unit suitable for use or occupancy as a dwelling unit is allowed per lot unless subdivision approval shall be obtained from the Moultonborough Planning Board. An accessory structure may be permitted upon the premises so long as it is not adapted for use or occupancy as a dwelling or for any use inconsistent with that of the principal building upon the premises.

(2) Not more than one (1) Recreational Vehicle (RV) such as motor homes, travel trailers, fifth wheels, shall be occupied for more than seven (7) days within any ninety (90) day period on a lot unless approval shall be obtained from the Moultonborough Planning Board using subdivision regulations and the requirements of table i. All recreational vehicles occupied for more than seven (7) days within any ninety (90) day period on a lot shall require a State approved operational septic system.

G. No use of any land or structure in the Town of Moultonborough shall be permitted which generates any toxic waste as defined by the state of New Hampshire until a permit for such operations shall be obtained from the town. No such permits shall be issued until waste disposal procedures have been approved by the ground water division of the water supply and pollution control commission, and by the Moultonborough Planning Board, after consultation with appropriate engineers or other waste disposal advisers.

H. It is the specific intent of this ordinance to minimize impact created by use of property upon adjoining property, and specifically, but not limited to, proper provisions for parking, loading and unloading, noise, dust, glare from lights of vehicular traffic and/or illumination of site.

I. Height of buildings. No building shall be constructed in the Town of Moultonborough with overall height exceeding thirty-two (32) feet above ground level measured as the average of the vertical distances between the ridge of the building and the highest ground level point, and the ridge of the building and the lowest ground level point. This provision shall not apply to church steeples, chimneys, cupolas, silos, antennas, or unoccupied structures.

than one-half mile (by road) from the public body of water.

E. Waterfront lots may be divided into boating areas and swimming areas.

(1) Adequate signs and other safety features shall be provided to ensure safe use of waterfront areas for boating and swimming.

(2) Boating areas shall be separated from swimming areas by natural or man-made dividers, and adequate signs shall mark the separation.

(3) All boating and swimming areas must comply with standards of the state of New Hampshire, and all regulations of agencies of the state of New Hampshire applicable thereto.

(4) One (1) toilet facility each for males and females shall be provided for each 25 lots or units (or portions thereof) granted rights of access.

(5) No docks shall attach to the land at any point closer than 20 feet from the boundary line of the property in question.

F. (1) Dug-in Boathouses in or over the water shall not be allowed. Proposed Boathouses at the time of the adoption of this section of the ordinance shall be eligible for a Town Building Permit until June 30, 2003.

(2) Existing boathouses may not be expanded.

G. Comprehensive Shoreland Protection

Purpose and Intent

The water quality of all lakes, ponds, rivers and streams is significantly affected by the land and its vegetation that surround these water bodies. This land is constituted as "shoreland", and a portion of the shoreland from the water's edge (reference line) back to 250 feet is protected by the State of New Hampshire under legislation – i.e., RSA 483B, the Comprehensive Shoreland Protection as amended (CSPA).

Shoreland vegetation such as trees and saplings, along with shrubs and natural groundcover, and their undamaged root systems, act as a natural filter of flow and runoff of surface, subsurface and deep ground water as well as wastewater; nutrients such as fertilizer; sediment; pesticides; and pollutants. In addition, tree and sapling canopies shade the shoreline itself, making the shoreline healthier by moderating the temperature of the water bodies.

Once there is a disturbance of shoreland vegetation, such as excessive cutting or removal, there is no surface filter or subsurface root system filter, and there is nothing to prevent the shoreland soil and any pollutants from being washed into or eroding into the water body. This in turn raises the temperature of the water body and promotes algae and weed growth, leading to a loss of water clarity and quality.

waivers from the provisions of this section shall be treated as any other request for variance or waiver and shall be submitted to, and under the jurisdiction of, the Zoning Board of Adjustment, except as may otherwise be reserved to the Department of Environmental Services under the CSPA. However, no variance or waiver shall be granted which would result in standards less restrictive than the CSPA.

(8) As of the effective date of April 1, 2008, this Section G. shall repeal and replace Section G. of Article IV. entitled "Removal of Trees, Shrubs and Vegetation" of the Moultonborough Zoning Ordinance.

ARTICLE V

SIGNS

No sign, banner, poster or other advertising device shall be erected or placed on any property or outside of any structure in the Town of Moultonborough or be affixed to a vehicle and allowed to remain on the premises with intent to serve as a sign without permit as deemed by the Selectmen or their agent. No rights are acquired for signs not permitted due to the passage of time.

A. The following signs are allowed and are exempt from the sign permit procedures:

(1) Signs indicating the existence of private property, forbidding trespass or other activities on the property.

(2) Signs located on private property and intended to regulate or guide activities within the property even though such signs may be incidentally visible from outside the property, provided that if it is a commercial property the placement of such signs shall first obtain site plan approval from the Planning Board.

(3) Signs for non-profit organizations, charities, and service organizations, provided said signage is not commercial in nature. These signs shall be non-illuminated.

(4) Temporary real estate signs advertising sale of the property on which the signs are located, not exceeding three (3) feet by four (4) feet in size and limited to two signs per lot. Additionally, off premise directional signs stating real estate or house for sale, must comply with the 1993 policies of the Moultonborough Board of Selectmen or amendments there to.

(5) Non-illuminated home business signs which shall not exceed one (1) double sided sign per property and shall not have a surface area in excess of eight (8) square feet per sign.

(6) Up to two contractor signs are allowed on the construction site property only, and are limited to not more than eight (8) square feet and must be removed upon completion of work and/or before occupancy of the property.

B. Illuminated signs: Permitted permanent signs may be illuminated by either external lighting or internal lighting, subject to the requirements set forth herein. All illuminated signs shall be shielded so

G. Temporary Signs, Banners, Flags and Posters: Signs, banners and posters including movable mobile reader boards, may be erected for a temporary purpose not to exceed a period of fifteen (15) consecutive days, not more than four times in any calendar year, subject to the owner obtaining a temporary sign permit. Temporary signs shall be limited to no more than two at any one time on any parcel and shall not exceed twelve (12) square feet per side. Banners or flags indicating that a business is open may be displayed during business hours without permit or other limitations of temporary signs. Temporary signs shall not interfere with a driver's line of sight from any driveway, intersections or along roads, nor shall it be placed less than 20 feet from the nearest paved portion of the road or traveled portion of an unpaved road.

H. Directional signs on Town roads, not greater in size than four (4) square feet for business identification and direction only, may be allowed by permit for each business off site at the discretion of the Board of Selectmen if it is deemed necessary by the Selectmen for traffic and safety reasons.

I. The height of any free-standing sign shall not exceed 20 feet above surrounding road grade or two (2) feet above the roof ridge of any building to which it is affixed.

J. Any sign which is damaged or destroyed may be replaced and/or restored to its former condition within 180 days of the date of its damage or destruction.

K. Application. Applications for Sign Permits shall be made upon a form provided by the Town for this purpose. Any changes to signs shall require a new permit. Applications for sign permits involving nonresidential sites shall be made concurrently with site plan applications to the Planning Board. The application shall include the following information:

i Name, address, phone, and if available, fax and e-mail, of the owner, or authorized agent of the owner, of the parcel upon which the sign is proposed to be placed.

ii Location of the building, structure, and parcel on which the sign is or will be attached or erected.

iii. Position of the sign in relation to nearby buildings, structures, property lines, existing or proposed rights-of-way, ordinary high water marks of waterways, and the setback of applicable zoning ordinances.

iv. The method of illumination, if any.

v. The size and height of the sign.

vi. Two copies of the plans and specifications. The method of construction lettering or graphics, and the type's colors to be used in construction, and/or attachment to a building or in the ground shall be explained in the plans and specifications.

vii. The proposed dates of display of the sign, in accordance with Section I, as

(5) All commercial uses on one (1) acre lots or greater, developing more than 500 square feet of area, and all commercial uses on lots under one (1) acre developing more than 200 square feet of area, shall be required to receive a Site Plan Review Permit from the Planning Board prior to any site work beginning. For purposes of this section, "development" shall mean any construction work adding to an existing structure, either increasing the footprint, or increasing the outside dimensions of the structure, including expansions upward, as well as any creation or expansion of impervious area, including parking and other areas. "Development" shall also mean the expansion of commercial display areas over 500 sq.ft. for lots greater than one (1) acres, or 200 square feet for lots under one (1) acre in size.

Cumulative expansions totaling not more than 500 sq.ft. for lots one (1) acre and greater, or 200 square feet for lots under one (1) acres in size, are permitted without Site Plan Review. Any further expansion over these limits shall require Site Plan Review.

All other elements of the Zoning Ordinance shall be complied with.

However, all changes in use, including where no new construction is proposed, which generate more than 100 vehicle trips per day, or involve a use that may have a substantial impact on town infrastructure or services, or the surrounding neighborhood, as determined by the Code Enforcement Officer, shall be required to obtain a Site Plan Permit from the Planning Board. In all cases where a use is not clear whether a permit is required, the determination of the Code Enforcement Officer shall be binding on the need for a Site Plan permit. For purposes of this determination, all commercial development developing less than 500 sq.ft. of area, shall submit a detailed letter to the Code Enforcement Officer detailing the proposed development, reasons for the need to expand or develop the area, and the proposed uses for the site. No commercial use shall commence at the site until either a Site Plan Permit has been granted by the Planning Board, or a letter confirming that no permit is required, sent from the Code Enforcement Officer, is received.

For a change in commercial use that is permitted in the underlying zone and with which no development is proposed, no Site Plan Permit shall be required.

All multi-family development shall require Site Plan approval.

(6) All lots in the commercial zones and other commercial lots shall require Planning Board approval before tree cutting or topographical changes can be made. Trees may be removed without Planning Board approval which are a danger to persons or property or which are dead or diseased.

B. GENERAL REQUIREMENTS FOR USES IN COMMERCIAL ZONES

The following requirements and standards shall apply to commercial uses in both Commercial Zone A and Zone B.

(1) Minimum Lot Sizes
Minimum lot sizes will be determined in accordance with Article III, A.

(2) Lots in Multiple Zones

Personal and Professional Services	P	P	P	SE	*
Motels and Hotels	P	P	P	SE	*
Meeting Halls	P	P	P	SE	*
Bed and Breakfasts	P	P	P	SE	*
Auto Service Stations	P	P	P	SE	*
Auto/Boat Sales, Service and Repair	P	P	P	SE	*
Auto/Boat Rental	P	P	P	SE	*
Wholesale Business (no outdoor storage)	P	P	P	SE	*
Clinics	P	P	P	SE	*
Churches	P	P	P	SE	*
Commercial Schools	P	P	P	SE	*
Child Care Facilities	P	P	P	SE	*
Nursing Homes	P	P	P	SE	*
Public Facilities	P	P	P	SE	*
Accessory Storage Facility for Retail Establishments	P	P	P	SE	*
Indoor Movie Theatre	P	P	P	SE	*
Restaurants and Eating Establishments	P	P	P	SE	*
Personal Wireless Services Facility Communication Tower	P	P	P	SE	*
Personal Wireless Services Facility Communication Tower (If incorporated into another permitted Building)	P	P	SE	SE	SE
Light Manufacturing	SE	P	SE	SE	SE
Research and Testing	SE	P	SE	SE	SE
Assembly, Fabrication, Processing, Reproducing of goods.	SE	P	SE	SE	SE
Packaging, Packing or Bottling	SE	P	SE	SE	SE
Mixed Use	SE	SE	P	SE	SE
Home Occupations with no more than 1 employee (not incl. residents) and are not visible or detectable from adjacent properties	P	P	P	P	P
All Other Home Occupations	SE	SE	SE	SE	SE
Small Wind Energy Systems	P	P	NP	P	P
Adult Uses	SE	SE	SE	SE	SE
Gasoline Stations	SE	SE	SE	SE	NP
Excavation (RSA 155-E)	SE	SE	SE	SE	NP
Hazardous Waste Disposal Facility (RSA 147-A)	SE	SE	SE	SE	NP
Solid Waste Landfill	SE	SE	SE	SE	NP
Salt Storage without Indoor, Impervious Containment	SE	SE	SE	SE	NP

2) The parking area for the structure is interconnected with an adjoining lot, or, in a case where adjoining property is undeveloped, provisions are made to reasonably accommodate interconnection of parking lots in the future.
3) The architectural design of the structure is consistent with the historical character of the Village and the visual mass of the building can be sufficiently reduced by creating the appearance of smaller scale interconnected buildings.

D. Commercial Use within the Residential/Agricultural Zone

A commercial use is permitted within the Residential/Agricultural Zone if the owner of the property obtains a Special Exception from the Zoning Board of Adjustment and Site Plan Approval from the Planning Board. A substantial change in use or a change to a different use within the Residential/Agricultural Zone may require approval by the Moultonborough Zoning Board of Adjustment of a new or amended special exception.

Maximum Square Footage of Buildings or Structures Permitted by Special Exception within the Residential/Agricultural Zone shall be the same as for Buildings or Structures Permitted within Commercial Zone C, the Village Zone.

E. Special Exceptions

In any zone, when the Zoning Board of Adjustment is asked to approve a Special Exception, the Board shall determine that all general provisions and regulations of this ordinance are met, and the Board shall hold a Public Hearing, with Notice to abutters, to hear any valid objections based on demonstrable facts. The Board, in acting on an application for a Special Exception, must apply, but shall not be limited to, the following conditions:

(1) A specific site is an appropriate location for the use or structure.

(2) The use will not be incompatible with the character of the neighboring land uses.

(3) That property values in the district will not be negatively impacted or reduced by such a use.

(4) There will be no nuisance or serious hazard to vehicles or pedestrians.

(5) Adequate and appropriate facilities will be provided for the proper operation of the proposed use.

(6) The proposed use shall comply with the minimum land space requirements.

(7) The capacity of the existing roads and highways to carry related traffic shall be adequate.

The board of adjustment may impose additional special conditions in granting a special

property lines. In the event that lot lines border on rivers, ponds or lakefront areas, the screening requirements for this portion of the lot for vehicle lighting shall ensure that no light or glare is visible over the lot line(s) when viewed from the water.

(2) The use shall not be incompatible with the character of the neighboring land uses.

(3) That property values in the surrounding area will not be negatively impacted or reduced by such a use.

(4) There will be no nuisance or hazard to vehicles or pedestrians from any activity generated from the site.

(5) No additional burden on Town infrastructure or services shall be created by the development.

(6) The proposed use shall comply with the minimum land space requirements contained in Article III, Table I.

(7) The capacity of the existing roads and highways to carry related traffic shall be sufficient to allow use, without requiring upgrading or repair of the roadway for the development's use.

(8) The site must have on-site fire protection facilities, including, but not limited to one (1) of the following: an internal sprinkler system or similar fire suppression system, a fire pond or fire cistern.

The applicant shall have the burden to demonstrate substantial compliance with each of these conditions.

The Board of Adjustment may impose additional conditions in granting a Special Exception for a commercial use in the Residential/Agricultural Zone. These conditions may include:

(1) Increasing the required lot size in order to protect the adjacent properties.

(2) Limiting the lot coverage or height of buildings because of obstruction to view and/or reduction of light and air to adjacent properties.

(3) Control of location and number of vehicular access points to the property.

(4) Limiting the number, location, and size of signs on site.

(5) Requiring suitable onsite landscaping screening, and to maintain the property in a character in keeping with the surrounding area.

b. Placement of inventory, equipment and storage of materials shall be subject to Planning Board Site Plan Review.

(3) Lot Coverage.
In Commercial Zones A and B, the coverage of any lot, by buildings, inventory and equipment, storage areas, parking and driveway area and any impervious surfaces, shall not exceed 50 percent of the lot, and the open area shall be devoted to landscaping or natural growth. No use of open areas, other than as landscaping and green space, is permitted. In the Village Zone, Commercial Zone C, the lot coverage may be increased to a maximum of 65 percent. Any easement for public use, such as a pathway or walkway through the lot shall not be counted in the lot coverage calculation.

(4) Height Of Building.
No building shall be constructed in the Town of Moultonborough with more than two (2) stories, not counting any basement below mean ground level, or with an overall height exceeding thirty-two (32) feet above ground level, at the building foundation. This provision shall not apply to church steeples, chimneys, cupolas, silos, antennas, or unoccupied structures.

(5) Lighting.
No commercial use or establishment shall produce strong, dazzling light or reflection of the light beyond its lot lines onto neighboring properties, or onto any town way so as to impair the vision of the driver of any vehicle upon that town way. Lighting shall also comply with the applicable federal and state regulations. Commercial sites will be limited to full cut-off technology for pole lighting applications only and cut-off technology for all other applications. Full cut-off fixture is defined as a luminaire light distribution where zero candela intensity occurs at an angle of 90 degrees above nadir, and at all greater angles from nadir. Additionally, the candela per 1000 lamp lumens does not numerically exceed 100 (10%) at a vertical angel of 80 above nadir. Cut-off fixture is defined as a luminaire light distribution where the candela per 1000 lamp lumens does not numerically exceed 25 (2.5%) at an angle of 90 degrees above nadir, and 100 (10%) at a vertical angle of 80 degrees above nadir. Candela is a unit of light intensity – formerly candle. Lumens are a unit defined as the amount of light emitted by the lamp, not the amount of light reaching the target area or surface.

(6) Parking And Loading Areas

a. All commercial uses will provide adequate off street, on site loading and parking areas. A single parking space is defined as being 200 square feet (10' x 20') in area reserved exclusively for use as a parking space. Parking for multiple cars shall allow adequate area for entrance and egress.

b. For hotel, motel and other tourist accommodations, one (1) space for each unit, and one (1) space for each employee anticipated to be on the premises at one time.

c. For hospitals, nursing homes, or other overnight care facilities, off-street parking shall be provided at the rate of one (1) space per bed plus one (1) space for each of the maximum number of employees anticipated at the premises at any given time.

M.P.H.: 350 feet.

d. For all state highways or roads with speed limits in excess of 50 M.P.H.: 400 feet.

Safe sight distance is defined as a straight line view which encounters no obstruction measured between two (2) points along the center line of the street entirely within the street right of way, each point to be at a height of four (4) feet above the road surface.

(8) Other

a. No use of any land or structure in the Town of Moultonborough shall be permitted which generates any toxic waste as defined by the state of New Hampshire until a permit for such operations shall be obtained from the town. No such permit shall be issued until waste disposal procedures have been approved by the ground water division of the water supply and pollution control commission, and by the Moultonborough Planning Board, after consultation with appropriate engineers or other waste disposal advisers.

b. All commercial uses which may produce cinders, dust, gases, odors, refuse matter, hazardous waste, solid waste, smoke, vapors, electromagnetic or radioactive emission shall be completely and effectively confined within a building or so regulated as to prevent any nuisance or hazard to the public health or safety, and further provided that no unreasonable noise, vibrations, or other disturbance is noticeable at the boundary of the premises.

(9) Compliance. Commercial structures and uses throughout the Town shall comply with all other requirements of this ordinance which relate to commercial uses and structures.

(10) Pre-Existing Lawful And Approved Uses. All lawful and approved structures and commercial uses existing as of the date of the posting of the public hearing of the 1997 amendment (January 5, 1997)to the ordinance are deemed to be pre-existing non-conforming uses within the meaning of Article VII of this ordinance.

G. Adult uses/sexually oriented businesses

(1) Purpose And Intent. It is the purpose of this section to regulate the adverse secondary effects of sexually oriented businesses in the interest of the public health, safety and welfare, including, but not limited to, protection of property values, separation of incompatible land uses, location of such uses near major regional highways, and prevention of blight and crime: and, provisions of this section have

ARTICLE VII

Miscellaneous

A. Specifics for particular exceptions. Before granting an application for special exception, the board of adjustment shall determine, after public hearing, that all general requirements for the issuance of a special exception have been met and that the particular requirements for specific special exceptions have been met as set forth herein.

(1) Condominium Conversions. The board of adjustment may grant a special exception to permit a conversion of an existing use to condominium ownership under RSA 356b:5 if the applicant meets all provisions of this ordinance.

a. There will be no increase in the number of units.

b. There will be no increase in the number of bedrooms per unit.

c. Use meets current standards for septic and water systems.

d. Final condominium documents shall be filed with the Planning Board for approval prior to the sale of the first unit. Review of documents shall be accomplished by town counsel at applicant's expense. Deed covenants shall provide for ownership and maintenance of common open space, roads, utilities, and amenities by compulsory membership in a homeowners association and mandatory assessment of costs therefor.

e. The final plan of conversion shall meet requirements of the Moultonborough subdivision regulations.

(2) Multi-Family And Cluster Development. For the purpose of this ordinance, cluster development shall be the grouping or clustering together of dwelling units and/or other structures without strict compliance with all provisions in this ordinance, provided the groups or clusters are separated from other property and/or from each other by land area owned in common by the owners of units in the development. The purpose of such a development is to preserve the natural beauty of existing undeveloped land and to encourage less intensive residential development, to allow diversity of housing opportunities with open space areas and increased pedestrian and vehicle safety, and to allow efficient use of land, streets, and utility systems.

a. The total number of units shall not exceed the number of units permitted under the soil and slopes provisions of this ordinance, unless the lot is served by municipal sewer and is approved for Multi-family dwelling units.

b. All common land shall be held by a corporate homeowners association or other common ownership approved by the board. The developer shall

residence may be used by the owner(s) or resident(s) for a professional office, keeping materials or tools of trade, or for occupations such as hairdressing, sewing, manufacture of craft, food, or other products for sale, or any other occupation that can be done at home without degrading the residential nature of the building or of the surrounding properties. Home occupations which are not visible from or detectable outside the premises from adjacent properties and which employ no more than one (1) person in addition to the resident(s) or property owner(s) shall be permitted. Home occupations which are visible from outside the premises or which employ more than one (1) person other than the owner(s) or resident(s) shall require a special exception, and application therefore shall be made to the Zoning Board of Adjustment. Such application shall provide that all parking shall be accomplished on the site, no business material shall be stored, and no business activities shall be conducted in plain view of abutting properties, and no more than 25% of the gross floor area shall be used for the business. Outdoor storage connected with the home occupation shall not be permitted.

B. Non-conforming uses and properties.

(1) All non-conforming properties and uses in the Town of Moultonborough at the time of the adoption of this ordinance may continue in their present use. If such non-conforming use is determined discontinued or abandoned, any future use shall, thereafter, conform to the regulations of the Town of Moultonborough, and the non-conforming use may not, thereafter, be resumed without approval from the Zoning Board of Adjustment.

(2) Subject to the terms of this ordinance, a non-conforming use may be altered and expanded as the business and conditions warrant.

(3) Non-conforming structures which are destroyed by fire or other casualty may be rebuilt or replaced if the degree of non-conformity is not increased and if the reconstruction takes place within 1 year of the casualty.

Non-conforming lots in existence at the time of adoption of this ordinance shall be considered eligible for a building permit without application for approval of variance from ZBA so long as all other requirements for issuance of a building permit are met.

Non-conforming structures shall not become more non-conforming.

Effective Date: September 1, 2011.

C. Telecommunication Towers/Sites

(1) Communication towers and commercial antennas shall not exceed the greater of twenty (20) feet above the natural tree canopy of the lot, thirty-two (32) feet in height, or twenty (20) feet above the ridge of any building on which it is attached. All new communication towers and commercial antennas shall

"Floodplain" or "Flood-prone area" means any land area susceptible to being inundated by water from any source (see definition of "Flooding").

"Flood proofing" means any combination of structural and non-structural additions, changes, or adjustments to structures which reduce or eliminate flood damage to real estate or improved real property, water and sanitation facilities, structures and their contents.

"Floodway"- see "Regulatory Floodway"

"Functionally dependent use" means a use which cannot perform its intended purpose unless it is located or carried out in close proximity to water. The term includes only docking and port facilities that are necessary for the loading/unloading of cargo or passengers, and ship building/repair facilities but does not include long-term storage or related manufacturing facilities.

"Highest adjacent grade" means the highest natural elevation of the ground surface prior to construction next to the proposed walls of a structure.

"Historic Structure" means any structure that is:

(a) Listed individually in the National Register of Historic Places (a listing maintained by the Department of Interior) or preliminarily determined by the Secretary of the Interior as meeting the requirements for individual listing on the National Register;

(b) Certified or preliminarily determined by the Secretary of the Interior as contributing to the historical significance of a registered historic district or a district preliminarily determined by the Secretary to qualify as a registered historic district;

(c) Individually listed on a state inventory of historic places in states with historic preservation programs which have been approved by the Secretary of the Interior; or

(d) Individually listed on a local inventory of historic places in communities with historic preservation programs that have been certified either:

1) By an approved state program as determined by the Secretary of the Interior, or

2) Directly by the Secretary of the Interior in states without approved programs.

"Lowest Floor" means the lowest floor of the lowest enclosed area (including basement). An unfinished or flood resistant enclosure, usable solely for parking of vehicles, building access or storage in an area other than a basement area is not considered a building's lowest floor; provided, that such an enclosure is not built so as to render the structure in violation of the applicable nonelevation design requirements of this Article.

"Manufactured Home" means a structure, transportable in one or more sections, which is built on a permanent chassis and is designed for use with or without a permanent foundation when connected to the required utilities. For floodplain management purposes the term "manufactured home" includes park trailers, travel trailers, and other similar vehicles placed on site for greater than 180 days.

"Mean sea level" means the National Geodetic Vertical Datum (NGVD) of 1929 or other datum, to which base flood elevations shown on a community's Flood Insurance Rate Map are referenced.

"100-year flood" - see "base flood"

substantial improvements shall:

(1) be designed (or modified) and adequately anchored to prevent floatation, collapse, or lateral movement of the structure resulting from hydrodynarnic and hydrostatic loads, including the effects of buoyancy,

(2) be constructed with materials resistant to flood damage,

(3) be constructed by methods and practices that minimize flood damage,

(4) be constructed with electrical, heating, ventilation, plumbing, and air conditioning equipment, and other service facilities that are designed and/or located so as to prevent water from entering or accumulating within the components during conditions of flooding.

D. Where new or replacement water and sewer systems (including on-site systems) are proposed in a special flood hazard area the applicant shall provide the code enforcement officer with assurance that these systems will be designed to minimize or eliminate infiltration of flood waters into the systems and discharges from the systems into flood waters, and on-site waste disposal systems will be located to avoid impairment to them or contamination from them during periods of flooding.

E. For all new or substantially improved structures located in special flood hazard areas, the applicant shall furnish the following information to the building inspector:

(1) the as-built elevation (in relation to NGVD) of the lowest floor (including basement) and include whether or not such structures contain a basement.

(2) if the structure has been floodproofed, the as-built elevation (in relation to NGVD) to which the structure was floodproofed.

(3) any certification of floodproofing.

The code enforcement officer shall maintain for public inspection, and shall furnish such information upon request.

F. The code enforcement officer shall not grant a building permit until the applicant certifies that all necessary permits have been received from those governmental agencies from which approval is required by federal or state law, including Section 404 of the Federal Water Pollution Control Act Amendments of 1972, 33 U. S. 1334.

G. Riverine situations and alteration or relocation of watercourses.

(1) In riverine situations, prior to the alteration or relocation of a watercourse the applicant for such authorization shall notify the Wetlands Board of the New Hampshire Environmental Services Department and submit copies of such notification to the Building Inspector, in addition to the copies required by the RSA 482-A:3. Further. the applicant shall he required to submit copies of said notification to those adjacent communities as determined by the Building Inspector, including notice of all scheduled hearings before the Wetlands Board.

(2) The applicant shall submit to the code enforcement officer certification provided by a registered professional engineer, assuring that the flood carrying capacity of an altered or relocated watercourse can and will be maintained.

(3) The code enforcement officer shall obtain, review, and reasonably utilize any floodway data

designed to automatically equalize hydrostatic flood forces on exterior walls by allowing for the entry and exit of floodwater. Designs for meeting this requirement must either he certified by a registered professional engineer or architect or must meet or exceed the following minimum criteria: A minimum of two openings having a total net area of not less than one square inch for every square foot of enclosed area subject to flooding shall be provided. The bottom of all openings shall be no higher than one foot above grade. Openings may be equipped with screens, louvers, or other coverings or devices provided that they permit the automatic entry and exit of floodwater.

I. Variances and Appeals.

(1) Any order, requirement, decision or determination of the code enforcement officer made under this Article may be appealed to the Zoning Board of Adjustment as set forth in RSA 676:5.

(2) If the applicant, upon appeal, requests a variance as authorized by RSA 674:33,I(b), the applicant shall have the burden of showing in addition to the usual variance standards under state law:

a. that the variance will not result in increased flood heights, additional threats to public safety, or extraordinary public expense.

b. that if the requested variance is for activity within a designated regulatory floodway, no increase in flood levels during the base flood discharge will result.

c. that the variance is the minimum necessary, considering the flood hazard, to afford relief.

(3) The Zoning Board of Adjustment shall notify the applicant in writing that: (I) the issuance of a variance to construct below the base flood level will result in increased premium rates for flood insurance up to amounts as high as $25 for $100 of insurance coverage and (ii) such construction below the base flood level increases risks to life and property. Such notification shall be maintained with a record of all variance actions.

(4) The community shall maintain a record of all variance actions, including their justification for their issuance, and report such variances issued in its annual or biennial report submitted to FEMA's Federal Insurance Administrator.

Article IX

Wetland Resources Conservation Overlay District

Purpose: Wetland protection and preservation are extremely important to the current and future health, safety and public welfare of the Town of Moultonborough. Therefore this article is incorporated into the Zoning Ordinance as a means to protect public and private water supplies, trap and reduce sediment and other pollutants, promote bank stabilization, protect riparian wetlands, minimize flooding, prevent decreases in base flow, protect wildlife habitat and generally protect, preserve and maintain water quality.

A. Overlay District Regulations: The special regulations of this overlay district are in addition to the regulations of the underlying zoning ordinance.

B. Wetlands Conservation Overlay District Boundaries: The Overlay District shall include rivers, lakes, ponds, perennial streams, vernal pools and all jurisdictional wetlands located within the Town of

consistent with area's zoning.

2. Outdoor recreational facilities that do not require the construction of buildings or installation of impermeable surfaces.

3. Trails and associated structures for use by year-round motorized or non-motorized vehicles.

4. Accessory Structures.

5. Water impoundments for the purpose of creating a water body for wildlife, fire safety, or recreational uses.

6. Other uses that the applicant proves to the satisfaction of the Planning Board will not interfere with the wetlands functions and values, water quality or value as wildlife habitat, consistent with Purpose as stated herein.

7. Modification and relocation of a watercourse as approved by the NH DES.

8. Requirements for conditional use approval:

a. No other area is feasible and reasonable for the proposed use.

b. Soil disturbance will be minimum necessary for construction and operation.

c. Detrimental impact will be minimized.

d. Restoration activities will leave site as nearly as possible in its pre-disturbance condition.

e. Will not disturb habitat for rare, threatened or endangered species as determined by the NH Natural Heritage Bureau.

H. Prohibited Uses Within the 50 Foot Setback:

1. All Uses. Buildings, Structures and Impermeable Surfaces, except as may be provided in Section IX. F. Permitted Uses & G., Conditional Uses.

2. Salt storage yards

3. Automobile junk yards

4. Solid or hazardous waste facilities

5. Fertilizer except lime and/or wood ash

6. Bulk storage of chemicals, petroleum products or hazardous materials and underground tanks

7. Sand and gravel excavations as defined in RSA 155-E and processing of excavated materials

8. Disposal of snow or ice collected from roadways or parking areas

I. Performance Standards relative to the Buffer/Setback:

1. Flagging of the 50 foot buffer/setback is required when construction is to take place within 50 feet of the Wetland - before and during any construction.

2. Applicable industry Best Management Practices shall be employed for pre & post construction, forestry, agriculture, and other permitted activity.

J. Effect on Lot Size/Density Calculation: The land area contained within the 50 foot wetlands setback shall not be counted as wetlands and may be considered in lot density calculations.

K. Enforcement: The Moultonborough Selectboard, itself or through its Agent, the Code Enforcement Officer, shall enforce this Article of the Zoning Ordinance and violations may be punishable by fines as provided by RSA 676:17.

systems to ensure compliance with the provisions of the requirements and standards established herein.

B. Definitions:

Meteorological tower (met tower): Includes the tower, base plate, anchors, guy wires and hardware, anemometers (wind speed indicators), wind direction vanes, booms to hold equipment for anemometers and vanes, data loggers, instrument wiring, and any telemetry devices that are used to monitor or transmit wind speed and wind flow characteristics over a period of time for either instantaneous wind information or to characterize the wind resource at a given location. For the purpose of this ordinance, met towers shall refer only to those whose purpose are to analyze the environmental factors needed to assess the potential to install, construct or erect a small wind energy system.

Modification: Any change to the small wind energy system that materially alters the size, type or location of the small wind energy system. Like-kind replacements shall not be construed to be a modification.

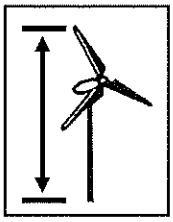
Net metering: The difference between the electricity supplied to a customer over the electric distribution system and the electricity generated by the customer's small wind energy system that is fed back into the electric distribution system over a billing period.

Power grid: The transmission system, managed by ISO New England, created to balance the supply and demand of electricity for consumers in New England.

Shadow flicker: The visible flicker effect when rotating blades of the wind generator cast shadows on the ground and nearby structures causing a repeating pattern of light and shadow.

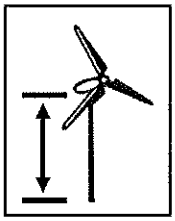
Small wind energy system: A wind energy conversion system consisting of a wind generator, a tower, and associated control or conversion electronics, which has a rated capacity of 100 kilowatts or less and will be used primarily for onsite consumption.

System height: The vertical distance from ground level to the tip of the wind generator blade when it is at its highest point.



Tower: The monopole, guyed monopole or lattice structure that supports a wind generator.

Tower height: The height above grade of the fixed portion of the tower, excluding the wind generator.



xii) Electrical components in sufficient detail to allow for a determination that the manner of installation conforms to the NH State Building Code.

xiii) Evidence of compliance or non-applicability with Federal Aviation Administration requirements.

xiv) List of abutters to the applicant's property.

3. Abutter and Regional Notification: In accordance with RSA 674:66, the building inspector shall notify all abutters and the local governing body by certified mail upon application for a building permit to construct a small wind energy system. The public will be afforded 30 days to submit comments to the building inspector prior to the issuance of the building permit. The building inspector shall review the application for regional impacts per RSA 36:55. If the proposal is determined to have potential regional impacts, the building inspector shall follow the procedures set forth in RSA 36:57, IV.

D. Standards:

1. The building inspector shall evaluate the application for compliance with the following standards;

a. Setbacks: The setback shall be calculated by multiplying the minimum setback requirement number by the system height and measured from the center of the tower base to property line, public roads, or nearest point on the foundation of an occupied building.

Minimum Setback Requirements			
Occupied Buildings on Participating Landowner Property	Occupied Buildings on Abutting Property	Property Lines of Abutting Property and Utility Lines	Public Roads
0	1.5	1.1	1.5

i) Small wind energy systems must meet all setbacks for principal structures for the zoning district in which the system is located.

ii) Guy wires are prohibited.

b. Tower: The maximum tower height shall be restricted to 35 feet above the tree canopy within 300 feet of the small wind energy system. In no situation shall the tower height exceed 150 feet.

c. Sound Level: The small wind energy system shall not exceed 60 decibels using the A scale (dBA), as measured at the site property line, except during short-term events such as severe wind storms and utility outages.

i) Approved Wind Generators: The manufacturer and model of the wind generator to be used in the proposed small wind energy system must have been approved by the California Energy Commission or the New York State Energy Research and Development Authority, or a similar list approved by the state of New Hampshire, if available.

j) Utility Connection: If the proposed small wind energy system is to be connected to the power grid through net metering, it shall adhere to RSA 362-A:9.

k) Access: The tower shall be designed and installed so as not to provide step bolts or a ladder readily accessible to the public for a minimum height of 8 feet above the ground. All ground-mounted electrical and control equipment shall be labeled and secured to prevent unauthorized access.

l) Clearing: Clearing of natural vegetation shall be limited to that which is necessary for the construction, operation and maintenance of the small wind energy system and as otherwise prescribed by applicable laws, regulations, and ordinances.

E. Abandonment:

1. At such time that a small wind energy system is scheduled to be abandoned or discontinued, the applicant will notify the building inspector by certified U.S. mail of the proposed date of abandonment or discontinuation of operations.

2. Upon abandonment or discontinuation of use, the owner shall physically remove the small wind energy system within 90 days from the date of abandonment or discontinuation of use. This period may be extended at the request of the owner and at the discretion of the building inspector. "Physically remove" shall include, but not be limited to:

   a. Removal of the wind generator and tower and related above-grade structures.

   b. Restoration of the location of the small wind energy system to its natural condition, except that any landscaping, grading or below-grade foundation may remain in its same condition at initiation of abandonment.

3. In the event that an applicant fails to give such notice, the system shall be considered abandoned or discontinued if the system is out-of-service for a continuous 12-month period. After the 12 months of inoperability, the building inspector may issue a Notice of Abandonment to the owner of the small wind energy system. The owner shall have the right to respond to the Notice of Abandonment within 30 days from Notice receipt date. After review of the information provided by the owner, the building inspector shall determine if the small wind energy system has been abandoned. If it is determined that the small wind energy system has not been abandoned, the building inspector shall withdraw the Notice of Abandonment and notify the owner of the withdrawal.

general purpose and intent of the zoning ordinance of the Town of Moultonborough and that it shall be in accordance with the general and/or specific rules contained in this ordinance.

C. Limited Special Exceptions/Temporary Use. For all temporary uses not allowed by ix, I.(1 & 2), the board of adjustment, through a simplified application process, not requiring site plan approval from the Planning Board, may grant a limited special exception, after due notice and hearing, for the temporary occupancy and use of a structure or land, in any zone, for a purpose that does not conform with the zone requirements. Such occupancy and use shall be subject to any reasonable conditions and safeguards which the board of adjustment may impose to minimize any injurious effect upon the neighborhood or to protect contiguous property. The approval by the board of adjustment and the limited special exception based thereon, for such temporary occupancy and use, shall not be granted for a period of more than twelve (12) months and may be renewed upon reapplication to the board of adjustment however, such occupancy and use shall be of a temporary nature, with no expectation of becoming permanent.

D. Variances. The Zoning Board of Adjustment may, upon appeal in specific cases, authorize a variance from the terms of the Zoning Ordinance, if the Board finds that all of the following facts exist:

(1) Granting a Variance would cause no diminution in the value of surrounding property;

(2) Granting a Variance would be of benefit to the public interest;

(3) Denying a Variance would result in unnecessary hardship to the owner of the property;

(4) Granting a Variance would do substantial justice;

(5) Granting a Variance would not be contrary to the spirit of the Ordinance.

E. Procedures. The board of adjustments shall adopt rules governing its proceedings pursuant to the requirements of RSA 676:1.

F. Notice Of Decision. The Zoning Board of Adjustment shall issue a final written decision which either approves or disapproves an application. If the application is not approved, the board shall provide the applicant with written reasons for the disapproval. The decision shall be placed on file in the board's office and shall be made available for public inspection within 72 hours after the decision is made.

G. Rehearings. Within 30 days after any decision or order of the Zoning Board of Adjustment is filed with the secretary or clerk of the Zoning Board of Adjustment, any party to the action or proceeding, or any person directly affected thereby, may apply for a rehearing in respect to any matter determined in the action or proceeding or covered or

K. Severability. If any section, clause, provision, or portion of this zoning ordinance shall be held to be invalid or unconstitutional by any court of competent jurisdiction, such holdings shall not affect any other section, clause, provision, or portion of this ordinance which is not, in and of itself, determined to be invalid or unconstitutional.

L. This ordinance shall take effect upon its passage.

ARTICLE XII

Stormwater Management Ordinance

I. PURPOSE

To protect, maintain and enhance the public health, safety, environment, and general welfare by establishing minimum requirements to control the adverse affects of increased post-development stormwater runoff, decreased groundwater recharge, and non-point source pollution associated with new development and redevelopment.

II. AUTHORITY

The provisions of this Article are adopted pursuant to RSA 674:16, Grant of Power, RSA 674:17, Purposes of Zoning Ordinance, and RSA 674:21, Innovative Land Use Controls.

III. APPLICABILITY

The requirements of this article shall apply to all subdivisions platting new roads, commercial, and multi-family developments and redevelopments which disturb 20,000 square feet or more in all zoning district(s).

IV. DEFINITIONS

Development: For the purposes of this article, development refers to alterations to the landscape or structures that create, expand or change the location of impervious surfaces or alters the natural drainage of a site.

Disturbance: For purposes of this Article, disturbance shall mean any earth moving construction activity, including creation or modification of impervious surfaces, structures, landscaping, infrastructure, or any change of the existing grade from pre-development conditions.

Erosion: The detachment and movement of soil, rock, or rock fragments by water, wind, ice or gravity.

Impervious Surface: Any structure or land surface with a very low capacity for infiltration, including but not limited to asphalt pavement, cement, roofs, gravel and paved roadways, compacted soils, and other similar surfaces that do not easily infiltrate stormwater runoff. Pervious pavement is not considered an impervious surface.

Infiltration: The process by which water enters the soil profile (seeps into the soil).

functioning of the system. Such O & M plan shall be recorded at the Registry of Deeds prior to issuance of any Certificates of Occupancy for the site(s). Guidance for the development of such a plan may be found in the New Hampshire Stormwater Manual.

VII. ENGINEERING REVIEW

A. The applicant shall submit a fee, as determined by the Planning Board to cover the costs of outside engineering peer review of their proposed stormwater management plan(s), and other pertinent plans and documents, if deemed necessary by the Planning Board.

B. Additional copies of all plans, engineering studies, and additional information as requested by the Planning Board shall be provided as necessary to allow for thorough outside engineering review.

VIII. EFFECTIVE DATE

This ordinance shall be effective as of June 30, 2010.

Article XIII

Groundwater Protection Ordinance

I. AUTHORITY

RSA 674:16, and RSA 674:21(I)(j) relative to innovative land use controls.

II. PURPOSE

The purpose of this ordinance is, in the interest of public health, safety, and general welfare, to preserve, maintain, and protect from contamination existing and potential groundwater supply areas and to protect surface waters that are fed by groundwater.

The purpose is to be accomplished by regulating land uses which could contribute pollutants to designated wells and/or aquifers identified as being needed for present and/or future public water supply.

III. DEFINITIONS

A. Aquifer: a geologic formation composed of rock, sand, or gravel that contains significant amounts of potentially recoverable water.

B. Petroleum bulk plant or terminal: means that portion of the property where petroleum products are received by tank vessel, pipeline, tank car, or tank vehicle and are stored or blended in bulk for the purpose of distributing such liquids by tank vessel, pipeline tank car, tank vehicle, portable tank, or container.

C. Groundwater: subsurface water that occurs beneath the water table in soils and geologic formations.

O. Surface water: streams, lakes, ponds and tidal waters, including marshes, water-courses and other bodies of water, natural or artificial.

P. Wellhead protection area: The surface and subsurface area surrounding a water well or wellfield supplying a community public water system, through which contaminants are reasonably likely to move toward and reach such water well or wellfield.

Q. Temporary Storage of Construction Materials: Whichever comes first

A. No more than One Month past the date of completion of construction, or
B. Six months from initial storage of materials

IV. GROUNDWATER PROTECTION DISTRICT

The Groundwater Protection District is an overlay district which is superimposed over the existing underlying zoning and includes within its boundaries, both

(1) all of the Wellhead Protection Areas for public water supply wells as defined under Article III, part (I) of this ordinance. The district is shown on the map entitled, Water Resources, Natural Resource Inventory, Moultonborough NH, dated February 10, 2007, and

(2) the Stratified Drift Aquifer(s) shown on the map entitled, Water Resources, Natural Resource Inventory, Moultonborough NH, dated February 10, 2007.

During Planning Board review, when the actual boundaries of this Overlay District are disputed by any owner, abutter or the Planning Board, the Board may, at the applicant's expense, require the services of a professional hydrologist, specialist, engineer, or other certified professional, to determine the site-specific boundaries of the district as relating to the subject site. Based upon site-specific, documented, scientific and technical information submitted by the qualified professional(s), the Planning Board shall have authority to make the final determination as to the location of disputed boundaries for the site before the Board.

V. APPLICABILITY

This Ordinance applies to all uses in the Groundwater Protection District, except for those uses exempt under Article XII (Exemptions) of this Ordinance.

VI. PERFORMANCE STANDARDS

The following Performance Standards apply to all uses in the Groundwater Protection District unless exempt under Article XII:

A. For any commercial use that will render impervious more than 15% or more than 2,500 square feet of any lot, whichever is greater, a stormwater management plan shall be prepared by a licensed N.H. Engineer.

K. On site waste disposal systems shall be located so as to avoid or minimize groundwater contamination.

L. Where the subject site is partially in the Overlay District, all potential pollution sources, including on site waste disposal systems, shall be located outside the Overlay District, to the maximum extent feasible.

VII. SPILL PREVENTION, CONTROL AND COUNTERMEASURE (SPCC) PLAN

Conditional uses, as described under Article X, part (A), using regulated substances shall submit a spill control and countermeasure (SPCC) plan to the Fire Chief who shall determine whether the plan will prevent, contain, and minimize releases from ordinary or catastrophic events such as spills, floods or fires that may cause large releases of regulated substances. It shall include:

1) A description of the physical layout and a facility diagram, including all surrounding surface waters and wellhead protection areas.

2) Contact list and phone numbers for the facility response coordinator, cleanup contractors, and all appropriate federal, state, and local agencies who must be contacted in case of a release to the environment.

3) A list of all regulated substances in use and locations of use and storage;

4) A prediction of the direction, rate of flow, and total quantity of regulated substance that could be released where experience indicates a potential for equipment failure.

5) A description of containment and/or diversionary structures or equipment to prevent regulated substances from infiltrating into the ground.

VIII. PERMITTED USES

All uses permitted by right or allowed by special exception in the underlying district are permitted in the Groundwater Protection District unless they are Prohibited Uses or Conditional Uses. All permitted uses must comply with the Performance Standards unless specifically exempt under Article XII.

IX. PROHIBITED USES

The following uses are prohibited in the Groundwater Protection District.

A. The development or operation of a hazardous waste disposal facility as defined under RSA 147-A;

B. The development or operation of a solid waste landfill;

The Planning Board may impose such reasonable restrictions or conditions on the Conditional Use Permit on matters it deems advisable in order to protect the health, safety and groundwater quality of the residents of Moultonborough.

A Conditional Use Permit may be withdrawn by the Planning Board if the use is not conducted in accordance with the terms of this Ordinance and any restrictions or conditions of the Conditional Use Permit.

XI. EXISTING NONCONFORMING USES

Existing nonconforming uses may continue unless such use is determined to be an imminent hazard to the public health and safety by the Code Enforcement Officer or Health Officer. All pre-existing nonconforming uses must be in compliance with all applicable state and federal requirements, including Env-Ws 421, Best Management Practices Rules.

XII. EXEMPTIONS

Nothing in this Article shall be deemed to prohibit the storage and handling of products in quantities for normal household use. The following uses are exempt from the specified provisions of this ordinance:

A. Storage of heating fuels, which are also regulated substances, for on-site use or fuels for emergency electric generation, provided that storage tanks are indoors on a concrete floor or have corrosion control, leak detection, and secondary containment in place.

B. Storage of motor fuel in tanks attached to vehicles and fitted with permanent fuel lines to enable the fuel to be used by that vehicle.

C. The sale, transportation, and use of pesticides as defined in RSA 430:29 XXVI are exempt from all provisions of this ordinance;

XIII. RELATIONSHIP BETWEEN STATE AND LOCAL REQUIREMENTS

Where both the State and the municipality have existing requirements, or where the provisions of this Article are in conflict with any other ordinance, statute or law, the more stringent standard shall govern.

XIV. MAINTENANCE AND INSPECTION

A. For uses requiring Planning Board approval under this Article, a narrative description of all maintenance requirements for structures required to comply with the Performance Standards of this Article, as applicable, shall be referenced in the deed for the site and shall be recorded, so as to run with the land on which such structures are located, at the Registry of Deeds for Carroll County. The description so prepared shall comply with the requirements of RSA 478:4-a, and shall include recommended maintenance cycles to ensure proper operation of these structures.

steep slopes, and to preserve the integrity of the Town's drinking water supply from contamination through untreated, or uncontrolled, stormwater runoff caused by developments in areas with slopes of 15 percent or greater.

III. APPLICABILITY

This Article shall apply to all development requiring a Building Permit, Subdivision Approval and/or a Site Plan Review Permit, with a slope of 15 percent or greater, and where the proposed site disturbance is greater than 20,000 square feet in the aggregate. Site disturbance areas greater than 20,000 sq.ft. in size, but which do not impact greater than 20,000 sq.ft. of slopes greater than 15 percent, shall not be required to comply with this Article

IV. DEFINITIONS

Erosion: The wearing away of the ground surface as a result of the movement of wind, water, ice, and/or land disturbance activities.

Extremely Steep Slope: Slopes having a gradient of twenty-five percent or greater based on two-foot contours analyzed over ten foot vertical intervals, prior to cut and fill, as measured perpendicular to the slope.

Sedimentation: The process by which sediment resulting from erosion has been or is being transported off the site of the land-disturbing activity or into a lake or natural watercourse or wetland.

Site Disturbance: Any activity that removes the vegetative cover and/or creates erosion from the land surface, including structures, roadways, landscaping and other activities. Site disturbance where the grade is not affected, and where soil stabilization shall occur within a reasonable time from the date of project completion, as deemed by the Planning Board, shall not be considered Site Disturbance under this Article.

Slope: The degree of deviation of a surface from the horizontal, usually expressed in percent or degrees; rise over run.

Steep Slope: Slopes having a gradient of fifteen percent or greater based on two-foot contours analyzed over ten foot vertical intervals, prior to cut and fill, as measured perpendicular to the slope.

Vegetative Cover: Grasses, shrubs, trees, and other vegetation that hold and stabilize soils.

V. APPLICATION REQUIREMENTS

A. All applications subject to this Article must show on a plan the area subject to site disturbance, and all adjacent areas within 200 feet of the area subject to site disturbance, in two-foot contours, including all surface waters and wetlands, and proposed and existing physical features, structures, utilities, stormwater control systems, septic and well structures, and access ways.

B. An engineering plan must be prepared by a professional engineer that shows specific methods that will be used to control soil erosion and sedimentation, soil loss, and excessive stormwater runoff, both during and after construction.

C. A hydrology, drainage, and flooding analysis must be included that shows the effect of the proposed development on water bodies and/or wetlands, both on the site and within 200 feet of the subject parcel.

All costs pertaining to the consideration of an application, including consultants fees, on-site inspections, environmental impact studies, notification of interested persons, and any other costs associated with Planning Board review under this section, shall be borne by the applicant and paid prior to the Planning Board taking final action.

IX. EFFECTIVE DATE

This ordinance shall be effective as of September 1, 2011.